Hotel Statistics November

	Overall Cas	sh Occupie	d Rooms	Basic Ro	oom Aver	age Cash	Overall A	verage Ca	sh Rate	Overall	Taxable Reve	nue	Pe	ercent of C	ash Occuj	oancy	Comp (Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location	Nover	nber	%	Nove	mber	%	Nover	nber	%	Nover	nber	%		Novembe	r	%	Nover	nber	%	Noven	nber	%
	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	2	019	2018	Change	2019	2018	Change	2019	2018	Change
Reno-Suburban	73,720	65,176	13.1%	\$100.74	\$87.22	15.5%	\$122.25	\$108.93	12.2%	\$9,012,257	\$7,099,700	26.9%		50.0%	44.1%	13.1%	34,319	37,739	-9.1%	73.2%	69.7%	5.2%
Reno-Downtown	45,733	54,572	-16.2%	\$66.42	\$76.55	-13.2%	\$96.39	\$101.59	-5.1%	\$4,408,270	\$5,544,144	-20.5%		31.0%	31.2%	-0.6%	22,785	26,787	-14.9%	46.4%	46.5%	-0.2%
North Lake Tahoe	7,452	8,771	-15.0%	\$151.83	\$144.61	5.0%	\$180.03	\$171.02	5.3%	\$1,341,601	\$1,499,982	-10.6%		47.9%	56.4%	-15.1%	355	266	33.5%	50.2%	58.1%	-13.6%
Sparks	24,056	24,957	-3.6%	\$59.61	\$59.54	0.1%	\$76.64	\$77.61	-1.2%	\$1,843,705	\$1,936,965	-4.8%		50.7%	52.6%	-3.6%	6,053	4,836	25.2%	63.4%	62.8%	1.0%
Non-Gaming	56,032	51,109	9.6%	\$114.52	\$111.29	2.9%	\$115.26	\$112.33	2.6%	\$6,458,055	\$5,741,279	12.5%		57.2%	59.2%	-3.4%	26	5	420.0%	57.2%	59.2%	-3.4%
Totals	206,993	204,585	1.2%	\$93.95	\$89.47	5.0%	\$111.42	\$106.67	4.5%	\$23,063,888	\$21,822,071	5.7%		45.4%	43.4%	4.6%	63,538	69,633	-8.8%	59.3%	58.1%	2.1%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel Statistics October

	Overall Cash Occupied Rooms	Basic Room Average Cash	Overall Average Cash Rate	Overall Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Location	October %	October %	October %	October %	October %	October %	October %
	2019 2018 Change	2019 2018 Change	2019 2018 Change	2019 2018 Change	2019 2018 Change	2019 2018 Change	2019 2018 Change
Reno-Suburban	80,108 77,650 3.2%	\$104.03 \$107.32 -3.1%	\$127.33 \$118.64 7.3%	\$10,200,467 \$9,212,304 10.7%	53.1% 51.4% 3.3%	42,205 39,646 6.5%	81.0% 77.6% 4.4%
Reno-Downtown	56,580 70,849 -20.1%	\$78.15 \$62.41 25.2%	\$104.83 \$102.26 2.5%	\$5,931,097 \$7,245,292 -18.1%	37.1% 39.2% -5.4%	28,066 28,092 -0.1%	55.5% 54.7% 1.3%
North Lake Tahoe	8,890 9,893 -10.1%	\$185.09 \$166.32 11.3%	\$209.35 \$210.39 -0.5%	\$1,861,078 \$2,081,405 -10.6%	55.7% 62.0% -10.2%	354 255 38.8%	57.9% 63.6% -9.0%
Sparks	26,054 26,452 -1.5%	\$62.82 \$61.88 1.5%	\$79.58 \$75.70 5.1%	\$2,073,430 \$2,002,373 3.5%	53.4% 54.4% -1.8%	6,306 4,626 36.3%	66.4% 63.9% 3.9%
Non-Gaming	69,078 55,682 24.1%	\$121.34 \$150.54 -19.4%	\$122.06 \$119.97 1.7%	\$8,431,562 \$6,679,902 26.2%	68.1% 60.4% 12.7%	18 3 500.0%	68.1% 60.4% 12.7%
Totals	240,710 240,526 0.1%	\$101.45 \$101.53 -0.1%	\$118.39 \$113.17 4.6%	\$28,497,635 \$27,221,276 4.7%	51.3% 49.2% 4.3%	76,949 72,622 6.0%	67.6% 64.1% 5.5%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel Statistics September

	Overall Cash Occupied Rooms	Basic Room Average Cash	Overall Average Cash Rate	Overall Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Location	Septemer %	Septemer %	Septemer %	Septemer %	Septemer %	Septemer %	Septemer %
	2019 2018 Change	2019 2018 Change	2019 2018 Change	2019 2018 Change	2019 2018 Change	2019 2018 Change	2019 2018 Change
Reno-Suburban	85,739 95,315 -10.0%	\$114.74 \$113.45 1.1%	\$141.26 \$137.30 2.9%	\$12,111,526 \$13,086,336 -7.4%	53.9% 59.9% -10.2%	45,809 39,434 16.2%	82.6% 84.7% -2.5%
Reno-Downtown	57,687 80,509 -28.3%	\$96.37 \$98.92 -2.6%	\$123.64 \$121.96 1.4%	\$7,132,690 \$9,818,991 -27.4%	39.1% 46.0% -15.2%	30,504 32,729 -6.8%	59.7% 64.7% -7.7%
North Lake Tahoe	11,727 11,563 1.4%	\$248.57 \$260.16 -4.5%	\$274.87 \$286.76 -4.1%	\$3,223,414 \$3,315,749 -2.8%	75.4% 74.4% 1.5%	346 288 20.1%	77.7% 76.2% 1.8%
Sparks	27,267 29,513 -7.6%	\$84.38 \$84.56 -0.2%	\$97.47 \$100.54 -3.1%	\$2,657,802 \$2,967,276 -10.4%	56.2% 61.4% -8.5%	7,743 6,870 12.7%	72.2% 75.7% -4.6%
Non-Gaming	68,986 60,177 14.6%	\$133.53 \$133.00 0.4%	\$134.24 \$133.67 0.4%	\$9,260,362 \$8,043,665 15.1%	70.9% 71.1% -0.3%	18 8 125.0%	70.9% 71.1% -0.3%
Totals	251,406 277,077 -9.3%	\$118.63 \$116.52 1.8%	\$136.77 \$134.37 1.8%	\$34,385,794 \$37,232,016 -7.6%	53.7% 57.5% -6.6%	84,420 79,329 6.4%	71.7% 73.9% -3.0%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel Statistics Aug	just
-----------------------------	------

