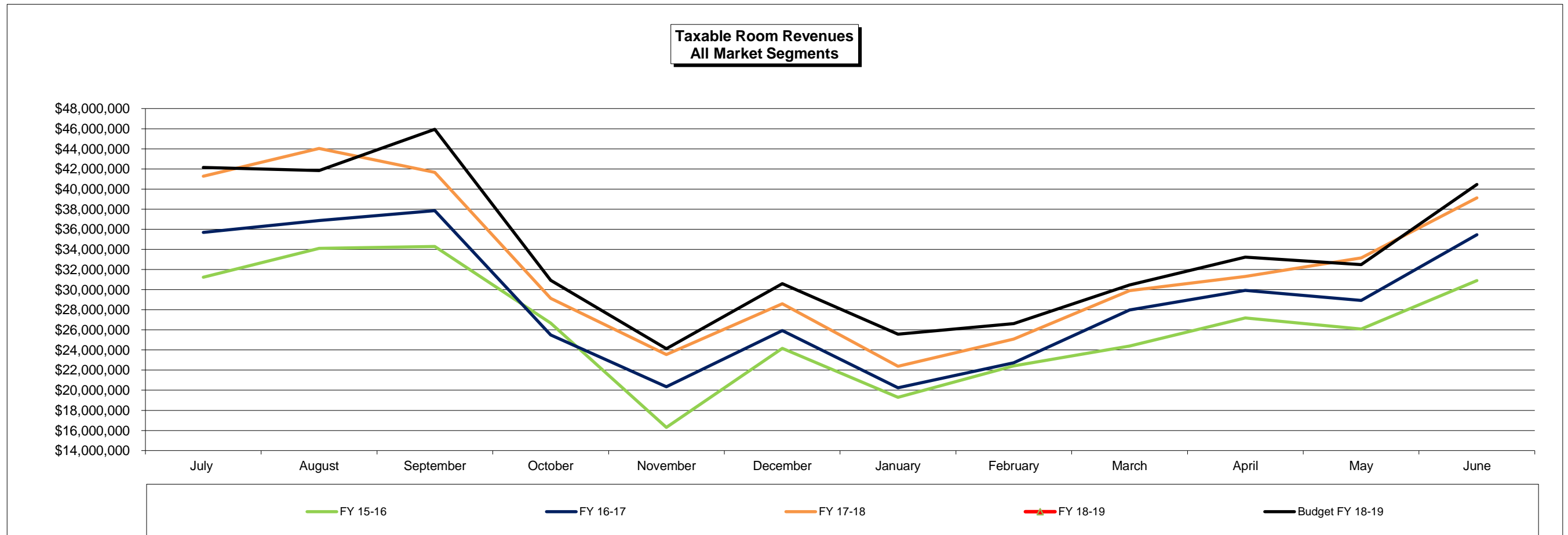


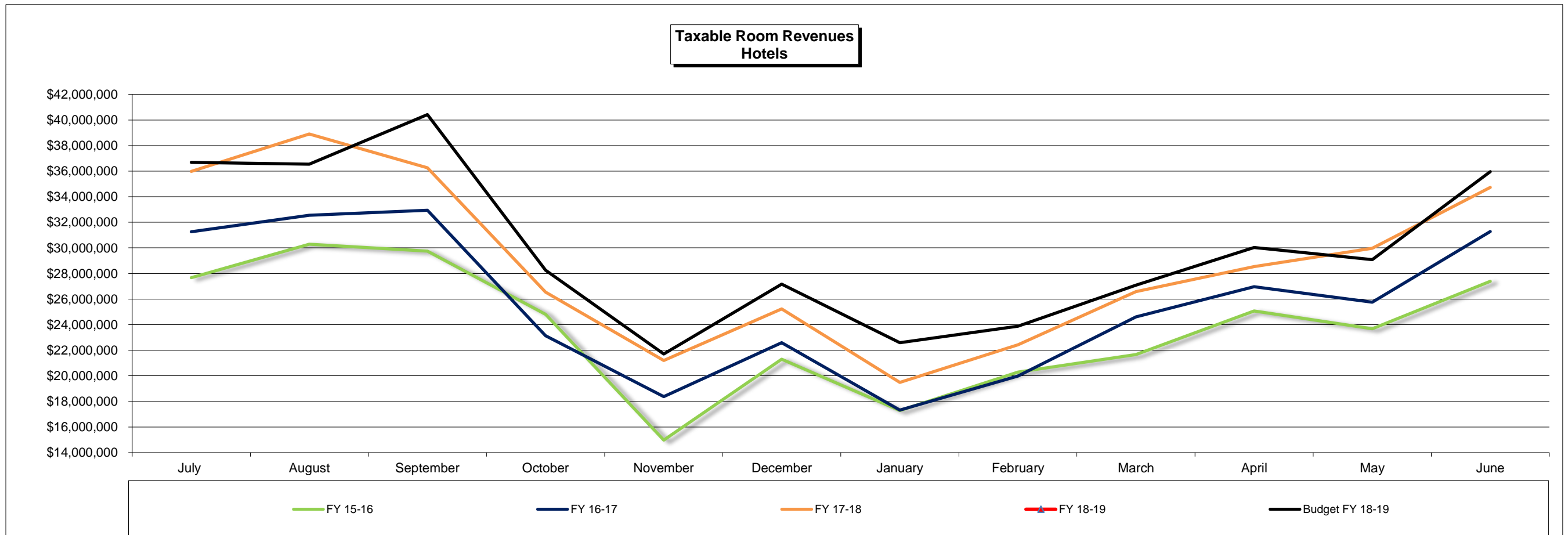
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Consolidated Summary
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	\$ 25,137,500	\$ 30,224,159	\$ 30,292,027	\$ 31,230,612	\$ 35,677,262	\$ 41,265,679	\$ 41,424,217	\$ 42,143,163	\$ (718,946)	-1.7%	\$ 158,538	0.4%
August	\$ 29,376,209	\$ 32,130,756	\$ 32,403,508	\$ 34,091,992	\$ 36,868,031	\$ 44,034,254	\$ 44,483,946	\$ 41,834,282	\$ 2,649,664	6.3%	\$ 449,692	1.0%
September	\$ 27,213,720	\$ 25,870,198	\$ 27,164,225	\$ 34,288,906	\$ 37,851,442	\$ 41,663,504	\$ 42,554,492	\$ 45,937,640	\$ (3,383,148)	-7.4%	\$ 890,988	2.1%
October	\$ 18,247,114	\$ 18,292,143	\$ 20,025,803	\$ 26,673,296	\$ 25,496,440	\$ 29,124,783	\$ 30,171,237	\$ 30,915,023	\$ (743,786)	-2.4%	\$ 1,046,454	3.6%
November	\$ 12,032,690	\$ 14,560,736	\$ 14,727,649	\$ 16,304,190	\$ 20,342,704	\$ 23,533,775	\$ 24,707,239	\$ 24,125,062	\$ 582,177	2.4%	\$ 1,173,463	5.0%
December	\$ 17,067,070	\$ 16,879,494	\$ 19,246,588	\$ 24,164,711	\$ 25,936,180	\$ 28,595,173	\$ 29,774,489	\$ 30,591,483	\$ (816,994)	-2.7%	\$ 1,179,316	4.1%
January	\$ 17,614,224	\$ 13,970,116	\$ 18,425,487	\$ 19,286,992	\$ 20,242,930	\$ 22,378,105	\$ 28,502,864	\$ 25,576,315	\$ 2,926,549	11.4%	\$ 6,124,758	27.4%
February	\$ 15,868,966	\$ 16,313,115	\$ 18,040,839	\$ 22,422,874	\$ 22,714,040	\$ 25,079,380	\$ -	\$ 26,621,959	\$ -	0.0%	\$ -	0.0%
March	\$ 18,208,897	\$ 18,069,943	\$ 19,662,419	\$ 24,386,491	\$ 27,985,952	\$ 29,897,187	\$ -	\$ 30,475,326	\$ -	0.0%	\$ -	0.0%
April	\$ 20,900,615	\$ 21,706,493	\$ 22,032,831	\$ 27,186,846	\$ 29,934,593	\$ 31,304,806	\$ -	\$ 33,234,857	\$ -	0.0%	\$ -	0.0%
May	\$ 23,544,500	\$ 23,219,292	\$ 24,957,366	\$ 26,084,433	\$ 28,917,716	\$ 33,145,852	\$ -	\$ 32,474,521	\$ -	0.0%	\$ -	0.0%
June	\$ 26,982,253	\$ 24,191,921	\$ 25,062,328	\$ 30,892,727	\$ 35,458,717	\$ 39,122,428	\$ -	\$ 40,446,088	\$ -	0.0%	\$ -	0.0%
Totals	\$ 252,193,754	\$ 255,428,365	\$ 272,041,067	\$ 317,014,070	\$ 347,426,006	\$ 389,144,926	\$ 241,618,483	\$ 404,375,720	\$ 495,513	0.2%	\$ 11,023,209	4.8%



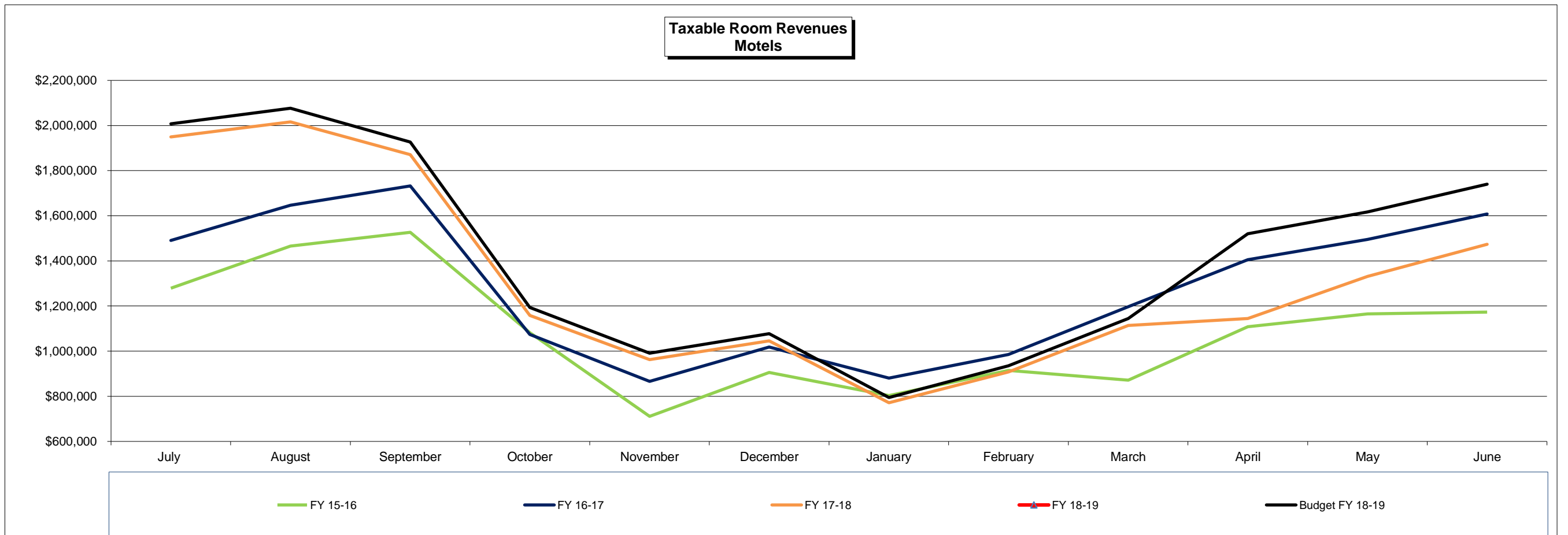
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Hotels
Trend**

Month	Actual						Budget FY 18-19	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18		FY 18-19	Amount	%	Amount	%
July	\$ 22,132,148	\$ 26,551,071	\$ 26,231,128	\$ 27,665,161	\$ 31,259,218	\$ 35,984,480	\$ 36,231,019	\$ 36,689,148	\$ (458,129)	-1.2%	\$ 246,540	0.7%
August	\$ 25,772,697	\$ 27,895,807	\$ 28,120,427	\$ 30,287,033	\$ 32,554,431	\$ 38,901,897	\$ 39,342,778	\$ 36,540,256	\$ 2,802,522	7.7%	\$ 440,881	1.1%
September	\$ 24,361,963	\$ 23,082,463	\$ 23,657,039	\$ 29,757,647	\$ 32,942,184	\$ 36,267,921	\$ 37,232,016	\$ 40,419,051	\$ (3,187,035)	-7.9%	\$ 964,095	2.7%
October	\$ 16,641,346	\$ 16,644,946	\$ 18,254,260	\$ 24,804,909	\$ 23,135,373	\$ 26,548,219	\$ 27,221,276	\$ 28,263,032	\$ (1,041,756)	-3.7%	\$ 673,056	2.5%
November	\$ 10,843,318	\$ 13,303,783	\$ 13,440,428	\$ 14,976,575	\$ 18,376,163	\$ 21,190,862	\$ 21,822,071	\$ 21,707,251	\$ 114,820	0.5%	\$ 631,209	3.0%
December	\$ 15,212,480	\$ 15,120,210	\$ 16,626,545	\$ 21,298,803	\$ 22,579,920	\$ 25,239,964	\$ 26,005,827	\$ 27,163,235	\$ (1,157,408)	-4.3%	\$ 765,862	3.0%
January	\$ 16,012,418	\$ 12,414,947	\$ 16,454,918	\$ 17,284,590	\$ 17,322,065	\$ 19,486,127	\$ 24,622,978	\$ 22,583,284	\$ 2,039,694	9.0%	\$ 5,136,851	26.4%
February	\$ 14,234,897	\$ 14,838,774	\$ 16,309,472	\$ 20,300,873	\$ 19,986,845	\$ 22,419,007	\$ -	\$ 23,877,758	\$ -	0.0%	\$ -	0.0%
March	\$ 16,689,591	\$ 16,608,665	\$ 17,528,923	\$ 21,659,487	\$ 24,607,285	\$ 26,579,216	\$ -	\$ 27,095,621	\$ -	0.0%	\$ -	0.0%
April	\$ 18,973,823	\$ 19,855,346	\$ 20,123,111	\$ 25,063,146	\$ 26,959,551	\$ 28,529,404	\$ -	\$ 30,037,790	\$ -	0.0%	\$ -	0.0%
May	\$ 21,426,082	\$ 21,105,619	\$ 22,670,963	\$ 23,673,808	\$ 25,764,916	\$ 29,963,304	\$ -	\$ 29,080,696	\$ -	0.0%	\$ -	0.0%
June	\$ 24,469,469	\$ 22,020,759	\$ 21,983,819	\$ 27,390,753	\$ 31,278,172	\$ 34,735,520	\$ -	\$ 35,968,299	\$ -	0.0%	\$ -	0.0%
Totals	\$ 226,770,232	\$ 229,442,390	\$ 241,401,032	\$ 284,162,784	\$ 306,766,122	\$ 345,845,921	\$ 212,477,965	\$ 359,425,421	\$ (887,292)	-0.4%	\$ 8,858,495	4.4%



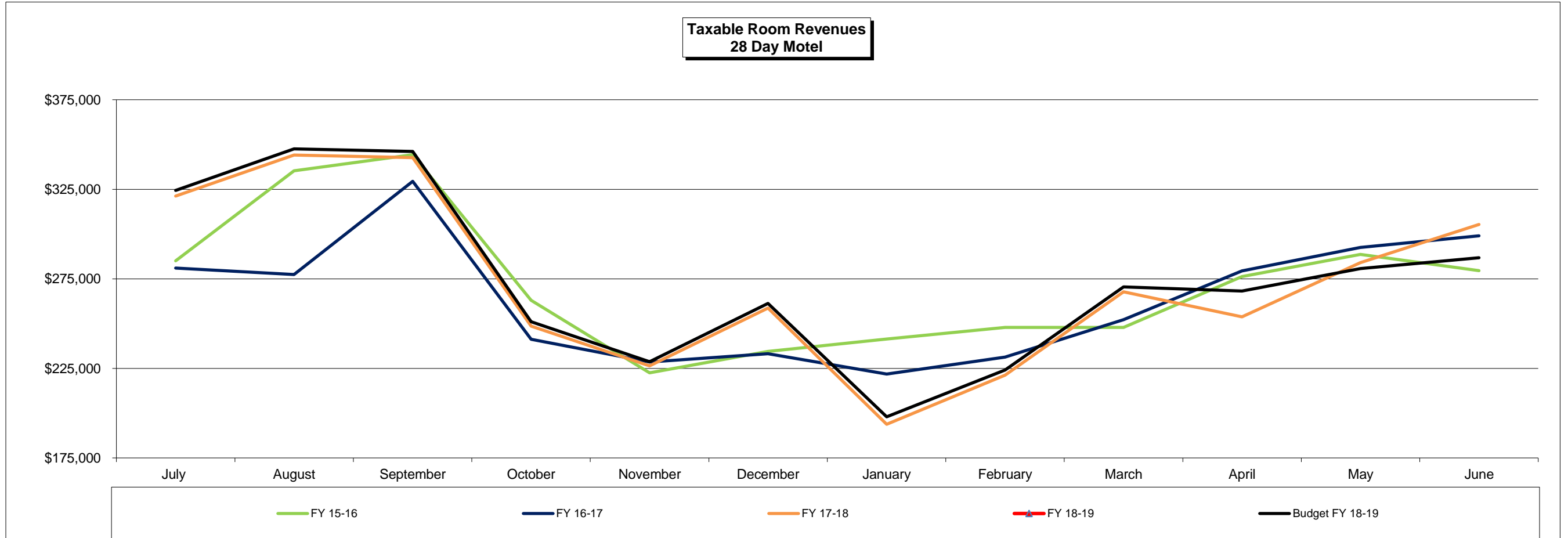
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Motels
Trend**

Month	Actual							Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%
July	\$ 1,281,935	\$ 1,471,688	\$ 1,663,187	\$ 1,279,332	\$ 1,490,427	\$ 1,949,378	\$ 1,666,107	\$ 2,007,859	\$ (341,752)	-17.0%	\$ (283,271)	-14.5%
August	\$ 1,671,120	\$ 1,922,228	\$ 1,921,227	\$ 1,465,592	\$ 1,647,080	\$ 2,016,144	\$ 1,856,683	\$ 2,076,628	\$ (219,945)	-10.6%	\$ (159,461)	-7.9%
September	\$ 1,634,279	\$ 1,601,340	\$ 1,464,950	\$ 1,526,700	\$ 1,732,346	\$ 1,870,752	\$ 1,765,422	\$ 1,926,875	\$ (161,453)	-8.4%	\$ (105,330)	-5.6%
October	\$ 960,766	\$ 990,390	\$ 1,104,506	\$ 1,082,518	\$ 1,074,447	\$ 1,158,468	\$ 1,242,673	\$ 1,193,222	\$ 49,451	4.1%	\$ 84,204	7.3%
November	\$ 724,065	\$ 800,913	\$ 819,272	\$ 711,136	\$ 866,121	\$ 962,491	\$ 1,061,833	\$ 991,366	\$ 70,467	7.1%	\$ 99,342	10.3%
December	\$ 870,244	\$ 841,462	\$ 1,032,602	\$ 905,838	\$ 1,018,141	\$ 1,045,909	\$ 1,111,766	\$ 1,077,286	\$ 34,480	3.2%	\$ 65,857	6.3%
January	\$ 816,762	\$ 704,046	\$ 975,191	\$ 803,452	\$ 881,145	\$ 771,439	\$ 1,034,705	\$ 794,582	\$ 240,123	30.2%	\$ 263,266	34.1%
February	\$ 814,254	\$ 790,606	\$ 952,537	\$ 914,716	\$ 985,723	\$ 908,237	\$ -	\$ 935,484	\$ -	0.0%	\$ -	0.0%
March	\$ 940,490	\$ 899,329	\$ 1,029,904	\$ 871,314	\$ 1,197,458	\$ 1,113,757	\$ -	\$ 1,144,448	\$ -	0.0%	\$ -	0.0%
April	\$ 1,308,161	\$ 1,217,617	\$ 1,203,374	\$ 1,108,056	\$ 1,405,767	\$ 1,144,622	\$ -	\$ 1,520,337	\$ -	0.0%	\$ -	0.0%
May	\$ 1,372,540	\$ 1,342,722	\$ 1,422,904	\$ 1,165,560	\$ 1,495,395	\$ 1,331,417	\$ -	\$ 1,617,269	\$ -	0.0%	\$ -	0.0%
June	\$ 1,481,289	\$ 1,197,619	\$ 1,329,931	\$ 1,173,703	\$ 1,608,496	\$ 1,473,657	\$ -	\$ 1,739,589	\$ -	0.0%	\$ -	0.0%
Totals	\$ 13,875,905	\$ 13,779,961	\$ 14,919,585	\$ 13,007,915	\$ 15,402,546	\$ 15,746,269	\$ 9,739,188	\$ 17,024,945	\$ (328,630)	-3.3%	\$ (35,392)	-0.4%



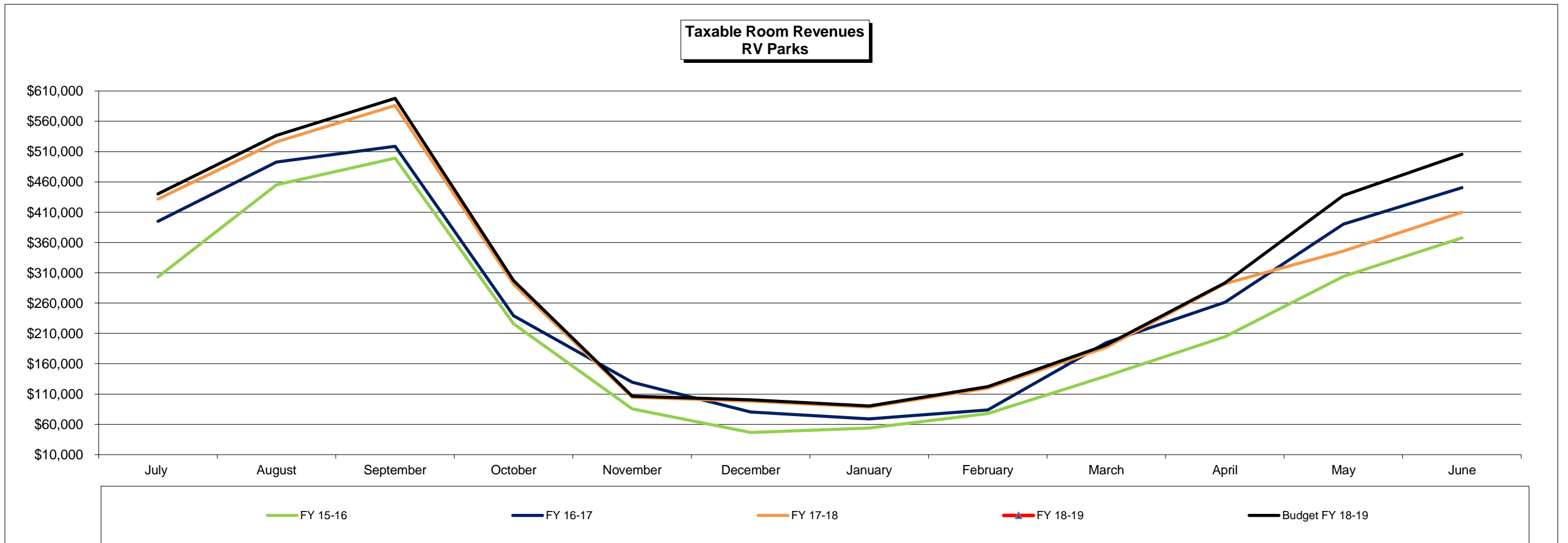
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-28 Day Motel
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%
July	\$ 226,141	\$ 247,376	\$ 298,885	\$ 285,088	\$ 280,983	\$ 321,184	\$ 302,223	\$ (22,173)	-6.8%	\$ (18,961)	-5.9%
August	\$ 280,641	\$ 300,039	\$ 329,919	\$ 335,369	\$ 277,396	\$ 344,108	\$ 355,387	\$ 7,838	2.3%	\$ 11,279	3.3%
September	\$ 287,786	\$ 263,877	\$ 254,039	\$ 344,306	\$ 329,432	\$ 342,721	\$ 343,229	\$ (2,919)	-0.8%	\$ 508	0.1%
October	\$ 213,136	\$ 206,349	\$ 223,967	\$ 262,938	\$ 241,243	\$ 248,582	\$ 246,706	\$ (4,362)	-1.7%	\$ (1,876)	-0.8%
November	\$ 185,852	\$ 176,895	\$ 196,850	\$ 222,514	\$ 228,625	\$ 226,393	\$ 252,907	\$ 24,250	10.6%	\$ 26,514	11.7%
December	\$ 190,697	\$ 177,425	\$ 225,731	\$ 234,432	\$ 233,219	\$ 258,732	\$ 248,980	\$ (12,339)	-4.7%	\$ (9,752)	-3.8%
January	\$ 166,534	\$ 171,056	\$ 217,129	\$ 241,335	\$ 221,834	\$ 193,785	\$ 209,028	\$ 11,063	5.6%	\$ 15,243	7.9%
February	\$ 182,706	\$ 181,651	\$ 213,149	\$ 247,802	\$ 231,241	\$ 221,207	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ 200,272	\$ 192,329	\$ 200,264	\$ 247,904	\$ 252,238	\$ 267,754	\$ -	\$ -	0.0%	\$ -	0.0%
April	\$ 223,735	\$ 210,933	\$ 224,430	\$ 276,218	\$ 279,459	\$ 253,830	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ 254,766	\$ 249,841	\$ 267,205	\$ 288,579	\$ 292,547	\$ 284,091	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ 239,891	\$ 227,079	\$ 239,392	\$ 279,497	\$ 298,942	\$ 305,290	\$ -	\$ -	0.0%	\$ -	0.0%
Totals	\$ 2,652,157	\$ 2,604,850	\$ 2,890,959	\$ 3,265,982	\$ 3,167,157	\$ 3,267,677	\$ 1,958,460	\$ 1,358	0.1%	\$ 22,955	1.2%



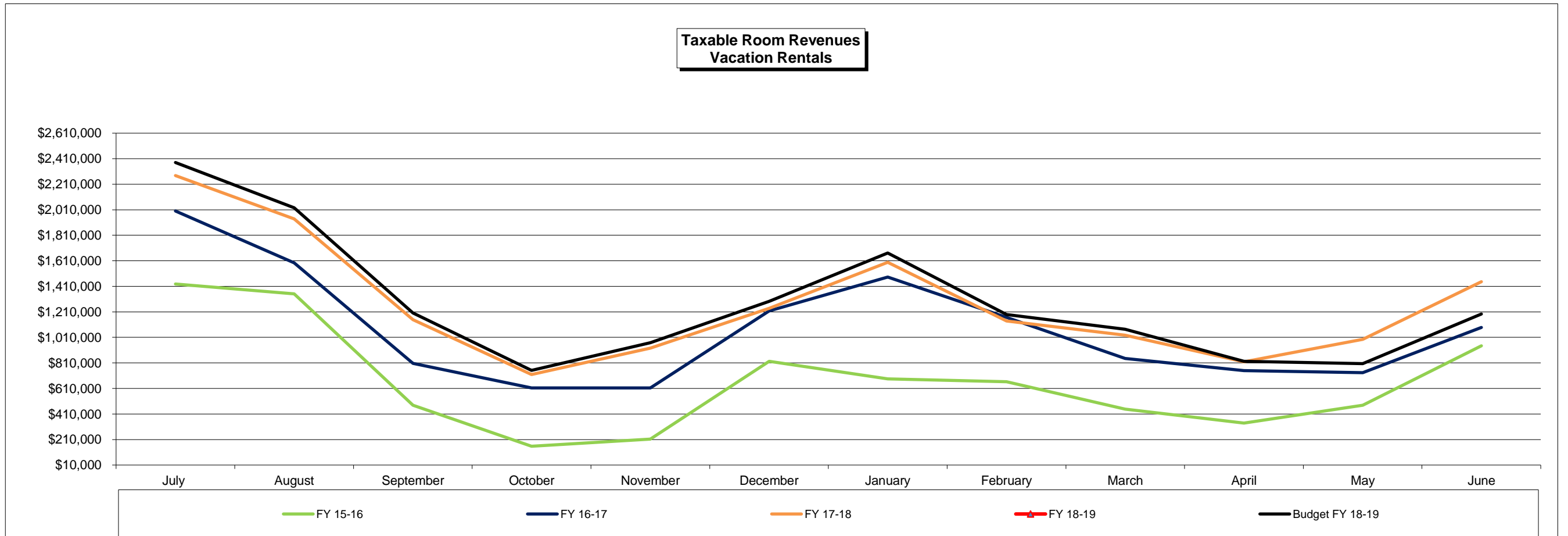
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-RV Parks
Trend**

