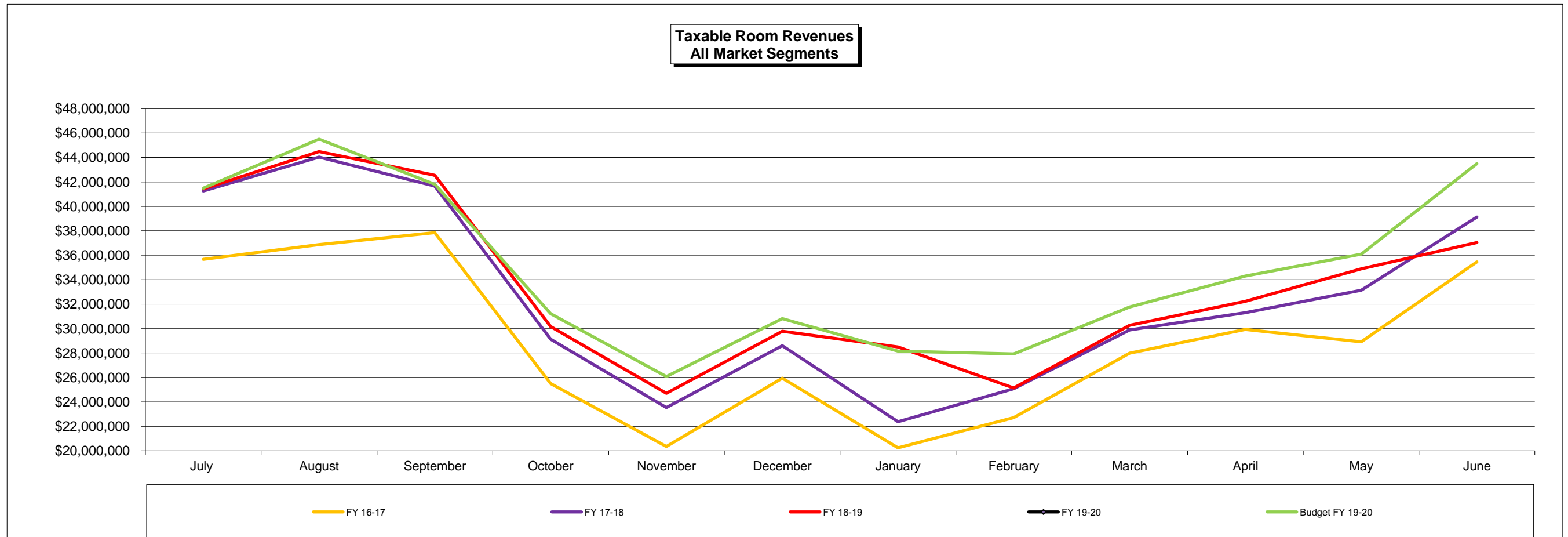


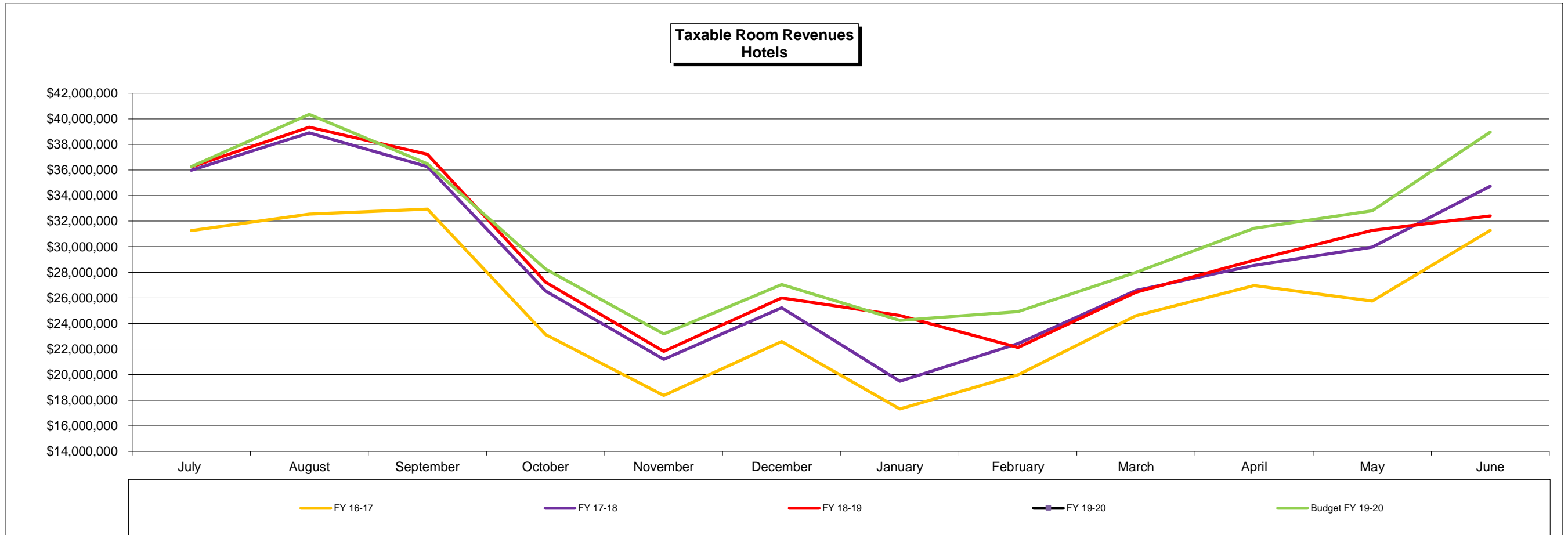
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Consolidated Summary
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	\$ 30,224,159	\$ 30,292,027	\$ 31,230,612	\$ 35,677,262	\$ 41,265,679	\$ 41,424,217	\$ 41,432,593	\$ 41,480,374	\$ (47,781)	-0.1%	\$ 8,376	0.0%
August	\$ 32,130,756	\$ 32,403,508	\$ 34,091,992	\$ 36,868,031	\$ 44,034,254	\$ 44,483,946	\$ 46,663,912	\$ 45,497,847	\$ 1,166,065	2.6%	\$ 2,179,965	4.9%
September	\$ 25,870,198	\$ 27,164,225	\$ 34,288,906	\$ 37,851,442	\$ 41,663,504	\$ 42,554,492	\$ 40,136,140	\$ 41,802,583	\$ (1,666,443)	-4.0%	\$ (2,418,352)	-5.7%
October	\$ 18,292,143	\$ 20,025,803	\$ 26,673,296	\$ 25,496,440	\$ 29,124,783	\$ 30,171,237	\$ 31,825,308	\$ 31,216,818	\$ 608,490	1.9%	\$ 1,654,070	5.5%
November	\$ 14,560,736	\$ 14,727,649	\$ 16,304,190	\$ 20,342,704	\$ 23,533,775	\$ 24,707,237	\$ 26,001,303	\$ 26,076,469	\$ (75,166)	-0.3%	\$ 1,294,064	5.2%
December	\$ 16,879,494	\$ 19,246,588	\$ 24,164,711	\$ 25,936,180	\$ 28,595,173	\$ 29,774,489	\$ -	\$ 30,817,024	\$ -	0.0%	\$ -	0.0%
January	\$ 13,970,116	\$ 18,425,487	\$ 19,286,992	\$ 20,242,930	\$ 22,378,105	\$ 28,502,864	\$ -	\$ 28,147,954	\$ -	0.0%	\$ -	0.0%
February	\$ 16,313,115	\$ 18,040,839	\$ 22,422,874	\$ 22,714,040	\$ 25,079,380	\$ 25,140,512	\$ -	\$ 27,929,251	\$ -	0.0%	\$ -	0.0%
March	\$ 18,069,943	\$ 19,662,419	\$ 24,386,491	\$ 27,985,952	\$ 29,897,187	\$ 30,258,098	\$ -	\$ 31,760,479	\$ -	0.0%	\$ -	0.0%
April	\$ 21,706,493	\$ 22,032,831	\$ 27,186,846	\$ 29,934,593	\$ 31,304,806	\$ 32,226,425	\$ -	\$ 34,292,610	\$ -	0.0%	\$ -	0.0%
May	\$ 23,219,292	\$ 24,957,366	\$ 26,084,433	\$ 28,917,716	\$ 33,145,852	\$ 34,884,475	\$ -	\$ 36,099,545	\$ -	0.0%	\$ -	0.0%
June	\$ 24,191,921	\$ 25,062,328	\$ 30,892,727	\$ 35,458,717	\$ 39,122,428	\$ 37,029,240	\$ -	\$ 43,486,411	\$ -	0.0%	\$ -	0.0%
Totals	\$ 255,428,365	\$ 272,041,067	\$ 317,014,070	\$ 347,426,006	\$ 389,144,926	\$ 401,157,234	\$ 186,059,258	\$ 418,607,365	\$ (14,833)	0.0%	\$ 2,718,129	1.5%



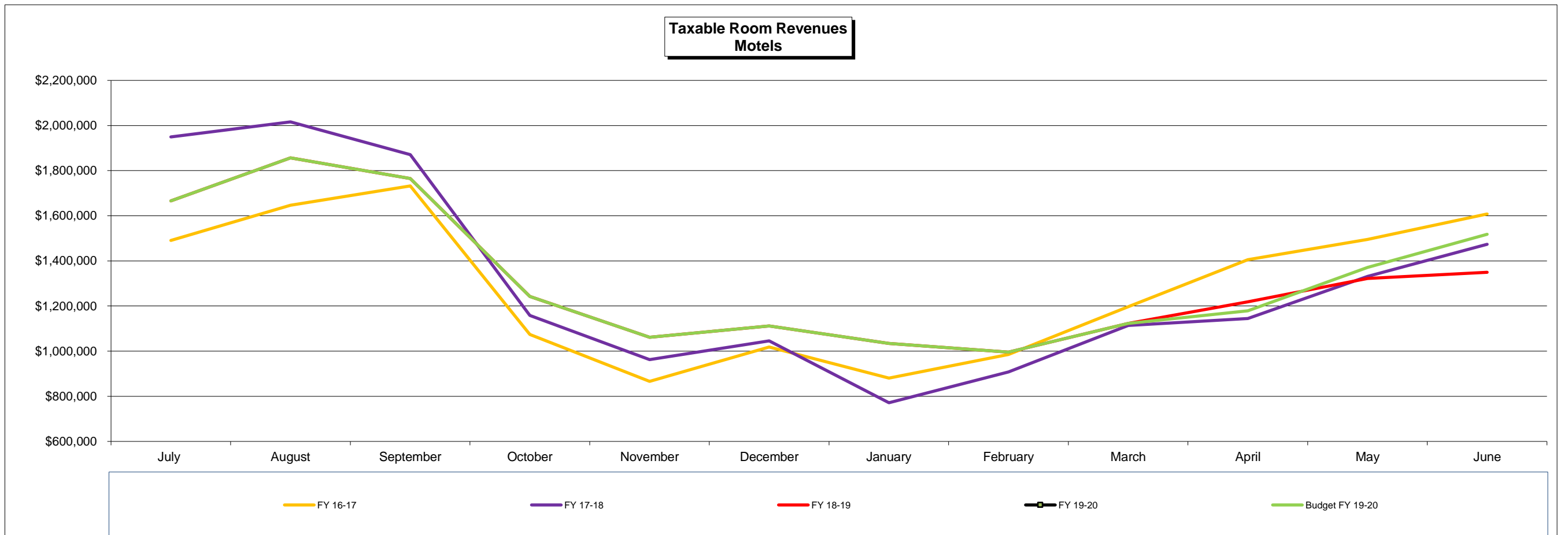
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Hotels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	\$ 26,551,071	\$ 26,231,128	\$ 27,665,161	\$ 31,259,218	\$ 35,984,480	\$ 36,231,019	\$ 35,879,911	\$ (385,312)	-1.1%	\$ (351,108)	-1.0%	
August	\$ 27,895,807	\$ 28,120,427	\$ 30,287,033	\$ 32,554,431	\$ 38,901,897	\$ 39,342,778	\$ 40,906,465	\$ 562,759	1.4%	\$ 1,563,687	4.0%	
September	\$ 23,082,463	\$ 23,657,039	\$ 29,757,647	\$ 32,942,184	\$ 36,267,921	\$ 37,232,016	\$ 34,385,794	\$ (2,093,269)	-5.7%	\$ (2,846,222)	-7.6%	
October	\$ 16,644,946	\$ 18,254,260	\$ 24,804,909	\$ 23,135,373	\$ 26,548,219	\$ 27,221,276	\$ 28,497,635	\$ 233,272	0.8%	\$ 1,276,359	4.7%	
November	\$ 13,303,783	\$ 13,440,428	\$ 14,976,575	\$ 18,376,163	\$ 21,190,862	\$ 21,822,071	\$ 23,063,888	\$ (120,772)	-0.5%	\$ 1,241,818	5.7%	
December	\$ 15,120,210	\$ 16,626,545	\$ 21,298,803	\$ 22,579,920	\$ 25,239,964	\$ 26,005,827	\$ -	\$ 27,037,507	\$ -	\$ -	0.0%	
January	\$ 12,414,947	\$ 16,454,918	\$ 17,284,590	\$ 17,322,065	\$ 19,486,127	\$ 24,622,978	\$ -	\$ 24,244,184	\$ -	\$ -	0.0%	
February	\$ 14,838,774	\$ 16,309,472	\$ 20,300,873	\$ 19,986,845	\$ 22,419,007	\$ 22,120,751	\$ -	\$ 24,923,815	\$ -	\$ -	0.0%	
March	\$ 16,608,665	\$ 17,528,923	\$ 21,659,487	\$ 24,607,285	\$ 26,579,216	\$ 26,446,696	\$ -	\$ 27,992,732	\$ -	\$ -	0.0%	
April	\$ 19,855,346	\$ 20,123,111	\$ 25,063,146	\$ 26,959,551	\$ 28,529,404	\$ 28,938,248	\$ -	\$ 31,437,594	\$ -	\$ -	0.0%	
May	\$ 21,105,619	\$ 22,670,963	\$ 23,673,808	\$ 25,764,916	\$ 29,963,304	\$ 31,290,026	\$ -	\$ 32,821,340	\$ -	\$ -	0.0%	
June	\$ 22,020,759	\$ 21,983,819	\$ 27,390,753	\$ 31,278,172	\$ 34,735,520	\$ 32,405,851	\$ -	\$ 38,971,667	\$ -	\$ -	0.0%	
Totals	\$ 229,442,390	\$ 241,401,032	\$ 284,162,784	\$ 306,766,122	\$ 345,845,921	\$ 353,679,537	\$ 162,733,694	\$ 371,965,854	\$ (1,803,321)	-1.1%	\$ 884,534	0.4%



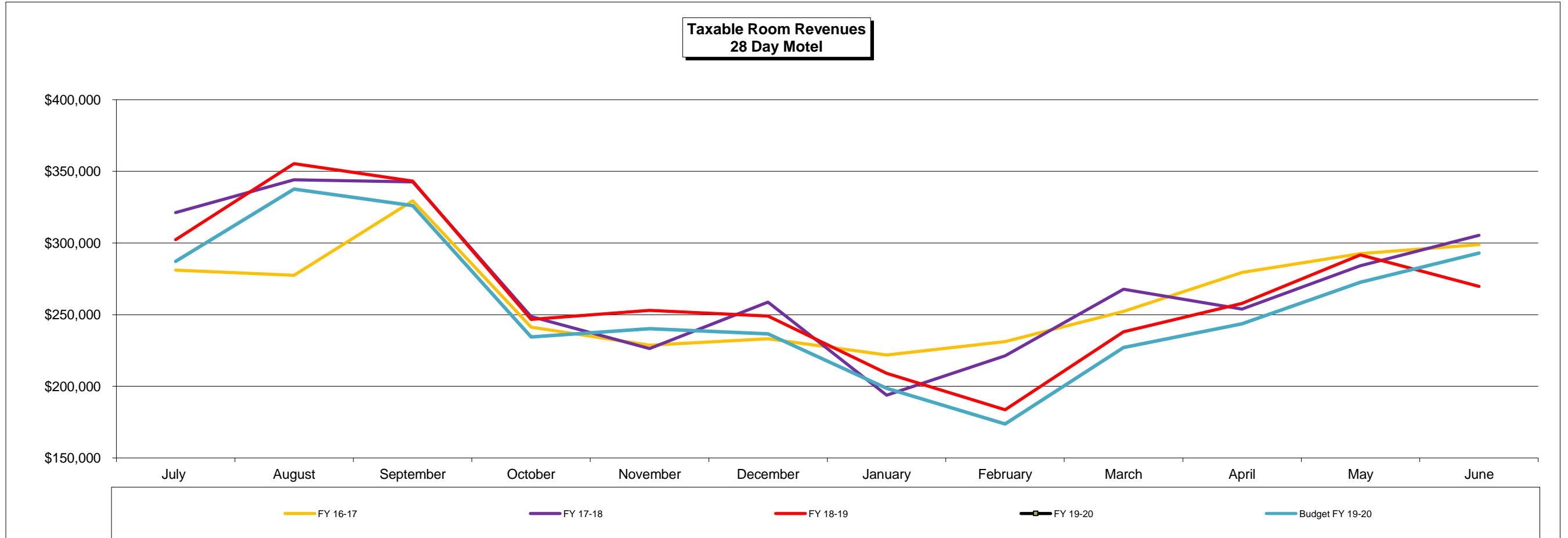
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Motels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	\$ 1,471,688	\$ 1,663,187	\$ 1,279,332	\$ 1,490,427	\$ 1,949,378	\$ 1,666,107	\$ 1,579,186	\$ 1,666,107	\$ (86,921)	-5.2%	\$ (86,920)	-5.2%
August	\$ 1,922,228	\$ 1,921,227	\$ 1,465,592	\$ 1,647,080	\$ 2,016,144	\$ 1,856,683	\$ 1,884,412	\$ 1,856,683	\$ 27,729	1.5%	\$ 27,729	1.5%
September	\$ 1,601,340	\$ 1,464,950	\$ 1,526,700	\$ 1,732,346	\$ 1,870,752	\$ 1,765,422	\$ 1,565,846	\$ 1,765,422	\$ (199,576)	-11.3%	\$ (199,576)	-11.3%
October	\$ 990,390	\$ 1,104,506	\$ 1,082,518	\$ 1,074,447	\$ 1,158,468	\$ 1,242,673	\$ 1,258,386	\$ 1,242,673	\$ 15,713	1.3%	\$ 15,714	1.3%
November	\$ 800,913	\$ 819,272	\$ 711,136	\$ 866,121	\$ 962,491	\$ 1,061,833	\$ 1,018,883	\$ 1,061,833	\$ (42,950)	-4.0%	\$ (42,949)	-4.0%
December	\$ 841,462	\$ 1,032,602	\$ 905,838	\$ 1,018,141	\$ 1,045,909	\$ 1,111,766	\$ -	\$ 1,111,766	\$ -	0.0%	\$ -	0.0%
January	\$ 704,046	\$ 975,191	\$ 803,452	\$ 881,145	\$ 771,439	\$ 1,034,705	\$ -	\$ 1,034,705	\$ -	0.0%	\$ -	0.0%
February	\$ 790,606	\$ 952,537	\$ 914,716	\$ 985,723	\$ 908,237	\$ 995,775	\$ -	\$ 995,775	\$ -	0.0%	\$ -	0.0%
March	\$ 899,329	\$ 1,029,904	\$ 871,314	\$ 1,197,458	\$ 1,113,757	\$ 1,123,134	\$ -	\$ 1,123,134	\$ -	0.0%	\$ -	0.0%
April	\$ 1,217,617	\$ 1,203,374	\$ 1,108,056	\$ 1,405,767	\$ 1,144,622	\$ 1,218,298	\$ -	\$ 1,178,961	\$ -	0.0%	\$ -	0.0%
May	\$ 1,342,722	\$ 1,422,904	\$ 1,165,560	\$ 1,495,395	\$ 1,331,417	\$ 1,322,050	\$ -	\$ 1,371,360	\$ -	0.0%	\$ -	0.0%
June	\$ 1,197,619	\$ 1,329,931	\$ 1,173,703	\$ 1,608,496	\$ 1,473,657	\$ 1,349,776	\$ -	\$ 1,517,867	\$ -	0.0%	\$ -	0.0%
Totals	\$ 13,779,961	\$ 14,919,585	\$ 13,007,915	\$ 15,402,546	\$ 15,746,269	\$ 15,748,221	\$ 7,306,714	\$ 15,926,286	\$ (286,004)	-3.8%	\$ (286,004)	-3.7%



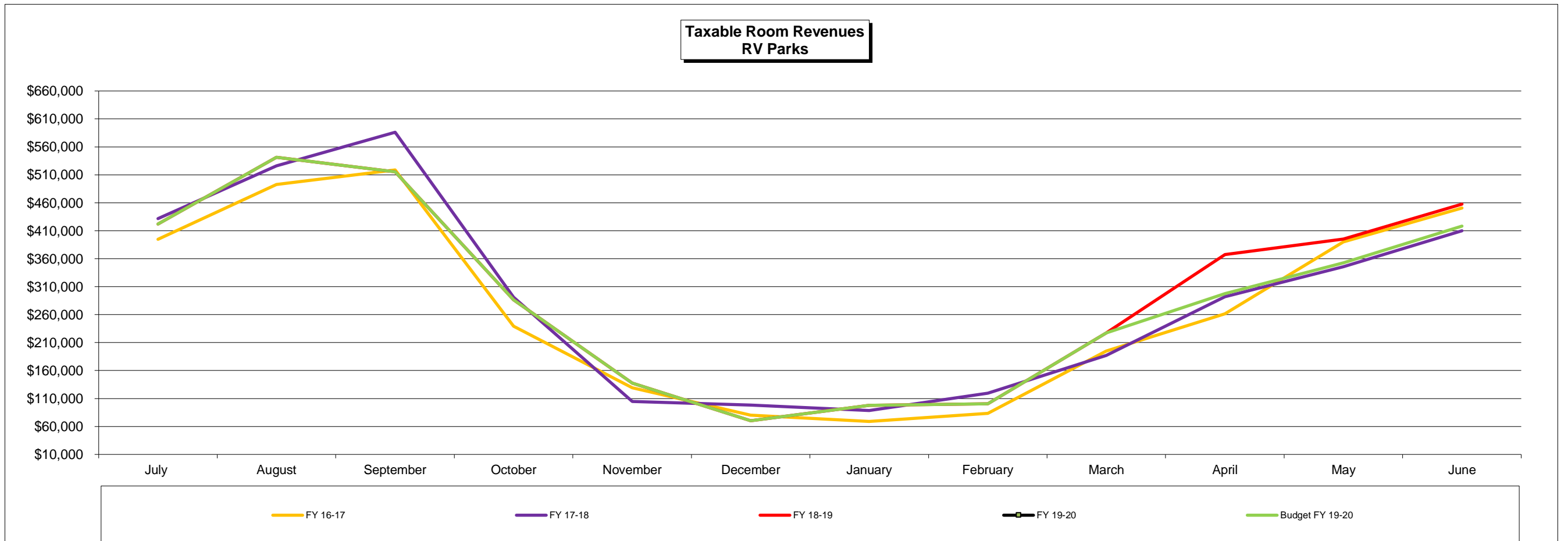
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-28 Day Motel
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19	
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%
July	\$ 247,376	\$ 298,885	\$ 285,088	\$ 280,983	\$ 321,184	\$ 302,223	\$ 296,804	\$ 9,692	3.4%	\$ (5,419)	-1.8%
August	\$ 300,039	\$ 329,919	\$ 335,369	\$ 277,396	\$ 344,108	\$ 355,387	\$ 389,360	\$ 51,742	15.3%	\$ 33,973	9.6%
September	\$ 263,877	\$ 254,039	\$ 344,306	\$ 329,432	\$ 342,721	\$ 343,229	\$ 345,830	\$ 19,762	6.1%	\$ 2,601	0.8%
October	\$ 206,349	\$ 223,967	\$ 262,938	\$ 241,243	\$ 248,582	\$ 246,706	\$ 259,682	\$ 25,311	10.8%	\$ 12,976	5.3%
November	\$ 176,895	\$ 196,850	\$ 222,514	\$ 228,625	\$ 226,393	\$ 252,907	\$ 218,766	\$ (21,496)	-8.9%	\$ (34,140)	-13.5%
December	\$ 177,425	\$ 225,731	\$ 234,432	\$ 233,219	\$ 258,732	\$ 248,980	\$ -	\$ -	0.0%	\$ -	0.0%
January	\$ 171,056	\$ 217,129	\$ 241,335	\$ 221,834	\$ 193,785	\$ 209,028	\$ -	\$ -	0.0%	\$ -	0.0%
February	\$ 181,651	\$ 213,149	\$ 247,802	\$ 231,241	\$ 221,207	\$ 183,608	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ 192,329	\$ 200,264	\$ 247,904	\$ 252,238	\$ 267,754	\$ 237,952	\$ -	\$ -	0.0%	\$ -	0.0%
April	\$ 210,933	\$ 224,430	\$ 276,218	\$ 279,459	\$ 253,830	\$ 257,853	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ 249,841	\$ 267,205	\$ 288,579	\$ 292,547	\$ 284,091	\$ 291,669	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ 227,079	\$ 239,392	\$ 279,497	\$ 298,942	\$ 305,290	\$ 269,755	\$ -	\$ -	0.0%	\$ -	0.0%
Totals	\$ 2,604,850	\$ 2,890,959	\$ 3,265,982	\$ 3,167,157	\$ 3,267,677	\$ 3,199,297	\$ 1,510,442	\$ 85,011	6.0%	\$ 9,990	0.7%



**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-RV Parks
Trend**

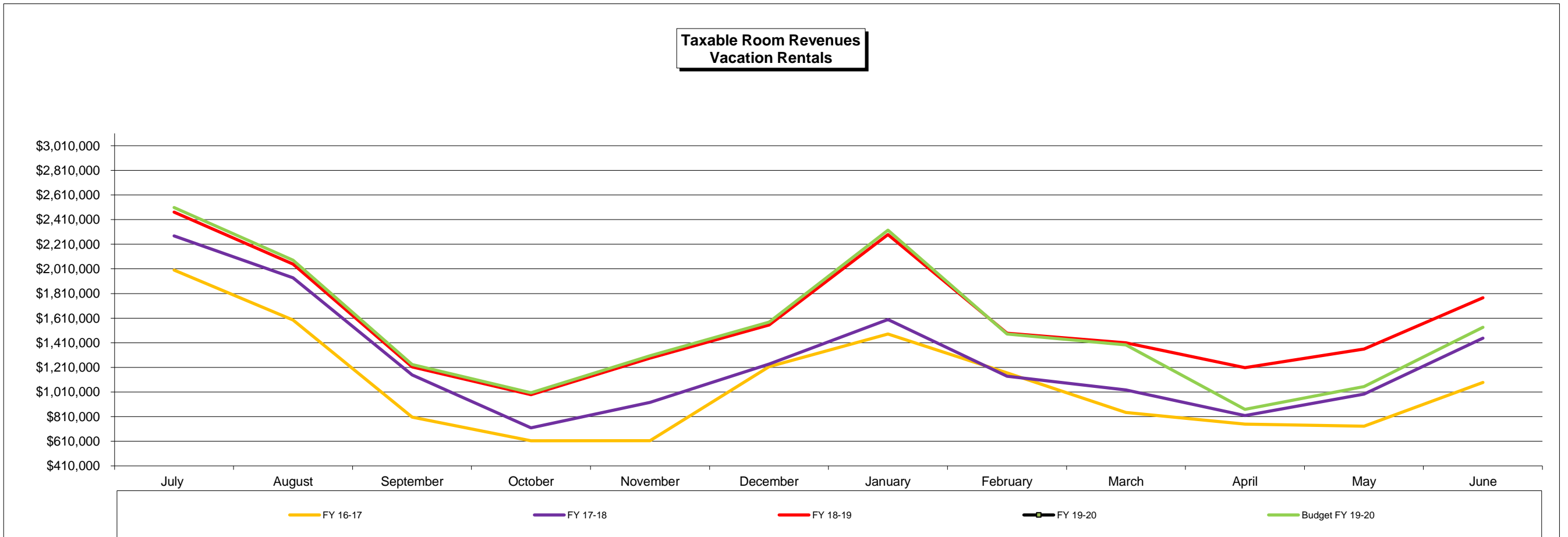
Month	Actual						Budget	Variance from Budget		Variance from FY 18-19	
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%
July	\$ 283,896	\$ 415,425	\$ 303,017	\$ 394,848	\$ 431,554	\$ 422,096	\$ 459,834	\$ 37,738	8.9%	\$ 37,739	8.9%
August	\$ 459,408	\$ 358,198	\$ 455,248	\$ 492,876	\$ 526,064	\$ 541,366	\$ 612,460	\$ 71,094	13.1%	\$ 71,094	13.1%
September	\$ 411,033	\$ 410,709	\$ 499,174	\$ 518,743	\$ 586,128	\$ 515,286	\$ 529,080	\$ 13,794	2.7%	\$ 13,794	2.7%
October	\$ 199,505	\$ 192,162	\$ 226,042	\$ 239,377	\$ 291,258	\$ 286,594	\$ 262,307	\$ (24,287)	-8.5%	\$ (24,287)	-8.5%
November	\$ 93,562	\$ 81,623	\$ 85,272	\$ 129,436	\$ 104,508	\$ 137,679	\$ 148,975	\$ 11,296	8.2%	\$ 11,297	8.2%
December	\$ 57,528	\$ 55,631	\$ 46,555	\$ 80,252	\$ 98,319	\$ 70,275	\$ -	\$ -	0.0%	\$ -	0.0%
January	\$ 48,887	\$ 62,332	\$ 53,865	\$ 68,997	\$ 88,525	\$ 97,735	\$ -	\$ -	0.0%	\$ -	0.0%
February	\$ 47,871	\$ 74,063	\$ 77,739	\$ 83,601	\$ 119,720	\$ 100,651	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ 99,225	\$ 130,844	\$ 139,844	\$ 194,710	\$ 187,230	\$ 227,311	\$ -	\$ -	0.0%	\$ -	0.0%
April	\$ 161,406	\$ 192,460	\$ 204,494	\$ 261,564	\$ 291,961	\$ 367,593	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ 227,757	\$ 255,993	\$ 303,880	\$ 390,230	\$ 345,676	\$ 395,340	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ 247,831	\$ 286,863	\$ 367,478	\$ 450,486	\$ 409,966	\$ 457,754	\$ -	\$ -	0.0%	\$ -	0.0%
Totals	\$ 2,337,910	\$ 2,516,303	\$ 2,762,609	\$ 3,305,120	\$ 3,480,909	\$ 3,619,679	\$ 2,012,656	\$ 109,635	5.8%	\$ 109,636	5.5%



