

Hotel Statistics February

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	February		%	February		%	February		%	February		%	February		%	February		%	February		%
	2020	2019		Change	2020		2019	Change		2020	2019		Change	2020		2019	Change		2020	2019	
Reno-Suburban	73,885	67,238	9.9%	\$113.22	\$92.23	22.8%	\$137.51	\$117.43	17.1%	\$10,160,211	\$7,895,422	28.7%	51.3%	47.7%	7.3%	39,759	34,811	14.2%	78.9%	72.4%	8.8%
Reno-Downtown	50,266	43,410	15.8%	\$88.48	\$79.56	11.2%	\$113.81	\$105.68	7.7%	\$5,720,847	\$4,587,432	24.7%	35.3%	26.6%	32.7%	26,641	21,656	23.0%	54.0%	39.9%	35.4%
North Lake Tahoe	7,981	9,019	-11.5%	\$199.32	\$185.98	7.2%	\$228.76	\$212.50	7.7%	\$1,825,731	\$1,916,564	-4.7%	52.8%	61.4%	-14.0%	314	549	-42.8%	54.9%	65.1%	-15.7%
Sparks	24,807	24,055	3.1%	\$67.81	\$63.54	6.7%	\$85.10	\$77.54	9.7%	\$2,111,031	\$1,865,342	13.2%	54.0%	53.9%	0.2%	5,334	3,281	62.6%	65.6%	61.3%	7.2%
Non-Gaming	60,033	49,771	20.6%	\$124.43	\$116.92	6.4%	\$125.24	\$117.66	6.4%	\$7,518,255	\$5,855,991	28.4%	63.1%	59.9%	5.3%	4	-	2500.0%	63.1%	59.9%	5.3%
Totals	216,972	193,493	12.1%	\$108.56	\$96.54	12.5%	\$125.99	\$114.34	10.2%	\$27,336,075	\$22,120,751	23.6%	49.0%	43.3%	13.2%	72,052	60,297	19.5%	65.3%	56.8%	14.8%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel Statistics January

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	January		%	January		%	January		%	January		%	January		%	January		%	January		%
	2020	2019		Change	2020		2019	Change		2020	2019		Change	2020		2019	Change		2020	2019	
Reno-Suburban	67,181	73,817	-9.0%	\$95.80	\$97.69	-1.9%	\$121.61	\$121.29	0.3%	\$8,170,216	\$8,953,034	-8.7%	44.5%	48.9%	-8.8%	38,618	35,083	10.1%	70.1%	72.1%	-2.8%
Reno-Downtown	38,964	49,926	-22.0%	\$72.71	\$87.68	-17.1%	\$100.21	\$113.69	-11.9%	\$3,904,713	\$5,676,053	-31.2%	25.6%	27.6%	-7.2%	22,414	20,953	7.0%	40.3%	39.2%	2.8%
North Lake Tahoe	7,972	8,769	-9.1%	\$198.38	\$187.62	5.7%	\$230.68	\$216.15	6.7%	\$1,839,012	\$1,895,402	-3.0%	49.9%	54.9%	-9.1%	360	377	-4.5%	52.2%	57.3%	-8.9%
Sparks	23,025	24,366	-5.5%	\$48.67	\$58.92	-17.4%	\$69.22	\$76.90	-10.0%	\$1,593,788	\$1,873,815	-14.9%	47.6%	49.7%	-4.2%	4,890	3,983	22.8%	57.7%	57.9%	-0.2%
Non-Gaming	57,546	55,546	3.6%	\$116.46	\$111.32	4.6%	\$117.02	\$112.06	4.4%	\$6,734,134	\$6,224,675	8.2%	56.9%	60.7%	-6.3%	14	-	2500.0%	56.9%	60.7%	-6.3%
Totals	194,688	212,424	-8.3%	\$95.91	\$98.17	-2.3%	\$114.24	\$115.93	-1.5%	\$22,241,862	\$24,622,978	-9.7%	41.5%	43.5%	-4.6%	66,296	60,396	9.8%	55.7%	55.9%	-0.4%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel Statistics December

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	December		%	December		%	December		%	December		%	December		%	December		%	December		%
	2019	2018		Change	2019		2018	Change		2019	2018		Change	2019		2018	Change		2019	2018	
Reno-Suburban	73,663	72,192	2.0%	\$86.44	\$87.69	-1.4%	\$112.83	\$112.40	0.4%	\$8,311,725	\$8,114,092	2.4%	45.4%	44.4%	2.3%	34,769	35,946	-3.3%	66.8%	66.6%	0.5%
Reno-Downtown	55,355	68,405	-19.1%	\$79.48	\$79.22	0.3%	\$103.04	\$103.60	-0.5%	\$5,703,956	\$7,086,488	-19.5%	36.3%	37.8%	-4.2%	21,323	24,198	-11.9%	50.2%	51.2%	-2.0%
North Lake Tahoe	7,992	8,546	-6.5%	\$244.01	\$251.23	-2.9%	\$274.26	\$281.28	-2.5%	\$2,191,915	\$2,403,838	-8.8%	50.1%	53.5%	-6.5%	434	375	15.7%	52.8%	55.9%	-5.5%
Sparks	26,599	28,715	-7.4%	\$62.77	\$60.40	3.9%	\$82.91	\$78.78	5.2%	\$2,205,235	\$2,262,257	-2.5%	53.3%	57.7%	-7.5%	4,198	3,047	37.8%	61.8%	63.8%	-3.1%
Non-Gaming	59,112	55,331	6.8%	\$109.92	\$109.95	0.0%	\$112.99	\$110.95	1.8%	\$6,678,847	\$6,139,152	8.8%	57.1%	60.6%	-5.8%	25	-	2500.0%	57.2%	60.6%	-5.8%
Totals	222,721	233,189	-4.5%	\$93.77	\$93.12	0.7%	\$112.66	\$111.52	1.0%	\$25,091,677	\$26,005,827	-3.5%	46.0%	46.6%	-1.3%	60,749	63,566	-4.4%	58.5%	59.3%	-1.3%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel Statistics November

