#### **Hotel Statistics October**

	Overall Cash	n Occupied	d Rooms	Basic Roo	m Revenue	Overal	Average C	ash Rate		Overall <sup>-</sup>	Taxable Rever	ue		Percent of C	ash Occup	oancy	Comp	Occupied F	Rooms	Percent	of Cash/Con	p Occupancy
Location	Octobe	er	%	Oct	ober	Oc	tober	%		Octol	per	%		October		%	Octo	ber	%	Oc	ober	%
	2018	2017	Change	ADR	Revenue	2018	2017	Change		2018	2017	Change		2018	2017	Change	2018	2017	Change	2018	2017	Change
Reno-Suburban	77,650	88,586	-12.3%	\$96.71	\$7,509,682	\$118.64	\$101.64	16.7%		\$9,212,304	\$9,003,489	2.3%		51.4%	58.6%	-12.3%	39,646	42,121	-5.9%	77.6%	86.5%	-10.3%
Reno-Downtown	70,849	78,489	-9.7%	\$79.84	\$5,656,819	\$102.20	\$85.16	20.1%		\$7,245,292	\$6,683,881	8.4%		39.2%	43.2%	-9.3%	28,092	29,204	-3.8%	54.7%	59.3%	-7.8%
North Lake Tahoe	9,893	9,654	2.5%	\$185.87	\$1,838,834	\$210.3	\$211.49	-0.5%		\$2,081,405	\$2,041,729	1.9%		62.0%	60.5%	2.5%	255	243	4.9%	63.6%	62.0%	2.6%
Sparks	26,452	29,130	-9.2%	\$59.35	\$1,569,874	\$75.70	\$71.03	6.6%		\$2,002,373	\$2,068,982	-3.2%		54.4%	59.4%	-8.4%	4,626	4,017	15.2%	63.9%	67.6%	-5.5%
Non-Gaming	55,682	55,764	-0.1%	\$119.18	\$6,636,380	\$119.9	\$121.05	-0.9%		\$6,679,902	\$6,750,139	-1.0%		60.4%	65.5%	-7.8%	3	16	-81.3%	60.4%	71.6%	-7.8%
Totals	240,526	261,623	-8.1%	\$96.50	\$23,211,590	\$113.1	\$101.48	11.5%	_	\$27,221,276	\$26,548,219	2.5%	_	49.2%	54.2%	-9.2%	72,622	75,601	-3.9%	64.1%	69.8%	-8.3%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

#### **Hotel Statistics September**

	Overall Cash Occup	pied Rooms	Basic Room R	Revenue	Overall A	verage Ca	sh Rate	Overall	Taxable Rever	nue	Percent of	of Cash Occu	pancy	Comp	Occupied R	Rooms	Percent of	Cash/Comp	p Occupancy
Location	September	%	Septemb		Septer		%	Septe		%	Septe		%	Septe		%	Septem		%
	2018 2017	Change	ADR R	Revenue	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change
Reno-Suburban	95,315 104,51	5 -8.8%	\$113.45 \$ <sup>7</sup>	\$10,813,528	\$137.30	\$121.89	12.6%	\$13,086,336	\$12,739,778	2.7%	59.99	65.7%	-8.8%	39,434	40,738	-3.2%	84.7%	91.3%	-7.2%
Reno-Downtown	80,509 94,34	2 -14.7%	\$98.92	\$7,963,564	\$121.96	\$99.86	22.1%	\$9,818,991	\$9,420,958	4.2%	46.09	6 53.7%	-14.3%	32,729	31,669	3.3%	64.7%	71.7%	-9.8%
North Lake Tahoe	11,563 11,29	7 2.4%	\$260.16	\$3,008,235	\$286.76	\$272.80	5.1%	\$3,315,749	\$3,081,824	7.6%	74.49	6 72.7%	2.3%	288	317	-9.1%	76.2%	74.7%	2.0%
Sparks	29,513 32,13	88 -8.2%	\$84.56	\$2,495,663	\$100.54	\$93.96	7.0%	\$2,967,276	\$3,019,611	-1.7%	61.49	66.2%	-7.3%	6,870	5,581	23.1%	75.7%	77.6%	-2.6%
Non-Gaming	60,177 59,05	i8 1.9%	\$133.57	\$8,037,972	\$133.67	\$135.56	-1.4%	\$8,043,665	\$8,005,750	0.5%	71.19	6 71.6%	-0.6%	8	11	-27.3%	71.1%	71.6%	-0.7%
Totals	277,077 301,35	60 -8.1%	\$116.64 \$3	\$32,318,963	\$134.37	\$120.35	11.7%	\$37,232,016	\$36,267,921	2.7%	57.59	62.6%	-8.1%	79,329	78,316	1.3%	73.9%	78.9%	-6.3%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

