Hotel Statistics Fiscal Year to Date July 2012 Through June 2013

Location		Occupied Re ear FY 11-12	% Change		verage Cas Year 13 FY 11-1	%	Tax Ye FY 12-13	able Revenue ar FY 11-12	% Change		Ye	of Cash Oc ar FY 11-12	% Change
Reno-Suburban	938,891	927,327	1.2%	\$91	75 \$83.5	3 9.8%	\$86,144,727	\$77,461,435	11.2%		51.3%	51.0%	0.6%
Reno-Downtown	1,129,005	1,077,673	4.8%	\$63	82 \$60.4	1 5.7%	\$72,055,198	\$65,097,196	10.7%		47.7%	45.3%	5.3%
North Lake Tahoe	131,027	124,969	4.8%	\$184	76 \$175.2	1 5.5%	\$24,208,157	\$21,895,227	10.6%		50.5%	48.3%	4.5%
Sparks	257,285	278,200	-7.5%	\$69	62 \$67.9	2 2.5%	\$17,912,959	\$18,894,005	-5.2%		37.1%	40.2%	-7.9%
Non-Gaming	266,363	251,866	5.8%	\$99	30 \$96.3	7 3.0%	\$26,449,190	\$24,273,557	9.0%		64.8%	61.1%	6.1%
Totals	2,722,571	2,660,035	2.4%	\$83	29 \$78.0	5 6.7%	\$226,770,231	\$207,621,421	9.2%	_	49.0%	47.8%	2.5%

Comp Occupied Rooms			Percent	np Occupancy	
Υe	Year %		Y	ear	%
FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change
401,424	378,412	6.1%	73.2%	71.8%	2.0%
390,861	379,724	2.9%	64.2%	61.3%	4.8%
865	838	3.2%	50.8%	48.6%	4.5%
57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
-	-	0.0%	64.8%	61.1%	6.1%
850,734	818,142	4.0%	64.2%	62.6%	2.7%

Hotel Statistics Fiscal Year to Date July 2011 Through June 2012

	Cash Occupied R	Rooms	Average Cash	Rate	Taxable Revenue	Percent of Cash Occupancy
Location	Year	%	Year	%	Year %	Year %
	FY 11-12 FY 10-11	Change	FY 11-12 FY 10-11	Change	FY 11-12 FY 10-11 Change	FY 11-12 FY 10-11 Change
Reno-Suburban	927,327 981,882	-5.6%	\$83.53 \$80.6	8 3.5%	\$77,461,435 \$79,218,912 -2.2%	51.0% 53.6% -5.0%
Reno-Downtown	1,077,673 1,108,328	-2.8%	\$60.41 \$60.0	8 0.5%	\$65,097,196 \$66,590,118 -2.2%	45.3% 47.4% -4.4%
North Lake Tahoe	124,969 125,270	-0.2%	\$175.21 \$173.2	9 1.1%	\$21,895,227 \$21,707,879 0.9%	48.3% 48.3% 0.0%
Sparks	278,200 266,409	4.4%	\$67.92 \$68.7	5 -1.2%	\$18,894,005 \$18,314,989 3.2%	40.2% 38.6% 4.3%
Non-Gaming	251,866 236,928	6.3%	\$96.37 \$97.1	2 -0.8%	\$24,273,557 \$23,010,579 5.5%	61.1% 57.8% 5.7%
Totals	2,660,035 2,718,817	-2.2%	\$78.05 \$76.8	1 1.6%	\$207,621,421 \$208,842,478 -0.6%	47.8% 49.2% -2.7%

Hotel Statistics Fiscal Year to Date July 2010 Through June 2011

	Cash Occupied R	ooms	Averag	ge Cash F	late	Tax	cable Revenue		Percent of	of Cash Oc	cupancy
Location	Year FY 10-11 FY 09-10	% Change	Year FY 10-11 F		% Change	FY 10-11	ear FY 09-10	% Change	Ye FY 10-11		% Change
									11.01.		
Reno-Suburban	981,882 1,010,741	-2.9%	\$80.68	\$82.42	-2.1%	\$79,218,912	\$83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno-Downtown	1,108,328 1,197,861	-7.5%	\$60.08	\$59.18	1.5%	\$66,590,118	\$70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe	125,270 122,044	2.6%	\$173.29	\$175.69	-1.4%	\$21,707,879	\$21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409 285,282	-6.6%	\$68.75	\$71.14	-3.4%	\$18,314,989	\$20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928 221,320	7.1%	\$97.12	\$96.94	0.2%	\$23,010,579	\$21,453,702	14.0%	57.8%	54.9%	5.3%
Totals	2,718,817 2,837,248	-4.2%	\$76.81	\$76.62	0.2%	\$208,842,478	\$217,376,465	-3.9%	49.2%	50.4%	-2.49

Hotel Statistics Fiscal Year July 2009 Through June 2010

Location	Cash Occupion Year FY 09-10 FY 08	%	Avera Yea FY 09-10		Rate % Change	Tax Ye FY 09-10	able Revenue ar FY 08-09	% Change		t of Cash Oc ear FY 08-09	%
Reno-Suburban	1,010,901 984,	956 2.6%	\$82.40	\$83.21	-1.0%	\$83,302,388	\$81,959,861	1.6%	53.3%	6 52.3%	1.9%
Reno-Downtown	1,197,701 1,205,	496 -0.6%	\$59.18	\$62.80	-5.8%	\$70,884,809	\$75,709,857	-6.4%	50.3%	6 49.4%	1.8%
North Lake Tahoe	122,044 120,	608 1.2%	\$175.69	\$188.39	-6.7%	\$21,441,496	\$22,721,044	-5.6%	46.9%	6 46.3%	1.3%
Sparks	285,282 297,	907 -4.2%	\$71.14	\$73.81	-3.6%	\$20,294,069	\$21,988,252	-7.7%	41.2%	6 40.6%	1.5%
Non-Gaming	221,320 172,	957 28.0%	\$96.94	\$96.33	0.6%	\$21,453,703	\$16,660,406	28.8%	54.9%	6 54.8%	0.2%
Totals	2,837,248 2,781,	924 2.0%	\$76.62	\$78.74	-2.7%	\$217,376,465	\$219,039,420	-0.8%	50.4%	49.4%	2.0%