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	November		%	November		%	November		%	November		%	November		%	November		%	November		%
	2019	2018		Change	2019		2018	Change		2019	2018		Change	2019		2018	Change		2019	2018	
Reno-Suburban	73,720	65,176	13.1%	\$100.74	\$87.22	15.5%	\$122.25	\$108.93	12.2%	\$9,012,257	\$7,099,700	26.9%	50.0%	44.1%	13.1%	34,319	37,739	-9.1%	73.2%	69.7%	5.2%
Reno-Downtown	45,733	54,572	-16.2%	\$66.42	\$76.55	-13.2%	\$96.39	\$101.59	-5.1%	\$4,408,270	\$5,544,144	-20.5%	31.0%	31.2%	-0.6%	22,785	26,787	-14.9%	46.4%	46.5%	-0.2%
North Lake Tahoe	7,452	8,771	-15.0%	\$151.83	\$144.61	5.0%	\$180.03	\$171.02	5.3%	\$1,341,601	\$1,499,982	-10.6%	47.9%	56.4%	-15.1%	355	266	33.5%	50.2%	58.1%	-13.6%
Sparks	24,056	24,957	-3.6%	\$59.61	\$59.54	0.1%	\$76.64	\$77.61	-1.2%	\$1,843,705	\$1,936,965	-4.8%	50.7%	52.6%	-3.6%	6,053	4,836	25.2%	63.4%	62.8%	1.0%
Non-Gaming	56,032	51,109	9.6%	\$114.52	\$111.29	2.9%	\$115.26	\$112.33	2.6%	\$6,458,055	\$5,741,279	12.5%	57.2%	59.2%	-3.4%	26	5	420.0%	57.2%	59.2%	-3.4%
Totals	206,993	204,585	1.2%	\$93.95	\$89.47	5.0%	\$111.42	\$106.67	4.5%	\$23,063,888	\$21,822,071	5.7%	45.4%	43.4%	4.6%	63,538	69,633	-8.8%	59.3%	58.1%	2.1%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel Statistics October

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	October		%	October		%	October		%	October		%	October		%	October		%	October		%
	2019	2018		Change	2019		2018	Change		2019	2018		Change	2019		2018	Change		2019	2018	
Reno-Suburban	80,108	77,650	3.2%	\$104.03	\$96.71	7.6%	\$127.33	\$118.64	7.3%	\$10,200,467	\$9,212,304	10.7%	53.1%	51.4%	3.3%	42,205	39,646	6.5%	81.0%	77.6%	4.4%
Reno-Downtown	56,580	70,849	-20.1%	\$78.15	\$79.84	-2.1%	\$104.83	\$102.26	2.5%	\$5,931,097	\$7,245,292	-18.1%	37.1%	39.2%	-5.4%	28,066	28,092	-0.1%	55.5%	54.7%	1.3%
North Lake Tahoe	8,890	9,893	-10.1%	\$185.09	\$185.87	-0.4%	\$209.35	\$210.39	-0.5%	\$1,861,078	\$2,081,405	-10.6%	55.7%	62.0%	-10.2%	354	255	38.8%	57.9%	63.6%	-9.0%
Sparks	26,054	26,452	-1.5%	\$62.82	\$59.35	5.9%	\$79.58	\$75.70	5.1%	\$2,073,430	\$2,002,373	3.5%	53.4%	54.4%	-1.8%	6,306	4,626	36.3%	66.4%	63.9%	3.9%
Non-Gaming	69,078	55,682	24.1%	\$121.34	\$119.45	1.6%	\$122.06	\$119.97	1.7%	\$8,431,562	\$6,679,902	26.2%	68.1%	60.4%	12.7%	18	3	500.0%	68.1%	60.4%	12.7%
Totals	240,710	240,526	0.1%	\$101.45	\$96.56	5.1%	\$118.39	\$113.17	4.6%	\$28,497,635	\$27,221,276	4.7%	51.3%	49.2%	4.3%	76,949	72,622	6.0%	67.6%	64.1%	5.5%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel Statistics September

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Septemer		%	Septemer		%	Septemer		%	Septemer		%	Septemer		%	Septemer		%	Septemer		%
	2019	2018		Change	2019		2018	Change		2019	2018		Change	2019		2018	Change		2019	2018	
Reno-Suburban	85,739	95,315	-10.0%	\$114.74	\$113.45	1.1%	\$141.26	\$137.30	2.9%	\$12,111,526	\$13,086,336	-7.4%	53.9%	59.9%	-10.2%	45,809	39,434	16.2%	82.6%	84.7%	-2.5%
Reno-Downtown	57,687	80,509	-28.3%	\$96.37	\$98.92	-2.6%	\$123.64	\$121.96	1.4%	\$7,132,690	\$9,818,991	-27.4%	39.1%	46.0%	-15.2%	30,504	32,729	-6.8%	59.7%	64.7%	-7.7%
North Lake Tahoe	11,727	11,563	1.4%	\$248.57	\$260.16	-4.5%	\$274.87	\$286.76	-4.1%	\$3,223,414	\$3,315,749	-2.8%	75.4%	74.4%	1.5%	346	288	20.1%	77.7%	76.2%	1.8%
Sparks	27,267	29,513	-7.6%	\$84.38	\$84.56	-0.2%	\$97.47	\$100.54	-3.1%	\$2,657,802	\$2,967,276	-10.4%	56.2%	61.4%	-8.5%	7,743	6,870	12.7%	72.2%	75.7%	-4.6%
Non-Gaming	68,986	60,177	14.6%	\$133.53	\$133.00	0.4%	\$134.24	\$133.67	0.4%	\$9,260,362	\$8,043,665	15.1%	70.9%	71.1%	-0.3%	18	8	125.0%	70.9%	71.1%	-0.3%
Totals	251,406	277,077	-9.3%	\$118.63	\$116.52	1.8%	\$136.77	\$134.37	1.8%	\$34,385,794	\$37,232,016	-7.6%	53.7%	57.5%	-6.6%	84,420	79,329	6.4%	71.7%	73.9%	-3.0%