Month	Actual							Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	\$ 242,759	\$ 283,896	\$ 415,425	\$ 303,017	\$ 394,848	\$ 431,554	\$ 422,096	\$ 440,185	\$ (18,089)	-4.1%	\$ (9,458)	-2.2%
August	\$ 434,357	\$ 459,408	\$ 358,198	\$ 455,248	\$ 492,876	\$ 526,064	\$ 541,366	\$ 536,585	\$ 4,781	0.9%	\$ 15,301	2.9%
September	\$ 401,101	\$ 411,033	\$ 410,709	\$ 499,174	\$ 518,743	\$ 586,128	\$ 515,286	\$ 597,851	\$ (82,565)	-13.8%	\$ (70,842)	-12.1%
October	\$ 177,687	\$ 199,505	\$ 192,162	\$ 226,042	\$ 239,377	\$ 291,258	\$ 286,594	\$ 297,083	\$ (10,489)	-3.5%	\$ (4,664)	-1.6%
November	\$ 63,177	\$ 93,562	\$ 81,623	\$ 85,272	\$ 129,436	\$ 104,508	\$ 137,679	\$ 106,598	\$ 31,081	29.2%	\$ 33,171	31.7%
December	\$ 39,616	\$ 57,528	\$ 55,631	\$ 46,555	\$ 80,252	\$ 98,319	\$ 70,275	\$ 100,285	\$ (30,010)	-29.9%	\$ (28,044)	-28.5%
January	\$ 47,091	\$ 48,887	\$ 62,332	\$ 53,865	\$ 68,997	\$ 88,525	\$ 97,735	\$ 90,296	\$ 7,439	8.2%	\$ 9,209	10.4%
February	\$ 45,998	\$ 47,871	\$ 74,063	\$ 77,739	\$ 83,601	\$ 119,720	\$ -	\$ 122,114	\$ -	0.0%	\$ -	0.0%
March	\$ 88,079	\$ 99,225	\$ 130,844	\$ 139,844	\$ 194,710	\$ 187,230	\$ -	\$ 190,975	\$ -	0.0%	\$ -	0.0%
April	\$ 156,668	\$ 161,406	\$ 192,460	\$ 204,494	\$ 261,564	\$ 291,961	\$ -	\$ 293,474	\$ -	0.0%	\$ -	0.0%
May	\$ 221,755	\$ 227,757	\$ 255,993	\$ 303,880	\$ 390,230	\$ 345,676	\$ -	\$ 437,838	\$ -	0.0%	\$ -	0.0%
June	\$ 287,697	\$ 247,831	\$ 286,863	\$ 367,478	\$ 450,486	\$ 409,966	\$ -	\$ 505,448	\$ -	0.0%	\$ -	0.0%
Totals	\$ 2,205,985	\$ 2,337,910	\$ 2,516,303	\$ 2,762,609	\$ 3,305,120	\$ 3,480,909	\$ 2,071,030	\$ 3,718,732	\$ (97,853)	-4.5%	\$ (55,326)	-2.6%



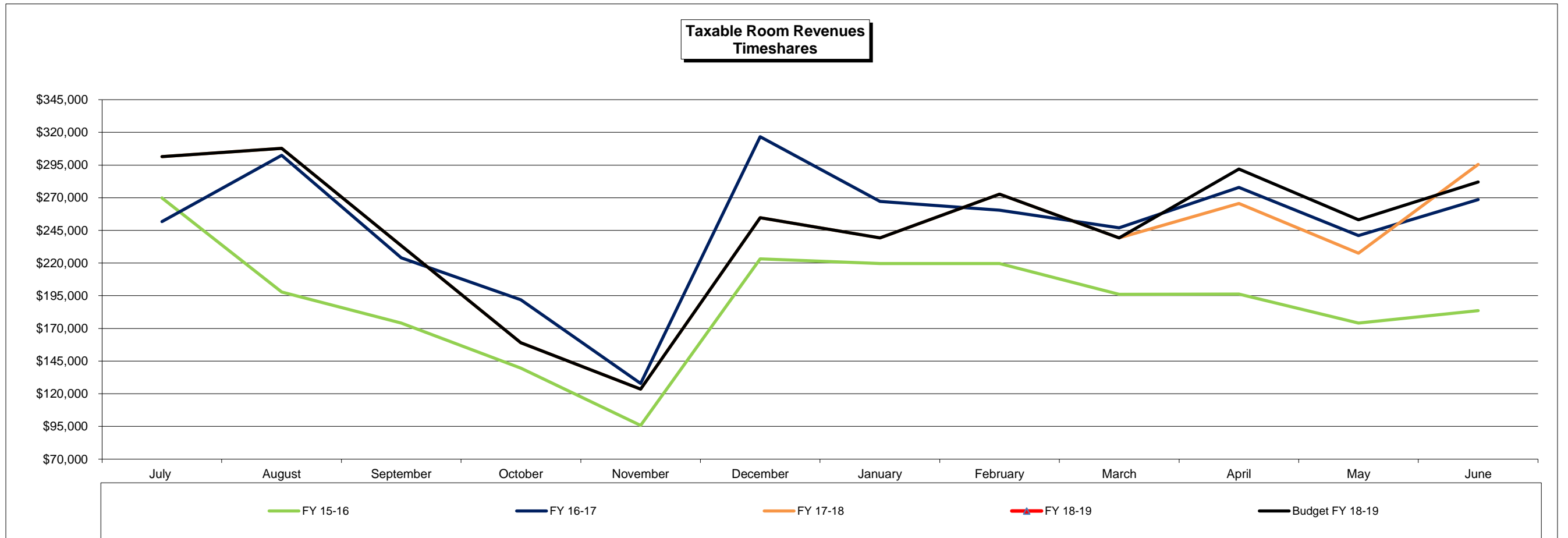
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Vacation Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%
July	\$ 1,091,928	\$ 1,413,733	\$ 1,375,555	\$ 1,428,189	\$ 2,000,097	\$ 2,277,580	\$ 2,470,853	\$ 90,782	3.8%	\$ 193,273	8.5%
August	\$ 1,046,678	\$ 1,296,377	\$ 1,394,758	\$ 1,350,815	\$ 1,593,912	\$ 1,938,278	\$ 2,049,379	\$ 23,878	1.2%	\$ 111,101	5.7%
September	\$ 355,220	\$ 338,625	\$ 350,308	\$ 477,603	\$ 806,557	\$ 1,149,596	\$ 1,213,659	\$ 12,331	1.0%	\$ 64,064	5.6%
October	\$ 123,394	\$ 104,823	\$ 126,506	\$ 157,250	\$ 614,152	\$ 719,179	\$ 988,505	\$ 236,963	31.5%	\$ 269,325	37.4%
November	\$ 134,202	\$ 100,338	\$ 114,757	\$ 212,898	\$ 614,461	\$ 925,963	\$ 1,285,718	\$ 318,087	32.9%	\$ 359,755	38.9%
December	\$ 588,024	\$ 539,165	\$ 653,869	\$ 822,055	\$ 1,216,733	\$ 1,236,977	\$ 1,553,695	\$ 261,054	20.2%	\$ 316,718	25.6%
January	\$ 441,461	\$ 516,981	\$ 605,038	\$ 684,065	\$ 1,481,808	\$ 1,599,071	\$ 2,288,984	\$ 617,955	37.0%	\$ 689,913	43.1%
February	\$ 423,099	\$ 298,322	\$ 384,313	\$ 662,046	\$ 1,166,273	\$ 1,138,518	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ 160,644	\$ 140,289	\$ 144,603	\$ 447,462	\$ 844,682	\$ 1,027,667	\$ -	\$ -	0.0%	\$ -	0.0%
April	\$ 51,766	\$ 68,823	\$ 113,361	\$ 338,695	\$ 750,286	\$ 819,420	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ 100,857	\$ 137,208	\$ 162,812	\$ 478,590	\$ 733,515	\$ 993,887	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ 324,685	\$ 348,522	\$ 475,696	\$ 943,814	\$ 1,087,841	\$ 1,446,834	\$ -	\$ -	0.0%	\$ -	0.0%
Totals	\$ 4,841,958	\$ 5,303,207	\$ 5,901,576	\$ 8,003,482	\$ 12,910,316	\$ 15,272,970	\$ 11,850,793	\$ 1,561,050	15.2%	\$ 2,004,149	20.4%



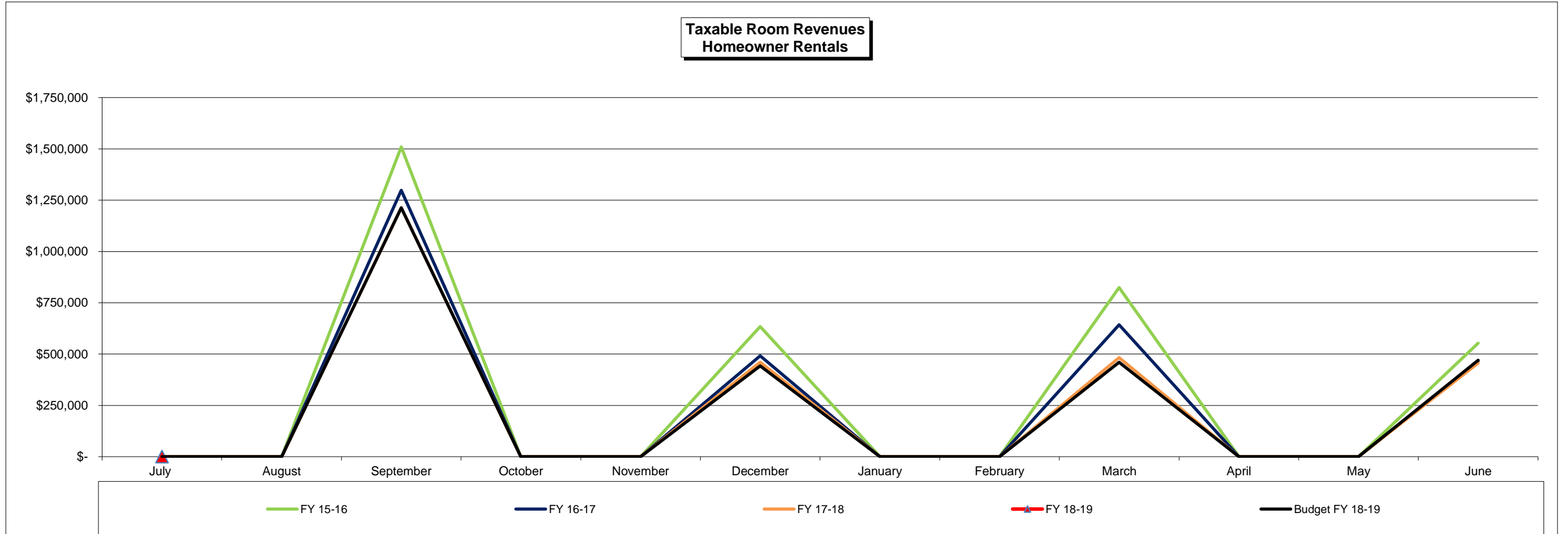
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Timeshares
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	\$ 162,589	\$ 256,395	\$ 307,847	\$ 269,824	\$ 251,688	\$ 301,504	\$ 331,920	\$ 301,504	\$ 30,416	10.1%	\$ 30,415	10.1%
August	\$ 170,715	\$ 256,896	\$ 278,978	\$ 197,935	\$ 302,337	\$ 307,763	\$ 338,354	\$ 307,763	\$ 30,591	9.9%	\$ 30,591	9.9%
September	\$ 173,371	\$ 172,860	\$ 176,861	\$ 174,117	\$ 223,996	\$ 233,264	\$ 269,364	\$ 233,264	\$ 36,100	15.5%	\$ 36,100	15.5%
October	\$ 130,785	\$ 146,131	\$ 124,402	\$ 139,640	\$ 191,848	\$ 159,076	\$ 185,484	\$ 159,076	\$ 26,408	16.6%	\$ 26,408	16.6%
November	\$ 82,076	\$ 85,244	\$ 74,719	\$ 95,795	\$ 127,898	\$ 123,559	\$ 147,031	\$ 123,559	\$ 23,472	19.0%	\$ 23,472	19.0%
December	\$ 166,009	\$ 143,704	\$ 137,710	\$ 223,260	\$ 316,649	\$ 254,633	\$ 293,845	\$ 254,633	\$ 39,212	15.4%	\$ 39,213	15.4%
January	\$ 129,958	\$ 114,198	\$ 110,879	\$ 219,685	\$ 267,082	\$ 239,159	\$ 249,434	\$ 239,159	\$ 10,275	4.3%	\$ 10,275	4.3%
February	\$ 168,012	\$ 155,891	\$ 107,305	\$ 219,699	\$ 260,358	\$ 272,691	\$ -	\$ 272,691	\$ -	0.0%	\$ -	0.0%
March	\$ 129,821	\$ 130,106	\$ 135,522	\$ 196,166	\$ 246,932	\$ 239,300	\$ -	\$ 239,300	\$ -	0.0%	\$ -	0.0%
April	\$ 186,462	\$ 192,367	\$ 176,095	\$ 196,237	\$ 277,966	\$ 265,567	\$ -	\$ 291,864	\$ -	0.0%	\$ -	0.0%
May	\$ 168,500	\$ 156,145	\$ 177,489	\$ 174,017	\$ 241,113	\$ 227,479	\$ -	\$ 253,169	\$ -	0.0%	\$ -	0.0%
June	\$ 179,222	\$ 150,111	\$ 195,575	\$ 183,605	\$ 268,532	\$ 295,500	\$ -	\$ 281,959	\$ -	0.0%	\$ -	0.0%
Totals	\$ 1,847,520	\$ 1,960,047	\$ 2,003,382	\$ 2,289,980	\$ 2,976,399	\$ 2,919,494	\$ 1,815,431	\$ 2,957,941	\$ 196,473	12.1%	\$ 196,473	12.1%



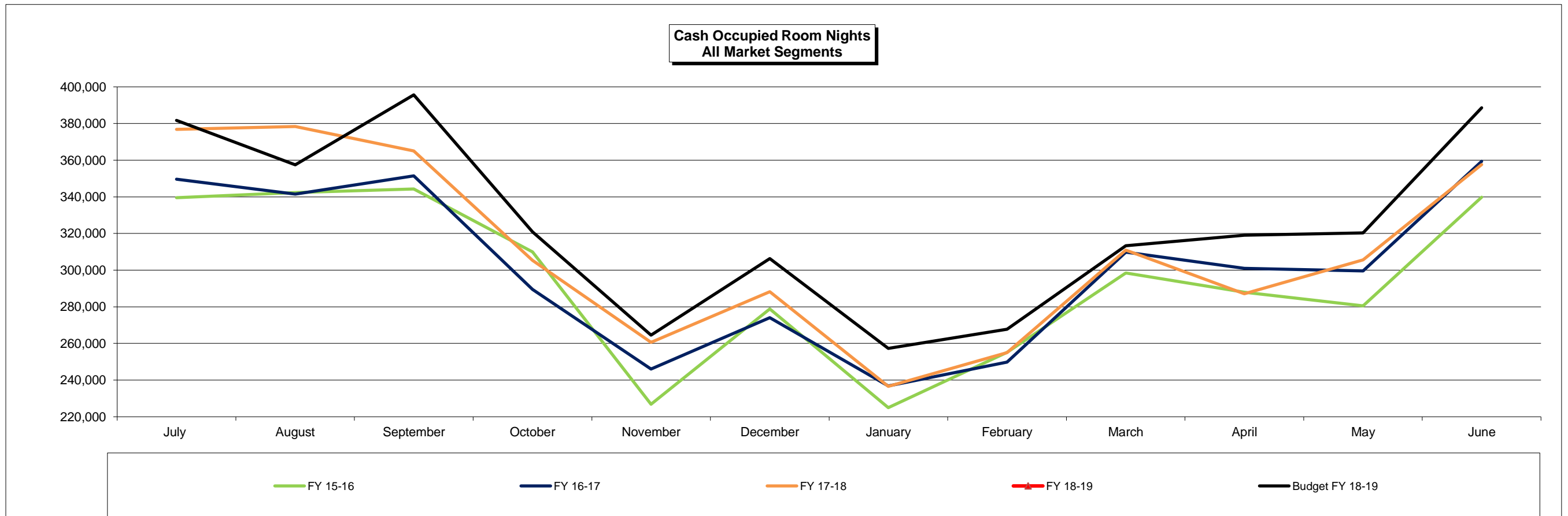
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Homeowner Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%	
August	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%	
September	\$ -	\$ -	\$ 850,318	\$ 1,509,359	\$ 1,298,184	\$ 1,213,123	\$ 1,215,516	\$ 1,213,123	\$ 2,393	0.2%	\$ 2,393	0.2%
October	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
November	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
December	\$ -	\$ -	\$ 514,500	\$ 633,768	\$ 491,265	\$ 460,638	\$ 490,100	\$ 442,084	\$ 48,016	10.9%	\$ 29,462	6.4%
January	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
February	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ -	\$ -	\$ 492,359	\$ 824,314	\$ 642,648	\$ 482,263	\$ -	\$ 460,638	\$ -	0.0%	\$ -	0.0%
April	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ -	\$ -	\$ 551,053	\$ 553,878	\$ 466,248	\$ 455,661	\$ -	\$ 470,323	\$ -	0.0%	\$ -	0.0%
Totals	\$ -	\$ -	\$ 2,408,230	\$ 3,521,319	\$ 2,898,345	\$ 2,611,686	\$ 1,705,616	\$ 2,586,169	\$ 50,409	3.1%	\$ 31,854	1.4%



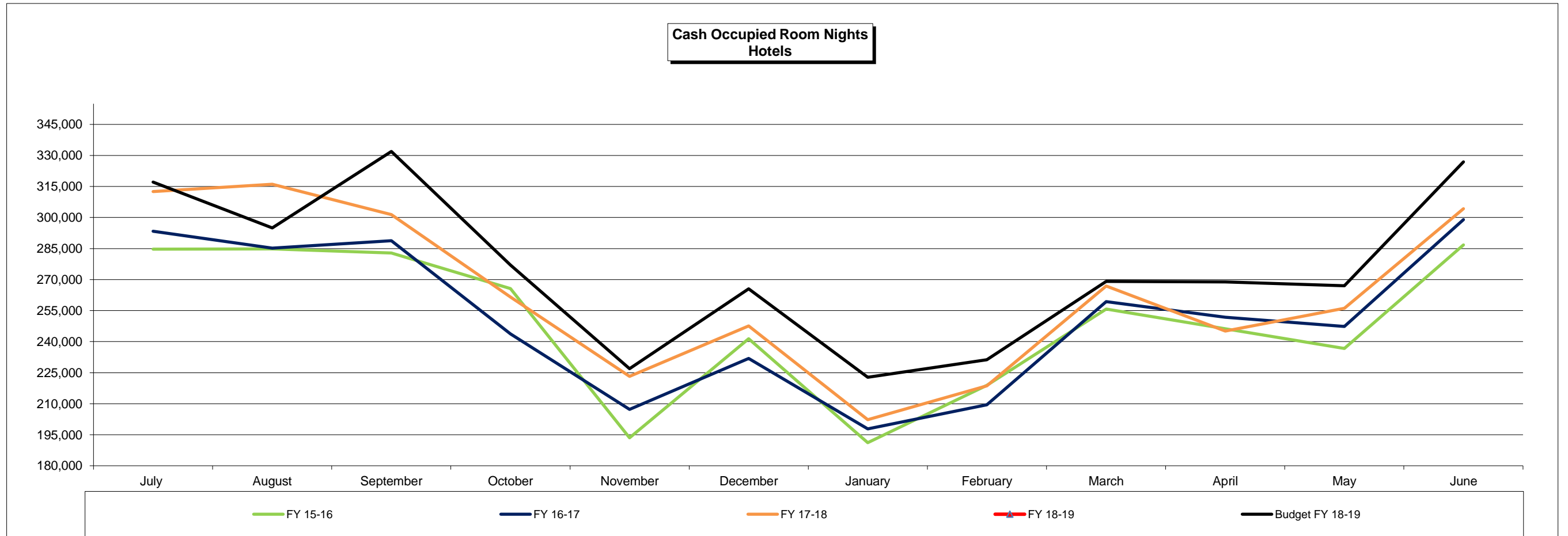
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Room Nights-Consolidated Summary
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	318,179	337,964	337,506	339,576	349,602	376,823	347,401	381,678	(34,277)	-9.0%	(29,422)	-7.8%
August	338,661	336,075	336,070	342,310	341,443	378,365	343,719	357,469	(13,750)	-3.8%	(34,646)	-9.2%
September	327,404	300,877	317,039	344,280	351,394	365,040	335,338	395,623	(60,285)	-15.2%	(29,702)	-8.1%
October	261,889	256,714	277,970	310,005	289,432	305,381	286,215	320,864	(34,649)	-10.8%	(19,166)	-6.3%
November	196,927	218,319	222,114	226,892	245,978	260,669	242,645	264,541	(21,896)	-8.3%	(18,024)	-6.9%
December	233,159	235,178	254,403	278,784	274,069	288,203	271,632	306,360	(34,728)	-11.3%	(16,571)	-5.7%
January	225,127	200,001	238,144	224,971	236,825	236,592	251,817	257,312	(5,495)	-2.1%	15,225	6.4%
February	218,290	221,878	233,050	255,092	249,799	254,967	-	267,745	-	0.0%	-	0.0%
March	259,120	258,279	265,273	298,449	309,745	310,967	-	313,333	-	0.0%	-	0.0%
April	266,776	273,333	264,284	287,960	301,000	287,038	-	318,995	-	0.0%	-	0.0%
May	291,465	286,043	290,428	280,547	299,539	305,590	-	320,337	-	0.0%	-	0.0%
June	334,967	313,347	308,247	339,755	359,361	357,595	-	388,545	-	0.0%	-	0.0%
Totals	3,271,964	3,238,008	3,344,528	3,528,621	3,608,187	3,727,230	2,078,767	3,892,802	(205,080)	-9.0%	(132,306)	-6.0%



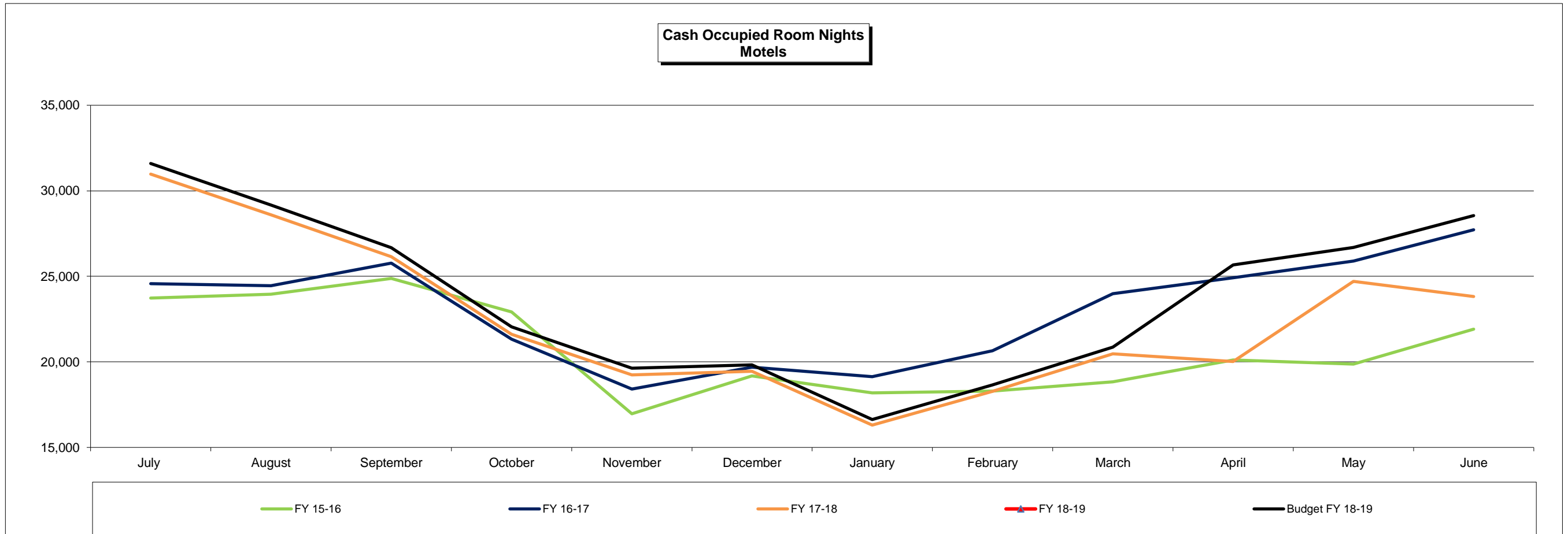
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Hotels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	262,973	276,387	269,807	284,759	293,323	312,553	291,494	317,129	(25,635)	-8.1%	(21,059)	-6.7%
August	277,408	269,911	270,447	284,774	285,204	316,080	288,400	295,019	(6,619)	-2.2%	(27,680)	-8.8%
September	269,082	241,162	252,794	282,833	288,769	301,350	277,077	331,929	(54,852)	-16.5%	(24,273)	-8.1%
October	217,824	208,862	226,293	265,627	243,707	261,623	240,526	277,022	(36,496)	-13.2%	(21,097)	-8.1%
November	162,825	180,627	181,215	193,533	207,243	223,157	204,585	226,867	(22,282)	-9.8%	(18,572)	-8.3%
December	197,131	196,187	208,121	241,352	231,882	247,587	233,189	265,577	(32,388)	-12.2%	(14,398)	-5.8%
January	191,320	166,283	196,543	191,160	197,827	202,279	212,424	222,779	(10,355)	-4.6%	10,145	5.0%
February	184,818	186,758	192,502	218,917	209,421	218,690	-	231,260	-	0.0%	-	0.0%
March	218,680	217,395	218,181	255,737	259,354	266,876	-	269,127	-	0.0%	-	0.0%
April	220,475	227,412	217,116	246,172	251,808	245,060	-	268,882	-	0.0%	-	0.0%
May	242,348	236,344	237,379	236,722	247,278	256,102	-	267,024	-	0.0%	-	0.0%
June	277,687	260,577	249,350	286,757	298,971	304,252	-	326,940	-	0.0%	-	0.0%
Totals	2,722,571	2,667,905	2,719,748	2,988,343	3,014,787	3,155,609	1,747,695	3,299,555	(188,627)	-9.7%	(116,934)	-6.3%



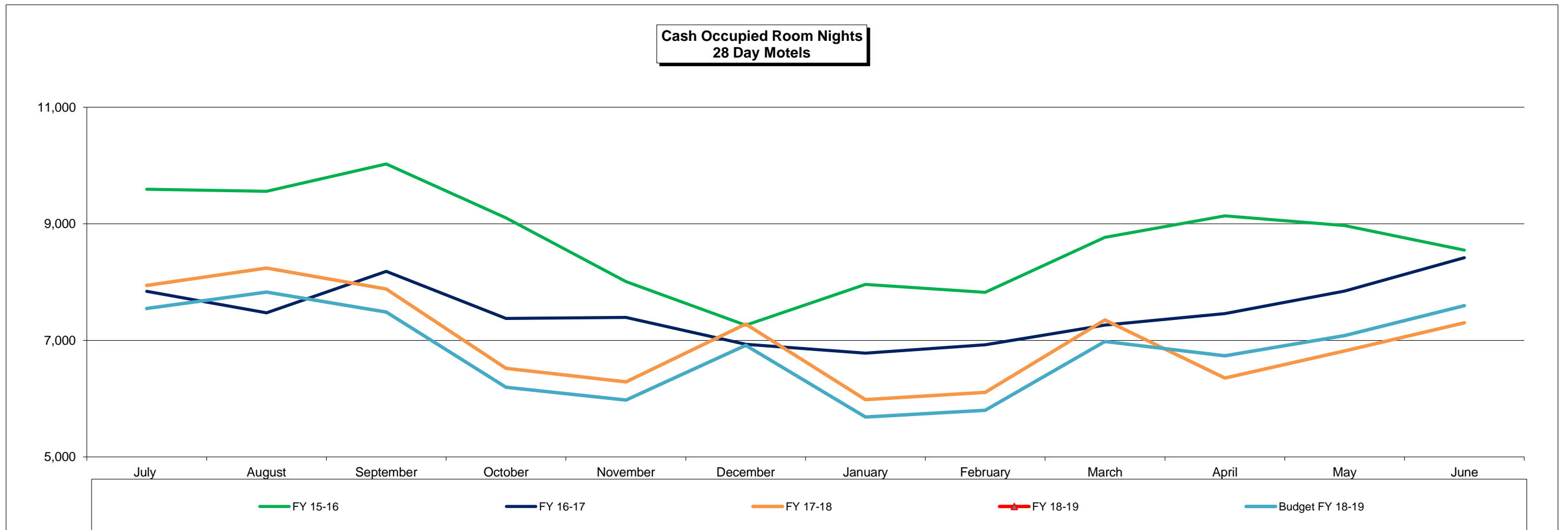
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Motels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	27,024	29,067	31,699	23,734	24,571	30,975	25,664	31,595	(5,931)	-18.8%	(5,311)	-17.1%
August	29,898	31,609	31,811	23,953	24,453	28,593	24,907	29,165	(4,258)	-14.6%	(3,686)	-12.9%
September	28,130	28,119	27,473	24,878	25,767	26,151	23,745	26,674	(2,929)	-11.0%	(2,406)	-9.2%
October	22,819	23,308	24,792	22,924	21,329	21,615	22,239	22,047	192	0.9%	624	2.9%
November	18,668	19,042	20,104	16,967	18,411	19,240	19,111	19,625	(514)	-2.6%	(129)	-0.7%
December	20,091	19,634	22,984	19,184	19,686	19,444	19,308	19,833	(525)	-2.6%	(136)	-0.7%
January	19,050	17,187	22,433	18,195	19,137	16,305	19,038	16,631	2,407	14.5%	2,733	16.8%
February	18,697	18,253	21,560	18,287	20,657	18,284	-	18,650	-	0.0%	-	0.0%
March	22,549	21,743	22,707	18,838	23,992	20,466	-	20,857	-	0.0%	-	0.0%
April	26,436	23,711	23,303	20,109	24,910	20,023	-	25,662	-	0.0%	-	0.0%
May	26,513	25,612	26,679	19,873	25,900	24,706	-	26,682	-	0.0%	-	0.0%
June	29,695	25,104	26,516	21,915	27,721	23,821	-	28,558	-	0.0%	-	0.0%
Totals	289,570	282,389	302,061	248,857	276,534	269,623	154,012	285,979	(11,558)	-7.0%	(8,311)	-5.1%



