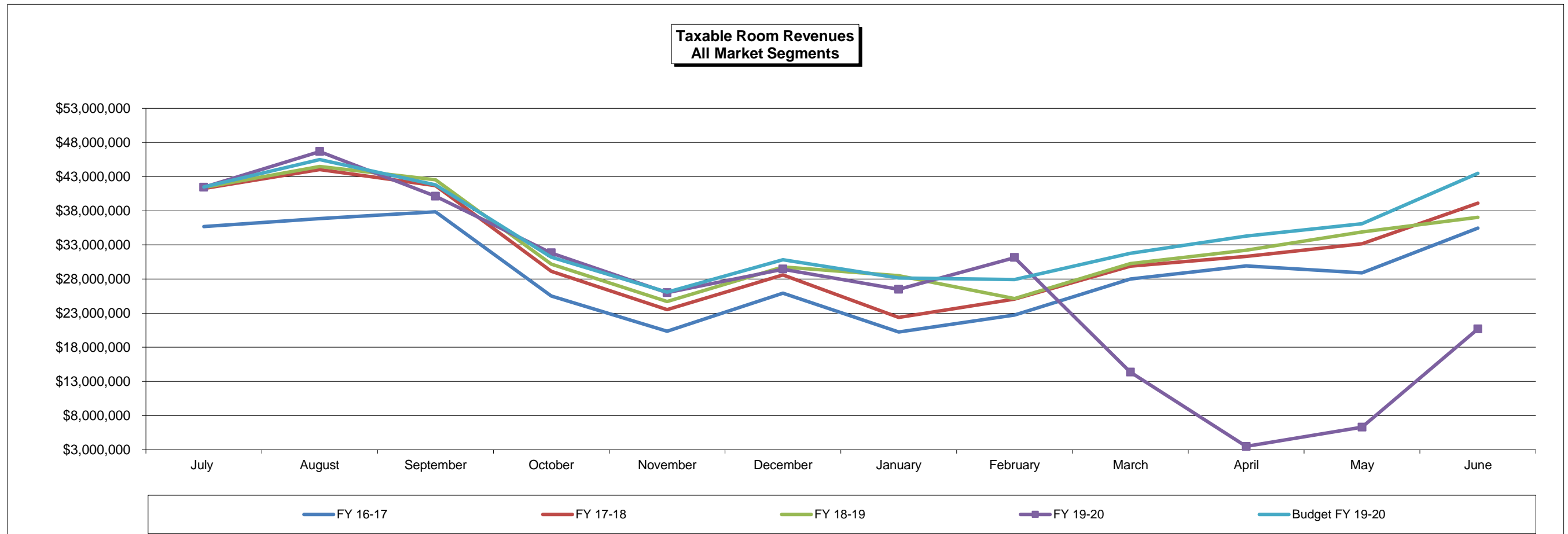


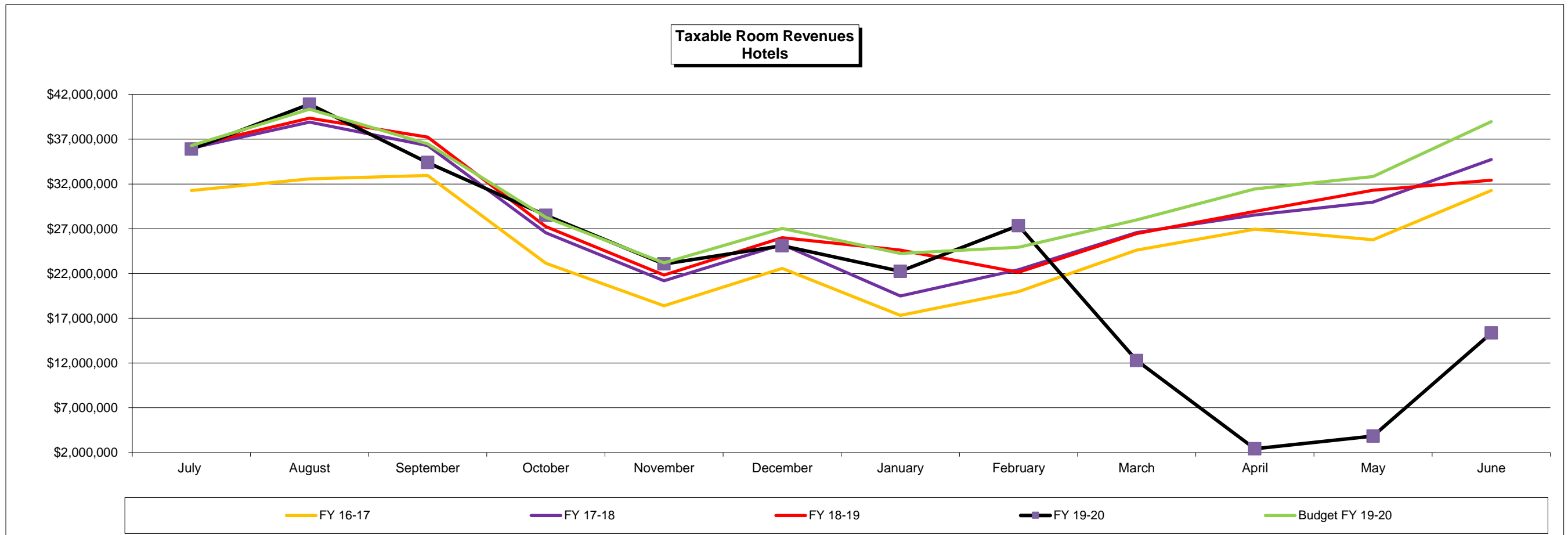
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Consolidated Summary
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	\$ 30,224,159	\$ 30,292,027	\$ 31,230,612	\$ 35,677,262	\$ 41,265,679	\$ 41,424,217	\$ 41,432,593	\$ 41,480,374	\$ (47,781)	-0.1%	\$ 8,376	0.0%
August	\$ 32,130,756	\$ 32,403,508	\$ 34,091,992	\$ 36,868,031	\$ 44,034,254	\$ 44,483,946	\$ 46,663,912	\$ 45,497,847	\$ 1,166,065	2.6%	\$ 2,179,966	4.9%
September	\$ 25,870,198	\$ 27,164,225	\$ 34,288,906	\$ 37,851,442	\$ 41,663,504	\$ 42,554,492	\$ 40,136,140	\$ 41,802,583	\$ (1,666,443)	-4.0%	\$ (2,418,352)	-5.7%
October	\$ 18,292,143	\$ 20,025,803	\$ 26,673,296	\$ 25,496,440	\$ 29,124,783	\$ 30,171,237	\$ 31,825,308	\$ 31,216,818	\$ 608,490	1.9%	\$ 1,654,070	5.5%
November	\$ 14,560,736	\$ 14,727,649	\$ 16,304,190	\$ 20,342,704	\$ 23,533,775	\$ 24,707,237	\$ 26,001,367	\$ 26,076,469	\$ (75,102)	-0.3%	\$ 1,294,130	5.2%
December	\$ 16,879,494	\$ 19,246,588	\$ 24,164,711	\$ 25,936,180	\$ 28,595,173	\$ 29,774,489	\$ 29,450,353	\$ 30,817,024	\$ (1,366,671)	-4.4%	\$ (324,135)	-1.1%
January	\$ 13,970,116	\$ 18,425,487	\$ 19,286,992	\$ 20,242,930	\$ 22,378,105	\$ 28,502,864	\$ 26,480,876	\$ 28,147,954	\$ (1,667,078)	-5.9%	\$ (2,021,987)	-7.1%
February	\$ 16,313,115	\$ 18,040,839	\$ 22,422,874	\$ 22,714,040	\$ 25,079,380	\$ 25,140,512	\$ 31,144,994	\$ 27,929,251	\$ 3,215,743	11.5%	\$ 6,004,482	23.9%
March	\$ 18,069,943	\$ 19,662,419	\$ 24,386,491	\$ 27,985,952	\$ 29,897,187	\$ 30,258,098	\$ 14,351,584	\$ 31,760,479	\$ (17,408,895)	-54.8%	\$ (15,906,514)	-52.6%
April	\$ 21,706,493	\$ 22,032,831	\$ 27,186,846	\$ 29,934,593	\$ 31,304,806	\$ 32,226,425	\$ 3,492,216	\$ 34,292,610	\$ (30,800,394)	-89.8%	\$ (28,734,209)	-89.2%
May	\$ 23,219,292	\$ 24,957,366	\$ 26,084,433	\$ 28,917,716	\$ 33,145,852	\$ 34,884,475	\$ 6,314,893	\$ 36,099,545	\$ (29,784,652)	-82.5%	\$ (28,569,582)	-81.9%
June	\$ 24,191,921	\$ 25,062,328	\$ 30,892,727	\$ 35,458,717	\$ 39,122,428	\$ 37,029,240	\$ 20,676,213	\$ 43,486,411	\$ (22,810,198)	-52.5%	\$ (16,353,027)	-44.2%
Totals	\$ 255,428,365	\$ 272,041,067	\$ 317,014,070	\$ 347,426,006	\$ 389,144,926	\$ 401,157,234	\$ 317,970,450	\$ 418,607,365	\$ (100,636,915)	-24.0%	\$ (83,186,782)	-20.7%



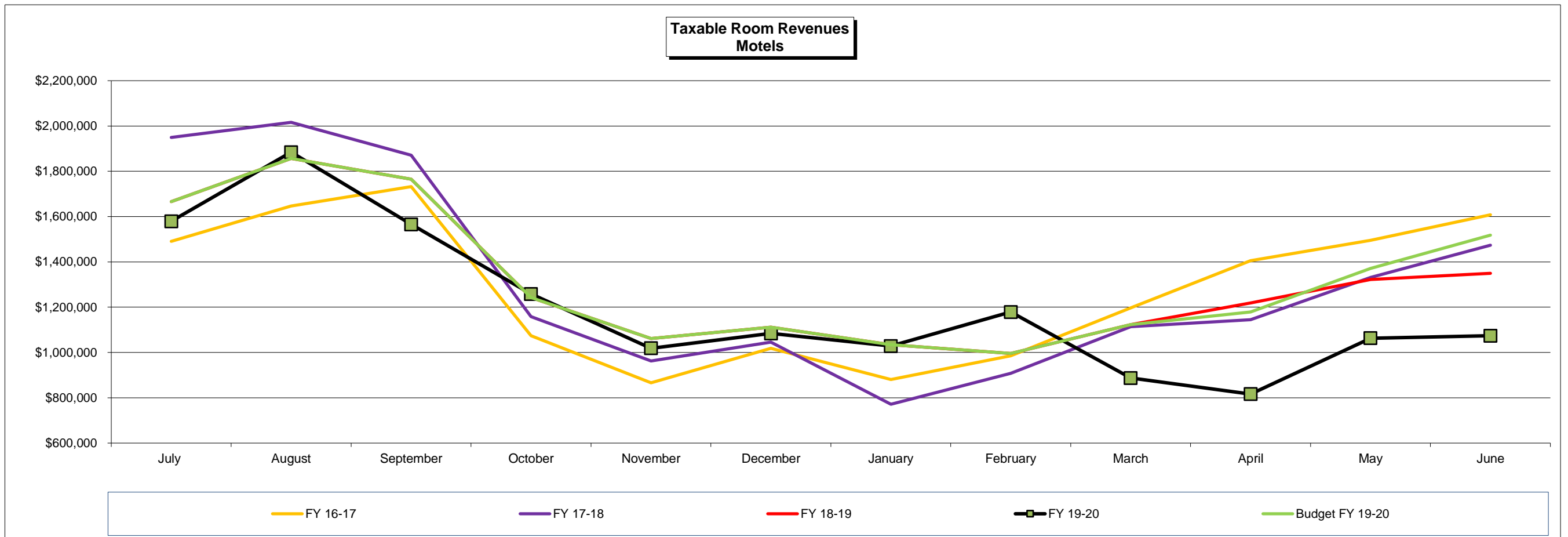
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Hotels
Trend**

Month	Actual						Budget FY 19-20	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19		FY 19-20	Amount	%	Amount	%
July	\$ 26,551,071	\$ 26,231,128	\$ 27,665,161	\$ 31,259,218	\$ 35,984,480	\$ 36,231,019	\$ 35,879,911	\$ 36,265,223	\$ (385,312)	-1.1%	\$ (351,108)	-1.0%
August	\$ 27,895,807	\$ 28,120,427	\$ 30,287,033	\$ 32,554,431	\$ 38,901,897	\$ 39,342,778	\$ 40,906,465	\$ 40,343,706	\$ 562,759	1.4%	\$ 1,563,687	4.0%
September	\$ 23,082,463	\$ 23,657,039	\$ 29,757,647	\$ 32,942,184	\$ 36,267,921	\$ 37,232,016	\$ 34,385,794	\$ 36,479,063	\$ (2,093,269)	-5.7%	\$ (2,846,222)	-7.6%
October	\$ 16,644,946	\$ 18,254,260	\$ 24,804,909	\$ 23,135,373	\$ 26,548,219	\$ 27,221,276	\$ 28,497,635	\$ 28,264,363	\$ 233,272	0.8%	\$ 1,276,359	4.7%
November	\$ 13,303,783	\$ 13,440,428	\$ 14,976,575	\$ 18,376,163	\$ 21,190,862	\$ 21,822,071	\$ 23,063,888	\$ 23,184,660	\$ (120,772)	-0.5%	\$ 1,241,818	5.7%
December	\$ 15,120,210	\$ 16,626,545	\$ 21,298,803	\$ 22,579,920	\$ 25,239,964	\$ 26,005,827	\$ 25,091,677	\$ 27,037,507	\$ (1,945,830)	-7.2%	\$ (914,150)	-3.5%
January	\$ 12,414,947	\$ 16,454,918	\$ 17,284,590	\$ 17,322,065	\$ 19,486,127	\$ 24,622,978	\$ 22,241,862	\$ 24,244,184	\$ (2,002,322)	-8.3%	\$ (2,381,116)	-9.7%
February	\$ 14,838,774	\$ 16,309,472	\$ 20,300,873	\$ 19,986,845	\$ 22,419,007	\$ 22,120,751	\$ 27,336,075	\$ 24,923,815	\$ 2,412,260	9.7%	\$ 5,215,324	23.6%
March	\$ 16,608,665	\$ 17,528,923	\$ 21,659,487	\$ 24,607,285	\$ 26,579,216	\$ 26,446,696	\$ 12,285,574	\$ 27,992,732	\$ (15,707,158)	-56.1%	\$ (14,161,122)	-53.5%
April	\$ 19,855,346	\$ 20,123,111	\$ 25,063,146	\$ 26,959,551	\$ 28,529,404	\$ 28,938,248	\$ 2,428,822	\$ 31,437,594	\$ (29,008,772)	-92.3%	\$ (26,509,426)	-91.6%
May	\$ 21,105,619	\$ 22,670,963	\$ 23,673,808	\$ 25,764,916	\$ 29,963,304	\$ 31,290,026	\$ 3,842,429	\$ 32,821,340	\$ (28,978,911)	-88.3%	\$ (27,447,597)	-87.7%
June	\$ 22,020,759	\$ 21,983,819	\$ 27,390,753	\$ 31,278,172	\$ 34,735,520	\$ 32,405,851	\$ 15,349,056	\$ 38,971,667	\$ (23,622,611)	-60.6%	\$ (17,056,795)	-52.6%
Totals	\$ 229,442,390	\$ 241,401,032	\$ 284,162,784	\$ 306,766,122	\$ 345,845,921	\$ 353,679,537	\$ 271,309,190	\$ 371,965,854	\$ (100,656,664)	-27.1%	\$ (82,370,347)	-23.3%



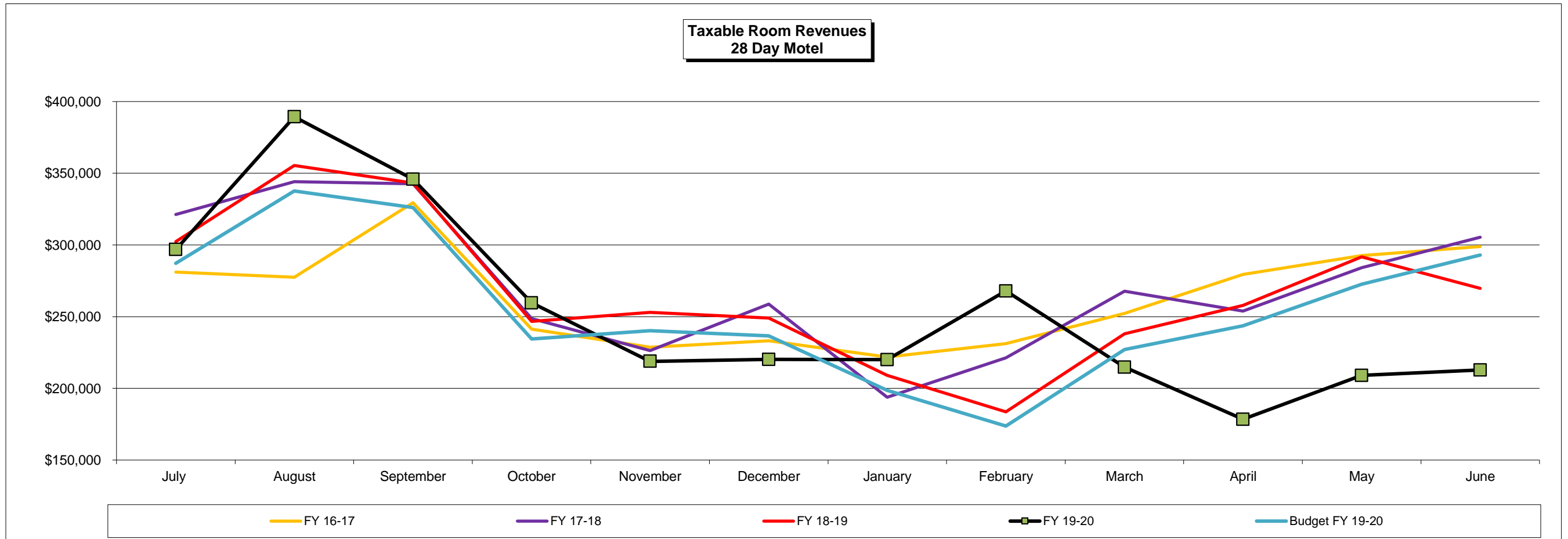
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Motels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	\$ 1,471,688	\$ 1,663,187	\$ 1,279,332	\$ 1,490,427	\$ 1,949,378	\$ 1,666,107	\$ 1,579,186	\$ 1,666,107	\$ (86,921)	-5.2%	\$ (86,920)	-5.2%
August	\$ 1,922,228	\$ 1,921,227	\$ 1,465,592	\$ 1,647,080	\$ 2,016,144	\$ 1,856,683	\$ 1,884,412	\$ 1,856,683	\$ 27,729	1.5%	\$ 27,729	1.5%
September	\$ 1,601,340	\$ 1,464,950	\$ 1,526,700	\$ 1,732,346	\$ 1,870,752	\$ 1,765,422	\$ 1,565,846	\$ 1,765,422	\$ (199,576)	-11.3%	\$ (199,576)	-11.3%
October	\$ 990,390	\$ 1,104,506	\$ 1,082,518	\$ 1,074,447	\$ 1,158,468	\$ 1,242,673	\$ 1,258,386	\$ 1,242,673	\$ 15,713	1.3%	\$ 15,714	1.3%
November	\$ 800,913	\$ 819,272	\$ 711,136	\$ 866,121	\$ 962,491	\$ 1,061,833	\$ 1,018,883	\$ 1,061,833	\$ (42,950)	-4.0%	\$ (42,949)	-4.0%
December	\$ 841,462	\$ 1,032,602	\$ 905,838	\$ 1,018,141	\$ 1,045,909	\$ 1,111,766	\$ 1,084,349	\$ 1,111,766	\$ (27,417)	-2.5%	\$ (27,417)	-2.5%
January	\$ 704,046	\$ 975,191	\$ 803,452	\$ 881,145	\$ 771,439	\$ 1,034,705	\$ 1,028,068	\$ 1,034,705	\$ (6,637)	-0.6%	\$ (6,637)	-0.6%
February	\$ 790,606	\$ 952,537	\$ 914,716	\$ 985,723	\$ 908,237	\$ 995,775	\$ 1,178,383	\$ 995,775	\$ 182,608	18.3%	\$ 182,608	18.3%
March	\$ 899,329	\$ 1,029,904	\$ 871,314	\$ 1,197,458	\$ 1,113,757	\$ 1,123,134	\$ 887,233	\$ 1,123,134	\$ (235,901)	-21.0%	\$ (235,901)	-21.0%
April	\$ 1,217,617	\$ 1,203,374	\$ 1,108,056	\$ 1,405,767	\$ 1,144,622	\$ 1,218,298	\$ 816,324	\$ 1,178,961	\$ (362,637)	-30.8%	\$ (401,974)	-33.0%
May	\$ 1,342,722	\$ 1,422,904	\$ 1,165,560	\$ 1,495,395	\$ 1,331,417	\$ 1,322,050	\$ 1,062,993	\$ 1,371,360	\$ (308,367)	-22.5%	\$ (259,057)	-19.6%
June	\$ 1,197,619	\$ 1,329,931	\$ 1,173,703	\$ 1,608,496	\$ 1,473,657	\$ 1,349,776	\$ 1,074,073	\$ 1,517,867	\$ (443,794)	-29.2%	\$ (275,703)	-20.4%
Totals	\$ 13,779,961	\$ 14,919,585	\$ 13,007,915	\$ 15,402,546	\$ 15,746,269	\$ 15,748,221	\$ 14,438,137	\$ 15,926,286	\$ (1,488,149)	-9.3%	\$ (1,310,084)	-8.3%



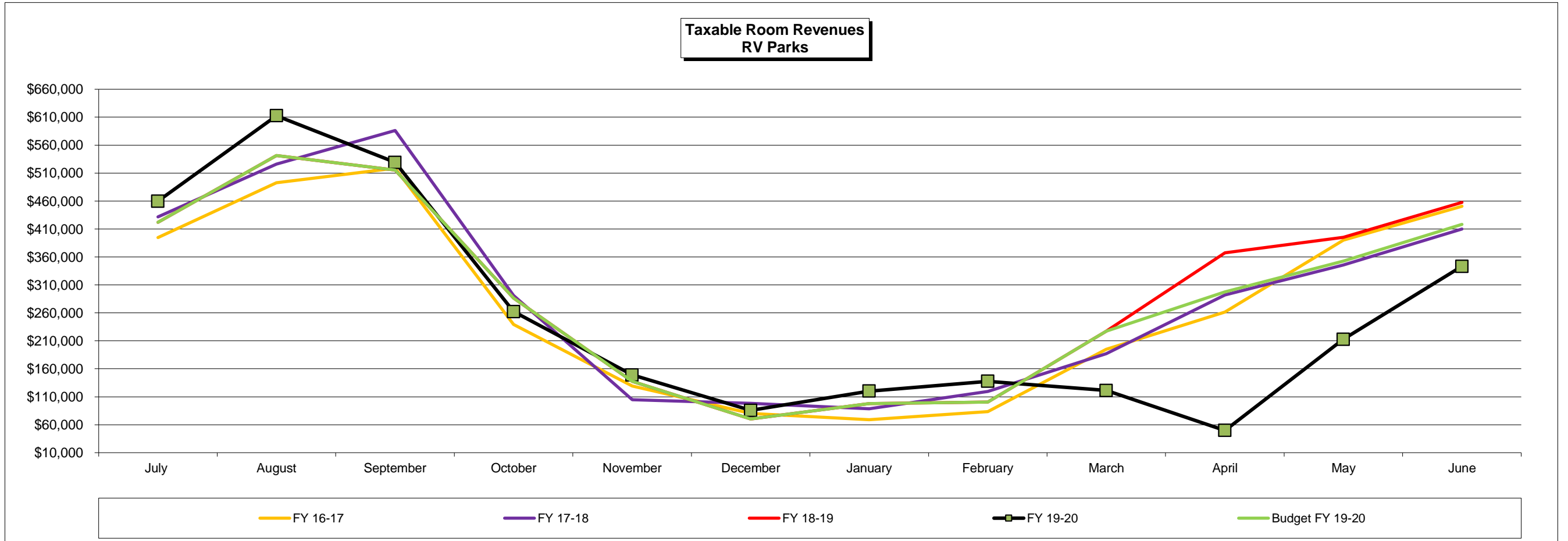
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-28 Day Motel
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19	
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%
July	\$ 247,376	\$ 298,885	\$ 285,088	\$ 280,983	\$ 321,184	\$ 302,223	\$ 296,804	\$ 9,692	3.4%	\$ (5,419)	-1.8%
August	\$ 300,039	\$ 329,919	\$ 335,369	\$ 277,396	\$ 344,108	\$ 355,387	\$ 389,360	\$ 51,742	15.3%	\$ 33,973	9.6%
September	\$ 263,877	\$ 254,039	\$ 344,306	\$ 329,432	\$ 342,721	\$ 343,229	\$ 345,830	\$ 19,762	6.1%	\$ 2,601	0.8%
October	\$ 206,349	\$ 223,967	\$ 262,938	\$ 241,243	\$ 248,582	\$ 246,706	\$ 259,682	\$ 25,311	10.8%	\$ 12,976	5.3%
November	\$ 176,895	\$ 196,850	\$ 222,514	\$ 228,625	\$ 226,393	\$ 252,907	\$ 218,830	\$ (21,432)	-8.9%	\$ (34,077)	-13.5%
December	\$ 177,425	\$ 225,731	\$ 234,432	\$ 233,219	\$ 258,732	\$ 248,980	\$ 220,218	\$ (16,313)	-6.9%	\$ (28,762)	-11.6%
January	\$ 171,056	\$ 217,129	\$ 241,335	\$ 221,834	\$ 193,785	\$ 209,028	\$ 219,949	\$ 21,372	10.8%	\$ 10,921	5.2%
February	\$ 181,651	\$ 213,149	\$ 247,802	\$ 231,241	\$ 221,207	\$ 183,608	\$ 267,866	\$ 94,166	54.2%	\$ 84,258	45.9%
March	\$ 192,329	\$ 200,264	\$ 247,904	\$ 252,238	\$ 267,754	\$ 237,952	\$ 214,767	\$ (12,243)	-5.4%	\$ (23,185)	-9.7%
April	\$ 210,933	\$ 224,430	\$ 276,218	\$ 279,459	\$ 253,830	\$ 257,853	\$ 178,449	\$ (65,101)	-26.7%	\$ (79,404)	-30.8%
May	\$ 249,841	\$ 267,205	\$ 288,579	\$ 292,547	\$ 284,091	\$ 291,669	\$ 209,066	\$ (63,519)	-23.3%	\$ (82,603)	-28.3%
June	\$ 227,079	\$ 239,392	\$ 279,497	\$ 298,942	\$ 305,290	\$ 269,755	\$ 212,858	\$ (80,070)	-27.3%	\$ (56,897)	-21.1%
Totals	\$ 2,604,850	\$ 2,890,959	\$ 3,265,982	\$ 3,167,157	\$ 3,267,677	\$ 3,199,297	\$ 3,033,678	\$ (36,634)	-1.2%	\$ (165,619)	-5.2%