Basic Room Average Cash rate now has a year over year comparision beginning in July 2019

Hotel Statistics August

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	August		%	August		%	August		%	August		%	August		%	August		%	August		%
	2019	2018		Change	2019		2018	Change		2019	2018		Change	2019		2018	Change		2019	2018	
Reno-Suburban	88,438	92,260	-4.1%	\$125.31	\$112.54	11.3%	\$150.78	\$137.50	9.7%	\$13,334,307	\$12,685,757	5.1%	58.6%	61.1%	-4.1%	45,721	42,534	7.5%	88.9%	89.2%	-0.3%
Reno-Downtown	72,110	86,000	-16.2%	\$93.58	\$89.18	4.9%	\$121.38	\$111.16	9.2%	\$8,753,017	\$9,559,334	-8.4%	44.4%	47.7%	-6.9%	32,399	33,255	-2.6%	64.3%	66.2%	-2.9%
North Lake Tahoe	12,949	13,134	-1.4%	\$357.49	\$340.97	4.8%	\$385.85	\$370.28	4.2%	\$4,996,364	\$4,863,298	2.7%	81.1%	82.3%	-1.5%	361	294	22.8%	83.4%	84.1%	-0.8%
Sparks	29,959	33,434	-10.4%	\$93.65	\$83.01	12.8%	\$111.70	\$101.67	9.9%	\$3,346,327	\$3,399,244	-1.6%	61.4%	68.5%	-10.2%	8,487	5,935	43.0%	78.8%	80.6%	-2.2%
Non-Gaming	75,447	63,572	18.7%	\$138.06	\$138.31	-0.2%	\$138.86	\$138.98	-0.1%	\$10,476,451	\$8,835,144	18.6%	75.5%	72.8%	3.7%	51	32	59.4%	75.6%	72.9%	3.7%
Totals	278,903	288,400	-3.3%	\$127.93	\$118.24	8.2%	\$146.67	\$136.42	7.5%	\$40,906,465	\$39,342,778	4.0%	58.3%	59.7%	-2.3%	87,019	82,050	6.1%	76.5%	76.6%	-0.1%

Basic Room Average Cash rate now has a year over year comparison beginning in July 2019

Hotel Statistics July

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	July		%	July		%	July		%	July		%	July		%	July		%	July		%
	2019	2018		Change	2019		2018	Change		2019	2018		Change	2019		2018	Change		2019	2018	
Reno-Suburban	83,811	95,574	-12.3%	\$106.72	\$103.54	3.1%	\$132.73	\$122.01	8.8%	\$11,123,880	\$11,661,101	-4.6%	55.5%	63.3%	-12.2%	48,304	43,096	12.1%	87.5%	91.8%	-4.6%
Reno-Downtown	74,647	86,480	-13.7%	\$79.66	\$76.07	4.7%	\$106.28	\$94.45	12.5%	\$7,933,187	\$8,168,207	-2.9%	41.3%	48.2%	-14.3%	33,518	34,997	-4.2%	59.9%	67.8%	-11.7%
North Lake Tahoe	13,287	13,817	-3.8%	\$377.05	\$375.40	0.4%	\$402.33	\$404.03	-0.4%	\$5,345,753	\$5,582,484	-4.2%	83.2%	86.5%	-3.8%	313	505	-38.0%	85.2%	89.7%	-5.0%
Sparks	29,745	33,844	-12.1%	\$62.91	\$69.91	-10.0%	\$81.03	\$87.97	-7.9%	\$2,410,139	\$2,977,257	-19.0%	60.7%	70.0%	-13.3%	7,527	7,237	4.0%	76.1%	85.0%	-10.6%
Non-Gaming	71,882	61,779	16.4%	\$125.28	\$126.25	-0.8%	\$126.14	\$126.94	-0.6%	\$9,066,953	\$7,841,970	15.6%	72.1%	70.0%	3.0%	12	12	0.0%	72.2%	70.0%	3.0%
Totals	273,372	291,494	-6.2%	\$112.58	\$109.18	3.1%	\$131.25	\$124.29	5.6%	\$35,879,911	\$36,231,019	-1.0%	55.1%	60.4%	-8.8%	89,674	85,847	4.5%	73.2%	78.1%	-6.4%

Basic Room Average Cash rate now has a year over year comparison beginning in July 2019

Hotel Statistics Fiscal Year to Date July through February 2020

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Average Cash Rate		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	2019	2018	Change
Reno-Suburban	626,545	639,222	-2.0%	\$131.55	\$123.13	6.8%	\$82,424,588	\$78,707,746	4.7%	51.5%	52.6%	-2.1%	329,504	308,289	6.9%	78.6%	78.0%	0.8%	\$106.60	\$100.17	6.4%
Reno-Downtown	451,342	540,151	-16.4%	\$109.65	\$106.80	2.7%	\$49,487,777	\$57,685,941	-14.2%	36.4%	38.2%	-4.5%	217,650	222,667	-2.3%	54.0%	53.9%	0.2%	\$82.85	\$83.86	-1.2%
North Lake Tahoe	78,250	83,512	-6.3%	\$289.14	\$282.10	2.5%	\$22,624,868	\$23,558,722	-4.0%	62.1%	66.5%	-6.6%	2,837	2,909	-2.5%	64.3%	68.8%	-6.5%	\$261.38	\$254.46	2.7%
Sparks	211,512	225,336	-6.1%	\$86.24	\$85.58	0.8%	\$18,241,458	\$19,284,530	-5.4%	54.7%	58.6%	-6.7%	50,538	39,815	26.9%	67.8%	68.9%	-1.6%	\$68.65	\$64.44	6.5%
Non-Gaming	518,116	452,967	14.4%	\$124.73	\$122.22	2.1%	\$64,624,619	\$55,361,777	16.7%	65.1%	64.3%	1.2%	168	60	180.0%	65.1%	64.3%	1.2%	\$123.72	\$121.47	1.9%
Totals	1,885,765	1,941,188	-2.9%	\$125.89	\$120.85	4.2%	\$237,403,309	\$234,598,716	1.2%	50.1%	50.5%	-0.8%	600,697	573,740	4.7%	66.1%	65.4%	0.9%	\$107.79	\$103.54	4.1%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date July 2018 through June 2019

