

Hotel Statistics June

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	June		%	June		June		%	June		%	June		%	June		%	June		%
	2019	2018		ADR	Revenue	2019	2018		Change	2019		2018	Change		2019	2018		Change	2019	
Reno-Suburban	91,171	104,287	-12.6%	\$104.97	\$9,570,393	\$128.78	\$113.27	13.7%	\$11,740,726	\$11,812,489	-0.6%	57.4%	65.6%	-12.5%	44,344	40,720	8.9%	85.3%	91.2%	-6.5%
Reno-Downtown	66,914	92,108	-27.4%	\$75.96	\$5,082,504	\$103.72	\$93.39	11.1%	\$6,940,486	\$8,602,261	-19.3%	38.3%	53.1%	-27.9%	26,384	32,221	-18.1%	53.4%	71.7%	-25.5%
North Lake Tahoe	11,368	12,240	-7.1%	\$267.39	\$3,039,674	\$296.22	\$293.85	0.8%	\$3,367,414	\$3,596,698	-6.4%	73.1%	78.7%	-7.1%	287	331	-13.3%	75.0%	80.9%	-7.3%
Sparks	30,589	33,841	-9.6%	\$69.33	\$2,120,786	\$85.97	\$86.56	-0.7%	\$2,629,836	\$2,929,367	-10.2%	62.9%	70.3%	-10.5%	5,382	5,832	-7.7%	74.0%	82.4%	-10.2%
Non-Gaming	64,092	61,776	3.7%	\$119.79	\$7,677,557	\$120.57	\$126.18	-4.4%	\$7,727,390	\$7,794,706	-0.9%	66.9%	72.2%	-7.3%	19	23	-17.4%	66.9%	72.2%	-7.3%
Totals	264,134	304,252	-13.2%	\$104.08	\$27,490,913	\$122.69	\$114.17	7.5%	\$32,405,851	\$34,735,520	-6.7%	53.5%	63.2%	-15.2%	76,416	79,127	-3.4%	69.0%	79.6%	-13.3%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics May

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	May		%	May		May		%	May		%	May		%	May		%	May		%
	2019	2018		ADR	Revenue	2019	2018		Change	2019		2018	Change		2019	2018		Change	2019	
Reno-Suburban	81,206	83,325	-2.5%	\$123.63	\$10,039,652	\$147.17	\$127.71	15.2%	\$11,951,481	\$10,641,211	12.3%	53.8%	55.1%	-2.4%	37,942	37,465	1.3%	79.0%	79.9%	-1.3%
Reno-Downtown	65,226	76,861	-15.1%	\$85.85	\$5,599,673	\$104.19	\$95.28	9.4%	\$6,796,104	\$7,323,066	-7.2%	36.1%	42.8%	-15.6%	25,669	31,821	-19.3%	50.3%	60.6%	-16.8%
North Lake Tahoe	7,964	9,718	-18.0%	\$189.18	\$1,506,665	\$212.80	\$209.49	1.6%	\$1,694,739	\$2,035,778	-16.8%	49.9%	60.9%	-18.1%	279	203	37.4%	51.6%	62.1%	-16.9%
Sparks	27,034	27,317	-1.0%	\$74.63	\$2,017,592	\$91.81	\$89.73	2.3%	\$2,482,016	\$2,451,060	1.3%	55.1%	55.7%	-1.1%	5,634	6,085	-7.4%	66.6%	68.2%	-2.2%
Non-Gaming	65,549	58,881	11.3%	\$127.01	\$8,325,509	\$127.62	\$127.58	0.0%	\$8,365,686	\$7,512,188	11.4%	66.4%	68.0%	-2.5%	10	32	-68.8%	66.4%	68.1%	-2.5%
Totals	246,979	256,102	-3.6%	\$111.30	\$27,489,092	\$126.69	\$117.00	8.3%	\$31,290,026	\$29,963,304	4.4%	49.9%	53.1%	-6.0%	69,534	75,606	-8.0%	63.9%	68.8%	-7.1%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics April

