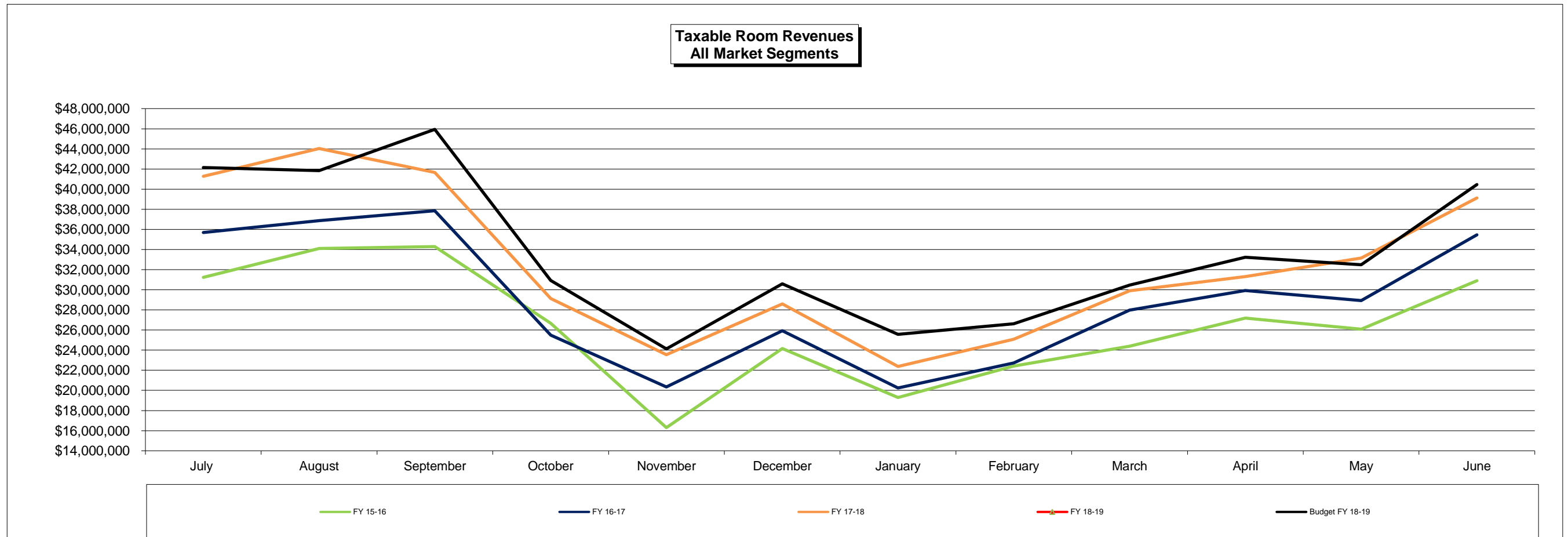


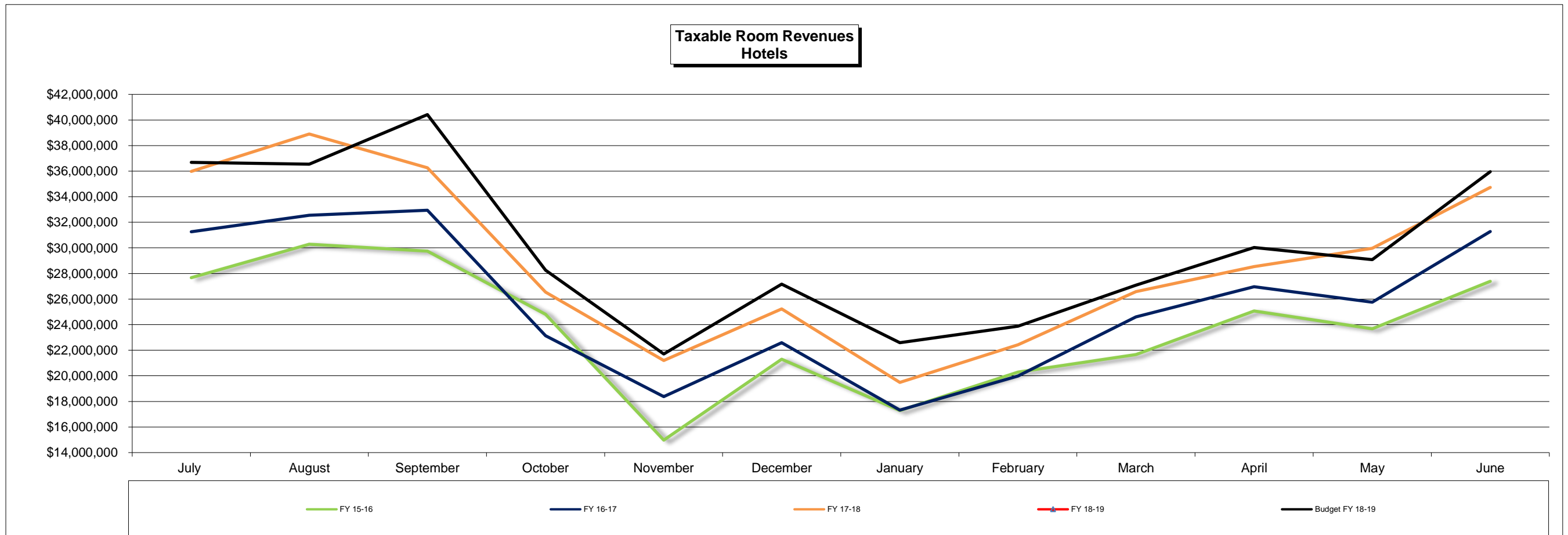
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Consolidated Summary
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	\$ 25,137,500	\$ 30,224,159	\$ 30,292,027	\$ 31,230,612	\$ 35,677,262	\$ 41,265,679	\$ 41,424,217	\$ 42,143,163	\$ (718,946)	-1.7%	\$ 158,538	0.4%
August	\$ 29,376,209	\$ 32,130,756	\$ 32,403,508	\$ 34,091,992	\$ 36,868,031	\$ 44,034,254	\$ 44,483,946	\$ 41,834,282	\$ 2,649,664	6.3%	\$ 449,692	1.0%
September	\$ 27,213,720	\$ 25,870,198	\$ 27,164,225	\$ 34,288,906	\$ 37,851,442	\$ 41,663,504	\$ 42,554,492	\$ 45,937,640	\$ (3,383,148)	-7.4%	\$ 890,988	2.1%
October	\$ 18,247,114	\$ 18,292,143	\$ 20,025,803	\$ 26,673,296	\$ 25,496,440	\$ 29,124,783	\$ 30,171,237	\$ 30,915,023	\$ (743,786)	-2.4%	\$ 1,046,454	3.6%
November	\$ 12,032,690	\$ 14,560,736	\$ 14,727,649	\$ 16,304,190	\$ 20,342,704	\$ 23,533,775	\$ 24,707,237	\$ 24,125,062	\$ 582,175	2.4%	\$ 1,173,462	5.0%
December	\$ 17,067,070	\$ 16,879,494	\$ 19,246,588	\$ 24,164,711	\$ 25,936,180	\$ 28,595,173	\$ 29,774,489	\$ 30,591,483	\$ (816,994)	-2.7%	\$ 1,179,316	4.1%
January	\$ 17,614,224	\$ 13,970,116	\$ 18,425,487	\$ 19,286,992	\$ 20,242,930	\$ 22,378,105	\$ 28,502,864	\$ 25,576,315	\$ 2,926,549	11.4%	\$ 6,124,759	27.4%
February	\$ 15,868,966	\$ 16,313,115	\$ 18,040,839	\$ 22,422,874	\$ 22,714,040	\$ 25,079,380	\$ 25,140,512	\$ 26,621,959	\$ (1,481,447)	-5.6%	\$ 61,132	0.2%
March	\$ 18,208,897	\$ 18,069,943	\$ 19,662,419	\$ 24,386,491	\$ 27,985,952	\$ 29,897,187	\$ 30,258,098	\$ 30,475,326	\$ (217,229)	-0.7%	\$ 360,910	1.2%
April	\$ 20,900,615	\$ 21,706,493	\$ 22,032,831	\$ 27,186,846	\$ 29,934,593	\$ 31,304,806	\$ 32,226,425	\$ 33,234,857	\$ (1,008,432)	-3.0%	\$ 921,620	2.9%
May	\$ 23,544,500	\$ 23,219,292	\$ 24,957,366	\$ 26,084,433	\$ 28,917,716	\$ 33,145,852	\$ 34,884,475	\$ 32,474,521	\$ 2,409,954	7.4%	\$ 1,738,621	5.2%
June	\$ 26,982,253	\$ 24,191,921	\$ 25,062,328	\$ 30,892,727	\$ 35,458,717	\$ 39,122,428	\$ 37,021,090	\$ 40,446,088	\$ (3,424,998)	-8.5%	\$ (2,101,338)	-5.4%
Totals	\$ 252,193,754	\$ 255,428,365	\$ 272,041,067	\$ 317,014,070	\$ 347,426,006	\$ 389,144,926	\$ 401,149,083	\$ 404,375,720	\$ (3,226,637)	-0.8%	\$ 12,004,157	3.1%



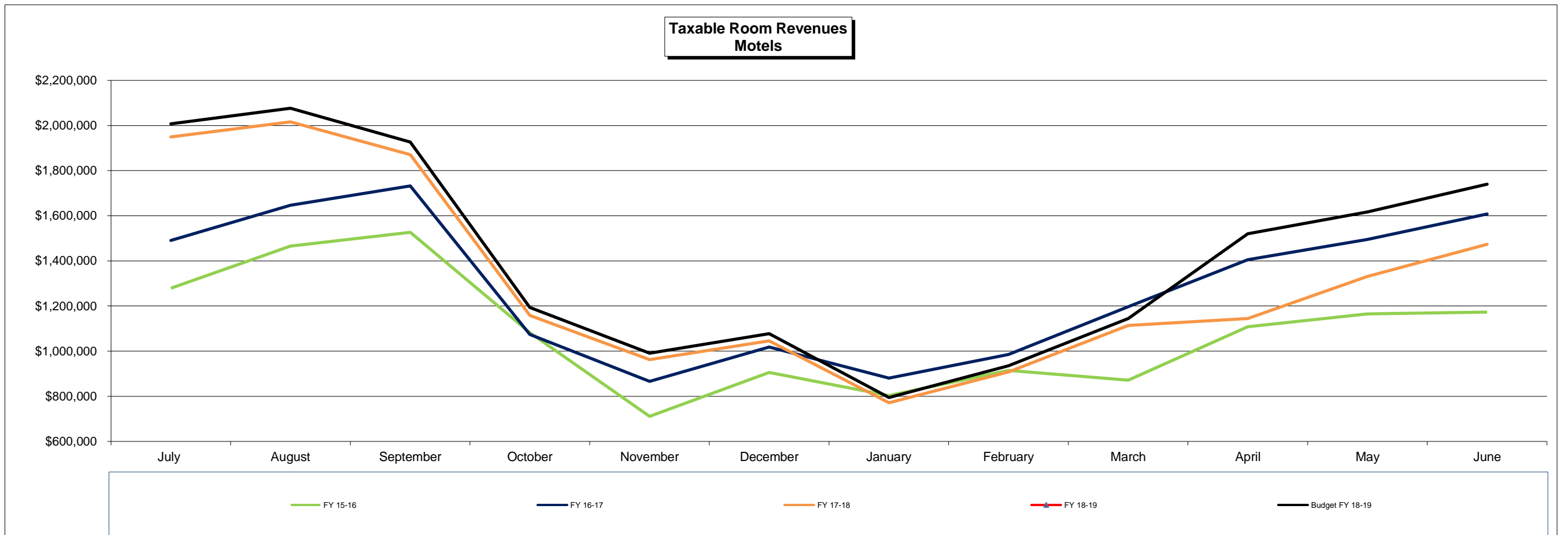
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Hotels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%
July	\$ 22,132,148	\$ 26,551,071	\$ 26,231,128	\$ 27,665,161	\$ 31,259,218	\$ 35,984,480	\$ 36,231,019	\$ (458,129)	-1.2%	\$ 246,540	0.7%
August	\$ 25,772,697	\$ 27,895,807	\$ 28,120,427	\$ 30,287,033	\$ 32,554,431	\$ 38,901,897	\$ 39,342,778	\$ 2,802,522	7.7%	\$ 440,881	1.1%
September	\$ 24,361,963	\$ 23,082,463	\$ 23,657,039	\$ 29,757,647	\$ 32,942,184	\$ 36,267,921	\$ 37,232,016	\$ (3,187,035)	-7.9%	\$ 964,095	2.7%
October	\$ 16,641,346	\$ 16,644,946	\$ 18,254,260	\$ 24,804,909	\$ 23,135,373	\$ 26,548,219	\$ 27,221,276	\$ (1,041,756)	-3.7%	\$ 673,056	2.5%
November	\$ 10,843,318	\$ 13,303,783	\$ 13,440,428	\$ 14,976,575	\$ 18,376,163	\$ 21,190,862	\$ 21,822,071	\$ 114,820	0.5%	\$ 631,209	3.0%
December	\$ 15,212,480	\$ 15,120,210	\$ 16,626,545	\$ 21,298,803	\$ 22,579,920	\$ 25,239,964	\$ 26,005,827	\$ (1,157,408)	-4.3%	\$ 765,862	3.0%
January	\$ 16,012,418	\$ 12,414,947	\$ 16,454,918	\$ 17,284,590	\$ 17,322,065	\$ 19,486,127	\$ 24,622,978	\$ 2,039,694	9.0%	\$ 5,136,851	26.4%
February	\$ 14,234,897	\$ 14,838,774	\$ 16,309,472	\$ 20,300,873	\$ 19,986,845	\$ 22,419,007	\$ 22,120,751	\$ (1,757,007)	-7.4%	\$ (298,256)	-1.3%
March	\$ 16,689,591	\$ 16,608,665	\$ 17,528,923	\$ 21,659,487	\$ 24,607,285	\$ 26,579,216	\$ 26,446,696	\$ (648,925)	-2.4%	\$ (132,520)	-0.5%
April	\$ 18,973,823	\$ 19,855,346	\$ 20,123,111	\$ 25,063,146	\$ 26,959,551	\$ 28,529,404	\$ 28,938,248	\$ (1,099,542)	-3.7%	\$ 408,843	1.4%
May	\$ 21,426,082	\$ 21,105,619	\$ 22,670,963	\$ 23,673,808	\$ 25,764,916	\$ 29,963,304	\$ 31,290,026	\$ 2,209,330	7.6%	\$ 1,326,722	4.4%
June	\$ 24,469,469	\$ 22,020,759	\$ 21,983,819	\$ 27,390,753	\$ 31,278,172	\$ 34,735,520	\$ 32,405,851	\$ (3,562,448)	-9.9%	\$ (2,329,669)	-6.7%
Totals	\$ 226,770,232	\$ 229,442,390	\$ 241,401,032	\$ 284,162,784	\$ 306,766,122	\$ 345,845,921	\$ 353,679,537	\$ (5,745,884)	-1.6%	\$ 7,833,615	2.3%



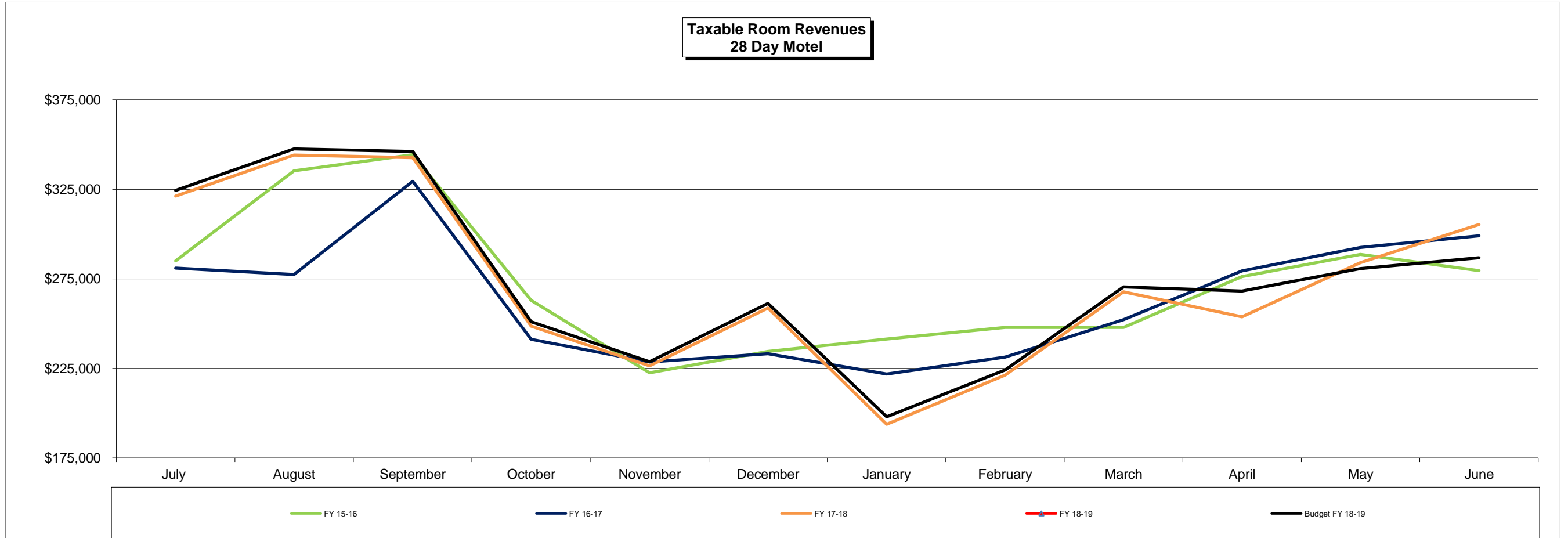
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Motels
Trend**

Month	Actual							Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%
July	\$ 1,281,935	\$ 1,471,688	\$ 1,663,187	\$ 1,279,332	\$ 1,490,427	\$ 1,949,378	\$ 1,666,107	\$ 2,007,859	\$ (341,752)	-17.0%	\$ (283,271)	-14.5%
August	\$ 1,671,120	\$ 1,922,228	\$ 1,921,227	\$ 1,465,592	\$ 1,647,080	\$ 2,016,144	\$ 1,856,683	\$ 2,076,628	\$ (219,945)	-10.6%	\$ (159,461)	-7.9%
September	\$ 1,634,279	\$ 1,601,340	\$ 1,464,950	\$ 1,526,700	\$ 1,732,346	\$ 1,870,752	\$ 1,765,422	\$ 1,926,875	\$ (161,453)	-8.4%	\$ (105,330)	-5.6%
October	\$ 960,766	\$ 990,390	\$ 1,104,506	\$ 1,082,518	\$ 1,074,447	\$ 1,158,468	\$ 1,242,673	\$ 1,193,222	\$ 49,451	4.1%	\$ 84,204	7.3%
November	\$ 724,065	\$ 800,913	\$ 819,272	\$ 711,136	\$ 866,121	\$ 962,491	\$ 1,061,833	\$ 991,366	\$ 70,467	7.1%	\$ 99,342	10.3%
December	\$ 870,244	\$ 841,462	\$ 1,032,602	\$ 905,838	\$ 1,018,141	\$ 1,045,909	\$ 1,111,766	\$ 1,077,286	\$ 34,480	3.2%	\$ 65,857	6.3%
January	\$ 816,762	\$ 704,046	\$ 975,191	\$ 803,452	\$ 881,145	\$ 771,439	\$ 1,034,705	\$ 794,582	\$ 240,123	30.2%	\$ 263,266	34.1%
February	\$ 814,254	\$ 790,606	\$ 952,537	\$ 914,716	\$ 985,723	\$ 908,237	\$ 995,775	\$ 935,484	\$ 60,291	6.4%	\$ 87,538	9.6%
March	\$ 940,490	\$ 899,329	\$ 1,029,904	\$ 871,314	\$ 1,197,458	\$ 1,113,757	\$ 1,123,134	\$ 1,144,448	\$ (21,314)	-1.9%	\$ 9,377	0.8%
April	\$ 1,308,161	\$ 1,217,617	\$ 1,203,374	\$ 1,108,056	\$ 1,405,767	\$ 1,144,622	\$ 1,218,298	\$ 1,520,337	\$ (302,039)	-19.9%	\$ 73,675	6.4%
May	\$ 1,372,540	\$ 1,342,722	\$ 1,422,904	\$ 1,165,560	\$ 1,495,395	\$ 1,331,417	\$ 1,322,050	\$ 1,617,269	\$ (295,219)	-18.3%	\$ (9,366)	-0.7%
June	\$ 1,481,289	\$ 1,197,619	\$ 1,329,931	\$ 1,173,703	\$ 1,608,496	\$ 1,473,657	\$ 1,349,776	\$ 1,739,589	\$ (389,813)	-22.4%	\$ (123,881)	-8.4%
Totals	\$ 13,875,905	\$ 13,779,961	\$ 14,919,585	\$ 13,007,915	\$ 15,402,546	\$ 15,746,269	\$ 15,748,221	\$ 17,024,945	\$ (1,276,724)	-7.5%	\$ 1,951	0.0%



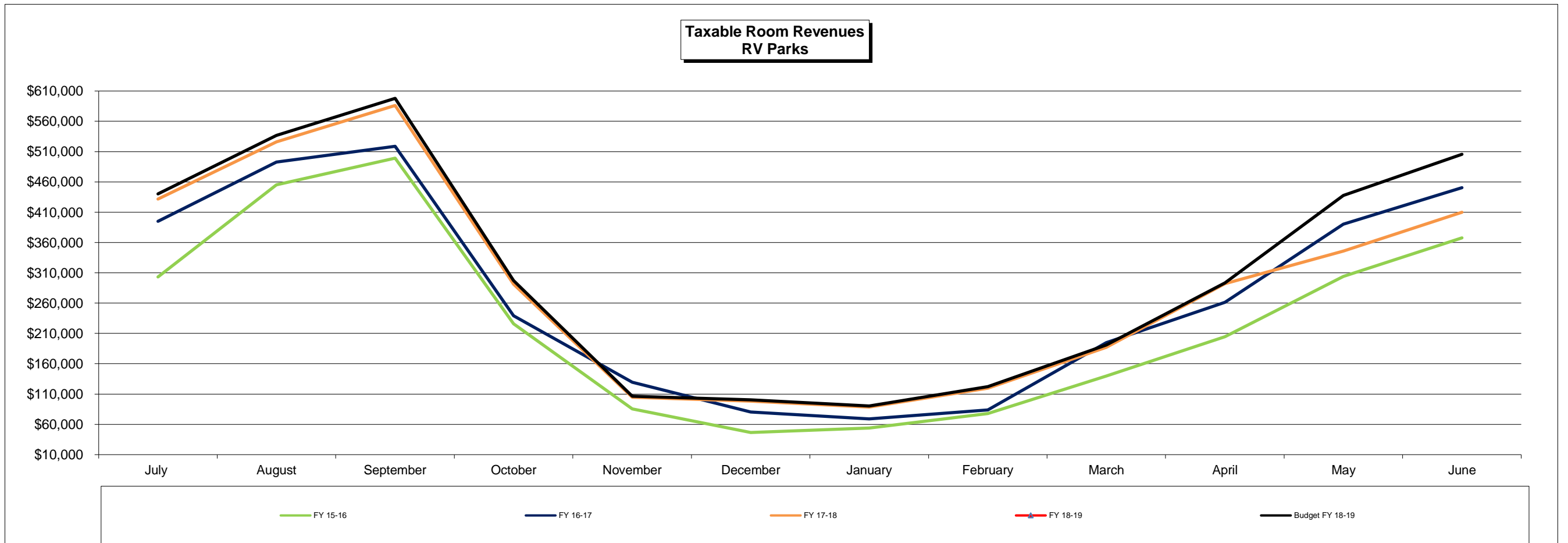
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-28 Day Motel
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%
July	\$ 226,141	\$ 247,376	\$ 298,885	\$ 285,088	\$ 280,983	\$ 321,184	\$ 302,223	\$ (22,173)	-6.8%	\$ (18,961)	-5.9%
August	\$ 280,641	\$ 300,039	\$ 329,919	\$ 335,369	\$ 277,396	\$ 344,108	\$ 355,387	\$ 7,838	2.3%	\$ 11,279	3.3%
September	\$ 287,786	\$ 263,877	\$ 254,039	\$ 344,306	\$ 329,432	\$ 342,721	\$ 343,229	\$ (2,919)	-0.8%	\$ 508	0.1%
October	\$ 213,136	\$ 206,349	\$ 223,967	\$ 262,938	\$ 241,243	\$ 248,582	\$ 246,706	\$ (4,362)	-1.7%	\$ (1,876)	-0.8%
November	\$ 185,852	\$ 176,895	\$ 196,850	\$ 222,514	\$ 228,625	\$ 226,393	\$ 252,907	\$ 24,250	10.6%	\$ 26,514	11.7%
December	\$ 190,697	\$ 177,425	\$ 225,731	\$ 234,432	\$ 233,219	\$ 258,732	\$ 248,980	\$ (12,339)	-4.7%	\$ (9,752)	-3.8%
January	\$ 166,534	\$ 171,056	\$ 217,129	\$ 241,335	\$ 221,834	\$ 193,785	\$ 209,028	\$ 11,063	5.6%	\$ 15,243	7.9%
February	\$ 182,706	\$ 181,651	\$ 213,149	\$ 247,802	\$ 231,241	\$ 221,207	\$ 183,608	\$ (40,553)	-18.1%	\$ (37,600)	-17.0%
March	\$ 200,272	\$ 192,329	\$ 200,264	\$ 247,904	\$ 252,238	\$ 267,754	\$ 237,952	\$ (32,480)	-12.0%	\$ (29,802)	-11.1%
April	\$ 223,735	\$ 210,933	\$ 224,430	\$ 276,218	\$ 279,459	\$ 253,830	\$ 257,853	\$ (10,288)	-3.8%	\$ 4,023	1.6%
May	\$ 254,766	\$ 249,841	\$ 267,205	\$ 288,579	\$ 292,547	\$ 284,091	\$ 291,669	\$ 10,970	3.9%	\$ 7,578	2.7%
June	\$ 239,891	\$ 227,079	\$ 239,392	\$ 279,497	\$ 298,942	\$ 305,290	\$ 269,755	\$ (17,082)	-6.0%	\$ (35,536)	-11.6%
Totals	\$ 2,652,157	\$ 2,604,850	\$ 2,890,959	\$ 3,265,982	\$ 3,167,157	\$ 3,267,677	\$ 3,199,297	\$ (88,075)	-2.7%	\$ (68,380)	-2.1%



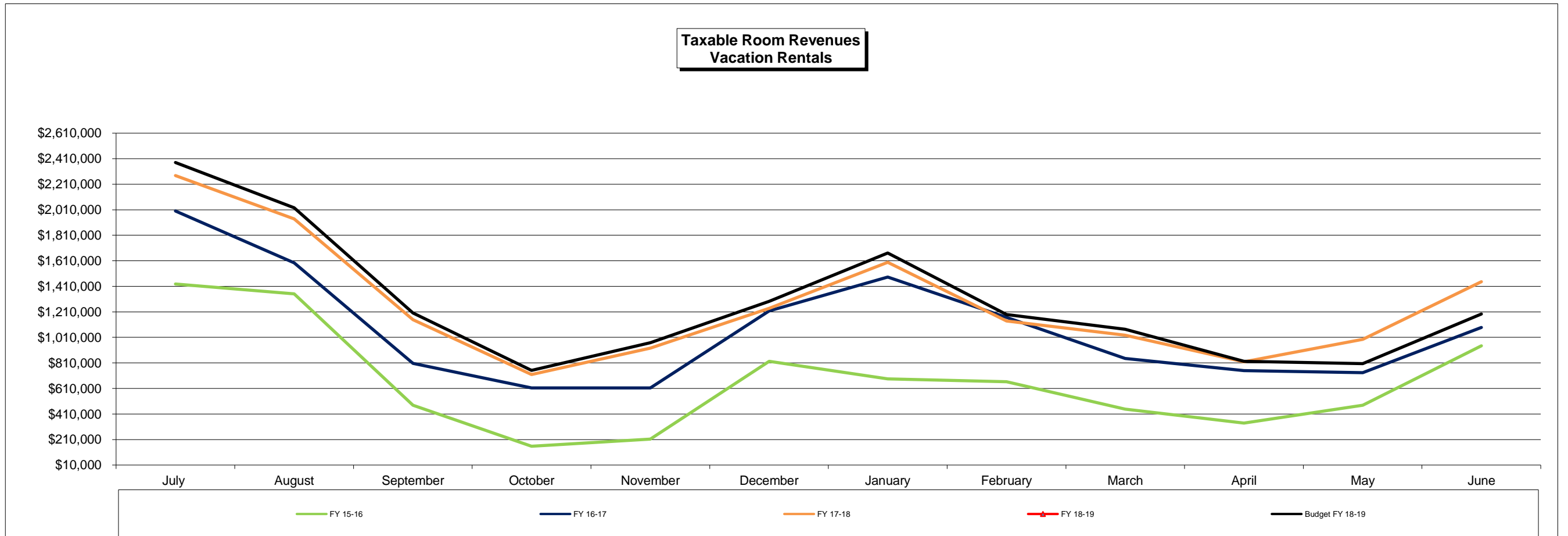
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-RV Parks
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%
July	\$ 242,759	\$ 283,896	\$ 415,425	\$ 303,017	\$ 394,848	\$ 431,554	\$ 422,096	\$ (18,089)	-4.1%	\$ (9,458)	-2.2%
August	\$ 434,357	\$ 459,408	\$ 358,198	\$ 455,248	\$ 492,876	\$ 526,064	\$ 541,366	\$ 4,781	0.9%	\$ 15,301	2.9%
September	\$ 401,101	\$ 411,033	\$ 410,709	\$ 499,174	\$ 518,743	\$ 586,128	\$ 515,286	\$ (82,565)	-13.8%	\$ (70,842)	-12.1%
October	\$ 177,687	\$ 199,505	\$ 192,162	\$ 226,042	\$ 239,377	\$ 291,258	\$ 286,594	\$ (10,489)	-3.5%	\$ (4,664)	-1.6%
November	\$ 63,177	\$ 93,562	\$ 81,623	\$ 85,272	\$ 129,436	\$ 104,508	\$ 137,679	\$ 31,081	29.2%	\$ 33,171	31.7%
December	\$ 39,616	\$ 57,528	\$ 55,631	\$ 46,555	\$ 80,252	\$ 98,319	\$ 70,275	\$ (30,010)	-29.9%	\$ (28,044)	-28.5%
January	\$ 47,091	\$ 48,887	\$ 62,332	\$ 53,865	\$ 68,997	\$ 88,525	\$ 97,735	\$ 7,439	8.2%	\$ 9,209	10.4%
February	\$ 45,998	\$ 47,871	\$ 74,063	\$ 77,739	\$ 83,601	\$ 119,720	\$ 100,651	\$ (21,463)	-17.6%	\$ (19,070)	-15.9%
March	\$ 88,079	\$ 99,225	\$ 130,844	\$ 139,844	\$ 194,710	\$ 187,230	\$ 227,311	\$ 36,336	19.0%	\$ 40,082	21.4%
April	\$ 156,668	\$ 161,406	\$ 192,460	\$ 204,494	\$ 261,564	\$ 291,961	\$ 367,593	\$ 74,119	25.3%	\$ 75,632	25.9%
May	\$ 221,755	\$ 227,757	\$ 255,993	\$ 303,880	\$ 390,230	\$ 345,676	\$ 395,340	\$ (42,498)	-9.7%	\$ 49,664	14.4%
June	\$ 287,697	\$ 247,831	\$ 286,863	\$ 367,478	\$ 450,486	\$ 409,966	\$ 457,754	\$ (47,694)	-9.4%	\$ 47,788	11.7%
Totals	\$ 2,205,985	\$ 2,337,910	\$ 2,516,303	\$ 2,762,609	\$ 3,305,120	\$ 3,480,909	\$ 3,619,679	\$ (99,053)	-2.7%	\$ 138,770	4.0%