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	July-June 2018	
	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	ADR	Revenue
Reno-Suburban	971,602	1,085,758	-10.5%	\$126.17	\$110.69	14.0%	\$122,582,453	\$120,187,171	2.0%	53.0%	58.8%	-10.0%	467,138	466,969	0.0%	78.4%	84.1%	-6.8%	\$102.81	\$99,892,368
Reno-Downtown	794,122	929,391	-14.6%	\$106.29	\$90.50	17.4%	\$84,407,375	\$84,108,667	0.4%	37.4%	42.9%	-12.8%	320,389	348,943	-8.2%	52.4%	59.0%	-11.2%	\$83.18	\$66,053,365
North Lake Tahoe	117,532	116,468	0.9%	\$268.57	\$260.60	3.1%	\$31,565,401	\$30,351,920	4.0%	62.3%	61.7%	1.0%	3,999	3,014	32.7%	64.4%	63.3%	1.7%	\$245.83	\$28,893,031
Sparks	336,408	364,058	-7.6%	\$86.24	\$81.42	5.9%	\$29,011,922	\$29,641,355	-2.1%	58.0%	62.1%	-6.6%	60,293	56,193	7.3%	68.4%	71.7%	-4.6%	\$68.98	\$23,206,660
Non-Gaming	701,035	659,934	6.2%	\$122.84	\$123.58	-0.6%	\$86,112,386	\$81,556,807	5.6%	64.2%	62.8%	2.1%	129	154	-16.2%	64.2%	62.8%	2.1%	\$119.11	\$83,498,097
Totals	2,920,699	3,155,609	-7.4%	\$121.09	\$109.60	10.5%	\$353,679,537	\$345,845,921	2.3%	50.2%	55.1%	-8.9%	851,948	875,273	-2.7%	64.8%	69.1%	-6.1%	\$103.24	\$301,543,521

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date July 2017 through June 2018

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change
Reno-Suburban	1,085,758	1,008,742	7.6%	\$110.69	\$105.62	4.8%	\$120,187,171	\$106,541,744	12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno-Downtown	929,391	901,643	3.1%	\$90.50	\$85.81	5.5%	\$84,108,667	\$77,372,849	8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe	116,468	120,694	-3.5%	\$260.60	\$252.23	3.3%	\$30,351,920	\$30,442,595	-0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058	375,918	-3.2%	\$81.42	\$67.95	19.8%	\$29,641,355	\$25,542,451	16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934	607,790	8.6%	\$123.58	\$110.02	12.3%	\$81,556,807	\$66,866,483	22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
Totals	3,155,609	3,014,787	4.7%	\$109.60	\$101.75	7.7%	\$345,845,921	\$306,766,122	12.7%	55.1%	52.8%	4.4%	875,273	896,616	-2.4%	70.3%	68.5%	2.6%

Hotel Statistics Fiscal Year to Date July 2016 Through June 2017

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16	
Reno-Suburban	1,008,742	1,011,104	-0.2%	\$105.62	\$98.92	6.8%	\$106,541,744	\$100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno-Downtown	901,643	964,982	-6.6%	\$85.81	\$79.95	7.3%	\$77,372,849	\$77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe	120,694	120,195	0.4%	\$252.23	\$244.06	3.3%	\$30,442,595	\$29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918	358,454	4.9%	\$67.95	\$62.94	8.0%	\$25,542,451	\$22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790	533,608	13.9%	\$110.02	\$103.26	6.5%	\$66,866,483	\$55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Totals	3,014,787	2,988,343	0.9%	\$101.75	\$95.09	7.0%	\$306,766,122	\$284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%

Hotel Statistics Fiscal Year to Date July 2015 Through June 2016

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15	
Reno-Suburban	1,011,104	915,606	10.4%	\$98.92	\$98.42	0.5%	\$100,014,299	\$90,112,335	11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno-Downtown	964,982	1,027,089	-6.0%	\$79.95	\$68.24	17.2%	\$77,152,748	\$70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe	120,195	113,571	5.8%	\$244.06	\$232.07	5.2%	\$29,335,174	\$26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454	338,766	5.8%	\$62.94	\$63.29	-0.6%	\$22,561,644	\$21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608	324,716	64.3%	\$103.26	\$102.88	0.4%	\$55,098,918	\$33,407,186	64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
Totals	2,988,343	2,719,748	9.9%	\$95.09	\$88.76	7.1%	\$284,162,784	\$241,401,032	17.7%	52.5%	49.8%	5.4%	894,991	924,211	-3.2%	68.3%	66.7%	2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Fiscal Year to Date July 2014 Through June 2015

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14	
Reno-Suburban	915,606	894,888	2.3%	\$98.42	\$95.48	3.1%	\$90,112,335	\$85,447,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno-Downtown	1,027,089	1,085,376	-5.4%	\$68.24	\$66.15	3.2%	\$70,083,520	\$71,794,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe	113,571	118,076	-3.8%	\$232.07	\$209.85	10.6%	\$26,355,994	\$24,778,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766	296,702	14.2%	\$63.29	\$66.90	-5.4%	\$21,441,998	\$19,849,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716	272,863	19.0%	\$102.88	\$101.05	1.8%	\$33,407,186	\$27,571,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
Totals	2,719,748	2,667,905	1.9%	\$88.76	\$86.00	3.2%	\$241,401,032	\$229,442,390	5.2%	49.8%	48.5%	2.9%	924,211	904,456	2.2%	66.7%	64.9%	2.9%

