

### Hotel Statistics December

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	December		%	December		December		%	December		%	December		%	December		%	December		%
	2018	2017		Change	ADR	Revenue	2018		2017	Change		2018	2017		Change	2018		2017	Change	
Reno-Suburban	72,192	87,208	-17.2%	\$87.69	\$6,330,597	\$112.40	\$103.28	8.8%	\$8,114,092	\$9,006,830	-9.9%	44.4%	53.7%	-17.1%	35,946	38,941	-7.7%	66.6%	77.7%	-14.3%
Reno-Downtown	68,405	72,745	-6.0%	\$79.22	\$5,418,788	\$103.60	\$86.26	20.1%	\$7,086,488	\$6,274,701	12.9%	37.8%	44.3%	-5.5%	24,198	25,046	-3.4%	51.2%	53.9%	-4.8%
North Lake Tahoe	8,546	8,109	5.4%	\$273.00	\$2,333,060	\$281.28	\$254.39	10.6%	\$2,403,838	\$2,062,888	16.5%	53.5%	50.8%	5.3%	375	237	58.2%	55.9%	52.3%	6.9%
Sparks	28,715	31,355	-8.4%	\$60.40	\$1,734,425	\$78.78	\$78.41	0.5%	\$2,262,257	\$2,458,473	-8.0%	57.7%	62.6%	-8.0%	3,047	3,310	-7.9%	63.8%	69.2%	-7.9%
Non-Gaming	55,331	48,170	14.9%	\$95.34	\$5,275,000	\$110.95	\$112.87	-1.7%	\$6,139,152	\$5,437,073	12.9%	60.6%	57.9%	4.7%	-	23	-100.0%	60.6%	58.0%	4.7%
<b>Totals</b>	<b>233,189</b>	<b>247,587</b>	<b>-5.8%</b>	<b>\$90.45</b>	<b>\$21,091,869</b>	<b>\$111.52</b>	<b>\$101.94</b>	<b>9.4%</b>	<b>\$26,005,827</b>	<b>\$25,239,964</b>	<b>3.0%</b>	<b>46.6%</b>	<b>50.2%</b>	<b>-7.2%</b>	<b>63,566</b>	<b>67,557</b>	<b>-5.9%</b>	<b>59.3%</b>	<b>63.9%</b>	<b>-7.2%</b>

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

### Hotel Statistics November

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	November		%	November		November		%	November		%	November		%	November		%	November		%
	2018	2017		Change	ADR	Revenue	2018		2017	Change		2018	2017		Change	2018		2017	Change	
Reno-Suburban	65,176	78,285	-16.7%	\$87.22	\$5,684,856	\$108.93	\$98.59	10.5%	\$7,099,700	\$7,718,335	-8.0%	44.1%	53.0%	-16.8%	37,739	36,218	4.2%	69.7%	77.5%	-10.1%
Reno-Downtown	54,572	61,897	-11.8%	\$76.55	\$4,177,372	\$101.59	\$76.92	32.1%	\$5,544,144	\$4,760,873	16.5%	31.2%	35.2%	-11.4%	26,787	23,977	11.7%	46.5%	48.9%	-4.9%
North Lake Tahoe	8,771	7,285	20.4%	\$167.54	\$1,469,524	\$171.02	\$168.34	1.6%	\$1,499,982	\$1,226,370	22.3%	56.4%	46.9%	20.5%	266	135	97.0%	58.1%	47.7%	21.8%
Sparks	24,957	27,521	-9.3%	\$59.54	\$1,485,970	\$77.61	\$66.75	16.3%	\$1,936,965	\$1,836,991	5.4%	52.6%	57.8%	-9.0%	4,836	3,814	26.8%	62.8%	65.8%	-4.6%
Non-Gaming	51,109	48,169	6.1%	\$96.40	\$4,927,007	\$112.33	\$117.26	-4.2%	\$5,741,279	\$5,648,293	1.6%	59.2%	59.8%	-1.0%	5	3	66.7%	59.2%	59.8%	-1.0%
<b>Totals</b>	<b>204,585</b>	<b>223,157</b>	<b>-8.3%</b>	<b>\$86.74</b>	<b>\$17,744,729</b>	<b>\$106.67</b>	<b>\$94.96</b>	<b>12.3%</b>	<b>\$21,822,071</b>	<b>\$21,190,862</b>	<b>3.0%</b>	<b>43.4%</b>	<b>47.8%</b>	<b>-9.4%</b>	<b>69,633</b>	<b>64,147</b>	<b>8.6%</b>	<b>58.1%</b>	<b>61.5%</b>	<b>-5.5%</b>

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

### Hotel Statistics October

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	October		%	October		October		%	October		%	October		%	October		%	October		%
	2018	2017		Change	ADR	Revenue	2018		2017	Change		2018	2017		Change	2018		2017	Change	
Reno-Suburban	77,650	88,586	-12.3%	\$96.71	\$7,509,682	\$118.64	\$101.64	16.7%	\$9,212,304	\$9,003,489	2.3%	51.4%	58.6%	-12.3%	39,646	42,121	-5.9%	77.6%	86.5%	-10.3%
Reno-Downtown	70,849	78,489	-9.7%	\$79.84	\$5,656,819	\$102.26	\$85.16	20.1%	\$7,245,292	\$6,683,881	8.4%	39.2%	43.2%	-9.3%	28,092	29,204	-3.8%	54.7%	59.3%	-7.8%
North Lake Tahoe	9,893	9,654	2.5%	\$185.87	\$1,838,834	\$210.39	\$211.49	-0.5%	\$2,081,405	\$2,041,729	1.9%	62.0%	60.5%	2.5%	255	243	4.9%	63.6%	62.0%	2.6%
Sparks	26,452	29,130	-9.2%	\$59.35	\$1,569,874	\$75.70	\$71.03	6.6%	\$2,002,373	\$2,068,982	-3.2%	54.4%	59.4%	-8.4%	4,626	4,017	15.2%	63.9%	67.6%	-5.5%
Non-Gaming	55,682	55,764	-0.1%	\$119.18	\$6,636,380	\$119.97	\$121.05	-0.9%	\$6,679,902	\$6,750,139	-1.0%	60.4%	65.5%	-7.8%	3	16	-81.3%	60.4%	71.6%	-7.8%
<b>Totals</b>	<b>240,526</b>	<b>261,623</b>	<b>-8.1%</b>	<b>\$96.50</b>	<b>\$23,211,590</b>	<b>\$113.17</b>	<b>\$101.48</b>	<b>11.5%</b>	<b>\$27,221,276</b>	<b>\$26,548,219</b>	<b>2.5%</b>	<b>49.2%</b>	<b>54.2%</b>	<b>-9.2%</b>	<b>72,622</b>	<b>75,601</b>	<b>-3.9%</b>	<b>64.1%</b>	<b>69.8%</b>	<b>-8.3%</b>