**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Vacation Rentals
Trend**

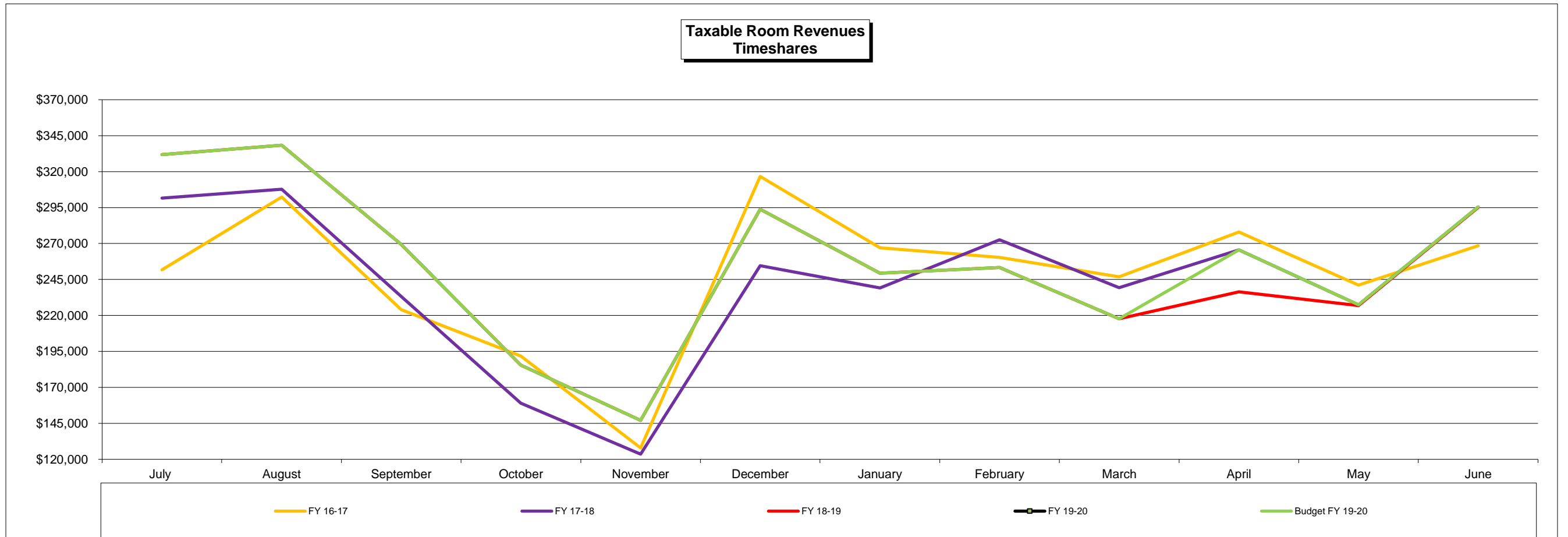
Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	\$ 1,413,733	\$ 1,375,555	\$ 1,428,189	\$ 2,000,097	\$ 2,277,580	\$ 2,470,853	\$ 2,873,851	\$ 2,507,916	\$ 365,935	14.6%	\$ 402,998	16.3%
August	\$ 1,296,377	\$ 1,394,758	\$ 1,350,815	\$ 1,593,912	\$ 1,938,278	\$ 2,049,379	\$ 2,506,686	\$ 2,080,120	\$ 426,566	20.5%	\$ 457,308	22.3%
September	\$ 338,625	\$ 350,308	\$ 477,603	\$ 806,557	\$ 1,149,596	\$ 1,213,659	\$ 1,618,472	\$ 1,231,864	\$ 386,608	31.4%	\$ 404,813	33.4%
October	\$ 104,823	\$ 126,506	\$ 157,250	\$ 614,152	\$ 719,179	\$ 988,505	\$ 1,383,040	\$ 1,003,333	\$ 379,707	37.8%	\$ 394,536	39.9%
November	\$ 100,338	\$ 114,757	\$ 212,898	\$ 614,461	\$ 925,963	\$ 1,285,718	\$ 1,397,263	\$ 1,305,004	\$ 92,259	7.1%	\$ 111,545	8.7%
December	\$ 539,165	\$ 653,869	\$ 822,055	\$ 1,216,733	\$ 1,236,977	\$ 1,553,695	\$ -	\$ 1,577,000	\$ -	0.0%	\$ -	0.0%
January	\$ 516,981	\$ 605,038	\$ 684,065	\$ 1,481,808	\$ 1,599,071	\$ 2,288,984	\$ -	\$ 2,323,319	\$ -	0.0%	\$ -	0.0%
February	\$ 298,322	\$ 384,313	\$ 662,046	\$ 1,166,273	\$ 1,138,518	\$ 1,486,424	\$ -	\$ 1,482,007	\$ -	0.0%	\$ -	0.0%
March	\$ 140,289	\$ 144,603	\$ 447,462	\$ 844,682	\$ 1,027,667	\$ 1,408,583	\$ -	\$ 1,392,675	\$ -	0.0%	\$ -	0.0%
April	\$ 68,823	\$ 113,361	\$ 338,695	\$ 750,286	\$ 819,420	\$ 1,208,019	\$ -	\$ 869,138	\$ -	0.0%	\$ -	0.0%
May	\$ 137,208	\$ 162,812	\$ 478,590	\$ 733,515	\$ 993,887	\$ 1,358,571	\$ -	\$ 1,054,191	\$ -	0.0%	\$ -	0.0%
June	\$ 348,522	\$ 475,696	\$ 943,814	\$ 1,087,841	\$ 1,446,834	\$ 1,774,690	\$ -	\$ 1,534,621	\$ -	0.0%	\$ -	0.0%
Totals	\$ 5,303,207	\$ 5,901,576	\$ 8,003,482	\$ 12,910,316	\$ 15,272,970	\$ 19,087,080	\$ 9,779,313	\$ 18,361,188	\$ 1,651,076	20.3%	\$ 1,771,200	22.1%

**Taxable Room Revenues
Vacation Rentals**



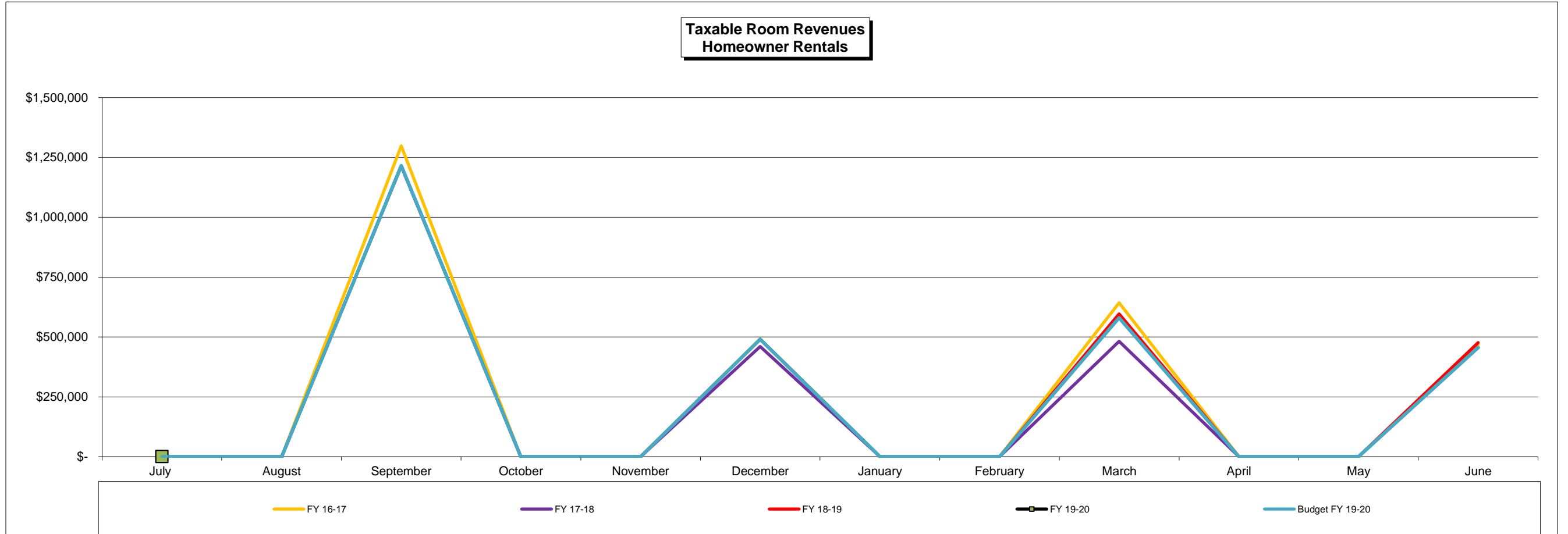
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Timeshares
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19	
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%
July	\$ 256,395	\$ 307,847	\$ 269,824	\$ 251,688	\$ 301,504	\$ 331,920	\$ 343,006	\$ 11,086	3.3%	\$ 11,087	3.3%
August	\$ 256,896	\$ 278,978	\$ 197,935	\$ 302,337	\$ 307,763	\$ 338,354	\$ 364,529	\$ 26,175	7.7%	\$ 26,175	7.7%
September	\$ 172,860	\$ 176,861	\$ 174,117	\$ 223,996	\$ 233,264	\$ 269,364	\$ 262,134	\$ (7,230)	-2.7%	\$ (7,230)	-2.7%
October	\$ 146,131	\$ 124,402	\$ 139,640	\$ 191,848	\$ 159,076	\$ 185,484	\$ 164,258	\$ (21,226)	-11.4%	\$ (21,226)	-11.4%
November	\$ 85,244	\$ 74,719	\$ 95,795	\$ 127,898	\$ 123,559	\$ 147,031	\$ 153,528	\$ 6,497	4.4%	\$ 6,497	4.4%
December	\$ 143,704	\$ 137,710	\$ 223,260	\$ 316,649	\$ 254,633	\$ 293,845	\$ -	\$ -	0.0%	\$ -	0.0%
January	\$ 114,198	\$ 110,879	\$ 219,685	\$ 267,082	\$ 239,159	\$ 249,434	\$ -	\$ -	0.0%	\$ -	0.0%
February	\$ 155,891	\$ 107,305	\$ 219,699	\$ 260,358	\$ 272,691	\$ 253,303	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ 130,106	\$ 135,522	\$ 196,166	\$ 246,932	\$ 239,300	\$ 217,671	\$ -	\$ -	0.0%	\$ -	0.0%
April	\$ 192,367	\$ 176,095	\$ 196,237	\$ 277,966	\$ 265,567	\$ 236,414	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ 156,145	\$ 177,489	\$ 174,017	\$ 241,113	\$ 227,479	\$ 226,819	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ 150,111	\$ 195,575	\$ 183,605	\$ 268,532	\$ 295,500	\$ 295,188	\$ -	\$ -	0.0%	\$ -	0.0%
Totals	\$ 1,960,047	\$ 2,003,382	\$ 2,289,980	\$ 2,976,399	\$ 2,919,494	\$ 3,044,826	\$ 1,287,454	\$ 15,301	1.2%	\$ 15,303	1.2%



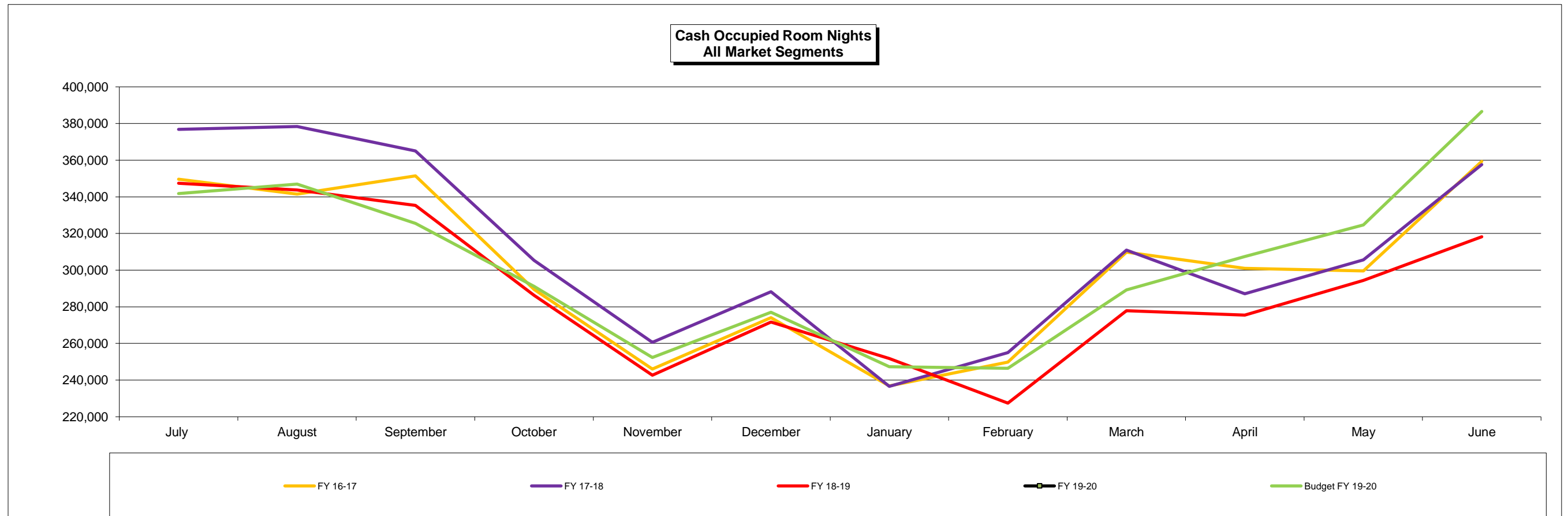
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Homeowner Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19	
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%
July	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
August	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
September	\$ -	\$ 850,318	\$ 1,509,359	\$ 1,298,184	\$ 1,213,123	\$ 1,215,516	\$ 1,428,985	\$ 213,469	0.0%	\$ 213,469	17.6%
October	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
November	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
December	\$ -	\$ 514,500	\$ 633,768	\$ 491,265	\$ 460,638	\$ 490,100	\$ -	\$ 490,100	0.0%	\$ -	0.0%
January	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
February	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ -	\$ 492,359	\$ 824,314	\$ 642,648	\$ 482,263	\$ 596,751	\$ -	\$ 579,946	0.0%	\$ -	0.0%
April	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ -	\$ 551,053	\$ 553,878	\$ 466,248	\$ 455,661	\$ 476,226	\$ -	\$ 455,661	0.0%	\$ -	0.0%
Totals	\$ -	\$ 2,408,230	\$ 3,521,319	\$ 2,898,345	\$ 2,611,686	\$ 2,778,593	\$ 1,428,985	\$ 2,741,223	16.8%	\$ 213,469	8.9%



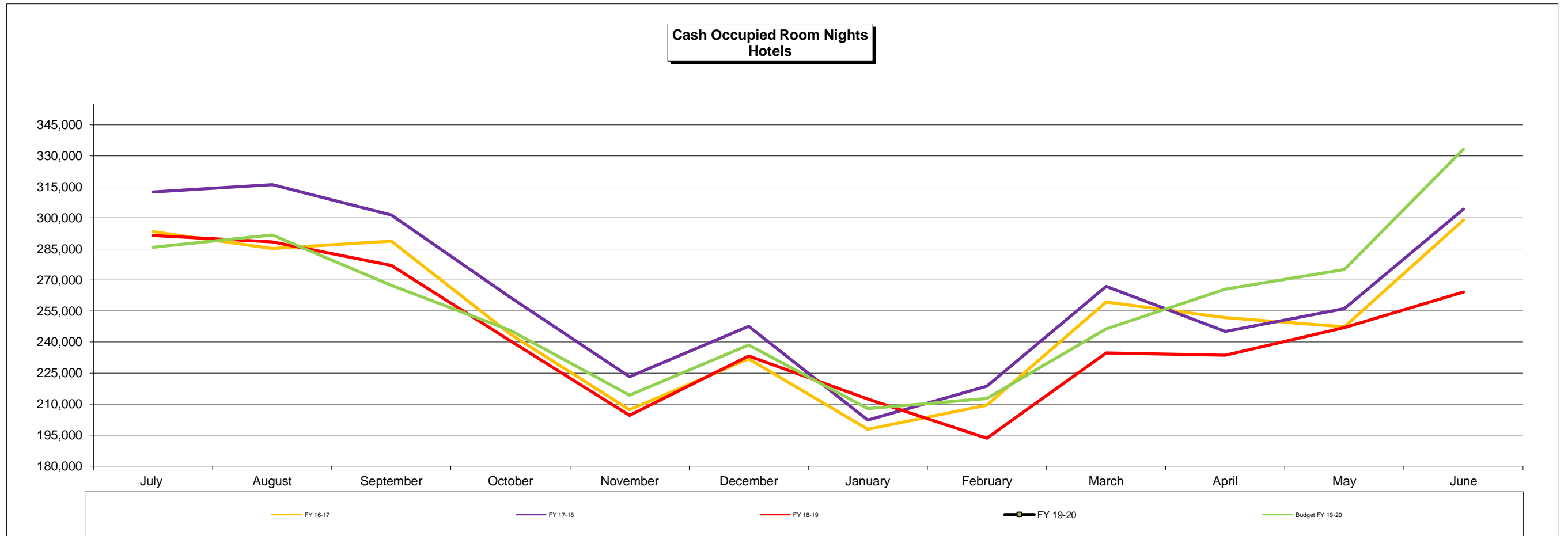
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Room Nights-Consolidated Summary
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	337,964	337,506	339,576	349,602	376,823	347,401	329,772	341,747	(11,975)	-3.5%	(17,629)	-5.1%
August	336,075	336,070	342,310	341,443	378,365	343,719	335,749	346,962	(11,213)	-3.2%	(7,970)	-2.3%
September	300,877	317,039	344,280	351,394	365,040	335,338	308,779	325,473	(16,694)	-5.1%	(26,559)	-7.9%
October	256,714	277,970	310,005	289,432	305,381	286,215	285,697	291,117	(5,420)	-1.9%	(518)	-0.2%
November	218,319	222,114	226,892	245,978	260,669	242,645	247,319	252,296	(4,977)	-2.0%	4,674	1.9%
December	235,178	254,403	278,784	274,069	288,203	271,632	-	276,962	-	0.0%	-	0.0%
January	200,001	238,144	224,971	236,825	236,592	251,817	-	247,248	-	0.0%	-	0.0%
February	221,878	233,050	255,092	249,799	254,967	227,442	-	246,446	-	0.0%	-	0.0%
March	258,279	265,273	298,449	309,745	310,967	277,855	-	289,234	-	0.0%	-	0.0%
April	273,333	264,284	287,960	301,000	287,038	275,513	-	307,485	-	0.0%	-	0.0%
May	286,043	290,428	280,547	299,539	305,590	294,377	-	324,618	-	0.0%	-	0.0%
June	313,347	308,247	339,755	359,361	357,595	318,248	-	386,573	-	0.0%	-	0.0%
Totals	3,238,008	3,344,528	3,528,621	3,608,187	3,727,230	3,472,202	1,507,316	3,636,161	(50,279)	-3.2%	(48,002)	-3.1%



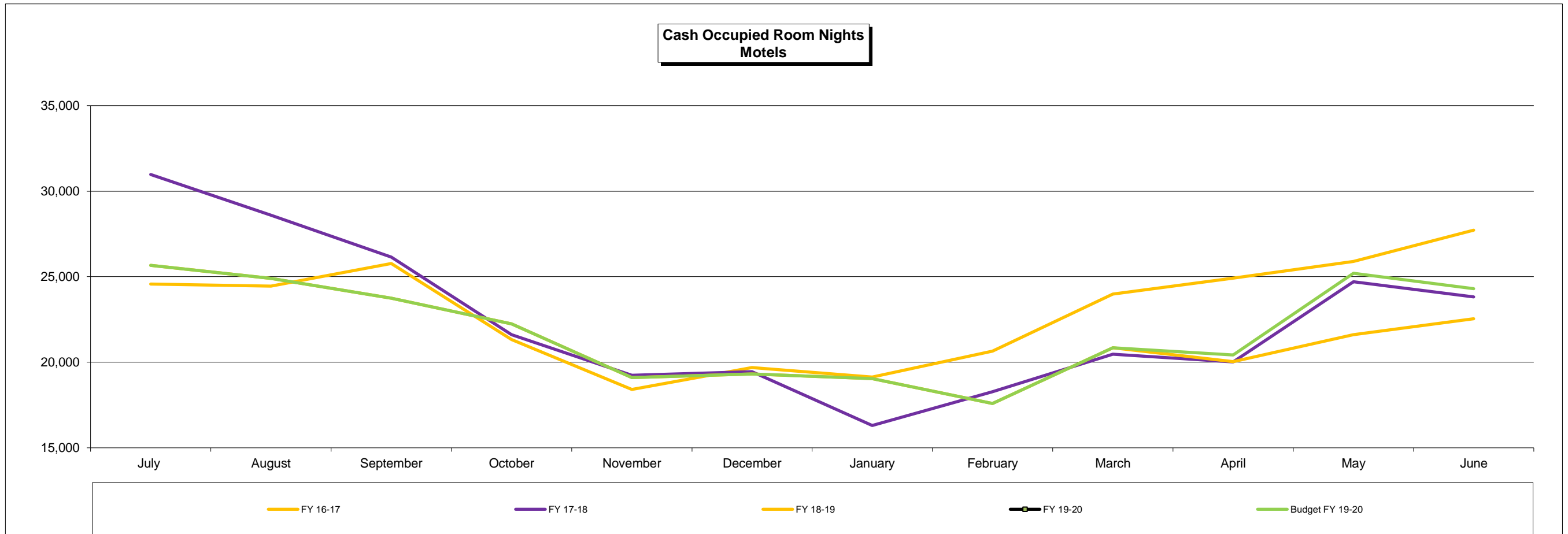
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Hotels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	276,387	269,807	284,759	293,323	312,553	291,494	273,372	285,875	(12,503)	-4.4%	(18,122)	-6.2%
August	269,911	270,447	284,774	285,204	316,080	288,400	278,903	291,735	(12,832)	-4.4%	(9,497)	-3.3%
September	241,162	252,794	282,833	288,769	301,350	277,077	251,406	267,380	(15,974)	-6.0%	(25,671)	-9.3%
October	208,862	226,293	265,627	243,707	261,623	240,526	240,710	245,567	(4,857)	-2.0%	184	0.1%
November	180,627	181,215	193,533	207,243	223,157	204,585	206,993	214,341	(7,348)	-3.4%	2,408	1.2%
December	196,187	208,121	241,352	231,882	247,587	233,189	-	238,579	-	0.0%	-	0.0%
January	166,283	196,543	191,160	197,827	202,279	212,424	-	207,822	-	0.0%	-	0.0%
February	186,758	192,502	218,917	209,421	218,690	193,493	-	212,667	-	0.0%	-	0.0%
March	217,395	218,181	255,737	259,354	266,876	234,769	-	246,377	-	0.0%	-	0.0%
April	227,412	217,116	246,172	251,808	245,060	233,629	-	265,529	-	0.0%	-	0.0%
May	236,344	237,379	236,722	247,278	256,102	246,979	-	275,093	-	0.0%	-	0.0%
June	260,577	249,350	286,757	298,971	304,252	264,134	-	333,192	-	0.0%	-	0.0%
Totals	2,667,905	2,719,748	2,988,343	3,014,787	3,155,609	2,920,699	1,251,384	3,084,157	(53,514)	-4.1%	(50,698)	-3.9%



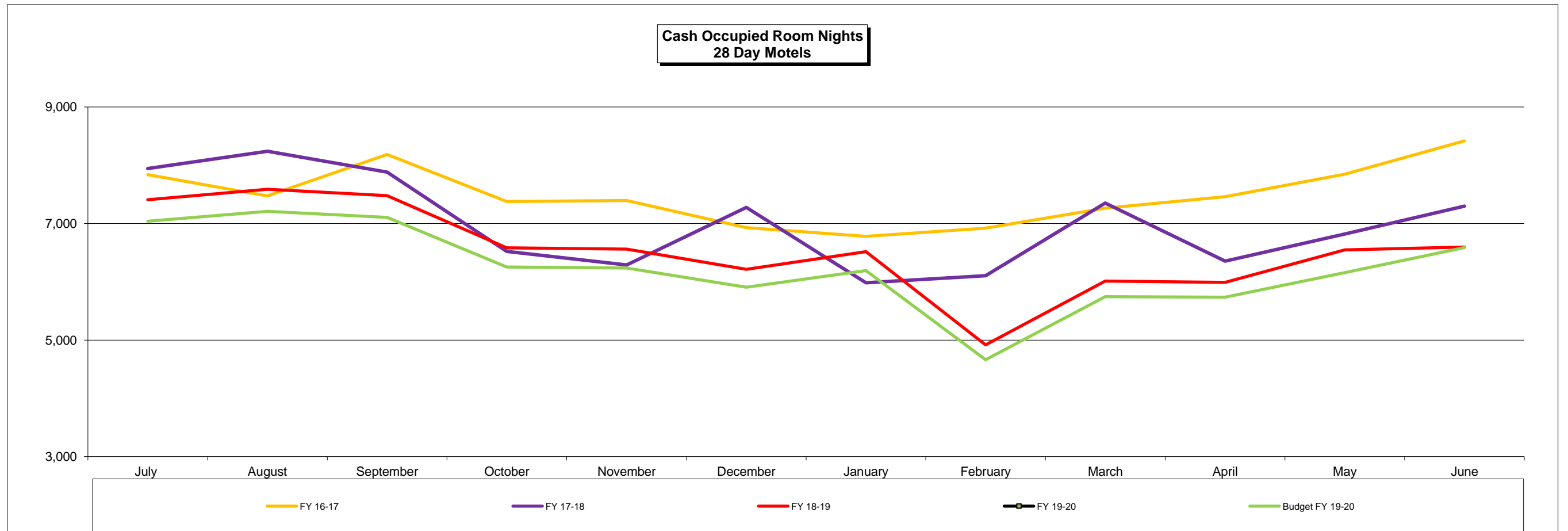
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Motels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	29,067	31,699	23,734	24,571	30,975	25,664	23,636	25,664	(2,028)	-7.9%	(2,028)	-7.9%
August	31,609	31,811	23,953	24,453	28,593	24,907	23,212	24,907	(1,695)	-6.8%	(1,695)	-6.8%
September	28,119	27,473	24,878	25,767	26,151	23,745	22,117	23,745	(1,628)	-6.9%	(1,628)	-6.9%
October	23,308	24,792	22,924	21,329	21,615	22,239	22,427	22,239	188	0.8%	188	0.8%
November	19,042	20,104	16,967	18,411	19,240	19,111	19,179	19,111	68	0.4%	68	0.4%
December	19,634	22,984	19,184	19,686	19,444	19,308	-	19,308	-	0.0%	-	0.0%
January	17,187	22,433	18,195	19,137	16,305	19,038	-	19,038	-	0.0%	-	0.0%
February	18,253	21,560	18,287	20,657	18,284	17,590	-	17,590	-	0.0%	-	0.0%
March	21,743	22,707	18,838	23,992	20,466	20,846	-	20,846	-	0.0%	-	0.0%
April	23,711	23,303	20,109	24,910	20,023	20,029	-	20,423	-	0.0%	-	0.0%
May	25,612	26,679	19,873	25,900	24,706	21,606	-	25,200	-	0.0%	-	0.0%
June	25,104	26,516	21,915	27,721	23,821	22,542	-	24,297	-	0.0%	-	0.0%
Totals	282,389	302,061	248,857	276,534	269,623	256,625	110,571	262,368	(5,095)	-4.4%	(5,095)	-4.4%