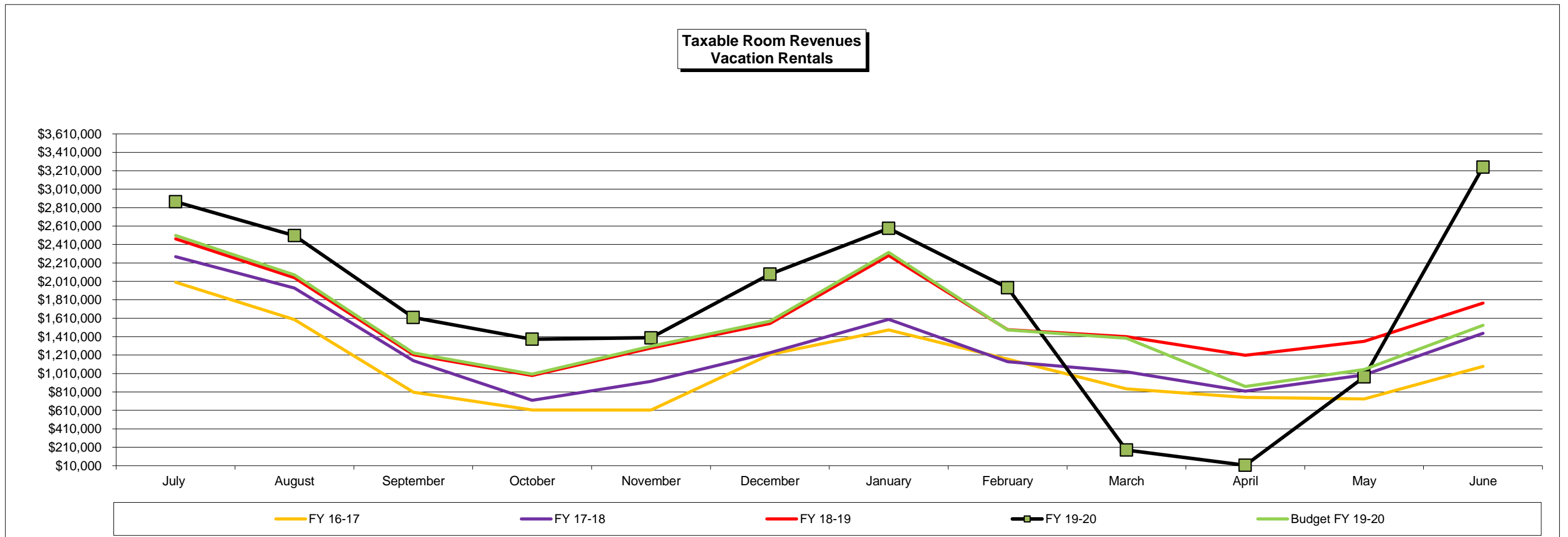
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-RV Parks
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19	
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%
July	\$ 283,896	\$ 415,425	\$ 303,017	\$ 394,848	\$ 431,554	\$ 422,096	\$ 459,834	\$ 37,738	8.9%	\$ 37,739	8.9%
August	\$ 459,408	\$ 358,198	\$ 455,248	\$ 492,876	\$ 526,064	\$ 541,366	\$ 612,460	\$ 71,094	13.1%	\$ 71,094	13.1%
September	\$ 411,033	\$ 410,709	\$ 499,174	\$ 518,743	\$ 586,128	\$ 515,286	\$ 529,080	\$ 13,794	2.7%	\$ 13,794	2.7%
October	\$ 199,505	\$ 192,162	\$ 226,042	\$ 239,377	\$ 291,258	\$ 286,594	\$ 262,307	\$ (24,287)	-8.5%	\$ (24,287)	-8.5%
November	\$ 93,562	\$ 81,623	\$ 85,272	\$ 129,436	\$ 104,508	\$ 137,679	\$ 148,975	\$ 11,296	8.2%	\$ 11,297	8.2%
December	\$ 57,528	\$ 55,631	\$ 46,555	\$ 80,252	\$ 98,319	\$ 70,275	\$ 85,684	\$ 15,409	21.9%	\$ 15,409	21.9%
January	\$ 48,887	\$ 62,332	\$ 53,865	\$ 68,997	\$ 88,525	\$ 97,735	\$ 120,052	\$ 22,317	22.8%	\$ 22,317	22.8%
February	\$ 47,871	\$ 74,063	\$ 77,739	\$ 83,601	\$ 119,720	\$ 100,651	\$ 137,715	\$ 37,064	36.8%	\$ 37,064	36.8%
March	\$ 99,225	\$ 130,844	\$ 139,844	\$ 194,710	\$ 187,230	\$ 227,311	\$ 121,296	\$ (106,015)	-46.6%	\$ (106,015)	-46.6%
April	\$ 161,406	\$ 192,460	\$ 204,494	\$ 261,564	\$ 291,961	\$ 367,593	\$ 49,722	\$ (248,078)	-83.3%	\$ (317,872)	-86.5%
May	\$ 227,757	\$ 255,993	\$ 303,880	\$ 390,230	\$ 345,676	\$ 395,340	\$ 212,726	\$ (139,864)	-39.7%	\$ (182,613)	-46.2%
June	\$ 247,831	\$ 286,863	\$ 367,478	\$ 450,486	\$ 409,966	\$ 457,754	\$ 343,302	\$ (74,865)	-17.9%	\$ (114,452)	-25.0%
Totals	\$ 2,337,910	\$ 2,516,303	\$ 2,762,609	\$ 3,305,120	\$ 3,480,909	\$ 3,619,679	\$ 3,083,152	\$ (384,398)	-11.1%	\$ (536,527)	-14.8%



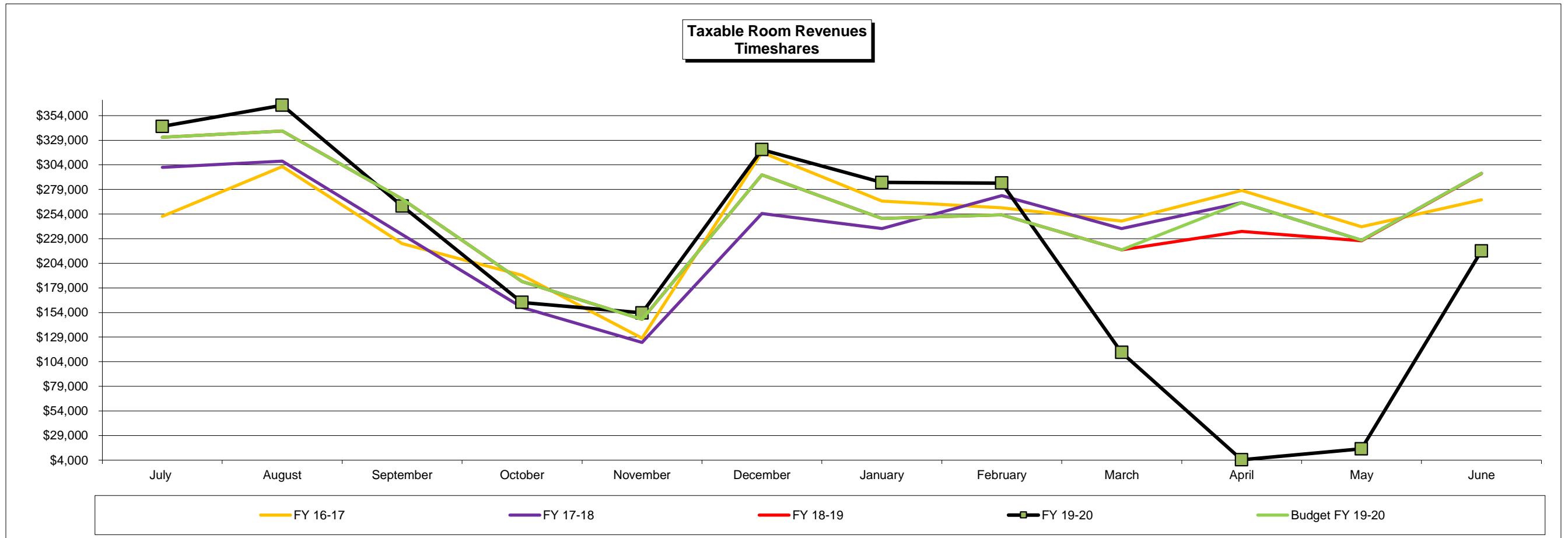
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Vacation Rentals
Trend**

Month	Actual						Budget FY 19-20	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19		FY 19-20	Amount	%	Amount	%
July	\$ 1,413,733	\$ 1,375,555	\$ 1,428,189	\$ 2,000,097	\$ 2,277,580	\$ 2,470,853	\$ 2,873,851	\$ 2,507,916	\$ 365,935	14.6%	\$ 402,998	16.3%
August	\$ 1,296,377	\$ 1,394,758	\$ 1,350,815	\$ 1,593,912	\$ 1,938,278	\$ 2,049,379	\$ 2,506,686	\$ 2,080,120	\$ 426,566	20.5%	\$ 457,308	22.3%
September	\$ 338,625	\$ 350,308	\$ 477,603	\$ 806,557	\$ 1,149,596	\$ 1,213,659	\$ 1,618,472	\$ 1,231,864	\$ 386,608	31.4%	\$ 404,813	33.4%
October	\$ 104,823	\$ 126,506	\$ 157,250	\$ 614,152	\$ 719,179	\$ 988,505	\$ 1,383,040	\$ 1,003,333	\$ 379,707	37.8%	\$ 394,536	39.9%
November	\$ 100,338	\$ 114,757	\$ 212,898	\$ 614,461	\$ 925,963	\$ 1,285,718	\$ 1,397,263	\$ 1,305,004	\$ 92,259	7.1%	\$ 111,545	8.7%
December	\$ 539,165	\$ 653,869	\$ 822,055	\$ 1,216,733	\$ 1,236,977	\$ 1,553,695	\$ 2,088,868	\$ 1,577,000	\$ 511,868	32.5%	\$ 535,173	34.4%
January	\$ 516,981	\$ 605,038	\$ 684,065	\$ 1,481,808	\$ 1,599,071	\$ 2,288,984	\$ 2,584,871	\$ 2,323,319	\$ 261,552	11.3%	\$ 295,887	12.9%
February	\$ 298,322	\$ 384,313	\$ 662,046	\$ 1,166,273	\$ 1,138,518	\$ 1,486,424	\$ 1,939,528	\$ 1,482,007	\$ 457,521	30.9%	\$ 453,104	30.5%
March	\$ 140,289	\$ 144,603	\$ 447,462	\$ 844,682	\$ 1,027,667	\$ 1,408,583	\$ 178,633	\$ 1,392,675	\$ (1,214,042)	-87.2%	\$ (1,229,949)	-87.3%
April	\$ 68,823	\$ 113,361	\$ 338,695	\$ 750,286	\$ 819,420	\$ 1,208,019	\$ 14,572	\$ 869,138	\$ (854,566)	-98.3%	\$ (1,193,447)	-98.8%
May	\$ 137,208	\$ 162,812	\$ 478,590	\$ 733,515	\$ 993,887	\$ 1,358,571	\$ 972,287	\$ 1,054,191	\$ (81,904)	-7.8%	\$ (386,283)	-28.4%
June	\$ 348,522	\$ 475,696	\$ 943,814	\$ 1,087,841	\$ 1,446,834	\$ 1,774,690	\$ 3,249,927	\$ 1,534,621	\$ 1,715,306	111.8%	\$ 1,475,237	83.1%
Totals	\$ 5,303,207	\$ 5,901,576	\$ 8,003,482	\$ 12,910,316	\$ 15,272,970	\$ 19,087,080	\$ 20,808,000	\$ 18,361,188	\$ 2,446,812	13.3%	\$ 1,720,921	9.0%



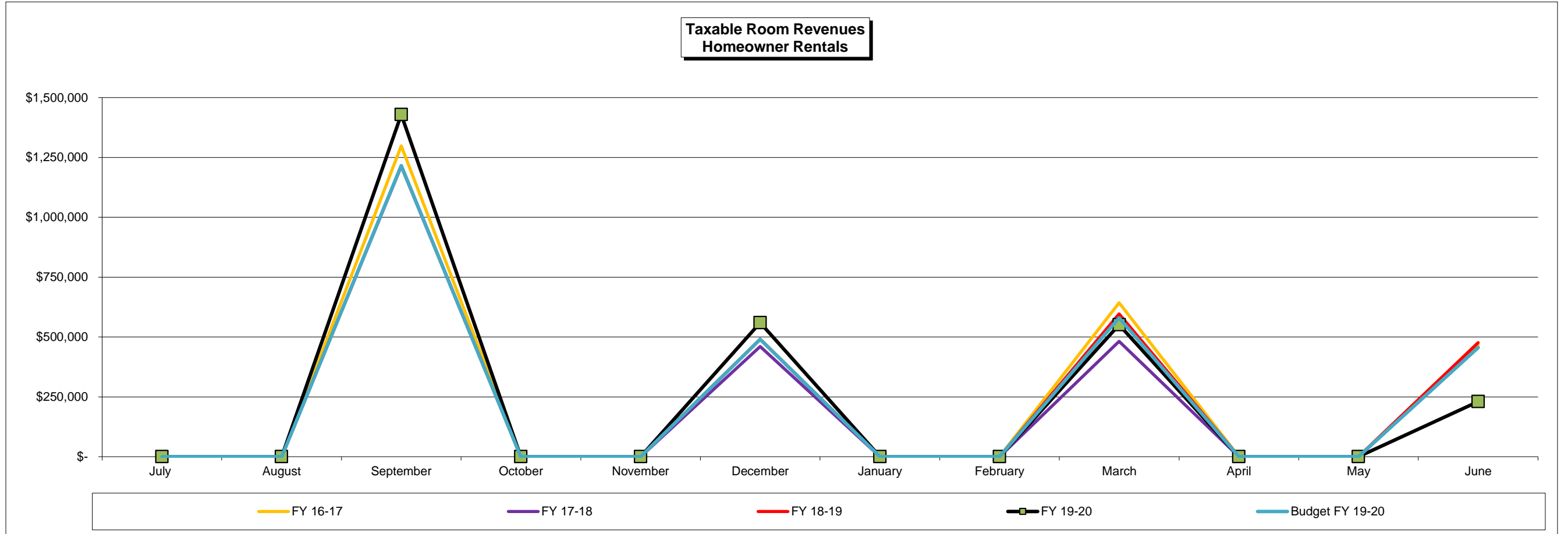
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Timeshares
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19	
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%
July	\$ 256,395	\$ 307,847	\$ 269,824	\$ 251,688	\$ 301,504	\$ 331,920	\$ 343,006	\$ 11,086	3.3%	\$ 11,087	3.3%
August	\$ 256,896	\$ 278,978	\$ 197,935	\$ 302,337	\$ 307,763	\$ 338,354	\$ 364,529	\$ 26,175	7.7%	\$ 26,175	7.7%
September	\$ 172,860	\$ 176,861	\$ 174,117	\$ 223,996	\$ 233,264	\$ 269,364	\$ 262,134	\$ (7,230)	-2.7%	\$ (7,230)	-2.7%
October	\$ 146,131	\$ 124,402	\$ 139,640	\$ 191,848	\$ 159,076	\$ 185,484	\$ 164,258	\$ (21,226)	-11.4%	\$ (21,226)	-11.4%
November	\$ 85,244	\$ 74,719	\$ 95,795	\$ 127,898	\$ 123,559	\$ 147,031	\$ 153,528	\$ 6,497	4.4%	\$ 6,497	4.4%
December	\$ 143,704	\$ 137,710	\$ 223,260	\$ 316,649	\$ 254,633	\$ 293,845	\$ 319,498	\$ 25,653	8.7%	\$ 25,653	8.7%
January	\$ 114,198	\$ 110,879	\$ 219,685	\$ 267,082	\$ 239,159	\$ 249,434	\$ 286,074	\$ 36,640	14.7%	\$ 36,640	14.7%
February	\$ 155,891	\$ 107,305	\$ 219,699	\$ 260,358	\$ 272,691	\$ 253,303	\$ 285,427	\$ 32,124	12.7%	\$ 32,124	12.7%
March	\$ 130,106	\$ 135,522	\$ 196,166	\$ 246,932	\$ 239,300	\$ 217,671	\$ 113,357	\$ (104,314)	-47.9%	\$ (104,314)	-47.9%
April	\$ 192,367	\$ 176,095	\$ 196,237	\$ 277,966	\$ 265,567	\$ 236,414	\$ 4,327	\$ (261,240)	-98.4%	\$ (232,086)	-98.2%
May	\$ 156,145	\$ 177,489	\$ 174,017	\$ 241,113	\$ 227,479	\$ 226,819	\$ 15,391	\$ (212,088)	-93.2%	\$ (211,428)	-93.2%
June	\$ 150,111	\$ 195,575	\$ 183,605	\$ 268,532	\$ 295,500	\$ 295,188	\$ 216,641	\$ (78,859)	-26.7%	\$ (78,547)	-26.6%
Totals	\$ 1,960,047	\$ 2,003,382	\$ 2,289,980	\$ 2,976,399	\$ 2,919,494	\$ 3,044,826	\$ 2,528,169	\$ (546,783)	-17.8%	\$ (516,657)	-17.0%



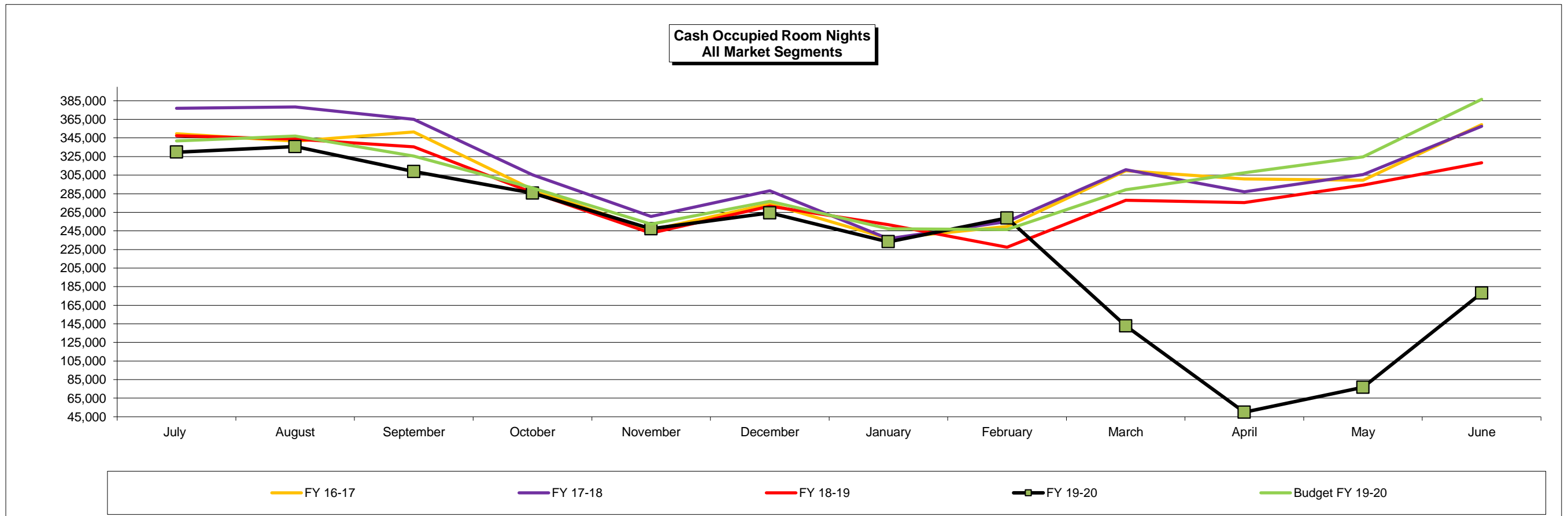
**Reno-Sparks Convention and Visitors Authority
Taxable Room Revenues-Homeowner Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%	
August	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%	
September	\$ -	\$ 850,318	\$ 1,509,359	\$ 1,298,184	\$ 1,213,123	\$ 1,215,516	\$ 1,428,985	\$ 1,215,516	\$ 213,469	0.0%	\$ 213,469	17.6%
October	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
November	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
December	\$ -	\$ 514,500	\$ 633,768	\$ 491,265	\$ 460,638	\$ 490,100	\$ 560,059	\$ 490,100	\$ 69,959	0.0%	\$ 69,959	14.3%
January	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
February	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
March	\$ -	\$ 492,359	\$ 824,314	\$ 642,648	\$ 482,263	\$ 596,751	\$ 550,724	\$ 579,946	\$ (29,222)	0.0%	\$ (46,027)	-7.7%
April	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
May	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
June	\$ -	\$ 551,053	\$ 553,878	\$ 466,248	\$ 455,661	\$ 476,226	\$ 230,357	\$ 455,661	\$ (225,304)	0.0%	\$ (245,869)	-51.6%
Totals	\$ -	\$ 2,408,230	\$ 3,521,319	\$ 2,898,345	\$ 2,611,686	\$ 2,778,593	\$ 2,770,124	\$ 2,741,223	\$ 28,901	0.9%	\$ (8,469)	-0.3%



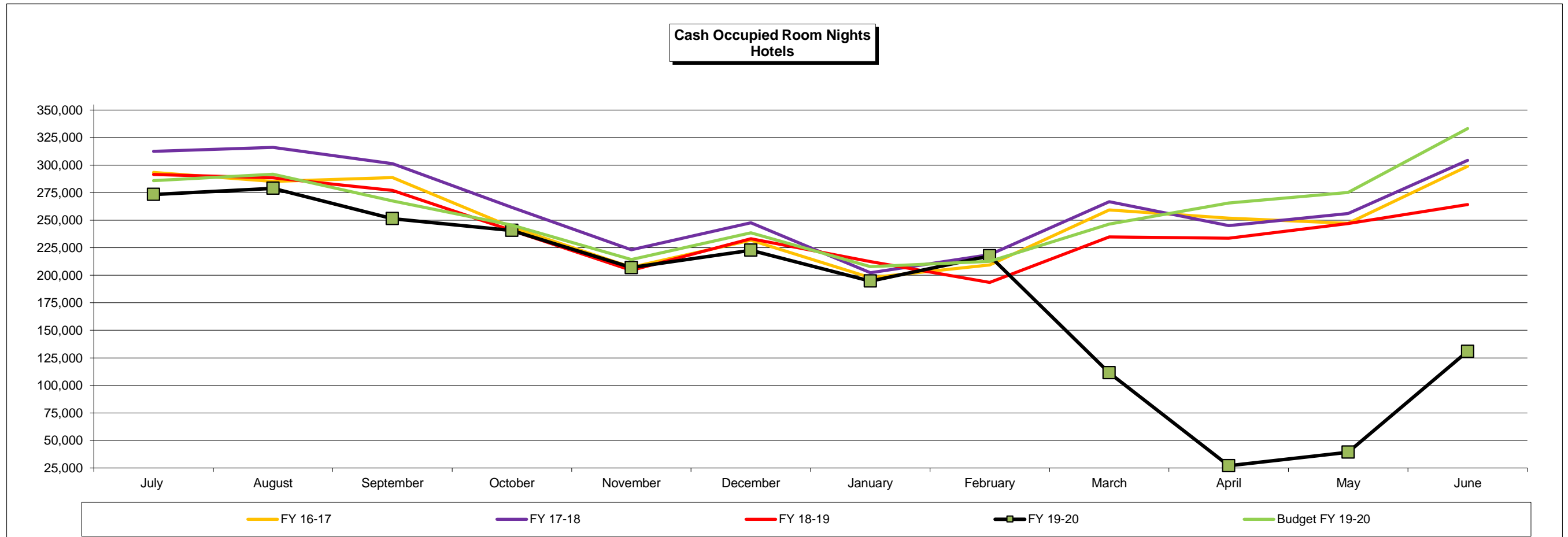
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Room Nights-Consolidated Summary
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	337,964	337,506	339,576	349,602	376,823	347,401	329,772	341,747	(11,975)	-3.5%	(17,629)	-5.1%
August	336,075	336,070	342,310	341,443	378,365	343,719	335,749	346,962	(11,213)	-3.2%	(7,970)	-2.3%
September	300,877	317,039	344,280	351,394	365,040	335,338	308,779	325,473	(16,694)	-5.1%	(26,559)	-7.9%
October	256,714	277,970	310,005	289,432	305,381	286,215	285,697	291,117	(5,420)	-1.9%	(518)	-0.2%
November	218,319	222,114	226,892	245,978	260,669	242,645	247,320	252,296	(4,976)	-2.0%	4,675	1.9%
December	235,178	254,403	278,784	274,069	288,203	271,632	264,423	276,962	(12,539)	-4.5%	(7,209)	-2.7%
January	200,001	238,144	224,971	236,825	236,592	251,817	233,295	247,248	(13,953)	-5.6%	(18,522)	-7.4%
February	221,878	233,050	255,092	249,799	254,967	227,442	258,768	246,446	12,322	5.0%	31,326	13.8%
March	258,279	265,273	298,449	309,745	310,967	277,855	142,786	289,234	(146,448)	-50.6%	(135,069)	-48.6%
April	273,333	264,284	287,960	301,000	287,038	275,513	49,924	307,485	(257,561)	-83.8%	(225,589)	-81.9%
May	286,043	290,428	280,547	299,539	305,590	294,377	76,626	324,618	(247,992)	-76.4%	(217,751)	-74.0%
June	313,347	308,247	339,755	359,361	357,595	318,248	178,050	386,573	(208,523)	-53.9%	(140,198)	-44.1%
Totals	3,238,008	3,344,528	3,528,621	3,608,187	3,727,230	3,472,202	2,711,189	3,636,161	(924,972)	-25.4%	(761,013)	-21.9%



