## Hotel Statistics Fiscal Year to Date July 2016 Through May 2017

Location	Cash Occupied Rooms Year % FY 16-17 FY 15-16 Change	Average Cash Rate Year % FY 16-17 FY 15-16 Change	Taxable Revenue Year % FY 16-17 FY 15-16 Change	Percent of Cash Occupancy Year % FY 16-17 FY 15-16 Change	Comp Occupied Rooms Year % FY 16-17 FY 15-16 Change	Percent of Cash/Comp Occupancy Year % FY 16-17 FY 15-16 Change
Reno-Suburban	906,150 914,967 -1.0%	\$105.23 \$99.05 6.2%	\$95,349,897 \$90,626,284 5.2%	54.1% 54.4% -0.6%	461,076 434,773 6.0%	81.6% 80.2% 1.6%
Reno-Downtown	810,584 870,985 -6.9%	\$86.26 \$80.04 7.8%	\$69,922,308 \$69,717,348 0.3%	41.6% 44.3% -6.1%	314,147 331,274 -5.2%	57.7% 61.1% -5.6%
North Lake Tahoe	109,602 108,158 1.3%	\$247.96 \$241.59 2.6%	\$27,176,755 \$26,130,293 4.0%	63.4% 62.1% 2.1%	2,566 2,127 20.6%	64.9% 63.3% 2.4%
Sparks	340,257 323,960 5.0%	\$67.47 \$63.17 6.8%	\$22,956,298 \$20,465,337 12.2%	63.9% 60.4% 5.8%	43,956 41,890 4.9%	72.1% 68.2% 5.7%
Non-Gaming	549,193 483,516 13.6%	\$109.40 \$103.06 6.2%	\$60,082,693 \$49,832,769 20.6%	61.2% 56.7% 7.9%	557 240 132.1%	61.3% 56.8% 7.9%
Totals	2,715,786 2,701,586 0.5%	\$101.44 \$95.04 6.7%	\$275,487,951 \$256,772,031 7.3%	51.9% 51.8% 0.2%	822,302 810,304 1.5%	67.7% 67.4% 0.4%

# Hotel Statistics Fiscal Year to Date July 2015 Through June 2016

Location	Cash Occupied Rooms   Year   %	Average Cash Rate	Taxable Revenue Year % FY 15-16 FY 14-15 Change	Percent of Cash Occupancy Year % FY 15-16 FY 14-15 Change	Comp Occupied Rooms Year % FY 15-16 FY 14-15 Change	Percent of Cash/Comp Occupancy Year % FY 15-16 FY 14-15 Change
Reno-Suburban	1,011,104 915,606 10.4%	\$98.92 \$98.42 0.5%	\$100,014,299 \$90,112,335 11.0%	54.9% 50.0% 9.8%	480,865 514,424 -6.5%	81.0% 78.0% 3.8%
Reno-Downtown	964,982 1,027,089 -6.0%	\$79.95 \$68.24 17.2%	\$77,152,748 \$70,083,520 10.1%	45.0% 43.7% 3.0%	365,755 371,095 -1.4%	62.1% 59.5% 4.4%
North Lake Tahoe	120,195 113,571 5.8%	\$244.06 \$232.07 5.2%	\$29,335,174 \$26,355,994 11.3%	63.2% 60.2% 5.0%	2,350 1,217 93.1%	64.5% 60.9% 5.9%
Sparks	358,454 338,766 5.8%	\$62.94 \$63.29 -0.6%	\$22,561,644 \$21,441,998 5.2%	61.3% 54.1% 13.3%	45,766 37,431 22.3%	69.1% 60.1% 15.2%
Non-Gaming	533,608 324,716 64.3%	\$103.26 \$102.88 0.4%	\$55,098,918 \$33,407,186 64.9%	57.4% 70.2% -18.1%	255 44 479.5%	57.5% 70.2% -18.1%
Totals	2,988,343 2,719,748 9.9%	\$95.09 \$88.76 7.1%	\$284,162,784 \$241,401,032 17.7%	52.5% 49.8% 5.4%	894,991 924,211 -3.2%	68.3% 66.7% 2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

## Hotel Statistics Fiscal Year to Date July 2014 Through June 2015

Location	Cash Occupied Rooms           Year         %           FY 14-15         FY 13-14         Change	Average Cash Rate Year % FY 14-15 FY 13-14 Change	Taxable Revenue  Year  FY 14-15  FY 13-14  Change	Percent of Cash Occupancy Year % FY 14-15 FY 13-14 Change	Comp Occupied Rooms Year % FY 14-15 FY 13-14 Change	Percent of Cash/Comp Occupancy Year % FY 14-15 FY 13-14 Change
Reno-Suburban	915,606 894,888 2.3%	\$98.42 \$95.48 3.1%	\$90,112,335 \$85,447,880 5.5%	50.0% 48.8% 2.3%	514,424 460,132 11.8%	78.0% 74.0% 5.5%
Reno-Downtown	1,027,089 1,085,376 -5.4%	<b>\$68.24 \$66.15 3.2%</b>	\$70,083,520 \$71,794,968 -2.4%	43.7% 45.8% -4.4%	371,095 391,757 -5.3%	59.5% 62.3% -4.5%
North Lake Tahoe	113,571 118,076 -3.8%	\$232.07 \$209.85 10.6%	\$26,355,994 \$24,778,567 6.4%	60.2% 58.3% 3.3%	1,217 1,332 -8.6%	60.9% 59.0% 3.2%
Sparks	338,766 296,702 14.2%	\$63.29   \$66.90    -5.4%	\$21,441,998 \$19,849,293 8.0%	54.1% 43.5% 24.4%	37,431 51,235 -26.9%	60.1% 51.0% 17.9%
Non-Gaming	324,716 272,863 19.0%	\$102.88 \$101.05 1.8%	\$33,407,186 \$27,571,682 21.2%	70.2% 65.5% 7.2%	44 - 100.0%	70.2% 65.5% 7.2%
Totals	2,719,748 2,667,905 1.9%	\$88.76 \$86.00 3.2%	\$241,401,032 \$229,442,390 5.2%	49.8% 48.5% 2.9%	924,211 904,456 2.2%	66.7% 64.9% 2.9%

# Hotel Statistics Fiscal Year to Date July 2013 Through June 2014

Location	Cash Occupied Rooms           Year         %           FY 13-14         FY 12-13         Change	Average Cash Rate Year % FY 13-14 FY 12-13 Change	Taxable Revenue  Year  FY 13-14  FY 12-13  Change	Percent of Cash Occupancy Year % FY 13-14 FY 12-13 Change	Comp Occupied Rooms Year % FY 13-14 FY 12-13 Change	Percent of Cash/Comp Occupancy Year % FY 13-14 FY 12-13 Change
Reno-Suburban	894,888 938,891 -4.7%	\$95.48 \$91.75 4.1%	\$85,447,880 \$86,144,727 -0.8%	48.8% 51.3% -4.7%	460,132 401,424 14.6%	74.0% 73.2% 1.0%
Reno-Downtown	1,085,376 1,129,005 -3.9%	\$66.15 \$63.82 3.6%	\$71,794,968 \$72,055,198 -0.4%	45.8% 47.7% -4.0%	391,757 390,861 0.2%	62.3% 64.2% -3.0%
North Lake Tahoe	118,076 131,027 -9.9%	\$209.85 \$184.76 13.6%	\$24,778,567 \$24,208,157 2.4%	58.3% 50.5% 15.7%	1,332 865 54.0%	59.0% 50.8% 16.1%
Sparks	296,702 257,285 15.3%	\$66.90 \$69.62 -3.9%	\$19,849,293 \$17,912,959 10.8%	43.5% 37.1% 17.3%	51,235 57,584 -11.0%	51.0% 45.4% 12.3%
Non-Gaming	272,863 266,363 2.4%	\$101.05 \$99.30 1.8%	\$27,571,682 \$26,449,190 4.2%	65.7% 64.8% 1.4%	0.0%	65.7% 64.8% 1.4%
Totals	2,667,905 2,722,571 -2.0%	\$86.00 \$83.29 3.3%	\$229,442,390 \$226,770,231 1.2%	48.5% 49.0% -0.8%	904,456 850,734 6.3%	64.9% 64.2% 0.9%

