

Hotel Statistics February

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	February		% Change	February		February		% Change	February		% Change	February		% Change	February		% Change	February		% Change
	2019	2018		ADR	Revenue	2019	2018		2019	2018		2019	2018		2019	2018		2019	2018	
Reno-Suburban	67,238	80,202	-16.2%	\$92.23	\$6,201,320	\$117.43	\$101.24	16.0%	\$7,895,422	\$8,119,713	-2.8%	47.7%	56.9%	-16.2%	34,811	36,218	-3.9%	72.4%	82.6%	-12.3%
Reno-Downtown	43,410	56,296	-22.9%	\$79.56	\$3,453,731	\$105.68	\$87.09	21.3%	\$4,587,432	\$4,902,652	-6.4%	26.6%	34.7%	-23.4%	21,656	25,973	-16.6%	39.9%	50.6%	-21.3%
North Lake Tahoe	9,019	8,226	9.6%	\$185.98	\$1,677,352	\$212.50	\$219.16	-3.0%	\$1,916,564	\$1,802,785	6.3%	61.4%	56.0%	9.6%	549	308	78.2%	65.1%	58.1%	12.1%
Sparks	24,055	25,445	-5.5%	\$63.54	\$1,528,385	\$77.54	\$76.30	1.6%	\$1,865,342	\$1,941,366	-3.9%	50.0%	56.9%	-12.1%	3,281	4,649	-29.4%	56.8%	67.3%	-2.5%
Non-Gaming	49,771	48,521	2.6%	\$111.70	\$5,559,550	\$117.66	\$116.50	1.0%	\$5,855,991	\$5,652,491	3.6%	59.9%	64.0%	-6.4%	-	19	-100.0%	59.9%	64.0%	-6.4%
Totals	193,493	218,690	-11.5%	\$95.20	\$18,420,339	\$114.32	\$102.52	11.5%	\$22,120,751	\$22,419,007	-1.3%	43.3%	49.9%	-13.2%	60,297	67,167	-10.2%	56.4%	65.2%	-13.5%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics January

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	January		% Change	January		January		% Change	January		% Change	January		% Change	January		% Change	January		% Change
	2019	2018		ADR	Revenue	2019	2018		2019	2018		2019	2018		2019	2018		2019	2018	
Reno-Suburban	73,817	72,074	2.4%	\$97.69	\$7,211,029	\$121.29	\$91.75	32.2%	\$8,953,034	\$6,612,670	35.4%	48.9%	47.7%	2.5%	35,083	36,318	-3.4%	72.1%	71.7%	0.4%
Reno-Downtown	49,926	50,364	-0.9%	\$87.68	\$4,377,576	\$113.69	\$83.81	35.7%	\$5,676,053	\$4,220,949	34.5%	27.6%	27.9%	-1.1%	20,953	23,988	-12.7%	39.2%	41.2%	-4.8%
North Lake Tahoe	8,769	7,732	13.4%	\$209.04	\$1,833,048	\$216.15	\$210.39	2.7%	\$1,895,402	\$1,626,728	16.5%	54.9%	48.4%	13.4%	377	225	67.6%	57.3%	49.8%	14.8%
Sparks	24,366	25,477	-4.4%	\$58.92	\$1,435,753	\$76.90	\$68.06	13.0%	\$1,873,815	\$1,734,010	8.1%	49.7%	51.9%	-4.2%	3,983	3,645	9.3%	57.9%	59.3%	-2.5%
Non-Gaming	55,546	46,632	19.1%	\$106.00	\$5,887,668	\$112.06	\$113.48	-1.2%	\$6,224,675	\$5,291,770	17.6%	60.7%	56.1%	8.2%	-	12	-100.0%	60.7%	56.1%	8.2%
Totals	212,424	202,279	5.0%	\$97.66	\$20,745,074	\$115.91	\$96.33	20.3%	\$24,622,978	\$19,486,127	26.4%	43.5%	42.2%	3.1%	60,396	64,188	-5.9%	55.9%	55.6%	0.5%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics December

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	December		% Change	December		December		% Change	December		% Change	December		% Change	December		% Change	December		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	72,192	87,208	-17.2%	\$87.69	\$6,330,597	\$112.40	\$103.28	8.8%	\$8,114,092	\$9,006,830	-9.9%	44.4%	53.7%	-17.1%	35,946	38,941	-7.7%	66.6%	77.7%	-14.3%
Reno-Downtown	68,405	72,745	-6.0%	\$79.22	\$5,418,788	\$103.60	\$86.26	20.1%	\$7,086,488	\$6,274,701	12.9%	37.8%	44.3%	-5.5%	24,198	25,046	-3.4%	51.2%	53.9%	-4.8%
North Lake Tahoe	8,546	8,109	5.4%	\$273.00	\$2,333,060	\$281.28	\$254.39	10.6%	\$2,403,838	\$2,062,888	16.5%	53.5%	50.8%	5.3%	375	237	58.2%	55.9%	52.3%	6.9%
Sparks	28,715	31,355	-8.4%	\$60.40	\$1,734,425	\$78.78	\$78.41	0.5%	\$2,262,257	\$2,458,473	-8.0%	57.7%	62.6%	-8.0%	3,047	3,310	-7.9%	63.8%	69.2%	-7.9%
Non-Gaming	55,331	48,170	14.9%	\$95.34	\$5,275,000	\$110.95	\$112.87	-1.7%	\$6,139,152	\$5,437,073	12.9%	60.6%	57.9%	4.7%	-	23	-100.0%	60.6%	58.0%	4.7%
Totals	233,189	247,587	-5.8%	\$90.45	\$21,091,869	\$111.52	\$101.94	9.4%	\$26,005,827	\$25,239,964	3.0%	46.6%	50.2%	-7.2%	63,566	67,557	-5.9%	59.3%	63.9%	-7.2%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics November