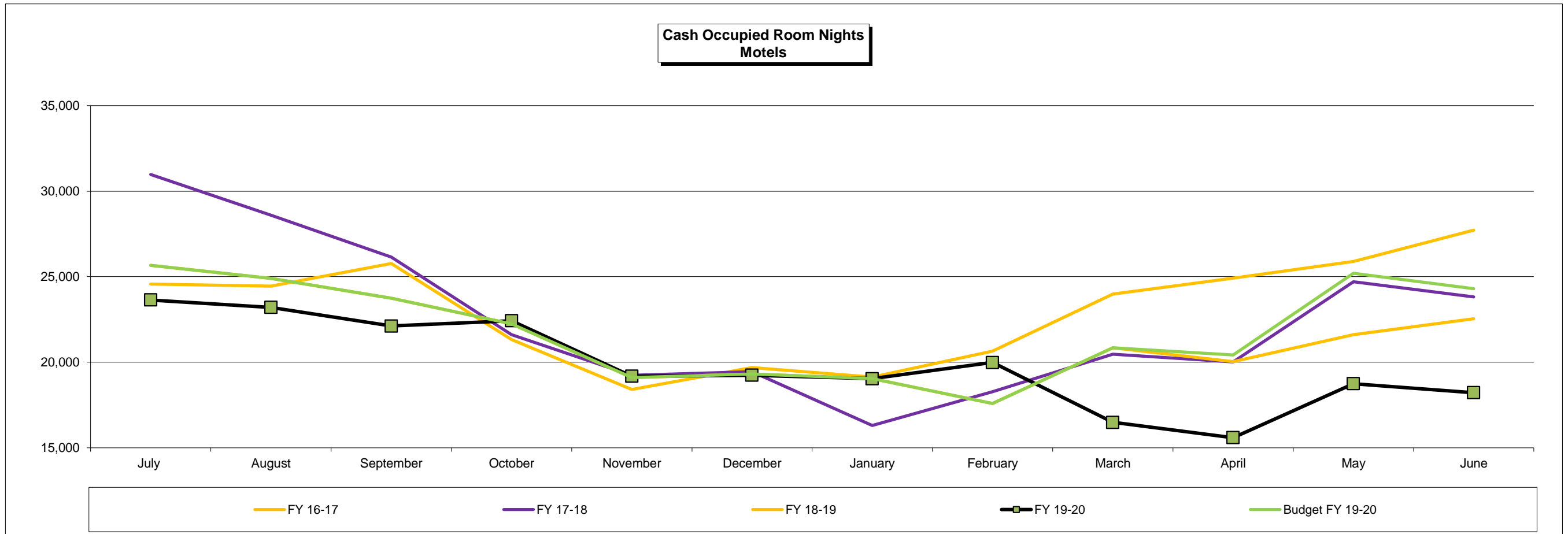
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Hotels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	276,387	269,807	284,759	293,323	312,553	291,494	273,372	285,875	(12,503)	-4.4%	(18,122)	-6.2%
August	269,911	270,447	284,774	285,204	316,080	288,400	278,903	291,735	(12,832)	-4.4%	(9,497)	-3.3%
September	241,162	252,794	282,833	288,769	301,350	277,077	251,406	267,380	(15,974)	-6.0%	(25,671)	-9.3%
October	208,862	226,293	265,627	243,707	261,623	240,526	240,710	245,567	(4,857)	-2.0%	184	0.1%
November	180,627	181,215	193,533	207,243	223,157	204,585	206,993	214,341	(7,348)	-3.4%	2,408	1.2%
December	196,187	208,121	241,352	231,882	247,587	233,189	222,721	238,579	(15,858)	-6.6%	(10,468)	-4.5%
January	166,283	196,543	191,160	197,827	202,279	212,424	194,688	207,822	(13,134)	-6.3%	(17,736)	-8.3%
February	186,758	192,502	218,917	209,421	218,690	193,493	217,587	212,667	4,920	2.3%	24,094	12.5%
March	217,395	218,181	255,737	259,354	266,876	234,769	111,470	246,377	(134,907)	-54.8%	(123,299)	-52.5%
April	227,412	217,116	246,172	251,808	245,060	233,629	27,088	265,529	(238,441)	-89.8%	(206,541)	-88.4%
May	236,344	237,379	236,722	247,278	256,102	246,979	39,363	275,093	(235,730)	-85.7%	(207,616)	-84.1%
June	260,577	249,350	286,757	298,971	304,252	264,134	130,964	333,192	(202,228)	-60.7%	(133,170)	-50.4%
Totals	2,667,905	2,719,748	2,988,343	3,014,787	3,155,609	2,920,699	2,195,265	3,084,157	(888,892)	-28.8%	(725,434)	-24.8%



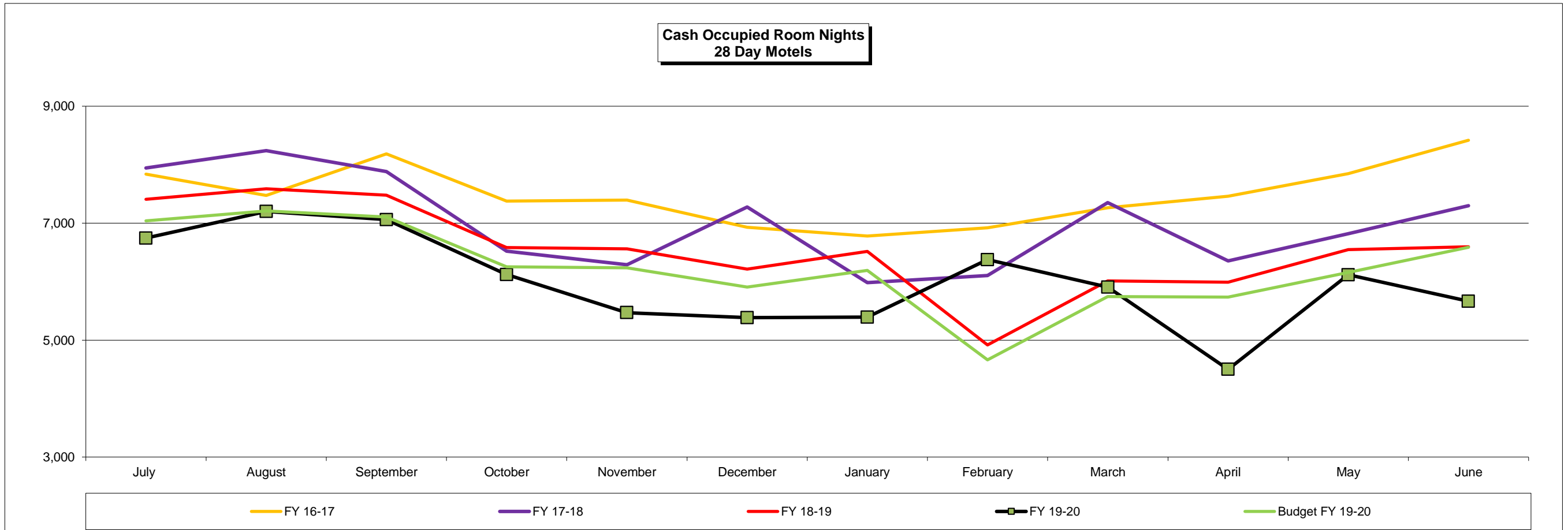
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Motels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	29,067	31,699	23,734	24,571	30,975	25,664	23,636	25,664	(2,028)	-7.9%	(2,028)	-7.9%
August	31,609	31,811	23,953	24,453	28,593	24,907	23,212	24,907	(1,695)	-6.8%	(1,695)	-6.8%
September	28,119	27,473	24,878	25,767	26,151	23,745	22,117	23,745	(1,628)	-6.9%	(1,628)	-6.9%
October	23,308	24,792	22,924	21,329	21,615	22,239	22,427	22,239	188	0.8%	188	0.8%
November	19,042	20,104	16,967	18,411	19,240	19,111	19,179	19,111	68	0.4%	68	0.4%
December	19,634	22,984	19,184	19,686	19,444	19,308	19,238	19,308	(70)	-0.4%	(70)	-0.4%
January	17,187	22,433	18,195	19,137	16,305	19,038	19,038	19,038	-	0.0%	-	0.0%
February	18,253	21,560	18,287	20,657	18,284	17,590	19,984	17,590	2,394	13.6%	2,394	13.6%
March	21,743	22,707	18,838	23,992	20,466	20,846	16,485	20,846	(4,361)	-20.9%	(4,361)	-20.9%
April	23,711	23,303	20,109	24,910	20,023	20,029	15,589	20,423	(4,834)	-23.7%	(4,440)	-22.2%
May	25,612	26,679	19,873	25,900	24,706	21,606	18,741	25,200	(6,459)	-25.6%	(2,865)	-13.3%
June	25,104	26,516	21,915	27,721	23,821	22,542	18,218	24,297	(6,079)	-25.0%	(4,324)	-19.2%
Totals	282,389	302,061	248,857	276,534	269,623	256,625	237,864	262,368	(24,504)	-9.3%	(18,761)	-7.3%



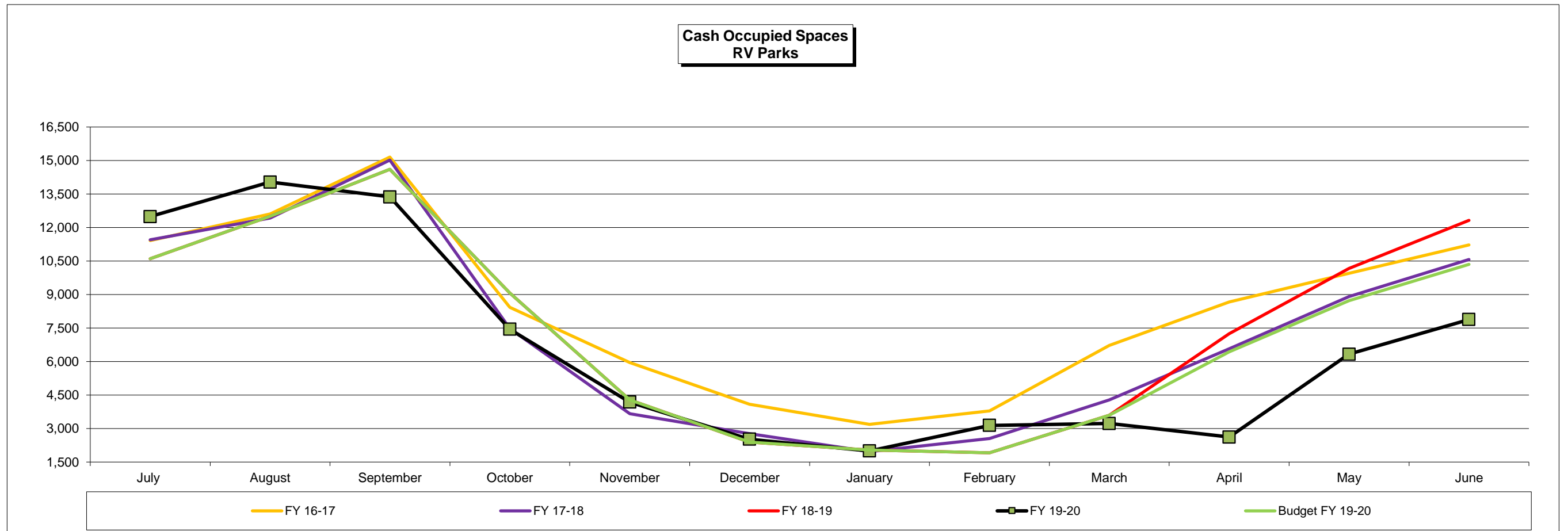
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-28 Day Motels
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	10,426	11,178	9,594	7,839	7,942	7,410	6,744	7,040	(296)	-4.2%	(666)	-9.0%
August	10,718	10,869	9,558	7,474	8,240	7,588	7,200	7,209	(9)	-0.1%	(388)	-5.1%
September	9,858	9,477	10,026	8,183	7,880	7,479	7,061	7,105	(44)	-0.6%	(418)	-5.6%
October	8,746	9,061	9,102	7,376	6,521	6,584	6,120	6,255	(135)	-2.2%	(464)	-7.0%
November	7,858	8,125	8,006	7,393	6,288	6,562	5,470	6,234	(764)	-12.3%	(1,092)	-16.6%
December	7,897	9,048	7,260	6,931	7,277	6,216	5,384	5,905	(521)	-8.8%	(832)	-13.4%
January	7,598	8,388	7,959	6,780	5,983	6,518	5,391	6,192	(801)	-12.9%	(1,127)	-17.3%
February	7,828	8,070	7,822	6,922	7,800	4,917	6,375	4,662	1,713	36.7%	1,458	29.7%
March	8,795	7,527	8,767	7,262	7,349	6,011	5,907	5,744	163	2.8%	(104)	-1.7%
April	8,613	7,426	9,138	7,460	6,355	5,991	4,500	5,735	(1,235)	-21.5%	(1,491)	-24.9%
May	8,807	8,714	8,968	7,846	6,820	6,547	6,117	6,155	(38)	-0.6%	(430)	-6.6%
June	9,301	9,020	8,547	8,418	7,299	6,594	5,666	6,587	(921)	-14.0%	(928)	-14.1%
Totals	106,445	106,903	104,747	89,884	84,059	78,417	71,935	74,823	(2,888)	-3.9%	(6,482)	-8.3%



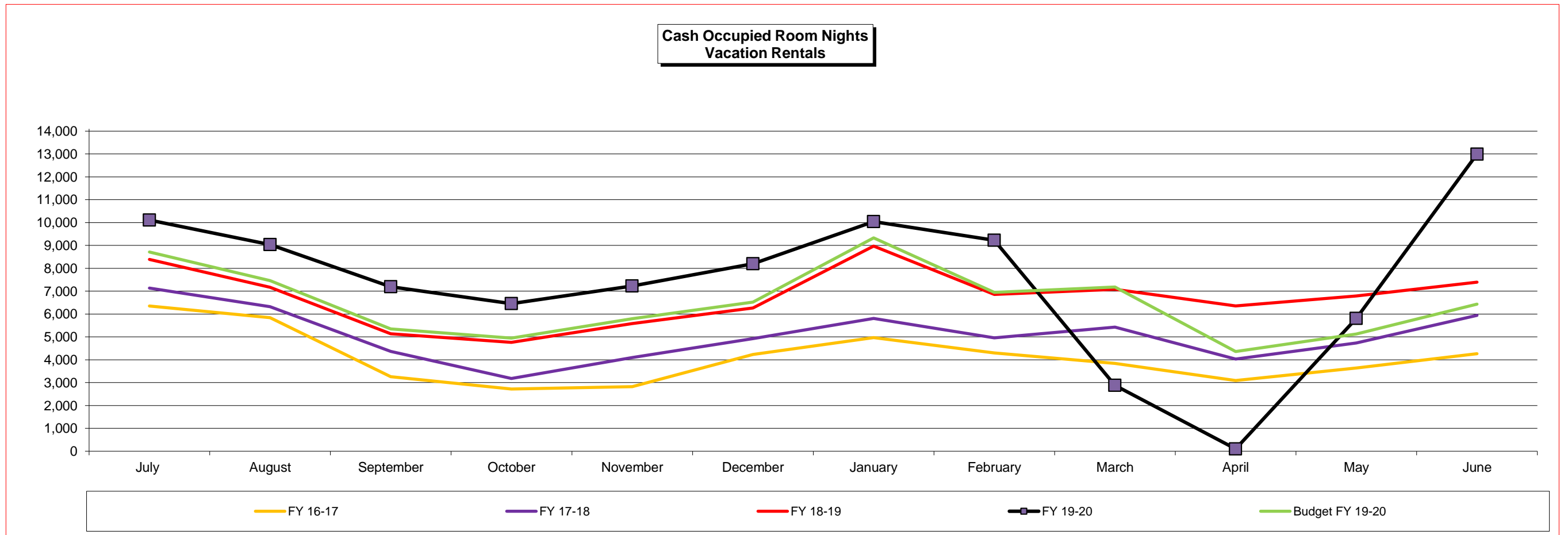
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Spaces-RV Parks
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	8,931	10,967	9,374	11,413	11,446	10,598	12,491	10,598	1,893	17.9%	1,893	17.9%
August	11,313	10,800	11,548	12,606	12,418	12,507	14,036	12,507	1,529	12.2%	1,529	12.2%
September	12,068	12,548	14,432	15,153	15,019	14,606	13,372	14,606	(1,234)	-8.4%	(1,234)	-8.4%
October	7,716	7,387	7,491	8,423	7,472	9,066	7,446	9,066	(1,620)	-17.9%	(1,620)	-17.9%
November	4,789	4,005	3,769	5,951	3,664	4,278	4,181	4,278	(97)	-2.3%	(97)	-2.3%
December	3,430	2,799	2,325	4,089	2,770	2,397	2,520	2,397	123	5.1%	123	5.1%
January	2,426	2,851	2,238	3,188	1,967	2,040	1,997	2,040	(43)	-2.1%	(43)	-2.1%
February	2,408	3,153	2,815	3,794	2,554	1,915	3,138	1,915	1,223	63.9%	1,223	63.9%
March	3,717	5,294	5,298	6,724	4,280	3,601	3,224	3,601	(377)	-10.5%	(377)	-10.5%
April	6,568	7,249	7,095	8,673	6,567	7,248	2,617	6,436	(3,819)	-59.3%	(4,631)	-63.9%
May	7,820	7,775	8,700	9,949	8,907	10,168	6,331	8,729	(2,398)	-27.5%	(3,837)	-37.7%
June	7,908	9,289	10,791	11,217	10,564	12,326	7,881	10,353	(2,472)	-23.9%	(4,445)	-36.1%
Totals	79,094	84,117	85,876	101,180	87,628	90,750	79,234	86,526	(7,292)	-8.4%	(11,516)	-12.7%



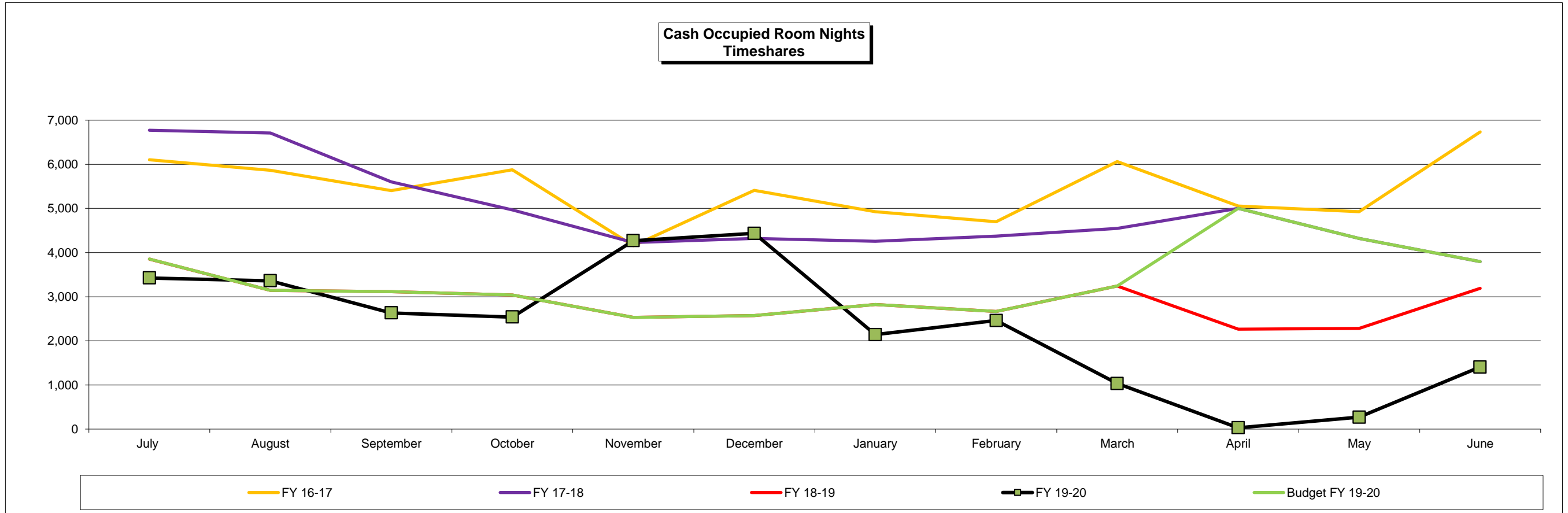
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Vacation Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	4,787	4,261	3,999	6,351	7,135	8,383	10,105	8,718	1,387	15.9%	1,722	20.5%
August	4,338	4,322	4,024	5,844	6,325	7,174	9,037	7,461	1,576	21.1%	1,863	26.0%
September	1,311	992	1,418	3,257	4,365	5,141	7,197	5,347	1,850	34.6%	2,056	40.0%
October	427	467	530	2,720	3,181	4,761	6,455	4,951	1,504	30.4%	1,694	35.6%
November	406	401	613	2,824	4,093	5,578	7,227	5,801	1,426	24.6%	1,649	29.6%
December	1,643	1,770	1,885	4,236	4,929	6,266	8,202	6,517	1,685	25.9%	1,936	30.9%
January	1,113	1,301	1,522	4,969	5,803	8,972	10,040	9,331	709	7.6%	1,068	11.9%
February	935	1,100	1,812	4,304	4,960	6,861	9,223	6,946	2,277	32.8%	2,362	34.4%
March	512	465	2,632	3,839	5,431	7,086	2,881	7,187	(4,306)	-59.9%	(4,205)	-59.3%
April	351	506	2,201	3,094	4,031	6,352	101	4,360	(4,259)	-97.7%	(6,251)	-98.4%
May	625	498	3,288	3,641	4,734	6,795	5,803	5,120	683	13.3%	(992)	-14.6%
June	1,332	1,429	4,477	4,268	5,944	7,396	12,996	6,429	6,567	102.1%	5,600	75.7%
Totals	17,780	17,512	28,401	49,347	60,931	80,765	89,267	78,168	11,099	14.2%	8,502	10.5%



