Hotel Statistics June

	Overall Ca	sh Occupie	d Rooms	Overall A	Average Ca	sh Rate	Overa	II Taxable Reve	nue	Percer	t of Cash Oc	cupancy		Comp	Occupied F	Rooms	Percent	of Cash/Con	np Occupancy
Location	Jui		%	Ju	_	%	_	une	%		une	%		Ju	-	%		ne	%
	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2	018	2017	Change	2018	2017	Change
Reno-Suburban	104,287	102,592	1.7%	\$113.27	\$109.09	3.8%	\$11,812,489	\$11,191,847	5.5%	65.	64.5	% 1.7%	4	0,720	41,998	-3.0%	91.2%	90.9%	0.3%
Reno-Downtown	92,108	91,059	1.2%	\$93.39	\$81.82	14.1%	\$8,602,261	\$7,450,541	15.5%	53.	1% 51.9	% 2.3%	3	2,221	28,234	14.1%	71.7%	67.9%	5.4%
North Lake Tahoe	12,240	11,092	10.3%	\$293.85	\$294.43	-0.2%	\$3,596,698	\$3,265,840	10.1%	78.	7% 71.9	% 9.5%		331	322	2.8%	80.9%	74.0%	9.3%
Sparks	33,841	35,661	-5.1%	\$86.56	\$72.52	19.4%	\$2,929,367	\$2,586,154	13.3%	70.	3% 74.1	% -5.1%		5,832	3,717	56.9%	82.4%	81.9%	0.7%
Non-Gaming	61,776	58,567	5.5%	\$126.18	\$115.83	8.9%	\$7,794,706	\$6,783,790	14.9%	72.	2% 70.7	% 2.1%		23	43	-46.5%	72.2%	70.8%	2.1%
Totals	304,252	298,971	1.8%	\$114.17	\$104.62	9.1%	\$34,735,520	\$31,278,172	11.1%	63.	2% 62.2	% 1.6%	7	9,127	74,314	6.5%	79.6%	77.6%	2.6%

Hotel Statistics May

	Overall Ca	sh Occupie	d Rooms	Overa	I Average C	ash Rate	Ov	erall Ta	axable Rever	nue		Percent of C	ash Occu	pancy	Com	p Occupied	Rooms	Percent o	f Cash/Com	p Occupancy
Location	Ma	ıy	%		<i>l</i> lay	%		May		%		May		%		May	%	Ma	у	%
	2018	2017	Change	2018	2017	Change	2018		2017	Change		2018	2017	Change	2018	2017	Change	2018	2017	Change
Reno-Suburban	83,325	77,702	7.2%	\$127.7	1 \$108.95	17.2%	\$10,641	211	\$8,465,793	25.7%		55.1%	51.4%	7.2%	37,46	40,957	-8.5%	79.9%	78.5%	1.8%
Reno-Downtown	76,861	75,885	1.3%	\$95.2	8 \$87.80	8.5%	\$7,323	066	\$6,662,997	9.9%		42.8%	41.8%	2.4%	31,82	30,040	5.9%	60.6%	58.4%	3.8%
North Lake Tahoe	9,718	8,992	8.1%	\$209.4	9 \$203.98	2.7%	\$2,035	778	\$1,834,224	11.0%		60.9%	56.8%	7.2%	20	3 191	6.3%	62.1%	58.0%	7.2%
Sparks	27,317	28,228	-3.2%	\$89.7	3 \$80.33	11.7%	\$2,451	060	\$2,267,605	8.1%		55.7%	57.8%	-6.8%	6,08	3,878	56.9%	68.2%	65.8%	3.6%
Non-Gaming	58,881	56,471	4.3%	\$127.5	3 \$115.71	10.3%	\$7,512	188	\$6,534,298	15.0%		68.0%	66.3%	2.6%	3	2 43	-25.6%	68.1%	66.4%	2.6%
Totals	256,102	247,278	3.6%	\$117.0	\$104.19	12.3%	\$29,963	304 \$	\$25,764,916	16.3%	_	53.1%	51.3%	3.5%	75,60	75,109	0.7%	68.8%	66.8%	3.0%

Hotel Statistics April

	Overall Cash Occupied Rooms	Overall Average Cash Rate	Overall Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Location	April %	April %	April %	April %	April %	April %
	2018 2017 Change	2018 2017 Change	2018 2017 Change	2018 2017 Change	2018 2017 Change	2018 2017 Change
Reno-Suburban	86,710 79,158 9.5%	\$120.28 \$113.39 6.1%	\$10,429,619 \$8,975,878 16.2%	58.7% 53.6% 9.5%	34,937 38,921 -10.2%	82.4% 79.9% 3.0%
Reno-Downtown	67,550 81,760 -17.4%	\$104.53 \$95.39 9.6%	\$7,061,268 \$7,798,888 -9.5%	38.9% 46.6% -16.5%	28,343 27,392 3.5%	55.2% 62.1% -11.3%
North Lake Tahoe	8,246 8,697 -5.2%	\$184.88 \$178.54 3.6%	\$1,524,560 \$1,552,772 -1.8%	53.1% 56.7% -6.5%	208 218 -4.6%	54.4% 58.2% -6.5%
Sparks	27,294 29,185 -6.5%	\$85.77 \$79.02 8.5%	\$2,340,896 \$2,306,057 1.5%	57.3% 61.5% -6.8%	4,993 3,877 28.8%	67.8% 69.7% -2.6%
Non-Gaming	55,260 53,008 4.2%	\$129.81 \$119.34 8.8%	\$7,173,061 \$6,325,956 13.4%	67.0% 64.6% 3.7%	3 61 -95.1%	67.0% 64.6% 3.6%
Totals	245,060 251,808 -2.7%	\$116.42 \$107.06 8.7%	\$28,529,404 \$26,959,551 5.8%	52.5% 53.8% -2.4%	68,484 70,469 -2.8%	67.1% 68.8% -2.5%

Hotel Statistics March

	Overall Cas	sh Occupie	d Rooms	Overall A	Average Ca	sh Rate	Overall	Taxable Rever	nue		Percent of 0	Cash Occu	pancy		Comp (Occupied F	Rooms	Percent	of Cash/Con	np Occupancy
Location	Mar	ch	%	Mai	ch	%	Mai	rch	%		March		%		Mar	ch	%	Ma	rch	%
	2018	2017	Change	2018	2017	Change	2018	2017	Change		2018	2017	Change		2018	2017	Change	2018	2017	Change
Reno-Suburban	99,310	92,958	6.8%	\$102.88	\$103.17	-0.3%	\$10,216,951	\$9,590,426	6.5%		61.1%	57.2%	6.8%		36,195	42,102	-14.0%	83.4%	83.1%	0.4%
Reno-Downtown	70,595	72,841	-3.1%	\$82.68	\$80.97	2.1%	\$5,836,608	\$5,897,657	-1.0%		39.3%	41.4%	-5.1%		24,454	28,720	-14.9%	52.9%	57.7%	-8.3%
North Lake Tahoe	8,118	8,565	-5.2%	\$200.50	\$193.95	3.4%	\$1,627,676	\$1,661,196	-2.0%		50.8%	53.6%	-5.2%		296	274	8.0%	52.7%	55.4%	-4.9%
Sparks	31,765	31,532	0.7%	\$70.77	\$59.19	19.6%	\$2,248,111	\$1,866,331	20.5%		63.5%	63.0%	0.8%		4,397	3,486	26.1%	72.3%	70.0%	3.3%
Non-Gaming	57,088	53,458	6.8%	\$116.48	\$104.60	11.4%	\$6,649,871	\$5,591,675	18.9%		64.0%	65.3%	5.2%		2	78	-97.4%	68.7%	65.4%	5.0%
Totals	266,876	259,354	2.9%	\$99.59	\$94.88	5.0%	\$26,579,216	\$24,607,285	8.0%	_	54.3%	53.3%	1.9%	_	65,344	74,660	-12.5%	67.6%	68.7%	-1.6%