Hotel Statistics Fiscal Year to Date July 2013 Through June 2014

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13	
Reno-Suburban	894,888	938,891	-4.7%	\$95.48	\$91.75	4.1%	\$85,447,880	\$86,144,727	-0.8%	48.8%	51.3%	-4.7%	460,132	401,424	14.6%	74.0%	73.2%	1.0%
Reno-Downtown	1,085,376	1,129,005	-3.9%	\$66.15	\$63.82	3.6%	\$71,794,968	\$72,055,198	-0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe	118,076	131,027	-9.9%	\$209.85	\$184.76	13.6%	\$24,778,567	\$24,208,157	2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702	257,285	15.3%	\$66.90	\$69.62	-3.9%	\$19,849,293	\$17,912,959	10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863	266,363	2.4%	\$101.05	\$99.30	1.8%	\$27,571,682	\$26,449,190	4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
Totals	2,667,905	2,722,571	-2.0%	\$86.00	\$83.29	3.3%	\$229,442,390	\$226,770,231	1.2%	48.5%	49.0%	-0.8%	904,456	850,734	6.3%	64.9%	64.2%	0.9%

Hotel Statistics Fiscal Year to Date July 2012 Through June 2013

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12	
Reno-Suburban	938,891	927,327	1.2%	\$91.75	\$83.53	9.8%	\$86,144,727	\$77,461,435	11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno-Downtown	1,129,005	1,077,673	4.8%	\$63.82	\$60.41	5.7%	\$72,055,198	\$65,097,196	10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe	131,027	124,969	4.8%	\$184.76	\$175.21	5.5%	\$24,208,157	\$21,895,227	10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285	278,200	-7.5%	\$69.62	\$67.92	2.5%	\$17,912,959	\$18,894,005	-5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363	251,866	5.8%	\$99.30	\$96.37	3.0%	\$26,449,190	\$24,273,557	9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Totals	2,722,571	2,660,035	2.4%	\$83.29	\$78.05	6.7%	\$226,770,231	\$207,621,421	9.2%	49.0%	47.8%	2.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

Hotel Statistics Fiscal Year to Date July 2011 Through June 2012

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 11-12	FY 10-11		FY 11-12	FY 10-11		FY 11-12	FY 10-11		FY 11-12	FY 10-11	
Reno-Suburban	927,327	981,882	-5.6%	\$83.53	\$80.68	3.5%	\$77,461,435	\$79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno-Downtown	1,077,673	1,108,328	-2.8%	\$60.41	\$60.08	0.5%	\$65,097,196	\$66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe	124,969	125,270	-0.2%	\$175.21	\$173.29	1.1%	\$21,895,227	\$21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$67.92	\$68.75	-1.2%	\$18,894,005	\$18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$96.37	\$97.12	-0.8%	\$24,273,557	\$23,010,579	5.5%	61.1%	57.8%	5.7%
Totals	2,660,035	2,718,817	-2.2%	\$78.05	\$76.81	1.6%	\$207,621,421	\$208,842,478	-0.6%	47.8%	49.2%	-2.7%

Hotel Statistics Fiscal Year to Date July 2010 Through June 2011

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 10-11	FY 09-10		FY 10-11	FY 09-10		FY 10-11	FY 09-10		FY 10-11	FY 09-10	
Reno-Suburban	981,882	1,010,741	-2.9%	\$80.68	\$82.42	-2.1%	\$79,218,912	\$83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno-Downtown	1,108,328	1,197,861	-7.5%	\$60.08	\$59.18	1.5%	\$66,590,118	\$70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe	125,270	122,044	2.6%	\$173.29	\$175.69	-1.4%	\$21,707,879	\$21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$68.75	\$71.14	-3.4%	\$18,314,989	\$20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$97.12	\$96.94	0.2%	\$23,010,579	\$21,453,702	14.0%	57.8%	54.9%	5.3%
Totals	2,718,817	2,837,248	-4.2%	\$76.81	\$76.62	0.2%	\$208,842,478	\$217,376,465	-3.9%	49.2%	50.4%	-2.4%

Hotel Statistics Fiscal Year July 2009 Through June 2010

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 09-10	FY 08-09		FY 09-10	FY 08-09		FY 09-10	FY 08-09		FY 09-10	FY 08-09	
Reno-Suburban	1,010,901	984,956	2.6%	\$82.40	\$83.21	-1.0%	\$83,302,388	\$81,959,861	1.6%	53.3%	52.3%	1.9%
Reno-Downtown	1,197,701	1,205,496	-0.6%	\$59.18	\$62.80	-5.8%	\$70,884,809	\$75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe	122,044	120,608	1.2%	\$175.69	\$188.39	-6.7%	\$21,441,496	\$22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282	297,907	-4.2%	\$71.14	\$73.81	-3.6%	\$20,294,069	\$21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320	172,957	28.0%	\$96.94	\$96.33	0.6%	\$21,453,703	\$16,660,406	28.8%	54.9%	54.8%	0.2%
Totals	2,837,248	2,781,924	2.0%	\$76.62	\$78.74	-2.7%	\$217,376,465	\$219,039,420	-0.8%	50.4%	49.4%	2.0%

Hotel Statistics Fiscal Year July 2008 Through June 2009

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 08-09	FY 07-08		FY 08-09	FY 07-08		FY 08-09	FY 07-08		FY 08-09	FY 07-08	
Reno-Suburban	984,956	1,037,219	-5.0%	\$83.21	\$86.57	-3.9%	\$81,959,861	\$89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno-Downtown	1,205,496	1,353,689	-10.9%	\$62.80	\$72.28	-13.1%	\$75,709,857	\$97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe	120,608	138,677	-13.0%	\$188.39	\$193.63	-2.7%	\$22,721,043	\$26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907	392,929	-24.2%	\$73.81	\$74.17	-0.5%	\$21,988,252	\$29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957	130,156	32.9%	\$96.33	\$111.52	-13.6%	\$16,660,407	\$14,515,412	14.8%	54.8%	71.4%	-23.4%
Totals	2,781,924	3,052,670	-8.9%	\$78.74	\$84.56	-6.9%	\$219,039,420	\$258,147,264	-15.1%	49.4%	55.4%	-10.8%