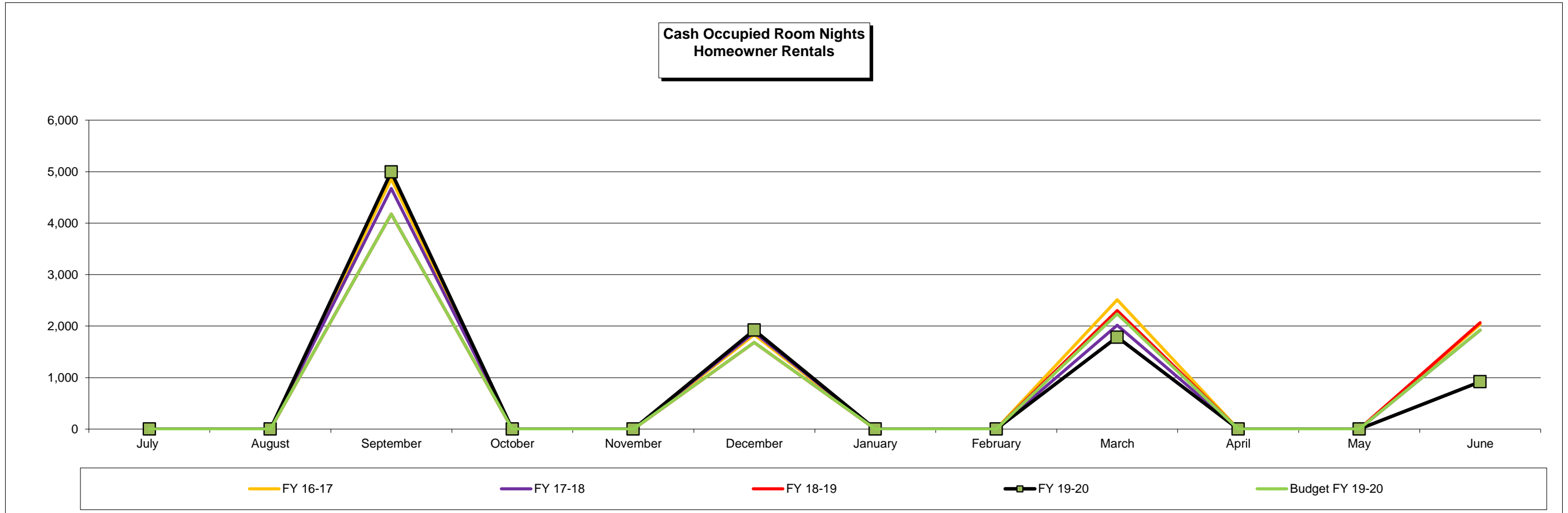
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Timeshares
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19		
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%	
July	8,366	9,594	8,116	6,105	6,772	3,852	3,424	3,852	(428)	-11.1%	(428)	-11.1%
August	8,186	7,821	8,453	5,862	6,709	3,143	3,361	3,143	218	6.9%	218	6.9%
September	8,359	10,149	4,861	5,405	5,602	3,113	2,632	3,113	(481)	-15.5%	(481)	-15.5%
October	7,655	9,970	4,331	5,877	4,969	3,039	2,539	3,039	(500)	-16.5%	(500)	-16.5%
November	5,597	8,264	4,004	4,156	4,227	2,531	4,270	2,531	1,739	68.7%	1,739	68.7%
December	6,387	7,315	4,312	5,411	4,318	2,572	4,436	2,572	1,864	72.5%	1,864	72.5%
January	5,394	6,628	3,897	4,924	4,255	2,825	2,141	2,825	(684)	-24.2%	(684)	-24.2%
February	5,696	6,665	5,439	4,701	4,374	2,666	2,461	2,666	(205)	-7.7%	(205)	-7.7%
March	6,117	8,937	3,915	6,064	4,547	3,241	1,034	3,241	(2,207)	-68.1%	(2,207)	-68.1%
April	6,678	8,684	3,245	5,055	5,002	2,264	29	5,002	(4,973)	-99.4%	(2,235)	-98.7%
May	6,835	9,383	2,996	4,925	4,321	2,282	271	4,321	(4,050)	-93.7%	(2,011)	-88.1%
June	9,125	10,375	5,050	6,734	3,795	3,191	1,406	3,795	(2,389)	-63.0%	(1,785)	-55.9%
Totals	84,395	103,785	58,619	65,219	58,891	34,719	28,004	40,100	(12,096)	-30.2%	(6,715)	-19.3%



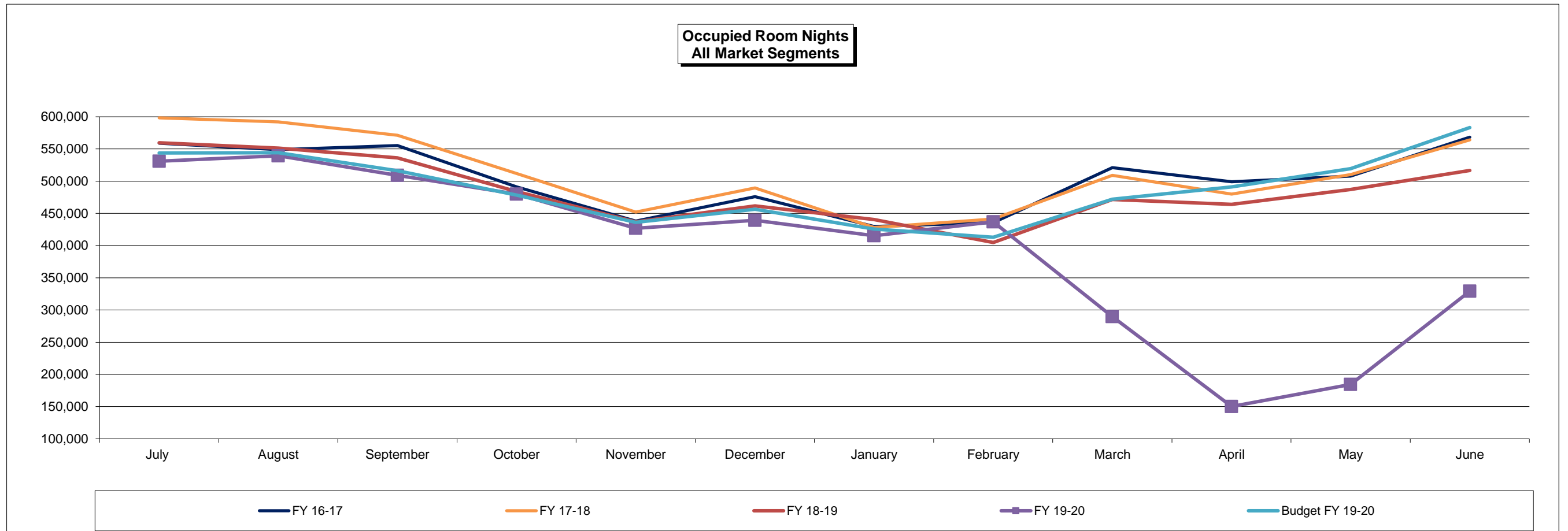
**Reno-Sparks Convention and Visitors Authority
Cash Occupied Rooms-Homeowner Rentals
Trend**

Month	Actual						Budget	Variance from Budget		Variance from FY 18-19	
	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Amount	%	Amount	%
July	-	-	-	-	-	-	-	-	0.0%	-	0.0%
August	-	-	-	-	-	-	-	-	0.0%	-	0.0%
September	-	3,606	5,832	4,860	4,673	4,177	4,994	817	19.6%	817	19.6%
October	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	2,366	2,466	1,834	1,878	1,684	1,922	238	14.1%	238	14.1%
January	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	2,162	3,262	2,510	2,018	2,301	1,785	(453)	-20.2%	(516)	-22.4%
April	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	2,268	2,218	2,032	1,920	2,065	919	(1,001)	-52.1%	(1,146)	-55.5%
Totals	-	10,402	13,778	11,236	10,489	10,227	9,620	(399)	-4.0%	(607)	-5.9%



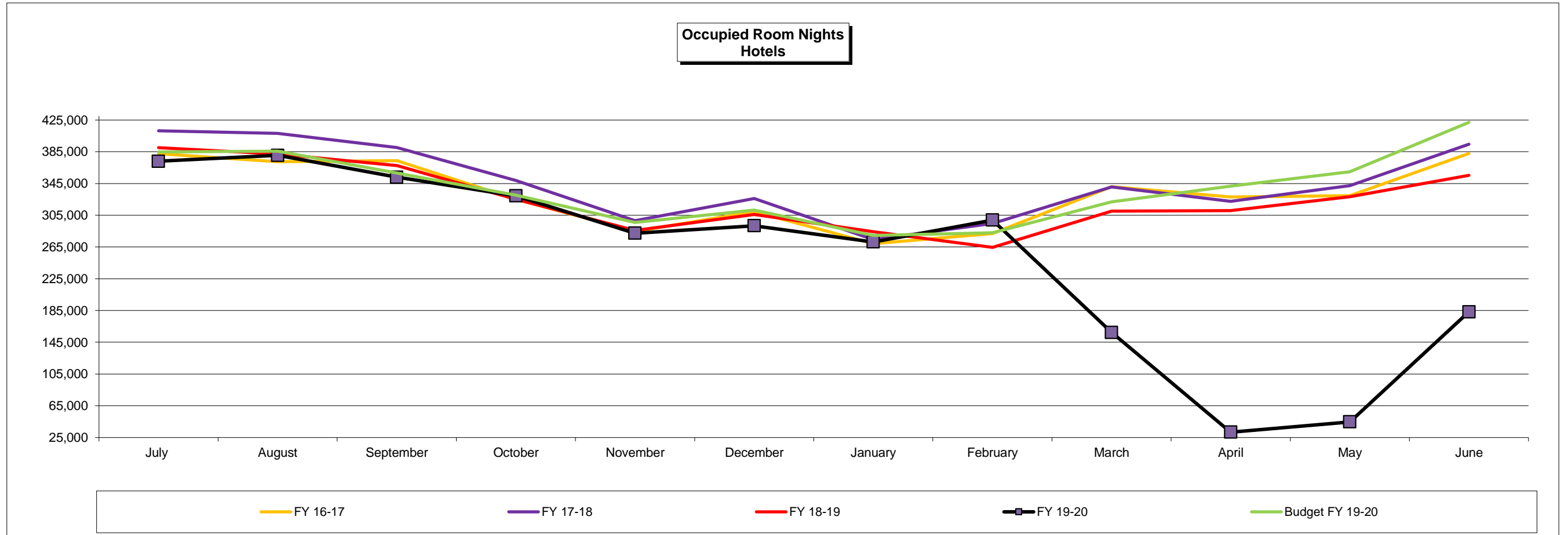
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Consolidated Summary
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget FY 19-20	Variance from Budget		Variance from FY 18-19		
				FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%	
July	529,220	532,560	533,061	558,932	598,303	559,625	531,028	543,598	(12,570)	-2.3%	(28,597)	-5.1%
August	532,551	530,095	531,622	548,907	591,815	551,515	539,449	544,145	(4,696)	-0.9%	(12,066)	-2.2%
September	490,994	498,961	538,200	555,329	571,095	536,269	509,046	516,351	(7,305)	-1.4%	(27,223)	-5.1%
October	440,343	461,911	499,815	491,289	511,826	483,734	480,021	478,239	1,782	0.4%	(3,713)	-0.8%
November	390,984	400,324	405,085	438,248	451,999	436,662	426,923	435,998	(9,075)	-2.1%	(9,739)	-2.2%
December	411,024	434,190	461,879	475,810	489,652	461,499	439,175	456,290	(17,115)	-3.8%	(22,324)	-4.8%
January	376,196	420,430	402,010	429,629	428,069	440,561	415,410	425,510	(10,100)	-2.4%	(25,151)	-5.7%
February	382,620	402,632	437,603	435,728	441,422	404,774	436,826	412,905	23,921	5.8%	32,052	7.9%
March	436,577	449,343	491,853	520,869	508,940	471,663	289,802	472,045	(182,243)	-38.6%	(181,861)	-38.6%
April	441,992	437,895	476,563	499,243	479,824	464,116	150,199	490,914	(340,715)	-69.4%	(313,917)	-67.6%
May	481,152	479,544	476,722	507,723	510,342	487,166	184,576	519,570	(334,994)	-64.5%	(302,590)	-62.1%
June	507,148	496,475	544,683	568,328	563,983	516,516	329,228	583,236	(254,008)	-43.6%	(187,288)	-36.3%
Totals	5,420,801	5,544,360	5,799,096	6,030,035	6,147,270	5,814,100	4,731,683	5,878,801	(1,147,118)	-19.5%	(1,082,417)	-18.6%



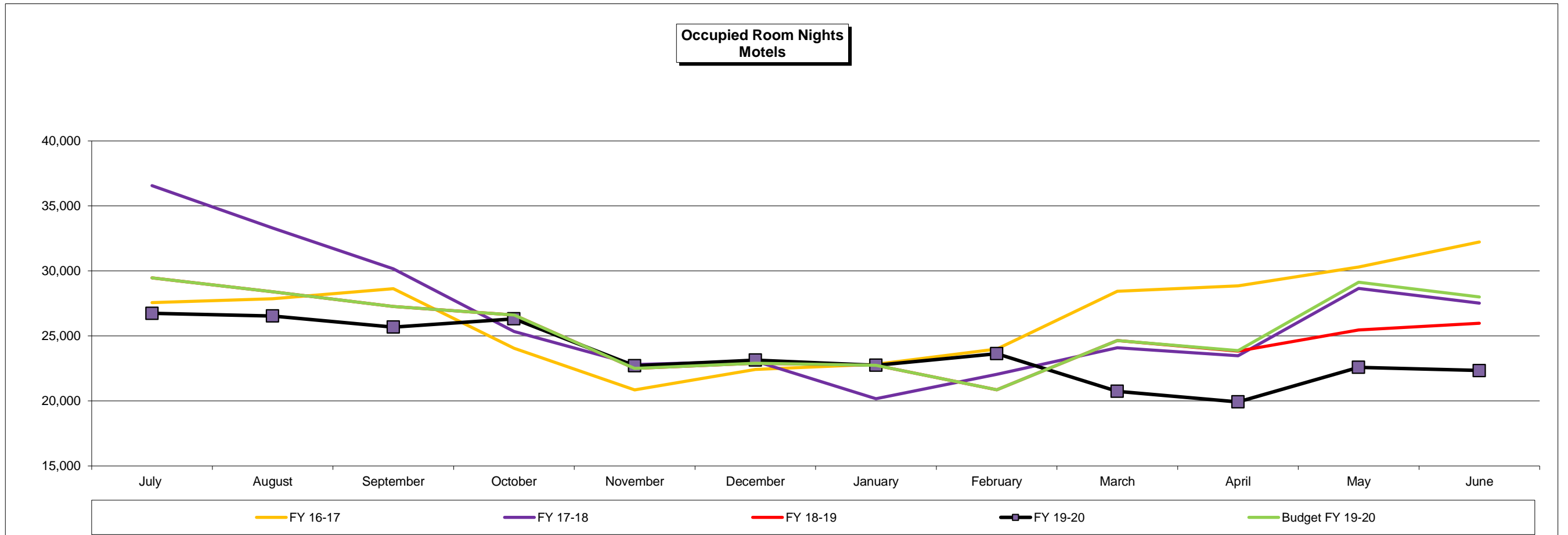
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Hotels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	359,838	362,033	370,419	382,595	411,428	390,141	373,085	384,740	(11,655)	-3.0%	(17,056)	-4.4%
August	355,017	360,316	368,837	372,443	408,173	382,258	380,564	385,824	(5,260)	-1.4%	(1,694)	-0.4%
September	326,953	336,206	367,631	373,818	390,243	367,585	352,969	358,122	(5,153)	-1.4%	(14,616)	-4.0%
October	282,313	304,419	341,319	324,988	348,719	325,246	329,364	330,408	(1,044)	-0.3%	4,118	1.3%
November	248,696	258,954	264,286	284,554	298,287	285,936	282,421	295,802	(13,381)	-4.5%	(3,515)	-1.2%
December	266,480	281,864	310,182	309,705	326,218	306,045	291,824	311,607	(19,783)	-6.3%	(14,221)	-4.6%
January	239,790	272,877	255,360	269,174	274,404	284,174	271,333	279,608	(8,275)	-3.0%	(12,841)	-4.5%
February	255,205	266,502	293,831	282,154	294,598	264,555	298,947	282,857	16,090	5.7%	34,392	13.0%
March	295,038	295,348	332,256	340,869	340,788	310,261	157,500	321,947	(164,447)	-51.1%	(152,761)	-49.2%
April	297,856	287,575	319,724	328,053	322,475	310,917	31,703	341,798	(310,095)	-90.7%	(279,214)	-89.8%
May	327,874	318,016	317,282	329,610	342,265	328,278	44,699	359,957	(315,258)	-87.6%	(283,579)	-86.4%
June	355,428	335,964	375,000	382,891	394,524	355,330	183,439	422,099	(238,660)	-56.5%	(171,891)	-48.4%
Totals	3,610,488	3,680,074	3,916,127	3,980,854	4,152,122	3,910,726	2,997,848	4,074,769	(1,076,921)	-26.4%	(912,878)	-23.3%



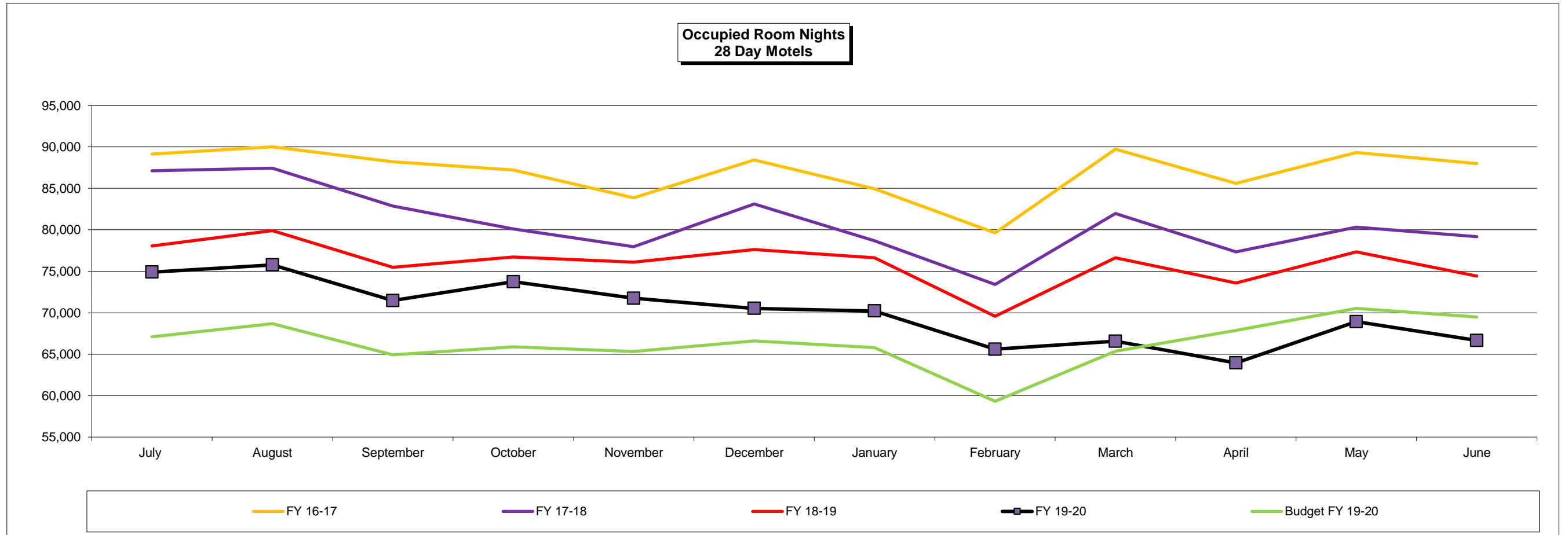
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	34,154	37,230	27,748	27,566	36,562	29,468	26,742	29,468	(2,726)	-9.3%	(2,726)	-9.3%
August	36,130	38,087	27,735	27,859	33,292	28,390	26,538	28,390	(1,852)	-6.5%	(1,852)	-6.5%
September	32,543	33,008	28,090	28,635	30,166	27,269	25,683	27,269	(1,586)	-5.8%	(1,586)	-5.8%
October	27,803	30,512	25,952	24,047	25,344	26,620	26,310	26,620	(310)	-1.2%	(310)	-1.2%
November	23,565	26,120	19,807	20,851	22,802	22,510	22,706	22,510	196	0.9%	196	0.9%
December	24,746	29,700	22,105	22,418	23,064	22,898	23,142	22,898	244	1.1%	244	1.1%
January	22,362	24,372	21,729	22,825	20,172	22,733	22,750	22,733	17	0.1%	17	0.1%
February	22,913	23,162	21,483	23,995	22,042	20,859	23,633	20,859	2,774	13.3%	2,774	13.3%
March	26,779	24,650	21,835	28,447	24,096	24,657	20,739	24,657	(3,918)	-15.9%	(3,918)	-15.9%
April	28,302	25,400	23,243	28,855	23,477	23,837	19,926	23,877	(3,951)	-16.5%	(3,911)	-16.4%
May	30,580	29,035	22,731	30,309	28,647	25,460	22,580	29,141	(6,561)	-22.5%	(2,880)	-11.3%
June	30,357	29,073	24,873	32,229	27,516	25,984	22,339	27,992	(5,653)	-20.2%	(3,645)	-14.0%
Totals	340,234	350,349	287,331	318,036	317,180	300,685	283,088	306,414	(23,326)	-7.6%	(17,597)	-5.9%



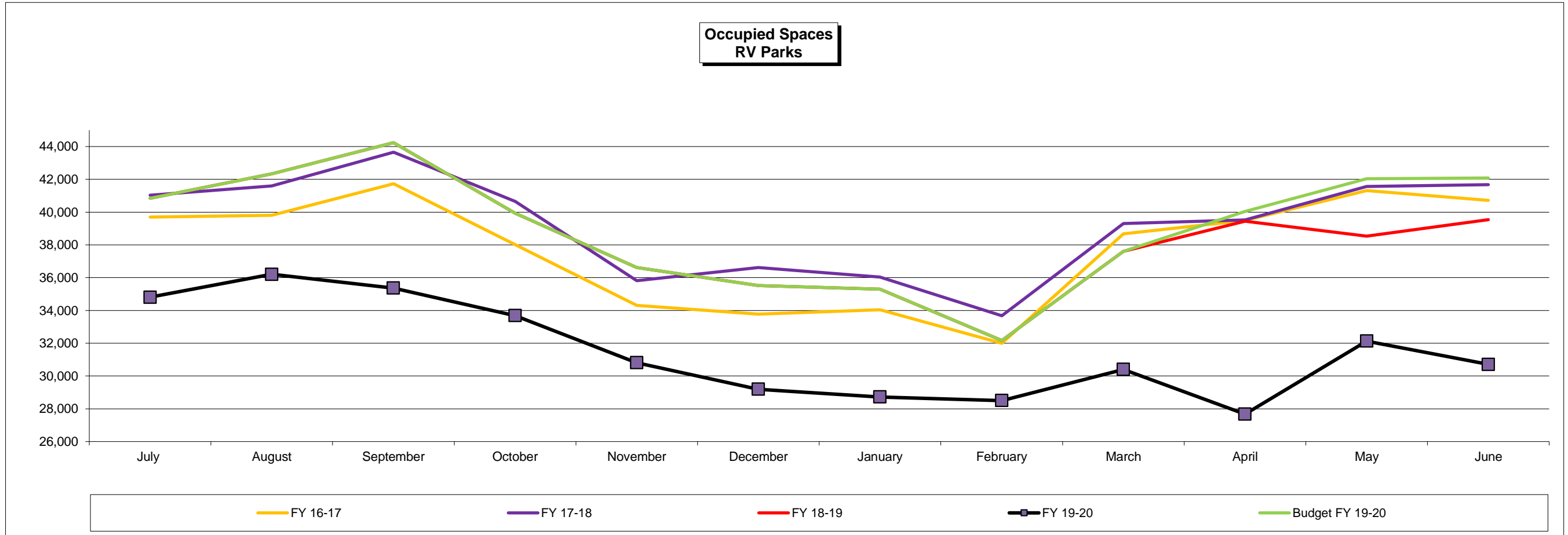
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-28 Day Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget FY 19-20	Variance from Budget		Variance from FY 18-19		
				FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%	
July	78,254	77,783	83,859	89,142	87,126	78,044	74,906	67,083	7,823	11.7%	(3,138)	-4.0%
August	82,724	77,439	81,383	90,013	87,438	79,909	75,771	68,686	7,085	10.3%	(4,138)	-5.2%
September	76,034	70,904	82,100	88,198	82,878	75,487	71,466	64,916	6,550	10.1%	(4,021)	-5.3%
October	79,705	77,692	85,587	87,210	80,104	76,737	73,737	65,890	7,847	11.9%	(3,000)	-3.9%
November	77,168	72,177	80,022	83,858	77,951	76,089	71,765	65,336	6,429	9.8%	(4,324)	-5.7%
December	75,944	76,473	84,667	88,415	83,119	77,622	70,525	66,600	3,925	5.9%	(7,097)	-9.1%
January	74,210	80,907	83,704	84,953	78,688	76,636	70,216	65,792	4,424	6.7%	(6,420)	-8.4%
February	68,290	74,284	80,692	79,637	73,411	69,577	65,611	59,321	6,290	10.6%	(3,966)	-5.7%
March	74,686	80,294	86,867	89,744	81,972	76,622	66,559	65,352	1,207	1.8%	(10,063)	-13.1%
April	72,661	77,138	85,907	85,594	77,359	73,586	63,943	67,873	(3,930)	-5.8%	(9,643)	-13.1%
May	76,576	81,225	85,563	89,342	80,336	77,341	68,922	70,522	(1,600)	-2.3%	(8,419)	-10.9%
June	72,170	78,844	85,835	87,986	79,192	74,437	66,665	69,503	(2,838)	-4.1%	(7,772)	-10.4%
Totals	908,422	925,160	1,006,186	1,044,092	969,574	912,087	840,086	796,874	43,212	5.4%	(72,001)	-7.9%