#### **Hotel Statistics August**

Location	Overall Cash Occupied Rooms           August         %           2018         2017         Change	Basic Room Revenue  August  ADR Revenue	Overall Average Cash Rate           August         %           2018         2017         Change	Overall Taxable Revenue           August         %           2018         2017         Change	Percent of Cash Occupancy  August % 2018 2017 Change	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Reno-Suburban	92,260 103,298 -10.7%	\$112.54 \$10,383,359	\$137.50 \$124.45 10.5%	\$12,685,757 \$12,855,898 -1.3%	61.1% 68.4% -10.7%	42,534 41,109 3.5%	89.2% 95.6% -6.7%
Reno-Downtown	86,000 103,341 -16.8%	\$89.18 \$7,669,819	\$111.16 \$95.74 16.1%	\$9,559,334 \$9,894,187 -3.4%	47.7% 56.9% -16.2%	33,255 35,827 -7.2%	66.2% 76.7% -13.7%
North Lake Tahoe	13,134 12,275 7.0%	\$340.97 \$4,478,315	\$370.28 \$358.10 3.4%	\$4,863,298 \$4,395,723 10.6%	82.3% 76.9% 7.0%	294 221 33.0%	84.1% 78.3% 7.4%
Sparks	33,434 35,337 -5.4%	\$83.01 \$2,775,349	\$101.67 \$95.83 6.1%	\$3,399,244 \$3,386,216 0.4%	68.5% 72.1% -5.1%	5,935 5,015 18.3%	80.6% 82.4% -2.2%
Non-Gaming	63,572 61,829 2.8%	\$138.31 \$8,792,367	\$138.98 \$135.37 2.7%	\$8,835,144 \$8,369,873 5.6%	72.8% 72.6% 0.3%	32 6 433.3%	72.9% 72.6% 0.4%
Totals	288,400 316,080 -8.8%	\$118.24 \$34,099,210	\$136.42 \$123.08 10.8%	\$39,342,778 \$38,901,897 1.1%	59.7% 65.5% -8.9%	82,050 82,178 -0.2%	76.6% 82.5% -7.2%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel	Statistics	July
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Location	Overall Cash Occupied Rooms           July         %           2018         2017         Change	Basic Room Revenue  July  ADR Revenue	Overall Average Cash Rate  July %  2018 2017 Change	Overall Taxable Revenue           July         %           2018         2017         Change	Percent of Cash Occupancy  July % 2018 2017 Change	Comp Occupied Rooms  July %  2018 2017 Change	Percent of Cash/Comp Occupancy  July % 2018 2017 Change
Reno-Suburban	95,574 97,958 -2.4%	\$103.54 \$9,895,407	\$122.01 \$112.60 8.4%	\$11,661,101 \$11,030,187 5.7%	63.3% 64.8% -2.5%	43,096 45,989 -6.3%	91.8% 95.3% -3.7%
Reno-Downtown	86,480 104,803 -17.5%	\$76.07 \$6,578,496	\$94.45 \$87.09 8.5%	\$8,168,207 \$9,127,262 -10.5%	48.2% 57.8% -16.4%	34,997 36,420 -3.9%	67.8% 77.8% -13.0%
North Lake Tahoe	13,817 13,568 1.8%	\$375.40 \$5,186,838	\$404.03 \$392.77 2.9%	\$5,582,484 \$5,329,163 4.8%	86.5% 85.0% 1.9%	505 290 74.1%	89.7% 86.8% 3.3%
Sparks	33,844 37,438 -9.6%	\$69.91 \$2,366,188	\$87.97 \$86.18 2.1%	\$2,977,257 \$3,226,273 -7.7%	70.0% 76.6% -8.6%	7,237 4,855 49.1%	85.0% 86.5% -1.7%
Non-Gaming	61,779 58,786 5.1%	\$126.29 \$7,802,108	\$126.94 \$123.70 2.6%	\$7,841,970 \$7,271,594 7.8%	70.0% 69.1% 1.3%	12 4 200.0%	70.0% 69.1% 1.3%
Totals	291,494 312,553 -6.7%	\$109.19 \$31,829,037	\$124.29 \$115.13 8.0%	\$36,231,019 \$35,984,480 0.7%	60.4% 64.8% -6.8%	85,847 87,558 -2.0%	78.1% 82.9% -5.8%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

## Hotel Statistics Fiscal Year to Date July through October 2018

	Cash C	Occupied Ro	oms	Overall A	verage Ca	sh Rate	Overall	Taxable Rever	nue	Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Comp	Occupancy Occupancy	Basic Roo	om Revenue
Location	Ye		%	Yea		%	Ye		%	Yea		%		ear	%	Yea		%		tober 2018
	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	-Y 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	-Y 17-18	Change	ADR	Revenue
Reno-Suburban	360,799	394,357	-8.5%	\$129.28	\$115.71	11.7%	\$46,645,497	\$45,629,352	2.2%	58.9%	64.4%	-8.5%	164,710	169,957	-3.1%	85.8%	92.2%	-6.8%	106.9903	\$38,601,976
Reno-Downtown	323,838	380,975	-15.0%	\$107.44	\$92.20	16.5%	\$34,791,824	\$35,126,288	-1.0%	45.3%	52.9%	-14.4%	129,073	133,120	-3.0%	63.3%	71.4%	-11.3%	86.05753	\$27,868,698
North Lake Tahoe	48,407	46,794	3.4%	\$327.29	\$317.32	3.1%	\$15,842,936	\$14,848,438	6.7%	76.3%	73.8%	3.4%	1,342	1,071	25.3%	78.4%	75.5%	4.0%	299.796	\$14,512,223
Sparks	123,243	134,043	-8.1%	\$92.06	\$87.29	5.5%	\$11,346,150	\$11,701,082	-3.0%	63.6%	68.6%	-7.3%	24,668	19,468	26.7%	76.3%	78.5%	-2.8%	74.70668	\$9,207,075
Non-Gaming	241,210	235,437	2.5%	\$130.18	\$129.11	0.8%	\$31,400,681	\$30,397,356	3.3%	68.5%	69.7%	-1.7%	55	37	48.6%	68.5%	69.7%	-1.7%	\$129.63	\$31,268,828
Totals	1,097,497	1,191,606	-7.9%	\$127.59	\$115.56	10.4%	\$140,027,089	\$137,702,517	1.7%	56.7%	61.8%	-8.3%	319,848	323,653	-1.2%	73.2%	78.5%	-6.9%	\$110.67	\$121,458,799