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	November		% Change	November		November		% Change	November		% Change	November		% Change	November		% Change	November		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	65,176	78,285	-16.7%	\$87.22	\$5,684,856	\$108.93	\$98.59	10.5%	\$7,099,700	\$7,718,335	-8.0%	44.1%	53.0%	-16.8%	37,739	36,218	4.2%	69.7%	77.5%	-10.1%
Reno-Downtown	54,572	61,897	-11.8%	\$76.55	\$4,177,372	\$101.59	\$76.92	32.1%	\$5,544,144	\$4,760,873	16.5%	31.2%	35.2%	-11.4%	26,787	23,977	11.7%	46.5%	48.9%	-4.9%
North Lake Tahoe	8,771	7,285	20.4%	\$167.54	\$1,469,524	\$171.02	\$168.34	1.6%	\$1,499,982	\$1,226,370	22.3%	56.4%	46.9%	20.5%	266	135	97.0%	58.1%	47.7%	21.8%
Sparks	24,957	27,521	-9.3%	\$59.54	\$1,485,970	\$77.61	\$66.75	16.3%	\$1,936,965	\$1,836,991	5.4%	52.6%	57.8%	-9.0%	4,836	3,814	26.8%	62.8%	65.8%	-4.6%
Non-Gaming	51,109	48,169	6.1%	\$96.40	\$4,927,007	\$112.33	\$117.26	-4.2%	\$5,741,279	\$5,648,293	1.6%	59.2%	59.8%	-1.0%	5	3	66.7%	59.2%	59.8%	-1.0%
Totals	204,585	223,157	-8.3%	\$86.74	\$17,744,729	\$106.67	\$94.96	12.3%	\$21,822,071	\$21,190,862	3.0%	43.4%	47.8%	-9.4%	69,633	64,147	8.6%	58.1%	61.5%	-5.5%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics October

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	October		% Change	October		October		% Change	October		% Change	October		% Change	October		% Change	October		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	77,650	88,586	-12.3%	\$96.71	\$7,509,682	\$118.64	\$101.64	16.7%	\$9,212,304	\$9,003,489	2.3%	51.4%	58.6%	-12.3%	39,646	42,121	-5.9%	77.6%	86.5%	-10.3%
Reno-Downtown	70,849	78,489	-9.7%	\$79.84	\$5,656,819	\$102.26	\$85.16	20.1%	\$7,245,292	\$6,683,881	8.4%	39.2%	43.2%	-9.3%	28,092	29,204	-3.8%	54.7%	59.3%	-7.8%
North Lake Tahoe	9,893	9,654	2.5%	\$185.87	\$1,838,834	\$210.39	\$211.49	-0.5%	\$2,081,405	\$2,041,729	1.9%	62.0%	60.5%	2.5%	255	243	4.9%	63.6%	62.0%	2.6%
Sparks	26,452	29,130	-9.2%	\$59.35	\$1,569,874	\$75.70	\$71.03	6.6%	\$2,002,373	\$2,068,982	-3.2%	54.4%	59.4%	-8.4%	4,626	4,017	15.2%	63.9%	67.6%	-5.5%
Non-Gaming	55,682	55,764	-0.1%	\$119.18	\$6,636,380	\$119.97	\$121.05	-0.9%	\$6,679,902	\$6,750,139	-1.0%	60.4%	65.5%	-7.8%	3	16	-81.3%	60.4%	71.6%	-7.8%
Totals	240,526	261,623	-8.1%	\$96.50	\$23,211,590	\$113.17	\$101.48	11.5%	\$27,221,276	\$26,548,219	2.5%	49.2%	54.2%	-9.2%	72,622	75,601	-3.9%	64.1%	69.8%	-8.3%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics September

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	September		% Change	September		September		% Change	September		% Change	September		% Change	September		% Change	September		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	95,315	104,515	-8.8%	\$113.45	\$10,813,528	\$137.30	\$121.89	12.6%	\$13,086,336	\$12,739,778	2.7%	59.9%	65.7%	-8.8%	39,434	40,738	-3.2%	84.7%	91.3%	-7.2%
Reno-Downtown	80,509	94,342	-14.7%	\$98.92	\$7,963,564	\$121.96	\$99.86	22.1%	\$9,818,991	\$9,420,958	4.2%	46.0%	53.7%	-14.3%	32,729	31,669	3.3%	64.7%	71.7%	-9.8%
North Lake Tahoe	11,563	11,297	2.4%	\$260.16	\$3,008,235	\$286.76	\$272.80	5.1%	\$3,315,749	\$3,081,824	7.6%	74.4%	72.7%	2.3%	288	317	-9.1%	76.2%	74.7%	2.0%
Sparks	29,513	32,138	-8.2%	\$84.56	\$2,495,663	\$100.54	\$93.96	7.0%	\$2,967,276	\$3,019,611	-1.7%	61.4%	66.2%	-7.3%	6,870	5,581	23.1%	75.7%	77.6%	-2.6%
Non-Gaming	60,177	59,058	1.9%	\$133.57	\$8,037,972	\$133.67	\$135.56	-1.4%	\$8,043,665	\$8,005,750	0.5%	71.1%	71.6%	-0.6%	8	11	-27.3%	71.1%	71.6%	-0.7%
Totals	277,077	301,350	-8.1%	\$116.64	\$32,318,963	\$134.37	\$120.35	11.7%	\$37,232,016	\$36,267,921	2.7%	57.5%	62.6%	-8.1%	79,329	78,316	1.3%	73.9%	78.9%	-6.3%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics August