Hotel Statistics February

	Overall Cash	Occupied	d Rooms	Overall A	verage Ca	sh Rate	Overall	Taxable Reve	nue		Percent of C	Cash Occup	oancy	Co	тр Ос	cupied R	looms	Percent	of Cash/Cor	np Occupancy
Location	Februa	,	%	Febru		%		uary	%		Februar	,	%		ebruar	,	%		uary	%
	2018	2017	Change	2018	2017	Change	2018	2017	Change		2018	2017	Change	201	3 1	2017	Change	2018	2017	Change
Reno-Suburban	80,202	72,956	9.9%	\$101.24	\$100.65	0.6%	\$8,119,713	\$7,343,187	10.6%		56.9%	51.8%	10.0%	36,2	18	38,259	-5.3%	82.6%	78.9%	4.7%
Reno-Downtown	56,296	54,872	2.6%	\$87.09	\$80.08	8.7%	\$4,902,652	\$4,394,331	11.6%		34.7%	34.3%	0.9%	25,9	73	24,902	4.3%	50.6%	49.9%	1.4%
North Lake Tahoe	8,226	9,494	-13.4%	\$219.16	\$215.75	1.6%	\$1,802,785	\$2,048,332	-12.0%		56.0%	65.7%	-14.8%	3	80	222	38.7%	58.1%	67.2%	-13.7%
Sparks	25,445	27,385	-7.1%	\$76.30	\$61.91	23.2%	\$1,941,366	\$1,695,505	14.5%		56.9%	61.5%	-7.5%	4,6	49	2,913	59.6%	67.3%	68.0%	-1.0%
Non-Gaming	48,521	44,714	8.5%	\$116.50	\$100.76	15.6%	\$5,652,491	\$4,505,490	25.5%		64.0%	59.1%	8.3%		19	40	-52.5%	64.0%	59.2%	8.1%
Totals	218,690	209,421	4.4%	\$102.52	\$95.44	7.4%	\$22,419,007	\$19,986,845	12.2%	-	49.9%	48.1%	3.7%	67,1	67	66,336	1.3%	65.2%	63.4%	2.8%

Hotel Statistics January

	Cash O	ccupied Re	ooms	Avera	age Cash R	late	Tax	able Revenue			Percent of C	ash Occu	pancy	Comp (Occupied I	Rooms	Percent of	of Cash/Com	p Occupancy
Location	Janu	ary	%	Janu	ary	%	Janu	ıary	%		January	/	%	Janu	ıary	%	Janu	ıary	%
	2018	2017	Change	2018	2017	Change	2018	2017	Change		2018	2017	Change	2018	2017	Change	2018	2017	Change
Reno-Suburban	72,074	68,556	5.1%	\$91.75	\$87.70	4.6%	\$6,612,670	\$6,012,617	10.0%		47.7%	45.4%	5.1%	36,318	39,624	-8.3%	71.7%	71.6%	0.3%
Reno-Downtown	50,364	49,450	1.8%	\$83.81	\$77.00	8.8%	\$4,220,949	\$3,807,661	10.9%		27.9%	27.5%	1.5%	23,988	22,735	5.5%	41.2%	40.2%	2.5%
North Lake Tahoe	7,732	9,414	-17.9%	\$210.39	\$204.14	3.1%	\$1,626,728	\$1,921,813	-15.4%		48.4%	59.0%	-17.8%	225	331	-32.0%	49.8%	61.0%	-18.3%
Sparks	25,477	27,690	-8.0%	\$68.06	\$50.85	33.8%	\$1,734,010	\$1,408,131	23.1%		51.9%	56.9%	-6.7%	3,645	3,350	8.8%	59.3%	63.8%	-6.9%
Non-Gaming	46,632	42,717	9.2%	\$113.48	\$97.66	16.2%	\$5,291,770	\$4,171,843	26.8%		56.1%	52.0%	7.9%	12	39	-69.2%	56.1%	52.1%	7.7%
Totals	202,279	197,827	2.3%	\$96.33	\$87.56	10.0%	\$19,486,127	\$17,322,065	12.5%	-	42.2%	41.4%	1.7%	64,188	66,079	-2.9%	55.6%	55.3%	0.5%

Hotel Statistics December

	Cash Occ	cupied Ro	oms	Aver	age Cash F	Rate		Taxable Revenue	•	Percent of	Cash Occ	upancy	Com	Occupied	Rooms	Percent o	f Cash/Com	p Occupancy
Location	Decembe	_	%	Decei		%		cember	%	Decem		%		ember	%	Decen		%
	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change
Reno-Suburban	87,208	74,970	16.3%	\$103.28	\$101.09	2.2%	\$9,006,8	30 \$7,578,994	18.8%	53.7%	46.1%	16.5%	38,941	44,429	-12.4%	77.7%	73.5%	5.7%
Reno-Downtown	72,745	71,534	1.7%	\$86.26	\$82.58	4.4%	\$6,274,7	01 \$5,907,534	6.2%	40.1%	39.4%	1.8%	25,046	25,539	-1.9%	53.9%	53.5%	0.7%
North Lake Tahoe	8,109	8,803	-7.9%	\$254.39	\$280.02	-9.1%	\$2,062,8	88 \$2,464,974	-16.3%	50.8%	55.1%	-7.8%	237	237	0.0%	52.3%	56.6%	-7.6%
Sparks	31,355	33,277	-5.8%	\$78.41	\$66.15	18.5%	\$2,458,4	73 \$2,201,359	11.7%	62.6%	67.1%	-6.7%	3,310	2,814	17.6%	69.2%	72.8%	-4.8%
Non-Gaming	48,170	43,298	11.3%	\$112.87	\$102.25	10.4%	\$5,437,0	73 \$4,427,059	22.8%	57.9%	52.7%	9.9%	23	75	-69.3%	58.0%	52.8%	9.8%
Totals	247,587	231,882	6.8%	\$101.94	\$97.38	4.7%	\$25,239,9	64 \$22,579,920	11.8%	50.2%	47.1%	6.6%	67,557	73,094	-7.6%	63.9%	62.0%	3.1%

Hotel Statistics November

Location	Cash C Nover 2017	Occupied Romber 2016	% Change	Aver Nover 2017	age Cash R nber 2016	% Change	Ta: Nove	mber 2016	% Change		Percent of C November 2017	er	oancy % Change	Nover 2017	Occupied F mber 2016	Rooms % Change	Nove 2017		np Occupancy % Change
Reno-Suburban	78,285	69,736	12.3%	\$98.59	\$98.19	0.4%	\$7,718,335	\$6,847,040	12.7%		53.0%	47.2%	12.3%	36,218	42,588	-15.0%	77.5%	76.0%	2.0%
Reno-Downtown	61,897	58,740	5.4%	\$76.92	\$74.94	2.6%	\$4,760,873	\$4,401,801	8.2%		35.2%	33.4%	5.4%	23,977	25,851	-7.2%	48.9%	48.1%	1.5%
North Lake Tahoe	7,285	7,305	-0.3%	\$168.34	\$169.78	-0.8%	\$1,226,370	\$1,240,222	-1.1%		46.9%	47.3%	-0.8%	135	255	-47.1%	47.7%	48.9%	-2.5%
Sparks	27,521	28,148	-2.2%	\$66.75	\$52.75	26.5%	\$1,836,991	\$1,484,727	23.7%		57.8%	59.1%	-2.2%	3,814	2,996	27.3%	65.8%	65.4%	0.6%
Non-Gaming	48,169	43,314	11.2%	\$117.26	\$101.64	15.4%	\$5,648,293	\$4,402,373	28.3%		59.8%	54.0%	10.7%	3	54	-94.4%	59.8%	54.0%	10.5%
Totals	223,157	207,243	7.7%	\$94.96	\$88.67	7.1%	\$21,190,862	\$18,376,163	15.3%	_	47.8%	44.4%	7.4%	64,147	71,744	-10.6%	61.5%	59.8%	2.8%