Hotel Statistics Fiscal Year July 2008 Through June 2009

	Cash Occupied R	looms	Avera	age Cash F	Rate	Tax	able Revenue			Percent (of Cash Oc	cupancy
Location	Year	%	Yea		%	Ye		%		Ye		%
	FY 08-09 FY 07-08	Change	FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change		FY 08-09	FY 07-08	Change
Reno-Suburban	984,956 1,037,219	-5.0%	\$83.21	\$86.57	-3.9%	\$81,959,861	\$89,792,111	-8.7%		52.3%	59.0%	-11.4%
Reno-Downtown	1,205,496 1,353,689	-10.9%	\$62.80	\$72.28	-13.1%	\$75,709,857	\$97,842,584	-22.6%		49.4%	53.8%	-8.0%
North Lake Tahoe	120,608 138,677	-13.0%	\$188.39	\$193.63	-2.7%	\$22,721,043	\$26,852,646	-15.4%		46.3%	53.1%	-12.8%
Sparks	297,907 392,929	-24.2%	\$73.81	\$74.17	-0.5%	\$21,988,252	\$29,144,511	-24.6%		40.6%	49.4%	-18.0%
Non-Gaming	172,957 130,156	32.9%	\$96.33	\$111.52	-13.6%	\$16,660,407	\$14,515,412	14.8%		54.8%	71.4%	-23.4%
Totals	2,781,924 3,052,670	-8.9%	\$78.74	\$84.56	-6.9%	\$219,039,420	\$258,147,264	-15.1%	=	49.4%	55.4%	-10.8%

Hotel Statistics Fiscal Year July 2007 Through June 2008

	Cash Occupied Rooms	Average Cash Rate	Taxable Revenue	Percent of Cash Occupancy
Location	Year %	Year %	Year %	Year %
	FY 07-08 FY 06-07 Change	FY 07-08 FY 06-07 Change	FY 07-08 FY 06-07 Change	FY 07-08 FY 06-07 Change
Reno-Suburban	1,037,219 970,076 6.9%	\$86.57 \$84.85 2.0%	\$89,792,111 \$82,315,568 9.1%	59.0% 61.8% -4.7%
Reno-Downtown	1,353,689 1,580,181 -14.3%	\$72.28 \$68.95 4.8%	\$97,842,584 \$108,956,372 -10.2%	53.8% 62.5% -13.9%
North Lake Tahoe	138,677 141,935 -2.3%	\$193.63 \$180.22 7.4%	\$26,852,646 \$25,578,969 5.0%	53.1% 54.5% -2.6%
Sparks	392,929 437,350 -10.2%	\$74.17 \$71.75 3.4%	\$29,144,511 \$31,381,226 -7.1%	49.4% 53.9% -8.2%
Non-Gaming	130,156 109,186 19.2%	\$111.52 \$99.29 12.3%	\$14,515,412 \$10,841,377 33.9%	71.4% 77.1% -7.3%
Totals	3,052,670 3,238,728 -5.7%	\$84.56 \$79.99 5.7%	\$258,147,264 \$259,073,512 -0.4%	55.4% 61.0% -9.2%

Hotel Statistics June

2							
	Cash Occupied Rooms						
Location	Ju	ne	%				
	2013	2012	Change				
	•		•				
Reno-Suburban	89,748	88,304	1.69				
Reno-Downtown	123.814	116.590	6.29				
Kello Downtown	123,014	110,000	0.2				
North Lake Tahoe	13,730	12,012	14.39				
Sparks	24,461	23,857	2.59				
Non-Gaming	25,934	23.053	12.59				
	_5,004	_3,000	12.0				
Totals	277,687	263,816	5.39				

Avei	rage Cash	Rate				
Ju	June					
2013	2012	Change				
\$101.34	\$82.84	22.3%				
\$66.58	\$61.92	7.5%				
\$196.76	\$204.90	-4.0%				
\$73.09	\$64.09	14.1%				
\$101.84	\$94.17	8.2%				
\$88.12	\$78.44	12.3%				

Tax	Taxable Revenue								
Ju		%							
2013	2013 2012								
\$9,095,338	\$7,315,202	24.3%							
\$8,243,438	\$7,218,828	14.2%							
\$2,701,533	\$2,461,203	9.8%							
\$1,787,921	\$1,528,916	16.9%							
\$2,641,240	\$2,170,811	21.7%							
\$24,469,469	\$20,694,960	18.2%							

Percent of	Cash Occi	upancy
Jun	9	%
2013	2012	Change
56.5%	55.6%	1.7%
63.7%	59.9%	6.4%
65.0%	56.5%	14.9%
42.4%	41.3%	2.7%
77.5%	68.9%	12.5%
59.7%	56.6%	5.5%

Comp (Occupied I	Pooms					
	Comp Occupied F June						
2013	2012	% Change					
2013	2012	Change					
39,593	34,389	15.1%					
38,342	34,457	11.3%					
69	76	-9.2%					
4,710	5,317	-11.4%					
-	-	0.0%					
82,714	74,239	11.4%					

Percent of	Percent of Cash/Comp Occupancy		
Jui	ne	%	
2013	2012	Change	
81.5%	77.3%	5.4%	
83.5%	77.6%	7.6%	
65.3%	56.9%	14.8%	
50.5%	50.5%	0.1%	
77.5%	68.9%	12.5%	
77.4%	72.6%	6.7%	