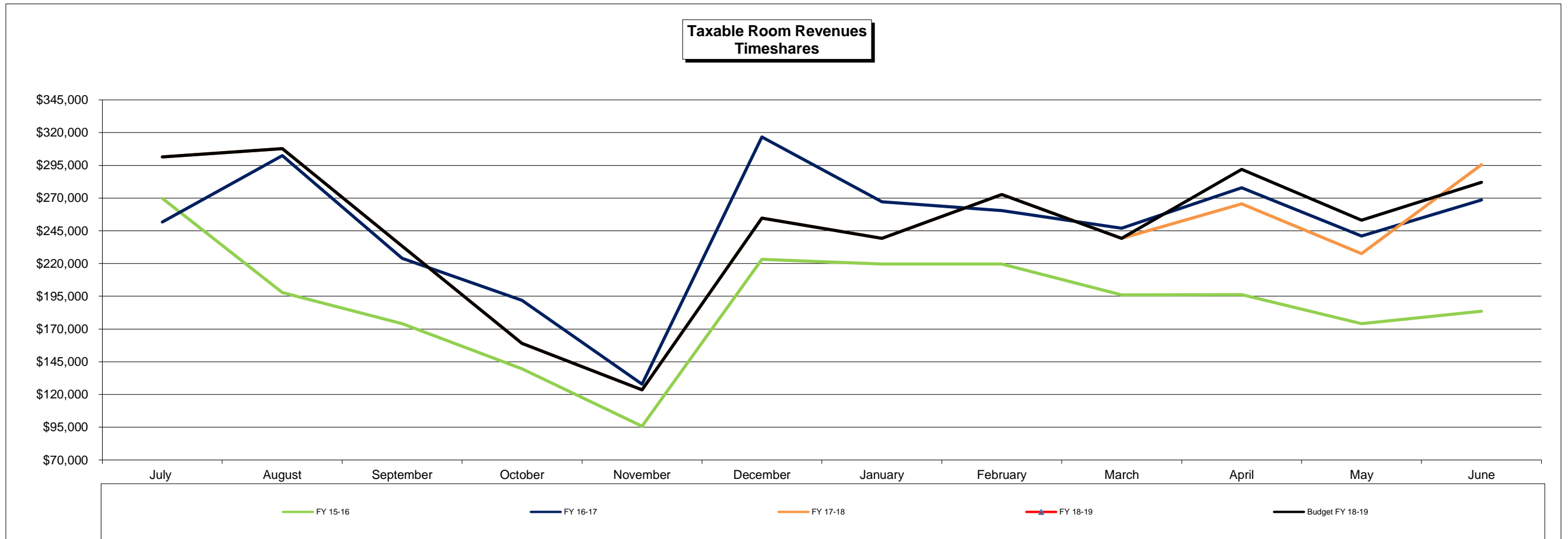
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Vacation Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%
July	\$ 1,091,928	\$ 1,413,733	\$ 1,375,555	\$ 1,428,189	\$ 2,000,097	\$ 2,277,580	\$ 2,470,853	\$ 90,782	3.8%	\$ 193,273	8.5%
August	\$ 1,046,678	\$ 1,296,377	\$ 1,394,758	\$ 1,350,815	\$ 1,593,912	\$ 1,938,278	\$ 2,049,379	\$ 23,878	1.2%	\$ 111,101	5.7%
September	\$ 355,220	\$ 338,625	\$ 350,308	\$ 477,603	\$ 806,557	\$ 1,149,596	\$ 1,213,659	\$ 12,331	1.0%	\$ 64,064	5.6%
October	\$ 123,394	\$ 104,823	\$ 126,506	\$ 157,250	\$ 614,152	\$ 719,179	\$ 988,505	\$ 236,963	31.5%	\$ 269,325	37.4%
November	\$ 134,202	\$ 100,338	\$ 114,757	\$ 212,898	\$ 614,461	\$ 925,963	\$ 1,285,718	\$ 318,087	32.9%	\$ 359,755	38.9%
December	\$ 588,024	\$ 539,165	\$ 653,869	\$ 822,055	\$ 1,216,733	\$ 1,236,977	\$ 1,553,695	\$ 261,054	20.2%	\$ 316,718	25.6%
January	\$ 441,461	\$ 516,981	\$ 605,038	\$ 684,065	\$ 1,481,808	\$ 1,599,071	\$ 2,288,984	\$ 617,955	37.0%	\$ 689,913	43.1%
February	\$ 423,099	\$ 298,322	\$ 384,313	\$ 662,046	\$ 1,166,273	\$ 1,138,518	\$ 1,486,424	\$ 296,673	24.9%	\$ 347,906	30.6%
March	\$ 160,644	\$ 140,289	\$ 144,603	\$ 447,462	\$ 844,682	\$ 1,027,667	\$ 1,408,583	\$ 334,671	31.2%	\$ 380,916	37.1%
April	\$ 51,766	\$ 68,823	\$ 113,361	\$ 338,695	\$ 750,286	\$ 819,420	\$ 1,208,019	\$ 384,768	46.7%	\$ 388,599	47.4%
May	\$ 100,857	\$ 137,208	\$ 162,812	\$ 478,590	\$ 733,515	\$ 993,887	\$ 1,358,571	\$ 553,721	68.8%	\$ 364,684	36.7%
June	\$ 324,685	\$ 348,522	\$ 475,696	\$ 943,814	\$ 1,087,841	\$ 1,446,834	\$ 1,774,690	\$ 581,057	48.7%	\$ 327,856	22.7%
Totals	\$ 4,841,958	\$ 5,303,207	\$ 5,901,576	\$ 8,003,482	\$ 12,910,316	\$ 15,272,970	\$ 19,087,080	\$ 3,711,940	24.1%	\$ 3,814,110	25.0%



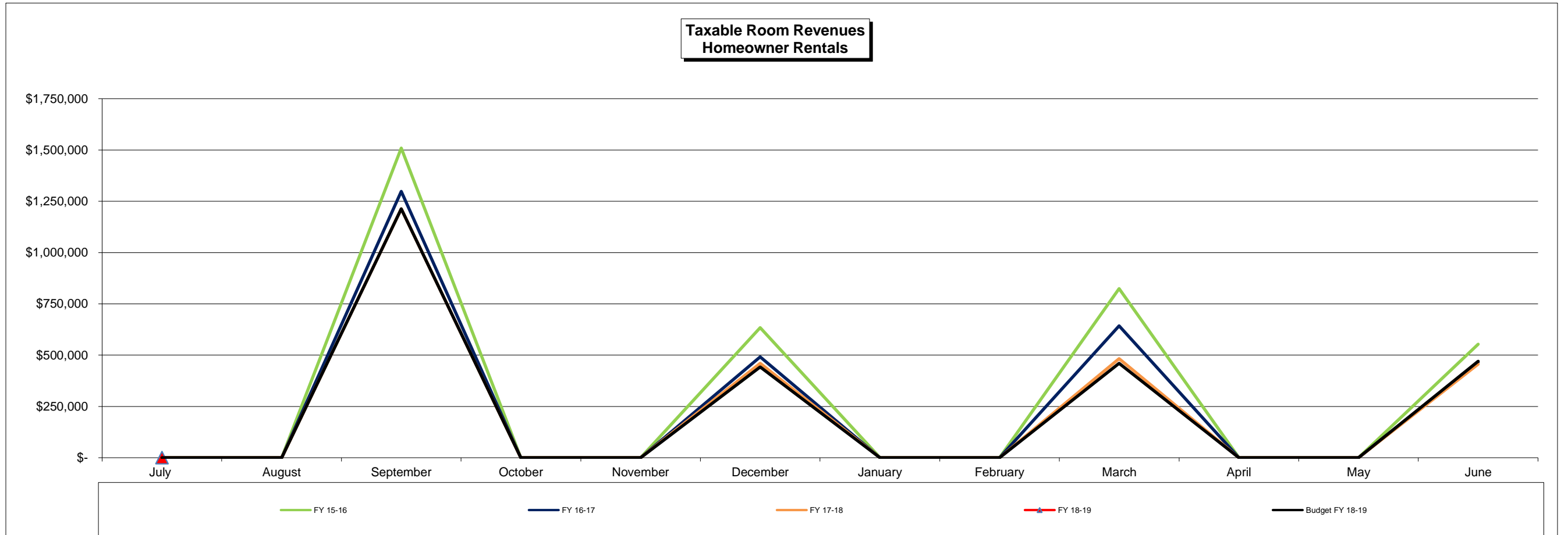
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Timeshares
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	\$ 162,589	\$ 256,395	\$ 307,847	\$ 269,824	\$ 251,688	\$ 301,504	\$ 331,920	\$ 301,504	\$ 30,416	10.1%	\$ 30,415	10.1%
August	\$ 170,715	\$ 256,896	\$ 278,978	\$ 197,935	\$ 302,337	\$ 307,763	\$ 338,354	\$ 307,763	\$ 30,591	9.9%	\$ 30,591	9.9%
September	\$ 173,371	\$ 172,860	\$ 176,861	\$ 174,117	\$ 223,996	\$ 233,264	\$ 269,364	\$ 233,264	\$ 36,100	15.5%	\$ 36,100	15.5%
October	\$ 130,785	\$ 146,131	\$ 124,402	\$ 139,640	\$ 191,848	\$ 159,076	\$ 185,484	\$ 159,076	\$ 26,408	16.6%	\$ 26,408	16.6%
November	\$ 82,076	\$ 85,244	\$ 74,719	\$ 95,795	\$ 127,898	\$ 123,559	\$ 147,031	\$ 123,559	\$ 23,472	19.0%	\$ 23,472	19.0%
December	\$ 166,009	\$ 143,704	\$ 137,710	\$ 223,260	\$ 316,649	\$ 254,633	\$ 293,845	\$ 254,633	\$ 39,212	15.4%	\$ 39,213	15.4%
January	\$ 129,958	\$ 114,198	\$ 110,879	\$ 219,685	\$ 267,082	\$ 239,159	\$ 249,434	\$ 239,159	\$ 10,275	4.3%	\$ 10,275	4.3%
February	\$ 168,012	\$ 155,891	\$ 107,305	\$ 219,699	\$ 260,358	\$ 272,691	\$ 253,303	\$ 272,691	\$ (19,388)	-7.1%	\$ (19,387)	-7.1%
March	\$ 129,821	\$ 130,106	\$ 135,522	\$ 196,166	\$ 246,932	\$ 239,300	\$ 217,671	\$ 239,300	\$ (21,629)	-9.0%	\$ (21,629)	-9.0%
April	\$ 186,462	\$ 192,367	\$ 176,095	\$ 196,237	\$ 277,966	\$ 265,567	\$ 236,414	\$ 291,864	\$ (55,450)	-19.0%	\$ (29,154)	-11.0%
May	\$ 168,500	\$ 156,145	\$ 177,489	\$ 174,017	\$ 241,113	\$ 227,479	\$ 226,819	\$ 253,169	\$ (26,350)	-10.4%	\$ (659)	-0.3%
June	\$ 179,222	\$ 150,111	\$ 195,575	\$ 183,605	\$ 268,532	\$ 295,500	\$ 295,188	\$ 281,959	\$ 13,229	4.7%	\$ (312)	-0.1%
Totals	\$ 1,847,520	\$ 1,960,047	\$ 2,003,382	\$ 2,289,980	\$ 2,976,399	\$ 2,919,494	\$ 3,044,826	\$ 2,957,941	\$ 86,885	2.9%	\$ 125,331	4.3%



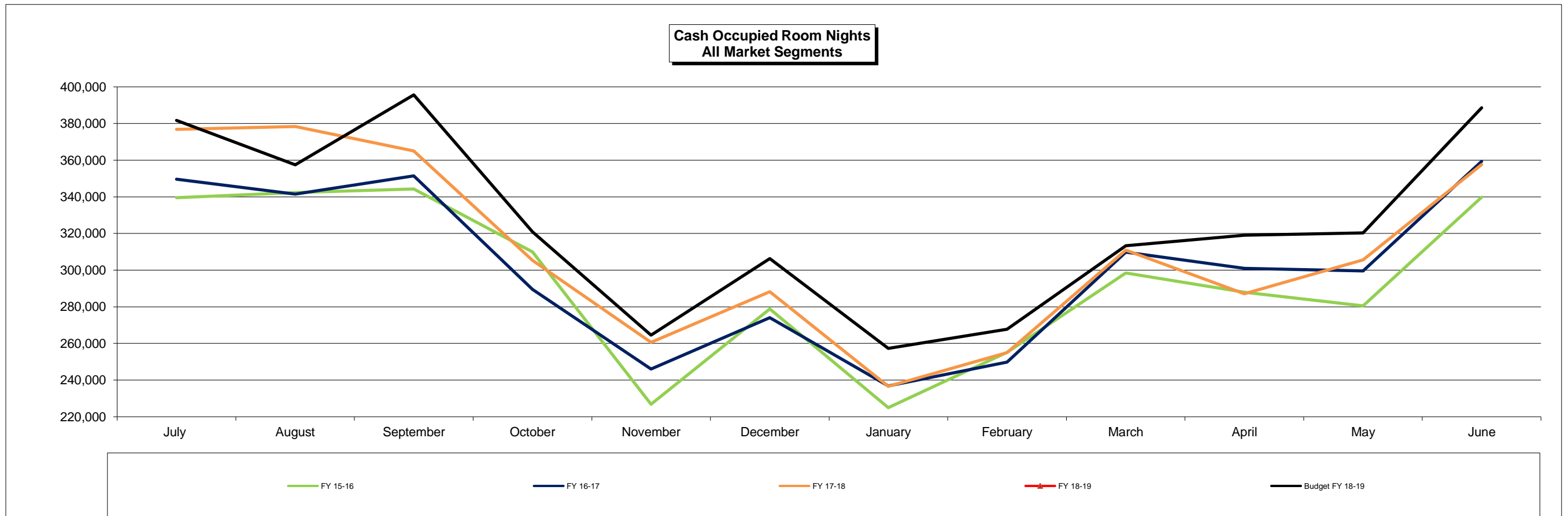
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Homeowner Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%	
August	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%	
September	\$ -	\$ -	\$ 850,318	\$ 1,509,359	\$ 1,298,184	\$ 1,213,123	\$ 1,215,516	\$ 1,213,123	\$ 2,393	0.2%	\$ 2,393	0.2%
October	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
November	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
December	\$ -	\$ -	\$ 514,500	\$ 633,768	\$ 491,265	\$ 460,638	\$ 490,100	\$ 442,084	\$ 48,016	10.9%	\$ 29,462	6.4%
January	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
February	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ -	\$ -	\$ 492,359	\$ 824,314	\$ 642,648	\$ 482,263	\$ 596,751	\$ 460,638	\$ 136,112	29.5%	\$ 114,488	23.7%
April	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ -	\$ -	\$ 551,053	\$ 553,878	\$ 466,248	\$ 455,661	\$ 468,076	\$ 470,323	\$ (2,247)	-0.5%	\$ 12,415	2.7%
Totals	\$ -	\$ -	\$ 2,408,230	\$ 3,521,319	\$ 2,898,345	\$ 2,611,686	\$ 2,770,443	\$ 2,586,169	\$ 184,274	6.2%	\$ 158,757	6.7%



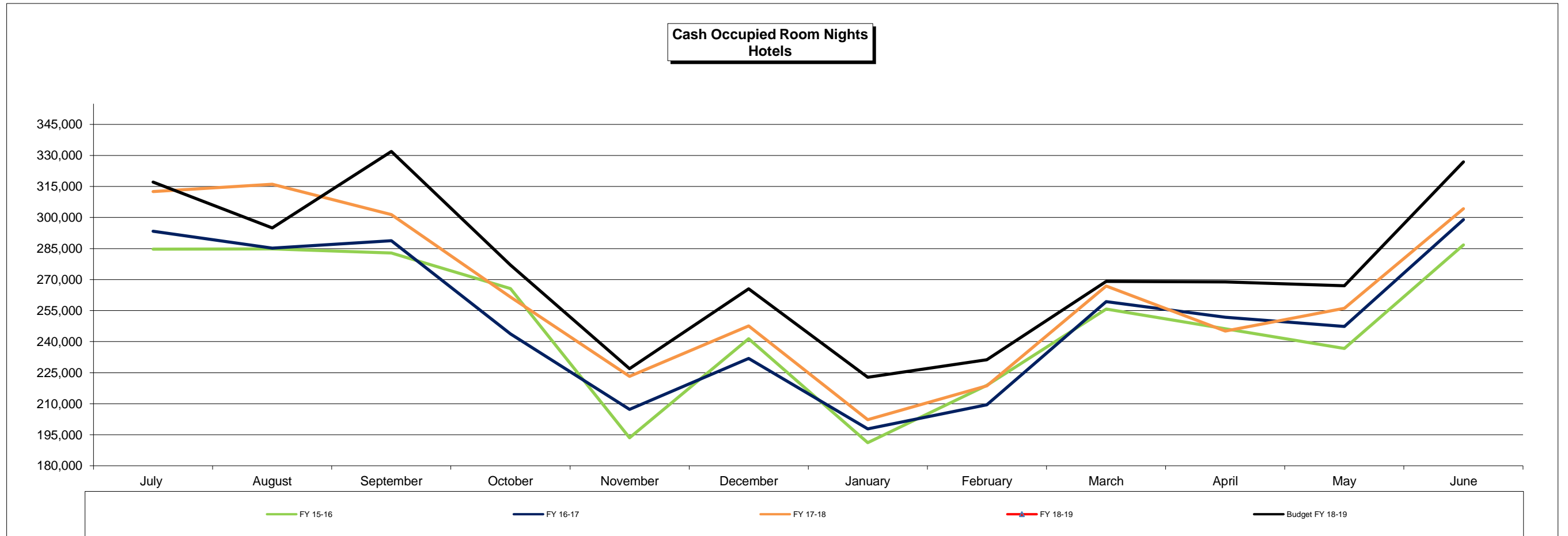
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Room Nights-Consolidated Summary
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	318,179	337,964	337,506	339,576	349,602	376,823	347,401	381,678	(34,277)	-9.0%	(29,422)	-7.8%
August	338,661	336,075	336,070	342,310	341,443	378,365	343,719	357,469	(13,750)	-3.8%	(34,646)	-9.2%
September	327,404	300,877	317,039	344,280	351,394	365,040	335,338	395,623	(60,285)	-15.2%	(29,702)	-8.1%
October	261,889	256,714	277,970	310,005	289,432	305,381	286,215	320,864	(34,649)	-10.8%	(19,166)	-6.3%
November	196,927	218,319	222,114	226,892	245,978	260,669	242,645	264,541	(21,896)	-8.3%	(18,024)	-6.9%
December	233,159	235,178	254,403	278,784	274,069	288,203	271,632	306,360	(34,728)	-11.3%	(16,571)	-5.7%
January	225,127	200,001	238,144	224,971	236,825	236,592	251,817	257,312	(5,495)	-2.1%	15,225	6.4%
February	218,290	221,878	233,050	255,092	249,799	254,967	227,442	267,745	(40,303)	-15.1%	(27,525)	-10.8%
March	259,120	258,279	265,273	298,449	309,745	310,967	277,855	313,333	(35,478)	-11.3%	(33,112)	-10.6%
April	266,776	273,333	264,284	287,960	301,000	287,038	275,513	318,995	(43,482)	-13.6%	(11,525)	-4.0%
May	291,465	286,043	290,428	280,547	299,539	305,590	294,377	320,337	(25,960)	-8.1%	(11,213)	-3.7%
June	334,967	313,347	308,247	339,755	359,361	357,595	318,217	388,545	(70,328)	-18.1%	(39,378)	-11.0%
Totals	3,271,964	3,238,008	3,344,528	3,528,621	3,608,187	3,727,230	3,472,171	3,892,802	(420,631)	-10.8%	(255,059)	-6.8%



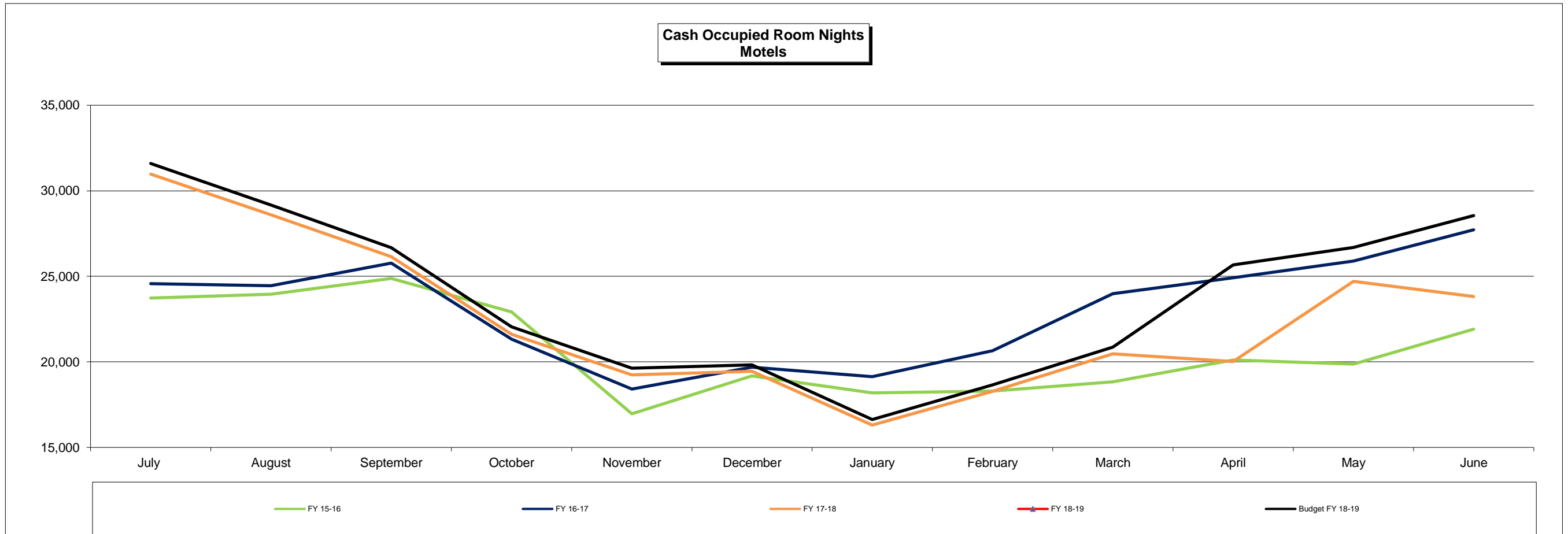
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Hotels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	262,973	276,387	269,807	284,759	293,323	312,553	291,494	317,129	(25,635)	-8.1%	(21,059)	-6.7%
August	277,408	269,911	270,447	284,774	285,204	316,080	288,400	295,019	(6,619)	-2.2%	(27,680)	-8.8%
September	269,082	241,162	252,794	282,833	288,769	301,350	277,077	331,929	(54,852)	-16.5%	(24,273)	-8.1%
October	217,824	208,862	226,293	265,627	243,707	261,623	240,526	277,022	(36,496)	-13.2%	(21,097)	-8.1%
November	162,825	180,627	181,215	193,533	207,243	223,157	204,585	226,867	(22,282)	-9.8%	(18,572)	-8.3%
December	197,131	196,187	208,121	241,352	231,882	247,587	233,189	265,577	(32,388)	-12.2%	(14,398)	-5.8%
January	191,320	166,283	196,543	191,160	197,827	202,279	212,424	222,779	(10,355)	-4.6%	10,145	5.0%
February	184,818	186,758	192,502	218,917	209,421	218,690	193,493	231,260	(37,767)	-16.3%	(25,197)	-11.5%
March	218,680	217,395	218,181	255,737	259,354	266,876	234,769	269,127	(34,358)	-12.8%	(32,107)	-12.0%
April	220,475	227,412	217,116	246,172	251,808	245,060	233,629	268,882	(35,253)	-13.1%	(11,431)	-4.7%
May	242,348	236,344	237,379	236,722	247,278	256,102	246,979	267,024	(20,045)	-7.5%	(9,123)	-3.6%
June	277,687	260,577	249,350	286,757	298,971	304,252	264,134	326,940	(62,806)	-19.2%	(40,118)	-13.2%
Totals	2,722,571	2,667,905	2,719,748	2,988,343	3,014,787	3,155,609	2,920,699	3,299,555	(378,856)	-11.5%	(234,910)	-7.4%



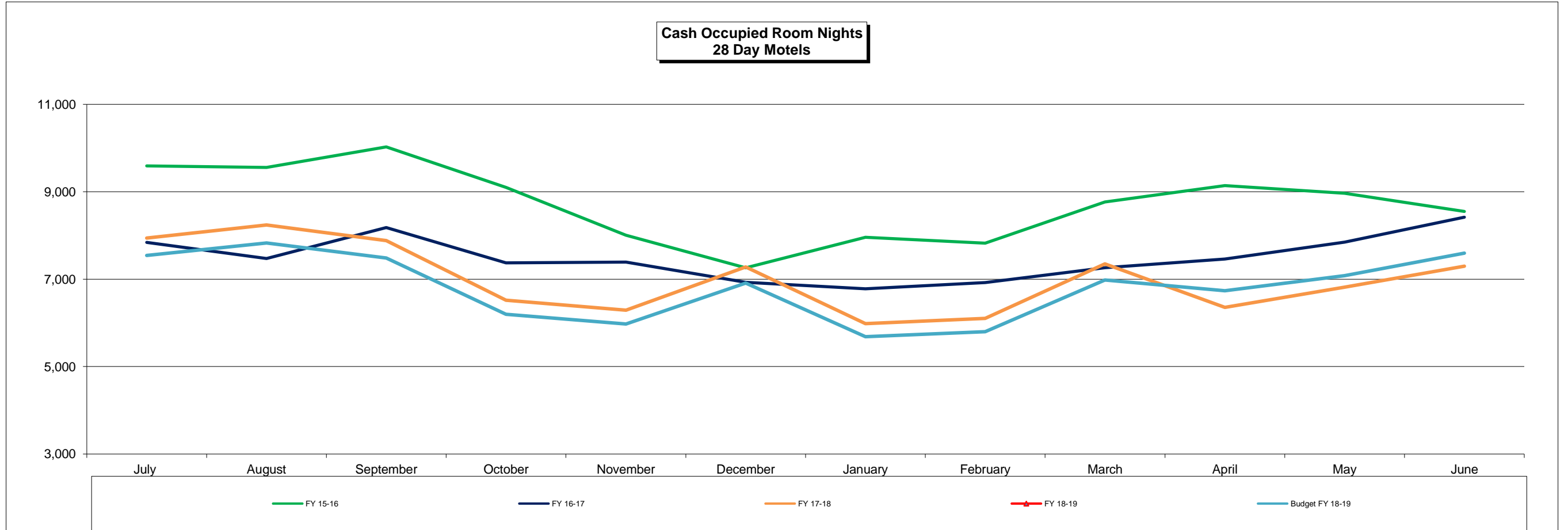
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Motels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	27,024	29,067	31,699	23,734	24,571	30,975	25,664	31,595	(5,931)	-18.8%	(5,311)	-17.1%
August	29,898	31,609	31,811	23,953	24,453	28,593	24,907	29,165	(4,258)	-14.6%	(3,686)	-12.9%
September	28,130	28,119	27,473	24,878	25,767	26,151	23,745	26,674	(2,929)	-11.0%	(2,406)	-9.2%
October	22,819	23,308	24,792	22,924	21,329	21,615	22,239	22,047	192	0.9%	624	2.9%
November	18,668	19,042	20,104	16,967	18,411	19,240	19,111	19,625	(514)	-2.6%	(129)	-0.7%
December	20,091	19,634	22,984	19,184	19,686	19,444	19,308	19,833	(525)	-2.6%	(136)	-0.7%
January	19,050	17,187	22,433	18,195	19,137	16,305	19,038	16,631	2,407	14.5%	2,733	16.8%
February	18,697	18,253	21,560	18,287	20,657	18,284	17,590	18,650	(1,060)	-5.7%	(694)	-3.8%
March	22,549	21,743	22,707	18,838	23,992	20,466	20,846	20,857	(11)	-0.1%	380	1.9%
April	26,436	23,711	23,303	20,109	24,910	20,023	20,029	25,662	(5,633)	-22.0%	6	0.0%
May	26,513	25,612	26,679	19,873	25,900	24,706	21,606	26,682	(5,076)	-19.0%	(3,100)	-12.5%
June	29,695	25,104	26,516	21,915	27,721	23,821	22,542	28,558	(6,016)	-21.1%	(1,279)	-5.4%
Totals	289,570	282,389	302,061	248,857	276,534	269,623	256,625	285,979	(29,354)	-10.3%	(12,998)	-4.8%