Hotel Statistics October

	Cash Oc	cupied Ro			age Cash I		Tax	kable Revenue		Percent of	Cash Occu	ıpancy	Comp	Occupied I	Rooms			p Occupancy
Location	2017	er 2016	% Channa	Octo	ber 2016	% Change	2017	ober	% Change	Octob 2017		% Change	Octo		% Change	Octo		% Change
	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change
Reno-Suburban	88,586	79,323	11.7%	\$101.64	\$101.14	0.5%	\$9,003,489	\$8,023,074	12.2%	58.6%	52.5%	11.6%	42,121	42,787	-1.6%	86.5%	80.8%	7.1%
Reno-Downtown	78,489	74,080	6.0%	\$85.16	\$83.44	2.1%	\$6,683,881	\$6,181,266	8.1%	43.2%	40.8%	5.9%	29,204	28,793	1.4%	59.3%	56.7%	4.8%
North Lake Tahoe	9,654	8,722	10.7%	\$211.49	\$209.58	0.9%	\$2,041,729	\$1,827,951	11.7%	60.5%	54.6%	10.6%	243	190	27.9%	62.0%	55.8%	11.1%
Sparks	29,130	31,434	-7.3%	\$71.03	\$57.87	22.7%	\$2,068,982	\$1,819,213	13.7%	59.4%	64.0%	-7.2%	4,017	4,253	-5.5%	67.6%	72.7%	-7.0%
Non-Gaming	55,764	50,148	11.2%	\$121.05	\$105.37	14.9%	\$6,750,139	\$5,283,870	27.7%	65.5%	59.4%	10.3%	16	69	-76.8%	65.5%	59.5%	10.1%
Totals	261,623	243,707	7.4%	\$101.48	\$94.93	6.9%	\$26,548,219	\$23,135,373	14.8%	54.2%	50.5%	7.3%	75,601	76,092	-0.6%	69.8%	66.3%	5.3%

Hotel Statistics September

Location	Cash Occupied F September 2017 2016	Rooms % Change	Avera Septer 2017		ate % Change	Tax Septe 2017	able Revenue mber 2016	% Change	Percent of Septem 2017		pancy % Change	Septe 2017	Occupied F mber 2016	Rooms % Change	Percent of Septer 2017		Change
Reno-Suburban	104,515 99,156	5.4%	\$121.89	\$117.98	3.3%	\$12,739,778	\$11,698,442	8.9%	65.7%	62.3%	5.5%	40,738	42,966	-5.2%	91.3%	89.3%	2.2%
Reno-Downtown	94,342 89,379	5.6%	\$99.86	\$99.62	0.2%	\$9,420,958	\$8,903,856	5.8%	53.7%	50.9%	5.5%	31,669	31,768	-0.3%	71.7%	68.9%	4.1%
North Lake Tahoe	11,297 12,302	-8.2%	\$272.80	\$262.90	3.8%	\$3,081,824	\$3,234,253	-4.7%	72.7%	79.6%	-8.7%	317	204	55.4%	74.7%	80.9%	-7.7%
Sparks	32,138 33,445	-3.9%	\$93.96	\$81.12	15.8%	\$3,019,611	\$2,713,193	11.3%	66.2%	68.8%	-3.8%	5,581	6,164	-9.5%	77.6%	81.5%	-4.7%
Non-Gaming	59,058 54,487	8.4%	\$135.56	\$117.32	15.5%	\$8,005,750	\$6,392,440	25.2%	71.6%	66.9%	6.9%	11	39	-71.8%	71.6%	67.0%	6.9%
Totals	301,350 288,769	4.4%	\$120.35	\$114.08	5.5%	\$36,267,921	\$32,942,184	10.1%	62.6%	60.1%	4.2%	78,316	81,141	-3.5%	78.9%	77.0%	2.5%

Hotel Statistics August

Location	Cash C Aug 2017	Occupied Roust 2016	% Change	Aver Aug 2017	age Cash F ust 2016	Rate % Change		table Revenue just 2016	% Change		Percent of C August 2017		% Change		Occupied I gust 2016	Rooms % Change	Percent of Aug 2017		Change
Reno-Suburban	103,298	94,741	9.0%	\$124.45	\$113.28	9.9%	\$12,855,898	\$10,732,692	19.8%		68.4%	62.7%	9.1%	41,109	44,429	-7.5%	95.6%	92.1%	3.8%
Reno-Downtown	103,341	87,668	17.9%	\$95.74	\$91.90	4.2%	\$9,894,187	\$8,056,716	22.8%		56.9%	48.3%	18.0%	35,827	32,641	9.8%	76.7%	66.3%	15.7%
North Lake Tahoe	12,275	13,263	-7.4%	\$358.10	\$327.70	9.3%	\$4,395,723	\$4,346,236	1.1%		76.9%	83.1%	-7.5%	221	192	15.1%	78.3%	84.3%	-7.1%
Sparks	35,337	34,547	2.3%	\$95.83	\$81.75	17.2%	\$3,386,216	\$2,824,128	19.9%		72.1%	70.4%	2.4%	5,015	5,240	-4.3%	82.4%	81.1%	1.6%
Non-Gaming	61,829	54,985	12.4%	\$135.37	\$119.94	12.9%	\$8,369,873	\$6,594,659	26.9%		72.6%	66.5%	9.2%	6	26	-76.9%	72.6%	66.5%	9.2%
Totals	316,080	285,204	10.8%	\$123.08	\$114.14	7.8%	\$38,901,897	\$32,554,431	19.5%	_	65.5%	59.4%	10.3%	82,178	82,528	-0.4%	82.5%	76.5%	7.8%

Hotel Statistics July

Location	Cash Occupied Rooms July % 2017 2016 Change	Average Cash Rate	Taxable Revenue % % Change	Percent of Cash Occupancy July % 2017 2016 Change	Comp Occupied Rooms July % 2017 2016 Change	Percent of Cash/Comp Occupancy July % 2017 2016 Change
Reno-Suburban	97,958 96,894 1.19	\$112.60 \$104.05 8.2%	\$11,030,187 \$10,081,755 9.4%	64.8% 64.1% 1.1%	45,989 44,014 4.5%	95.3% 93.2% 2.2%
Reno-Downtown	104,803 94,375 11.09	\$87.09 \$83.81 3.9%	\$9,127,262 \$7,909,602 15.4%	57.8% 52.0% 11.2%	36,420 35,766 1.8%	77.8% 71.7% 8.6%
North Lake Tahoe	13,568 14,045 -3.49	\$392.77 \$359.19 9.4%	\$5,329,163 \$5,044,781 5.6%	85.0% 84.7% 0.4%	290 252 15.1%	86.8% 86.2% 0.7%
Sparks	37,438 35,386 5.89	\$86.18 \$66.98 28.7%	\$3,226,273 \$2,370,048 36.1%	76.6% 72.1% 6.2%	4,855 4,985 -2.6%	86.5% 82.3% 5.2%
Non-Gaming	58,786 52,623 11.79	\$123.70 \$111.23 11.2%	\$7,271,594 \$5,853,032 24.2%	69.1% 66.4% 3.9%	4 33 -87.9%	69.1% 66.5% 3.9%
Totals	312,553 293,323 6.69	\$115.13 \$106.57 8.0%	\$35,984,480 \$31,259,218 15.1%	64.8% 61.4% 5.5%	87,558 85,050 2.9%	82.9% 79.2% 4.7%