Hotel Statistics May

	Cash (Occupied Ro	ooms
Location	Ma	ay	%
	2013	2012	Change
Reno-Suburban	78,468	75,232	4.3%
Reno-Downtown	109,511	95,055	15.2%
North Lake Tahoe	8,998	7,247	24.2%
Sparks	21,518	25,089	-14.2%
Non-Gaming	23,853	21,766	9.6%
Totals	242,348	224,389	8.0%

	Average Cash Rate		
	May		%
	2013	2012	Change
•	\$106.34	\$88.86	19.7%
	\$70.15	\$64.34	9.0%
	\$154.14	\$141.23	9.1%
	\$72.42	\$68.84	5.2%
	\$102.89	\$102.86	0.0%
	\$88.41	\$79.28	11.5%

Taxable Revenue			
		%	
	May		
2013	2012	Change	
\$8,344,401	\$6,684,969	24.8%	
\$7,682,145	\$6,115,386	25.6%	
\$1,386,924	\$1,023,482	35.5%	
\$1,558,417	\$1,727,203	-9.8%	
\$2,454,193	\$2,238,812	9.6%	
\$21,426,082	\$17,789,852	20.4%	

Percent of	Cash Occ	upancy
May	1	%
2013	2012	Change
52.1%	49.9%	4.3%
54.6%	47.2%	15.6%
41.1%	33.0%	24.6%
36.8%	42.8%	-14.1%
69.2%	63.1%	9.6%
52.0%	48.0%	8.2%

Comp	Occupied I	Rooms
Ma	ay	%
2013	2012	Change
33,163	30,508	8.7%
37,886	32,734	15.7%
72	53	35.8%
4,536	5,314	-14.6%
-	-	0.0%
75,657	68,609	10.3%

Percent o	f Cash/Co	mp Occupancy
Ma	ıy	%
2013	2012	Change
74.0%	70.1%	5.6%
73.5%	63.5%	15.7%
41.4%	33.2%	24.6%
44.6%	51.9%	-14.1%
69.2%	63.1%	9.6%
68.2%	62.7%	8.7%

Hotel Statistics April

	Cash Occupied Rooms			
	Location	Ap	ril	%
		2013	2012	Change
	Reno-Suburban	73,084	81,670	-10.5%
	Reno-Downtown	95,948	90,741	5.7%
	North Lake Tahoe	6,498	6,723	-3.3%
	Sparks	22,106	22,607	-2.2%
	Non-Gaming	22,839	21,355	6.9%
	Totals	220,475	223,096	-1.2%

Average Cash Rate		
Ap	ril	%
2013	2012	Change
\$102.14	\$92.16	10.8%
\$67.19	\$62.60	7.3%
\$140.81	\$113.23	24.4%
\$78.44	\$66.53	17.9%
\$105.67	\$103.48	2.1%
\$86.06	\$79.26	8.6%

Taxable Revenue			
Ap	April		
2013	2012	Change	
\$7,464,867	\$7,526,830	-0.8%	
\$6,446,598	\$5,680,030	13.5%	
\$914,979	\$761,229	20.2%	
\$1,733,942	\$1,504,003	15.3%	
\$2,413,436	\$2,209,778	9.2%	
\$18,973,823	\$17,681,870	7.3%	

	Percent of Cash Occ		upancy
	April		%
	2013	2012	Change
	49.6%	55.4%	-10.4%
	49.4%	46.6%	6.1%
	30.6%	31.7%	-3.4%
	38.9%	39.8%	-2.1%
	67.7%	63.8%	6.2%
_	48.7%	49.2%	-1.1%

Comp Occupied Rooms			
Ap	ril	%	
2013	2012	Change	
30,655	25,897	18.4%	
34,107	30,607	11.4%	
72	62	16.1%	
3,824	4,207	-9.1%	
-	-	0.0%	
68,658	60,773	13.0%	

Percent of Cash/Comp Occupancy			
Ap	ril	%	
2013	2012	Change	
70.4%	73.0%	-3.5%	
67.0%	62.3%	7.5%	
31.0%	32.0%	-3.2%	
45.7%	47.2%	-3.2%	
67.7%	63.8%	6.2%	
63.8%	62.6%	2.0%	

Hotel Statistics March

		Cash Occupied Rooms		
Location		March		%
		2013	2012	Change
	-			·
Reno-Suburban		75,133	72,955	3.0%
Reno-Downtown		88,974	87,702	1.5%
North Lake Tahoe		10,423	7,634	36.5%
0		00.007	00.474	40 50/
Sparks		22,897	20,171	13.5%
Non-Gaming		21,253	19.645	8.2%
Non-Gaining		21,233	15,045	0.2 /
Totals		218,680	208,107	5.1%
· ctaio		5,000	_00,101	0

Average Cash Rate					
Ma	rch	%			
2013	2012	Change			
\$81.48	\$75.18	8.4%			
\$61.58	\$54.94	12.1%			
\$143.18	\$111.65	28.2%			
\$69.20	\$59.57	16.2%			
\$94.63	\$91.01	4.0%			
\$76.32	\$67.97	12.3%			

Tax	able Revenue			
Mai	rch	%		
2013	2012	Change		
•				
\$6,122,143	\$5,484,578	11.6%		
40 ,122,110	40 , 10 1,01 0			
\$5.479.284	\$4.818.042	13.7%		
Ψ3,413,204	Ψ4,010,042	13.7 /6		
64 402 207	¢052.200	75 40/		
\$1,492,397	\$852,299	75.1%		
\$1,584,538	\$1,201,497	31.9%		
\$2,011,229	\$1,787,884	12.5%		
\$16,689,591	\$14,144,300	18.0%		

Percent of Cash Occupancy			
Marc	March		
2013	2012	Change	
46.4%	45.0%	3.2%	
44.3%	43.5%	1.7%	
47.5%	34.8%	36.4%	
38.5%	35.1%	9.8%	
61.6%	56.6%	8.9%	
45.7%	43.5%	4.8%	

_		
Comp	Occupied	Rooms
Ma	rch	%
2013	2012	Change
39,499	32,376	22.0%
33,827	26,789	26.3%
71	65	9.2%
4,909	3,799	29.2%
-	-	0.0%
78,306	63,029	24.2%