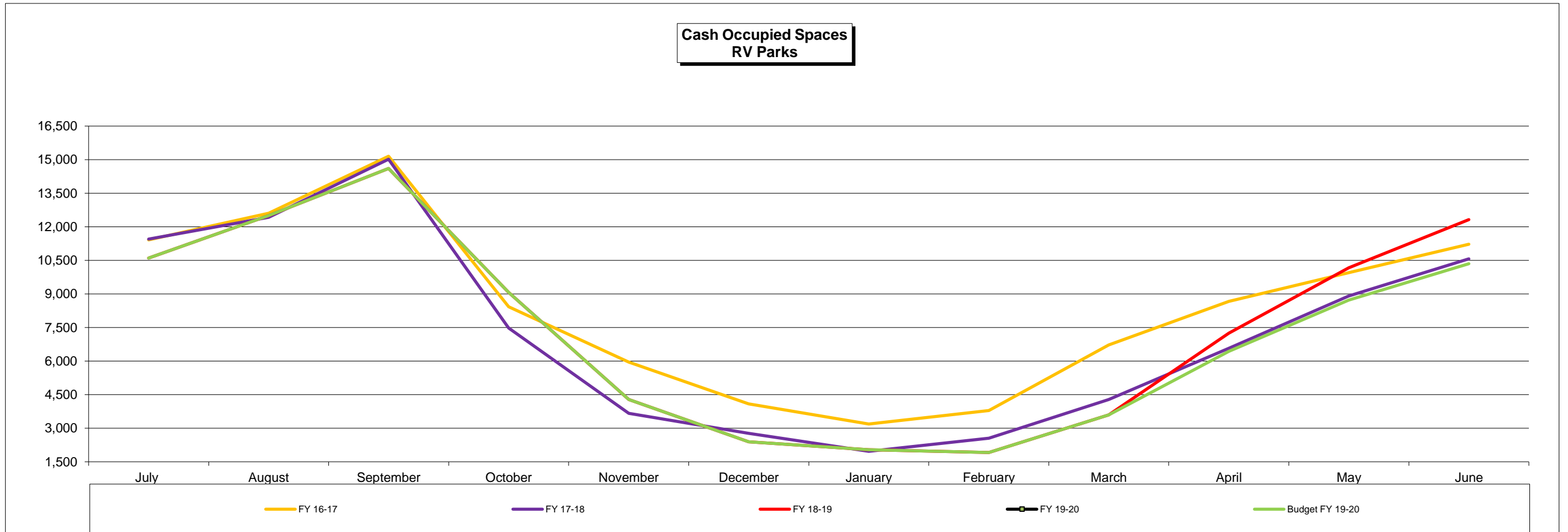
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-28 Day Motels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	10,426	11,178	9,594	7,839	7,942	7,410	6,744	7,040	(296)	-4.2%	(666)	-9.0%
August	10,718	10,869	9,558	7,474	8,240	7,588	7,200	7,209	(9)	-0.1%	(388)	-5.1%
September	9,858	9,477	10,026	8,183	7,880	7,479	7,061	7,105	(44)	-0.6%	(418)	-5.6%
October	8,746	9,061	9,102	7,376	6,521	6,584	6,120	6,255	(135)	-2.2%	(464)	-7.0%
November	7,858	8,125	8,006	7,393	6,288	6,562	5,469	6,234	(765)	-12.3%	(1,093)	-16.7%
December	7,897	9,048	7,260	6,931	7,277	6,216	-	5,905	-	0.0%	-	0.0%
January	7,598	8,388	7,959	6,780	5,983	6,518	-	6,192	-	0.0%	-	0.0%
February	7,828	8,070	7,822	6,922	7,880	4,917	-	4,662	-	0.0%	-	0.0%
March	8,795	7,527	8,767	7,262	7,349	6,011	-	5,744	-	0.0%	-	0.0%
April	8,613	7,426	9,138	7,460	6,355	5,991	-	5,735	-	0.0%	-	0.0%
May	8,807	8,714	8,968	7,846	6,820	6,547	-	6,155	-	0.0%	-	0.0%
June	9,301	9,020	8,547	8,418	7,299	6,594	-	6,587	-	0.0%	-	0.0%
Totals	106,445	106,903	104,747	89,884	84,059	78,417	32,594	74,823	(1,249)	-3.7%	(3,029)	-8.5%



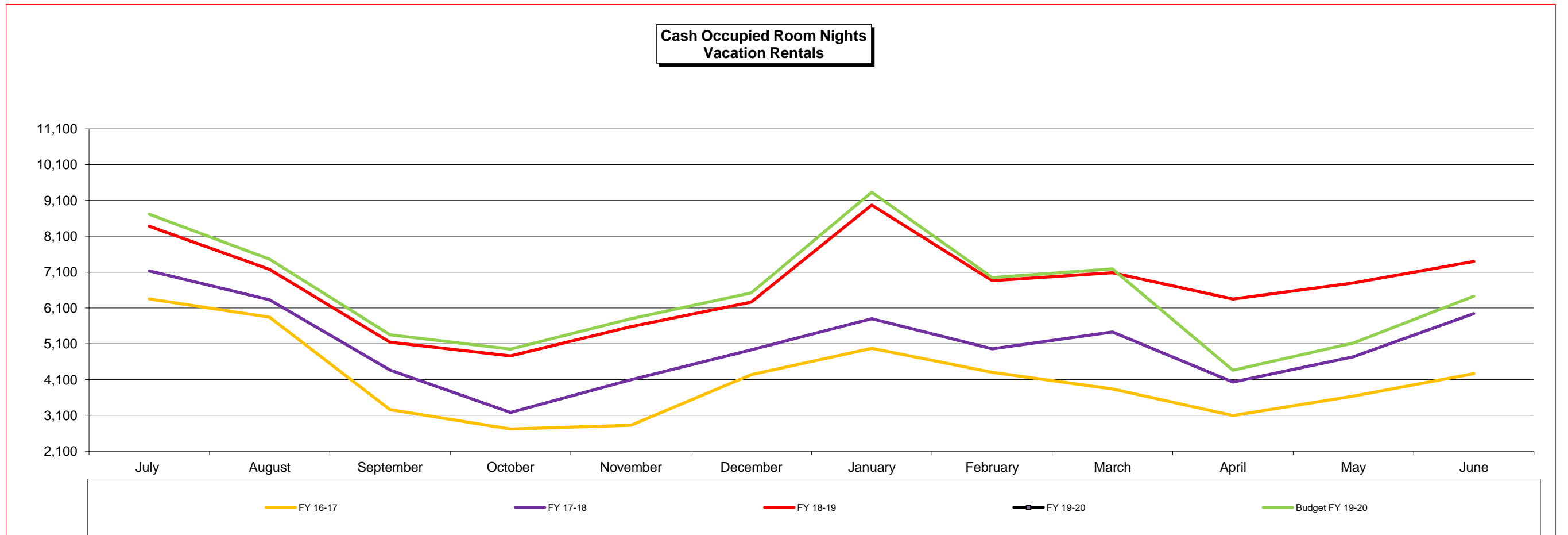
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Spaces-RV Parks
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	8,931	10,967	9,374	11,413	11,446	10,598	12,491	10,598	1,893	17.9%	1,893	17.9%
August	11,313	10,800	11,548	12,606	12,418	12,507	14,036	12,507	1,529	12.2%	1,529	12.2%
September	12,068	12,548	14,432	15,153	15,019	14,606	13,372	14,606	(1,234)	-8.4%	(1,234)	-8.4%
October	7,716	7,387	7,491	8,423	7,472	9,066	7,446	9,066	(1,620)	-17.9%	(1,620)	-17.9%
November	4,789	4,005	3,769	5,951	3,664	4,278	4,181	4,278	(97)	-2.3%	(97)	-2.3%
December	3,430	2,799	2,325	4,089	2,770	2,397	-	2,397	-	0.0%	-	0.0%
January	2,426	2,851	2,238	3,188	1,967	2,040	-	2,040	-	0.0%	-	0.0%
February	2,408	3,153	2,815	3,794	2,554	1,915	-	1,915	-	0.0%	-	0.0%
March	3,717	5,294	5,298	6,724	4,280	3,601	-	3,601	-	0.0%	-	0.0%
April	6,568	7,249	7,095	8,673	6,567	7,248	-	6,436	-	0.0%	-	0.0%
May	7,820	7,775	8,700	9,949	8,907	10,168	-	8,729	-	0.0%	-	0.0%
June	7,908	9,289	10,791	11,217	10,564	12,326	-	10,353	-	0.0%	-	0.0%
Totals	79,094	84,117	85,876	101,180	87,628	90,750	51,526	86,526	471	0.9%	471	0.9%



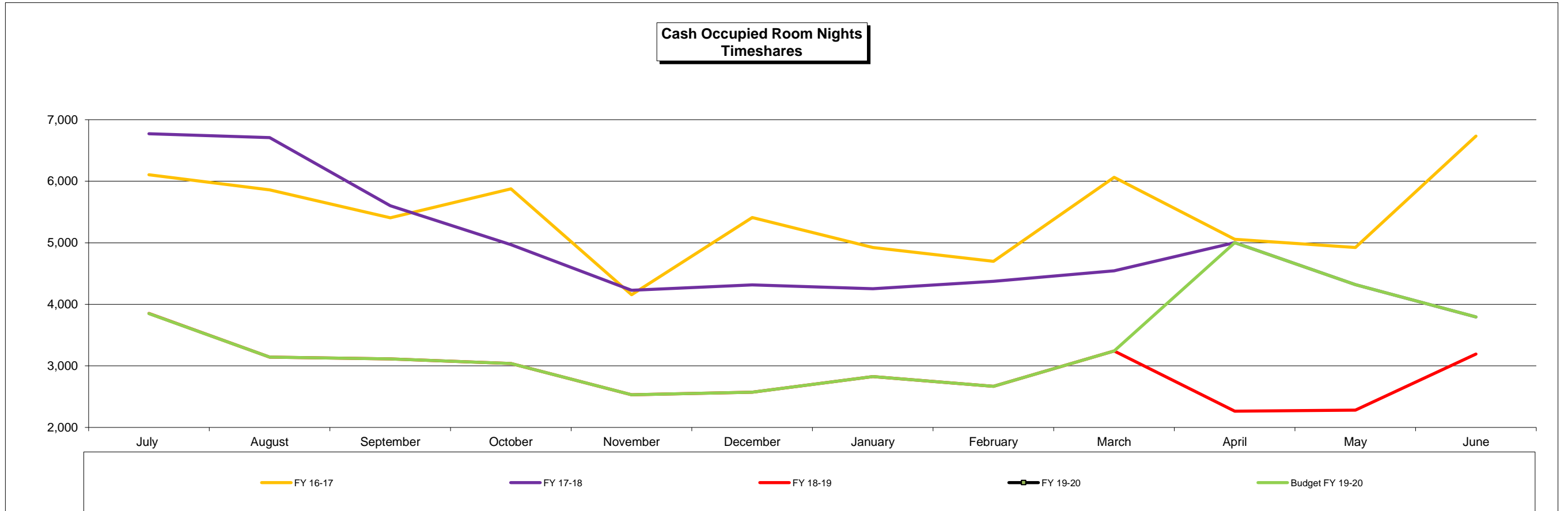
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Vacation Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	4,787	4,261	3,999	6,351	7,135	8,383	10,105	8,718	1,387	15.9%	1,722	20.5%
August	4,338	4,322	4,024	5,844	6,325	7,174	9,037	7,461	1,576	21.1%	1,863	26.0%
September	1,311	992	1,418	3,257	4,365	5,141	7,197	5,347	1,850	34.6%	2,056	40.0%
October	427	467	530	2,720	3,181	4,761	6,455	4,951	1,504	30.4%	1,694	35.6%
November	406	401	613	2,824	4,093	5,578	7,227	5,801	1,426	24.6%	1,649	29.6%
December	1,643	1,770	1,885	4,236	4,929	6,266	-	6,517	-	0.0%	-	0.0%
January	1,113	1,301	1,522	4,969	5,803	8,972	-	9,331	-	0.0%	-	0.0%
February	935	1,100	1,812	4,304	4,960	6,861	-	6,946	-	0.0%	-	0.0%
March	512	465	2,632	3,839	5,431	7,086	-	7,187	-	0.0%	-	0.0%
April	351	506	2,201	3,094	4,031	6,352	-	4,360	-	0.0%	-	0.0%
May	625	498	3,288	3,641	4,734	6,795	-	5,120	-	0.0%	-	0.0%
June	1,332	1,429	4,477	4,268	5,944	7,396	-	6,429	-	0.0%	-	0.0%
Totals	17,780	17,512	28,401	49,347	60,931	80,765	40,021	78,168	7,743	24.0%	8,984	28.9%



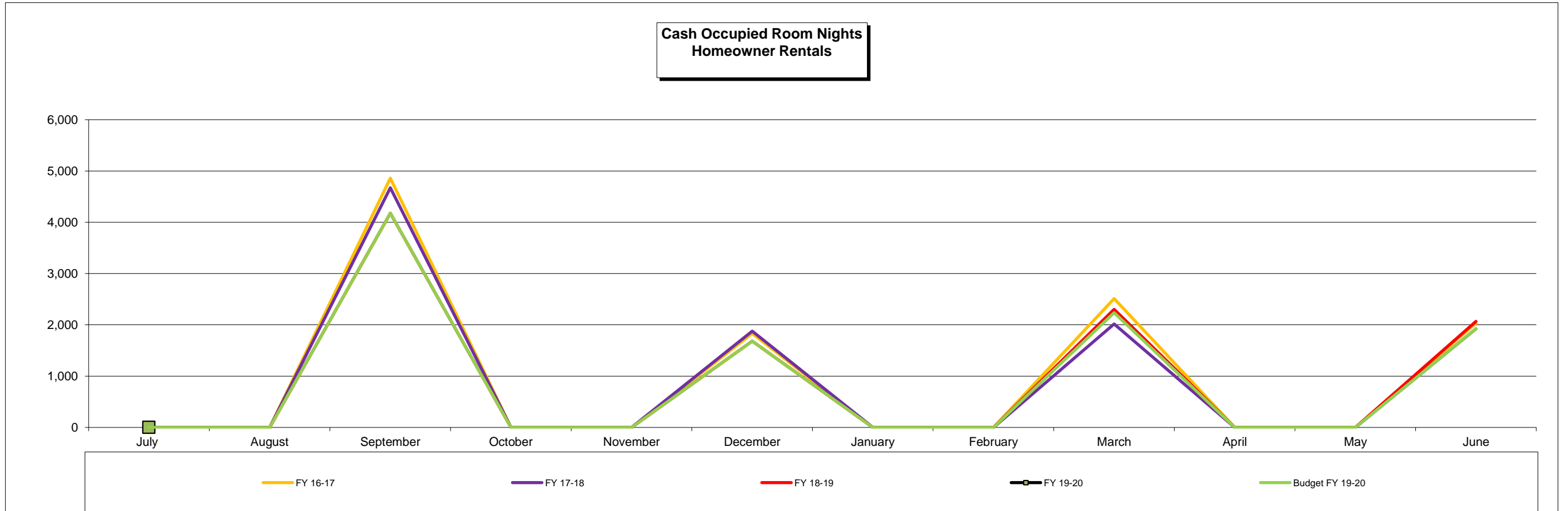
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Timeshares
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	8,366	9,594	8,116	6,105	6,772	3,852	3,424	3,852	(428)	-11.1%	(428)	-11.1%
August	8,186	7,821	8,453	5,862	6,709	3,143	3,361	3,143	218	6.9%	218	6.9%
September	8,359	10,149	4,861	5,405	5,602	3,113	2,632	3,113	(481)	-15.5%	(481)	-15.5%
October	7,655	9,970	4,331	5,877	4,969	3,039	2,539	3,039	(500)	-16.5%	(500)	-16.5%
November	5,597	8,264	4,004	4,156	4,227	2,531	4,270	2,531	1,739	68.7%	1,739	68.7%
December	6,387	7,315	4,312	5,411	4,318	2,572	-	2,572	-	0.0%	-	0.0%
January	5,394	6,628	3,897	4,924	4,255	2,825	-	2,825	-	0.0%	-	0.0%
February	5,696	6,665	5,439	4,701	4,374	2,666	-	2,666	-	0.0%	-	0.0%
March	6,117	8,937	3,915	6,064	4,547	3,241	-	3,241	-	0.0%	-	0.0%
April	6,678	8,684	3,245	5,055	5,002	2,264	-	5,002	-	0.0%	-	0.0%
May	6,835	9,383	2,996	4,925	4,321	2,282	-	4,321	-	0.0%	-	0.0%
June	9,125	10,375	5,050	6,734	3,795	3,191	-	3,795	-	0.0%	-	0.0%
Totals	84,395	103,785	58,619	65,219	58,891	34,719	16,226	40,100	548	3.5%	548	3.5%



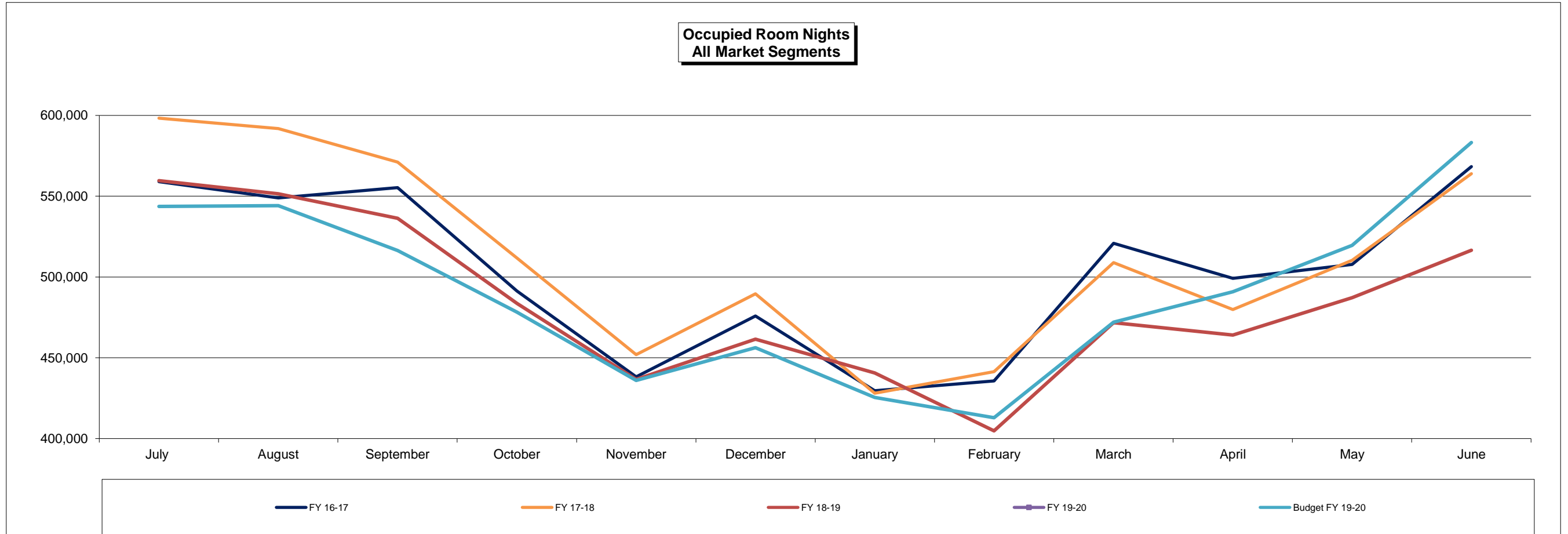
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Homeowner Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
August	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
September	-	3,606	5,832	4,860	4,673	4,177	4,994	4,177	817	19.6%	817	19.6%
October	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	2,366	2,466	1,834	1,878	1,684	-	1,684	-	0.0%	-	0.0%
January	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	2,162	3,262	2,510	2,018	2,301	-	2,238	-	0.0%	-	0.0%
April	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	2,268	2,218	2,032	1,920	2,065	-	1,920	-	0.0%	-	0.0%
Totals	-	10,402	13,778	11,236	10,489	10,227	4,994	10,019	817	0.0%	817	7.9%



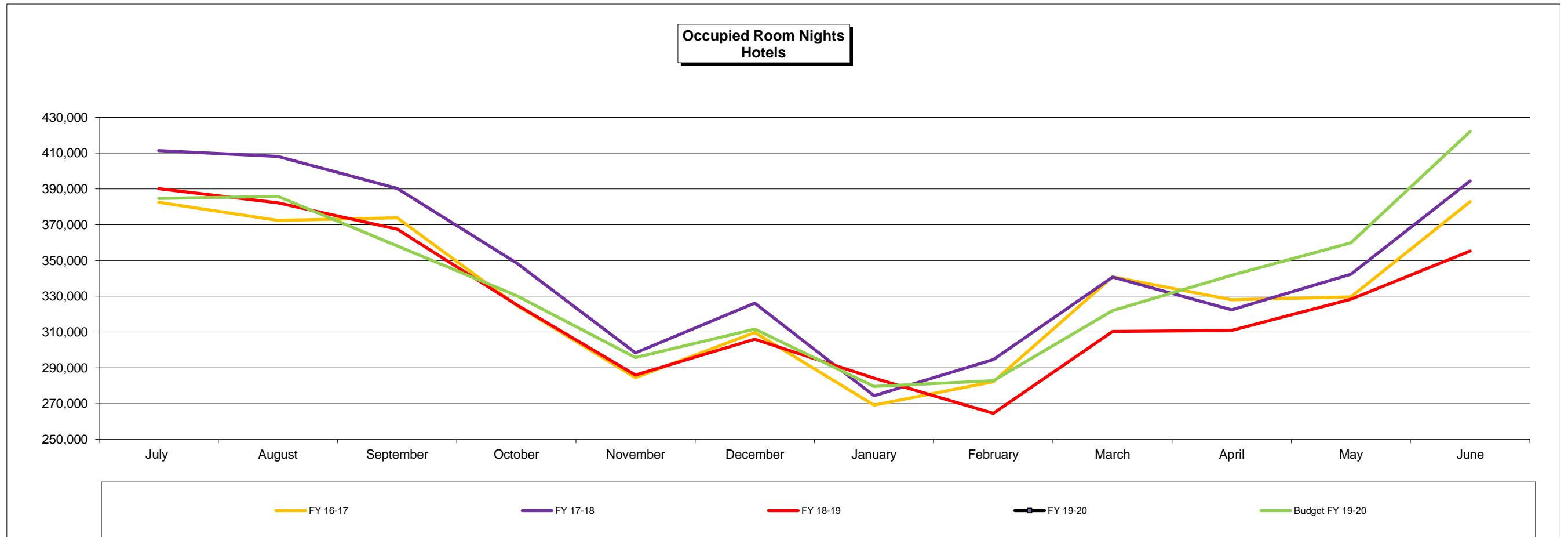
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Consolidated Summary
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	529,220	532,560	533,061	558,932	598,303	559,625	531,028	543,598	(12,570)	-2.3%	(28,597)	-5.1%
August	532,551	530,095	531,622	548,907	591,815	551,515	539,449	544,145	(4,696)	-0.9%	(12,066)	-2.2%
September	490,994	498,961	538,200	555,329	571,095	536,269	509,046	516,351	(7,305)	-1.4%	(27,223)	-5.1%
October	440,343	461,911	499,815	491,289	511,826	483,734	480,021	478,239	1,782	0.4%	(3,713)	-0.8%
November	390,984	400,324	405,085	438,248	451,999	436,662	426,080	435,998	(9,918)	-2.3%	(10,582)	-2.4%
December	411,024	434,190	461,879	475,810	489,652	461,499	-	456,290	-	0.0%	-	0.0%
January	376,196	420,430	402,010	429,629	428,069	440,561	-	425,510	-	0.0%	-	0.0%
February	382,620	402,632	437,603	435,728	441,422	404,774	-	412,905	-	0.0%	-	0.0%
March	436,577	449,343	491,853	520,869	508,940	471,663	-	472,045	-	0.0%	-	0.0%
April	441,992	437,895	476,563	499,243	479,824	464,116	-	490,914	-	0.0%	-	0.0%
May	481,152	479,544	476,722	507,723	510,342	487,166	-	519,570	-	0.0%	-	0.0%
June	507,148	496,475	544,683	568,328	563,983	516,516	-	583,236	-	0.0%	-	0.0%
Totals	5,420,801	5,544,360	5,799,096	6,030,035	6,147,270	5,814,100	2,485,624	5,878,801	(32,707)	-1.3%	(82,181)	-3.2%



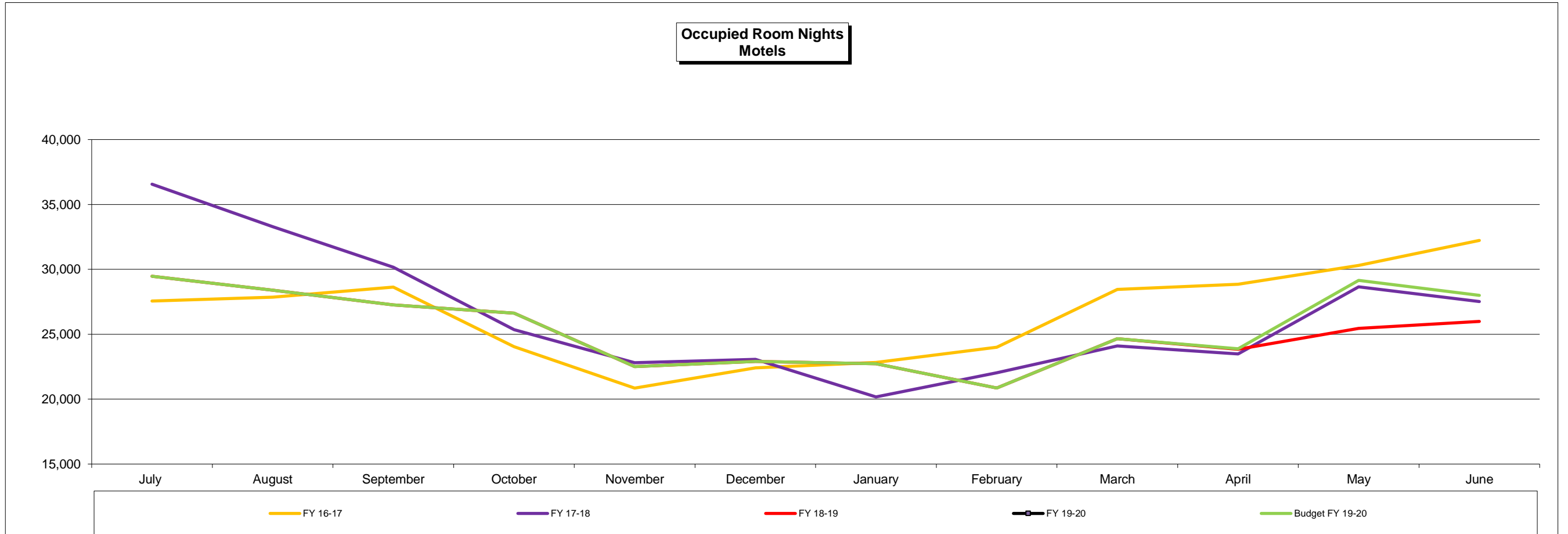
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Hotels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	359,838	362,033	370,419	382,595	411,428	390,141	373,085	384,740	(11,655)	-3.0%	(17,056)	-4.4%
August	355,017	360,316	368,837	372,443	408,173	382,258	380,564	385,824	(5,260)	-1.4%	(1,694)	-0.4%
September	326,953	336,206	367,631	373,818	390,243	367,585	352,969	358,122	(5,153)	-1.4%	(14,616)	-4.0%
October	282,313	304,419	341,319	324,988	348,719	325,246	329,364	330,408	(1,044)	-0.3%	4,118	1.3%
November	248,696	258,954	264,286	284,554	298,287	285,936	282,421	295,802	(13,381)	-4.5%	(3,515)	-1.2%
December	266,480	281,864	310,182	309,705	326,218	306,045	-	311,607	-	0.0%	-	0.0%
January	239,790	272,877	255,360	269,174	274,404	284,174	-	279,608	-	0.0%	-	0.0%
February	255,205	266,502	293,831	282,154	294,598	264,555	-	282,857	-	0.0%	-	0.0%
March	295,038	295,348	332,256	340,869	340,788	310,261	-	321,947	-	0.0%	-	0.0%
April	297,856	287,575	319,724	328,053	322,475	310,917	-	341,798	-	0.0%	-	0.0%
May	327,874	318,016	317,282	329,610	342,265	328,278	-	359,957	-	0.0%	-	0.0%
June	355,428	335,964	375,000	382,891	394,524	355,330	-	422,099	-	0.0%	-	0.0%
Totals	3,610,488	3,680,074	3,916,127	3,980,854	4,152,122	3,910,726	1,718,403	4,074,769	(36,493)	-2.1%	(32,763)	-1.9%