Hotel Statistics Fiscal Year to Date July through June 2018

Location	Cash Occupied Rooms Year %	Overall Average Cash Rate Year FY 17-18 FY 16-17 Change	OverallTaxable Revenue Year % FY 17-18 FY 16-17 Change	Percent of Cash Occupancy Year % FY 17-18 FY 16-17 Change	Comp Occupied Rooms Year % FY 17-18 FY 16-17 Change	Percent of Cash/Comp Occupancy Year % FY 17-18 FY 16-17 Change
Reno-Suburban	1,085,758 1,008,742 7.6%	\$110.69 \$105.62 4.8%	\$120,187,171 \$106,541,744 12.8%	59.2% 55.0% 7.6%	466,969 503,074 -7.2%	84.6% 82.4% 2.8%
Reno-Downtown	929,391 901,643 3.1%	\$90.50 \$85.81 5.5%	\$84,108,667 \$77,372,849 8.7%	43.7% 42.4% 3.1%	348,943 342,381 1.9%	60.1% 58.5% 2.7%
North Lake Tahoe	116,468 120,694 -3.5%	\$260.60 \$252.23 3.3%	\$30,351,920 \$30,442,595 -0.3%	61.7% 64.1% -3.6%	3,014 2,888 4.4%	63.3% 65.6% -3.5%
Sparks	364,058 375,918 -3.2%	\$81.42 \$67.95 19.8%	\$29,641,355 \$25,542,451 16.0%	62.6% 64.7% -3.2%	56,193 47,673 17.9%	72.2% 72.9% -1.0%
Non-Gaming	659,934 607,790 8.6%	\$123.58 \$110.02 12.3%	\$81,556,807 \$66,866,483 22.0%	66.1% 62.0% 6.6%	154 600 -74.3%	66.1% 62.1% 6.4%
Totals	3,155,609 3,014,787 4.7%	\$109.60 \$101.75 7.7%	\$345,845,921 \$306,766,122 12.7%	55.1% 52.8% 4.4%	875,273 896,616 -2.4%	70.3% 68.5% 2.6%

Hotel Statistics Fiscal Year to Date July 2016 Through June 2017

Location	Cash Occupied Rooms Year % FY 16-17 FY 15-16 Change	Average Cash Rate Year % FY 16-17 FY 15-16 Change	Taxable Revenue Year %	Percent of Cash Occupancy Year % FY 16-17 FY 15-16 Change	Comp Occupied Rooms Year % FY 16-17 FY 15-16 Change	Percent of Cash/Comp Occupancy Year % FY 16-17 FY 15-16 Change
Reno-Suburban	1,008,742 1,011,104 -0.2%	\$105.62 \$98.92 6.8%	\$106,541,744 \$100,014,299 6.5%	55.0% 54.9% 0.2%	503,074 480,865 4.6%	82.4% 81.0% 1.7%
Reno-Downtown	901,643 964,982 -6.6%	\$85.81 \$79.95 7.3%	\$77,372,849 \$77,152,748 0.3%	42.4% 45.0% -5.8%	342,381 365,755 -6.4%	58.5% 62.1% -5.8%
North Lake Tahoe	120,694 120,195 0.4%	\$252.23 \$244.06 3.3%	\$30,442,595 \$29,335,174 3.8%	64.1% 63.2% 1.4%	2,888 2,350 22.9%	65.6% 64.5% 1.9%
Sparks	375,918 358,454 4.9%	\$67.95 \$62.94 8.0%	\$25,542,451 \$22,561,644 13.2%	64.7% 61.3% 5.5%	47,673 45,766 4.2%	72.9% 69.1% 5.5%
Non-Gaming	607,790 533,608 13.9%	\$110.02 \$103.26 6.5%	\$66,866,483 \$55,098,918 21.4%	62.0% 57.4% 8.0%	600 255 135.3%	62.1% 57.5% 8.0%
Totals	3,014,787 2,988,343 0.9%	\$101.75 \$95.09 7.0%	\$306,766,122 \$284,162,784 8.0%	52.8% 52.5% 0.6%	896,616 894,991 0.2%	68.5% 68.3% 0.4%

Hotel Statistics Fiscal Year to Date July 2015 Through June 2016

Location	Cash Occupied Rooms	Average Cash Rate Year FY 15-16 FY 14-15 Change	Taxable Revenue	Percent of Cash Occupancy Year % FY 15-16 FY 14-15 Change	Comp Occupied Rooms Year %	Percent of Cash/Comp Occupancy Year % FY 15-16 FY 14-15 Change
Reno-Suburban	1,011,104 915,606 10.4%	\$98.92 \$98.42 0.5%	\$100,014,299 \$90,112,335 11.0%	54.9% 50.0% 9.8%	480,865 514,424 -6.5%	81.0% 78.0% 3.8%
Reno-Downtown	964,982 1,027,089 -6.0%	\$79.95 \$68.24 17.2%	\$77,152,748 \$70,083,520 10.1%	45.0% 43.7% 3.0%	365,755 371,095 -1.4%	62.1% 59.5% 4.4%
North Lake Tahoe	120,195 113,571 5.8%	\$244.06 \$232.07 5.2%	\$29,335,174 \$26,355,994 11.3%	63.2% 60.2% 5.0%	2,350 1,217 93.1%	64.5% 60.9% 5.9%
Sparks	358,454 338,766 5.8%	\$62.94 \$63.29 -0.6%	\$22,561,644 \$21,441,998 5.2%	61.3% 54.1% 13.3%	45,766 37,431 22.3%	69.1% 60.1% 15.2%
Non-Gaming	533,608 324,716 64.3%	\$103.26 \$102.88 0.4%	\$55,098,918 \$33,407,186 64.9%	57.4% 70.2% -18.1%	255 44 479.5%	57.5% 70.2% -18.1%
Totals	2,988,343 2,719,748 9.9%	\$95.09 \$88.76 7.1%	\$284,162,784 \$241,401,032 17.7%	52.5% 49.8% 5.4%	894,991 924,211 -3.2%	68.3% 66.7% 2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Fiscal Year to Date July 2014 Through June 2015

Location	Cash Occupied Rooms Year % FY 14-15 FY 13-14 Change	Average Cash Rate Year %	Taxable Revenue Year %	Percent of Cash Occupancy Year % FY 14-15 FY 13-14 Change	Comp Occupied Rooms Year	Percent of Cash/Comp Occupancy Year
Reno-Suburban	915,606 894,888 2.3%	\$98.42 \$95.48 3.1%	\$90,112,335 \$85,447,880 5.5%	50.0% 48.8% 2.3%	514,424 460,132 11.8%	78.0% 74.0% 5.5%
Reno-Downtown	1,027,089 1,085,376 -5.4%	\$68.24 \$66.15 3.2%	\$70,083,520 \$71,794,968 -2.4%	43.7% 45.8% -4.4%	371,095 391,757 -5.3%	59.5% 62.3% -4.5%
North Lake Tahoe	113,571 118,076 -3.8%	\$232.07 \$209.85 10.6%	\$26,355,994 \$24,778,567 6.4%	60.2% 58.3% 3.3%	1,217 1,332 -8.6%	60.9% 59.0% 3.2%
Sparks	338,766 296,702 14.2%	\$63.29 \$66.90 -5.4%	\$21,441,998 \$19,849,293 8.0%	54.1% 43.5% 24.4%	37,431 51,235 -26.9%	60.1% 51.0% 17.9%
Non-Gaming	324,716 272,863 19.0%	\$102.88 \$101.05 1.8%	\$33,407,186 \$27,571,682 21.2%	70.2% 65.5% 7.2%	44 - 100.0%	70.2% 65.5% 7.2%
Totals	2,719,748 2,667,905 1.9%	\$88.76 \$86.00 3.2%	\$241,401,032 \$229,442,390 5.2%	49.8% 48.5% 2.9%	924,211 904,456 2.2%	66.7% 64.9% 2.9%

