



Fiscal 2015-2016 Annual Forecast and Capital Budget

May 11, 2015

**Brian Rivers
Director of Finance**



May 11, 2015

Board of Directors
Reno-Sparks Convention and Visitors Authority
4001 South Virginia, Suite G
Reno, Nevada 89502

Dear Board Members:

Enclosed please find the Annual Forecast and Capital Budget of the Reno-Sparks Convention and Visitors Authority for the fiscal year ending June 30, 2016.

The following presentation of the Annual Forecast and Capital Budget outlines the revenue and expense assumptions for the upcoming fiscal year. The outlook displayed within this presentation is eight months of actual results, and four months of projected results. Also included are the Authority's debt service schedule and capital replacement plans for the Reno-Sparks Convention Center and Reno-Sparks Livestock Events Center.

Budget Process

The State of Nevada requires that the RSCVA be in compliance with NRS by submitting a tentative budget to the Department of Taxation by April 15th and a final budget by June 1st of every year. A public hearing is also mandated by statute to occur annually on the third Thursday or Friday of May to discuss the budget.

Beginning in February, the current year departmental outlook worksheets are distributed to department heads for review and any necessary updates. This information is used as the comparison for the FY 15-16 budget worksheets, as well as to determine if there is any surplus/deficit that needs to be included within the budget.

Finance staff then provides departments with worksheets containing only the full time payroll and related costs, with instructions to complete all remaining line items within their budget (zero-based budget). In the current budget year, department heads were told to assume no increase to full time employees (with the exception of two facility staff required to have benefits under ACA) and limited programmatic increases. Also as part of this process, Finance staff meets to discuss the room tax revenue assumptions to be utilized for the budget utilizing the prior year as the base while adjusting for known anomalies.

Executive Summary/Assumptions

- A balanced budget is presented. No potential surcharge funds are currently included and will be added at a later date once the final amounts are known
- USBC Open Tournament occurring at NBS (In FY 14-15 Women's Championship Tournament occurred in Reno) resulting in a projected increase of 48,000 cash occupied rooms, \$3.3 million taxable revenues
- Convention/group activity increasing by 21,217 occupied rooms
- One additional day in February as a result of leap year
- Additional room inventory (Hampton Inn Robb Drive – May 2015, Whitney Peak – May 2015, Cal-Neva Resort – December 2015, Courtyard Marriott downtown – April 2016)
- Facility budgets are based upon analysis of anticipated event schedules, required staffing and operational costs to service customer needs
- 2.25% PERS increase, 5% decrease in insurance costs (approved in April), no salary increases
- Contingency funds of \$400,000 available to implement salary survey results

Fiscal 2015–2016 Annual Forecast and Capital Budget

Revenue Assumptions:

- **Room Tax Collections:** The budget reflects an increase of \$18,312,957 (6.8%) in taxable room revenues from FY 14-15 outlook. Total room tax collections are projected to increase \$1,701,223 (7.3%). Cash occupied rooms are anticipated to increase by 164,211 (4.9%), while cash average rate is anticipated to increase by \$1.46 (1.8%).

Significant changes from the current year include:

- USBC Open Tournament at NBS in FY 15-16 resulting in 48,000 additional occupied rooms and \$3.3 million additional taxable room revenues, FY 14-15 included USBC Women's Championship Tournament.
 - Convention/group occupied rooms increase of 21,217 from FY 14-15. The table on page 9 includes **large** groups that have come or will come to the region in fiscal years 14-15 through 20-21.
 - New properties – Whitney Peak (additional 155 rooms, May 2015), Hampton Inn at Robb Drive (86 rooms, May 2015), Cal-Neva (199 rooms, December 2015) and Courtyard Marriott downtown (135 rooms, April 2016).
- **Reno-Sparks Convention Center:** Total revenues are projected to decrease by \$24,117 (1.0%). Concession/catering and parking revenues are expected to decrease slightly from outlook, while other revenue streams are expected to remain near levels achieved in the outlook.
 - **National Bowling Stadium:** Revenues are projected to increase \$484,186 (43.8%). The Stadium will host the USBC Open Tournament in FY 15-16, while the outlook included the Women's Tournament.
 - **Reno Events Center:** Revenues are projected to increase \$186,888 (17.8%). The budget assumes additional shows and additional revenues being generated through Ticketmaster agreement.
 - **Reno-Sparks Livestock Events Center:** Revenues are projected to decrease \$30,620 (2.8%), as a result of contracted show schedule.
 - **Wildcreek Golf Course:** Revenues are projected to increase \$10,829 (0.6%).

- **General and Administrative:** Revenues are projected to increase \$5,712 (0.9%), as a result of increased room tax collections.
- **Sales & Marketing:** Revenues are projected to decrease \$10,536 (6.0%).
- **Investment Interest:** Revenues are expected to increase \$213 (21.3%).
- **Insurance Contribution:** Revenues are expected to increase \$12,672 (0.8%). In governmental accounting, employee group insurance withholdings along with RSCVA contributions are recorded as revenues to the insurance fund.

Expense Assumptions:

- **Payroll and Related:** Projected to increase \$539,865 (5.4%). Costs associated with outsourcing safety and security will be reflected within Supplies and Services for the entire year (occurred in October 2014). The budget includes PERS increase of 2.25%, bonuses of \$130,000 and projected insurance cost decreases of 5%. There is no companywide salary increase reflected, but a contingency has been included to address results from the salary survey. Full-time positions are anticipated to increase from the current level of 97, to 99 in the budget (as a result of ACA), while additional part-time and contract labor is included to meet show demands.
- **Supplies and Services:** Projected to increase \$201,687 (3.2%) primarily as a result of expenses related to USBC Open Tournament occurring. The costs associated with outsourcing safety and security will be reflected within this category for the entire year (occurred in October 2014).
- **Travel and Entertainment:** Projected to increase \$157,139 (38.6%), primarily in Convention Sales in anticipation of being completely staffed for the full year along with the inclusion of some new or returning tradeshow events.
- **Promotion and Advertising:** Projected to decrease \$1,656 (0.1%). The budget includes \$125k for Blue Jeans Jam, additional Tourism/OTA advertising and promotional spend, as well as funds to promote Barrett-Jackson.
- **Special Projects:** Projected to decrease \$79,497 (6.3%). The National Bowling Stadium includes \$352,000 in USBC site fee payments (\$185,000 towards the 2015 Women's Tournament and \$167,000 towards the 2018 Women's Tournament). Convention Sales includes \$560,640 in contractual obligations, primarily ASAE (\$295,000) and Helms Briscoe (\$40,000). Marketing includes \$250,000 for special events.
- **Capital Outlay:** Projected to increase \$1,952 (2.8%). Purchases include ongoing desktop PC replacements, software upgrades, and server upgrades.
- **Debt Service:** Reflects an increase of \$77,324 (0.8%), full debt service schedule included on page 15.
- **Grants:** Projected to increase \$155,423 (13.4%) due to increased room tax projections, primarily from the reopening of Cal-Neva.

- **Capital Fund:** Total capital expenditures budgeted for FY 15-16 of \$1,325,000 will be funded as follows:
 - \$900,000 at the Reno-Sparks Convention Center, anticipated to replace roofs over the A meeting rooms (\$400,000) and East Hall (\$500,000), funded from FY 15-16 operations.
 - \$300,000 for asphalt paving, at the Reno-Sparks Livestock Events Center, funded from FY 15-16 operations.
 - \$0 at Wildcreek.
 - Capital reserve funding of \$125,000, or 0.5% of room tax revenues.

- **Insurance Fund:** Projected to decrease by \$66,135 (4.2%) as a result of decreased insurance costs.

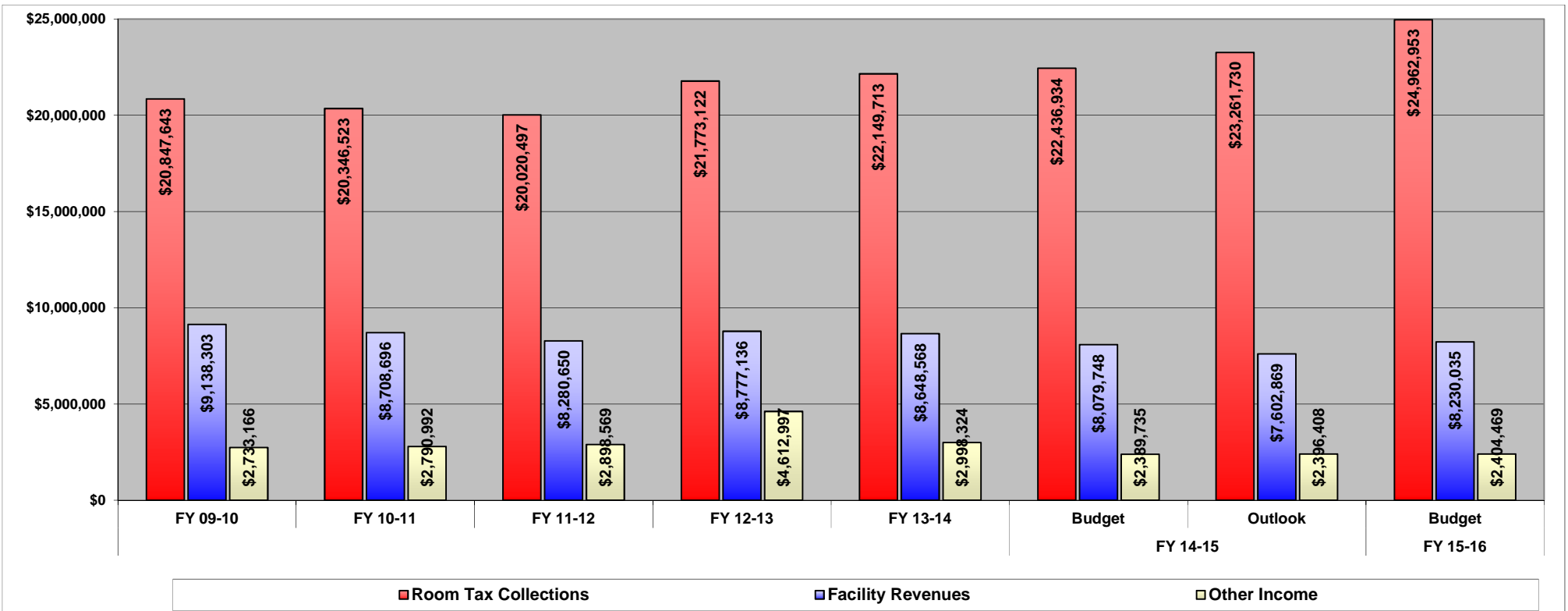
- **Contingency:** \$400,000 reserved to address results of salary survey.