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	April		%	April		April		%	April		%	April		%	April		%	April		%
	2019	2018		ADR	Revenue	2019	2018		Change	2019		2018	Change		2019	2018		Change	2019	
Reno-Suburban	73,590	86,710	-15.1%	\$107.66	\$7,922,351	\$134.33	\$120.28	11.7%	\$9,885,413	\$10,429,619	-5.2%	49.9%	54.7%	-8.8%	40,009	34,937	14.5%	77.0%	76.7%	0.4%
Reno-Downtown	67,735	67,550	0.3%	\$86.65	\$5,869,340	\$109.40	\$104.53	4.7%	\$7,410,393	\$7,061,268	4.9%	30.0%	31.5%	22.8%	22,929	28,343	-19.1%	51.9%	44.8%	15.9%
North Lake Tahoe	6,623	8,246	-19.7%	\$167.87	\$1,111,782	\$196.00	\$184.88	6.0%	\$1,298,125	\$1,524,560	-14.9%	50.5%	53.1%	-19.6%	243	208	16.8%	44.2%	54.4%	-18.8%
Sparks	25,668	27,294	-6.0%	\$80.37	\$2,062,902	\$97.70	\$85.77	13.9%	\$2,507,767	\$2,340,896	7.1%	54.1%	52.7%	2.7%	4,839	4,993	-3.1%	64.3%	62.3%	3.0%
Non-Gaming	60,013	55,260	8.6%	\$129.99	\$7,800,866	\$130.58	\$129.81	0.6%	\$7,836,549	\$7,173,061	9.2%	62.9%	41.1%	53.1%	17	3	466.7%	62.9%	41.1%	53.1%
Totals	233,629	245,060	-4.7%	\$106.01	\$24,767,242	\$123.86	\$116.42	6.4%	\$28,938,248	\$28,529,404	1.4%	48.6%	42.6%	14.1%	68,037	68,484	-0.7%	62.8%	54.6%	15.0%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics March

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	March		% Change	March		March		% Change	March		% Change	March		% Change	March		% Change	March		% Change
	2019	2018		ADR	Revenue	2019	2018		2019	2018		2019	2018		2019	2018		2019	2018	
Reno-Suburban	86,413	99,310	-13.0%	\$96.40	\$8,330,194	\$119.16	\$102.88	15.8%	\$10,297,087	\$10,216,951	0.8%	53.3%	61.1%	-12.9%	36,554	36,195	1.0%	75.8%	83.4%	-9.1%
Reno-Downtown	54,096	70,595	-23.4%	\$77.74	\$4,205,683	\$103.05	\$82.68	24.6%	\$5,574,451	\$5,836,608	-4.5%	30.0%	39.3%	-23.7%	22,740	24,454	-7.0%	42.5%	52.9%	-19.5%
North Lake Tahoe	8,065	8,118	-0.7%	\$174.79	\$1,409,704	\$204.14	\$200.50	1.8%	\$1,646,401	\$1,627,676	1.2%	50.5%	50.8%	-0.6%	281	296	-5.1%	52.3%	52.7%	-0.8%
Sparks	27,781	31,765	-12.5%	\$58.09	\$1,613,772	\$75.87	\$70.77	7.2%	\$2,107,775	\$2,248,111	-6.2%	55.5%	63.5%	-12.6%	4,623	4,397	5.1%	64.8%	72.3%	-10.4%
Non-Gaming	58,414	57,088	2.3%	\$116.00	\$6,776,111	\$116.77	\$116.48	0.2%	\$6,820,983	\$6,649,871	2.6%	59.7%	68.7%	-13.1%	23	2	1050.0%	59.7%	68.7%	-13.1%
Totals	234,769	266,876	-12.0%	\$95.14	\$22,335,465	\$112.65	\$99.59	13.1%	\$26,446,696	\$26,579,216	-0.5%	46.3%	54.3%	-14.7%	64,221	65,344	-1.7%	59.0%	67.6%	-12.7%