Hotel Statistics Fiscal Year July 2007 Through June 2008

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 07-08	FY 06-07		FY 07-08	FY 06-07		FY 07-08	FY 06-07		FY 07-08	FY 06-07	
Reno-Suburban	1,037,219	970,076	6.9%	\$86.57	\$84.85	2.0%	\$89,792,111	\$82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno-Downtown	1,353,689	1,580,181	-14.3%	\$72.28	\$68.95	4.8%	\$97,842,584	\$108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe	138,677	141,935	-2.3%	\$193.63	\$180.22	7.4%	\$26,852,646	\$25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929	437,350	-10.2%	\$74.17	\$71.75	3.4%	\$29,144,511	\$31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$111.52	\$99.29	12.3%	\$14,515,412	\$10,841,377	33.9%	71.4%	77.1%	-7.3%
Totals	3,052,670	3,238,728	-5.7%	\$84.56	\$79.99	5.7%	\$258,147,264	\$259,073,512	-0.4%	55.4%	61.0%	-9.2%

Hotel Statistics Calendar Year January Through February 2020

Location	Cash Occupied Rooms			Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		Year		
	2020	2019		2020	2019		2020	2019		2020	2019		2020	2019		2020	2019	2020	2019	
Reno-Suburban	141,066	141,055	0.0%	\$129.94	\$119.45	8.8%	\$18,330,426	\$16,848,456	8.8%	47.8%	48.3%	-1.0%	78,377	69,894	12.1%	74.4%	72.3%	2.9%	\$104.92	\$95.09
Reno-Downtown	89,230	93,336	-4.4%	\$107.87	\$109.96	-1.9%	\$9,625,560	\$10,263,484	-6.2%	30.3%	27.1%	11.4%	49,055	42,609	15.1%	46.9%	39.5%	18.7%	\$81.59	\$83.90
North Lake Tahoe	15,953	17,788	-10.3%	\$229.72	\$214.30	7.2%	\$3,664,743	\$3,811,966	-3.9%	51.3%	58.0%	-11.5%	674	926	-27.2%	53.5%	61.0%	-12.3%	\$198.85	\$186.79
Sparks	47,832	48,421	-1.2%	\$77.45	\$77.22	0.3%	\$3,704,819	\$3,739,157	-0.9%	50.7%	51.7%	-1.9%	10,224	7,264	40.7%	61.6%	59.5%	3.5%	\$58.60	\$61.22
Non-Gaming	117,579	105,317	11.6%	\$121.22	\$114.71	5.7%	\$14,252,389	\$12,080,666	18.0%	59.9%	60.3%	-0.7%	18	-	#DIV/0!	59.9%	60.3%	-0.7%	\$120.53	\$113.97
Totals	411,660	405,917	1.4%	\$120.43	\$115.16	4.6%	\$49,577,938	\$46,743,729	6.1%	45.2%	43.4%	3.9%	138,348	120,693	14.6%	60.3%	56.3%	7.1%	\$102.58	\$97.39

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year January Through December 2019

Location	Cash Occupied Rooms			Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		January - October		
	2019	2018		2019	2018		2019	2018		2019	2018		2019	2018		2019	2018	ADR	Revenue	
Reno-Suburban	958,914	1,024,075	-6.4%	\$130.17	\$116.88	11.4%	\$124,817,325	\$119,691,944	4.3%	52.3%	55.5%	-5.8%	479,870	460,248	4.3%	78.5%	80.4%	-2.4%	\$105.60	\$101,265,693
Reno-Downtown	709,419	860,589	-17.6%	\$108.32	\$99.20	9.2%	\$76,847,135	\$85,369,262	-10.0%	35.5%	39.8%	-10.8%	308,926	346,858	-10.9%	51.0%	55.9%	-8.8%	\$82.75	\$58,701,680
North Lake Tahoe	114,105	120,004	-4.9%	\$269.74	\$266.33	1.3%	\$30,778,770	\$31,960,979	-3.7%	60.5%	63.6%	-4.9%	4,179	3,554	17.6%	62.7%	65.5%	-4.3%	\$244.15	\$27,859,242
Sparks	323,173	348,054	-7.1%	\$86.65	\$83.87	3.3%	\$28,003,189	\$29,190,181	-4.1%	55.6%	59.6%	-6.7%	68,056	62,152	9.5%	67.3%	70.3%	-4.1%	\$69.61	\$22,497,168
Non-Gaming	753,922	675,808	11.6%	\$123.62	\$123.34	0.2%	\$93,203,504	\$83,355,198	11.8%	64.9%	62.7%	3.5%	219	151	45.0%	64.9%	62.7%	3.5%	\$121.97	\$91,956,583
Totals	2,859,533	3,028,530	-5.6%	\$123.67	\$115.42	7.1%	\$353,649,921	\$349,567,565	1.2%	49.6%	51.7%	-4.1%	861,250	872,963	-1.3%	64.6%	66.6%	-3.2%	\$105.71	\$302,280,367

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year January Through December 2018