	Overall Cash	Occupied	d Rooms	Basic Ro	om Avera	age Cash	Overall A	Average Ca	sh Rate	Ove	rall Taxable Re	venue	Percent o	f Cash Occu	pancy	Comp	Occupied I	Rooms	Percent of	Cash/Com	p Occupancy
Location	August	t	%	Aug	just	%	Aug	ust	%		August	%	Augi	ıst	%	Aug	ust	%	Augu	ıst	%
	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change
Reno-Suburban	88,438	92,260	-4.1%	\$125.31	\$112.54	11.3%	\$150.78	\$137.50	9.7%	\$13,334,	07 \$12,685,7	57 5.1%	58.6%	61.1%	-4.1%	45,721	42,534	7.5%	88.9%	89.2%	-0.3%
Reno-Downtown	72,110	86,000	-16.2%	\$93.58	\$89.18	4.9%	\$121.38	\$111.16	9.2%	\$8,753,	17 \$9,559,3	-8.4%	44.4%	47.7%	-6.9%	32,399	33,255	-2.6%	64.3%	66.2%	-2.9%
North Lake Tahoe	12,949	13,134	-1.4%	\$357.49	\$340.97	4.8%	\$385.85	\$370.28	4.2%	\$4,996,	64 \$4,863,2	98 2.7%	81.1%	82.3%	-1.5%	361	294	22.8%	83.4%	84.1%	-0.8%
Sparks	29,959	33,434	-10.4%	\$93.65	\$83.01	12.8%	\$111.70	\$101.67	9.9%	\$3,346,	27 \$3,399,2	-1.6%	61.4%	68.5%	-10.2%	8,487	5,935	43.0%	78.8%	80.6%	-2.2%
Non-Gaming	75,447	63,572	18.7%	\$138.06	\$138.31	-0.2%	\$138.86	\$138.98	-0.1%	\$10,476,	51 \$8,835,1	14 18.6%	75.5%	72.8%	3.7%	51	32	59.4%	75.6%	72.9%	3.7%
Totals	278,903	288,400	-3.3%	\$127.93	\$118.24	8.2%	\$146.67	\$136.42	7.5%	\$40,906,	65 \$39,342,7	78 4.0%	58.3%	59.7%	-2.3%	87,019	82,050	6.1%	76.5%	76.6%	-0.1%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel	Stati	istics J	July
-------	-------	----------	------

	Overall Cas	sh Occupie	d Rooms	Basic Ro	oom Avera	age Cash	Overall A	verage Ca	sh Rate	Overall	Taxable Reve	nue	Perce	nt of Cash O	ccupancy	Comp	Occupied F	Rooms	Percent of	Cash/Comp	Occupancy
Location	Jul	,	%	Ju		% Change	2019	,	% Change	Ju	ly 2018	% Change	2040	July	% Change	Ju 2019	,	% Change	July		% Change
	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2010	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change
Reno-Suburban	83,811	95,574	-12.3%	\$106.72	\$103.54	3.1%	\$132.73	\$122.01	8.8%	\$11,123,880	\$11,661,101	-4.6%	5	.5% 63.	3% -12.2%	48,304	43,096	12.1%	87.5%	91.8%	-4.6%
Reno-Downtown	74,647	86,480	-13.7%	\$79.66	\$76.07	4.7%	\$106.28	\$94.45	12.5%	\$7,933,187	\$8,168,207	-2.9%	4	.3% 48.	2% -14.3%	33,518	34,997	-4.2%	59.9%	67.8%	-11.7%
North Lake Tahoe	13,287	13,817	-3.8%	\$377.05	\$375.40	0.4%	\$402.33	\$404.03	-0.4%	\$5,345,753	\$5,582,484	-4.2%	8	.2% 86.	5% -3.8%	313	505	-38.0%	85.2%	89.7%	-5.0%
Sparks	29,745	33,844	-12.1%	\$62.91	\$69.91	-10.0%	\$81.03	\$87.97	-7.9%	\$2,410,139	\$2,977,257	-19.0%	6	.7% 70.0	0% -13.3%	7,527	7,237	4.0%	76.1%	85.0%	-10.6%
Non-Gaming	71,882	61,779	16.4%	\$125.28	\$126.25	-0.8%	\$126.14	\$126.94	-0.6%	\$9,066,953	\$7,841,970	15.6%	7	.1% 70.0	0% 3.0%	12	12	0.0%	72.2%	70.0%	3.0%
Totals	273,372	291,494	-6.2%	\$112.58	\$109.18	3.1%	\$131.25	\$124.29	5.6%	\$35,879,911	\$36,231,019	-1.0%	5	.1% 60.	4% -8.8%	89,674	85,847	4.5%	73.2%	78.1%	-6.4%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel Statistics Fiscal Year to Date July through November 2019