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	August		% Change	August		August		% Change	August		% Change	August		% Change	August		% Change	August		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	92,260	103,298	-10.7%	\$112.54	\$10,383,359	\$137.50	\$124.45	10.5%	\$12,685,757	\$12,855,898	-1.3%	61.1%	68.4%	-10.7%	42,534	41,109	3.5%	89.2%	95.6%	-6.7%
Reno-Downtown	86,000	103,341	-16.8%	\$89.18	\$7,669,819	\$111.16	\$95.74	16.1%	\$9,559,334	\$9,894,187	-3.4%	47.7%	56.9%	-16.2%	33,255	35,827	-7.2%	66.2%	76.7%	-13.7%
North Lake Tahoe	13,134	12,275	7.0%	\$340.97	\$4,478,315	\$370.28	\$358.10	3.4%	\$4,863,298	\$4,395,723	10.6%	82.3%	76.9%	7.0%	294	221	33.0%	84.1%	78.3%	7.4%
Sparks	33,434	35,337	-5.4%	\$83.01	\$2,775,349	\$101.67	\$95.83	6.1%	\$3,399,244	\$3,386,216	0.4%	68.5%	72.1%	-5.1%	5,935	5,015	18.3%	80.6%	82.4%	-2.2%
Non-Gaming	63,572	61,829	2.8%	\$138.31	\$8,792,367	\$138.98	\$135.37	2.7%	\$8,835,144	\$8,369,873	5.6%	72.8%	72.6%	0.3%	32	6	433.3%	72.9%	72.6%	0.4%
Totals	288,400	316,080	-8.8%	\$118.24	\$34,099,210	\$136.42	\$123.08	10.8%	\$39,342,778	\$38,901,897	1.1%	59.7%	65.5%	-8.9%	82,050	82,178	-0.2%	76.6%	82.5%	-7.2%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics July

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	July		% Change	July		July		% Change	July		% Change	July		% Change	July		% Change	July		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	95,574	97,958	-2.4%	\$103.54	\$9,895,407	\$122.01	\$112.60	8.4%	\$11,661,101	\$11,030,187	5.7%	63.3%	64.8%	-2.5%	43,096	45,989	-6.3%	91.8%	95.3%	-3.7%
Reno-Downtown	86,480	104,803	-17.5%	\$76.07	\$6,578,496	\$94.45	\$87.09	8.5%	\$8,168,207	\$9,127,262	-10.5%	48.2%	57.8%	-16.4%	34,997	36,420	-3.9%	67.8%	77.8%	-13.0%
North Lake Tahoe	13,817	13,568	1.8%	\$375.40	\$5,186,838	\$404.03	\$392.77	2.9%	\$5,582,484	\$5,329,163	4.8%	86.5%	85.0%	1.9%	505	290	74.1%	89.7%	86.8%	3.3%
Sparks	33,844	37,438	-9.6%	\$69.91	\$2,366,188	\$87.97	\$86.18	2.1%	\$2,977,257	\$3,226,273	-7.7%	70.0%	76.6%	-8.6%	7,237	4,855	49.1%	85.0%	86.5%	-1.7%
Non-Gaming	61,779	58,786	5.1%	\$126.29	\$7,802,108	\$126.94	\$123.70	2.6%	\$7,841,970	\$7,271,594	7.8%	70.0%	69.1%	1.3%	12	4	200.0%	70.0%	69.1%	1.3%
Totals	291,494	312,553	-6.7%	\$109.19	\$31,829,037	\$124.29	\$115.13	8.0%	\$36,231,019	\$35,984,480	0.7%	60.4%	64.8%	-6.8%	85,847	87,558	-2.0%	78.1%	82.9%	-5.8%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date July through February 2019

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	July-October 2018	
	FY 18-19	FY 17-18		FY 18-19	FY 17-18		FY 18-19	FY 17-18		FY 18-19	FY 17-18		FY 18-19	FY 17-18		FY 18-19	FY 17-18		ADR	Revenue
Reno-Suburban	639,222	712,126	-10.2%	\$123.13	\$108.25	13.7%	\$78,707,746	\$77,086,901	2.1%	52.6%	58.6%	-10.2%	308,289	317,652	-2.9%	78.0%	84.8%	-8.0%	100.1683	\$64,029,777
Reno-Downtown	540,151	622,277	-13.2%	\$106.80	\$88.84	20.2%	\$57,685,941	\$55,285,464	4.3%	38.2%	43.8%	-12.8%	222,667	232,104	-4.1%	53.9%	60.2%	-10.3%	83.85834	\$45,296,165
North Lake Tahoe	83,512	78,146	6.9%	\$282.10	\$275.99	2.2%	\$23,558,722	\$21,567,209	9.2%	66.5%	62.2%	6.9%	2,909	1,976	47.2%	68.8%	63.8%	7.8%	261.3422	\$21,825,206
Sparks	225,336	243,841	-7.6%	\$85.58	\$80.68	6.1%	\$19,284,530	\$19,671,922	-2.0%	58.0%	63.0%	-7.9%	39,815	34,886	14.1%	68.3%	72.0%	-5.1%	68.30514	\$15,391,608
Non-Gaming	452,967	426,929	6.1%	\$122.22	\$122.80	-0.5%	\$55,361,777	\$52,426,982	5.6%	64.3%	64.6%	-0.5%	60	94	-36.2%	64.3%	64.6%	-0.5%	\$116.83	\$52,918,053
Totals	1,941,188	2,083,319	-6.8%	\$120.85	\$108.50	11.4%	\$234,598,716	\$226,038,477	3.8%	50.5%	54.7%	-7.7%	573,740	586,712	-2.2%	65.4%	70.1%	-6.8%	\$102.75	\$199,460,809