Revenues-Consolidated

Fiscal 2015-2016 Annual Forecast and Capital Budget

Account Description	Actual					FY 14-15		FY 15-16	Increase (Decrease) From Outlook	
	FY 09-10	FY 10-11	FY 11-12	FY 12-13	FY 13-14	Budget	Outlook	Budget	\$ Amount	% Percentage
Revenues										
Room Tax Collections	\$20,847,643	\$20,346,523	\$20,020,497	\$21,773,122	\$22,149,713	\$22,436,934	\$23,261,730	\$24,962,953	\$1,701,223	7.3%
Facility Revenues	9,138,303	8,708,696	8,280,650	8,777,136	8,648,568	8,079,748	7,602,869	8,230,035	627,166	8.2%
Other Income	2,733,166	2,790,992	2,898,569	4,612,997	2,998,324	2,389,735	2,396,408	2,404,469	8,061	0.3%
Total Revenues	\$32,719,112	\$31,846,211	\$31,199,716	\$35,163,255	\$33,796,605	\$32,906,417	\$33,261,007	\$35,597,457	\$2,336,450	7.0%

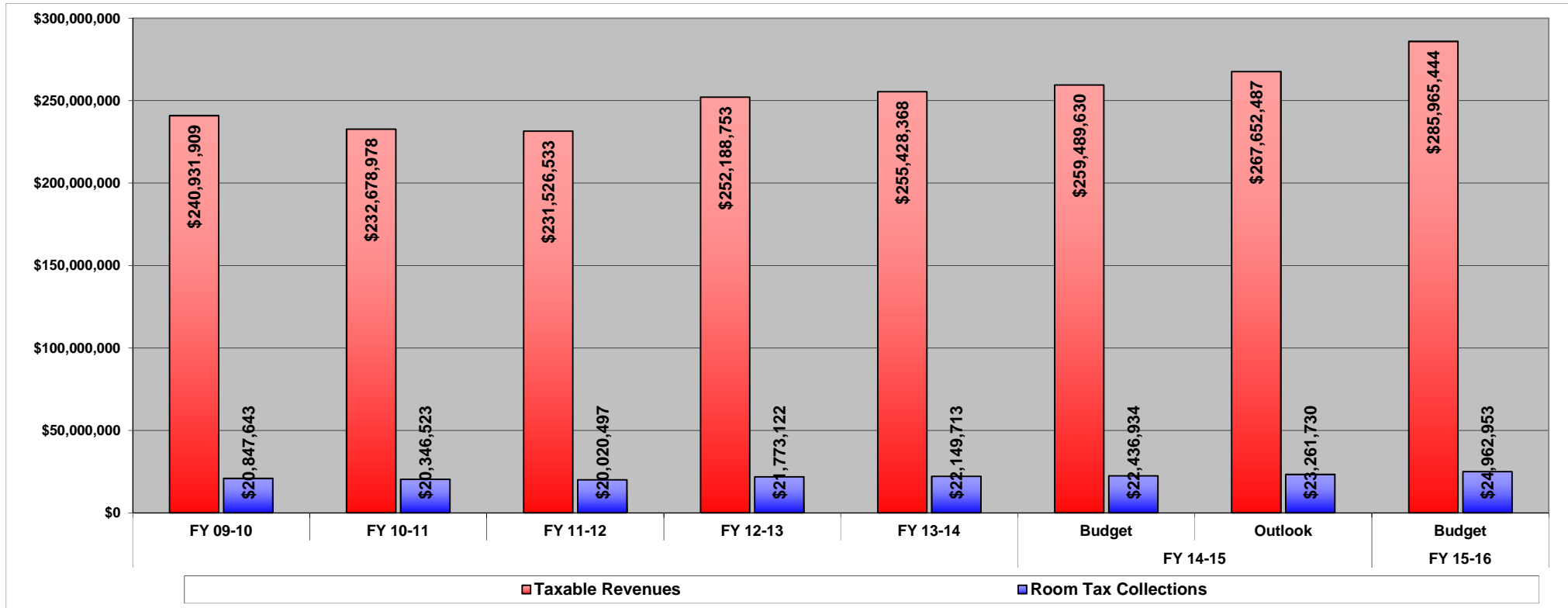




Room Tax Revenues

Fiscal 2015-2016 Annual Forecast and Capital Budget

Account Description	Actual					FY 14-15		FY 15-16	Increase (Decrease) From Outlook	
	FY 09-10	FY 10-11	FY 11-12	FY 12-13	FY 13-14	Budget	Outlook	Budget	\$ Amount	% Percentage
Taxable Revenues	\$240,931,909	\$232,678,978	\$231,526,533	\$252,188,753	\$255,428,368	\$259,489,630	\$267,652,487	\$285,965,444	\$18,312,957	6.8%
Room Tax Collections	\$20,847,643	\$20,346,523	\$20,020,497	\$21,773,122	\$22,149,713	\$22,436,934	\$23,261,730	\$24,962,953	\$1,701,223	7.3%

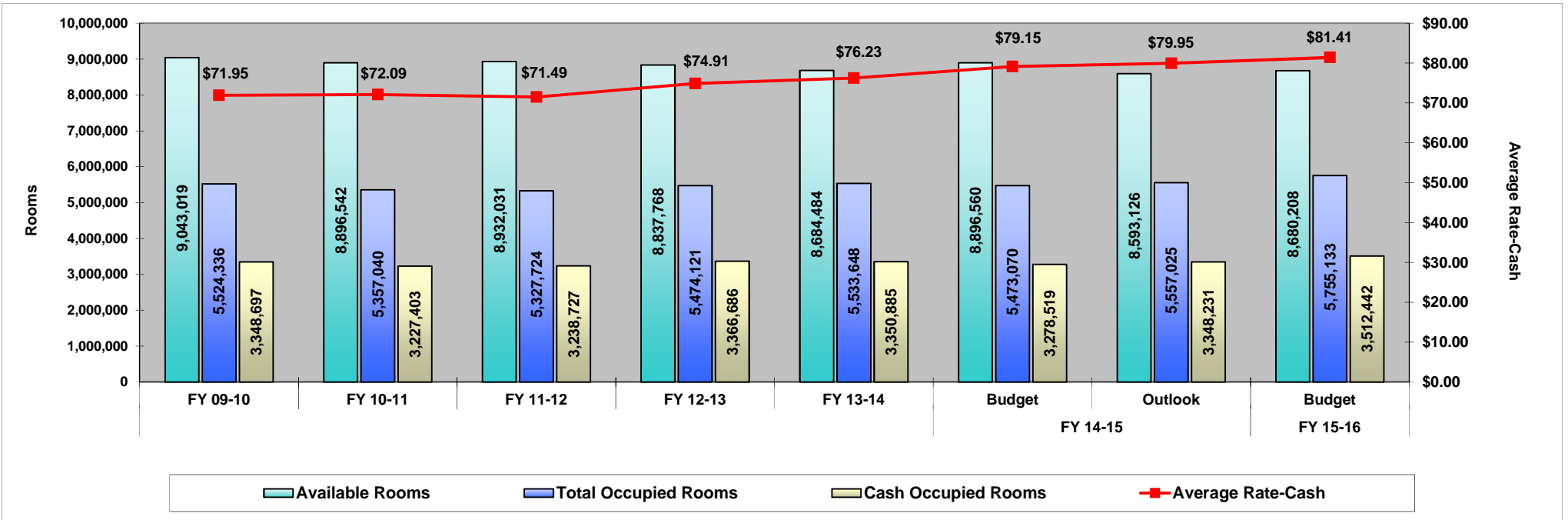




Transient Lodging Statistics

Fiscal 2015-2016 Annual Forecast and Capital Budget

Account Description	Actual					FY 14-15		FY 15-16	Increase (Decrease) From Outlook	
	FY 09-10	FY 10-11	FY 11-12	FY 12-13	FY 13-14	Budget	Outlook	Budget	\$ Amount	% Percentage
Occupied Rooms										
Cash Occupied Rooms	3,348,697	3,227,403	3,238,727	3,366,686	3,350,885	3,278,519	3,348,231	3,512,442	164,211	4.9%
Complimentary	885,203	875,571	822,198	854,320	909,586	899,691	942,601	961,345	18,744	2.0%
28 Day	1,290,436	1,254,066	1,266,799	1,253,115	1,273,177	1,294,860	1,266,193	1,281,346	15,153	1.2%
Total Occupied Rooms	5,524,336	5,357,040	5,327,724	5,474,121	5,533,648	5,473,070	5,557,025	5,755,133	198,108	3.6%
Vacant	3,518,683	3,539,502	3,604,307	3,363,647	3,150,836	3,423,490	3,036,101	2,925,075	(111,026)	-3.7%
Available Rooms	9,043,019	8,896,542	8,932,031	8,837,768	8,684,484	8,896,560	8,593,126	8,680,208	87,082	1.0%
Total Percentage of Occupancy	61.1%	60.2%	59.6%	61.9%	63.7%	61.5%	64.7%	66.3%	1.6	2.5%
Occupied Rooms-Cash Percentage	37.0%	36.3%	36.3%	38.1%	38.6%	36.9%	39.0%	40.5%	1.5	3.9%
Average Rate-Cash	\$71.95	\$72.09	\$71.49	\$74.91	\$76.23	\$79.15	\$79.95	\$81.41	\$1.46	1.8%
Revenue Per Available Room (RevPAR)	\$26.64	\$26.15	\$25.92	\$28.54	\$29.41	\$29.17	\$31.15	\$32.94	\$1.79	5.8%



Change in Taxable Room Revenues FY 15-16

	<u>Taxable Revenue</u>	<u>Rooms</u>	<u>Rate</u>
Hotel Taxable Revenues 14-15	237,639,082	2,735,873	\$86.86
USBC Open Tournament	3,360,000	48,000	\$70.00
Convention/Group Activity	2,129,525	21,217	\$100.37
Whitney Peak/Hampton Inn	1,760,000	16,000	\$110.00
Leap Year	518,000	7,000	\$74.00
Cal-Neva Reopening (Dec 2015)	4,500,000	18,000	\$250.00
2% Increase in Revenues/Rate	4,752,782	27,357	\$173.73
Budgeted Hotel Taxable Revenues 15-16	254,659,389	2,873,447	\$88.64
Motel Taxable Revenues 14-15	14,725,729	298,837	\$49.28
5.0% Increase in Revenues/Rate	736,287	14,943	
Budgeted Motel Taxable Revenues 15-16	15,462,016	313,780	\$49.28
28 Day Taxable Revenues 14-15	2,829,521	108,707	\$26.03
1.0% Increase in Revenues/Rate	282,954	10,872	
Budgeted 28 Day Taxable Revenues 15-16	3,112,475	119,579	\$26.03
RV Parks Taxable Revenues 14-15	2,423,174	82,128	\$29.50
1.0% Increase in Revenues/Rate	24,232	822	
Budgeted RV Parks Taxable Revenues 15-16	2,447,406	82,950	\$29.50
Vacation Rentals Taxable Revenues 14-15	5,734,688	17,434	\$328.94
4.0% Increase in Revenues/Rate	229,388	-	
Budgeted Vacation Rentals Taxable Revenues 15-16	5,964,076	17,434	\$342.09
Timeshare Taxable Revenues 14-15	1,978,866	95,161	\$20.79
1.0% Increase in Revenues/Rate	19,789	-	
Budgeted Timeshare Taxable Revenues 15-16	1,998,655	95,161	\$21.00
Home Owner Taxable Revenues 14-15	2,321,428	10,091	\$230.05
0.0% Increase in Revenues/Rate	-	-	
Budgeted Home Owner Taxable Revenues 15-16	2,321,428	10,091	\$230.05
Taxable Revenues 14-15	267,652,487	3,348,231	\$79.94
Total Change - All Market Segments	18,312,957	164,211	\$1.48
Budgeted Taxable Revenues 15-16	285,965,444	3,512,442	\$81.41

Future Sales Bookings

Group	Blocked Room Nights							Month
	FY 14-15	FY 15-16	FY-16-17	FY 17-18	FY 18-19	FY 19-20	FY 20-21	
USA Karate	3,662							July
Triple Crown Sports - Softball	12,848	11,749	10,281					July
Triple Crown Sports - Fireworks Baseball	4,026	3,206						July
Benevolent and Protective Order of Elks					20,250			July
Triple Crown Sports - TCS USA Nationals		4,466						July
Fraternal Order of Eagles			6,318					July
TOPS Club (Take Off Pounds Sensibly)		3,065						July
ALOA Security Professionals Assn., Inc.		3,095						July
Airborne Law Enforcement				3,038				July
AER International Meeting					2,130			July
Vietnam Helicopter Pilots Assn.			3,000					July
Natl. Rural Letter Carriers' Assn.		5,581						August
Burns Events Reunion		2,410	2,410	2,410				August
Natl. Active and Retired Fed. Employees Assn.			3,914					August
US Submarine Veterans			1,993					August
International Doctors in Alcoholics Anonymous						1,800		August
Air Force Sergeants Assn.				4,035				August
Vision Global	4,959							September
Worldwide Distributors	2,433	2,552						September
Geothermal Resources Council		3,310						September
Electrostat Discharge Association		1,770				1,980		September
SAFE Association	2,045							October
Equipovision	2,385							October
Fed. Of Analytical Chemistry & Spectroscopy Societies		2,602						October
Dynamics		7,023						October
Natl. Science Teachers Assn.			2,489					October
Association of Forensic Nurses						2,100		October
Natl. Indian Education Assn.				2,325				October
National Assn. of Subrogation Professionals		2,530						November
Calif. Narcotic Officers Association				5,918				November
Wild Sheep Foundation	2,405	3,020	2,790	2,815	2,415			January
Jazz Education Network					3,300			January
Barbershop Harmony Society		2,789						January
Worldwide Distributors	2,575							February
Society for Range Management				2,518				February
NCVA Presidents Day	2,850							February
Floors to Go	3,580							March
Game Manufacturers				2,475	2,475	2,475		March
Women in Aviation				5,870			5,870	March
National Rural Electric Cooperative Association	2,500							March
American Contract Bridge League		13,484						March
Northern California Volleyball Association	12,941	8,100	8,100					April
Reno Jazz Festival	3,240	2,490	2,230					April
Northern California Volleyball Association - Power League	1,816							May
Jam on it Basketball	2,500							May
Senior Softball USA - Rock-N-Roll	2,806	2,806	2,806					May
Gold Wing Road Riders Association	4,495							June
Angels in Sports	4,898							June
Interscholastic Athletic Admin. Assn.		3,015						June
Natl. Sheriffs Association			6,386					June
Total	<u>78,964</u>	<u>89,063</u>	<u>52,717</u>	<u>51,654</u>	<u>16,200</u>	<u>2,475</u>	<u>5,870</u>	