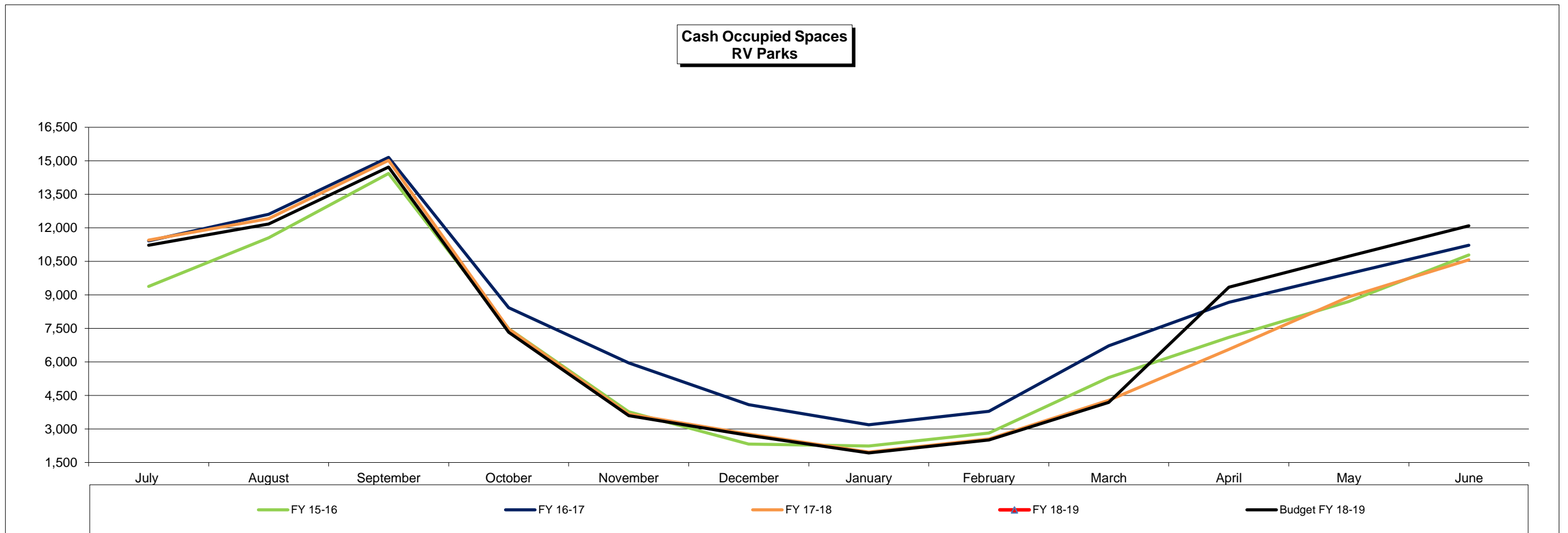
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-28 Day Motels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	9,573	10,426	11,178	9,594	7,839	7,942	7,410	7,545	(135)	-1.8%	(532)	-6.7%
August	11,033	10,718	10,869	9,558	7,474	8,240	7,588	7,828	(240)	-3.1%	(652)	-7.9%
September	10,647	9,858	9,477	10,026	8,183	7,880	7,479	7,486	(7)	-0.1%	(401)	-5.1%
October	9,150	8,746	9,061	9,102	7,376	6,521	6,584	6,195	389	6.3%	63	1.0%
November	7,957	7,858	8,125	8,006	7,393	6,288	6,562	5,974	588	9.8%	274	4.4%
December	8,385	7,897	9,048	7,260	6,931	7,277	6,216	6,913	(697)	-10.1%	(1,061)	-14.6%
January	7,585	7,598	8,388	7,959	6,780	5,983	6,518	5,684	834	14.7%	535	8.9%
February	7,751	7,828	8,070	7,822	6,922	6,105	-	5,800	-	0.0%	-	0.0%
March	8,777	8,795	7,527	8,767	7,262	7,349	-	6,982	-	0.0%	-	0.0%
April	9,389	8,613	7,426	9,138	7,460	6,355	-	6,733	-	0.0%	-	0.0%
May	10,573	8,807	8,714	8,968	7,846	6,820	-	7,081	-	0.0%	-	0.0%
June	10,228	9,301	9,020	8,547	8,418	7,299	-	7,597	-	0.0%	-	0.0%
Totals	111,048	106,445	106,903	104,747	89,884	84,059	48,357	81,818	732	1.5%	(1,774)	-3.5%



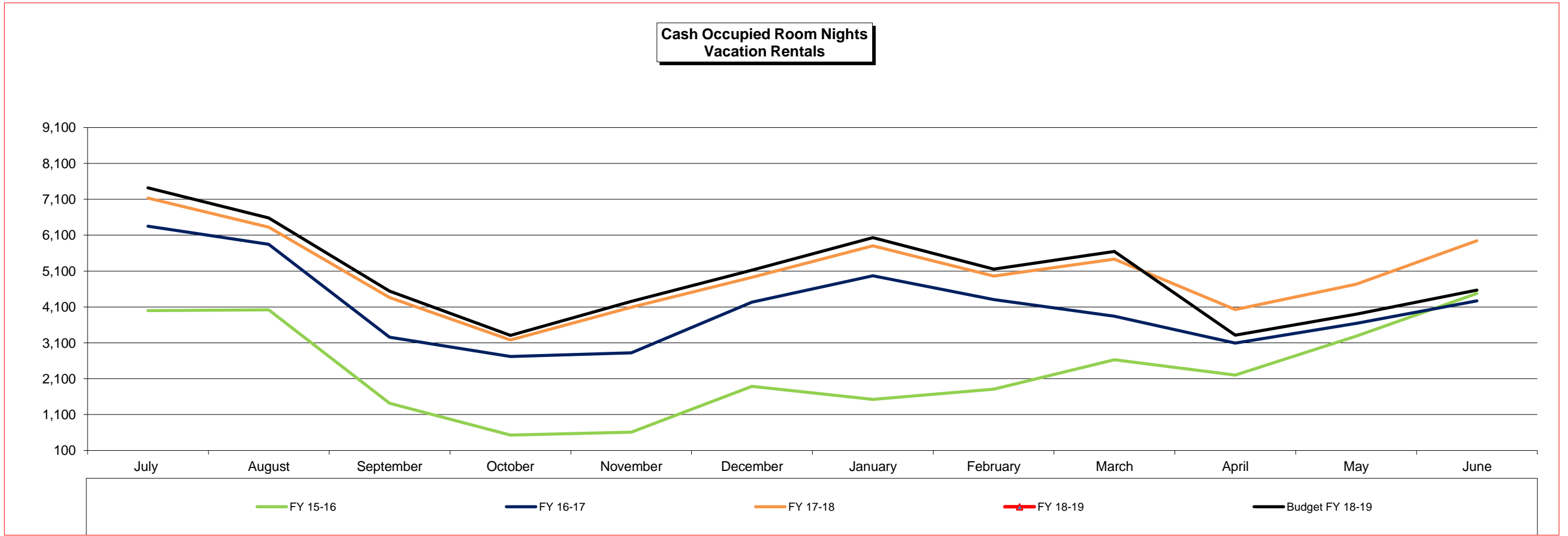
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Spaces-RV Parks
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	7,870	8,931	10,967	9,374	11,413	11,446	10,598	11,217	(619)	-5.5%	(848)	-7.4%
August	10,699	11,313	10,800	11,548	12,606	12,418	12,507	12,170	337	2.8%	89	0.7%
September	11,473	12,068	12,548	14,432	15,153	15,019	14,606	14,719	(113)	-0.8%	(413)	-2.7%
October	6,254	7,716	7,387	7,491	8,423	7,472	9,066	7,323	1,743	23.8%	1,594	21.3%
November	2,812	4,789	4,005	3,769	5,951	3,664	4,278	3,591	687	19.1%	614	16.8%
December	1,941	3,430	2,799	2,325	4,089	2,770	2,397	2,715	(318)	-11.7%	(373)	-13.5%
January	2,213	2,426	2,851	2,238	3,188	1,967	2,040	1,928	112	5.8%	73	3.7%
February	2,038	2,408	3,153	2,815	3,794	2,554	-	2,503	-	0.0%	-	0.0%
March	3,754	3,717	5,294	5,298	6,724	4,280	-	4,194	-	0.0%	-	0.0%
April	5,250	6,568	7,249	7,095	8,673	6,567	-	9,349	-	0.0%	-	0.0%
May	6,758	7,820	7,775	8,700	9,949	8,907	-	10,725	-	0.0%	-	0.0%
June	8,578	7,908	9,289	10,791	11,217	10,564	-	12,092	-	0.0%	-	0.0%
Totals	69,640	79,094	84,117	85,876	101,180	87,628	55,492	92,526	1,829	3.4%	736	1.3%



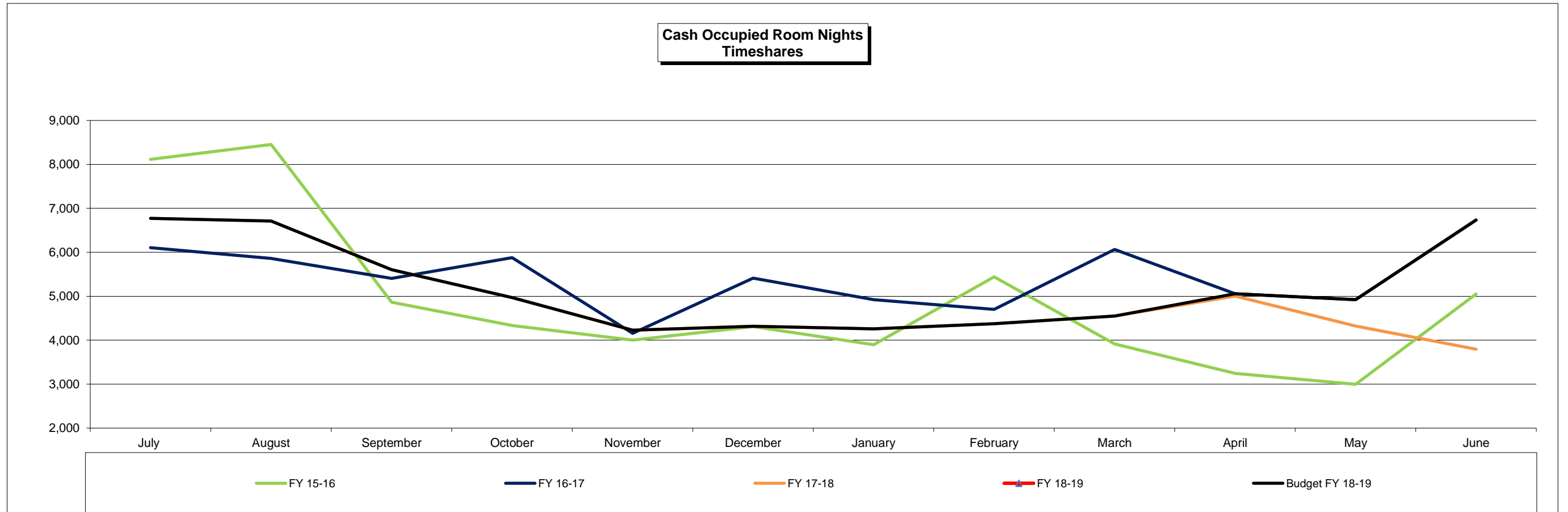
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Vacation Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	3,989	4,787	4,261	3,999	6,351	7,135	8,383	7,420	963	13.0%	1,248	17.5%
August	3,890	4,338	4,322	4,024	5,844	6,325	7,174	6,578	596	9.1%	849	13.4%
September	2,087	1,311	992	1,418	3,257	4,365	5,141	4,540	601	13.2%	776	17.8%
October	812	427	467	530	2,720	3,181	4,761	3,308	1,453	43.9%	1,580	49.7%
November	781	406	401	613	2,824	4,093	5,578	4,257	1,321	31.0%	1,485	36.3%
December	1,822	1,643	1,770	1,885	4,236	4,929	6,266	5,126	1,140	22.2%	1,337	27.1%
January	1,319	1,113	1,301	1,522	4,969	5,803	8,972	6,035	2,937	48.7%	3,169	54.6%
February	1,299	935	1,100	1,812	4,304	4,960	-	5,158	-	0.0%	-	0.0%
March	554	512	465	2,632	3,839	5,431	-	5,648	-	0.0%	-	0.0%
April	237	351	506	2,201	3,094	4,031	-	3,314	-	0.0%	-	0.0%
May	463	625	498	3,288	3,641	4,734	-	3,900	-	0.0%	-	0.0%
June	1,188	1,332	1,429	4,477	4,268	5,944	-	4,572	-	0.0%	-	0.0%
Totals	18,441	17,780	17,512	28,401	49,347	60,931	46,275	59,856	9,011	24.2%	10,444	29.1%



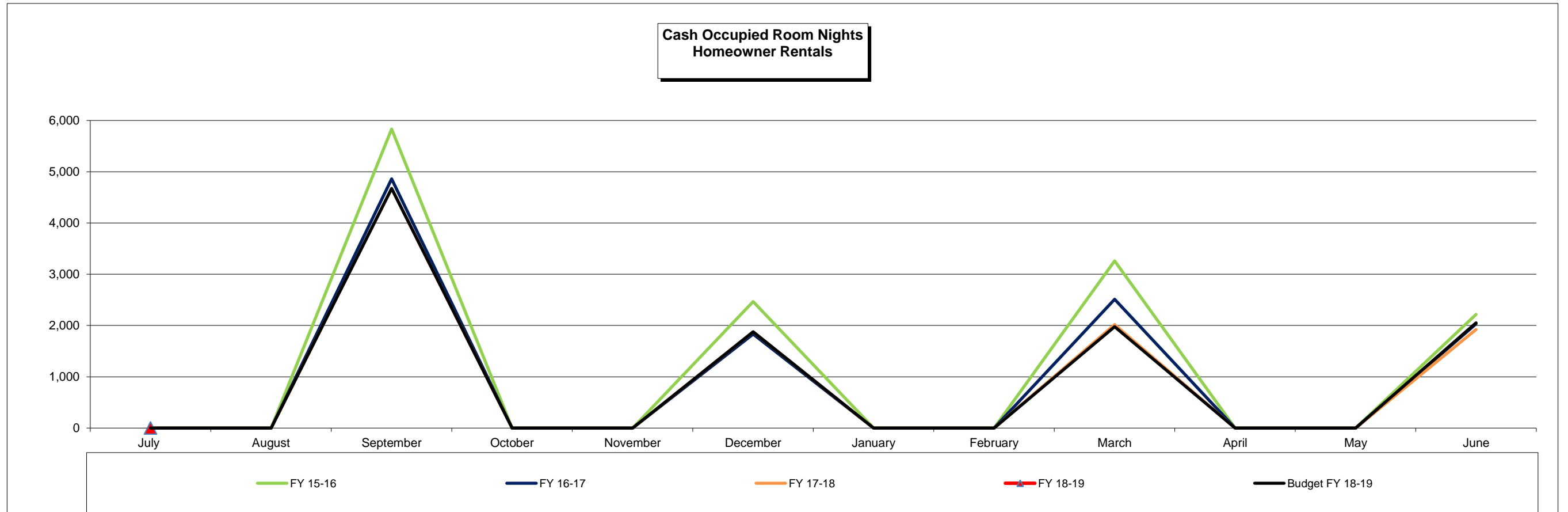
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Timeshares
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	6,750	8,366	9,594	8,116	6,105	6,772	3,852	6,772	(2,920)	-43.1%	(2,920)	-43.1%
August	5,733	8,186	7,821	8,453	5,862	6,709	3,143	6,709	(3,566)	-53.2%	(3,566)	-53.2%
September	5,985	8,359	10,149	4,861	5,405	5,602	3,113	5,602	(2,489)	-44.4%	(2,489)	-44.4%
October	5,030	7,655	9,970	4,331	5,877	4,969	3,039	4,969	(1,930)	-38.8%	(1,930)	-38.8%
November	3,884	5,597	8,264	4,004	4,156	4,227	2,531	4,227	(1,696)	-40.1%	(1,696)	-40.1%
December	3,789	6,387	7,315	4,312	5,411	4,318	2,572	4,318	(1,746)	-40.4%	(1,746)	-40.4%
January	3,640	5,394	6,628	3,897	4,924	4,255	2,825	4,255	(1,430)	-33.6%	(1,430)	-33.6%
February	3,687	5,696	6,665	5,439	4,701	4,374	-	4,374	-	0.0%	-	0.0%
March	4,806	6,117	8,937	3,915	6,064	4,547	-	4,547	-	0.0%	-	0.0%
April	4,989	6,678	8,684	3,245	5,055	5,002	-	5,055	-	0.0%	-	0.0%
May	4,810	6,835	9,383	2,996	4,925	4,321	-	4,925	-	0.0%	-	0.0%
June	7,591	9,125	10,375	5,050	6,734	3,795	-	6,734	-	0.0%	-	0.0%
Totals	60,694	84,395	103,785	58,619	65,219	58,891	21,075	62,487	(15,777)	-42.8%	(15,777)	-42.8%



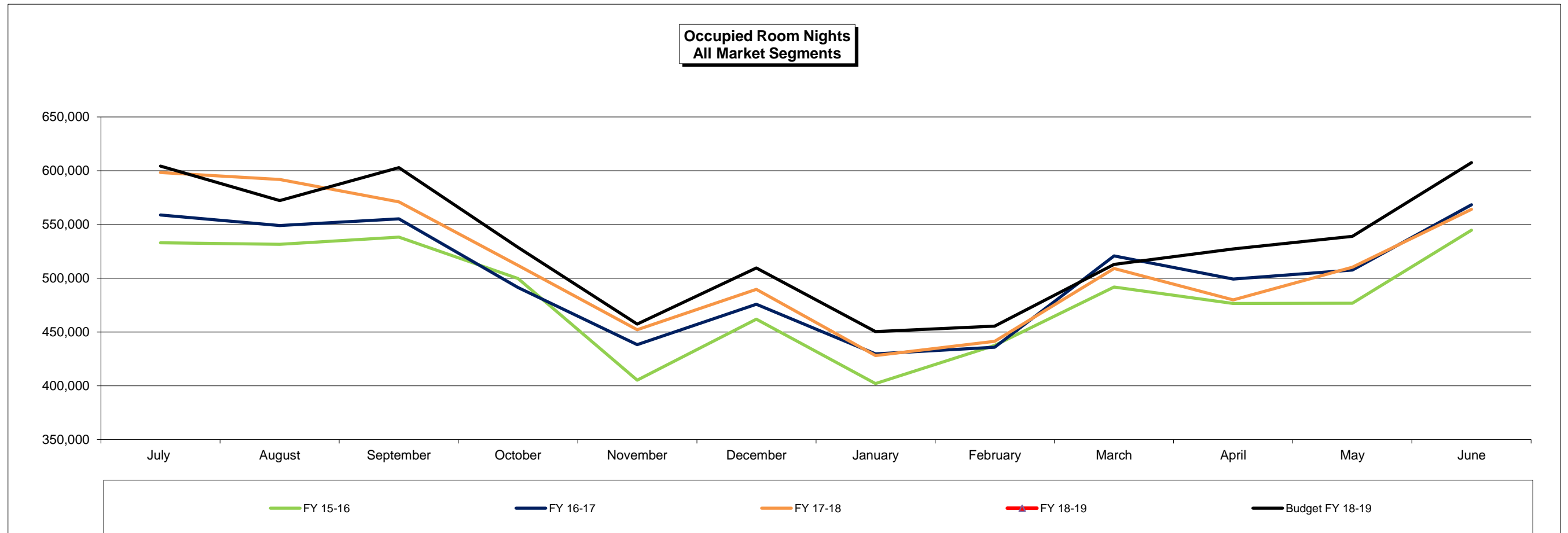
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Homeowner Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
August	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
September	-	-	3,606	5,832	4,860	4,673	4,177	(496)	-10.6%	(496)	-10.6%	
October	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
November	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
December	-	-	2,366	2,466	1,834	1,878	1,684	(194)	-10.3%	(194)	-10.3%	
January	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
February	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
March	-	-	2,162	3,262	2,510	2,018	-	1,978	0.0%	-	0.0%	
April	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
May	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
June	-	-	2,268	2,218	2,032	1,920	-	2,052	0.0%	-	0.0%	
Totals	-		10,402	13,778	11,236	10,489	5,861	10,581	(690)	0.0%	(690)	-6.6%



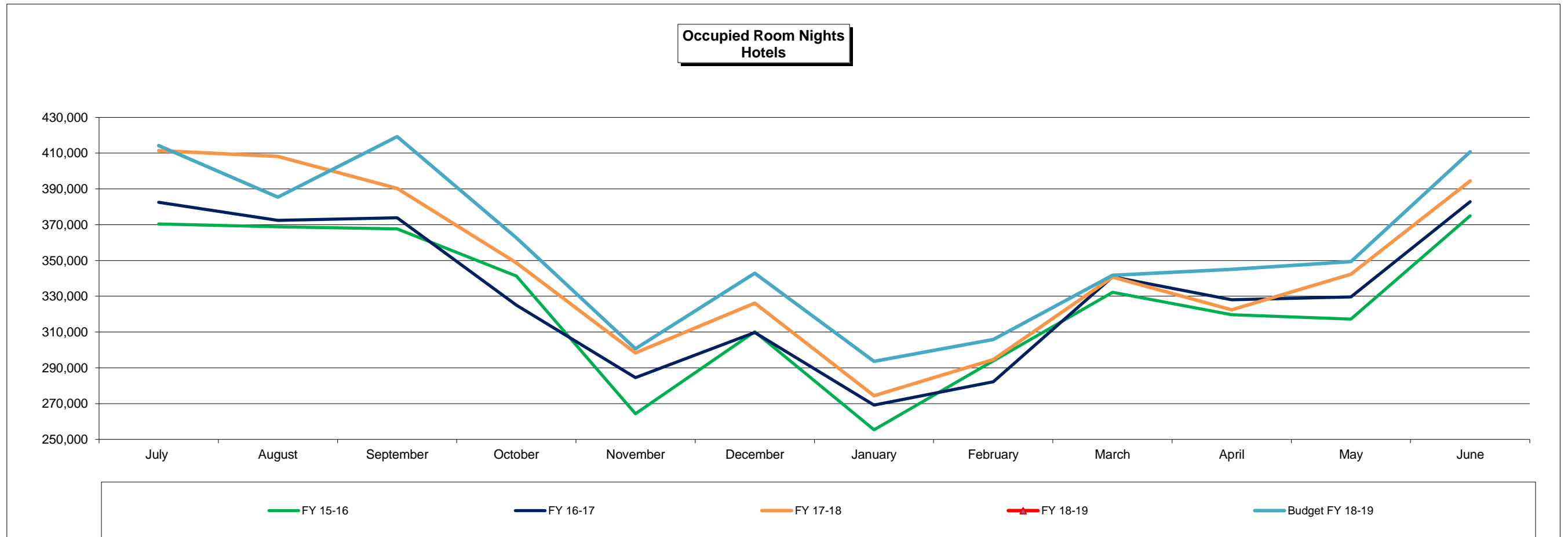
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Consolidated Summary
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	504,829	529,220	532,560	533,061	558,932	598,303	559,625	604,371	(44,746)	-7.4%	(38,678)	-6.5%
August	523,217	532,551	530,095	531,622	548,907	591,815	551,515	572,229	(20,714)	-3.6%	(40,300)	-6.8%
September	503,063	490,994	498,961	538,200	555,329	571,095	536,269	602,844	(66,575)	-11.0%	(34,826)	-6.1%
October	437,336	440,343	461,911	499,815	491,289	511,826	483,734	528,662	(44,928)	-8.5%	(28,092)	-5.5%
November	361,447	390,984	400,324	405,085	438,248	451,999	436,662	457,378	(20,716)	-4.5%	(15,337)	-3.4%
December	396,688	411,024	434,190	461,879	475,810	489,652	461,499	509,407	(47,908)	-9.4%	(28,153)	-5.7%
January	388,712	376,196	420,430	402,010	429,629	428,069	440,561	450,364	(9,803)	-2.2%	12,492	2.9%
February	379,529	382,620	402,632	437,603	435,728	441,422	-	455,497	-	0.0%	-	0.0%
March	443,399	436,577	449,343	491,853	520,869	508,940	-	512,977	-	0.0%	-	0.0%
April	438,907	441,992	437,895	476,563	499,243	479,824	-	527,316	-	0.0%	-	0.0%
May	478,420	481,152	479,544	476,722	507,723	510,342	-	538,932	-	0.0%	-	0.0%
June	523,852	507,148	496,475	544,683	568,328	563,983	-	607,507	-	0.0%	-	0.0%
Totals	5,379,399	5,420,801	5,544,360	5,799,096	6,030,035	6,147,270	3,469,865	6,367,484	(255,390)	-6.9%	(172,894)	-4.7%



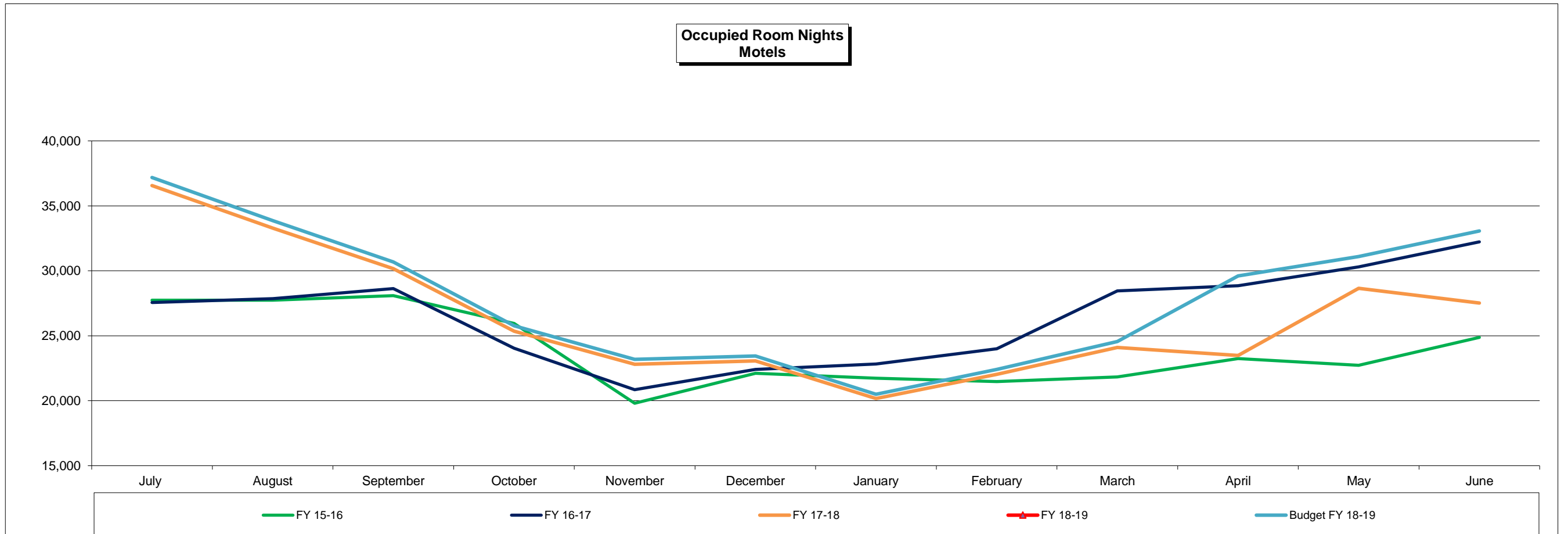
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Hotels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	342,803	359,838	362,033	370,419	382,595	411,428	390,141	414,253	(24,112)	-5.8%	(21,287)	-5.2%
August	354,560	355,017	360,316	368,837	372,443	408,173	382,258	385,468	(3,210)	-0.8%	(25,915)	-6.3%
September	347,241	326,953	336,206	367,631	373,818	390,243	367,585	419,256	(51,671)	-12.3%	(22,658)	-5.8%
October	288,784	282,313	304,419	341,319	324,988	348,719	325,246	362,606	(37,360)	-10.3%	(23,473)	-6.7%
November	225,376	248,696	258,954	264,286	284,554	298,287	285,936	300,714	(14,778)	-4.9%	(12,351)	-4.1%
December	257,550	266,480	281,864	310,182	309,705	326,218	306,045	342,857	(36,812)	-10.7%	(20,173)	-6.2%
January	254,120	239,790	272,877	255,360	269,174	274,404	284,174	293,620	(9,446)	-3.2%	9,770	3.6%
February	252,694	255,205	266,502	293,831	282,154	294,598	-	305,825	-	0.0%	-	0.0%
March	299,059	295,038	295,348	332,256	340,869	340,788	-	341,732	-	0.0%	-	0.0%
April	290,755	297,856	287,575	319,724	328,053	322,475	-	345,098	-	0.0%	-	0.0%
May	319,894	327,874	318,016	317,282	329,610	342,265	-	349,326	-	0.0%	-	0.0%
June	362,360	355,428	335,964	375,000	382,891	394,524	-	410,830	-	0.0%	-	0.0%
Totals	3,595,196	3,610,488	3,680,074	3,916,127	3,980,854	4,152,122	2,341,385	4,271,585	(177,389)	-7.0%	(116,087)	-4.7%