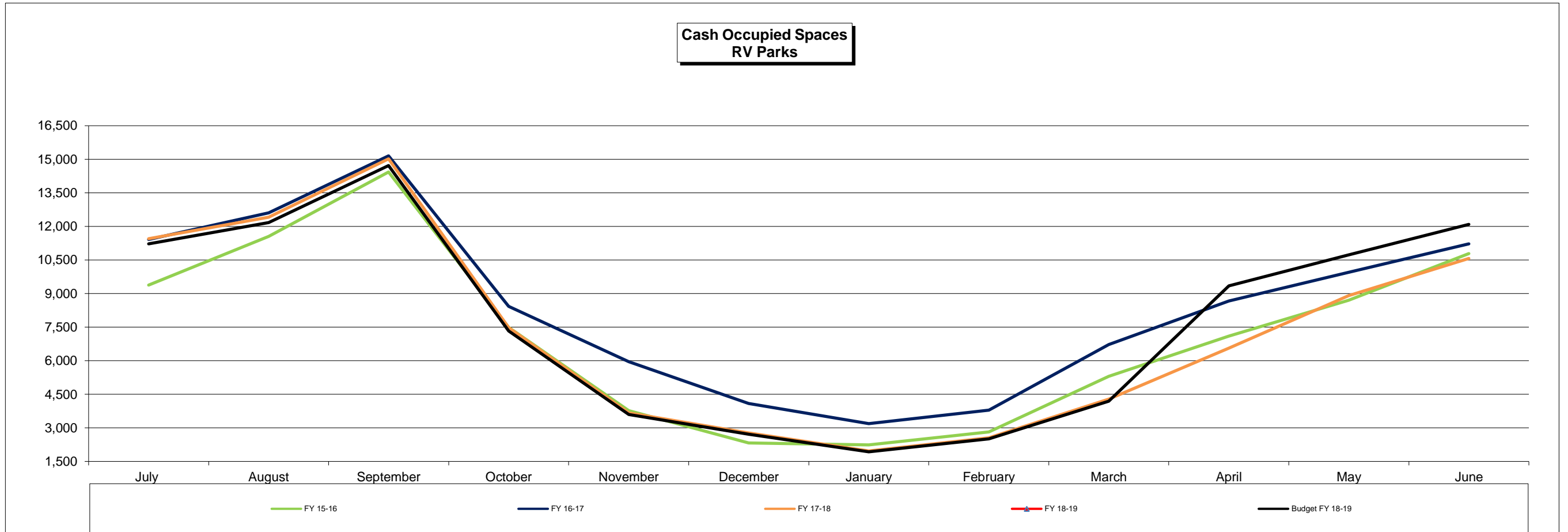
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-28 Day Motels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	9,573	10,426	11,178	9,594	7,839	7,942	7,410	7,545	(135)	-1.8%	(532)	-6.7%
August	11,033	10,718	10,869	9,558	7,474	8,240	7,588	7,828	(240)	-3.1%	(652)	-7.9%
September	10,647	9,858	9,477	10,026	8,183	7,880	7,479	7,486	(7)	-0.1%	(401)	-5.1%
October	9,150	8,746	9,061	9,102	7,376	6,521	6,584	6,195	389	6.3%	63	1.0%
November	7,957	7,858	8,125	8,006	7,393	6,288	6,562	5,974	588	9.8%	274	4.4%
December	8,385	7,897	9,048	7,260	6,931	7,277	6,216	6,913	(697)	-10.1%	(1,061)	-14.6%
January	7,585	7,598	8,388	7,959	6,780	5,983	6,518	5,684	834	14.7%	535	8.9%
February	7,751	7,828	8,070	7,822	6,922	6,105	4,917	5,800	(883)	-15.2%	(1,188)	-19.5%
March	8,777	8,795	7,527	8,767	7,262	7,349	6,011	6,982	(971)	-13.9%	(1,338)	-18.2%
April	9,389	8,613	7,426	9,138	7,460	6,355	5,991	6,733	(742)	-11.0%	(364)	-5.7%
May	10,573	8,807	8,714	8,968	7,846	6,820	6,547	7,081	(534)	-7.5%	(273)	-4.0%
June	10,228	9,301	9,020	8,547	8,418	7,299	6,594	7,597	(1,003)	-13.2%	(705)	-9.7%
Totals	111,048	106,445	106,903	104,747	89,884	84,059	78,417	81,818	(3,401)	-4.2%	(5,642)	-6.7%



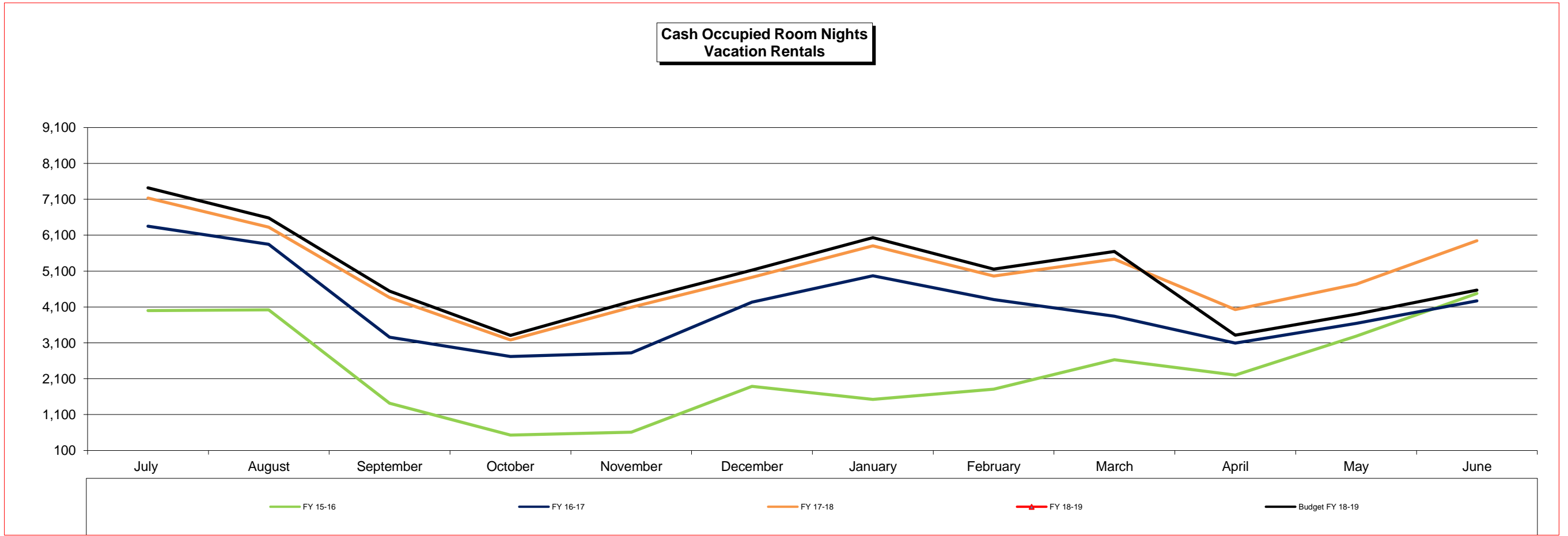
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Spaces-RV Parks
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	7,870	8,931	10,967	9,374	11,413	11,446	10,598	11,217	(619)	-5.5%	(848)	-7.4%
August	10,699	11,313	10,800	11,548	12,606	12,418	12,507	12,170	337	2.8%	89	0.7%
September	11,473	12,068	12,548	14,432	15,153	15,019	14,606	14,719	(113)	-0.8%	(413)	-2.7%
October	6,254	7,716	7,387	7,491	8,423	7,472	9,066	7,323	1,743	23.8%	1,594	21.3%
November	2,812	4,789	4,005	3,769	5,951	3,664	4,278	3,591	687	19.1%	614	16.8%
December	1,941	3,430	2,799	2,325	4,089	2,770	2,397	2,715	(318)	-11.7%	(373)	-13.5%
January	2,213	2,426	2,851	2,238	3,188	1,967	2,040	1,928	112	5.8%	73	3.7%
February	2,038	2,408	3,153	2,815	3,794	2,554	1,915	2,503	(588)	-23.5%	(639)	-25.0%
March	3,754	3,717	5,294	5,298	6,724	4,280	3,601	4,194	(593)	-14.1%	(679)	-15.9%
April	5,250	6,568	7,249	7,095	8,673	6,567	7,248	9,349	(2,101)	-22.5%	681	10.4%
May	6,758	7,820	7,775	8,700	9,949	8,907	10,168	10,725	(557)	-5.2%	1,261	14.2%
June	8,578	7,908	9,289	10,791	11,217	10,564	12,326	12,092	234	1.9%	1,762	16.7%
Totals	69,640	79,094	84,117	85,876	101,180	87,628	90,750	92,526	(1,776)	-1.9%	3,122	3.6%



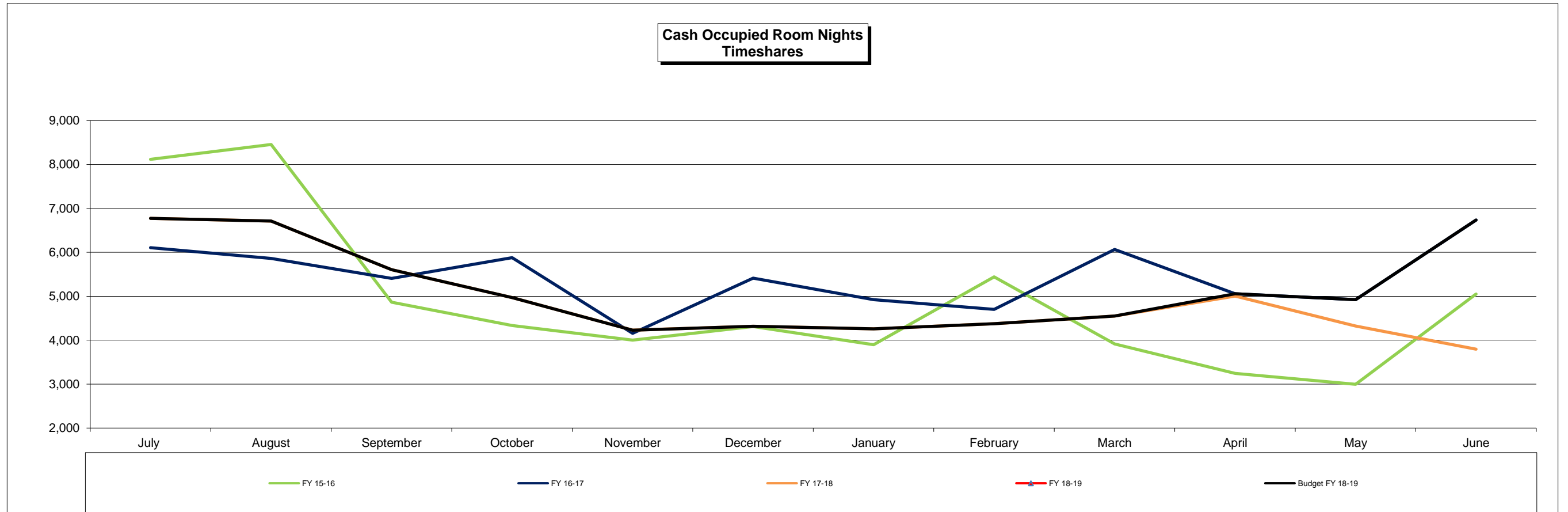
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Vacation Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	3,989	4,787	4,261	3,999	6,351	7,135	8,383	7,420	963	13.0%	1,248	17.5%
August	3,890	4,338	4,322	4,024	5,844	6,325	7,174	6,578	596	9.1%	849	13.4%
September	2,087	1,311	992	1,418	3,257	4,365	5,141	4,540	601	13.2%	776	17.8%
October	812	427	467	530	2,720	3,181	4,761	3,308	1,453	43.9%	1,580	49.7%
November	781	406	401	613	2,824	4,093	5,578	4,257	1,321	31.0%	1,485	36.3%
December	1,822	1,643	1,770	1,885	4,236	4,929	6,266	5,126	1,140	22.2%	1,337	27.1%
January	1,319	1,113	1,301	1,522	4,969	5,803	8,972	6,035	2,937	48.7%	3,169	54.6%
February	1,299	935	1,100	1,812	4,304	4,960	6,861	5,158	1,703	33.0%	1,901	38.3%
March	554	512	465	2,632	3,839	5,431	7,086	5,648	1,438	25.5%	1,655	30.5%
April	237	351	506	2,201	3,094	4,031	6,352	3,314	3,038	91.7%	2,321	57.6%
May	463	625	498	3,288	3,641	4,734	6,795	3,900	2,895	74.2%	2,061	43.5%
June	1,188	1,332	1,429	4,477	4,268	5,944	7,396	4,572	2,824	61.8%	1,452	24.4%
Totals	18,441	17,780	17,512	28,401	49,347	60,931	80,765	59,856	20,909	34.9%	19,834	32.6%



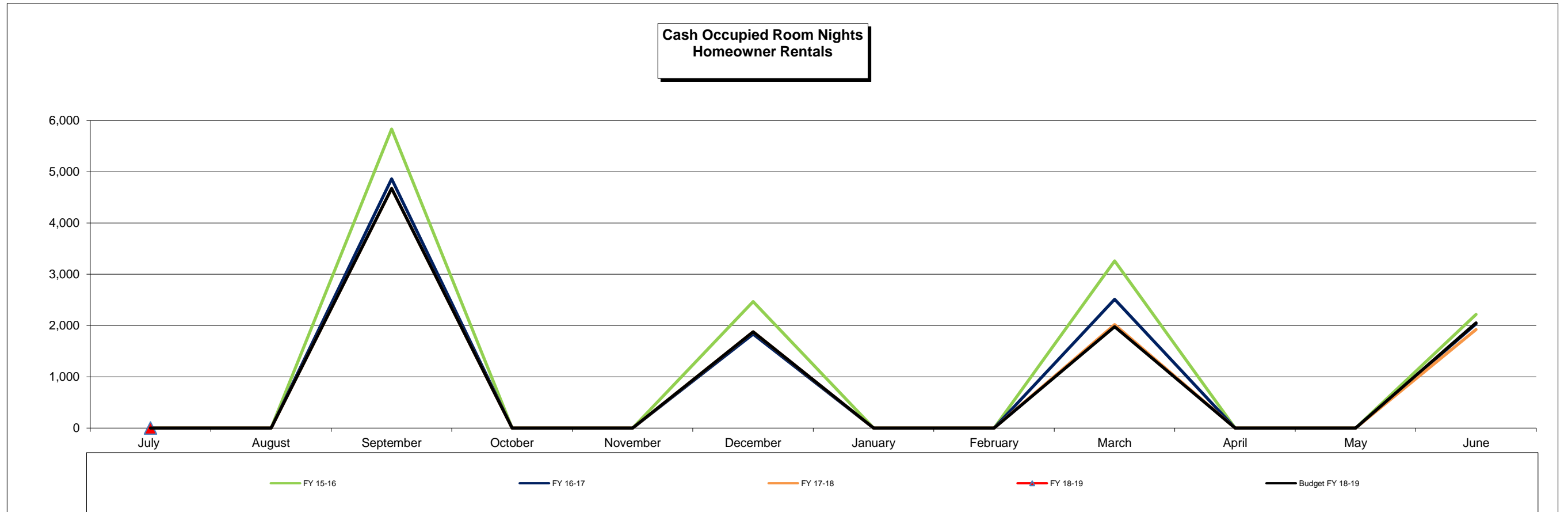
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Timeshares
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	6,750	8,366	9,594	8,116	6,105	6,772	3,852	6,772	(2,920)	-43.1%	(2,920)	-43.1%
August	5,733	8,186	7,821	8,453	5,862	6,709	3,143	6,709	(3,566)	-53.2%	(3,566)	-53.2%
September	5,985	8,359	10,149	4,861	5,405	5,602	3,113	5,602	(2,489)	-44.4%	(2,489)	-44.4%
October	5,030	7,655	9,970	4,331	5,877	4,969	3,039	4,969	(1,930)	-38.8%	(1,930)	-38.8%
November	3,884	5,597	8,264	4,004	4,156	4,227	2,531	4,227	(1,696)	-40.1%	(1,696)	-40.1%
December	3,789	6,387	7,315	4,312	5,411	4,318	2,572	4,318	(1,746)	-40.4%	(1,746)	-40.4%
January	3,640	5,394	6,628	3,897	4,924	4,255	2,825	4,255	(1,430)	-33.6%	(1,430)	-33.6%
February	3,687	5,696	6,665	5,439	4,701	4,374	2,666	4,374	(1,708)	-39.0%	(1,708)	-39.0%
March	4,806	6,117	8,937	3,915	6,064	4,547	3,241	4,547	(1,306)	-28.7%	(1,306)	-28.7%
April	4,989	6,678	8,684	3,245	5,055	5,002	2,264	5,055	(2,791)	-55.2%	(2,738)	-54.7%
May	4,810	6,835	9,383	2,996	4,925	4,321	2,282	4,925	(2,643)	-53.7%	(2,039)	-47.2%
June	7,591	9,125	10,375	5,050	6,734	3,795	3,191	6,734	(3,543)	-52.6%	(604)	-15.9%
Totals	60,694	84,395	103,785	58,619	65,219	58,891	34,719	62,487	(27,768)	-44.4%	(24,172)	-41.0%



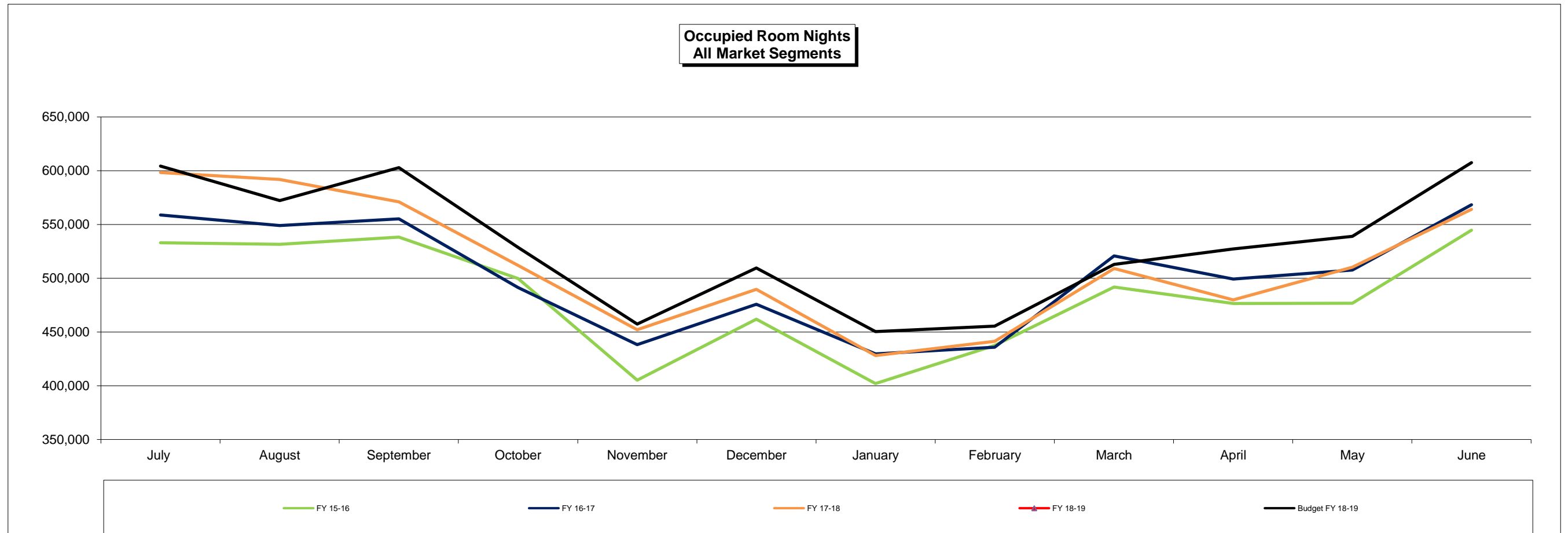
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Homeowner Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%
July	-	-	-	-	-	-	-	-	0.0%	-	0.0%
August	-	-	-	-	-	-	-	-	0.0%	-	0.0%
September	-	-	3,606	5,832	4,860	4,673	4,177	(496)	-10.6%	(496)	-10.6%
October	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	-	2,366	2,466	1,834	1,878	1,684	(194)	-10.3%	(194)	-10.3%
January	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	-	2,162	3,262	2,510	2,018	2,301	323	16.3%	283	14.0%
April	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	-	2,268	2,218	2,032	1,920	2,034	(18)	-0.9%	114	5.9%
Totals	-	-	10,402	13,778	11,236	10,489	10,196	(385)	0.0%	(293)	-2.8%



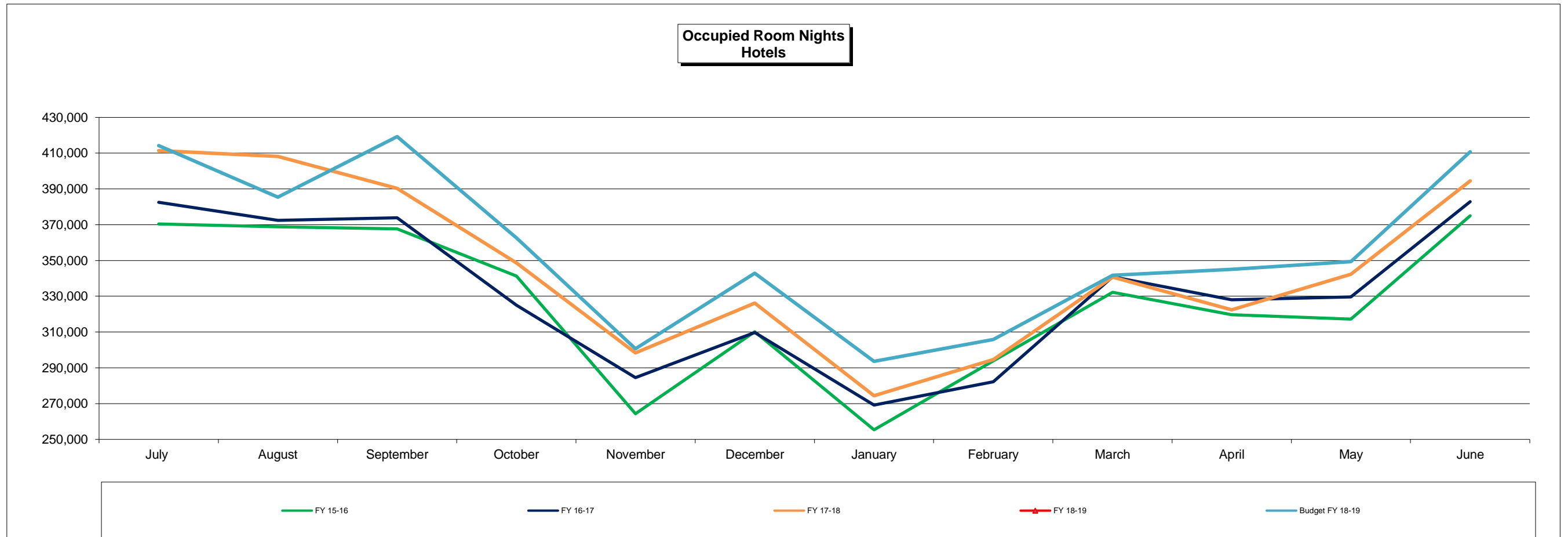
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Consolidated Summary
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget FY 18-19	Variance from Budget		Variance from FY 17-18		
				FY 15-16	FY 16-17	FY 17-18		Amount	%	Amount	%	
July	504,829	529,220	532,560	533,061	558,932	598,303	559,625	604,371	(44,746)	-7.4%	(38,678)	-6.5%
August	523,217	532,551	530,095	531,622	548,907	591,815	551,515	572,229	(20,714)	-3.6%	(40,300)	-6.8%
September	503,063	490,994	498,961	538,200	555,329	571,095	536,269	602,844	(66,575)	-11.0%	(34,826)	-6.1%
October	437,336	440,343	461,911	499,815	491,289	511,826	483,734	528,662	(44,928)	-8.5%	(28,092)	-5.5%
November	361,447	390,984	400,324	405,085	438,248	451,999	436,662	457,378	(20,716)	-4.5%	(15,337)	-3.4%
December	396,688	411,024	434,190	461,879	475,810	489,652	461,499	509,407	(47,908)	-9.4%	(28,153)	-5.7%
January	388,712	376,196	420,430	402,010	429,629	428,069	440,561	450,364	(9,803)	-2.2%	12,492	2.9%
February	379,529	382,620	402,632	437,603	435,728	441,422	404,774	455,497	(50,723)	-11.1%	(36,648)	-8.3%
March	443,399	436,577	449,343	491,853	520,869	508,940	471,663	512,977	(41,314)	-8.1%	(37,277)	-7.3%
April	438,907	441,992	437,895	476,563	499,243	479,824	464,116	527,316	(63,200)	-12.0%	(15,708)	-3.3%
May	478,420	481,152	479,544	476,722	507,723	510,342	487,166	538,932	(51,766)	-9.6%	(23,176)	-4.5%
June	523,852	507,148	496,475	544,683	568,328	563,983	515,883	607,507	(91,624)	-15.1%	(48,100)	-8.5%
Totals	5,379,399	5,420,801	5,544,360	5,799,096	6,030,035	6,147,270	5,813,467	6,367,484	(554,017)	-8.7%	(333,803)	-5.4%



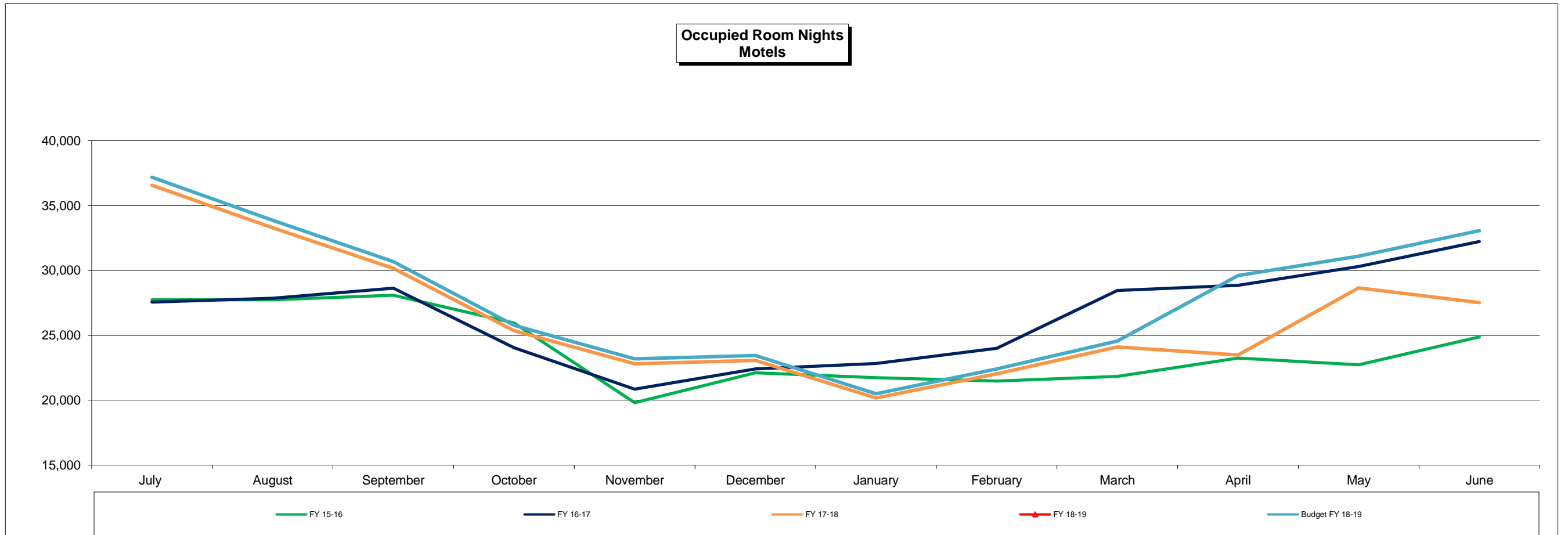
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Hotels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	342,803	359,838	362,033	370,419	382,595	411,428	390,141	414,253	(24,112)	-5.8%	(21,287)	-5.2%
August	354,560	355,017	360,316	368,837	372,443	408,173	382,258	385,468	(3,210)	-0.8%	(25,915)	-6.3%
September	347,241	326,953	336,206	367,631	373,818	390,243	367,585	419,256	(51,671)	-12.3%	(22,658)	-5.8%
October	288,784	282,313	304,419	341,319	324,988	348,719	325,246	362,606	(37,360)	-10.3%	(23,473)	-6.7%
November	225,376	248,696	258,954	264,286	284,554	298,287	285,936	300,714	(14,778)	-4.9%	(12,351)	-4.1%
December	257,550	266,480	281,864	310,182	309,705	326,218	306,045	342,857	(36,812)	-10.7%	(20,173)	-6.2%
January	254,120	239,790	272,877	255,360	269,174	274,404	284,174	293,620	(9,446)	-3.2%	9,770	3.6%
February	252,694	255,205	266,502	293,831	282,154	294,598	264,555	305,825	(41,270)	-13.5%	(30,043)	-10.2%
March	299,059	295,038	295,348	332,256	340,869	340,788	310,261	341,732	(31,471)	-9.2%	(30,527)	-9.0%
April	290,755	297,856	287,575	319,724	328,053	322,475	310,917	345,098	(34,181)	-9.9%	(11,558)	-3.6%
May	319,894	327,874	318,016	317,282	329,610	342,265	328,278	349,326	(21,048)	-6.0%	(13,987)	-4.1%
June	362,360	355,428	335,964	375,000	382,891	394,524	355,330	410,830	(55,500)	-13.5%	(39,194)	-9.9%
Totals	3,595,196	3,610,488	3,680,074	3,916,127	3,980,854	4,152,122	3,910,726	4,271,585	(360,859)	-8.4%	(241,396)	-6.1%