Trends & Statistics

Fiscal 2015-2016 Annual Forecast and Capital Budget

	Convention Sales Gross Production (room nights)	Convention Sales Net Production (room nights)	Group Activity/ Occupancy (room nights)	Tournament	USBC Teams	Bowlers	Passenger Air Traffic	Washoe County Gaming Win
FY 06-07	320,326	305,394	294,052	Open	15,893	79,466	5,014,382	\$ 1,069,608,000
FY 07-08	321,732	308,280	311,274	None			4,841,257	996,615,000
FY 08-09	242,112	40,730	234,874	Women	8,104	40,520	3,979,015	867,198,000
FY 09-10	307,425	272,688	272,181	Open	13,789	68,521	3,777,701	788,509,000
FY 10-11	94,211	67,443	183,949	Open	12,458	61,991	3,795,421	751,467,000
FY 11-12	105,756	100,259	169,579	Women	5,904	29,727	3,561,557	738,152,000
FY 12-13	145,700	110,067	214,597	Both	14,666	73,329	3,514,421	741,038,000
FY 13-14	164,064	163,259	154,168	Both	12,403	62,014	3,312,839	744,962,000
FY 14-15	118,030	108,316	136,379	Women				
FY 15-16			155,746	Open				
FY 16-17			67,337	None				
FY 17-18			56,807	Women				
FY 18-19			18,994	None				
FY 19-20			6,270	Open				
FY 20-21			5,870	None				
FY 21-22				Women				
FY 22-23			6,338	Open				
FY 23-24				None				
FY 24-25				Women				
FY 25-26				Open				

* Through February 2015, Convention Sales has booked 108,316 net room nights. The annual fiscal year goal for fiscal 2015-16 is 228,000.

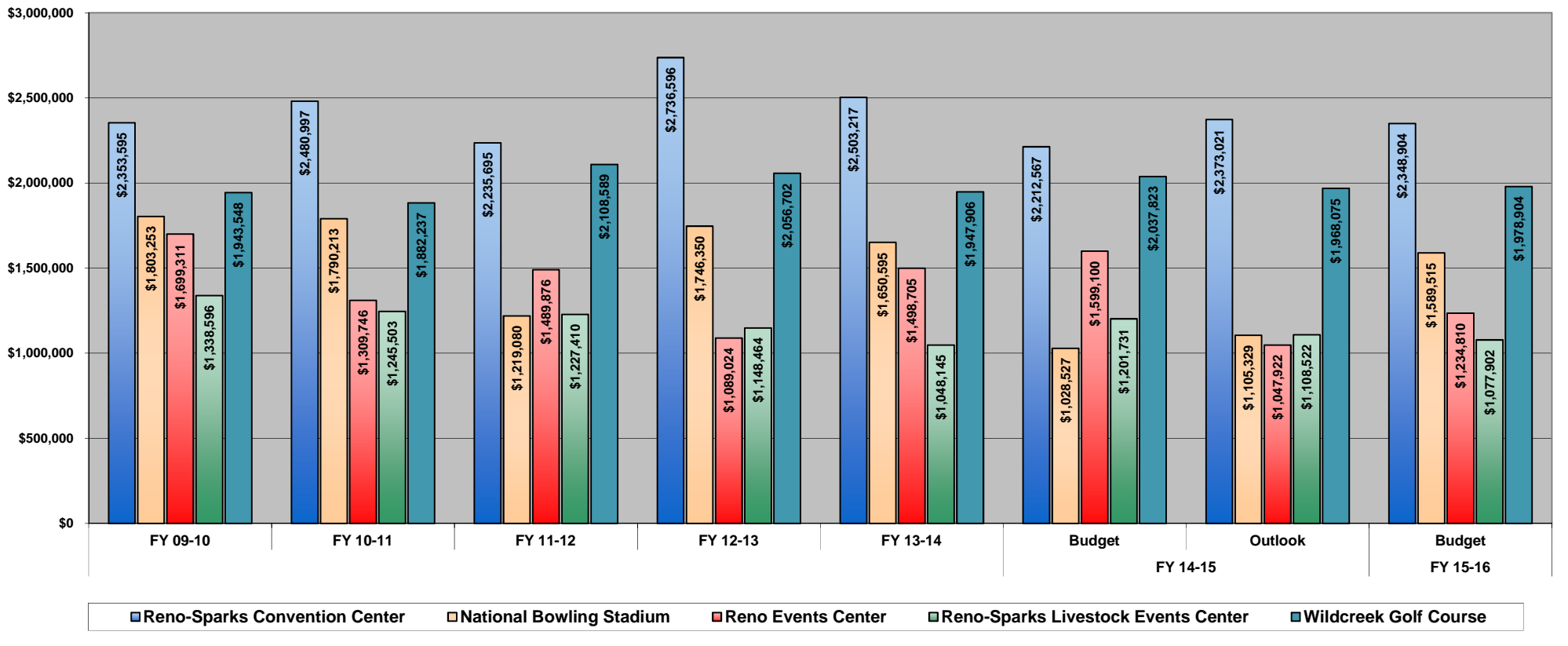


Reno-Sparks Convention and Visitors Authority

Facility Revenues

Fiscal 2015-2016 Annual Forecast and Capital Budget

Account Description	Actual					FY 14-15		FY 15-16	Increase (Decrease) From Outlook	
	FY 09-10	FY 10-11	FY 11-12	FY 12-13	FY 13-14	Budget	Outlook	Budget	\$ Amount	% Percentage
Facility Revenues										
Reno-Sparks Convention Center	\$2,353,595	\$2,480,997	\$2,235,695	\$2,736,596	\$2,503,217	\$2,212,567	\$2,373,021	\$2,348,904	(\$24,117)	-1.0%
National Bowling Stadium	1,803,253	1,790,213	1,219,080	1,746,350	1,650,595	1,028,527	1,105,329	1,589,515	484,186	43.8%
Reno Events Center	1,699,311	1,309,746	1,489,876	1,089,024	1,498,705	1,599,100	1,047,922	1,234,810	186,888	17.8%
Reno-Sparks Livestock Events Center	1,338,596	1,245,503	1,227,410	1,148,464	1,048,145	1,201,731	1,108,522	1,077,902	(30,620)	-2.8%
Wildcreek Golf Course	1,943,548	1,882,237	2,108,589	2,056,702	1,947,906	2,037,823	1,968,075	1,978,904	10,829	0.6%
Total Facility Revenues	\$9,138,303	\$8,708,696	\$8,280,650	\$8,777,136	\$8,648,568	\$8,079,748	\$7,602,869	\$8,230,035	\$616,337	8.1%

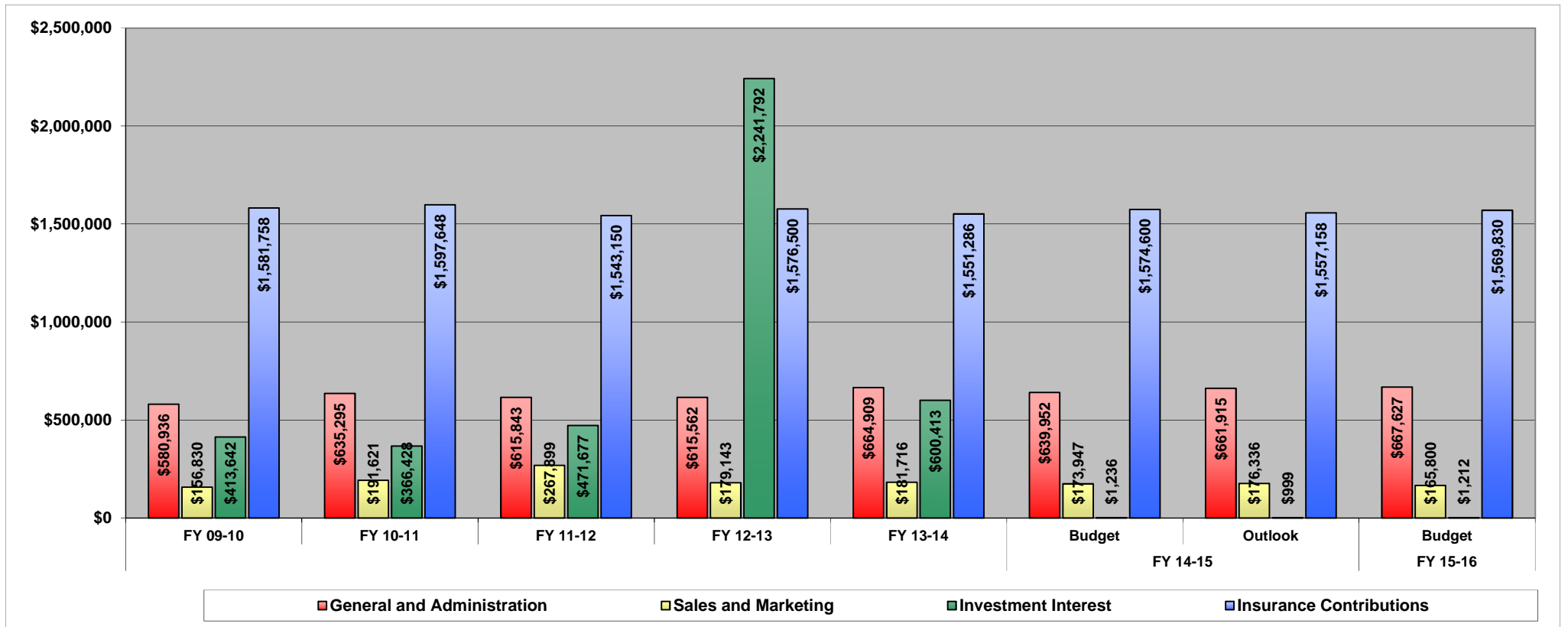




Other Income

Fiscal 2015-2016 Annual Forecast and Capital Budget

Account Description	Actual					FY 14-15		FY 15-16	Increase (Decrease) From Outlook	
	FY 09-10	FY 10-11	FY 11-12	FY 12-13	FY 13-14	Budget	Outlook	Budget	\$ Amount	% Percentage
Other Income										
General and Administration	\$580,936	\$635,295	\$615,843	\$615,562	\$664,909	\$639,952	\$661,915	\$667,627	\$5,712	0.9%
Sales and Marketing	156,830	191,621	267,899	179,143	181,716	173,947	176,336	165,800	(10,536)	-6.0%
Investment Interest	413,642	366,428	471,677	2,241,792	600,413	1,236	999	1,212	213	21.3%
Insurance Contributions	1,581,758	1,597,648	1,543,150	1,576,500	1,551,286	1,574,600	1,557,158	1,569,830	12,672	0.8%
Total Other Income	\$2,733,166	\$2,790,992	\$2,898,569	\$4,612,997	\$2,998,324	\$2,389,735	\$2,396,408	\$2,404,469	\$8,061	0.3%