Percent o	of Cash/Co	mp Occupancy
Mar	ch	%
2013	2012	Change
70.8%	64.9%	9.0%
61.1%	56.8%	7.5%
47.8%	35.1%	36.1%
46.7%	41.7%	12.2%
61.6%	56.6%	8.9%
62.0%	56.7%	9.3%

Hotel Statistics February

	Cash Occupied Rooms		
Location	Febr	February	
	2013	2012	Change
Reno-Suburban	64,464	69,168	-6.8%
Reno-Downtown	73,704	77,261	-4.6%
North Lake Tahoe	9,580	7,935	20.7%
Sparks	18,543	18,514	0.2%
Non-Gaming	18,527	18,052	2.6%
Totals	184,818	190,930	-3.2%

Average Cash Rate			
Febr	February		
2013	2012	Change	
\$80.42	\$78.77	2.1%	
\$60.49	\$53.17	13.8%	
\$152.87	\$125.84	21.5%	
\$71.61	\$62.53	14.5%	
\$97.14	\$93.40	4.0%	
\$77.02	\$70.18	9.8%	

Taxable Revenue			
Febru	uary	%	
2013	2012	Change	
\$5,184,390	\$5,448,424	-4.8%	
\$4,458,493	\$4,107,892	8.5%	
\$1,464,487	\$998,557	46.7%	
\$1,327,858	\$1,157,684	14.7%	
\$1,799,668	\$1,685,983	6.7%	
\$14,234,897	\$13,398,539	6.2%	

Percent of Cash Occupancy			
Febru	February		
2013	2012	Change	
45.9%	48.0%	-4.4%	
40.6%	41.0%	-1.0%	
48.4%	37.2%	30.1%	
34.9%	34.9%	0.1%	
58.9%	55.6%	5.9%	
43.3%	43.4%	-0.2%	

Comp	Occupied I	Rooms
Febr		%
2013	2012	Change
22.242	20.405	9.2%
32,213	29,495	9.2%
29,846	29,915	-0.2%
62	65	-4.6%
02	03	-4.0 /0
4,070	3,886	4.7%
-	-	0.0%
66,191	63,361	4.5%

Percent of	of Cash/Co	mp Occupancy
Febr	uary	%
2013	2012	Change
68.8%	68.5%	0.5%
57.0%	56.9%	0.3%
48.7%	37.5%	29.9%
42.5%	42.2%	0.8%
58.9%	55.6%	5.9%
58.9%	57.9%	1.7%

Hotel Statistics January

	Cash	Occupied Ro	ooms
Location	Jan	uary	%
	2013	2012	Change
Reno-Suburban	72,211	61,525	17.4%
Reno-Downtown	74,276	57,025	30.3%
North Lake Tahoe	9,999	8,120	23.1%
Sparks	15,220	15,621	-2.6%
Non-Gaming	19,614	16,458	19.2%
Totals	191,320	158,749	20.5%

Aver	age Cash	Rate
Janu	ıary	%
2013	2012	Change
\$96.09	\$63.93	50.3%
\$63.11	\$52.63	19.9%
\$157.96	\$124.61	26.8%
\$59.84	\$65.55	-8.7%
\$96.67	\$91.69	5.4%
\$83.69	\$66.01	26.8%

Taxable Revenue												
Janu	ıary	%										
2013	2012	Change										
\$6,938,948	\$3,933,544	76.4%										
\$4,687,364	\$3,001,096	56.2%										
\$1,579,416	\$1,011,855	56.1%										
\$910,700	\$1,024,001	-11.1%										
\$1,895,990	\$1,508,967	25.6%										
\$16,012,418	\$10,479,463	52.8%										

	Percent of	Cash Occ	upancy
	Janua		%
	2013	2012	Change
	47.9%	40.8%	17.5%
	36.9%	28.3%	30.5%
	43.9%	37.0%	18.9%
	26.0%	26.8%	-2.7%
	56.9%	47.7%	19.2%
_	40.9%	34.0%	20.4%

Comp	Occupied I	Rooms					
Janu	ıary	%					
2013	2012	Change					
27,992	26,929	3.9%					
27,388	28,769	-4.8%					
64	69	-7.2%					
5,396	5,291	2.0%					
-	-	0.0%					
60,840	61,058	-0.4%					

Percent of	of Cash/Co	Comp Occupancy						
Jan	uary	%						
2013	2012	Change						
66.5%	58.6%	13.4%						
50.6%	42.6%	18.7%						
44.2%	37.3%	18.6%						
35.3%	37.3%	-5.4%						
56.9%	47.7%	19.2%						
53.9%	47.1%	14.6%						

Hotel Statistics December

	Cash	Occupied R	ooms		Avera	ige Cash	Rate	l	Taxable Rever				Percent of	Cash Occu	ipancy		Comp (Occupied I	Rooms	P	ercent of	f Cash/Con	np Occupancy
Location	Dece	ember	%		Decen	nber	%		Decer	nber	%		Decemb	oer	%		Decer	nber	%		Decen	nber	%
	2012	2011	Change		2012	2011	Change		2012	2011	Change		2012	2011	Change		2012	2011	Change		2012	2011	Change
Reno-Suburban	71,755	73,108	-1.9%		\$80.40	\$72.26	11.3%		\$5,768,858	\$5,283,116	9.2%		44.2%	45.0%	-1.8%		30,057	32,208	-6.7%		62.8%	64.9%	-3.3%
Reno-Downtown	77,652	77,085	0.7%		\$61.11	\$58.01	5.3%		\$4,745,033	\$4,471,563	6.1%		38.6%	38.3%	1.0%		24,568	27,074	-9.3%		50.8%	51.7%	-1.6%
North Lake Tahoe	8,709	9,706	-10.3%	\$	\$193.79	\$178.90	8.3%		\$1,687,720	\$1,736,374	-2.8%		39.8%	44.2%	-10.0%		55	59	-6.8%		40.0%	44.5%	-9.9%
Sparks	19,139	19,194	-0.3%		\$62.72	\$65.54	-4.3%		\$1,200,346	\$1,257,901	-4.6%		32.2%	32.3%	-0.4%		3,088	3,379	-8.6%		37.4%	38.0%	-1.6%
Non-Gaming	19,876	17,604	12.9%		\$91.09	\$89.49	1.8%		\$1,810,524	\$1,575,299	14.9%		51.7%	45.8%	12.9%		-	-	0.0%		51.7%	45.8%	12.9%
Totals	197,131	196,697	0.2%	_	\$77.17	\$72.82	6.0%	-	\$15,212,480	\$14,324,253	6.2%	_	40.8%	40.7%	0.3%	<u>-</u>	57,768	62,720	-7.9%	<u> </u>	52.8%	53.6%	-1.6%
<u> </u>																							