Totals	2,667,905 2,722,571 -2.0%	\$86.00 \$83.29 3.3%	\$229,442,390 \$226,770,231 1.2%	48.5% 49.0% -0.8%	904,456 850,734 6.3%	64.9% 64.2% 0.9%
		Hotel	Statistics Fiscal Year to Date July 2012 Th	nrough June 2013		
Location	Cash Occupied Rooms Year % FY 12-13 FY 11-12 Change	Average Cash Rate Year % FY 12-13 FY 11-12 Change	Taxable Revenue Year % FY 12-13 FY 11-12 Change	Percent of Cash Occupancy  Year % FY 12-13 FY 11-12 Change	Comp Occupied Rooms Year % FY 12-13 FY 11-12 Change	Percent of Cash/Comp Occupancy Year % FY 12-13 FY 11-12 Change
Reno-Suburban	938,891 927,327 1.2%	\$91.75 \$83.53 9.8%	\$86,144,727 \$77,461,435 11.2%	51.3% 51.0% 0.6%	401,424 378,412 6.1%	73.2% 71.8% 2.0%
Reno-Downtown	1,129,005 1,077,673 4.8%	\$63.82    \$60.41       5.7%	\$72,055,198 \$65,097,196 10.7%	47.7% 45.3% 5.3%	390,861 379,724 2.9%	64.2% 61.3% 4.8%
North Lake Tahoe	131,027 124,969 4.8%	\$184.76 \$175.21 5.5%	\$24,208,157 \$21,895,227 10.6%	50.5% 48.3% 4.5%	865 838 3.2%	50.8% 48.6% 4.5%
Sparks	257,285 278,200 -7.5%	\$69.62 \$67.92 2.5%	\$17,912,959 \$18,894,005 -5.2%	37.1% 40.2% -7.9%	57,584 59,168 -2.7%	45.4% 48.8% -7.0%
Non-Gaming	266,363 251,866 5.8%	\$99.30 \$96.37 3.0%	\$26,449,190 \$24,273,557 9.0%	64.8% 61.1% 6.1%	- 9 -100.0%	64.8% 61.1% 6.1%
Totals	2,722,571 2,660,035 2.4%	\$83.29 \$78.05 6.7%	\$226,770,231 \$207,621,421 9.2%	49.0% 47.8% 2.3%	850,734 818,151 4.0%	64.2% 62.6% 2.7%

## Hotel Statistics Fiscal Year to Date July 2011 Through June 2012

	Cash Occupied Rooms	Average Cash Rate	Taxable Revenue	Percent of Cash Occupancy
Location	Year %	Year %	Year %	Year %
	FY 11-12   FY 10-11   Change	FY 11-12 FY 10-11 Change	FY 11-12   FY 10-11   Change	FY 11-12   FY 10-11   Change
Reno-Suburban	927,327 981,882 -5.6%	\$83.53 \$80.68 3.5%	\$77,461,435 \$79,218,912 -2.2%	51.0% 53.6% -5.0%
Reno-Downtown	1,077,673 1,108,328 -2.8%	\$60.41 \$60.08 0.5%	\$65,097,196 \$66,590,118 -2.2%	45.3% 47.4% -4.4%
North Lake Tahoe	124,969 125,270 -0.2%	\$175.21 \$173.29 1.1%	\$21,895,227 \$21,707,879 0.9%	48.3% 48.3% 0.0%
Sparks	278,200 266,409 4.4%	\$67.92   \$68.75    -1.2%	\$18,894,005 \$18,314,989 3.2%	40.2% 38.6% 4.3%
Non-Gaming	251,866 236,928 6.3%	\$96.37 <b>\$97.12 -0.8%</b>	\$24,273,557 \$23,010,579 5.5%	61.1% 57.8% 5.7%
Totals	2,660,035 2,718,817 -2.2%	<b>\$78.05 \$76.81</b> 1.6%	\$207,621,421 \$208,842,478 -0.6%	47.8% 49.2% -2.7%

# Hotel Statistics Fiscal Year to Date July 2010 Through June 2011

	Cash	Occupied Ro	ooms		Averag	ge Cash F	Rate	Tax	able Revenue		Percen	t of Cash Oc	cupancy
Location	Ye	ear	%		Year	1	%	Ye	ar	%	<b>\</b>	'ear	%
	FY 10-11	FY 09-10	Change	FY 10	-11 F	Y 09-10	Change	FY 10-11	FY 09-10	Change	FY 10-11	FY 09-10	Change
Reno-Suburban	981,882	1,010,741	-2.9%	\$80	.68	\$82.42	-2.1%	\$79,218,912	\$83,302,389	-5.4%	53.6%	6 53.3%	0.8%
Reno-Downtown	1,108,328	1,197,861	-7.5%	\$60	.08	\$59.18	1.5%	\$66,590,118	\$70,884,809	-4.9%	47.4%	6 50.3%	-6.0%
North Lake Tahoe	125,270	122,044	2.6%	\$173	.29	\$175.69	-1.4%	\$21,707,879	\$21,441,499	4.5%	48.3%	<b>46.9%</b>	2.8%
Sparks	266,409	285,282	-6.6%	\$68	3.75	\$71.14	-3.4%	\$18,314,989	\$20,294,068	-10.2%	38.6%	<b>41.2</b> %	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$97	.12	\$96.94	0.2%	\$23,010,579	\$21,453,702	14.0%	57.8%	<b>54.9%</b>	5.3%
Totals	2,718,817	2,837,248	-4.2%	\$76	5.81	\$76.62	0.2%	\$208,842,478	\$217,376,465	-3.9%	49.2%	6 50.4%	-2.4%

# Hotel Statistics Fiscal Year July 2009 Through June 2010

	Cash Occupied Rooms	Average Cash Rate	Taxable Revenue	Percent of Cash Occupancy
Location	Year %	Year %	Year %	Year %
	FY 09-10 FY 08-09 Change	FY 09-10 FY 08-09 Change	FY 09-10 FY 08-09 Change	FY 09-10 FY 08-09 Change
Reno-Suburban	1,010,901 984,956 2.6%	\$82.40 \$83.21 -1.0%	\$83,302,388 \$81,959,861 1.6%	53.3% 52.3% 1.9%
Reno-Downtown	1,197,701 1,205,496 -0.6%	\$59.18 \$62.80 -5.8%	\$70,884,809 \$75,709,857 -6.4%	50.3% 49.4% 1.8%
North Lake Tahoe	122,044 120,608 1.2%	\$175.69 \$188.39 -6.7%	\$21,441,496 \$22,721,044 -5.6%	46.9% 46.3% 1.3%
Sparks	285,282 297,907 -4.2%	\$71.14 \$73.81 -3.6%	\$20,294,069 \$21,988,252 -7.7%	41.2% 40.6% 1.5%
Non-Gaming	221,320 172,957 28.0%	\$96.94 \$96.33 0.6%	\$21,453,703 \$16,660,406 28.8%	54.9% 54.8% 0.2%
Totals	2,837,248 2,781,924 2.0%	\$76.62 \$78.74 -2.7%	\$217,376,465 \$219,039,420 -0.8%	50.4% 49.4% 2.0%

## Hotel Statistics Fiscal Year July 2008 Through June 2009

	Cash Occupied Roo	oms	Average Ca	sh Rate	Taxable Reve	nue	Percent of	Cash Occupancy	y
Location	Year	%	Year	%	Year	%	Yea	r %	
	FY 08-09 FY 07-08	Change	FY 08-09 FY 07-	08 Change	FY 08-09 FY 07-0	3 Change	FY 08-09 F	Y 07-08 Chang	ge
Reno-Suburban	984,956 1,037,219	-5.0%	\$83.21 \$86	57 -3.9%	\$81,959,861 \$89,792,	111 -8.7%	52.3%	59.0% -11.4	4%
Reno-Downtown	1,205,496 1,353,689	-10.9%	\$62.80 \$72	.28 -13.1%	\$75,709,857 \$97,842,	584 -22.6%	49.4%	53.8% -8.0	0%
North Lake Tahoe	120,608 138,677	-13.0%	\$188.39 \$193	63 -2.7%	\$22,721,043 \$26,852,	646 -15.4%	46.3%	53.1% -12.8	8%
Sparks	297,907 392,929	-24.2%	\$73.81 \$74	.17 -0.5%	\$21,988,252 \$29,144,	511 -24.6%	40.6%	49.4% -18.0	0%
Non-Gaming	172,957 130,156	32.9%	\$96.33 \$111	52 -13.6%	\$16,660,407 \$14,515,	112 14.8%	54.8%	71.4% -23.4	4%
Totals	2,781,924 3,052,670	-8.9%	\$78.74 \$84	56 -6.9%	\$219,039,420 \$258,147,	264 -15.1%	49.4%	55.4% -10.8	8%