Hotel Statistics Fiscal Year to Date July 2013 Through June 2014

Location	Cash Occupied Rooms Year % FY 13-14 FY 12-13 Change	Average Cash Rate Year % FY 13-14 FY 12-13 Change	Taxable Revenue Year %	Percent of Cash Occupancy Year % FY 13-14 FY 12-13 Change	Comp Occupied Rooms Year % FY 13-14 FY 12-13 Change	Percent of Cash/Comp Occupancy Year % FY 13-14 FY 12-13 Change
Reno-Suburban	894,888 938,891 -4.7%	\$95.48 \$91.75 4.1%	\$85,447,880 \$86,144,727 -0.8%	48.8% 51.3% -4.7%	460,132 401,424 14.6%	74.0% 73.2% 1.0%
Reno-Downtown	1,085,376 1,129,005 -3.9%	\$66.15 \$63.82 3.6%	\$71,794,968 \$72,055,198 -0.4%	45.8% 47.7% -4.0%	391,757 390,861 0.2%	62.3% 64.2% -3.0%
North Lake Tahoe	118,076 131,027 -9.9%	\$209.85 \$184.76 13.6%	\$24,778,567 \$24,208,157 2.4%	58.3% 50.5% 15.7%	1,332 865 54.0%	59.0% 50.8% 16.1%
Sparks	296,702 257,285 15.3%	\$66.90 \$69.62 -3.9%	\$19,849,293 \$17,912,959 10.8%	43.5% 37.1% 17.3%	51,235 57,584 -11.0%	51.0% 45.4% 12.3%
Non-Gaming	272,863 266,363 2.4%	\$101.05 \$99.30 1.8%	\$27,571,682 \$26,449,190 4.2%	65.7% 64.8% 1.4%	0.0%	65.7% 64.8% 1.4%
Totals	2,667,905 2,722,571 -2.0%	\$86.00 \$83.29 3.3%	\$229,442,390 \$226,770,231 1.2%	48.5% 49.0% -0.8%	904,456 850,734 6.3%	64.9% 64.2% 0.9%

Hotel Statistics Fiscal Year to Date July 2012 Through June 2013

Location	Cash Occupied Rooms Year	Average Cash Rate	Taxable Revenue Year %	Percent of Cash Occupancy Year % FY 12-13 FY 11-12 Change	Comp Occupied Rooms Year % FY 12-13 FY 11-12 Change	Percent of Cash/Comp Occupancy Year % FY 12-13 FY 11-12 Change
Reno-Suburban	938,891 927,327 1.2%	\$91.75 \$83.53 9.8%	\$86,144,727 \$77,461,435 11.2%	51.3% 51.0% 0.6%	401,424 378,412 6.1%	73.2% 71.8% 2.0%
Reno-Downtown	1,129,005 1,077,673 4.8%	\$63.82 \$60.41 5.7%	\$72,055,198 \$65,097,196 10.7%	47.7% 45.3% 5.3%	390,861 379,724 2.9%	64.2% 61.3% 4.8%
North Lake Tahoe	131,027 124,969 4.8%	\$184.76 \$175.21 5.5%	\$24,208,157 \$21,895,227 10.6%	50.5% 48.3% 4.5%	865 838 3.2%	50.8% 48.6% 4.5%
Sparks	257,285 278,200 -7.5%	\$69.62 \$67.92 2.5%	\$17,912,959 \$18,894,005 -5.2%	37.1% 40.2% -7.9%	57,584 59,168 -2.7%	45.4% 48.8% -7.0%
Non-Gaming	266,363 251,866 5.8%	\$99.30 \$96.37 3.0%	\$26,449,190 \$24,273,557 9.0%	64.8% 61.1% 6.1%	- 9 -100.0%	64.8% 61.1% 6.1%
Totals	2,722,571 2,660,035 2.4%	\$83.29 \$78.05 6.7%	\$226,770,231 \$207,621,421 9.2%	49.0% 47.8% 2.3%	850,734 818,151 4.0%	64.2% 62.6% 2.7%

Hotel Statistics Fiscal Year to Date July 2011 Through June 2012

Location		Occupied Ro ear FY 10-11	% Change	Avera Yea FY 11-12		Rate % Change	Tax Ye FY 11-12	able Revenue ar FY 10-11	% Change		of Cash Oc ear FY 10-11	cupancy % Change
Reno-Suburban	927,327	981,882	-5.6%	\$83.53	\$80.68	3.5%	\$77,461,435	\$79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno-Downtown	1,077,673	1,108,328	-2.8%	\$60.41	\$60.08	0.5%	\$65,097,196	\$66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe	124,969	125,270	-0.2%	\$175.21	\$173.29	1.1%	\$21,895,227	\$21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$67.92	\$68.75	-1.2%	\$18,894,005	\$18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$96.37	\$97.12	-0.8%	\$24,273,557	\$23,010,579	5.5%	61.1%	57.8%	5.7%
Totals	2,660,035	2,718,817	-2.2%	\$78.05	\$76.81	1.6%	\$207,621,421	\$208,842,478	-0.6%	47.8%	49.2%	-2.7%

Hotel Statistics Fiscal Year to Date July 2010 Through June 2011

	Cash Occ	cupied Rooms	S	Average Cash R		late		Tax	able Revenue		Percen	of Cash Oc	cupancy
Location	Year		%	Yea		%		Yea	ar	%	\	ear	%
	FY 10-11 F	Y 09-10 Ch	ange	FY 10-11	FY 09-10	Change	ļ	FY 10-11	FY 09-10	Change	FY 10-11	FY 09-10	Change
Reno-Suburban	981,882 1,	,010,741	-2.9%	\$80.68	\$82.42	-2.1%		\$79,218,912	\$83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno-Downtown	1,108,328 1,	197,861	-7.5%	\$60.08	\$59.18	1.5%		\$66,590,118	\$70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe	125,270	122,044	2.6%	\$173.29	\$175.69	-1.4%		\$21,707,879	\$21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$68.75	\$71.14	-3.4%		\$18,314,989	\$20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$97.12	\$96.94	0.2%		\$23,010,579	\$21,453,702	14.0%	57.8%	54.9%	5.3%
Totals	2,718,817 2,	,837,248	-4.2%	\$76.81	\$76.62	0.2%	-	\$208,842,478	\$217,376,465	-3.9%	49.2%	50.4%	-2.4%

Hotel Statistics Fiscal Year July 2009 Through June 2010

	Cash Occupied Rooms	Average Cash Rate	Taxable Revenue	Percent of Cash Occupancy
Location	Year %	Year %	Year %	Year %
	FY 09-10 FY 08-09 Change	FY 09-10 FY 08-09 Change	FY 09-10 FY 08-09 Change	FY 09-10 FY 08-09 Change
Reno-Suburban	1,010,901 984,956 2.6%	\$82.40 \$83.21 -1.0%	\$83,302,388 \$81,959,861 1.6%	53.3% 52.3% 1.9%
Reno-Downtown	1,197,701 1,205,496 -0.6%	\$59.18 \$62.80 -5.8%	\$70,884,809 \$75,709,857 -6.4%	50.3% 49.4% 1.8%
North Lake Tahoe	122,044 120,608 1.2%	\$175.69 \$188.39 -6.7%	\$21,441,496 \$22,721,044 -5.6%	46.9% 46.3% 1.3%
Sparks	285,282 297,907 -4.2%	\$71.14 \$73.81 -3.6%	\$20,294,069 \$21,988,252 -7.7%	41.2% 40.6% 1.5%
Non-Gaming	221,320 172,957 28.0%	\$96.94 \$96.33 0.6%	\$21,453,703 \$16,660,406 28.8%	54.9% 54.8% 0.2%
Totals	2,837,248 2,781,924 2.0%	\$76.62 \$78.74 -2.7%	\$217,376,465 \$219,039,420 -0.8%	50.4% 49.4% 2.0%

Hotel Statistics Fiscal Year July 2008 Through June 2009

Lacation	Location Cash Occupied Room Year				rage Cash F			able Revenue	0/	Percent of Cash Occupancy Year %			
Location	FY 08-09		% Change		ear FY 07-08	% Change	FY 08-09	FY 07-08	% Change		FY 07-08	% Change	
Reno-Suburban	984,956	1,037,219	-5.0%	\$83.21	\$86.57	-3.9%	\$81,959,861	\$89,792,111	-8.7%	52.3%	59.0%	-11.4%	
Reno-Downtown	1,205,496	1,353,689	-10.9%	\$62.80	\$72.28	-13.1%	\$75,709,857	\$97,842,584	-22.6%	49.4%	53.8%	-8.0%	
North Lake Tahoe	120,608	138,677	-13.0%	\$188.39	\$193.63	-2.7%	\$22,721,043	\$26,852,646	-15.4%	46.3%	53.1%	-12.8%	
Sparks	297,907	392,929	-24.2%	\$73.81	\$74.17	-0.5%	\$21,988,252	\$29,144,511	-24.6%	40.6%	49.4%	-18.0%	
Non-Gaming	172,957	130,156	32.9%	\$96.33	\$111.52	-13.6%	\$16,660,407	\$14,515,412	14.8%	54.8%	71.4%	-23.4%	
Totals	2,781,924	3,052,670	-8.9%	\$78.74	\$84.56	-6.9%	\$219,039,420	\$258,147,264	-15.1%	49.4%	55.4%	-10.8%	