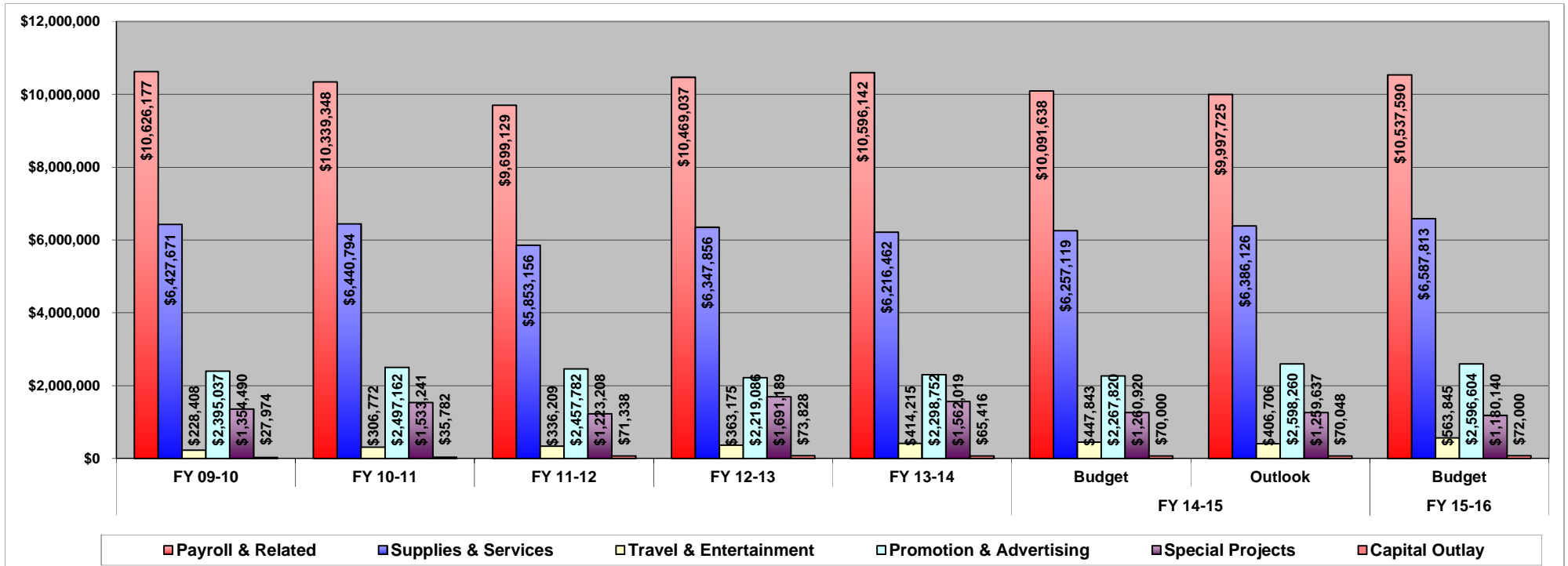


Operating Expenses

Fiscal 2015-2016 Annual Forecast and Capital Budget

Account Description	Actual					FY 14-15		FY 15-16	Increase (Decrease) From Outlook	
	FY 09-10	FY 10-11	FY 11-12	FY 12-13	FY 13-14	Budget	Outlook	Budget	\$ Amount	% Percentage
Operating Expenses										
Payroll & Related	\$10,626,177	\$10,339,348	\$9,699,129	\$10,469,037	\$10,596,142	\$10,091,638	\$9,997,725	\$10,537,590	\$539,865	5.4%
Supplies & Services	6,427,671	6,440,794	5,853,156	6,347,856	6,216,462	6,257,119	6,386,126	6,587,813	201,687	3.2%
Travel & Entertainment	228,408	306,772	336,209	363,175	414,215	447,843	406,706	563,845	157,139	38.6%
Promotion & Advertising	2,395,037	2,497,162	2,457,782	2,219,086	2,298,752	2,267,820	2,598,260	2,596,604	(1,656)	-0.1%
Special Projects	1,354,490	1,533,241	1,223,208	1,691,189	1,562,019	1,260,920	1,259,637	1,180,140	(79,497)	-6.3%
Capital Outlay	27,974	35,782	71,338	73,828	65,416	70,000	70,048	72,000	1,952	2.8%
Total Operating Expenses	\$21,059,757	\$21,153,099	\$19,640,822	\$21,164,171	\$21,153,006	\$20,395,340	\$20,718,502	\$21,537,992	\$819,490	4.0%

Budgeted Full-Time Positions	120	108	99	100	102	102	97	99	2	2.1%
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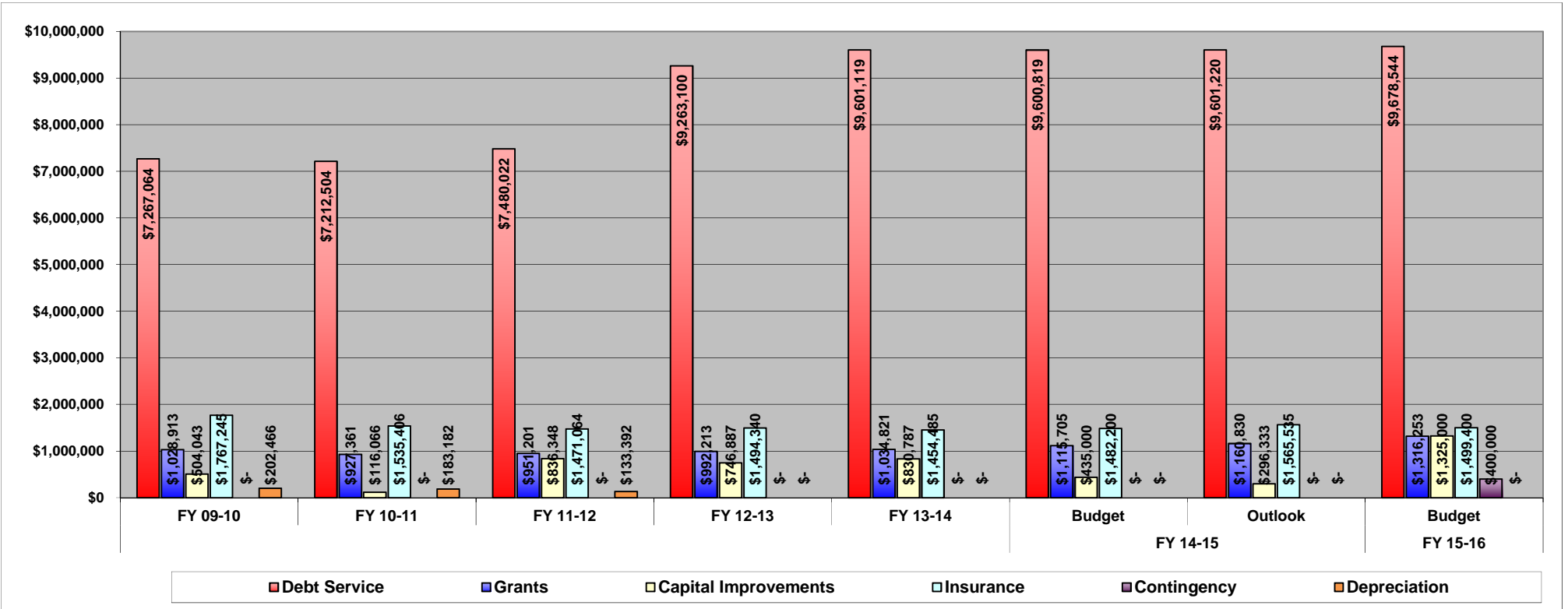




Capital & Other Expenses

Fiscal 2015-2016 Annual Forecast and Capital Budget

Account Description	Actual					FY 14-15		FY 15-16	Increase (Decrease) From Outlook	
	FY 09-10	FY 10-11	FY 11-12	FY 12-13	FY 13-14	Budget	Outlook	Budget	\$ Amount	% Percentage
Capital & Other Expenses										
Debt Service	\$7,267,064	\$7,212,504	\$7,480,022	\$9,263,100	\$9,601,119	\$9,600,819	\$9,601,220	\$9,678,544	\$77,324	0.8%
Grants	1,028,913	927,361	951,201	992,213	1,034,821	1,115,705	1,160,830	1,316,253	155,423	13.4%
Capital Improvements	504,043	116,066	836,348	746,887	830,787	435,000	296,333	1,325,000	1,028,667	347.1%
Insurance	1,767,245	1,535,406	1,471,064	1,494,340	1,454,485	1,482,200	1,565,535	1,499,400	(66,135)	-4.2%
Contingency	-	-	-	-	-	-	-	400,000	400,000	100.0%
Depreciation	202,466	183,182	133,392	-	-	-	-	-	-	0.0%
Total Capital & Other Expenses	\$10,769,731	\$9,974,519	\$10,872,027	\$12,496,540	\$12,921,212	\$12,633,724	\$12,623,918	\$14,219,197	\$1,595,279	12.6%



Annual Debt Service Payments

Fiscal 2015-2016 Annual Forecast and Capital Budget

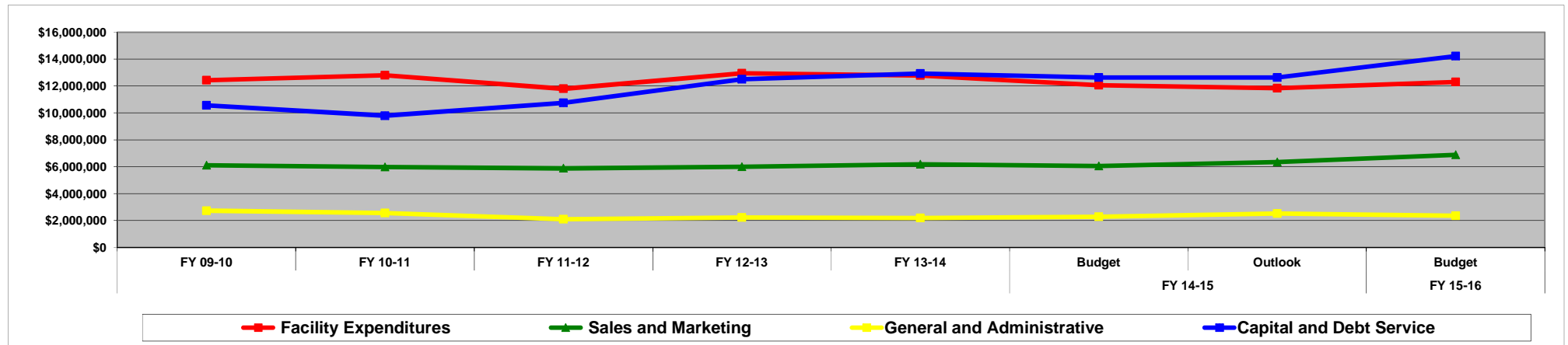
Year Ending June 30,	Principal	Interest	Total	Pre Refunding Debt Service
2016	\$ 5,445,000	\$ 4,224,044	\$ 9,669,044	\$ 10,550,481
2017	5,103,862	4,560,182	9,664,044	10,548,481
2018	4,785,786	4,878,258	9,664,044	10,545,106
2019	4,478,168	5,180,876	9,659,044	10,539,975
2020	4,191,744	5,467,300	9,659,044	10,542,816
2021	3,918,885	5,735,159	9,654,044	10,538,863
2022	5,495,000	4,098,669	9,593,669	10,358,938
2023	5,765,000	3,829,168	9,594,168	10,341,562
2024	6,060,000	3,533,543	9,593,543	12,576,312
2025	6,360,000	3,232,794	9,592,794	12,559,438
2026	6,665,000	2,926,762	9,591,762	12,544,687
2027	6,995,000	2,598,147	9,593,147	12,522,650
2028	7,330,000	2,265,969	9,595,969	12,496,031
2029	7,680,000	1,913,625	9,593,625	12,480,275
2030	8,065,000	1,529,187	9,594,187	12,458,675
2031	8,470,000	1,125,000	9,595,000	-
2032	8,905,000	690,625	9,595,625	-
2033	9,360,000	234,000	9,594,000	-
Total	\$ 115,073,445	\$ 58,023,308	\$ 173,096,753	\$ 171,604,290