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

**Hotel Statistics September**

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	September		%	September		September		%	September		%	September		%	September		%	September		%
	2018	2017		Change	ADR	Revenue	2018		2017	Change		2018	2017		Change	2018		2017	Change	
Reno-Suburban	95,315	104,515	-8.8%	\$113.45	\$10,813,528	\$137.30	\$121.89	12.6%	\$13,086,336	\$12,739,778	2.7%	59.9%	65.7%	-8.8%	39,434	40,738	-3.2%	84.7%	91.3%	-7.2%
Reno-Downtown	80,509	94,342	-14.7%	\$98.92	\$7,963,564	\$121.96	\$99.86	22.1%	\$9,818,991	\$9,420,958	4.2%	46.0%	53.7%	-14.3%	32,729	31,669	3.3%	64.7%	71.7%	-9.8%
North Lake Tahoe	11,563	11,297	2.4%	\$260.16	\$3,008,235	\$286.76	\$272.80	5.1%	\$3,315,749	\$3,081,824	7.6%	74.4%	72.7%	2.3%	288	317	-9.1%	76.2%	74.7%	2.0%
Sparks	29,513	32,138	-8.2%	\$84.56	\$2,495,663	\$100.54	\$93.96	7.0%	\$2,967,276	\$3,019,611	-1.7%	61.4%	66.2%	-7.3%	6,870	5,581	23.1%	75.7%	77.6%	-2.6%
Non-Gaming	60,177	59,058	1.9%	\$133.57	\$8,037,972	\$133.67	\$135.56	-1.4%	\$8,043,665	\$8,005,750	0.5%	71.1%	71.6%	-0.6%	8	11	-27.3%	71.1%	71.6%	-0.7%
<b>Totals</b>	<b>277,077</b>	<b>301,350</b>	<b>-8.1%</b>	<b>\$116.64</b>	<b>\$32,318,963</b>	<b>\$134.37</b>	<b>\$120.35</b>	<b>11.7%</b>	<b>\$37,232,016</b>	<b>\$36,267,921</b>	<b>2.7%</b>	<b>57.5%</b>	<b>62.6%</b>	<b>-8.1%</b>	<b>79,329</b>	<b>78,316</b>	<b>1.3%</b>	<b>73.9%</b>	<b>78.9%</b>	<b>-6.3%</b>

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**Hotel Statistics August**

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	August		%	August		August		%	August		%	August		%	August		%	August		%
	2018	2017		Change	ADR	Revenue	2018		2017	Change		2018	2017		Change	2018		2017	Change	
Reno-Suburban	92,260	103,298	-10.7%	\$112.54	\$10,383,359	\$137.50	\$124.45	10.5%	\$12,685,757	\$12,855,898	-1.3%	61.1%	68.4%	-10.7%	42,534	41,109	3.5%	89.2%	95.6%	-6.7%
Reno-Downtown	86,000	103,341	-16.8%	\$89.18	\$7,669,819	\$111.16	\$95.74	16.1%	\$9,559,334	\$9,894,187	-3.4%	47.7%	56.9%	-16.2%	33,255	35,827	-7.2%	66.2%	76.7%	-13.7%
North Lake Tahoe	13,134	12,275	7.0%	\$340.97	\$4,478,315	\$370.28	\$358.10	3.4%	\$4,863,298	\$4,395,723	10.6%	82.3%	76.9%	7.0%	294	221	33.0%	84.1%	78.3%	7.4%
Sparks	33,434	35,337	-5.4%	\$83.01	\$2,775,349	\$101.67	\$95.83	6.1%	\$3,399,244	\$3,386,216	0.4%	68.5%	72.1%	-5.1%	5,935	5,015	18.3%	80.6%	82.4%	-2.2%
Non-Gaming	63,572	61,829	2.8%	\$138.31	\$8,792,367	\$138.98	\$135.37	2.7%	\$8,835,144	\$8,369,873	5.6%	72.8%	72.6%	0.3%	32	6	433.3%	72.9%	72.6%	0.4%
<b>Totals</b>	<b>288,400</b>	<b>316,080</b>	<b>-8.8%</b>	<b>\$118.24</b>	<b>\$34,099,210</b>	<b>\$136.42</b>	<b>\$123.08</b>	<b>10.8%</b>	<b>\$39,342,778</b>	<b>\$38,901,897</b>	<b>1.1%</b>	<b>59.7%</b>	<b>65.5%</b>	<b>-8.9%</b>	<b>82,050</b>	<b>82,178</b>	<b>-0.2%</b>	<b>76.6%</b>	<b>82.5%</b>	<b>-7.2%</b>