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Hotel Statistics February

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	February		% Change	February		February		% Change	February		% Change	February		% Change	February		% Change	February		% Change
	2019	2018		ADR	Revenue	2019	2018		2019	2018		2019	2018		2019	2018		2019	2018	
Reno-Suburban	67,238	80,202	-16.2%	\$92.23	\$6,201,320	\$117.43	\$101.24	16.0%	\$7,895,422	\$8,119,713	-2.8%	47.7%	56.9%	-16.2%	34,811	36,218	-3.9%	72.4%	82.6%	-12.3%
Reno-Downtown	43,410	56,296	-22.9%	\$79.56	\$3,453,731	\$105.68	\$87.09	21.3%	\$4,587,432	\$4,902,652	-6.4%	26.6%	34.7%	-23.4%	21,656	25,973	-16.6%	39.9%	50.6%	-21.3%
North Lake Tahoe	9,019	8,226	9.6%	\$185.98	\$1,677,352	\$212.50	\$219.16	-3.0%	\$1,916,564	\$1,802,785	6.3%	61.4%	56.0%	9.6%	549	308	78.2%	65.1%	58.1%	12.1%
Sparks	24,055	25,445	-5.5%	\$63.54	\$1,528,385	\$77.54	\$76.30	1.6%	\$1,865,342	\$1,941,366	-3.9%	53.9%	56.9%	-5.3%	3,281	4,649	-29.4%	61.3%	67.3%	-2.5%
Non-Gaming	49,771	48,521	2.6%	\$111.70	\$5,559,550	\$117.66	\$116.50	1.0%	\$5,855,991	\$5,652,491	3.6%	59.9%	64.0%	-6.4%	-	19	-100.0%	59.9%	64.0%	-6.4%
Totals	193,493	218,690	-11.5%	\$95.20	\$18,420,339	\$114.32	\$102.52	11.5%	\$22,120,751	\$22,419,007	-1.3%	43.3%	49.9%	-12.4%	60,297	67,167	-10.2%	56.8%	65.2%	-12.7%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics January

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	January		% Change	January		January		% Change	January		% Change	January		% Change	January		% Change	January		% Change
	2019	2018		ADR	Revenue	2019	2018		2019	2018		2019	2018		2019	2018		2019	2018	
Reno-Suburban	73,817	72,074	2.4%	\$97.69	\$7,211,029	\$121.29	\$91.75	32.2%	\$8,953,034	\$6,612,670	35.4%	48.9%	47.7%	2.5%	35,083	36,318	-3.4%	72.1%	71.7%	0.4%
Reno-Downtown	49,926	50,364	-0.9%	\$87.68	\$4,377,576	\$113.69	\$83.81	35.7%	\$5,676,053	\$4,220,949	34.5%	27.6%	27.9%	-1.1%	20,953	23,988	-12.7%	39.2%	41.2%	-4.8%
North Lake Tahoe	8,769	7,732	13.4%	\$209.04	\$1,833,048	\$216.15	\$210.39	2.7%	\$1,895,402	\$1,626,728	16.5%	54.9%	48.4%	13.4%	377	225	67.6%	57.3%	49.8%	14.8%
Sparks	24,366	25,477	-4.4%	\$58.92	\$1,435,753	\$76.90	\$68.06	13.0%	\$1,873,815	\$1,734,010	8.1%	49.7%	51.9%	-4.2%	3,983	3,645	9.3%	57.9%	59.3%	-2.5%
Non-Gaming	55,546	46,632	19.1%	\$106.00	\$5,887,668	\$112.06	\$113.48	-1.2%	\$6,224,675	\$5,291,770	17.6%	60.7%	56.1%	8.2%	-	12	-100.0%	60.7%	56.1%	8.2%
Totals	212,424	202,279	5.0%	\$97.66	\$20,745,074	\$115.91	\$96.33	20.3%	\$24,622,978	\$19,486,127	26.4%	43.5%	42.2%	3.1%	60,396	64,188	-5.9%	55.9%	55.6%	0.5%