	Cash (Occupied Ro	oms	Overall A	verage Cas	sh Rate	Overall	Taxable Reve	nue	Percent of	Cash Occ	upancy	Comp	Occupied R	looms	Percent of	Cash/Comp	Occupancy	Basic Roo	m Average Cas	sh Rate
Location	Ye	ar	%	Yea	ar	%	Ye	ar	%	Yea	r	%	Ye	ar	%	Yea	r	%	Ye	ear	%
	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20 F	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20 I	-Y 18-19	Change	2019	2018	Change
Reno-Suburban	411,816	425,975	-3.3%	\$135.45	\$126.17	7.4%	\$55,782,437	\$53,745,198	3.8%	54.2%	56.0%	-3.2%	216,358	202,449	6.9%	82.7%	82.7%	0.0%	\$110.79	\$105.90	4.6%
Reno-Downtown	306,757	378,410	-18.9%	\$111.35	\$106.59	4.5%	\$34,158,261	\$40,335,969	-15.3%	38.8%	42.5%	-8.7%	147,272	155,860	-5.5%	57.4%	60.0%	-4.3%	\$83.82	\$81.42	2.9%
North Lake Tahoe	54,305	57,178	-5.0%	\$308.78	\$303.31	1.8%	\$16,768,210	\$17,342,918	-3.3%	68.8%	72.4%	-5.0%	1,729	1,608	7.5%	70.9%	74.4%	-4.7%	\$282.31	\$272.61	3.6%
Sparks	137,081	148,200	-7.5%	\$89.96	\$89.63	0.4%	\$12,331,404	\$13,283,115	-7.2%	56.5%	61.4%	-8.0%	36,116	29,504	22.4%	71.4%	73.6%	-3.0%	\$73.30	\$67.80	8.1%
Non-Gaming	341,425	292,319	16.8%	\$127.97	\$127.06	0.7%	\$43,693,383	\$37,141,960	17.6%	68.8%	66.6%	3.3%	125	60	108.3%	68.8%	66.7%	3.3%	\$127.21	\$132.27	-3.8%
Totals	1,251,384	1,302,082	-3.9%	\$130.04	\$124.30	4.6%	\$162,733,694	\$161,849,160	0.5%	52.8%	54.1%	-2.4%	401,600	389,481	3.1%	69.8%	70.2%	-0.6%	\$111.99	\$108.24	3.5%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date July 2018 through June 2019

	Cash Od	ccupied Ro	oms	Overall A	verage Ca	sh Rate	Overall Taxable Re	venue	Percent of	Cash Occ	cupancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy	Basic Ro	om Revenue
Location	Yea		%	Yea		%	Year	%	Yea		%		ar	%	Yea		%		une 2018
	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19 FY 17-18	Change	FY 18-19	-Y 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	Y 17-18	Change	ADR	Revenue
Reno-Suburban	971,602	1,085,758	-10.5%	\$126.17	\$110.69	14.0%	\$122,582,453 \$120,187,17	'1 2.0%	53.0%	58.8%	-10.0%	467,138	466,969	0.0%	78.4%	84.1%	-6.8%	\$102.81	\$99,892,368
Reno-Downtown	794,122	929,391	-14.6%	\$106.29	\$90.50	17.4%	\$84,407,375 \$84,108,60	0.4%	37.4%	42.9%	-12.8%	320,389	348,943	-8.2%	52.4%	59.0%	-11.2%	\$83.18	\$66,053,365
North Lake Tahoe	117,532	116,468	0.9%	\$268.57	\$260.60	3.1%	\$31,565,401 \$30,351,92	20 4.0%	62.3%	61.7%	1.0%	3,999	3,014	32.7%	64.4%	63.3%	1.7%	\$245.83	\$28,893,031
Sparks	336,408	364,058	-7.6%	\$86.24	\$81.42	5.9%	\$29,011,922 \$29,641,3	55 -2.1%	58.0%	62.1%	-6.6%	60,293	56,193	7.3%	68.4%	71.7%	-4.6%	\$68.98	\$23,206,660
Non-Gaming	701,035	659,934	6.2%	\$122.84	\$123.58	-0.6%	\$86,112,386 \$81,556,86	5.6%	64.2%	62.8%	2.1%	129	154	-16.2%	64.2%	62.8%	2.1%	\$119.11	\$83,498,097
Totals	2,920,699	3,155,609	-7.4%	\$121.09	\$109.60	10.5%	\$353,679,537 \$345,845,92	2.3%	50.2%	55.1%	-8.9%	851,948	875,273	-2.7%	64.8%	69.1%	-6.1%	\$103.24	\$301,543,521

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date July 2017 through June 2018

Location	Cash Occupied Rooms Year % FY 17-18 FY 16-17 Change	Overall Average Cash Rate Year FY 17-18 FY 16-17 Change	OverallTaxable Revenue Year % FY 17-18 FY 16-17 Change	Percent of Cash Occupancy Year % FY 17-18 FY 16-17 Change	Comp Occupied Rooms Year % FY 17-18 FY 16-17 Change	Percent of Cash/Comp Occupancy Year % FY 17-18 FY 16-17 Change
Reno-Suburban	1,085,758 1,008,742 7.6%	\$110.69 \$105.62 4.8%	\$120,187,171 \$106,541,744 12.8%	59.2% 55.0% 7.6%	466,969 503,074 -7.2%	84.6% 82.4% 2.8%
Reno-Downtown	929,391 901,643 3.1%	\$90.50 \$85.81 5.5%	\$84,108,667 \$77,372,849 8.7%	43.7% 42.4% 3.1%	348,943 342,381 1.9%	60.1% 58.5% 2.7%
North Lake Tahoe	116,468 120,694 -3.5%	\$260.60 \$252.23 3.3%	\$30,351,920 \$30,442,595 -0.3%	61.7% 64.1% -3.6%	3,014 2,888 4.4%	63.3% 65.6% -3.5%
Sparks	364,058 375,918 -3.2%	\$81.42 \$67.95 19.8%	\$29,641,355 \$25,542,451 16.0%	62.6% 64.7% -3.2%	56,193 47,673 17.9%	72.2% 72.9% -1.0%
Non-Gaming	659,934 607,790 8.6%	\$123.58 \$110.02 12.3%	\$81,556,807 \$66,866,483 22.0%	66.1% 62.0% 6.6%	154 600 -74.3%	66.1% 62.1% 6.4%
Totals	3,155,609 3,014,787 4.7%	\$109.60 \$101.75 7.7%	\$345,845,921 \$306,766,122 12.7%	55.1% 52.8% 4.4%	875,273 896,616 -2.4%	70.3% 68.5% 2.6%