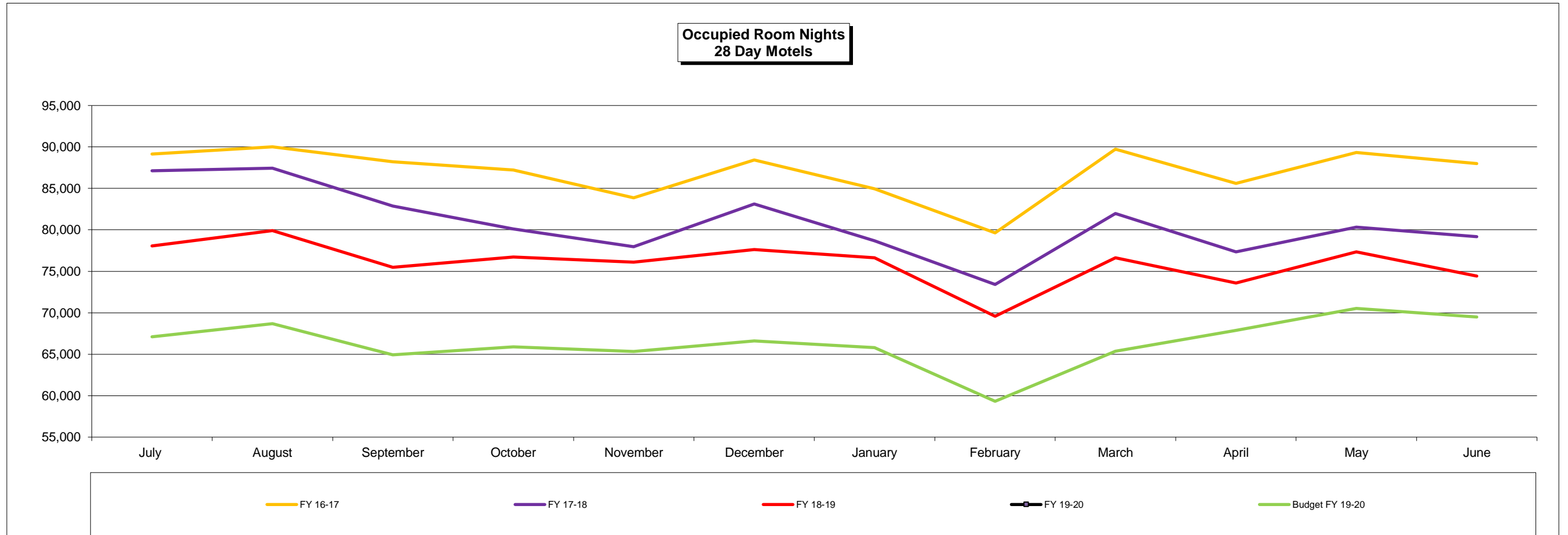
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	34,154	37,230	27,748	27,566	36,562	29,468	26,742	29,468	(2,726)	-9.3%	(2,726)	-9.3%
August	36,130	38,087	27,735	27,859	33,292	28,390	26,538	28,390	(1,852)	-6.5%	(1,852)	-6.5%
September	32,543	33,008	28,090	28,635	30,166	27,269	25,683	27,269	(1,586)	-5.8%	(1,586)	-5.8%
October	27,803	30,512	25,952	24,047	25,344	26,620	26,310	26,620	(310)	-1.2%	(310)	-1.2%
November	23,565	26,120	19,807	20,851	22,802	22,510	22,706	22,510	196	0.9%	196	0.9%
December	24,746	29,700	22,105	22,418	23,064	22,898	-	22,898	-	0.0%	-	0.0%
January	22,362	24,372	21,729	22,825	20,172	22,733	-	22,733	-	0.0%	-	0.0%
February	22,913	23,162	21,483	23,995	22,042	20,859	-	20,859	-	0.0%	-	0.0%
March	26,779	24,650	21,835	28,447	24,096	24,657	-	24,657	-	0.0%	-	0.0%
April	28,302	25,400	23,243	28,855	23,477	23,837	-	23,877	-	0.0%	-	0.0%
May	30,580	29,035	22,731	30,309	28,647	25,460	-	29,141	-	0.0%	-	0.0%
June	30,357	29,073	24,873	32,229	27,516	25,984	-	27,992	-	0.0%	-	0.0%
Totals	340,234	350,349	287,331	318,036	317,180	300,685	127,979	306,414	(6,278)	-4.7%	(6,278)	-4.7%



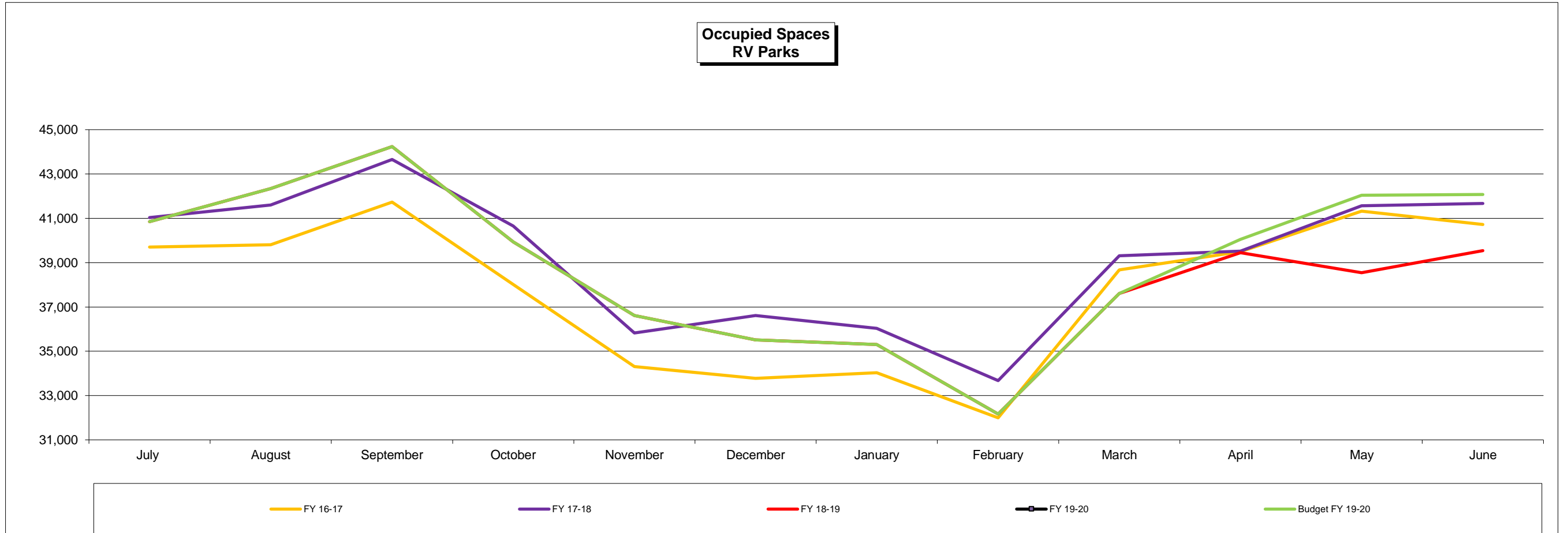
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-28 Day Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	78,254	77,783	83,859	89,142	87,126	78,044	74,906	67,083	7,823	11.7%	(3,138)	-4.0%
August	82,724	77,439	81,383	90,013	87,438	79,909	75,771	68,686	7,085	10.3%	(4,138)	-5.2%
September	76,034	70,904	82,100	88,198	82,878	75,487	71,466	64,916	6,550	10.1%	(4,021)	-5.3%
October	79,705	77,692	85,587	87,210	80,104	76,737	73,737	65,890	7,847	11.9%	(3,000)	-3.9%
November	77,168	72,177	80,022	83,858	77,951	76,089	70,952	65,336	5,616	8.6%	(5,137)	-6.8%
December	75,944	76,473	84,667	88,415	83,119	77,622	-	66,600	-	0.0%	-	0.0%
January	74,210	80,907	83,704	84,953	78,688	76,636	-	65,792	-	0.0%	-	0.0%
February	68,290	74,284	80,692	79,637	73,411	69,577	-	59,321	-	0.0%	-	0.0%
March	74,686	80,294	86,867	89,744	81,972	76,622	-	65,352	-	0.0%	-	0.0%
April	72,661	77,138	85,907	85,594	77,359	73,586	-	67,873	-	0.0%	-	0.0%
May	76,576	81,225	85,563	89,342	80,336	77,341	-	70,522	-	0.0%	-	0.0%
June	72,170	78,844	85,835	87,986	79,192	74,437	-	69,503	-	0.0%	-	0.0%
Totals	908,422	925,160	1,006,186	1,044,092	969,574	912,087	366,832	796,874	34,921	10.5%	(19,434)	-5.0%



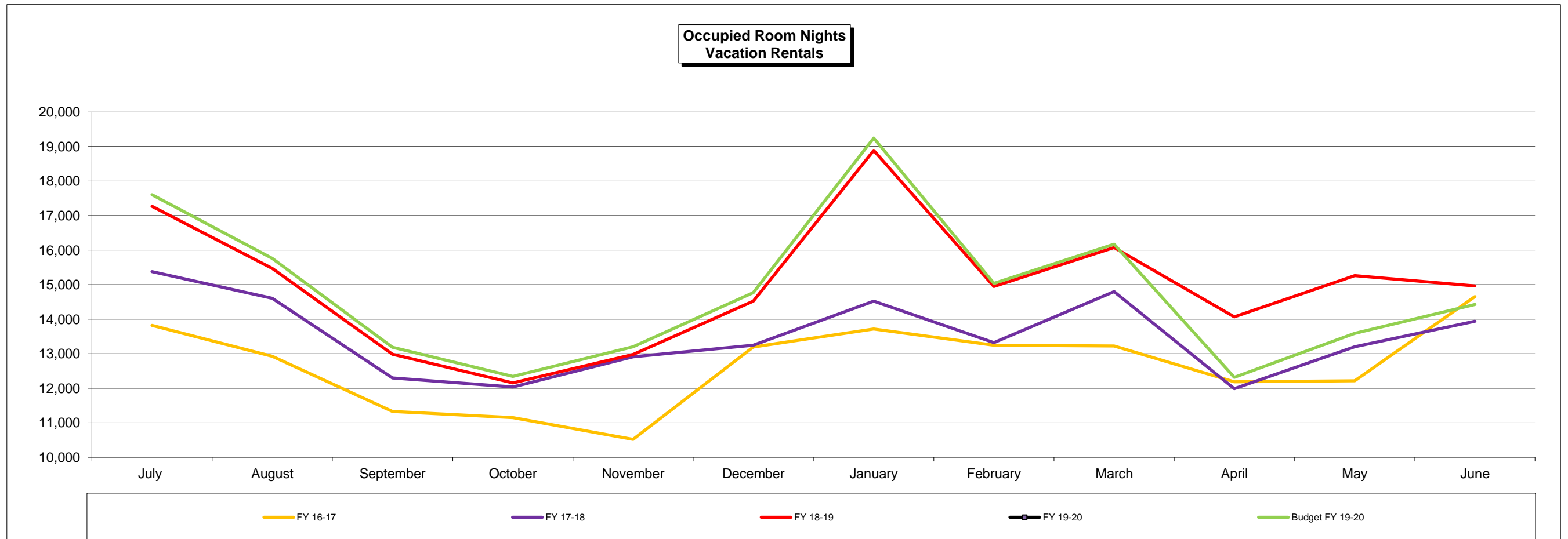
**Reno-Sparks Convention and Visitors Authority
Occupied Spaces-RV Parks
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	35,668	34,223	31,050	39,699	41,037	40,850	34,807	40,850	(6,043)	-14.8%	(6,043)	-14.8%
August	37,779	34,807	32,879	39,805	41,601	42,342	36,208	42,342	(6,134)	-14.5%	(6,134)	-14.5%
September	37,774	36,030	39,642	41,731	43,655	44,237	35,363	44,237	(8,874)	-20.1%	(8,874)	-20.1%
October	34,317	31,586	34,798	38,014	40,650	39,937	33,683	39,937	(6,254)	-15.7%	(6,254)	-15.7%
November	27,691	27,389	29,247	34,309	35,823	36,617	30,807	36,617	(5,810)	-15.9%	(5,810)	-15.9%
December	27,531	26,566	28,033	33,777	36,618	35,516	-	35,516	-	0.0%	-	0.0%
January	25,555	26,435	28,410	34,038	36,030	35,305	-	35,305	-	0.0%	-	0.0%
February	22,330	24,012	27,651	31,997	33,676	32,167	-	32,167	-	0.0%	-	0.0%
March	26,046	29,046	32,881	38,672	39,305	37,611	-	37,611	-	0.0%	-	0.0%
April	28,671	31,168	35,288	39,496	39,523	39,443	-	40,047	-	0.0%	-	0.0%
May	31,583	33,579	37,798	41,318	41,569	38,540	-	42,039	-	0.0%	-	0.0%
June	31,416	30,108	39,422	40,717	41,672	39,538	-	42,078	-	0.0%	-	0.0%
Totals	366,361	364,949	397,099	453,573	471,159	462,103	170,868	468,746	(33,115)	-16.2%	(33,115)	-16.2%



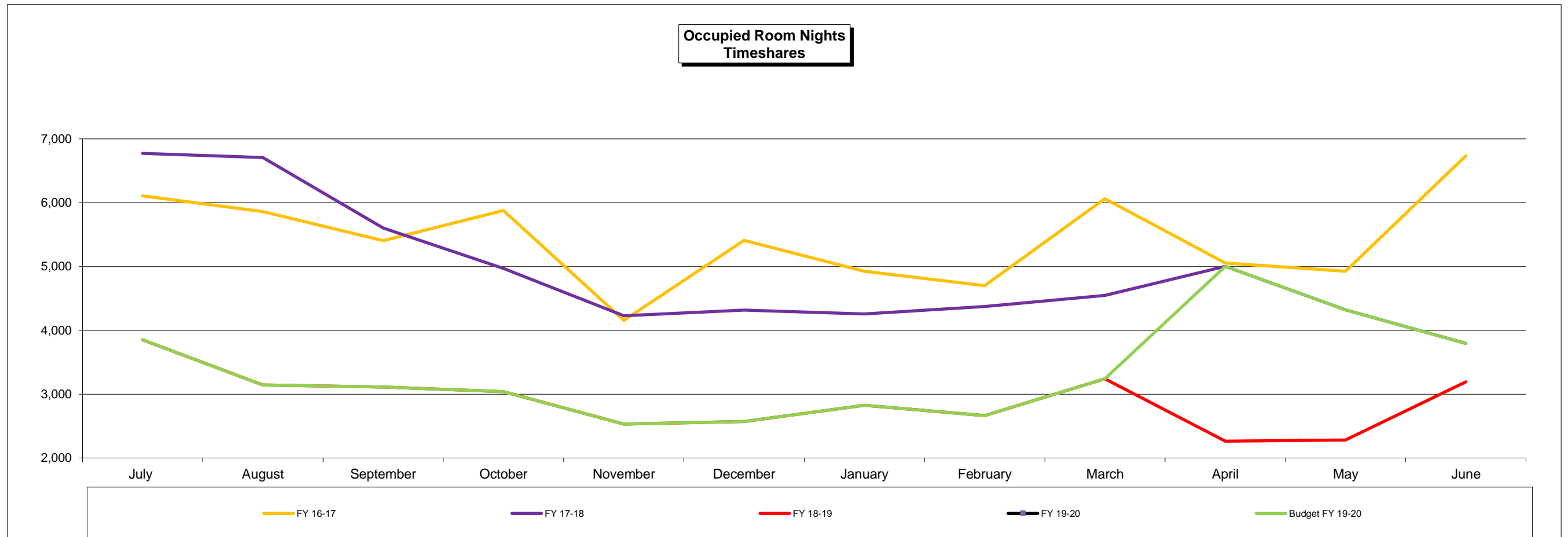
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Vacation Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	12,930	11,688	11,869	13,825	15,378	17,270	18,064	17,605	459	2.6%	794	4.6%
August	12,710	11,609	12,335	12,925	14,602	15,473	17,007	15,760	1,247	7.9%	1,534	9.9%
September	9,296	8,232	8,851	11,327	12,298	12,983	14,615	13,189	1,426	10.8%	1,632	12.6%
October	8,461	7,665	7,828	11,153	12,040	12,155	14,388	12,345	2,043	16.5%	2,233	18.4%
November	8,252	7,416	7,719	10,520	12,909	12,979	14,924	13,202	1,722	13.0%	1,945	15.0%
December	9,936	9,436	9,274	13,198	13,245	14,520	-	14,771	-	0.0%	-	0.0%
January	8,882	9,204	8,910	13,715	14,520	18,888	-	19,247	-	0.0%	-	0.0%
February	8,178	8,004	8,507	13,244	13,321	14,950	-	15,035	-	0.0%	-	0.0%
March	7,876	7,956	9,859	13,225	14,797	16,072	-	16,173	-	0.0%	-	0.0%
April	7,791	7,898	9,156	12,190	11,988	14,069	-	12,317	-	0.0%	-	0.0%
May	7,679	8,292	10,352	12,219	13,204	15,265	-	13,590	-	0.0%	-	0.0%
June	8,652	8,950	11,365	14,654	13,940	14,965	-	14,425	-	0.0%	-	0.0%
Totals	110,643	106,350	116,025	152,195	162,242	179,589	78,998	177,659	6,897	9.6%	8,138	11.5%



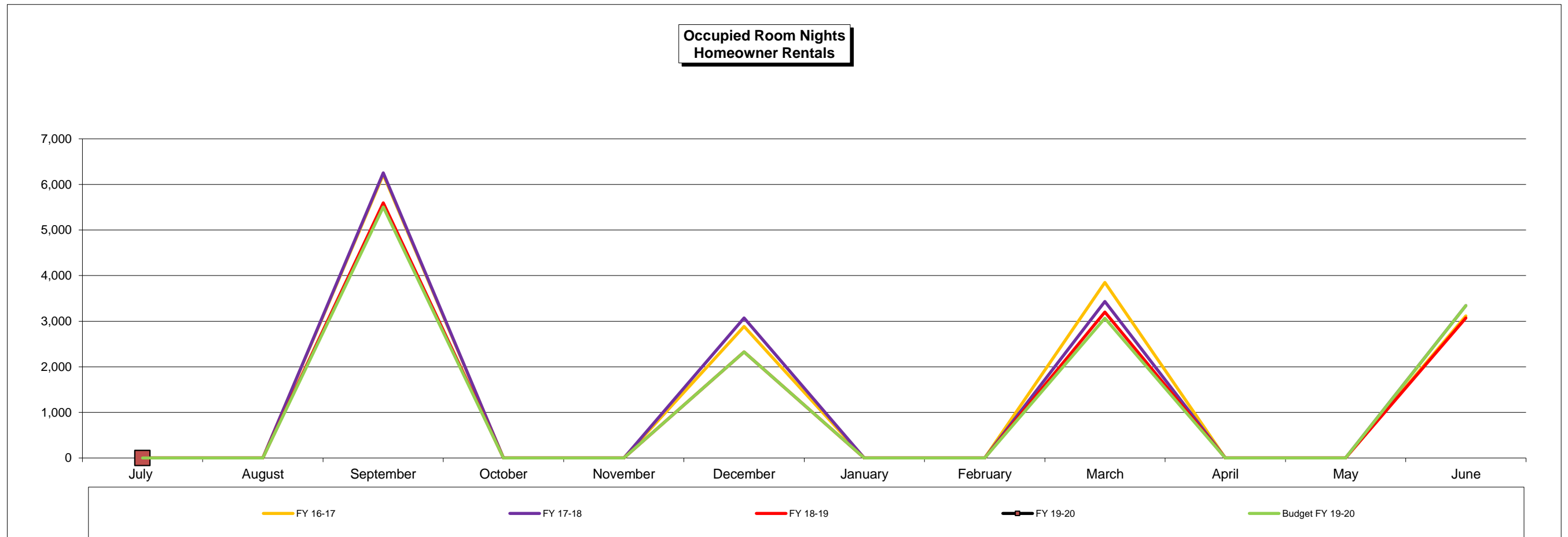
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Timeshares
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	8,376	9,603	8,116	6,105	6,772	3,852	3,424	3,852	(428)	-11.1%	(428)	-11.1%
August	8,191	7,837	8,453	5,862	6,709	3,143	3,361	3,143	218	6.9%	218	6.9%
September	8,394	10,176	4,861	5,405	5,602	3,113	2,632	3,113	(481)	-15.5%	(481)	-15.5%
October	7,744	10,037	4,331	5,877	4,969	3,039	2,539	3,039	(500)	-16.5%	(500)	-16.5%
November	5,612	8,268	4,004	4,156	4,227	2,531	4,270	2,531	1,739	68.7%	1,739	68.7%
December	6,387	7,318	4,312	5,411	4,318	2,572	-	2,572	-	0.0%	-	0.0%
January	5,397	6,635	3,897	4,924	4,255	2,825	-	2,825	-	0.0%	-	0.0%
February	5,704	6,668	5,439	4,701	4,374	2,666	-	2,666	-	0.0%	-	0.0%
March	6,152	8,967	3,915	6,064	4,547	3,241	-	3,241	-	0.0%	-	0.0%
April	6,711	8,716	3,245	5,055	5,002	2,264	-	5,002	-	0.0%	-	0.0%
May	6,860	9,397	2,996	4,925	4,321	2,282	-	4,321	-	0.0%	-	0.0%
June	9,125	10,381	5,050	6,734	3,795	3,191	-	3,795	-	0.0%	-	0.0%
Totals	84,653	104,003	58,619	65,219	58,891	34,719	16,226	40,100	548	3.5%	548	3.5%



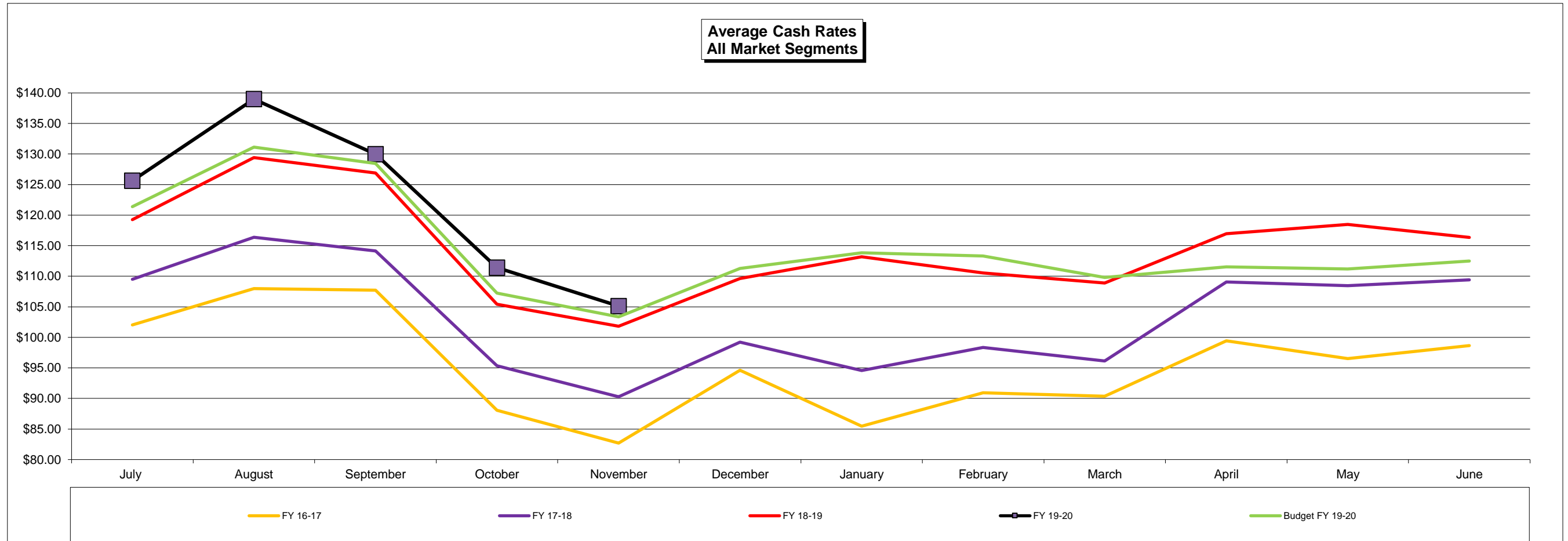
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Homeowner Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
August	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
September	-	4,405	7,025	6,215	6,253	5,595	6,318	5,505	813	14.8%	723	12.9%
October	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	2,833	3,306	2,886	3,070	2,326	-	2,326	-	0.0%	-	0.0%
January	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	3,082	4,240	3,848	3,435	3,199	-	3,064	-	0.0%	-	0.0%
April	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	3,155	3,138	3,117	3,344	3,071	-	3,344	-	0.0%	-	0.0%
Totals	-	13,475	17,709	16,066	16,102	14,191	6,318	14,239	813	0.0%	723	0.0%



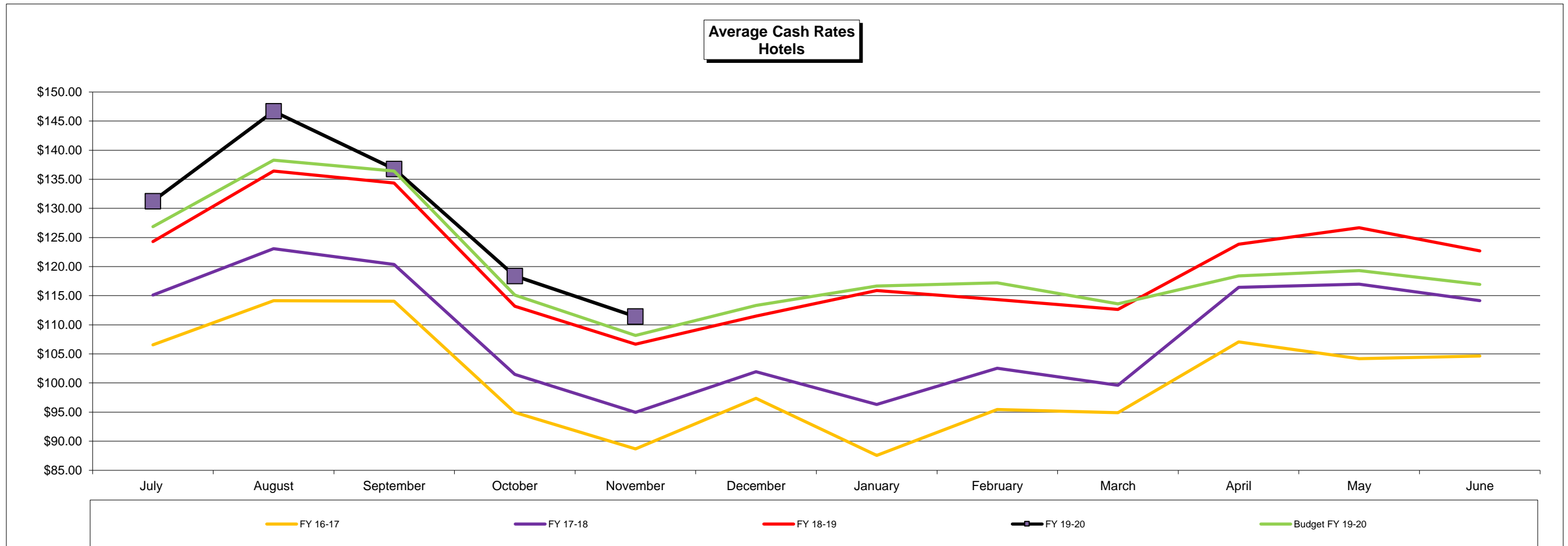
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Consolidated Summary
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual			Budget		Variance from Budget		Variance from FY 18-19	
							FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	\$ 89.43	\$ 89.75	\$ 91.97	\$ 102.05	\$ 109.51	\$ 119.24	\$ 125.64	\$ 121.38	\$ 4.26	3.5%	\$ 6.40	5.4%			
August	\$ 95.61	\$ 96.42	\$ 99.59	\$ 107.98	\$ 116.38	\$ 129.42	\$ 138.98	\$ 131.13	\$ 7.85	6.0%	\$ 9.56	7.4%			
September	\$ 85.98	\$ 85.68	\$ 99.60	\$ 107.72	\$ 114.13	\$ 126.90	\$ 129.98	\$ 128.44	\$ 1.54	1.2%	\$ 3.08	2.4%			
October	\$ 71.25	\$ 72.04	\$ 86.04	\$ 88.09	\$ 95.37	\$ 105.41	\$ 111.40	\$ 107.23	\$ 4.17	3.9%	\$ 5.99	5.7%			
November	\$ 66.69	\$ 66.31	\$ 71.86	\$ 82.70	\$ 90.28	\$ 101.82	\$ 105.13	\$ 103.36	\$ 1.77	1.7%	\$ 3.31	3.3%			
December	\$ 71.77	\$ 75.65	\$ 86.68	\$ 94.63	\$ 99.22	\$ 109.61	\$ -	\$ 111.27	\$ -	0.0%	\$ -	0.0%			
January	\$ 69.85	\$ 77.37	\$ 85.73	\$ 85.48	\$ 94.59	\$ 113.19	\$ -	\$ 113.85	\$ -	0.0%	\$ -	0.0%			
February	\$ 73.52	\$ 77.41	\$ 87.90	\$ 90.93	\$ 98.36	\$ 110.54	\$ -	\$ 113.33	\$ -	0.0%	\$ -	0.0%			
March	\$ 69.96	\$ 74.12	\$ 81.71	\$ 90.35	\$ 96.14	\$ 108.90	\$ -	\$ 109.81	\$ -	0.0%	\$ -	0.0%			
April	\$ 79.41	\$ 83.37	\$ 94.41	\$ 99.45	\$ 109.06	\$ 116.97	\$ -	\$ 111.53	\$ -	0.0%	\$ -	0.0%			
May	\$ 81.17	\$ 85.93	\$ 92.98	\$ 96.54	\$ 108.47	\$ 118.50	\$ -	\$ 111.21	\$ -	0.0%	\$ -	0.0%			
June	\$ 77.20	\$ 81.31	\$ 90.93	\$ 98.65	\$ 109.40	\$ 116.35	\$ -	\$ 112.49	\$ -	0.0%	\$ -	0.0%			
Totals	\$ 78.88	\$ 81.34	\$ 89.84	\$ 96.29	\$ 104.41	\$ 115.53	\$ 123.44	\$ 115.12	\$ 3.98	3.3%	\$ 5.56	4.7%			