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**Hotel Statistics July**

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	July		%	July		July		%	July		%	July		%	July		%	July		%
	2018	2017		Change	ADR	Revenue	2018		2017	Change		2018	2017		Change	2018		2017	Change	
Reno-Suburban	95,574	97,958	-2.4%	\$103.54	\$9,895,407	\$122.01	\$112.60	8.4%	\$11,661,101	\$11,030,187	5.7%	63.3%	64.8%	-2.5%	43,096	45,989	-6.3%	91.8%	95.3%	-3.7%
Reno-Downtown	86,480	104,803	-17.5%	\$76.07	\$6,578,496	\$94.45	\$87.09	8.5%	\$8,168,207	\$9,127,262	-10.5%	48.2%	57.8%	-16.4%	34,997	36,420	-3.9%	67.8%	77.8%	-13.0%
North Lake Tahoe	13,817	13,568	1.8%	\$375.40	\$5,186,838	\$404.03	\$392.77	2.9%	\$5,582,484	\$5,329,163	4.8%	86.5%	85.0%	1.9%	505	290	74.1%	89.7%	86.8%	3.3%
Sparks	33,844	37,438	-9.6%	\$69.91	\$2,366,188	\$87.97	\$86.18	2.1%	\$2,977,257	\$3,226,273	-7.7%	70.0%	76.6%	-8.6%	7,237	4,855	49.1%	85.0%	86.5%	-1.7%
Non-Gaming	61,779	58,786	5.1%	\$126.29	\$7,802,108	\$126.94	\$123.70	2.6%	\$7,841,970	\$7,271,594	7.8%	70.0%	69.1%	1.3%	12	4	200.0%	70.0%	69.1%	1.3%
<b>Totals</b>	<b>291,494</b>	<b>312,553</b>	<b>-6.7%</b>	<b>\$109.19</b>	<b>\$31,829,037</b>	<b>\$124.29</b>	<b>\$115.13</b>	<b>8.0%</b>	<b>\$36,231,019</b>	<b>\$35,984,480</b>	<b>0.7%</b>	<b>60.4%</b>	<b>64.8%</b>	<b>-6.8%</b>	<b>85,847</b>	<b>87,558</b>	<b>-2.0%</b>	<b>78.1%</b>	<b>82.9%</b>	<b>-5.8%</b>

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

**Hotel Statistics Fiscal Year to Date July through December 2018**

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	July-October 2018	
	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	ADR	Revenue
Reno-Suburban	498,167	559,850	-11.0%	\$124.17	\$111.38	11.5%	\$61,859,290	\$62,354,517	-0.8%	54.0%	60.7%	-11.0%	238,395	245,116	-2.7%	79.8%	87.3%	-8.5%	101.6073	\$50,617,428
Reno-Downtown	446,815	515,617	-13.3%	\$106.13	\$89.53	18.5%	\$47,422,457	\$46,161,862	2.7%	41.7%	47.9%	-12.7%	180,058	182,143	-1.1%	58.5%	64.8%	-9.6%	83.8487	\$37,464,858
North Lake Tahoe	65,724	62,188	5.7%	\$300.45	\$291.66	3.0%	\$19,746,755	\$18,137,696	8.9%	69.2%	65.5%	5.6%	1,983	1,443	37.4%	71.3%	67.0%	6.4%	278.6624	\$18,314,807
Sparks	176,915	192,919	-8.3%	\$87.87	\$82.92	6.0%	\$15,545,373	\$15,996,547	-2.8%	60.8%	65.8%	-7.6%	32,551	26,592	22.4%	72.0%	74.9%	-3.9%	70.24542	\$12,427,469
Non-Gaming	347,650	331,776	4.8%	\$124.50	\$125.03	-0.4%	\$43,281,112	\$41,482,721	4.3%	65.6%	66.1%	-0.8%	60	63	-4.8%	65.6%	66.1%	-0.8%	\$119.29	\$41,470,835
<b>Totals</b>	<b>1,535,271</b>	<b>1,662,350</b>	<b>-7.6%</b>	<b>\$122.36</b>	<b>\$110.77</b>	<b>10.5%</b>	<b>\$187,854,987</b>	<b>\$184,133,343</b>	<b>2.0%</b>	<b>52.8%</b>	<b>57.5%</b>	<b>-8.2%</b>	<b>453,047</b>	<b>455,357</b>	<b>-0.5%</b>	<b>68.3%</b>	<b>73.3%</b>	<b>-6.7%</b>	<b>\$104.41</b>	<b>\$160,295,397</b>

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

**Hotel Statistics Fiscal Year to Date July through June 2018**

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change
Reno-Suburban	1,085,758	1,008,742	7.6%	\$110.69	\$105.62	4.8%	\$120,187,171	\$106,541,744	12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno-Downtown	929,391	901,643	3.1%	\$90.50	\$85.81	5.5%	\$84,108,667	\$77,372,849	8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe	116,468	120,694	-3.5%	\$260.60	\$252.23	3.3%	\$30,351,920	\$30,442,595	-0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058	375,918	-3.2%	\$81.42	\$67.95	19.8%	\$29,641,355	\$25,542,451	16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934	607,790	8.6%	\$123.58	\$110.02	12.3%	\$81,556,807	\$66,866,483	22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
<b>Totals</b>	<b>3,155,609</b>	<b>3,014,787</b>	<b>4.7%</b>	<b>\$109.60</b>	<b>\$101.75</b>	<b>7.7%</b>	<b>\$345,845,921</b>	<b>\$306,766,122</b>	<b>12.7%</b>	<b>55.1%</b>	<b>52.8%</b>	<b>4.4%</b>	<b>875,273</b>	<b>896,616</b>	<b>-2.4%</b>	<b>70.3%</b>	<b>68.5%</b>	<b>2.6%</b>

