					Hotel Statistics June			
Location	Overall Cash Occu June 2019 2018	%	Basic Room Revenue June ADR Revenue	Overall Average Cash RateJune%20192018Change	Overall Taxable RevenueJune%20192018Change	Percent of Cash OccupancyJune%20192018Change	Comp Occupied RoomsJune%20192018Change	Percent of Cash/Comp OccupancyJune%20192018Change
Reno-Suburban	91,171 104,2	87 -12.6%	\$104.97 \$9,570,393	\$128.78 \$113.27 13.7%	\$11,740,726 \$11,812,489 -0.6%	57.4% 65.6% -12.5%	44,344 40,720 8.9%	85.3% 91.2% -6.5%
Reno-Downtown	66,914 92,1	08 -27.4%	\$75.96 \$5,082,504	\$103.72 \$93.39 11.1%	\$6,940,486 \$8,602,261 -19.3%	38.3% 53.1% -27.9%	26,384 32,221 -18.1%	53.4% 71.7% -25.5%
North Lake Tahoe	11,368 12,2	40 -7.1%	\$267.39 \$3,039,674	\$296.22 \$293.85 0.8%	\$3,367,414 \$3,596,698 -6.4%	73.1% 78.7% -7.1%	287 331 -13.3%	75.0% 80.9% -7.3%
Sparks	30,589 33,8	41 -9.6%	\$69.33 \$2,120,786	\$85.97 \$86.56 -0.7%	\$2,629,836 \$2,929,367 -10.2%	62.9% 70.3% -10.5%	5,382 5,832 -7.7%	74.0% 82.4% -10.2%
Non-Gaming	64,092 61,7	76 3.7%	\$119.79 \$7,677,557	\$120.57 \$126.18 -4.4%	\$7,727,390 \$7,794,706 -0.9%	66.9% 72.2% -7.3%	19 23 -17.4%	66.9% 72.2% -7.3%
Totals	264,134 304,2	52 -13.2%	\$104.08 \$27,490,913	\$122.69 \$114.17 7.5%	\$32,405,851 \$34,735,520 -6.7%	53.5% 63.2% -15.2%	76,416 79,127 -3.4%	69.0% 79.6% -13.3%

	Overall Cash Occupied Rooms	Basic Room Revenue	Overall Average Cash Rate	Overall Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Location	May %	May	May %	May %	May %	May %	May %
	2019 2018 Change	ADR Revenue	2019 2018 Change	2019 2018 Change	2019 2018 Change	2019 2018 Change	2019 2018 Change
Reno-Suburban	81,206 83,325 -2.5%	\$123.63 \$10,039,652	\$147.17 \$127.71 15.2%	\$11,951,481 \$10,641,211 12.3%	53.8% 55.1% -2.4%	37,942 37,465 1.3%	79.0% 79.9% -1.3%
Reno-Downtown	65,226 76,861 -15.1%	\$85.85 \$5,599,673	\$104.19 \$95.28 9.4%	\$6,796,104 \$7,323,066 -7.2%	36.1% 42.8% -15.6%	25,669 31,821 -19.3%	50.3% 60.6% -16.8%
North Lake Tahoe	7,964 9,718 -18.0%	\$189.18 \$1,506,665	\$212.80 \$209.49 1.6%	\$1,694,739 \$2,035,778 -16.8%	49.9% 60.9% -18.1%	279 203 37.4%	51.6% 62.1% -16.9%
Sparks	27,034 27,317 -1.0%	\$74.63 \$2,017,592	\$91.81 \$89.73 2.3%	\$2,482,016 \$2,451,060 1.3%	55.1% 55.7% -1.1%	5,634 6,085 -7.4%	66.6% 68.2% -2.2%
Non-Gaming	65,549 58,881 11.3%	\$127.01 \$8,325,509	\$127.62 \$127.58 0.0%	\$8,365,686 \$7,512,188 11.4%	66.4% 68.0% -2.5%	10 32 -68.8%	66.4% 68.1% -2.5%
Totals	246,979 256,102 -3.6%	\$111.30 \$27,489,092	\$126.69 \$117.00 8.3%	\$31,290,026 \$29,963,304 4.4%	49.9% 53.1% -6.0%	69,534 75,606 -8.0%	63.9% 68.8% -7.1%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

	Overall Cash Occupied Rooms	Basic Room Revenue	Overall Average Cash Rate	Overall Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Location	April % 2019 2018 Change	April ADR Revenue	April % 2019 2018 Change	April % 2019 2018 Change	April % 2019 2018 Change	April % 2019 2018 Change	April % 2019 2018 Change
	2019 2016 Change	ADR Revenue	2019 2016 Change			2019 2018 Change	
Reno-Suburban	73,590 86,710 -15.1%	\$107.66 \$7,922,351	\$134.33 \$120.28 11.7%	\$9,885,413 \$10,429,619 -5.2%	49.9% 54.7% -8.8%	40,009 34,937 14.5%	77.0% 76.7% 0.4%
Reno-Downtown	67,735 67,550 0.3%	\$86.65 \$5,869,340	\$109.40 \$104.53 4.7%	\$7,410,393 \$7,061,268 4.9%	30.0% 31.5% 22.8%	22,929 28,343 -19.1%	51.9% 44.8% 15.9%
North Lake Tahoe	6,623 8,246 -19.7%	\$167.87 \$1,111,782	\$196.00 \$184.88 6.0%	\$1,298,125 \$1,524,560 -14.9%	50.5% 53.1% -19.6%	243 208 16.8%	44.2% 54.4% -18.8%
Sparks	25,668 27,294 -6.0%	\$80.37 \$2,062,902	\$97.70 \$85.77 13.9%	\$2,507,767 \$2,340,896 7.1%	54.1% 52.7% 2.7%	4,839 4,993 -3.1%	64.3% 62.3% 3.0%
Non-Gaming	60,013 55,260 8.6%	\$129.99 \$7,800,866	\$130.58 \$129.81 0.6%	\$7,836,549 \$7,173,061 9.2%	62.9% 41.1% 53.1%	17 3 466.7%	62.9% 41.1% 53.1%
Totals	233,629 245,060 -4.7%	\$106.01 \$24,767,242	\$123.86 \$116.42 6.4%	\$28,938,248 \$28,529,404 1.4%	48.6% 42.6% 14.1%	68,037 68,484 -0.7%	62.8% 54.6% 15.0%

Hotel Statistics April

									Hotel Statist	tics March											
Location	Overall Cas Marc 2019		d Rooms % Change		om Revenue arch Revenue		II Average Iarch 2018	Cash Rate % Change		Taxable Reve rch 2018	nue % Change		Percent of C March 2019	ash Occu 2018	pancy % Change	Comp Mar 2019	Occupied rch 2018	Rooms % Change	Percent o Mar 2019		np Occupancy % Change
Reno-Suburban	86,413	99,310	-13.0%	\$96.40	\$8,330,194	\$119.	6 \$102.	38 15.8%	\$10,297,087	\$10,216,951	0.8%		53.3%	61.1%	-12.9%	36,554	36,195	1.0%	75.8%	83.4%	-9.1%
Reno-Downtown	54,096	70,595	-23.4%	\$77.74	\$4,205,683	\$103.	95 \$82.0	58 24.6%	\$5,574,451	\$5,836,608	-4.5%		30.0%	39.3%	-23.7%	22,740	24,454	-7.0%	42.5%	52.9%	-19.5%
North Lake Tahoe	8,065	8,118	-0.7%	\$174.79	\$1,409,704	\$204.	4 \$200.	50 1.8%	\$1,646,401	\$1,627,676	1.2%		50.5%	50.8%	-0.6%	281	296	-5.1%	52.3%	52.7%	-0.8%
Sparks	27,781	31,765	-12.5%	\$58.09	\$1,613,772	\$75.	37 \$70.	77 7.2%	\$2,107,775	\$2,248,111	-6.2%		55.5%	63.5%	-12.6%	4,623	4,397	5.1%	64.8%	72.3%	-10.4%
Non-Gaming	58,414	57,088	2.3%	\$116.00	\$6,776,111	\$116.	7 \$116.4	48 0.2%	\$6,820,983	\$6,649,871	2.6%		59.7%	68.7%	-13.1%	23	2	1050.0%	59.7%	68.7%	-13.1%
Totals	234,769	266,876	-12.0%	\$95.14	\$22,335,465	\$112.	5 \$99.	59 13.1%	\$26,446,696	\$26,579,216	-0.5%	_	46.3%	54.3%	-14.7%	64,221	65,344	-1.7%	59.0%	67.6%	-12.7%