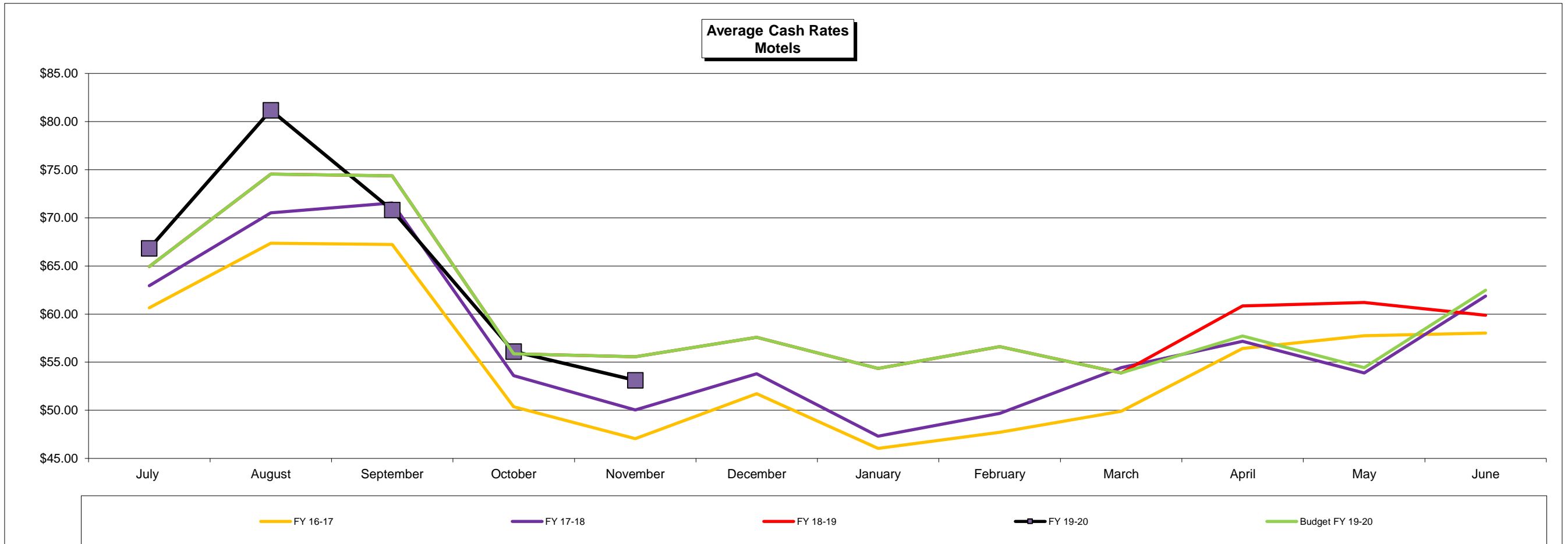
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Hotels
Trend**

Month	Actual			FY 16-17	FY 17-18	FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
	FY 13-14	FY 14-15	FY 15-16						Amount	%	Amount	%
July	\$ 96.06	\$ 97.22	\$ 97.15	\$ 106.57	\$ 115.13	\$ 124.29	\$ 131.25	\$ 126.86	\$ 4.39	3.5%	\$ 6.96	5.6%
August	\$ 103.35	\$ 103.98	\$ 106.35	\$ 114.14	\$ 123.08	\$ 136.42	\$ 146.67	\$ 138.29	\$ 8.38	6.1%	\$ 10.25	7.5%
September	\$ 95.71	\$ 93.58	\$ 105.21	\$ 114.08	\$ 120.35	\$ 134.37	\$ 136.77	\$ 136.43	\$ 0.34	0.2%	\$ 2.40	1.8%
October	\$ 79.69	\$ 80.67	\$ 93.38	\$ 94.93	\$ 101.48	\$ 113.17	\$ 118.39	\$ 115.10	\$ 3.29	2.9%	\$ 5.22	4.6%
November	\$ 73.65	\$ 74.17	\$ 77.39	\$ 88.67	\$ 94.96	\$ 106.67	\$ 111.42	\$ 108.17	\$ 3.25	3.0%	\$ 4.75	4.5%
December	\$ 77.07	\$ 79.89	\$ 88.25	\$ 97.38	\$ 101.94	\$ 111.52	\$ -	\$ 113.33	\$ -	0.0%	\$ -	0.0%
January	\$ 74.66	\$ 83.72	\$ 90.42	\$ 87.56	\$ 96.33	\$ 115.91	\$ -	\$ 116.66	\$ -	0.0%	\$ -	0.0%
February	\$ 79.45	\$ 84.72	\$ 92.73	\$ 95.44	\$ 102.52	\$ 114.32	\$ -	\$ 117.20	\$ -	0.0%	\$ -	0.0%
March	\$ 76.40	\$ 80.34	\$ 84.69	\$ 94.88	\$ 99.59	\$ 112.65	\$ -	\$ 113.62	\$ -	0.0%	\$ -	0.0%
April	\$ 87.31	\$ 92.68	\$ 101.81	\$ 107.06	\$ 116.42	\$ 123.86	\$ -	\$ 118.40	\$ -	0.0%	\$ -	0.0%
May	\$ 89.30	\$ 95.51	\$ 100.01	\$ 104.19	\$ 117.00	\$ 126.69	\$ -	\$ 119.31	\$ -	0.0%	\$ -	0.0%
June	\$ 84.51	\$ 88.16	\$ 95.52	\$ 104.62	\$ 114.17	\$ 122.69	\$ -	\$ 116.96	\$ -	0.0%	\$ -	0.0%
Totals	\$ 86.00	\$ 88.76	\$ 95.09	\$ 101.75	\$ 109.60	\$ 121.09	\$ 130.04	\$ 120.61	\$ 3.95	3.1%	\$ 5.74	4.6%



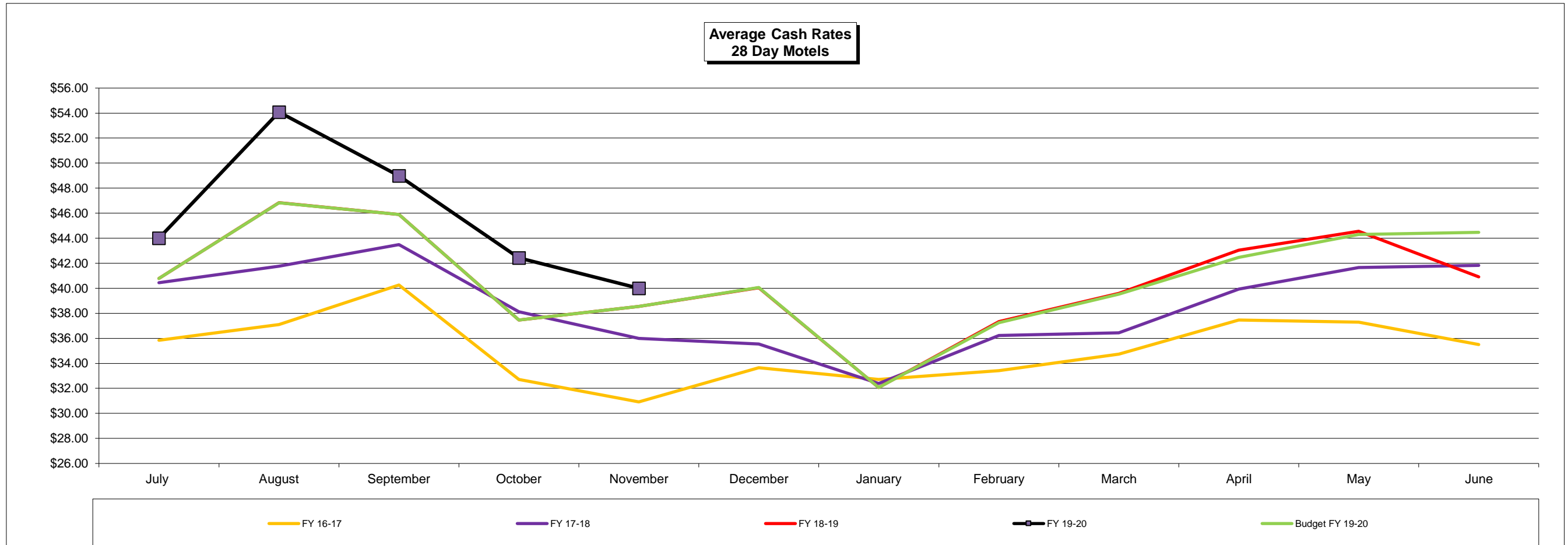
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Motels
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual			Budget		Variance from Budget		Variance from FY 18-19	
							FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	\$ 50.63	\$ 52.47	\$ 53.90	\$ 60.66	\$ 62.93	\$ 64.92	\$ 66.81	\$ 64.92	\$ 1.89	2.9%	\$ 1.89	2.9%			
August	\$ 60.81	\$ 60.40	\$ 61.19	\$ 67.36	\$ 70.51	\$ 74.54	\$ 81.18	\$ 74.54	\$ 6.64	8.9%	\$ 6.64	8.9%			
September	\$ 56.95	\$ 53.32	\$ 61.37	\$ 67.23	\$ 71.54	\$ 74.35	\$ 70.80	\$ 74.35	\$ (3.55)	-4.8%	\$ (3.55)	-4.8%			
October	\$ 42.49	\$ 44.55	\$ 47.22	\$ 50.37	\$ 53.60	\$ 55.88	\$ 56.11	\$ 55.88	\$ 0.23	0.4%	\$ 0.23	0.4%			
November	\$ 42.06	\$ 40.75	\$ 41.91	\$ 47.04	\$ 50.03	\$ 55.56	\$ 53.12	\$ 55.56	\$ (2.44)	-4.4%	\$ (2.44)	-4.4%			
December	\$ 42.86	\$ 44.93	\$ 47.22	\$ 51.72	\$ 53.79	\$ 57.58	\$ -	\$ 57.58	\$ -	0.0%	\$ -	0.0%			
January	\$ 40.96	\$ 43.47	\$ 44.16	\$ 46.04	\$ 47.31	\$ 54.35	\$ -	\$ 54.35	\$ -	0.0%	\$ -	0.0%			
February	\$ 43.31	\$ 44.18	\$ 50.02	\$ 47.72	\$ 49.67	\$ 56.61	\$ -	\$ 56.61	\$ -	0.0%	\$ -	0.0%			
March	\$ 41.36	\$ 45.36	\$ 46.25	\$ 49.91	\$ 54.42	\$ 53.88	\$ -	\$ 53.88	\$ -	0.0%	\$ -	0.0%			
April	\$ 51.35	\$ 51.64	\$ 55.10	\$ 56.43	\$ 57.17	\$ 60.83	\$ -	\$ 57.73	\$ -	0.0%	\$ -	0.0%			
May	\$ 52.43	\$ 53.33	\$ 58.65	\$ 57.74	\$ 53.89	\$ 61.19	\$ -	\$ 54.42	\$ -	0.0%	\$ -	0.0%			
June	\$ 47.71	\$ 50.16	\$ 53.56	\$ 58.02	\$ 61.86	\$ 59.88	\$ -	\$ 62.47	\$ -	0.0%	\$ -	0.0%			
Totals	\$ 48.80	\$ 49.39	\$ 52.27	\$ 55.70	\$ 58.40	\$ 61.37	\$ 66.08	\$ 60.70	\$ 0.44	0.7%	\$ 0.44	0.7%			



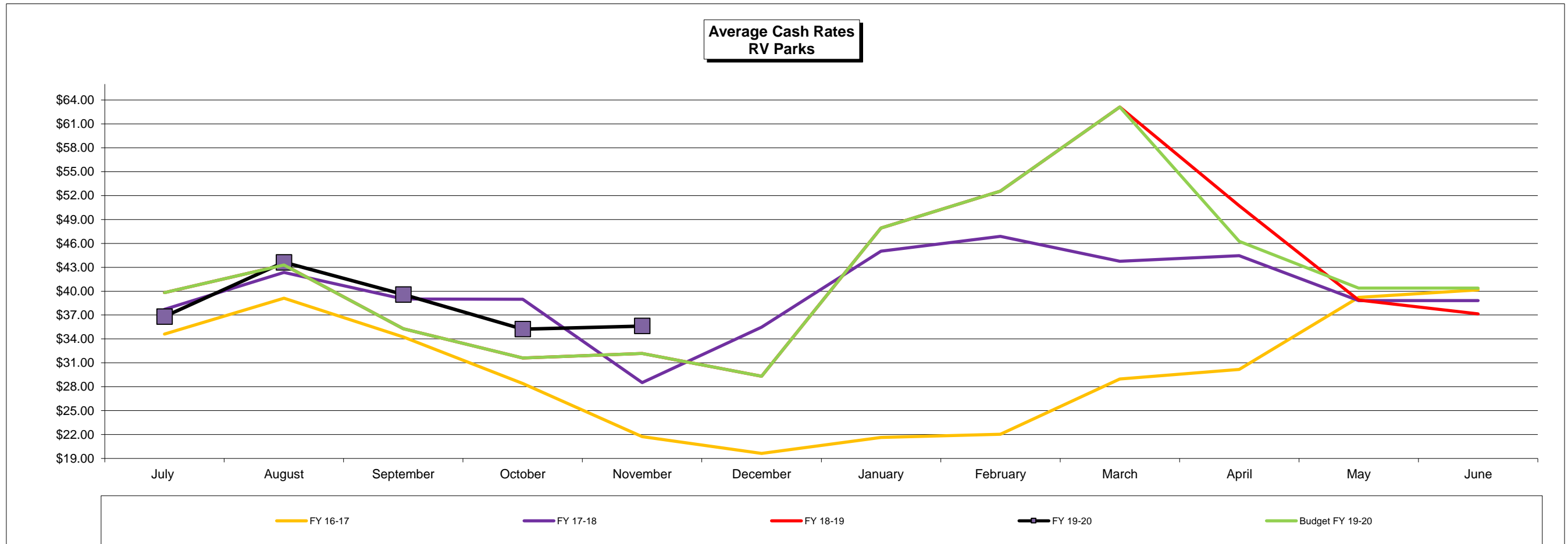
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-28 Day Motels
Trend**

Month	Actual			Budget			Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%
July	\$ 23.73	\$ 26.74	\$ 29.72	\$ 35.84	\$ 40.44	\$ 40.79	\$ 44.01	\$ 3.23	7.9%	\$ 3.22	7.9%
August	\$ 27.99	\$ 30.35	\$ 35.09	\$ 37.11	\$ 41.76	\$ 46.84	\$ 54.08	\$ 7.25	15.5%	\$ 7.24	15.5%
September	\$ 26.77	\$ 26.81	\$ 34.34	\$ 40.26	\$ 43.49	\$ 45.89	\$ 48.98	\$ 3.09	6.7%	\$ 3.09	6.7%
October	\$ 23.59	\$ 24.72	\$ 28.89	\$ 32.71	\$ 38.12	\$ 37.47	\$ 42.43	\$ 4.96	13.2%	\$ 4.96	13.2%
November	\$ 22.51	\$ 24.23	\$ 27.79	\$ 30.92	\$ 36.00	\$ 38.54	\$ 40.00	\$ 1.46	3.8%	\$ 1.46	3.8%
December	\$ 22.47	\$ 24.95	\$ 32.29	\$ 33.65	\$ 35.55	\$ 40.05	\$ -	\$ -	0.0%	\$ -	0.0%
January	\$ 22.51	\$ 25.89	\$ 30.32	\$ 32.72	\$ 32.39	\$ 32.07	\$ -	\$ -	0.0%	\$ -	0.0%
February	\$ 23.21	\$ 26.41	\$ 31.68	\$ 33.41	\$ 36.23	\$ 37.34	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ 21.87	\$ 26.61	\$ 28.28	\$ 34.73	\$ 36.43	\$ 39.59	\$ -	\$ -	0.0%	\$ -	0.0%
April	\$ 24.49	\$ 30.22	\$ 30.23	\$ 37.46	\$ 39.94	\$ 43.04	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ 28.37	\$ 30.66	\$ 32.18	\$ 37.29	\$ 41.66	\$ 44.55	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ 24.41	\$ 26.54	\$ 32.70	\$ 35.51	\$ 41.83	\$ 40.91	\$ -	\$ -	0.0%	\$ -	0.0%
Totals	\$ 24.47	\$ 27.04	\$ 31.18	\$ 35.24	\$ 38.87	\$ 40.80	\$ 46.34	\$ 4.22	10.0%	\$ 4.22	10.0%



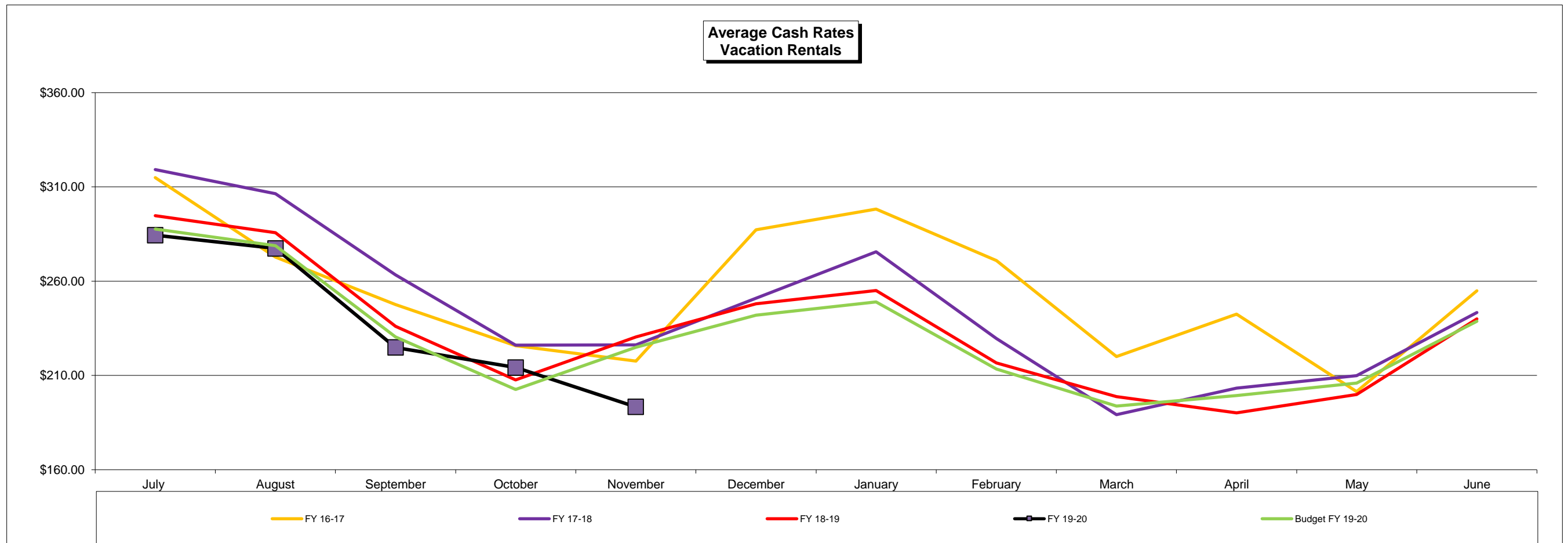
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-RV Parks
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual FY 16-17		FY 17-18		FY 18-19		FY 19-20		Budget FY 19-20		Variance from Budget		Variance from FY 18-19	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ 31.79		\$ 37.88		\$ 32.33		\$ 34.60		\$ 37.70		\$ 39.83		\$ 36.81		\$ 39.83		\$ (3.02)	-7.6%	\$ (3.02)	-7.6%
August	\$ 40.61		\$ 33.17		\$ 39.42		\$ 39.10		\$ 42.36		\$ 43.29		\$ 43.63		\$ 43.29		\$ 0.34	0.8%	\$ 0.34	0.8%
September	\$ 34.06		\$ 32.73		\$ 34.59		\$ 34.23		\$ 39.03		\$ 35.28		\$ 39.57		\$ 35.28		\$ 4.29	12.2%	\$ 4.29	12.2%
October	\$ 25.86		\$ 26.01		\$ 30.18		\$ 28.42		\$ 38.98		\$ 31.61		\$ 35.23		\$ 31.61		\$ 3.62	11.5%	\$ 3.62	11.5%
November	\$ 19.54		\$ 20.38		\$ 22.62		\$ 21.75		\$ 28.52		\$ 32.18		\$ 35.63		\$ 32.18		\$ 3.45	10.7%	\$ 3.45	10.7%
December	\$ 16.77		\$ 19.88		\$ 20.02		\$ 19.63		\$ 35.49		\$ 29.32		\$ -		\$ 29.32		\$ -	0.0%	\$ -	0.0%
January	\$ 20.15		\$ 21.86		\$ 24.07		\$ 21.64		\$ 45.01		\$ 47.91		\$ -		\$ 47.91		\$ -	0.0%	\$ -	0.0%
February	\$ 19.88		\$ 23.49		\$ 27.62		\$ 22.04		\$ 46.88		\$ 52.56		\$ -		\$ 52.56		\$ -	0.0%	\$ -	0.0%
March	\$ 26.69		\$ 24.72		\$ 26.40		\$ 28.96		\$ 43.75		\$ 63.12		\$ -		\$ 63.12		\$ -	0.0%	\$ -	0.0%
April	\$ 24.57		\$ 26.55		\$ 28.82		\$ 30.16		\$ 44.46		\$ 50.72		\$ -		\$ 46.27		\$ -	0.0%	\$ -	0.0%
May	\$ 29.12		\$ 32.93		\$ 34.93		\$ 39.22		\$ 38.81		\$ 38.88		\$ -		\$ 40.39		\$ -	0.0%	\$ -	0.0%
June	\$ 31.34		\$ 30.88		\$ 34.05		\$ 40.16		\$ 38.81		\$ 37.14		\$ -		\$ 40.39		\$ -	0.0%	\$ -	0.0%
Totals	\$ 29.56		\$ 29.91		\$ 32.17		\$ 32.67		\$ 39.72		\$ 39.89		\$ 39.06		\$ 40.08		\$ 1.79	4.8%	\$ 1.79	4.8%



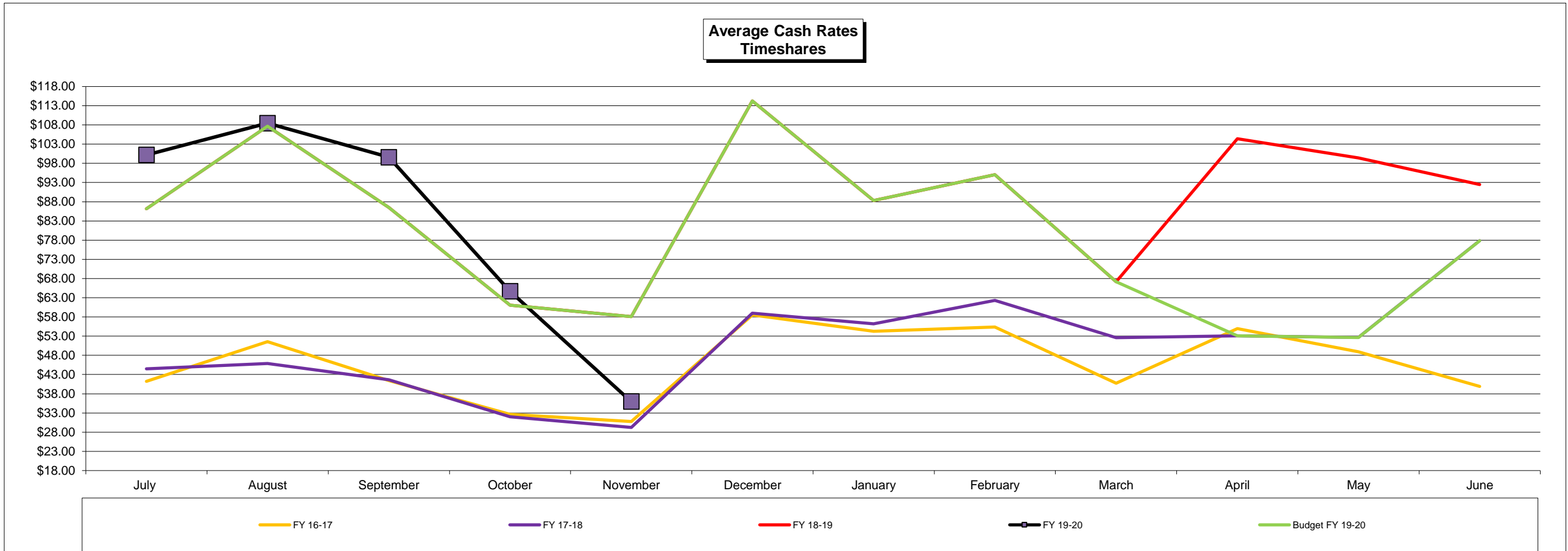
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Vacation Rentals
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual FY 16-17		FY 17-18		FY 18-19		FY 19-20		Budget FY 19-20		Variance from Budget		Variance from FY 18-19	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ 295.33		\$ 322.82		\$ 357.14		\$ 314.93		\$ 319.21		\$ 294.75		\$ 284.40		\$ 287.67		\$ (3.27)	-1.1%	\$ (10.35)	-3.5%
August	\$ 298.84		\$ 322.71		\$ 335.69		\$ 272.74		\$ 306.45		\$ 285.67		\$ 277.38		\$ 278.80		\$ (1.42)	-0.5%	\$ (8.29)	-2.9%
September	\$ 258.30		\$ 353.13		\$ 336.81		\$ 247.64		\$ 263.37		\$ 236.07		\$ 224.88		\$ 230.38		\$ (5.50)	-2.4%	\$ (11.19)	-4.7%
October	\$ 245.49		\$ 270.89		\$ 296.70		\$ 225.79		\$ 226.09		\$ 207.63		\$ 214.26		\$ 202.65		\$ 11.61	5.7%	\$ 6.63	3.2%
November	\$ 247.14		\$ 286.18		\$ 347.31		\$ 217.59		\$ 226.23		\$ 230.50		\$ 193.34		\$ 224.96		\$ (31.62)	-14.1%	\$ (37.16)	-16.1%
December	\$ 328.16		\$ 369.42		\$ 436.10		\$ 287.24		\$ 250.96		\$ 247.96		\$ -		\$ 241.98		\$ -	0.0%	\$ -	0.0%
January	\$ 464.49		\$ 465.06		\$ 449.45		\$ 298.21		\$ 275.56		\$ 255.13		\$ -		\$ 248.99		\$ -	0.0%	\$ -	0.0%
February	\$ 319.06		\$ 349.38		\$ 365.37		\$ 270.97		\$ 229.54		\$ 216.65		\$ -		\$ 213.36		\$ -	0.0%	\$ -	0.0%
March	\$ 274.00		\$ 310.97		\$ 170.01		\$ 220.03		\$ 189.22		\$ 198.78		\$ -		\$ 193.78		\$ -	0.0%	\$ -	0.0%
April	\$ 196.08		\$ 224.03		\$ 153.88		\$ 242.50		\$ 203.28		\$ 190.18		\$ -		\$ 199.34		\$ -	0.0%	\$ -	0.0%
May	\$ 219.53		\$ 326.93		\$ 145.56		\$ 201.46		\$ 209.95		\$ 199.94		\$ -		\$ 205.90		\$ -	0.0%	\$ -	0.0%
June	\$ 261.65		\$ 332.89		\$ 210.81		\$ 254.88		\$ 243.41		\$ 239.95		\$ -		\$ 238.70		\$ -	0.0%	\$ -	0.0%
Totals	\$ 298.27		\$ 337.00		\$ 281.80		\$ 261.62		\$ 250.66		\$ 236.33		\$ 244.35		\$ 234.89		\$ (7.47)	-3.0%	\$ (13.67)	-5.3%