#### Hotel Statistics Fiscal Year July 2007 Through June 2008

	Cash	Cash Occupied Rooms							
Location	Ye	ear	%						
	FY 07-08	FY 06-07	Change						
Reno-Suburban	1.037.219	970.076	6.9%						
Nello-Subulbali	1,037,213	370,070	0.378						
Reno-Downtown	1,353,689	1,580,181	-14.3%						
North Lake Tahoe	138.677	141.935	-2.3%						
North Lake Talloc	130,011	141,555	2.5 /0						
Sparks	392,929	437,350	-10.2%						
Non-Gaming	130,156	109,186	19.2%						
J									
Totals	3.052.670	3.238.728	-5.7%						

Ave	rage Cash I	Rate
Ye	ear	%
FY 07-08	FY 06-07	Change
\$86.57	\$84.85	2.0%
\$72.28	\$68.95	4.8%
\$193.63	\$180.22	7.4%
\$74.17	\$71.75	3.4%
\$111.52	\$99.29	12.3%
\$84.56	\$79.99	5.7%

% Change
Change
9.1%
9.1%
-10.2%
5.0%
-7.1%
33.9%
-0.4%

Percent of Cash Occupancy			
	ar	%	
FY 07-08	FY 06-07	Change	
59.0%	61.8%	-4.7%	
53.8%	62.5%	-13.9%	
53.1%	54.5%	-2.6%	
49.4%	53.9%	-8.2%	
71.4%	77.1%	-7.3%	
55.4%	61.0%	-9.2%	

## Hotel Statistics May

	Cash Occupied Rooms		
Location	May		%
	2017	2016	Change
Reno-Suburban	77,702	75,312	3.29
Reno-Downtown	75,885	79,461	-4.5%
North Lake Tahoe	8,992	8,925	0.89
Sparks	28,228	28,265	-0.19
Non Coming	50 444	44.750	00.40
Non-Gaming	56,441	44,759	26.19
Totals	247,248	236.722	4.49
iotais	277,240	200,122	7.7

Aver	Rate				
Ma	ay	%			
2017	2016	Change			
\$108.95	\$110.70	-1.6%			
•	•				
\$87.80	\$86.09	2.0%			
*******	******				
\$203.98	\$189.38	7.7%			
<b>4</b> _00.00	4.00.00	,			
\$80.33	\$67.58	18.9%			
Ψ00.00	ψ01.00	10.070			
\$115.77	\$109.39	5.8%			
ψ.13.77	ψ.03.33	3.0 /6			
\$104.21	\$100.01	4.2%			
ψ104.21	φισυ.σι	4.2 /0			

Tax	able Revenue			
Ma	ay	%		
2017	2016	Change		
\$8,465,793	\$8,336,774	1.5%		
. , ,				
\$6,662,997	\$6,840,496	-2.6%		
. , ,				
\$1,834,224	\$1,690,220	8.5%		
. , ,				
\$2,267,605	\$1,910,283	18.7%		
. , ,				
\$6,534,298	\$4.896.035	33.5%		
. , - ,	. , ,			
\$25,764,916	\$23,673,808	8.8%		
	· · · ·			

Percent of Cash Occupancy			
May	/	%	
2017	2016	Change	
51.4%	50.1%	2.6%	
41.8%	43.8%	-4.3%	
56.8%	53.8%	5.6%	
57.8%	57.6%	0.3%	
66.3%	56.3%	17.8%	
51.3%	49.6%	3.4%	

Comp	Occupied I	Rooms	Percent of	Percent of Cash/Comp Occupand	
M	ay	%	M	ay	%
2017	2016	Change	2017	2016	Change
40,957	37,671	8.7%	78.5%	75.2%	4.4
30,040	35,241	-14.8%	58.4%	63.2%	-7.0
191	207	-7.7%	58.0%	55.1%	5.3
3,878	4,501	-13.8%	65.8%	66.8%	-1.5
43	23	87.0%	66.4%	56.4%	17.7
75,109	77,643	-3.3%	66.8%	65.9%	1.4

Ma	y	%
2017	2016	Change
78.5%	75.2%	4.4%
58.4%	63.2%	-7.6%
58.0%	55.1%	5.3%
65.8%	66.8%	-1.5%
66.4%	56.4%	17.7%
66.8%	65.9%	1.4%

## Hotel Statistics April

	Cash Occupied Rooms		
Location	Ар	April	
	2017	2016	Change
Reno-Suburban	79,158	81,917	-3.4%
Reno-Downtown	81,760	83,012	-1.5%
North Lake Tahoe	8,697	6,874	26.5%
Sparks	29,185	28,808	1.3%
Non-Gaming	53,008	45,561	16.3%
Totals	251,808	246,172	2.3%

Average Cash Rate			
Ар		%	
2017	2016	Change	
\$113.39	\$109.47	3.6%	
\$95.39	\$92.03	3.6%	
\$178.54	\$178.61	0.0%	
\$79.02	\$75.35	4.9%	
\$119.34	\$111.01	7.5%	
\$107.06	\$101.81	5.2%	

Tax	Taxable Revenue			
Ар	ril	%		
2017	2016	Change		
	•			
\$8.975.878	\$8.967.177	0.1%		
*-,	*-,,			
\$7.798.888	\$7,639,648	2.1%		
<b>4.</b> ,. <b>33</b> ,535	<b>4.</b> ,000,0.0	,0		
\$1.552.772	\$1,227,739	26.5%		
Ψ1,002,772	Ψ1,221,103	20.570		
\$2.306.057	\$2,170,651	6.2%		
φ <b>2</b> ,300,03 <i>1</i>	\$2,170,031	0.2 /6		
<b>*</b> C 205 050	<b>#F 0F7 000</b>	05.40/		
\$6,325,956	\$5,057,932	25.1%		
\$26,959,551	\$25,063,146	7.6%		

Percent of Cash Occupancy			
Apri		%	
2017	2016	Change	
53.6%	55.8%	-4.1%	
46.6%	47.2%	-1.5%	
56.7%	44.2%	28.3%	
61.5%	60.5%	1.7%	
64.6%	58.8%	9.9%	
53.8%	53.2%	1.1%	

Comp Occupied Rooms				
Ap	ril	%		
2017	2016	Change		
38,921	35,225	10.5%		
27,392	31,853	-14.0%		
218	197	10.7%		
3,877	3,692	5.0%		
61	31	96.8%		
70,469	70,998	-0.7%		
		•		

Percent of Cash/Co		mp Occupancy
Ap	oril	%
2017	2016	Change
79.9%	79.8%	0.1%
62.1%	65.4%	-4.9%
58.2%	45.5%	27.9%
69.7%	68.3%	2.1%
64.6%	58.8%	9.9%
68.8%	68.5%	0.4%

## **Hotel Statistics March**

	Cash	Cash Occupied Rooms			
Location	Ma	March			
	2017	2016	Change		
Reno-Suburban	92,958	90,609	2.6%		
Reno-Downtown	72,841	84,956	-14.3%		
North Lake Tahoe	8,565	8,697	-1.5%		
Sparks	31,532	29,525	6.8%		
Non-Gaming	53,458	41,950	27.4%		
Totals	259,354	255,737	1.4%		

Aver	age Cash I	Rate
Mar	ch	%
2017	2016	Change
\$103.17	\$86.25	19.6%
\$80.97	\$76.73	5.5%
\$193.95	\$198.00	-2.0%
\$59.19	\$51.27	15.5%
\$104.60	\$97.52	7.3%
\$94.88	\$84.69	12.0%