										Hotel Statistic	s February											
Location	Overall Cas Febru 2019		d Rooms % Change		om Revenue oruary Revenue		Februa		ash Rate % Change		Taxable Reve uary 2018	enue % Change		Percent of C February 2019		ipancy % Change	Comp Febr 2019	Occupied uary 2018	Rooms % Change	Percent o Febru 2019		p Occupancy % Change
Reno-Suburban	67,238	80,202	<u> </u>	\$92.23	\$6,201,320			\$101.24	16.0%	\$7,895,422				47.7%	56.9%	-16.2%	34,811	36,218	<u> </u>	72.4%	82.6%	-12.3%
Reno-Downtown	43,410	56,296	-22.9%	\$79.56	\$3,453,731	\$10	5.68	\$87.09	21.3%	\$4,587,432	\$4,902,652	-6.4%		26.6%	34.7%	-23.4%	21,656	25,973	-16.6%	39.9%	50.6%	-21.3%
North Lake Tahoe	9,019	8,226	9.6%	\$185.98	\$1,677,352	\$21	2.50	\$219.16	-3.0%	\$1,916,564	\$1,802,785	6.3%		61.4%	56.0%	9.6%	549	308	78.2%	65.1%	58.1%	12.1%
Sparks	24,055	25,445	-5.5%	\$63.54	\$1,528,385	\$7	7.54	\$76.30	1.6%	\$1,865,342	\$1,941,366	-3.9%		53.9%	56.9%	-5.3%	3,281	4,649	-29.4%	61.3%	67.3%	-2.5%
Non-Gaming	49,771	48,521	2.6%	\$111.70	\$5,559,550	\$11	7.66	\$116.50	1.0%	\$5,855,991	\$5,652,491	3.6%		59.9%	64.0%	-6.4%	-	19	-100.0%	59.9%	64.0%	-6.4%
Totals	193,493	218,690	-11.5%	\$95.20	\$18,420,339	\$11	4.32	\$102.52	11.5%	\$22,120,751	\$22,419,007	-1.3%	_	43.3%	49.9%	-12.4%	60,297	67,167	-10.2%	56.8%	65.2%	-12.7%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

			Н	Hotel Statistics January			
Location	Overall Cash Occupied RoomsJanuary%20192018Change	Basic Room RevenueOverall AJanuaryJanuADRRevenue2019	verage Cash Rate ary % 2018 Change	Overall Taxable RevenueJanuary%20192018Change	January %	Comp Occupied RoomsJanuary%20192018Change	Percent of Cash/Comp OccupancyJanuary%20192018Change
Reno-Suburban	73,817 72,074 2.4%	\$97.69 \$7,211,029 \$121.29	\$91.75 32.2%	\$8,953,034 \$6,612,670 35.4%	48.9% 47.7% 2.5%	35,083 36,318 -3.4%	72.1% 71.7% 0.4%
Reno-Downtown	49,926 50,364 -0.9%	\$87.68 \$4,377,576 \$113.69	\$83.81 35.7%	\$5,676,053 \$4,220,949 34.5%	27.6% 27.9% -1.1%	20,953 23,988 -12.7%	39.2% 41.2% -4.8%
North Lake Tahoe	8,769 7,732 13.4%	\$209.04 \$1,833,048 \$216.15	\$210.39 2.7%	\$1,895,402 \$1,626,728 16.5%	54.9% 48.4% 13.4%	377 225 67.6%	57.3% 49.8% 14.8%
Sparks	24,366 25,477 -4.4%	\$58.92 \$1,435,753 \$76.90	\$68.06 13.0%	\$1,873,815 \$1,734,010 8.1%	49.7% 51.9% -4.2%	3,983 3,645 9.3%	57.9% 59.3% -2.5%
Non-Gaming	55,546 46,632 19.1%	\$106.00 \$5,887,668 \$112.06	\$113.48 -1.2%	\$6,224,675 \$5,291,770 17.6%	60.7% 56.1% 8.2%	- 12 -100.0%	60.7% 56.1% 8.2%
Totals	212,424 202,279 5.0%	\$97.66 \$20,745,074 \$115.91	\$96.33 20.3%	\$24,622,978 \$19,486,127 26.4%	43.5% 42.2% 3.1%	60,396 64,188 -5.9%	55.9% 55.6% 0.5%

						Hotel Statistics Dec	ember									
Location	Overall Cash Oo December 2018 20		Basic Room Reven December ADR Reven	Decembe	rage Cash Rate er % 2017 Change	Overall Taxab December 2018 20	0le Revenue % 017 Change	Percent or Decen 2018	f Cash Occo nber 2017	upancy % Change	Comp Dece 2018	Occupied I mber 2017	Rooms % Change	Percent of Decen 2018		p Occupancy % Change
Reno-Suburban	72,192 8	7,208 -17.2%	\$87.69 \$6,330	597 \$112.40 \$	103.28 8.8%	\$8,114,092 \$9,	006,830 -9.9%	44.4%	53.7%	-17.1%	35,946	38,941	-7.7%	66.6%	77.7%	-14.3%
Reno-Downtown	68,405 7	2,745 -6.0%	\$79.22 \$5,418	788 \$103.60	\$86.26 20.1%	\$7,086,488 \$6,	274,701 12.9%	37.8%	44.3%	-5.5%	24,198	25,046	-3.4%	51.2%	53.9%	-4.8%
North Lake Tahoe	8,546	8,109 5.4%	\$273.00 \$2,333	060 \$281.28 \$	254.39 10.6%	\$2,403,838 \$2,	062,888 16.5%	53.5%	50.8%	5.3%	375	237	58.2%	55.9%	52.3%	6.9%
Sparks	28,715 3	31,355 -8.4%	\$60.40 \$1,734	425 \$78.78	\$78.41 0.5%	\$2,262,257 \$2,	458,473 -8.0%	57.7%	62.6%	-8.0%	3,047	3,310	-7.9%	63.8%	69.2%	-7.9%
Non-Gaming	55,331 4	8,170 14.9%	\$95.34 \$5,27	000 \$110.95 \$	112.87 -1.7%	\$6,139,152 \$5,	437,073 12.9%	60.6%	57.9%	4.7%	-	23	-100.0%	60.6%	58.0%	4.7%
Totals	233,189 24	7,587 -5.8%	\$90.45 \$21,09 [,]	869 \$111.52 \$	101.94 9.4%	\$26,005,827 \$25,	239,964 3.0%	46.6%	50.2%	-7.2%	63,566	67,557	-5.9%	59.3%	63.9%	-7.2%