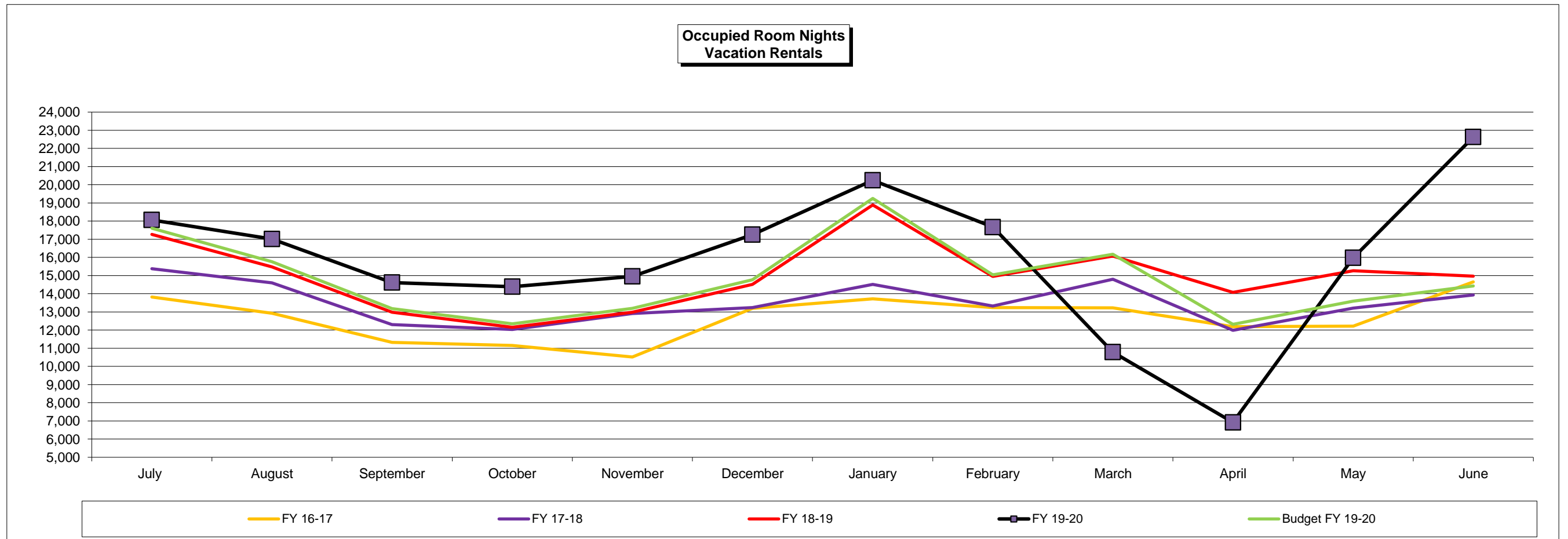
**Reno-Sparks Convention and Visitors Authority
Occupied Spaces-RV Parks
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	35,668	34,223	31,050	39,699	41,037	40,850	34,807	40,850	(6,043)	-14.8%	(6,043)	-14.8%
August	37,779	34,807	32,879	39,805	41,601	42,342	36,208	42,342	(6,134)	-14.5%	(6,134)	-14.5%
September	37,774	36,030	39,642	41,731	43,655	44,237	35,363	44,237	(8,874)	-20.1%	(8,874)	-20.1%
October	34,317	31,586	34,798	38,014	40,650	39,937	33,683	39,937	(6,254)	-15.7%	(6,254)	-15.7%
November	27,691	27,389	29,247	34,309	35,823	36,617	30,807	36,617	(5,810)	-15.9%	(5,810)	-15.9%
December	27,531	26,566	28,033	33,777	36,618	35,516	29,195	35,516	(6,321)	-17.8%	(6,321)	-17.8%
January	25,555	26,435	28,410	34,038	36,030	35,305	28,725	35,305	(6,580)	-18.6%	(6,580)	-18.6%
February	22,330	24,012	27,651	31,997	33,676	32,167	28,503	32,167	(3,664)	-11.4%	(3,664)	-11.4%
March	26,046	29,046	32,881	38,672	39,305	37,611	30,403	37,611	(7,208)	-19.2%	(7,208)	-19.2%
April	28,671	31,168	35,288	39,496	39,523	39,443	27,674	40,047	(12,373)	-30.9%	(11,769)	-29.8%
May	31,583	33,579	37,798	41,318	41,569	38,540	32,127	42,039	(9,912)	-23.6%	(6,413)	-16.6%
June	31,416	30,108	39,422	40,717	41,672	39,538	30,705	42,078	(11,373)	-27.0%	(8,833)	-22.3%
Totals	366,361	364,949	397,099	453,573	471,159	462,103	378,200	468,746	(90,546)	-19.3%	(83,903)	-18.2%



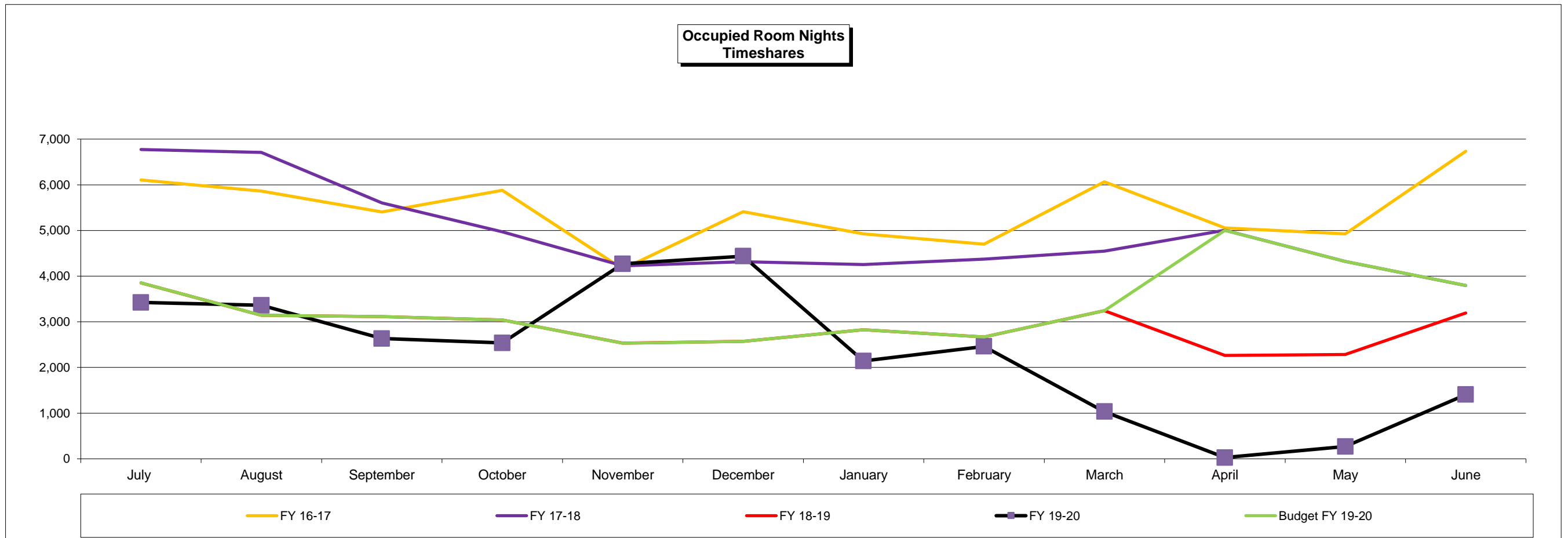
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Vacation Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget FY 19-20	Variance from Budget		Variance from FY 18-19		
				FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%	
July	12,930	11,688	11,869	13,825	15,378	17,270	18,064	17,605	459	2.6%	794	4.6%
August	12,710	11,609	12,335	12,925	14,602	15,473	17,007	15,760	1,247	7.9%	1,534	9.9%
September	9,296	8,232	8,851	11,327	12,298	12,983	14,615	13,189	1,426	10.8%	1,632	12.6%
October	8,461	7,665	7,828	11,153	12,040	12,155	14,388	12,345	2,043	16.5%	2,233	18.4%
November	8,252	7,416	7,719	10,520	12,909	12,979	14,954	13,202	1,752	13.3%	1,975	15.2%
December	9,936	9,436	9,274	13,198	13,245	14,520	17,255	14,771	2,484	16.8%	2,735	18.8%
January	8,882	9,204	8,910	13,715	14,520	18,888	20,245	19,247	998	5.2%	1,357	7.2%
February	8,178	8,004	8,507	13,244	13,321	14,950	17,671	15,035	2,636	17.5%	2,721	18.2%
March	7,876	7,956	9,859	13,225	14,797	16,072	10,782	16,173	(5,391)	-33.3%	(5,290)	-32.9%
April	7,791	7,898	9,156	12,190	11,988	14,069	6,924	12,317	(5,393)	-43.8%	(7,145)	-50.8%
May	7,679	8,292	10,352	12,219	13,204	15,265	15,977	13,590	2,387	17.6%	712	4.7%
June	8,652	8,950	11,365	14,654	13,940	14,965	22,620	14,425	8,195	56.8%	7,655	51.2%
Totals	110,643	106,350	116,025	152,195	162,242	179,589	190,502	177,659	12,843	7.2%	10,913	6.1%



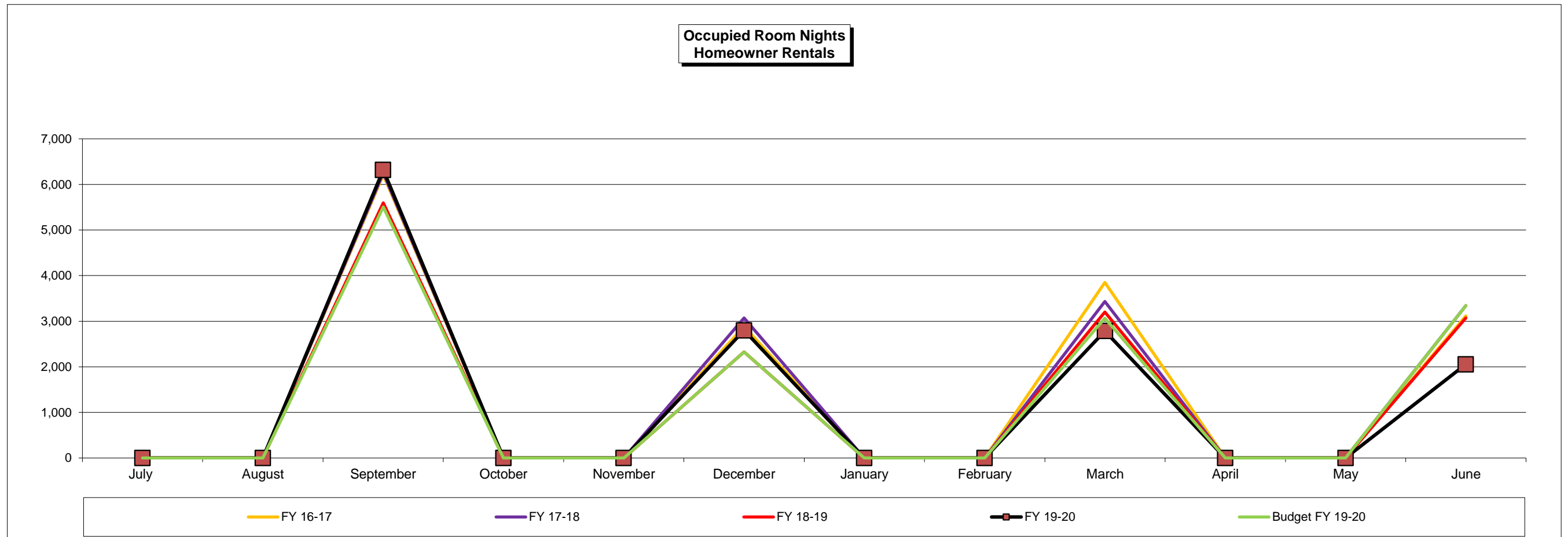
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Timeshares
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget		Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	8,376	9,603	8,116	6,105	6,772	3,852	3,424	3,852	(428)	-11.1%	(428)	-11.1%
August	8,191	7,837	8,453	5,862	6,709	3,143	3,361	3,143	218	6.9%	218	6.9%
September	8,394	10,176	4,861	5,405	5,602	3,113	2,632	3,113	(481)	-15.5%	(481)	-15.5%
October	7,744	10,037	4,331	5,877	4,969	3,039	2,539	3,039	(500)	-16.5%	(500)	-16.5%
November	5,612	8,268	4,004	4,156	4,227	2,531	4,270	2,531	1,739	68.7%	1,739	68.7%
December	6,387	7,318	4,312	5,411	4,318	2,572	4,436	2,572	1,864	72.5%	1,864	72.5%
January	5,397	6,635	3,897	4,924	4,255	2,825	2,141	2,825	(684)	-24.2%	(684)	-24.2%
February	5,704	6,668	5,439	4,701	4,374	2,666	2,461	2,666	(205)	-7.7%	(205)	-7.7%
March	6,152	8,967	3,915	6,064	4,547	3,241	1,034	3,241	(2,207)	-68.1%	(2,207)	-68.1%
April	6,711	8,716	3,245	5,055	5,002	2,264	29	5,002	(4,973)	-99.4%	(2,235)	-98.7%
May	6,860	9,397	2,996	4,925	4,321	2,282	271	4,321	(4,050)	-93.7%	(2,011)	-88.1%
June	9,125	10,381	5,050	6,734	3,795	3,191	1,406	3,795	(2,389)	-63.0%	(1,785)	-55.9%
Totals	84,653	104,003	58,619	65,219	58,891	34,719	28,004	40,100	(12,096)	-30.2%	(6,715)	-19.3%



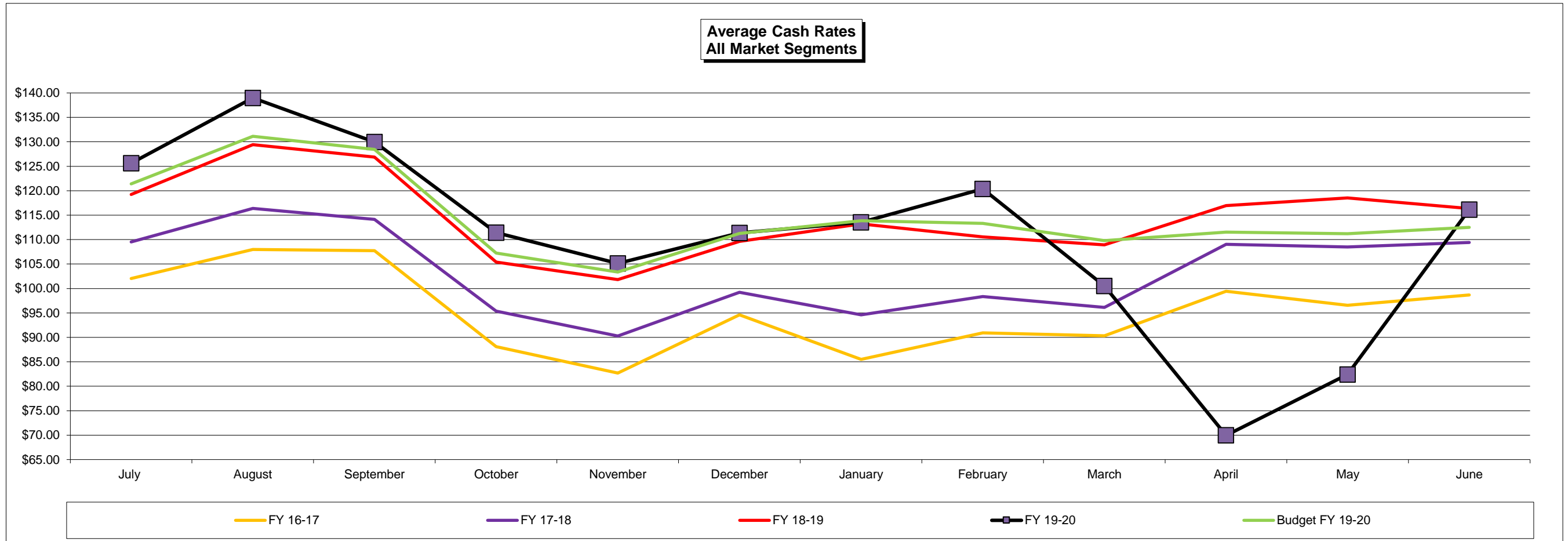
**Reno-Sparks Convention and Visitors Authority
Occupied Rooms-Homeowner Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
August	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
September	-	4,405	7,025	6,215	6,253	5,595	6,318	5,505	813	14.8%	723	12.9%
October	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	2,833	3,306	2,886	3,070	2,326	2,798	2,326	472	20.3%	472	20.3%
January	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	3,082	4,240	3,848	3,435	3,199	2,785	3,064	(279)	-9.1%	(414)	-12.9%
April	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	3,155	3,138	3,117	3,344	3,071	2,054	3,344	(1,290)	-38.6%	(1,017)	-33.1%
Totals	-	13,475	17,709	16,066	16,102	14,191	13,955	14,239	(284)	-2.0%	(236)	-1.7%



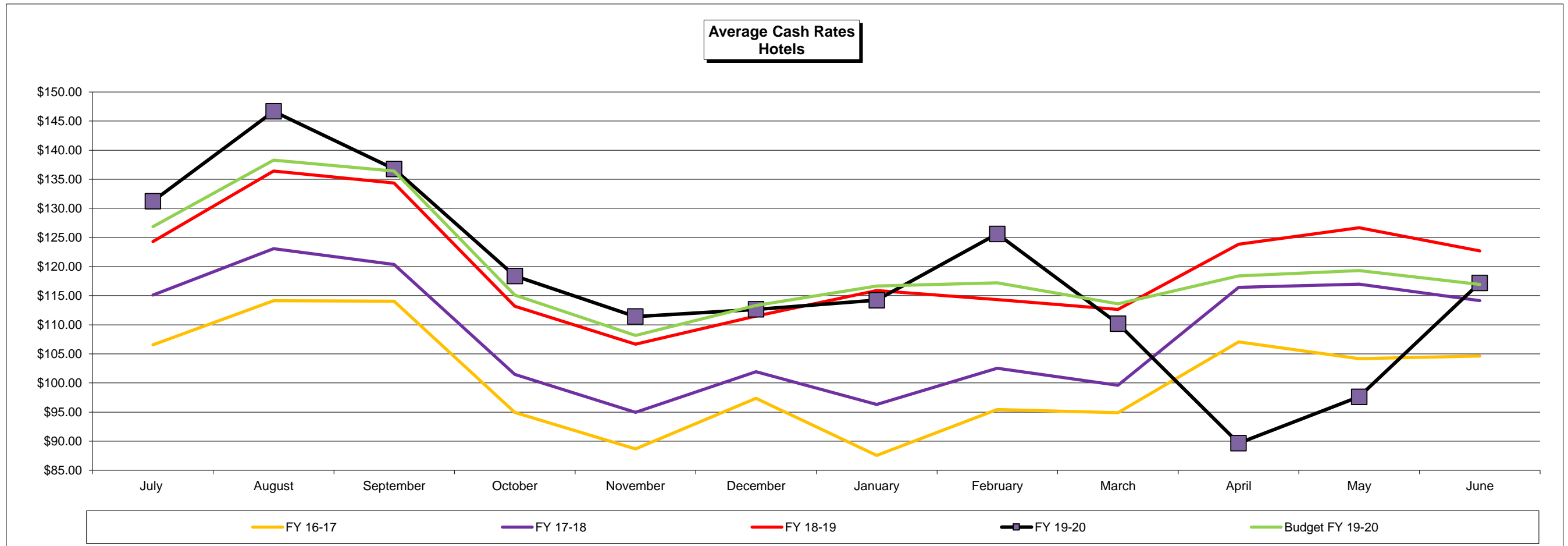
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Consolidated Summary
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual			Budget		Variance from Budget		Variance from FY 18-19	
							FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	\$ 89.43	\$ 89.75	\$ 91.97	\$ 102.05	\$ 109.51	\$ 119.24	\$ 125.64	\$ 121.38	\$ 4.26	3.5%	\$ 6.40	5.4%			
August	\$ 95.61	\$ 96.42	\$ 99.59	\$ 107.98	\$ 116.38	\$ 129.42	\$ 138.98	\$ 131.13	\$ 7.85	6.0%	\$ 9.56	7.4%			
September	\$ 85.98	\$ 85.68	\$ 99.60	\$ 107.72	\$ 114.13	\$ 126.90	\$ 129.98	\$ 128.44	\$ 1.54	1.2%	\$ 3.08	2.4%			
October	\$ 71.25	\$ 72.04	\$ 86.04	\$ 88.09	\$ 95.37	\$ 105.41	\$ 111.40	\$ 107.23	\$ 4.17	3.9%	\$ 5.99	5.7%			
November	\$ 66.69	\$ 66.31	\$ 71.86	\$ 82.70	\$ 90.28	\$ 101.82	\$ 105.13	\$ 103.36	\$ 1.77	1.7%	\$ 3.31	3.3%			
December	\$ 71.77	\$ 75.65	\$ 86.68	\$ 94.63	\$ 99.22	\$ 109.61	\$ 111.38	\$ 111.27	\$ 0.11	0.1%	\$ 1.77	1.6%			
January	\$ 69.85	\$ 77.37	\$ 85.73	\$ 85.48	\$ 94.59	\$ 113.19	\$ 113.51	\$ 113.85	\$ (0.34)	-0.3%	\$ 0.32	0.3%			
February	\$ 73.52	\$ 77.41	\$ 87.90	\$ 90.93	\$ 98.36	\$ 110.54	\$ 120.36	\$ 113.33	\$ 7.03	6.2%	\$ 9.82	8.9%			
March	\$ 69.96	\$ 74.12	\$ 81.71	\$ 90.35	\$ 96.14	\$ 108.90	\$ 100.51	\$ 109.81	\$ (9.30)	-8.5%	\$ (8.39)	-7.7%			
April	\$ 79.41	\$ 83.37	\$ 94.41	\$ 99.45	\$ 109.06	\$ 116.97	\$ 69.95	\$ 111.53	\$ (41.58)	-37.3%	\$ (47.02)	-40.2%			
May	\$ 81.17	\$ 85.93	\$ 92.98	\$ 96.54	\$ 108.47	\$ 118.50	\$ 82.41	\$ 111.21	\$ (28.80)	-25.9%	\$ (36.09)	-30.5%			
June	\$ 77.20	\$ 81.31	\$ 90.93	\$ 98.65	\$ 109.40	\$ 116.35	\$ 116.13	\$ 112.49	\$ 3.64	3.2%	\$ (0.22)	-0.2%			
Totals	\$ 78.88	\$ 81.34	\$ 89.84	\$ 96.29	\$ 104.41	\$ 115.53	\$ 117.28	\$ 115.12	\$ 2.16	1.9%	\$ 1.75	1.5%			