Hotel Statistics November

	notel statistics november																					
Location	Cash (Nove 2012	Occupied Romber 2011	ooms % Change		erage Cash ember 2011	Rate % Change	201	Novem	exable Revenue ember % 2011 Chan			Percent of Cash (November 2012 2011				Comp (Nover	ccupied Rooms ber % 2011 Change			November 2012		Occupancy % Change
Reno-Suburban	60,328	68,413	-11.8%	\$67.5	2 \$78.1	-13.6%	\$4,07	3,327	\$5,343,965	-23.8%		40.9%	46.4%	-11.8%		30,476	25,870	17.8%		61.6%	64.0%	-3.7%
Reno-Downtown	64,024	65,791	-2.7%	\$53.2	\$53.83	-1.1%	\$3,40	7,051	\$3,541,793	-3.8%		32.9%	33.7%	-2.5%		26,678	25,794	3.4%		46.6%	47.0%	-0.7%
North Lake Tahoe	6,463	6,057	6.7%	\$133.5	\$112.5	18.6%	\$86	3,076	\$681,724	26.6%		30.6%	28.6%	6.9%		55	59	-6.8%		30.8%	28.9%	6.8%
Sparks	14,869	26,169	-43.2%	\$59.3	\$69.00	-14.0%	\$88	2,848	\$1,807,200	-51.1%		26.2%	46.2%	-43.2%		3,876	3,869	0.2%		33.0%	53.0%	-37.7%
Non-Gaming	17,141	18,649	-8.1%	\$94.3	\$90.59	4.1%	\$1,61	7,016	\$1,689,432	-4.3%		51.2%	55.7%	-8.1%		-	-	0.0%		51.2%	55.7%	-8.1%
Totals	162,825	185,079	-12.0%	\$66.5	\$70.59	-5.7%	\$10,84	3,318	\$13,064,115	-17.0%		35.9%	40.8%	-11.9%	_	61,085	55,592	9.9%	_	49.4%	53.0%	-6.9%

Hotel Statistics October

	Cash C	occupied Ro	ooms	Aver	age Cash	Rate		Taxable Rever	ue	Percent of C	ash Occu	pancy	Comp	Occupied I	Rooms	Percent of	Cash/Com	np Occupancy
Location	Octo	ber	%	Octo	ober	%		October	%	Octobe	r	%	Octo	ber	%	Octol	oer	%
	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change
Reno-Suburban	80,994	75,006	8.0%	\$84.91	\$83.90	1.2%	\$6,876,9	96 \$6,292,7	96 9.3%	53.7%	51.1%	5.1%	31,662	30,370	4.3%	74.7%	71.8%	4.1%
Reno-Downtown	87,349	91,689	-4.7%	\$57.04	\$57.19	-0.3%	\$4,982,7	41 \$5,243,4	53 -5.0%	43.4%	45.5%	-4.6%	32,458	30,978	4.8%	59.6%	60.9%	-2.2%
North Lake Tahoe	10,117	10,575	-4.3%	\$156.72	\$144.37	8.6%	\$1,585,5	53 \$1,526,7	20 3.9%	46.0%	48.4%	-4.8%	55	71	-22.5%	46.3%	48.7%	-4.9%
Sparks	17,184	19,205	-10.5%	\$59.24	\$60.17	-1.5%	\$1,018,0	34 \$1,155,4	72 -11.9%	29.3%	32.9%	-10.9%	4,619	4,770	-3.2%	37.2%	41.1%	-9.4%
Non-Gaming	22,180	20,424	8.6%	\$98.20	\$92.92	5.7%	\$2,178,0	22 \$1,897,7	72 14.8%	64.3%	59.2%	8.6%	-	-	0.0%	64.3%	59.2%	8.6%
Totals	217,824	216,899	0.4%	\$76.40	\$74.30	2.8%	\$16,641,3	46 \$16,116,2	13 3.3%	 46.6%	46.8%	-0.4%	68,794	66,189	3.9%	61.4%	61.1%	0.4%