Taxable Revenue			
Mai	rch	%	
2017	2016	Change	
\$9,590,426	\$7,814,788	22.7%	
\$5,897,657	\$6,518,313	-9.5%	
\$1,661,196	\$1,722,001	-3.5%	
\$1,866,331	\$1,513,629	23.3%	
\$5,591,675	\$4,090,756	36.7%	
\$24,607,285	\$21,659,487	13.6%	

Percent of Cash Occupancy		
March		%
2017	2016	Change
57.2%	56.1%	2.0%
41.4%	46.8%	-11.5%
53.6%	54.5%	-1.5%
63.0%	59.0%	6.8%
65.3%	53.9%	21.2%
53.3%	52.5%	1.5%

Comp	Comp Occupied Rooms			
Ma	rch	%		
2017	2016	Change		
42,102	42,549	-1.1%		
28,720	27,252	5.4%		
274	248	10.5%		
3,486	3,814	-8.6%		
78	2	3800.0%		
74,660	73,865	1.1%		

Percent of Cash/Comp Occupancy			
March		%	
2017	2016	Change	
83.1%	82.5%	0.7%	
57.7%	61.8%	-6.6%	
55.4%	56.0%	-1.2%	
70.0%	66.6%	5.1%	
65.4%	53.9%	21.3%	
68.7%	67.7%	1.5%	

## Hotel Statistics February

	Cash (	Cash Occupied Rooms		
Location	Febr	uary	%	
	2017	2016	Change	
	•		-	
Reno-Suburban	72,956	74,909	-2.6%	
Reno-Downtown	54,872	64,619	-15.1%	
North Lake Tahoe	9,494	8,852	7.3%	
Sparks	27.385	27.680	-1.19	
Sparks	21,305	21,000	-1.17	
Non-Gaming	44.714	42.857	4.3%	
non canning	,	42,001	4.07	
Totals	209,421	218,917	-4.3%	

Aver	age Cash I	Rate	
Febr	uary	%	
2017	2016	Change	
\$100.65	\$93.39	7.8%	
********	*******		
\$80.08	\$81.62	-1.9%	
Ψ00.00	ψ01.02	11070	
\$215.75	\$215.28	0.2%	
Ψ213.73	Ψ2 13.20	0.270	
\$61.91	\$64.21	-3.6%	
Ψ01.31	ψ04.2 I	-3.0 /6	
\$100.76	\$101.46	-0.7%	
\$100.76	\$101.40	-0.7 %	
\$95.44	\$92.73	2.9%	
<b>Ψ93.44</b>	<b>Ф92.73</b>	2.9%	

	able Revenue		
Febru	uary	%	
2017	2016	Change	
\$7.343.187	\$6.995.541	5.0%	
Ψ1,040,101	ψ0,000,041	0.070	
£4.204.224	¢E 074 202	46 70/	
\$4,394,331	\$5,274,302	-16.7%	
\$2,048,332	\$1,905,628	7.5%	
\$1,695,505	\$1,777,296	-4.6%	
, ,,	• , , ,		
\$4,505,490	\$4.348.105	3.6%	
ψ+,505,450	ψ-,υ40,100	3.0 /6	
\$40,000,04F	£00 000 070	4 50/	
\$19,986,845	\$20,300,873	-1.5%	

Percent of Cash Occupancy			
Febru	ary	%	
2017	2016	Change	
51.8%	52.3%	-1.0%	
34.3%	38.0%	-9.7%	
65.7%	58.5%	12.3%	
61.5%	60.0%	2.5%	
59.1%	58.4%	1.4%	
48.1%	48.9%	-1.6%	

Com	Comp Occupied Rooms			
Fel	bruary	%		
2017	2016	Change		
38,259	40,571	-5.7%		
24,902	28,901	-13.8%		
222	170	30.6%		
2,913	3,312	-12.0%		
40	4	900.0%		
66,336	72,958	-9.1%		

Percent of	of Cash/Co	mp Occupancy
Febr	uary	%
2017	2016	Change
78.9%	80.6%	-2.0%
49.9%	55.1%	-9.3%
67.2%	59.7%	12.7%
68.0%	67.2%	1.2%
59.2%	58.4%	1.4%
63.4%	65.2%	-2.8%

## **Hotel Statistics January**

		Cash Occupied Rooms			
	Location		Janı	ıary	%
			2017	2016	Change
	-				-
	Reno-Suburban		68,556	68,609	-0.1%
	Reno-Downtown		49,450	51,010	-3.1%
	North Lake Tahoe		9,414	9,148	2.9%
	Sparks		27,690	25,407	9.0%
	Non-Gaming		42,717	36,986	15.5%
	Totals		197,827	191,160	3.5%

Average Cash Rate			
Janu	ary	%	
2017	2016	Change	
\$87.70	\$89.18	-1.7%	
\$77.00	\$83.47	-7.8%	
\$204.14	\$206.12	-1.0%	
\$50.85	\$58.17	-12.6%	
\$97.66	\$95.84	1.9%	
\$87.56	\$90.42	-3.2%	

Tax	able Revenue	
Janı	ıary	%
2017	2016	Change
\$6,012,617	\$6,118,377	-1.7%
* - / -	, -, -,-	
\$3,807,661	\$4,258,013	-10.6%
**,***,***	* 1,=00,010	
\$1.921.813	\$1.885.560	1.9%
<b>V</b> .,0=.,0.0	<b>4</b> 1,000,000	110 70
\$1,408,131	\$1,477,969	-4.7%
ψ1,400,101	Ψ1,411,000	411 70
\$4,171,843	\$3,544,671	17.7%
ΨΨ,171,043	ψ5,544,071	11.1 /6
\$17.322.065	\$17,284,590	0.2%
Ψ17,322,003	ψ17,204,390	0.2 /0

Percent of	Cash Occi	upancy
Janua	%	
2017	2016	Change
45.4%	45.4%	-0.2%
27.5%	28.1%	-2.1%
59.0%	57.3%	3.0%
56.9%	51.9%	9.6%
52.0%	47.4%	9.7%
41.4%	40.2%	3.0%

Con	1р Оссирі	ied Rooms	
J	anuary	%	
2017	2010	6 Change	е
39,62	4 34,9	067 13.3	%
22,73	5 23,3	28 -2.5	%
33	1 2	244 35.7	%
3,35	0 3,4	90 -4.0	%
3	9	74 -47.3	%
66,07	9 62,1	03 6.4	%

Percent o	f Cash/Cor	mp Occupancy
Janu	ary	%
2017	2016	Change
71.6%	68.5%	4.4%
40.2%	40.9%	-1.7%
61.0%	58.8%	3.7%
63.8%	59.0%	8.0%
52.1%	47.5%	9.5%
55.3%	53.3%	3.8%

## **Hotel Statistics December**

	Cash	Cash Occupied Rooms		
Location	Dece	mber	%	
	2016	2015	Change	
Reno-Suburban	74,970	86,659	-13.5%	
Reno-Downtown	71,534	73,859	-3.1%	
North Lake Tahoe	8,803	9,468	-7.0%	
Sparks	33,277	31,731	4.9%	
Non-Gaming	43,298	39,635	9.2%	
Totals	231,882	241,352	-3.9%	

Average Cash Rate			
Decer	nber	%	
2016	2015	Change	
\$101.09	\$89.31	13.2%	
\$82.58	\$75.42	9.5%	
\$280.02	\$248.86	12.5%	
\$66.15	\$55.89	18.4%	
\$102.25	\$97.35	5.0%	
\$97.38	\$88.25	10.3%	

Taxable Revenue			
Dece	%		
2016	2015	Change	
\$7,578,994	\$7,739,891	-2.1%	
\$5,907,534	\$5,570,803	6.0%	
\$2,464,974	\$2,356,199	4.6%	
\$2,201,359	\$1,773,329	24.1%	
\$4,427,059	\$3,858,582	14.7%	
\$22,579,920	\$21,298,803	6.0%	