									Нс	otel Statistics	November											
Location	Overall Cas Nover 2018		d Rooms % Change		om Revenue ember Revenue		vember	e Cash Rate % 7 Change		Overall T Novem 2018	Taxable Reve Iber 2017	nue % Change		Percent of C Novemb 2018		pancy % Change	Comp Nove 2018	Occupied mber 2017	Rooms % Change	Percent o Nover 2018		p Occupancy % Change
Reno-Suburban	65,176	78,285	-16.7%	\$87.22	\$5,684,856	\$108	93 \$98	3.59 10.5°	%	\$7,099,700	\$7,718,335	-8.0%		44.1%	53.0%	-16.8%	37,739	36,218	4.2%	69.7%	77.5%	-10.1%
Reno-Downtown	54,572	61,897	-11.8%	\$76.55	\$4,177,372	\$101	59 \$76	5.92 32.1°	%	\$5,544,144	\$4,760,873	16.5%		31.2%	35.2%	-11.4%	26,787	23,977	11.7%	46.5%	48.9%	-4.9%
North Lake Tahoe	8,771	7,285	20.4%	\$167.54	\$1,469,524	\$171)2 \$168	8.34 1.6°	%	\$1,499,982	\$1,226,370	22.3%		56.4%	46.9%	20.5%	266	135	97.0%	58.1%	47.7%	21.8%
Sparks	24,957	27,521	-9.3%	\$59.54	\$1,485,970	\$77	61 \$66	5.75 16.3°	%	\$1,936,965	\$1,836,991	5.4%		52.6%	57.8%	-9.0%	4,836	3,814	26.8%	62.8%	65.8%	-4.6%
Non-Gaming	51,109	48,169	6.1%	\$96.40	\$4,927,007	\$112	33 \$117	.26 -4.2°	%	\$5,741,279	\$5,648,293	1.6%		59.2%	59.8%	-1.0%	5	3	66.7%	59.2%	59.8%	-1.0%
Totals	204,585	223,157	-8.3%	\$86.74	\$17,744,729	\$106	67 \$94	.96 12.3	%	\$21,822,071	\$21,190,862	3.0%	_	43.4%	47.8%	-9.4%	69,633	64,147	8.6%	58.1%	61.5%	-5.5%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

									Hotel Statistic	s October										
Location	Overall Cas Octob 2018		d Rooms % Change		m Revenue ober Revenue		Average Ca ober 2017	ash Rate % Change	Overall Octo 2018	Taxable Reve ber 2017	nue % Change	Percent o Octol 2018	Cash Occu Der 2017	upancy % Change	Comp Octo 2018	Occupied I ober 2017	Rooms % Change	Percent of Octob 2018		np Occupancy % Change
Reno-Suburban	77,650	88,586	-12.3%	\$96.71	\$7,509,682	\$118.64	\$101.64	16.7%	\$9,212,304	\$9,003,489	2.3%	51.4%	58.6%	-12.3%	39,646	42,121	-5.9%	77.6%	86.5%	-10.3%
Reno-Downtown	70,849	78,489	-9.7%	\$79.84	\$5,656,819	\$102.26	\$85.16	20.1%	\$7,245,292	\$6,683,881	8.4%	39.2%	43.2%	-9.3%	28,092	29,204	-3.8%	54.7%	59.3%	-7.8%
North Lake Tahoe	9,893	9,654	2.5%	\$185.87	\$1,838,834	\$210.39	\$211.49	-0.5%	\$2,081,405	\$2,041,729	1.9%	62.0%	60.5%	2.5%	255	243	4.9%	63.6%	62.0%	2.6%
Sparks	26,452	29,130	-9.2%	\$59.35	\$1,569,874	\$75.70	\$71.03	6.6%	\$2,002,373	\$2,068,982	-3.2%	54.4%	59.4%	-8.4%	4,626	4,017	15.2%	63.9%	67.6%	-5.5%
Non-Gaming	55,682	55,764	-0.1%	\$119.18	\$6,636,380	\$119.97	\$121.05	-0.9%	\$6,679,902	\$6,750,139	-1.0%	60.4%	65.5%	-7.8%	3	16	-81.3%	60.4%	71.6%	-7.8%
Totals	240,526	261,623	-8.1%	\$96.50	\$23,211,590	\$113.17	\$101.48	11.5%	\$27,221,276	\$26,548,219	2.5%	49.2%	54.2%	-9.2%	72,622	75,601	-3.9%	64.1%	69.8%	-8.3%

				H	Hotel Statistics September			
Location	Overall Cash Occupied September 2018 2017	d Rooms % Change	Basic Room Revenue September ADR Revenue	Overall Average Cash RateSeptember%20182017Change	Overall Taxable RevenueSeptember%20182017Change	Percent of Cash OccupancySeptember%20182017Change	Comp Occupied RoomsSeptember%20182017Change	Percent of Cash/Comp OccupancySeptember%20182017Change
Reno-Suburban	95,315 104,515	-8.8%	\$113.45 \$10,813,528	\$137.30 \$121.89 12.6%	\$13,086,336 \$12,739,778 2.7%	59.9% 65.7% -8.8%	39,434 40,738 -3.2%	84.7% 91.3% -7.2%
Reno-Downtown	80,509 94,342	-14.7%	\$98.92 \$7,963,564	\$121.96 \$99.86 22.1%	\$9,818,991 \$9,420,958 4.2%	46.0% 53.7% -14.3%	32,729 31,669 3.3%	64.7% 71.7% -9.8%
North Lake Tahoe	11,563 11,297	2.4%	\$260.16 \$3,008,235	\$286.76 \$272.80 5.1%	\$3,315,749 \$3,081,824 7.6%	74.4% 72.7% 2.3%	288 317 -9.1%	76.2% 74.7% 2.0%
Sparks	29,513 32,138	-8.2%	\$84.56 \$2,495,663	\$100.54 \$93.96 7.0%	\$2,967,276 \$3,019,611 -1.7%	61.4% 66.2% -7.3%	6,870 5,581 23.1%	75.7% 77.6% -2.6%
Non-Gaming	60,177 59,058	1.9%	\$133.57 \$8,037,972	\$133.67 \$135.56 -1.4%	\$8,043,665 \$8,005,750 0.5%	71.1% 71.6% -0.6%	8 11 -27.3%	71.1% 71.6% -0.7%
Totals	277,077 301,350	-8.1%	\$116.64 \$32,318,963	\$134.37 \$120.35 11.7%	\$37,232,016 \$36,267,921 2.7%	57.5% 62.6% -8.1%	79,329 78,316 1.3%	73.9% 78.9% -6.3%