Expense Trends-Detail

Fiscal 2015-2016 Annual Forecast and Capital Budget

Account Description	Actual					FY 14-15		FY 15-16	Increase (Decrease) From Outlook	
	FY 09-10	FY 10-11	FY 11-12	FY 12-13	FY 13-14	Budget	Outlook	Budget	\$ Amount	% Percentage
Facilities										
Reno-Sparks Convention Center	\$3,920,126	\$3,783,161	\$3,120,340	\$4,211,022	\$3,877,704	\$3,474,015	\$3,578,115	\$3,691,677	\$113,562	3.2%
National Bowling Stadium	2,811,858	3,403,696	2,802,660	3,383,472	3,263,299	2,879,406	2,874,459	2,968,005	93,546	3.3%
Reno Events Center	1,745,688	1,718,093	1,865,475	1,684,409	1,898,626	1,908,192	1,717,068	1,796,161	79,093	4.6%
Reno-Sparks Livestock Events Center	1,813,126	1,731,909	1,778,199	1,573,066	1,648,978	1,650,080	1,576,895	1,702,887	125,992	8.0%
Wildcreek Golf Course	2,137,103	2,161,003	2,226,865	2,088,417	2,087,131	2,144,060	2,094,769	2,135,298	40,529	1.9%
Total Facility Expenditures	12,427,901	12,797,862	11,793,539	12,940,386	12,775,738	12,055,753	11,841,306	12,294,028	452,722	3.8%
Sales and Marketing										
Convention Sales	2,046,611	2,313,239	2,650,037	2,861,700	2,869,895	2,820,327	2,863,695	3,228,713	365,018	12.7%
Tourism Sales	990,709	752,010	391,970	452,269	512,312	459,061	431,173	549,031	117,858	27.3%
Marketing	3,063,941	2,915,713	2,838,383	2,684,479	2,801,377	2,781,778	3,058,754	3,106,111	47,357	1.5%
Total Sales and Marketing	6,101,261	5,980,962	5,880,390	5,998,448	6,183,584	6,061,166	6,353,622	6,883,855	530,233	8.3%
General and Administrative	2,733,061	2,557,457	2,100,285	2,225,337	2,193,684	2,278,421	2,523,574	2,360,109	(163,465)	-6.5%
Capital and Debt Service	10,567,265	9,791,337	10,738,635	12,496,540	12,921,212	12,633,724	12,623,918	14,219,197	1,595,279	12.6%
Total Expenditures	\$31,829,488	\$31,127,618	\$30,512,849	\$33,660,711	\$34,074,218	\$33,029,064	\$33,342,420	\$35,757,189	\$2,414,768	7.2%





Reno-Sparks Convention and Visitors Authority

Margins and Cash Flow

Fiscal 2015-2016 Annual Forecast and Capital Budget

Account Description	Actual					FY 14-15		FY 15-16	Increase (Decrease) From Outlook	
	FY 09-10	FY 10-11	FY 11-12	FY 12-13	FY 13-14	Budget	Outlook	Budget	\$ Amount	% Percentage
Facilities										
Reno-Sparks Convention Center	(\$1,566,531)	(\$1,302,164)	(\$884,645)	(\$1,474,426)	(\$1,374,487)	(\$1,261,448)	(\$1,205,094)	(\$1,342,773)	(\$137,679)	11.4%
National Bowling Stadium	(1,008,605)	(1,613,483)	(1,583,580)	(1,637,122)	(1,612,704)	(1,850,879)	(1,769,130)	(1,378,490)	390,640	-22.1%
Reno Events Center	(46,377)	(408,347)	(375,599)	(595,385)	(399,921)	(309,092)	(669,146)	(561,351)	107,795	-16.1%
Reno-Sparks Livestock Events Center	(474,530)	(486,406)	(550,789)	(424,602)	(600,833)	(448,349)	(468,373)	(624,985)	(156,612)	33.4%
Wildcreek Golf Course	(193,555)	(278,766)	(118,276)	(31,715)	(139,225)	(106,237)	(126,694)	(156,394)	(29,700)	23.4%
Total Facility Expenditures	(3,289,598)	(4,089,166)	(3,512,889)	(4,163,250)	(4,127,170)	(3,976,005)	(4,238,437)	(4,063,993)	174,444	-4.1%
Sales and Marketing										
Convention Sales	(1,933,849)	(2,195,915)	(2,439,064)	(2,720,266)	(2,740,335)	(2,686,180)	(2,722,481)	(3,100,713)	(378,232)	13.9%
Tourism Sales	(948,972)	(677,713)	(335,044)	(414,560)	(460,156)	(419,261)	(396,051)	(511,231)	(115,180)	29.1%
Marketing	(3,061,610)	(2,915,713)	(2,838,383)	(2,684,479)	(2,801,377)	(2,781,778)	(3,058,754)	(3,106,111)	(47,357)	1.5%
Total Sales and Marketing	(5,944,431)	(5,789,341)	(5,612,491)	(5,819,305)	(6,001,868)	(5,887,219)	(6,177,286)	(6,718,055)	(540,769)	8.8%
General and Administrative	(2,152,125)	(1,922,162)	(1,484,442)	(1,609,775)	(1,528,775)	(1,638,469)	(1,861,659)	(1,692,482)	169,177	-9.1%
Capital and Debt Service	(8,571,865)	(7,827,261)	(8,723,808)	(8,678,248)	(10,769,513)	(11,057,888)	(11,065,761)	(12,648,155)	(1,582,394)	14.3%
Room Tax Revenues	20,847,643	20,346,523	20,020,497	21,773,122	22,149,713	22,436,934	23,261,730	24,962,953	1,701,223	7.3%
Total Departmental Margins	\$889,624	\$718,593	\$686,867	\$1,502,544	(\$277,613)	(\$122,647)	(\$81,413)	(\$159,732)	(\$78,319)	96.2%
Less: RSCC Capital & Cash Flow Items	48,175	195,991	(274,863)	(1,450,561)	229,919	122,647	81,413	159,732	78,319	96.2%
Net RSCVA Profit (Loss)	\$937,799	\$914,584	\$412,004	\$51,983	(\$47,694)	\$0	\$0	\$0	\$0	0.0%

Reno-Sparks Convention Center Capital Replacement Plan

Asset/ Project	Facility	Date of Purchase/ Install	Original Estimated Life	Anticipated Remaining Life	Replacement Value	Annual Funding Required	Life of Replacement	Post Replacement Annual Funding
Roof								
AMR upper roof	RSCC	6/1/1998	10	1	400,000.00	400,000.00	25	16,000.00
North hall roof	RSCC	10/28/1998	10	1	1,500,000.00	1,500,000.00	25	60,000.00
East hall roof	RSCC	1/1/1991	15	1	500,000.00	500,000.00	25	20,000.00
Office roof	RSCC	10/28/1998	10	1	250,000.00	250,000.00	25	10,000.00
New building roof (2007)	RSCC	8/23/2002	20	7	2,500,000.00	357,142.86	25	100,000.00
Hall 3 roof	RSCC	1/1/2003	20	8	600,000.00	75,000.00	25	24,000.00
F-meeting roof	RSCC	4/1/2011	15	11	200,000.00	18,181.82	25	8,000.00
E Kitchen & service area roof	RSCC	2/16/2010	25	20	500,000.00	25,000.00	25	20,000.00
A-concourse roof	RSCC	12/27/2011	25	21	200,000.00	9,523.81	25	8,000.00
AMR lower roof	RSCC	1/11/2013	25	23	350,000.00	15,217.39	25	14,000.00
Castle roof	RSCC	1/1/2002	20	7	250,000.00	35,714.29	25	10,000.00
Total					7,250,000.00	3,185,780.16		290,000.00
Carpet								
A - Concourse carpet	RSCC	1/1/2002	10	1	180,000.00	180,000.00	10	18,000.00
Main Lobby carpet	RSCC	1/1/2002	10	1	76,500.00	76,500.00	10	7,650.00
B- Concourse carpet	RSCC	1/1/2002	10	1	180,000.00	180,000.00	10	18,000.00
C-Concourse carpet	RSCC	1/1/2002	10	1	17,550.00	17,550.00	10	1,755.00
D&E concourse carpet	RSCC	1/1/2002	10	1	54,900.00	54,900.00	10	5,490.00
Mt Rose lobby carpet	RSCC	1/1/2002	10	1	51,750.00	51,750.00	10	5,175.00
Ballroom carpet	RSCC	1/1/2002	10	1	144,000.00	144,000.00	10	14,400.00
A-Meeting rms carpet	RSCC	1/1/2002	10	1	74,250.00	74,250.00	10	7,425.00
F- concourse carpet	RSCC	1/1/2002	10	1	34,650.00	34,650.00	10	3,465.00
F-Meeting rms carpet/ hall 4	RSCC	1/1/2002	10	1	126,000.00	126,000.00	10	12,600.00
Mezzanine	RSCC	1/1/2002	10	1	20,250.00	20,250.00	10	2,025.00
D&E-Meeting room carpet	RSCC	1/1/2002	10	1	56,250.00	56,250.00	10	5,625.00
Total					1,016,100.00	1,016,100.00		101,610.00
Lighting								
DMX keepers and combiners	RSCC	1/1/2002	10	1	370,000.00	370,000.00	15	24,666.67
Network protocol controllers	RSCC	1/1/2002	10	1	28,000.00	28,000.00	15	1,866.67
Leviton software	RSCC	1/1/2002	10	1	500,000.00	500,000.00	15	33,333.33
Quick release lighting Hall 4&5	RSCC	New		4	20,000.00	5,000.00	50	400.00
Back of house lighting controls	RSCC	New		3	100,000.00	33,333.33	15	6,666.67
Outside lighting retro (LED)	RSCC	New		2	200,000.00	100,000.00	15	13,333.33
Total					1,218,000.00	1,036,333.33		80,266.67
Mechanical equipment								
Boilers 1	RSCC	8/1/2001	30	16	500,000.00	31,250.00	30	16,666.67
Boilers 2	RSCC	8/1/2001	30	16	500,000.00	31,250.00	30	16,666.67
Boilers 3	RSCC	11/3/2003	30	18	500,000.00	27,777.78	30	16,666.67
Boilers 4	RSCC	12/25/2005	20	10	30,000.00	3,000.00	20	1,500.00
Boilers 5	RSCC	12/1/2001	20	6	40,000.00	6,666.67	20	2,000.00
Chiller 1	RSCC	4/1/2001	25	11	350,000.00	31,818.18	25	14,000.00