Hotel Statistics Fiscal Year to Date July 2016 Through June 2017

Lagation	Cash Occupi			age Cash F	0/		xable Revenue	0/	Percent of Yea		upancy	Comp	Occupied F				Occupancy
Location	Year FY 16-17 FY 15	-16 Change	FY 16-17		Change	FY 16-17	ear FY 15-16	70 Change	FY 16-17		Change	FY 16-17		% Change	Yea FY 16-17	FY 15-16	% Change
Reno-Suburban	1,008,742 1,011	104 -0.2%	\$105.62	\$98.92	6.8%	\$106,541,744	\$100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno-Downtown	901,643 964	982 -6.6%	\$85.81	\$79.95	7.3%	\$77,372,849	\$77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe	120,694 120	195 0.4%	\$252.23	\$244.06	3.3%	\$30,442,595	\$29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918 358	454 4.9%	\$67.95	\$62.94	8.0%	\$25,542,451	\$22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790 533	608 13.9%	\$110.02	\$103.26	6.5%	\$66,866,483	\$55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Totals	3,014,787 2,988	343 0.9%	\$101.75	\$95.09	7.0%	\$306,766,122	\$284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%

Hotel Statistics Fiscal Year to Date July 2015 Through June 2016

Location	Cash Occupied Roc Year FY 15-16 FY 14-15	oms % Change	Yea	·	% ange	Tax Year	able Revenue ar FY 14-15	% Change	Percent of Year FY 15-16 F	r	upancy % Change	Ye	Occupied Fear FY 14-15	%	Percent of Year FY 15-16 F	r .	% Change
Reno-Suburban	1,011,104 915,606	10.4%	\$98.92	\$98.42	0.5%	\$100,014,299	\$90,112,335	11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno-Downtown	964,982 1,027,089	-6.0%	\$79.95	\$68.24 1	17.2%	\$77,152,748	\$70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe	120,195 113,571	5.8%	\$244.06	\$232.07	5.2%	\$29,335,174	\$26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454 338,766	5.8%	\$62.94	\$63.29	-0.6%	\$22,561,644	\$21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608 324,716	64.3%	\$103.26	\$102.88	0.4%	\$55,098,918	\$33,407,186	64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
Totals	2,988,343 2,719,748	9.9%	\$95.09	\$88.76	7.1%	\$284,162,784	\$241,401,032	17.7%	52.5%	49.8%	5.4%	894,991	924,211	-3.2%	68.3%	66.7%	2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Fiscal Year to Date July 2014 Through June 2015

	Cash Occupied	Rooms	Avera	age Cash R	late	Tax	able Revenue		Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location	Year	%	Yea		%	Ye		%	Yea		%	Ye		%	Yea		%
	FY 14-15 FY 13-14	Change	FY 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change	FY 14-15 I	FY 13-14	Change	FY 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change
Reno-Suburban	915,606 894,88	3 2.3%	\$98.42	\$95.48	3.1%	\$90,112,335	\$85,447,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno-Downtown	1,027,089 1,085,37	5 -5.4%	\$68.24	\$66.15	3.2%	\$70,083,520	\$71,794,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe	113,571 118,07	3.8%	\$232.07	\$209.85	10.6%	\$26,355,994	\$24,778,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766 296,70	2 14.2%	\$63.29	\$66.90	-5.4%	\$21,441,998	\$19,849,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716 272,86	3 19.0%	\$102.88	\$101.05	1.8%	\$33,407,186	\$27,571,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
Totals	2,719,748 2,667,90	5 1.9%	\$88.76	\$86.00	3.2%	\$241,401,032	\$229,442,390	5.2%	49.8%	48.5%	2.9%	924,211	904,456	2.2%	66.7%	64.9%	2.9%

Hotel Statistics Fiscal Year to Date July 2013 Through June 2014

	Cash	Occupied Ro	ooms	Avera	age Cash I	Rate	Tax	able Revenue		Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location	Ye	ear	%	Yea	ar	%	Ye	ar	%	Yea	r	%	Ye	ar	%	Yea	r	%
	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change
Reno-Suburban	894,888	938,891	-4.7%	\$95.48	\$91.75	4.1%	\$85,447,880	\$86,144,727	-0.8%	48.8%	51.3%	-4.7%	460,132	401,424	14.6%	74.0%	73.2%	1.0%
Reno-Downtown	1,085,376	1,129,005	-3.9%	\$66.15	\$63.82	3.6%	\$71,794,968	\$72,055,198	-0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe	118,076	131,027	-9.9%	\$209.85	\$184.76	13.6%	\$24,778,567	\$24,208,157	2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702	257,285	15.3%	\$66.90	\$69.62	-3.9%	\$19,849,293	\$17,912,959	10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863	266,363	2.4%	\$101.05	\$99.30	1.8%	\$27,571,682	\$26,449,190	4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
Totals	2,667,905	2,722,571	-2.0%	\$86.00	\$83.29	3.3%	\$229,442,390	\$226,770,231	1.2%	48.5%	49.0%	-0.8%	904,456	850,734	6.3%	64.9%	64.2%	0.9%

Hotel Statistics Fiscal Year to Date July 2012 Through June 2013

	Cash Occupied R	ooms	Averag	ge Cash Rat	te	Tax	able Revenue		Percent of	Cash Occi	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Comp	Occupancy
Location	Year	%	Year		%	Ye	×	%	Yea		%	Ye		%	Year		%
	FY 12-13 FY 11-12	Change	FY 12-13 F	FY 11-12 C	Change	FY 12-13	FY 11-12	Change	FY 12-13 F	-Y 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13 F	Y 11-12	Change
Reno-Suburban	938,891 927,327	1.2%	\$91.75	\$83.53	9.8%	\$86,144,727	\$77,461,435	11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno-Downtown	1,129,005 1,077,673	4.8%	\$63.82	\$60.41	5.7%	\$72,055,198	\$65,097,196	10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe	131,027 124,969	4.8%	\$184.76	\$175.21	5.5%	\$24,208,157	\$21,895,227	10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285 278,200	-7.5%	\$69.62	\$67.92	2.5%	\$17,912,959	\$18,894,005	-5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363 251,866	5.8%	\$99.30	\$96.37	3.0%	\$26,449,190	\$24,273,557	9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Totals	2,722,571 2,660,035	2.4%	\$83.29	\$78.05	6.7%	\$226,770,231	\$207,621,421	9.2%	49.0%	47.8%	2.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