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

## Hotel Statistics Fiscal Year to Date July through June 2018

	Cash Occupied Roo	oms	Overall Average	ge Cash Rate	OverallTaxable	Revenue	Percent o	f Cash Occu	pancy	Comp	Occupied R	looms	Percent of	Cash/Comp	Occupancy Occupancy
Location	Year	%	Year	%	Year	%	Yea		%	Ye		%	Yea		%
	FY 17-18   FY 16-17	Change	FY 17-18   FY 16	6-17 Change	FY 17-18 FY 16	17 Change	FY 17-18	FY 16-17 C	Change	FY 17-18	FY 16-17	Change	FY 17-18 I	Y 16-17	Change
Reno-Suburban	1,085,758 1,008,742	7.6%	\$110.69 \$10	05.62 4.8%	\$120,187,171 \$106,54	1,744 12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno-Downtown	929,391 901,643	3.1%	\$90.50 \$8	35.81 5.5%	\$84,108,667 \$77,37	2,849 8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe	116,468 120,694	-3.5%	\$260.60 \$25	52.23 3.3%	\$30,351,920 \$30,44	2,595 -0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058 375,918	-3.2%	\$81.42 \$6	67.95 19.8%	\$29,641,355 \$25,54	2,451 16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934 607,790	8.6%	\$123.58 \$11	10.02 12.3%	\$81,556,807 \$66,86	5,483 22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
Totals	3,155,609 3,014,787	4.7%	\$109.60 \$10	01.75 7.7%	\$345,845,921 \$306,76	5,122 12.7%	55.1%	52.8%	4.4%	875,273	896,616	-2.4%	70.3%	68.5%	2.6%

## Hotel Statistics Fiscal Year to Date July 2016 Through June 2017

	Cash Occupied R	ooms	Avera	age Cash R	Rate	Taxal	ole Revenue		Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	Occupancy
Location	Year FY 45 45	%	Yea		%	Year		%	Yea		%	Ye		%	Yea		%
	FY 16-17   FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	- Y 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change
Reno-Suburban	1,008,742 1,011,104	-0.2%	\$105.62	\$98.92	6.8%	\$106,541,744 \$	100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno-Downtown	901,643 964,982	-6.6%	\$85.81	\$79.95	7.3%	\$77,372,849	\$77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe	120,694 120,195	0.4%	\$252.23	\$244.06	3.3%	\$30,442,595	\$29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918 358,454	4.9%	\$67.95	\$62.94	8.0%	\$25,542,451	\$22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790 533,608	13.9%	\$110.02	\$103.26	6.5%	\$66,866,483	\$55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Totals	3,014,787 2,988,343	0.9%	\$101.75	\$95.09	7.0%	\$306,766,122 \$	284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%

## Hotel Statistics Fiscal Year to Date July 2015 Through June 2016

	Cash Od	ccupied Ro	oms	Avera	age Cash F	Rate	Tax	able Revenue		Percent of	Cash Occ	upancy	Comp	Occupied R	looms	Percent of	Cash/Com	Occupancy Occupancy
Location	Year		%	Yea		%	Ye		%	Yea		%		ar	%	Yea		%
	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	Y 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change
Reno-Suburban	1,011,104	915,606	10.4%	\$98.92	\$98.42	0.5%	\$100,014,299	\$90,112,335	11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno-Downtown	964,982	1,027,089	-6.0%	\$79.95	\$68.24	17.2%	\$77,152,748	\$70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe	120,195	113,571	5.8%	\$244.06	\$232.07	5.2%	\$29,335,174	\$26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454	338,766	5.8%	\$62.94	\$63.29	-0.6%	\$22,561,644	\$21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608	324,716	64.3%	\$103.26	\$102.88	0.4%	\$55,098,918	\$33,407,186	64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
Totals	2,988,343	2,719,748	9.9%	\$95.09	\$88.76	7.1%	\$284,162,784	\$241,401,032	17.7%	52.5%	49.8%	5.4%	894,991	924,211	-3.2%	68.3%	66.7%	2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