Per	Percent of Cash Occupancy			
	Decem	%		
20	16	2015	Change	
	46.1%	49.8%	-7.4%	
	39.4%	40.7%	-3.2%	
	55.1%	59.3%	-7.1%	
	67.1%	62.2%	7.9%	
	52.7%	50.9%	3.5%	
	47.1%	48.2%	-2.3%	

Comp Occupied Rooms			
Decei	December		
2016	2015	Change	
44,429	39,105	13.6%	
25,539	24,467	4.4%	
237	246	-3.7%	
2,814	2,834	-0.7%	
75	9	733.3%	
73,094	66,661	9.7%	

Percent of	of Cash/Co	mp Occupancy	
December		%	
2016	2015	Change	
73.5%	72.3%	1.7%	
53.5%	54.2%	-1.3%	
56.6%	60.8%	-6.9%	
72.8%	67.7%	7.4%	
52.8%	50.9%	3.7%	
62.0%	61.6%	0.6%	

#### **Hotel Statistics November**

		Cash Occupied Rooms		
Location	Novemb		mber	%
		2016	2015	Change
				-
Reno-Suburban		69,736	68,312	2.1
Reno-Downtown		58,740	56,684	3.6
North Lake Tahoe		7,305	7,769	-6.0
Sparks		28,148	25,343	11.1
Nam Camban		40.044	25 425	00.0
Non-Gaming		43,314	35,425	22.3
Totals		207 242	102 522	7.1
iotais		207,243	193,533	7.1

Aver	Rate			
Nove	mber	%		
2016	2015	Change		
\$98.19	\$80.77	21.6%		
\$74.94	\$66.97	11.9%		
\$169.78	\$150.82	12.6%		
\$52.75	\$49.89	5.7%		
\$101.64	\$91.09	11.6%		
\$88.67	\$77.39	14.6%		
	Nove 2016 \$98.19 \$74.94 \$169.78 \$52.75	\$98.19 \$80.77 \$74.94 \$66.97 \$169.78 \$150.82 \$52.75 \$49.89 \$101.64 \$91.09		

Tax	able Revenue		
Nove	mber	%	
2016	2015	Change	
\$6.847.040	\$5.517.390	24.1%	
, , , , , ,	, . ,		
\$4,401,801	\$3,796,008	16.0%	
\$1,240,222	\$1,171,700	5.8%	
\$1,484,727	\$1,264,454	17.4%	
\$4,402,373	\$3,227,023	36.4%	
\$18,376,163	\$14,976,575	22.7%	

Percent of Cash Occupancy			
Novem	November		
2016	2015	Change	
47.2%	46.6%	1.3%	
33.4%	32.3%	3.7%	
47.3%	62.3%	-5.4%	
59.1%	61.1%	11.1%	
54.0%	46.8%	15.2%	
44.40/	40.00/	F =0/	
44.4%	42.0%	5.7%	

p Occupancy	Cash/Com	Percent of	Rooms	Occupied F	Comp C	
%	nber	Novem	%	nber	November	
Change	2015	2016	Change	2015	2016	
7.5%	70.7%	76.0%	20.3%	35,411	42,588	
-1.0%	48.7%	48.1%	-10.3%	28,804	25,851	
-4.5%	51.2%	48.9%	34.9%	189	255	
7.9%	60.6%	65.4%	-14.4%	3,499	2,996	
15.4%	46.9%	54.0%	315.4%	13	54	
5.5%	56.7%	59.8%	5.6%	67,916	71,744	

#### **Hotel Statistics October**

	Cash	Cash Occupied Rooms		
Location	Oc	October		
	2016	2015	Change	
-	·	•		
Reno-Suburban	79,323	89,192	-11.1%	
Reno-Downtown	74,080	87,621	-15.5%	
North Lake Tahoe	8,722	9,942	-12.3%	
Sparks	31,434	29,970	4.9%	
	50.440	40.000	0.50/	
Non-Gaming	50,148	48,902	2.5%	
Tatala	040.707	005.007	0.00/	
Totals	243.707	265.627	-8.3%	

	Average Cash Rate			
	October		%	
	2016	2015	Change	
\$	3101.14	\$108.86	-7.1%	
	\$83.44	\$75.10	11.1%	
\$	209.58	\$191.85	9.2%	
	\$57.87	\$55.69	3.9%	
\$	105.37	\$100.99	4.3%	
_	\$94.93	\$93.38	1.7%	

Tax	Taxable Revenue			
Octo	ber	%		
2016	2015	Change		
\$8,023,074	\$9,709,285	-17.4%		
\$6,181,266	\$6,580,318	-6.1%		
\$1,827,951	\$1,907,380	-4.2%		
\$1,819,213	\$1,669,087	9.0%		
\$5,283,870	\$4,938,839	7.0%		
\$23,135,373	\$24,804,909	-6.7%		

Percent of Cash Occupancy			
Octob	er	%	
2016	2015	Change	
52.5%	59.5%	-11.9%	
40.8%	40.8%	-15.5%	
54.6%	62.3%	-12.2%	
64.0%	61.1%	4.7%	
59.4%	61.2%	-2.9%	
50.5%	55.8%	-9.5%	

Comp	Comp Occupied Rooms			
Oc	tober	%		
2016	2015	Change		
42,787	38,895	10.0%		
28,793	30,213	-4.7%		
190	158	20.3%		
4,253	3,372	26.1%		
69	15	360.0%		
76,092	72,653	4.7%		

Percent of	of Cash/Co	mp Occupancy	
October		%	
2016	2015	Change	
80.8%	85.5%	-5.5%	
56.7%	64.9%	-12.6%	
55.8%	63.3%	-11.7%	
72.7%	68.0%	6.9%	
59.5%	61.2%	-2.8%	
66.3%	71.0%	-6.6%	

## Hotel Statistics September

	Cash C	Occupied Ro	ooms
Location	Septer	%	
	2016	2015	Change
Reno-Suburban	99,156	99,109	0.0%
Reno-Downtown	89,379	89,532	-0.2%
North Lake Tahoe	12,302	11,864	3.7%
Sparks	33,445	32,944	1.5%
Non-Gaming	54,487	49,384	10.3%
Totals	288,769	282,833	2.1%

Aver	age Cash I	Rate
Septe	mber	%
2016	2015	Change
\$117.98	\$109.76	7.5%
\$99.62	\$88.81	12.2%
\$262.90	\$246.48	6.7%
\$81.12	\$74.36	9.1%
\$117.32	\$112.47	4.3%
\$114.08	\$105.21	8.4%

Taxable Revenue		
Septe	mber	%
2016	2015	Change
\$11,698,442	\$10,878,521	7.5%
\$8,903,856	\$7,951,221	12.0%
\$3,234,253	\$2,924,268	10.6%
\$2,713,193	\$2,449,607	10.8%
\$6,392,440	\$5,554,030	15.1%
\$32,942,184	\$29,757,647	10.7%

Percent of Cash Occupancy		
Septem	ber	%
2016	2015	Change
62.3%	62.3%	0.0%
50.9%	51.0%	-0.2%
79.6%	76.3%	4.3%
68.8%	67.8%	1.5%
66.9%	65.2%	2.6%
60.1%	59.6%	0.8%

	Comp Occupied Rooms		
	Septe		%
	2016	2015	Change
	42,966	42,683	0.7%
	31,768	33,476	-5.1%
	204	199	2.5%
	6,164	4,931	25.0%
	39	6	550.0%
_	81,141	81,295	-0.2%

Percent of Cash/Comp Occupancy		
Septe	mber	%
2016	2015	Change
89.3%	89.1%	0.3%
68.9%	70.0%	-1.5%
80.9%	77.6%	4.3%
81.5%	77.9%	4.6%
67.0%	65.2%	2.7%
77.0%	76.7%	0.4%

## **Hotel Statistics August**

	Cash Occupied Rooms			
Location	Aug	ust	%	
	2016	2015	Change	
Reno-Suburban	94,741	91,395	3.7%	
Reno-Downtown	87,668	96,910	-9.5%	
North Lake Tahoe	13,263	13,284	-0.2%	
Sparks	34,547	32,748	5.5%	
Non-Gaming	54,985	50,437	9.0%	
	-			
Totals	285,204	284,774	0.2%	