									Hotel Statisti	cs August											
Location	Overall Cash August	<u> </u>	d Rooms %		om Revenue Igust		I Average C ıgust	ash Rate %	Overall Aug	Taxable Reve ust	nue %	Per	ent of C August	ash Occu	pancy %	Comp Comp	Occupied ust	Rooms %	Percent o	1	np Occupancy %
	2018	2017	Change	ADR	Revenue	2018	2017	Change	2018	2017	Change	20 ²	8	2017	Change	2018	2017	Change	2018	2017	Change
Reno-Suburban	92,260	103,298	-10.7%	\$112.54	\$10,383,359	\$137.5	0 \$124.45	10.5%	\$12,685,757	\$12,855,898	-1.3%		61.1%	68.4%	-10.7%	42,534	41,109	3.5%	89.2%	95.6%	-6.7%
Reno-Downtown	86,000	103,341	-16.8%	\$89.18	\$7,669,819	\$111.1	6 \$95.74	16.1%	\$9,559,334	\$9,894,187	-3.4%		47.7%	56.9%	-16.2%	33,255	35,827	-7.2%	66.2%	76.7%	-13.7%
North Lake Tahoe	13,134	12,275	7.0%	\$340.97	\$4,478,315	\$370.2	8 \$358.10	3.4%	\$4,863,298	\$4,395,723	10.6%		82.3%	76.9%	7.0%	294	221	33.0%	84.1%	78.3%	7.4%
Sparks	33,434	35,337	-5.4%	\$83.01	\$2,775,349	\$101.6	7 \$95.83	6.1%	\$3,399,244	\$3,386,216	0.4%		68.5%	72.1%	-5.1%	5,935	5,015	18.3%	80.6%	82.4%	-2.2%
Non-Gaming	63,572	61,829	2.8%	\$138.31	\$8,792,367	\$138.9	8 \$135.37	2.7%	\$8,835,144	\$8,369,873	5.6%		72.8%	72.6%	0.3%	32	6	433.3%	72.9%	72.6%	0.4%
Totals	288,400	316,080	-8.8%	\$118.24	\$34,099,210	\$136.4	2 \$123.08	10.8%	\$39,342,778	\$38,901,897	1.1%		59.7%	65.5%	-8.9%	82,050	82,178	-0.2%	76.6%	82.5%	-7.2%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

									Hotel Statis	tics July										
Location	Overall Cash C July 2018 2		Rooms % Change		<mark>m Revenue uly Revenue</mark>	Overall Ju 2018	Average Ca Iy 2017	ash Rate % Change	Overall Ju 2018	Taxable Reve ly 2017	nue % Change	Percent of July 2018		upancy % Change	Comp Ju 2018	Occupied I ly 2017	Rooms % Change	Percent of July 2018		np Occupancy % Change
Reno-Suburban	95,574	97,958	-2.4%	\$103.54	\$9,895,407	\$122.01	\$112.60	8.4%	\$11,661,101	\$11,030,187	5.7%	63.3%	64.8%	-2.5%	43,096	45,989	-6.3%	91.8%	95.3%	-3.7%
Reno-Downtown	86,480 1	104,803	-17.5%	\$76.07	\$6,578,496	\$94.45	\$87.09	8.5%	\$8,168,207	\$9,127,262	-10.5%	48.2%	57.8%	-16.4%	34,997	36,420	-3.9%	67.8%	77.8%	-13.0%
North Lake Tahoe	13,817	13,568	1.8%	\$375.40	\$5,186,838	\$404.03	\$392.77	2.9%	\$5,582,484	\$5,329,163	4.8%	86.5%	85.0%	1.9%	505	290	74.1%	89.7%	86.8%	3.3%
Sparks	33,844	37,438	-9.6%	\$69.91	\$2,366,188	\$87.97	\$86.18	2.1%	\$2,977,257	\$3,226,273	-7.7%	70.0%	76.6%	-8.6%	7,237	4,855	49.1%	85.0%	86.5%	-1.7%
Non-Gaming	61,779	58,786	5.1%	\$126.29	\$7,802,108	\$126.94	\$123.70	2.6%	\$7,841,970	\$7,271,594	7.8%	70.0%	69.1%	1.3%	12	4	200.0%	70.0%	69.1%	1.3%
Totals	291,494 3	312,553	-6.7%	\$109.19	\$31,829,037	\$124.29	\$115.13	8.0%	\$36,231,019	\$35,984,480	0.7%	60.4%	64.8%	-6.8%	85,847	87,558	-2.0%	78.1%	82.9%	-5.8%

Hotel Statistics Fiscal Year to Date July through June 2019 Overall Average Cash Rate **Overall Taxable Revenue** Percent of Cash Occupancy Cash Occupied Rooms Comp % % % Year Year Year Location Year % FY 18-19 FY 17-18 Change FY 18-19 Reno-Suburban 971,602 1,085,758 -10.5% \$126.17 \$110.69 14.0% \$122,582,453 \$120,187,171 2.0% 53.0% 58.8% -10.0% 467,138 **Reno-Downtown** 794,122 929,391 -14.6% \$106.29 \$90.50 17.4% \$84,407,375 \$84,108,667 0.4% 37.4% 42.9% -12.8% 320,389 North Lake Tahoe 117,532 116,468 0.9% \$268.57 \$260.60 3.1% \$31,565,401 \$30,351,920 4.0% 62.3% 61.7% 1.0% 3,999 \$29,011,922 \$29,641,355 Sparks 336,408 364,058 -7.6% \$86.24 \$81.42 5.9% -2.1% 58.0% 62.1% -6.6% 60,293 701,035 659,934 6.2% \$86,112,386 \$81,556,807 5.6% Non-Gaming \$122.84 \$123.58 -0.6% 64.2% 62.8% 2.1% 129 2,920,699 3,155,609 -7.4% \$121.09 \$109.60 10.5% \$353,679,537 \$345,845,921 2.3% 50.2% 55.1% -8.9% 851,948 Totals

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date July through June 2018

Location	Yea	Occupied Ro ar FY 16-17	ooms % Change	Overall A Yea FY 17-18		%		Taxable Rever ear FY 16-17	nue % Change	Percent of Yea FY 17-18	r	upancy % Change	Ýe	Occupied F ar FY 16-17	Rooms % Change	Percent of YeaFY 17-18	r	OCcupancy % Change
Reno-Suburban	1,085,758	1,008,742	7.6%	\$110.69	\$105.62	4.8%	\$120,187,171	\$106,541,744	12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno-Downtown	929,391	901,643	3.1%	\$90.50	\$85.81	5.5%	\$84,108,667	\$77,372,849	8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe	116,468	120,694	-3.5%	\$260.60	\$252.23	3.3%	\$30,351,920	\$30,442,595	-0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058	375,918	-3.2%	\$81.42	\$67.95	19.8%	\$29,641,355	\$25,542,451	16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934	607,790	8.6%	\$123.58	\$110.02	12.3%	\$81,556,807	\$66,866,483	22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
Totals	3,155,609	3,014,787	4.7%	\$109.60	\$101.75	7.7%	\$345,845,921	\$306,766,122	12.7%	55.1%	52.8%	4.4%	875,273	896,616	-2.4%	70.3%	68.5%	2.6%

Hotel Statistics Fiscal Year to Date July 2016 Through June 2017

	Cash Occupied	Rooms	Avera	age Cash I	Rate	Tax	xable Revenue		Percent of	Cash Oco	cupancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	o Occupancy
Location	Year	%	Yea		%		ear	%	Yea		%	Ye		%	Yea		%
	FY 16-17 FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change
Reno-Suburban	1,008,742 1,011,10	4 -0.2%	\$105.62	\$98.92	6.8%	\$106,541,744	\$100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno-Downtown	901,643 964,98	2 -6.6%	\$85.81	\$79.95	7.3%	\$77,372,849	\$77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe	120,694 120,19	5 0.4%	\$252.23	\$244.06	3.3%	\$30,442,595	\$29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918 358,45	4 4.9%	\$67.95	\$62.94	8.0%	\$25,542,451	\$22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790 533,60	8 13.9%	\$110.02	\$103.26	6.5%	\$66,866,483	\$55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Totals	3,014,787 2,988,34	3 0.9%	\$101.75	\$95.09	7.0%	\$306,766,122	\$284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%