**Hotel Statistics Fiscal Year to Date July 2016 Through June 2017**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change
Reno-Suburban	1,008,742	1,011,104	-0.2%	\$105.62	\$98.92	6.8%	\$106,541,744	\$100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno-Downtown	901,643	964,982	-6.6%	\$85.81	\$79.95	7.3%	\$77,372,849	\$77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe	120,694	120,195	0.4%	\$252.23	\$244.06	3.3%	\$30,442,595	\$29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918	358,454	4.9%	\$67.95	\$62.94	8.0%	\$25,542,451	\$22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790	533,608	13.9%	\$110.02	\$103.26	6.5%	\$66,866,483	\$55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
<b>Totals</b>	<b>3,014,787</b>	<b>2,988,343</b>	<b>0.9%</b>	<b>\$101.75</b>	<b>\$95.09</b>	<b>7.0%</b>	<b>\$306,766,122</b>	<b>\$284,162,784</b>	<b>8.0%</b>	<b>52.8%</b>	<b>52.5%</b>	<b>0.6%</b>	<b>896,616</b>	<b>894,991</b>	<b>0.2%</b>	<b>68.5%</b>	<b>68.3%</b>	<b>0.4%</b>

**Hotel Statistics Fiscal Year to Date July 2015 Through June 2016**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15	
Reno-Suburban	1,011,104	915,606	10.4%	\$98.92	\$98.42	0.5%	\$100,014,299	\$90,112,335	11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno-Downtown	964,982	1,027,089	-6.0%	\$79.95	\$68.24	17.2%	\$77,152,748	\$70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe	120,195	113,571	5.8%	\$244.06	\$232.07	5.2%	\$29,335,174	\$26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454	338,766	5.8%	\$62.94	\$63.29	-0.6%	\$22,561,644	\$21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608	324,716	64.3%	\$103.26	\$102.88	0.4%	\$55,098,918	\$33,407,186	64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
<b>Totals</b>	<b>2,988,343</b>	<b>2,719,748</b>	<b>9.9%</b>	<b>\$95.09</b>	<b>\$88.76</b>	<b>7.1%</b>	<b>\$284,162,784</b>	<b>\$241,401,032</b>	<b>17.7%</b>	<b>52.5%</b>	<b>49.8%</b>	<b>5.4%</b>	<b>894,991</b>	<b>924,211</b>	<b>-3.2%</b>	<b>68.3%</b>	<b>66.7%</b>	<b>2.2%</b>

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

**Hotel Statistics Fiscal Year to Date July 2014 Through June 2015**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14	
Reno-Suburban	915,606	894,888	2.3%	\$98.42	\$95.48	3.1%	\$90,112,335	\$85,447,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno-Downtown	1,027,089	1,085,376	-5.4%	\$68.24	\$66.15	3.2%	\$70,083,520	\$71,794,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe	113,571	118,076	-3.8%	\$232.07	\$209.85	10.6%	\$26,355,994	\$24,778,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766	296,702	14.2%	\$63.29	\$66.90	-5.4%	\$21,441,998	\$19,849,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716	272,863	19.0%	\$102.88	\$101.05	1.8%	\$33,407,186	\$27,571,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
<b>Totals</b>	<b>2,719,748</b>	<b>2,667,905</b>	<b>1.9%</b>	<b>\$88.76</b>	<b>\$86.00</b>	<b>3.2%</b>	<b>\$241,401,032</b>	<b>\$229,442,390</b>	<b>5.2%</b>	<b>49.8%</b>	<b>48.5%</b>	<b>2.9%</b>	<b>924,211</b>	<b>904,456</b>	<b>2.2%</b>	<b>66.7%</b>	<b>64.9%</b>	<b>2.9%</b>

**Hotel Statistics Fiscal Year to Date July 2013 Through June 2014**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13	
Reno-Suburban	894,888	938,891	-4.7%	\$95.48	\$91.75	4.1%	\$85,447,880	\$86,144,727	-0.8%	48.8%	51.3%	-4.7%	460,132	401,424	14.6%	74.0%	73.2%	1.0%
Reno-Downtown	1,085,376	1,129,005	-3.9%	\$66.15	\$63.82	3.6%	\$71,794,968	\$72,055,198	-0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe	118,076	131,027	-9.9%	\$209.85	\$184.76	13.6%	\$24,778,567	\$24,208,157	2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702	257,285	15.3%	\$66.90	\$69.62	-3.9%	\$19,849,293	\$17,912,959	10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863	266,363	2.4%	\$101.05	\$99.30	1.8%	\$27,571,682	\$26,449,190	4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
<b>Totals</b>	<b>2,667,905</b>	<b>2,722,571</b>	<b>-2.0%</b>	<b>\$86.00</b>	<b>\$83.29</b>	<b>3.3%</b>	<b>\$229,442,390</b>	<b>\$226,770,231</b>	<b>1.2%</b>	<b>48.5%</b>	<b>49.0%</b>	<b>-0.8%</b>	<b>904,456</b>	<b>850,734</b>	<b>6.3%</b>	<b>64.9%</b>	<b>64.2%</b>	<b>0.9%</b>

**Hotel Statistics Fiscal Year to Date July 2012 Through June 2013**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12	
Reno-Suburban	938,891	927,327	1.2%	\$91.75	\$83.53	9.8%	\$86,144,727	\$77,461,435	11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno-Downtown	1,129,005	1,077,673	4.8%	\$63.82	\$60.41	5.7%	\$72,055,198	\$65,097,196	10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe	131,027	124,969	4.8%	\$184.76	\$175.21	5.5%	\$24,208,157	\$21,895,227	10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285	278,200	-7.5%	\$69.62	\$67.92	2.5%	\$17,912,959	\$18,894,005	-5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363	251,866	5.8%	\$99.30	\$96.37	3.0%	\$26,449,190	\$24,273,557	9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
<b>Totals</b>	<b>2,722,571</b>	<b>2,660,035</b>	<b>2.4%</b>	<b>\$83.29</b>	<b>\$78.05</b>	<b>6.7%</b>	<b>\$226,770,231</b>	<b>\$207,621,421</b>	<b>9.2%</b>	<b>49.0%</b>	<b>47.8%</b>	<b>2.3%</b>	<b>850,734</b>	<b>818,151</b>	<b>4.0%</b>	<b>64.2%</b>	<b>62.6%</b>	<b>2.7%</b>

