



**Reno-Sparks Convention and
Visitors Authority**

**Fiscal Year 2020-21
Budget**

May 28, 2020

Reno-Sparks Convention & Visitors Authority
Final Budget
For the Fiscal Year July 1, 2020 – June 30, 2021
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Nevada Department of Taxation
1550 College Parkway, Suite 115
Carson City, NV 89706-7937

Reno-Sparks Convention & Visitors Authority herewith submits the FINAL budget for the
fiscal year ending June 30, 2021

This budget contains 0 funds, including Debt Service, requiring property tax revenues totaling \$ 0

The property tax rates computed herein are based on preliminary data. If the final state computed revenue limitation permits,
the tax rate will be increased by an amount not to exceed 0 If the final computation requires, the tax rate will be
lowered.

This budget contains 3 governmental fund types with estimated expenditures of \$ 28,826,868 and
1 proprietary funds with estimated expenses of \$ 863,085

Copies of this budget have been filed for public record and inspection in the offices enumerated in NRS 354.596 (Local
Government Budget and Finance Act).

CERTIFICATION

APPROVED BY THE GOVERNING BOARD

I Robert Chisel
(Print Name)
Director of Finance
(Title)

certify that all applicable funds and financial
operations of this Local Government are
listed herein

Signed

Dated: May 28, 2020

- Commissioner Bob Lucey, Chair
Councilman Ed Ed Lawson, Vice Chair
Mr. Nat Carasali
Mr. Andy Chapman
Ms. Shannon Keel
Mr. Don Kornstein
Mayor Hillary Schieve
Ms. Ann Silver
Mr. Mark Sterbens

SCHEDULED PUBLIC HEARING:

Date and Time: May 28, 2020, 9:00 AM

Publication Date: 18-May-20

FULL TIME EQUIVALENT EMPLOYEES BY FUNCTION

	ACTUAL PRIOR YEAR ENDING 06/30/19	ESTIMATED CURRENT YEAR ENDING 06/30/20	BUDGET YEAR ENDING 06/30/21
General Government	15.50	15.00	11.00
Judicial			
Public Safety			
Public Works			
Sanitation			
Health			
Welfare			
Culture and Recreation			
Community Support	37.00	37.50	19.00
TOTAL GENERAL GOVERNMENT	52.50	52.50	30.00
Utilities			
Hospitals			
Transit Systems			
Airports			
Other			
TOTAL	52.50	52.50	30.00

POPULATION (AS OF JULY 1)			460,237
SOURCE OF POPULATION ESTIMATE*			
Assessed Valuation (Secured and Unsecured Only)			
Net Proceeds of Mines			
TOTAL ASSESSED VALUE			
TAX RATE			
General Fund			
Special Revenue Funds			
Capital Projects Funds			
Debt Service Funds			
Enterprise Fund			
Other			
TOTAL TAX RATE	N/A	N/A	N/A

*** Use the population certified by the state in March each year. Small districts may use a number developed per the instructions (page 6) or the best information available.**

SCHEDULE A - ESTIMATED REVENUES & OTHER RESOURCES - GOVERNMENTAL FUND TYPES, EXPENDABLE TRUST FUNDS & TAX SUPPORTED PROPRIETARY FUND TYPES

Budget For Fiscal Year Ending June 30, 2021

Budget Summary for Reno-Sparks Convention & Visitors Authority
(Local Government)

GOVERNMENTAL FUNDS AND EXPENDABLE TRUST FUNDS FUND NAME	BEGINNING FUND BALANCES (1)	CONSOLIDATED TAX REVENUE (2)	PROPERTY TAX REQUIRED (3)	TAX RATE (4)	OTHER REVENUE (5)	OTHER FINANCING SOURCES OTHER THAN TRANSFERS IN (6)	OPERATING TRANSFERS IN (7)	TOTAL (8)
General	4,735,676	-	-	N/A	25,582,594	-	-	30,318,269
Capital Projects	677,878	-	-	N/A	-	-	240,000	917,878
DEBT SERVICE	13,258,203	-	-	N/A	261,473	-	8,562,873	22,082,549
Subtotal Governmental Fund Types, Expendable Trust Funds	18,671,756	-	-		25,844,067	-	8,802,873	53,318,696
PROPRIETARY FUNDS								
	XXXXXXXXXX				XXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX
	XXXXXXXXXX				XXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX
	XXXXXXXXXX				XXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX
	XXXXXXXXXX				XXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX
	XXXXXXXXXX				XXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX
	XXXXXXXXXX				XXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX
Subtotal Proprietary Funds	XXXXXXXXXX				XXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX
TOTAL ALL FUNDS	XXXXXXXXXX				XXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX	XXXXXXXXXXXX