Location	Cash Occupied Rooms			Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		January - December		
	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017		2018	2017	ADR	Revenue	
Reno-Suburban	1,024,075	1,053,772	-2.8%	\$116.88	\$108.12	8.1%	\$119,691,944	\$113,934,264	5.1%	55.8%	57.4%	-2.8%	460,248	486,977	-5.5%	80.9%	84.0%	-3.7%	\$49.43	\$50,617,428
Reno-Downtown	860,589	941,484	-8.6%	\$99.20	\$87.28	13.7%	\$85,369,262	\$82,173,937	3.9%	40.6%	44.3%	-8.4%	346,858	344,166	0.8%	57.0%	60.5%	-5.8%	\$43.53	\$37,464,858
North Lake Tahoe	120,004	118,442	1.3%	\$266.33	\$256.85	3.7%	\$31,960,979	\$30,421,873	5.1%	63.6%	63.0%	1.0%	3,554	3,001	18.4%	65.5%	64.6%	1.4%	\$152.62	\$18,314,807
Sparks	348,054	372,600	-6.6%	\$83.87	\$75.49	11.1%	\$29,190,181	\$28,126,329	3.8%	60.0%	64.1%	-6.4%	62,152	47,813	30.0%	70.8%	72.4%	-2.2%	\$35.71	\$12,427,469
Non-Gaming	675,808	640,711	5.5%	\$123.34	\$117.68	4.8%	\$83,355,198	\$75,395,773	10.6%	65.8%	64.6%	1.9%	151	367	-58.9%	65.8%	64.7%	1.9%	\$61.36	\$41,470,835
Totals	3,028,530	3,127,009	-3.1%	\$115.42	\$105.55	9.4%	\$349,567,565	\$330,052,176	5.9%	52.7%	54.7%	-3.7%	872,963	882,324	-1.1%	67.9%	70.1%	-3.1%	\$52.93	\$160,295,397

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year January Through December 2017

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2017	2016		Change	2017		2016	Change		2017	2016		Change	2017		2016	Change	
Reno-Suburban	1,053,772	1,002,313	5.1%	\$108.12	\$102.35	5.6%	\$113,934,264	\$102,582,668	11.1%	57.4%	54.6%	5.1%	486,977	498,288	-2.3%	84.0%	81.8%	2.7%
Reno-Downtown	941,484	932,831	0.9%	\$87.28	\$85.04	2.6%	\$82,173,937	\$79,326,947	3.6%	44.3%	43.5%	1.8%	344,166	361,414	-4.8%	60.5%	60.4%	0.2%
North Lake Tahoe	118,442	118,973	-0.4%	\$256.85	\$250.43	2.6%	\$30,421,873	\$29,794,447	2.1%	63.0%	62.4%	1.0%	3,001	2,619	14.6%	64.6%	63.8%	1.3%
Sparks	372,600	370,416	0.6%	\$75.49	\$65.76	14.8%	\$28,126,329	\$24,358,804	15.5%	64.1%	63.5%	1.1%	47,813	49,137	-2.7%	72.4%	71.9%	0.7%
Non-Gaming	640,711	561,060	14.2%	\$117.68	\$107.22	9.8%	\$75,395,773	\$60,157,079	25.3%	64.6%	58.8%	9.9%	367	445	-17.5%	64.7%	58.9%	9.8%
Totals	3,127,009	2,985,593	4.7%	\$105.55	\$99.22	6.4%	\$330,052,176	\$296,219,945	11.4%	54.7%	52.3%	4.4%	882,324	911,903	-3.2%	70.1%	68.3%	2.6%

Hotel Statistics Calendar Year January Through December 2016

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2016	2015		Change	2016		2015	Change		2016	2015		Change	2016		2015	Change	
Reno-Suburban	1,002,313	973,661	2.9%	\$102.35	\$99.36	3.0%	\$102,582,668	\$96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno-Downtown	932,831	989,389	-5.7%	\$85.04	\$73.25	16.1%	\$79,326,947	\$72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe	118,973	118,398	0.5%	\$250.43	\$236.20	6.0%	\$29,794,447	\$27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$65.76	\$63.03	4.3%	\$24,358,804	\$21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$107.22	\$103.05	4.0%	\$60,157,079	\$44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593	2,863,949	4.2%	\$99.22	\$92.13	7.7%	\$296,219,945	\$263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year January Through December 2015

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2015	2014		Change	2015		2014	Change		2015	2014		Change	2015		2014	Change	
Reno-Suburban	973,661	891,515	9.2%	\$99.36	\$96.69	2.8%	\$96,743,878	\$86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno-Downtown	989,389	1,074,581	-7.9%	\$73.25	\$66.11	10.8%	\$72,470,972	\$71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe	118,398	111,355	6.3%	\$236.20	\$229.86	2.8%	\$27,965,261	\$25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$63.03	\$61.48	2.5%	\$21,975,030	\$20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$103.05	\$101.68	1.3%	\$44,706,194	\$29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949	2,703,446	5.9%	\$92.13	\$86.25	6.8%	\$263,861,335	\$233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year January Through December 2014

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2014	2013		Change	2014		2013	Change		2014	2013		Change	2014		2013	Change	
Reno-Suburban	891,515	922,037	-3.3%	\$96.69	\$95.61	1.1%	\$86,199,866	\$88,160,187	-2.2%	48.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno-Downtown	1,074,581	1,122,649	-4.3%	\$66.11	\$66.41	-0.5%	\$71,036,790	\$74,554,625	-4.7%	45.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe	111,355	126,784	-12.2%	\$229.86	\$195.71	17.4%	\$25,595,631	\$24,812,551	3.2%	59.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$61.48	\$73.58	-16.4%	\$20,358,040	\$19,477,105	4.5%	50.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$101.68	\$100.63	1.0%	\$29,983,610	\$27,400,091	9.4%	67.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
Totals	2,703,446	2,708,464	-0.2%	\$86.25	\$86.55	-0.3%	\$233,173,936	\$234,404,559	-0.5%	49.2%	49.0%	0.4%	926,859	882,558	5.0%	66.1%	64.9%	1.8%

Hotel Statistics Calendar Year January Through December 2013

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2013	2012		Change	2013		2012	Change		2013	2012		Change	2013		2012	Change	
Reno-Suburban	922,037	934,637	-1.3%	\$95.61	\$84.94	12.6%	\$88,160,187	\$79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno-Downtown	1,122,649	1,087,152	3.3%	\$66.41	\$60.71	9.4%	\$74,554,625	\$65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe	126,784	121,470	4.4%	\$195.71	\$179.28	9.2%	\$24,812,551	\$21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701	258,399	2.4%	\$73.58	\$66.38	10.8%	\$19,477,105	\$17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293	254,672	6.9%	\$100.63	\$97.52	3.2%	\$27,400,091	\$24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2,708,464	2,656,330	2.0%	\$86.55	\$78.74	9.9%	\$234,404,559	\$209,152,937	12.1%	49.0%	47.6%	2.7%	882,558	809,437	9.0%	64.9%	62.2%	4.5%