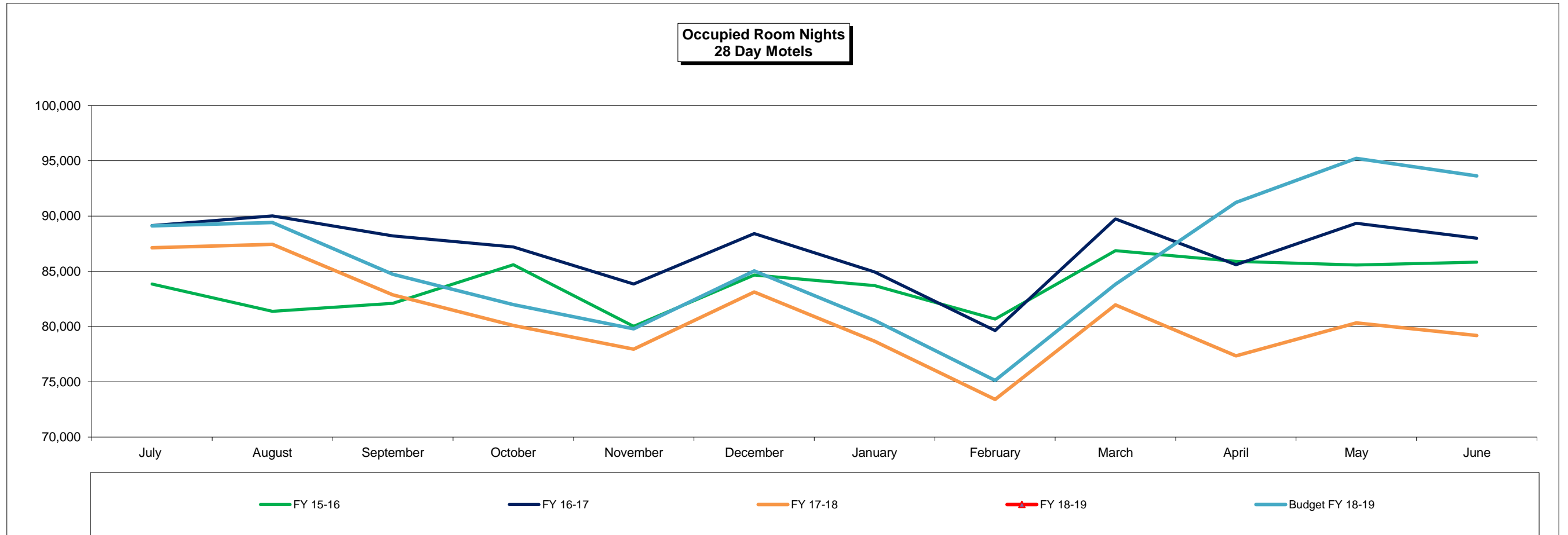
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%
July	31,313	34,154	37,230	27,748	27,566	36,562	29,468	37,182	(7,714)	-20.7%	(7,094)	-19.4%
August	34,534	36,130	38,087	27,735	27,859	33,292	28,390	33,864	(5,474)	-16.2%	(4,902)	-14.7%
September	32,959	32,543	33,008	28,090	28,635	30,166	27,269	30,689	(3,420)	-11.1%	(2,897)	-9.6%
October	27,385	27,803	30,512	25,952	24,047	25,344	26,620	25,776	844	3.3%	1,276	5.0%
November	23,084	23,565	26,120	19,807	20,851	22,802	22,510	23,187	(677)	-2.9%	(292)	-1.3%
December	24,537	24,746	29,700	22,105	22,418	23,064	22,898	23,453	(555)	-2.4%	(166)	-0.7%
January	24,161	22,362	24,372	21,729	22,825	20,172	22,733	20,498	2,235	10.9%	2,561	12.7%
February	23,321	22,913	23,162	21,483	23,995	22,042	-	22,408	-	0.0%	-	0.0%
March	27,841	26,779	24,650	21,835	28,447	24,096	-	24,559	-	0.0%	-	0.0%
April	31,606	28,302	25,400	23,243	28,855	23,477	-	29,607	-	0.0%	-	0.0%
May	31,315	30,580	29,035	22,731	30,309	28,647	-	31,091	-	0.0%	-	0.0%
June	34,242	30,357	29,073	24,873	32,229	27,516	-	33,066	-	0.0%	-	0.0%
Totals	346,298	340,234	350,349	287,331	318,036	317,180	179,888	335,380	(14,761)	-7.6%	(11,514)	-6.0%



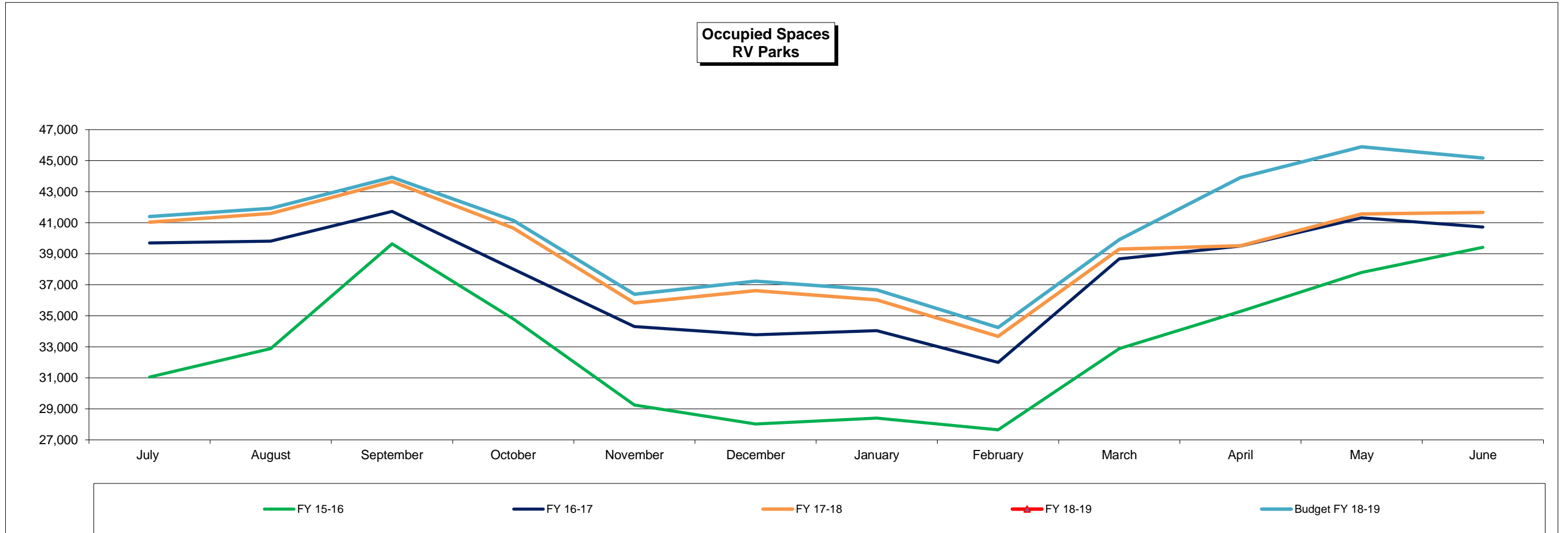
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-28 Day Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	79,499	78,254	77,783	83,859	89,142	87,126	78,044	89,105	(11,061)	-12.4%	(9,082)	-10.4%
August	80,963	82,724	77,439	81,383	90,013	87,438	79,909	89,402	(9,493)	-10.6%	(7,529)	-8.6%
September	72,378	76,034	70,904	82,100	88,198	82,878	75,487	84,733	(9,246)	-10.9%	(7,391)	-8.9%
October	76,159	79,705	77,692	85,587	87,210	80,104	76,737	81,985	(5,248)	-6.4%	(3,367)	-4.2%
November	74,080	77,168	72,177	80,022	83,858	77,951	76,089	79,786	(3,697)	-4.6%	(1,862)	-2.4%
December	75,329	75,944	76,473	84,667	88,415	83,119	77,622	85,029	(7,407)	-8.7%	(5,497)	-6.6%
January	72,740	74,210	80,907	83,704	84,953	78,688	76,636	80,569	(3,933)	-4.9%	(2,052)	-2.6%
February	68,749	68,290	74,284	80,692	79,637	73,411	-	75,125	-	0.0%	-	0.0%
March	76,197	74,686	80,294	86,867	89,744	81,972	-	83,813	-	0.0%	-	0.0%
April	73,937	72,661	77,138	85,907	85,594	77,359	-	91,235	-	0.0%	-	0.0%
May	80,079	76,576	81,225	85,563	89,342	80,336	-	95,216	-	0.0%	-	0.0%
June	74,756	72,170	78,844	85,835	87,986	79,192	-	93,617	-	0.0%	-	0.0%
Totals	904,866	908,422	925,160	1,006,186	1,044,092	969,574	540,524	1,029,615	(50,085)	-8.5%	(36,780)	-6.4%



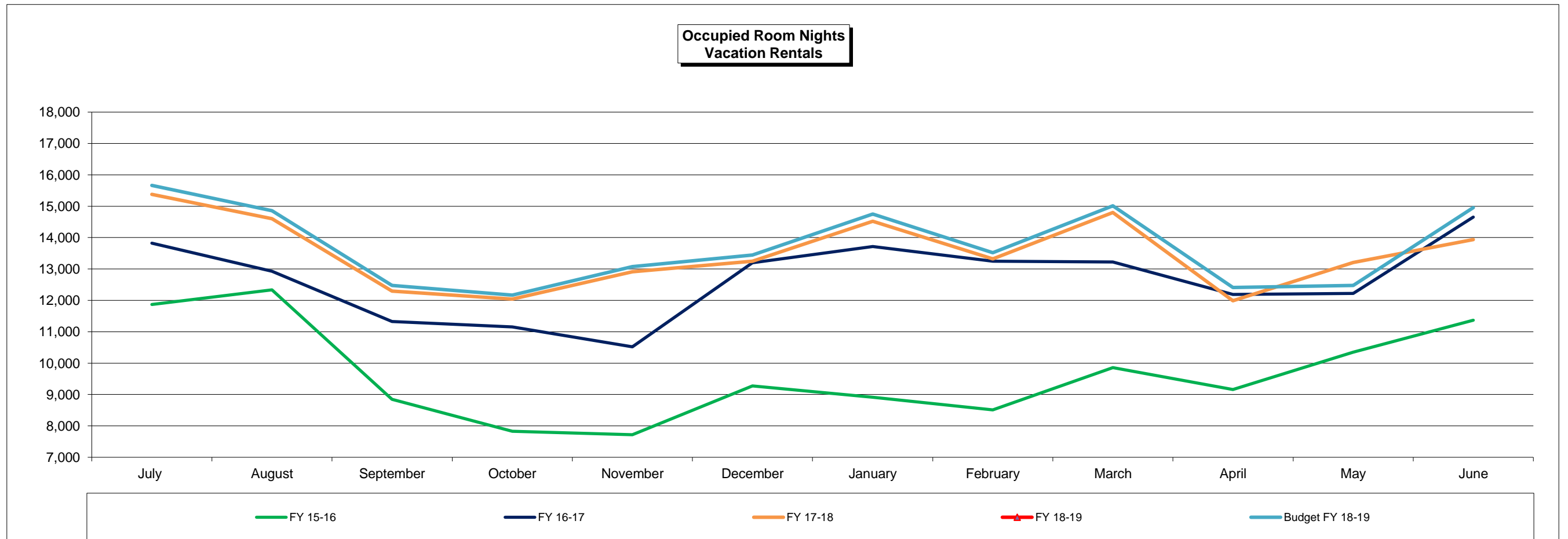
**Reno-Sparks Convention and Visitors Authority
Occupied Spaces-RV Parks
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	31,964	35,668	34,223	31,050	39,699	41,037	40,850	41,396	(546)	-1.3%	(187)	-0.5%
August	35,115	37,779	34,807	32,879	39,805	41,601	42,342	41,931	411	1.0%	741	1.8%
September	34,171	37,774	36,030	39,642	41,731	43,655	44,237	43,923	314	0.7%	582	1.3%
October	31,074	34,317	31,586	34,798	38,014	40,650	39,937	41,159	(1,222)	-3.0%	(713)	-1.8%
November	26,240	27,691	27,389	29,247	34,309	35,823	36,617	36,391	226	0.6%	794	2.2%
December	25,417	27,531	26,566	28,033	33,777	36,618	35,516	37,238	(1,722)	-4.6%	(1,102)	-3.0%
January	24,382	25,555	26,435	28,410	34,038	36,030	35,305	36,670	(1,365)	-3.7%	(725)	-2.0%
February	21,820	22,330	24,012	27,651	31,997	33,676	-	34,246	-	0.0%	-	0.0%
March	26,360	26,046	29,046	32,881	38,672	39,305	-	39,917	-	0.0%	-	0.0%
April	28,966	28,671	31,168	35,288	39,496	39,523	-	43,911	-	0.0%	-	0.0%
May	33,034	31,583	33,579	37,798	41,318	41,569	-	45,896	-	0.0%	-	0.0%
June	35,582	31,416	30,108	39,422	40,717	41,672	-	45,165	-	0.0%	-	0.0%
Totals	354,125	366,361	364,949	397,099	453,573	471,159	274,804	487,843	(3,904)	-1.4%	(610)	-0.2%



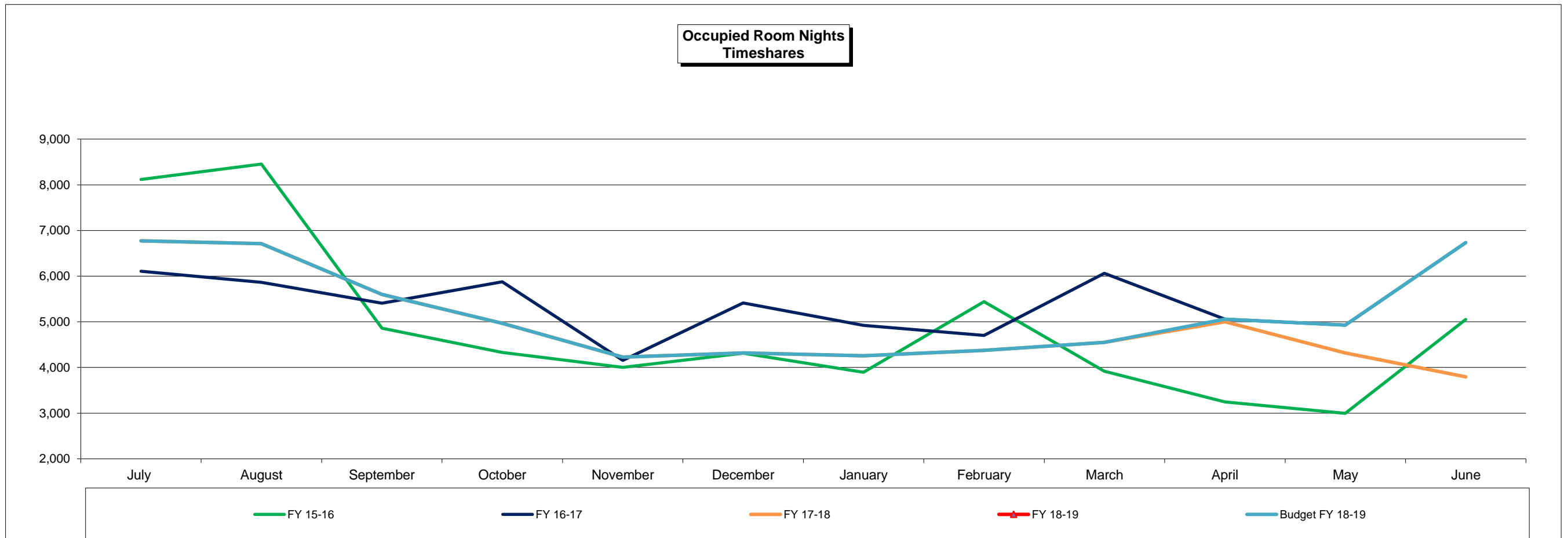
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Vacation Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	12,500	12,930	11,688	11,869	13,825	15,378	17,270	15,663	1,607	10.3%	1,892	12.3%
August	12,312	12,710	11,609	12,335	12,925	14,602	15,473	14,855	618	4.2%	871	6.0%
September	10,329	9,296	8,232	8,851	11,327	12,298	12,983	12,473	510	4.1%	685	5.6%
October	8,904	8,461	7,665	7,828	11,153	12,040	12,155	12,167	(12)	-0.1%	115	1.0%
November	8,783	8,252	7,416	7,719	10,520	12,909	12,979	13,073	(94)	-0.7%	70	0.5%
December	10,066	9,936	9,436	9,274	13,198	13,245	14,520	13,442	1,078	8.0%	1,275	9.6%
January	9,669	8,882	9,204	8,910	13,715	14,520	18,888	14,752	4,136	28.0%	4,368	30.1%
February	9,258	8,178	8,004	8,507	13,244	13,321	-	13,519	-	0.0%	-	0.0%
March	9,136	7,876	7,956	9,859	13,225	14,797	-	15,014	-	0.0%	-	0.0%
April	8,654	7,791	7,898	9,156	12,190	11,988	-	12,410	-	0.0%	-	0.0%
May	9,288	7,679	8,292	10,352	12,219	13,204	-	12,478	-	0.0%	-	0.0%
June	9,309	8,652	8,950	11,365	14,654	13,940	-	14,958	-	0.0%	-	0.0%
Totals	118,208	110,643	106,350	116,025	152,195	162,242	104,268	164,804	7,843	8.1%	9,276	9.8%



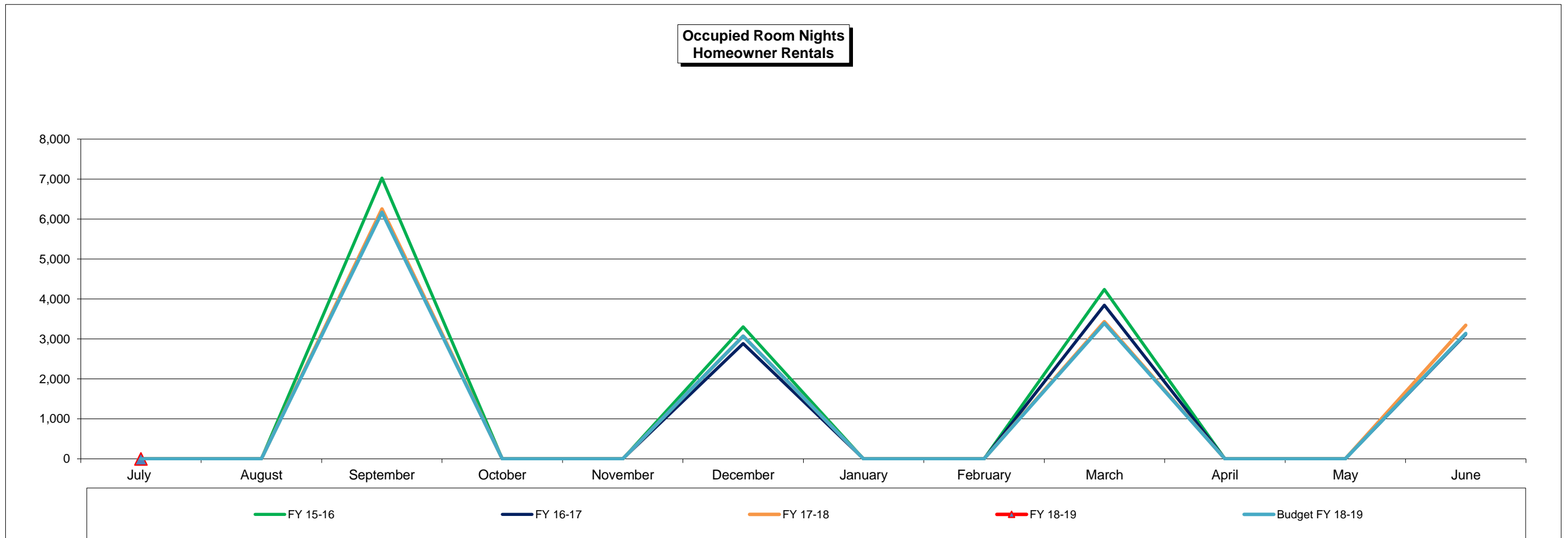
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Timeshares
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	6,750	8,376	9,603	8,116	6,105	6,772	3,852	6,772	(2,920)	-43.1%	(2,920)	-43.1%
August	5,733	8,191	7,837	8,453	5,862	6,709	3,143	6,709	(3,566)	-53.2%	(3,566)	-53.2%
September	5,985	8,394	10,176	4,861	5,405	5,602	3,113	5,602	(2,489)	-44.4%	(2,489)	-44.4%
October	5,030	7,744	10,037	4,331	5,877	4,969	3,039	4,969	(1,930)	-38.8%	(1,930)	-38.8%
November	3,884	5,612	8,268	4,004	4,156	4,227	2,531	4,227	(1,696)	-40.1%	(1,696)	-40.1%
December	3,789	6,387	7,318	4,312	5,411	4,318	2,572	4,318	(1,746)	-40.4%	(1,746)	-40.4%
January	3,640	5,397	6,635	3,897	4,924	4,255	2,825	4,255	(1,430)	-33.6%	(1,430)	-33.6%
February	3,687	5,704	6,668	5,439	4,701	4,374	-	4,374	-	0.0%	-	0.0%
March	4,806	6,152	8,967	3,915	6,064	4,547	-	4,547	-	0.0%	-	0.0%
April	4,989	6,711	8,716	3,245	5,055	5,002	-	5,055	-	0.0%	-	0.0%
May	4,810	6,860	9,397	2,996	4,925	4,321	-	4,925	-	0.0%	-	0.0%
June	7,603	9,125	10,381	5,050	6,734	3,795	-	6,734	-	0.0%	-	0.0%
Totals	60,706	84,653	104,003	58,619	65,219	58,891	21,075	62,487	(15,777)	-42.8%	(15,777)	-42.8%



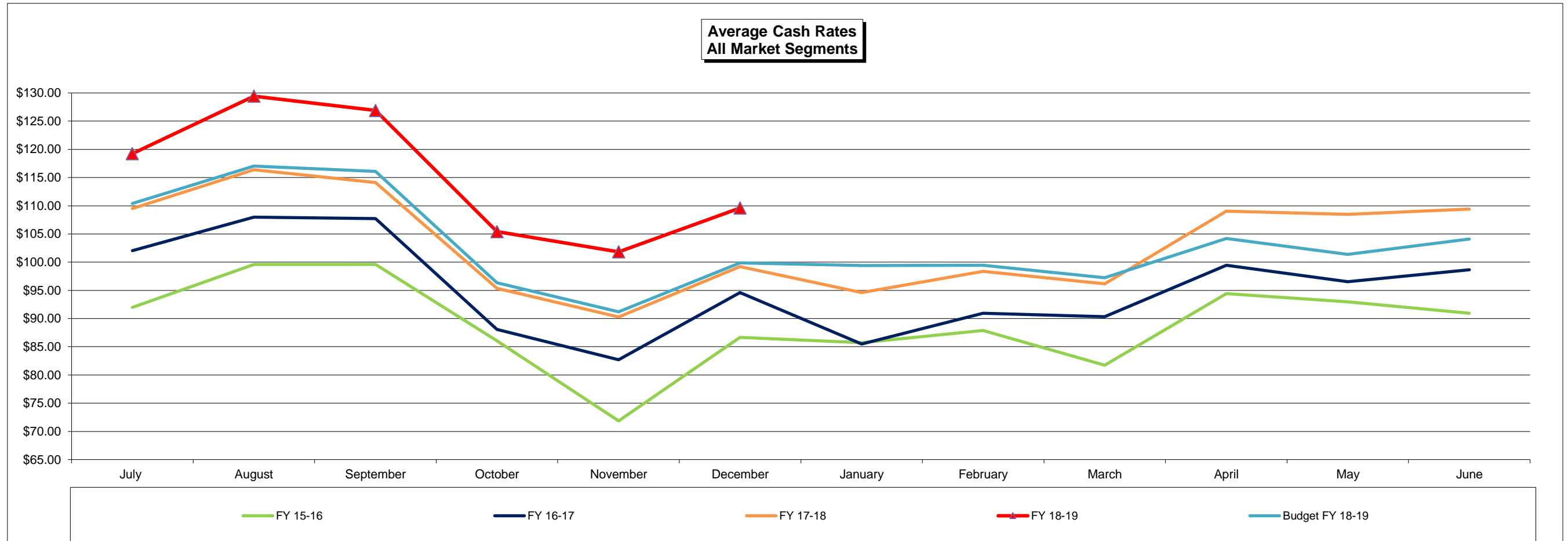
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Homeowner Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
August	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
September	-	-	4,405	7,025	6,215	6,253	5,595	6,168	(573)	-9.3%	(658)	-11.8%
October	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	-	2,833	3,306	2,886	3,070	2,326	3,070	(744)	-24.2%	(744)	-32.0%
January	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	-	3,082	4,240	3,848	3,435	-	3,395	-	0.0%	-	#DIV/0!
April	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	-	3,155	3,138	3,117	3,344	-	3,137	-	0.0%	-	#DIV/0!
Totals	-	-	13,475	17,709	16,066	16,102	7,921	15,770	(1,317)	0.0%	(1,402)	0.0%



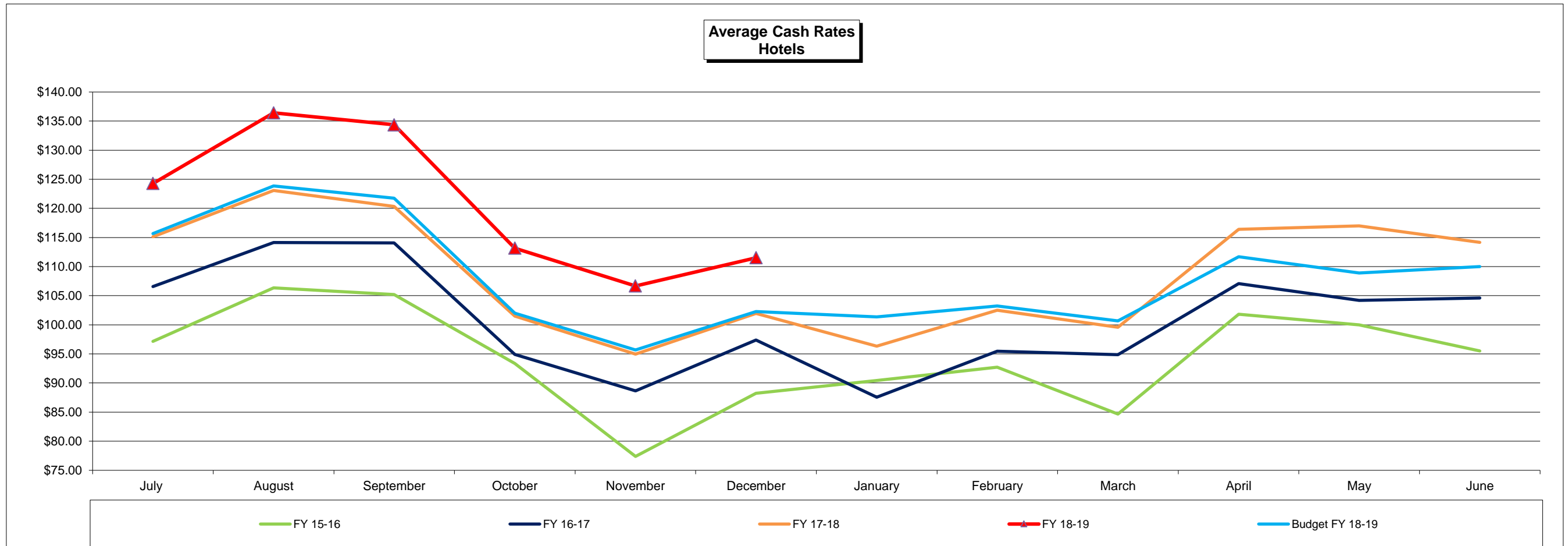
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Consolidated Summary
Trend**

Month	Actual			Budget			Variance from Budget		Variance from FY 17-18			
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	\$ 79.00	\$ 89.43	\$ 89.75	\$ 91.97	\$ 102.05	\$ 109.51	\$ 119.24	\$ 110.42	\$ 8.82	8.0%	\$ 9.73	8.9%
August	\$ 86.74	\$ 95.61	\$ 96.42	\$ 99.59	\$ 107.98	\$ 116.38	\$ 129.42	\$ 117.03	\$ 12.39	10.6%	\$ 13.04	11.2%
September	\$ 83.12	\$ 85.98	\$ 85.68	\$ 99.60	\$ 107.72	\$ 114.13	\$ 126.90	\$ 116.11	\$ 10.79	9.3%	\$ 12.77	11.2%
October	\$ 69.67	\$ 71.25	\$ 72.04	\$ 86.04	\$ 88.09	\$ 95.37	\$ 105.41	\$ 96.35	\$ 9.06	9.4%	\$ 10.04	10.5%
November	\$ 61.10	\$ 66.69	\$ 66.31	\$ 71.86	\$ 82.70	\$ 90.28	\$ 101.82	\$ 91.20	\$ 10.62	11.6%	\$ 11.54	12.8%
December	\$ 73.20	\$ 71.77	\$ 75.65	\$ 86.68	\$ 94.63	\$ 99.22	\$ 109.61	\$ 99.85	\$ 9.76	9.8%	\$ 10.39	10.5%
January	\$ 78.24	\$ 69.85	\$ 77.37	\$ 85.73	\$ 85.48	\$ 94.59	\$ 113.19	\$ 99.40	\$ 13.79	13.9%	\$ 18.60	19.7%
February	\$ 72.70	\$ 73.52	\$ 77.41	\$ 87.90	\$ 90.93	\$ 98.36	\$ -	\$ 99.43	\$ -	0.0%	\$ -	0.0%
March	\$ 70.27	\$ 69.96	\$ 74.12	\$ 81.71	\$ 90.35	\$ 96.14	\$ -	\$ 97.26	\$ -	0.0%	\$ -	0.0%
April	\$ 78.35	\$ 79.41	\$ 83.37	\$ 94.41	\$ 99.45	\$ 109.06	\$ -	\$ 104.19	\$ -	0.0%	\$ -	0.0%
May	\$ 80.78	\$ 81.17	\$ 85.93	\$ 92.98	\$ 96.54	\$ 108.47	\$ -	\$ 101.38	\$ -	0.0%	\$ -	0.0%
June	\$ 80.55	\$ 77.20	\$ 81.31	\$ 90.93	\$ 98.65	\$ 109.40	\$ -	\$ 104.10	\$ -	0.0%	\$ -	0.0%
Totals	\$ 77.08	\$ 78.88	\$ 81.34	\$ 89.84	\$ 96.29	\$ 104.41	\$ 116.23	\$ 103.88	\$ 10.65	10.1%	\$ 11.94	11.4%