SCHEDULE A-1 ESTIMATED EXPENDITURES AND OTHER FINANCING USES

Budget For Fiscal Year Ending June 30, 2021

Budget Summary for Reno-Sparks Convention & Visitors Authority
(Local Government)

GOVERNMENTAL FUNDS AND EXPENDABLE TRUST FUNDS FUND NAME	*	SALARIES AND WAGES (1)	EMPLOYEE BENEFITS (2)	SERVICES, SUPPLIES AND OTHER CHARGES ** (3)	CAPITAL OUTLAY *** (4)	CONTINGENCIES AND USES OTHER THAN OPERATING TRANSFERS OUT (5)	OPERATING TRANSFERS OUT (6)	ENDING FUND BALANCES (7)	TOTAL (8)
General	-	2,576,892	1,594,256	15,573,074	18,300	200,000	8,802,873	1,552,874	30,318,269
Capital Projects	C	-	-	-	240,000	-	-	677,878	917,878
Debt Service	D	-	-	8,824,346	-	-	-	13,258,203	22,082,549
TOTAL GOVERNMENTAL FUND TYPES AND EXPENDABLE TRUST FUNDS		2,576,892	1,594,256	24,397,420	258,300	200,000	8,802,873	15,488,955	53,318,696

* FUND TYPES: R - Special Revenue
C - Capital Projects
D - Debt Service
T - Expendable Trust

** Include Debt Service Requirements in this column

SCHEDULE A-2 PROPRIETARY AND NONEXPENDABLE TRUST FUNDS

Budget For Fiscal Year Ending June 30, 2021

Budget Summary for Reno-Sparks Convention & Visitors Authority
(Local Government)

FUND NAME	*	OPERATING REVENUES (1)	OPERATING EXPENSES (2) **	NONOPERATING REVENUES (3)	NONOPERATING EXPENSES (4)	OPERATING TRANSFERS		NET INCOME (7)
						IN (5)	OUT(6)	
Internal Service (Self Insurance)	I	863,469	863,085	-	-	-	-	384
TOTAL		863,469	863,085	-	-	-	-	384

* FUND TYPES: E - Enterprise
I - Internal Service
N - Nonexpendable Trust
** Include Depreciation

<u>EXPENDITURES BY FUNCTION AND ACTIVITY</u>	(1)	(2)	(3) (4) BUDGET YEAR ENDING 06/30/21	
	ACTUAL PRIOR YEAR ENDING 6/30/2019	ESTIMATED CURRENT YEAR ENDING 6/30/2020	TENTATIVE	FINAL
			APPROVED	APPROVED
General Government				
Salaries and wages	1,426,972	1,362,322	1,281,442	1,010,088
Employee benefits	839,328	808,622	691,386	657,299
Services and supplies	1,271,193	1,409,940	762,121	1,403,060
Capital outlay	111,332	35,661	25,000	18,300
Subtotal	3,648,825	3,616,545	2,759,949	3,088,747
FUNCTION SUBTOTAL	3,648,825	3,616,545	2,759,949	3,088,747

Reno-Sparks Convention & Visitors Authority
(Local Government)
SCHEDULE B - GENERAL FUND

FUNCTION: General Government

EXPENDITURES BY FUNCTION AND ACTIVITY	(1)	(2)	(3) BUDGET YEAR ENDING 06/30/21 (4)	
	ACTUAL PRIOR YEAR ENDING 6/30/2019	ESTIMATED CURRENT YEAR ENDING 6/30/2020	TENTATIVE APPROVED	FINAL APPROVED
Community Support				
Other - Convention & Tourism Promotion				
Salaries and wages	3,070,252	3,033,177	2,737,382	1,566,804
Employee benefits	1,690,161	1,668,865	1,480,996	936,957
Services and supplies	13,049,507	8,650,043	3,648,733	4,527,844
Capital outlay	-	-	-	-
Subtotal	17,809,920	13,352,085	7,867,110	7,031,605
FUNCTION SUBTOTAL	17,809,920	13,352,085	7,867,110	7,031,605