Hotel Statistics September

	note: Statistics September													
Location	Cash Occupied Rooms September % 2012 2011 Change	Average Cash Rate September % 2012 2011 Change	Taxable Revenue September % 2012 2011 Change	Percent of Cash Occupancy September % 2012 2011 Change	Comp Occupied Rooms September % 2012 2011 Change	Percent of Cash/Comp Occupancy September % 2012 2011 Change								
Reno-Suburban	92,810 89,502 3.7%	\$98.86 \$96.18 2.8%	\$9,175,080 \$8,608,590 6.6%	58.5% 57.8% 1.1%	35,036 37,656 -7.0%	80.5% 82.1% -2.0%								
Reno-Downtown	108,710 104,339 4.2%	\$74.74 \$74.65 0.1%	\$8,124,607 \$7,788,413 4.3%	55.8% 53.4% 4.5%	35,186 35,714 -1.5%	73.9% 71.7% 3.0%								
North Lake Tahoe	14,715 14,201 3.6%	\$161.51 \$178.51 -9.5%	\$2,376,561 \$2,534,958 -6.2%	66.8% 67.2% -0.5%	80 46 73.9%	67.2% 67.4% -0.3%								
Sparks	27,296 30,672 -11.0%	\$76.77 \$77.33 -0.7%	\$2,095,548 \$2,371,934 -11.7%	47.2% 53.2% -11.2%	6,432 6,536 -1.6%	58.3% 64.5% -9.6%								
Non-Gaming	25,551 24,587 3.9%	\$101.37 \$102.47 -1.1%	\$2,590,168 \$2,519,374 2.8%	76.0% 73.0% 4.1%	0.0%	76.0% 73.0% 4.1%								
Totals	269,082 263,301 2.2%	\$90.54 \$90.48 0.1%	\$24,361,963 \$23,823,269 2.3%	57.6% 56.9% 1.2%	76,734 79,952 -4.0%	74.1% 74.2% -0.1%								
			Hotel Statistics August											
Location	Cash Occupied Rooms August %	Average Cash Rate August %	Taxable Revenue August %	Percent of Cash Occupancy August %	Comp Occupied Rooms August %	Percent of Cash/Comp Occupancy August %								

	Hotel Statistics August																				
Location	Cash C Aug 2012	Occupied Roust 2011	oms % Change	Aver Aug 2012	age Cash l ust 2011	Rate % Change	2012	Taxable R August		% Change		Percent of C August 2012		pancy % Change		np Occupie August 2011	d Rooms % Change		Augu 2012		p Occupancy % Change
Reno-Suburban	92,244	85,092	8.4%	\$100.86	\$96.79	4.2%	\$9,304	044 \$8,2	236,326	13.0%		68.0%	58.0%	17.2%	35,0	8 35,38	7 -1.1%		84.4%	82.2%	2.7%
Reno-Downtown	112,520	106,190	6.0%	\$64.54	\$64.17	0.6%	\$7,262	348 \$6,8	814,501	6.6%		55.9%	52.6%	6.3%	34,8	2 38,42	9.2%		73.3%	71.7%	2.3%
North Lake Tahoe	16,264	17,416	-6.6%	\$255.14	\$234.19	8.9%	\$4,149	554 \$4,0	078,594	1.7%		74.1%	81.0%	-8.5%	1	5 12	1 -13.2%		74.6%	81.6%	-8.6%
Sparks	29,348	28,162	4.2%	\$77.99	\$73.51	6.1%	\$2,288	769 \$2,0	070,286	10.6%		50.1%	48.1%	4.2%	5,8	1 6,48	2 -10.5%		60.0%	59.2%	1.4%
Non-Gaming	27,032	24,676	9.5%	\$102.40	\$103.76	-1.3%	\$2,767	982 \$2,5	560,355	8.1%		78.4%	71.6%	9.4%	-	-	0.0%		78.4%	71.6%	9.4%
Totals	277,408	261,536	6.1%	\$92.91	\$90.85	2.3%	\$25,772	697 \$23,7	760,061	8.5%	-	61.6%	56.5%	9.2%	75,7	6 80,41	-5.8%	_	75.6%	73.9%	2.4%

					<u> </u>		
	Hotel Statistics July						
Location	Cash Occupied Rooms July % 2012 2011 Change	Average Cash Rate July % 2012 2011 Change	Taxable Revenue July % 2012 2011 Change	Percent of Cash Occupancy July % 2012 2011 Change	Comp Occupied Rooms July % 2012 2011 Change	Percent of Cash/Comp Occupancy July % 2012 2011 Change	
Reno-Suburban	87,652 87,352 0.3%	\$88.95 \$83.61 6.4%	\$7,796,334 \$7,303,095 6.8%	67.2% 59.7% 12.7%	36,070 37,327 -3.4%	82.0% 85.2% -3.8%	
Reno-Downtown	112,523 108,205 4.0%	\$58.09 \$58.19 -0.2%	\$6,536,096 \$6,296,200 3.8%	56.0% 53.6% 4.5%	35,703 38,473 -7.2%	73.7% 72.6% 1.5%	
North Lake Tahoe	15,531 17,343 -10.4%	\$257.93 \$243.80 5.8%	\$4,005,958 \$4,228,231 -5.3%	70.7% 80.5% -12.2%	105 92 14.1%	71.2% 80.9% -12.0%	
Sparks	24,704 28,939 -14.6%	\$61.69 \$72.15 -14.5%	\$1,524,039 \$2,087,910 -27.0%	42.2% 49.5% -14.8%	6,323 6,318 0.1%	53.0% 60.3% -12.2%	
Non-Gaming	22,563 25,597 -11.9%	\$100.59 \$94.90 6.0%	\$2,269,722 \$2,429,090 -6.6%	65.4% 73.5% -11.0%	0.0%	65.4% 73.5% -11.0%	
Totals	262,973 267,436 -1.7%	\$84.16 \$83.55 0.7%	\$22,132,148 \$22,344,525 -1.0%	59.3% 57.7% 2.8%	78,201 82,210 -4.9%	73.0% 75.5% -3.2%	

Hotel Statistics Calendar Year January Through June 2013

		Cash Occupied Rooms		
Location		Year		%
		2013	2012	Change
				-
Reno-Suburban		453,108	448,854	0.9%
Reno-Downtown		566,227	524,374	8.0%
		-	-	
North Lake Tahoe		59,228	49,671	19.2%
		-	-	
Sparks		124,745	125,859	-0.9%
•		-	-	
Non-Gaming		132,020	120,329	9.7%
J		,-	-,-	
Totals		1,335,328	1,269,087	5.2%

Avera	Rate					
Yea	ar	%				
2013	2012	Change				
\$95.23	\$81.08	17.5%				
\$65.34	\$59.01	10.7%				
\$161.07	\$143.11	12.5%				
\$71.37	\$64.70	10.3%				
\$100.10	\$96.42	3.8%				
\$83.73	\$74.22	12.8%				