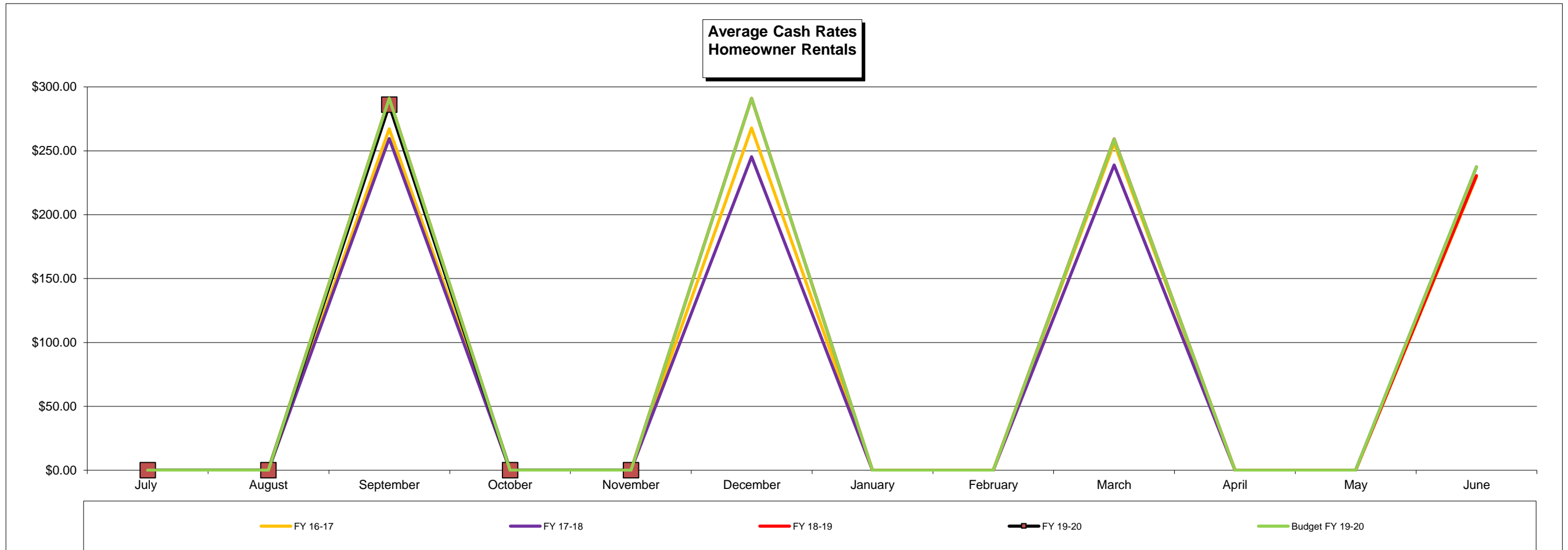
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Timeshares
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual			Budget		Variance from Budget		Variance from FY 18-19	
							FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	\$ 30.65	\$ 32.09	\$ 33.25	\$ 41.23	\$ 44.52	\$ 86.17	\$ 100.18	\$ 86.17	\$ 14.01	16.3%	\$ 14.01	16.3%			
August	\$ 31.38	\$ 35.67	\$ 23.42	\$ 51.58	\$ 45.87	\$ 107.65	\$ 108.46	\$ 107.65	\$ 0.81	0.8%	\$ 0.81	0.8%			
September	\$ 20.68	\$ 17.43	\$ 35.82	\$ 41.44	\$ 41.64	\$ 86.53	\$ 99.59	\$ 86.53	\$ 13.06	15.1%	\$ 13.06	15.1%			
October	\$ 19.09	\$ 12.48	\$ 32.24	\$ 32.64	\$ 32.01	\$ 61.03	\$ 64.69	\$ 61.03	\$ 3.66	6.0%	\$ 3.66	6.0%			
November	\$ 15.23	\$ 9.04	\$ 23.92	\$ 30.77	\$ 29.23	\$ 58.09	\$ 35.95	\$ 58.09	\$ (22.14)	-38.1%	\$ (22.14)	-38.1%			
December	\$ 22.50	\$ 18.83	\$ 51.78	\$ 58.52	\$ 58.97	\$ 114.25	\$ -	\$ 114.25	\$ -	0.0%	\$ -	0.0%			
January	\$ 21.17	\$ 16.73	\$ 56.37	\$ 54.24	\$ 56.21	\$ 88.30	\$ -	\$ 88.30	\$ -	0.0%	\$ -	0.0%			
February	\$ 27.37	\$ 16.10	\$ 40.39	\$ 55.38	\$ 62.34	\$ 95.01	\$ -	\$ 95.01	\$ -	0.0%	\$ -	0.0%			
March	\$ 21.27	\$ 15.16	\$ 50.11	\$ 40.72	\$ 52.63	\$ 67.16	\$ -	\$ 67.16	\$ -	0.0%	\$ -	0.0%			
April	\$ 28.81	\$ 20.28	\$ 60.47	\$ 54.99	\$ 53.09	\$ 104.42	\$ -	\$ 53.09	\$ -	0.0%	\$ -	0.0%			
May	\$ 22.84	\$ 18.92	\$ 58.08	\$ 48.96	\$ 52.64	\$ 99.39	\$ -	\$ 52.64	\$ -	0.0%	\$ -	0.0%			
June	\$ 16.45	\$ 18.85	\$ 36.36	\$ 39.88	\$ 77.87	\$ 92.51	\$ -	\$ 77.87	\$ -	0.0%	\$ -	0.0%			
Totals	\$ 23.22	\$ 19.30	\$ 39.07	\$ 45.64	\$ 49.57	\$ 87.70	\$ 79.35	\$ 76.68	\$ (1.79)	-2.2%	\$ (1.79)	-2.2%			



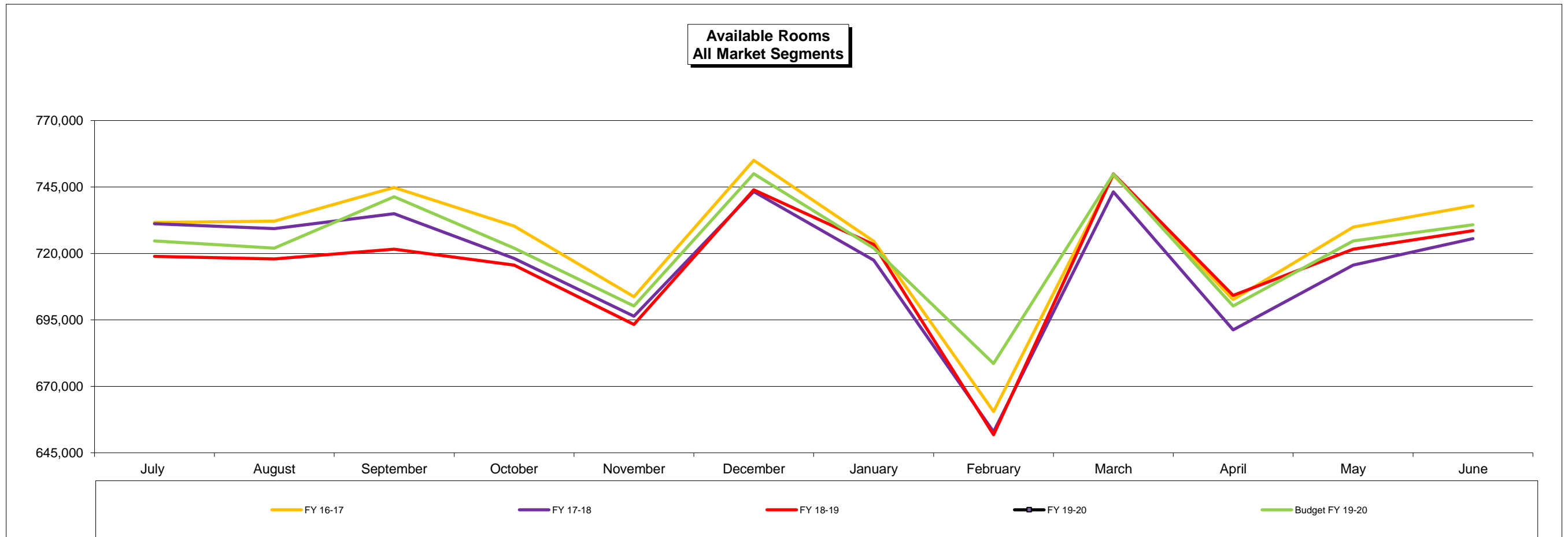
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Homeowner Rentals
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual FY 16-17		FY 17-18		FY 18-19		FY 19-20		Budget FY 19-20		Variance from Budget		Variance from FY 18-19	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
August	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
September	\$ -		\$ 235.81		\$ 258.81		\$ 267.12		\$ 259.60		\$ 291.00		\$ 286.14		\$ 291.00		\$ (4.86)	-1.7%	\$ (4.86)	-1.7%
October	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
November	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
December	\$ -		\$ 217.46		\$ 257.00		\$ 267.87		\$ 245.28		\$ 291.03		\$ -		\$ 291.03		\$ -	0.0%	\$ -	0.0%
January	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
February	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
March	\$ -		\$ 227.73		\$ 252.70		\$ 256.03		\$ 238.98		\$ 259.34		\$ -		\$ 259.14		\$ -	0.0%	\$ -	0.0%
April	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
May	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
June	\$ -		\$ 242.97		\$ 249.72		\$ 229.45		\$ 237.32		\$ 230.62		\$ -		\$ 237.32		\$ -	0.0%	\$ -	0.0%
Totals	\$ -		\$ 231.52		\$ 255.58		\$ 257.95		\$ 248.99		\$ 271.69		\$ 286.14		\$ 273.60		\$ (4.86)	0.0%	\$ -	0.0%



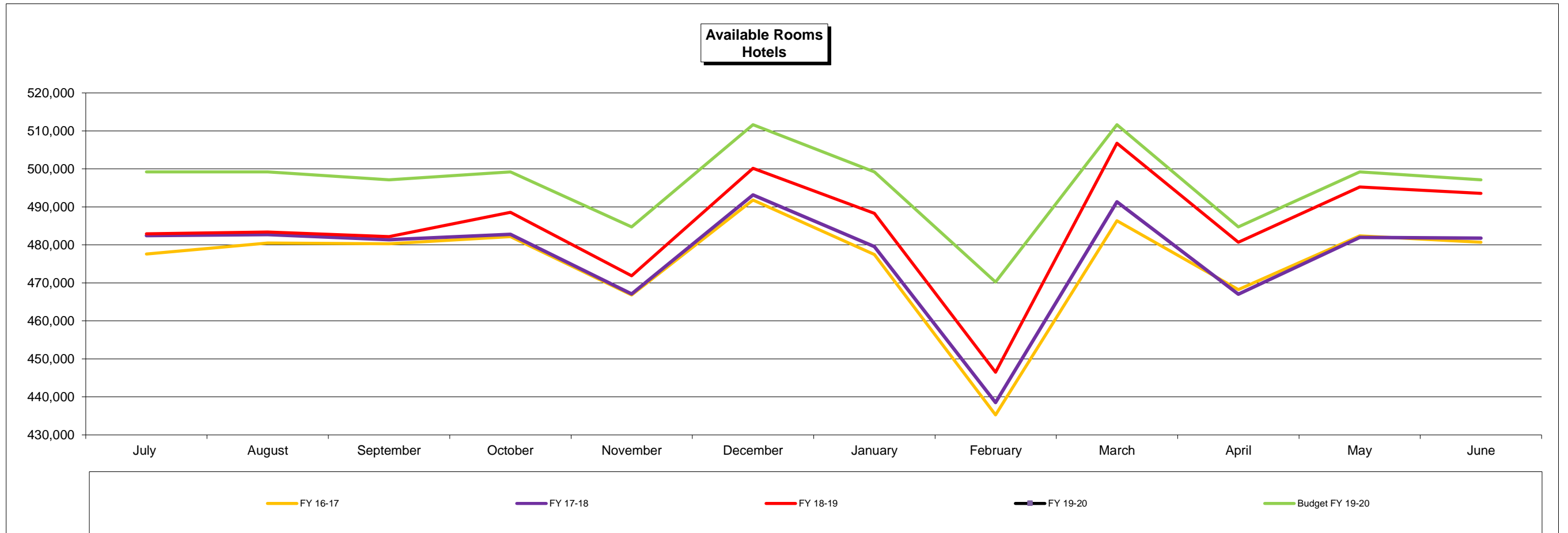
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Consolidated Summary
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19				Amount	%	Amount	%
July	744,241	729,570	721,835	731,702	731,201	718,901	712,349	724,678	(12,329)	-1.7%	(6,552)	-0.9%	
August	744,264	726,198	719,719	732,118	729,381	717,933	694,199	721,950	(27,751)	-3.8%	(23,734)	-3.3%	
September	739,470	736,938	740,540	744,788	734,903	721,601	701,251	741,370	(40,119)	-5.4%	(20,350)	-2.8%	
October	734,229	721,834	720,713	730,300	718,089	715,635	681,532	721,950	(40,418)	-5.6%	(34,103)	-4.8%	
November	705,433	693,243	699,173	703,727	696,359	693,249	661,251	700,260	(39,009)	-5.6%	(31,998)	-4.6%	
December	738,961	743,518	762,491	755,047	743,272	743,974	-	749,980	-	0.0%	-	0.0%	
January	720,369	720,095	722,837	724,611	717,408	723,307	-	721,950	-	0.0%	-	0.0%	
February	656,764	653,041	680,113	660,509	652,882	651,781	-	678,570	-	0.0%	-	0.0%	
March	734,466	741,067	749,754	749,479	743,181	749,932	-	749,810	-	0.0%	-	0.0%	
April	705,176	695,316	701,381	702,683	691,245	704,232	-	700,260	-	0.0%	-	0.0%	
May	736,949	717,597	725,039	729,877	715,560	721,578	-	724,678	-	0.0%	-	0.0%	
June	724,331	721,209	737,442	737,904	725,572	728,588	-	730,760	-	0.0%	-	0.0%	
Totals	8,684,653	8,599,626	8,681,037	8,702,745	8,599,053	8,590,711	3,450,582	8,666,216	(159,626)	-4.4%	(116,737)	-3.3%	



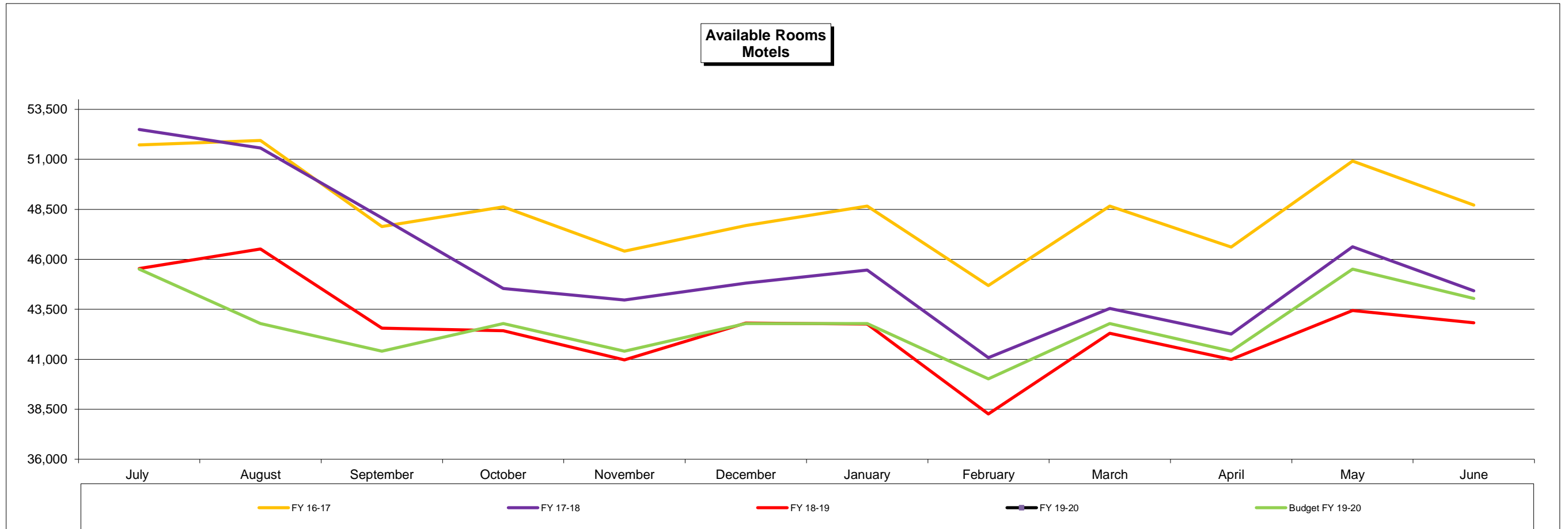
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Hotels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20		Amount	%	Amount	%
July	466,505	461,820	476,648	477,574	482,483	482,901	496,070	499,246	(3,176)	-0.6%	13,169	2.7%
August	466,941	460,821	473,553	480,488	482,700	483,397	478,028	499,246	(21,218)	-4.3%	(5,369)	-1.1%
September	461,736	461,660	474,780	480,295	481,380	482,185	468,164	497,130	(28,966)	-5.8%	(14,021)	-2.9%
October	460,554	462,007	476,276	482,218	482,804	488,570	469,650	499,246	(29,596)	-5.9%	(18,920)	-3.9%
November	444,851	443,373	461,221	466,801	467,125	471,897	456,234	484,740	(28,506)	-5.9%	(15,663)	-3.3%
December	470,861	468,956	500,313	491,812	493,157	500,191	-	511,636	-	0.0%	-	0.0%
January	458,443	459,431	475,560	477,480	479,579	488,332	-	499,246	-	0.0%	-	0.0%
February	419,160	416,364	447,873	435,274	438,526	446,503	-	470,234	-	0.0%	-	0.0%
March	470,992	467,443	486,905	486,334	491,315	506,759	-	511,636	-	0.0%	-	0.0%
April	447,775	446,319	463,114	468,275	467,068	480,679	-	484,740	-	0.0%	-	0.0%
May	471,547	456,085	476,921	482,408	481,998	495,250	-	499,246	-	0.0%	-	0.0%
June	466,357	455,383	476,421	480,731	481,774	493,534	-	497,130	-	0.0%	-	0.0%
Totals	5,505,722	5,459,662	5,689,585	5,709,690	5,729,909	5,820,198	2,368,146	5,953,476	(111,462)	-4.5%	(40,804)	-1.7%



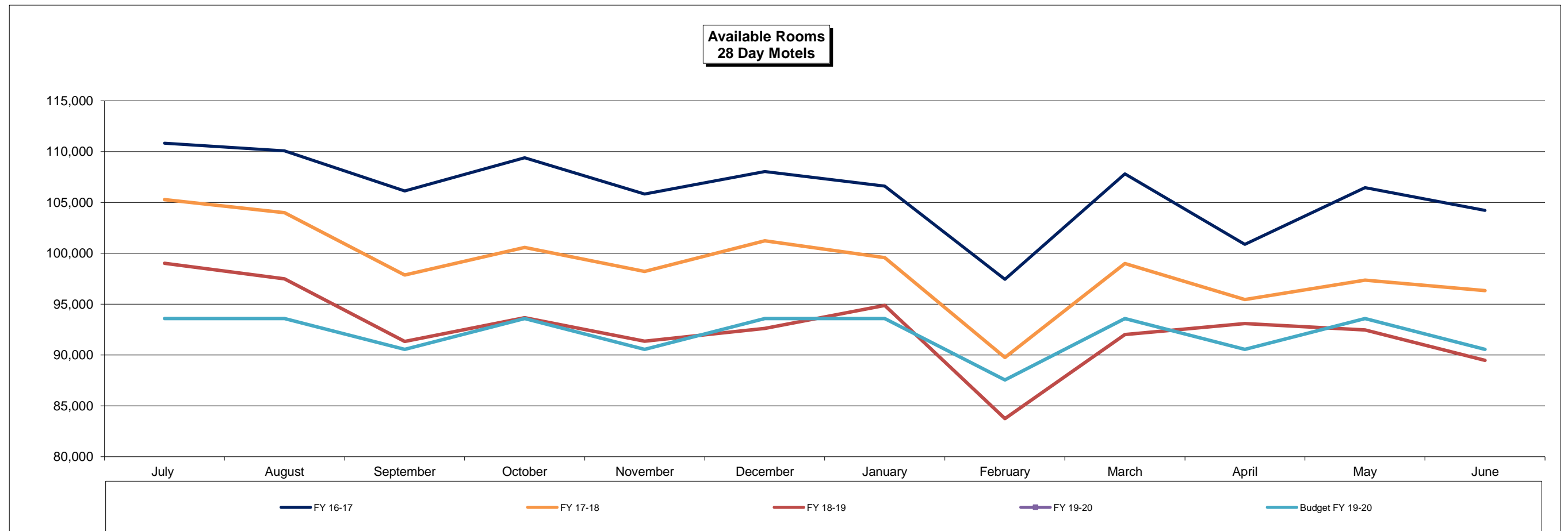
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	65,514	65,507	51,576	51,718	52,493	45,543	43,642	45,508	(1,866)	-4.1%	(1,901)	-4.2%
August	65,452	65,988	51,522	51,943	51,571	46,516	43,686	42,780	906	2.1%	(2,830)	-6.1%
September	63,390	63,920	47,840	47,635	48,073	42,553	39,742	41,400	(1,658)	-4.0%	(2,811)	-6.6%
October	65,452	66,599	49,129	48,617	44,535	42,432	40,548	42,780	(2,232)	-5.2%	(1,884)	-4.4%
November	63,476	63,775	47,845	46,415	43,963	40,967	39,651	41,400	(1,749)	-4.2%	(1,316)	-3.2%
December	65,565	66,650	48,808	47,695	44,807	42,807	-	42,780	-	0.0%	-	0.0%
January	65,565	58,765	48,817	48,662	45,458	42,765	-	42,780	-	0.0%	-	0.0%
February	59,569	53,174	45,243	44,688	41,079	38,265	-	40,020	-	0.0%	-	0.0%
March	65,565	57,963	47,987	48,661	43,538	42,299	-	42,780	-	0.0%	-	0.0%
April	63,470	56,120	47,410	46,617	42,262	40,991	-	41,400	-	0.0%	-	0.0%
May	65,353	61,411	50,001	50,909	46,625	43,441	-	45,508	-	0.0%	-	0.0%
June	63,012	59,388	49,862	48,707	44,429	42,826	-	44,040	-	0.0%	-	0.0%
Totals	771,383	739,260	586,040	582,267	548,833	511,405	207,269	513,176	(6,599)	-3.1%	(10,742)	-4.9%



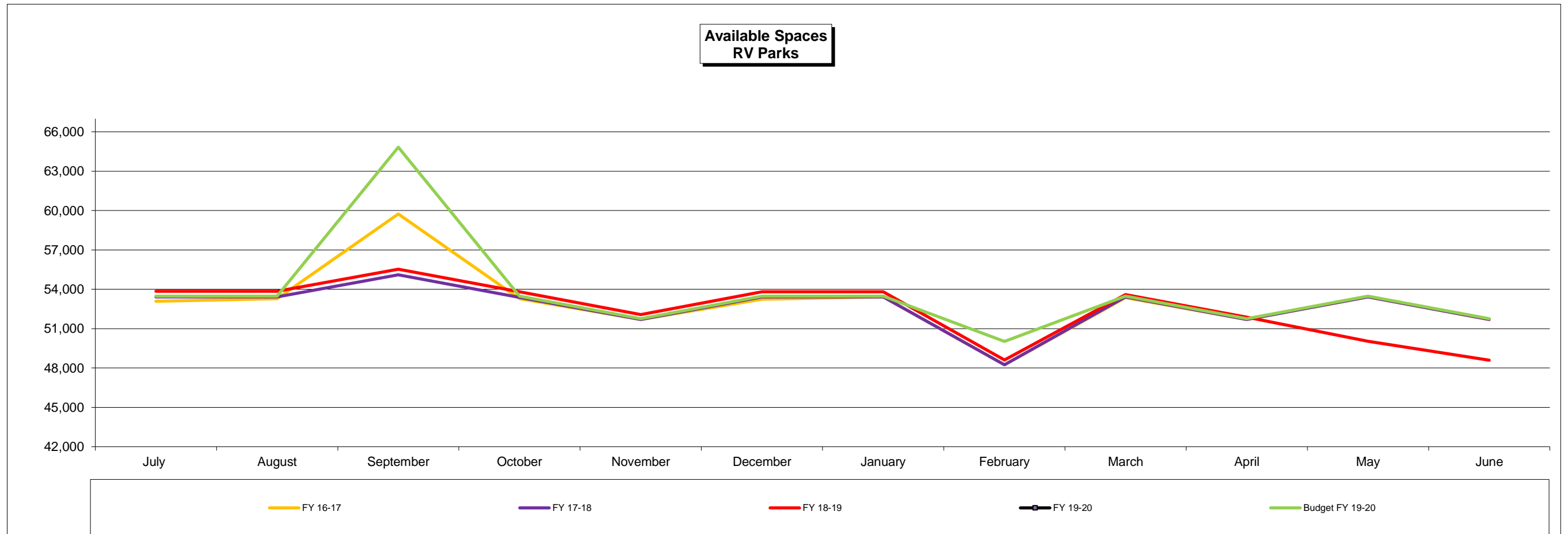
**Reno-Sparks Convention and Visitors Authority
Available Rooms-28 Day Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 19-20				Amount	%	Amount	%
July	118,330	111,388	108,717	110,833	105,286	99,025	89,593	93,589	(3,996)	-4.3%	(9,432)	-9.5%	
August	118,550	109,383	108,792	110,075	104,010	97,491	89,450	93,589	(4,139)	-4.4%	(8,041)	-8.2%	
September	112,584	99,670	104,984	106,138	97,878	91,329	86,140	90,570	(4,430)	-4.9%	(5,189)	-5.7%	
October	115,134	102,734	108,694	109,399	100,580	93,667	88,229	93,589	(5,360)	-5.7%	(5,438)	-5.8%	
November	109,378	99,609	105,368	105,840	98,230	91,357	85,146	90,570	(5,424)	-6.0%	(6,211)	-6.8%	
December	112,220	102,969	109,025	108,038	101,237	92,628	-	93,589	-	0.0%	-	0.0%	
January	106,759	110,089	110,484	106,619	99,585	94,886	-	93,589	-	0.0%	-	0.0%	
February	96,358	99,702	105,218	97,447	89,761	83,748	-	87,551	-	0.0%	-	0.0%	
March	109,042	109,182	110,014	107,827	98,989	92,022	-	93,589	-	0.0%	-	0.0%	
April	106,864	104,984	106,620	100,891	95,450	93,086	-	90,570	-	0.0%	-	0.0%	
May	110,013	109,463	110,050	106,465	97,373	92,468	-	93,589	-	0.0%	-	0.0%	
June	107,197	105,824	107,390	104,220	96,345	89,467	-	90,570	-	0.0%	-	0.0%	
Totals	1,322,429	1,264,997	1,295,356	1,273,792	1,184,724	1,111,174	438,558	1,104,954	(23,349)	-5.1%	(34,311)	-7.3%	