# Hotel Statistics Fiscal Year to Date July 2014 Through June 2015

	Cash Occupied Rooms	Average Cash Rate	Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Location	Year % FY 14-15 FY 13-14 Change	Year % FY 14-15 FY 13-14 Change	Year % FY 14-15 FY 13-14 Change	Year % FY 14-15 FY 13-14 Change	Year % FY 14-15   FY 13-14   Change	Year % FY 14-15   FY 13-14   Change
	FY 14-15   FY 13-14   Chang	FY 14-15   FY 13-14   Change	FY 14-15 FY 13-14 Change	F 14-15   F 1 13-14   Change	F 14-15   F 13-14   Change	FY 14-15   FY 13-14   Change
Reno-Suburban	915,606 894,888 2.3	% \$98.42 \$95.48 3.1%	\$90,112,335 \$85,447,880 5.5%	50.0% 48.8% 2.3%	514,424 460,132 11.8%	78.0% 74.0% 5.5%
Reno-Downtown	1,027,089 1,085,376 -5.4	% \$68.24 \$66.15 3.2%	\$70,083,520 \$71,794,968 -2.4%	43.7% 45.8% -4.4%	371,095 391,757 -5.3%	59.5% 62.3% -4.5%
North Lake Tahoe	113,571 118,076 -3.8	% \$232.07 \$209.85 10.6%	\$26,355,994 \$24,778,567 6.4%	60.2% 58.3% 3.3%	1,217 1,332 -8.6%	60.9% 59.0% 3.2%
Sparks	338,766 296,702 14.2	% \$63.29 \$66.90 -5.4%	\$21,441,998 \$19,849,293 8.0%	54.1% 43.5% 24.4%	37,431 51,235 -26.9%	60.1% 51.0% 17.9%
Non-Gaming	324,716 272,863 19.0	% \$102.88 \$101.05 1.8%	\$33,407,186 \$27,571,682 21.2%	70.2% 65.5% 7.2%	44 - 100.0%	70.2% 65.5% 7.2%
Totals	2,719,748 2,667,905 1.9	<b>\$88.76 \$86.00 3.2%</b>	\$241,401,032 \$229,442,390 5.2%	49.8% 48.5% 2.9%	924,211 904,456 2.2%	66.7% 64.9% 2.9%

## Hotel Statistics Fiscal Year to Date July 2013 Through June 2014

	Cash Occupi	ed Rooms	Avera	age Cash F	Rate	Tax	able Revenue		Percent o	f Cash Occ	upancy	Comp	Occupied R	ooms	Percent of	Cash/Comp	Occupancy
Location	Year	%	Yea		%	Ye		%	Yea		%	Ye		%	Yea		%
	FY 13-14 FY 12	2-13 Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14 I	FY 12-13	Change
Reno-Suburban	894,888 938	,891 -4.7%	\$95.48	\$91.75	4.1%	\$85,447,880	\$86,144,727	-0.8%	48.8%	51.3%	-4.7%	460,132	401,424	14.6%	74.0%	73.2%	1.0%
Reno-Downtown	1,085,376 1,129	,005 -3.9%	\$66.15	\$63.82	3.6%	\$71,794,968	\$72,055,198	-0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe	118,076 131	,027 -9.9%	\$209.85	\$184.76	13.6%	\$24,778,567	\$24,208,157	2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702 257	,285 15.3%	\$66.90	\$69.62	-3.9%	\$19,849,293	\$17,912,959	10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863 266	,363 2.4%	\$101.05	\$99.30	1.8%	\$27,571,682	\$26,449,190	4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
Totals	2,667,905 2,722	,571 -2.0%	\$86.00	\$83.29	3.3%	\$229,442,390	\$226,770,231	1.2%	48.5%	49.0%	-0.8%	904,456	850,734	6.3%	64.9%	64.2%	0.9%

# Hotel Statistics Fiscal Year to Date July 2012 Through June 2013

	Cash	Occupied Ro	ooms	Avera	age Cash F	Rate	Тах	able Revenue		Percent of	f Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location		ear	%	Yea		%	Ye		%	Yea		%	Ye		%	Yea		%
	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change
Reno-Suburban	938,891	927,327	1.2%	\$91.75	\$83.53	9.8%	\$86,144,727	\$77,461,435	11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno-Downtown	1,129,005	1,077,673	4.8%	\$63.82	\$60.41	5.7%	\$72,055,198	\$65,097,196	10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe	131,027	124,969	4.8%	\$184.76	\$175.21	5.5%	\$24,208,157	\$21,895,227	10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285	278,200	-7.5%	\$69.62	\$67.92	2.5%	\$17,912,959	\$18,894,005	-5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363	251,866	5.8%	\$99.30	\$96.37	3.0%	\$26,449,190	\$24,273,557	9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Totals	2,722,571	2,660,035	2.4%	\$83.29	\$78.05	6.7%	\$226,770,231	\$207,621,421	9.2%	49.0%	47.8%	2.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

# Hotel Statistics Fiscal Year to Date July 2011 Through June 2012

	Cash O	ccupied Ro	oms	Avera	ige Cash F	Rate	Tax	able Revenue		Percent of	of Cash Oc	cupancy
Location	Yea		%	Yea	-	%	Ye	ar	%	Ye	ar	%
	FY 11-12	FY 10-11	Change	FY 11-12	FY 10-11	Change	FY 11-12	FY 10-11	Change	FY 11-12	FY 10-11	Change
Reno-Suburban	927,327	981,882	-5.6%	\$83.53	\$80.68	3.5%	\$77,461,435	\$79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno-Downtown	1,077,673	1,108,328	-2.8%	\$60.41	\$60.08	0.5%	\$65,097,196	\$66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe	124,969	125,270	-0.2%	\$175.21	\$173.29	1.1%	\$21,895,227	\$21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$67.92	\$68.75	-1.2%	\$18,894,005	\$18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$96.37	\$97.12	-0.8%	\$24,273,557	\$23,010,579	5.5%	61.1%	57.8%	5.7%
Totals	2,660,035	2,718,817	-2.2%	\$78.05	\$76.81	1.6%	\$207,621,421	\$208,842,478	-0.6%	47.8%	49.2%	-2.7%