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date July through June 2018

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 17-18	FY 16-17		FY 17-18	FY 16-17		FY 17-18	FY 16-17		FY 17-18	FY 16-17		FY 17-18	FY 16-17		FY 17-18	FY 16-17	
Reno-Suburban	1,085,758	1,008,742	7.6%	\$110.69	\$105.62	4.8%	\$120,187,171	\$106,541,744	12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno-Downtown	929,391	901,643	3.1%	\$90.50	\$85.81	5.5%	\$84,108,667	\$77,372,849	8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe	116,468	120,694	-3.5%	\$260.60	\$252.23	3.3%	\$30,351,920	\$30,442,595	-0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058	375,918	-3.2%	\$81.42	\$67.95	19.8%	\$29,641,355	\$25,542,451	16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934	607,790	8.6%	\$123.58	\$110.02	12.3%	\$81,556,807	\$66,866,483	22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
Totals	3,155,609	3,014,787	4.7%	\$109.60	\$101.75	7.7%	\$345,845,921	\$306,766,122	12.7%	55.1%	52.8%	4.4%	875,273	896,616	-2.4%	70.3%	68.5%	2.6%

Hotel Statistics Fiscal Year to Date July 2016 Through June 2017

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16	
Reno-Suburban	1,008,742	1,011,104	-0.2%	\$105.62	\$98.92	6.8%	\$106,541,744	\$100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno-Downtown	901,643	964,982	-6.6%	\$85.81	\$79.95	7.3%	\$77,372,849	\$77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe	120,694	120,195	0.4%	\$252.23	\$244.06	3.3%	\$30,442,595	\$29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918	358,454	4.9%	\$67.95	\$62.94	8.0%	\$25,542,451	\$22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790	533,608	13.9%	\$110.02	\$103.26	6.5%	\$66,866,483	\$55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Totals	3,014,787	2,988,343	0.9%	\$101.75	\$95.09	7.0%	\$306,766,122	\$284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%

Hotel Statistics Fiscal Year to Date July 2015 Through June 2016

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15	
Reno-Suburban	1,011,104	915,606	10.4%	\$98.92	\$98.42	0.5%	\$100,014,299	\$90,112,335	11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno-Downtown	964,982	1,027,089	-6.0%	\$79.95	\$68.24	17.2%	\$77,152,748	\$70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe	120,195	113,571	5.8%	\$244.06	\$232.07	5.2%	\$29,335,174	\$26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454	338,766	5.8%	\$62.94	\$63.29	-0.6%	\$22,561,644	\$21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608	324,716	64.3%	\$103.26	\$102.88	0.4%	\$55,098,918	\$33,407,186	64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
Totals	2,988,343	2,719,748	9.9%	\$95.09	\$88.76	7.1%	\$284,162,784	\$241,401,032	17.7%	52.5%	49.8%	5.4%	894,991	924,211	-3.2%	68.3%	66.7%	2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Fiscal Year to Date July 2014 Through June 2015

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14	
Reno-Suburban	915,606	894,888	2.3%	\$98.42	\$95.48	3.1%	\$90,112,335	\$85,447,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno-Downtown	1,027,089	1,085,376	-5.4%	\$68.24	\$66.15	3.2%	\$70,083,520	\$71,794,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe	113,571	118,076	-3.8%	\$232.07	\$209.85	10.6%	\$26,355,994	\$24,778,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766	296,702	14.2%	\$63.29	\$66.90	-5.4%	\$21,441,998	\$19,849,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716	272,863	19.0%	\$102.88	\$101.05	1.8%	\$33,407,186	\$27,571,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
Totals	2,719,748	2,667,905	1.9%	\$88.76	\$86.00	3.2%	\$241,401,032	\$229,442,390	5.2%	49.8%	48.5%	2.9%	924,211	904,456	2.2%	66.7%	64.9%	2.9%