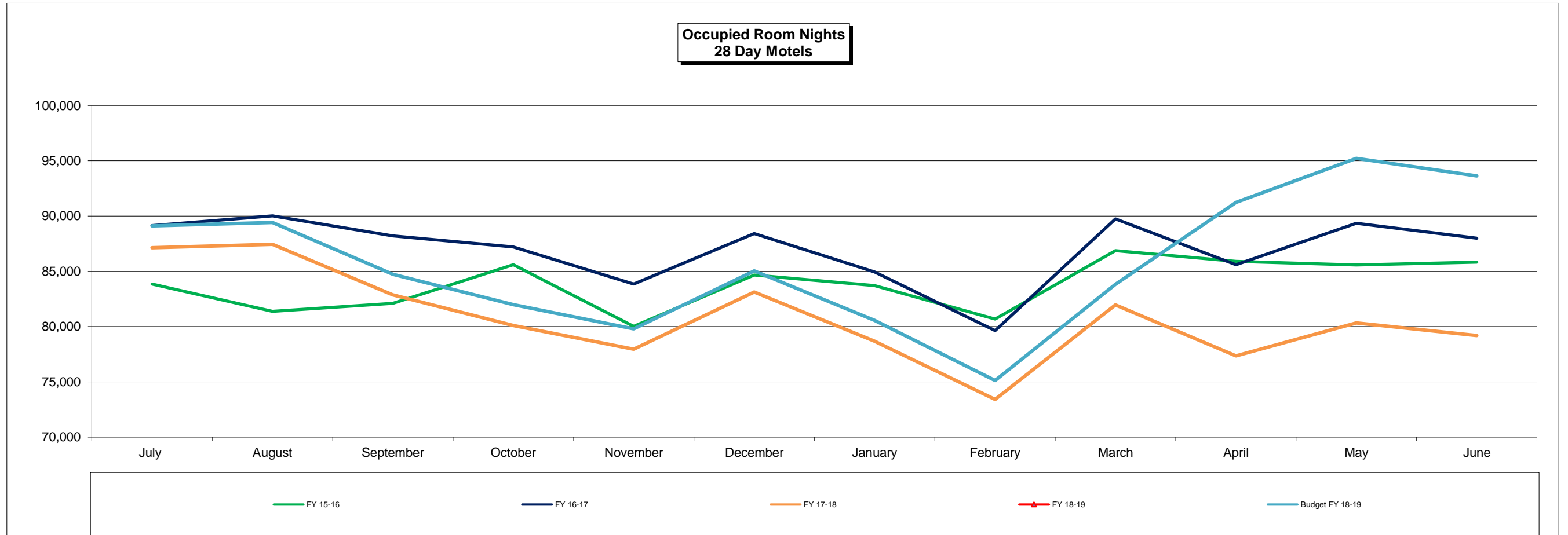
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%
July	31,313	34,154	37,230	27,748	27,566	36,562	29,468	37,182	(7,714)	-20.7%	(7,094)	-19.4%
August	34,534	36,130	38,087	27,735	27,859	33,292	28,390	33,864	(5,474)	-16.2%	(4,902)	-14.7%
September	32,959	32,543	33,008	28,090	28,635	30,166	27,269	30,689	(3,420)	-11.1%	(2,897)	-9.6%
October	27,385	27,803	30,512	25,952	24,047	25,344	26,620	25,776	844	3.3%	1,276	5.0%
November	23,084	23,565	26,120	19,807	20,851	22,802	22,510	23,187	(677)	-2.9%	(292)	-1.3%
December	24,537	24,746	29,700	22,105	22,418	23,064	22,898	23,453	(555)	-2.4%	(166)	-0.7%
January	24,161	22,362	24,372	21,729	22,825	20,172	22,733	20,498	2,235	10.9%	2,561	12.7%
February	23,321	22,913	23,162	21,483	23,995	22,042	20,859	22,408	(1,549)	-6.9%	(1,183)	-5.4%
March	27,841	26,779	24,650	21,835	28,447	24,096	24,657	24,559	98	0.4%	561	2.3%
April	31,606	28,302	25,400	23,243	28,855	23,477	23,837	29,607	(5,770)	-19.5%	360	1.5%
May	31,315	30,580	29,035	22,731	30,309	28,647	25,460	31,091	(5,631)	-18.1%	(3,187)	-11.1%
June	34,242	30,357	29,073	24,873	32,229	27,516	25,984	33,066	(7,082)	-21.4%	(1,532)	-5.6%
Totals	346,298	340,234	350,349	287,331	318,036	317,180	300,685	335,380	(34,695)	-10.3%	(16,495)	-5.2%



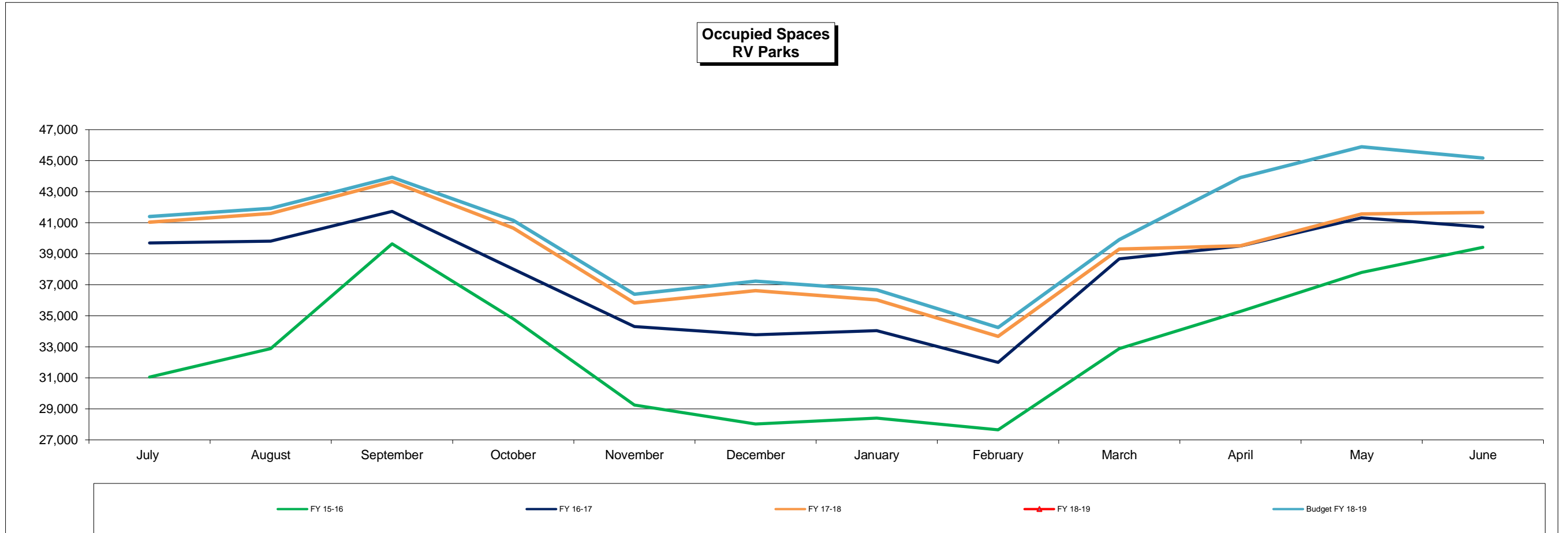
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-28 Day Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	79,499	78,254	77,783	83,859	89,142	87,126	78,044	89,105	(11,061)	-12.4%	(9,082)	-10.4%
August	80,963	82,724	77,439	81,383	90,013	87,438	79,909	89,402	(9,493)	-10.6%	(7,529)	-8.6%
September	72,378	76,034	70,904	82,100	88,198	82,878	75,487	84,733	(9,246)	-10.9%	(7,391)	-8.9%
October	76,159	79,705	77,692	85,587	87,210	80,104	76,737	81,985	(5,248)	-6.4%	(3,367)	-4.2%
November	74,080	77,168	72,177	80,022	83,858	77,951	76,089	79,786	(3,697)	-4.6%	(1,862)	-2.4%
December	75,329	75,944	76,473	84,667	88,415	83,119	77,622	85,029	(7,407)	-8.7%	(5,497)	-6.6%
January	72,740	74,210	80,907	83,704	84,953	78,688	76,636	80,569	(3,933)	-4.9%	(2,052)	-2.6%
February	68,749	68,290	74,284	80,692	79,637	73,411	69,577	75,125	(5,548)	-7.4%	(3,834)	-5.2%
March	76,197	74,686	80,294	86,867	89,744	81,972	76,622	83,813	(7,191)	-8.6%	(5,350)	-6.5%
April	73,937	72,661	77,138	85,907	85,594	77,359	73,586	91,235	(17,649)	-19.3%	(3,773)	-4.9%
May	80,079	76,576	81,225	85,563	89,342	80,336	77,341	95,216	(17,875)	-18.8%	(2,995)	-3.7%
June	74,756	72,170	78,844	85,835	87,986	79,192	73,987	93,617	(19,630)	-21.0%	(5,205)	-6.6%
Totals	904,866	908,422	925,160	1,006,186	1,044,092	969,574	911,637	1,029,615	(117,978)	-11.5%	(57,937)	-5.5%



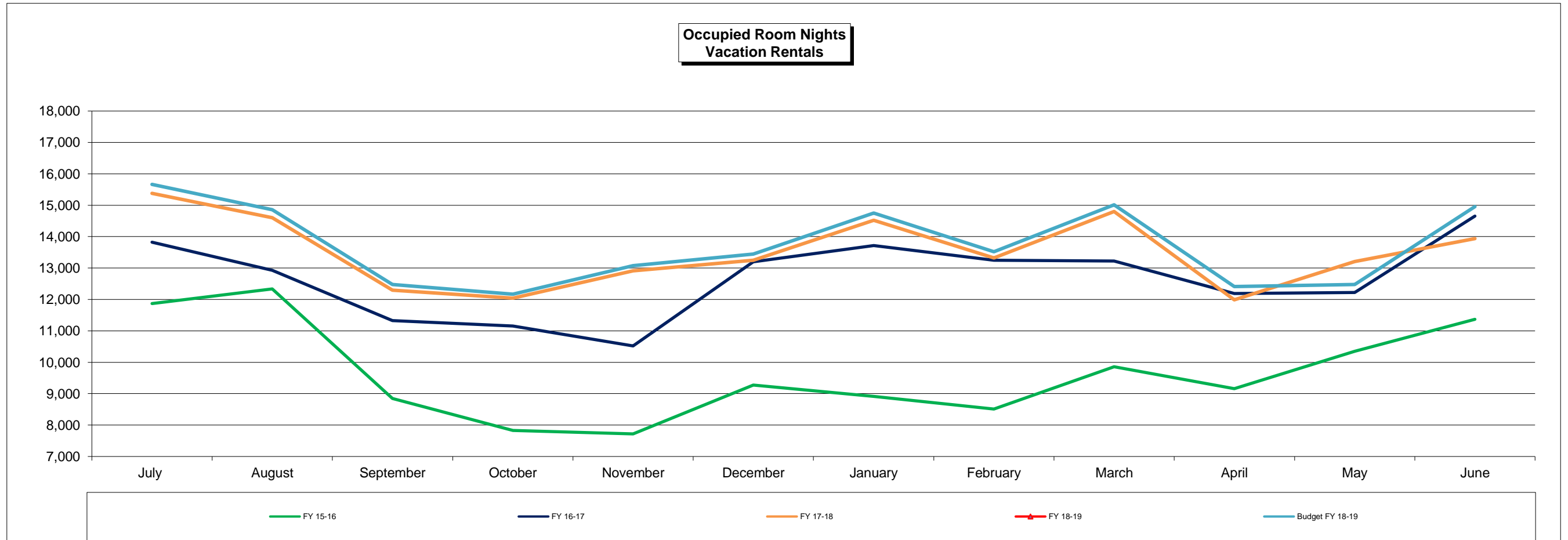
**Reno-Sparks Convention and Visitors Authority
Occupied Spaces-RV Parks
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	31,964	35,668	34,223	31,050	39,699	41,037	40,850	41,396	(546)	-1.3%	(187)	-0.5%
August	35,115	37,779	34,807	32,879	39,805	41,601	42,342	41,931	411	1.0%	741	1.8%
September	34,171	37,774	36,030	39,642	41,731	43,655	44,237	43,923	314	0.7%	582	1.3%
October	31,074	34,317	31,586	34,798	38,014	40,650	39,937	41,159	(1,222)	-3.0%	(713)	-1.8%
November	26,240	27,691	27,389	29,247	34,309	35,823	36,617	36,391	226	0.6%	794	2.2%
December	25,417	27,531	26,566	28,033	33,777	36,618	35,516	37,238	(1,722)	-4.6%	(1,102)	-3.0%
January	24,382	25,555	26,435	28,410	34,038	36,030	35,305	36,670	(1,365)	-3.7%	(725)	-2.0%
February	21,820	22,330	24,012	27,651	31,997	33,676	32,167	34,246	(2,079)	-6.1%	(1,509)	-4.5%
March	26,360	26,046	29,046	32,881	38,672	39,305	37,611	39,917	(2,306)	-5.8%	(1,694)	-4.3%
April	28,966	28,671	31,168	35,288	39,496	39,523	39,443	43,911	(4,468)	-10.2%	(80)	-0.2%
May	33,034	31,583	33,579	37,798	41,318	41,569	38,540	45,896	(7,356)	-16.0%	(3,029)	-7.3%
June	35,582	31,416	30,108	39,422	40,717	41,672	39,538	45,165	(5,627)	-12.5%	(2,134)	-5.1%
Totals	354,125	366,361	364,949	397,099	453,573	471,159	462,103	487,843	(25,740)	-5.3%	(9,056)	-2.0%



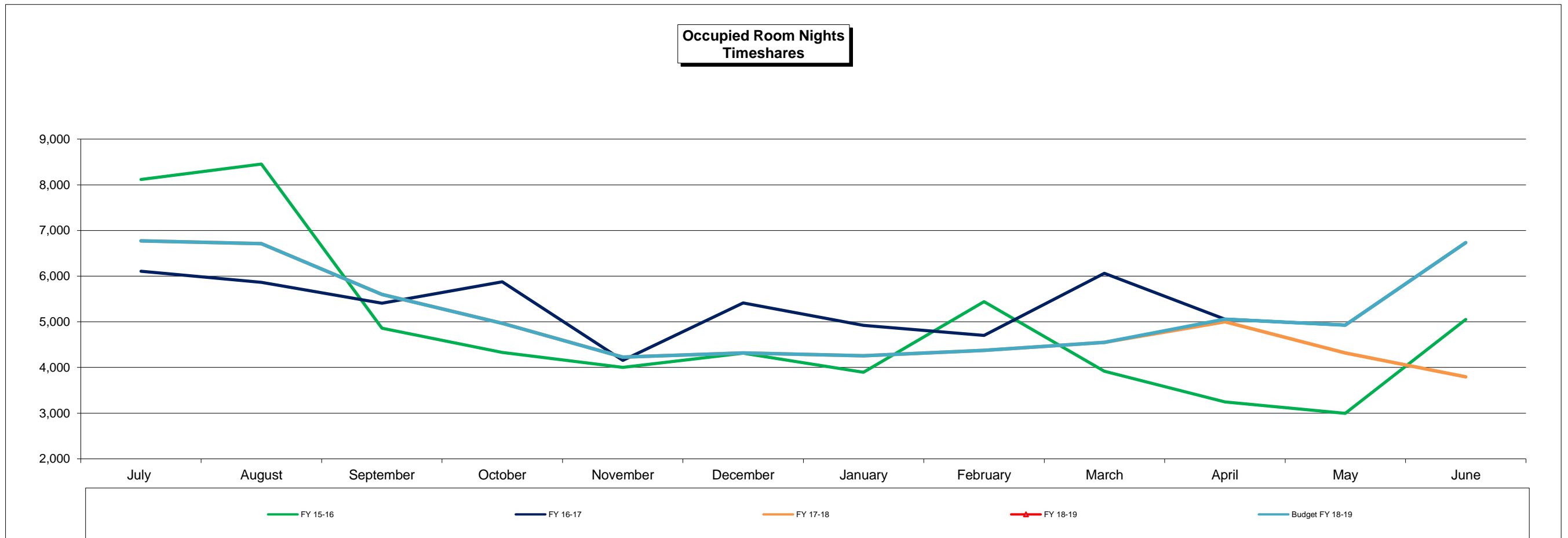
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Vacation Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	12,500	12,930	11,688	11,869	13,825	15,378	17,270	15,663	1,607	10.3%	1,892	12.3%
August	12,312	12,710	11,609	12,335	12,925	14,602	15,473	14,855	618	4.2%	871	6.0%
September	10,329	9,296	8,232	8,851	11,327	12,298	12,983	12,473	510	4.1%	685	5.6%
October	8,904	8,461	7,665	7,828	11,153	12,040	12,155	12,167	(12)	-0.1%	115	1.0%
November	8,783	8,252	7,416	7,719	10,520	12,909	12,979	13,073	(94)	-0.7%	70	0.5%
December	10,066	9,936	9,436	9,274	13,198	13,245	14,520	13,442	1,078	8.0%	1,275	9.6%
January	9,669	8,882	9,204	8,910	13,715	14,520	18,888	14,752	4,136	28.0%	4,368	30.1%
February	9,258	8,178	8,004	8,507	13,244	13,321	14,950	13,519	1,431	10.6%	1,629	12.2%
March	9,136	7,876	7,956	9,859	13,225	14,797	16,072	15,014	1,058	7.0%	1,275	8.6%
April	8,654	7,791	7,898	9,156	12,190	11,988	14,069	12,410	1,659	13.4%	2,081	17.4%
May	9,288	7,679	8,292	10,352	12,219	13,204	15,265	12,478	2,787	22.3%	2,061	15.6%
June	9,309	8,652	8,950	11,365	14,654	13,940	14,965	14,958	7	0.0%	1,025	7.4%
Totals	118,208	110,643	106,350	116,025	152,195	162,242	179,589	164,804	14,785	9.0%	17,347	11.4%



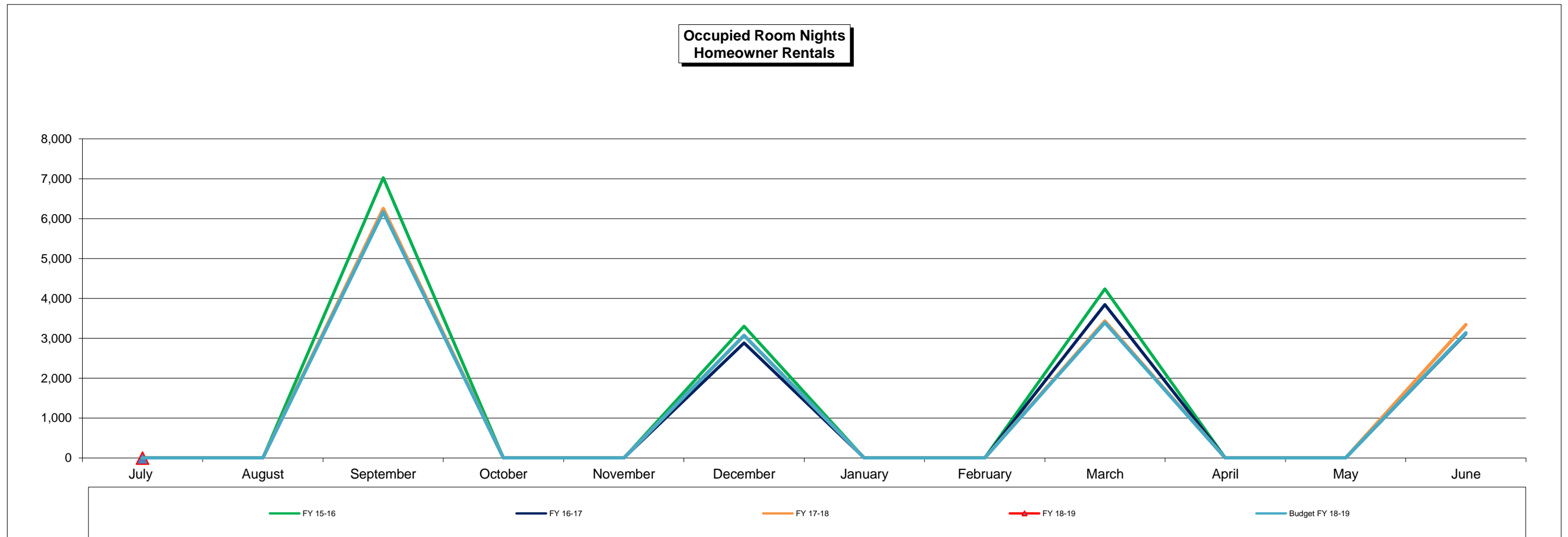
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Timeshares
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	6,750	8,376	9,603	8,116	6,105	6,772	3,852	6,772	(2,920)	-43.1%	(2,920)	-43.1%
August	5,733	8,191	7,837	8,453	5,862	6,709	3,143	6,709	(3,566)	-53.2%	(3,566)	-53.2%
September	5,985	8,394	10,176	4,861	5,405	5,602	3,113	5,602	(2,489)	-44.4%	(2,489)	-44.4%
October	5,030	7,744	10,037	4,331	5,877	4,969	3,039	4,969	(1,930)	-38.8%	(1,930)	-38.8%
November	3,884	5,612	8,268	4,004	4,156	4,227	2,531	4,227	(1,696)	-40.1%	(1,696)	-40.1%
December	3,789	6,387	7,318	4,312	5,411	4,318	2,572	4,318	(1,746)	-40.4%	(1,746)	-40.4%
January	3,640	5,397	6,635	3,897	4,924	4,255	2,825	4,255	(1,430)	-33.6%	(1,430)	-33.6%
February	3,687	5,704	6,668	5,439	4,701	4,374	2,666	4,374	(1,708)	-39.0%	(1,708)	-39.0%
March	4,806	6,152	8,967	3,915	6,064	4,547	3,241	4,547	(1,306)	-28.7%	(1,306)	-28.7%
April	4,989	6,711	8,716	3,245	5,055	5,002	2,264	5,055	(2,791)	-55.2%	(2,738)	-54.7%
May	4,810	6,860	9,397	2,996	4,925	4,321	2,282	4,925	(2,643)	-53.7%	(2,039)	-47.2%
June	7,603	9,125	10,381	5,050	6,734	3,795	3,191	6,734	(3,543)	-52.6%	(604)	-15.9%
Totals	60,706	84,653	104,003	58,619	65,219	58,891	34,719	62,487	(27,768)	-44.4%	(24,172)	-37.1%



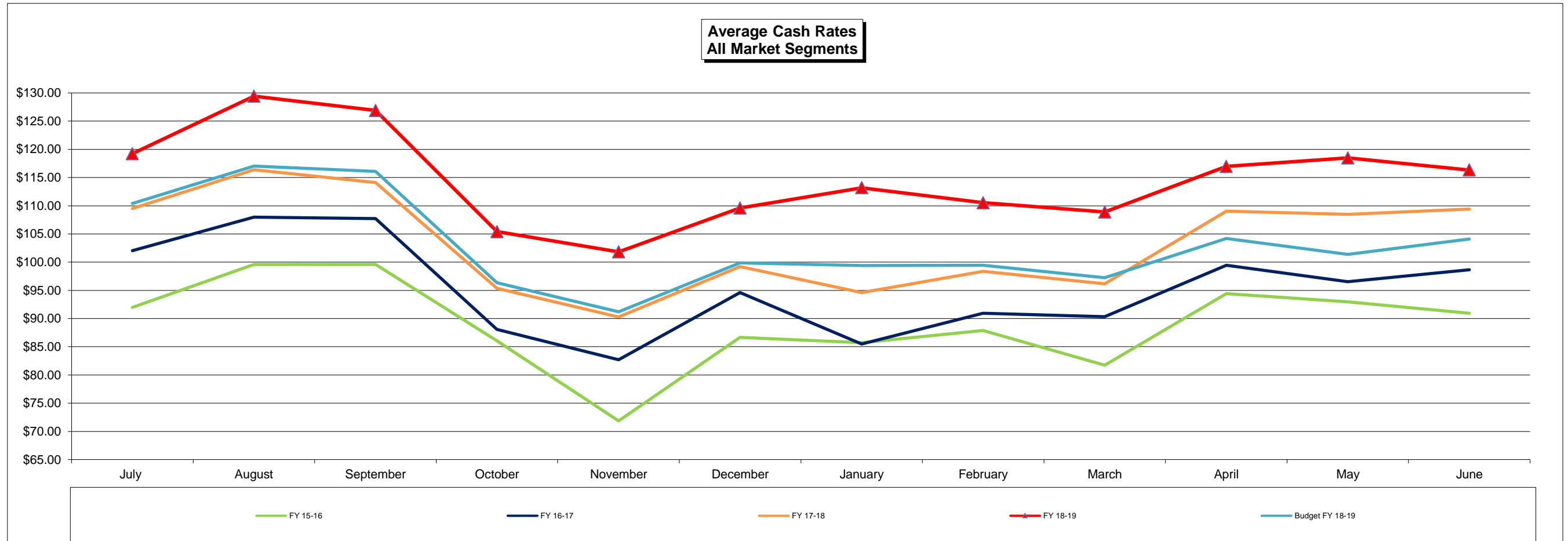
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Homeowner Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			FY 18-19	Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18			Amount	%	Amount	%
July	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
August	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
September	-	-	4,405	7,025	6,215	6,253	5,595	6,168	(573)	-9.3%	(658)	-11.8%
October	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	-	2,833	3,306	2,886	3,070	2,326	3,070	(744)	-24.2%	(744)	-32.0%
January	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	-	3,082	4,240	3,848	3,435	3,199	3,395	(196)	-5.8%	(236)	-7.4%
April	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	-	3,155	3,138	3,117	3,344	2,888	3,137	(249)	-7.9%	(456)	-15.8%
Totals	-	-	13,475	17,709	16,066	16,102	14,008	15,770	(1,762)	0.0%	(2,094)	0.0%



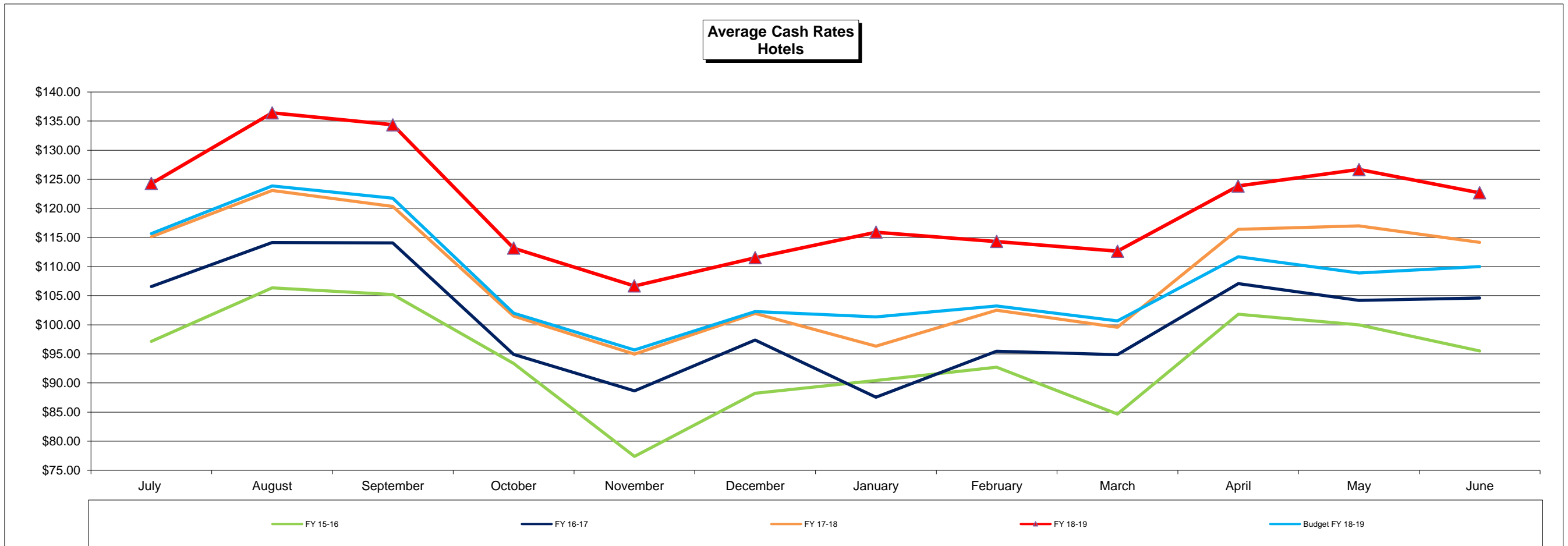
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Consolidated Summary
Trend**

Month	Actual			Budget			Variance from Budget		Variance from FY 17-18			
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%	
July	\$ 79.00	\$ 89.43	\$ 89.75	\$ 91.97	\$ 102.05	\$ 109.51	\$ 119.24	\$ 110.42	\$ 8.82	8.0%	\$ 9.73	8.9%
August	\$ 86.74	\$ 95.61	\$ 96.42	\$ 99.59	\$ 107.98	\$ 116.38	\$ 129.42	\$ 117.03	\$ 12.39	10.6%	\$ 13.04	11.2%
September	\$ 83.12	\$ 85.98	\$ 85.68	\$ 99.60	\$ 107.72	\$ 114.13	\$ 126.90	\$ 116.11	\$ 10.79	9.3%	\$ 12.77	11.2%
October	\$ 69.67	\$ 71.25	\$ 72.04	\$ 86.04	\$ 88.09	\$ 95.37	\$ 105.41	\$ 96.35	\$ 9.06	9.4%	\$ 10.04	10.5%
November	\$ 61.10	\$ 66.69	\$ 66.31	\$ 71.86	\$ 82.70	\$ 90.28	\$ 101.82	\$ 91.20	\$ 10.62	11.6%	\$ 11.54	12.8%
December	\$ 73.20	\$ 71.77	\$ 75.65	\$ 86.68	\$ 94.63	\$ 99.22	\$ 109.61	\$ 99.85	\$ 9.76	9.8%	\$ 10.39	10.5%
January	\$ 78.24	\$ 69.85	\$ 77.37	\$ 85.73	\$ 85.48	\$ 94.59	\$ 113.19	\$ 99.40	\$ 13.79	13.9%	\$ 18.60	19.7%
February	\$ 72.70	\$ 73.52	\$ 77.41	\$ 87.90	\$ 90.93	\$ 98.36	\$ 110.54	\$ 99.43	\$ 11.11	11.2%	\$ 12.18	12.4%
March	\$ 70.27	\$ 69.96	\$ 74.12	\$ 81.71	\$ 90.35	\$ 96.14	\$ 108.90	\$ 97.26	\$ 11.64	12.0%	\$ 12.76	13.3%
April	\$ 78.35	\$ 79.41	\$ 83.37	\$ 94.41	\$ 99.45	\$ 109.06	\$ 116.97	\$ 104.19	\$ 12.78	12.3%	\$ 7.91	7.3%
May	\$ 80.78	\$ 81.17	\$ 85.93	\$ 92.98	\$ 96.54	\$ 108.47	\$ 118.50	\$ 101.38	\$ 17.12	16.9%	\$ 10.03	9.2%
June	\$ 80.55	\$ 77.20	\$ 81.31	\$ 90.93	\$ 98.65	\$ 109.40	\$ 116.34	\$ 104.10	\$ 12.24	11.8%	\$ 6.94	6.3%
Totals	\$ 77.08	\$ 78.88	\$ 81.34	\$ 89.84	\$ 96.29	\$ 104.41	\$ 115.53	\$ 103.88	\$ 11.65	11.2%	\$ 11.12	10.7%