Reno-Sparks Convention & Visitors Authority
(Local Government)
SCHEDULE B - GENERAL FUND

FUNCTION: Other - Convention & Tourism Promotion

<u>EXPENDITURES BY FUNCTION AND ACTIVITY</u>	(1)	(2)	(3) (4) BUDGET YEAR ENDING 06/30/21	
	ACTUAL PRIOR YEAR ENDING 6/30/2019	ESTIMATED CURRENT YEAR ENDING 6/30/2020	TENTATIVE APPROVED	FINAL APPROVED
Community Support				
Other - Community Grants & Miscellaneous				
Salaries and wages	-	-	-	-
Employee benefits	-	-	-	-
Services and supplies	1,686,778	1,682,938	889,128	732,618
Capital outlay	-	-	-	-
Subtotal	1,686,778	1,682,938	889,128	732,618
FUNCTION SUBTOTAL	1,686,778	1,682,938	889,128	732,618

Reno-Sparks Convention & Visitors Authority
(Local Government)
SCHEDULE B - GENERAL FUND

FUNCTION: Other - Community Grants & Miscellaneous

	(1)	(2)	(3) (4) BUDGET YEAR ENDING 06/30/21	
	ACTUAL PRIOR YEAR ENDING 6/30/2019	ESTIMATED CURRENT YEAR ENDING 6/30/2020	TENTATIVE APPROVED	FINAL APPROVED
<u>REVENUES</u>				
Interest Earnings	29,372	-	2,000	-
Other	-	-	-	-
Subtotal	29,372	-	2,000	-
OTHER FINANCING SOURCES:				
Operating Transfers In (Schedule T)				
General	3,877,000	490,000	240,000	240,000
BEGINNING FUND BALANCE	2,710,901	4,136,455	368,900	677,878
Prior Period Adjustment(s)				
Residual Equity Transfers				
TOTAL BEGINNING FUND BALANCE	2,710,901	4,136,455	368,900	677,878
TOTAL RESOURCES	6,617,273	4,626,455	610,900	917,878
<u>EXPENDITURES</u>				
Capital Outlay	2,480,818	3,948,577	6,500,000	240,000
Subtotal	2,480,818	3,948,577	6,500,000	240,000
OTHER USES				
CONTINGENCY (not to exceed 3% of total expenditures)				
Transfers Out (Schedule T)				
ENDING FUND BALANCE	4,136,455	677,878	(5,889,100)	677,878
TOTAL COMMITMENTS & FUND BALANCE	6,617,273	4,626,455	610,900	917,878

Reno-Sparks Convention & Visitors Authority

FUND: Capital Projects

<u>REVENUES</u>	(1)	(2)	(3) BUDGET YEAR ENDING 06/30/21	
	ACTUAL PRIOR YEAR ENDING 6/30/2019	ESTIMATED CURRENT YEAR ENDING 6/30/2020	TENTATIVE APPROVED	FINAL APPROVED
Interest Earnings	167,338	111,656	120,000	261,473
Subtotal	167,338	111,656	120,000	261,473
OTHER FINANCING SOURCES (Specify):				
Transfers In (Schedule T)				
General	11,240,002	11,422,641	8,842,437	8,562,873
Proceeds from refunding bonds	68,897,000			
BEGINNING FUND BALANCE	12,726,101	11,156,606	12,734,249	13,258,203
Prior Period Adjustment(s)				
Residual Equity Transfers				
TOTAL BEGINNING FUND BALANCE	12,726,101	11,156,606	12,734,249	13,258,203
TOTAL AVAILABLE RESOURCES	93,030,441	22,690,903	21,696,686	22,082,549