# Hotel Statistics Fiscal Year to Date July 2010 Through June 2011

	Cash Occupied Rooms	Average Cash Rate	Taxable Revenue	Percent of Cash Occupancy
Location	Year %	Year %	Year %	Year %
	FY 10-11   FY 09-10   Change	FY 10-11   FY 09-10   Change	FY 10-11 FY 09-10 Change	FY 10-11   FY 09-10   Change
Reno-Suburban	981,882 1,010,741 -2.9%	\$80.68 \$82.42 -2.1%	\$79,218,912 \$83,302,389 -5.4%	53.6% 53.3% 0.8%
Reno-Downtown	1,108,328 1,197,861 -7.5%	\$60.08 \$59.18 1.5%	\$66,590,118 \$70,884,809 -4.9%	47.4% 50.3% -6.0%
North Lake Tahoe	125,270 122,044 2.6%	\$173.29 \$175.69 -1.4%	\$21,707,879 \$21,441,499 4.5%	48.3% 46.9% 2.8%
Sparks	266,409 285,282 -6.6%	\$68.75 \$71.14 -3.4%	\$18,314,989 \$20,294,068 -10.2%	38.6% 41.2% -6.3%
Non-Gaming	236,928 221,320 7.1%	\$97.12 \$96.94 0.2%	\$23,010,579 \$21,453,702 14.0%	57.8% 54.9% 5.3%
Totals	2,718,817 2,837,248 -4.2%	\$76.81 \$76.62 0.2%	\$208,842,478 \$217,376,465 -3.9%	49.2% 50.4% -2.4%

# Hotel Statistics Fiscal Year July 2009 Through June 2010

Location		Occupied Ro ear FY 08-09	% Change	Avera Yea FY 09-10		Rate % Change	Tax Ye FY 09-10	cable Revenue ear FY 08-09	% Change	Percent o Yea FY 09-10		cupancy % Change
Reno-Suburban	1,010,901	984,956	2.6%	\$82.40	\$83.21	-1.0%	\$83,302,388	\$81,959,861	1.6%	53.3%	52.3%	1.9%
Reno-Downtown	1,197,701	1,205,496	-0.6%	\$59.18	\$62.80	-5.8%	\$70,884,809	\$75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe	122,044	120,608	1.2%	\$175.69	\$188.39	-6.7%	\$21,441,496	\$22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282	297,907	-4.2%	\$71.14	\$73.81	-3.6%	\$20,294,069	\$21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320	172,957	28.0%	\$96.94	\$96.33	0.6%	\$21,453,703	\$16,660,406	28.8%	54.9%	54.8%	0.2%
Totals	2,837,248	2,781,924	2.0%	\$76.62	\$78.74	-2.7%	\$217,376,465	\$219,039,420	-0.8%	50.4%	49.4%	2.0%

# Hotel Statistics Fiscal Year July 2008 Through June 2009

	Cash Occupi	ed Rooms	Aver	age Cash F	Rate		Tax	able Revenue		Percent of	of Cash Oc	cupancy
Location	Year	%	Ye		%		Ye	ar	%	Ye	ar	%
	FY 08-09 FY 07	-08 Change	FY 08-09	FY 07-08	Change		FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change
Reno-Suburban	984,956 1,037	219 -5.0%	\$83.21	\$86.57	-3.9%		\$81,959,861	\$89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno-Downtown	1,205,496 1,353	689 -10.9%	\$62.80	\$72.28	-13.1%		\$75,709,857	\$97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe	120,608 138	677 -13.0%	\$188.39	\$193.63	-2.7%		\$22,721,043	\$26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907 392	929 -24.2%	\$73.81	\$74.17	-0.5%		\$21,988,252	\$29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957 130	156 32.9%	\$96.33	\$111.52	-13.6%		\$16,660,407	\$14,515,412	14.8%	54.8%	71.4%	-23.4%
Totals	2,781,924 3,052	670 -8.9%	\$78.74	\$84.56	-6.9%	-	\$219,039,420	\$258,147,264	-15.1%	49.4%	55.4%	-10.8%

## Hotel Statistics Fiscal Year July 2007 Through June 2008

	Cash Occupied R	ooms	Avera	age Cash F	Rate	Tax	cable Revenue		Percent	of Cash Oc	cupancy
Location	Year	%	Yea		%		ear	%	Ye		%
	FY 07-08 FY 06-07	Change	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change
Reno-Suburban	1,037,219 970,076	6.9%	\$86.57	\$84.85	2.0%	\$89,792,111	\$82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno-Downtown	1,353,689 1,580,181	-14.3%	\$72.28	\$68.95	4.8%	\$97,842,584	\$108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe	138,677 141,935	-2.3%	\$193.63	\$180.22	7.4%	\$26,852,646	\$25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929 437,350	-10.2%	\$74.17	\$71.75	3.4%	\$29,144,511	\$31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156 109,186	19.2%	\$111.52	\$99.29	12.3%	\$14,515,412	\$10,841,377	33.9%	71.4%	77.1%	-7.3%
Totals	3,052,670 3,238,728	-5.7%	\$84.56	\$79.99	5.7%	\$258,147,264	\$259,073,512	-0.4%	55.4%	61.0%	-9.2%