р	Occupied I	Rooms	Percent o	of Cash/Con	np Occupancy		Basic Ro	om Revenue
ſe	ear	%	Ye	ar	%		July-Oc	tober 2018
)	FY 17-18	Change	FY 18-19	FY 17-18	Change		ADR	Revenue
3	466,969	0.0%	78.4%	84.1%	-6.8%		102.812	\$99,892,368
)	348,943	-8.2%	52.4%	59.0%	-11.2%		83.17786	\$66,053,365
)	3,014	32.7%	64.4%	63.3%	1.7%		245.8312	\$28,893,031
3	56,193	7.3%	68.4%	71.7%	-4.6%		68.98367	\$23,206,660
)	154	-16.2%	64.2%	62.8%	2.1%		\$119.11	\$83,498,097
}	875,273	-2.7%	64.8%	69.1%	-6.1%	•	\$103.24	\$301,543,521

				Hotel Sta	tistics Fiscal	Year to Date	<mark>e July 2015</mark>	5 Through 、	<mark>June 201</mark>	6						
Location	Cash Occupied Ro Year FY 15-16 FY 14-15	oms % Change	Average Cash Year FY 15-16 FY 14-15	%	Tax Yea FY 15-16	able Revenue ar FY 14-15	% Change	Percent of Yea FY 15-16	r	%	Ýe	Occupied F ar FY 14-15	%	Percent of Yea FY 15-16	r	p Occupancy % Change
Reno-Suburban	1,011,104 915,606	10.4%	\$98.92 \$98.42	2 0.5%	\$100,014,299	\$90,112,335	11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno-Downtown	964,982 1,027,089	-6.0%	\$79.95 \$68.24	17.2%	\$77,152,748	\$70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe	120,195 113,571	5.8%	\$244.06 \$232.07	5.2%	\$29,335,174	\$26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454 338,766	5.8%	\$62.94 \$63.29	-0.6%	\$22,561,644	\$21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608 324,716	64.3%	\$103.26 \$102.88	0.4%	\$55,098,918	\$33,407,186	64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
Totals	2,988,343 2,719,748	9.9%	\$95.09 \$88.76	7.1%	\$284,162,784	\$241,401,032	17.7%	52.5%	49.8%	5.4%	894,991	924,211	-3.2%	68.3%	66.7%	2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

						Hotel Sta	tistics Fiscal	Year to Date	e July 201	4 Through 、	June 201	5						
Location		Occupied Ro ear FY 13-14	ooms % Change	Avera Yea FY 14-15		%	Tax Ye FY 14-15	able Revenue ar FY 13-14	% Change	Percent o Yea FY 14-15	ar	cupancy % Change	Comp Ye FY 14-15		Rooms % Change	Percent of Yea FY 14-15	r	p Occupancy % Change
Reno-Suburban	915,606	894,888	2.3%	\$98.42	\$95.48	3.1%	\$90,112,335	\$85,447,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno-Downtown	1,027,089	1,085,376	-5.4%	\$68.24	\$66.15	3.2%	\$70,083,520	\$71,794,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe	113,571	118,076	-3.8%	\$232.07	\$209.85	10.6%	\$26,355,994	\$24,778,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766	296,702	14.2%	\$63.29	\$66.90	-5.4%	\$21,441,998	\$19,849,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716	272,863	19.0%	\$102.88	\$101.05	1.8%	\$33,407,186	\$27,571,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
Totals	2,719,748	2,667,905	1.9%	\$88.76	\$86.00	3.2%	\$241,401,032	\$229,442,390	5.2%	49.8%	48.5%	2.9%	924,211	904,456	2.2%	66.7%	64.9%	2.9%

				Hotel Sta	atistics Fiscal Ye	ear to Date	July 201	3 Through 、	June 201	4						
Location	Cash Occupied Ro Year	%	Average Ca Year	%	Year	le Revenue	%	Percent o Yea	ar	%	Ye		%	Yea	r	p Occupancy %
	FY 13-14 FY 12-13	Change	FY 13-14 FY 12-	13 Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change
Reno-Suburban	894,888 938,891	-4.7%	\$95.48 \$91	.75 4.1%	\$85,447,880 \$	86,144,727	-0.8%	48.8%	51.3%	-4.7%	460,132	401,424	14.6%	74.0%	73.2%	1.0%
Reno-Downtown	1,085,376 1,129,005	-3.9%	\$66.15 \$63	.82 3.6%	\$71,794,968 \$	72,055,198	-0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe	118,076 131,027	-9.9%	\$209.85 \$184	.76 13.6%	\$24,778,567 \$	24,208,157	2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702 257,285	15.3%	\$66.90 \$69	.62 -3.9%	\$19,849,293 \$	17,912,959	10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863 266,363	2.4%	\$101.05 \$99	.30 1.8%	\$27,571,682 \$	26,449,190	4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
Totals	2,667,905 2,722,571	-2.0%	\$86.00 \$83	.29 3.3%	\$229,442,390 \$2	26,770,231	1.2%	48.5%	49.0%	-0.8%	904,456	850,734	6.3%	64.9%	64.2%	0.9%

			Hotel Sta	tistics Fiscal Year to Date	e July 201	2 Through J	une 2013							
Location	Cash Occupied RoomsYear%FY 12-13FY 11-12Char	Year		Taxable RevenueYearFY 12-13FY 11-12	% Change	Percent of Year FY 12-13 F			Ye	Occupied R ar FY 11-12	Rooms % Change	Percent of Yea FY 12-13	r	o Occupancy % Change
Reno-Suburban	938,891 927,327	2% \$91.75	\$83.53 9.8%	\$86,144,727 \$77,461,435	11.2%	51.3%	51.0% 0.	.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno-Downtown	1,129,005 1,077,673	8% \$63.82	\$60.41 5.7%	\$72,055,198 \$65,097,196	10.7%	47.7%	45.3% 5.	.3% :	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe	131,027 124,969	8% \$184.76	\$175.21 5.5%	\$24,208,157 \$21,895,227	10.6%	50.5%	48.3% 4	.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285 278,200 -	5% \$69.62	\$67.92 2.5%	\$17,912,959 \$18,894,005	-5.2%	37.1%	40.2% -7.	.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363 251,866	8% \$99.30	\$96.37 3.0%	\$26,449,190 \$24,273,557	9.0%	64.8%	61.1% 6	.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Totals	2,722,571 2,660,035	4% \$83.29	\$78.05 6.7%	\$226,770,231 \$207,621,421	9.2%	49.0%	47.8% 2.	.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

Hotel Statistics Fiscal Year to Date July 2011 Through June 2012

Location		Average (Year nge FY 11-12 FY 1	Cash Rate % I0-11 Change	Taxable RevenueYearFY 11-12FY 10-11	e % Change	Percent of Year FY 11-12 F	
Reno-Suburban	927,327 981,882 -	5.6% \$83.53 \$	80.68 3.5%	\$77,461,435 \$79,218,912	-2.2%	51.0%	53.6% -5.0%
Reno-Downtown	1,077,673 1,108,328 -	2.8% \$60.41 \$	60.08 0.5%	\$65,097,196 \$66,590,118	-2.2%	45.3%	47.4% -4.4%
North Lake Tahoe	124,969 125,270 -	0.2% \$175.21 \$1	73.29 1.1%	\$21,895,227 \$21,707,879	0.9%	48.3%	48.3% 0.0%
Sparks	278,200 266,409	4.4% \$67.92 \$	68.75 -1.2%	\$18,894,005 \$18,314,989	3.2%	40.2%	38.6% 4.3%
Non-Gaming	251,866 236,928	6.3% \$96.37 \$	97.12 -0.8%	\$24,273,557 \$23,010,579	5.5%	61.1%	57.8% 5.7%
Totals	2,660,035 2,718,817 -	2.2% \$78.05 \$	76.81 1.6%	\$207,621,421 \$208,842,478	-0.6%	47.8%	49.2% -2.7%