Reno-Sparks Convention & Visitors Authority

SCHEDULE C - DEBT SERVICE FUND

THE ABOVE DEBT IS REPAID BY OPERATING RESOURCES

EXPENDITURES AND RESERVES	(1)	(2)	(3) BUDGET YEAR ENDING 06/30/21	
	ACTUAL PRIOR YEAR ENDING 6/30/2019	ESTIMATED CURRENT YEAR ENDING 6/30/2020	TENTATIVE APPROVED	FINAL APPROVED
Type: General Obligation				
Principal	5,435,000	5,435,000	5,430,000	5,710,000
Interest	4,161,794	2,053,100	3,412,438	3,071,196
Fiscal Agent Charges	42,111	41,600	45,000	43,150
Reserves - increase or (decrease)	-	-	-	-
Other - Paymnet to refunded debt escrow agent	68,763,165	-	-	-
Other - Refunding issuance Costs	124,264	-	-	-
Other - Defeasance	3,347,501	1,903,000	-	-
Subtotal	81,873,835	9,432,700	8,887,438	8,824,346
TOTAL RESERVED (MEMO ONLY)				
Type: General Obligation				
Principal	5,435,000	5,435,000	5,430,000	5,087,095
Interest	4,161,794	2,053,100	3,412,438	3,414,101
Fiscal Agent Charges				
Reserves - increase or (decrease)				
Other - Defeasance	3,347,501	1,903,000	-	-
Subtotal	12,944,295	9,391,100	8,842,438	8,501,196
TOTAL RESERVED (MEMO ONLY)				
Type:				
Principal				
Interest				
Fiscal Agent Charges				
Reserves - increase or (decrease)				
Other (Specify)				
Subtotal				
TOTAL RESERVED (MEMO ONLY)				
Type:				
Principal				
Interest				
Fiscal Agent Charges				
Reserves - increase or (decrease)				
Other (Specify)				
Subtotal				
TOTAL RESERVED (MEMO ONLY)				
ENDING FUND BALANCE	11,156,606	13,258,203	12,809,248	13,258,203
TOTAL COMMITMENTS & FUND BALANCE	93,030,441	22,690,903	21,696,686	22,082,549

Reno-Sparks Convention & Visitors Authority

SCHEDULE C - DEBT SERVICE FUND

THE ABOVE DEBT IS REPAYED BY OPERATING RESOURCES

PROPRIETARY FUND	(1)	(2)	(3) (4) BUDGET YEAR ENDING 06/30/21	
	ACTUAL PRIOR YEAR ENDING 6/30/2019	ESTIMATED CURRENT YEAR ENDING 6/30/2020	TENTATIVE APPROVED	FINAL APPROVED
OPERATING REVENUE				
User Charges	910,690	887,616	915,100	863,469
Total Operating Revenue	910,690	887,616	915,100	863,469
OPERATING EXPENSE				
Claims expense	813,798	910,215	850,800	805,185
Administrative expense	54,251	39,450	51,900	57,900
Depreciation/Amortization				
Total Operating Expense	868,049	949,665	902,700	863,085
Operating Income or (Loss)	42,641	(62,049)	12,400	384
NONOPERATING REVENUES				
Interest Earned				
Property Taxes				
Subsidies				
Consolidated Tax				
Total Nonoperating Revenues	-	-	-	-
NONOPERATING EXPENSES				
Interest Expense				
Total Nonoperating Expenses	-	-	-	-
Net Income before Operating Transfers	-	-	-	-
Transfers (Schedule T)				
In				
Out				
Net Operating Transfers	-	-	-	-
CHANGE IN NET POSITION	42,641	(62,049)	12,400	384

Reno-Sparks Convention & Visitors Authority
SCHEDULE F-1 REVENUES, EXPENSES AND NET POSITION
FUND: Internal Service (Self Insurance)