Aver	age Cash I	Rate
Aug	ust	%
2016	2015	Change
\$113.28	\$109.60	3.4%
\$91.90	\$81.31	13.0%
\$327.70	\$342.67	-4.4%
\$81.75	\$70.87	15.3%
\$119.94	\$109.39	9.6%
\$114.14	\$106.35	7.3%

Tax	able Revenue			
Aug	just	%		
2016	2015	Change		
•				
\$10,732,692	\$10,016,623	7.1%		
. , ,	. , ,			
\$8,056,716	\$7,880,169	2.2%		
, -,,	, , ,			
\$4,346,236	\$4.552.044	-4.5%		
, ,,	* / /-			
\$2.824.128	\$2,320,995	21.7%		
<b>v</b> =,== :, :==	<b>v</b> =,-=-,			
\$6.594.659	\$5,517,202	19.5%		
**,****,***	**,***,===			
\$32,554,431	\$30,287,033	7.5%		
<del>- , , , , , , , , , , , , , , , , , , ,</del>	* , ,			

Percent of	Percent of Cash Occupancy		
Augu	st	%	
2016	2015	Change	
62.7%	60.9%	3.0%	
48.3%	53.4%	-9.6%	
83.1%	83.2%	-0.1%	
70.4%	66.8%	5.4%	
66.5%	65.6%	1.4%	
59.4%	60.1%	-1.2%	

Comp	Occupied I	Rooms	Percent of	of Cash/Co	mp Occupanc
Aug	just	%	Aug	just	%
2016	2015	Change	2016	2015	Change
44,429	42,991	3.3%	92.1%	89.5%	2.8
32,641	33,975	-3.9%	66.3%	72.1%	-8.1
192	121	58.7%	84.3%	84.0%	0.4
5,240	3,917	33.8%	81.1%	74.8%	8.4
26	35	-25.7%	66.5%	65.6%	1.3
82,528	81,039	1.8%	76.5%	77.2%	-0.9

Hotel	Statist	ics July
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		Cash Occupied Rooms						
	Location	Ju	ıly	%				
		2016	2015	Change				
	Reno-Suburban	96,894	88,944	8.9%				
	Reno-Downtown	94,375	103,321	-8.7%				
	North Lake Tahoe	14,045	13,335	5.3%				
	Sparks	35,386	31,539	12.2%				
	Non-Gaming	52,623	47,620	10.5%				
	Totals	293,323	284,759	3.0%				

Average Cash Rate							
Ju	July						
2016	2015	Change					
\$104.05	\$95.92	8.5%					
\$83.81	\$71.70	16.9%					
\$359.19	\$359.02	0.0%					
\$66.98	\$67.79	-1.2%					
\$111.23	\$100.79	10.4%					
\$106.57	\$97.15	9.7%					

Taxable Revenue								
Ju	ly	%						
2016	2015	Change						
\$10,081,755	\$8,531,918	18.2%						
\$7,909,602	\$7,408,057	6.8%						
\$5,044,781	\$4,787,555	5.4%						
\$2,370,048	\$2,138,036	10.9%						
\$5,853,032	\$4,799,596	21.9%						
\$31,259,218	\$27,665,161	13.0%						

Percent of Cash Occupancy							
July		%					
2016	2015	Change					
64.1%	59.2%	8.3%					
52.0%	56.9%	-8.7%					
84.7%	83.5%	1.4%					
72.1%	64.2%	12.3%					
66.4%	59.6%	11.4%					
61.4%	59.7%	2.8%					

Comp Occupied Rooms							
	July						
2016	2015	Change					
44,014	44,705	-1.5%					
35,766	33,764	5.9%					
252	148	70.3%					
4,985	4,528	10.1%					
33	28	17.9%					
85,050	83,173	2.3%					

Percent of Cash/Comp Occupancy							
Ju	ıly	%					
2016	2015	Change					
93.2%	80.2%	16.2%					
71.7%	61.1%	17.3%					
86.2%	63.3%	36.1%					
82.3%	68.2%	20.6%					
66.5%	56.8%	17.1%					
79.2%	67.4%	17.6%					

## Hotel Statistics Calendar Year January Through May 2017

Location	Cash Occupied Rooms Year % 2017 2016 Change	Average Cash Rate	Taxable Revenue           Year         %           2017         2016         Change	Percent of Cash Occupancy Year % 2017 2016 Change	Comp Occupied Rooms  Year %  2017 2016 Change	Percent of Cash/Comp Occupancy Year % 2017 2016 Change
Reno-Suburban	391,330 391,356 0.0%	\$103.21 \$97.69 5.6%	\$40,387,900 \$38,232,656 5.6%	51.9% 52.0% 0.0%	199,863 190,983 4.6%	78.5% 77.3% 1.4%
Reno-Downtown	334,808 363,058 -7.8%	\$85.31 \$84.09 1.4%	\$28,561,534 \$30,530,772 -6.5%	38.4% 40.8% -5.9%	133,789 146,575 -8.7%	53.7% 57.2% -6.1%
North Lake Tahoe	45,162 42,496 6.3%	\$199.69 \$198.40 0.7%	\$9,018,337 \$8,431,148 7.0%	58.2% 53.7% 8.6%	1,236 1,066 15.9%	59.8% 55.0% 8.7%
Sparks	144,020 139,685 3.1%	\$66.27 \$63.36 4.6%	\$9,543,629 \$8,849,828 7.8%	60.1% 57.8% 4.0%	17,504 18,809 -6.9%	67.4% 65.6% 2.9%
Non-Gaming	250,338 212,113 18.0%	\$108.37 \$103.42 4.8%	\$27,129,262 \$21,937,498 23.7%	61.5% 54.9% 12.0%	261 134 94.8%	61.6% 55.0% 12.2%
Totals	1,165,658 1,148,708 1.5%	\$98.35 \$94.00 4.6%	\$114,640,662 \$107,981,903 6.2%	49.6% 48.9% 1.4%	352,653 357,567 -1.4%	64.6% 64.1% 0.8%

Hotel Statistics Calendar Year Januar	y Through December 2016
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Location	Cash Occupied Rooms           Year         %           2016         2015         Change	Average Cash Rate Year % 2016 2015 Change	Taxable Revenue           Year         %           2016         2015         Change	Percent of Cash Occupancy Year % 2016 2015 Change	Comp Occupied Rooms           Year         %           2016         2015         Change	Percent of Cash/Comp Occupancy Year % 2016 2015 Change
Reno-Suburban	1,002,313 973,661 2.9	% \$102.35 \$99.36 3.0%	\$102,582,668 \$96,743,878 6.0%	54.6% 52.9% 3.2%	498,288 502,562 -0.9%	81.8% 80.2% 2.0%
Reno-Downtown	932,831 989,389 -5.7	% \$85.04 \$73.25 16.1%	\$79,326,947 \$72,470,972 9.5%	43.5% 44.3% -1.8%	361,414 360,665 0.2%	60.4% 60.5% -0.2%
North Lake Tahoe	118,973 118,398 0.5	% \$250.43 \$236.20 6.0%	\$29,794,447 \$27,965,261 6.5%	62.4% 62.8% -0.5%	2,619 1,595 64.2%	63.8% 63.6% 0.3%
Sparks	370,416 348,668 6.2	% \$65.76 \$63.03 4.3%	\$24,358,804 \$21,975,030 10.8%	63.5% 57.7% 10.1%	49,137 39,406 24.7%	71.9% 64.2% 12.0%
Non-Gaming	561,060 433,833 29.3	% \$107.22 \$103.05 4.0%	\$60,157,079 \$44,706,194 34.6%	58.8% 62.2% -5.3%	445 125 256.0%	58.9% 62.2% -5.3%
Totals	2,985,593 2,863,949 4.2	<b>\$99.22 \$92.13 7.7%</b>	\$296,219,945 \$263,861,335 <b>12.3%</b>	52.3% 51.5% 1.6%	911,903 904,353 0.8%	68.3% 67.7% 0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