Hotel Statistics Fiscal Year to Date July 2011 Through June 2012

	Cash Occupied R	ooms	Avera	ige Cash F	Rate	Tax	able Revenue		Percent o	Cash Occ	cupancy
Location	Year	%	Yea		%	Ye		%	Yea		%
	FY 11-12 FY 10-11	Change	FY 11-12	FY 10-11	Change	FY 11-12	FY 10-11	Change	FY 11-12	FY 10-11	Change
Reno-Suburban	927,327 981,882	-5.6%	\$83.53	\$80.68	3.5%	\$77,461,435	\$79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno-Downtown	1,077,673 1,108,328	-2.8%	\$60.41	\$60.08	0.5%	\$65,097,196	\$66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe	124,969 125,270	-0.2%	\$175.21	\$173.29	1.1%	\$21,895,227	\$21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200 266,409	4.4%	\$67.92	\$68.75	-1.2%	\$18,894,005	\$18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866 236,928	6.3%	\$96.37	\$97.12	-0.8%	\$24,273,557	\$23,010,579	5.5%	61.1%	57.8%	5.7%
Totals	2,660,035 2,718,817	-2.2%	\$78.05	\$76.81	1.6%	\$207,621,421	\$208,842,478	-0.6%	47.8%	49.2%	-2.7%

Hotel Statistics Fiscal Year to Date July 2010 Through June 2011

		Occupied Ro			age Cash R			able Revenue	0/		of Cash Occ	
Location	FY 10-11	ear FY 09-10	% Change	FY 10-11		% Change	FY 10-11	ar FY 09-10	% Change	FY 10-11		% Change
Reno-Suburban	981,882	1,010,741	-2.9%	\$80.68	\$82.42	-2.1%	\$79,218,912	\$83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno-Downtown	1,108,328	1,197,861	-7.5%	\$60.08	\$59.18	1.5%	\$66,590,118	\$70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe	125,270	122,044	2.6%	\$173.29	\$175.69	-1.4%	\$21,707,879	\$21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$68.75	\$71.14	-3.4%	\$18,314,989	\$20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$97.12	\$96.94	0.2%	\$23,010,579	\$21,453,702	14.0%	57.8%	54.9%	5.3%
Totals	2,718,817	2,837,248	-4.2%	\$76.81	\$76.62	0.2%	\$208,842,478	\$217,376,465	-3.9%	49.2%	50.4%	-2.4%

Hotel Statistics Fiscal Year July 2009 Through June 2010

	Cash Occupied F	Rooms	Avera	age Cash I	Rate	Tax	able Revenue		Percent c	f Cash Oc	cupancy
Location	Year	%	Yea		%	Ye	ar	%	Ye		%
	FY 09-10 FY 08-09	Change	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change
Reno-Suburban	1,010,901 984,956	2.6%	\$82.40	\$83.21	-1.0%	\$83,302,388	\$81,959,861	1.6%	53.3%	52.3%	1.9%
Reno-Downtown	1,197,701 1,205,496	-0.6%	\$59.18	\$62.80	-5.8%	\$70,884,809	\$75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe	122,044 120,608	1.2%	\$175.69	\$188.39	-6.7%	\$21,441,496	\$22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282 297,907	-4.2%	\$71.14	\$73.81	-3.6%	\$20,294,069	\$21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320 172,957	28.0%	\$96.94	\$96.33	0.6%	\$21,453,703	\$16,660,406	28.8%	54.9%	54.8%	0.2%
Totals	2,837,248 2,781,924	2.0%	\$76.62	\$78.74	-2.7%	\$217,376,465	\$219,039,420	-0.8%	50.4%	49.4%	2.0%

Hotel Statistics Fiscal Year July 2008 Through June 2009

Location		Occupied Ro	ooms %	Avera	age Cash R	Rate %	Tax Ye	able Revenue	%	Percent o	of Cash Occ	cupancy %
Location	FY 08-09		Change	FY 08-09		Change	FY 08-09		Change	FY 08-09		Change
Reno-Suburban	984,956	1,037,219	-5.0%	\$83.21	\$86.57	-3.9%	\$81,959,861	\$89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno-Downtown	1,205,496	1,353,689	-10.9%	\$62.80	\$72.28	-13.1%	\$75,709,857	\$97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe	120,608	138,677	-13.0%	\$188.39	\$193.63	-2.7%	\$22,721,043	\$26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907	392,929	-24.2%	\$73.81	\$74.17	-0.5%	\$21,988,252	\$29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957	130,156	32.9%	\$96.33	\$111.52	-13.6%	\$16,660,407	\$14,515,412	14.8%	54.8%	71.4%	-23.4%
Totals	2,781,924	3,052,670	-8.9%	\$78.74	\$84.56	-6.9%	\$219,039,420	\$258,147,264	-15.1%	49.4%	55.4%	-10.8%