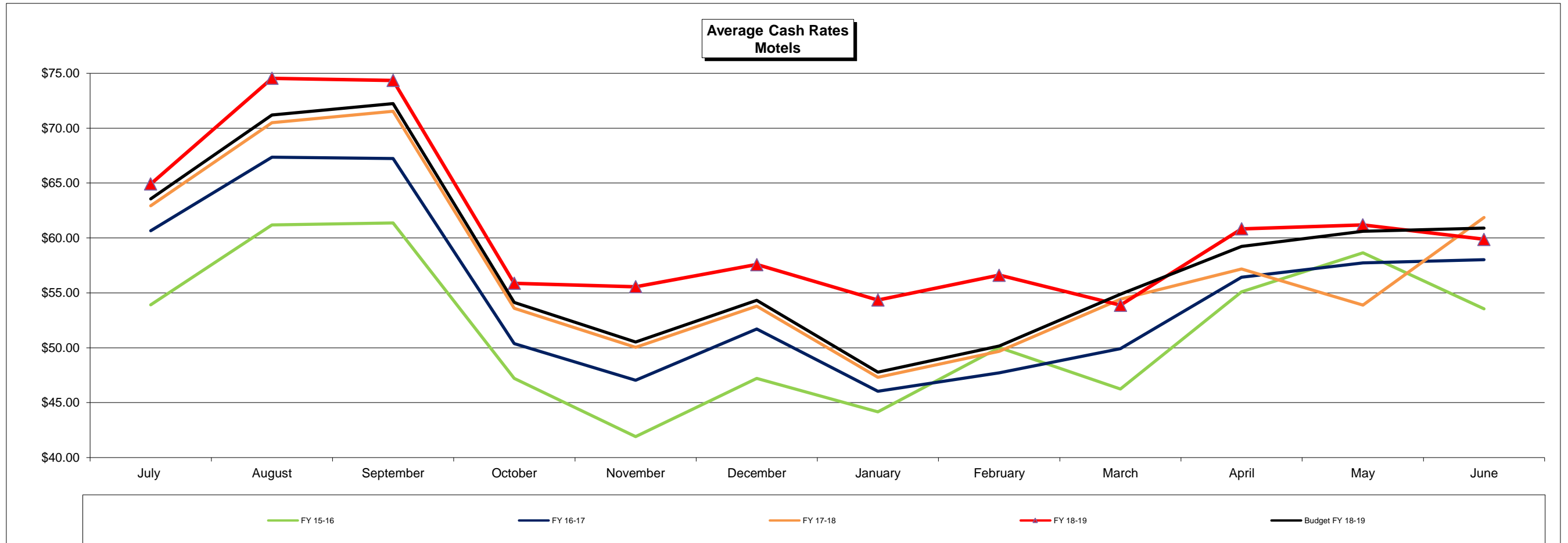
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Hotels
Trend**

Month	FY 12-13		FY 13-14		FY 14-15		Actual FY 15-16		FY 16-17		FY 17-18		FY 18-19		Budget FY 18-19		Variance from Budget		Variance from FY 17-18	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ 84.16		\$ 96.06		\$ 97.22		\$ 97.15		\$ 106.57		\$ 115.13		\$ 124.29		\$ 115.69		\$ 8.60	7.4%	\$ 9.16	8.0%
August	\$ 92.91		\$ 103.35		\$ 103.98		\$ 106.35		\$ 114.14		\$ 123.08		\$ 136.42		\$ 123.86		\$ 12.56	10.1%	\$ 13.34	10.8%
September	\$ 90.54		\$ 95.71		\$ 93.58		\$ 105.21		\$ 114.08		\$ 120.35		\$ 134.37		\$ 121.77		\$ 12.60	10.3%	\$ 14.02	11.6%
October	\$ 76.40		\$ 79.69		\$ 80.67		\$ 93.38		\$ 94.93		\$ 101.48		\$ 113.17		\$ 102.02		\$ 11.15	10.9%	\$ 11.69	11.5%
November	\$ 66.59		\$ 73.65		\$ 74.17		\$ 77.39		\$ 88.67		\$ 94.96		\$ 106.67		\$ 95.68		\$ 10.99	11.5%	\$ 11.71	12.3%
December	\$ 77.17		\$ 77.07		\$ 79.89		\$ 88.25		\$ 97.38		\$ 101.94		\$ 111.52		\$ 102.28		\$ 9.24	9.0%	\$ 9.58	9.4%
January	\$ 83.69		\$ 74.66		\$ 83.72		\$ 90.42		\$ 87.56		\$ 96.33		\$ 115.91		\$ 101.37		\$ 14.54	14.3%	\$ 19.58	20.3%
February	\$ 77.02		\$ 79.45		\$ 84.72		\$ 92.73		\$ 95.44		\$ 102.52		\$ 114.32		\$ 103.25		\$ 11.07	10.7%	\$ 11.80	11.5%
March	\$ 76.32		\$ 76.40		\$ 80.34		\$ 84.69		\$ 94.88		\$ 99.59		\$ 112.65		\$ 100.68		\$ 11.97	11.9%	\$ 13.06	13.1%
April	\$ 86.06		\$ 87.31		\$ 92.68		\$ 101.81		\$ 107.06		\$ 116.42		\$ 123.86		\$ 111.71		\$ 12.15	10.9%	\$ 7.44	6.4%
May	\$ 88.41		\$ 89.30		\$ 95.51		\$ 100.01		\$ 104.19		\$ 117.00		\$ 126.69		\$ 108.91		\$ 17.78	16.3%	\$ 9.69	8.3%
June	\$ 88.12		\$ 84.51		\$ 88.16		\$ 95.52		\$ 104.62		\$ 114.17		\$ 122.69		\$ 110.01		\$ 12.68	11.5%	\$ 8.52	7.5%
Totals	\$ 83.29		\$ 86.00		\$ 88.76		\$ 95.09		\$ 101.75		\$ 109.60		\$ 121.09		\$ 108.93		\$ 12.16	11.2%	\$ 11.49	10.5%



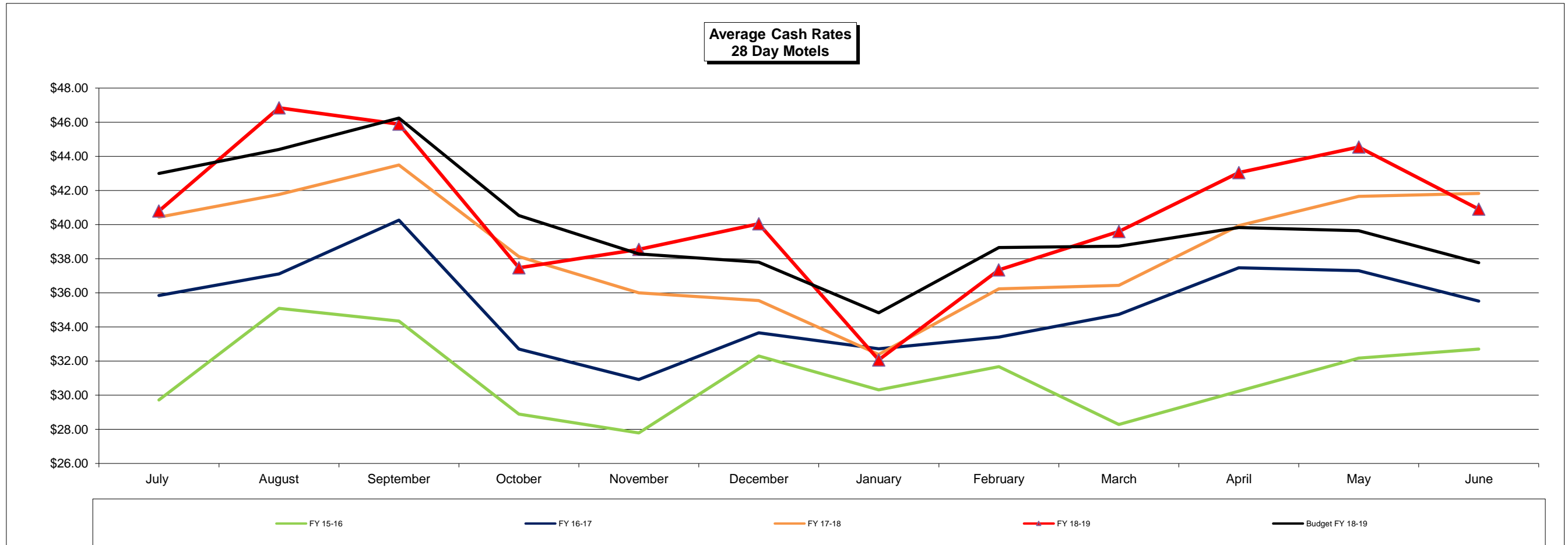
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Motels
Trend**

Month	FY 12-13		FY 13-14		FY 14-15		Actual			Budget		Variance from Budget		Variance from FY 17-18	
							FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	\$ 47.44	\$ 50.63	\$ 52.47	\$ 53.90	\$ 60.66	\$ 62.93	\$ 64.92	\$ 63.55	\$ 1.37	2.2%	\$ 1.99	3.2%			
August	\$ 55.89	\$ 60.81	\$ 60.40	\$ 61.19	\$ 67.36	\$ 70.51	\$ 74.54	\$ 71.20	\$ 3.34	4.7%	\$ 4.03	5.7%			
September	\$ 58.10	\$ 56.95	\$ 53.32	\$ 61.37	\$ 67.23	\$ 71.54	\$ 74.35	\$ 72.24	\$ 2.11	2.9%	\$ 2.81	3.9%			
October	\$ 42.10	\$ 42.49	\$ 44.55	\$ 47.22	\$ 50.37	\$ 53.60	\$ 55.88	\$ 54.12	\$ 1.76	3.3%	\$ 2.28	4.3%			
November	\$ 38.79	\$ 42.06	\$ 40.75	\$ 41.91	\$ 47.04	\$ 50.03	\$ 55.56	\$ 50.52	\$ 5.04	10.0%	\$ 5.53	11.1%			
December	\$ 43.32	\$ 42.86	\$ 44.93	\$ 47.22	\$ 51.72	\$ 53.79	\$ 57.58	\$ 54.32	\$ 3.26	6.0%	\$ 3.79	7.0%			
January	\$ 42.87	\$ 40.96	\$ 43.47	\$ 44.16	\$ 46.04	\$ 47.31	\$ 54.35	\$ 47.78	\$ 6.57	13.8%	\$ 7.04	14.9%			
February	\$ 43.55	\$ 43.31	\$ 44.18	\$ 50.02	\$ 47.72	\$ 49.67	\$ 56.61	\$ 50.16	\$ 6.45	12.9%	\$ 6.94	14.0%			
March	\$ 41.71	\$ 41.36	\$ 45.36	\$ 46.25	\$ 49.91	\$ 54.42	\$ 53.88	\$ 54.87	\$ (0.99)	-1.8%	\$ (0.54)	-1.0%			
April	\$ 49.48	\$ 51.35	\$ 51.64	\$ 55.10	\$ 56.43	\$ 57.17	\$ 60.83	\$ 59.24	\$ 1.59	2.7%	\$ 3.66	6.4%			
May	\$ 51.77	\$ 52.43	\$ 53.33	\$ 58.65	\$ 57.74	\$ 53.89	\$ 61.19	\$ 60.61	\$ 0.58	1.0%	\$ 7.30	13.5%			
June	\$ 49.88	\$ 47.71	\$ 50.16	\$ 53.56	\$ 58.02	\$ 61.86	\$ 59.88	\$ 60.91	\$ (1.03)	-1.7%	\$ (1.98)	-3.2%			
Totals	\$ 47.92	\$ 48.80	\$ 49.39	\$ 52.27	\$ 55.70	\$ 58.40	\$ 61.37	\$ 59.53	\$ 1.84	3.1%	\$ 2.97	5.1%			



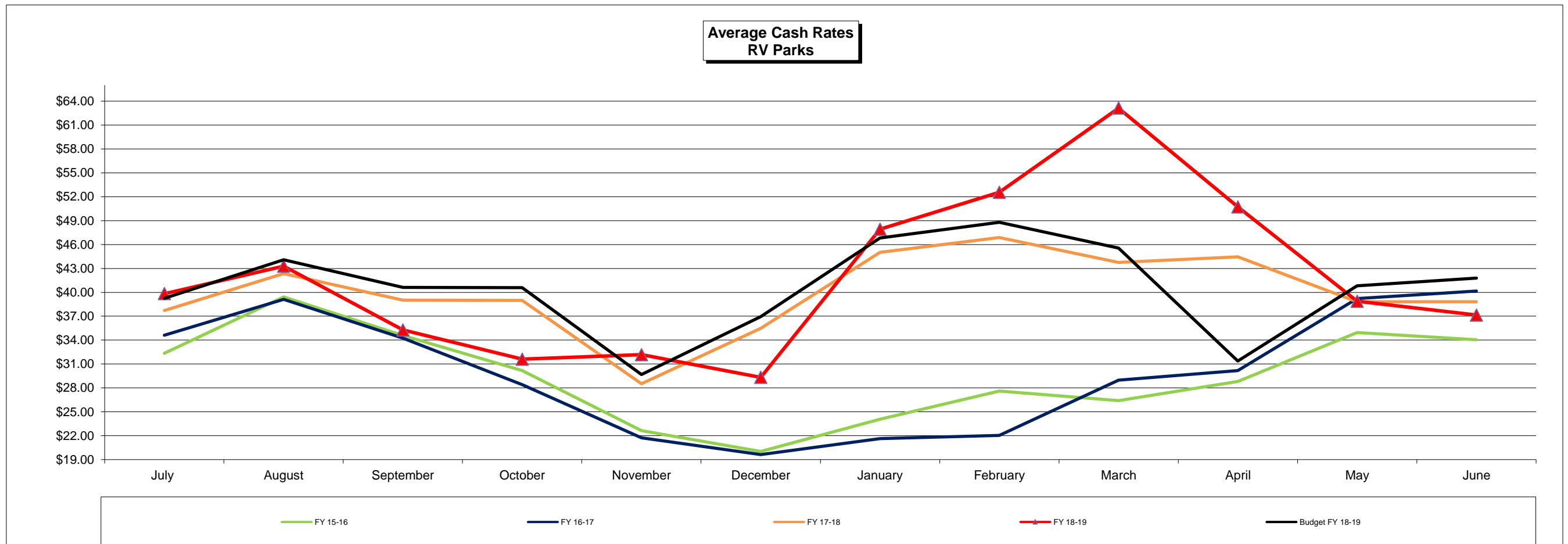
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-28 Day Motels
Trend**

Month	Actual			Budget			Variance from Budget		Variance from FY 17-18		
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	Amount	%	Amount	%
July	\$ 23.62	\$ 23.73	\$ 26.74	\$ 29.72	\$ 35.84	\$ 40.44	\$ 40.79	\$ (2.20)	-5.1%	\$ 0.35	0.9%
August	\$ 25.44	\$ 27.99	\$ 30.35	\$ 35.09	\$ 37.11	\$ 41.76	\$ 46.84	\$ 2.44	5.5%	\$ 5.08	12.2%
September	\$ 27.03	\$ 26.77	\$ 26.81	\$ 34.34	\$ 40.26	\$ 43.49	\$ 45.89	\$ (0.35)	-0.8%	\$ 2.40	5.5%
October	\$ 23.29	\$ 23.59	\$ 24.72	\$ 28.89	\$ 32.71	\$ 38.12	\$ 37.47	\$ (3.06)	-7.5%	\$ (0.65)	-1.7%
November	\$ 23.36	\$ 22.51	\$ 24.23	\$ 27.79	\$ 30.92	\$ 36.00	\$ 38.54	\$ 0.26	0.7%	\$ 2.54	7.1%
December	\$ 22.74	\$ 22.47	\$ 24.95	\$ 32.29	\$ 33.65	\$ 35.55	\$ 40.05	\$ 2.25	6.0%	\$ 4.50	12.7%
January	\$ 21.96	\$ 22.51	\$ 25.89	\$ 30.32	\$ 32.72	\$ 32.39	\$ 32.07	\$ (2.76)	-7.9%	\$ (0.32)	-1.0%
February	\$ 23.57	\$ 23.21	\$ 26.41	\$ 31.68	\$ 33.41	\$ 36.23	\$ 37.34	\$ (1.31)	-3.4%	\$ 1.11	3.1%
March	\$ 22.82	\$ 21.87	\$ 26.61	\$ 28.28	\$ 34.73	\$ 36.43	\$ 39.59	\$ 0.86	2.2%	\$ 3.16	8.7%
April	\$ 23.83	\$ 24.49	\$ 30.22	\$ 30.23	\$ 37.46	\$ 39.94	\$ 43.04	\$ 3.22	8.1%	\$ 3.10	7.8%
May	\$ 24.10	\$ 28.37	\$ 30.66	\$ 32.18	\$ 37.29	\$ 41.66	\$ 44.55	\$ 4.91	12.4%	\$ 2.89	6.9%
June	\$ 23.45	\$ 24.41	\$ 26.54	\$ 32.70	\$ 35.51	\$ 41.83	\$ 40.91	\$ 3.15	8.3%	\$ (0.92)	-2.2%
Totals	\$ 23.88	\$ 24.47	\$ 27.04	\$ 31.18	\$ 35.24	\$ 38.87	\$ 40.80	\$ 0.62	1.5%	\$ 1.93	5.0%



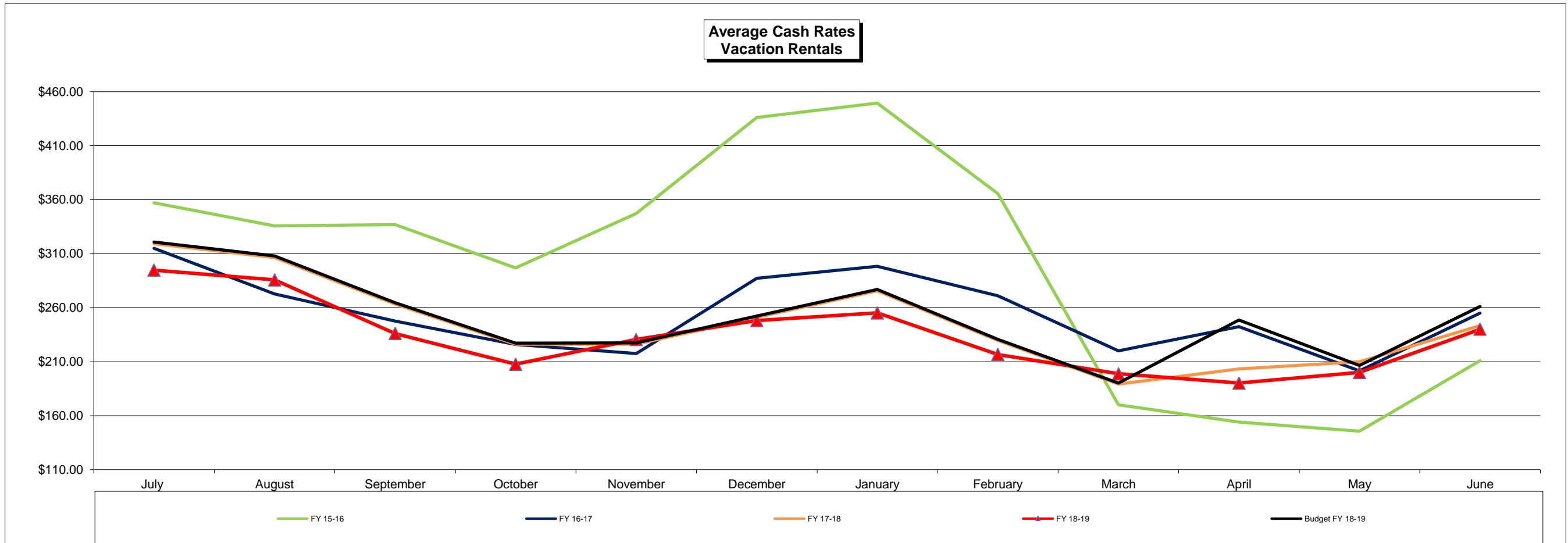
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-RV Parks
Trend**

Month	Actual			FY 15-16	FY 16-17	FY 17-18	FY 18-19	Budget		Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15					FY 18-19	FY 18-19	Amount	%	Amount	%
July	\$ 30.85	\$ 31.79	\$ 37.88	\$ 32.33	\$ 34.60	\$ 37.70	\$ 39.83	\$ 39.24	\$ 0.59	1.5%	\$ 2.13	6.2%	
August	\$ 40.60	\$ 40.61	\$ 33.17	\$ 39.42	\$ 39.10	\$ 42.36	\$ 43.29	\$ 44.09	\$ (0.80)	-1.8%	\$ 0.93	2.4%	
September	\$ 34.96	\$ 34.06	\$ 32.73	\$ 34.59	\$ 34.23	\$ 39.03	\$ 35.28	\$ 40.62	\$ (5.34)	-13.1%	\$ (3.75)	-11.0%	
October	\$ 28.41	\$ 25.86	\$ 26.01	\$ 30.18	\$ 28.42	\$ 38.98	\$ 31.61	\$ 40.57	\$ (8.96)	-22.1%	\$ (7.37)	-25.9%	
November	\$ 22.47	\$ 19.54	\$ 20.38	\$ 22.62	\$ 21.75	\$ 28.52	\$ 32.18	\$ 29.68	\$ 2.50	8.4%	\$ 3.66	16.8%	
December	\$ 20.41	\$ 16.77	\$ 19.88	\$ 20.02	\$ 19.63	\$ 35.49	\$ 29.32	\$ 36.94	\$ (7.62)	-20.6%	\$ (6.17)	-31.4%	
January	\$ 21.28	\$ 20.15	\$ 21.86	\$ 24.07	\$ 21.64	\$ 45.01	\$ 47.91	\$ 46.83	\$ 1.08	2.3%	\$ 2.90	13.4%	
February	\$ 22.57	\$ 19.88	\$ 23.49	\$ 27.62	\$ 22.04	\$ 46.88	\$ 52.56	\$ 48.79	\$ 3.77	7.7%	\$ 5.68	25.8%	
March	\$ 23.46	\$ 26.69	\$ 24.72	\$ 26.40	\$ 28.96	\$ 43.75	\$ 63.12	\$ 45.54	\$ 17.58	38.6%	\$ 19.37	66.9%	
April	\$ 29.84	\$ 24.57	\$ 26.55	\$ 28.82	\$ 30.16	\$ 44.46	\$ 50.72	\$ 31.39	\$ 19.33	61.6%	\$ 6.26	20.8%	
May	\$ 32.81	\$ 29.12	\$ 32.93	\$ 34.93	\$ 39.22	\$ 38.81	\$ 38.88	\$ 40.82	\$ (1.94)	-4.8%	\$ 0.07	0.2%	
June	\$ 33.54	\$ 31.34	\$ 30.88	\$ 34.05	\$ 40.16	\$ 38.81	\$ 37.14	\$ 41.80	\$ (4.66)	-11.1%	\$ (1.67)	-4.2%	
Totals	\$ 31.68	\$ 29.56	\$ 29.91	\$ 32.17	\$ 32.67	\$ 39.72	\$ 39.89	\$ 40.19	\$ (0.30)	-0.7%	\$ 0.17	0.4%	



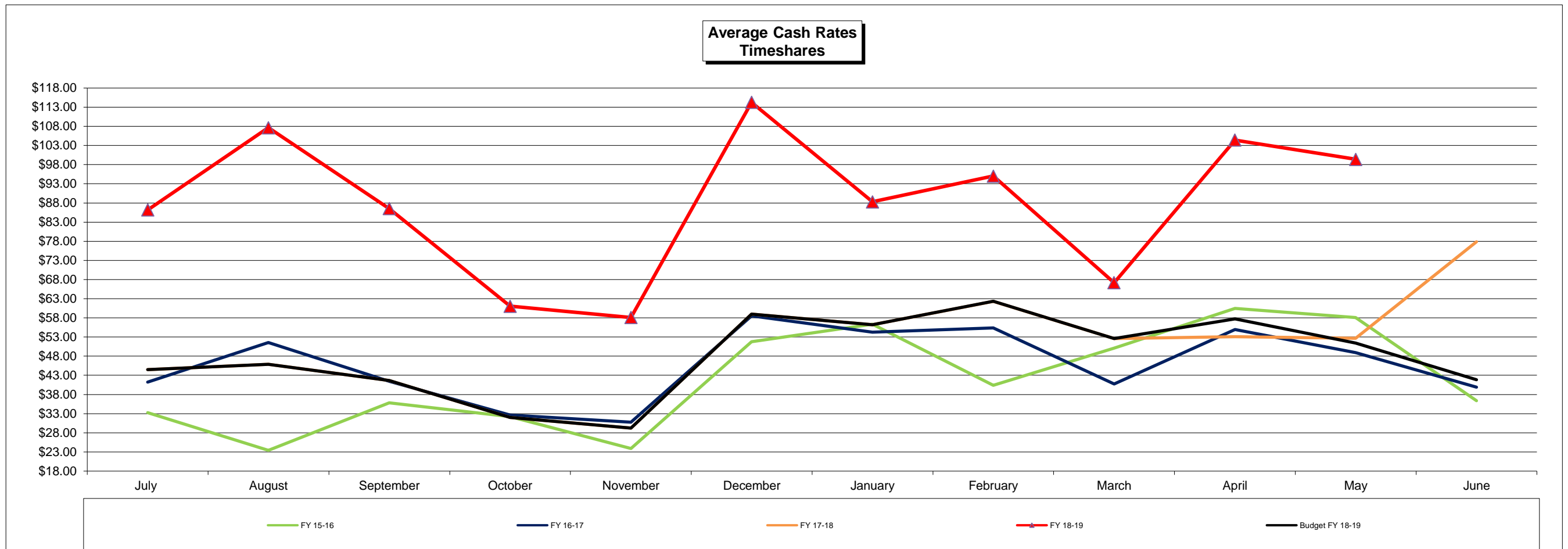
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Vacation Rentals
Trend**

Month	FY 12-13		FY 13-14		FY 14-15		Actual FY 15-16		FY 16-17		FY 17-18		FY 18-19		Budget FY 18-19		Variance from Budget		Variance from FY 17-18	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ 273.73		\$ 295.33		\$ 322.82		\$ 357.14		\$ 314.93		\$ 319.21		\$ 294.75		\$ 320.76		\$ (26.01)	-8.1%	\$ (24.46)	-7.7%
August	\$ 269.07		\$ 298.84		\$ 322.71		\$ 335.69		\$ 272.74		\$ 306.45		\$ 285.67		\$ 307.92		\$ (22.25)	-7.2%	\$ (20.78)	-6.8%
September	\$ 170.21		\$ 258.30		\$ 353.13		\$ 336.81		\$ 247.64		\$ 263.37		\$ 236.07		\$ 264.61		\$ (28.54)	-10.8%	\$ (27.30)	-10.4%
October	\$ 151.96		\$ 245.49		\$ 270.89		\$ 296.70		\$ 225.79		\$ 226.09		\$ 207.63		\$ 227.19		\$ (19.56)	-8.6%	\$ (18.46)	-8.2%
November	\$ 171.83		\$ 247.14		\$ 286.18		\$ 347.31		\$ 217.59		\$ 226.23		\$ 230.50		\$ 227.30		\$ 3.20	1.4%	\$ 4.27	1.9%
December	\$ 322.74		\$ 328.16		\$ 369.42		\$ 436.10		\$ 287.24		\$ 250.96		\$ 247.96		\$ 252.17		\$ (4.21)	-1.7%	\$ (3.00)	-1.2%
January	\$ 334.69		\$ 464.49		\$ 465.06		\$ 449.45		\$ 298.21		\$ 275.56		\$ 255.13		\$ 276.89		\$ (21.76)	-7.9%	\$ (20.43)	-7.4%
February	\$ 325.71		\$ 319.06		\$ 349.38		\$ 365.37		\$ 270.97		\$ 229.54		\$ 216.65		\$ 230.66		\$ (14.01)	-6.1%	\$ (12.89)	-5.6%
March	\$ 289.97		\$ 274.00		\$ 310.97		\$ 170.01		\$ 220.03		\$ 189.22		\$ 198.78		\$ 190.14		\$ 8.64	4.5%	\$ 9.56	5.1%
April	\$ 218.42		\$ 196.08		\$ 224.03		\$ 153.88		\$ 242.50		\$ 203.28		\$ 190.18		\$ 248.42		\$ (58.24)	-23.4%	\$ (13.10)	-6.4%
May	\$ 217.83		\$ 219.53		\$ 326.93		\$ 145.56		\$ 201.46		\$ 209.95		\$ 199.94		\$ 206.37		\$ (6.43)	-3.1%	\$ (10.01)	-4.8%
June	\$ 273.30		\$ 261.65		\$ 332.89		\$ 210.81		\$ 254.88		\$ 243.41		\$ 239.95		\$ 261.07		\$ (21.12)	-8.1%	\$ (3.46)	-1.4%
Totals	\$ 262.56		\$ 298.27		\$ 337.00		\$ 281.80		\$ 261.62		\$ 250.66		\$ 236.33		\$ 256.87		\$ (20.54)	-8.0%	\$ (14.33)	-5.7%



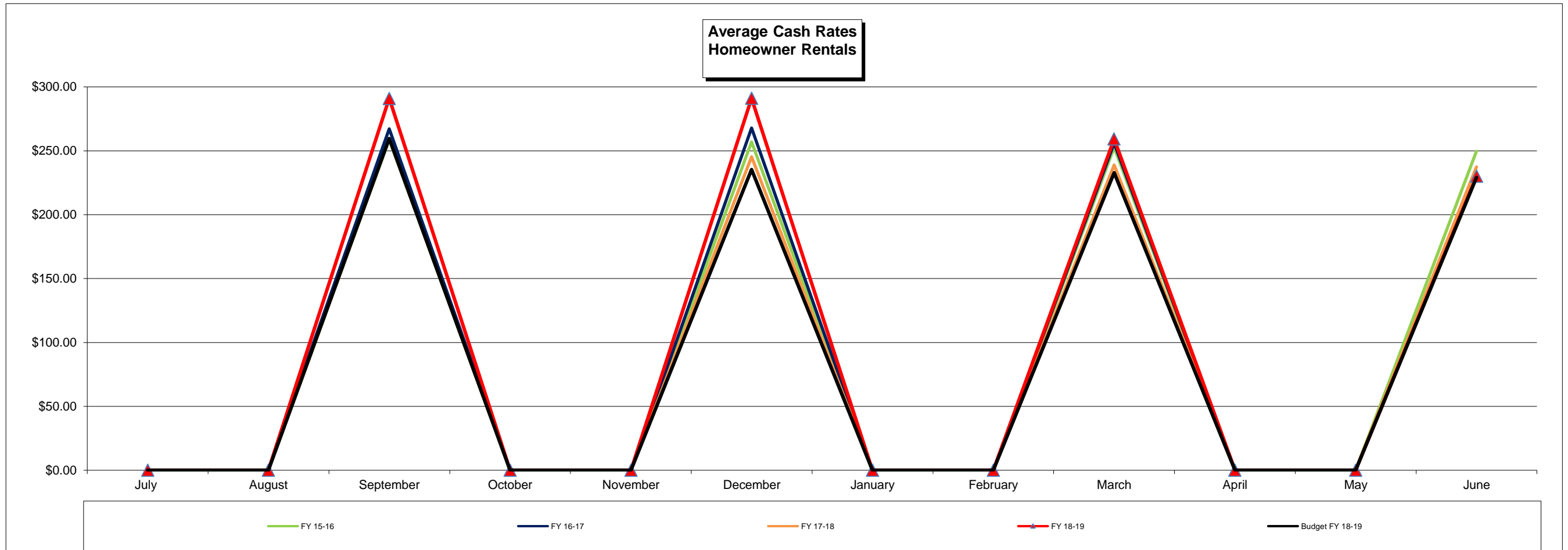
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Timeshares
Trend**