Hotel Statistics Fiscal Year to Date July 2013 Through June 2014

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13	
Reno-Suburban	894,888	938,891	-4.7%	\$95.48	\$91.75	4.1%	\$85,447,880	\$86,144,727	-0.8%	48.8%	51.3%	-4.7%	460,132	401,424	14.6%	74.0%	73.2%	1.0%
Reno-Downtown	1,085,376	1,129,005	-3.9%	\$66.15	\$63.82	3.6%	\$71,794,968	\$72,055,198	-0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe	118,076	131,027	-9.9%	\$209.85	\$184.76	13.6%	\$24,778,567	\$24,208,157	2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702	257,285	15.3%	\$66.90	\$69.62	-3.9%	\$19,849,293	\$17,912,959	10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863	266,363	2.4%	\$101.05	\$99.30	1.8%	\$27,571,682	\$26,449,190	4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
Totals	2,667,905	2,722,571	-2.0%	\$86.00	\$83.29	3.3%	\$229,442,390	\$226,770,231	1.2%	48.5%	49.0%	-0.8%	904,456	850,734	6.3%	64.9%	64.2%	0.9%

Hotel Statistics Fiscal Year to Date July 2012 Through June 2013

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 12-13	FY 11-12		Change	FY 12-13		FY 11-12	Change		FY 12-13	FY 11-12		Change	FY 12-13		FY 11-12	Change	
Reno-Suburban	938,891	927,327	1.2%	\$91.75	\$83.53	9.8%	\$86,144,727	\$77,461,435	11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno-Downtown	1,129,005	1,077,673	4.8%	\$63.82	\$60.41	5.7%	\$72,055,198	\$65,097,196	10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe	131,027	124,969	4.8%	\$184.76	\$175.21	5.5%	\$24,208,157	\$21,895,227	10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285	278,200	-7.5%	\$69.62	\$67.92	2.5%	\$17,912,959	\$18,894,005	-5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363	251,866	5.8%	\$99.30	\$96.37	3.0%	\$26,449,190	\$24,273,557	9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Totals	2,722,571	2,660,035	2.4%	\$83.29	\$78.05	6.7%	\$226,770,231	\$207,621,421	9.2%	49.0%	47.8%	2.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

Hotel Statistics Fiscal Year to Date July 2011 Through June 2012

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 11-12	FY 10-11		Change	FY 11-12		FY 10-11	Change		FY 11-12	FY 10-11	
Reno-Suburban	927,327	981,882	-5.6%	\$83.53	\$80.68	3.5%	\$77,461,435	\$79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno-Downtown	1,077,673	1,108,328	-2.8%	\$60.41	\$60.08	0.5%	\$65,097,196	\$66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe	124,969	125,270	-0.2%	\$175.21	\$173.29	1.1%	\$21,895,227	\$21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$67.92	\$68.75	-1.2%	\$18,894,005	\$18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$96.37	\$97.12	-0.8%	\$24,273,557	\$23,010,579	5.5%	61.1%	57.8%	5.7%
Totals	2,660,035	2,718,817	-2.2%	\$78.05	\$76.81	1.6%	\$207,621,421	\$208,842,478	-0.6%	47.8%	49.2%	-2.7%

Hotel Statistics Fiscal Year to Date July 2010 Through June 2011

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 10-11	FY 09-10		Change	FY 10-11		FY 09-10	Change		FY 10-11	FY 09-10	
Reno-Suburban	981,882	1,010,741	-2.9%	\$80.68	\$82.42	-2.1%	\$79,218,912	\$83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno-Downtown	1,108,328	1,197,861	-7.5%	\$60.08	\$59.18	1.5%	\$66,590,118	\$70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe	125,270	122,044	2.6%	\$173.29	\$175.69	-1.4%	\$21,707,879	\$21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$68.75	\$71.14	-3.4%	\$18,314,989	\$20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$97.12	\$96.94	0.2%	\$23,010,579	\$21,453,702	14.0%	57.8%	54.9%	5.3%
Totals	2,718,817	2,837,248	-4.2%	\$76.81	\$76.62	0.2%	\$208,842,478	\$217,376,465	-3.9%	49.2%	50.4%	-2.4%

Hotel Statistics Fiscal Year July 2009 Through June 2010

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 09-10	FY 08-09		Change	FY 09-10		FY 08-09	Change		FY 09-10	FY 08-09	
Reno-Suburban	1,010,901	984,956	2.6%	\$82.40	\$83.21	-1.0%	\$83,302,388	\$81,959,861	1.6%	53.3%	52.3%	1.9%
Reno-Downtown	1,197,701	1,205,496	-0.6%	\$59.18	\$62.80	-5.8%	\$70,884,809	\$75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe	122,044	120,608	1.2%	\$175.69	\$188.39	-6.7%	\$21,441,496	\$22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282	297,907	-4.2%	\$71.14	\$73.81	-3.6%	\$20,294,069	\$21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320	172,957	28.0%	\$96.94	\$96.33	0.6%	\$21,453,703	\$16,660,406	28.8%	54.9%	54.8%	0.2%
Totals	2,837,248	2,781,924	2.0%	\$76.62	\$78.74	-2.7%	\$217,376,465	\$219,039,420	-0.8%	50.4%	49.4%	2.0%

Hotel Statistics Fiscal Year July 2008 Through June 2009

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 08-09	FY 07-08		Change	FY 08-09		FY 07-08	Change		FY 08-09	FY 07-08	
Reno-Suburban	984,956	1,037,219	-5.0%	\$83.21	\$86.57	-3.9%	\$81,959,861	\$89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno-Downtown	1,205,496	1,353,689	-10.9%	\$62.80	\$72.28	-13.1%	\$75,709,857	\$97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe	120,608	138,677	-13.0%	\$188.39	\$193.63	-2.7%	\$22,721,043	\$26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907	392,929	-24.2%	\$73.81	\$74.17	-0.5%	\$21,988,252	\$29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957	130,156	32.9%	\$96.33	\$111.52	-13.6%	\$16,660,407	\$14,515,412	14.8%	54.8%	71.4%	-23.4%
Totals	2,781,924	3,052,670	-8.9%	\$78.74	\$84.56	-6.9%	\$219,039,420	\$258,147,264	-15.1%	49.4%	55.4%	-10.8%