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Hotel Statistics December

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	December		% Change	December		December		% Change	December		% Change	December		% Change	December		% Change	December		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	72,192	87,208	-17.2%	\$87.69	\$6,330,597	\$112.40	\$103.28	8.8%	\$8,114,092	\$9,006,830	-9.9%	44.4%	53.7%	-17.1%	35,946	38,941	-7.7%	66.6%	77.7%	-14.3%
Reno-Downtown	68,405	72,745	-6.0%	\$79.22	\$5,418,788	\$103.60	\$86.26	20.1%	\$7,086,488	\$6,274,701	12.9%	37.8%	44.3%	-5.5%	24,198	25,046	-3.4%	51.2%	53.9%	-4.8%
North Lake Tahoe	8,546	8,109	5.4%	\$273.00	\$2,333,060	\$281.28	\$254.39	10.6%	\$2,403,838	\$2,062,888	16.5%	53.5%	50.8%	5.3%	375	237	58.2%	55.9%	52.3%	6.9%
Sparks	28,715	31,355	-8.4%	\$60.40	\$1,734,425	\$78.78	\$78.41	0.5%	\$2,262,257	\$2,458,473	-8.0%	57.7%	62.6%	-8.0%	3,047	3,310	-7.9%	63.8%	69.2%	-7.9%
Non-Gaming	55,331	48,170	14.9%	\$95.34	\$5,275,000	\$110.95	\$112.87	-1.7%	\$6,139,152	\$5,437,073	12.9%	60.6%	57.9%	4.7%	-	23	-100.0%	60.6%	58.0%	4.7%
Totals	233,189	247,587	-5.8%	\$90.45	\$21,091,869	\$111.52	\$101.94	9.4%	\$26,005,827	\$25,239,964	3.0%	46.6%	50.2%	-7.2%	63,566	67,557	-5.9%	59.3%	63.9%	-7.2%

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Hotel Statistics November

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	November		% Change	November		November		% Change	November		% Change	November		% Change	November		% Change	November		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	65,176	78,285	-16.7%	\$87.22	\$5,684,856	\$108.93	\$98.59	10.5%	\$7,099,700	\$7,718,335	-8.0%	44.1%	53.0%	-16.8%	37,739	36,218	4.2%	69.7%	77.5%	-10.1%
Reno-Downtown	54,572	61,897	-11.8%	\$76.55	\$4,177,372	\$101.59	\$76.92	32.1%	\$5,544,144	\$4,760,873	16.5%	31.2%	35.2%	-11.4%	26,787	23,977	11.7%	46.5%	48.9%	-4.9%
North Lake Tahoe	8,771	7,285	20.4%	\$167.54	\$1,469,524	\$171.02	\$168.34	1.6%	\$1,499,982	\$1,226,370	22.3%	56.4%	46.9%	20.5%	266	135	97.0%	58.1%	47.7%	21.8%
Sparks	24,957	27,521	-9.3%	\$59.54	\$1,485,970	\$77.61	\$66.75	16.3%	\$1,936,965	\$1,836,991	5.4%	52.6%	57.8%	-9.0%	4,836	3,814	26.8%	62.8%	65.8%	-4.6%
Non-Gaming	51,109	48,169	6.1%	\$96.40	\$4,927,007	\$112.33	\$117.26	-4.2%	\$5,741,279	\$5,648,293	1.6%	59.2%	59.8%	-1.0%	5	3	66.7%	59.2%	59.8%	-1.0%
Totals	204,585	223,157	-8.3%	\$86.74	\$17,744,729	\$106.67	\$94.96	12.3%	\$21,822,071	\$21,190,862	3.0%	43.4%	47.8%	-9.4%	69,633	64,147	8.6%	58.1%	61.5%	-5.5%