Reno-Sparks Convention Center Capital Replacement Plan

Asset/ Project	Facility	Date of Purchase/ Install	Original Estimated Life	Anticipated Remaining Life	Replacement Value	Annual Funding Required	Life of Replacement	Post Replacement Annual Funding
Chiller 2	RSCC	4/1/2001	25	11	750,000.00	68,181.82	25	30,000.00
Chiller 3	RSCC	7/5/1991	25	1	350,000.00	350,000.00	25	14,000.00
Chiller 4	RSCC	1/1/1981	25	1	600,000.00	600,000.00	25	24,000.00
Dom. hot water tanks #1 Kit1	RSCC	1/1/1990	20	1	18,000.00	18,000.00	20	900.00
Dom. hot water tanks #2 Kit1	RSCC	1/1/1990	20	1	18,000.00	18,000.00	20	900.00
800 ton chiller controls	RSCC	1/1/1981	20	1	30,000.00	30,000.00	20	1,500.00
Dom. hot water tanks #1 Kit2	RSCC	12/1/2001	20	6	20,000.00	3,333.33	20	1,000.00
Dom. hot water tanks #2 Kit2	RSCC	12/1/2001	20	6	20,000.00	3,333.33	20	1,000.00
UPS/IPS batteries	RSCC	12/5/2008	7	1	40,000.00	40,000.00	7	5,714.29
Cooling tower 1	RSCC	3/28/2001	30	16	100,000.00	6,250.00	30	3,333.33
Cooling tower 2	RSCC	3/28/2001	30	16	100,000.00	6,250.00	30	3,333.33
Cooling tower 3	RSCC	7/5/1991	30	6	70,000.00	11,666.67	30	2,333.33
Airwalls AMR	RSCC	1/17/2005	30	20	360,000.00	18,000.00	30	12,000.00
Airwalls Ballroom	RSCC	1/1/2002	30	17	280,000.00	16,470.59	30	9,333.33
Airwalls Halls 1 &2	RSCC	1/17/2005	30	20	775,000.00	38,750.00	30	25,833.33
Airwalls FMR	RSCC	1/1/1975	30	1	252,000.00	252,000.00	30	8,400.00
Airwalls Halls 4&5	RSCC	1/1/2002	30	17	275,000.00	16,176.47	30	9,166.67
Airwalls EMR	RSCC	1/1/2002	30	17	72,000.00	4,235.29	30	2,400.00
Airwalls DMR- ballroom	RSCC	1/1/2002	30	17	99,000.00	5,823.53	30	3,300.00
AH 1 hall1 motor 75HP	RSCC	1/1/1983	20	1	7,500.00	7,500.00	20	375.00
AH 2 hall1 motor 75HP	RSCC	1/1/1983	20	1	7,500.00	7,500.00	20	375.00
AH 1 hall4 motor 60HP	RSCC	1/1/2002	20	7	6,000.00	857.14	20	300.00
AH 2 hall4 motor 60HP	RSCC	1/1/2002	20	7	6,000.00	857.14	20	300.00
AH 3 hall4 motor 60HP	RSCC	1/1/2002	20	7	6,000.00	857.14	20	300.00
AH 4 hall4 motor 60HP	RSCC	1/1/2002	20	7	6,000.00	857.14	20	300.00
AH 5 hall4 motor 60HP	RSCC	1/1/2002	20	7	6,000.00	857.14	20	300.00
AH 6 hall4 motor 60HP	RSCC	1/1/2002	20	7	6,000.00	857.14	20	300.00
AH 7 hall4 motor 60HP	RSCC	1/1/2002	20	7	6,000.00	857.14	20	300.00
AH 10 Kit deck motor 75hp	RSCC	1/1/2002	20	7	7,500.00	1,071.43	20	375.00
AH 11 Kit deck motor 75hp	RSCC	1/1/2002	20	7	7,500.00	1,071.43	20	375.00
AH 8 VIP deck motor 75hp	RSCC	1/1/2002	20	7	7,500.00	1,071.43	20	375.00
Cooling tower1 mtr 60hp	RSCC	1/1/2002	20	7	6,000.00	857.14	20	300.00
Cooling tower1 mtr 60hp	RSCC	1/1/2002	20	7	6,000.00	857.14	20	300.00
P1 Condenser motor 75hp	RSCC	1/1/1984	20	1	7,500.00	7,500.00	20	375.00
P2 Condenser motor 75hp	RSCC	1/1/1984	20	1	7,500.00	7,500.00	20	375.00
P3 Condenser motor 75hp	RSCC	1/1/1984	20	1	7,500.00	7,500.00	20	375.00
P4 Condenser motor 75hp	RSCC	1/1/2002	20	7	7,500.00	1,071.43	20	375.00
P5 Chilled water motor 100hp	RSCC	1/1/1984	20	1	8,500.00	8,500.00	20	425.00
P6 Chilled water motor 100hp	RSCC	1/1/1984	20	1	8,500.00	8,500.00	20	425.00
P7 Chilled water motor 100hp	RSCC	1/1/1984	20	1	8,500.00	8,500.00	20	425.00
HW pump 8	RSCC	1/1/1984	20	1	8,000.00	8,000.00	20	400.00
HW pump 9	RSCC	1/1/2002	20	7	8,000.00	1,142.86	20	400.00
HW pump 10	RSCC	1/1/1984	20	1	8,000.00	8,000.00	20	400.00
Condenser pump 1	RSCC	1/1/1984	20	1	10,000.00	10,000.00	20	500.00
Condenser pump 2	RSCC	1/1/1984	20	1	10,000.00	10,000.00	20	500.00
Condenser pump 3	RSCC	1/1/1984	20	1	10,000.00	10,000.00	20	500.00

Reno-Sparks Convention Center Capital Replacement Plan

Asset/ Project	Facility	Date of Purchase/ Install	Original Estimated Life	Anticipated Remaining Life	Replacement Value	Annual Funding Required	Life of Replacement	Post Replacement Annual Funding
Condenser pump 4	RSCC	1/1/2002	20	7	10,000.00	1,428.57	20	500.00
Chilled water pump 5	RSCC	1/1/1984	20	1	12,000.00	12,000.00	20	600.00
Chilled water pump 6	RSCC	1/1/1984	20	1	12,000.00	12,000.00	20	600.00
Chilled water pump 7	RSCC	1/1/1984	20	1	12,000.00	12,000.00	20	600.00
Chilled water pump 11	RSCC	1/1/2002	20	7	8,000.00	1,142.86	20	400.00
Lithonia IPS	RSCC	1/1/2002	10	1	50,000.00	50,000.00	25	2,000.00
Hall 4 IPS Liebert	RSCC	1/1/2002	25	12	80,000.00	6,666.67	25	3,200.00
Kitchen IPS Liebert	RSCC	1/1/2002	25	12	80,000.00	6,666.67	25	3,200.00
Portable 5 ton AC	RSCC	1/1/2013	20	18	10,000.00	555.56	20	500.00
Detroit Gen set	RSCC	1/1/2002	30	17	90,000.00	5,294.12	30	3,000.00
Cat Gen set	RSCC	1/1/1983	30	1	55,000.00	55,000.00	30	1,833.33
Escalator 1	RSCC	2/7/2009	30	24	150,000.00	6,250.00	30	5,000.00
Escalator 2	RSCC	2/7/2009	30	24	150,000.00	6,250.00	30	5,000.00
Elevator 1	RSCC	2/7/2009	30	24	120,000.00	5,000.00	30	4,000.00
Elevator2	RSCC	1/1/2003	30	18	135,000.00	7,500.00	30	4,500.00
Total					7,324,000.00	1,948,130.95		270,930.95
Infrastructure								
Parking lot cracks	RSCC	projected		1	20,000.00	20,000.00	10	2,000.00
Floor joints in halls	RSCC	8/1/2002	10	1	20,000.00	20,000.00	10	2,000.00
Parking lot resurface	RSCC	projected		1	95,000.00	95,000.00	10	9,500.00
Metal roofing over slanted roof in Halls 1&2	RSCC	New		4	20,000.00	5,000.00	25	800.00
External rollup drs 3 curtain	RSCC	1/1/1983	30	1	15,000.00	15,000.00	30	500.00
External rollup drs 4 curtain	RSCC	1/1/1991	30	6	15,000.00	2,500.00	30	500.00
External rollup drs 5 curtain	RSCC	1/1/1991	30	6	15,000.00	2,500.00	30	500.00
External rollup drs 6 curtain	RSCC	1/1/1991	30	6	15,000.00	2,500.00	30	500.00
External rollup drs 7 curtain	RSCC	1/1/1991	30	6	15,000.00	2,500.00	30	500.00
External rollup drs 8 curtain	RSCC	1/1/1991	30	6	15,000.00	2,500.00	30	500.00
External rollup drs 9 curtain	RSCC	1/1/1991	30	6	15,000.00	2,500.00	30	500.00
External rollup drs 11 curtain	RSCC	1/1/1991	30	6	15,000.00	2,500.00	30	500.00
External rollup drs 12 curtain	RSCC	1/1/1965	30	1	15,000.00	15,000.00	30	500.00
External rollup drs 12A curtain	RSCC	1/1/2002	30	17	15,000.00	882.35	30	500.00
External rollup drs 16 curtain	RSCC	1/1/2002	30	17	15,000.00	882.35	30	500.00
External rollup drs 17 curtain	RSCC	1/1/2002	30	17	15,000.00	882.35	30	500.00
External rollup drs 18 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
External rollup drs 19 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
External rollup drs 20 curtain	RSCC	1/1/2002	30	17	15,000.00	882.35	30	500.00
External rollup drs 21 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
External rollup drs 22 curtain	RSCC	1/1/2002	30	17	15,000.00	882.35	30	500.00
External rollup drs 23 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
External rollup drs 24 curtain	RSCC	1/1/2002	30	17	15,000.00	882.35	30	500.00
External rollup drs 25 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
External rollup drs 26 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
External rollup drs 12A barrel	RSCC	1/1/2002	20	7	30,000.00	4,285.71	20	1,500.00
External rollup drs 20 barrel	RSCC	1/1/2002	20	7	30,000.00	4,285.71	20	1,500.00
External rollup drs 22 barrel	RSCC	1/1/2002	20	7	30,000.00	4,285.71	20	1,500.00

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Asset/ Project	Facility	Date of Purchase/ Install	Original Estimated Life	Anticipated Remaining Life	Replacement Value	Annual Funding Required	Life of Replacement	Post Replacement Annual Funding
External rollup drs 24 barrel	RSCC	1/1/2002	20	7	30,000.00	4,285.71	20	1,500.00
External rollup drs 3 barrel	RSCC	1/1/1983	20	1	10,000.00	10,000.00	20	500.00
External rollup drs 4 barrel	RSCC	1/1/1991	20	1	10,000.00	10,000.00	20	500.00
External rollup drs 5 barrel	RSCC	1/1/1991	20	1	10,000.00	10,000.00	20	500.00
External rollup drs 6 barrel	RSCC	1/1/1991	20	1	10,000.00	10,000.00	20	500.00
External rollup drs 7 barrel	RSCC	1/1/1991	20	1	10,000.00	10,000.00	20	500.00
External rollup drs 8 barrel	RSCC	1/1/1991	20	1	10,000.00	10,000.00	20	500.00
External rollup drs 9 barrel	RSCC	1/1/1991	20	1	10,000.00	10,000.00	20	500.00
External rollup drs 11 barrel	RSCC	1/1/1991	20	1	10,000.00	10,000.00	20	500.00
External rollup drs 12 barrel	RSCC	1/1/1965	20	1	10,000.00	10,000.00	20	500.00
External rollup drs 16 barrel	RSCC	1/1/2002	20	7	10,000.00	1,428.57	20	500.00
External rollup drs 17 barrel	RSCC	1/1/2002	20	7	10,000.00	1,428.57	20	500.00
Internal rollup drs 33 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
Internal rollup drs 34 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
Internal rollup drs 45 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
Internal rollup drs 46 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
Internal rollup drs 47 curtain	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
Internal rollup drs 33 barrel	RSCC	1/1/2002	20	7	10,000.00	1,428.57	20	500.00
Internal rollup drs 34 barrel	RSCC	1/1/2002	20	7	10,000.00	1,428.57	20	500.00
Internal rollup drs 45 barrel	RSCC	1/1/2002	20	7	10,000.00	1,428.57	20	500.00
Internal rollup drs 46 barrel	RSCC	1/1/2002	20	7	10,000.00	1,428.57	20	500.00
Internal rollup drs 47 barrel	RSCC	1/1/2002	20	7	10,000.00	1,428.57	20	500.00
Main power vault Switchgear	RSCC	9/11/1963	30	1	300,000.00	300,000.00	30	10,000.00
East Hall Switchgear	RSCC	1/1/1991	30	6	250,000.00	41,666.67	30	8,333.33
North hall Switchgear	RSCC	1/1/1983	30	1	250,000.00	250,000.00	30	8,333.33
AMR Switchgear	RSCC	1/1/1984	30	1	250,000.00	250,000.00	30	8,333.33
Hall 4 Switchgear	RSCC	1/1/2002	30	17	350,000.00	20,588.24	30	11,666.67
Transformers North hall A	RSCC	1/1/1998	30	13	10,000.00	769.23	30	333.33
Transformers North hall B	RSCC	1/1/1982	30	1	10,000.00	10,000.00	30	333.33
Transformers North hall C	RSCC	1/1/1982	30	1	10,000.00	10,000.00	30	333.33
Transformers North hall D	RSCC	1/1/2000	30	15	10,000.00	666.67	30	333.33
Transformers East hall A	RSCC	1/1/1991	30	6	10,000.00	1,666.67	30	333.33
Transformers East hall B	RSCC	3/6/2006	30	21	10,000.00	476.19	30	333.33
Transformers Hall 3 A	RSCC	1/1/1965	30	1	6,000.00	6,000.00	30	200.00
Transformers Hall 3 B	RSCC	1/1/1965	30	1	6,000.00	6,000.00	30	200.00
Transformers Hall 3 C	RSCC	1/1/1965	30	1	6,000.00	6,000.00	30	200.00
Transformers Hall 4 A	RSCC	1/1/2002	30	17	18,000.00	1,058.82	30	600.00
Transformers Hall 4 B	RSCC	1/1/2002	30	17	18,000.00	1,058.82	30	600.00
Transformers Hall 4 C	RSCC	1/1/2002	30	17	18,000.00	1,058.82	30	600.00
Transformers Hall 4 D	RSCC	1/1/2002	30	17	18,000.00	1,058.82	30	600.00
Transformers Hall 5 A	RSCC	1/1/2002	30	17	18,000.00	1,058.82	30	600.00
Transformers Hall 5 B	RSCC	1/1/2002	30	17	18,000.00	1,058.82	30	600.00
Transformers Hall 5 C	RSCC	1/1/2002	30	17	18,000.00	1,058.82	30	600.00
Transformers VIP fan deck	RSCC	1/1/2002	30	17	6,000.00	352.94	30	200.00
Transformers Elect Rm #1	RSCC	1/1/2002	30	17	10,000.00	588.24	30	333.33
Transformers Elect Rm #2	RSCC	1/1/2002	30	17	10,000.00	588.24	30	333.33