PROPRIETARY FUND	(1)	(2)	(3) BUDGET YEAR ENDING 06/30/21 (4)	
	ACTUAL PRIOR YEAR ENDING 6/30/2019	ESTIMATED CURRENT YEAR ENDING 6/30/2020	TENTATIVE APPROVED	FINAL APPROVED
A. CASH FLOWS FROM OPERATING ACTIVITIES:				
Cash received from users	173,923	175,613	152,580	152,580
Quasi-external operating with other funds	736,767	712,003	780,000	780,000
Payments to vendors for services & supplies	(913,635)	(949,665)	(902,700)	(863,085)
a. Net cash provided by (or used for) operating activities	(2,945)	(62,049)	29,880	69,495
B. CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:				
Cash received from other funds	(23,680)			
b. Net cash provided by (or used for) noncapital financing activities	(23,680)	-	-	-
C. CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:				
	-	-	-	-
c. Net cash provided by (or used for) capital and related financing activities	-	-	-	-
D. CASH FLOWS FROM INVESTING ACTIVITIES:				
	-	-	-	-
d. Net cash provided by (or used in) investing activities	-	-	-	-
NET INCREASE (DECREASE) in cash and cash equivalents (a+b+c+d)	(26,625)	(62,049)	29,880	69,495
CASH AND CASH EQUIVALENTS AT JULY 1, 20xx	248,203	221,578	175,392	159,529
CASH AND CASH EQUIVALENTS AT JUNE 30, 20xx	221,578	159,529	205,272	229,024

Reno-Sparks Convention & Visitors Authority
SCHEDULE F-2 STATEMENT OF CASH FLOWS
FUND: Internal Service (Self Insurance)

ALL EXISTING OR PROPOSED
 GENERAL OBLIGATION BONDS, REVENUE BONDS,
 MEDIUM-TERM FINANCING, CAPITAL LEASES AND
 SPECIAL ASSESSMENT BONDS

- * - Type
 1 - General Obligation Bonds
 2 - G.O. Revenue Supported Bonds
 3 - G.O. Special Assessment Bonds
 4 - Revenue Bonds
 5 - Medium-Term Financing

- 6 - Medium-Term Financing - Lease Purchase
 7 - Capital Leases
 8 - Special Assessment Bonds
 9 - Mortgages
 10 - Other (Specify Type)
 11 - Proposed (Specify Type)

(1) NAME OF BOND OR LOAN List and Subtotal By Fund	(2) *	(3) TERM	(4) ORIGINAL AMOUNT OF ISSUE	(5) ISSUE DATE	(6) FINAL PAYMENT DATE	(7) INTEREST RATE	(8) BEGINNING OUTSTANDING BALANCE 7/1/2020	(9) INTEREST PAYABLE	(10) REQUIREMENTS FOR FISCAL YEAR ENDING 06/30/21 PRINCIPAL PAYABLE	(11) (9)+(10) TOTAL
FUND: Debt Service							\$	\$	\$	\$
1999 Convention Center Capital Appreciation	2	20 YRS	\$ 19,384,075	1/2000	7/2020	6.36% Avg.	\$ 5,087,095	\$ 342,905	\$ 5,087,095	\$ 5,430,000
2011 Convention Center Refunding	2	21 YRS	\$ 88,680,000	11/2011	7/2032	4.51% Avg.	\$ 19,270,000	\$ 920,000	\$ -	\$ 920,000
2019A Series Refunding	2	14 YRS	\$ 20,000,000	6/2019	7/2032	2.60% Avg	\$ 19,452,000	\$599,630	\$93,000	\$ 692,630
2019B Series Refunding	2	14 YRS	\$ 48,897,000	6/2019	7/2032	2.73% Avg	\$ 47,542,000	\$ 1,551,566	\$ 187,000	\$ 1,738,566
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
							\$	\$	\$	\$
TOTAL ALL DEBT SERVICE			\$ 176,961,075				\$ 91,351,095	\$ 3,414,101	\$ 5,367,095	\$ 8,781,196

SCHEDULE C-1 - INDEBTEDNESS
 Budget Fiscal Year 2020-2021

Transfer Schedule for Fiscal Year 2020-2021

TRANSFERS IN				TRANSFERS OUT		
FUND TYPE	FROM FUND	PAGE	AMOUNT	TO FUND	PAGE	AMOUNT
GENERAL FUND				Capital Projects	12	240,000
				Debt Service	12	8,562,873
SUBTOTAL			-			8,802,873
SPECIAL REVENUE FUNDS						
SUBTOTAL			-			-

Reno-Sparks Convention & Visitors Authority
 SCHEDULE T - TRANSFER RECONCILIATION

Transfer Schedule for Fiscal Year 2020-2021

TRANSFERS IN						
FUND TYPE	FROM FUND	PAGE	AMOUNT	TO FUND	PAGE	AMOUNT
CAPITAL PROJECTS FUND	General	13	240,000			
SUBTOTAL			240,000			-
EXPENDABLE TRUST FUNDS						
SUBTOTAL			-			-
DEBT SERVICE	General	14	8,562,873			-
SUBTOTAL			8,562,873			-