**Hotel Statistics Fiscal Year to Date July 2011 Through June 2012**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 11-12	FY 10-11		FY 11-12	FY 10-11		FY 11-12	FY 10-11		FY 11-12	FY 10-11	
Reno-Suburban	927,327	981,882	-5.6%	\$83.53	\$80.68	3.5%	\$77,461,435	\$79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno-Downtown	1,077,673	1,108,328	-2.8%	\$60.41	\$60.08	0.5%	\$65,097,196	\$66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe	124,969	125,270	-0.2%	\$175.21	\$173.29	1.1%	\$21,895,227	\$21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$67.92	\$68.75	-1.2%	\$18,894,005	\$18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$96.37	\$97.12	-0.8%	\$24,273,557	\$23,010,579	5.5%	61.1%	57.8%	5.7%
<b>Totals</b>	<b>2,660,035</b>	<b>2,718,817</b>	<b>-2.2%</b>	<b>\$78.05</b>	<b>\$76.81</b>	<b>1.6%</b>	<b>\$207,621,421</b>	<b>\$208,842,478</b>	<b>-0.6%</b>	<b>47.8%</b>	<b>49.2%</b>	<b>-2.7%</b>

**Hotel Statistics Fiscal Year to Date July 2010 Through June 2011**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 10-11	FY 09-10		FY 10-11	FY 09-10		FY 10-11	FY 09-10		FY 10-11	FY 09-10	
Reno-Suburban	981,882	1,010,741	-2.9%	\$80.68	\$82.42	-2.1%	\$79,218,912	\$83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno-Downtown	1,108,328	1,197,861	-7.5%	\$60.08	\$59.18	1.5%	\$66,590,118	\$70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe	125,270	122,044	2.6%	\$173.29	\$175.69	-1.4%	\$21,707,879	\$21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$68.75	\$71.14	-3.4%	\$18,314,989	\$20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$97.12	\$96.94	0.2%	\$23,010,579	\$21,453,702	14.0%	57.8%	54.9%	5.3%
<b>Totals</b>	<b>2,718,817</b>	<b>2,837,248</b>	<b>-4.2%</b>	<b>\$76.81</b>	<b>\$76.62</b>	<b>0.2%</b>	<b>\$208,842,478</b>	<b>\$217,376,465</b>	<b>-3.9%</b>	<b>49.2%</b>	<b>50.4%</b>	<b>-2.4%</b>

**Hotel Statistics Fiscal Year July 2009 Through June 2010**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change
Reno-Suburban	1,010,901	984,956	2.6%	\$82.40	\$83.21	-1.0%	\$83,302,388	\$81,959,861	1.6%	53.3%	52.3%	1.9%
Reno-Downtown	1,197,701	1,205,496	-0.6%	\$59.18	\$62.80	-5.8%	\$70,884,809	\$75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe	122,044	120,608	1.2%	\$175.69	\$188.39	-6.7%	\$21,441,496	\$22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282	297,907	-4.2%	\$71.14	\$73.81	-3.6%	\$20,294,069	\$21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320	172,957	28.0%	\$96.94	\$96.33	0.6%	\$21,453,703	\$16,660,406	28.8%	54.9%	54.8%	0.2%
<b>Totals</b>	<b>2,837,248</b>	<b>2,781,924</b>	<b>2.0%</b>	<b>\$76.62</b>	<b>\$78.74</b>	<b>-2.7%</b>	<b>\$217,376,465</b>	<b>\$219,039,420</b>	<b>-0.8%</b>	<b>50.4%</b>	<b>49.4%</b>	<b>2.0%</b>

**Hotel Statistics Fiscal Year July 2008 Through June 2009**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change
Reno-Suburban	984,956	1,037,219	-5.0%	\$83.21	\$86.57	-3.9%	\$81,959,861	\$89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno-Downtown	1,205,496	1,353,689	-10.9%	\$62.80	\$72.28	-13.1%	\$75,709,857	\$97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe	120,608	138,677	-13.0%	\$188.39	\$193.63	-2.7%	\$22,721,043	\$26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907	392,929	-24.2%	\$73.81	\$74.17	-0.5%	\$21,988,252	\$29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957	130,156	32.9%	\$96.33	\$111.52	-13.6%	\$16,660,407	\$14,515,412	14.8%	54.8%	71.4%	-23.4%
<b>Totals</b>	<b>2,781,924</b>	<b>3,052,670</b>	<b>-8.9%</b>	<b>\$78.74</b>	<b>\$84.56</b>	<b>-6.9%</b>	<b>\$219,039,420</b>	<b>\$258,147,264</b>	<b>-15.1%</b>	<b>49.4%</b>	<b>55.4%</b>	<b>-10.8%</b>