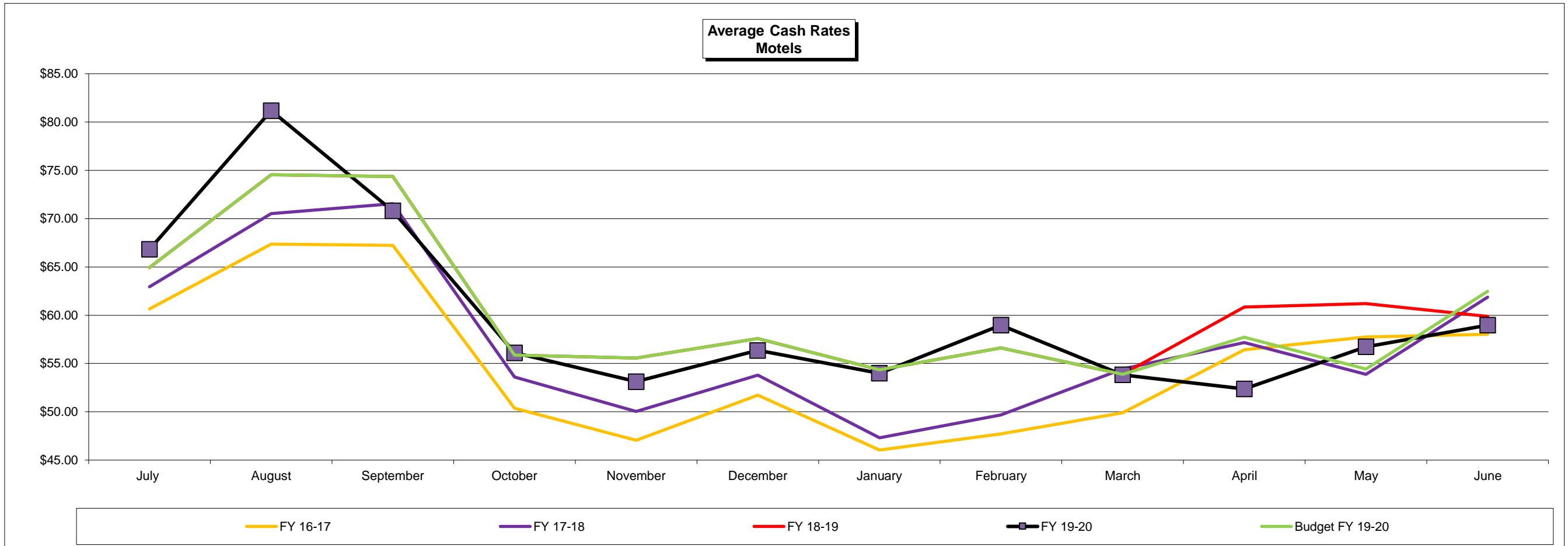
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Hotels
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual FY 16-17		FY 17-18		FY 18-19		FY 19-20		Budget FY 19-20		Variance from Budget		Variance from FY 18-19	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ 96.06		\$ 97.22		\$ 97.15		\$ 106.57		\$ 115.13		\$ 124.29		\$ 131.25		\$ 126.86		\$ 4.39	3.5%	\$ 6.96	5.6%
August	\$ 103.35		\$ 103.98		\$ 106.35		\$ 114.14		\$ 123.08		\$ 136.42		\$ 146.67		\$ 138.29		\$ 8.38	6.1%	\$ 10.25	7.5%
September	\$ 95.71		\$ 93.58		\$ 105.21		\$ 114.08		\$ 120.35		\$ 134.37		\$ 136.77		\$ 136.43		\$ 0.34	0.2%	\$ 2.40	1.8%
October	\$ 79.69		\$ 80.67		\$ 93.38		\$ 94.93		\$ 101.48		\$ 113.17		\$ 118.39		\$ 115.10		\$ 3.29	2.9%	\$ 5.22	4.6%
November	\$ 73.65		\$ 74.17		\$ 77.39		\$ 88.67		\$ 94.96		\$ 106.67		\$ 111.42		\$ 108.17		\$ 3.25	3.0%	\$ 4.75	4.5%
December	\$ 77.07		\$ 79.89		\$ 88.25		\$ 97.38		\$ 101.94		\$ 111.52		\$ 112.66		\$ 113.33		\$ (0.67)	-0.6%	\$ 1.14	1.0%
January	\$ 74.66		\$ 83.72		\$ 90.42		\$ 87.56		\$ 96.33		\$ 115.91		\$ 114.24		\$ 116.66		\$ (2.42)	-2.1%	\$ (1.69)	-1.5%
February	\$ 79.45		\$ 84.72		\$ 92.73		\$ 95.44		\$ 102.52		\$ 114.32		\$ 125.63		\$ 117.20		\$ 8.43	7.2%	\$ 11.31	9.9%
March	\$ 76.40		\$ 80.34		\$ 84.69		\$ 94.88		\$ 99.59		\$ 112.65		\$ 110.21		\$ 113.62		\$ (3.41)	-3.0%	\$ (2.44)	-2.2%
April	\$ 87.31		\$ 92.68		\$ 101.81		\$ 107.06		\$ 116.42		\$ 123.86		\$ 89.66		\$ 118.40		\$ (28.74)	-24.3%	\$ (34.20)	-27.6%
May	\$ 89.30		\$ 95.51		\$ 100.01		\$ 104.19		\$ 117.00		\$ 126.69		\$ 97.62		\$ 119.31		\$ (21.69)	-18.2%	\$ (29.07)	-22.9%
June	\$ 84.51		\$ 88.16		\$ 95.52		\$ 104.62		\$ 114.17		\$ 122.69		\$ 117.20		\$ 116.96		\$ 0.24	0.2%	\$ (5.49)	-4.5%
Totals	\$ 86.00		\$ 88.76		\$ 95.09		\$ 101.75		\$ 109.60		\$ 121.09		\$ 123.59		\$ 120.61		\$ 2.98	2.5%	\$ 2.50	2.1%



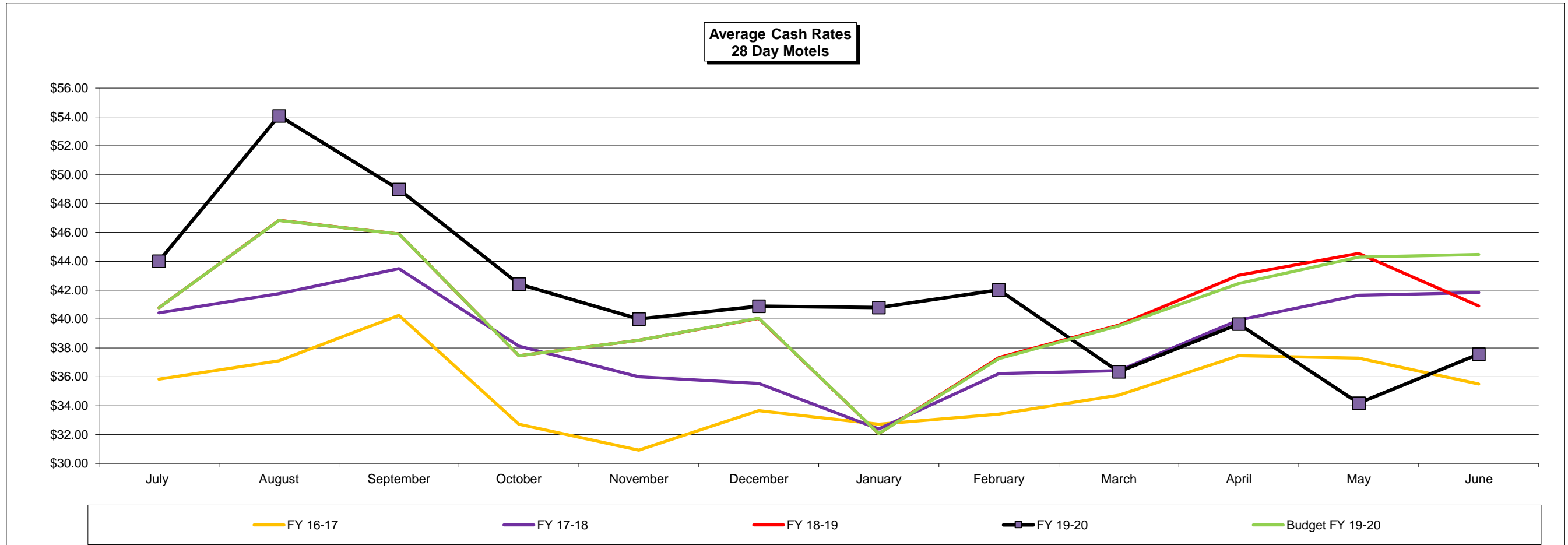
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Motels
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual			Budget		Variance from Budget		Variance from FY 18-19								
							FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%							
July	\$	50.63	\$	52.47	\$	53.90	\$	60.66	\$	62.93	\$	64.92	\$	66.81	\$	64.92	\$	1.89	2.9%	\$	1.89	2.9%
August	\$	60.81	\$	60.40	\$	61.19	\$	67.36	\$	70.51	\$	74.54	\$	81.18	\$	74.54	\$	6.64	8.9%	\$	6.64	8.9%
September	\$	56.95	\$	53.32	\$	61.37	\$	67.23	\$	71.54	\$	74.35	\$	70.80	\$	74.35	\$	(3.55)	-4.8%	\$	(3.55)	-4.8%
October	\$	42.49	\$	44.55	\$	47.22	\$	50.37	\$	53.60	\$	55.88	\$	56.11	\$	55.88	\$	0.23	0.4%	\$	0.23	0.4%
November	\$	42.06	\$	40.75	\$	41.91	\$	47.04	\$	50.03	\$	55.56	\$	53.12	\$	55.56	\$	(2.44)	-4.4%	\$	(2.44)	-4.4%
December	\$	42.86	\$	44.93	\$	47.22	\$	51.72	\$	53.79	\$	57.58	\$	56.36	\$	57.58	\$	(1.22)	-2.1%	\$	(1.22)	-2.1%
January	\$	40.96	\$	43.47	\$	44.16	\$	46.04	\$	47.31	\$	54.35	\$	54.00	\$	54.35	\$	(0.35)	-0.6%	\$	(0.35)	-0.6%
February	\$	43.31	\$	44.18	\$	50.02	\$	47.72	\$	49.67	\$	56.61	\$	58.97	\$	56.61	\$	2.36	4.2%	\$	2.36	4.2%
March	\$	41.36	\$	45.36	\$	46.25	\$	49.91	\$	54.42	\$	53.88	\$	53.82	\$	53.88	\$	(0.06)	-0.1%	\$	(0.06)	-0.1%
April	\$	51.35	\$	51.64	\$	55.10	\$	56.43	\$	57.17	\$	60.83	\$	52.37	\$	57.73	\$	(5.36)	-9.3%	\$	(8.46)	-13.9%
May	\$	52.43	\$	53.33	\$	58.65	\$	57.74	\$	53.89	\$	61.19	\$	56.72	\$	54.42	\$	2.30	4.2%	\$	(4.47)	-7.3%
June	\$	47.71	\$	50.16	\$	53.56	\$	58.02	\$	61.86	\$	59.88	\$	58.96	\$	62.47	\$	(3.51)	-5.6%	\$	(0.92)	-1.5%
Totals	\$	48.80	\$	49.39	\$	52.27	\$	55.70	\$	58.40	\$	61.37	\$	60.70	\$	60.70	\$	-	0.0%	\$	(0.67)	-1.1%



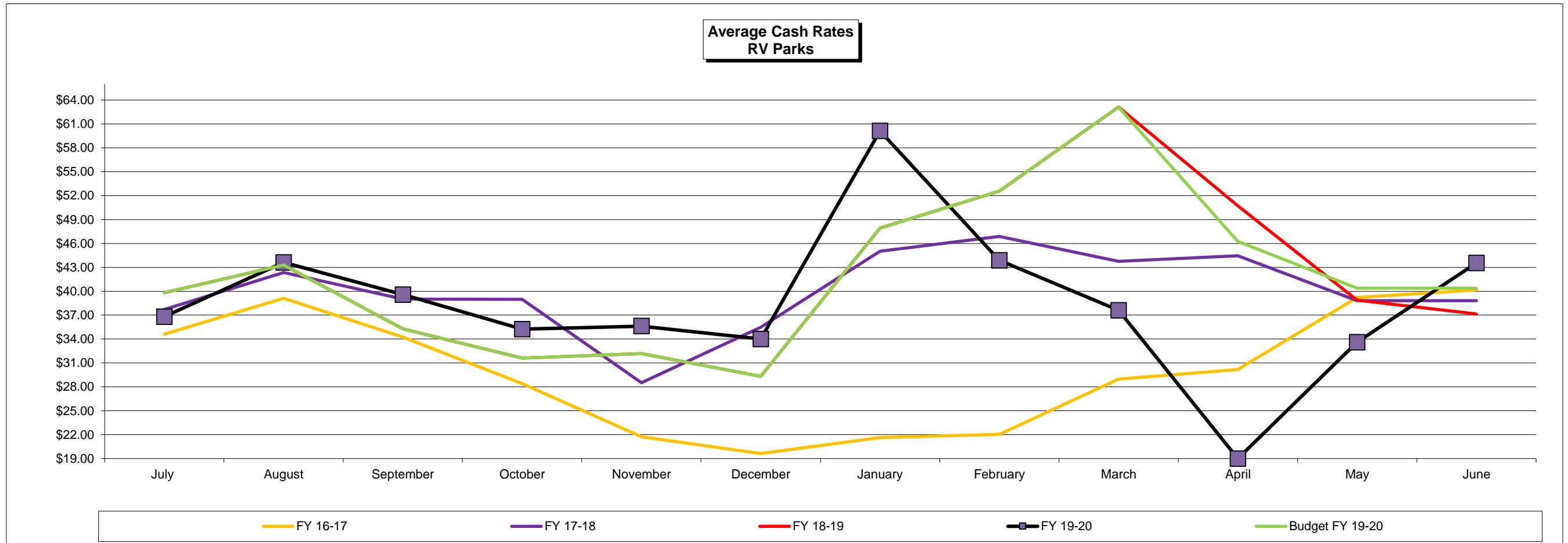
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-28 Day Motels
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual			Budget		Variance from Budget		Variance from FY 18-19	
							FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	\$ 23.73	\$ 26.74	\$ 29.72	\$ 35.84	\$ 40.44	\$ 40.79	\$ 44.01	\$ 40.78	\$ 3.23	7.9%	\$ 3.22	7.9%			
August	\$ 27.99	\$ 30.35	\$ 35.09	\$ 37.11	\$ 41.76	\$ 46.84	\$ 54.08	\$ 46.83	\$ 7.25	15.5%	\$ 7.24	15.5%			
September	\$ 26.77	\$ 26.81	\$ 34.34	\$ 40.26	\$ 43.49	\$ 45.89	\$ 48.98	\$ 45.89	\$ 3.09	6.7%	\$ 3.09	6.7%			
October	\$ 23.59	\$ 24.72	\$ 28.89	\$ 32.71	\$ 38.12	\$ 37.47	\$ 42.43	\$ 37.47	\$ 4.96	13.2%	\$ 4.96	13.2%			
November	\$ 22.51	\$ 24.23	\$ 27.79	\$ 30.92	\$ 36.00	\$ 38.54	\$ 40.01	\$ 38.54	\$ 1.47	3.8%	\$ 1.47	3.8%			
December	\$ 22.47	\$ 24.95	\$ 32.29	\$ 33.65	\$ 35.55	\$ 40.05	\$ 40.90	\$ 40.06	\$ 0.84	2.1%	\$ 0.85	2.1%			
January	\$ 22.51	\$ 25.89	\$ 30.32	\$ 32.72	\$ 32.39	\$ 32.07	\$ 40.80	\$ 32.07	\$ 8.73	27.2%	\$ 8.73	27.2%			
February	\$ 23.21	\$ 26.41	\$ 31.68	\$ 33.41	\$ 36.23	\$ 37.34	\$ 42.02	\$ 37.26	\$ 4.76	12.8%	\$ 4.68	12.5%			
March	\$ 21.87	\$ 26.61	\$ 28.28	\$ 34.73	\$ 36.43	\$ 39.59	\$ 36.36	\$ 39.52	\$ (3.16)	-8.0%	\$ (3.23)	-8.2%			
April	\$ 24.49	\$ 30.22	\$ 30.23	\$ 37.46	\$ 39.94	\$ 43.04	\$ 39.66	\$ 42.47	\$ (2.81)	-6.6%	\$ (3.38)	-7.9%			
May	\$ 28.37	\$ 30.66	\$ 32.18	\$ 37.29	\$ 41.66	\$ 44.55	\$ 34.18	\$ 44.29	\$ (10.11)	-22.8%	\$ (10.37)	-23.3%			
June	\$ 24.41	\$ 26.54	\$ 32.70	\$ 35.51	\$ 41.83	\$ 40.91	\$ 37.57	\$ 44.47	\$ (6.90)	-15.5%	\$ (3.34)	-8.2%			
Totals	\$ 24.47	\$ 27.04	\$ 31.18	\$ 35.24	\$ 38.87	\$ 40.80	\$ 42.17	\$ 41.03	\$ 1.14	2.8%	\$ 1.37	3.4%			



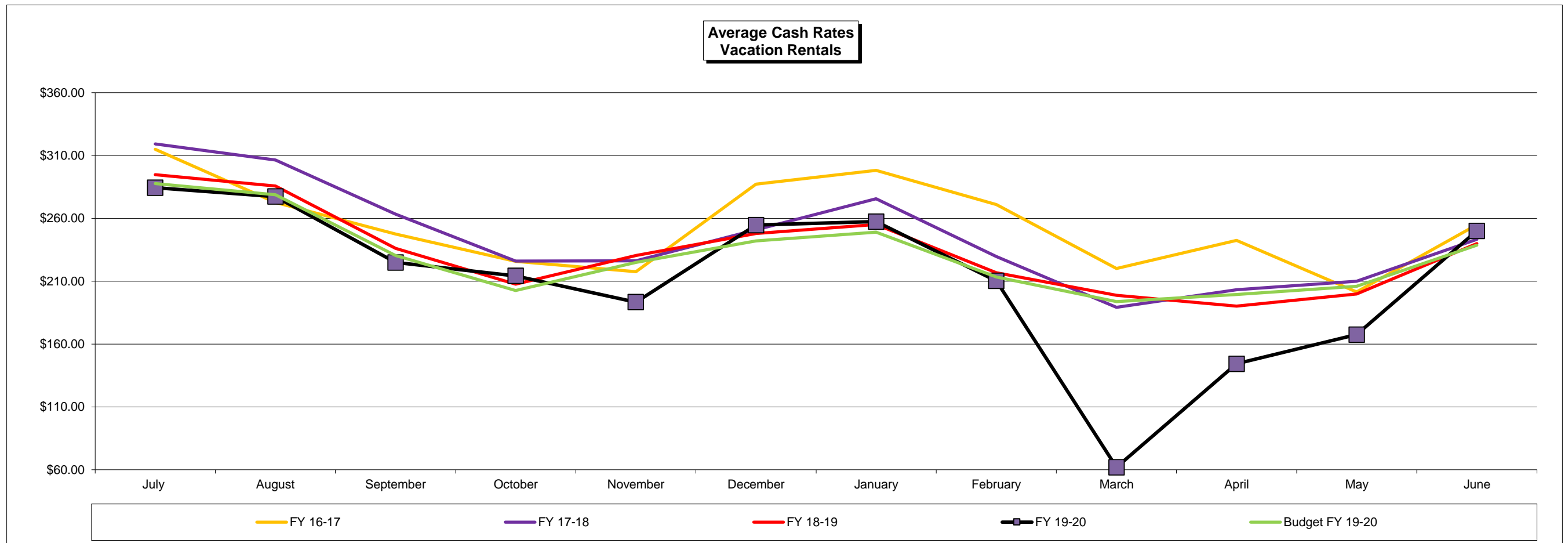
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-RV Parks
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual FY 16-17		FY 17-18		FY 18-19		FY 19-20		Budget FY 19-20		Variance from Budget		Variance from FY 18-19	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ 31.79		\$ 37.88		\$ 32.33		\$ 34.60		\$ 37.70		\$ 39.83		\$ 36.81		\$ 39.83		\$ (3.02)	-7.6%	\$ (3.02)	-7.6%
August	\$ 40.61		\$ 33.17		\$ 39.42		\$ 39.10		\$ 42.36		\$ 43.29		\$ 43.63		\$ 43.29		\$ 0.34	0.8%	\$ 0.34	0.8%
September	\$ 34.06		\$ 32.73		\$ 34.59		\$ 34.23		\$ 39.03		\$ 35.28		\$ 39.57		\$ 35.28		\$ 4.29	12.2%	\$ 4.29	12.2%
October	\$ 25.86		\$ 26.01		\$ 30.18		\$ 28.42		\$ 38.98		\$ 31.61		\$ 35.23		\$ 31.61		\$ 3.62	11.5%	\$ 3.62	11.5%
November	\$ 19.54		\$ 20.38		\$ 22.62		\$ 21.75		\$ 28.52		\$ 32.18		\$ 35.63		\$ 32.18		\$ 3.45	10.7%	\$ 3.45	10.7%
December	\$ 16.77		\$ 19.88		\$ 20.02		\$ 19.63		\$ 35.49		\$ 29.32		\$ 34.00		\$ 29.32		\$ 4.68	16.0%	\$ 4.68	16.0%
January	\$ 20.15		\$ 21.86		\$ 24.07		\$ 21.64		\$ 45.01		\$ 47.91		\$ 60.12		\$ 47.91		\$ 12.21	25.5%	\$ 12.21	25.5%
February	\$ 19.88		\$ 23.49		\$ 27.62		\$ 22.04		\$ 46.88		\$ 52.56		\$ 43.89		\$ 52.56		\$ (8.67)	-16.5%	\$ (8.67)	-16.5%
March	\$ 26.69		\$ 24.72		\$ 26.40		\$ 28.96		\$ 43.75		\$ 63.12		\$ 37.62		\$ 63.12		\$ (25.50)	-40.4%	\$ (25.50)	-40.4%
April	\$ 24.57		\$ 26.55		\$ 28.82		\$ 30.16		\$ 44.46		\$ 50.72		\$ 19.00		\$ 46.27		\$ (27.27)	-58.9%	\$ (31.72)	-62.5%
May	\$ 29.12		\$ 32.93		\$ 34.93		\$ 39.22		\$ 38.81		\$ 38.88		\$ 33.60		\$ 40.39		\$ (6.79)	-16.8%	\$ (5.28)	-13.6%
June	\$ 31.34		\$ 30.88		\$ 34.05		\$ 40.16		\$ 38.81		\$ 37.14		\$ 43.56		\$ 40.39		\$ 3.17	7.8%	\$ 6.42	17.3%
Totals	\$ 29.56		\$ 29.91		\$ 32.17		\$ 32.67		\$ 39.72		\$ 39.89		\$ 38.91		\$ 40.08		\$ (1.17)	-2.9%	\$ (0.98)	-2.4%



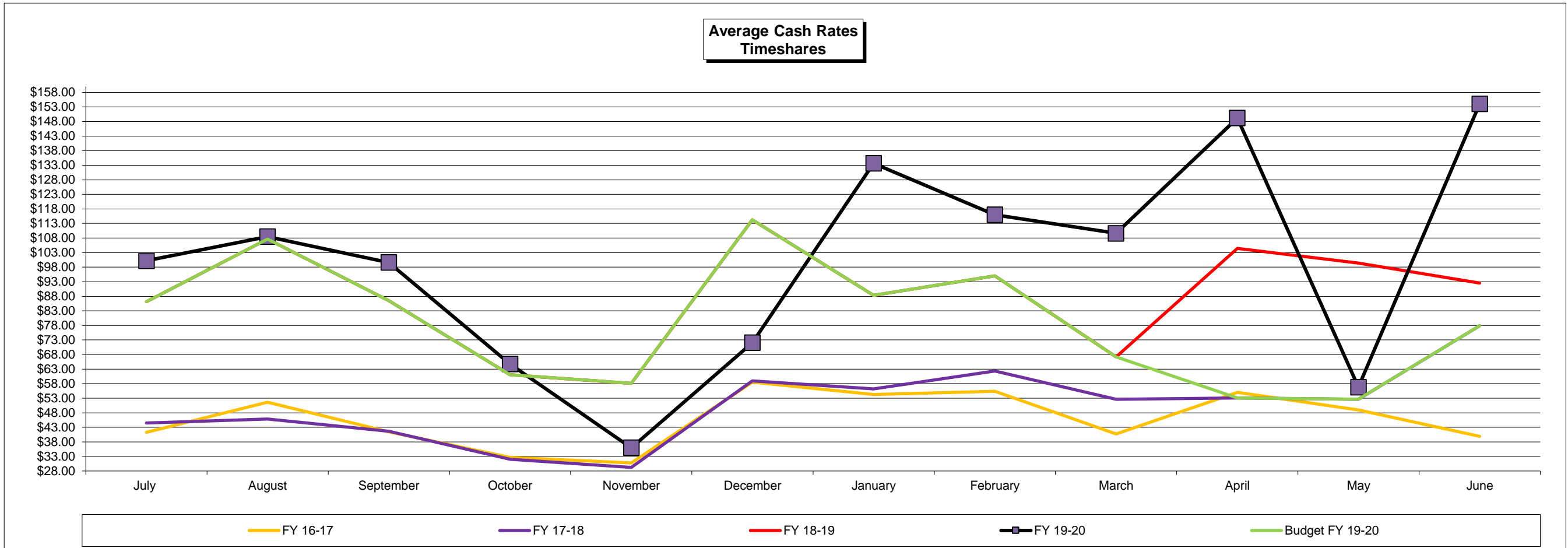
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Vacation Rentals
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual			Budget		Variance from Budget		Variance from FY 18-19	
							FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	\$ 295.33	\$ 322.82	\$ 357.14	\$ 314.93	\$ 319.21	\$ 294.75	\$ 284.40	\$ 287.67	\$ (3.27)	-1.1%	\$ (10.35)	-3.5%			
August	\$ 298.84	\$ 322.71	\$ 335.69	\$ 272.74	\$ 306.45	\$ 285.67	\$ 277.38	\$ 278.80	\$ (1.42)	-0.5%	\$ (8.29)	-2.9%			
September	\$ 258.30	\$ 353.13	\$ 336.81	\$ 247.64	\$ 263.37	\$ 236.07	\$ 224.88	\$ 230.38	\$ (5.50)	-2.4%	\$ (11.19)	-4.7%			
October	\$ 245.49	\$ 270.89	\$ 296.70	\$ 225.79	\$ 226.09	\$ 207.63	\$ 214.26	\$ 202.65	\$ 11.61	5.7%	\$ 6.63	3.2%			
November	\$ 247.14	\$ 286.18	\$ 347.31	\$ 217.59	\$ 226.23	\$ 230.50	\$ 193.34	\$ 224.96	\$ (31.62)	-14.1%	\$ (37.16)	-16.1%			
December	\$ 328.16	\$ 369.42	\$ 436.10	\$ 287.24	\$ 250.96	\$ 247.96	\$ 254.68	\$ 241.98	\$ 12.70	5.2%	\$ 6.72	2.7%			
January	\$ 464.49	\$ 465.06	\$ 449.45	\$ 298.21	\$ 275.56	\$ 255.13	\$ 257.46	\$ 248.99	\$ 8.47	3.4%	\$ 2.33	0.9%			
February	\$ 319.06	\$ 349.38	\$ 365.37	\$ 270.97	\$ 229.54	\$ 216.65	\$ 210.29	\$ 213.36	\$ (3.07)	-1.4%	\$ (6.36)	-2.9%			
March	\$ 274.00	\$ 310.97	\$ 170.01	\$ 220.03	\$ 189.22	\$ 198.78	\$ 62.00	\$ 193.78	\$ (131.78)	-68.0%	\$ (136.78)	-68.8%			
April	\$ 196.08	\$ 224.03	\$ 153.88	\$ 242.50	\$ 203.28	\$ 190.18	\$ 144.28	\$ 199.34	\$ (55.06)	-27.6%	\$ (45.90)	-24.1%			
May	\$ 219.53	\$ 326.93	\$ 145.56	\$ 201.46	\$ 209.95	\$ 199.94	\$ 167.55	\$ 205.90	\$ (38.35)	-18.6%	\$ (32.39)	-16.2%			
June	\$ 261.65	\$ 332.89	\$ 210.81	\$ 254.88	\$ 243.41	\$ 239.95	\$ 250.07	\$ 238.70	\$ 11.37	4.8%	\$ 10.12	4.2%			
Totals	\$ 298.27	\$ 337.00	\$ 281.80	\$ 261.62	\$ 250.66	\$ 236.33	\$ 233.10	\$ 234.89	\$ (1.79)	-0.8%	\$ (3.23)	-1.4%			