Hotel Statistics Fiscal Year July 2007 Through June 2008

Location		Occupied Ro	ooms %	Aver	age Cash R	tate %		cable Revenue	%	Percent o	of Cash Occ	cupancy %
Location	FY 07-08	FY 06-07	Change			Change	FY 07-08	FY 06-07	Change			Change
Reno-Suburban	1,037,219	970,076	6.9%	\$86.57	\$84.85	2.0%	\$89,792,111	\$82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno-Downtown	1,353,689	1,580,181	-14.3%	\$72.28	\$68.95	4.8%	\$97,842,584	\$108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe	138,677	141,935	-2.3%	\$193.63	\$180.22	7.4%	\$26,852,646	\$25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929	437,350	-10.2%	\$74.17	\$71.75	3.4%	\$29,144,511	\$31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$111.52	\$99.29	12.3%	\$14,515,412	\$10,841,377	33.9%	71.4%	77.1%	-7.3%
Totals	3,052,670	3,238,728	-5.7%	\$84.56	\$79.99	5.7%	\$258,147,264	\$259,073,512	-0.4%	55.4%	61.0%	-9.2%



•	Cash Occupied Roo	oms	Average Cas	h Rate	Overall Taxable Reven	ue	Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	Occupancy	Basic Room Revenue
Location	Year	%	Year	%	Year	%	Year	r	%	Ye	ar	%	Yea	ar	%	January - October
	2019 2018	Change	2019 2018	Change	2019 2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	ADR Revenue
Reno-Suburban	885,251 951,883	-7.0%	\$131.61 \$117.	22 12.3%	\$116,505,600 \$111,577,851	4.4%	53.0%	56.6%	-6.4%	445,101	424,302	4.9%	79.6%	81.8%	-2.6%	\$107.20 \$94,898,624
Reno-Downtown	654,064 792,184	-17.4%	\$108.77 \$98.	32 10.1%	\$71,143,179 \$78,282,774	-9.1%	35.4%	40.0%	-11.5%	287,603	322,660	-10.9%	51.0%	56.3%	-9.4%	\$83.02 \$54,302,149
North Lake Tahoe	106,113 111,458	-4.8%	\$269.40 \$265.	9 1.6%	\$28,586,855 \$29,557,142	-3.3%	61.5%	64.6%	-4.8%	3,745	3,179	17.8%	63.6%	66.4%	-4.2%	\$244.17 \$25,909,151
Sparks	296,574 319,339	-7.1%	\$86.99 \$84.	3.2%	\$25,797,954 \$26,927,924	-4.2%	55.8%	59.8%	-6.7%	63,858	59,105	8.0%	67.8%	70.9%	-4.2%	\$70.23 \$20,827,582
Non-Gaming	694,810 620,477	12.0%	\$124.53 \$124.	i5 0.1%	\$86,524,657 \$77,216,046	12.1%	65.6%	62.8%	4.5%	194	151	28.5%	65.6%	62.9%	4.5%	\$123.00 \$85,458,996
Totals	2,636,812 2,795,341	-5.7%	\$124.60 \$115.	75 7.6%	\$328,558,244 \$323,561,738	1.5%	49.9%	52.2%	-4.2%	800,501	809,397	-1.1%	65.1%	67.3%	-3.3%	\$106.72 \$281,396,502

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year January Through December 2018

	Cash Occupied Rooms	Average Cash Rate	Overall Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy	Basic Room Revenue
Location	Year %	Year %	Year %	Year %	Year %	Year %	January - December
	2018 2017 Change	2018 2017 Change	2018 2017 Change	2018 2017 Change	2018 2017 Change	2018 2017 Change	ADR Revenue
Reno-Suburban	1,024,075 1,053,772 -2.8%	\$116.88 \$108.12 8.1%	\$119,691,944 \$113,934,264 5.1%	55.8% 57.4% -2.8%	460,248 486,977 -5.5%	80.9% 84.0% -3.7%	\$49.43 \$50,617,428
Reno-Downtown	860,589 941,484 -8.6%	\$99.20 \$87.28 13.7%	\$85,369,262 \$82,173,937 3.9%	40.6% 44.3% -8.4%	346,858 344,166 0.8%	57.0% 60.5% -5.8%	\$43.53 \$37,464,858
North Lake Tahoe	120,004 118,442 1.3%	\$266.33 \$256.85 3.7%	\$31,960,979 \$30,421,873 5.1%	63.6% 63.0% 1.0%	3,554 3,001 18.4%	65.5% 64.6% 1.4%	\$152.62 \$18,314,807
Sparks	348,054 372,600 -6.6%	\$83.87 \$75.49 11.1%	\$29,190,181 \$28,126,329 3.8%	60.0% 64.1% -6.4%	62,152 47,813 30.0%	70.8% 72.4% -2.2%	\$35.71 \$12,427,469
Non-Gaming	675,808 640,711 5.5%	\$123.34 \$117.68 4.8%	\$83,355,198 \$75,395,773 10.6%	65.8% 64.6% 1.9%	151 367 -58.9%	65.8% 64.7% 1.9%	\$61.36 \$41,470,835
Totals	3,028,530 3,127,009 -3.1%	\$115.42 \$105.55 9.4%	\$349,567,565 \$330,052,176 5.9%	52.7% 54.7% -3.7%	872,963 882,324 -1.1%	67.9% 70.1% -3.1%	\$52.93 \$160,295,397

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Location	Cash Occupied Rooms Year % 2017 2016 Change	Average Cash Rate Year % 2017 2016 Change	Taxable Revenue Year % 2017 2016 Change	Percent of Cash Occupancy Year % 2017 2016 Change	Comp Occupied Rooms Year % 2017 2016 Change	Percent of Cash/Comp Occupancy Year % Change
Reno-Suburban	1,053,772 1,002,313 5.1%	\$108.12 \$102.35 5.6%	\$113,934,264 \$102,582,668 11.1%	57.4% 54.6% 5.1%	486,977 498,288 -2.3%	84.0% 81.8% 2.7%
Reno-Downtown	941,484 932,831 0.9%	\$87.28 \$85.04 2.6%	\$82,173,937 \$79,326,947 3.6%	44.3% 43.5% 1.8%	344,166 361,414 -4.8%	60.5% 60.4% 0.2%
North Lake Tahoe	118,442 118,973 -0.4%	\$256.85 \$250.43 2.6%	\$30,421,873 \$29,794,447 2.1%	63.0% 62.4% 1.0%	3,001 2,619 14.6%	64.6% 63.8% 1.3%
Sparks	372,600 370,416 0.6%	\$75.49 \$65.76 14.8%	\$28,126,329 \$24,358,804 15.5%	64.1% 63.5% 1.1%	47,813 49,137 -2.7%	72.4% 71.9% 0.7%
Non-Gaming	640,711 561,060 14.2%	\$117.68 \$107.22 9.8%	\$75,395,773 \$60,157,079 25.3%	64.6% 58.8% 9.9%	367 445 -17.5%	64.7% 58.9% 9.8%
Totals	3,127,009 2,985,593 4.7%	\$105.55 \$99.22 6.4%	\$330,052,176 \$296,219,945 11.4%	54.7% 52.3% 4.4%	882,324 911,903 -3.2%	70.1% 68.3% 2.6%