Month	FY 12-13		FY 13-14		FY 14-15		Actual FY 15-16		FY 16-17		FY 17-18		FY 18-19		Budget FY 18-19		Variance from Budget		Variance from FY 17-18	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ 24.09		\$ 30.65		\$ 32.09		\$ 33.25		\$ 41.23		\$ 44.52		\$ 86.17		\$ 44.52		\$ 41.65	93.6%	\$ 41.65	93.6%
August	\$ 29.78		\$ 31.38		\$ 35.67		\$ 23.42		\$ 51.58		\$ 45.87		\$ 107.65		\$ 45.87		\$ 61.78	134.7%	\$ 61.78	134.7%
September	\$ 28.97		\$ 20.68		\$ 17.43		\$ 35.82		\$ 41.44		\$ 41.64		\$ 86.53		\$ 41.64		\$ 44.89	107.8%	\$ 44.89	107.8%
October	\$ 26.00		\$ 19.09		\$ 12.48		\$ 32.24		\$ 32.64		\$ 32.01		\$ 61.03		\$ 32.01		\$ 29.02	90.7%	\$ 29.02	90.7%
November	\$ 21.13		\$ 15.23		\$ 9.04		\$ 23.92		\$ 30.77		\$ 29.23		\$ 58.09		\$ 29.23		\$ 28.86	98.7%	\$ 28.86	98.7%
December	\$ 43.81		\$ 22.50		\$ 18.83		\$ 51.78		\$ 58.52		\$ 58.97		\$ 114.25		\$ 58.97		\$ 55.28	93.7%	\$ 55.28	93.7%
January	\$ 35.70		\$ 21.17		\$ 16.73		\$ 56.37		\$ 54.24		\$ 56.21		\$ 88.30		\$ 56.21		\$ 32.09	57.1%	\$ 32.09	57.1%
February	\$ 45.57		\$ 27.37		\$ 16.10		\$ 40.39		\$ 55.38		\$ 62.34		\$ 95.01		\$ 62.34		\$ 32.67	52.4%	\$ 32.67	52.4%
March	\$ 27.01		\$ 21.27		\$ 15.16		\$ 50.11		\$ 40.72		\$ 52.63		\$ 67.16		\$ 52.63		\$ 14.53	27.6%	\$ 14.53	27.6%
April	\$ 37.37		\$ 28.81		\$ 20.28		\$ 60.47		\$ 54.99		\$ 53.09		\$ 104.42		\$ 57.74		\$ 46.68	80.8%	\$ 51.33	96.7%
May	\$ 35.03		\$ 22.84		\$ 18.92		\$ 58.08		\$ 48.96		\$ 52.64		\$ 99.39		\$ 51.40		\$ 47.99	93.4%	\$ 46.75	88.8%
June	\$ 23.61		\$ 16.45		\$ 18.85		\$ 36.36		\$ 39.88		\$ 77.87		\$ 92.51		\$ 41.87		\$ 50.64	120.9%	\$ 14.64	18.8%
Totals	\$ 30.44		\$ 23.22		\$ 19.30		\$ 39.07		\$ 45.64		\$ 49.57		\$ 87.70		\$ 47.34		\$ 40.36	85.3%	\$ 38.13	76.9%



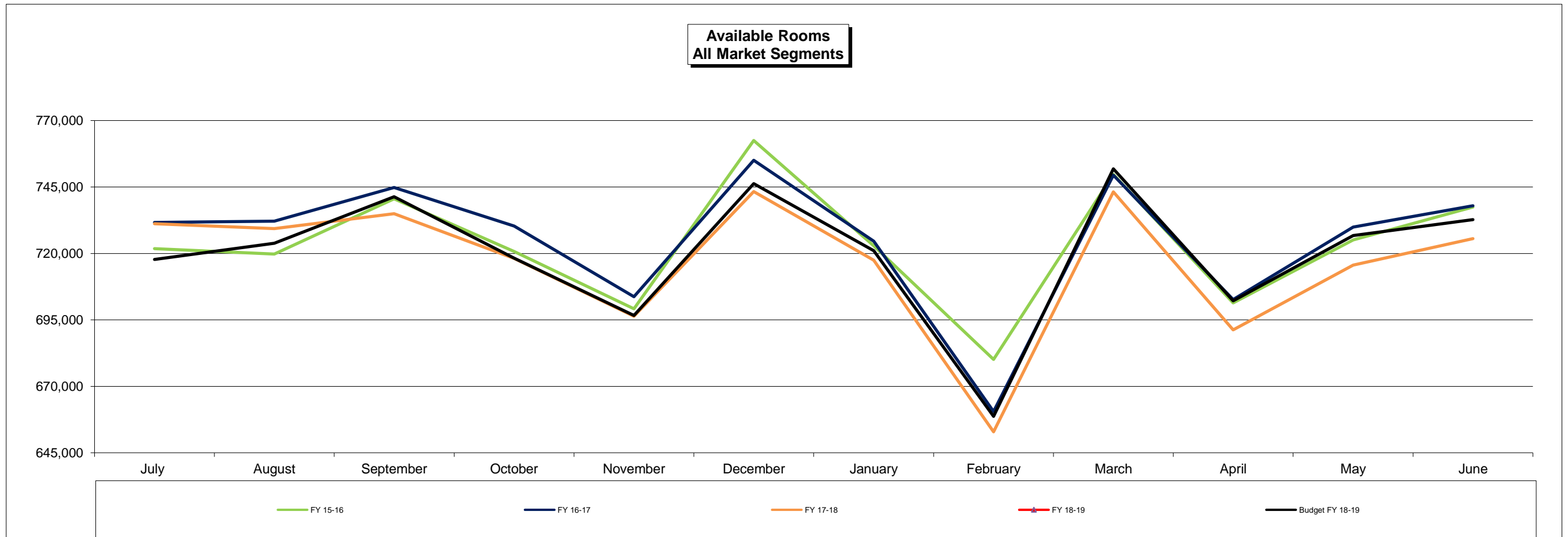
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Homeowner Rentals
Trend**

Month	FY 12-13		FY 13-14		FY 14-15		Actual FY 15-16		FY 16-17		FY 17-18		FY 18-19		Budget FY 18-19		Variance from Budget		Variance from FY 17-18	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
August	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
September	\$ -		\$ -		\$ 235.81		\$ 258.81		\$ 267.12		\$ 259.60		\$ 291.00		\$ 259.60		\$ 31.40	12.1%	\$ 31.40	12.1%
October	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
November	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
December	\$ -		\$ -		\$ 217.46		\$ 257.00		\$ 267.87		\$ 245.28		\$ 291.03		\$ 235.40		\$ 55.63	23.6%	\$ 45.75	18.7%
January	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
February	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
March	\$ -		\$ -		\$ 227.73		\$ 252.70		\$ 256.03		\$ 238.98		\$ 259.34		\$ 232.88		\$ 26.46	11.4%	\$ 20.36	8.5%
April	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
May	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
June	\$ -		\$ -		\$ 242.97		\$ 249.72		\$ 229.45		\$ 237.32		\$ 230.13		\$ 229.17		\$ 0.96	0.4%	\$ (7.19)	-3.0%
Totals	\$ -		\$ -		\$ 231.52		\$ 255.58		\$ 257.95		\$ 248.99		\$ 271.72		\$ 244.41		\$ 27.31	0.0%	\$ 22.73	0.0%



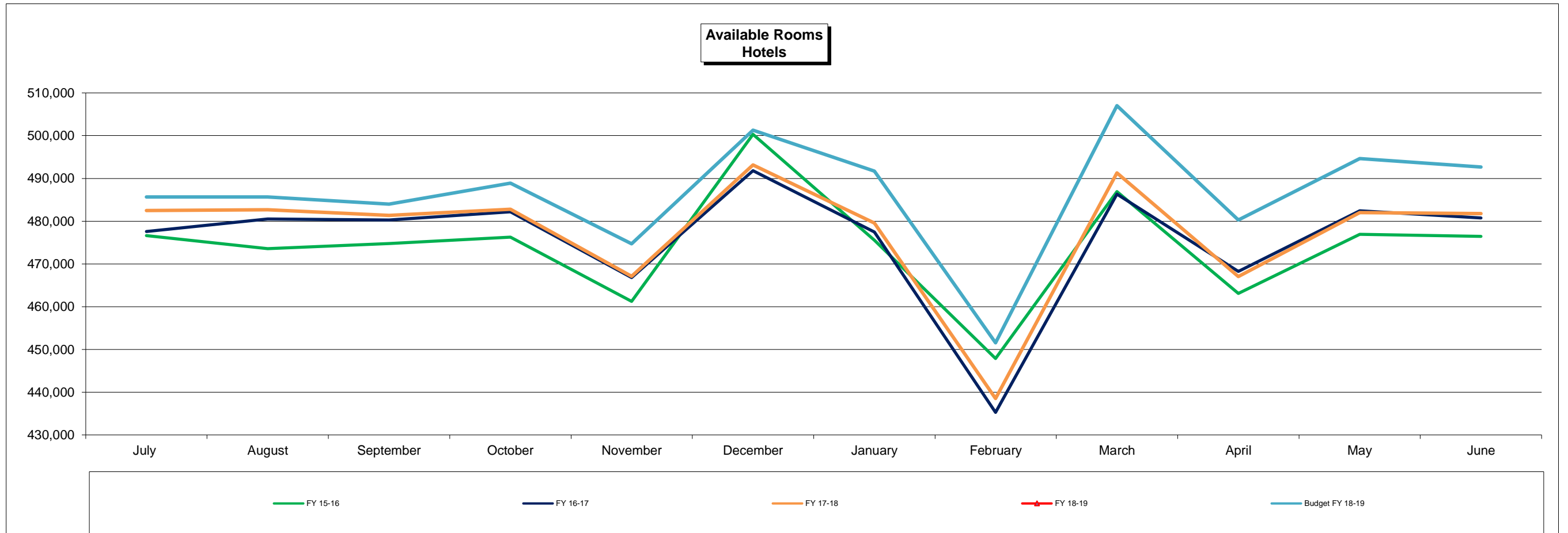
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Consolidated Summary
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	751,282	744,241	729,570	721,835	731,702	731,201	718,901	717,734	1,167	0.2%	(12,300)	-1.7%
August	751,840	744,264	726,198	719,719	732,118	729,381	717,933	723,797	(5,864)	-0.8%	(11,448)	-1.6%
September	742,079	739,470	736,938	740,540	744,788	734,903	721,601	741,323	(19,722)	-2.7%	(13,302)	-1.8%
October	747,812	734,229	721,834	720,713	730,300	718,089	715,635	718,230	(2,595)	-0.4%	(2,454)	-0.3%
November	722,305	705,433	693,243	699,173	703,727	696,359	693,249	696,660	(3,411)	-0.5%	(3,110)	-0.4%
December	760,292	738,961	743,518	762,491	755,047	743,272	743,974	746,260	(2,286)	-0.3%	702	0.1%
January	740,895	720,369	720,095	722,837	724,611	717,408	723,307	721,020	2,287	0.3%	5,899	0.8%
February	675,106	656,764	653,041	680,113	660,509	652,882	651,781	658,700	(6,919)	-1.1%	(1,101)	-0.2%
March	753,038	734,466	741,067	749,754	749,479	743,181	749,932	751,825	(1,893)	-0.3%	6,751	0.9%
April	718,317	705,176	695,316	701,381	702,683	691,245	704,232	702,210	2,022	0.3%	12,987	1.9%
May	740,438	736,949	717,597	725,039	729,877	715,560	721,578	726,693	(5,115)	-0.7%	6,018	0.8%
June	734,364	724,331	721,209	737,442	737,904	725,572	727,351	732,710	(5,359)	-0.7%	1,779	0.2%
Totals	8,837,768	8,684,653	8,599,626	8,681,037	8,702,745	8,599,053	8,589,474	8,637,162	(47,688)	-0.6%	(9,579)	-0.1%



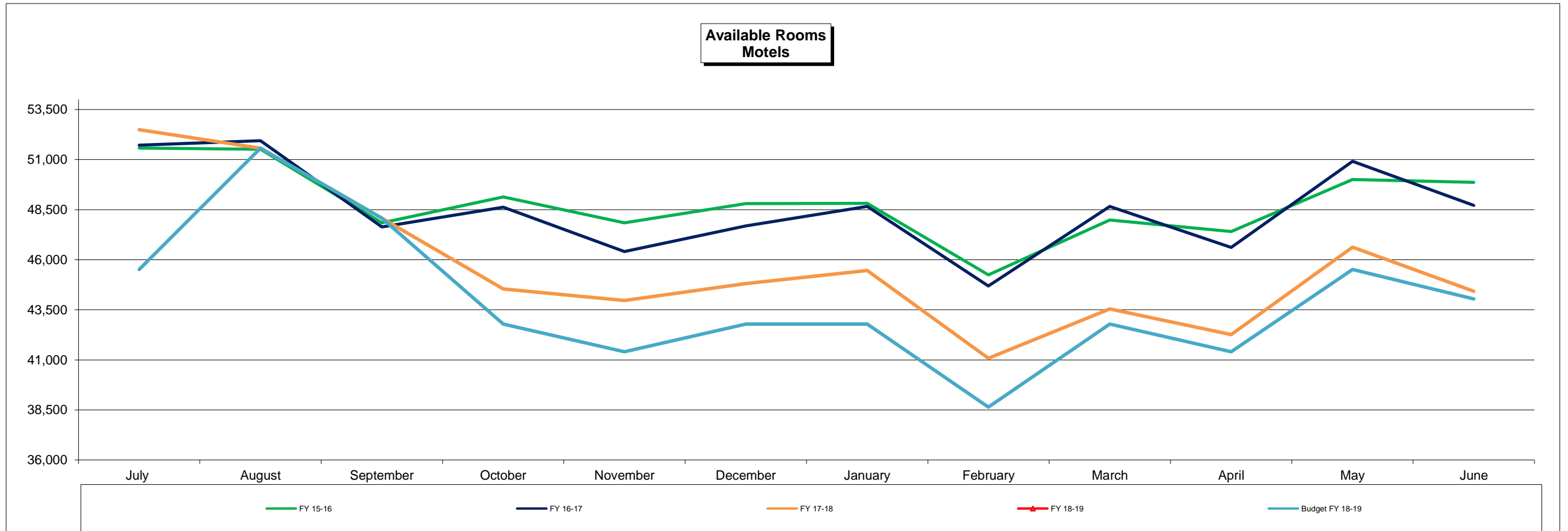
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Hotels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	467,074	466,505	461,820	476,648	477,574	482,483	482,901	485,668	(2,767)	-0.6%	418	0.1%
August	466,906	466,941	460,821	473,553	480,488	482,700	483,397	485,668	(2,271)	-0.5%	697	0.1%
September	466,980	461,736	461,660	474,780	480,295	481,380	482,185	483,990	(1,805)	-0.4%	805	0.2%
October	466,995	460,554	462,007	476,276	482,218	482,804	488,570	488,892	(322)	-0.1%	5,766	1.2%
November	453,266	444,851	443,373	461,221	466,801	467,125	471,897	474,720	(2,823)	-0.6%	4,772	1.0%
December	482,992	470,861	468,956	500,313	491,812	493,157	500,191	501,282	(1,091)	-0.2%	7,034	1.4%
January	467,502	458,443	459,431	475,560	477,480	479,579	488,332	491,682	(3,350)	-0.7%	8,753	1.8%
February	426,445	419,160	416,364	447,873	435,274	438,526	446,503	451,556	(5,053)	-1.1%	7,977	1.8%
March	478,951	470,992	467,443	486,905	486,334	491,315	506,759	507,017	(258)	-0.1%	15,444	3.1%
April	453,117	447,775	446,319	463,114	468,275	467,068	480,679	480,270	409	0.1%	13,611	2.9%
May	466,228	471,547	456,085	476,921	482,408	481,998	495,250	494,627	623	0.1%	13,252	2.7%
June	465,339	466,357	455,383	476,421	480,731	481,774	493,534	492,660	874	0.2%	11,760	2.4%
Totals	5,561,795	5,505,722	5,459,662	5,689,585	5,709,690	5,729,909	5,820,198	5,838,032	(17,834)	-0.3%	90,289	1.6%



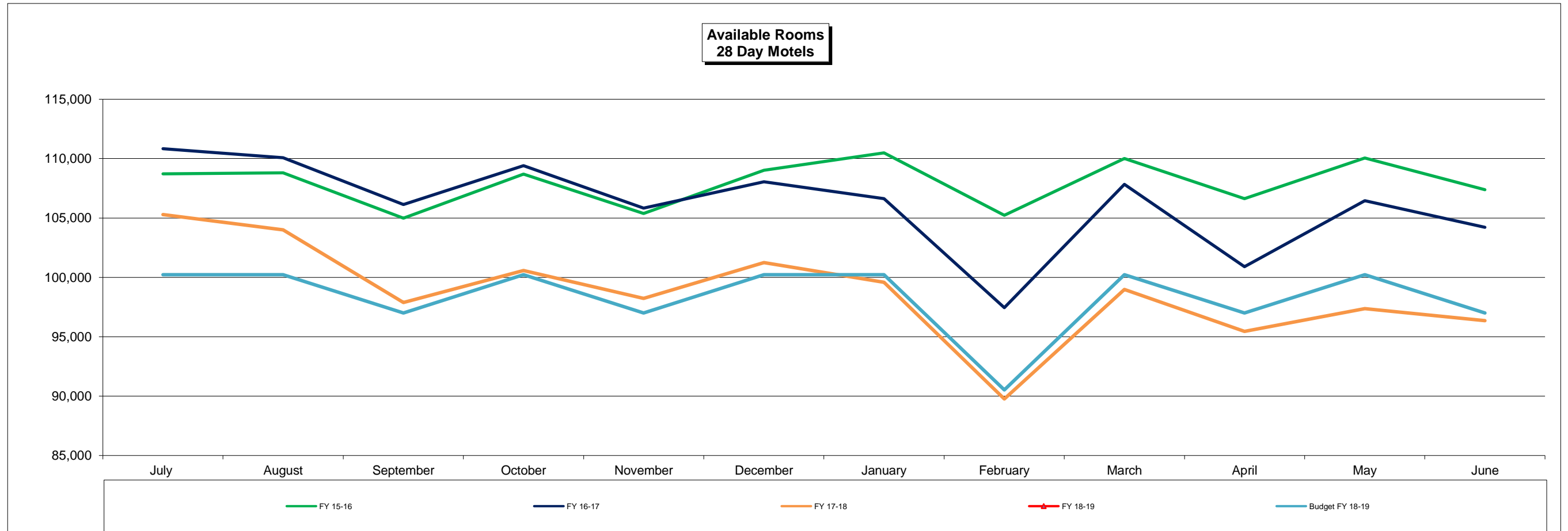
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	65,482	65,514	65,507	51,576	51,718	52,493	45,543	45,508	35	0.1%	(6,950)	-13.2%
August	65,131	65,452	65,988	51,522	51,943	51,571	46,516	51,571	(5,055)	-9.8%	(5,055)	-9.8%
September	63,417	63,390	63,920	47,840	47,635	48,073	42,553	48,073	(5,520)	-11.5%	(5,520)	-11.5%
October	65,483	65,452	66,599	49,129	48,617	44,535	42,432	42,780	(348)	-0.8%	(2,103)	-4.7%
November	63,009	63,476	63,775	47,845	46,415	43,963	40,967	41,400	(433)	-1.0%	(2,996)	-6.8%
December	65,452	65,565	66,650	48,808	47,695	44,807	42,807	42,780	27	0.1%	(2,000)	-4.5%
January	65,193	65,565	58,765	48,817	48,662	45,458	42,765	42,780	(15)	0.0%	(2,693)	-5.9%
February	58,789	59,569	53,174	45,243	44,688	41,079	38,265	38,640	(375)	-1.0%	(2,814)	-6.9%
March	64,987	65,565	57,963	47,987	48,661	43,538	42,299	42,780	(481)	-1.1%	(1,239)	-2.8%
April	62,835	63,470	56,120	47,410	46,617	42,262	40,991	41,400	(409)	-1.0%	(1,271)	-3.0%
May	65,472	65,353	61,411	50,001	50,909	46,625	43,441	45,508	(2,067)	-4.5%	(3,184)	-6.8%
June	63,360	63,012	59,388	49,862	48,707	44,429	42,826	44,040	(1,214)	-2.8%	(1,603)	-3.6%
Totals	768,610	771,383	739,260	586,040	582,267	548,833	511,405	527,260	(15,855)	-3.0%	(37,428)	-6.8%



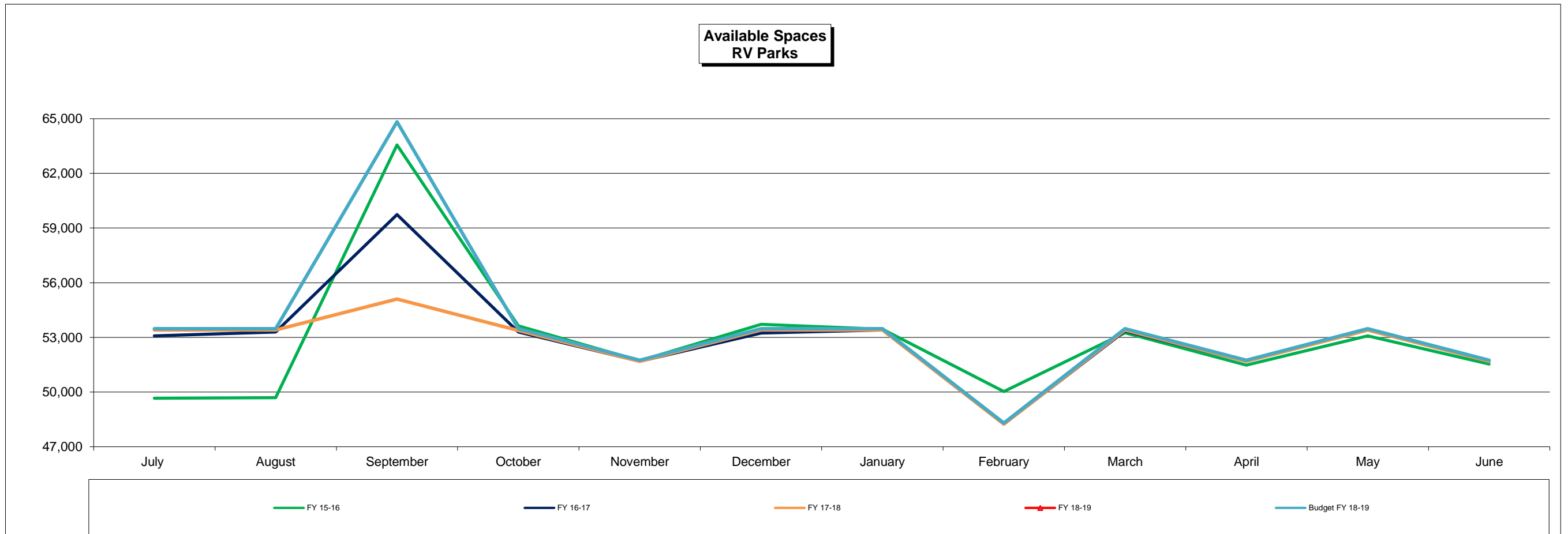
**Reno-Sparks Convention and Visitors Authority
Available Rooms-28 Day Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%
July	122,985	118,330	111,388	108,717	110,833	105,286	99,025	100,223	(1,198)	-1.2%	(6,261)	-5.9%
August	123,240	118,550	109,383	108,792	110,075	104,010	97,491	100,223	(2,732)	-2.7%	(6,519)	-6.3%
September	113,722	112,584	99,670	104,984	106,138	97,878	91,329	96,990	(5,661)	-5.8%	(6,549)	-6.7%
October	117,531	115,134	102,734	108,694	109,399	100,580	93,667	100,223	(6,556)	-6.5%	(6,913)	-6.9%
November	112,312	109,378	99,609	105,368	105,840	98,230	91,357	96,990	(5,633)	-5.8%	(6,873)	-7.0%
December	116,426	112,220	102,969	109,025	108,038	101,237	92,628	100,223	(7,595)	-7.6%	(8,609)	-8.5%
January	116,118	106,759	110,089	110,484	106,619	99,585	94,886	100,223	(5,337)	-5.3%	(4,699)	-4.7%
February	104,978	96,358	99,702	105,218	97,447	89,761	83,748	90,524	(6,776)	-7.5%	(6,013)	-6.7%
March	115,931	109,042	109,182	110,014	107,827	98,989	92,022	100,223	(8,201)	-8.2%	(6,967)	-7.0%
April	112,366	106,864	104,984	106,620	100,891	95,450	93,086	96,990	(3,904)	-4.0%	(2,364)	-2.5%
May	116,697	110,013	109,463	110,050	106,465	97,373	92,468	100,223	(7,755)	-7.7%	(4,905)	-5.0%
June	114,875	107,197	105,824	107,390	104,220	96,345	88,867	96,990	(8,123)	-8.4%	(7,478)	-7.8%
Totals	1,387,181	1,322,429	1,264,997	1,295,356	1,273,792	1,184,724	1,110,574	1,180,045	(69,471)	-5.9%	(74,150)	-6.3%



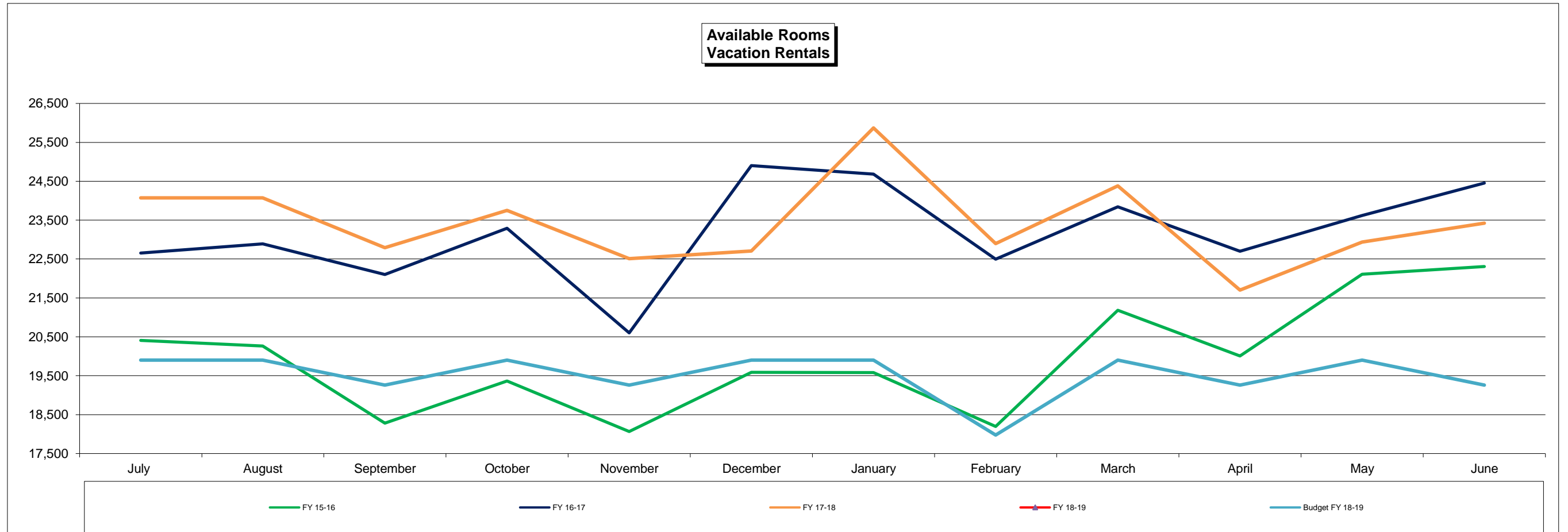
**Reno-Sparks Convention and Visitors Authority
Available Spaces-RV Parks
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget FY 18-19	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%
July	55,645	56,637	53,785	49,662	53,088	53,413	53,847	53,475	372	0.7%	434	0.8%
August	56,854	56,606	53,692	49,693	53,289	53,413	53,847	53,475	372	0.7%	434	0.8%
September	60,468	65,760	62,910	63,560	59,740	55,103	55,530	64,830	(9,300)	-14.3%	427	0.8%
October	56,637	56,575	53,661	53,630	53,289	53,383	53,816	53,475	341	0.6%	433	0.8%
November	54,810	52,620	51,930	51,720	51,690	51,690	52,080	51,750	330	0.6%	390	0.8%
December	56,637	54,171	53,661	53,723	53,243	53,413	53,816	53,475	341	0.6%	403	0.8%
January	56,637	53,661	53,661	53,444	53,413	53,413	53,816	53,475	341	0.6%	403	0.8%
February	51,184	48,356	48,720	50,025	48,244	48,244	48,608	48,300	308	0.6%	364	0.8%
March	56,668	53,630	53,661	53,258	53,351	53,413	53,599	53,475	124	0.2%	186	0.3%
April	54,810	51,930	51,860	51,480	51,690	51,690	51,870	51,750	120	0.2%	180	0.3%
May	56,637	53,661	53,413	53,088	53,413	53,413	50,034	53,475	(3,441)	-6.4%	(3,379)	-6.3%
June	54,840	52,133	48,086	51,540	51,690	51,690	48,595	51,750	(3,155)	-6.1%	(3,095)	-6.0%
Totals	671,827	655,740	639,040	634,823	636,140	632,278	629,458	642,705	(13,247)	-2.1%	(2,820)	-0.4%