## Hotel Statistics Calendar Year January Through December 2015

Location	Cash Occupied           Year           2015         2014	Rooms % Change		erage Cash Year 2014	Rate % Change		xable Revenue ear 2014	% Change		t of Cash O rear 2014	ccupancy % Change		Occupied ear 2014	Rooms % Change		of Cash/Cor Year 2014	np Occupancy % Change
Reno-Suburban	973,661 891,5	15 9.2%	\$99.3	6 \$96.69	2.8%	\$96,743,878	\$86,199,866	12.2%	52.9	<b>48.6</b> %	8.6%	502,562	490,071	2.5%	80.2	% 75.4%	6.4%
Reno-Downtown	989,389 1,074,5	81 -7.9%	\$73.2	5 \$66.11	10.8%	\$72,470,972	\$71,036,790	2.0%	44.39	<b>45.2</b> %	-2.0%	360,665	391,739	-7.9%	60.5	% 61.7%	-1.9%
North Lake Tahoe	118,398 111,3	55 6.3%	\$236.2	0 \$229.86	2.8%	\$27,965,261	\$25,595,631	9.3%	62.89	6 <b>59.0</b> %	6.3%	1,595	1,390	14.7%	63.69	% 59.8%	6.4%
Sparks	348,668 331,1	19 5.3%	\$63.0	3 \$61.48	3 2.5%	\$21,975,030	\$20,358,040	7.9%	57.79	<b>6</b> 50.6%	14.0%	39,406	43,634	-9.7%	64.2	% 57.3%	12.0%
Non-Gaming	433,833 294,8	76 47.1%	\$103.0	5 \$101.68	3 1.3%	\$44,706,194	\$29,983,610	49.1%	62.2	<b>66.9</b> %	-7.0%	125	25	400.0%	62.29	% 66.9%	-7.0%
Totals	2,863,949 2,703,4	46 5.9%	\$92.1	3 \$86.25	6.8%	\$263,861,335	\$233,173,936	13.2%	51.5	6 49.2%	4.7%	904,353	926,859	-2.4%	67.7	% 66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

## Hotel Statistics Calendar Year January Through December 2014

	-							
		Cash Occupied Rooms						
Location		Ye	ear	%				
		2014	2013	Change				
	•			3				
Reno-Suburban		891,515	922,037	-3.3%				
Reno-Downtown		1,074,581	1,122,649	-4.3%				
North Lake Tahoe		111,355	126,784	-12.2%				
Sparks		331,119	264,701	25.1%				
Non-Gaming		294,876	272,293	8.3%				
Totals		2,703,446	2,708,464	-0.2%				

			•
Avei	Rate		
Ye	ar	%	
2014	2013	Change	
\$96.69	\$95.61	1.1%	
\$66.11	\$66.41	-0.5%	
\$229.86	\$195.71	17.4%	
\$61.48	\$73.58	-16.4%	
\$101.68	\$100.63	1.0%	
\$86.25	\$86.55	-0.3%	

Tax	able Revenue	
Ye	ar	%
2014	2013	Change
\$86,199,866	\$88,160,187	-2.2%
\$71,036,790	\$74,554,625	-4.7%
\$25,595,631	\$24,812,551	3.2%
\$20,358,040	\$19,477,105	4.5%
\$29,983,610	\$27,400,091	9.4%
\$233,173,936	\$234,404,559	-0.5%

Percent of Cash Occupancy				
Ye	ar	%		
2014	2013	Change		
48.6%	50.4%	-3.4%		
45.2%	47.5%	-4.8%		
59.0%	53.4%	10.5%		
50.6%	38.5%	31.5%		
67.0%	66.6%	0.6%		
49.2%	49.0%	0.4%		

Comp Occupied Rooms			Percent of	of Cash/Cor	np Occupancy
Ŷε	ar	%	Year		%
2014	2013	Change	2014	2013	Change
490,071	428,828	14.3%	75.4%	73.8%	2.29
391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
1,390	1,035	34.3%	59.8%	53.8%	11.0%
43,634	56,152	-22.3%	57.3%	46.6%	23.09
		400.00/	07.40/		
25	-	100.0%	67.1%	66.6%	0.69
926.859	882,558	5.0%	66.1%	64.9%	1.89
920,039	002,330	3.0%	00.176	04.9%	1.07

## Hotel Statistics Calendar Year January Through December 2013

	Cash	Cash Occupied Rooms			
Location	Υ	Year			
	2013	2012	Change		
-	<u> </u>	•	•		
Reno-Suburban	922,037	934,637	-1.3%		
Reno-Downtown	1,122,649	1,087,152	3.3%		
North Lake Tahoe	126,784	121,470	4.4%		
Sparks	264,701	258,399	2.4%		
Non-Gaming	272,293	254,672	6.9%		
Totals	2,708,464	2,656,330	2.0%		

Aver	Average Cash Rate		
Ye	_	%	
2013	2012	Change	
\$95.61	\$84.94	12.6%	
\$66.41	\$60.71	9.4%	
\$195.71	\$179.28	9.2%	
\$73.58	\$66.38	10.8%	
\$100.63	\$97.52	3.2%	
\$86.55	\$78.74	9.9%	

Tax	Taxable Revenue			
Ye	ar	%		
2013	2012	Change		
	•			
\$88,160,187	\$79,388,186	11.0%		
, , , .	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
\$74.554.625	\$65,999,148	13.0%		
V: .,00 .,020	<b>400,000,</b>	.0.070		
\$24,812,551	\$21,777,047	13.9%		
ΨΣ-1,012,001	Ψ21,777,047	13.370		
\$19,477,105	\$17.152.886	13.6%		
\$19,477,103	\$17,132,000	13.0 /6		
<b>607 400 004</b>	<b>*</b> 04.005.000	40.00/		
\$27,400,091	\$24,835,669	10.3%		
\$234,404,559	\$209,152,937	12.1%		

	Percent	of Cash Oc	cupancy
ı	Ye	ar	%
	2013	2012	Change
_	50.4%	50.9%	-1.2%
	47.5%	45.8%	3.7%
	53.4%	46.6%	14.6%
	38.5%	37.3%	2.9%
	66.6%	61.8%	7.8%
-	49.0%	47.6%	2.7%

Occupied I	Rooms
ear	%
2012	Change
-	-
377,903	13.5%
372,736	6.4%
845	22.5%
57,953	-3.1%
-	0.0%
809,437	9.0%
	2012 377,903 372,736 845 57,953

Yea		p Occupancy %
2013	2012	Change
20.0	20.2	Onlange
73.8%	71.5%	3.2%
64.3%	61.5%	4.6%
53.8%	46.9%	14.7%
46.6%	45.7%	2.0%
66.6%	61.8%	7.8%
64.9%	62.2%	4.5%

## Hotel Statistics Calendar Year January Through December 2012

	Cash Occupied Roo		ooms
Location	Year		%
	2012	2011	Change
Reno-Suburban	934,637	971,591	-3.8%
Reno-Downtown	1,087,152	1,113,288	-2.3%
North Lake Tahoe	121,470	131,491	-7.6%
Sparks	258,399	286,473	-9.8%
Non-Gaming	254,672	248,097	2.7%
Totals	2,656,330	2,750,940	-3.4%

Aver	Average Cash		
Ye	Year		
2012	2011	Change	
\$84.94	\$83.16	2.1%	
\$60.71	\$61.41	-1.1%	
\$179.28	\$173.35	3.4%	
\$66.38	\$69.41	-4.4%	
\$97.52	\$96.10	1.5%	
\$78.74	\$78.40	0.4%	

Taxable Revenue			
Ye	ar	%	
2012	2011	Change	
\$79,388,186	\$80,798,447	-1.7%	
\$65,999,148	\$68,367,701	-3.5%	
\$21,777,047	\$22,793,341	-4.5%	
\$17,152,886	\$19,884,508	-13.7%	
\$24,835,669	\$23,843,178	4.2%	
\$209,152,937	\$215,687,174	-3.0%	

Percent of Cash Occupancy				
Ye	%			
2012	2011	Change		
50.9%	53.8%	-5.2%		
45.8%	47.3%	-3.4%		
46.6%	51.0%	-8.6%		
37.3%	41.4%	-9.7%		
61.8%	60.3%	2.5%		
47.6%	49.8%	-4.4%		