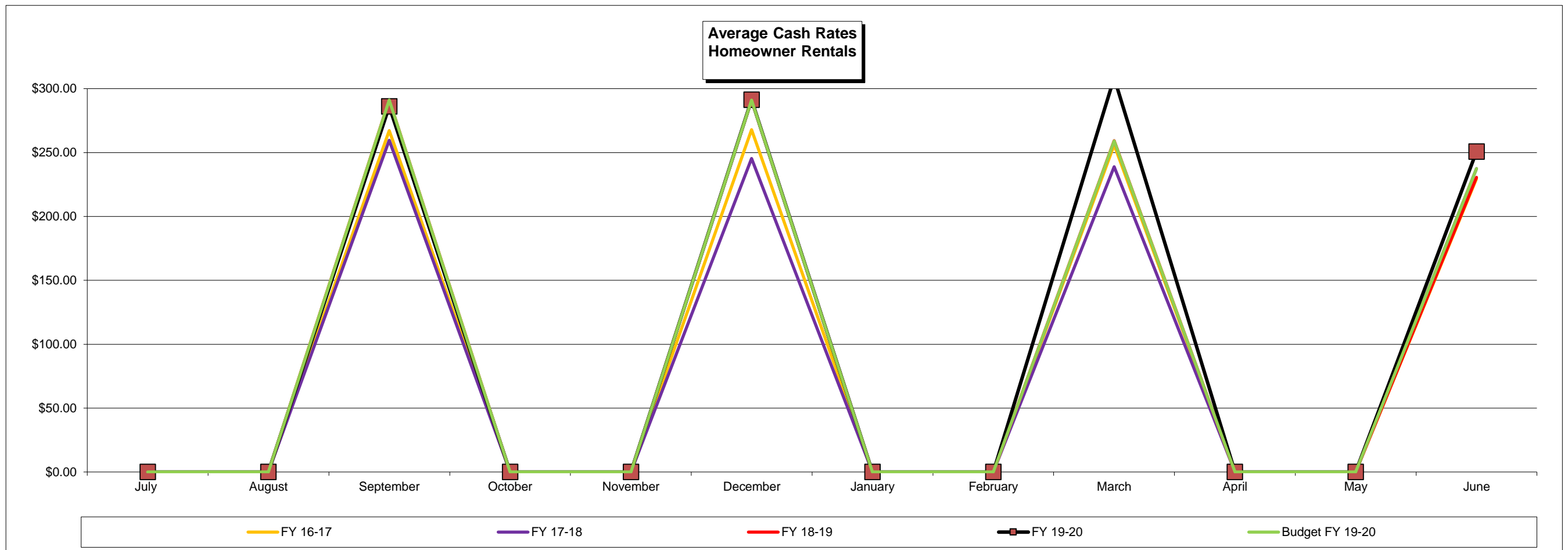
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Timeshares
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual			Budget		Variance from Budget		Variance from FY 18-19	
							FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	\$ 30.65	\$ 32.09	\$ 33.25	\$ 41.23	\$ 44.52	\$ 86.17	\$ 100.18	\$ 86.17	\$ 14.01	16.3%	\$ 14.01	16.3%			
August	\$ 31.38	\$ 35.67	\$ 23.42	\$ 51.58	\$ 45.87	\$ 107.65	\$ 108.46	\$ 107.65	\$ 0.81	0.8%	\$ 0.81	0.8%			
September	\$ 20.68	\$ 17.43	\$ 35.82	\$ 41.44	\$ 41.64	\$ 86.53	\$ 99.59	\$ 86.53	\$ 13.06	15.1%	\$ 13.06	15.1%			
October	\$ 19.09	\$ 12.48	\$ 32.24	\$ 32.64	\$ 32.01	\$ 61.03	\$ 64.69	\$ 61.03	\$ 3.66	6.0%	\$ 3.66	6.0%			
November	\$ 15.23	\$ 9.04	\$ 23.92	\$ 30.77	\$ 29.23	\$ 58.09	\$ 35.95	\$ 58.09	\$ (22.14)	-38.1%	\$ (22.14)	-38.1%			
December	\$ 22.50	\$ 18.83	\$ 51.78	\$ 58.52	\$ 58.97	\$ 114.25	\$ 72.02	\$ 114.25	\$ (42.23)	-37.0%	\$ (42.23)	-37.0%			
January	\$ 21.17	\$ 16.73	\$ 56.37	\$ 54.24	\$ 56.21	\$ 88.30	\$ 133.62	\$ 88.30	\$ 45.32	51.3%	\$ 45.32	51.3%			
February	\$ 27.37	\$ 16.10	\$ 40.39	\$ 55.38	\$ 62.34	\$ 95.01	\$ 115.98	\$ 95.01	\$ 20.97	22.1%	\$ 20.97	22.1%			
March	\$ 21.27	\$ 15.16	\$ 50.11	\$ 40.72	\$ 52.63	\$ 67.16	\$ 109.63	\$ 67.16	\$ 42.47	63.2%	\$ 42.47	63.2%			
April	\$ 28.81	\$ 20.28	\$ 60.47	\$ 54.99	\$ 53.09	\$ 104.42	\$ 149.22	\$ 53.09	\$ 96.13	181.1%	\$ 44.80	42.9%			
May	\$ 22.84	\$ 18.92	\$ 58.08	\$ 48.96	\$ 52.64	\$ 99.39	\$ 56.79	\$ 52.64	\$ 4.15	7.9%	\$ (42.60)	-42.9%			
June	\$ 16.45	\$ 18.85	\$ 36.36	\$ 39.88	\$ 77.87	\$ 92.51	\$ 154.08	\$ 77.87	\$ 76.21	97.9%	\$ 61.57	66.6%			
Totals	\$ 23.22	\$ 19.30	\$ 39.07	\$ 45.64	\$ 49.57	\$ 87.70	\$ 90.28	\$ 76.68	\$ 13.60	17.7%	\$ 2.58	2.9%			



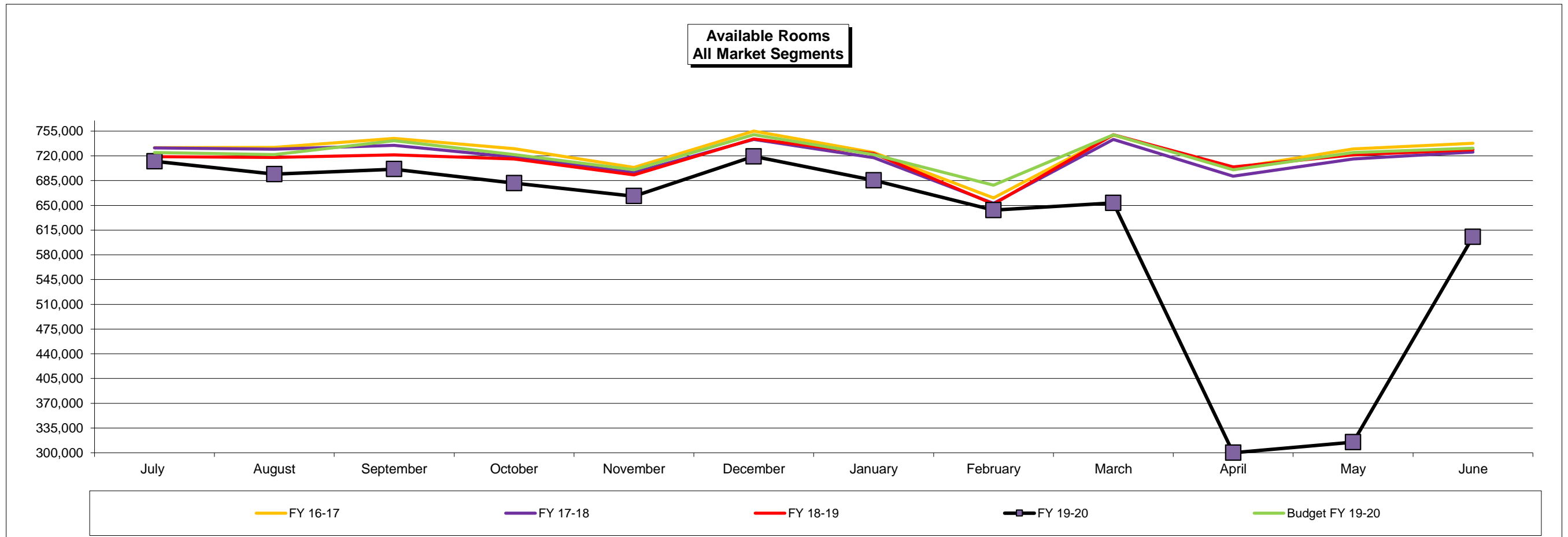
**Reno-Sparks Convention and Visitors Authority
Average Cash Rates-Homeowner Rentals
Trend**

Month	FY 13-14		FY 14-15		FY 15-16		Actual FY 16-17		FY 17-18		FY 18-19		FY 19-20		Budget FY 19-20		Variance from Budget		Variance from FY 18-19	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
July	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
August	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
September	\$ -		\$ 235.81		\$ 258.81		\$ 267.12		\$ 259.60		\$ 291.00		\$ 286.14		\$ 291.00		\$ (4.86)	-1.7%	\$ (4.86)	-1.7%
October	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
November	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
December	\$ -		\$ 217.46		\$ 257.00		\$ 267.87		\$ 245.28		\$ 291.03		\$ 291.39		\$ 291.03		\$ 0.36	0.1%	\$ 0.36	0.1%
January	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
February	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
March	\$ -		\$ 227.73		\$ 252.70		\$ 256.03		\$ 238.98		\$ 259.34		\$ 308.53		\$ 259.14		\$ 49.39	19.1%	\$ 49.19	19.0%
April	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
May	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	0.0%	\$ -	0.0%
June	\$ -		\$ 242.97		\$ 249.72		\$ 229.45		\$ 237.32		\$ 230.62		\$ 250.66		\$ 237.32		\$ 13.34	5.6%	\$ 20.04	8.7%
Totals	\$ -		\$ 231.52		\$ 255.58		\$ 257.95		\$ 248.99		\$ 271.69		\$ 287.95		\$ 273.60		\$ 14.35	5.2%	\$ 16.26	6.0%



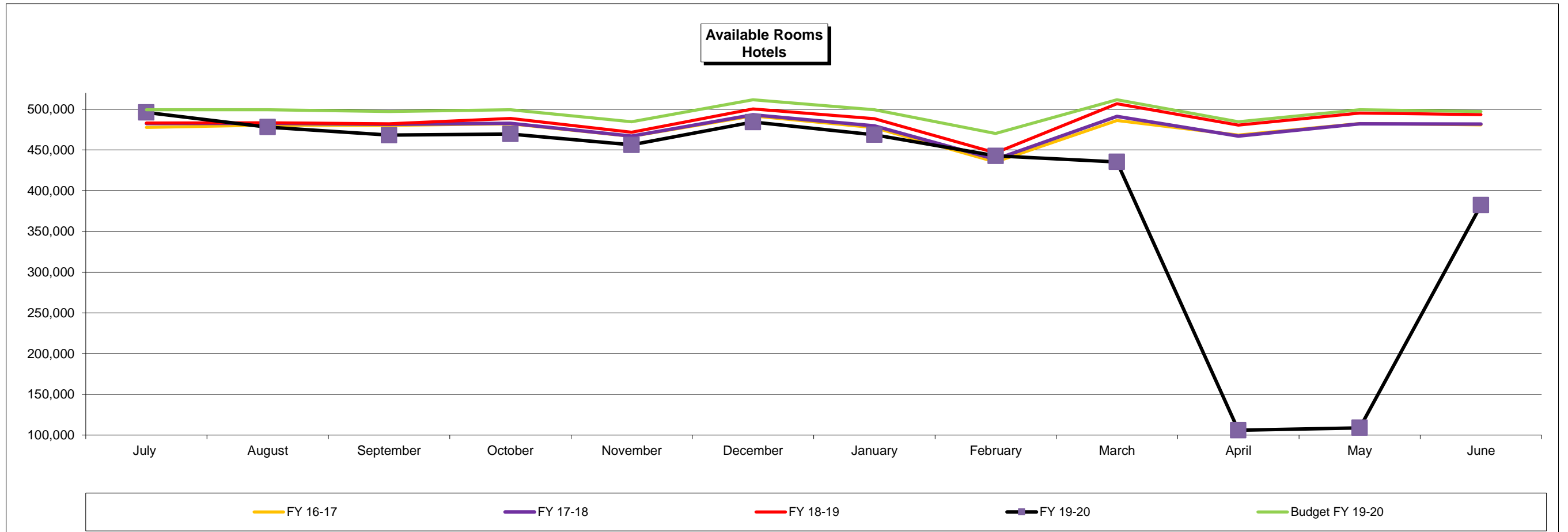
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Consolidated Summary
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 19-20				Amount	%	Amount	%
July	744,241	729,570	721,835	731,702	731,201	718,901	712,349	724,678	(12,329)	-1.7%	(6,552)	-0.9%	
August	744,264	726,198	719,719	732,118	729,381	717,933	694,199	721,950	(27,751)	-3.8%	(23,734)	-3.3%	
September	739,470	736,938	740,540	744,788	734,903	721,601	701,251	741,370	(40,119)	-5.4%	(20,350)	-2.8%	
October	734,229	721,834	720,713	730,300	718,089	715,635	681,532	721,950	(40,418)	-5.6%	(34,103)	-4.8%	
November	705,433	693,243	699,173	703,727	696,359	693,249	663,051	700,260	(37,209)	-5.3%	(30,198)	-4.4%	
December	738,961	743,518	762,491	755,047	743,272	743,974	719,297	749,980	(30,683)	-4.1%	(24,677)	-3.3%	
January	720,369	720,095	722,837	724,611	717,408	723,307	685,580	721,950	(36,370)	-5.0%	(37,727)	-5.2%	
February	656,764	653,041	680,113	660,509	652,882	651,781	643,246	678,570	(35,324)	-5.2%	(8,535)	-1.3%	
March	734,466	741,067	749,754	749,479	743,181	749,932	653,497	749,810	(96,313)	-12.8%	(96,435)	-12.9%	
April	705,176	695,316	701,381	702,683	691,245	704,232	300,007	700,260	(400,253)	-57.2%	(404,225)	-57.4%	
May	736,949	717,597	725,039	729,877	715,560	721,578	314,996	724,678	(409,682)	-56.5%	(406,582)	-56.3%	
June	724,331	721,209	737,442	737,904	725,572	728,588	605,567	730,760	(125,193)	-17.1%	(123,021)	-16.9%	
Totals	8,684,653	8,599,626	8,681,037	8,702,745	8,599,053	8,590,711	7,374,572	8,666,216	(1,291,644)	-14.9%	(1,216,139)	-14.2%	



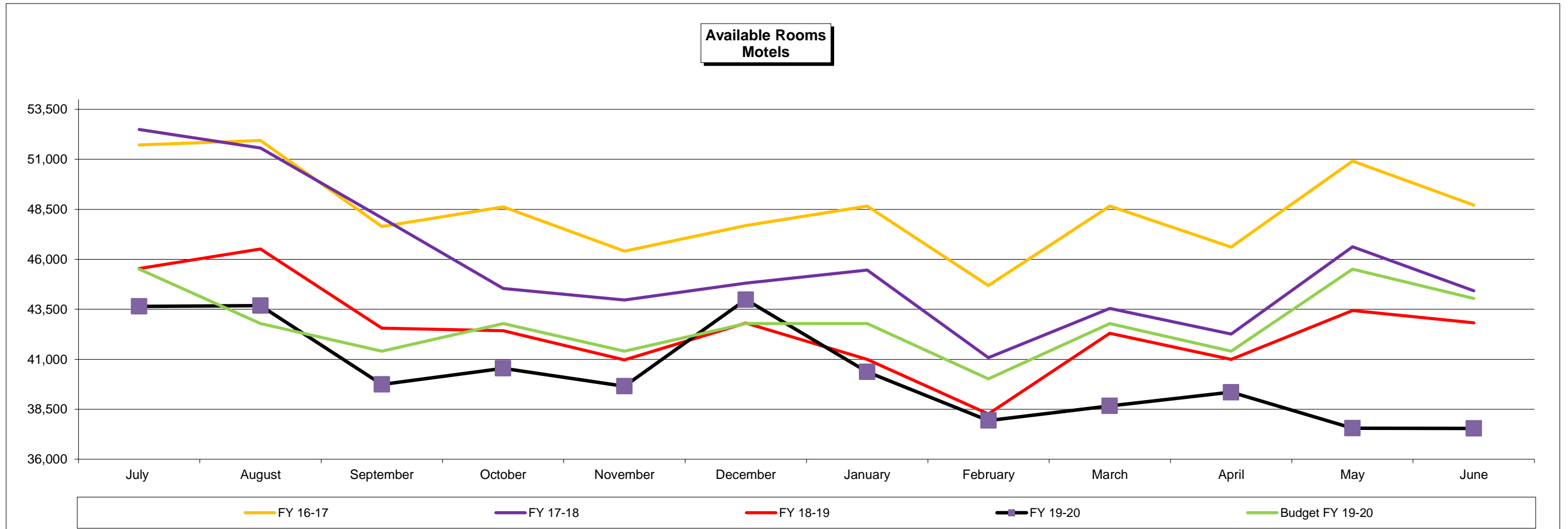
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Hotels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19			Amount	%	Amount	%
July	466,505	461,820	476,648	477,574	482,483	482,901	496,070	499,246	(3,176)	-0.6%	13,169	2.7%
August	466,941	460,821	473,553	480,488	482,700	483,397	478,028	499,246	(21,218)	-4.3%	(5,369)	-1.1%
September	461,736	461,660	474,780	480,295	481,380	482,185	468,164	497,130	(28,966)	-5.8%	(14,021)	-2.9%
October	460,554	462,007	476,276	482,218	482,804	488,570	469,650	499,246	(29,596)	-5.9%	(18,920)	-3.9%
November	444,851	443,373	461,221	466,801	467,125	471,897	456,234	484,740	(28,506)	-5.9%	(15,663)	-3.3%
December	470,861	468,956	500,313	491,812	493,157	500,191	484,162	511,636	(27,474)	-5.4%	(16,029)	-3.2%
January	458,443	459,431	475,560	477,480	479,579	488,332	468,724	499,246	(30,522)	-6.1%	(19,608)	-4.0%
February	419,160	416,364	447,873	435,274	438,526	446,503	442,757	470,234	(27,477)	-5.8%	(3,746)	-0.8%
March	470,992	467,443	486,905	486,334	491,315	506,759	435,298	511,636	(76,338)	-14.9%	(71,461)	-14.1%
April	447,775	446,319	463,114	468,275	467,068	480,679	105,937	484,740	(378,803)	-78.1%	(374,742)	-78.0%
May	471,547	456,085	476,921	482,408	481,998	495,250	108,950	499,246	(390,296)	-78.2%	(386,300)	-78.0%
June	466,357	455,383	476,421	480,731	481,774	493,534	382,254	497,130	(114,876)	-23.1%	(111,280)	-22.5%
Totals	5,505,722	5,459,662	5,689,585	5,709,690	5,729,909	5,820,198	4,796,228	5,953,476	(1,157,248)	-19.4%	(1,023,970)	-17.6%



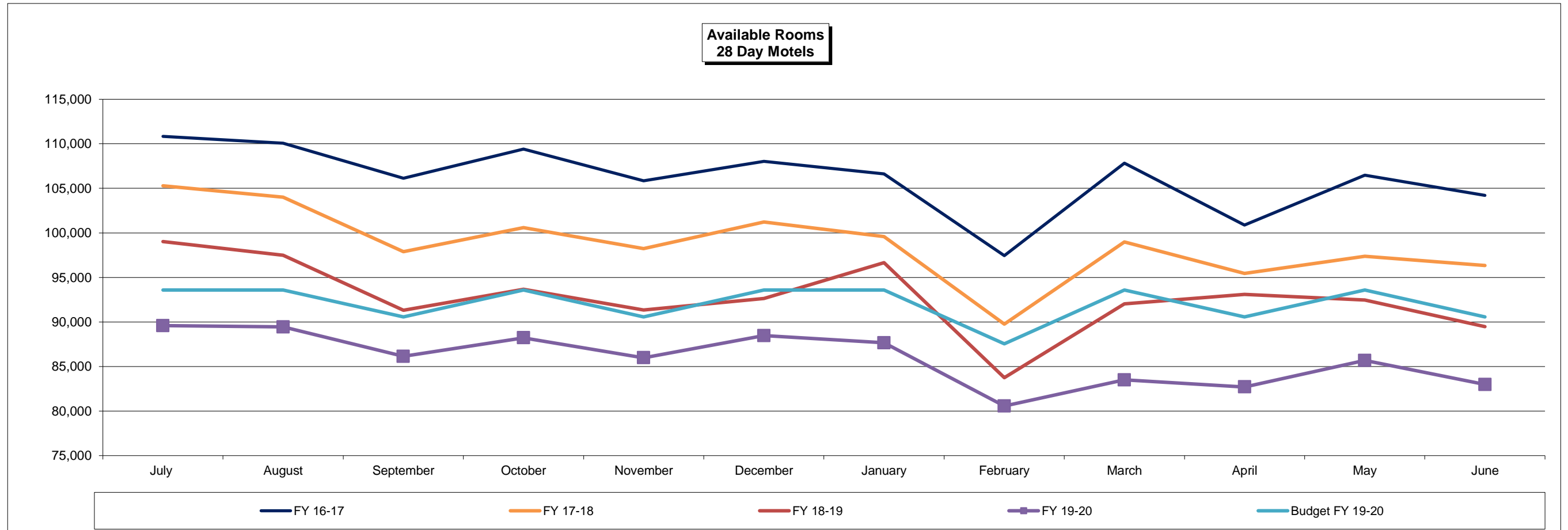
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget FY 19-20	Variance from Budget		Variance from FY 18-19		
				FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%	
July	65,514	65,507	51,576	51,718	52,493	45,543	43,642	45,508	(1,866)	-4.1%	(1,901)	-4.2%
August	65,452	65,988	51,522	51,943	51,571	46,516	43,686	42,780	906	2.1%	(2,830)	-6.1%
September	63,390	63,920	47,840	47,635	48,073	42,553	39,742	41,400	(1,658)	-4.0%	(2,811)	-6.6%
October	65,452	66,599	49,129	48,617	44,535	42,432	40,548	42,780	(2,232)	-5.2%	(1,884)	-4.4%
November	63,476	63,775	47,845	46,415	43,963	40,967	39,651	41,400	(1,749)	-4.2%	(1,316)	-3.2%
December	65,565	66,650	48,808	47,695	44,807	42,807	43,985	42,780	1,205	2.8%	1,178	2.8%
January	65,565	58,765	48,817	48,662	45,458	40,998	40,372	42,780	(2,408)	-5.6%	(626)	-1.5%
February	59,569	53,174	45,243	44,688	41,079	38,265	37,941	40,020	(2,079)	-5.2%	(324)	-0.8%
March	65,565	57,963	47,987	48,661	43,538	42,299	38,666	42,780	(4,114)	-9.6%	(3,633)	-8.6%
April	63,470	56,120	47,410	46,617	42,262	40,991	39,351	41,400	(2,049)	-4.9%	(1,640)	-4.0%
May	65,353	61,411	50,001	50,909	46,625	43,441	37,556	45,508	(7,952)	-17.5%	(5,885)	-13.5%
June	63,012	59,388	49,862	48,707	44,429	42,826	37,540	44,040	(6,500)	-14.8%	(5,286)	-12.3%
Totals	771,383	739,260	586,040	582,267	548,833	509,638	482,680	513,176	(30,496)	-5.9%	(26,958)	-5.3%