Location	Cash (Ye 2016	Occupied Rear 2015	% Change	Avera Yea 2016		% Change	Tax:	able Revenue ar 2015	% Change	Percent of Year 2016		cupancy % Change	Comp Ye 2016	Occupied Fear 2015	Rooms % Change	Percent of Year 2016		Occupancy Change
Reno-Suburban	1,002,313	973,661	2.9%	\$102.35	\$99.36	3.0%	\$102,582,668	\$96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno-Downtown	932,831	989,389	-5.7%	\$85.04	\$73.25	16.1%	\$79,326,947	\$72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe	118,973	118,398	0.5%	\$250.43	\$236.20	6.0%	\$29,794,447	\$27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$65.76	\$63.03	4.3%	\$24,358,804	\$21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$107.22	\$103.05	4.0%	\$60,157,079	\$44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593	2,863,949	4.2%	\$99.22	\$92.13	7.7%	\$296,219,945	\$263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year January Through December 2015

	Cash Occupied Rooms		Avera	age Cash	Rate	Tax	able Revenue)	Percent o	f Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Cash/Com	p Occupancy	
Location	Yea	ar	%	Ye	ar	%	Ye	ar	%	Ye	ar	%	Ye	ear	%	Yea	ar	%
	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change
Reno-Suburban	973,661	891,515	9.2%	\$99.36	\$96.69	2.8%	\$96,743,878	\$86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno-Downtown	989,389	1,074,581	-7.9%	\$73.25	\$66.11	10.8%	\$72,470,972	\$71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe	118,398	111,355	6.3%	\$236.20	\$229.86	2.8%	\$27,965,261	\$25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$63.03	\$61.48	2.5%	\$21,975,030	\$20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$103.05	\$101.68	1.3%	\$44,706,194	\$29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949	2,703,446	5.9%	\$92.13	\$86.25	6.8%	\$263,861,335	\$233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

	Cash Occupied Rooms			Avera	age Cash	Rate	Tax	able Revenue		Percent of	f Cash Oc	cupancy	Comp	Occupied I	Rooms	Percent of	Cash/Com	p Occupancy
Location		ear	%	Yea		%	Ye		%	Yea		%		ear	%	Yea		%
	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change
Reno-Suburban	891,515	922,037	-3.3%	\$96.69	\$95.61	1.1%	\$86,199,866	\$88,160,187	-2.2%	48.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno-Downtown	1,074,581	1,122,649	-4.3%	\$66.11	\$66.41	-0.5%	\$71,036,790	\$74,554,625	-4.7%	45.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe	111,355	126,784	-12.2%	\$229.86	\$195.71	17.4%	\$25,595,631	\$24,812,551	3.2%	59.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$61.48	\$73.58	-16.4%	\$20,358,040	\$19,477,105	4.5%	50.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$101.68	\$100.63	1.0%	\$29,983,610	\$27,400,091	9.4%	67.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
Totals	2,703,446	2,708,464	-0.2%	\$86.25	\$86.55	-0.3%	\$233,173,936	\$234,404,559	-0.5%	49.2%	49.0%	0.4%	926,859	882,558	5.0%	66.1%	64.9%	1.8%

	Cash Occupied Rooms		Avera	age Cash	Rate	Tax	able Revenue)	Percent of	Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Percent of Cash/Comp Occupa	
Location	Year	%	Yea	ar	%	Ye	ar	%	Yea	r	%	Ye	ear	%	Yea	ar	%
	2013 2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change
Reno-Suburban	922,037 934,637	-1.3%	\$95.61	\$84.94	12.6%	\$88,160,187	\$79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno-Downtown	1,122,649 1,087,152	3.3%	\$66.41	\$60.71	9.4%	\$74,554,625	\$65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe	126,784 121,470	4.4%	\$195.71	\$179.28	9.2%	\$24,812,551	\$21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701 258,399	2.4%	\$73.58	\$66.38	10.8%	\$19,477,105	\$17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293 254,672	6.9%	\$100.63	\$97.52	3.2%	\$27,400,091	\$24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2,708,464 2,656,330	2.0%	\$86.55	\$78.74	9.9%	\$234,404,559	\$209,152,937	12.1%	49.0%	47.6%	2.7%	882,558	809,437	9.0%	64.9%	62.2%	4.5%