Hotel Statistics Fiscal Year July 2007 Through June 2008

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 07-08	FY 06-07		Change	FY 07-08		FY 06-07	Change		FY 07-08	FY 06-07	
Reno-Suburban	1,037,219	970,076	6.9%	\$86.57	\$84.85	2.0%	\$89,792,111	\$82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno-Downtown	1,353,689	1,580,181	-14.3%	\$72.28	\$68.95	4.8%	\$97,842,584	\$108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe	138,677	141,935	-2.3%	\$193.63	\$180.22	7.4%	\$26,852,646	\$25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929	437,350	-10.2%	\$74.17	\$71.75	3.4%	\$29,144,511	\$31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$111.52	\$99.29	12.3%	\$14,515,412	\$10,841,377	33.9%	71.4%	77.1%	-7.3%
Totals	3,052,670	3,238,728	-5.7%	\$84.56	\$79.99	5.7%	\$258,147,264	\$259,073,512	-0.4%	55.4%	61.0%	-9.2%

Hotel Statistics Calendar Year January Through February 2019

Location	Cash Occupied Rooms			Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	July-October 2018	
	2019	2018		2019	2018		2019	2018		2019	2018		2019	2018		2019	2018		2019	2018
Reno-Suburban	141,055	152,276	-7.4%	\$119.45	\$96.75	23.5%	\$16,848,456	\$14,732,384	14.4%	48.3%	52.2%	-7.3%	69,894	72,536	-3.6%	72.3%	77.0%	-6.1%	\$95.09	\$13,412,349
Reno-Downtown	93,336	106,660	-12.5%	\$109.96	\$85.54	28.6%	\$10,263,484	\$9,123,602	12.5%	27.1%	31.1%	-12.9%	42,609	49,961	-14.7%	39.5%	45.7%	-13.6%	\$83.90	\$7,831,307
North Lake Tahoe	17,788	15,958	11.5%	\$214.30	\$214.91	-0.3%	\$3,811,966	\$3,429,512	11.2%	58.0%	52.0%	11.5%	926	533	73.7%	61.0%	53.8%	13.4%	\$197.35	\$3,510,399
Sparks	48,421	50,922	-4.9%	\$77.22	\$72.18	7.0%	\$3,739,157	\$3,675,376	1.7%	49.9%	54.3%	-8.1%	7,264	8,294	-12.4%	57.4%	63.1%	-9.2%	\$61.22	\$2,964,138
Non-Gaming	105,317	95,153	10.7%	\$114.71	\$115.02	-0.3%	\$12,080,666	\$10,944,260	10.4%	60.3%	59.9%	0.7%	-	31	-100.0%	60.3%	59.9%	0.7%	\$108.69	\$11,447,218
Totals	405,917	420,969	-3.6%	\$115.16	\$99.54	15.7%	\$46,743,729	\$41,905,134	11.5%	43.3%	45.9%	-5.7%	120,693	131,355	-8.1%	56.1%	60.2%	-6.6%	\$96.49	\$39,165,412

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year January Through December 2018

Location	Cash Occupied Rooms			Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	July-October 2018	
	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017		2018	2017		2018	2017
Reno-Suburban	1,024,075	1,053,772	-2.8%	\$116.88	\$108.12	8.1%	\$119,691,944	\$113,934,264	5.1%	55.8%	57.4%	-2.8%	460,248	486,977	-5.5%	80.9%	84.0%	-3.7%	\$49.43	\$50,617,428
Reno-Downtown	860,589	941,484	-8.6%	\$99.20	\$87.28	13.7%	\$85,369,262	\$82,173,937	3.9%	40.6%	44.3%	-8.4%	346,858	344,166	0.8%	57.0%	60.5%	-5.8%	\$43.53	\$37,464,858
North Lake Tahoe	120,004	118,442	1.3%	\$266.33	\$256.85	3.7%	\$31,960,979	\$30,421,873	5.1%	63.6%	63.0%	1.0%	3,554	3,001	18.4%	65.5%	64.6%	1.4%	\$152.62	\$18,314,807
Sparks	348,054	372,600	-6.6%	\$83.87	\$75.49	11.1%	\$29,190,181	\$28,126,329	3.8%	60.0%	64.1%	-6.4%	62,152	47,813	30.0%	70.8%	72.4%	-2.2%	\$35.71	\$12,427,469
Non-Gaming	675,808	640,711	5.5%	\$123.34	\$117.68	4.8%	\$83,355,198	\$75,395,773	10.6%	65.8%	64.6%	1.9%	151	367	-58.9%	65.8%	64.7%	1.9%	\$61.36	\$41,470,835
Totals	3,028,530	3,127,009	-3.1%	\$115.42	\$105.55	9.4%	\$349,567,565	\$330,052,176	5.9%	52.7%	54.7%	-3.7%	872,963	882,324	-1.1%	67.9%	70.1%	-3.1%	\$52.93	\$160,295,397

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year January Through December 2017