Hotel Statistics Fiscal Year July 2007 Through June 2008

	Cash Occupied Ro	oms	Avera	age Cash R	late		Tax	able Revenue			Percent of	of Cash Occ	cupancy
Location	Year	%	Yea	ır	%		Ye	ar	%		Ye	ar	%
	FY 07-08 FY 06-07	Change	FY 07-08	FY 06-07	Change		FY 07-08	FY 06-07	Change		FY 07-08	FY 06-07	Change
Reno-Suburban	1,037,219 970,076	6.9%	\$86.57	\$84.85	2.0%		\$89,792,111	\$82,315,568	9.1%		59.0%	61.8%	-4.7%
Reno-Downtown	1,353,689 1,580,181	-14.3%	\$72.28	\$68.95	4.8%		\$97,842,584	\$108,956,372	-10.2%		53.8%	62.5%	-13.9%
North Lake Tahoe	138,677 141,935	-2.3%	\$193.63	\$180.22	7.4%		\$26,852,646	\$25,578,969	5.0%		53.1%	54.5%	-2.6%
Sparks	392,929 437,350	-10.2%	\$74.17	\$71.75	3.4%		\$29,144,511	\$31,381,226	-7.1%		49.4%	53.9%	-8.2%
Non-Gaming	130,156 109,186	19.2%	\$111.52	\$99.29	12.3%		\$14,515,412	\$10,841,377	33.9%		71.4%	77.1%	-7.3%
Totals	3,052,670 3,238,728	-5.7%	\$84.56	\$79.99	5.7%	•	\$258,147,264	\$259,073,512	-0.4%	_	55.4%	61.0%	-9.2%

Hotel Statistics Calendar Year January Through June 2018

	Cash	Occupied R	ooms		Avera	ige Cash F	Rate	Та	xable Revenue		Percent	of Cash Oc	cupancy	Com	Occupied	Rooms	Percent	of Cash/Cor	np Occupancy
Location	Y	'ear	%		Yea	-	%	Y	ear	%	Ye		%		/ear	%		r ear	%
	2018	2017	Change		2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change
Reno-Suburban	525,908	493,922	6.5%		\$109.97	\$104.43	5.3%	\$57,832,654	\$51,579,747	12.1%	57.7%	54.1%	6.5%	221,853	241,861	-8.3%	82.0	% 80.6%	1.6%
Reno-Downtown	413,774	425,867	-2.8%		\$91.71	\$84.56	8.5%	\$37,946,806	\$36,012,075	5.4%	39.4%	40.6%	-3.0%	166,800	162,023	2.9%	55.3	6.1%	-1.4%
North Lake Tahoe	54,280	56,254	-3.5%		\$225.02	\$218.37	3.0%	\$12,214,224	\$12,284,177	-0.6%	57.9%	60.5%	-4.3%	1,571	1,558	0.8%	59.6	62.2%	-4.2%
Sparks	171,139	179,681	-4.8%		\$79.73	\$67.51	18.1%	\$13,644,809	\$12,129,782	12.5%	59.3%	62.5%	-5.1%	29,601	21,221	39.5%	69.6	69.8%	-0.4%
Non-Gaming	328,158	308,935	6.2%		\$122.12	\$109.77	11.2%	\$40,074,086	\$33,913,052	18.2%	66.1%	63.1%	4.8%	91	304	-70.1%	66.1	63.2%	4.6%
Totals	1,493,259	1,464,659	2.0%	_	\$108.30	\$99.63	8.7%	\$161,712,578	\$145,918,833	10.8%	52.6%	51.7%	1.5%	419,916	426,967	-1.7%	67.4	66.8%	0.7%

Hotel Statistics Calendar Year January Through December 2017

Location	Cash Occupied Rooms Year % 2017 2016 Change	Average Cash Rate Year % 2017 2016 Change	Taxable Revenue	Percent of Cash Occupancy Year % 2017 2016 Change	Comp Occupied Rooms Year	Percent of Cash/Comp Occupancy Year
Reno-Suburban	1,053,772 1,002,313 5.1%	\$108.12 \$102.35 5.6%	\$113,934,264 \$102,582,668 11.1%	57.4% 54.6% 5.1%	486,977 498,288 -2.3%	84.0% 81.8% 2.7%
Reno-Downtown	941,484 932,831 0.9%	\$87.28 \$85.04 2.6%	\$82,173,937 \$79,326,947 3.6%	44.3% 43.5% 1.8%	344,166 361,414 -4.8%	60.5% 60.4% 0.2%
North Lake Tahoe	118,442 118,973 -0.4%	\$256.85 \$250.43 2.6%	\$30,421,873 \$29,794,447 2.1%	63.0% 62.4% 1.0%	3,001 2,619 14.6%	64.6% 63.8% 1.3%
Sparks	372,600 370,416 0.6%	\$75.49 \$65.76 14.8%	\$28,126,329 \$24,358,804 15.5%	64.1% 63.5% 1.1%	47,813 49,137 -2.7%	72.4% 71.9% 0.7%
Non-Gaming	640,711 561,060 14.2%	\$117.68 \$107.22 9.8%	\$75,395,773 \$60,157,079 25.3%	64.6% 58.8% 9.9%	367 445 -17.5%	64.7% 58.9% 9.8%
Totals	3,127,009 2,985,593 4.7%	\$105.55 \$99.22 6.4%	\$330,052,176 \$296,219,945 11.4%	54.7% 52.3% 4.4%	882,324 911,903 -3.2%	70.1% 68.3% 2.6%

Hotel Statistics Calendar Year January Through December 2016

Location	Cash Occupied Rooms Year % 2016 2015 Chan	Average Cash Ra	% Change	Taxable Revenue Year 2016 2015	% Change	Percent of 0 Year 2016		upancy % Change		Occupied Rear 2015	Rooms % Change	Percent of Ye 2016		Occupancy % Change
Reno-Suburban	1,002,313 973,661 2	.9% \$102.35 \$99.36	3.0% \$	\$102,582,668 \$96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno-Downtown	932,831 989,389 -5	5.7% \$85.04 \$73.25	16.1%	\$79,326,947 \$72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe	118,973 118,398 0	.5% \$250.43 \$236.20	6.0%	\$29,794,447 \$27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416 348,668 6	.2% \$65.76 \$63.03	4.3%	\$24,358,804 \$21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060 433,833 29	.3% \$107.22 \$103.05	4.0%	\$60,157,079 \$44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593 2,863,949 4	.2% \$99.22 \$92.13	7.7%	\$296,219,945 \$263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year January Through December 2015

Location	Cash Occupied Rooms Year % 2015 2014 Change	Average Cash Rate Year % 2015 2014 Change	Taxable Revenue Year % 2015 2014 Change	Percent of Cash Occupancy Year % 2015 2014 Change	Comp Occupied Rooms Year % 2015 2014 Change	Percent of Cash/Comp Occupancy Year % 2015 2014 Change
Reno-Suburban	973,661 891,515 9.2%	\$99.36 \$96.69 2.8%	\$96,743,878 \$86,199,866 12.2%	52.9% 48.6% 8.6%	502,562 490,071 2.5%	80.2% 75.4% 6.4%
Reno-Downtown	989,389 1,074,581 -7.9%	\$73.25 \$66.11 10.8%	\$72,470,972 \$71,036,790 2.0%	44.3% 45.2% -2.0%	360,665 391,739 -7.9%	60.5% 61.7% -1.9%
North Lake Tahoe	118,398 111,355 6.3%	\$236.20 \$229.86 2.8%	\$27,965,261 \$25,595,631 9.3%	62.8% 59.0% 6.3%	1,595 1,390 14.7%	63.6% 59.8% 6.4%
Sparks	348,668 331,119 5.3%	\$63.03 \$61.48 2.5%	\$21,975,030 \$20,358,040 7.9%	57.7% 50.6% 14.0%	39,406 43,634 -9.7%	64.2% 57.3% 12.0%
Non-Gaming	433,833 294,876 47.1%	\$103.05 \$101.68 1.3%	\$44,706,194 \$29,983,610 49.1%	62.2% 66.9% -7.0%	125 25 400.0%	62.2% 66.9% -7.0%
Totals	2,863,949 2,703,446 5.9%	\$92.13 \$86.25 6.8%	\$263,861,335 \$233,173,936 13.2%	51.5% 49.2% 4.7%	904,353 926,859 -2.4%	67.7% 66.1% 2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year January Through December 2014