Hotel Statistics Fiscal Year to Date July 2010 Through June 2011

Location		Occupied Ro ear FY 09-10	ooms % Change	Avera Yea FY 10-11		Rate % Change	Tax Ye FY 10-11	able Revenue ar FY 09-10	% Change	Yea		cupancy % Change
Reno-Suburban	981,882	1,010,741	-2.9%	\$80.68	\$82.42	-2.1%	\$79,218,912	\$83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno-Downtown	1,108,328	1,197,861	-7.5%	\$60.08	\$59.18	1.5%	\$66,590,118	\$70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe	125,270	122,044	2.6%	\$173.29	\$175.69	-1.4%	\$21,707,879	\$21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$68.75	\$71.14	-3.4%	\$18,314,989	\$20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$97.12	\$96.94	0.2%	\$23,010,579	\$21,453,702	14.0%	57.8%	54.9%	5.3%
Totals	2,718,817	2,837,248	-4.2%	\$76.81	\$76.62	0.2%	\$208,842,478	\$217,376,465	-3.9%	49.2%	50.4%	-2.4%

			Hotel S	Statistics Fi	scal Yea	r July 2009	9 Through Jui	ne 2010				
	Cash	Occupied Ro	ooms	Aver	age Cash I	Rate	Тах	able Revenue		Percent	of Cash Oc	cupancy
Location	Ye	ar	%	Ye	ar	%	-	ear	%	Ye	ar	%
	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change
Reno-Suburban	1,010,901	984,956	2.6%	\$82.40	\$83.21	-1.0%	\$83,302,388	\$81,959,861	1.6%	53.3%	52.3%	1.9%
Reno-Downtown	1,197,701	1,205,496	-0.6%	\$59.18	\$62.80	-5.8%	\$70,884,809	\$75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe	122,044	120,608	1.2%	\$175.69	\$188.39	-6.7%	\$21,441,496	\$22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282	297,907	-4.2%	\$71.14	\$73.81	-3.6%	\$20,294,069	\$21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320	172,957	28.0%	\$96.94	\$96.33	0.6%	\$21,453,703	\$16,660,406	28.8%	54.9%	54.8%	0.2%
Totals	2,837,248	2,781,924	2.0%	\$76.62	\$78.74	-2.7%	\$217,376,465	\$219,039,420	-0.8%	50.4%	49.4%	2.0%

Hotel Statistics Fiscal Year July 2008 Through June 2009

Location	Year		oms % Change	Avera Yea FY 08-09		ate % Change	Taxa Yea FY 08-09		% Change	Percent o Yea FY 08-09		cupancy % Change
Reno-Suburban	984,956	1,037,219	-5.0%	\$83.21	\$86.57	-3.9%	\$81,959,861	\$89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno-Downtown	1,205,496	1,353,689	-10.9%	\$62.80	\$72.28	-13.1%	\$75,709,857	\$97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe	120,608	138,677	-13.0%	\$188.39	\$193.63	-2.7%	\$22,721,043	\$26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907	392,929	-24.2%	\$73.81	\$74.17	-0.5%	\$21,988,252	\$29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957	130,156	32.9%	\$96.33	\$111.52	-13.6%	\$16,660,407	\$14,515,412	14.8%	54.8%	71.4%	-23.4%
Totals	2,781,924	3,052,670	-8.9%	\$78.74	\$84.56	-6.9%	\$219,039,420	\$258,147,264	-15.1%	49.4%	55.4%	-10.8%

Hotel Statistics Fiscal Year July 2007 Through June 2008

		Occupied Ro			age Cash F			able Revenue	2 (of Cash Oc	
Location	FY 07-08	ear FY 06-07	% Change	Yea FY 07-08		% Change	۲e FY 07-08	ear FY 06-07	% Change	Ye FY 07-08	ar FY 06-07	% Change
			01101190						<u>s</u>			<u> </u>
Reno-Suburban	1,037,219	970,076	6.9%	\$86.57	\$84.85	2.0%	\$89,792,111	\$82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno-Downtown	1,353,689	1,580,181	-14.3%	\$72.28	\$68.95	4.8%	\$97,842,584	\$108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe	138,677	141,935	-2.3%	\$193.63	\$180.22	7.4%	\$26,852,646	\$25,578,969	5.0%	53.1%	54.5%	-2.6%
	100,077	141,555	-2.370	ψ135.05	ψ100.22	7.470	Ψ 20,032,0 4 0	Ψ20,010,000	0.070	55.170	54.570	-2.070
Sparks	392,929	437,350	-10.2%	\$74.17	\$71.75	3.4%	\$29,144,511	\$31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$111.52	\$99.29	12.3%	\$14,515,412	\$10,841,377	33.9%	71.4%	77.1%	-7.3%
Totals	3,052,670	3,238,728	-5.7%	\$84.56	\$79.99	5.7%	\$258,147,264	\$259,073,512	-0.4%	55.4%	61.0%	-9.2%

							Hotel St	atistics Cale	endar Year	January T	hrough 、	June 2019								
Location	Cash C Yea 2019	Occupied R ar 2018	ooms % Change	Aver Ye 2019	age Cash ar 2018	Rate % Change	Overall Ye 2019	Taxable Reve ar 2018	nue % Change	Percent o Yea 2019		cupancy % Change		Occupied ear 2018	Rooms % Change	Percent of Yes 2019		p Occupancy % Change		om Revenue tober 2018 Revenue
Reno-Suburban	473,435	525,908	-10.0%	\$128.26	\$109.97	16.6%	\$60,723,163	\$57,832,654	5.0%	51.9%	57.0%	-8.8%	228,743	221,853	3.1%	77.0%	81.0%	-4.9%	\$104.08	\$49,274,939
Reno-Downtown	347,307	413,774	-16.1%	\$106.49	\$91.71	16.1%	\$36,984,918	\$37,946,806	-2.5%	32.9%	38.0%	-13.2%	140,331	166,800	-15.9%	46.2%	53.3%	-13.1%	\$82.31	\$28,588,507
North Lake Tahoe	51,808	54,280	-4.6%	\$228.12	\$225.02	1.4%	\$11,818,645	\$12,214,224	-3.2%	55.3%	57.9%	-4.5%	2,016	1,571	28.3%	57.5%	59.6%	-3.7%	\$204.18	\$10,578,225
Sparks	159,493	171,139	-6.8%	\$84.43	\$79.73	5.9%	\$13,466,550	\$13,644,809	-1.3%	55.2%	58.5%	-5.5%	27,742	29,601	-6.3%	64.8%	68.6%	-5.4%	\$67.58	\$10,779,190
Non-Gaming	353,385	328,158	7.7%	\$121.20	\$122.12	-0.7%	\$42,831,274	\$40,074,086	6.9%	62.8%	59.8%	5.0%	69	91	-24.2%	62.8%	59.8%	5.0%	\$118.93	\$42,027,262
Totals	1,385,428	1,493,259	-7.2%	\$119.69	\$108.30	10.5%	\$165,824,550	\$161,712,578	2.5%	47.6%	50.7%	-6.1%	398,901	419,916	-5.0%	61.3%	64.9%	-5.5%	\$101.95	\$141,248,124