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2017	2016		2017	2016		2017	2016		2017	2016		2017	2016		2017	2016	
Reno-Suburban	1,053,772	1,002,313	5.1%	\$108.12	\$102.35	5.6%	\$113,934,264	\$102,582,668	11.1%	57.4%	54.6%	5.1%	486,977	498,288	-2.3%	84.0%	81.8%	2.7%
Reno-Downtown	941,484	932,831	0.9%	\$87.28	\$85.04	2.6%	\$82,173,937	\$79,326,947	3.6%	44.3%	43.5%	1.8%	344,166	361,414	-4.8%	60.5%	60.4%	0.2%
North Lake Tahoe	118,442	118,973	-0.4%	\$256.85	\$250.43	2.6%	\$30,421,873	\$29,794,447	2.1%	63.0%	62.4%	1.0%	3,001	2,619	14.6%	64.6%	63.8%	1.3%
Sparks	372,600	370,416	0.6%	\$75.49	\$65.76	14.8%	\$28,126,329	\$24,358,804	15.5%	64.1%	63.5%	1.1%	47,813	49,137	-2.7%	72.4%	71.9%	0.7%
Non-Gaming	640,711	561,060	14.2%	\$117.68	\$107.22	9.8%	\$75,395,773	\$60,157,079	25.3%	64.6%	58.8%	9.9%	367	445	-17.5%	64.7%	58.9%	9.8%
Totals	3,127,009	2,985,593	4.7%	\$105.55	\$99.22	6.4%	\$330,052,176	\$296,219,945	11.4%	54.7%	52.3%	4.4%	882,324	911,903	-3.2%	70.1%	68.3%	2.6%

Hotel Statistics Calendar Year January Through December 2016

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2016	2015		2016	2015		2016	2015		2016	2015		2016	2015		2016	2015	
Reno-Suburban	1,002,313	973,661	2.9%	\$102.35	\$99.36	3.0%	\$102,582,668	\$96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno-Downtown	932,831	989,389	-5.7%	\$85.04	\$73.25	16.1%	\$79,326,947	\$72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe	118,973	118,398	0.5%	\$250.43	\$236.20	6.0%	\$29,794,447	\$27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$65.76	\$63.03	4.3%	\$24,358,804	\$21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$107.22	\$103.05	4.0%	\$60,157,079	\$44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593	2,863,949	4.2%	\$99.22	\$92.13	7.7%	\$296,219,945	\$263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year January Through December 2015

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2015	2014		2015	2014		2015	2014		2015	2014		2015	2014		2015	2014	
Reno-Suburban	973,661	891,515	9.2%	\$99.36	\$96.69	2.8%	\$96,743,878	\$86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno-Downtown	989,389	1,074,581	-7.9%	\$73.25	\$66.11	10.8%	\$72,470,972	\$71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe	118,398	111,355	6.3%	\$236.20	\$229.86	2.8%	\$27,965,261	\$25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$63.03	\$61.48	2.5%	\$21,975,030	\$20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$103.05	\$101.68	1.3%	\$44,706,194	\$29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949	2,703,446	5.9%	\$92.13	\$86.25	6.8%	\$263,861,335	\$233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year January Through December 2014

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2014	2013		2014	2013		2014	2013		2014	2013		2014	2013		2014	2013	
Reno-Suburban	891,515	922,037	-3.3%	\$96.69	\$95.61	1.1%	\$86,199,866	\$88,160,187	-2.2%	48.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno-Downtown	1,074,581	1,122,649	-4.3%	\$66.11	\$66.41	-0.5%	\$71,036,790	\$74,554,625	-4.7%	45.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe	111,355	126,784	-12.2%	\$229.86	\$195.71	17.4%	\$25,595,631	\$24,812,551	3.2%	59.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$61.48	\$73.58	-16.4%	\$20,358,040	\$19,477,105	4.5%	50.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$101.68	\$100.63	1.0%	\$29,983,610	\$27,400,091	9.4%	67.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
Totals	2,703,446	2,708,464	-0.2%	\$86.25	\$86.55	-0.3%	\$233,173,936	\$234,404,559	-0.5%	49.2%	49.0%	0.4%	926,859	882,558	5.0%	66.1%	64.9%	1.8%

Hotel Statistics Calendar Year January Through December 2013

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2013	2012		2013	2012		2013	2012		2013	2012		2013	2012		2013	2012	
Reno-Suburban	922,037	934,637	-1.3%	\$95.61	\$84.94	12.6%	\$88,160,187	\$79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno-Downtown	1,122,649	1,087,152	3.3%	\$66.41	\$60.71	9.4%	\$74,554,625	\$65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe	126,784	121,470	4.4%	\$195.71	\$179.28	9.2%	\$24,812,551	\$21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701	258,399	2.4%	\$73.58	\$66.38	10.8%	\$19,477,105	\$17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293	254,672	6.9%	\$100.63	\$97.52	3.2%	\$27,400,091	\$24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2,708,464	2,656,330	2.0%	\$86.55	\$78.74	9.9%	\$234,404,559	\$209,152,937	12.1%	49.0%	47.6%	2.7%	882,558	809,437	9.0%	64.9%	62.2%	4.5%