Reno-Sparks Convention & Visitors Authority
 SCHEDULE T - TRANSFER RECONCILIATION

Transfer Schedule for Fiscal Year 2020-2021

TRANSFERS IN				TRANSFERS OUT		
FUND TYPE	FROM FUND	PAGE	AMOUNT	TO FUND	PAGE	AMOUNT
ENTERPRISE FUNDS						
SUBTOTAL			-			-
INTERNAL SERVICE						
SUBTOTAL			-			-
RESIDUAL EQUITY TRANSFERS						
SUBTOTAL			-			-
TOTAL TRANSFERS			8,802,873			8,802,873

Reno-Sparks Convention & Visitors Authority
 SCHEDULE T - TRANSFER RECONCILIATION

LOBBYING EXPENSE ESTIMATE

Pursuant to NRS 354.600 (3), **each** (emphasis added) local government budget must obtain a separate statement of anticipated expenses relating to activities designed to influence the passage or defeat of legislation in an upcoming legislative session.

Nevada Legislature: 81st Session; February 1, 2021 to May 31, 2021

1. Activity:	_____
2. Funding Source:	_____
3. Transportation	\$ _____ -
4. Lodging and meals	\$ _____ -
5. Salaries and Wages	\$ _____ -
6. Compensation to lobbyists	\$ _____ -
7. Entertainment	\$ _____ -
8. Supplies, equipment & facilities; other personnel and services spent in Carson City	\$ _____ -
Total	\$ _____ -

Entity: Reno-Sparks Convention & Visitors Authority

Budget Year 2020-2021

**SCHEDULE OF EXISTING CONTRACTS
Budget Year 2019 - 2020**

Local Government: Reno-Sparks Convention & Visitors Authority
Contact: Robert Chisel
E-mail Address: rchisel@renotahoeusa.com
Daytime Telephone: (775) 827-7626

Total Number of Existing Contracts: 21

Line	Vendor	Effective Date of Contract	Termination Date of Contract	Proposed Expenditure FY 2020-21	Proposed Expenditure FY 2021-22	Reason or need for contract:
1	ASC	1/1/2019	6/30/2020	6,100	6,100	Workers Compensation
2	Benchmark	8/1/2018	12/31/2019	-	-	Roofing Construcion Engineering
3	BVK	5/1/2019	4/30/2022	250,000	250,000	Marketing
4	Decker Royal	6/1/2017	6/30/2020	40,000	40,000	Public Relations Agency
5	Dickinson Wright	7/31/2015	Rev'd Every 3yrs.	96,000	96,000	Legal Representation
6	EideBailly	2/28/2017	12/31/2019	63,000	65,000	Auditing
7	EMC Research	2/1/2019	12/31/2020	12,000	12,000	Visitor Profile Study
8	Fennemore Craig	2/1/2018	6/30/2019	50,000	50,000	Legislative Representation
9	JNA Consulting Group	7/1/2018	6/30/2019	15,000	15,000	Bond Advisors
10	LP Insurance Services	10/1/2017	N/A	42,000	42,000	Health Insurance Broker
11	Noble Studios	7/20/2016	7/20/2021	96,000	96,000	Marketing- Website Design
12	Ogletree Deakins	7/31/2015	Rev'd Every 3yrs.	24,000	24,000	Legal Representation
13	On Strategy	7/1/2016	6/30/2020	60,000	60,000	Strategic Plan and Visitor Origination Analysis
14	Paycom	11/15/2017	12/31/2020	18,000	20,000	Payroll Processing
15	Quest	N/A	N/A	1,500	1,500	Information Technology
16	Ray Morgan	10/5/2017	9/30/2022	36,000	36,000	Copier Rental
17	Roter Investments	1/8/2018	10/31/2023	163,356	163,356	Office Rental
18	SMG Worldwide	3/22/2018	6/1/2022	200,000	200,000	Facility Management
19	Stan Can Design	2/1/2012	6/30/2020	24,000	24,000	Marketing
20	Switch	9/20/2018	9/30/2019	5,625	7,500	Data Site
21	YESCO	10/1/2018	9/30/2023	2,160	2,160	Sign Maintenance
Total Proposed Expenditures				1,204,741	1,210,616	