Location	Cash Occupied Rooms Year 2014 2013 Change	Average Cash Rate Year % 2014 2013 Change	Taxable Revenue Year % 2014 2013 Change	Percent of Cash Occupancy Year % 2014 2013 Change	Comp Occupied Rooms Year 2014 2013 Change	Percent of Cash/Comp Occupancy Year % 2014 2013 Change
Reno-Suburban	891,515 922,037 -3.3%	\$96.69 \$95.61 1.1%	\$86,199,866 \$88,160,187 -2.2%	48.6% 50.4% -3.4%	490,071 428,828 14.3%	75.4% 73.8% 2.2%
Reno-Downtown	1,074,581 1,122,649 -4.3%	\$66.11 \$66.41 -0.5%	\$71,036,790 \$74,554,625 -4.7%	45.2% 47.5% -4.8%	391,739 396,543 -1.2%	61.7% 64.3% -4.0%
North Lake Tahoe	111,355 126,784 -12.2%	\$229.86 \$195.71 17.4%	\$25,595,631 \$24,812,551 3.2%	59.0% 53.4% 10.5%	1,390 1,035 34.3%	59.8% 53.8% 11.0%
Sparks	331,119 264,701 25.1%	\$61.48 \$73.58 -16.4%	\$20,358,040 \$19,477,105 4.5%	50.6% 38.5% 31.5%	43,634 56,152 -22.3%	57.3% 46.6% 23.0%
Non-Gaming	294,876 272,293 8.3%	\$101.68 \$100.63 1.0%	\$29,983,610 \$27,400,091 9.4%	67.0% 66.6% 0.6%	25 - 100.0%	67.1% 66.6% 0.6%
Totals	2,703,446 2,708,464 -0.2%	\$86.25 \$86.55 -0.3%	\$233,173,936 \$234,404,559 -0.5%	49.2% 49.0% 0.4%	926,859 882,558 5.0%	66.1% 64.9% 1.8%

Hotel Statistics Calendar Year January Through December 2013

	Cash Occupied Rooms	Average Cash Rate	Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Location	Year %	Year %	Year %	Year %	Year %	Year %
	2013 2012 Change	2013 2012 Change	2013 2012 Change	2013 2012 Change	2013 2012 Change	2013 2012 Change
Reno-Suburban	922,037 934,637 -1.3%	\$95.61 \$84.94 12.6%	\$88,160,187 \$79,388,186 11.0%	50.4% 50.9% -1.2%	428,828 377,903 13.5%	73.8% 71.5% 3.2%
Reno-Downtown	1,122,649 1,087,152 3.3%	\$66.41 \$60.71 9.4%	\$74,554,625 \$65,999,148 13.0%	47.5% 45.8% 3.7%	396,543 372,736 6.4%	64.3% 61.5% 4.6%
North Lake Tahoe	126,784 121,470 4.4%	\$195.71 \$179.28 9.2%	\$24,812,551 \$21,777,047 13.9%	53.4% 46.6% 14.6%	1,035 845 22.5%	53.8% 46.9% 14.7%
Sparks	264,701 258,399 2.4%	\$73.58 \$66.38 10.8%	\$19,477,105 \$17,152,886 13.6%	38.5% 37.3% 2.9%	56,152 57,953 -3.1%	46.6% 45.7% 2.0%
Non-Gaming	272,293 254,672 6.9%	\$100.63 \$97.52 3.2%	\$27,400,091 \$24,835,669 10.3%	66.6% 61.8% 7.8%	0.0%	66.6% 61.8% 7.8%
Totals	2,708,464 2,656,330 2.0%	\$86.55 \$78.74 9.9%	\$234,404,559 \$209,152,937 12.1%	49.0% 47.6% 2.7%	882,558 809,437 9.0%	64.9% 62.2% 4.5%

Hotel Statistics Calendar Year January Through December 2012

	Cash Occupied Rooms				
Location	Ye	ear	%		
	2012	2011	Change		
Reno-Suburban	934,637	971,591	-3.8%		
eno-Downtown	1,087,152	1,113,288	-2.3%		
orth Lake Tahoe	121,470	131,491	-7.6%		
oarks	258,399	286,473	-9.8%		
on-Gaming	254,672	248,097	2.7%		

Totals

2,656,330 2,750,940 -3.4%

Aver	Rate	
Ye	ar	%
2012	2011	Change
•		
\$84.94	\$83.16	2.1%
\$60.71	\$61.41	-1.1%
•	• -	
\$179.28	\$173.35	3.4%
***********	********	
\$66.38	\$69.41	-4.4%
*******	******	
\$97.52	\$96.10	1.5%
‡37.02	‡30.10	1.070
\$78.74	\$78.40	0.4%
	4.00	,

Tax	cable Revenue							
Ye	ar	%						
2012	2011	Change						
\$79,388,186	\$80,798,447	-1.7%						
\$65,999,148	\$68,367,701	-3.5%						
\$21,777,047	\$22,793,341	-4.5%						
\$17,152,886	\$19,884,508	-13.7%						
\$24,835,669	\$23,843,178	4.2%						
\$209,152,937	\$215,687,174	-3.0%						

Percent of	Percent of Cash Occupancy								
Ye	ar	%							
2012	2011	Change							
50.9%	53.8%	-5.2%							
45.8%	47.3%	-3.4%							
46.6%	51.0%	-8.6%							
37.3%	41.4%	-9.7%							
61.8%	60.3%	2.5%							
47.6%	49.8%	-4.4%							

Comp Occupied Rooms		Percent of	of Cash/Con	np Occupancy	
Ye	ar	%	Y	ear	%
2012	2011	Change	2012	2011	Change
377,903	376,843	0.3%	71.5%	74.6%	-4.2%
372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
845	1,121	-24.6%	46.9%	51.4%	-8.7%
57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
-	-	0.0%	61.8%	60.3%	2.5%
809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

Hotel Statistics Calendar Year January Through December 2011

		Cash	Occupied Ro	ooms
Location		Υe	ear	%
	2	2011	2010	Change
				-
Reno-Suburban	9	71,591	973,643	-0.2%
Reno-Downtown	1,1	13,288	1,171,169	-4.9%
North Lake Tahoe	1:	31,491	126,182	4.2%
Sparks	2	86,473	274,252	4.5%
	_			
Non-Gaming	2	48,097	233,280	6.4%
Totals	2,7	50,940	2,778,526	-1.0%

Aver	Rate %					
	Year					
2011	2010	Change				
\$83.16	\$85.56	-2.8%				
\$61.41	\$60.52	1.5%				
\$173.35	\$169.93	2.0%				
\$69.41	\$74.00	-6.2%				
\$96.10	\$91.97	4.5%				
\$78.40	\$78.23	0.2%				

Taxable Revenue				
Ye	Year			
2011	2010	Change		
\$80,798,447	\$83,302,389	-0.3%		
\$68,367,701	\$70,884,809	-3.6%		
\$22,793,340	\$21,441,499	6.3%		
\$19,884,508	\$20,294,068	-2.0%		
\$23,843,178	\$21,453,702	11.1%		
\$215,687,174	\$217,376,467	-0.8%		