Hotel Statistics Calendar Year January Through December 2012

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2012	2011		2012	2011		2012	2011		2012	2011		2012	2011		2012	2011	
Reno-Suburban	934,637	971,591	-3.8%	\$84.94	\$83.16	2.1%	\$79,388,186	\$80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno-Downtown	1,087,152	1,113,288	-2.3%	\$60.71	\$61.41	-1.1%	\$65,999,148	\$68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe	121,470	131,491	-7.6%	\$179.28	\$173.35	3.4%	\$21,777,047	\$22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399	286,473	-9.8%	\$66.38	\$69.41	-4.4%	\$17,152,886	\$19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672	248,097	2.7%	\$97.52	\$96.10	1.5%	\$24,835,669	\$23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330	2,750,940	-3.4%	\$78.74	\$78.40	0.4%	\$209,152,937	\$215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

Hotel Statistics Calendar Year January Through December 2011

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2011	2010		2011	2010		2011	2010		2011	2010	
Reno-Suburban	971,591	973,643	-0.2%	\$83.16	\$85.56	-2.8%	\$80,798,447	\$83,302,389	-0.3%	53.8%	52.3%	2.9%
Reno-Downtown	1,113,288	1,171,169	-4.9%	\$61.41	\$60.52	1.5%	\$68,367,701	\$70,884,809	-3.6%	47.6%	49.6%	-4.4%
North Lake Tahoe	131,491	126,182	4.2%	\$173.35	\$169.93	2.0%	\$22,793,340	\$21,441,499	6.3%	51.0%	48.6%	4.9%
Sparks	286,473	274,252	4.5%	\$69.41	\$74.00	-6.2%	\$19,884,508	\$20,294,068	-2.0%	41.4%	39.7%	4.0%
Non-Gaming	248,097	233,280	6.4%	\$96.10	\$91.97	4.5%	\$23,843,178	\$21,453,702	11.1%	60.3%	56.9%	7.4%
Totals	2,750,940	2,778,526	-1.0%	\$78.40	\$78.23	0.2%	\$215,687,174	\$217,376,467	-0.8%	49.8%	49.7%	0.2%

Hotel Statistics Calendar Year January Through December 2010

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2010	2009		2010	2009		2010	2009		2010	2009	
Reno-Suburban	973,643	993,290	-1.9%	\$85.56	\$81.16	2.5%	\$83,302,389	\$80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno-Downtown	1,171,169	1,150,215	1.8%	\$60.52	\$58.96	0.2%	\$70,884,809	\$67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe	126,182	114,627	10.1%	\$169.93	\$184.98	-5.6%	\$21,441,499	\$21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252	280,097	-2.1%	\$74.00	\$71.70	-2.1%	\$20,294,068	\$20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280	199,006	17.2%	\$91.97	\$98.05	0.1%	\$21,453,702	\$19,512,497	17.4%	56.9%	52.2%	8.8%
Totals	2,778,526	2,737,235	1.6%	\$78.23	\$76.44	0.9%	\$217,376,467	\$209,226,840	2.5%	49.7%	48.7%	2.1%

Hotel Statistics Calendar Year January Through December 2009

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2009	2008		2009	2008		2009	2008		2009	2008	
Reno-Suburban	993,290	1,027,469	-3.3%	\$81.16	\$83.87	-3.2%	\$80,610,629	\$86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno-Downtown	1,150,215	1,248,008	-7.8%	\$58.96	\$67.54	-12.7%	\$67,817,626	\$84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe	114,627	133,142	-13.9%	\$184.98	\$188.98	-2.1%	\$21,203,659	\$25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097	347,761	-19.5%	\$71.70	\$75.50	-5.0%	\$20,082,429	\$26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006	159,151	25.0%	\$98.05	\$100.88	-2.8%	\$19,512,497	\$16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235	2,915,531	-6.1%	\$76.44	\$81.61	-6.3%	\$209,226,840	\$237,942,950	-12.1%	48.7%	51.6%	-5.6%

Hotel Statistics Calendar Year January Through December 2008

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2008	2007		2008	2007		2008	2007		2008	2007	
Reno-Suburban	1,027,469	994,288	3.3%	\$83.87	\$86.44	-3.0%	\$86,176,088	\$85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno-Downtown	1,248,008	1,527,049	-18.3%	\$67.54	\$72.36	-6.7%	\$84,291,975	\$110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe	133,142	140,933	-5.5%	\$188.98	\$191.91	-1.5%	\$25,161,700	\$27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$75.50	\$72.03	4.8%	\$26,257,551	\$30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$100.88	\$105.31	-4.2%	\$16,055,636	\$11,610,580	38.3%	68.2%	70.6%	-3.4%
Totals	2,915,531	3,196,626	-8.8%	\$81.61	\$83.10	-1.8%	\$237,942,950	\$265,650,612	-10.4%	51.6%	59.8%	-13.7%

Hotel Statistics Calendar Year January Through December 2007

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2007	2006	Change	2007	2006	Change	2007	2006	Change	2007	2006	Change
Reno-Suburban	994,288	1,067,234	-6.8%	\$86.44	\$79.90	8.2%	\$85,941,685	\$85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno-Downtown	1,527,049	1,579,259	-3.3%	\$72.36	\$64.93	11.4%	\$110,502,057	\$102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe	140,933	151,237	-6.8%	\$191.91	\$169.79	13.0%	\$27,047,049	\$25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$72.03	\$70.04	2.8%	\$30,549,241	\$29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$105.31	\$95.52	10.3%	\$11,610,580	\$8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$83.10	\$76.05	9.3%	\$265,650,612	\$251,741,941	5.5%	59.8%	61.4%	-2.6%