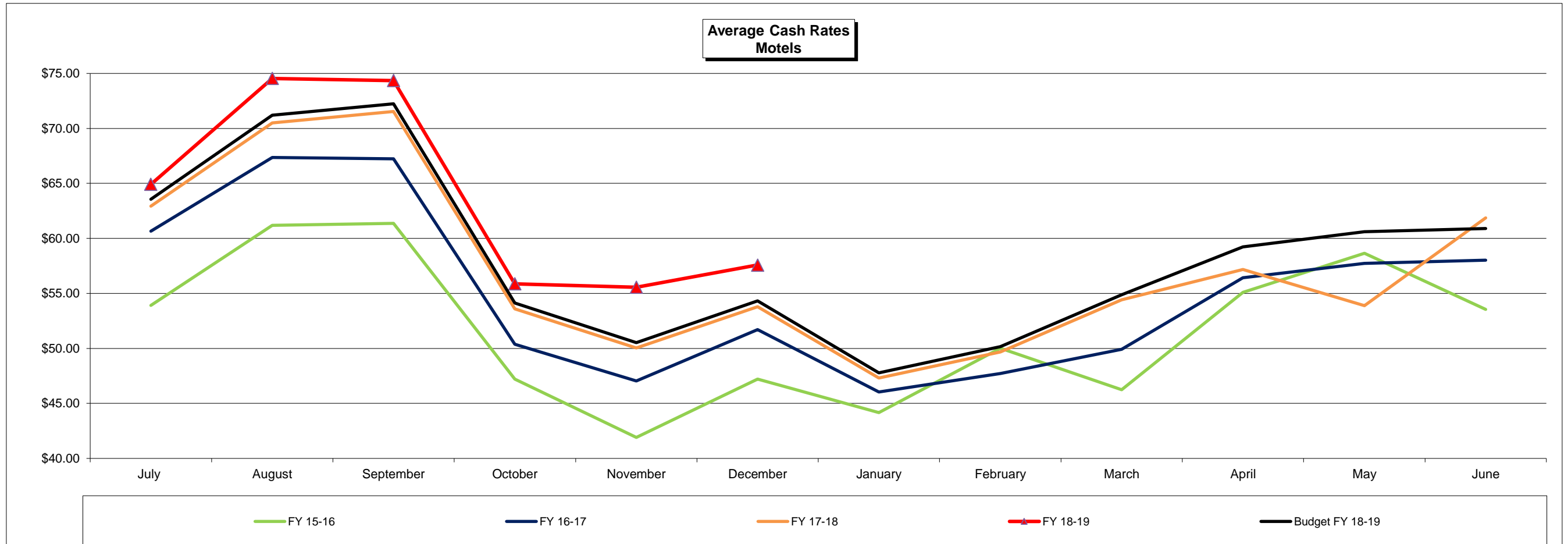
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Hotels
Trend**

Month	FY 12-13		FY 13-14		FY 14-15		Actual FY 15-16		FY 16-17		FY 17-18		FY 18-19		Budget FY 18-19		Variance from Budget		Variance from FY 17-18	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ 84.16		\$ 96.06		\$ 97.22		\$ 97.15		\$ 106.57		\$ 115.13		\$ 124.29		\$ 115.69		\$ 8.60	7.4%	\$ 9.16	8.0%
August	\$ 92.91		\$ 103.35		\$ 103.98		\$ 106.35		\$ 114.14		\$ 123.08		\$ 136.42		\$ 123.86		\$ 12.56	10.1%	\$ 13.34	10.8%
September	\$ 90.54		\$ 95.71		\$ 93.58		\$ 105.21		\$ 114.08		\$ 120.35		\$ 134.37		\$ 121.77		\$ 12.60	10.3%	\$ 14.02	11.6%
October	\$ 76.40		\$ 79.69		\$ 80.67		\$ 93.38		\$ 94.93		\$ 101.48		\$ 113.17		\$ 102.02		\$ 11.15	10.9%	\$ 11.69	11.5%
November	\$ 66.59		\$ 73.65		\$ 74.17		\$ 77.39		\$ 88.67		\$ 94.96		\$ 106.67		\$ 95.68		\$ 10.99	11.5%	\$ 11.71	12.3%
December	\$ 77.17		\$ 77.07		\$ 79.89		\$ 88.25		\$ 97.38		\$ 101.94		\$ 111.52		\$ 102.28		\$ 9.24	9.0%	\$ 9.58	9.4%
January	\$ 83.69		\$ 74.66		\$ 83.72		\$ 90.42		\$ 87.56		\$ 96.33		\$ 115.91		\$ 101.37		\$ 14.54	14.3%	\$ 19.58	20.3%
February	\$ 77.02		\$ 79.45		\$ 84.72		\$ 92.73		\$ 95.44		\$ 102.52		-		\$ 103.25		\$ -	0.0%	\$ -	0.0%
March	\$ 76.32		\$ 76.40		\$ 80.34		\$ 84.69		\$ 94.88		\$ 99.59		-		\$ 100.68		\$ -	0.0%	\$ -	0.0%
April	\$ 86.06		\$ 87.31		\$ 92.68		\$ 101.81		\$ 107.06		\$ 116.42		-		\$ 111.71		\$ -	0.0%	\$ -	0.0%
May	\$ 88.41		\$ 89.30		\$ 95.51		\$ 100.01		\$ 104.19		\$ 117.00		-		\$ 108.91		\$ -	0.0%	\$ -	0.0%
June	\$ 88.12		\$ 84.51		\$ 88.16		\$ 95.52		\$ 104.62		\$ 114.17		-		\$ 110.01		\$ -	0.0%	\$ -	0.0%
Totals	\$ 83.29		\$ 86.00		\$ 88.76		\$ 95.09		\$ 101.75		\$ 109.60		\$ 121.58		\$ 108.93		\$ 11.39	10.3%	\$ 12.38	11.3%



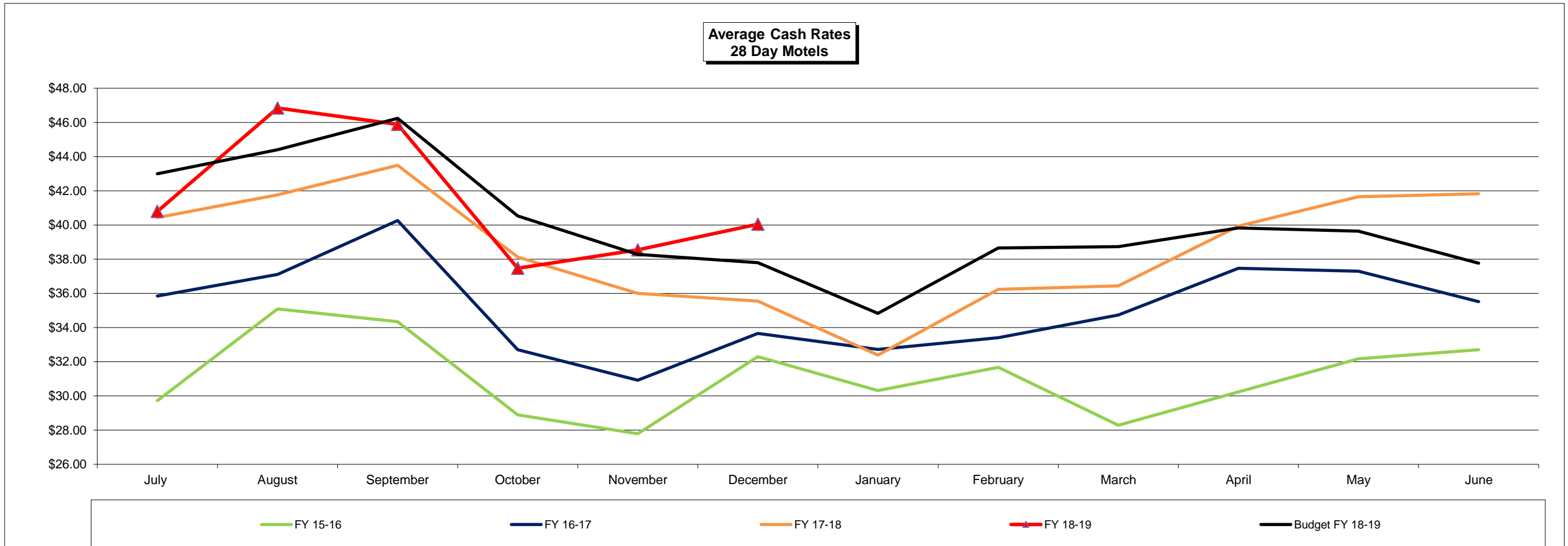
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Motels
Trend**

Month	FY 12-13		FY 13-14		FY 14-15		Actual			Budget		Variance from Budget		Variance from FY 17-18								
							FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%							
July	\$	47.44	\$	50.63	\$	52.47	\$	53.90	\$	60.66	\$	62.93	\$	64.92	\$	63.55	\$	1.37	2.2%	\$	1.99	3.2%
August	\$	55.89	\$	60.81	\$	60.40	\$	61.19	\$	67.36	\$	70.51	\$	74.54	\$	71.20	\$	3.34	4.7%	\$	4.03	5.7%
September	\$	58.10	\$	56.95	\$	53.32	\$	61.37	\$	67.23	\$	71.54	\$	74.35	\$	72.24	\$	2.11	2.9%	\$	2.81	3.9%
October	\$	42.10	\$	42.49	\$	44.55	\$	47.22	\$	50.37	\$	53.60	\$	55.88	\$	54.12	\$	1.76	3.3%	\$	2.28	4.3%
November	\$	38.79	\$	42.06	\$	40.75	\$	41.91	\$	47.04	\$	50.03	\$	55.56	\$	50.52	\$	5.04	10.0%	\$	5.53	11.1%
December	\$	43.32	\$	42.86	\$	44.93	\$	47.22	\$	51.72	\$	53.79	\$	57.58	\$	54.32	\$	3.26	6.0%	\$	3.79	7.0%
January	\$	42.87	\$	40.96	\$	43.47	\$	44.16	\$	46.04	\$	47.31	\$	54.35	\$	47.78	\$	6.57	13.8%	\$	7.04	14.9%
February	\$	43.55	\$	43.31	\$	44.18	\$	50.02	\$	47.72	\$	49.67	\$	-	\$	50.16	\$	-	0.0%	\$	-	0.0%
March	\$	41.71	\$	41.36	\$	45.36	\$	46.25	\$	49.91	\$	54.42	\$	-	\$	54.87	\$	-	0.0%	\$	-	0.0%
April	\$	49.48	\$	51.35	\$	51.64	\$	55.10	\$	56.43	\$	57.17	\$	-	\$	59.24	\$	-	0.0%	\$	-	0.0%
May	\$	51.77	\$	52.43	\$	53.33	\$	58.65	\$	57.74	\$	53.89	\$	-	\$	60.61	\$	-	0.0%	\$	-	0.0%
June	\$	49.88	\$	47.71	\$	50.16	\$	53.56	\$	58.02	\$	61.86	\$	-	\$	60.91	\$	-	0.0%	\$	-	0.0%
Totals	\$	47.92	\$	48.80	\$	49.39	\$	52.27	\$	55.70	\$	58.40	\$	63.24	\$	59.53	\$	2.43	4.0%	\$	3.02	5.0%



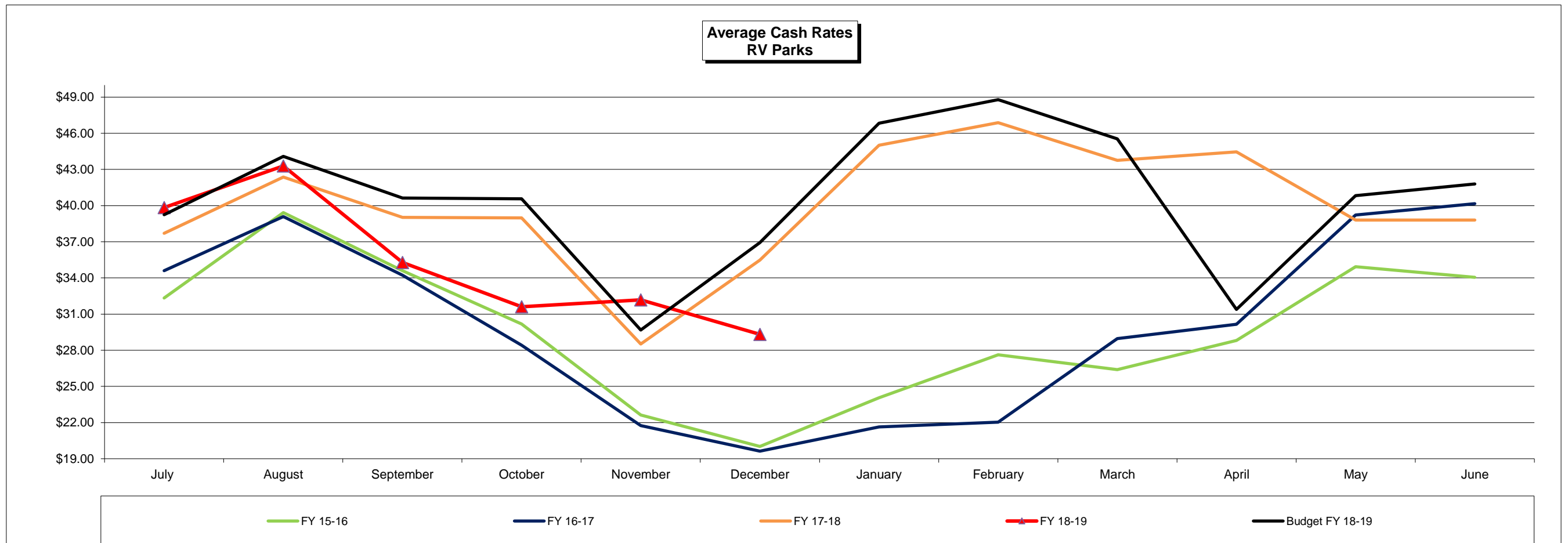
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-28 Day Motels
Trend**

Month	Actual			Budget			Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%
July	\$ 23.62	\$ 23.73	\$ 26.74	\$ 29.72	\$ 35.84	\$ 40.44	\$ 40.79	\$ (2.20)	-5.1%	\$ 0.35	0.9%
August	\$ 25.44	\$ 27.99	\$ 30.35	\$ 35.09	\$ 37.11	\$ 41.76	\$ 46.84	\$ 2.44	5.5%	\$ 5.08	12.2%
September	\$ 27.03	\$ 26.77	\$ 26.81	\$ 34.34	\$ 40.26	\$ 43.49	\$ 45.89	\$ (0.35)	-0.8%	\$ 2.40	5.5%
October	\$ 23.29	\$ 23.59	\$ 24.72	\$ 28.89	\$ 32.71	\$ 38.12	\$ 37.47	\$ (3.06)	-7.5%	\$ (0.65)	-1.7%
November	\$ 23.36	\$ 22.51	\$ 24.23	\$ 27.79	\$ 30.92	\$ 36.00	\$ 38.54	\$ 0.26	0.7%	\$ 2.54	7.1%
December	\$ 22.74	\$ 22.47	\$ 24.95	\$ 32.29	\$ 33.65	\$ 35.55	\$ 40.05	\$ 2.25	6.0%	\$ 4.50	12.7%
January	\$ 21.96	\$ 22.51	\$ 25.89	\$ 30.32	\$ 32.72	\$ 32.39	\$ 32.07	\$ (2.76)	-7.9%	\$ (0.32)	-1.0%
February	\$ 23.57	\$ 23.21	\$ 26.41	\$ 31.68	\$ 33.41	\$ 36.23	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ 22.82	\$ 21.87	\$ 26.61	\$ 28.28	\$ 34.73	\$ 36.43	\$ -	\$ -	0.0%	\$ -	0.0%
April	\$ 23.83	\$ 24.49	\$ 30.22	\$ 30.23	\$ 37.46	\$ 39.94	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ 24.10	\$ 28.37	\$ 30.66	\$ 32.18	\$ 37.29	\$ 41.66	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ 23.45	\$ 24.41	\$ 26.54	\$ 32.70	\$ 35.51	\$ 41.83	\$ -	\$ -	0.0%	\$ -	0.0%
Totals	\$ 23.88	\$ 24.47	\$ 27.04	\$ 31.18	\$ 35.24	\$ 38.87	\$ 40.50	\$ (0.59)	-1.4%	\$ 1.89	4.9%



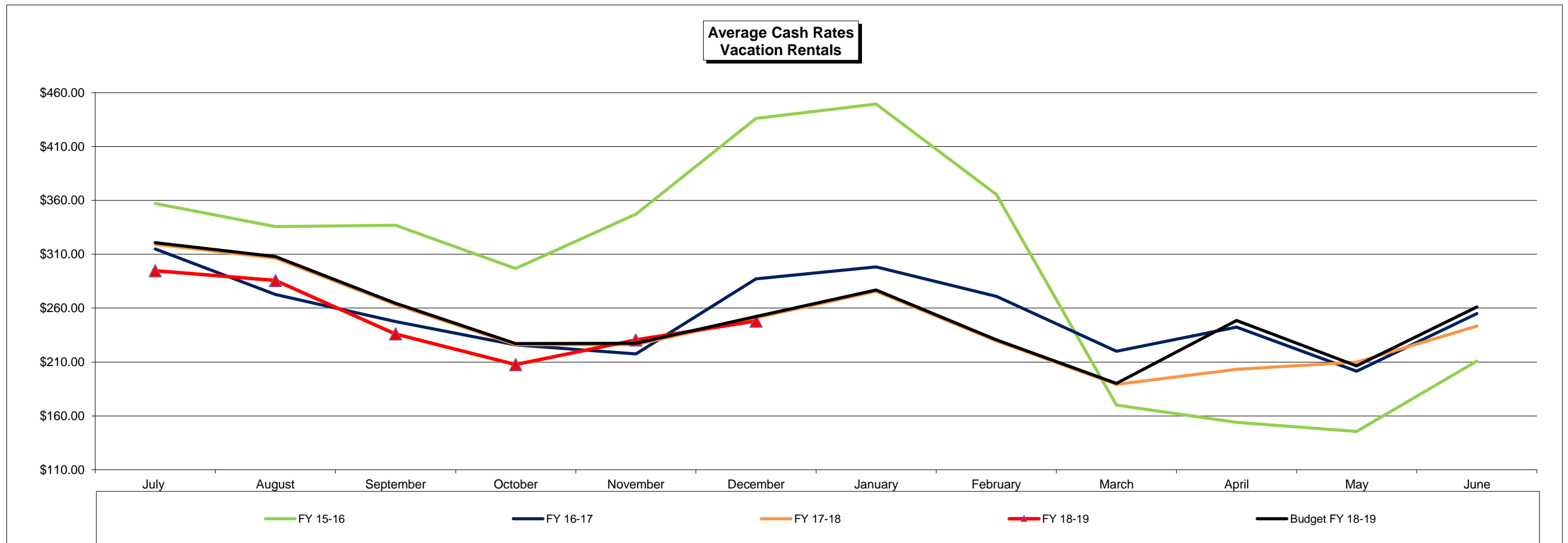
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-RV Parks
Trend**

Month	FY 12-13		FY 13-14		FY 14-15		Actual FY 15-16		FY 16-17		FY 17-18		FY 18-19		Budget FY 18-19		Variance from Budget		Variance from FY 17-18	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ 30.85		\$ 31.79		\$ 37.88		\$ 32.33		\$ 34.60		\$ 37.70		\$ 39.83		\$ 39.24		\$ 0.59	1.5%	\$ 2.13	6.2%
August	\$ 40.60		\$ 40.61		\$ 33.17		\$ 39.42		\$ 39.10		\$ 42.36		\$ 43.29		\$ 44.09		\$ (0.80)	-1.8%	\$ 0.93	2.4%
September	\$ 34.96		\$ 34.06		\$ 32.73		\$ 34.59		\$ 34.23		\$ 39.03		\$ 35.28		\$ 40.62		\$ (5.34)	-13.1%	\$ (3.75)	-11.0%
October	\$ 28.41		\$ 25.86		\$ 26.01		\$ 30.18		\$ 28.42		\$ 38.98		\$ 31.61		\$ 40.57		\$ (8.96)	-22.1%	\$ (7.37)	-25.9%
November	\$ 22.47		\$ 19.54		\$ 20.38		\$ 22.62		\$ 21.75		\$ 28.52		\$ 32.18		\$ 29.68		\$ 2.50	8.4%	\$ 3.66	16.8%
December	\$ 20.41		\$ 16.77		\$ 19.88		\$ 20.02		\$ 19.63		\$ 35.49		\$ 29.32		\$ 36.94		\$ (7.62)	-20.6%	\$ (6.17)	-31.4%
January	\$ 21.28		\$ 20.15		\$ 21.86		\$ 24.07		\$ 21.64		\$ 45.01		\$ 47.91		\$ 46.83		\$ 1.08	2.3%	\$ 2.90	13.4%
February	\$ 22.57		\$ 19.88		\$ 23.49		\$ 27.62		\$ 22.04		\$ 46.88		\$ -		\$ 48.79		\$ -	0.0%	\$ -	0.0%
March	\$ 23.46		\$ 26.69		\$ 24.72		\$ 26.40		\$ 28.96		\$ 43.75		\$ -		\$ 45.54		\$ -	0.0%	\$ -	0.0%
April	\$ 29.84		\$ 24.57		\$ 26.55		\$ 28.82		\$ 30.16		\$ 44.46		\$ -		\$ 31.39		\$ -	0.0%	\$ -	0.0%
May	\$ 32.81		\$ 29.12		\$ 32.93		\$ 34.93		\$ 39.22		\$ 38.81		\$ -		\$ 40.82		\$ -	0.0%	\$ -	0.0%
June	\$ 33.54		\$ 31.34		\$ 30.88		\$ 34.05		\$ 40.16		\$ 38.81		\$ -		\$ 41.80		\$ -	0.0%	\$ -	0.0%
Totals	\$ 31.68		\$ 29.56		\$ 29.91		\$ 32.17		\$ 32.67		\$ 39.72		\$ 37.32		\$ 40.19		\$ (3.10)	-7.7%	\$ (1.51)	-3.9%



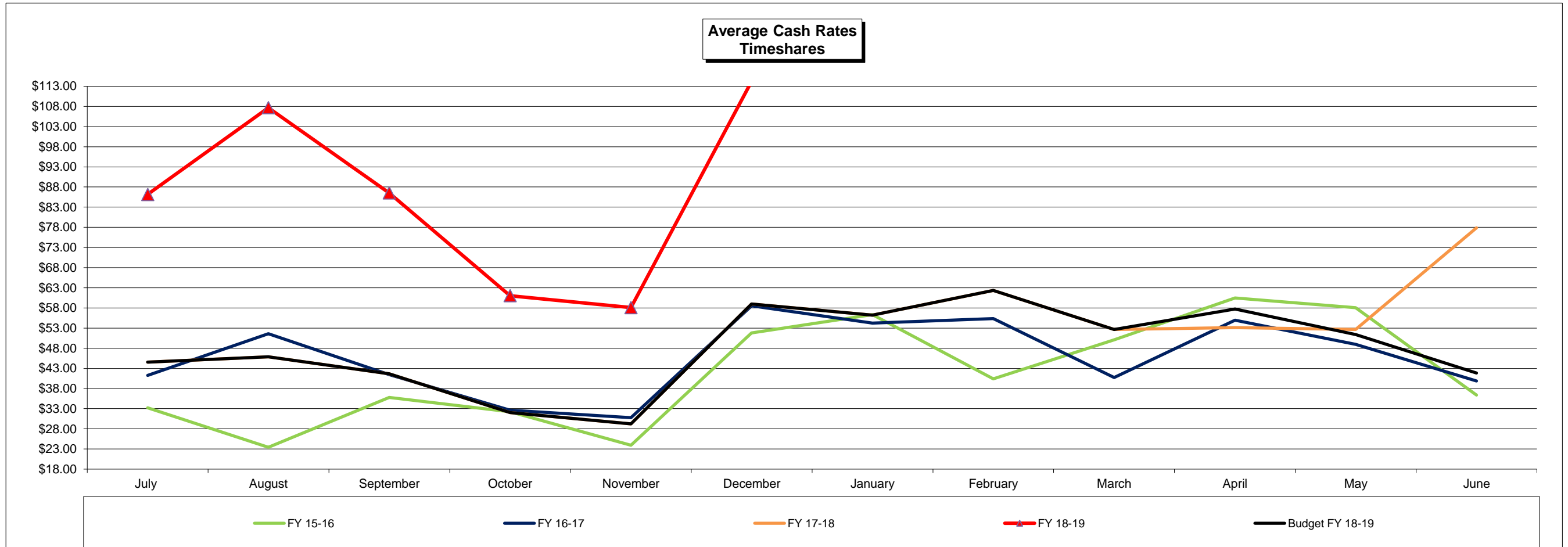
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Vacation Rentals
Trend**

Month	Actual							Budget		Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%	
July	\$ 273.73	\$ 295.33	\$ 322.82	\$ 357.14	\$ 314.93	\$ 319.21	\$ 294.75	\$ 320.76	\$ (26.01)	-8.1%	\$ (24.46)	-7.7%	
August	\$ 269.07	\$ 298.84	\$ 322.71	\$ 335.69	\$ 272.74	\$ 306.45	\$ 285.67	\$ 307.92	\$ (22.25)	-7.2%	\$ (20.78)	-6.8%	
September	\$ 170.21	\$ 258.30	\$ 353.13	\$ 336.81	\$ 247.64	\$ 263.37	\$ 236.07	\$ 264.61	\$ (28.54)	-10.8%	\$ (27.30)	-10.4%	
October	\$ 151.96	\$ 245.49	\$ 270.89	\$ 296.70	\$ 225.79	\$ 226.09	\$ 207.63	\$ 227.19	\$ (19.56)	-8.6%	\$ (18.46)	-8.2%	
November	\$ 171.83	\$ 247.14	\$ 286.18	\$ 347.31	\$ 217.59	\$ 226.23	\$ 230.50	\$ 227.30	\$ 3.20	1.4%	\$ 4.27	1.9%	
December	\$ 322.74	\$ 328.16	\$ 369.42	\$ 436.10	\$ 287.24	\$ 250.96	\$ 247.96	\$ 252.17	\$ (4.21)	-1.7%	\$ (3.00)	-1.2%	
January	\$ 334.69	\$ 464.49	\$ 465.06	\$ 449.45	\$ 298.21	\$ 275.56	\$ 255.13	\$ 276.89	\$ (21.76)	-7.9%	\$ (20.43)	-7.4%	
February	\$ 325.71	\$ 319.06	\$ 349.38	\$ 365.37	\$ 270.97	\$ 229.54	\$ -	\$ 230.66	\$ -	0.0%	\$ -	0.0%	
March	\$ 289.97	\$ 274.00	\$ 310.97	\$ 170.01	\$ 220.03	\$ 189.22	\$ -	\$ 190.14	\$ -	0.0%	\$ -	0.0%	
April	\$ 218.42	\$ 196.08	\$ 224.03	\$ 153.88	\$ 242.50	\$ 203.28	\$ -	\$ 248.42	\$ -	0.0%	\$ -	0.0%	
May	\$ 217.83	\$ 219.53	\$ 326.93	\$ 145.56	\$ 201.46	\$ 209.95	\$ -	\$ 206.37	\$ -	0.0%	\$ -	0.0%	
June	\$ 273.30	\$ 261.65	\$ 332.89	\$ 210.81	\$ 254.88	\$ 243.41	\$ -	\$ 261.07	\$ -	0.0%	\$ -	0.0%	
Totals	\$ 262.56	\$ 298.27	\$ 337.00	\$ 281.80	\$ 261.62	\$ 250.66	\$ 256.09	\$ 256.87	\$ (20.04)	-7.3%	\$ (18.72)	-6.8%	



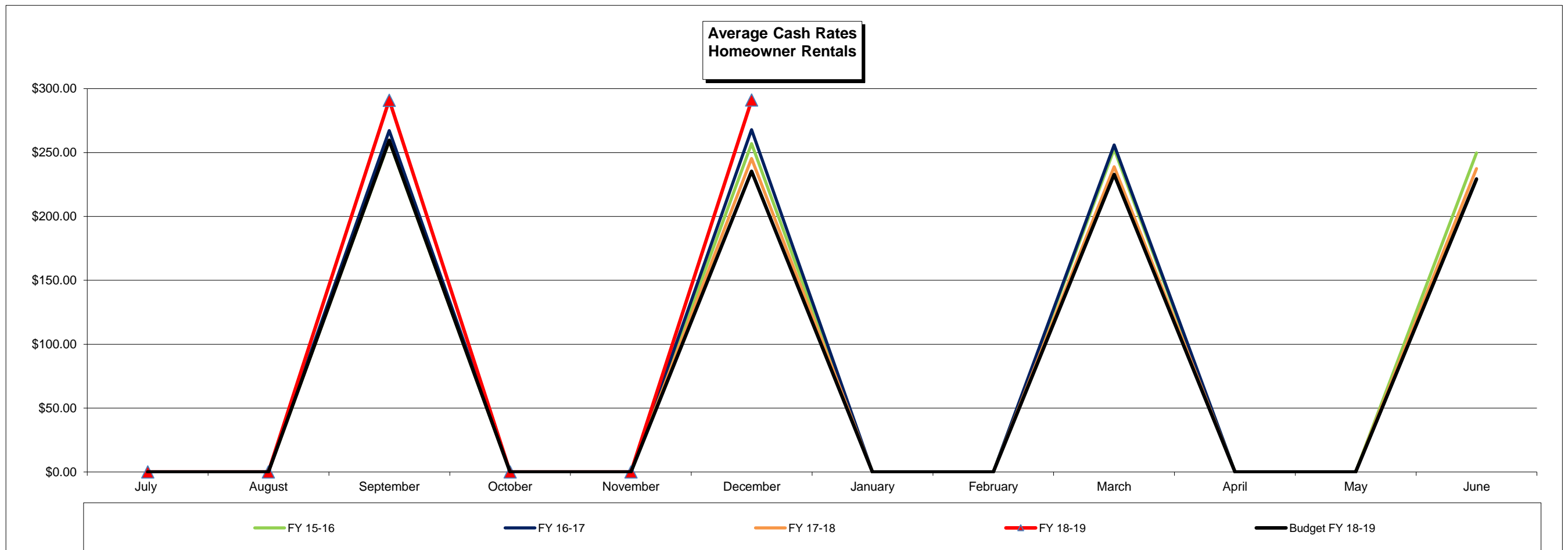
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Timeshares
Trend**