Hotel Statistics Calendar Year January Through December 2018

	Cash Occupied Rooms	Average Cash Rate	Overall Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy	Basic Room Revenue
Location	Year %	Year %	Year %	Year %	Year %	Year %	July-October 2018
	2018 2017 Change	2018 2017 Change	2018 2017 Change	2018 2017 Change	2018 2017 Change	2018 2017 Change	ADR Revenue
Reno-Suburban	1,024,075 1,053,772 -2.8%	\$116.88 \$108.12 8.1%	\$119,691,944 \$113,934,264 5.1%	55.8% 57.4% -2.8%	460,248 486,977 -5.5%	80.9% 84.0% -3.7%	\$49.43 \$50,617,428
Reno-Downtown	860,589 941,484 -8.6%	\$99.20 \$87.28 13.7%	\$85,369,262 \$82,173,937 3.9%	40.6% 44.3% -8.4%	346,858 344,166 0.8%	57.0% 60.5% -5.8%	\$43.53 \$37,464,858
North Lake Tahoe	120,004 118,442 1.3%	\$266.33 \$256.85 3.7%	\$31,960,979 \$30,421,873 5.1%	63.6% 63.0% 1.0%	3,554 3,001 18.4%	65.5% 64.6% 1.4%	\$152.62 \$18,314,807
Sparks	348,054 372,600 -6.6%	\$83.87 \$75.49 11.1%	\$29,190,181 \$28,126,329 3.8%	60.0% 64.1% -6.4%	62,152 47,813 30.0%	70.8% 72.4% -2.2%	\$35.71 \$12,427,469
Non-Gaming	675,808 640,711 5.5%	\$123.34 \$117.68 4.8%	\$83,355,198 \$75,395,773 10.6%	65.8% 64.6% 1.9%	151 367 -58.9%	65.8% 64.7% 1.9%	\$61.36 \$41,470,835
Totals	3,028,530 3,127,009 -3.1%	\$115.42 \$105.55 9.4%	\$349,567,565 \$330,052,176 5.9%	52.7% 54.7% -3.7%	872,963 882,324 -1.1%	67.9% 70.1% -3.1%	\$52.93 \$160,295,397

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year January Through December 2017

	Cash Occupied Rooms	Average Cash Rate	Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Location	Year %	Year % 2017 2016 Change	Year % 2017 2016 Change	Year % 2017 2016 Change	Year % 2017 2016 Change	Year % 2017 2016 Change
	2017 2016 Change	2017 2016 Change	2017 2016 Change	2017 2016 Change	2017 2016 Change	2017 2016 Change
Reno-Suburban	1,053,772 1,002,313 5.1%	\$108.12 \$102.35 5.6%	\$113,934,264 \$102,582,668 11.1%	57.4% 54.6% 5.1%	486,977 498,288 -2.3%	84.0% 81.8% 2.7%
Reno-Downtown	941,484 932,831 0.9%	\$87.28 \$85.04 2.6%	\$82,173,937 \$79,326,947 3.6%	44.3% 43.5% 1.8%	344,166 361,414 -4.8%	60.5% 60.4% 0.2%
North Lake Tahoe	118,442 118,973 -0.4%	\$256.85 \$250.43 2.6%	\$30,421,873 \$29,794,447 2.1%	63.0% 62.4% 1.0%	3,001 2,619 14.6%	64.6% 63.8% 1.3%
Sparks	372,600 370,416 0.6%	\$75.49 \$65.76 14.8%	\$28,126,329 \$24,358,804 15.5%	64.1% 63.5% 1.1%	47,813 49,137 -2.7%	72.4% 71.9% 0.7%
Non-Gaming	640,711 561,060 14.2%	\$117.68 \$107.22 9.8%	\$75,395,773 \$60,157,079 25.3%	64.6% 58.8% 9.9%	367 445 -17.5%	64.7% 58.9% 9.8%
Totals	3,127,009 2,985,593 4.7%	\$105.55 \$99.22 6.4%	\$330,052,176 \$296,219,945 11.4%	54.7% 52.3% 4.4%	882,324 911,903 -3.2%	70.1% 68.3% 2.6%

		١.	
5	4	1	
	-	,	

						Hotel Sta	tistics Calend	dar Year Jan	uary Thro	ugh Decem	ber 201	6						
Location	Cash C Ye 2016	Occupied Ro ar 2015	ooms % Change	Avera Yea 2016	age Cash ar 2015	Rate % Change		able Revenue ar 2015	% Change	Percent of Yea 2016		cupancy % Change	Comp Ye 2016	Occupied ear 2015	Rooms % Change	Percent of Yea 2016		p Occupancy % Change
Reno-Suburban	1,002,313	973,661	2.9%	\$102.35	\$99.36	3.0%	\$102,582,668	\$96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno-Downtown	932,831	989,389	-5.7%	\$85.04	\$73.25	16.1%	\$79,326,947	\$72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe	118,973	118,398	0.5%	\$250.43	\$236.20	6.0%	\$29,794,447	\$27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$65.76	\$63.03	4.3%	\$24,358,804	\$21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$107.22	\$103.05	4.0%	\$60,157,079	\$44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593	2,863,949	4.2%	\$99.22	\$92.13	7.7%	\$296,219,945	\$263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year January Through December 2015

	Cash O	ccupied R	ooms	Avera	age Cash I	Rate	Тах	able Revenue		Percent of	Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Cash/Com	p Occupancy
Location	Yea	ar	%	Yea	ar	%	Ye	ar	%	Yea	r	%	Ye	ar	%	Ye	ar	%
	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change
Reno-Suburban	973,661	891,515	9.2%	\$99.36	\$96.69	2.8%	\$96,743,878	\$86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno-Downtown	989,389	1,074,581	-7.9%	\$73.25	\$66.11	10.8%	\$72,470,972	\$71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe	118,398	111,355	6.3%	\$236.20	\$229.86	2.8%	\$27,965,261	\$25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$63.03	\$61.48	2.5%	\$21,975,030	\$20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$103.05	\$101.68	1.3%	\$44,706,194	\$29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949	2,703,446	5.9%	\$92.13	\$86.25	6.8%	\$263,861,335	\$233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year January Through December 2014 Average Cash Rate Taxable Revenue Percent of Cash Occupancy Cash Occupied Rooms Location Year Year % % Year % Year % Change 2014 2013 Change 2013 Change 2014 2014 2013 2014 2013 Change 891,515 Reno-Suburban 922,037 \$96.69 \$95.61 1.1% \$86,199,866 \$88,160,187 -2.2% 48.6% 50.4% -3.3% -3.4% **Reno-Downtown** 1,074,581 1,122,649 -4.3% \$66.11 \$66.41 -0.5% \$71,036,790 \$74,554,625 -4.7% 45.2% 47.5% -4.8% North Lake Tahoe 111,355 126,784 -12.2% \$229.86 \$195.71 17.4% \$25,595,631 \$24,812,551 3.2% 53.4% 10.5% 59.0% 331,119 -16.4% \$20,358,040 \$19,477,105 4.5% Sparks 264,701 25.1% \$61.48 \$73.58 50.6% 38.5% 31.5% \$29,983,610 \$27,400,091 Non-Gaming 294,876 272,293 8.3% \$101.68 \$100.63 1.0% 9.4% 67.0% 66.6% 0.6% 2,703,446 2,708,464 -0.2% \$86.25 \$86.55 -0.3% \$233,173,936 \$234,404,559 -0.5% Totals 49.2% 49.0% 0.4%

	Comp	Occupied	Rooms	Percent of	Cash/Con	np Occupancy
	Ye	ear	%	Ye	ar	%
	2014	2013	Change	2014	2013	Change
þ	490,071	428,828	14.3%	75.4%	73.8%	2.2%
þ	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
þ	1,390	1,035	34.3%	59.8%	53.8%	11.0%
D	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
þ	25	-	100.0%	67.1%	66.6%	0.6%
5	926,859	882,558	5.0%	66.1%	64.9%	1.8%