Tax			
Ye	ar	%	
2013	2013 2012		
\$43,150,087	\$36,393,547	18.6%	
\$36,997,323	\$30,941,273	19.6%	
\$9,539,736	\$7,108,625	34.2%	
\$8,903,377	\$8,143,304	9.3%	
\$13,215,756	\$11,602,235	13.9%	
\$111,806,279	\$94,188,984	18.7%	

Percent	Percent of Cash Od				
Ye	Year				
2013	2012	Change			
49.8%	49.1%	1.4%			
48.3%	44.4%	8.8%			
46.0%	38.3%	20.1%			
36.3%	36.8%	-1.4%			
65.3%	59.2%	10.3%			
48.4%	45.8%	5.7%			

Comp	Occupied I	Rooms		Percent of	Cash/C
Ϋ́є	ear	%		Ye	ar
2013	2012	Change		2013	2012
203,115	179,594	13.1%	•	72.1%	68.79
201,396	183,271	9.9%		65.5%	59.99
410	390	5.1%		46.3%	38.69
27,445	27,814	-1.3%		44.2%	44.99
-	-	0.0%		65.3%	59.29
432,366	391,069	10.6%		64.1%	59.99

	Percent o	f Cash/Cor	np Occupancy	
	Ye	ar	%	
	2013	2012	Change	
•	72.1%	68.7%	4.9%	
	65.5%	59.9%	9.4%	
	46.3%	38.6%	19.9%	
	44.2%	44.9%	-1.6%	
	65.3%	59.2%	10.3%	
	64.1%	59.9%	7.0%	

Hotel Statistics Calendar Year January Through December 2012

	Cash Occupied Rooms				
Location	Year		%		
	2012	2011	Change		
Reno-Suburban	934,637	971,591	-3.8%		
Reno-Downtown	1,087,152	1,113,288	-2.3%		
North Lake Tahoe	121,470	131,491	-7.6%		
Sparks	258,399	286,473	-9.8%		
Non-Gaming	254,672	248,097	2.7%		
Totals	2,656,330	2,750,940	-3.4%		

Average Cash Rate				
Yea	ar	%		
2012	2011	Change		
\$84.94	\$83.16	2.1%		
\$60.71	\$61.41	-1.1%		
\$179.28	\$173.35	3.4%		
\$66.38	\$69.41	-4.4%		
\$97.52	\$96.10	1.5%		
\$78.74	\$78.40	0.4%		

Tax	able Revenue	
Ye	ar	%
2012	2011	Change
\$79,388,186	\$80,798,447	-1.7%
\$65,999,148	\$68,367,701	-3.5%
\$21,777,047	\$22,793,341	-4.5%
\$17,152,886	\$19,884,508	-13.7%
\$24,835,669	\$23,843,178	4.2%
\$209,152,937	\$215,687,174	-3.0%

Percent	cupancy				
Ye	Year				
2012	2011	Change			
50.9%	53.8%	-5.2%			
45.8%	47.3%	-3.4%			
46.6%	51.0%	-8.6%			
37.3%	41.4%	-9.7%			
61.8%	60.3%	2.5%			
47.6%	49.7%	-4.4%			

ſ	Comp		Perc		
ſ	Ye		%		
Ī	2012	2011	Change		20
	377,903	376,843	0.3%	•	7
	372,736	397,198	-6.2%		6
	845	1,121	-24.6%		4
	57,953	63,743	-9.1%		4
	-	-	0.0%		6
-	809,437	838,905	-3.5%		6
-					

Percent of Cash/Com		np Occupancy	
Ye	ar	%	
2012	2011	Change	
71.5%	74.6%	-4.2%	
61.5%	64.2%	-4.4%	
46.9%	51.4%	-8.7%	
45.7%	50.6%	-9.5%	
61.8%	60.3%	2.5%	
62.2%	65.0%	-4.3%	

Hotel Statistics Calendar Year January Through December 2011

	Cash Occupied R	ooms
Location	Year	%
	2011 2010	Change
Reno-Suburban	971,591 973,643	-0.2%
Reno-Downtown	1,113,288 1,171,169	-4.4%
North Lake Tahoe	131,491 126,182	4.2%
Sparks	286,473 274,252	4.5%
Non-Gaming	248,097 233,280	6.4%
Totals	2,750,940 2,778,526	-1.0%

Aver	Rate	
Year		%
2011	2010	Change
\$83.16	\$85.56	-2.8%
\$61.41	\$60.52	1.5%
\$173.35	\$169.93	2.0%
\$69.41	\$74.00	-6.2%
\$96.10	\$91.97	4.5%
\$78.40	\$78.23	0.2%

Tax	cable Revenue	
Ye	%	
2011	2010	Change
\$80,798,447	\$83,302,389	-3.0%
\$68,367,701	\$70,884,809	-3.6%
\$22,793,340	\$21,441,499	6.3%
\$19,884,508	\$20,294,068	-2.0%
\$23,843,178	\$21,453,702	11.1%
\$215,687,174	\$217,376,465	-0.8%

Percent of Cash Occupancy			
Ye	ar	%	
2011	2010	Change	
53.8%	52.3%	2.9%	
47.6%	49.6%	-4.0%	
51.0%	48.6%	4.9%	
41.4%	39.7%	4.0%	
61.1%	56.9%	7.4%	
49.9%	49.7%	2.0%	

Hotel Statistics Calendar Year January Through December 2010

	Cash Occupied Rooms		
Location	Ye	ear	%
	2010	2009	Change
		-	-
Reno-Suburban	973,643	993,290	-1.9%
Reno-Downtown	1,171,169	1,150,215	1.8%
North Lake Tahoe	126,182	114,627	10.1%
	-	-	
Sparks	274,252	280,097	-2.1%
•	-	-	
Non-Gaming	233,280	199,006	17.2%
-	•	,	
Totals	2,778,526	2,737,235	1.6%