Month	FY 12-13		FY 13-14		FY 14-15		Actual FY 15-16		FY 16-17		FY 17-18		FY 18-19		Budget FY 18-19		Variance from Budget		Variance from FY 17-18	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ 24.09		\$ 30.65		\$ 32.09		\$ 33.25		\$ 41.23		\$ 44.52		\$ 86.17		\$ 44.52		\$ 41.65	93.6%	\$ 41.65	93.6%
August	\$ 29.78		\$ 31.38		\$ 35.67		\$ 23.42		\$ 51.58		\$ 45.87		\$ 107.65		\$ 45.87		\$ 61.78	134.7%	\$ 61.78	134.7%
September	\$ 28.97		\$ 20.68		\$ 17.43		\$ 35.82		\$ 41.44		\$ 41.64		\$ 86.53		\$ 41.64		\$ 44.89	107.8%	\$ 44.89	107.8%
October	\$ 26.00		\$ 19.09		\$ 12.48		\$ 32.24		\$ 32.64		\$ 32.01		\$ 61.03		\$ 32.01		\$ 29.02	90.7%	\$ 29.02	90.7%
November	\$ 21.13		\$ 15.23		\$ 9.04		\$ 23.92		\$ 30.77		\$ 29.23		\$ 58.09		\$ 29.23		\$ 28.86	98.7%	\$ 28.86	98.7%
December	\$ 43.81		\$ 22.50		\$ 18.83		\$ 51.78		\$ 58.52		\$ 58.97		\$ 114.25		\$ 58.97		\$ 55.28	93.7%	\$ 55.28	93.7%
January	\$ 35.70		\$ 21.17		\$ 16.73		\$ 56.37		\$ 54.24		\$ 56.21		\$ 88.30		\$ 56.21		\$ 32.09	57.1%	\$ 32.09	57.1%
February	\$ 45.57		\$ 27.37		\$ 16.10		\$ 40.39		\$ 55.38		\$ 62.34		\$ -		\$ 62.34		\$ -	0.0%	\$ -	0.0%
March	\$ 27.01		\$ 21.27		\$ 15.16		\$ 50.11		\$ 40.72		\$ 52.63		\$ -		\$ 52.63		\$ -	0.0%	\$ -	0.0%
April	\$ 37.37		\$ 28.81		\$ 20.28		\$ 60.47		\$ 54.99		\$ 53.09		\$ -		\$ 57.74		\$ -	0.0%	\$ -	0.0%
May	\$ 35.03		\$ 22.84		\$ 18.92		\$ 58.08		\$ 48.96		\$ 52.64		\$ -		\$ 51.40		\$ -	0.0%	\$ -	0.0%
June	\$ 23.61		\$ 16.45		\$ 18.85		\$ 36.36		\$ 39.88		\$ 77.87		\$ -		\$ 41.87		\$ -	0.0%	\$ -	0.0%
Totals	\$ 30.44		\$ 23.22		\$ 19.30		\$ 39.07		\$ 45.64		\$ 49.57		\$ 86.14		\$ 47.34		\$ 42.21	96.1%	\$ 42.21	96.1%



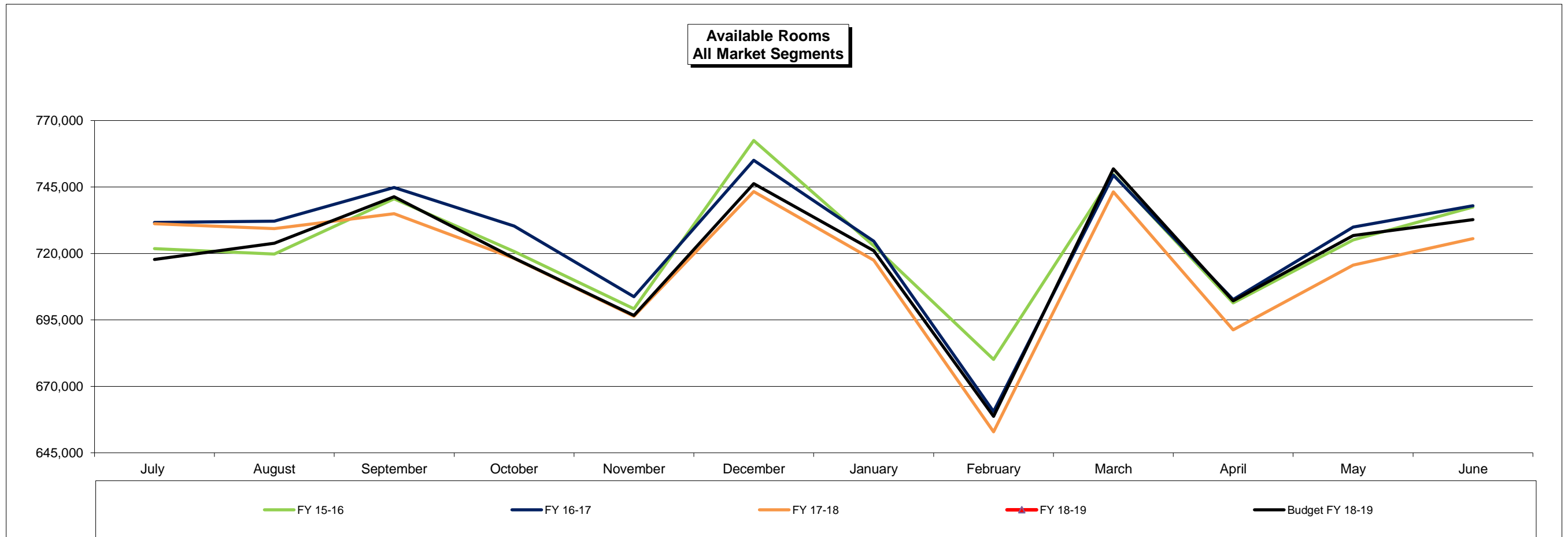
Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Homeowner Rentals
Trend

Month	FY 12-13		FY 13-14		FY 14-15		Actual FY 15-16		FY 16-17		FY 17-18		FY 18-19		Budget FY 18-19		Variance from Budget		Variance from FY 17-18	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
August	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
September	\$ -		\$ -		\$ 235.81		\$ 258.81		\$ 267.12		\$ 259.60		\$ 291.00		\$ 259.60		\$ 31.40	12.1%	\$ 31.40	12.1%
October	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
November	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
December	\$ -		\$ -		\$ 217.46		\$ 257.00		\$ 267.87		\$ 245.28		\$ 291.03		\$ 235.40		\$ 55.63	23.6%	\$ 45.75	18.7%
January	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
February	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
March	\$ -		\$ -		\$ 227.73		\$ 252.70		\$ 256.03		\$ 238.98		\$ -		\$ 232.88		\$ -	0.0%	\$ -	0.0%
April	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
May	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
June	\$ -		\$ -		\$ 242.97		\$ 249.72		\$ 229.45		\$ 237.32		\$ -		\$ 229.17		\$ -	0.0%	\$ -	0.0%
Totals	\$ -		\$ -		\$ 231.52		\$ 255.58		\$ 257.95		\$ 248.99		\$ 291.01		\$ 244.41		\$ 38.35	0.0%	\$ 42.02	0.0%



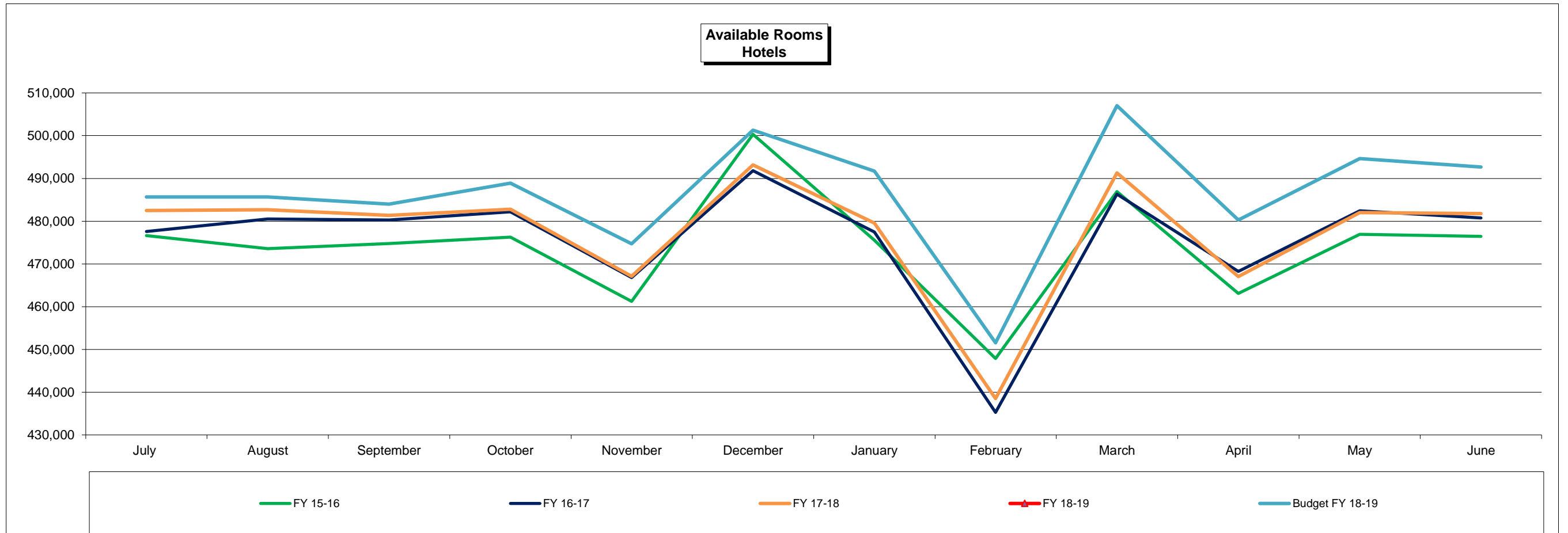
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Consolidated Summary
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	751,282	744,241	729,570	721,835	731,702	731,201	718,901	717,734	1,167	0.2%	(12,300)	-1.7%
August	751,840	744,264	726,198	719,719	732,118	729,381	717,933	723,797	(5,864)	-0.8%	(11,448)	-1.6%
September	742,079	739,470	736,938	740,540	744,788	734,903	721,601	741,323	(19,722)	-2.7%	(13,302)	-1.8%
October	747,812	734,229	721,834	720,713	730,300	718,089	715,635	718,230	(2,595)	-0.4%	(2,454)	-0.3%
November	722,305	705,433	693,243	699,173	703,727	696,359	693,249	696,660	(3,411)	-0.5%	(3,110)	-0.4%
December	760,292	738,961	743,518	762,491	755,047	743,272	743,974	746,260	(2,286)	-0.3%	702	0.1%
January	740,895	720,369	720,095	722,837	724,611	717,408	723,307	721,020	2,287	0.3%	5,899	0.8%
February	675,106	656,764	653,041	680,113	660,509	652,882	-	658,700	-	0.0%	-	0.0%
March	753,038	734,466	741,067	749,754	749,479	743,181	-	751,825	-	0.0%	-	0.0%
April	718,317	705,176	695,316	701,381	702,683	691,245	-	702,210	-	0.0%	-	0.0%
May	740,438	736,949	717,597	725,039	729,877	715,560	-	726,693	-	0.0%	-	0.0%
June	734,364	724,331	721,209	737,442	737,904	725,572	-	732,710	-	0.0%	-	0.0%
Totals	8,837,768	8,684,653	8,599,626	8,681,037	8,702,745	8,599,053	5,034,600	8,637,162	(30,424)	-0.6%	(36,013)	-0.7%



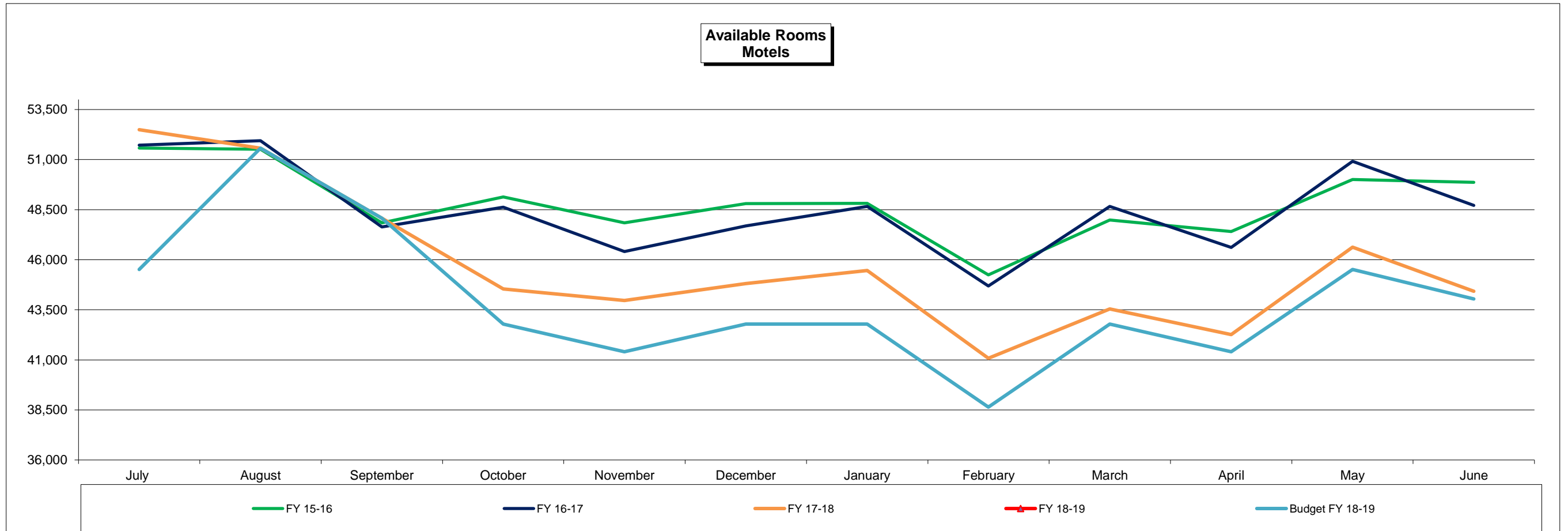
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Hotels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	467,074	466,505	461,820	476,648	477,574	482,483	482,901	485,668	(2,767)	-0.6%	418	0.1%
August	466,906	466,941	460,821	473,553	480,488	482,700	483,397	485,668	(2,271)	-0.5%	697	0.1%
September	466,980	461,736	461,660	474,780	480,295	481,380	482,185	483,990	(1,805)	-0.4%	805	0.2%
October	466,995	460,554	462,007	476,276	482,218	482,804	488,570	488,892	(322)	-0.1%	5,766	1.2%
November	453,266	444,851	443,373	461,221	466,801	467,125	471,897	474,720	(2,823)	-0.6%	4,772	1.0%
December	482,992	470,861	468,956	500,313	491,812	493,157	500,191	501,282	(1,091)	-0.2%	7,034	1.4%
January	467,502	458,443	459,431	475,560	477,480	479,579	488,332	491,682	(3,350)	-0.7%	8,753	1.8%
February	426,445	419,160	416,364	447,873	435,274	438,526	-	451,556	-	0.0%	-	0.0%
March	478,951	470,992	467,443	486,905	486,334	491,315	-	507,017	-	0.0%	-	0.0%
April	453,117	447,775	446,319	463,114	468,275	467,068	-	480,270	-	0.0%	-	0.0%
May	466,228	471,547	456,085	476,921	482,408	481,998	-	494,627	-	0.0%	-	0.0%
June	465,339	466,357	455,383	476,421	480,731	481,774	-	492,660	-	0.0%	-	0.0%
Totals	5,561,795	5,505,722	5,459,662	5,689,585	5,709,690	5,729,909	3,397,473	5,838,032	(14,429)	-0.4%	28,245	0.8%



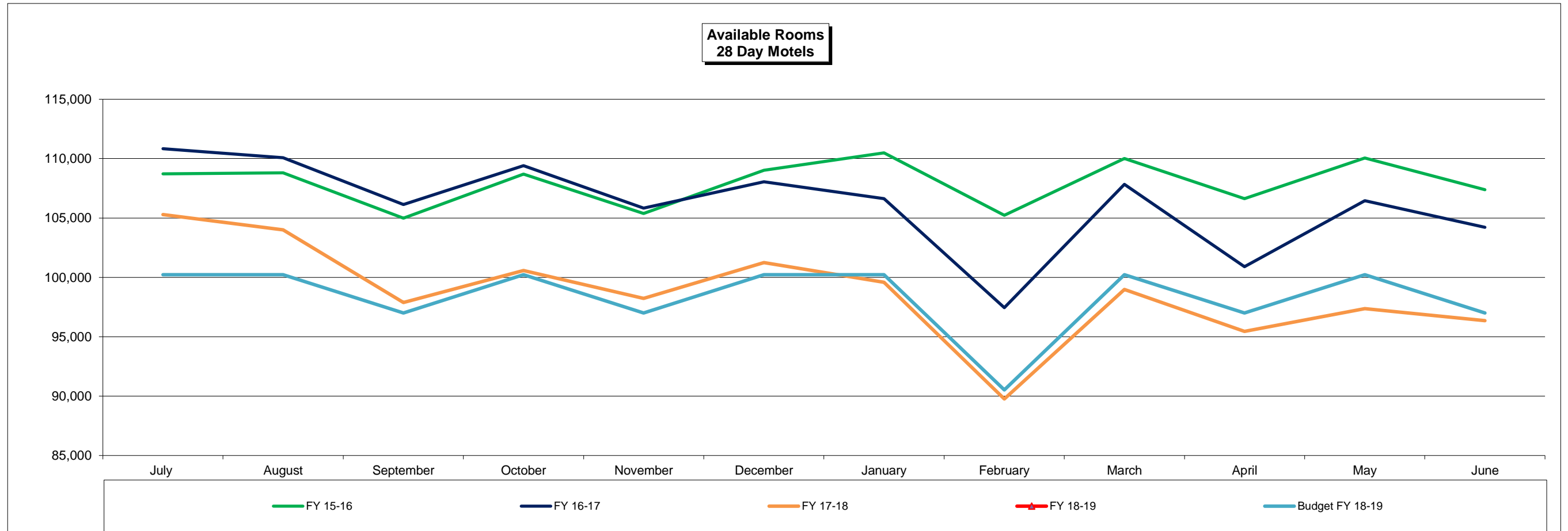
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	65,482	65,514	65,507	51,576	51,718	52,493	45,543	45,508	35	0.1%	(6,950)	-13.2%
August	65,131	65,452	65,988	51,522	51,943	51,571	46,516	51,571	(5,055)	-9.8%	(5,055)	-9.8%
September	63,417	63,390	63,920	47,840	47,635	48,073	42,553	48,073	(5,520)	-11.5%	(5,520)	-11.5%
October	65,483	65,452	66,599	49,129	48,617	44,535	42,432	42,780	(348)	-0.8%	(2,103)	-4.7%
November	63,009	63,476	63,775	47,845	46,415	43,963	40,967	41,400	(433)	-1.0%	(2,996)	-6.8%
December	65,452	65,565	66,650	48,808	47,695	44,807	42,807	42,780	27	0.1%	(2,000)	-4.5%
January	65,193	65,565	58,765	48,817	48,662	45,458	42,765	42,780	(15)	0.0%	(2,693)	-5.9%
February	58,789	59,569	53,174	45,243	44,688	41,079	-	38,640	-	0.0%	-	0.0%
March	64,987	65,565	57,963	47,987	48,661	43,538	-	42,780	-	0.0%	-	0.0%
April	62,835	63,470	56,120	47,410	46,617	42,262	-	41,400	-	0.0%	-	0.0%
May	65,472	65,353	61,411	50,001	50,909	46,625	-	45,508	-	0.0%	-	0.0%
June	63,360	63,012	59,388	49,862	48,707	44,429	-	44,040	-	0.0%	-	0.0%
Totals	768,610	771,383	739,260	586,040	582,267	548,833	303,583	527,260	(11,309)	-3.6%	(27,317)	-8.3%



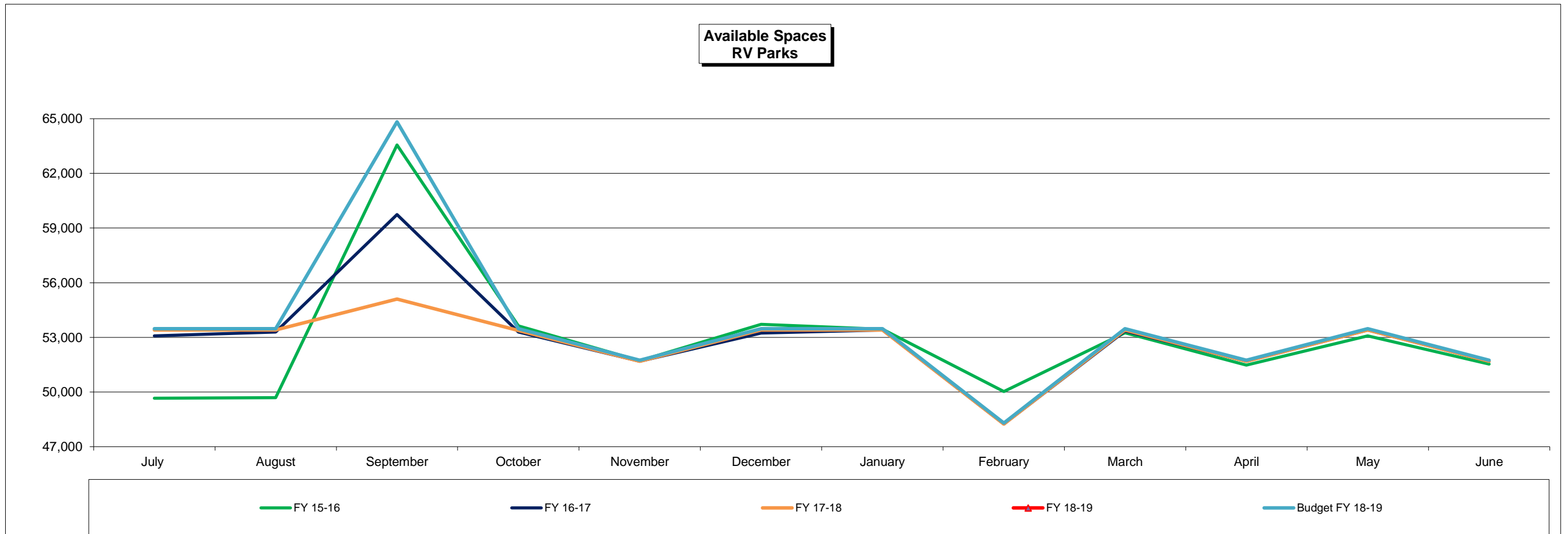
**Reno-Sparks Convention and Visitors Authority
Available Rooms-28 Day Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	122,985	118,330	111,388	108,717	110,833	105,286	99,025	100,223	(1,198)	-1.2%	(6,261)	-5.9%
August	123,240	118,550	109,383	108,792	110,075	104,010	97,491	100,223	(2,732)	-2.7%	(6,519)	-6.3%
September	113,722	112,584	99,670	104,984	106,138	97,878	91,329	96,990	(5,661)	-5.8%	(6,549)	-6.7%
October	117,531	115,134	102,734	108,694	109,399	100,580	93,667	100,223	(6,556)	-6.5%	(6,913)	-6.9%
November	112,312	109,378	99,609	105,368	105,840	98,230	91,357	96,990	(5,633)	-5.8%	(6,873)	-7.0%
December	116,426	112,220	102,969	109,025	108,038	101,237	92,628	100,223	(7,595)	-7.6%	(8,609)	-8.5%
January	116,118	106,759	110,089	110,484	106,619	99,585	94,886	100,223	(5,337)	-5.3%	(4,699)	-4.7%
February	104,978	96,358	99,702	105,218	97,447	89,761	-	90,524	-	0.0%	-	0.0%
March	115,931	109,042	109,182	110,014	107,827	98,989	-	100,223	-	0.0%	-	0.0%
April	112,366	106,864	104,984	106,620	100,891	95,450	-	96,990	-	0.0%	-	0.0%
May	116,697	110,013	109,463	110,050	106,465	97,373	-	100,223	-	0.0%	-	0.0%
June	114,875	107,197	105,824	107,390	104,220	96,345	-	96,990	-	0.0%	-	0.0%
Totals	1,387,181	1,322,429	1,264,997	1,295,356	1,273,792	1,184,724	660,383	1,180,045	(34,712)	-5.0%	(46,423)	-6.6%



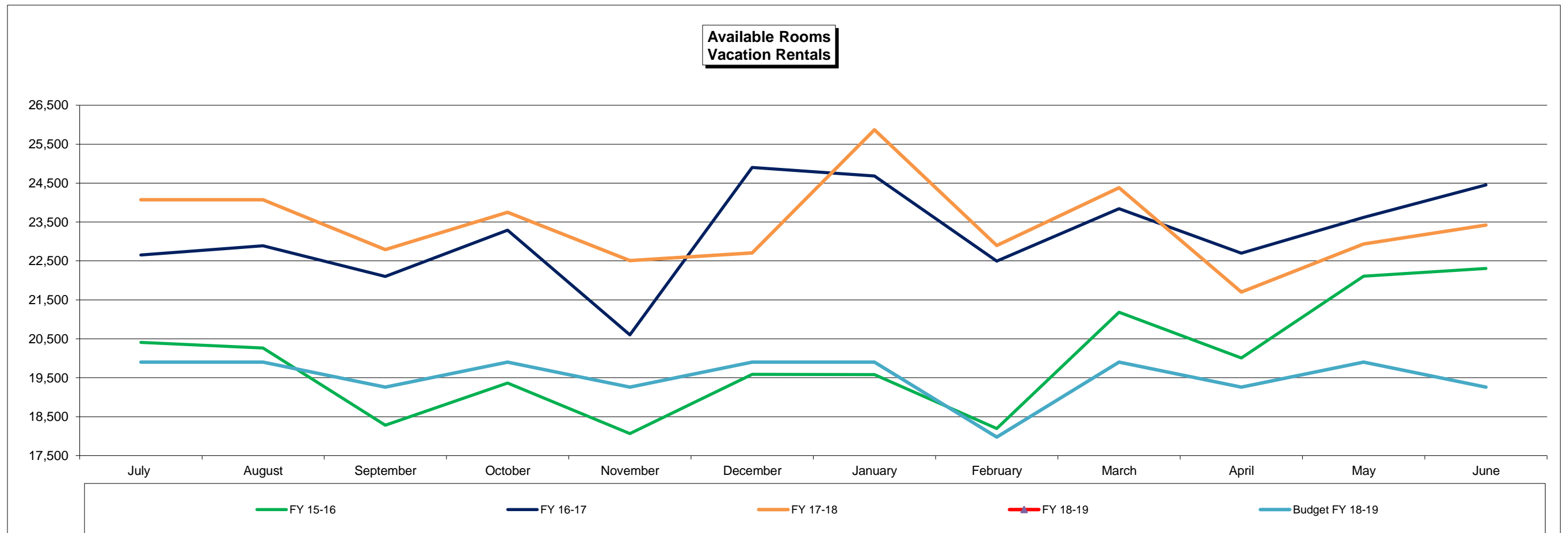
**Reno-Sparks Convention and Visitors Authority
Available Spaces-RV Parks
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%
July	55,645	56,637	53,785	49,662	53,088	53,413	53,847	53,475	372	0.7%	434	0.8%
August	56,854	56,606	53,692	49,693	53,289	53,413	53,847	53,475	372	0.7%	434	0.8%
September	60,468	65,760	62,910	63,560	59,740	55,103	55,530	64,830	(9,300)	-14.3%	427	0.8%
October	56,637	56,575	53,661	53,630	53,289	53,383	53,816	53,475	341	0.6%	433	0.8%
November	54,810	52,620	51,930	51,720	51,690	51,690	52,080	51,750	330	0.6%	390	0.8%
December	56,637	54,171	53,661	53,723	53,243	53,413	53,816	53,475	341	0.6%	403	0.8%
January	56,637	53,661	53,661	53,444	53,413	53,413	53,816	53,475	341	0.6%	403	0.8%
February	51,184	48,356	48,720	50,025	48,244	48,244	-	48,300	-	0.0%	-	0.0%
March	56,668	53,630	53,661	53,258	53,351	53,413	-	53,475	-	0.0%	-	0.0%
April	54,810	51,930	51,860	51,480	51,690	51,690	-	51,750	-	0.0%	-	0.0%
May	56,637	53,661	53,413	53,088	53,413	53,413	-	53,475	-	0.0%	-	0.0%
June	54,840	52,133	48,086	51,540	51,690	51,690	-	51,750	-	0.0%	-	0.0%
Totals	671,827	655,740	639,040	634,823	636,140	632,278	376,752	642,705	(7,203)	-1.9%	2,924	0.8%