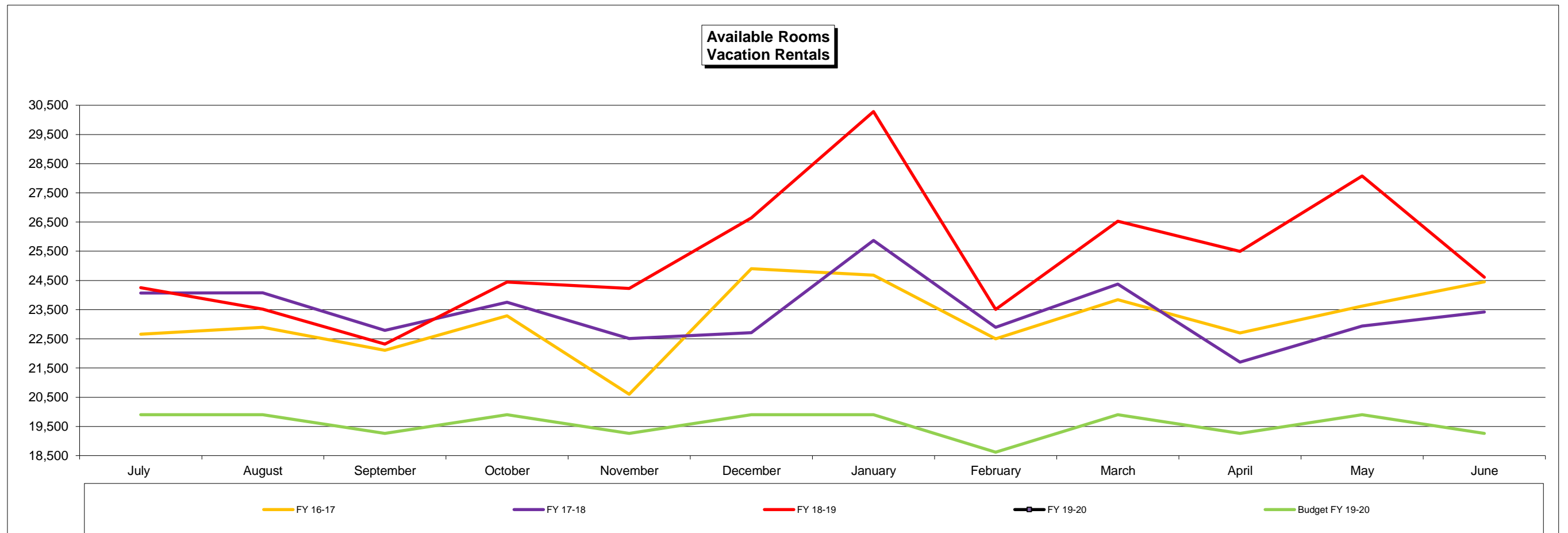
**Reno-Sparks Convention and Visitors Authority
Available Spaces-RV Parks
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20		Amount	%	Amount	%
July	56,637	53,785	49,662	53,088	53,413	53,847	45,043	53,475	(8,432)	-15.8%	(8,804)	-16.4%
August	56,606	53,692	49,693	53,289	53,413	53,847	45,229	53,475	(8,246)	-15.4%	(8,618)	-16.0%
September	65,760	62,910	63,560	59,740	55,103	55,530	50,583	64,830	(14,247)	-22.0%	(4,947)	-8.9%
October	56,575	53,661	53,630	53,289	53,383	53,816	45,074	53,475	(8,401)	-15.7%	(8,742)	-16.2%
November	52,620	51,930	51,720	51,690	51,690	52,080	43,590	51,750	(8,160)	-15.8%	(8,490)	-16.3%
December	54,171	53,661	53,723	53,243	53,413	53,816	-	53,475	-	0.0%	-	0.0%
January	53,661	53,661	53,444	53,413	53,413	53,816	-	53,475	-	0.0%	-	0.0%
February	48,356	48,720	50,025	48,244	48,244	48,608	-	50,025	-	0.0%	-	0.0%
March	53,630	53,661	53,258	53,351	53,413	53,599	-	53,475	-	0.0%	-	0.0%
April	51,930	51,860	51,480	51,690	51,690	51,870	-	51,750	-	0.0%	-	0.0%
May	53,661	53,413	53,088	53,413	53,413	50,034	-	53,475	-	0.0%	-	0.0%
June	52,133	48,086	51,540	51,690	51,690	48,595	-	51,750	-	0.0%	-	0.0%
Totals	655,740	639,040	634,823	636,140	632,278	629,458	229,519	644,430	(47,486)	-17.1%	(39,601)	-14.7%



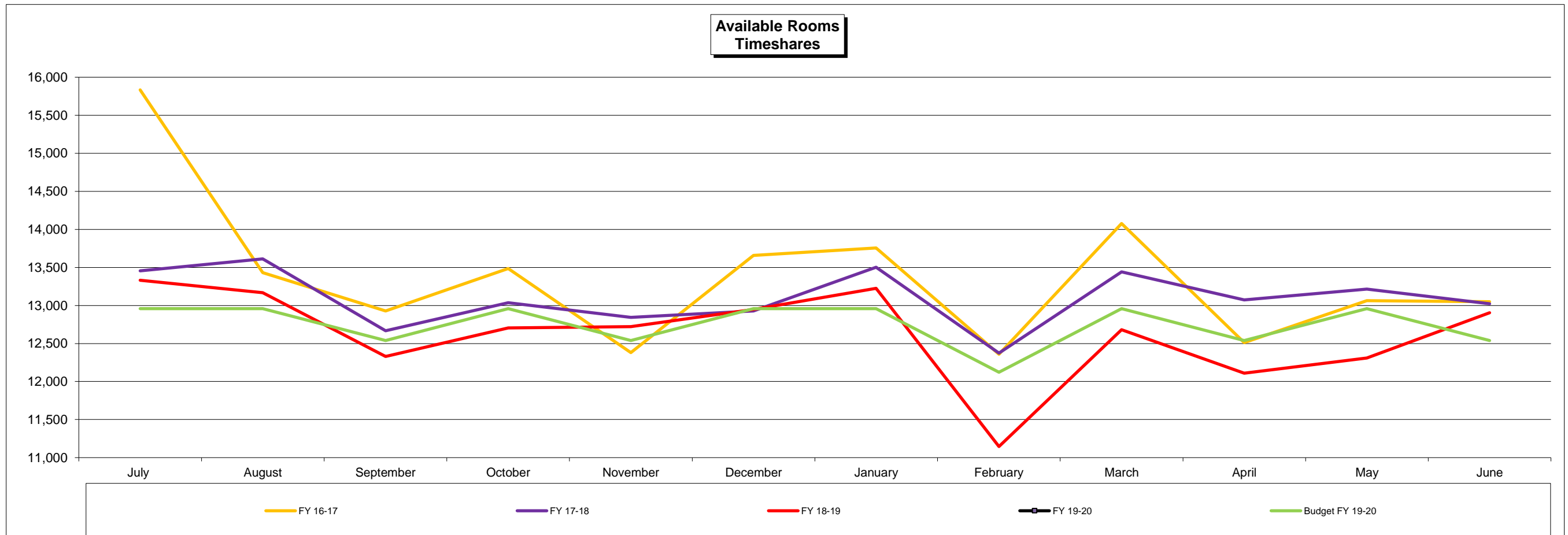
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Vacation Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20		Amount	%	Amount	%
July	20,204	20,275	20,407	22,656	24,070	24,254	25,389	19,902	5,487	27.6%	1,135	4.7%
August	20,154	19,166	20,266	22,891	24,075	23,513	25,093	19,902	5,191	26.1%	1,580	6.7%
September	19,269	17,799	18,279	22,104	22,792	22,320	25,573	19,260	6,313	32.8%	3,253	14.6%
October	19,660	18,560	19,364	23,292	23,751	24,445	26,003	19,902	6,101	30.7%	1,558	6.4%
November	19,074	17,579	18,066	20,602	22,508	24,227	25,439	19,260	6,179	32.1%	1,212	5.0%
December	19,483	18,957	19,588	24,902	22,708	26,642	-	19,902	-	0.0%	-	0.0%
January	18,406	20,089	19,579	24,681	25,870	30,283	-	19,902	-	0.0%	-	0.0%
February	17,695	18,000	18,198	22,497	22,898	23,511	-	18,618	-	0.0%	-	0.0%
March	18,460	18,698	21,182	23,840	24,378	26,532	-	19,902	-	0.0%	-	0.0%
April	19,080	18,436	20,010	22,699	21,702	25,495	-	19,260	-	0.0%	-	0.0%
May	19,759	18,781	22,110	23,618	22,935	28,076	-	19,902	-	0.0%	-	0.0%
June	18,953	18,431	22,308	24,455	23,424	24,610	-	19,260	-	0.0%	-	0.0%
Totals	230,197	224,771	239,357	278,237	281,111	303,908	127,497	234,972	29,271	29.8%	8,738	7.4%



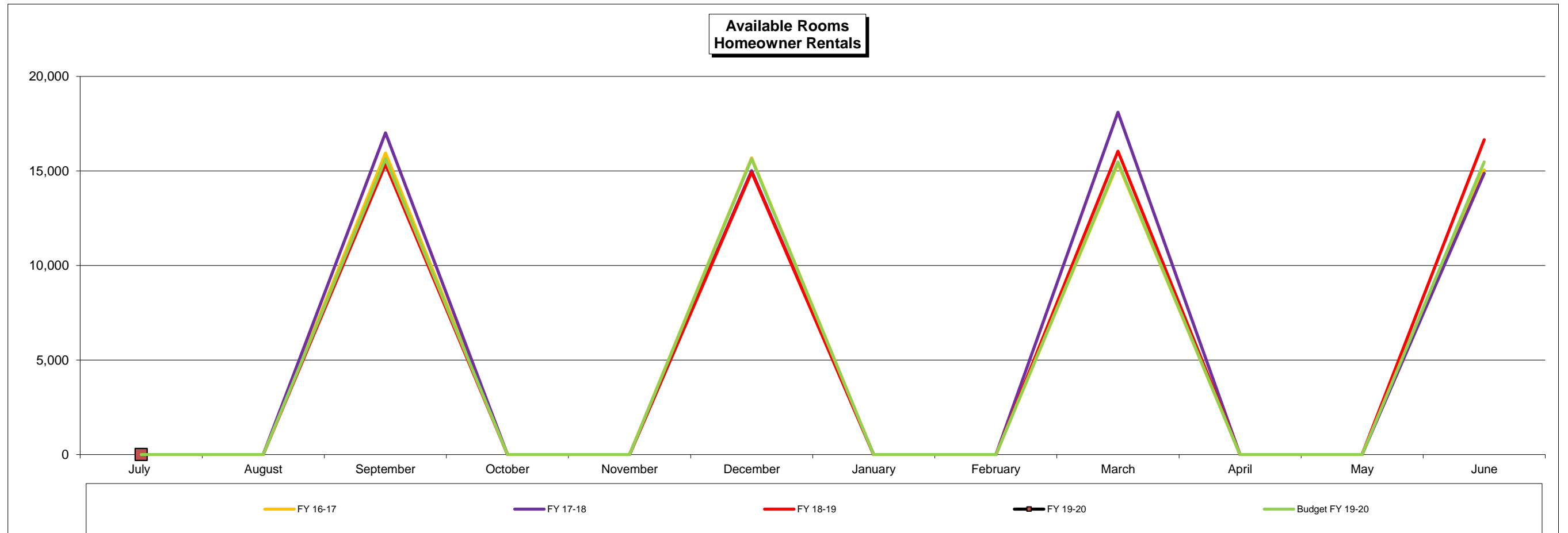
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Timeshares
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 19-20				Amount	%	Amount	%
July	17,051	16,795	14,825	15,833	13,456	13,331	12,612	12,958	(346)	-2.7%	(719)	-5.4%	
August	16,561	17,148	15,893	13,432	13,612	13,169	12,713	12,958	(245)	-1.9%	(456)	-3.5%	
September	16,731	17,850	14,453	12,929	12,666	12,330	11,907	12,540	(633)	-5.0%	(423)	-3.4%	
October	16,854	18,273	13,620	13,485	13,036	12,705	12,028	12,958	(930)	-7.2%	(677)	-5.3%	
November	16,034	16,977	14,953	12,379	12,843	12,721	11,191	12,540	(1,349)	-10.8%	(1,530)	-12.0%	
December	16,661	17,322	14,703	13,659	12,928	12,949	-	12,958	-	0.0%	-	0.0%	
January	17,535	18,060	14,953	13,756	13,503	13,225	-	12,958	-	0.0%	-	0.0%	
February	15,626	17,081	13,556	12,359	12,374	11,146	-	12,122	-	0.0%	-	0.0%	
March	16,777	19,270	14,083	14,076	13,443	12,680	-	12,958	-	0.0%	-	0.0%	
April	16,057	17,597	12,747	12,511	13,073	12,111	-	12,540	-	0.0%	-	0.0%	
May	16,616	18,444	12,869	13,064	13,216	12,309	-	12,958	-	0.0%	-	0.0%	
June	16,679	18,824	14,802	13,050	13,023	12,903	-	12,540	-	0.0%	-	0.0%	
Totals	199,182	213,641	171,457	160,533	157,173	151,579	60,451	152,988	(3,503)	-5.5%	(3,805)	-5.9%	



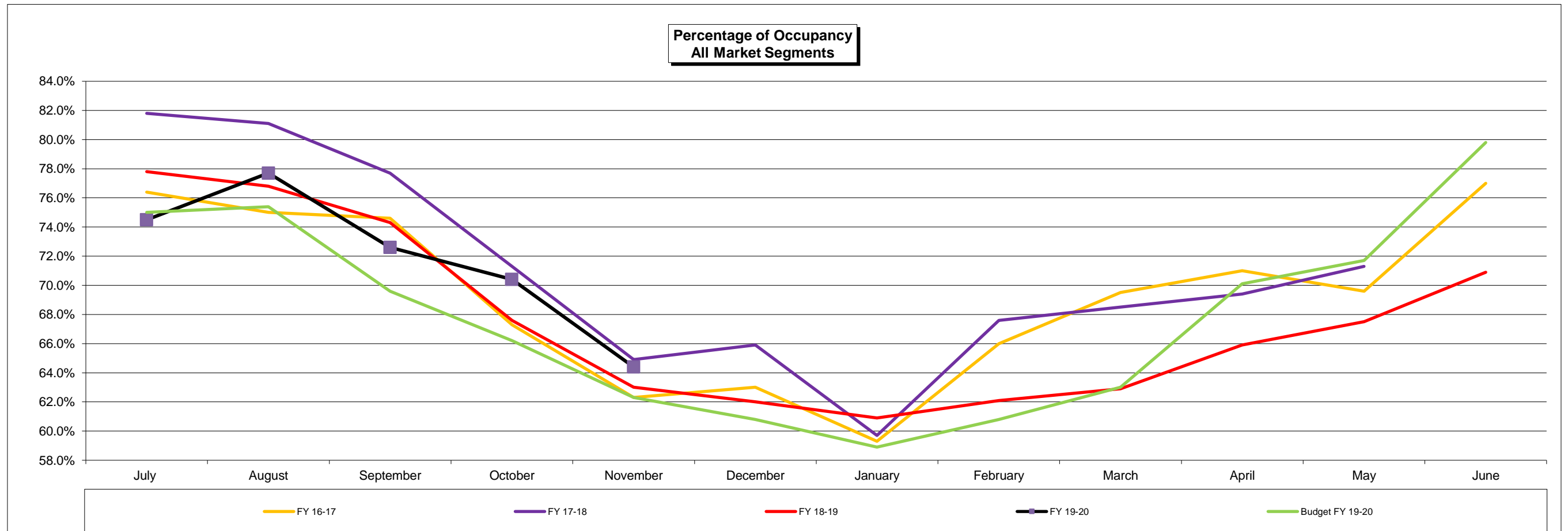
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Homeowner Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
August	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
September	-	13,129	16,644	15,947	17,011	15,354	19,142	15,640	3,502	22.4%	3,788	24.7%
October	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	15,003	16,331	15,698	15,022	14,941	-	15,640	-	0.0%	-	0.0%
January	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	14,850	16,325	15,390	18,105	16,041	-	15,470	-	0.0%	-	0.0%
April	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	15,273	15,119	15,051	14,887	16,653	-	15,470	-	0.0%	-	0.0%
Totals	-	58,255	64,419	62,086	65,025	62,989	19,142	62,220	3,502	0.0%	3,788	6.5%



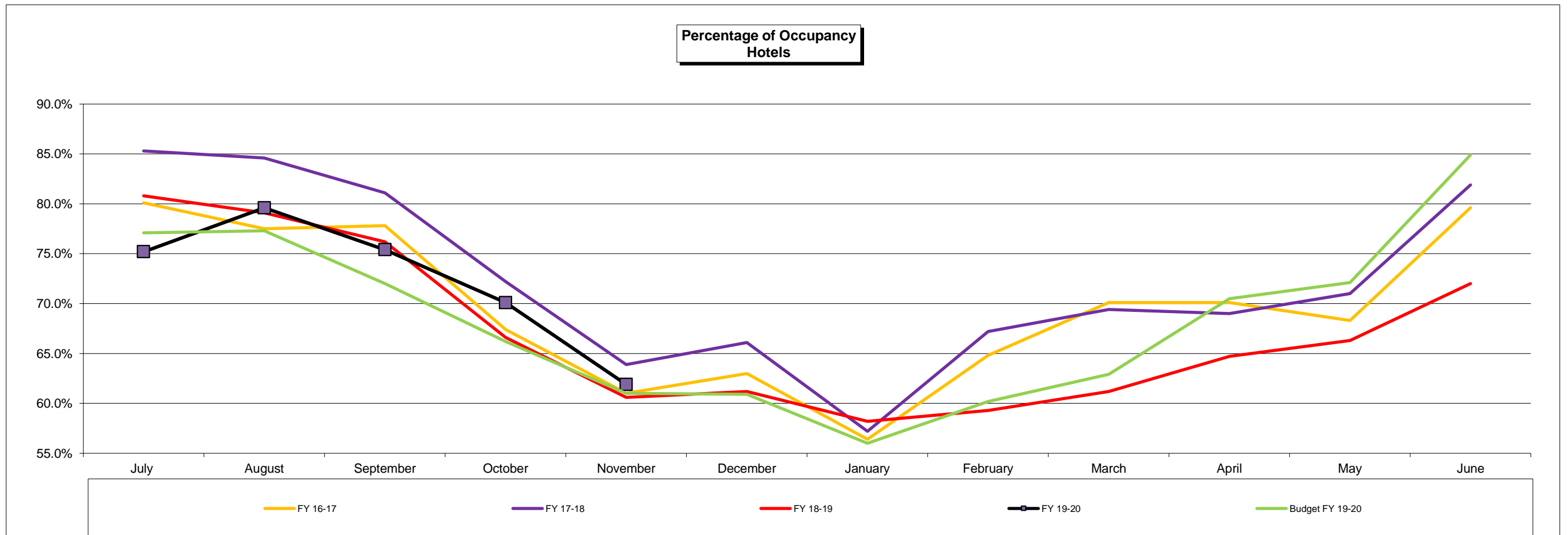
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Consolidated Summary
Trend**

Month	Actual			FY 16-17	FY 17-18	FY 18-19	FY 19-20	Budget		Variance from Budget		Variance from FY 18-19	
	FY 13-14	FY 14-15	FY 15-16					FY 19-20	FY 19-20	Amount	%	Amount	%
July	71.1%	73.0%	73.8%	76.4%	81.8%	77.8%	74.5%	75.0%	(0.5)	-0.7%	(3.3)	-4.2%	
August	71.6%	73.0%	73.9%	75.0%	81.1%	76.8%	77.7%	75.4%	2.3	3.1%	0.9	1.2%	
September	66.4%	67.7%	72.7%	74.6%	77.7%	74.3%	72.6%	69.6%	3.0	4.3%	(1.7)	-2.3%	
October	60.0%	64.0%	69.4%	67.3%	71.3%	67.6%	70.4%	66.2%	4.2	6.3%	2.8	4.1%	
November	55.4%	57.7%	57.9%	62.3%	64.9%	63.0%	64.4%	62.3%	2.1	3.4%	1.4	2.2%	
December	55.6%	58.4%	60.6%	63.0%	65.9%	62.0%	60.8%	60.8%	-	0.0%	-	0.0%	
January	52.2%	58.4%	55.6%	59.3%	59.7%	60.9%	58.9%	58.9%	-	0.0%	-	0.0%	
February	58.3%	61.7%	64.3%	66.0%	67.6%	62.1%	60.8%	60.8%	-	0.0%	-	0.0%	
March	59.4%	60.6%	65.6%	69.5%	68.5%	62.9%	63.0%	63.0%	-	0.0%	-	0.0%	
April	62.7%	63.0%	67.9%	71.0%	69.4%	65.9%	70.1%	70.1%	-	0.0%	-	0.0%	
May	65.3%	66.8%	65.8%	69.6%	71.3%	67.5%	71.7%	71.7%	-	0.0%	-	0.0%	
June	70.0%	68.8%	73.9%	77.0%	77.7%	70.9%	79.8%	79.8%	-	0.0%	-	0.0%	
Totals	62.4%	64.5%	66.8%	69.3%	71.5%	67.7%	72.0%	67.8%	2.2	3.2%	-	0.0%	



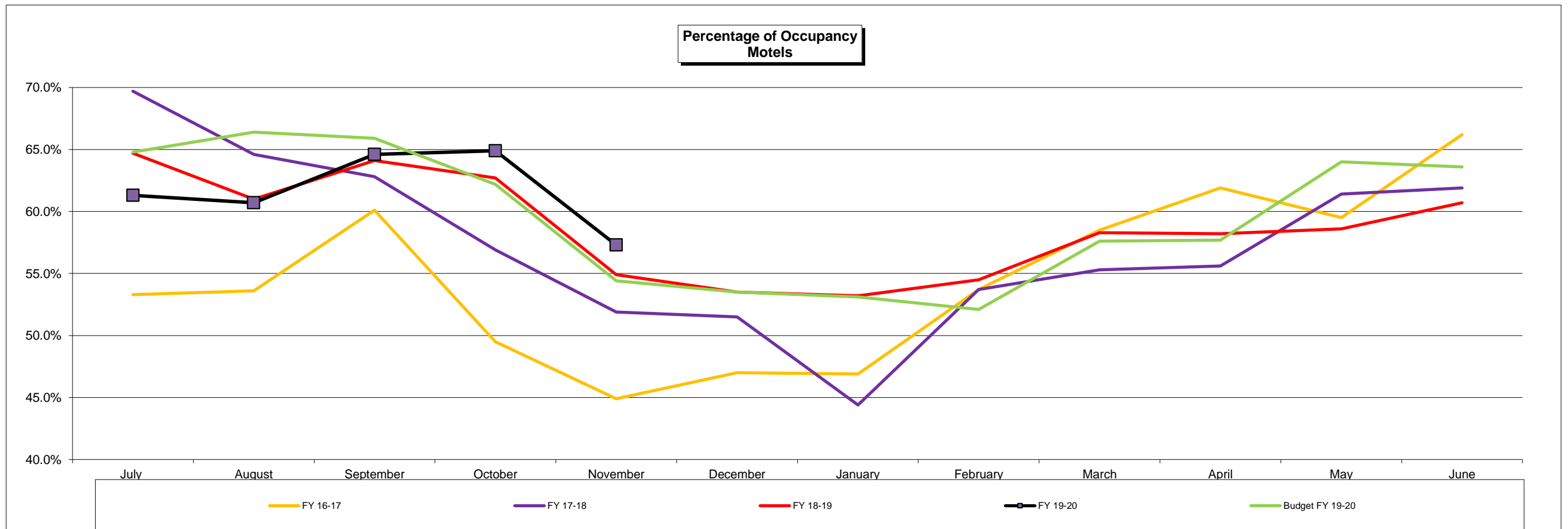
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Hotels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget		Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	77.1%	78.4%	77.7%	80.1%	85.3%	80.8%	75.2%	77.1%	(1.9)	-2.5%	(5.6)	-6.9%
August	76.0%	78.2%	77.9%	77.5%	84.6%	79.1%	79.6%	77.3%	2.3	3.0%	0.5	0.6%
September	70.8%	72.8%	77.4%	77.8%	81.1%	76.2%	75.4%	72.0%	3.4	4.7%	(0.8)	-1.0%
October	61.3%	65.9%	71.7%	67.4%	72.2%	66.6%	70.1%	66.2%	3.9	5.9%	3.5	5.3%
November	55.9%	58.4%	57.3%	61.0%	63.9%	60.6%	61.9%	61.0%	0.9	1.5%	1.3	2.1%
December	56.6%	60.1%	62.0%	63.0%	66.1%	61.2%	61.2%	60.9%	-	0.0%	-	0.0%
January	52.3%	59.4%	53.7%	56.4%	57.2%	58.2%	56.0%	56.0%	-	0.0%	-	0.0%
February	60.9%	64.0%	65.6%	64.8%	67.2%	59.3%	60.2%	60.2%	-	0.0%	-	0.0%
March	62.6%	63.2%	68.2%	70.1%	69.4%	61.2%	62.9%	62.9%	-	0.0%	-	0.0%
April	66.5%	64.4%	69.0%	70.1%	69.0%	64.7%	70.5%	70.5%	-	0.0%	-	0.0%
May	69.5%	69.7%	66.5%	68.3%	71.0%	66.3%	72.1%	72.1%	-	0.0%	-	0.0%
June	76.2%	73.8%	78.7%	79.6%	81.9%	72.0%	84.9%	84.9%	-	0.0%	-	0.0%
Totals	65.6%	67.4%	68.8%	69.7%	72.5%	67.2%	72.6%	68.4%	1.8	2.5%	(0.1)	-0.1%



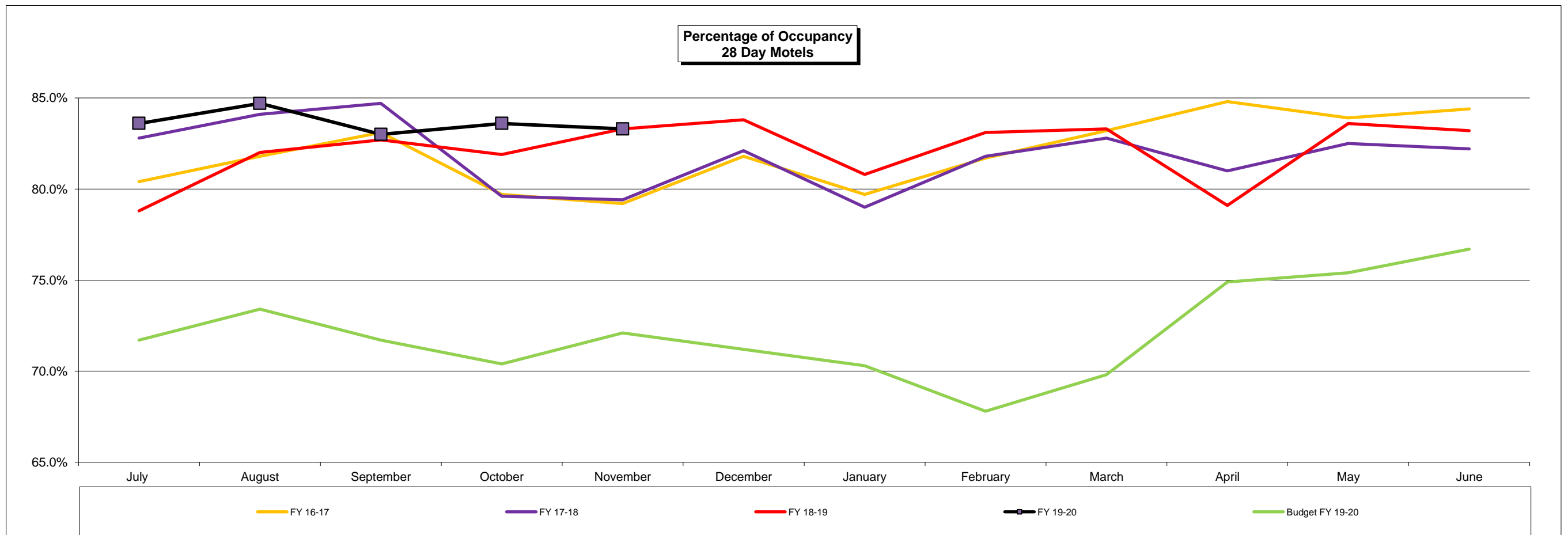
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	52.1%	56.8%	53.8%	53.3%	69.7%	64.7%	61.3%	64.8%	(3.5)	-5.4%	(3.4)	-5.3%
August	55.2%	57.7%	53.8%	53.6%	64.6%	61.0%	60.7%	66.4%	(5.7)	-8.6%	(0.3)	-0.5%
September	51.3%	51.6%	58.7%	60.1%	62.8%	64.1%	64.6%	65.9%	(1.3)	-2.0%	0.5	0.8%
October	42.5%	45.8%	52.8%	49.5%	56.9%	62.7%	64.9%	62.2%	2.7	4.3%	2.2	3.5%
November	37.1%	41.0%	41.4%	44.9%	51.9%	54.9%	57.3%	54.4%	2.9	5.3%	2.4	4.4%
December	37.7%	44.6%	45.3%	47.0%	51.5%	53.5%		53.5%	-	0.0%	-	0.0%
January	34.1%	41.5%	44.5%	46.9%	44.4%	53.2%		53.1%	-	0.0%	-	0.0%
February	38.5%	43.6%	47.5%	53.7%	53.7%	54.5%		52.1%	-	0.0%	-	0.0%
March	40.8%	42.5%	45.5%	58.5%	55.3%	58.3%		57.6%	-	0.0%	-	0.0%
April	44.6%	45.3%	49.0%	61.9%	55.6%	58.2%		57.7%	-	0.0%	-	0.0%
May	46.8%	47.3%	45.5%	59.5%	61.4%	58.6%		64.0%	-	0.0%	-	0.0%
June	48.2%	49.0%	49.9%	66.2%	61.9%	60.7%		63.6%	-	0.0%	-	0.0%
Totals	44.1%	47.4%	49.0%	54.6%	57.8%	58.8%	61.7%	59.7%	(1.1)	-1.8%	0.1	0.2%