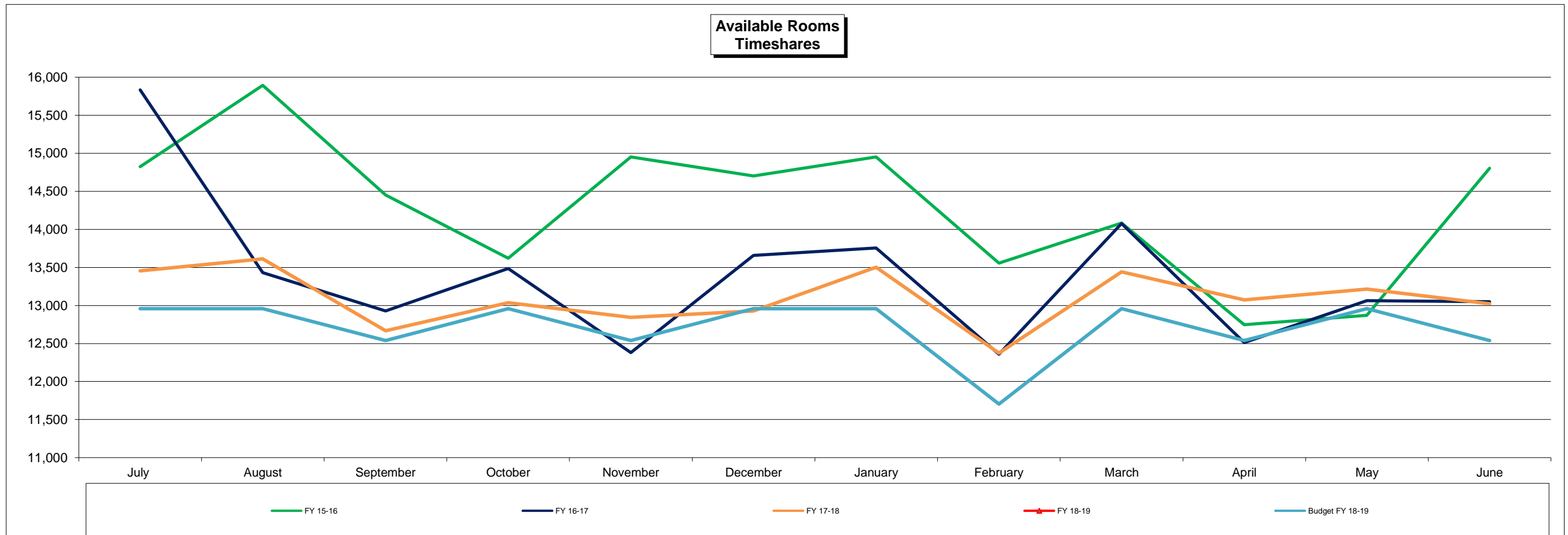
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Vacation Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	23,241	20,204	20,275	20,407	22,656	24,070	24,254	19,902	4,352	21.9%	184	0.8%
August	22,950	20,154	19,166	20,266	22,891	24,075	23,513	19,902	3,611	18.1%	(562)	-2.3%
September	21,132	19,269	17,799	18,279	22,104	22,792	22,320	19,260	3,060	15.9%	(472)	-2.1%
October	23,931	19,660	18,560	19,364	23,292	23,751	24,445	19,902	4,543	22.8%	694	2.9%
November	21,605	19,074	17,579	18,066	20,602	22,508	24,227	19,260	4,967	25.8%	1,719	7.6%
December	21,862	19,483	18,957	19,588	24,902	22,708	26,642	19,902	6,740	33.9%	3,934	17.3%
January	19,600	18,406	20,089	19,579	24,681	25,870	30,283	19,902	10,381	52.2%	4,413	17.1%
February	18,404	17,695	18,000	18,198	22,497	22,898	23,511	17,976	5,535	30.8%	613	2.7%
March	19,852	18,460	18,698	21,182	23,840	24,378	26,532	19,902	6,630	33.3%	2,154	8.8%
April	19,144	19,080	18,436	20,010	22,699	21,702	25,495	19,260	6,235	32.4%	3,793	17.5%
May	20,277	19,759	18,781	22,110	23,618	22,935	28,076	19,902	8,174	41.1%	5,141	22.4%
June	19,922	18,953	18,431	22,308	24,455	23,424	24,610	19,260	5,350	27.8%	1,186	5.1%
Totals	251,920	230,197	224,771	239,357	278,237	281,111	303,908	234,330	69,578	29.7%	22,797	8.1%



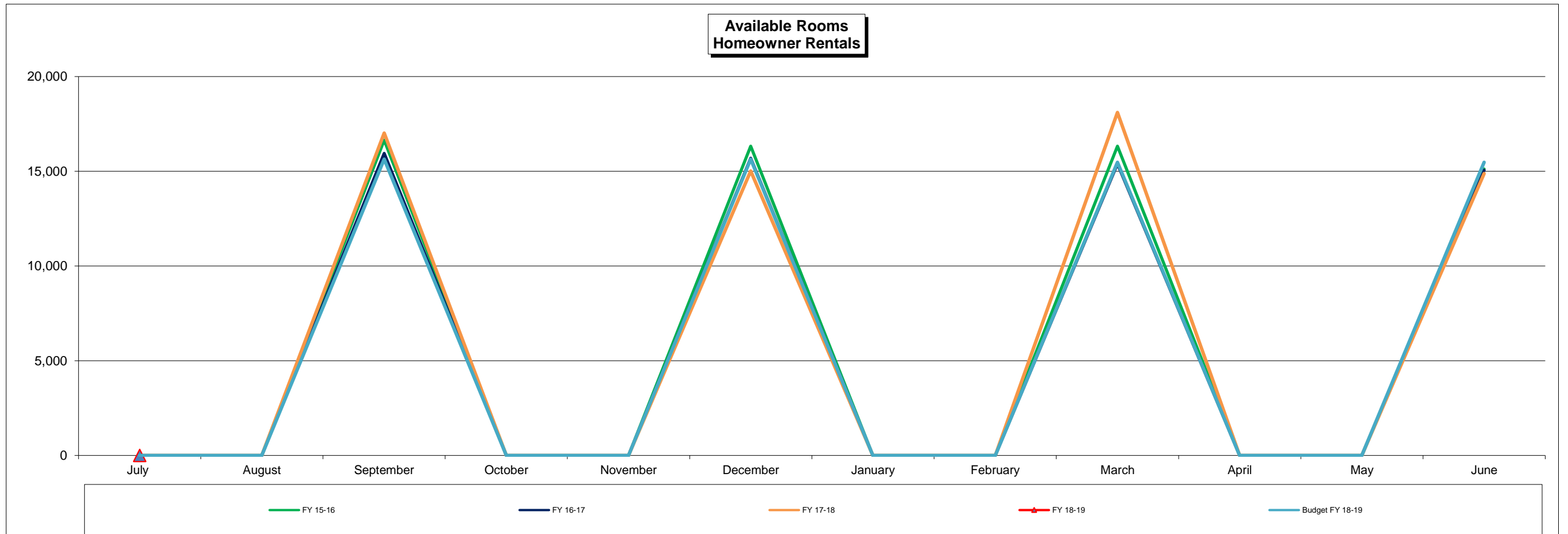
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Timeshares
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget	Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	16,855	17,051	16,795	14,825	15,833	13,456	13,331	12,958	373	2.9%	(125)	-0.9%
August	16,759	16,561	17,148	15,893	13,432	13,612	13,169	12,958	211	1.6%	(443)	-3.3%
September	16,360	16,731	17,850	14,453	12,929	12,666	12,330	12,540	(210)	-1.7%	(336)	-2.7%
October	17,235	16,854	18,273	13,620	13,485	13,036	12,705	12,958	(253)	-2.0%	(331)	-2.5%
November	17,303	16,034	16,977	14,953	12,379	12,843	12,721	12,540	181	1.4%	(122)	-0.9%
December	16,923	16,661	17,322	14,703	13,659	12,928	12,949	12,958	(9)	-0.1%	21	0.2%
January	15,845	17,535	18,060	14,953	13,756	13,503	13,225	12,958	267	2.1%	(278)	-2.1%
February	15,306	15,626	17,081	13,556	12,359	12,374	11,146	11,704	(558)	-4.8%	(1,228)	-9.9%
March	16,649	16,777	19,270	14,083	14,076	13,443	12,680	12,958	(278)	-2.1%	(763)	-5.7%
April	16,045	16,057	17,597	12,747	12,511	13,073	12,111	12,540	(429)	-3.4%	(962)	-7.4%
May	15,127	16,616	18,444	12,869	13,064	13,216	12,309	12,958	(649)	-5.0%	(907)	-6.9%
June	16,028	16,679	18,824	14,802	13,050	13,023	12,903	12,540	363	2.9%	(120)	-0.9%
Totals	196,435	199,182	213,641	171,457	160,533	157,173	151,579	152,570	(991)	-0.6%	(5,594)	-3.6%



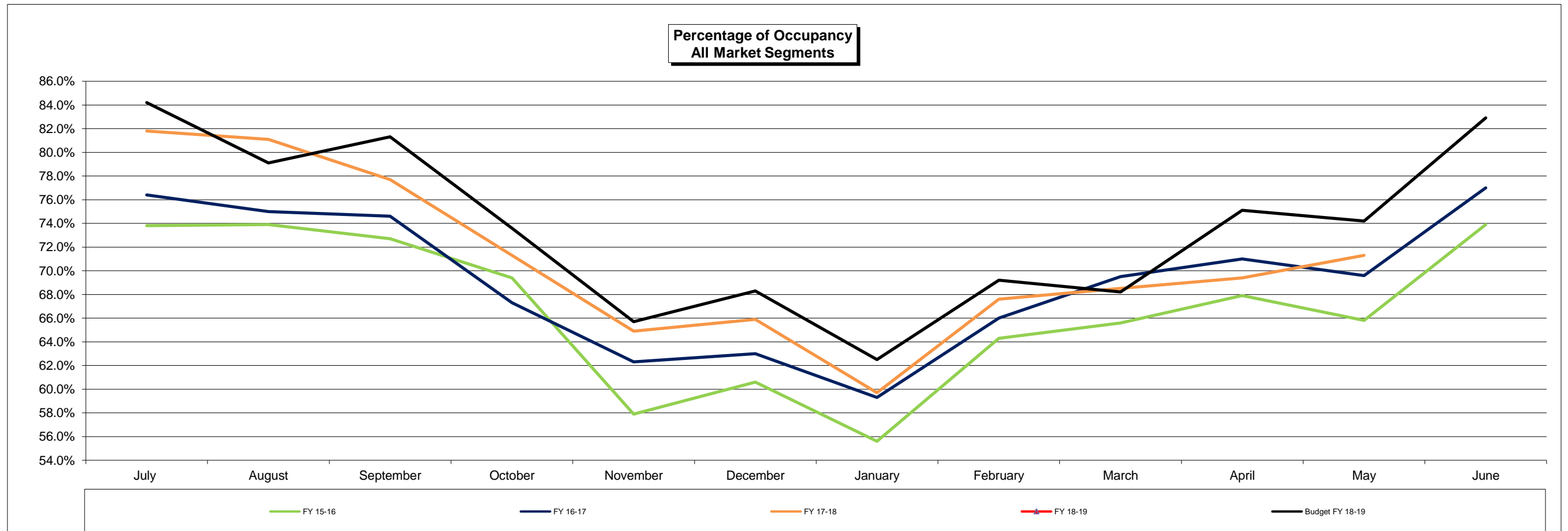
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Homeowner Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
August	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
September	-	-	13,129	16,644	15,947	17,011	15,354	15,640	(286)	-1.8%	(1,657)	-9.7%
October	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	-	15,003	16,331	15,698	15,022	14,941	15,640	(699)	-4.5%	(81)	-0.5%
January	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	-	14,850	16,325	15,390	18,105	16,041	15,470	571	3.7%	(2,064)	-11.4%
April	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	-	15,273	15,119	15,051	14,887	16,016	15,470	546	3.5%	1,129	7.6%
Totals	-	-	58,255	64,419	62,086	65,025	62,352	62,220	132	0.0%	(2,673)	-4.6%



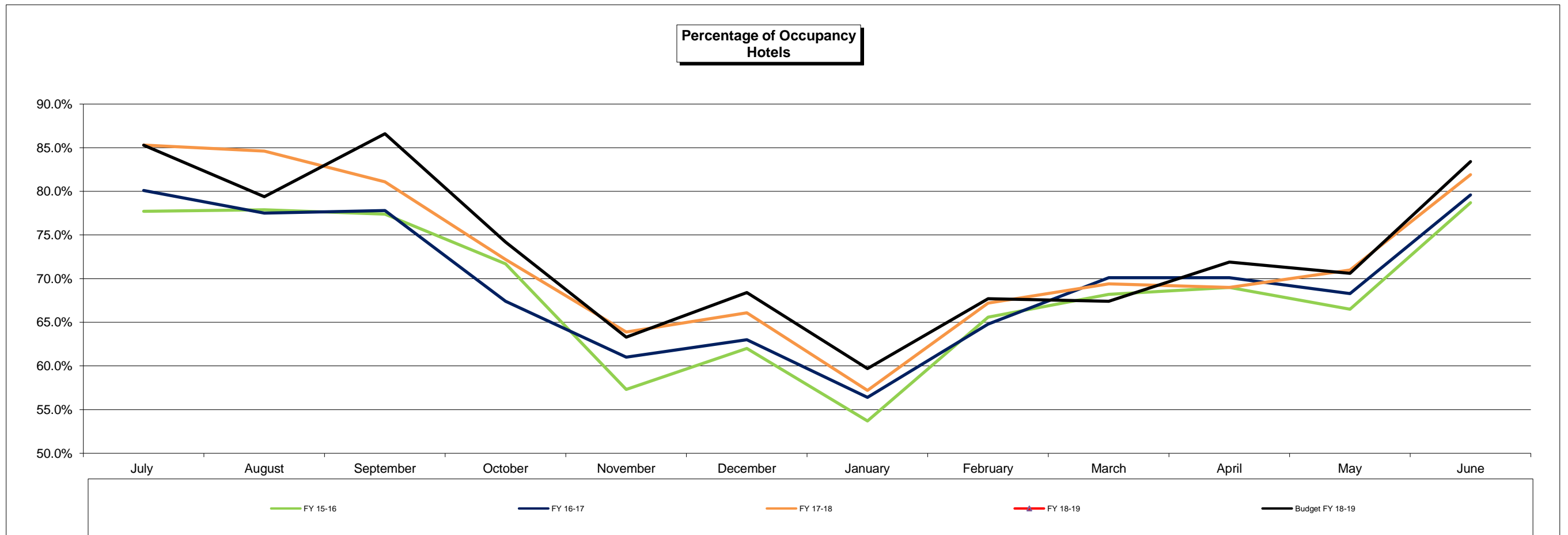
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Consolidated Summary
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget			Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%	
July	67.2%	71.1%	73.0%	73.8%	76.4%	81.8%	77.8%	84.2%	(6.4)	-7.6%	(4.0)	-4.9%	
August	69.6%	71.6%	73.0%	73.9%	75.0%	81.1%	76.8%	79.1%	(2.3)	-2.9%	(4.3)	-5.3%	
September	67.8%	66.4%	67.7%	72.7%	74.6%	77.7%	74.3%	81.3%	(7.0)	-8.6%	(3.4)	-4.4%	
October	58.5%	60.0%	64.0%	69.4%	67.3%	71.3%	67.6%	73.6%	(6.0)	-8.2%	(3.7)	-5.2%	
November	50.0%	55.4%	57.7%	57.9%	62.3%	64.9%	63.0%	65.7%	(2.7)	-4.1%	(1.9)	-2.9%	
December	52.2%	55.6%	58.4%	60.6%	63.0%	65.9%	62.0%	68.3%	(6.3)	-9.2%	(3.9)	-5.9%	
January	52.5%	52.2%	58.4%	55.6%	59.3%	59.7%	60.9%	62.5%	(1.6)	-2.6%	1.2	2.0%	
February	56.2%	58.3%	61.7%	64.3%	66.0%	67.6%	62.1%	69.2%	(7.1)	-10.3%	(5.5)	-8.1%	
March	58.9%	59.4%	60.6%	65.6%	69.5%	68.5%	62.9%	68.2%	(5.3)	-7.8%	(5.6)	-8.2%	
April	61.1%	62.7%	63.0%	67.9%	71.0%	69.4%	65.9%	75.1%	(9.2)	-12.3%	(3.5)	-5.0%	
May	64.6%	65.3%	66.8%	65.8%	69.6%	71.3%	67.5%	74.2%	(6.7)	-9.0%	(3.8)	-5.3%	
June	71.3%	70.0%	68.8%	73.9%	77.0%	77.7%	70.9%	82.9%	(12.0)	-14.5%	(6.8)	-8.8%	
Totals	60.9%	62.4%	64.5%	66.8%	69.3%	71.5%	67.7%	73.7%	(6.0)	-8.1%	(3.8)	-5.3%	



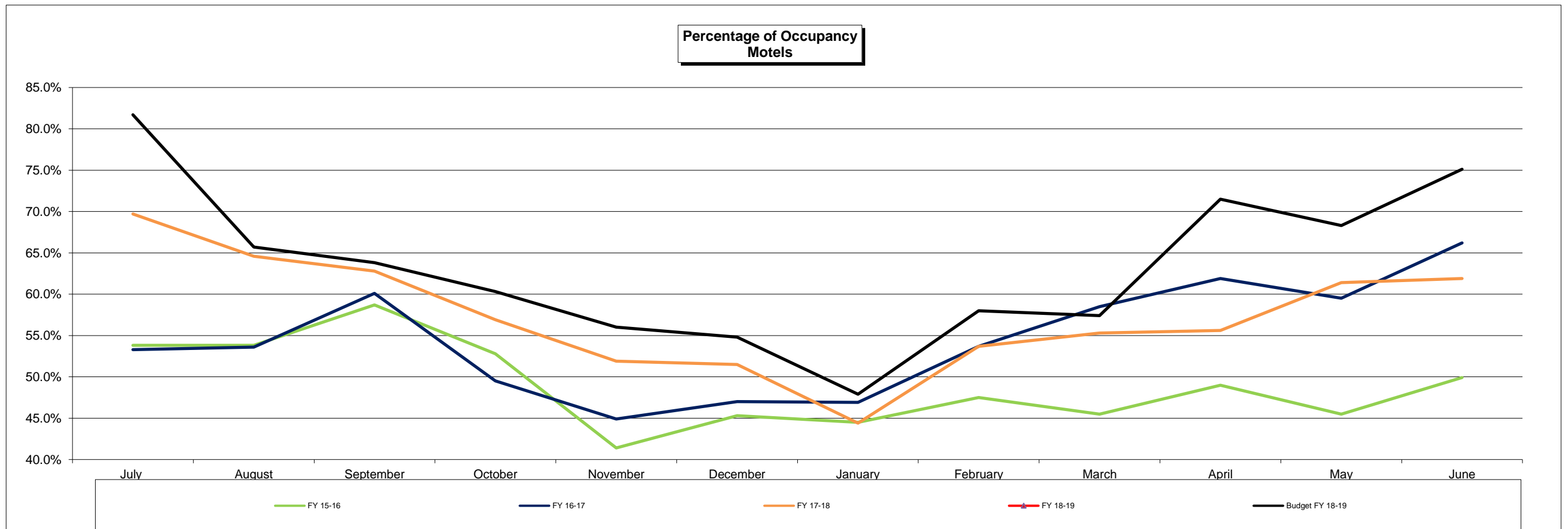
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Hotels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	73.4%	77.1%	78.4%	77.7%	80.1%	85.3%	80.8%	85.3%	(4.5)	-5.3%	(4.5)	-5.3%
August	75.9%	76.0%	78.2%	77.9%	77.5%	84.6%	79.1%	79.4%	(0.3)	-0.4%	(5.5)	-6.5%
September	74.4%	70.8%	72.8%	77.4%	77.8%	81.1%	76.2%	86.6%	(10.4)	-12.0%	(4.9)	-6.0%
October	61.8%	61.3%	65.9%	71.7%	67.4%	72.2%	66.6%	74.2%	(7.6)	-10.2%	(5.6)	-7.8%
November	49.7%	55.9%	58.4%	57.3%	61.0%	63.9%	60.6%	63.3%	(2.7)	-4.3%	(3.3)	-5.2%
December	53.3%	56.6%	60.1%	62.0%	63.0%	66.1%	61.2%	68.4%	(7.2)	-10.5%	(4.9)	-7.4%
January	54.4%	52.3%	59.4%	53.7%	56.4%	57.2%	58.2%	59.7%	(1.5)	-2.5%	1.0	1.7%
February	59.3%	60.9%	64.0%	65.6%	64.8%	67.2%	59.3%	67.7%	(8.4)	-12.4%	(7.9)	-11.8%
March	62.4%	62.6%	63.2%	68.2%	70.1%	69.4%	61.2%	67.4%	(6.2)	-9.2%	(8.2)	-11.8%
April	64.2%	66.5%	64.4%	69.0%	70.1%	69.0%	64.7%	71.9%	(7.2)	-10.0%	(4.3)	-6.2%
May	68.6%	69.5%	69.7%	66.5%	68.3%	71.0%	66.3%	70.6%	(4.3)	-6.1%	(4.7)	-6.6%
June	77.9%	76.2%	73.8%	78.7%	79.6%	81.9%	72.0%	83.4%	(11.4)	-13.7%	(9.9)	-12.1%
Totals	64.6%	65.6%	67.4%	68.8%	69.7%	72.5%	67.2%	73.2%	(6.0)	-8.2%	(2.3)	-3.3%



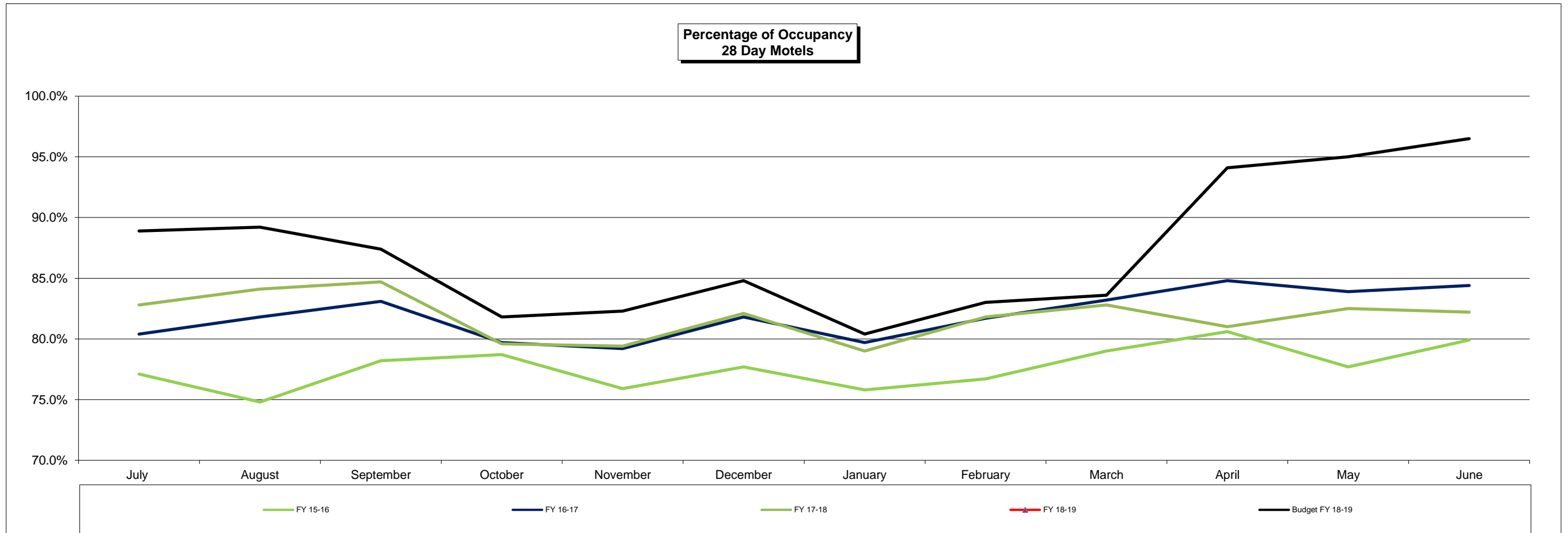
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	47.8%	52.1%	56.8%	53.8%	53.3%	69.7%	64.7%	81.7%	(17.0)	-20.8%	(5.0)	-7.2%
August	53.0%	55.2%	57.7%	53.8%	53.6%	64.6%	61.0%	65.7%	(4.7)	-7.2%	(3.6)	-5.6%
September	52.0%	51.3%	51.6%	58.7%	60.1%	62.8%	64.1%	63.8%	0.3	0.5%	1.3	2.1%
October	41.8%	42.5%	45.8%	52.8%	49.5%	56.9%	62.7%	60.3%	2.4	4.0%	5.8	10.2%
November	36.6%	37.1%	41.0%	41.4%	44.9%	51.9%	54.9%	56.0%	(1.1)	-2.0%	3.0	5.8%
December	37.5%	37.7%	44.6%	45.3%	47.0%	51.5%	53.5%	54.8%	(1.3)	-2.4%	2.0	3.9%
January	37.1%	34.1%	41.5%	44.5%	46.9%	44.4%	53.2%	47.9%	5.3	11.1%	8.8	19.8%
February	39.7%	38.5%	43.6%	47.5%	53.7%	53.7%	54.5%	58.0%	(3.5)	-6.0%	0.8	1.5%
March	42.8%	40.8%	42.5%	45.5%	58.5%	55.3%	58.3%	57.4%	0.9	1.6%	3.0	5.4%
April	50.3%	44.6%	45.3%	49.0%	61.9%	55.6%	58.2%	71.5%	(13.3)	-18.6%	2.6	4.7%
May	47.8%	46.8%	47.3%	45.5%	59.5%	61.4%	58.6%	68.3%	(9.7)	-14.2%	(2.8)	-4.6%
June	54.0%	48.2%	49.0%	49.9%	66.2%	61.9%	60.7%	75.1%	(14.4)	-19.2%	(1.2)	-1.9%
Totals	45.1%	44.1%	47.4%	49.0%	54.6%	57.8%	58.8%	63.6%	(4.8)	-7.5%	0.9	1.6%



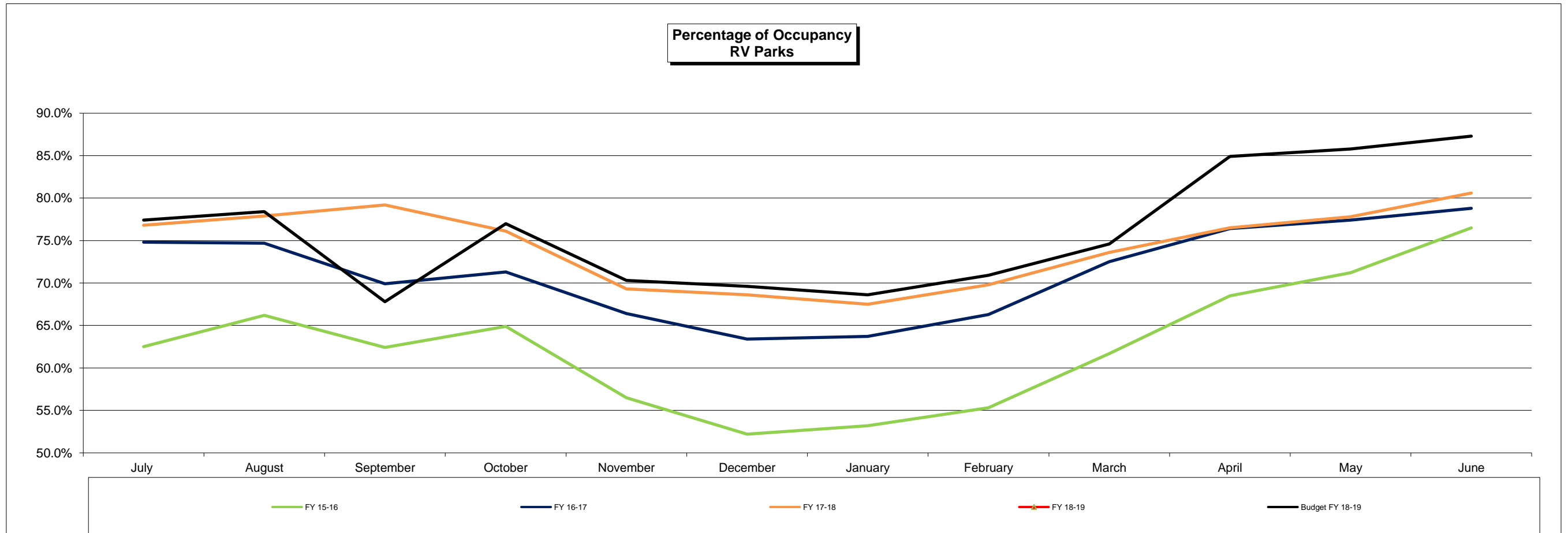
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-28 Day Motels
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	64.6%	66.1%	69.8%	77.1%	80.4%	82.8%	78.8%	88.9%	(10.1)	-11.4%	(4.0)	-5.0%
August	65.7%	69.8%	70.8%	74.8%	81.8%	84.1%	82.0%	89.2%	(7.2)	-8.1%	(2.1)	-2.6%
September	63.6%	67.5%	71.1%	78.2%	83.1%	84.7%	82.7%	87.4%	(4.7)	-5.4%	(2.0)	-2.4%
October	64.8%	69.2%	75.6%	78.7%	79.7%	79.6%	81.9%	81.8%	0.1	0.1%	2.3	2.9%
November	66.0%	70.6%	72.5%	75.9%	79.2%	79.4%	83.3%	82.3%	1.0	1.2%	3.9	4.9%
December	64.7%	67.7%	74.3%	77.7%	81.8%	82.1%	83.8%	84.8%	(1.0)	-1.2%	1.7	2.1%
January	62.6%	69.5%	73.5%	75.8%	79.7%	79.0%	80.8%	80.4%	0.4	0.5%	1.8	2.3%
February	65.5%	70.9%	74.5%	76.7%	81.7%	81.8%	83.1%	83.0%	0.1	0.1%	1.3	1.6%
March	65.7%	68.5%	73.5%	79.0%	83.2%	82.8%	83.3%	83.6%	(0.3)	-0.4%	0.5	0.6%
April	65.8%	68.0%	73.5%	80.6%	84.8%	81.0%	79.1%	94.1%	(15.0)	-15.9%	(1.9)	-2.2%
May	68.6%	69.6%	74.2%	77.7%	83.9%	82.5%	83.6%	95.0%	(11.4)	-12.0%	1.1	1.3%
June	65.1%	67.3%	74.5%	79.9%	84.4%	82.2%	83.3%	96.5%	(13.2)	-13.7%	1.1	1.3%
Totals	65.2%	68.7%	73.1%	77.7%	82.0%	81.8%	82.1%	87.3%	(5.2)	-6.0%	(6.0)	-6.8%