## Hotel Statistics Calendar Year January Through July Through October 2018

	Cash O	ccupied Re	ooms	Aver	age Cash	Rate	Overall	Taxable Rever	nue	Percent of	Cash Oc	cupancy	Comp	Occupied I	Rooms	Percent of	Cash/Comp	Occupancy Occupancy	Basic Ro	om Revenue
Location	Yea	ır	%	Ye	ar	%	Ye	ar	%	Yea	r	%	Ye	ar	%	Yea	ar	%	July-Oc	tober 2018
	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	ADR	Revenue
Reno-Suburban	886,707	888,279	-0.2%	\$117.83	\$109.44	7.7%	\$104,478,151	\$97,209,099	7.5%	58.2%	58.3%	-0.2%	386,563	411,818	-6.1%	83.5%	85.3%	-2.0%	\$43.53	\$38,601,976
Reno-Downtown	737,612	806,842	-8.6%	\$98.61	\$88.17	11.8%	\$72,738,630	\$71,138,363	2.2%	41.8%	45.6%	-8.3%	295,873	295,143	0.2%	58.6%	62.3%	-5.9%	\$37.78	\$27,868,698
North Lake Tahoe	102,687	103,048	-0.4%	\$273.23	\$263.30	3.8%	\$28,057,160	\$27,132,615	3.4%	65.4%	65.9%	-0.8%	2,913	2,629	10.8%	67.2%	67.6%	-0.6%	\$141.32	\$14,512,223
Sparks	294,382	313,724	-6.2%	\$84.89	\$75.96	11.8%	\$24,990,959	\$23,830,865	4.9%	61.0%	64.9%	-6.0%	54,269	40,689	33.4%	72.3%	73.4%	-1.5%	\$31.28	\$9,207,075
Non-Gaming	569,368	544,372	4.6%	\$125.53	\$118.14	6.3%	\$71,474,767	\$64,310,408	11.1%	67.1%	65.8%	2.0%	146	341	-57.2%	67.1%	65.8%	2.0%	\$54.92	\$31,268,828
Totals	2,590,756	2,656,265	-2.5%	\$116.47	\$106.77	9.1%	\$301,739,667	\$283,621,350	6.4%	54.2%	55.8%	-2.9%	739,764	750,620	-1.4%	69.7%	71.6%	-2.7%	\$46.88	\$121,458,799

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

#### Hotel Statistics Calendar Year January Through December 2017

	Cash Occupied R	looms	Avera	age Cash F	Rate	Ta	kable Revenue		Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location	Year	%	Yea		%		ear	%	Yea		%	Ye		%	Yea		%
	2017 2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change
Reno-Suburban	1,053,772 1,002,313	5.1%	\$108.12	\$102.35	5.6%	\$113,934,264	\$102,582,668	11.1%	57.4%	54.6%	5.1%	486,977	498,288	-2.3%	84.0%	81.8%	2.7%
Reno-Downtown	941,484 932,831	0.9%	\$87.28	\$85.04	2.6%	\$82,173,937	\$79,326,947	3.6%	44.3%	43.5%	1.8%	344,166	361,414	-4.8%	60.5%	60.4%	0.2%
North Lake Tahoe	118,442 118,973	-0.4%	\$256.85	\$250.43	2.6%	\$30,421,873	\$29,794,447	2.1%	63.0%	62.4%	1.0%	3,001	2,619	14.6%	64.6%	63.8%	1.3%
Sparks	372,600 370,416	0.6%	\$75.49	\$65.76	14.8%	\$28,126,329	\$24,358,804	15.5%	64.1%	63.5%	1.1%	47,813	49,137	-2.7%	72.4%	71.9%	0.7%
Non-Gaming	640,711 561,060	14.2%	\$117.68	\$107.22	9.8%	\$75,395,773	\$60,157,079	25.3%	64.6%	58.8%	9.9%	367	445	-17.5%	64.7%	58.9%	9.8%
Totals	3,127,009 2,985,593	4.7%	\$105.55	\$99.22	6.4%	\$330,052,176	\$296,219,945	11.4%	54.7%	52.3%	4.4%	882,324	911,903	-3.2%	70.1%	68.3%	2.6%

## Hotel Statistics Calendar Year January Through December 2016

	Cash (	Occupied R	ooms	Aver	age Cash	Rate	Tax	able Revenue		Percent of	Cash Oc	cupancy	Comp	Occupied I	Rooms	Percent of	Cash/Com	p Occupancy
Location	Ye	ar	%	Ye	ar	%	Ye	ar	%	Yea	r	%	Ye	ear	%	Yea	ar	%
	2016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change
Reno-Suburban	1,002,313	973,661	2.9%	\$102.35	\$99.36	3.0%	\$102,582,668	\$96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno-Downtown	932,831	989,389	-5.7%	\$85.04	\$73.25	16.1%	\$79,326,947	\$72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe	118,973	118,398	0.5%	\$250.43	\$236.20	6.0%	\$29,794,447	\$27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$65.76	\$63.03	4.3%	\$24,358,804	\$21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$107.22	\$103.05	4.0%	\$60,157,079	\$44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593	2,863,949	4.2%	\$99.22	\$92.13	7.7%	\$296,219,945	\$263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