Aver	age Cash	Rate
Ye	ar	%
2010	2009	Change
\$85.56	\$81.16	2.5%
\$60.52	\$58.96	0.2%
\$169.93	\$184.98	-5.6%
\$74.00	\$71.70	-2.1%
\$91.97	\$98.05	0.1%
\$78.23	\$76.44	0.9%

Tax	able Revenue	
	ar	%
2010	2009	Change
\$83,302,389	\$80,610,629	0.6%
\$70,884,809	\$67,817,626	2.1%
\$21,441,499	\$21,203,659	3.9%
\$20,294,068	\$20,082,429	-4.1%
\$21,453,702	\$19,512,497	17.4%
\$217,376,465	\$209,226,840	2.5%

Percent (of Cash Oc	cupancy
Ye	ar	%
2010	2009	Change
52.3%	52.3%	-0.2%
49.6%	48.3%	2.7%
48.6%	44.1%	10.2%
39.7%	40.2%	-1.2%
56.9%	52.2%	8.8%
49.7%	48.7%	2.1%

Hotel Statistics Calendar Year January Through December 2009

		Cash	Occupied Ro	ooms
Location		Ye	ear	%
		2009	2008	Change
Reno-Suburban	•	993,290	1,027,469	-3.3%
Reno-Downtown		1,150,215	1,248,008	-7.8%
North Lake Tahoe		114,627	133,142	-13.9%
Sparks		280,097	347,761	-19.5%
Non-Gaming		199,006	159,151	25.0%
Totals		2,737,235	2,915,531	-6.1%

	Aver	age Cash	Rate
	Ye	ar	%
	2009	2008	Change
_	\$81.16	\$83.87	-3.2%
	\$58.96	\$67.54	-12.7%
	\$184.98	\$188.98	-2.1%
	\$71.70	\$75.50	-5.0%
	\$98.05	\$100.88	-2.8%
_	\$76.44	\$81.61	-6.3%

Taxable Revenue			
Ye	ar	%	
2009	2008	Change	
\$80,610,629	\$86,176,088	-6.5%	
\$67,817,626	\$84,291,975	-19.5%	
\$21,203,659	\$25,161,700	-15.7%	
\$20,082,429	\$26,257,551	-23.5%	
\$19,512,497	\$16,055,636	21.5%	
\$209,226,840	\$237,942,950	-12.1%	

Percent of Cash Occupancy			
Yea	ır	%	
2009	2008	Change	
52.3%	55.0%	-4.9%	
48.3%	49.8%	-3.0%	
44.1%	51.0%	-13.7%	
40.2%	44.6%	-9.7%	
40.2 /0	44.0 /0	-3.1 /0	
52.2%	68.2%	-23.5%	
48.7%	51.6%	-5.6%	

Hotel Statistics Calendar Year January Through December 2008

	=			
		Cash Occupied Rooms		
Location		Year		%
		2008	2007	Change
	-			
Reno-Suburban		1,027,469	994,288	3.3%
Reno-Downtown		1,248,008	1,527,049	-18.3%
North Lake Tahoe		133,142	140,933	-5.5%
Sparks		347,761	424,108	-18.0%
Non-Gaming		159,151	110,248	44.4%
Totals		2,915,531	3,196,626	-8.8%

Average Cash Rate				
Ye	%			
2008	2007	Change		
\$83.87	\$86.44	-3.0%		
\$67.54	\$72.36	-6.7%		
\$188.98	\$191.91	-1.5%		
\$75.50	\$72.03	4.8%		
\$100.88	\$105.31	-4.2%		
\$81.61	\$83.10	-1.8%		

Taxable Revenue		
Ye	%	
2008	2007	Change
\$86,176,088	\$85,941,685	0.3%
\$84,291,975	\$110,502,057	-23.7%
\$25,161,700	\$27,047,049	-7.0%
\$26,257,551	\$30,549,241	-14.0%
\$16,055,636	\$11,610,580	38.3%
\$237,942,950	\$265,650,612	-10.4%

Percent of Cash Occupancy				
Ye	ar	%		
2008	2007	Change		
55.0%	61.6%	-10.7%		
49.8%	60.8%	-18.1%		
51.0%	54.2%	-5.7%		
44.6%	52.7%	-15.4%		
68.2%	70.6%	-3.4%		
51.6%	59.8%	-13.7%		

Hotel Statistics Calendar Year January Through December 2007

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		Cash Occupied Rooms		
	Year		%	
	2007	2006	Change	
•	994,288	1,067,234	-6.8%	
	1,527,049	1,579,259	-3.3%	
	140,933	151,237	-6.8%	
	424,108	419,937	1.0%	
	110,248	92,556	19.1%	
	3,196,626	3,310,223	-3.4%	
		994,288 1,527,049 140,933 424,108 110,248	Year 2007 2006 994,288 1,067,234 1,527,049 1,579,259 140,933 151,237 424,108 419,937 110,248 92,556	

Average Cash Rate					
Ye	ar	%			
2007	2006	Change			
\$86.44	\$79.90	8.2%			
\$72.36	\$64.93	11.4%			
\$191.91	\$169.79	13.0%			
\$72.03	\$70.04	2.8%			
\$105.31	\$95.52	10.3%			
\$83.10	\$76.05	9.3%			

Taxable Revenue			
Ye	ar	%	
2007	2006	Change	
\$85,941,685	\$85,272,377	0.8%	
\$110,502,057	\$102,540,176	7.8%	
\$27,047,049	\$25,677,992	5.3%	
\$30,549,241	\$29,410,640	3.9%	
\$11,610,580	\$8,840,756	31.3%	
\$265,650,612	\$251,741,941	5.5%	

Percent of Cash Occupancy			
Yea	Year		
2007	2006	Change	
61.6%	65.5%	-6.0%	
60.8%	61.6%	-1.3%	
54.2%	58.1%	-6.9%	
52.7%	51.7%	1.9%	
70.6%	73.3%	-3.5%	
59.8%	61.4%	-2.6%	