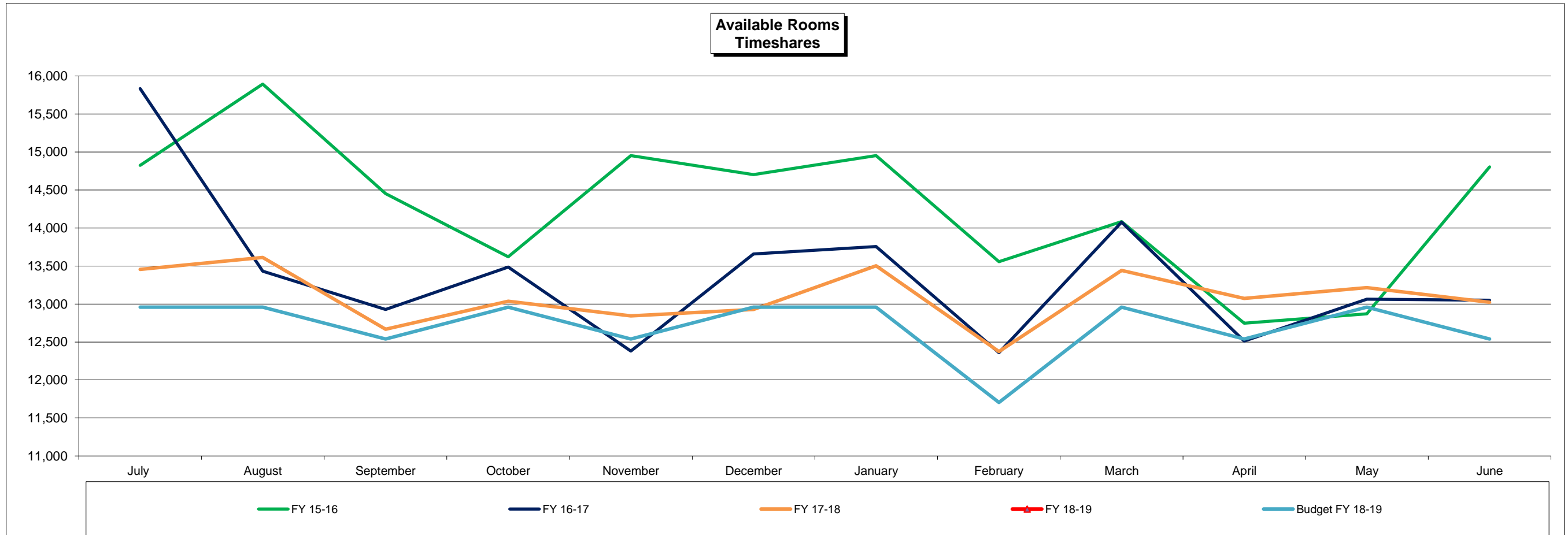
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Vacation Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	23,241	20,204	20,275	20,407	22,656	24,070	24,254	19,902	4,352	21.9%	184	0.8%
August	22,950	20,154	19,166	20,266	22,891	24,075	23,513	19,902	3,611	18.1%	(562)	-2.3%
September	21,132	19,269	17,799	18,279	22,104	22,792	22,320	19,260	3,060	15.9%	(472)	-2.1%
October	23,931	19,660	18,560	19,364	23,292	23,751	24,445	19,902	4,543	22.8%	694	2.9%
November	21,605	19,074	17,579	18,066	20,602	22,508	24,227	19,260	4,967	25.8%	1,719	7.6%
December	21,862	19,483	18,957	19,588	24,902	22,708	26,642	19,902	6,740	33.9%	3,934	17.3%
January	19,600	18,406	20,089	19,579	24,681	25,870	30,283	19,902	10,381	52.2%	4,413	17.1%
February	18,404	17,695	18,000	18,198	22,497	22,898	-	17,976	-	0.0%	-	0.0%
March	19,852	18,460	18,698	21,182	23,840	24,378	-	19,902	-	0.0%	-	0.0%
April	19,144	19,080	18,436	20,010	22,699	21,702	-	19,260	-	0.0%	-	0.0%
May	20,277	19,759	18,781	22,110	23,618	22,935	-	19,902	-	0.0%	-	0.0%
June	19,922	18,953	18,431	22,308	24,455	23,424	-	19,260	-	0.0%	-	0.0%
Totals	251,920	230,197	224,771	239,357	278,237	281,111	175,684	234,330	37,654	27.3%	9,910	6.0%



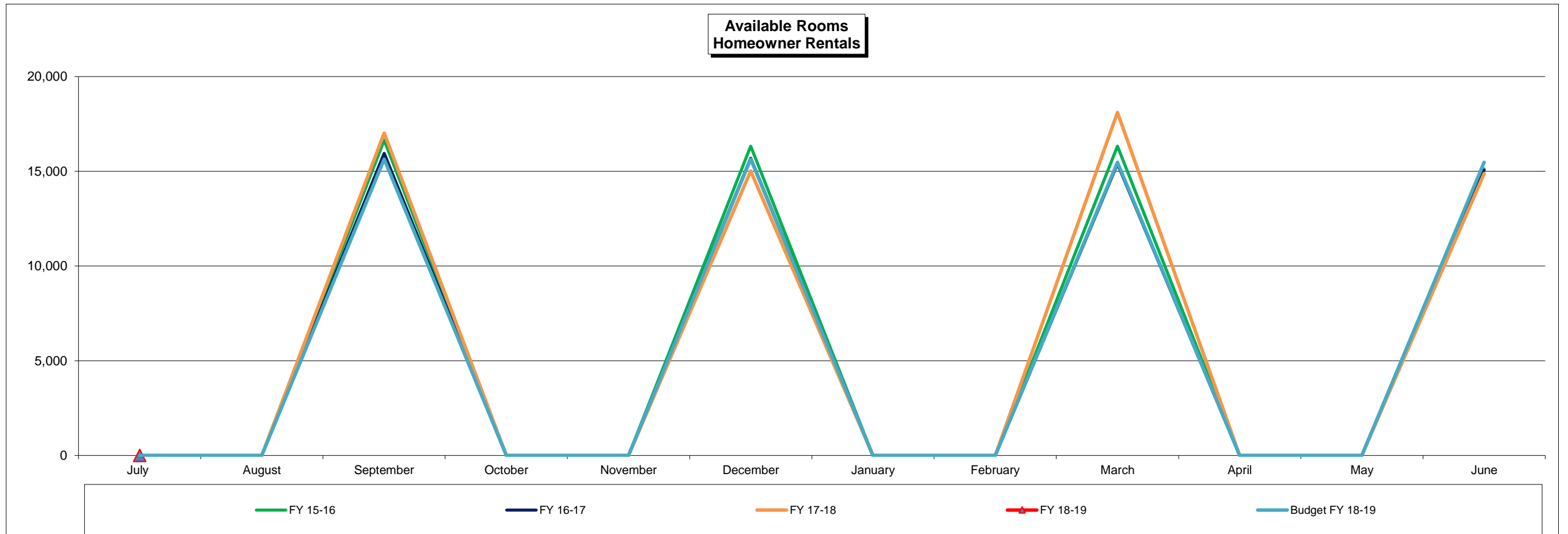
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Timeshares
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%
July	16,855	17,051	16,795	14,825	15,833	13,456	13,331	12,958	373	2.9%	(125)	-0.9%
August	16,759	16,561	17,148	15,893	13,432	13,612	13,169	12,958	211	1.6%	(443)	-3.3%
September	16,360	16,731	17,850	14,453	12,929	12,666	12,330	12,540	(210)	-1.7%	(336)	-2.7%
October	17,235	16,854	18,273	13,620	13,485	13,036	12,705	12,958	(253)	-2.0%	(331)	-2.5%
November	17,303	16,034	16,977	14,953	12,379	12,843	12,721	12,540	181	1.4%	(122)	-0.9%
December	16,923	16,661	17,322	14,703	13,659	12,928	12,949	12,958	(9)	-0.1%	21	0.2%
January	15,845	17,535	18,060	14,953	13,756	13,503	13,225	12,958	267	2.1%	(278)	-2.1%
February	15,306	15,626	17,081	13,556	12,359	12,374	-	11,704	-	0.0%	-	0.0%
March	16,649	16,777	19,270	14,083	14,076	13,443	-	12,958	-	0.0%	-	0.0%
April	16,045	16,057	17,597	12,747	12,511	13,073	-	12,540	-	0.0%	-	0.0%
May	15,127	16,616	18,444	12,869	13,064	13,216	-	12,958	-	0.0%	-	0.0%
June	16,028	16,679	18,824	14,802	13,050	13,023	-	12,540	-	0.0%	-	0.0%
Totals	196,435	199,182	213,641	171,457	160,533	157,173	90,430	152,570	560	0.6%	(1,614)	-1.8%



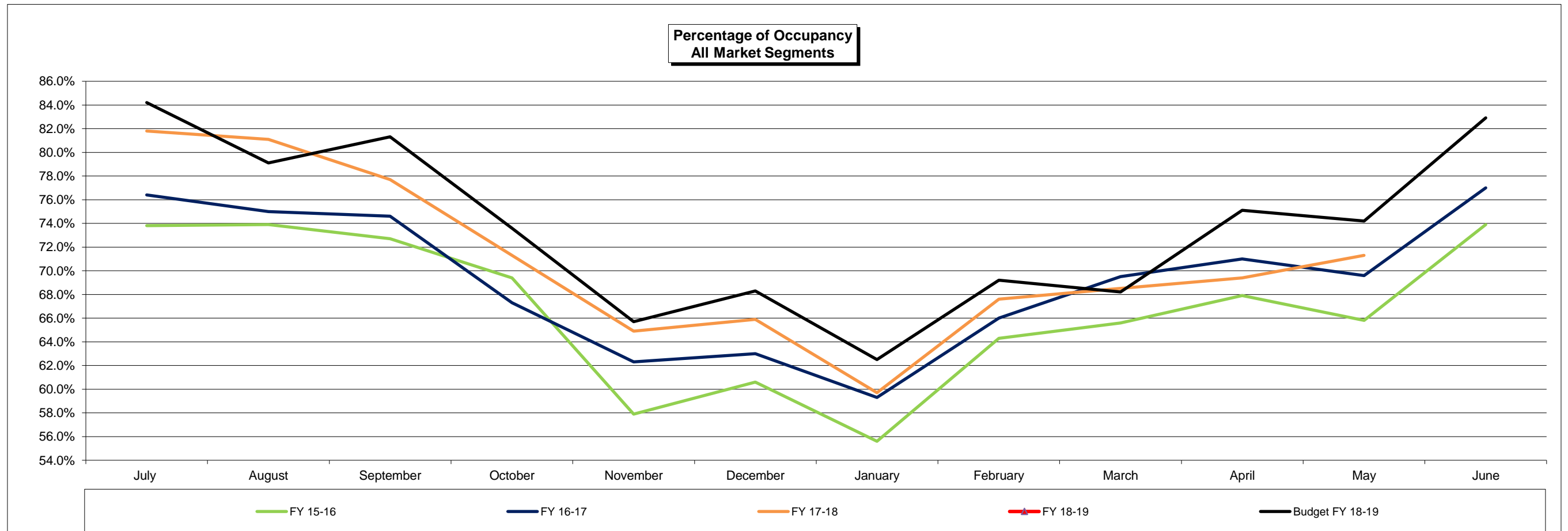
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Homeowner Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
August	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
September	-	-	13,129	16,644	15,947	17,011	15,354	15,640	(286)	-1.8%	(1,657)	-9.7%
October	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	-	15,003	16,331	15,698	15,022	14,941	15,640	(699)	-4.5%	(81)	-0.5%
January	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	-	14,850	16,325	15,390	18,105	-	15,470	-	0.0%	-	0.0%
April	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	-	15,273	15,119	15,051	14,887	-	15,470	-	0.0%	-	0.0%
Totals	-	-	58,255	64,419	62,086	65,025	30,295	62,220	(985)	0.0%	(1,738)	-3.0%



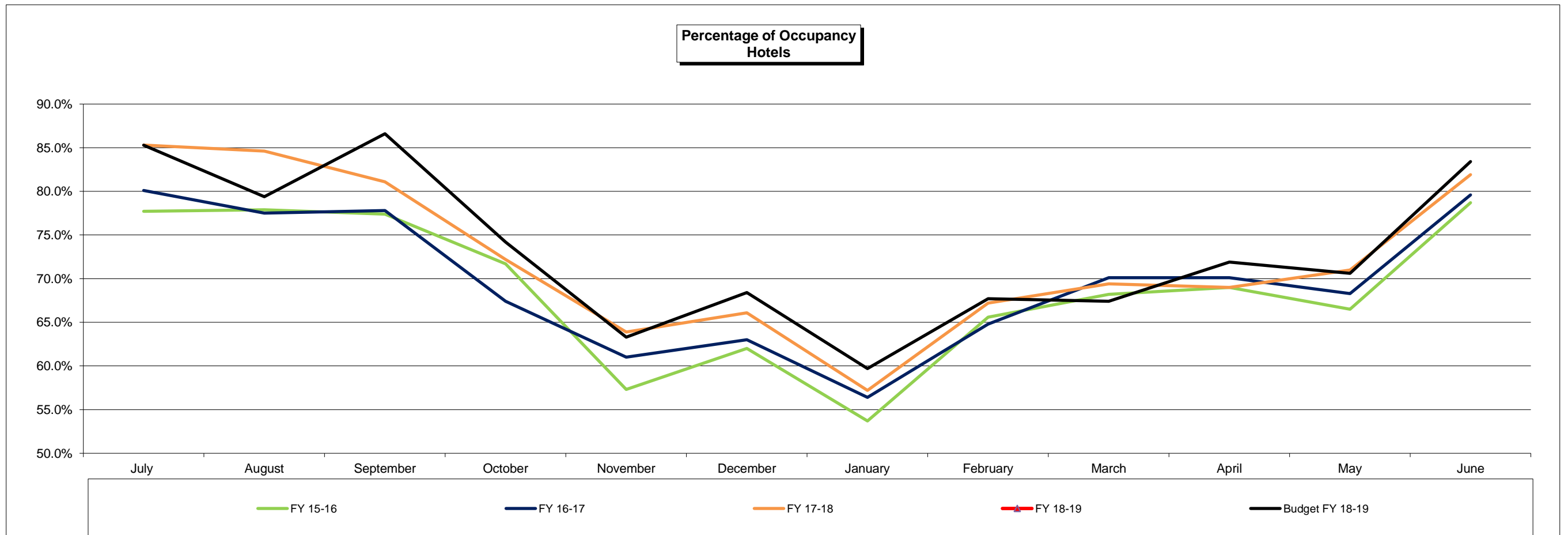
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Consolidated Summary
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget			Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%	
July	67.2%	71.1%	73.0%	73.8%	76.4%	81.8%	77.8%	84.2%	(6.4)	-7.6%	(4.0)	-4.9%	
August	69.6%	71.6%	73.0%	73.9%	75.0%	81.1%	76.8%	79.1%	(2.3)	-2.9%	(4.3)	-5.3%	
September	67.8%	66.4%	67.7%	72.7%	74.6%	77.7%	74.3%	81.3%	(7.0)	-8.6%	(3.4)	-4.4%	
October	58.5%	60.0%	64.0%	69.4%	67.3%	71.3%	67.6%	73.6%	(6.0)	-8.2%	(3.7)	-5.2%	
November	50.0%	55.4%	57.7%	57.9%	62.3%	64.9%	63.0%	65.7%	(2.7)	-4.1%	(1.9)	-2.9%	
December	52.2%	55.6%	58.4%	60.6%	63.0%	65.9%	62.0%	68.3%	(6.3)	-9.2%	(3.9)	-5.9%	
January	52.5%	52.2%	58.4%	55.6%	59.3%	59.7%	60.9%	62.5%	(1.6)	-2.6%	1.2	2.0%	
February	56.2%	58.3%	61.7%	64.3%	66.0%	67.6%	67.6%	69.2%	-	0.0%	-	0.0%	
March	58.9%	59.4%	60.6%	65.6%	69.5%	68.5%	68.2%	68.2%	-	0.0%	-	0.0%	
April	61.1%	62.7%	63.0%	67.9%	71.0%	69.4%	69.4%	75.1%	-	0.0%	-	0.0%	
May	64.6%	65.3%	66.8%	65.8%	69.6%	71.3%	71.3%	74.2%	-	0.0%	-	0.0%	
June	71.3%	70.0%	68.8%	73.9%	77.0%	77.7%	77.7%	82.9%	-	0.0%	-	0.0%	
Totals	60.9%	62.4%	64.5%	66.8%	69.3%	71.5%	68.9%	73.7%	(4.6)	-6.3%	(2.9)	-4.0%	



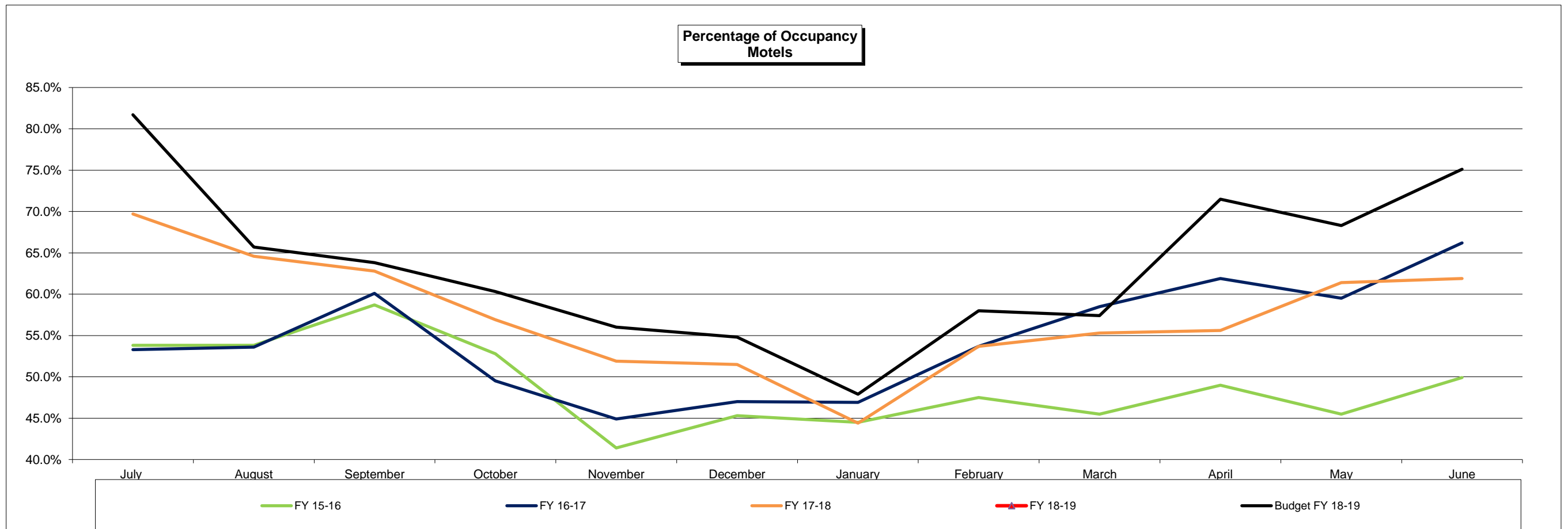
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Hotels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	73.4%	77.1%	78.4%	77.7%	80.1%	85.3%	80.8%	85.3%	(4.5)	-5.3%	(4.5)	-5.3%
August	75.9%	76.0%	78.2%	77.9%	77.5%	84.6%	79.1%	79.4%	(0.3)	-0.4%	(5.5)	-6.5%
September	74.4%	70.8%	72.8%	77.4%	77.8%	81.1%	76.2%	86.6%	(10.4)	-12.0%	(4.9)	-6.0%
October	61.8%	61.3%	65.9%	71.7%	67.4%	72.2%	66.6%	74.2%	(7.6)	-10.2%	(5.6)	-7.8%
November	49.7%	55.9%	58.4%	57.3%	61.0%	63.9%	60.6%	63.3%	(2.7)	-4.3%	(3.3)	-5.2%
December	53.3%	56.6%	60.1%	62.0%	63.0%	66.1%	61.2%	68.4%	(7.2)	-10.5%	(4.9)	-7.4%
January	54.4%	52.3%	59.4%	53.7%	56.4%	57.2%	58.2%	59.7%	(1.5)	-2.5%	1.0	1.7%
February	59.3%	60.9%	64.0%	65.6%	64.8%	67.2%		67.7%	-	0.0%	-	0.0%
March	62.4%	62.6%	63.2%	68.2%	70.1%	69.4%		67.4%	-	0.0%	-	0.0%
April	64.2%	66.5%	64.4%	69.0%	70.1%	69.0%		71.9%	-	0.0%	-	0.0%
May	68.6%	69.5%	69.7%	66.5%	68.3%	71.0%		70.6%	-	0.0%	-	0.0%
June	77.9%	76.2%	73.8%	78.7%	79.6%	81.9%		83.4%	-	0.0%	-	0.0%
Totals	64.6%	65.6%	67.4%	68.8%	69.7%	72.5%	68.9%	73.2%	(4.9)	-6.6%	(4.0)	-5.5%



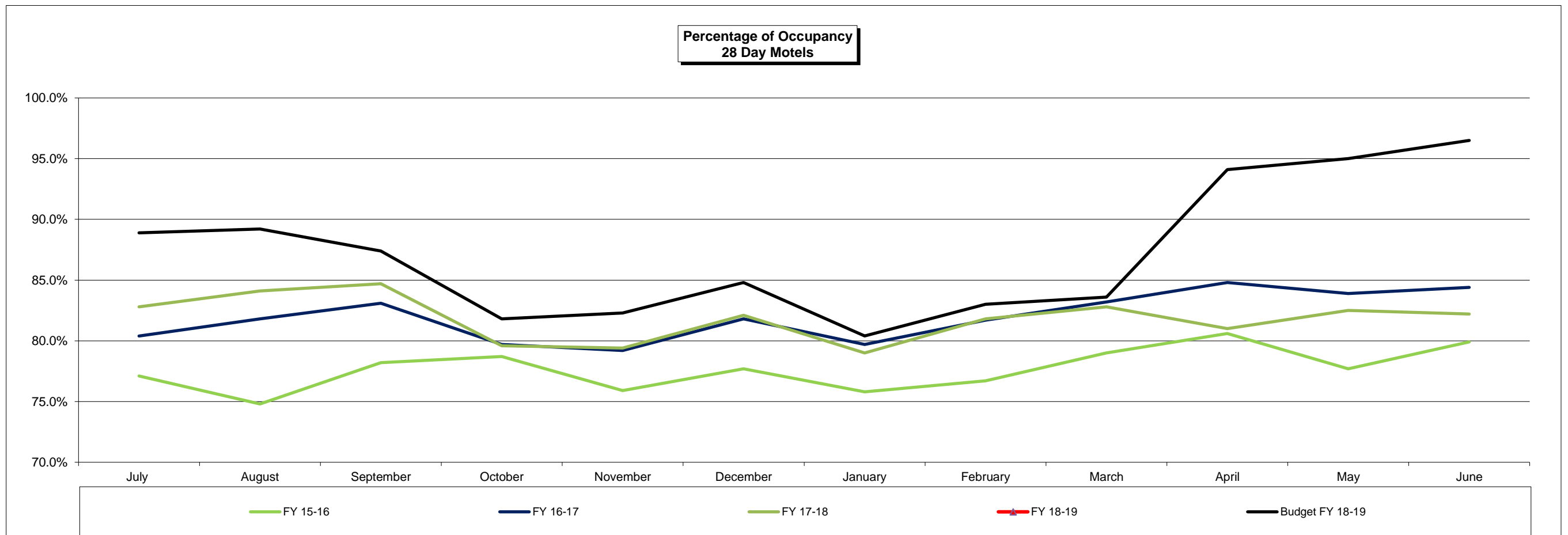
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	47.8%	52.1%	56.8%	53.8%	53.3%	69.7%	64.7%	81.7%	(17.0)	-20.8%	(5.0)	-7.2%
August	53.0%	55.2%	57.7%	53.8%	53.6%	64.6%	61.0%	65.7%	(4.7)	-7.2%	(3.6)	-5.6%
September	52.0%	51.3%	51.6%	58.7%	60.1%	62.8%	64.1%	63.8%	0.3	0.5%	1.3	2.1%
October	41.8%	42.5%	45.8%	52.8%	49.5%	56.9%	62.7%	60.3%	2.4	4.0%	5.8	10.2%
November	36.6%	37.1%	41.0%	41.4%	44.9%	51.9%	54.9%	56.0%	(1.1)	-2.0%	3.0	5.8%
December	37.5%	37.7%	44.6%	45.3%	47.0%	51.5%	53.5%	54.8%	(1.3)	-2.4%	2.0	3.9%
January	37.1%	34.1%	41.5%	44.5%	46.9%	44.4%	53.2%	47.9%	5.3	11.1%	8.8	19.8%
February	39.7%	38.5%	43.6%	47.5%	53.7%	53.7%		58.0%	-	0.0%	-	0.0%
March	42.8%	40.8%	42.5%	45.5%	58.5%	55.3%		57.4%	-	0.0%	-	0.0%
April	50.3%	44.6%	45.3%	49.0%	61.9%	55.6%		71.5%	-	0.0%	-	0.0%
May	47.8%	46.8%	47.3%	45.5%	59.5%	61.4%		68.3%	-	0.0%	-	0.0%
June	54.0%	48.2%	49.0%	49.9%	66.2%	61.9%		75.1%	-	0.0%	-	0.0%
Totals	45.1%	44.1%	47.4%	49.0%	54.6%	57.8%	59.3%	63.6%	(2.5)	-4.0%	1.5	2.6%



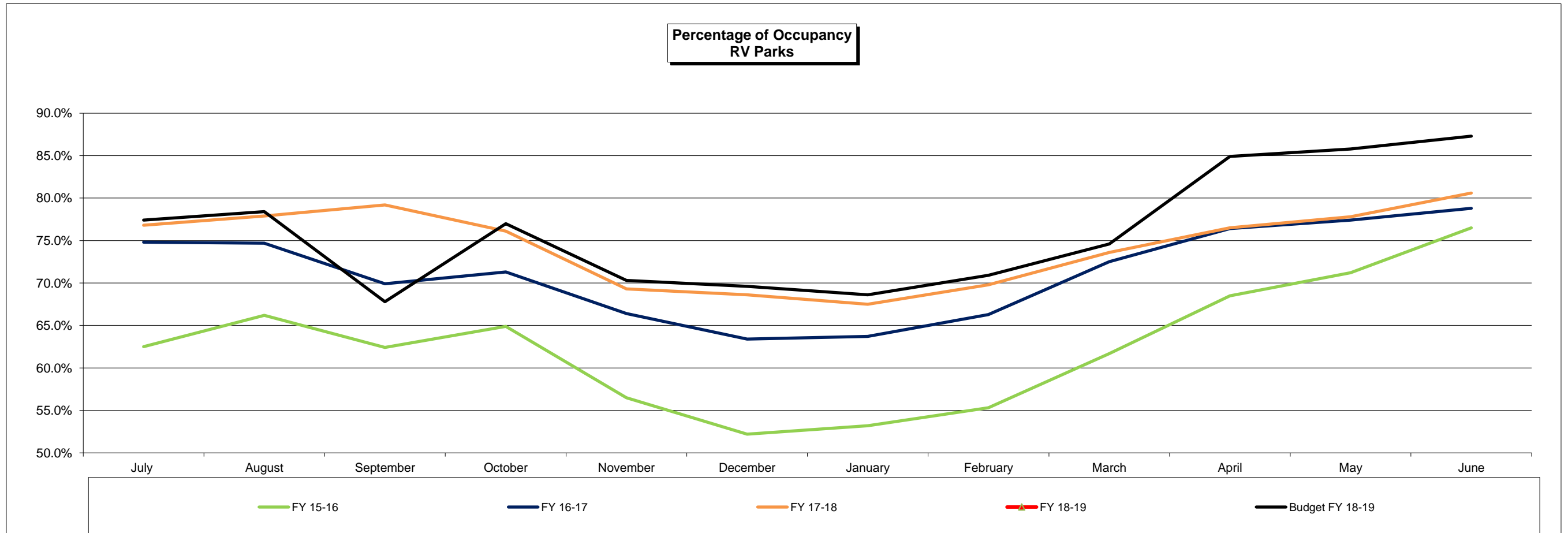
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-28 Day Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	64.6%	66.1%	69.8%	77.1%	80.4%	82.8%	78.8%	88.9%	(10.1)	-11.4%	(4.0)	-5.0%
August	65.7%	69.8%	70.8%	74.8%	81.8%	84.1%	82.0%	89.2%	(7.2)	-8.1%	(2.1)	-2.6%
September	63.6%	67.5%	71.1%	78.2%	83.1%	84.7%	82.7%	87.4%	(4.7)	-5.4%	(2.0)	-2.4%
October	64.8%	69.2%	75.6%	78.7%	79.7%	79.6%	81.9%	81.8%	0.1	0.1%	2.3	2.9%
November	66.0%	70.6%	72.5%	75.9%	79.2%	79.4%	83.3%	82.3%	1.0	1.2%	3.9	4.9%
December	64.7%	67.7%	74.3%	77.7%	81.8%	82.1%	83.8%	84.8%	(1.0)	-1.2%	1.7	2.1%
January	62.6%	69.5%	73.5%	75.8%	79.7%	79.0%	80.8%	80.4%	0.4	0.5%	1.8	2.3%
February	65.5%	70.9%	74.5%	76.7%	81.7%	81.8%		83.0%	-	0.0%	-	0.0%
March	65.7%	68.5%	73.5%	79.0%	83.2%	82.8%		83.6%	-	0.0%	-	0.0%
April	65.8%	68.0%	73.5%	80.6%	84.8%	81.0%		94.1%	-	0.0%	-	0.0%
May	68.6%	69.6%	74.2%	77.7%	83.9%	82.5%		95.0%	-	0.0%	-	0.0%
June	65.1%	67.3%	74.5%	79.9%	84.4%	82.2%		96.5%	-	0.0%	-	0.0%
Totals	65.2%	68.7%	73.1%	77.7%	82.0%	81.8%	81.9%	87.3%	(3.1)	-3.6%	0.2	0.2%