**Hotel Statistics Fiscal Year July 2007 Through June 2008**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change
Reno-Suburban	1,037,219	970,076	6.9%	\$86.57	\$84.85	2.0%	\$89,792,111	\$82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno-Downtown	1,353,689	1,580,181	-14.3%	\$72.28	\$68.95	4.8%	\$97,842,584	\$108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe	138,677	141,935	-2.3%	\$193.63	\$180.22	7.4%	\$26,852,646	\$25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929	437,350	-10.2%	\$74.17	\$71.75	3.4%	\$29,144,511	\$31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$111.52	\$99.29	12.3%	\$14,515,412	\$10,841,377	33.9%	71.4%	77.1%	-7.3%
<b>Totals</b>	<b>3,052,670</b>	<b>3,238,728</b>	<b>-5.7%</b>	<b>\$84.56</b>	<b>\$79.99</b>	<b>5.7%</b>	<b>\$258,147,264</b>	<b>\$259,073,512</b>	<b>-0.4%</b>	<b>55.4%</b>	<b>61.0%</b>	<b>-9.2%</b>

**Hotel Statistics Calendar Year January Through December 2018**

Location	Cash Occupied Rooms			Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	July-October 2018	
	2018	2017		Change	2018		2017	Change		2018	2017		Change	2018		2017	Change		2018	2017
Reno-Suburban	1,024,075	1,053,772	-2.8%	\$116.88	\$108.12	8.1%	\$119,691,944	\$113,934,264	5.1%	55.8%	57.4%	-2.8%	460,248	486,977	-5.5%	80.9%	84.0%	-3.7%	\$49.43	\$50,617,428
Reno-Downtown	860,589	941,484	-8.6%	\$99.20	\$87.28	13.7%	\$85,369,262	\$82,173,937	3.9%	40.6%	44.3%	-8.4%	346,858	344,166	0.8%	57.0%	60.5%	-5.8%	\$43.53	\$37,464,858
North Lake Tahoe	120,004	118,442	1.3%	\$266.33	\$256.85	3.7%	\$31,960,979	\$30,421,873	5.1%	63.6%	63.0%	1.0%	3,554	3,001	18.4%	65.5%	64.6%	1.4%	\$152.62	\$18,314,807
Sparks	348,054	372,600	-6.6%	\$83.87	\$75.49	11.1%	\$29,190,181	\$28,126,329	3.8%	60.0%	64.1%	-6.4%	62,152	47,813	30.0%	70.8%	72.4%	-2.2%	\$35.71	\$12,427,469
Non-Gaming	675,808	640,711	5.5%	\$123.34	\$117.68	4.8%	\$83,355,198	\$75,395,773	10.6%	65.8%	64.6%	1.9%	151	367	-58.9%	65.8%	64.7%	1.9%	\$61.36	\$41,470,835
<b>Totals</b>	<b>3,028,530</b>	<b>3,127,009</b>	<b>-3.1%</b>	<b>\$115.42</b>	<b>\$105.55</b>	<b>9.4%</b>	<b>\$349,567,565</b>	<b>\$330,052,176</b>	<b>5.9%</b>	<b>52.7%</b>	<b>54.7%</b>	<b>-3.7%</b>	<b>872,963</b>	<b>882,324</b>	<b>-1.1%</b>	<b>67.9%</b>	<b>70.1%</b>	<b>-3.1%</b>	<b>\$52.93</b>	<b>\$160,295,397</b>

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

**Hotel Statistics Calendar Year January Through December 2017**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2017	2016		Change	2017		2016	Change		2017	2016		Change	2017		2016	Change	
Reno-Suburban	1,053,772	1,002,313	5.1%	\$108.12	\$102.35	5.6%	\$113,934,264	\$102,582,668	11.1%	57.4%	54.6%	5.1%	486,977	498,288	-2.3%	84.0%	81.8%	2.7%
Reno-Downtown	941,484	932,831	0.9%	\$87.28	\$85.04	2.6%	\$82,173,937	\$79,326,947	3.6%	44.3%	43.5%	1.8%	344,166	361,414	-4.8%	60.5%	60.4%	0.2%
North Lake Tahoe	118,442	118,973	-0.4%	\$256.85	\$250.43	2.6%	\$30,421,873	\$29,794,447	2.1%	63.0%	62.4%	1.0%	3,001	2,619	14.6%	64.6%	63.8%	1.3%
Sparks	372,600	370,416	0.6%	\$75.49	\$65.76	14.8%	\$28,126,329	\$24,358,804	15.5%	64.1%	63.5%	1.1%	47,813	49,137	-2.7%	72.4%	71.9%	0.7%
Non-Gaming	640,711	561,060	14.2%	\$117.68	\$107.22	9.8%	\$75,395,773	\$60,157,079	25.3%	64.6%	58.8%	9.9%	367	445	-17.5%	64.7%	58.9%	9.8%
<b>Totals</b>	<b>3,127,009</b>	<b>2,985,593</b>	<b>4.7%</b>	<b>\$105.55</b>	<b>\$99.22</b>	<b>6.4%</b>	<b>\$330,052,176</b>	<b>\$296,219,945</b>	<b>11.4%</b>	<b>54.7%</b>	<b>52.3%</b>	<b>4.4%</b>	<b>882,324</b>	<b>911,903</b>	<b>-3.2%</b>	<b>70.1%</b>	<b>68.3%</b>	<b>2.6%</b>

**Hotel Statistics Calendar Year January Through December 2016**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2016	2015		Change	2016		2015	Change		2016	2015		Change	2016		2015	Change	
Reno-Suburban	1,002,313	973,661	2.9%	\$102.35	\$99.36	3.0%	\$102,582,668	\$96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno-Downtown	932,831	989,389	-5.7%	\$85.04	\$73.25	16.1%	\$79,326,947	\$72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe	118,973	118,398	0.5%	\$250.43	\$236.20	6.0%	\$29,794,447	\$27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$65.76	\$63.03	4.3%	\$24,358,804	\$21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$107.22	\$103.05	4.0%	\$60,157,079	\$44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
<b>Totals</b>	<b>2,985,593</b>	<b>2,863,949</b>	<b>4.2%</b>	<b>\$99.22</b>	<b>\$92.13</b>	<b>7.7%</b>	<b>\$296,219,945</b>	<b>\$263,861,335</b>	<b>12.3%</b>	<b>52.3%</b>	<b>51.5%</b>	<b>1.6%</b>	<b>911,903</b>	<b>904,353</b>	<b>0.8%</b>	<b>68.3%</b>	<b>67.7%</b>	<b>0.9%</b>