						Hotel Sta	tistics Calend	dar Year Jar	uary Thro	ugh Dece	mber 201	3						
	Cash Oc	ccupied Ro	ooms	Aver	age Cash	Rate	Tax	able Revenue		Percent	of Cash O	cupancy	Comp	Occupied	Rooms	Percent of	Cash/Com	p Occupancy
Location	Year		%	Ye		%	-	ar	%		ear	%		ear	%	Ye		%
	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change
Reno-Suburban	922,037	934,637	-1.3%	\$95.61	\$84.94	12.6%	\$88,160,187	\$79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno-Downtown	1,122,649 1	1,087,152	3.3%	\$66.41	\$60.71	9.4%	\$74,554,625	\$65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe	126,784	121,470	4.4%	\$195.71	\$179.28	9.2%	\$24,812,551	\$21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701	258,399	2.4%	\$73.58	\$66.38	10.8%	\$19,477,105	\$17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293	254,672	6.9%	\$100.63	\$97.52	3.2%	\$27,400,091	\$24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2,708,464 2	2,656,330	2.0%	\$86.55	\$78.74	9.9%	\$234,404,559	\$209,152,937	12.1%	49.0%	47.6%	2.7%	882,558	809,437	9.0%	64.9%	62.2%	4.5%

Hotel Statistics Calendar Year January Through December 2012

	Cash Occupied R	ooms	Avera	age Cash	Rate	Tax	able Revenue		Percent of	Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Cash/Com	p Occupancy
Location	Year	%	Yea		%	Ye		%	Yea		%		ear	%	Yea		%
	2012 2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change
Reno-Suburban	934,637 971,591	-3.8%	\$84.94	\$83.16	2.1%	\$79,388,186	\$80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno-Downtown	1,087,152 1,113,288	-2.3%	\$60.71	\$61.41	-1.1%	\$65,999,148	\$68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe	121,470 131,491	-7.6%	\$179.28	\$173.35	3.4%	\$21,777,047	\$22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399 286,473	-9.8%	\$66.38	\$69.41	-4.4%	\$17,152,886	\$19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672 248,097	2.7%	\$97.52	\$96.10	1.5%	\$24,835,669	\$23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330 2,750,940	-3.4%	\$78.74	\$78.40	0.4%	\$209,152,937	\$215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

Hotel Statistics Calendar Year January Through December 2011

Location		Dccupied Ro ar 2010	ooms % Change	Avera Yea 2011	age Cash ar 2010	Rate % Change		able Revenue ar 2010	% Change	Percent or Yea 2011	ar	cupancy % Change
Reno-Suburban	971,591	973,643	-0.2%	\$83.16	\$85.56	-2.8%	\$80,798,447	\$83,302,389	-0.3%	53.8%	52.3%	2.9%
Reno-Downtown	1,113,288	1,171,169	-4.9%	\$61.41	\$60.52	1.5%	\$68,367,701	\$70,884,809	-3.6%	47.6%	49.6%	-4.4%
North Lake Tahoe	131,491	126,182	4.2%	\$173.35	\$169.93	2.0%	\$22,793,340	\$21,441,499	6.3%	51.0%	48.6%	4.9%
Sparks	286,473	274,252	4.5%	\$69.41	\$74.00	-6.2%	\$19,884,508	\$20,294,068	-2.0%	41.4%	39.7%	4.0%
Non-Gaming	248,097	233,280	6.4%	\$96.10	\$91.97	4.5%	\$23,843,178	\$21,453,702	11.1%	60.3%	56.9%	7.4%
Totals	2,750,940	2,778,526	-1.0%	\$78.40	\$78.23	0.2%	\$215,687,174	\$217,376,467	-0.8%	49.8%	49.7%	0.2%

		Hotel Stati	stics Calen	dar Year	January	Through Dece	ember 2010				
Location	Cash Occupie Year 2010 200	%	Avera Yea 2010		Rate % Change		able Revenue ar 2009	% Change	Percent o Yea 2010		cupancy % Change
Reno-Suburban	973,643 993,	290 -1.9%	\$85.56	\$81.16	2.5%	\$83,302,389	\$80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno-Downtown	1,171,169 1,150,	215 1.8%	\$60.52	\$58.96	0.2%	\$70,884,809	\$67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe	126,182 114,	627 10.1%	\$169.93	\$184.98	-5.6%	\$21,441,499	\$21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252 280,	097 -2.1%	\$74.00	\$71.70	-2.1%	\$20,294,068	\$20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280 199,	006 17.2%	\$91.97	\$98.05	0.1%	\$21,453,702	\$19,512,497	17.4%	56.9%	52.2%	8.8%
Totals	2,778,526 2,737,	235 1.6%	\$78.23	\$76.44	0.9%	\$217,376,467	\$209,226,840	2.5%	49.7%	48.7%	2.1%

Hotel Statistics Calendar Year January Through December 2009

Location	Cash Occupied Ro Year	ooms %	Avera Yea	age Cash F ar	Rate %	Tax Ye	able Revenue ar	%	Percent of Yea		cupancy %
	2009 2008	Change	2009	2008	Change	2009		Change	2009	2008	Change
Reno-Suburban	993,290 1,027,469	-3.3%	\$81.16	\$83.87	-3.2%	\$80,610,629	\$86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno-Downtown	1,150,215 1,248,008	-7.8%	\$58.96	\$67.54	-12.7%	\$67,817,626	\$84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe	114,627 133,142	-13.9%	\$184.98	\$188.98	-2.1%	\$21,203,659	\$25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097 347,761	-19.5%	\$71.70	\$75.50	-5.0%	\$20,082,429	\$26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006 159,151	25.0%	\$98.05	\$100.88	-2.8%	\$19,512,497	\$16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235 2,915,531	-6.1%	\$76.44	\$81.61	-6.3%	\$209,226,840	\$237,942,950	-12.1%	48.7%	51.6%	-5.6%

Hotel Statistics Calendar Year January Through December 2008

	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
Location	Year		% Ye		ar %		Year		%	Year		%
	2008	2007	Change	2008	2007	Change	2008	2007	Change	2008	2007	Change
Reno-Suburban	1,027,469	994,288	3.3%	\$83.87	\$86.44	-3.0%	\$86,176,088	\$85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno-Downtown	1,248,008	1,527,049	-18.3%	\$67.54	\$72.36	-6.7%	\$84,291,975	\$110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe	133,142	140,933	-5.5%	\$188.98	\$191.91	-1.5%	\$25,161,700	\$27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$75.50	\$72.03	4.8%	\$26,257,551	\$30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$100.88	\$105.31	-4.2%	\$16,055,636	\$11,610,580	38.3%	68.2%	70.6%	-3.4%
Totals	2,915,531	3,196,626	-8.8%	\$81.61	\$83.10	-1.8%	\$237,942,950	\$265,650,612	-10.4%	51.6%	59.8%	-13.7%

		F	lotel Statis	stics Caleno	dar Year	January 7	Through Dec	ember 2007				
Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	2007	ear 2006	% Change	Yea 2007		% Change	2007	ear 2006	% Change	Yea 2007		% Change
Reno-Suburban	994,288	1,067,234	-6.8%	\$86.44	\$79.90	8.2%	\$85,941,685		0.8%	61.6%	65.5%	
Reno-Downtown	1,527,049	1,579,259	-3.3%	\$72.36	\$64.93	11.4%	\$110,502,057	\$102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe	140,933	151,237	-6.8%	\$191.91	\$169.79	13.0%	\$27,047,049	\$25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$72.03	\$70.04	2.8%	\$30,549,241	\$29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$105.31	\$95.52	10.3%	\$11,610,580	\$8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$83.10	\$76.05	9.3%	\$265,650,612	\$251,741,941	5.5%	59.8%	61.4%	-2.6%