Percent of Cash Occupancy			
Ye	Year		
2011	2010	Change	
53.8%	52.3%	2.9%	
47.6%	49.6%	-4.4%	
51.0%	48.6%	4.9%	
41.4%	39.7%	4.0%	
60.3%	56.9%	7.4%	
49.8%	49.7%	0.2%	

Hotel Statistics Calendar Year January Through December 2010

			Cash (Occupied Ro	ooms
	Location		Ye	ar	%
			2010	2009	Change
	Reno-Suburban		973,643	993,290	-1.9%
	Reno-Downtown		1,171,169	1,150,215	1.8%
	North Lake Tahoe		126,182	114,627	10.1%
	Sparks		274,252	280,097	-2.1%
	Non-Gaming		233,280	199,006	17.2%
	Totals	-	2,778,526	2,737,235	1.6%

Average Cash Rate				
Ye	%			
2010	2009	Change		
\$85.56	\$81.16	2.5%		
\$60.52	\$58.96	0.2%		
\$169.93	\$184.98	-5.6%		
\$74.00	\$71.70	-2.1%		
\$91.97	\$98.05	0.1%		
\$78.23	\$76.44	0.9%		

Taxable Revenue				
Ye	Year			
2010	2009	Change		
\$83,302,389	\$80,610,629	0.6%		
\$70,884,809	\$67,817,626	2.1%		
\$21,441,499	\$21,203,659	3.9%		
\$20,294,068	\$20,082,429	-4.1%		
\$21,453,702	\$19,512,497	17.4%		
\$217,376,467	\$209,226,840	2.5%		

Percent of Cash Occupancy				
Ye	Year			
2010	2009	Change		
52.3%	52.3%	-0.2%		
49.6%	48.3%	2.7%		
48.6%	44.1%	10.2%		
39.7%	40.2%	-1.2%		
56.9%	52.2%	8.8%		
49.7%	48.7%	2.1%		

Hotel Statistics Calendar Year January Through December 2009

	ſ	Cash Occupied Rooms		
Location		Year		%
		2009	2008	Change
Reno-Suburban		993,290	1,027,469	-3.3%
Reno-Downtown		1,150,215	1,248,008	-7.8%
North Lake Tahoe		114,627	133,142	-13.9%
Sparks		280,097	347,761	-19.5%
Non-Gaming		199,006	159,151	25.0%
Totals	-	2,737,235	2,915,531	-6.1%

Average Cash Rate				
Ye	Year			
2009	2008	Change		
\$81.16	\$83.87	-3.2%		
\$58.96	\$67.54	-12.7%		
\$184.98	\$188.98	-2.1%		
\$71.70	\$75.50	-5.0%		
\$98.05	\$100.88	-2.8%		
\$76.44	\$81.61	-6.3%		

Taxable Revenue					
Ye	ear	%			
2009	2008	Change			
\$80,610,629	\$86,176,088	-6.5%			
*,-	, , . , ,				
\$67.817.626	\$84.291.975	-19.5%			
40. ,0,020	40 1, 20 1, 0 1 0	101070			
\$21,203,659	\$25.161.700	-15.7%			
ΨΕ 1,200,000	Ψ20,101,100	1011 70			
\$20.082.429	\$26.257.551	-23.5%			
Ψ20,002, 4 23	Ψ20,237,331	23.376			
\$19.512.497	\$16,055,636	21.5%			
ψ13,312,431	ψ10,033,030	21.3/0			
\$200 226 840	\$237.942.950	-12.1%			
φ203,220,040	φ 2 31,342,930	-12.170			

Percent of	f Cash Oc	cupancy
Yea	ır	%
2009	2008	Change
52.3%	55.0%	-4.9%
48.3%	49.8%	-3.0%
44.1%	51.0%	-13.7%
40.2%	44.6%	-9.7%
52.2%	68.2%	-23.5%
48.7%	51.6%	-5.6%

Hotel Statistics Calendar Year January Through December 2008

		Cash Occupied Rooms		ooms
Location		Ye	ear	%
		2008	2007	Change
	•		-	-
Reno-Suburban		1,027,469	994,288	3.3%
Reno-Downtown		1,248,008	1,527,049	-18.3%
North Lake Tahoe		133,142	140,933	-5.5%
0		0.47.704	404400	40.00/
Sparks		347,761	424,108	-18.0%
Non-Gaming		159,151	110.248	44.4%
Non-Gaining		139,131	110,240	44.4/0
Totals		2,915,531	3,196,626	-8.8%
· tuio		, ,	2,.23,020	0.07

Average Cash Rate				
ar	%			
2007	Change			
\$86.44	-3.0%			
\$72.36	-6.7%			
\$191.91	-1.5%			
\$72.03	4.8%			
\$105.31	-4.2%			
\$83.10	-1.8%			
	\$86.44 \$72.36 \$191.91 \$72.03			

Tax	cable Revenue	
Υe	ear	%
2008	2007	Change
\$86,176,088	\$85,941,685	0.3%
\$84,291,975	\$110,502,057	-23.7%
\$25,161,700	\$27,047,049	-7.0%
\$26,257,551	\$30,549,241	-14.0%
\$16,055,636	\$11,610,580	38.3%
\$237,942,950	\$265,650,612	-10.4%

Percent of Cash Occupancy		
Ye		%
2008	2007	Change
-		
55.0%	61.6%	-10.7%
49.8%	60.8%	-18.1%
.0.070	00.070	, .
51.0%	54.2%	-5.7%
31.070	34.270	3.1 /0
44.6%	52.7%	-15.4%
44.0 /6	JZ.1 /0	-13.4 /0
60.20/	70.69/	2 40/
68.2%	70.6%	-3.4%
E4 00/	FO 00/	40.70/
51.6%	59.8%	-13.7%

Hotel Statistics Calendar Year January Through December 2007

	Cash Occupied Rooms		
Location		Year	
	2007	2006	Change
Reno-Suburban	994,288	1,067,234	-6.8%
Reno-Downtown	1,527,049	1,579,259	-3.3%
North Lake Tahoe	140,933	151,237	-6.8%
Sparks	424,108	419,937	1.0%
Non-Gaming	110,248	92,556	19.1%
Totals	3,196,626	3,310,223	-3.4%

Year % Change 2007 2006 Change \$86.44 \$79.90 8.2% \$72.36 \$64.93 11.4% \$191.91 \$169.79 13.0% \$72.03 \$70.04 2.8% \$105.31 \$95.52 10.3%	Ave	Average Cash Rate		
\$86.44 \$79.90 8.2% \$72.36 \$64.93 11.4% \$191.91 \$169.79 13.0% \$72.03 \$70.04 2.8% \$105.31 \$95.52 10.3%	Ye	Year		
\$72.36 \$64.93 11.4% \$191.91 \$169.79 13.0% \$72.03 \$70.04 2.8% \$105.31 \$95.52 10.3%	2007	2006	Change	
\$191.91 \$169.79 13.0% \$72.03 \$70.04 2.8% \$105.31 \$95.52 10.3%	\$86.44	\$79.90	8.2%	
\$72.03 \$70.04 2.8% \$105.31 \$95.52 10.3%	\$72.36	\$64.93	11.4%	
\$105.31 \$95.52 10.3%	\$191.91	\$169.79	13.0%	
	\$72.03	\$70.04	2.8%	
	\$105.31	\$95.52	10.3%	
\$83.10 \$76.05 9.3%	\$83.10	\$76.05	9.3%	

Taxable Revenue		
Year		%
2007	2006	Change
\$85,941,685	\$85,272,377	0.8%
\$110,502,057	\$102,540,176	7.8%
\$27,047,049	\$25,677,992	5.3%
\$30,549,241	\$29,410,640	3.9%
\$11,610,580	\$8,840,756	31.3%
\$265,650,612	\$251,741,941	5.5%

Percent of Cash Occupancy		
Ye	ar	%
2007	2006	Change
61.6%	65.5%	-6.0%
60.8%	61.6%	-1.3%
54.2%	58.1%	-6.9%
52.7%	51.7%	1.9%
70.6%	73.3%	-3.5%
59.8%	61.4%	-2.6%