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

**Hotel Statistics Calendar Year January Through December 2015**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2015	2014		2015	2014		2015	2014		2015	2014		2015	2014		2015	2014	
Reno-Suburban	973,661	891,515	9.2%	\$99.36	\$96.69	2.8%	\$96,743,878	\$86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno-Downtown	989,389	1,074,581	-7.9%	\$73.25	\$66.11	10.8%	\$72,470,972	\$71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe	118,398	111,355	6.3%	\$236.20	\$229.86	2.8%	\$27,965,261	\$25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$63.03	\$61.48	2.5%	\$21,975,030	\$20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$103.05	\$101.68	1.3%	\$44,706,194	\$29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
<b>Totals</b>	<b>2,863,949</b>	<b>2,703,446</b>	<b>5.9%</b>	<b>\$92.13</b>	<b>\$86.25</b>	<b>6.8%</b>	<b>\$263,861,335</b>	<b>\$233,173,936</b>	<b>13.2%</b>	<b>51.5%</b>	<b>49.2%</b>	<b>4.7%</b>	<b>904,353</b>	<b>926,859</b>	<b>-2.4%</b>	<b>67.7%</b>	<b>66.1%</b>	<b>2.4%</b>

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

**Hotel Statistics Calendar Year January Through December 2014**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2014	2013		2014	2013		2014	2013		2014	2013		2014	2013		2014	2013	
Reno-Suburban	891,515	922,037	-3.3%	\$96.69	\$95.61	1.1%	\$86,199,866	\$88,160,187	-2.2%	48.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno-Downtown	1,074,581	1,122,649	-4.3%	\$66.11	\$66.41	-0.5%	\$71,036,790	\$74,554,625	-4.7%	45.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe	111,355	126,784	-12.2%	\$229.86	\$195.71	17.4%	\$25,595,631	\$24,812,551	3.2%	59.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$61.48	\$73.58	-16.4%	\$20,358,040	\$19,477,105	4.5%	50.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$101.68	\$100.63	1.0%	\$29,983,610	\$27,400,091	9.4%	67.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
<b>Totals</b>	<b>2,703,446</b>	<b>2,708,464</b>	<b>-0.2%</b>	<b>\$86.25</b>	<b>\$86.55</b>	<b>-0.3%</b>	<b>\$233,173,936</b>	<b>\$234,404,559</b>	<b>-0.5%</b>	<b>49.2%</b>	<b>49.0%</b>	<b>0.4%</b>	<b>926,859</b>	<b>882,558</b>	<b>5.0%</b>	<b>66.1%</b>	<b>64.9%</b>	<b>1.8%</b>

**Hotel Statistics Calendar Year January Through December 2013**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2013	2012		2013	2012		2013	2012		2013	2012		2013	2012		2013	2012	
Reno-Suburban	922,037	934,637	-1.3%	\$95.61	\$84.94	12.6%	\$88,160,187	\$79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno-Downtown	1,122,649	1,087,152	3.3%	\$66.41	\$60.71	9.4%	\$74,554,625	\$65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe	126,784	121,470	4.4%	\$195.71	\$179.28	9.2%	\$24,812,551	\$21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701	258,399	2.4%	\$73.58	\$66.38	10.8%	\$19,477,105	\$17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293	254,672	6.9%	\$100.63	\$97.52	3.2%	\$27,400,091	\$24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
<b>Totals</b>	<b>2,708,464</b>	<b>2,656,330</b>	<b>2.0%</b>	<b>\$86.55</b>	<b>\$78.74</b>	<b>9.9%</b>	<b>\$234,404,559</b>	<b>\$209,152,937</b>	<b>12.1%</b>	<b>49.0%</b>	<b>47.6%</b>	<b>2.7%</b>	<b>882,558</b>	<b>809,437</b>	<b>9.0%</b>	<b>64.9%</b>	<b>62.2%</b>	<b>4.5%</b>



**Hotel Statistics Calendar Year January Through December 2012**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2012	2011		Change	2012		2011	Change		2012	2011		Change	2012		2011	Change	
Reno-Suburban	934,637	971,591	-3.8%	\$84.94	\$83.16	2.1%	\$79,388,186	\$80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno-Downtown	1,087,152	1,113,288	-2.3%	\$60.71	\$61.41	-1.1%	\$65,999,148	\$68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe	121,470	131,491	-7.6%	\$179.28	\$173.35	3.4%	\$21,777,047	\$22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399	286,473	-9.8%	\$66.38	\$69.41	-4.4%	\$17,152,886	\$19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672	248,097	2.7%	\$97.52	\$96.10	1.5%	\$24,835,669	\$23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
<b>Totals</b>	<b>2,656,330</b>	<b>2,750,940</b>	<b>-3.4%</b>	<b>\$78.74</b>	<b>\$78.40</b>	<b>0.4%</b>	<b>\$209,152,937</b>	<b>\$215,687,174</b>	<b>-3.0%</b>	<b>47.6%</b>	<b>49.8%</b>	<b>-4.4%</b>	<b>809,437</b>	<b>838,905</b>	<b>-3.5%</b>	<b>62.2%</b>	<b>65.0%</b>	<b>-4.3%</b>