## Hotel Statistics Calendar Year January Through December 2015

	Cash	Occupied R	ooms	Avera	age Cash F	Rate	Tax	able Revenue		Percent o	f Cash Oc	cupancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location	Ye	ear	%	Yea	ar	%	Ye	ar	%	Yea	ır	%	Ye	ar	%	Yea	ar	%
	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change
Reno-Suburban	973,661	891,515	9.2%	\$99.36	\$96.69	2.8%	\$96,743,878	\$86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno-Downtown	989,389	1,074,581	-7.9%	\$73.25	\$66.11	10.8%	\$72,470,972	\$71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe	118,398	111,355	6.3%	\$236.20	\$229.86	2.8%	\$27,965,261	\$25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$63.03	\$61.48	2.5%	\$21,975,030	\$20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$103.05	\$101.68	1.3%	\$44,706,194	\$29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949	2,703,446	5.9%	\$92.13	\$86.25	6.8%	\$263,861,335	\$233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

## Hotel Statistics Calendar Year January Through December 2014

	Cash C	Occupied Ro	ooms	Avera	age Cash I	Rate	Tax	able Revenue		Percent o	f Cash Occ	cupancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location	Yea		%	Yea		%	Ye		%	Yea		%	Ye		%	Yea		%
	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change
Reno-Suburban	891,515	922,037	-3.3%	\$96.69	\$95.61	1.1%	\$86,199,866	\$88,160,187	-2.2%	48.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno-Downtown	1,074,581	1,122,649	-4.3%	\$66.11	\$66.41	-0.5%	\$71,036,790	\$74,554,625	-4.7%	45.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe	111,355	126,784	-12.2%	\$229.86	\$195.71	17.4%	\$25,595,631	\$24,812,551	3.2%	59.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$61.48	\$73.58	-16.4%	\$20,358,040	\$19,477,105	4.5%	50.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$101.68	\$100.63	1.0%	\$29,983,610	\$27,400,091	9.4%	67.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
Totals	2,703,446	2,708,464	-0.2%	\$86.25	\$86.55	-0.3%	\$233,173,936	\$234,404,559	-0.5%	49.2%	49.0%	0.4%	926,859	882,558	5.0%	66.1%	64.9%	1.8%

## Hotel Statistics Calendar Year January Through December 2013

	Cash Occupied Rooms		Average Cash	Rate	Taxable	Revenue		Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Comp	Occupancy
Location		/6	Year	%	Year		%	Year		%	Ye		%	Yea		%
	2013 2012 Ch	inge 201	3 2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change
Reno-Suburban	922,037 934,637	1.3% \$9	.61 \$84.9	12.6%	\$88,160,187 \$79	9,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno-Downtown	1,122,649 1,087,152	3.3% \$6	.41 \$60.7	9.4%	\$74,554,625 \$65	5,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe	126,784 121,470	4.4% \$19	.71 \$179.2	9.2%	\$24,812,551 \$2°	21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701 258,399	2.4% \$7	.58 \$66.3	3 10.8%	\$19,477,105 \$17	7,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293 254,672	6.9% \$10	.63 \$97.5	2 3.2%	\$27,400,091 \$24	4,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2,708,464 2,656,330	2.0% \$8	.55 \$78.7	4 9.9%	\$234,404,559 \$209	9,152,937	12.1%	49.0%	47.6%	2.7%	882,558	809,437	9.0%	64.9%	62.2%	4.5%

# Hotel Statistics Calendar Year January Through December 2012

	Cash Occupied R	ooms	Avera	age Cash I	Rate	Tax	able Revenue		Percent of	f Cash Occ	cupancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	Occupancy
Location	Year	%	Yea		%	Ye		%	Yea		%	Ye		%	Yea		%
	2012 2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change
Reno-Suburban	934,637 971,591	-3.8%	\$84.94	\$83.16	2.1%	\$79,388,186	\$80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno-Downtown	1,087,152 1,113,288	-2.3%	\$60.71	\$61.41	-1.1%	\$65,999,148	\$68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe	121,470 131,491	-7.6%	\$179.28	\$173.35	3.4%	\$21,777,047	\$22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399 286,473	-9.8%	\$66.38	\$69.41	-4.4%	\$17,152,886	\$19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672 248,097	2.7%	\$97.52	\$96.10	1.5%	\$24,835,669	\$23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330 2,750,940	-3.4%	\$78.74	\$78.40	0.4%	\$209,152,937	\$215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

# Hotel Statistics Calendar Year January Through December 2011

	Cash Occupied	Average Cash Rate			Tax	Percent of Cash Occupancy					
Location	Year	%	Year		%	Ye	Year %		Year		%
	2011 2010	Change	2011	2010	Change	2011	2010	Change	2011	2010	Change
Reno-Suburban	971,591 973,64	3 -0.2%	\$83.16	\$85.56	-2.8%	\$80,798,447	\$83,302,389	-0.3%	53.8%	52.3%	2.9%
Reno-Downtown	1,113,288 1,171,16	9 -4.9%	\$61.41	\$60.52	1.5%	\$68,367,701	\$70,884,809	-3.6%	47.6%	49.6%	-4.4%
North Lake Tahoe	131,491 126,18	2 4.2%	\$173.35	\$169.93	2.0%	\$22,793,340	\$21,441,499	6.3%	51.0%	48.6%	4.9%
Sparks	286,473 274,25	2 4.5%	\$69.41	\$74.00	-6.2%	\$19,884,508	\$20,294,068	-2.0%	41.4%	39.7%	4.0%
Non-Gaming	248,097 233,28	0 6.4%	\$96.10	\$91.97	4.5%	\$23,843,178	\$21,453,702	11.1%	60.3%	56.9%	7.4%
Totals	2,750,940 2,778,52	6 -1.0%	\$78.40	\$78.23	0.2%	\$215,687,174	\$217,376,467	-0.8%	49.8%	49.7%	0.2%