Comp Occupied Rooms			
	Year		
2012	2011	Change	
377,90	3 376,843	0.3%	
372,73	6 397,198	-6.2%	
84	5 1,121	-24.6%	
57,95	3 63,743	-9.1%	
-	-	0.0%	
809,43	7 838,905	-3.5%	

Percent of Cash/Comp Occupancy				
Year		%		
2012	2011	Change		
71.5%	74.6%	-4.2%		
61.5%	64.2%	-4.4%		
46.9%	51.4%	-8.7%		
45.7%	50.6%	-9.5%		
61.8%	60.3%	2.5%		
62.2%	65.0%	-4.3%		

# Hotel Statistics Calendar Year January Through December 2011

	Cash Occupied Rooms			
Location	Ye	Year		
	2011	2010	Change	
Reno-Suburban	971,591	973,643	-0.2%	
Reno-Downtown	1,113,288	1,171,169	-4.9%	
North Lake Tahoe	131,491	126,182	4.2%	
Sparks	286,473	274,252	4.5%	
Non-Gaming	248,097	233,280	6.4%	
Totals	2,750,940	2,778,526	-1.0%	

Aver	age Cash I	Rate			
Ye	ar	%			
2011	2010	Change			
\$83.16	\$85.56	-2.8%			
\$61.41	\$60.52	1.5%			
\$173.35	\$169.93	2.0%			
\$69.41	\$74.00	-6.2%			
\$96.10	\$91.97	4.5%			
\$78.40	\$78.23	0.2%			

	able Revenue			
Ye	ar	%		
2011	2010	Change		
	•			
\$80,798,447	\$83,302,389	-0.3%		
, ,	, , ,			
\$68.367.701	\$70.884.809	-3.6%		
ψου,σοι,ισι	ψι 0,004,000	0.070		
\$22,793,340	\$21.441.499	6.3%		
Ψ22,1 33,340	Ψ21, <del>44</del> 1, <del>433</del>	0.5 /6		
£40 004 F00	<b>****</b>	0.00/		
\$19,884,508	\$20,294,068	-2.0%		
	<b>.</b>			
\$23,843,178	\$21,453,702	11.1%		
\$215,687,174	\$217,376,467	-0.8%		

Percent of Cash Occupancy				
Yea	ar	%		
2011	2010	Change		
53.8%	52.3%	2.9%		
47.6%	49.6%	-4.4%		
51.0%	48.6%	4.9%		
41.4%	39.7%	4.0%		
60.3%	56.9%	7.4%		
49.8%	49.7%	0.2%		

# Hotel Statistics Calendar Year January Through December 2010

<u> </u>				
		Cash Occupied Rooms		
Location		Year		%
		2010	2009	Change
			3	<u> </u>
Reno-Suburban	9	73,643	993,290	-1.9%
Reno-Downtown	1,1	71,169	1,150,215	1.8%
North Lake Tahoe	1	26,182	114,627	10.1%
Sparks	2	74,252	280,097	-2.1%
Non-Gaming	2	33,280	199,006	17.2%
Totals	2,7	78,526	2,737,235	1.6%

	Average Cash Rate					
	Ye	ar	%			
	2010	2009	Change			
	•					
	\$85.56	\$81.16	2.5%			
	\$60.52	\$58.96	0.2%			
	\$169.93	\$184.98	-5.6%			
		•				
	\$74.00	\$71.70	-2.1%			
	•	•				
	\$91.97	\$98.05	0.1%			
_	\$78.23	\$76.44	0.9%			
_						

Tax	able Revenue	
Ye	ar	%
2010	2009	Change
\$83,302,389	\$80,610,629	0.6%
\$70,884,809	\$67,817,626	2.1%
\$21,441,499	\$21,203,659	3.9%
\$20,294,068	\$20,082,429	-4.1%
\$21,453,702	\$19,512,497	17.4%
\$217,376,467	\$209,226,840	2.5%

Percent of Cash Occupancy					
Ye	ar	%			
2010	2009	Change			
52.3%	52.3%	-0.2%			
49.6%	48.3%	2.7%			
48.6%	44.1%	10.2%			
39.7%	40.2%	-1.2%			
56.9%	52.2%	8.8%			
49.7%	48.7%	2.1%			

## Hotel Statistics Calendar Year January Through December 2009

	Cash	Cash Occupied Ro		
Location	Ye	Year		
	2009	2008	Change	
Reno-Suburban	993,290	1,027,469	-3.3%	
Reno-Downtown	1,150,215	1,248,008	-7.8%	
North Lake Tahoe	114,627	133,142	-13.9%	
Sparks	280,097	347,761	-19.5%	
Non-Gaming	199,006	159,151	25.0%	
Totals	2,737,235	2,915,531	-6.1%	

Average Cash Rate										
Ye	%									
2009	2008	Change								
\$81.16	\$83.87	-3.2%								
\$58.96	\$67.54	-12.7%								
\$184.98	\$188.98	-2.1%								
\$71.70	\$75.50	-5.0%								
\$98.05	\$100.88	-2.8%								
\$76.44	\$81.61	-6.3%								

Taxable Revenue									
Υe	%								
2009	2008	Change							
\$80,610,629	\$86,176,088	-6.5%							
\$67,817,626	\$84,291,975	-19.5%							
\$21,203,659	\$25,161,700	-15.7%							
\$20,082,429	\$26,257,551	-23.5%							
\$19,512,497	\$16,055,636	21.5%							
\$209,226,840	\$237,942,950	-12.1%							

Percent of Cash Occupancy									
Ye	%								
2009	2008	Change							
52.3%	55.0%	-4.9%							
48.3%	49.8%	-3.0%							
44.1%	51.0%	-13.7%							
40.2%	44.6%	-9.7%							
52.2%	68.2%	-23.5%							
48.7%	51.6%	-5.6%							

# Hotel Statistics Calendar Year January Through December 2008

	Cash	Cash Occupied Rooms		A	Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
Location	Year		%		Year %			Year		%	Ye	Year	
	2008	2007	Change	2008	2007	Change		2008	2007	Change	2008	2007	Change
Reno-Suburban	1,027,469	994,288	3.3%	\$83.8	87 \$86.44	-3.0%		\$86,176,088	\$85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno-Downtown	1,248,008	1,527,049	-18.3%	\$67.5	i4 \$72.3€	-6.7%		\$84,291,975	\$110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe	133,142	140,933	-5.5%	\$188.9	8 \$191.91	-1.5%		\$25,161,700	\$27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$75.	0 \$72.03	4.8%		\$26,257,551	\$30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$100.8	8 \$105.31	-4.2%		\$16,055,636	\$11,610,580	38.3%	68.2%	70.6%	-3.4%
Totals	2,915,531	3,196,626	-8.8%	\$81.6	31 \$83.10	-1.8%		\$237,942,950	\$265,650,612	-10.4%	51.6%	59.8%	-13.7%

# Hotel Statistics Calendar Year January Through December 2007

Location	Cash Occupied Ro           Year         2007         2006	ooms % Change	Average Year 2007		% Change		able Revenue ear 2006	% Change		Percent o Yea	f Cash Occ ar 2006	cupancy % Change
Reno-Suburban	994,288 1,067,234	-6.8%	\$86.44	\$79.90	8.2%	\$85,941,685	\$85,272,377	0.8%		61.6%	65.5%	-6.0%
Reno-Downtown	1,527,049 1,579,259	-3.3%	\$72.36	\$64.93	11.4%	\$110,502,057	\$102,540,176	7.8%		60.8%	61.6%	-1.3%
North Lake Tahoe	140,933 151,237	-6.8%	\$191.91	\$169.79	13.0%	\$27,047,049	\$25,677,992	5.3%		54.2%	58.1%	-6.9%
Sparks	424,108 419,937	1.0%	\$72.03	\$70.04	2.8%	\$30,549,241	\$29,410,640	3.9%		52.7%	51.7%	1.9%
Non-Gaming	110,248 92,556	19.1%	\$105.31	\$95.52	10.3%	\$11,610,580	\$8,840,756	31.3%		70.6%	73.3%	-3.5%
Totals	3,196,626 3,310,223	-3.4%	\$83.10	\$76.05	9.3%	\$265,650,612	\$251,741,941	5.5%	_	59.8%	61.4%	-2.6%