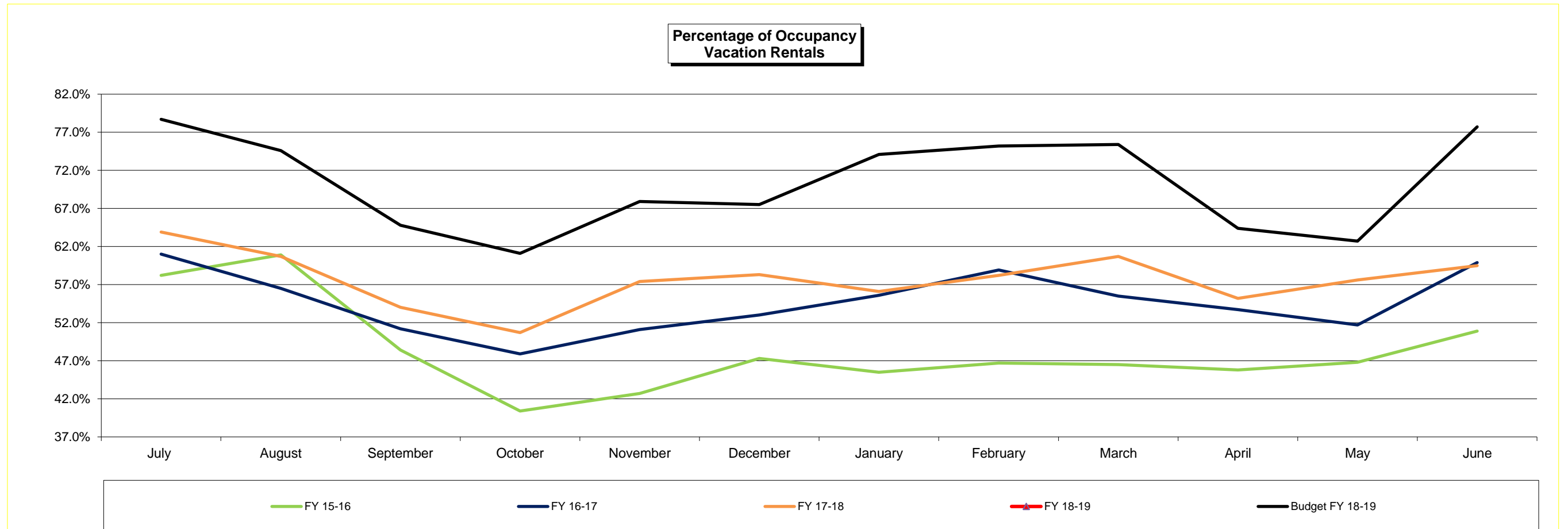
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-RV Parks
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	57.4%	63.0%	63.6%	62.5%	74.8%	76.8%	75.9%	77.4%	(1.5)	-1.9%	-	0.0%
August	61.8%	66.7%	64.8%	66.2%	74.7%	77.9%	78.6%	78.4%	0.2	0.3%	-	0.0%
September	56.5%	57.4%	57.3%	62.4%	69.9%	79.2%	79.7%	67.8%	11.9	17.6%	-	0.0%
October	54.9%	60.7%	58.9%	64.9%	71.3%	76.1%	74.2%	77.0%	(2.8)	-3.6%	-	0.0%
November	47.9%	52.6%	49.5%	56.5%	66.4%	69.3%	70.3%	70.3%	-	0.0%	-	0.0%
December	44.9%	50.8%	49.5%	52.2%	63.4%	68.6%	66.0%	69.6%	(3.6)	-5.2%	-	0.0%
January	43.0%	47.6%	49.3%	53.2%	63.7%	67.5%	65.6%	68.6%	(3.0)	-4.4%	-	0.0%
February	42.6%	46.2%	49.3%	55.3%	66.3%	69.8%		70.9%	-	0.0%	-	0.0%
March	46.5%	48.6%	54.1%	61.7%	72.5%	73.6%		74.6%	-	0.0%	-	0.0%
April	52.8%	55.2%	60.1%	68.5%	76.4%	76.5%		84.9%	-	0.0%	-	0.0%
May	58.3%	58.9%	62.9%	71.2%	77.4%	77.8%		85.8%	-	0.0%	-	0.0%
June	64.9%	60.3%	62.6%	76.5%	78.8%	80.6%		87.3%	-	0.0%	-	0.0%
Totals	52.7%	55.9%	57.1%	62.6%	71.3%	74.5%	72.9%	75.9%	0.3	0.4%	(0.8)	-1.1%



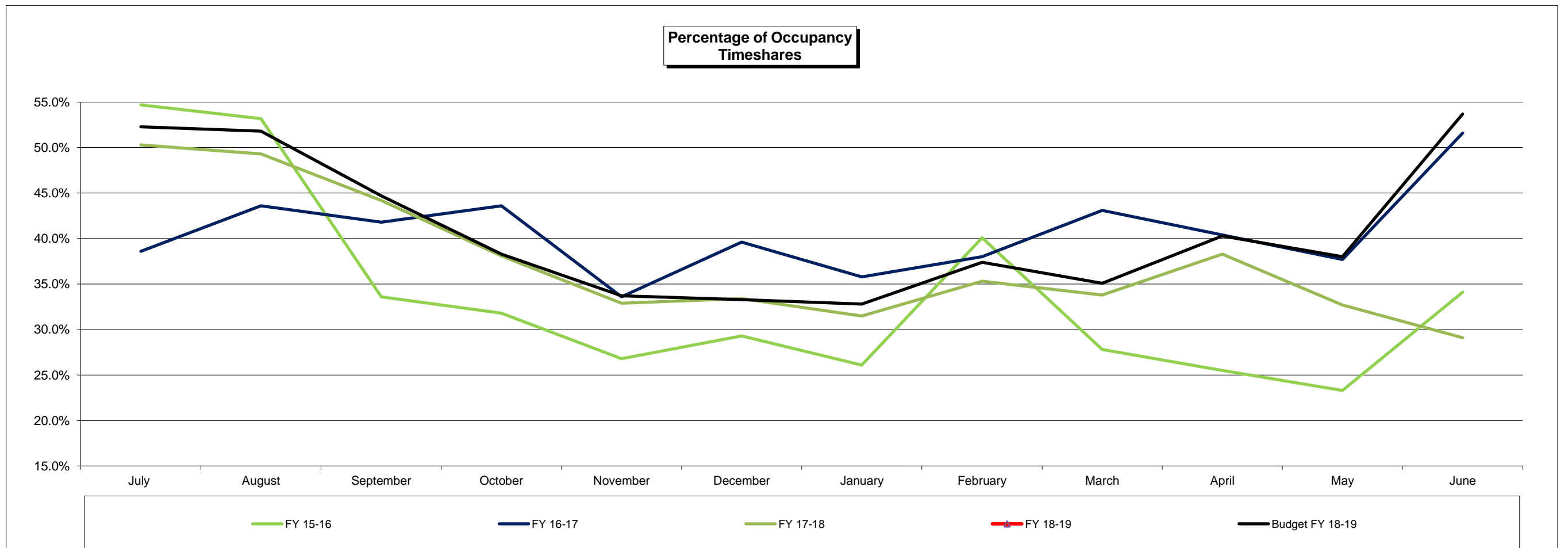
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Vacation Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	53.8%	64.0%	57.6%	58.2%	61.0%	63.9%	71.2%	78.7%	(7.5)	-9.5%	7.3	11.4%
August	53.6%	63.1%	60.6%	60.9%	56.5%	60.7%	65.8%	74.6%	(8.8)	-11.8%	5.1	8.4%
September	48.9%	48.2%	46.2%	48.4%	51.2%	54.0%	58.2%	64.8%	(6.6)	-10.2%	4.2	7.8%
October	37.2%	43.0%	41.3%	40.4%	47.9%	50.7%	49.7%	61.1%	(11.4)	-18.7%	(1.0)	-2.0%
November	40.7%	43.3%	42.2%	42.7%	51.1%	57.4%	53.6%	67.9%	(14.3)	-21.1%	(3.8)	-6.6%
December	46.0%	51.0%	49.8%	47.3%	53.0%	58.3%	54.5%	67.5%	(13.0)	-19.3%	(3.8)	-6.5%
January	49.3%	48.3%	45.8%	45.5%	55.6%	56.1%	62.4%	74.1%	(11.7)	-15.8%	6.3	11.2%
February	50.3%	46.2%	44.5%	46.7%	58.9%	58.2%		75.2%	-	0.0%	-	0.0%
March	46.0%	42.7%	42.6%	46.5%	55.5%	60.7%		75.4%	-	0.0%	-	0.0%
April	45.2%	40.8%	42.8%	45.8%	53.7%	55.2%		64.4%	-	0.0%	-	0.0%
May	45.8%	38.9%	44.2%	46.8%	51.7%	57.6%		62.7%	-	0.0%	-	0.0%
June	46.7%	45.6%	48.6%	50.9%	59.9%	59.5%		77.7%	-	0.0%	-	0.0%
Totals	46.9%	48.1%	47.3%	48.5%	54.7%	57.7%	59.3%	70.3%	(10.6)	-15.2%	2.0	3.5%



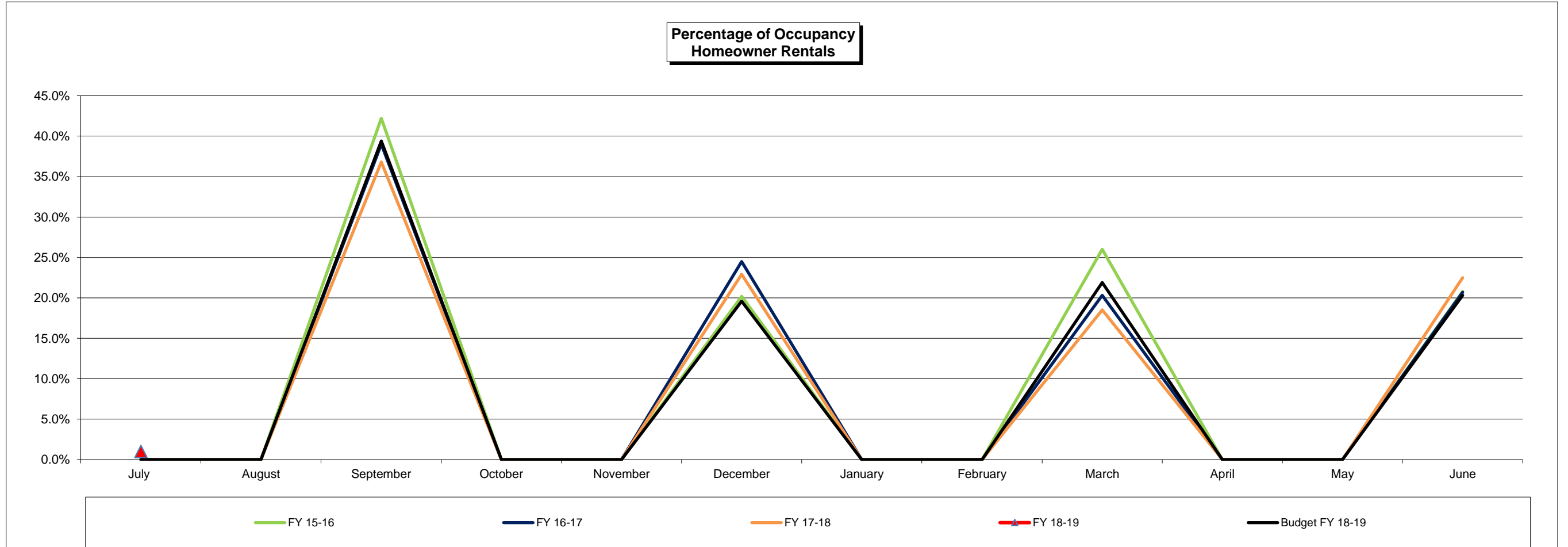
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Timeshares
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	40.0%	49.1%	57.2%	54.7%	38.6%	50.3%	28.9%	52.3%	(23.4)	-44.7%	(21.4)	-42.5%
August	34.2%	49.5%	45.7%	53.2%	43.6%	49.3%	23.9%	51.8%	(27.9)	-53.9%	(25.4)	-51.5%
September	36.6%	50.2%	57.0%	33.6%	41.8%	44.2%	25.2%	44.7%	(19.5)	-43.6%	(19.0)	-43.0%
October	29.2%	45.9%	54.9%	31.8%	43.6%	38.1%	23.9%	38.3%	(14.4)	-37.6%	(14.2)	-37.3%
November	22.4%	35.0%	48.7%	26.8%	33.6%	32.9%	19.9%	33.7%	(13.8)	-40.9%	(13.0)	-39.5%
December	22.4%	38.3%	42.2%	29.3%	39.6%	33.4%	19.9%	33.3%	(13.4)	-40.2%	(13.5)	-40.4%
January	23.0%	30.8%	36.7%	26.1%	35.8%	31.5%	21.4%	32.8%	(11.4)	-34.8%	(10.1)	-32.1%
February	24.1%	36.5%	39.0%	40.1%	38.0%	35.3%		37.4%	-	0.0%	-	0.0%
March	28.9%	36.7%	46.5%	27.8%	43.1%	33.8%		35.1%	-	0.0%	-	0.0%
April	31.1%	41.8%	49.5%	25.5%	40.4%	38.3%		40.3%	-	0.0%	-	0.0%
May	31.8%	41.3%	50.9%	23.3%	37.7%	32.7%		38.0%	-	0.0%	-	0.0%
June	47.4%	54.7%	55.1%	34.1%	51.6%	29.1%		53.7%	-	0.0%	-	0.0%
Totals	30.9%	42.5%	48.7%	34.2%	40.6%	37.5%	23.3%	41.0%	(17.7)	-43.2%	(16.7)	-41.8%



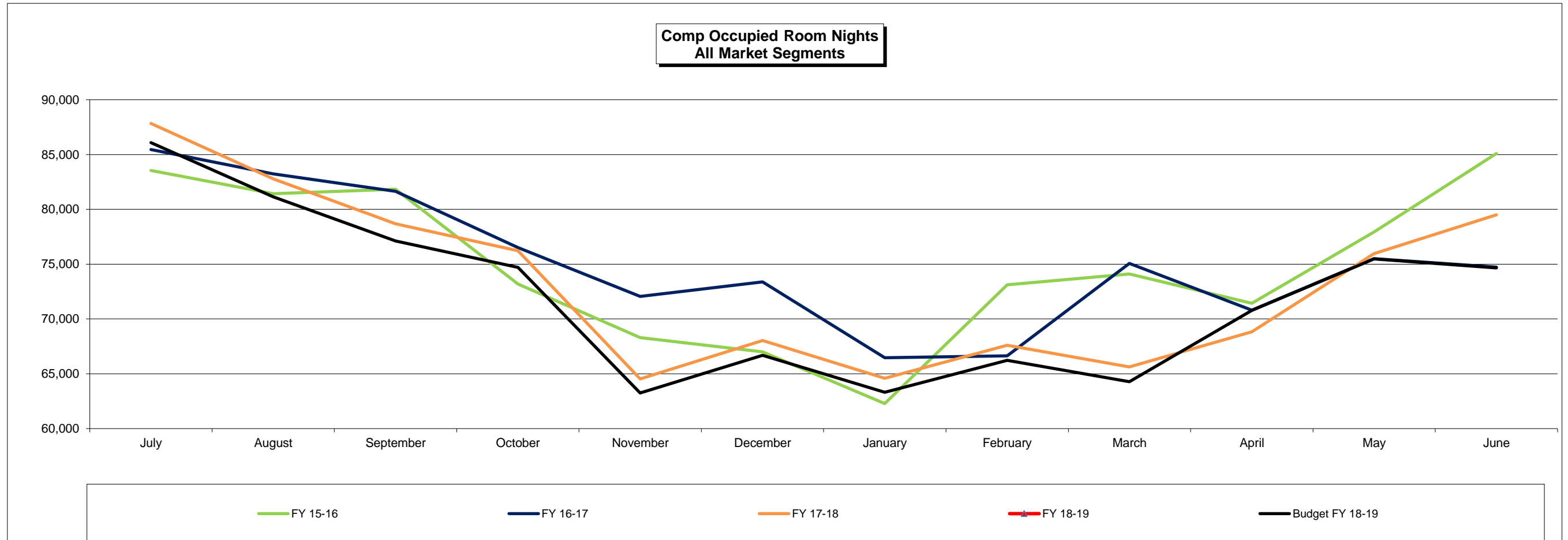
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Homeowner Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
August	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
September	0.0%	0.0%	33.6%	42.2%	39.0%	36.8%	36.4%	39.4%	(3.0)	-7.6%	(0.4)	-1.1%
October	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
November	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
December	0.0%	0.0%	18.9%	20.2%	24.5%	22.9%	15.6%	19.6%	(4.0)	-20.4%	(7.3)	-31.9%
January	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
February	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
March	0.0%	0.0%	20.8%	26.0%	20.3%	18.5%		21.9%	-	0.0%	-	0.0%
April	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
May	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
June	0.0%	0.0%	20.7%	20.8%	20.7%	22.5%		20.3%	-	0.0%	-	0.0%
Totals	0.0%	0.0%	23.1%	27.5%	25.9%	24.8%	26.1%	25.2%	(3.0)	-7.6%	(0.4)	-1.1%



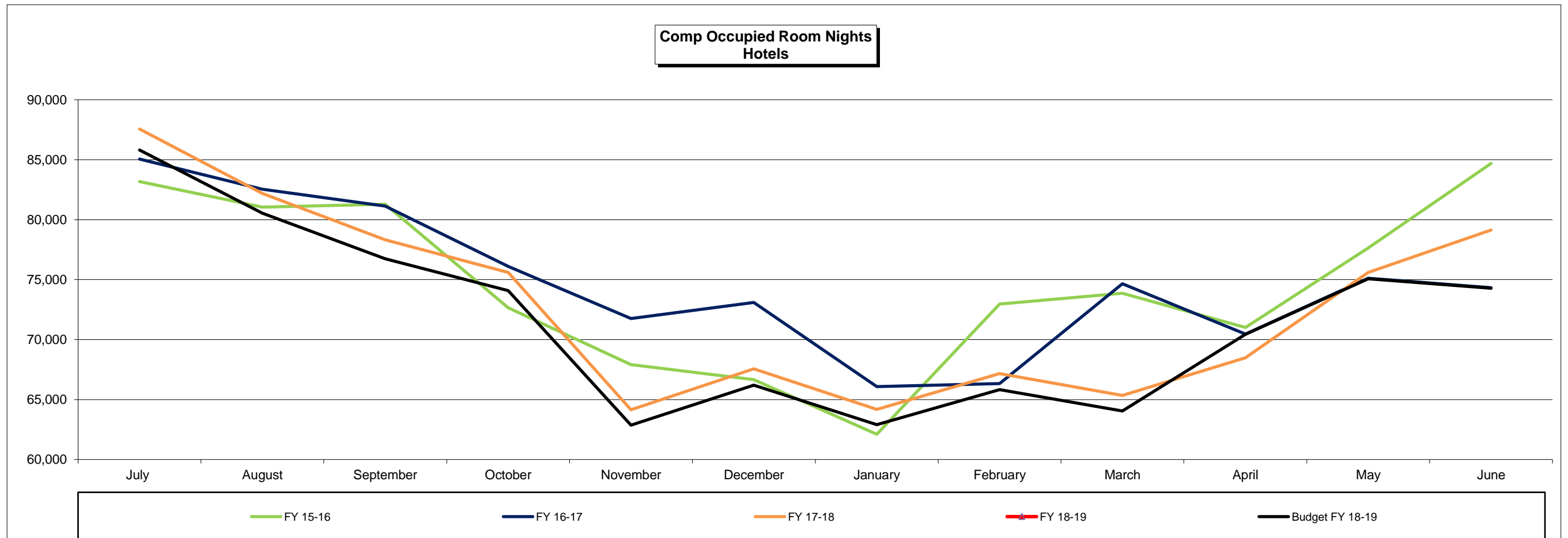
**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Consolidated Summary
Trend**

Month	Actual							Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	78,675	81,461	88,978	83,537	85,455	87,835	86,208	86,084	124	0.1%	(1,627)	-1.9%
August	76,213	83,295	86,918	81,431	83,245	82,781	82,381	81,137	1,244	1.5%	(400)	-0.5%
September	77,148	84,190	80,327	81,840	81,641	78,672	79,749	77,106	2,643	3.4%	1,077	1.3%
October	69,085	71,208	74,932	73,186	76,518	76,228	72,882	74,716	(1,834)	-2.5%	(3,346)	-4.4%
November	61,248	65,241	74,409	68,302	72,067	64,531	69,892	63,248	6,644	10.5%	5,361	7.4%
December	57,924	67,765	70,376	66,987	73,380	68,025	63,764	66,674	(2,910)	-4.4%	(4,261)	-5.8%
January	61,011	70,765	73,186	62,282	66,464	64,596	60,511	63,312	(2,801)	-4.4%	(4,085)	-6.1%
February	66,383	67,011	71,904	73,121	66,643	67,599	-	66,226	-	0.0%	-	0.0%
March	78,545	76,345	75,267	74,096	75,076	65,625	-	64,288	-	0.0%	-	0.0%
April	68,953	69,310	68,999	71,430	70,813	68,828	-	70,784	-	0.0%	-	0.0%
May	76,085	81,802	79,182	77,936	75,507	75,970	-	75,477	-	0.0%	-	0.0%
June	83,050	91,310	85,238	85,096	74,719	79,493	-	74,659	-	0.0%	-	0.0%
Totals	854,320	909,703	929,716	899,244	901,528	880,183	515,387	863,711	3,110	0.6%	(7,281)	-1.4%



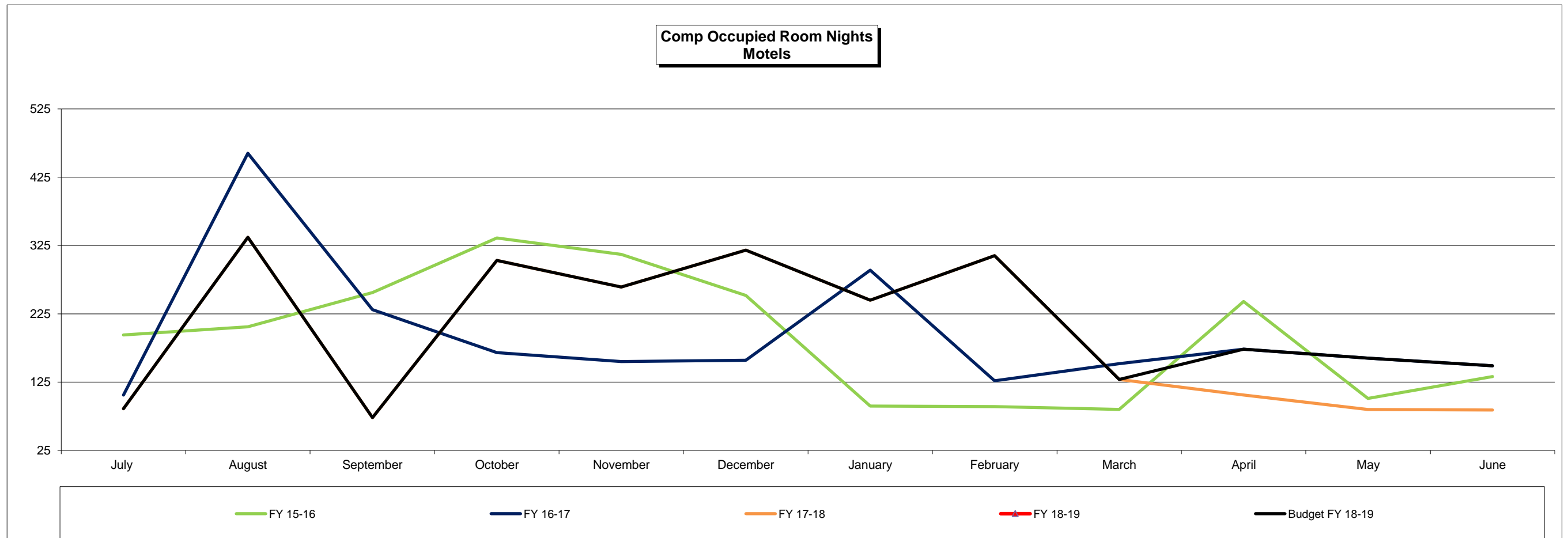
**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Hotels
Trend**

Month	Actual							Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	78,201	81,058	88,543	83,173	85,050	87,558	85,847	85,807	40	0.0%	(1,711)	-2.0%
August	75,786	82,755	86,274	81,039	82,528	82,178	82,050	80,534	1,516	1.9%	(128)	-0.2%
September	76,734	83,778	79,830	81,295	81,141	78,316	79,329	76,750	2,579	3.4%	1,013	1.3%
October	68,794	70,250	74,321	72,653	76,092	75,601	72,622	74,089	(1,467)	-2.0%	(2,979)	-3.9%
November	61,085	64,854	73,764	67,916	71,744	64,147	69,633	62,864	6,769	10.8%	5,486	8.6%
December	57,768	67,497	69,863	66,661	73,094	67,557	63,566	66,206	(2,640)	-4.0%	(3,991)	-5.9%
January	60,840	70,553	72,893	62,103	66,079	64,188	60,396	62,904	(2,508)	-4.0%	(3,792)	-5.9%
February	66,191	66,702	71,716	72,958	66,336	67,167	-	65,824	-	0.0%	-	0.0%
March	78,306	75,989	74,873	73,865	74,660	65,344	-	64,037	-	0.0%	-	0.0%
April	68,658	68,812	68,660	70,998	70,469	68,484	-	70,440	-	0.0%	-	0.0%
May	75,657	81,287	78,721	77,643	75,109	75,606	-	75,079	-	0.0%	-	0.0%
June	82,714	90,921	84,753	84,687	74,314	79,127	-	74,284	-	0.0%	-	0.0%
Totals	850,734	904,456	924,211	894,991	896,616	875,273	513,443	858,818	4,289	0.8%	(6,102)	-1.2%



**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Motels
Trend**

Month	Actual							Budget		Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	FY 18-19	Amount	%	Amount	%
July	220	237	154	194	106	86	81	86	(5)	-5.8%	(5)	-5.8%	
August	245	211	372	206	460	337	89	337	(248)	-73.6%	(248)	-73.6%	
September	195	131	144	256	231	73	96	73	23	31.5%	23	31.5%	
October	155	243	315	336	168	303	55	303	(248)	-81.8%	(248)	-81.8%	
November	123	233	497	312	155	264	111	264	(153)	-58.0%	(153)	-58.0%	
December	123	234	469	252	157	318	89	318	(229)	-72.0%	(229)	-72.0%	
January	122	146	241	90	289	245	50	245	(195)	-79.6%	(195)	-79.6%	
February	155	215	129	89	127	310	-	310	-	0.0%	-	0.0%	
March	161	222	171	85	152	129	-	129	-	0.0%	-	0.0%	
April	164	151	172	243	173	106	-	173	-	0.0%	-	0.0%	
May	123	197	277	101	160	85	-	160	-	0.0%	-	0.0%	
June	164	166	311	133	149	84	-	149	-	0.0%	-	0.0%	
Totals	1,950	2,386	3,252	2,297	2,327	2,340	571	2,547	(1,055)	-64.9%	(1,055)	-64.9%	



**Reno-Sparks Convention and Visitors Authority
Percentage of Comp Occupancy-Consolidated Summary
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	10.5%	10.9%	12.2%	11.6%	11.7%	12.0%	12.0%	12.0%	-	0.0%	-	0.0%
August	10.1%	11.2%	12.0%	11.3%	11.4%	11.3%	11.5%	11.2%	0.3	2.7%	0.2	1.8%
September	10.4%	11.4%	10.9%	11.1%	11.0%	10.7%	11.1%	10.4%	0.7	6.7%	0.4	3.7%
October	9.2%	9.7%	10.4%	10.2%	10.5%	10.6%	10.2%	10.4%	(0.2)	-1.9%	(0.4)	-3.8%
November	8.5%	9.2%	10.7%	9.8%	10.2%	9.3%	10.1%	9.1%	1.0	11.0%	0.8	8.6%
December	7.6%	9.2%	9.5%	8.8%	9.7%	9.2%	8.6%	8.9%	(0.3)	-3.4%	(0.6)	-6.5%
January	8.2%	9.8%	10.2%	8.6%	9.2%	9.0%	8.4%	8.8%	(0.4)	-4.5%	(0.6)	-6.7%
February	9.8%	10.2%	11.0%	10.8%	10.1%	10.4%		10.1%	-	0.0%	-	0.0%
March	10.4%	10.4%	10.2%	9.9%	10.0%	8.8%		8.6%	-	0.0%	-	0.0%
April	9.6%	9.8%	9.9%	10.2%	10.1%	10.0%		10.1%	-	0.0%	-	0.0%
May	10.3%	11.1%	11.0%	10.7%	10.3%	10.6%		10.4%	-	0.0%	-	0.0%
June	11.3%	12.6%	11.8%	11.5%	10.1%	11.0%		10.2%	-	0.0%	-	0.0%
Totals	9.7%	10.5%	10.8%	10.4%	10.4%	10.2%	10.2%	10.0%	0.1	1.0%	(0.1)	-1.0%