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Transformers Electric Rm #3	RSCC	1/1/2002	30	17	10,000.00	588.24	30	333.33
Transformers Kitch fan deck A	RSCC	1/1/2002	30	17	10,000.00	588.24	30	333.33
Transformers Kitch fandeck B	RSCC	1/1/2002	30	17	10,000.00	588.24	30	333.33
Transformers Old Kitch A	RSCC	1/1/1982	30	1	10,000.00	10,000.00	30	333.33
Transformers Old Kitch B	RSCC	1/1/1991	30	6	6,000.00	1,000.00	30	200.00
Transformers FMR fandeck	RSCC	1/1/1975	30	1	18,000.00	18,000.00	30	600.00
Transformers Admin Wrhs	RSCC	1/1/2002	30	17	8,000.00	470.59	30	266.67
Transformers Lobby 103 Elec Rm	RSCC	1/1/1982	30	1	8,000.00	8,000.00	30	266.67
Transformers AMR B	RSCC	1/1/1983	30	1	8,000.00	8,000.00	30	266.67
Transformers AMR C	RSCC	1/1/1983	30	1	25,000.00	25,000.00	30	833.33
Transformers AMR D	RSCC	1/1/1983	30	1	18,000.00	18,000.00	30	600.00
Transformers ARM E	RSCC	1/1/1983	30	1	10,000.00	10,000.00	30	333.33
Compactor Hall 4	RSCC	11/7/2002	30	17	14,000.00	823.53	30	466.67
Compactor Hall 5	RSCC	11/7/2002	30	17	14,000.00	823.53	30	466.67
Compactor Hall 2	RSCC	11/7/2002	30	17	14,000.00	823.53	30	466.67
Total					2,561,000.00	1,330,594.16		99,166.67
Misc.								
Marquee	RSCC	8/1/2002	10	1	500,000.00	500,000.00	15	33,333.33
Camera systems	RSCC	8/1/2002	7	1	126,000.00	126,000.00	7	18,000.00
Fire control panel	RSCC	8/1/2002	10	1	100,000.00	100,000.00	10	10,000.00
Wenger Stage	RSCC	1/1/1979	25	1	45,000.00	45,000.00	25	1,800.00
Wenger Stage	RSCC	1/1/2000	25	10	45,000.00	4,500.00	25	1,800.00
Wenger Riser	RSCC	1/1/1980	25	1	30,000.00	30,000.00	25	1,200.00
Wenger Riser	RSCC	1/1/2000	25	10	30,000.00	3,000.00	25	1,200.00
Table Skirting	RSCC	1/2/2000	10	1	7,200.00	7,200.00	10	720.00
Riser Skirting	RSCC	1/3/2000	10	1	7,200.00	7,200.00	10	720.00
Stage Skirting	RSCC	1/4/2000	10	1	7,200.00	7,200.00	10	720.00
Landa Power Washer	RSCC	1/1/1997	15	1	5,500.00	5,500.00	15	366.67
Landscape Improvements	RSCC	New		1	20,000.00	20,000.00	10	2,000.00
Building management system	RSCC	1/1/2003	20	8	1,200,000.00	150,000.00	20	60,000.00
Total					2,123,100.00	1,005,600.00		131,860.00
Rolling stock								
Engineering PU	RSCC	7/1/1993	20	1	35,000.00	35,000.00	20	1,750.00
Facilities van	RSCC	1/1/1994	20	1	40,000.00	40,000.00	20	2,000.00
Marketing van	RSCC	1/1/1998	20	3	40,000.00	13,333.33	20	2,000.00
Security PU	RSCC	1/1/2002	20	7	40,000.00	5,714.29	20	2,000.00
Facilities PU	RSCC	1/1/2002	20	7	40,000.00	5,714.29	20	2,000.00
Advance scrubber 1	RSCC	6/1/1992	20	1	35,000.00	35,000.00	20	1,750.00
Advance scrubber 2	RSCC	6/1/1992	20	1	35,000.00	35,000.00	20	1,750.00
American Lincoln scrubber 1	RSCC	8/1/1999	20	4	35,000.00	8,750.00	20	1,750.00
Tiger Cat Scrubber	RSCC	1/1/1979	15	1	40,000.00	40,000.00	15	2,666.67
Tennet Riding Sweeper	RSCC	1/1/1995	20	1	15,000.00	15,000.00	20	750.00
Tenent Sweeper	RSCC	8/1/1999	20	4	35,000.00	8,750.00	20	1,750.00
Tenent carpet cleaner	RSCC	6/27/2007	20	12	15,000.00	1,250.00	20	750.00

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Toyota forklift 1	RSCC	11/7/2000	20	5	30,000.00	6,000.00	20	1,500.00
Toyota forklift 2	RSCC	11/7/2000	20	5	30,000.00	6,000.00	20	1,500.00
Toyota forklift 3	RSCC	11/7/2000	20	5	30,000.00	6,000.00	20	1,500.00
Fac. Taylor dunn 1	RSCC	11/7/2000	20	5	8,000.00	1,600.00	20	400.00
Fac. Taylor dunn 2	RSCC	11/7/2000	20	5	8,000.00	1,600.00	20	400.00
AV. Taylor dunn 1	RSCC	1/1/1994	20	1	8,000.00	8,000.00	20	400.00
AV. Taylor dunn 2	RSCC	1/1/1994	20	1	8,000.00	8,000.00	20	400.00
Eng. Taylor dunn 1	RSCC	1/1/2002	20	7	8,000.00	1,142.86	20	400.00
Eng. Taylor dunn 2	RSCC	1/1/2002	20	7	8,000.00	1,142.86	20	400.00
Genie S-60	RSCC	6/1/2000	20	5	75,000.00	15,000.00	20	3,750.00
Genie single man lift	RSCC	4/11/2005	20	10	10,000.00	1,000.00	20	500.00
Genie 32' lift	RSCC	4/11/2005	20	10	20,000.00	2,000.00	20	1,000.00
Sky-jack 40' lift	RSCC	6/1/2000	20	5	40,000.00	8,000.00	20	2,000.00
Genie 19' lift	RSCC	7/1/2004	20	9	13,000.00	1,444.44	20	650.00
Genie 26' lift	RSCC	7/1/2004	20	9	15,000.00	1,666.67	20	750.00
Kawasaki Mule	RSCC	1/1/2000	15	1	15,000.00	15,000.00	15	1,000.00
John Deer Tractor	RSCC	1/1/2000	15	1	8,000.00	8,000.00	15	533.33
Total					739,000.00	335,108.73		38,000.00
Audio-Visual								
Sound System, Exhibit Halls, Concourses, C, D, E & F9 & F10	RSCC	8/15/2002	10	1	72,625.00	72,625.00	15	4,841.67
Sound System, A Meeting Rooms	RSCC	8/15/2002	10	1	15,700.00	15,700.00	15	1,046.67
A Meeting Room Speaker Replacement	RSCC	10/1/1984	20	1	12,000.00	12,000.00	20	600.00
C Meeting Room Speaker Replacement	RSCC	8/1/2002	20	7	12,000.00	1,714.29	20	600.00
D Meeting Room Speaker Replacement	RSCC	8/1/2002	20	7	18,000.00	2,571.43	20	900.00
E Meeting Room Speaker Replacement	RSCC	8/1/2002	20	7	6,000.00	857.14	20	300.00
F Meeting Room Speaker Replacement	RSCC	8/1/1974	20	1	8,000.00	8,000.00	20	400.00
Sound System F 1-8 Meeting Rooms	RSCC	8/1/1982	20	1	20,000.00	20,000.00	20	1,000.00
Hall 1 Speaker Replacement	RSCC	8/1/1982	20	1	100,000.00	100,000.00	20	5,000.00
Hall 2 Speaker Replacement	RSCC	6/1/1991	20	1	100,000.00	100,000.00	20	5,000.00
Hall 3 Speaker Replacement	RSCC	8/1/1984	20	1	75,000.00	75,000.00	20	3,750.00
Hall 4 Speaker Replacement	RSCC	8/1/2002	20	7	100,000.00	14,285.71	20	5,000.00
Hall 5 Speaker Replacement	RSCC	8/1/2002	20	7	75,000.00	10,714.29	20	3,750.00
Concourse A Speaker Replacement	RSCC	8/1/2002	20	7	6,000.00	857.14	20	300.00
Concourse B Speaker Replacement	RSCC	8/1/2002	20	7	6,000.00	857.14	20	300.00
Concourse C Speaker Replacement	RSCC	8/1/2002	20	7	6,000.00	857.14	20	300.00
Concourse D Speaker Replacement	RSCC	8/1/2002	20	7	7,000.00	1,000.00	20	350.00
Concourse E Speaker Replacement	RSCC	8/1/2002	20	7	5,000.00	714.29	20	250.00
Concourse F Speaker Replacement	RSCC	8/1/2002	20	7	6,000.00	857.14	20	300.00
Pre-Function Speaker Replacement	RSCC	8/1/2002	20	7	8,000.00	1,142.86	20	400.00
A Meeting Room Amplifier Replacement	RSCC	1/1/2004	20	9	75,000.00	8,333.33	20	3,750.00
Main Control Room Amplifier Replacement	RSCC	8/1/2002	20	7	250,000.00	35,714.29	20	12,500.00
F Meeting Room Amplifier Replacement	RSCC	6/1/1991	20	1	10,000.00	10,000.00	20	500.00
(3) 5000 Lumens Projector Replacement	RSCC	1/1/2001	10	1	35,000.00	35,000.00	10	3,500.00
(10) 2500 Lumens Projector Replacement	RSCC	3/1/2001	5	1	10,000.00	10,000.00	5	2,000.00

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(2) 9x12 Fastfold Screen Replacement	RSCC	5/1/2004	10	1	8,500.00	8,500.00	10	850.00
(2) 7.5x10 Fastfold Screen Replacement	RSCC	5/1/2004	10	1	6,500.00	6,500.00	10	650.00
(12) 8' Tri-pod Screen Replacement	RSCC	2/1/2001	10	1	7,800.00	7,800.00	10	780.00
(4) Soundboard Replacement	RSCC	2/1/2002	5	1	16,000.00	16,000.00	5	3,200.00
(2) Studio Camera Replacement	RSCC	1/1/2004	5	1	70,000.00	70,000.00	5	14,000.00
Total					1,147,125.00	647,601.19		76,118.33
No equipment that could be repaired or replaced under \$5K.								
Total					\$ 23,378,325.00	\$ 10,505,248.53		\$ 1,087,952.62
FY 2015/2016 Anticipated Replacement	109	projects			8,966,325.00			
FY 2016/2017 Anticipated Replacement	1	project			200,000.00			
FY 2017/2018 Anticipated Replacement	2	projects			140,000.00			