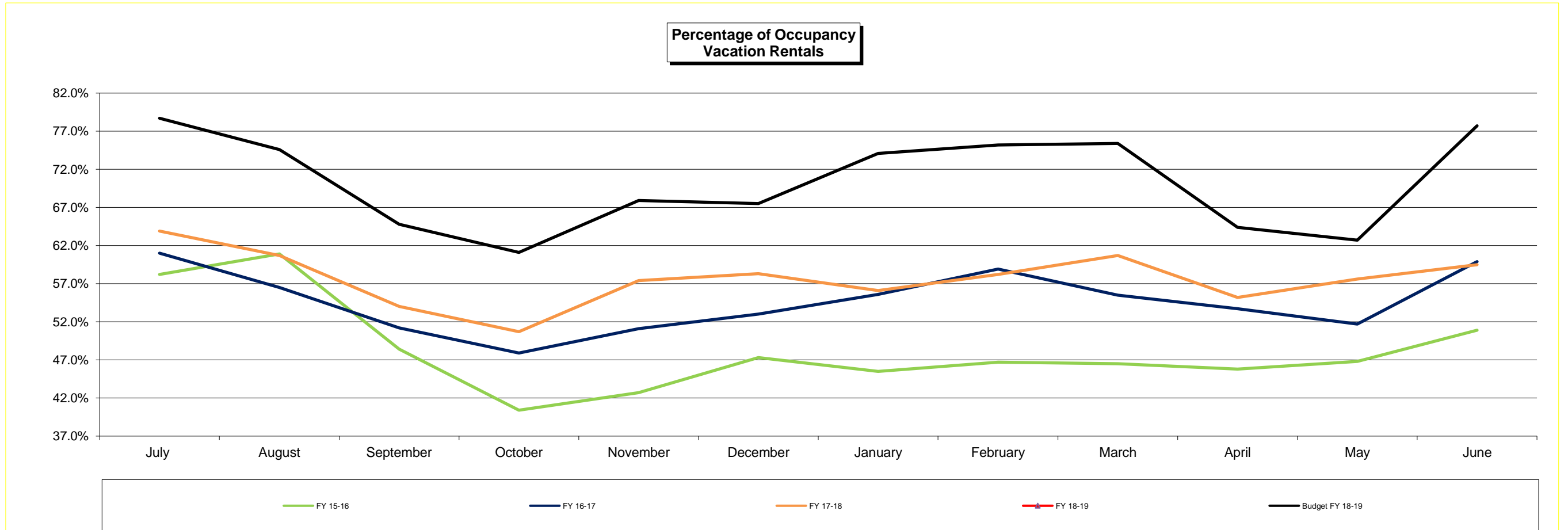
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-RV Parks
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	57.4%	63.0%	63.6%	62.5%	74.8%	76.8%	75.9%	77.4%	(1.5)	-1.9%	-	0.0%
August	61.8%	66.7%	64.8%	66.2%	74.7%	77.9%	78.6%	78.4%	0.2	0.3%	-	0.0%
September	56.5%	57.4%	57.3%	62.4%	69.9%	79.2%	79.7%	67.8%	11.9	17.6%	-	0.0%
October	54.9%	60.7%	58.9%	64.9%	71.3%	76.1%	74.2%	77.0%	(2.8)	-3.6%	-	0.0%
November	47.9%	52.6%	49.5%	56.5%	66.4%	69.3%	70.3%	70.3%	-	0.0%	-	0.0%
December	44.9%	50.8%	49.5%	52.2%	63.4%	68.6%	66.0%	69.6%	(3.6)	-5.2%	-	0.0%
January	43.0%	47.6%	49.3%	53.2%	63.7%	67.5%	65.6%	68.6%	(3.0)	-4.4%	-	0.0%
February	42.6%	46.2%	49.3%	55.3%	66.3%	69.8%	66.2%	70.9%	(4.7)	-6.6%	-	0.0%
March	46.5%	48.6%	54.1%	61.7%	72.5%	73.6%	70.2%	74.6%	(4.4)	-5.9%	-	0.0%
April	52.8%	55.2%	60.1%	68.5%	76.4%	76.5%	76.0%	84.9%	(8.9)	-10.5%	-	0.0%
May	58.3%	58.9%	62.9%	71.2%	77.4%	77.8%	77.0%	85.8%	(8.8)	-10.3%	-	0.0%
June	64.9%	60.3%	62.6%	76.5%	78.8%	80.6%	81.4%	87.3%	(5.9)	-6.8%	-	0.0%
Totals	52.7%	55.9%	57.1%	62.6%	71.3%	74.5%	73.4%	75.9%	(2.5)	-3.3%	1.7	2.4%



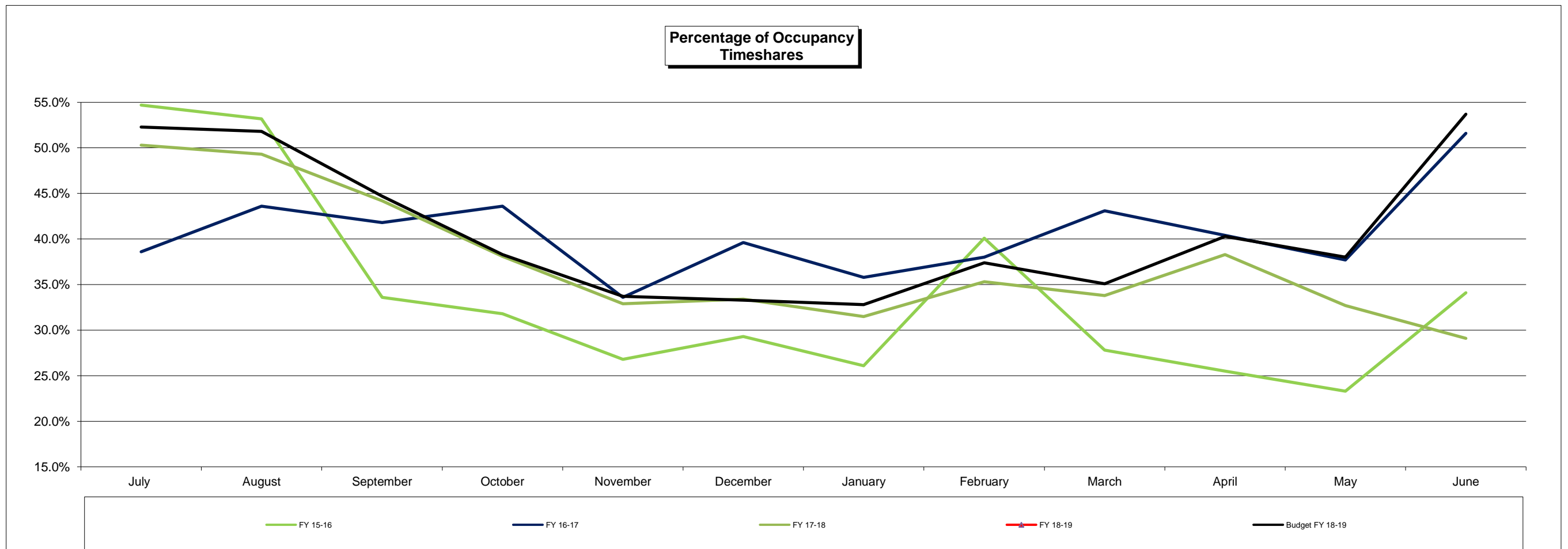
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Vacation Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	53.8%	64.0%	57.6%	58.2%	61.0%	63.9%	71.2%	78.7%	(7.5)	-9.5%	7.3	11.4%
August	53.6%	63.1%	60.6%	60.9%	56.5%	60.7%	65.8%	74.6%	(8.8)	-11.8%	5.1	8.4%
September	48.9%	48.2%	46.2%	48.4%	51.2%	54.0%	58.2%	64.8%	(6.6)	-10.2%	4.2	7.8%
October	37.2%	43.0%	41.3%	40.4%	47.9%	50.7%	49.7%	61.1%	(11.4)	-18.7%	(1.0)	-2.0%
November	40.7%	43.3%	42.2%	42.7%	51.1%	57.4%	53.6%	67.9%	(14.3)	-21.1%	(3.8)	-6.6%
December	46.0%	51.0%	49.8%	47.3%	53.0%	58.3%	54.5%	67.5%	(13.0)	-19.3%	(3.8)	-6.5%
January	49.3%	48.3%	45.8%	45.5%	55.6%	56.1%	62.4%	74.1%	(11.7)	-15.8%	6.3	11.2%
February	50.3%	46.2%	44.5%	46.7%	58.9%	58.2%	63.6%	75.2%	(11.6)	-15.4%	5.4	9.3%
March	46.0%	42.7%	42.6%	46.5%	55.5%	60.7%	60.6%	75.4%	(14.8)	-19.6%	(0.1)	-0.2%
April	45.2%	40.8%	42.8%	45.8%	53.7%	55.2%	55.2%	64.4%	(9.2)	-14.3%	-	0.0%
May	45.8%	38.9%	44.2%	46.8%	51.7%	57.6%	54.4%	62.7%	(8.3)	-13.2%	(3.2)	-5.6%
June	46.7%	45.6%	48.6%	50.9%	59.9%	59.5%	60.8%	77.7%	(16.9)	-21.8%	1.3	2.2%
Totals	46.9%	48.1%	47.3%	48.5%	54.7%	57.7%	59.1%	70.3%	(11.2)	-15.9%	5.0	9.2%



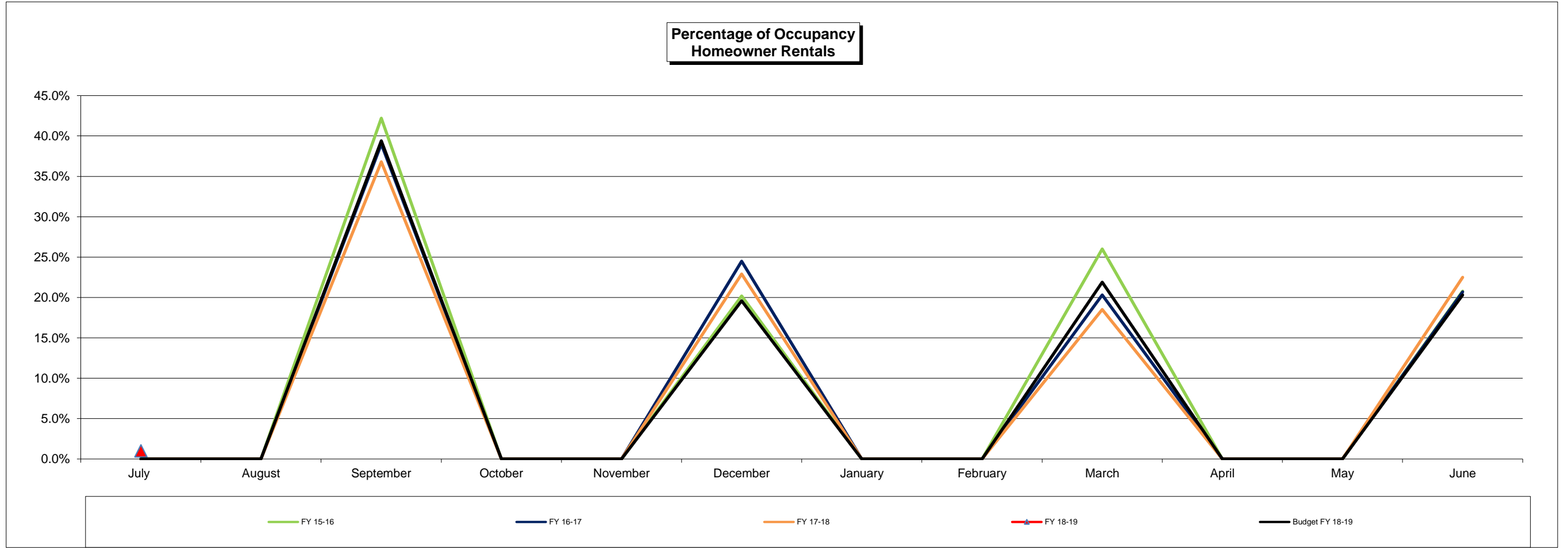
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Timeshares
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	40.0%	49.1%	57.2%	54.7%	38.6%	50.3%	28.9%	52.3%	(23.4)	-44.7%	(21.4)	-42.5%
August	34.2%	49.5%	45.7%	53.2%	43.6%	49.3%	23.9%	51.8%	(27.9)	-53.9%	(25.4)	-51.5%
September	36.6%	50.2%	57.0%	33.6%	41.8%	44.2%	25.2%	44.7%	(19.5)	-43.6%	(19.0)	-43.0%
October	29.2%	45.9%	54.9%	31.8%	43.6%	38.1%	23.9%	38.3%	(14.4)	-37.6%	(14.2)	-37.3%
November	22.4%	35.0%	48.7%	26.8%	33.6%	32.9%	19.9%	33.7%	(13.8)	-40.9%	(13.0)	-39.5%
December	22.4%	38.3%	42.2%	29.3%	39.6%	33.4%	19.9%	33.3%	(13.4)	-40.2%	(13.5)	-40.4%
January	23.0%	30.8%	36.7%	26.1%	35.8%	31.5%	21.4%	32.8%	(11.4)	-34.8%	(10.1)	-32.1%
February	24.1%	36.5%	39.0%	40.1%	38.0%	35.3%	23.9%	37.4%	(13.5)	-36.1%	(11.4)	-32.3%
March	28.9%	36.7%	46.5%	27.8%	43.1%	33.8%	25.6%	35.1%	(9.5)	-27.1%	(8.2)	-24.3%
April	31.1%	41.8%	49.5%	25.5%	40.4%	38.3%	18.7%	40.3%	(21.6)	-53.6%	(19.6)	-51.2%
May	31.8%	41.3%	50.9%	23.3%	37.7%	32.7%	18.5%	38.0%	(19.5)	-51.3%	(14.2)	-43.4%
June	47.4%	54.7%	55.1%	34.1%	51.6%	29.1%	24.7%	53.7%	(29.0)	-54.0%	(4.4)	-15.1%
Totals	30.9%	42.5%	48.7%	34.2%	40.6%	37.5%	22.9%	41.0%	(18.1)	-44.1%	(18.6)	-44.8%



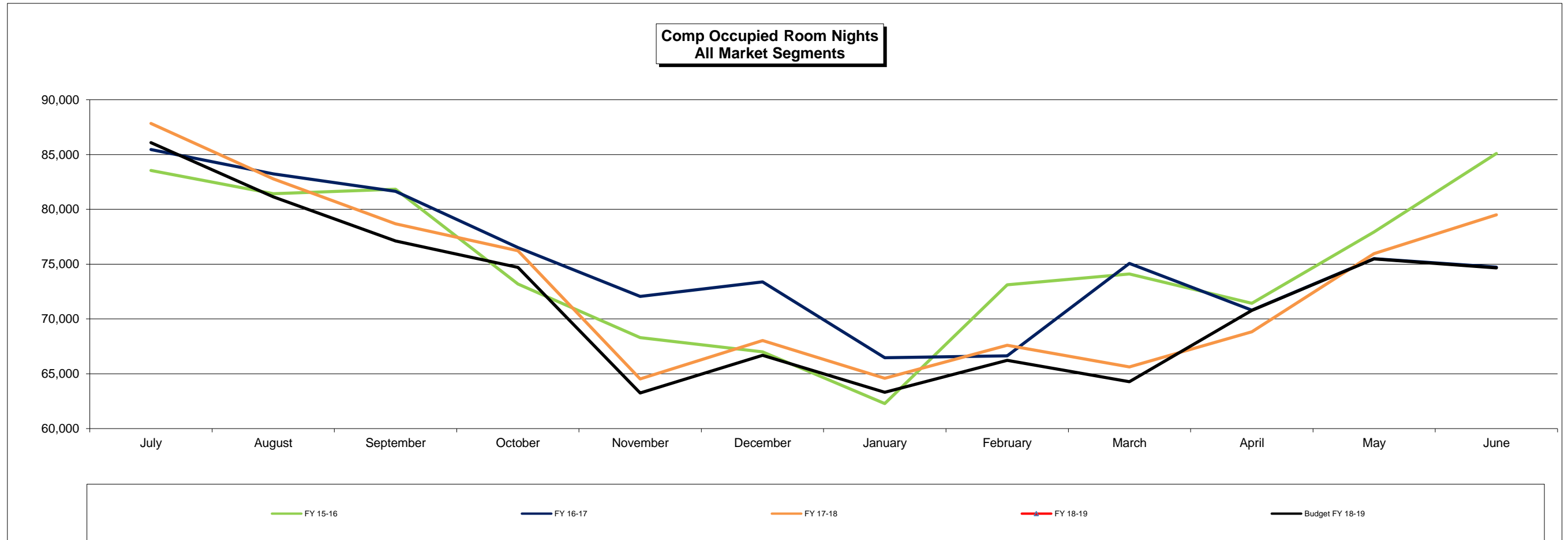
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Homeowner Rentals
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual				Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	FY 18-19	Amount	%	Amount	%
July	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
August	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
September	0.0%	0.0%	33.6%	42.2%	39.0%	36.8%	36.4%	39.4%	(3.0)	-7.6%	(0.4)	-1.1%	
October	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
November	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
December	0.0%	0.0%	18.9%	20.2%	24.5%	22.9%	15.6%	19.6%	(4.0)	-20.4%	(7.3)	-31.9%	
January	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
February	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
March	0.0%	0.0%	20.8%	26.0%	20.3%	18.5%	19.9%	21.9%	(2.0)	-9.1%	1.4	7.6%	
April	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
May	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
June	0.0%	0.0%	20.7%	20.8%	20.7%	22.5%	18.0%	20.3%	(2.3)	-11.3%	(4.5)	-20.0%	
Totals	0.0%	0.0%	23.1%	27.5%	25.9%	24.8%	22.5%	25.2%	(3.0)	-7.6%	(0.4)	-1.1%	



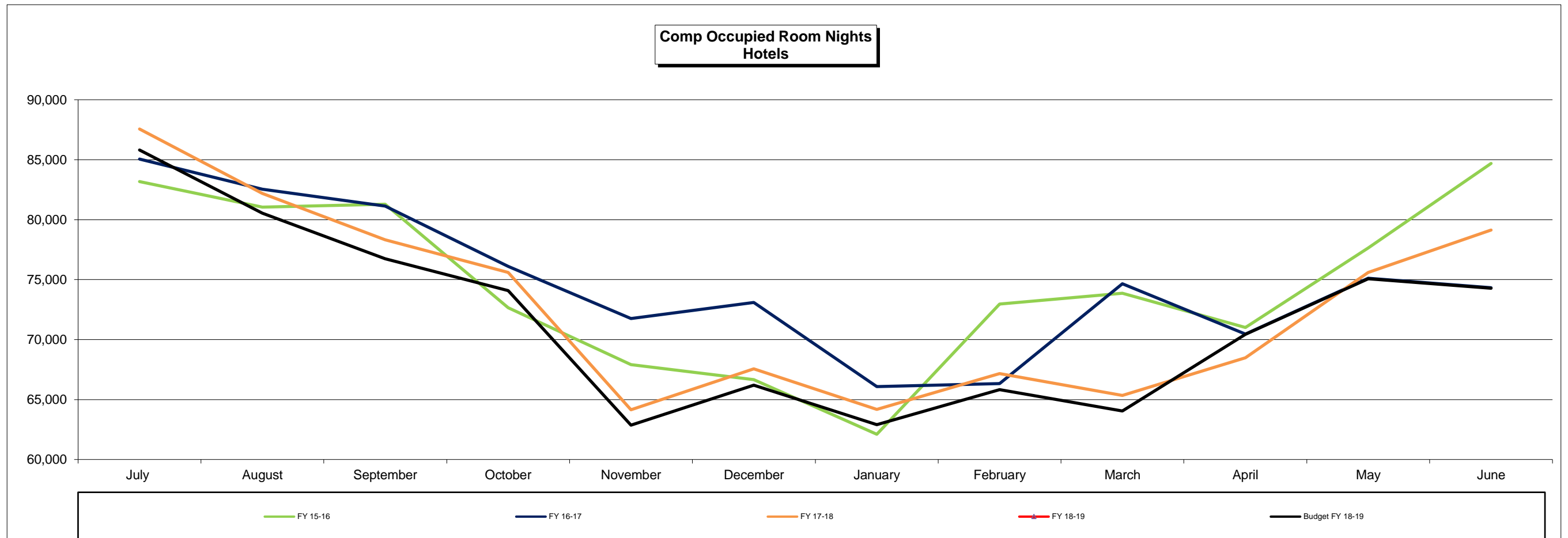
**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Consolidated Summary
Trend**

Month	Actual							Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	78,675	81,461	88,978	83,537	85,455	87,835	86,208	86,084	124	0.1%	(1,627)	-1.9%
August	76,213	83,295	86,918	81,431	83,245	82,781	82,381	81,137	1,244	1.5%	(400)	-0.5%
September	77,148	84,190	80,327	81,840	81,641	78,672	79,749	77,106	2,643	3.4%	1,077	1.3%
October	69,085	71,208	74,932	73,186	76,518	76,228	72,882	74,716	(1,834)	-2.5%	(3,346)	-4.4%
November	61,248	65,241	74,409	68,302	72,067	64,531	69,892	63,248	6,644	10.5%	5,361	7.4%
December	57,924	67,765	70,376	66,987	73,380	68,025	63,770	66,674	(2,904)	-4.4%	(4,255)	-5.8%
January	61,011	70,765	73,186	62,282	66,464	64,596	60,511	63,312	(2,801)	-4.4%	(4,085)	-6.1%
February	66,383	67,011	71,904	73,121	66,643	67,599	60,387	66,226	(5,839)	-8.8%	(7,212)	-10.6%
March	78,545	76,345	75,267	74,096	75,076	65,625	64,427	64,288	139	0.2%	(1,198)	-1.6%
April	68,953	69,310	68,999	71,430	70,813	68,828	68,592	70,784	(2,192)	-3.1%	(236)	-0.3%
May	76,085	81,802	79,182	77,936	75,507	75,970	69,808	75,477	(5,669)	-7.5%	(6,162)	-8.1%
June	83,050	91,310	85,238	85,096	74,719	79,493	76,710	74,659	2,051	2.7%	(2,783)	-3.7%
Totals	854,320	909,703	929,716	899,244	901,528	880,183	855,311	863,711	(8,400)	-1.0%	(24,842)	-2.8%



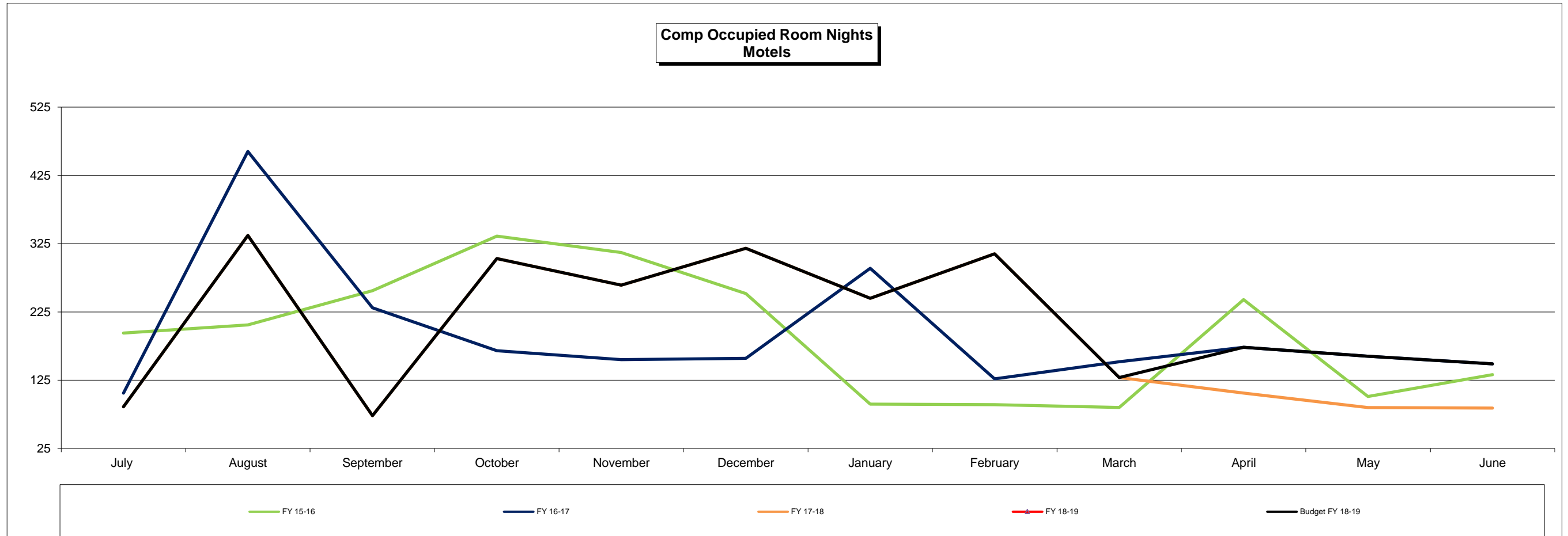
**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Hotels
Trend**

Month	Actual							Budget	Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	78,201	81,058	88,543	83,173	85,050	87,558	85,847	85,807	40	0.0%	(1,711)	-2.0%
August	75,786	82,755	86,274	81,039	82,528	82,178	82,050	80,534	1,516	1.9%	(128)	-0.2%
September	76,734	83,778	79,830	81,295	81,141	78,316	79,329	76,750	2,579	3.4%	1,013	1.3%
October	68,794	70,250	74,321	72,653	76,092	75,601	72,622	74,089	(1,467)	-2.0%	(2,979)	-3.9%
November	61,085	64,854	73,764	67,916	71,744	64,147	69,633	62,864	6,769	10.8%	5,486	8.6%
December	57,768	67,497	69,863	66,661	73,094	67,557	63,566	66,206	(2,640)	-4.0%	(3,991)	-5.9%
January	60,840	70,553	72,893	62,103	66,079	64,188	60,396	62,904	(2,508)	-4.0%	(3,792)	-5.9%
February	66,191	66,702	71,716	72,958	66,336	67,167	60,297	65,824	(5,527)	-8.4%	(6,870)	-10.2%
March	78,306	75,989	74,873	73,865	74,660	65,344	64,221	64,037	184	0.3%	(1,123)	-1.7%
April	68,658	68,812	68,660	70,998	70,469	68,484	68,037	70,440	(2,403)	-3.4%	(447)	-0.7%
May	75,657	81,287	78,721	77,643	75,109	75,606	69,534	75,079	(5,545)	-7.4%	(6,072)	-8.0%
June	82,714	90,921	84,753	84,687	74,314	79,127	76,416	74,284	2,132	2.9%	(2,711)	-3.4%
Totals	850,734	904,456	924,211	894,991	896,616	875,273	851,948	858,818	(6,870)	-0.8%	(23,325)	-2.7%



**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Motels
Trend**

Month	Actual							Budget		Variance from Budget		Variance from FY 17-18	
	FY 12-13	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%	
July	220	237	154	194	106	86	81	86	(5)	-5.8%	(5)	-5.8%	
August	245	211	372	206	460	337	89	337	(248)	-73.6%	(248)	-73.6%	
September	195	131	144	256	231	73	96	73	23	31.5%	23	31.5%	
October	155	243	315	336	168	303	55	303	(248)	-81.8%	(248)	-81.8%	
November	123	233	497	312	155	264	111	264	(153)	-58.0%	(153)	-58.0%	
December	123	234	469	252	157	318	89	318	(229)	-72.0%	(229)	-72.0%	
January	122	146	241	90	289	245	50	245	(195)	-79.6%	(195)	-79.6%	
February	155	215	129	89	127	310	33	310	(277)	-89.4%	(277)	-89.4%	
March	161	222	171	85	152	129	98	129	(31)	-24.0%	(31)	-24.0%	
April	164	151	172	243	173	106	273	173	100	57.8%	167	157.5%	
May	123	197	277	101	160	85	97	160	(63)	-39.4%	12	14.1%	
June	164	166	311	133	149	84	53	149	(96)	-64.4%	(31)	-36.9%	
Totals	1,950	2,386	3,252	2,297	2,327	2,340	1,125	2,547	(1,422)	-55.8%	(1,215)	-51.9%	



**Reno-Sparks Convention and Visitors Authority
Percentage of Comp Occupancy-Consolidated Summary
Trend**

Month	FY 12-13	FY 13-14	FY 14-15	Actual			Budget		Variance from Budget		Variance from FY 17-18	
				FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 18-19	Amount	%	Amount	%
July	10.5%	10.9%	12.2%	11.6%	11.7%	12.0%	12.0%	12.0%	-	0.0%	-	0.0%
August	10.1%	11.2%	12.0%	11.3%	11.4%	11.3%	11.5%	11.2%	0.3	2.7%	0.2	1.8%
September	10.4%	11.4%	10.9%	11.1%	11.0%	10.7%	11.1%	10.4%	0.7	6.7%	0.4	3.7%
October	9.2%	9.7%	10.4%	10.2%	10.5%	10.6%	10.2%	10.4%	(0.2)	-1.9%	(0.4)	-3.8%
November	8.5%	9.2%	10.7%	9.8%	10.2%	9.3%	10.1%	9.1%	1.0	11.0%	0.8	8.6%
December	7.6%	9.2%	9.5%	8.8%	9.7%	9.2%	8.6%	8.9%	(0.3)	-3.4%	(0.6)	-6.5%
January	8.2%	9.8%	10.2%	8.6%	9.2%	9.0%	8.4%	8.8%	(0.4)	-4.5%	(0.6)	-6.7%
February	9.8%	10.2%	11.0%	10.8%	10.1%	10.4%	9.3%	10.1%	(0.8)	-7.9%	(1.0)	-9.6%
March	10.4%	10.4%	10.2%	9.9%	10.0%	8.8%	8.6%	8.6%	-	0.0%	(0.2)	-2.3%
April	9.6%	9.8%	9.9%	10.2%	10.1%	10.0%	9.7%	10.1%	(0.4)	-4.0%	(0.3)	-3.0%
May	10.3%	11.1%	11.0%	10.7%	10.3%	10.6%	9.7%	10.4%	(0.7)	-6.7%	(0.9)	-8.5%
June	11.3%	12.6%	11.8%	11.5%	10.1%	11.0%	10.5%	10.2%	0.3	2.9%	(0.5)	-4.5%
Totals	9.7%	10.5%	10.8%	10.4%	10.4%	10.2%	10.0%	10.0%	-	0.0%	(0.2)	-2.0%