## Hotel Statistics Calendar Year January Through December 2010

	Cash Occupied Rooms			Average Cash Rate			I	Taxable Revenue				Percent of Cash Occupancy			
Location	Year		%	Yea	Year			Year %				Year		%	
	2010	2009	Change	2010	2009	Change	Į	2010	2009	Change	201	0	2009	Change	
Reno-Suburban	973,643	993,290	-1.9%	\$85.56	\$81.16	2.5%		\$83,302,389	\$80,610,629	0.6%	52	.3%	52.3%	-0.2%	
Reno-Downtown	1,171,169	1,150,215	1.8%	\$60.52	\$58.96	0.2%		\$70,884,809	\$67,817,626	2.1%	49	.6%	48.3%	2.7%	
North Lake Tahoe	126,182	114,627	10.1%	\$169.93	\$184.98	-5.6%		\$21,441,499	\$21,203,659	3.9%	48	.6%	44.1%	10.2%	
Sparks	274,252	280,097	-2.1%	\$74.00	\$71.70	-2.1%		\$20,294,068	\$20,082,429	-4.1%	39	.7%	40.2%	-1.2%	
Non-Gaming	233,280	199,006	17.2%	\$91.97	\$98.05	0.1%		\$21,453,702	\$19,512,497	17.4%	56	.9%	52.2%	8.8%	
Totals	2,778,526	2,737,235	1.6%	\$78.23	\$76.44	0.9%	-	\$217,376,467	\$209,226,840	2.5%	49	.7%	48.7%	2.1%	

# Hotel Statistics Calendar Year January Through December 2009

	Cash Occupied Rooms			Average Cash Rate			Tax	able Revenue	Percent of Cash Occupancy			
Location		ear	%	Yea		%	Ye		%	Yea		%
	2009	2008	Change	2009	2008	Change	2009	2008	Change	2009	2008	Change
Reno-Suburban	993,290	1,027,469	-3.3%	\$81.16	\$83.87	-3.2%	\$80,610,629	\$86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno-Downtown	1,150,215	1,248,008	-7.8%	\$58.96	\$67.54	-12.7%	\$67,817,626	\$84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe	114,627	133,142	-13.9%	\$184.98	\$188.98	-2.1%	\$21,203,659	\$25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097	347,761	-19.5%	\$71.70	\$75.50	-5.0%	\$20,082,429	\$26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006	159,151	25.0%	\$98.05	\$100.88	-2.8%	\$19,512,497	\$16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235	2,915,531	-6.1%	\$76.44	\$81.61	-6.3%	\$209,226,840	\$237,942,950	-12.1%	48.7%	51.6%	-5.6%

# Hotel Statistics Calendar Year January Through December 2008

	Cash Occupied Rooms			Average Cash Rate			Tax	kable Revenue	Percent of Cash Occupancy			
Location	Year		%	Ye	Year		Ye	Year %		Year		%
	2008	2007	Change	2008	2007	Change	2008	2007	Change	2008	2007	Change
Reno-Suburban	1,027,469	994,288	3.3%	\$83.87	\$86.44	-3.0%	\$86,176,088	\$85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno-Downtown	1,248,008	1,527,049	-18.3%	\$67.54	\$72.36	-6.7%	\$84,291,975	\$110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe	133,142	140,933	-5.5%	\$188.98	\$191.91	-1.5%	\$25,161,700	\$27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$75.50	\$72.03	4.8%	\$26,257,551	\$30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$100.88	\$105.31	-4.2%	\$16,055,636	\$11,610,580	38.3%	68.2%	70.6%	-3.4%
Totals	2,915,531	3,196,626	-8.8%	\$81.61	\$83.10	-1.8%	\$237,942,950	\$265,650,612	-10.4%	51.6%	59.8%	-13.7%

## Hotel Statistics Calendar Year January Through December 2007

Cash Occupied Rooms			ooms	Average Cash Rate			Tax	Percent of Cash Occupancy				
Location	Ye	Year		Year		%	Year		%	Year		%
	2007	2006	Change	2007	2006	Change	2007	2006	Change	2007	2006	Change
Reno-Suburban	994,288	1,067,234	-6.8%	\$86.44	\$79.90	8.2%	\$85,941,685	\$85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno-Downtown	1,527,049	1,579,259	-3.3%	\$72.36	\$64.93	11.4%	\$110,502,057	\$102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe	140,933	151,237	-6.8%	\$191.91	\$169.79	13.0%	\$27,047,049	\$25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$72.03	\$70.04	2.8%	\$30,549,241	\$29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$105.31	\$95.52	10.3%	\$11,610,580	\$8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$83.10	\$76.05	9.3%	\$265,650,612	\$251,741,941	5.5%	59.8%	61.4%	-2.6%