**Hotel Statistics Calendar Year January Through December 2011**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2011	2010		Change	2011		2010	Change		2011	2010	
Reno-Suburban	971,591	973,643	-0.2%	\$83.16	\$85.56	-2.8%	\$80,798,447	\$83,302,389	-0.3%	53.8%	52.3%	2.9%
Reno-Downtown	1,113,288	1,171,169	-4.9%	\$61.41	\$60.52	1.5%	\$68,367,701	\$70,884,809	-3.6%	47.6%	49.6%	-4.4%
North Lake Tahoe	131,491	126,182	4.2%	\$173.35	\$169.93	2.0%	\$22,793,340	\$21,441,499	6.3%	51.0%	48.6%	4.9%
Sparks	286,473	274,252	4.5%	\$69.41	\$74.00	-6.2%	\$19,884,508	\$20,294,068	-2.0%	41.4%	39.7%	4.0%
Non-Gaming	248,097	233,280	6.4%	\$96.10	\$91.97	4.5%	\$23,843,178	\$21,453,702	11.1%	60.3%	56.9%	7.4%
<b>Totals</b>	<b>2,750,940</b>	<b>2,778,526</b>	<b>-1.0%</b>	<b>\$78.40</b>	<b>\$78.23</b>	<b>0.2%</b>	<b>\$215,687,174</b>	<b>\$217,376,467</b>	<b>-0.8%</b>	<b>49.8%</b>	<b>49.7%</b>	<b>0.2%</b>

**Hotel Statistics Calendar Year January Through December 2010**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2010	2009		Change	2010		2009	Change		2010	2009	
Reno-Suburban	973,643	993,290	-1.9%	\$85.56	\$81.16	2.5%	\$83,302,389	\$80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno-Downtown	1,171,169	1,150,215	1.8%	\$60.52	\$58.96	0.2%	\$70,884,809	\$67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe	126,182	114,627	10.1%	\$169.93	\$184.98	-5.6%	\$21,441,499	\$21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252	280,097	-2.1%	\$74.00	\$71.70	-2.1%	\$20,294,068	\$20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280	199,006	17.2%	\$91.97	\$98.05	0.1%	\$21,453,702	\$19,512,497	17.4%	56.9%	52.2%	8.8%
<b>Totals</b>	<b>2,778,526</b>	<b>2,737,235</b>	<b>1.6%</b>	<b>\$78.23</b>	<b>\$76.44</b>	<b>0.9%</b>	<b>\$217,376,467</b>	<b>\$209,226,840</b>	<b>2.5%</b>	<b>49.7%</b>	<b>48.7%</b>	<b>2.1%</b>

**Hotel Statistics Calendar Year January Through December 2009**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2009	2008		Change	2009		2008	Change		2009	2008	
Reno-Suburban	993,290	1,027,469	-3.3%	\$81.16	\$83.87	-3.2%	\$80,610,629	\$86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno-Downtown	1,150,215	1,248,008	-7.8%	\$58.96	\$67.54	-12.7%	\$67,817,626	\$84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe	114,627	133,142	-13.9%	\$184.98	\$188.98	-2.1%	\$21,203,659	\$25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097	347,761	-19.5%	\$71.70	\$75.50	-5.0%	\$20,082,429	\$26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006	159,151	25.0%	\$98.05	\$100.88	-2.8%	\$19,512,497	\$16,055,636	21.5%	52.2%	68.2%	-23.5%
<b>Totals</b>	<b>2,737,235</b>	<b>2,915,531</b>	<b>-6.1%</b>	<b>\$76.44</b>	<b>\$81.61</b>	<b>-6.3%</b>	<b>\$209,226,840</b>	<b>\$237,942,950</b>	<b>-12.1%</b>	<b>48.7%</b>	<b>51.6%</b>	<b>-5.6%</b>

**Hotel Statistics Calendar Year January Through December 2008**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2008	2007		Change	2008		2007	Change		2008	2007	
Reno-Suburban	1,027,469	994,288	3.3%	\$83.87	\$86.44	-3.0%	\$86,176,088	\$85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno-Downtown	1,248,008	1,527,049	-18.3%	\$67.54	\$72.36	-6.7%	\$84,291,975	\$110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe	133,142	140,933	-5.5%	\$188.98	\$191.91	-1.5%	\$25,161,700	\$27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$75.50	\$72.03	4.8%	\$26,257,551	\$30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$100.88	\$105.31	-4.2%	\$16,055,636	\$11,610,580	38.3%	68.2%	70.6%	-3.4%
<b>Totals</b>	<b>2,915,531</b>	<b>3,196,626</b>	<b>-8.8%</b>	<b>\$81.61</b>	<b>\$83.10</b>	<b>-1.8%</b>	<b>\$237,942,950</b>	<b>\$265,650,612</b>	<b>-10.4%</b>	<b>51.6%</b>	<b>59.8%</b>	<b>-13.7%</b>

**Hotel Statistics Calendar Year January Through December 2007**

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2007	2006		Change	2007		2006	Change		2007	2006	
Reno-Suburban	994,288	1,067,234	-6.8%	\$86.44	\$79.90	8.2%	\$85,941,685	\$85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno-Downtown	1,527,049	1,579,259	-3.3%	\$72.36	\$64.93	11.4%	\$110,502,057	\$102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe	140,933	151,237	-6.8%	\$191.91	\$169.79	13.0%	\$27,047,049	\$25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$72.03	\$70.04	2.8%	\$30,549,241	\$29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$105.31	\$95.52	10.3%	\$11,610,580	\$8,840,756	31.3%	70.6%	73.3%	-3.5%
<b>Totals</b>	<b>3,196,626</b>	<b>3,310,223</b>	<b>-3.4%</b>	<b>\$83.10</b>	<b>\$76.05</b>	<b>9.3%</b>	<b>\$265,650,612</b>	<b>\$251,741,941</b>	<b>5.5%</b>	<b>59.8%</b>	<b>61.4%</b>	<b>-2.6%</b>