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Hotel Statistics October

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	October		% Change	October		October		% Change	October		% Change	October		% Change	October		% Change	October		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	77,650	88,586	-12.3%	\$96.71	\$7,509,682	\$118.64	\$101.64	16.7%	\$9,212,304	\$9,003,489	2.3%	51.4%	58.6%	-12.3%	39,646	42,121	-5.9%	77.6%	86.5%	-10.3%
Reno-Downtown	70,849	78,489	-9.7%	\$79.84	\$5,656,819	\$102.26	\$85.16	20.1%	\$7,245,292	\$6,683,881	8.4%	39.2%	43.2%	-9.3%	28,092	29,204	-3.8%	54.7%	59.3%	-7.8%
North Lake Tahoe	9,893	9,654	2.5%	\$185.87	\$1,838,834	\$210.39	\$211.49	-0.5%	\$2,081,405	\$2,041,729	1.9%	62.0%	60.5%	2.5%	255	243	4.9%	63.6%	62.0%	2.6%
Sparks	26,452	29,130	-9.2%	\$59.35	\$1,569,874	\$75.70	\$71.03	6.6%	\$2,002,373	\$2,068,982	-3.2%	54.4%	59.4%	-8.4%	4,626	4,017	15.2%	63.9%	67.6%	-5.5%
Non-Gaming	55,682	55,764	-0.1%	\$119.18	\$6,636,380	\$119.97	\$121.05	-0.9%	\$6,679,902	\$6,750,139	-1.0%	60.4%	65.5%	-7.8%	3	16	-81.3%	60.4%	71.6%	-7.8%
Totals	240,526	261,623	-8.1%	\$96.50	\$23,211,590	\$113.17	\$101.48	11.5%	\$27,221,276	\$26,548,219	2.5%	49.2%	54.2%	-9.2%	72,622	75,601	-3.9%	64.1%	69.8%	-8.3%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics September

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	September		% Change	September		September		% Change	September		% Change	September		% Change	September		% Change	September		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	95,315	104,515	-8.8%	\$113.45	\$10,813,528	\$137.30	\$121.89	12.6%	\$13,086,336	\$12,739,778	2.7%	59.9%	65.7%	-8.8%	39,434	40,738	-3.2%	84.7%	91.3%	-7.2%
Reno-Downtown	80,509	94,342	-14.7%	\$98.92	\$7,963,564	\$121.96	\$99.86	22.1%	\$9,818,991	\$9,420,958	4.2%	46.0%	53.7%	-14.3%	32,729	31,669	3.3%	64.7%	71.7%	-9.8%
North Lake Tahoe	11,563	11,297	2.4%	\$260.16	\$3,008,235	\$286.76	\$272.80	5.1%	\$3,315,749	\$3,081,824	7.6%	74.4%	72.7%	2.3%	288	317	-9.1%	76.2%	74.7%	2.0%
Sparks	29,513	32,138	-8.2%	\$84.56	\$2,495,663	\$100.54	\$93.96	7.0%	\$2,967,276	\$3,019,611	-1.7%	61.4%	66.2%	-7.3%	6,870	5,581	23.1%	75.7%	77.6%	-2.6%
Non-Gaming	60,177	59,058	1.9%	\$133.57	\$8,037,972	\$133.67	\$135.56	-1.4%	\$8,043,665	\$8,005,750	0.5%	71.1%	71.6%	-0.6%	8	11	-27.3%	71.1%	71.6%	-0.7%
Totals	277,077	301,350	-8.1%	\$116.64	\$32,318,963	\$134.37	\$120.35	11.7%	\$37,232,016	\$36,267,921	2.7%	57.5%	62.6%	-8.1%	79,329	78,316	1.3%	73.9%	78.9%	-6.3%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics August