Reno-Sparks Livestock Events Center Capital Replacement Plan

Asset/Project	Facility	Date of Purchase/ Install	Original Estimated Life	Anticipated Remaining Life	Replacement Value	Annual Funding Required	Life of Replacement	Post Replacement Annual Funding
Main Arena								
HVAC (26 units)	RSLEC	1987	20	1	\$500,000.00	\$500,000.00	20	\$25,000.00
Roof	RSLEC	1987	20	1	\$500,000.00	\$500,000.00	20	\$25,000.00
Main Arena - Seats	RSLEC	2014	20	19	\$373,469.00	\$19,656.26	20	\$18,673.45
Sound System	RSLEC	2013	20	18	\$170,189.00	\$9,454.94	20	\$8,509.45
Scoreboard	RSLEC	1987	20	1	\$600,000.00	\$600,000.00	20	\$30,000.00
Steps								
West Center	RSLEC	2003	15	3	\$13,662.00	\$4,554.00	15	\$910.80
Southeast	RSLEC	2003	15	3	\$16,395.00	\$5,465.00	15	\$1,093.00
Northwest	RSLEC	2003	15	3	\$13,662.00	\$4,554.00	15	\$910.80
Northeast	RSLEC	2005	15	5	\$20,185.00	\$4,037.00	15	\$1,345.67
West Side	RSLEC	2006	15	6	\$15,190.00	\$2,531.67	15	\$1,012.67
South Side	RSLEC	2006	15	6	\$15,400.00	\$2,566.67	15	\$1,026.67
North Side - Front Entrance	RSLEC	2007	15	7	\$15,200.00	\$2,171.43	15	\$1,013.33
Restrooms								
Women's - N.E.	RSLEC	1987	20	1	\$25,000.00	\$25,000.00	20	\$1,250.00
Men's - N.E.	RSLEC	1987	20	1	\$25,000.00	\$25,000.00	20	\$1,250.00
Women's - S.E.	RSLEC	1987	20	1	\$25,000.00	\$25,000.00	20	\$1,250.00
Men's - S.E.	RSLEC	1987	20	1	\$25,000.00	\$25,000.00	20	\$1,250.00
Women's - West	RSLEC	1987	20	1	\$25,000.00	\$25,000.00	20	\$1,250.00
Men's - West	RSLEC	1987	20	1	\$25,000.00	\$25,000.00	20	\$1,250.00
Other								
SE Tunnel Door (Electric)	RSLEC	2013	20	18	\$7,500.00	\$416.67	20	\$375.00
Main Arena Total					\$2,410,852.00	\$1,805,407.64		\$122,370.83
Doc Bar								
Elevator - Install New/None currently	RSLEC	N/A		1	\$250,000.00	\$250,000.00	30	\$8,333.33
Recarpet Doc Bar	RSLEC	1997	20	2	\$7,500.00	\$3,750.00	20	\$375.00
Women's Restroom	RSLEC	1991	20	1	\$25,000.00	\$25,000.00	20	\$1,250.00
Men's Restroom	RSLEC	1991	20	1	\$25,000.00	\$25,000.00	20	\$1,250.00
Doc Bar Total					\$307,500.00	\$303,750.00		\$11,208.33

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Exhibit Hall								
HVAC (4 units)	RSLEC	1992	10	1	\$80,000.00	\$80,000.00	20	\$4,000.00
Roof	RSLEC	1972	10	1	\$20,500.00	\$20,500.00	20	\$1,025.00
Restrooms (2)	RSLEC	2006	15	11	\$25,000.00	\$2,272.73	20	\$1,250.00
Roll-up Doors (3)	RSLEC	1972	20	1	\$18,000.00	\$18,000.00	20	\$900.00
Walk-thru Doors	RSLEC	1972	20	1	\$140,000.00	\$140,000.00	20	\$7,000.00
Exhibit Hall Total					\$283,500.00	\$260,772.73		\$14,175.00
Livestock Pavilion								
Furnace	RSLEC	1995	20	1	\$2,000.00	\$2,000.00	20	\$100.00
Radiant Heaters (8)	RSLEC	1998	20	3	\$16,000.00	\$5,333.33	20	\$800.00
Lighting	RSLEC	1987	20	1	\$20,000.00	\$20,000.00	20	\$1,000.00
Ladies Restroom	RSLEC	2014	10	9	\$11,600.00	\$1,288.89	10	\$1,160.00
Roll-up doors (2)	RSLEC	1987 & 2000	20	4	\$15,000.00	\$3,750.00	20	\$750.00
Livestock Pavilion Total					\$64,600.00	\$32,372.22		\$3,810.00
Cutting Arena								
Lights	RSLEC	1968	20	1	\$7,000.00	\$7,000.00	20	\$350.00
Gutters - Install New/None Currently	RSLEC	N/A		1	\$3,000.00	\$3,000.00	20	\$150.00
Power	RSLEC	1968	20	1	\$4,500.00	\$4,500.00	20	\$225.00
Cutting Arena Total					\$14,500.00	\$14,500.00		\$725.00
Barns								
Barn1 Gutters - Install New	RSLEC	N/A		1	\$6,000.00	\$6,000.00	20	\$300.00
Permanent Barn Doors (440)	RSLEC	1987	20	1	\$132,000.00	\$132,000.00	20	\$6,600.00
Wash Rack Restrooms	RSLEC	2014	10	9	\$23,220.00	\$2,580.00	10	\$2,322.00
Permanent Barns - Paint (Incl. full facility repaint)	RSLEC	2014	10	9	\$0.00	\$0.00	10	\$0.00
Barns Total					\$161,220.00	\$140,580.00		\$9,222.00
Dempsey Building: Admin Office/ Maintenance Shop								
Roof	RSLEC	1962	20	1	\$24,000.00	\$24,000.00	20	\$1,200.00
Natural Gas Furnace	RSLEC	1931	25	1	\$18,000.00	\$18,000.00	20	\$900.00
Dempsey Building Total					\$42,000.00	\$42,000.00		\$2,100.00

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Asset/Project	Facility	Date of Purchase/ Install	Original Estimated Life	Anticipated Remaining Life	Replacement Value	Annual Funding Required	Life of Replacement	Post Replacement Annual Funding
Grounds								
Asphalt Paving	RSLEC	1987	20	1	\$1,500,000.00	\$1,500,000.00	20	\$75,000.00
Slurry Seal	RSLEC	2004 & 2005	4	1	\$250,000.00	\$250,000.00	4	\$62,500.00
Facility Buildings - Paint	RSLEC	2014	10	9	\$340,300.00	\$37,811.11	10	\$34,030.00
Sidewalk Replacement	RSLEC	1987	20	1	\$5,000.00	\$5,000.00	20	\$250.00
Storage Yard #3 - Cement	RSLEC	1987	20	1	\$35,000.00	\$35,000.00	20	\$1,750.00
Grounds Total					\$2,130,300.00	\$1,827,811.11		\$173,530.00
Rolling Stock								
Dodge W-350	RSLEC	1991	15	1	\$30,000.00	\$30,000.00	15	\$2,000.00
Ford F800 (Water Truck)	RSLEC	2001	15	1	\$60,000.00	\$60,000.00	15	\$4,000.00
International (Water Truck)	RSLEC	1974	15	1	\$60,000.00	\$60,000.00	15	\$4,000.00
Dodge Ram Van B250	RSLEC	1987	15	1	\$21,000.00	\$21,000.00	15	\$1,400.00
International Dump Truck	RSLEC	1975	15	1	\$60,000.00	\$60,000.00	15	\$4,000.00
International Dump Truck	RSLEC	1974	15	1	\$60,000.00	\$60,000.00	15	\$4,000.00
GMC Street Sweeper	RSLEC	1994	15	1	\$75,000.00	\$75,000.00	15	\$5,000.00
GMC Flatbed	RSLEC	1985	15	1	\$50,000.00	\$50,000.00	15	\$3,333.33
Dodge Dakota Quad Cab	RSLEC	2003	15	3	\$30,000.00	\$10,000.00	15	\$2,000.00
Forklift 5,000#	RSLEC	1990	15	1	\$30,000.00	\$30,000.00	15	\$2,000.00
Forklift 5,000#	RSLEC	1987	15	1	\$30,000.00	\$30,000.00	15	\$2,000.00
EZ-Go Gas Golf Cart	RSLEC	2004	10	1	\$6,700.00	\$6,700.00	10	\$670.00
Gator Utility Vehicle	RSLEC	2001	10	1	\$10,400.00	\$10,400.00	10	\$1,040.00
Kawasaki Mules (3)	RSLEC	2004	10	1	\$30,000.00	\$30,000.00	10	\$3,000.00
40' Elevated Work Platform (Replace w/ 60' Boom Truck)	RSLEC	1981	15	1	\$90,000.00	\$90,000.00	20	\$4,500.00
Massey Wheel Loader	RSLEC	2003	10	1	\$38,500.00	\$38,500.00	10	\$3,850.00
Caterpillar 906B	RSLEC	2013	10	8	\$60,000.00	\$7,500.00	10	\$6,000.00
1600 Bobcat	RSLEC	1991	10	1	\$38,500.00	\$38,500.00	10	\$3,850.00
2400 Bobcat	RSLEC	1999	10	1	\$60,000.00	\$60,000.00	10	\$6,000.00
Hew Holland Tractor	RSLEC	1999	15	1	\$30,000.00	\$30,000.00	15	\$2,000.00
Rolling Stock Total					\$870,100.00	\$797,600.00		\$64,643.33

Reno-Sparks Livestock Events Center Capital Replacement Plan

Asset/Project	Facility	Date of Purchase/ Install	Original Estimated Life	Anticipated Remaining Life	Replacement Value	Annual Funding Required	Life of Replacement	Post Replacement Annual Funding
Misc.								
Flex Cat Floor Scrubber	RSLEC	2005	10	1	\$12,500.00	\$12,500.00	10	\$1,250.00
Floor Scrubber	RSLEC	2015	10	10	\$8,200.00	\$820.00	10	\$820.00
Transformers 75KB (12)	RSLEC	1987	25	1	\$16,800.00	\$16,800.00	25	\$672.00
Trash Compactor	RSLEC	1987	20	1	\$14,000.00	\$14,000.00	20	\$700.00
Emergency Generator	RSLEC	1987	25	1	\$30,000.00	\$30,000.00	25	\$1,200.00
Exterior Lighting (LED) (31)	RSLEC	1987	25	1	\$124,000.00	\$124,000.00	25	\$4,960.00
Fast Track (2)	RSLEC	1992	20	1	\$12,000.00	\$12,000.00	20	\$600.00
Box Scraper (2)	RSLEC	2005	20	10	\$8,000.00	\$800.00	20	\$400.00
Staging (4'x8' sections)	RSLEC	1987	15	1	\$28,000.00	\$28,000.00	15	\$1,866.67
Panel & Gate Replacement	RSLEC	1987	20	1	\$350,000.00	\$350,000.00	10	\$35,000.00
Padded Chairs (2,000)	RSLEC	1987	10	1	\$400,000.00	\$400,000.00	10	\$40,000.00
Re-upholster 1,400 chairs	RSLEC	2014	7	6	\$21,000.00	\$3,500.00	7	\$3,000.00
Plastic Chairs (700) - New	RSLEC	N/A		1	\$15,400.00	\$15,400.00	10	\$1,540.00
8' Tables (300)	RSLEC	1987	10	1	\$60,000.00	\$60,000.00	10	\$6,000.00
Garbage Receptacles - New	RSLEC	N/A		1	\$16,000.00	\$16,000.00	10	\$1,600.00
Misc. Total					\$1,115,900.00	\$1,083,820.00		\$99,608.67
Total					\$7,400,472.00	\$6,308,613.70		\$501,393.17

FY 2015/2016 Anticipated Replacement

59 projects

\$ 6,173,800

FY 2016/2017 Anticipated Replacement

1 projects

\$ 7,500

FY 2017/2018 Anticipated Replacement

5 projects

\$ 89,719