**SCHEDULE OF PRIVATIZATION CONTRACTS
Budget Year 2019 - 2020**

Local Government: Reno-Sparks Convention & Visitors Authority
Contact: Robert Chisel
E-mail Address: rchisel@renotahoeusa.com
Daytime Telephone: (775) 827-7626

Total Number of Privatization Contracts: 1

Line	Vendor	Effective Date of Contract	Termination Date of Contract	Duration (Months/ Years)	Proposed Expenditure FY 2020-21	Proposed Expenditure FY 2021-22	Position Class or Grade	Number of FTEs employed by Position Class or Grade	Equivalent hourly wage of FTEs by Position Class or Grade	Reason or need for contract:
1	SMG Worldwide	3/22/2018	6/1/2022	4 Yrs	\$3,758,678	\$3,758,678	Admin. Coordinator	1.00	\$19.57	Agreement provides professional management and best practices to the operation of the RSCVA facilities.
							Admin. Assistant	1.00	\$16.15	
							Asst. Facility Mgr	2.00	\$31.41	
							Asst. Facility Service Supervisor	2.00	\$25.43	
							Asst. General Mgr	2.00	\$51.96	
							Asst. Tournament Supervisor - FT	2.00	\$23.47	
							Building Engineering Specialist	6.00	\$24.02	
							Building Engineering Technician	2.00	\$20.64	
							Customer Service Associate - Intern	1.00	\$12.00	
							Director of Customer Satisfaction	1.00	\$48.08	
							Entertainment Mgr	1.00	\$32.50	
							Event Coordinator II	1.00	\$23.52	
							Facility Service Supervisor	1.00	\$24.42	
							Facility Service Worker - FT	8.00	\$15.04	
							Pinsetter Mechanic	1.00	\$23.50	
							Rigger I	1.00	\$19.24	
							Sr. Facility Service Worker	9.00	\$17.35	
							Stage Hand Supervisor	1.00	\$22.83	
							Tech Services Mgr	1.00	\$40.25	
	Total				\$3,758,678	\$3,758,678		44.00		

Attach additional sheets if necessary.

**PROOF OF
PUBLICATION**

**STATE OF WISCONSIN SS.
COUNTY OF BROWN**

RENO-SPARKS CONVENTION AUTH
4001 S VIRGINIA ST STE G

RENO NV 89502

Being first duly sworn, deposes and says: That as the legal clerk of the Reno Gazette-Journal, a daily newspaper of general circulation published in Reno, Washoe County, State of Nevada, that the notice referenced below has published in each regular and entire issue of said newspaper between the date: 05/18/2020 - 05/18/2020, for exact publication dates please see last line of Proof of Publication below.

**RENO-SPARKS CONVENTION
& VISITORS AUTHORITY**

NOTICE OF PUBLIC HEARING

Notice is hereby given that the Board of Directors of the Reno-Sparks Convention & Visitors Authority will conduct a public hearing on the proposed budget for fiscal year 2019/20. The hearing is scheduled for 9:00 AM, Thursday, May 28, 2020 in the Board Room of the Reno-Sparks Convention & Visitors Authority, 4001 South Virginia Street, Suite G, Reno Nevada 89502. A tentative budget has been prepared in such detail and on appropriate forms as prescribed by the Nevada Department of Taxation. Copies of the tentative budget are on file and available for public inspection at the Reno-Sparks Convention & Visitors Authority, 4001 South Virginia Street, Suite G, Reno Nevada 89502 (775.827.7626), the office of the County Clerk of Washoe County, and the Department of Taxation in Carson City, Nevada.

Robert Chisel
Chief Financial Officer
Reno-Sparks Convention & Visitors Authority
0004190316

May 18, 2020

05/18/2020

AG

Legal Clerk

Subscribed and sworn before me this
18th of May 2020.

Shelly Hora

NOTARY PUBLIC RESIDING
AT STATE OF WISCONSIN
COUNTY OF BROWN

Notary Expires: *8-25-23*

SHELLY HORA
Notary Public
State of Wisconsin

Ad#:0004190316

P O :

of Affidavits 1

This is not an invoice