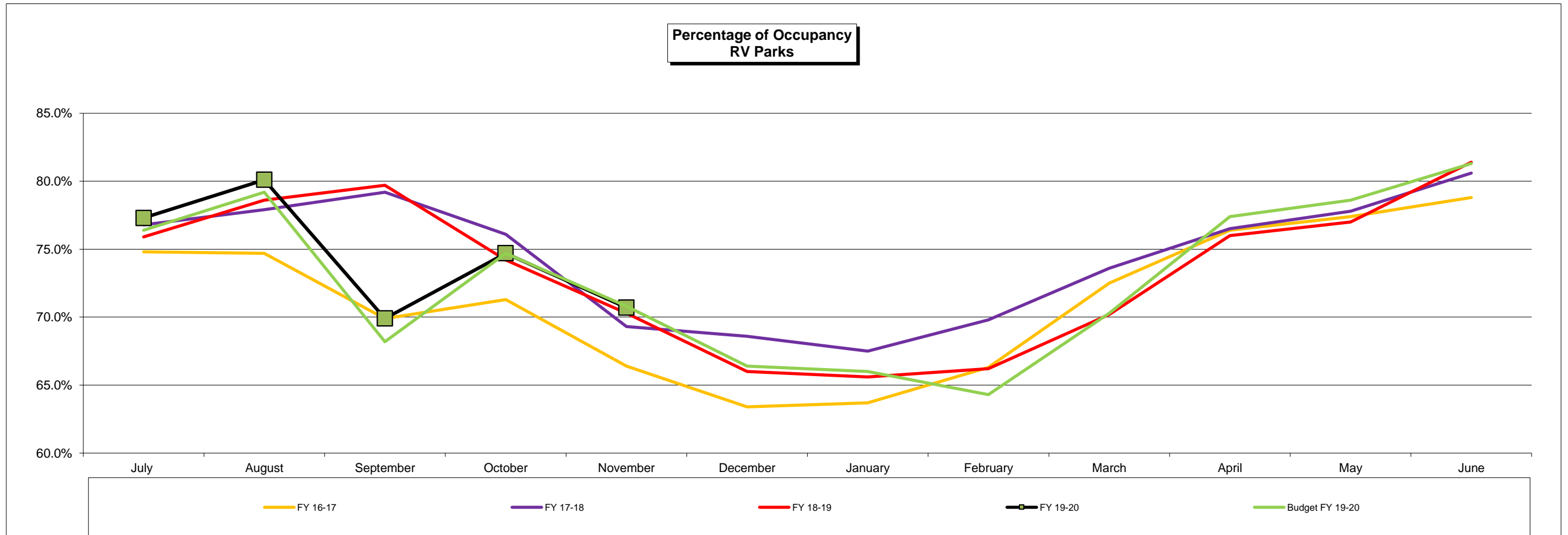
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-28 Day Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget		Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	66.1%	69.8%	77.1%	80.4%	82.8%	78.8%	83.6%	71.7%	11.9	16.6%	4.8	6.1%
August	69.8%	70.8%	74.8%	81.8%	84.1%	82.0%	84.7%	73.4%	11.3	15.4%	2.7	3.3%
September	67.5%	71.1%	78.2%	83.1%	84.7%	82.7%	83.0%	71.7%	11.3	15.8%	0.3	0.4%
October	69.2%	75.6%	78.7%	79.7%	79.6%	81.9%	83.6%	70.4%	13.2	18.8%	1.7	2.1%
November	70.6%	72.5%	75.9%	79.2%	79.4%	83.3%	83.3%	72.1%	11.2	15.5%	-	0.0%
December	67.7%	74.3%	77.7%	81.8%	82.1%	83.8%	83.8%	71.2%	-	0.0%	-	0.0%
January	69.5%	73.5%	75.8%	79.7%	79.0%	80.8%	80.8%	70.3%	-	0.0%	-	0.0%
February	70.9%	74.5%	76.7%	81.7%	81.8%	83.1%	83.1%	67.8%	-	0.0%	-	0.0%
March	68.5%	73.5%	79.0%	83.2%	82.8%	83.3%	83.3%	69.8%	-	0.0%	-	0.0%
April	68.0%	73.5%	80.6%	84.8%	81.0%	79.1%	79.1%	74.9%	-	0.0%	-	0.0%
May	69.6%	74.2%	77.7%	83.9%	82.5%	83.6%	83.6%	75.4%	-	0.0%	-	0.0%
June	67.3%	74.5%	79.9%	84.4%	82.2%	83.2%	83.2%	76.7%	-	0.0%	-	0.0%
Totals	68.7%	73.1%	77.7%	82.0%	81.8%	82.1%	83.6%	72.1%	11.7	16.3%	1.9	2.3%



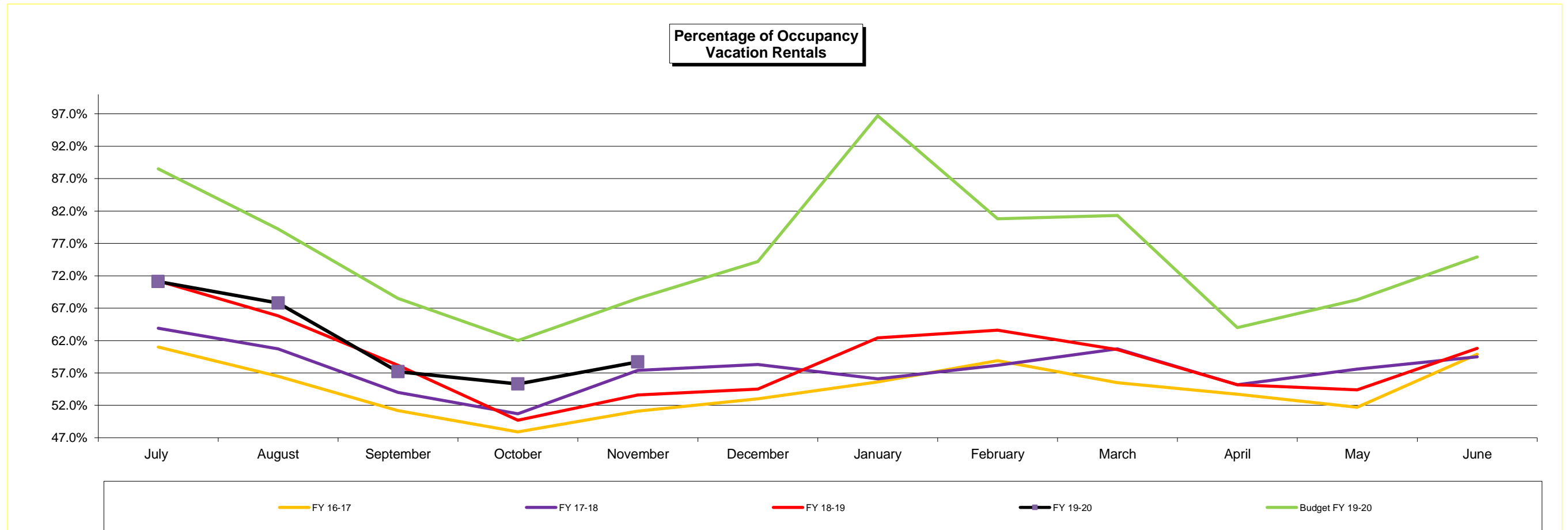
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-RV Parks
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	63.0%	63.6%	62.5%	74.8%	76.8%	75.9%	77.3%	76.4%	0.9	1.2%	1.4	1.8%
August	66.7%	64.8%	66.2%	74.7%	77.9%	78.6%	80.1%	79.2%	0.9	1.1%	(0.7)	-0.9%
September	57.4%	57.3%	62.4%	69.9%	79.2%	79.7%	69.9%	68.2%	1.7	2.5%	(0.5)	-0.6%
October	60.7%	58.9%	64.9%	71.3%	76.1%	74.2%	74.7%	74.7%	-	0.0%	1.9	2.6%
November	52.6%	52.7%	56.5%	66.4%	69.3%	70.3%	70.7%	70.8%	(0.1)	-0.1%	(1.0)	-1.4%
December	50.8%	49.5%	52.2%	63.4%	68.6%	66.0%	66.0%	66.4%	-	0.0%	-	0.0%
January	47.6%	49.3%	53.2%	63.7%	67.5%	65.6%	65.6%	66.0%	-	0.0%	-	0.0%
February	46.2%	49.3%	55.3%	66.3%	69.8%	66.2%	66.2%	64.3%	-	0.0%	-	0.0%
March	48.6%	54.1%	61.7%	72.5%	73.6%	70.2%	70.3%	70.3%	-	0.0%	-	0.0%
April	55.2%	60.1%	68.5%	76.4%	76.5%	76.0%	77.4%	77.4%	-	0.0%	-	0.0%
May	58.9%	62.9%	71.2%	77.4%	77.8%	77.0%	78.6%	78.6%	-	0.0%	-	0.0%
June	60.3%	62.6%	76.5%	78.8%	80.6%	81.4%	81.3%	81.3%	-	0.0%	-	0.0%
Totals	55.9%	57.1%	62.6%	71.3%	74.5%	73.4%	74.4%	72.7%	0.8	1.1%	(1.4)	-1.8%



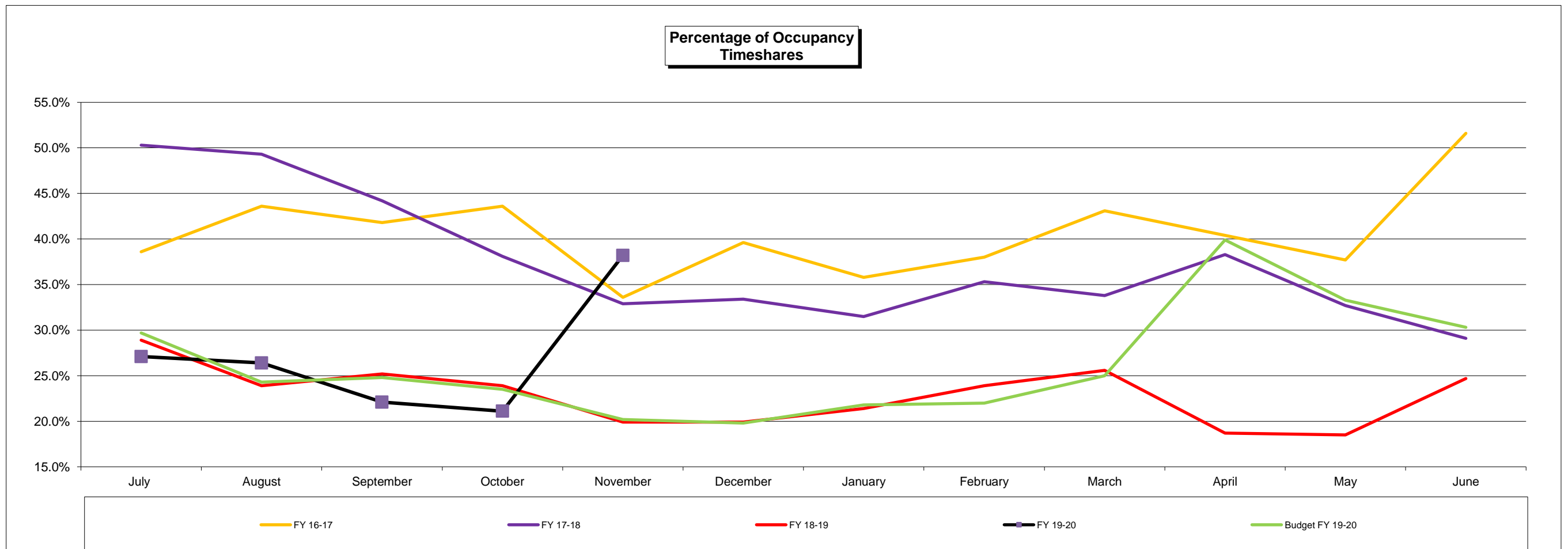
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Vacation Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	64.0%	57.6%	58.2%	61.0%	63.9%	71.2%	71.1%	88.5%	(17.4)	-19.7%	(0.1)	-0.1%
August	63.1%	60.6%	60.9%	56.5%	60.7%	65.8%	67.8%	79.2%	(11.4)	-14.4%	2.0	3.0%
September	48.2%	46.2%	48.4%	51.2%	54.0%	58.2%	57.2%	68.5%	(11.3)	-16.5%	(1.0)	-1.7%
October	43.0%	41.3%	40.4%	47.9%	50.7%	49.7%	55.3%	62.0%	(6.7)	-10.8%	5.6	11.3%
November	43.3%	42.2%	42.7%	51.1%	57.4%	53.6%	58.7%	68.5%	(9.8)	-14.3%	5.1	9.5%
December	51.0%	49.8%	47.3%	53.0%	58.3%	54.5%		74.2%	-	0.0%	-	0.0%
January	48.3%	45.8%	45.5%	55.6%	56.1%	62.4%		96.7%	-	0.0%	-	0.0%
February	46.2%	44.5%	46.7%	58.9%	58.2%	63.6%		80.8%	-	0.0%	-	0.0%
March	42.7%	42.6%	46.5%	55.5%	60.7%	60.6%		81.3%	-	0.0%	-	0.0%
April	40.8%	42.8%	45.8%	53.7%	55.2%	55.2%		64.0%	-	0.0%	-	0.0%
May	38.9%	44.2%	46.8%	51.7%	57.6%	54.4%		68.3%	-	0.0%	-	0.0%
June	45.6%	48.6%	50.9%	59.9%	59.5%	60.8%		74.9%	-	0.0%	-	0.0%
Totals	48.1%	47.3%	48.5%	54.7%	57.7%	59.1%	62.0%	75.6%	(11.4)	-15.5%	2.3	3.9%



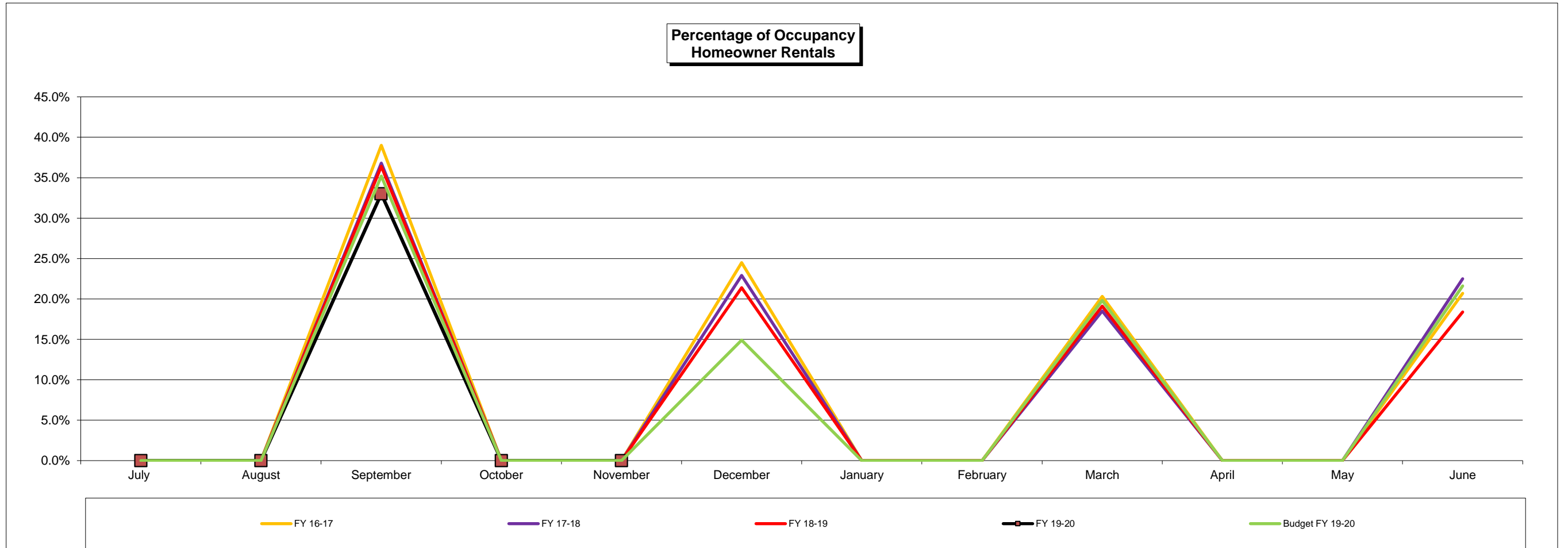
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Timeshares
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget		Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	49.1%	57.2%	54.7%	38.6%	50.3%	28.9%	27.1%	29.7%	(2.6)	-8.8%	(1.8)	-6.2%
August	49.5%	45.7%	53.2%	43.6%	49.3%	23.9%	26.4%	24.3%	2.1	8.6%	2.5	10.5%
September	50.2%	57.0%	33.6%	41.8%	44.2%	25.2%	22.1%	24.8%	(2.7)	-10.9%	(3.1)	-12.3%
October	45.9%	54.9%	31.8%	43.6%	38.1%	23.9%	21.1%	23.5%	(2.4)	-10.2%	(2.8)	-11.7%
November	35.0%	48.7%	26.8%	33.6%	32.9%	19.9%	38.2%	20.2%	18.0	89.1%	18.3	92.0%
December	38.3%	42.2%	29.3%	39.6%	33.4%	19.9%		19.8%	-	0.0%	-	0.0%
January	30.8%	36.7%	26.1%	35.8%	31.5%	21.4%		21.8%	-	0.0%	-	0.0%
February	36.5%	39.0%	40.1%	38.0%	35.3%	23.9%		22.0%	-	0.0%	-	0.0%
March	36.7%	46.5%	27.8%	43.1%	33.8%	25.6%		25.0%	-	0.0%	-	0.0%
April	41.8%	49.5%	25.5%	40.4%	38.3%	18.7%		39.9%	-	0.0%	-	0.0%
May	41.3%	50.9%	23.3%	37.7%	32.7%	18.5%		33.3%	-	0.0%	-	0.0%
June	54.7%	55.1%	34.1%	51.6%	29.1%	24.7%		30.3%	-	0.0%	-	0.0%
Totals	42.5%	48.7%	34.2%	40.6%	37.5%	22.9%	26.8%	26.2%	2.3	9.4%	2.4	9.8%



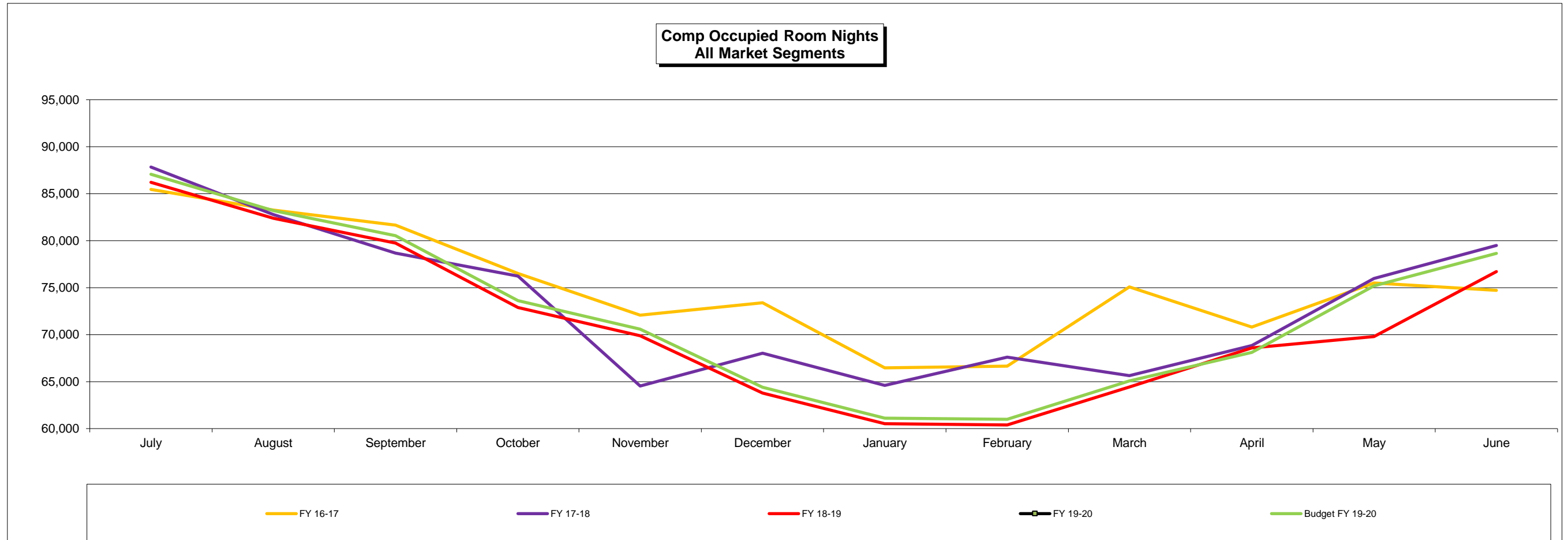
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Homeowner Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
August	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
September	0.0%	33.6%	42.2%	39.0%	36.8%	36.4%	33.0%	35.2%	(2.2)	-6.2%	(3.8)	-10.3%
October	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
November	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
December	0.0%	18.9%	20.2%	24.5%	22.9%	21.4%	0.0%	14.9%	-	0.0%	-	0.0%
January	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
February	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
March	0.0%	20.8%	26.0%	20.3%	18.5%	19.1%	0.0%	19.8%	-	0.0%	-	0.0%
April	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
May	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
June	0.0%	20.7%	20.8%	20.7%	22.5%	18.4%	0.0%	21.6%	-	0.0%	-	0.0%
Totals	0.0%	23.1%	27.5%	25.9%	24.8%	22.5%	33.0%	22.8%	-	0.0%	-	0.0%



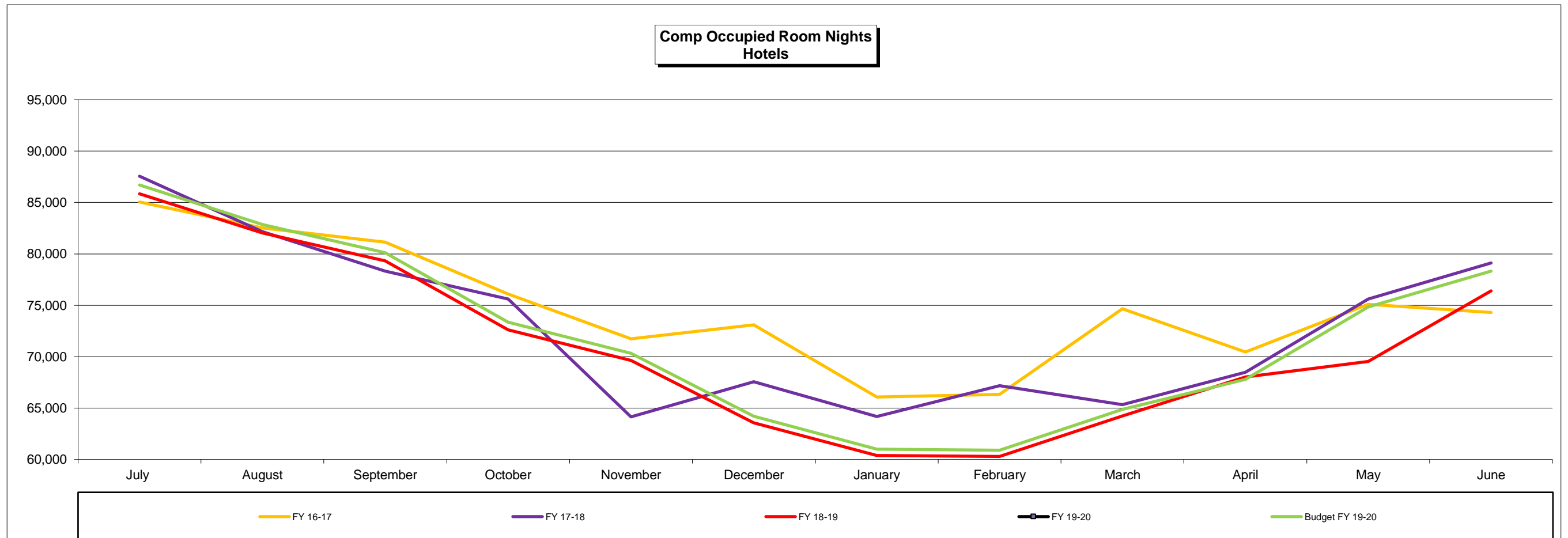
**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Consolidated Summary
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
									Amount	%	Amount	%
July	81,461	88,978	83,537	85,455	87,835	86,208	90,384	87,066	3,318	3.8%	4,176	4.8%
August	83,295	86,918	81,431	83,245	82,781	82,381	87,512	83,202	4,310	5.2%	5,131	6.2%
September	84,190	80,327	81,840	81,641	78,672	79,749	84,949	80,542	4,407	5.5%	5,200	6.5%
October	71,208	74,932	73,186	76,518	76,228	72,882	77,286	73,608	3,678	5.0%	4,404	6.0%
November	65,241	74,409	68,302	72,067	64,531	69,892	63,681	70,588	(6,907)	-9.8%	(6,211)	-8.9%
December	67,765	70,376	66,987	73,380	68,025	63,770	-	64,400	-	0.0%	-	0.0%
January	70,765	73,186	62,282	66,464	64,596	60,511	-	61,115	-	0.0%	-	0.0%
February	67,011	71,904	73,121	66,643	67,599	60,387	-	60,990	-	0.0%	-	0.0%
March	76,345	75,267	74,096	75,076	65,625	64,427	-	65,069	-	0.0%	-	0.0%
April	69,310	68,999	71,430	70,813	68,828	68,592	-	68,099	-	0.0%	-	0.0%
May	81,802	79,182	77,936	75,507	75,970	69,808	-	75,199	-	0.0%	-	0.0%
June	91,310	85,238	85,096	74,719	79,493	76,711	-	78,655	-	0.0%	-	0.0%
Totals	909,703	929,716	899,244	901,528	880,183	855,318	403,812	868,533	8,806	2.2%	12,700	3.2%



**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Hotels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
									Amount	%	Amount	%
July	81,058	88,543	83,173	85,050	87,558	85,847	89,674	86,705	2,969	3.4%	3,827	4.5%
August	82,755	86,274	81,039	82,528	82,178	82,050	87,019	82,871	4,148	5.0%	4,969	6.1%
September	83,778	79,830	81,295	81,141	78,316	79,329	84,420	80,122	4,298	5.4%	5,091	6.4%
October	70,250	74,321	72,653	76,092	75,601	72,622	76,949	73,348	3,601	4.9%	4,327	6.0%
November	64,854	73,764	67,916	71,744	64,147	69,633	63,538	70,329	(6,791)	-9.7%	(6,095)	-8.8%
December	67,497	69,863	66,661	73,094	67,557	63,566	-	64,202	-	0.0%	-	0.0%
January	70,553	72,893	62,103	66,079	64,188	60,396	-	61,000	-	0.0%	-	0.0%
February	66,702	71,716	72,958	66,336	67,167	60,297	-	60,900	-	0.0%	-	0.0%
March	75,989	74,873	73,865	74,660	65,344	64,221	-	64,863	-	0.0%	-	0.0%
April	68,812	68,660	70,998	70,469	68,484	68,037	-	67,785	-	0.0%	-	0.0%
May	81,287	78,721	77,643	75,109	75,606	69,534	-	74,835	-	0.0%	-	0.0%
June	90,921	84,753	84,687	74,314	79,127	76,416	-	78,319	-	0.0%	-	0.0%
Totals	904,456	924,211	894,991	896,616	875,273	851,948	401,600	865,279	8,225	2.1%	12,119	3.1%



**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
									Amount	%	Amount	%
July	237	154	194	106	86	81	51	81	(30)	-37.0%	(30)	-37.0%
August	211	372	206	460	337	206	89	89	(49)	-55.1%	(49)	-55.1%
September	131	144	256	231	73	96	75	96	(21)	-21.9%	(21)	-21.9%
October	243	315	336	168	303	55	53	55	(2)	-3.6%	(2)	-3.6%
November	233	497	312	155	264	111	41	111	(70)	-63.1%	(70)	-63.1%
December	234	469	252	157	318	89	-	89	-	0.0%	-	0.0%
January	146	241	90	289	245	50	-	50	-	0.0%	-	0.0%
February	215	129	89	127	310	33	-	33	-	0.0%	-	0.0%
March	222	171	85	152	129	98	-	98	-	0.0%	-	0.0%
April	151	172	243	173	106	273	-	106	-	0.0%	-	0.0%
May	197	277	101	160	85	97	-	85	-	0.0%	-	0.0%
June	166	311	133	149	84	53	-	84	-	0.0%	-	0.0%
Totals	2,386	3,252	2,297	2,327	2,340	1,125	260	977	(172)	-39.8%	(172)	-39.8%

**Comp Occupied Room Nights
Motels**