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	August		% Change	August		August		% Change	August		% Change	August		% Change	August		% Change	August		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	92,260	103,298	-10.7%	\$112.54	\$10,383,359	\$137.50	\$124.45	10.5%	\$12,685,757	\$12,855,898	-1.3%	61.1%	68.4%	-10.7%	42,534	41,109	3.5%	89.2%	95.6%	-6.7%
Reno-Downtown	86,000	103,341	-16.8%	\$89.18	\$7,669,819	\$111.16	\$95.74	16.1%	\$9,559,334	\$9,894,187	-3.4%	47.7%	56.9%	-16.2%	33,255	35,827	-7.2%	66.2%	76.7%	-13.7%
North Lake Tahoe	13,134	12,275	7.0%	\$340.97	\$4,478,315	\$370.28	\$358.10	3.4%	\$4,863,298	\$4,395,723	10.6%	82.3%	76.9%	7.0%	294	221	33.0%	84.1%	78.3%	7.4%
Sparks	33,434	35,337	-5.4%	\$83.01	\$2,775,349	\$101.67	\$95.83	6.1%	\$3,399,244	\$3,386,216	0.4%	68.5%	72.1%	-5.1%	5,935	5,015	18.3%	80.6%	82.4%	-2.2%
Non-Gaming	63,572	61,829	2.8%	\$138.31	\$8,792,367	\$138.98	\$135.37	2.7%	\$8,835,144	\$8,369,873	5.6%	72.8%	72.6%	0.3%	32	6	433.3%	72.9%	72.6%	0.4%
Totals	288,400	316,080	-8.8%	\$118.24	\$34,099,210	\$136.42	\$123.08	10.8%	\$39,342,778	\$38,901,897	1.1%	59.7%	65.5%	-8.9%	82,050	82,178	-0.2%	76.6%	82.5%	-7.2%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics July

Location	Overall Cash Occupied Rooms			Basic Room Revenue		Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	July		% Change	July		July		% Change	July		% Change	July		% Change	July		% Change	July		% Change
	2018	2017		ADR	Revenue	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	
Reno-Suburban	95,574	97,958	-2.4%	\$103.54	\$9,895,407	\$122.01	\$112.60	8.4%	\$11,661,101	\$11,030,187	5.7%	63.3%	64.8%	-2.5%	43,096	45,989	-6.3%	91.8%	95.3%	-3.7%
Reno-Downtown	86,480	104,803	-17.5%	\$76.07	\$6,578,496	\$94.45	\$87.09	8.5%	\$8,168,207	\$9,127,262	-10.5%	48.2%	57.8%	-16.4%	34,997	36,420	-3.9%	67.8%	77.8%	-13.0%
North Lake Tahoe	13,817	13,568	1.8%	\$375.40	\$5,186,838	\$404.03	\$392.77	2.9%	\$5,582,484	\$5,329,163	4.8%	86.5%	85.0%	1.9%	505	290	74.1%	89.7%	86.8%	3.3%
Sparks	33,844	37,438	-9.6%	\$69.91	\$2,366,188	\$87.97	\$86.18	2.1%	\$2,977,257	\$3,226,273	-7.7%	70.0%	76.6%	-8.6%	7,237	4,855	49.1%	85.0%	86.5%	-1.7%
Non-Gaming	61,779	58,786	5.1%	\$126.29	\$7,802,108	\$126.94	\$123.70	2.6%	\$7,841,970	\$7,271,594	7.8%	70.0%	69.1%	1.3%	12	4	200.0%	70.0%	69.1%	1.3%
Totals	291,494	312,553	-6.7%	\$109.19	\$31,829,037	\$124.29	\$115.13	8.0%	\$36,231,019	\$35,984,480	0.7%	60.4%	64.8%	-6.8%	85,847	87,558	-2.0%	78.1%	82.9%	-5.8%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)