Hotel Statistics Calendar Year January Through December 2012

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2012	2011		Change	2012		2011	Change		2012	2011		Change	2012		2011	Change	
Reno-Suburban	934,637	971,591	-3.8%	\$84.94	\$83.16	2.1%	\$79,388,186	\$80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno-Downtown	1,087,152	1,113,288	-2.3%	\$60.71	\$61.41	-1.1%	\$65,999,148	\$68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe	121,470	131,491	-7.6%	\$179.28	\$173.35	3.4%	\$21,777,047	\$22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399	286,473	-9.8%	\$66.38	\$69.41	-4.4%	\$17,152,886	\$19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672	248,097	2.7%	\$97.52	\$96.10	1.5%	\$24,835,669	\$23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330	2,750,940	-3.4%	\$78.74	\$78.40	0.4%	\$209,152,937	\$215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

Hotel Statistics Calendar Year January Through December 2011

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2011	2010		Change	2011		2010	Change		2011	2010	
Reno-Suburban	971,591	973,643	-0.2%	\$83.16	\$85.56	-2.8%	\$80,798,447	\$83,302,389	-0.3%	53.8%	52.3%	2.9%
Reno-Downtown	1,113,288	1,171,169	-4.9%	\$61.41	\$60.52	1.5%	\$68,367,701	\$70,884,809	-3.6%	47.6%	49.6%	-4.4%
North Lake Tahoe	131,491	126,182	4.2%	\$173.35	\$169.93	2.0%	\$22,793,340	\$21,441,499	6.3%	51.0%	48.6%	4.9%
Sparks	286,473	274,252	4.5%	\$69.41	\$74.00	-6.2%	\$19,884,508	\$20,294,068	-2.0%	41.4%	39.7%	4.0%
Non-Gaming	248,097	233,280	6.4%	\$96.10	\$91.97	4.5%	\$23,843,178	\$21,453,702	11.1%	60.3%	56.9%	7.4%
Totals	2,750,940	2,778,526	-1.0%	\$78.40	\$78.23	0.2%	\$215,687,174	\$217,376,467	-0.8%	49.8%	49.7%	0.2%

Hotel Statistics Calendar Year January Through December 2010

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2010	2009		Change	2010		2009	Change		2010	2009	
Reno-Suburban	973,643	993,290	-1.9%	\$85.56	\$81.16	2.5%	\$83,302,389	\$80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno-Downtown	1,171,169	1,150,215	1.8%	\$60.52	\$58.96	0.2%	\$70,884,809	\$67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe	126,182	114,627	10.1%	\$169.93	\$184.98	-5.6%	\$21,441,499	\$21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252	280,097	-2.1%	\$74.00	\$71.70	-2.1%	\$20,294,068	\$20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280	199,006	17.2%	\$91.97	\$98.05	0.1%	\$21,453,702	\$19,512,497	17.4%	56.9%	52.2%	8.8%
Totals	2,778,526	2,737,235	1.6%	\$78.23	\$76.44	0.9%	\$217,376,467	\$209,226,840	2.5%	49.7%	48.7%	2.1%

Hotel Statistics Calendar Year January Through December 2009

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2009	2008		Change	2009		2008	Change		2009	2008	
Reno-Suburban	993,290	1,027,469	-3.3%	\$81.16	\$83.87	-3.2%	\$80,610,629	\$86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno-Downtown	1,150,215	1,248,008	-7.8%	\$58.96	\$67.54	-12.7%	\$67,817,626	\$84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe	114,627	133,142	-13.9%	\$184.98	\$188.98	-2.1%	\$21,203,659	\$25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097	347,761	-19.5%	\$71.70	\$75.50	-5.0%	\$20,082,429	\$26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006	159,151	25.0%	\$98.05	\$100.88	-2.8%	\$19,512,497	\$16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235	2,915,531	-6.1%	\$76.44	\$81.61	-6.3%	\$209,226,840	\$237,942,950	-12.1%	48.7%	51.6%	-5.6%

Hotel Statistics Calendar Year January Through December 2008

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2008	2007		Change	2008		2007	Change		2008	2007	
Reno-Suburban	1,027,469	994,288	3.3%	\$83.87	\$86.44	-3.0%	\$86,176,088	\$85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno-Downtown	1,248,008	1,527,049	-18.3%	\$67.54	\$72.36	-6.7%	\$84,291,975	\$110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe	133,142	140,933	-5.5%	\$188.98	\$191.91	-1.5%	\$25,161,700	\$27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$75.50	\$72.03	4.8%	\$26,257,551	\$30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$100.88	\$105.31	-4.2%	\$16,055,636	\$11,610,580	38.3%	68.2%	70.6%	-3.4%
Totals	2,915,531	3,196,626	-8.8%	\$81.61	\$83.10	-1.8%	\$237,942,950	\$265,650,612	-10.4%	51.6%	59.8%	-13.7%

Hotel Statistics Calendar Year January Through December 2007

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	2007	2006		Change	2007		2006	Change		2007	2006	
Reno-Suburban	994,288	1,067,234	-6.8%	\$86.44	\$79.90	8.2%	\$85,941,685	\$85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno-Downtown	1,527,049	1,579,259	-3.3%	\$72.36	\$64.93	11.4%	\$110,502,057	\$102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe	140,933	151,237	-6.8%	\$191.91	\$169.79	13.0%	\$27,047,049	\$25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$72.03	\$70.04	2.8%	\$30,549,241	\$29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$105.31	\$95.52	10.3%	\$11,610,580	\$8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$83.10	\$76.05	9.3%	\$265,650,612	\$251,741,941	5.5%	59.8%	61.4%	-2.6%