Hotel Statistics Calendar Year January Through December 2012

	Cash Occupied Rooms		Avera	age Cash	Rate	Tax	able Revenue		Percent of	Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Percent of Cash/Comp Occ	
Location	Year	%	Yea	ar	%	Ye	ar	%	Yea	r	%	Ye	ear	%	Yea	ar	%
	2012 2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change
Reno-Suburban	934,637 971,591	-3.8%	\$84.94	\$83.16	2.1%	\$79,388,186	\$80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno-Downtown	1,087,152 1,113,288	-2.3%	\$60.71	\$61.41	-1.1%	\$65,999,148	\$68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe	121,470 131,491	-7.6%	\$179.28	\$173.35	3.4%	\$21,777,047	\$22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399 286,473	-9.8%	\$66.38	\$69.41	-4.4%	\$17,152,886	\$19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672 248,097	2.7%	\$97.52	\$96.10	1.5%	\$24,835,669	\$23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330 2,750,940	-3.4%	\$78.74	\$78.40	0.4%	\$209,152,937	\$215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue				Percent of Cash Occupancy			
Location	Ye	ar	%	Yea		%		Ye	ar	%	Yea	ır	%	
	2011	2010	Change	2011	2010	Change		2011	2010	Change	2011	2010	Change	
Reno-Suburban	971,591	973,643	-0.2%	\$83.16	\$85.56	-2.8%		\$80,798,447	\$83,302,389	-0.3%	53.8%	52.3%	2.9%	
Reno-Downtown	1,113,288	1,171,169	-4.9%	\$61.41	\$60.52	1.5%		\$68,367,701	\$70,884,809	-3.6%	47.6%	49.6%	-4.4%	
North Lake Tahoe	131,491	126,182	4.2%	\$173.35	\$169.93	2.0%		\$22,793,340	\$21,441,499	6.3%	51.0%	48.6%	4.9%	
Sparks	286,473	274,252	4.5%	\$69.41	\$74.00	-6.2%		\$19,884,508	\$20,294,068	-2.0%	41.4%	39.7%	4.0%	
Non-Gaming	248,097	233,280	6.4%	\$96.10	\$91.97	4.5%		\$23,843,178	\$21,453,702	11.1%	60.3%	56.9%	7.4%	
Totals	2,750,940	2,778,526	-1.0%	\$78.40	\$78.23	0.2%	,	\$215,687,174	\$217,376,467	-0.8%	49.8%	49.7%	0.2%	

	Cash Occupied Rooms			Average Cash Rate Year %			Tax	able Revenue		Percent o	f Cash Oc	cupancy
Location	Ye	ear	%	Yea	Year		Ye	ar	%	Yea	ar	%
	2010	2009	Change	2010	2009	Change	2010	2009	Change	2010	2009	Change
Reno-Suburban	973,643	993,290	-1.9%	\$85.56	\$81.16	2.5%	\$83,302,389	\$80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno-Downtown	1,171,169	1,150,215	1.8%	\$60.52	\$58.96	0.2%	\$70,884,809	\$67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe	126,182	114,627	10.1%	\$169.93	\$184.98	-5.6%	\$21,441,499	\$21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252	280,097	-2.1%	\$74.00	\$71.70	-2.1%	\$20,294,068	\$20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280	199,006	17.2%	\$91.97	\$98.05	0.1%	\$21,453,702	\$19,512,497	17.4%	56.9%	52.2%	8.8%
Totals	2,778,526	2,737,235	1.6%	\$78.23	\$76.44	0.9%	\$217,376,467	\$209,226,840	2.5%	49.7%	48.7%	2.1%

Hotel Statistics Calendar Year January Through December 2009

	Cash Occupied R	looms	Average Cash Rate			Taxable Revenue				Percent o	f Cash Oc	cupancy
Location	Year	%	Yea	ar	%		Ye	ar	%	Yea	ar	%
	2009 2008	Change	2009	2008	Change		2009	2008	Change	2009	2008	Change
Reno-Suburban	993,290 1,027,469	-3.3%	\$81.16	\$83.87	-3.2%		\$80,610,629	\$86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno-Downtown	1,150,215 1,248,008	-7.8%	\$58.96	\$67.54	-12.7%		\$67,817,626	\$84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe	114,627 133,142	-13.9%	\$184.98	\$188.98	-2.1%		\$21,203,659	\$25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097 347,761	-19.5%	\$71.70	\$75.50	-5.0%		\$20,082,429	\$26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006 159,151	25.0%	\$98.05	\$100.88	-2.8%		\$19,512,497	\$16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235 2,915,531	-6.1%	\$76.44	\$81.61	-6.3%		\$209,226,840	\$237,942,950	-12.1%	48.7%	51.6%	-5.6%

	Cash O	ccupied Ro	ooms	Avera	age Cash I	Rate	Tax	kable Revenue	ļ.	Percent of	f Cash Oc	cupancy
Location	Yea		%	Yea		%	Ye	ear	%	Yea	ır	%
	2008	2007	Change	2008	2007	Change	2008	2007	Change	2008	2007	Change
Reno-Suburban	1,027,469	994,288	3.3%	\$83.87	\$86.44	-3.0%	\$86,176,088	\$85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno-Downtown	1,248,008	1,527,049	-18.3%	\$67.54	\$72.36	-6.7%	\$84,291,975	\$110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe	133,142	140,933	-5.5%	\$188.98	\$191.91	-1.5%	\$25,161,700	\$27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$75.50	\$72.03	4.8%	\$26,257,551	\$30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$100.88	\$105.31	-4.2%	\$16,055,636	\$11,610,580	38.3%	68.2%	70.6%	-3.4%
Totals	2,915,531	3,196,626	-8.8%	\$81.61	\$83.10	-1.8%	\$237,942,950	\$265,650,612	-10.4%	51.6%	59.8%	-13.7%

	Cash	Occupied Ro	ooms	Avera	age Cash I	Rate	Tax	able Revenue		Percent o	f Cash Oc	cupancy
Location	Ye	ear	%	Yea	ar	%	Ye	ear	%	Yea	ar	%
	2007	2006	Change	2007	2006	Change	2007	2006	Change	2007	2006	Change
Reno-Suburban	994,288	1,067,234	-6.8%	\$86.44	\$79.90	8.2%	\$85,941,685	\$85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno-Downtown	1,527,049	1,579,259	-3.3%	\$72.36	\$64.93	11.4%	\$110,502,057	\$102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe	140,933	151,237	-6.8%	\$191.91	\$169.79	13.0%	\$27,047,049	\$25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$72.03	\$70.04	2.8%	\$30,549,241	\$29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$105.31	\$95.52	10.3%	\$11,610,580	\$8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$83.10	\$76.05	9.3%	\$265,650,612	\$251,741,941	5.5%	59.8%	61.4%	-2.6%