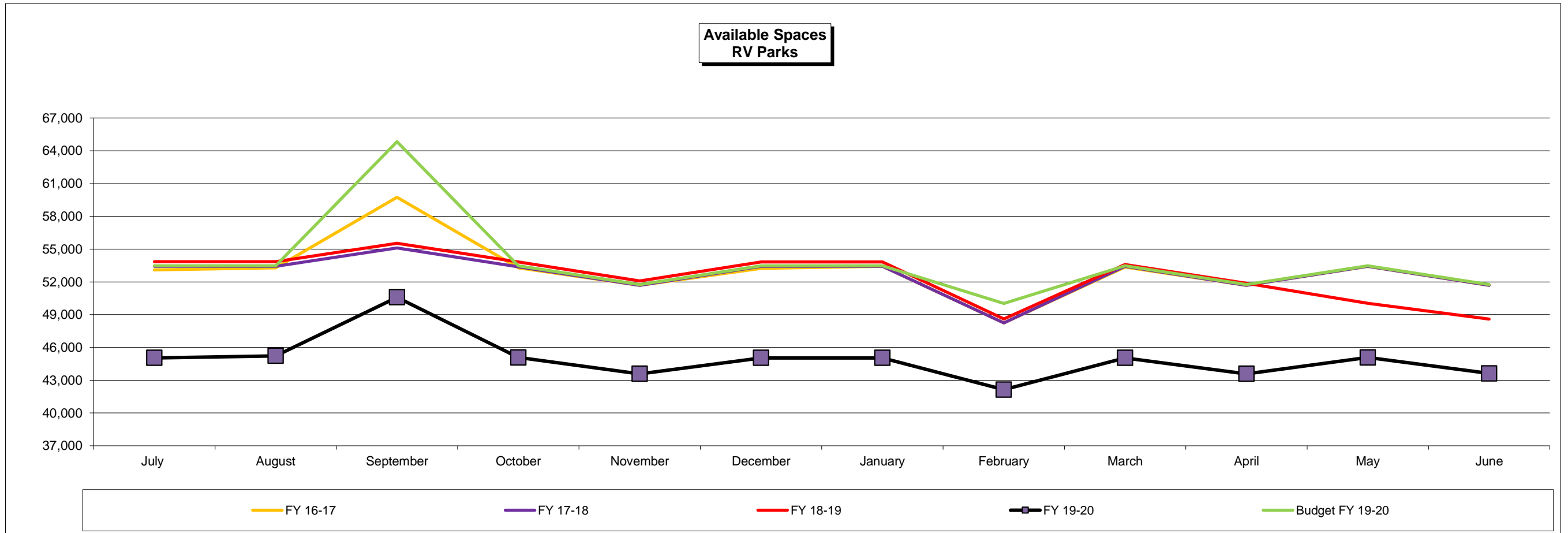
**Reno-Sparks Convention and Visitors Authority
Available Rooms-28 Day Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 19-20				Amount	%	Amount	%
July	118,330	111,388	108,717	110,833	105,286	99,025	89,593	93,589	(3,996)	-4.3%	(9,432)	-9.5%	
August	118,550	109,383	108,792	110,075	104,010	97,491	89,450	93,589	(4,139)	-4.4%	(8,041)	-8.2%	
September	112,584	99,670	104,984	106,138	97,878	91,329	86,140	90,570	(4,430)	-4.9%	(5,189)	-5.7%	
October	115,134	102,734	108,694	109,399	100,580	93,667	88,229	93,589	(5,360)	-5.7%	(5,438)	-5.8%	
November	109,378	99,609	105,368	105,840	98,230	91,357	85,986	90,570	(4,584)	-5.1%	(5,371)	-5.9%	
December	112,220	102,969	109,025	108,038	101,237	92,628	88,471	93,589	(5,118)	-5.5%	(4,157)	-4.5%	
January	106,759	110,089	110,484	106,619	99,585	96,653	87,664	93,589	(5,925)	-6.3%	(8,989)	-9.3%	
February	96,358	99,702	105,218	97,447	89,761	83,748	80,568	87,551	(6,983)	-8.0%	(3,180)	-3.8%	
March	109,042	109,182	110,014	107,827	98,989	92,022	83,508	93,589	(10,081)	-10.8%	(8,514)	-9.3%	
April	106,864	104,984	106,620	100,891	95,450	93,086	82,713	90,570	(7,857)	-8.7%	(10,373)	-11.1%	
May	110,013	109,463	110,050	106,465	97,373	92,468	85,686	93,589	(7,903)	-8.4%	(6,782)	-7.3%	
June	107,197	105,824	107,390	104,220	96,345	89,467	82,993	90,570	(7,577)	-8.4%	(6,474)	-7.2%	
Totals	1,322,429	1,264,997	1,295,356	1,273,792	1,184,724	1,112,941	1,031,001	1,104,954	(73,953)	-6.7%	(81,940)	-7.4%	



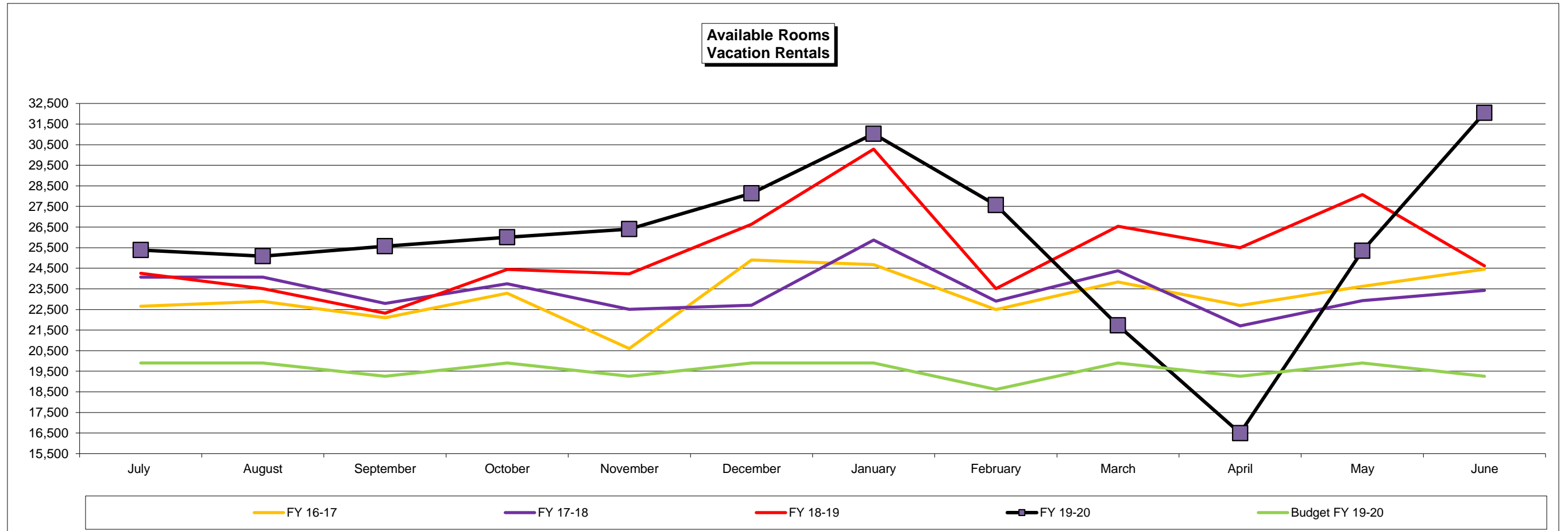
**Reno-Sparks Convention and Visitors Authority
Available Spaces-RV Parks
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20		Amount	%	Amount	%
July	56,637	53,785	49,662	53,088	53,413	53,847	45,043	53,475	(8,432)	-15.8%	(8,804)	-16.4%
August	56,606	53,692	49,693	53,289	53,413	53,847	45,229	53,475	(8,246)	-15.4%	(8,618)	-16.0%
September	65,760	62,910	63,560	59,740	55,103	55,530	50,583	64,830	(14,247)	-22.0%	(4,947)	-8.9%
October	56,575	53,661	53,630	53,289	53,383	53,816	45,074	53,475	(8,401)	-15.7%	(8,742)	-16.2%
November	52,620	51,930	51,720	51,690	51,690	52,080	43,590	51,750	(8,160)	-15.8%	(8,490)	-16.3%
December	54,171	53,661	53,723	53,243	53,413	53,816	45,043	53,475	(8,432)	-15.8%	(8,773)	-16.3%
January	53,661	53,661	53,444	53,413	53,413	53,816	45,043	53,475	(8,432)	-15.8%	(8,773)	-16.3%
February	48,356	48,720	50,025	48,244	48,244	48,608	42,137	50,025	(7,888)	-15.8%	(6,471)	-13.3%
March	53,630	53,661	53,258	53,351	53,413	53,599	45,043	53,475	(8,432)	-15.8%	(8,556)	-16.0%
April	51,930	51,860	51,480	51,690	51,690	51,870	43,590	51,750	(8,160)	-15.8%	(8,280)	-16.0%
May	53,661	53,413	53,088	53,413	53,413	50,034	45,074	53,475	(8,401)	-15.7%	(4,960)	-9.9%
June	52,133	48,086	51,540	51,690	51,690	48,595	43,620	51,750	(8,130)	-15.7%	(4,975)	-10.2%
Totals	655,740	639,040	634,823	636,140	632,278	629,458	539,069	644,430	(105,361)	-16.3%	(90,389)	-14.4%



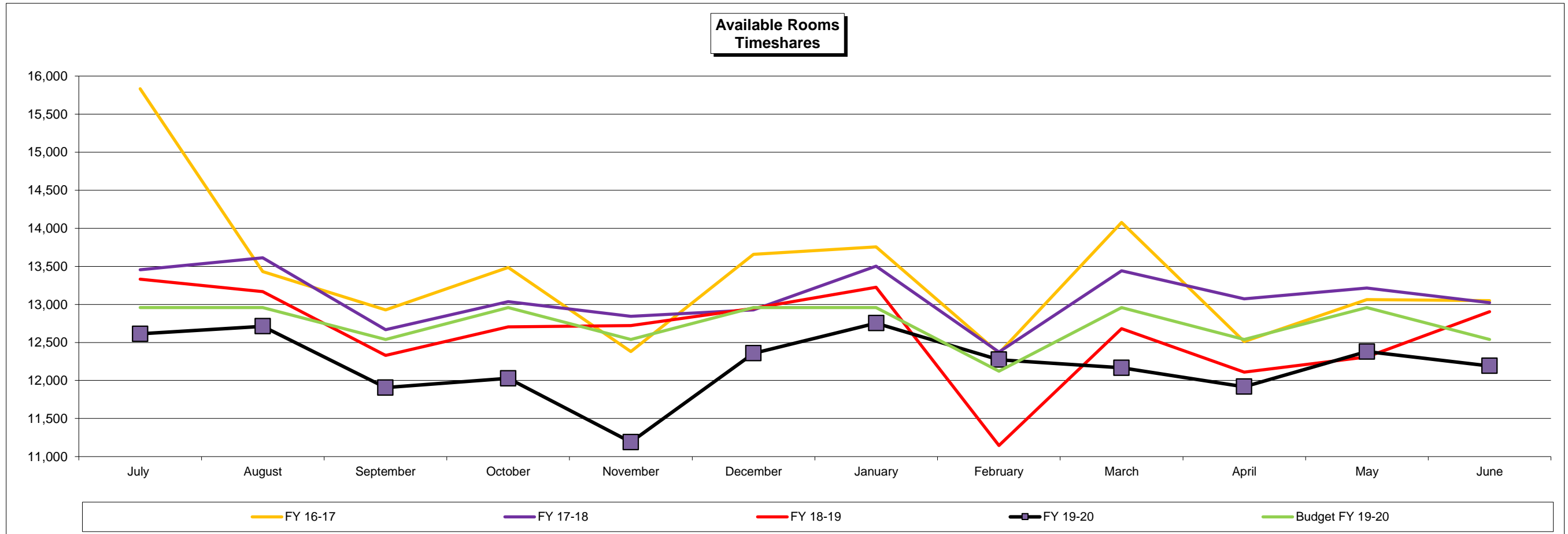
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Vacation Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20		Amount	%	Amount	%
July	20,204	20,275	20,407	22,656	24,070	24,254	25,389	19,902	5,487	27.6%	1,135	4.7%
August	20,154	19,166	20,266	22,891	24,075	23,513	25,093	19,902	5,191	26.1%	1,580	6.7%
September	19,269	17,799	18,279	22,104	22,792	22,320	25,573	19,260	6,313	32.8%	3,253	14.6%
October	19,660	18,560	19,364	23,292	23,751	24,445	26,003	19,902	6,101	30.7%	1,558	6.4%
November	19,074	17,579	18,066	20,602	22,508	24,227	26,399	19,260	7,139	37.1%	2,172	9.0%
December	19,483	18,957	19,588	24,902	22,708	26,642	28,142	19,902	8,240	41.4%	1,500	5.6%
January	18,406	20,089	19,579	24,681	25,870	30,283	31,024	19,902	11,122	55.9%	741	2.4%
February	17,695	18,000	18,198	22,497	22,898	23,511	27,570	18,618	8,952	48.1%	4,059	17.3%
March	18,460	18,698	21,182	23,840	24,378	26,532	21,730	19,902	1,828	9.2%	(4,802)	-18.1%
April	19,080	18,436	20,010	22,699	21,702	25,495	16,498	19,260	(2,762)	-14.3%	(8,997)	-35.3%
May	19,759	18,781	22,110	23,618	22,935	28,076	25,351	19,902	5,449	27.4%	(2,725)	-9.7%
June	18,953	18,431	22,308	24,455	23,424	24,610	32,045	19,260	12,785	66.4%	7,435	30.2%
Totals	230,197	224,771	239,357	278,237	281,111	303,908	310,817	234,972	75,845	32.3%	6,909	2.3%



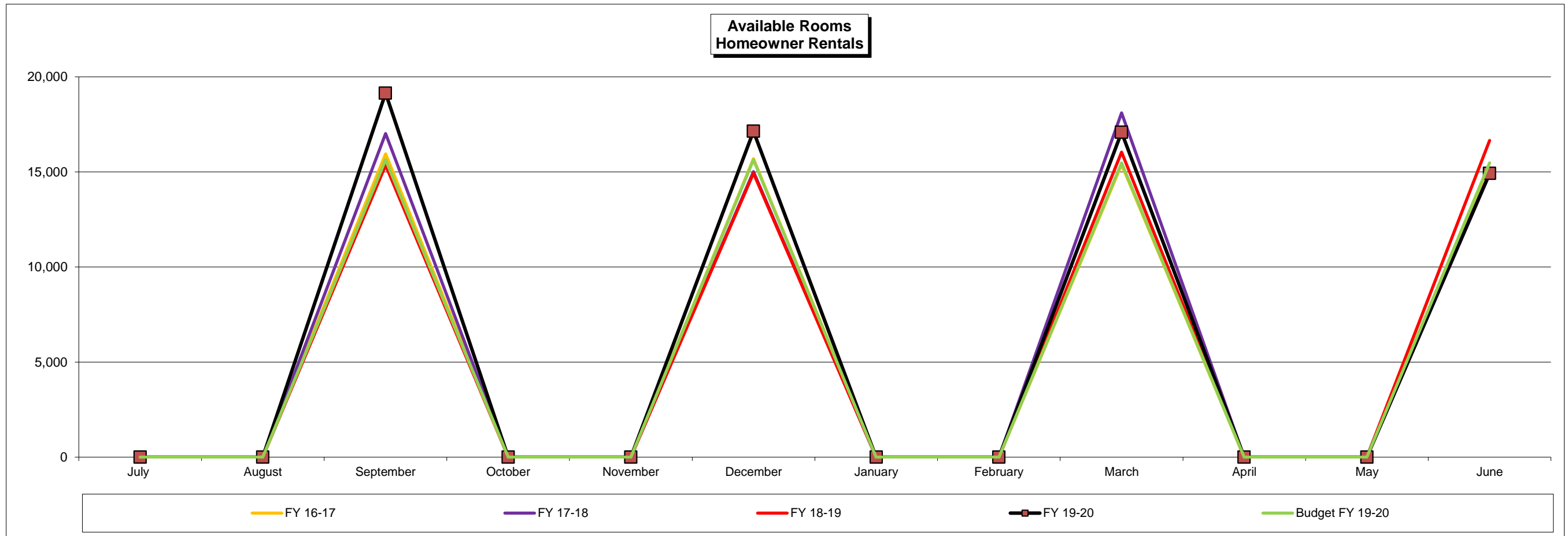
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Timeshares
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20		Amount	%	Amount	%
July	17,051	16,795	14,825	15,833	13,456	13,331	12,612	12,958	(346)	-2.7%	(719)	-5.4%
August	16,561	17,148	15,893	13,432	13,612	13,169	12,713	12,958	(245)	-1.9%	(456)	-3.5%
September	16,731	17,850	14,453	12,929	12,666	12,330	11,907	12,540	(633)	-5.0%	(423)	-3.4%
October	16,854	18,273	13,620	13,485	13,036	12,705	12,028	12,958	(930)	-7.2%	(677)	-5.3%
November	16,034	16,977	14,953	12,379	12,843	12,721	11,191	12,540	(1,349)	-10.8%	(1,530)	-12.0%
December	16,661	17,322	14,703	13,659	12,928	12,949	12,358	12,958	(600)	-4.6%	(591)	-4.6%
January	17,535	18,060	14,953	13,756	13,503	13,225	12,753	12,958	(205)	-1.6%	(472)	-3.6%
February	15,626	17,081	13,556	12,359	12,374	11,146	12,273	12,122	151	1.2%	1,127	10.1%
March	16,777	19,270	14,083	14,076	13,443	12,680	12,167	12,958	(791)	-6.1%	(513)	-4.0%
April	16,057	17,597	12,747	12,511	13,073	12,111	11,918	12,540	(622)	-5.0%	(193)	-1.6%
May	16,616	18,444	12,869	13,064	13,216	12,309	12,379	12,958	(579)	-4.5%	70	0.6%
June	16,679	18,824	14,802	13,050	13,023	12,903	12,192	12,540	(348)	-2.8%	(711)	-5.5%
Totals	199,182	213,641	171,457	160,533	157,173	151,579	146,491	152,988	(6,497)	-4.2%	(5,088)	-3.4%



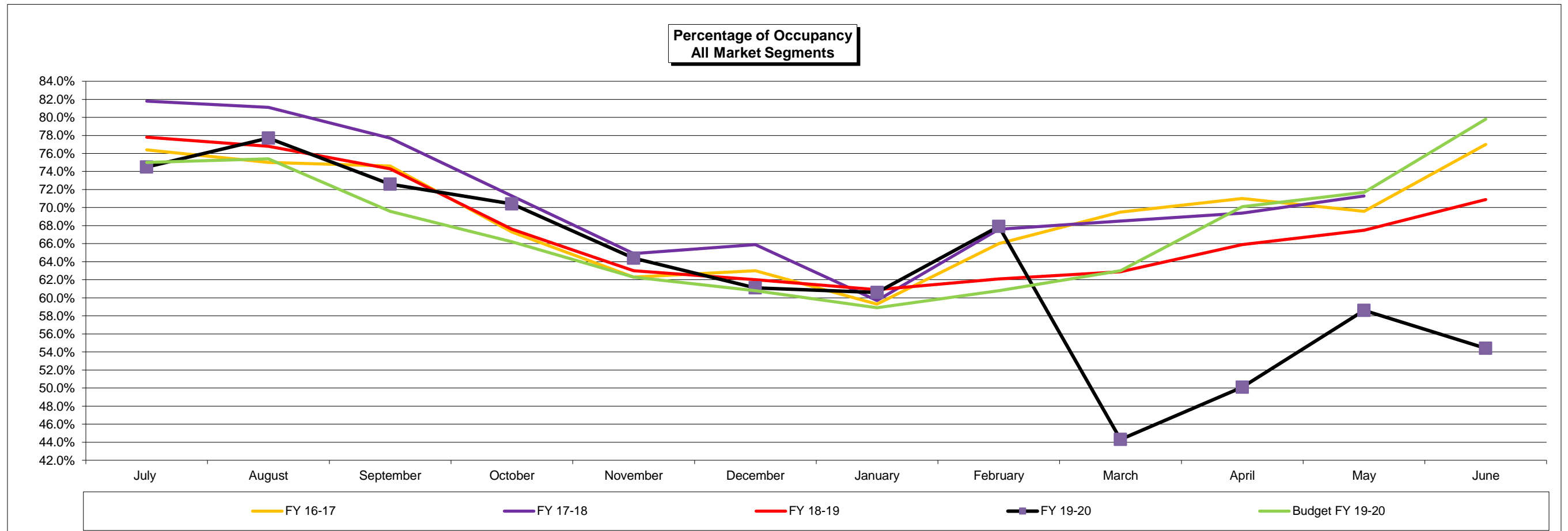
**Reno-Sparks Convention and Visitors Authority
Available Rooms-Homeowner Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget FY 19-20	Variance from Budget		Variance from FY 18-19		
				FY 16-17	FY 17-18	FY 18-19		Amount	%	Amount	%	
July	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
August	-	-	-	-	-	-	-	-	0.0%	-	0.0%	
September	-	13,129	16,644	15,947	17,011	15,354	19,142	15,640	3,502	22.4%	3,788	24.7%
October	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
November	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
December	-	15,003	16,331	15,698	15,022	14,941	17,136	15,640	1,496	9.6%	2,195	14.7%
January	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
February	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
March	-	14,850	16,325	15,390	18,105	16,041	17,085	15,470	1,615	10.4%	1,044	6.5%
April	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
May	-	-	-	-	-	-	-	-	-	0.0%	-	0.0%
June	-	15,273	15,119	15,051	14,887	16,653	14,923	15,470	(547)	-3.5%	(1,730)	-10.4%
Totals	-	58,255	64,419	62,086	65,025	62,989	68,286	62,220	6,066	9.7%	5,297	8.4%



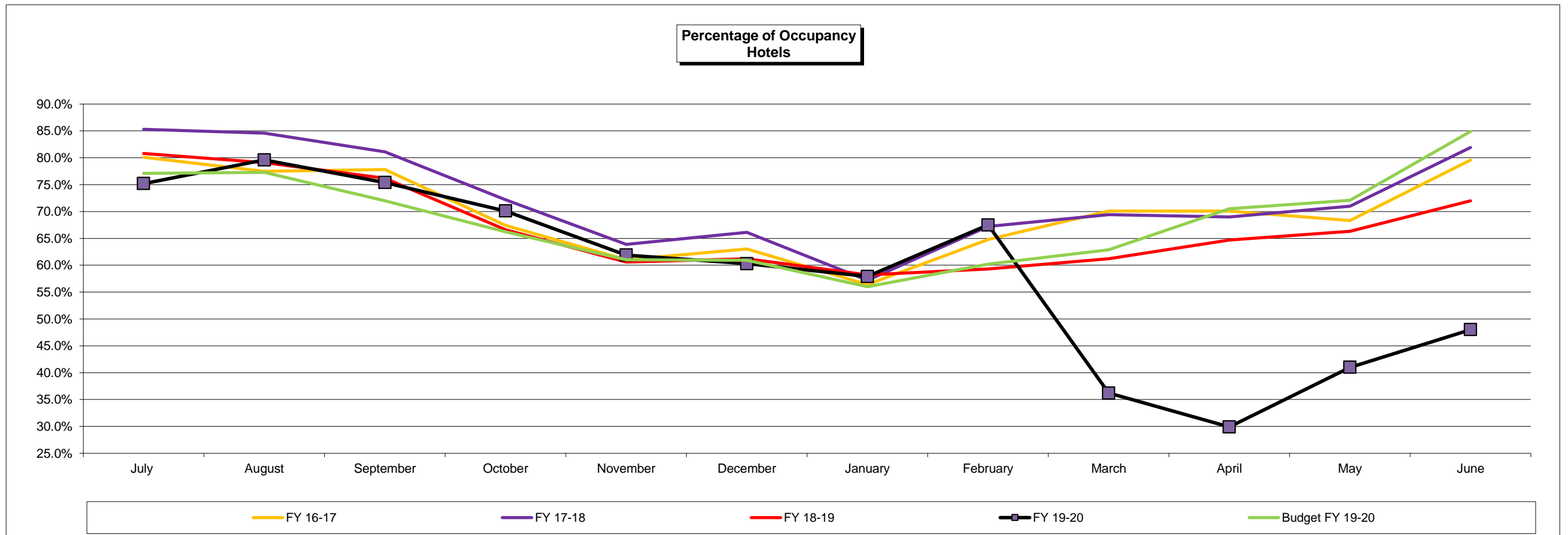
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Consolidated Summary
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget		Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	71.1%	73.0%	73.8%	76.4%	81.8%	77.8%	74.5%	75.0%	(0.5)	-0.7%	(3.3)	-4.2%
August	71.6%	73.0%	73.9%	75.0%	81.1%	76.8%	77.7%	75.4%	2.3	3.1%	0.9	1.2%
September	66.4%	67.7%	72.7%	74.6%	77.7%	74.3%	72.6%	69.6%	3.0	4.3%	(1.7)	-2.3%
October	60.0%	64.0%	69.4%	67.3%	71.3%	67.6%	70.4%	66.2%	4.2	6.3%	2.8	4.1%
November	55.4%	57.7%	57.9%	62.3%	64.9%	63.0%	64.4%	62.3%	2.1	3.4%	1.4	2.2%
December	55.6%	58.4%	60.6%	63.0%	65.9%	62.0%	61.1%	60.8%	0.3	0.5%	(0.9)	-1.5%
January	52.2%	58.4%	55.6%	59.3%	59.7%	60.9%	60.6%	58.9%	1.7	2.9%	(0.3)	-0.5%
February	58.3%	61.7%	64.3%	66.0%	67.6%	62.1%	67.9%	60.8%	7.1	11.7%	5.8	9.3%
March	59.4%	60.6%	65.6%	69.5%	68.5%	62.9%	44.3%	63.0%	(18.7)	-29.7%	(18.6)	-29.6%
April	62.7%	63.0%	67.9%	71.0%	69.4%	65.9%	50.1%	70.1%	(20.0)	-28.5%	(15.8)	-24.0%
May	65.3%	66.8%	65.8%	69.6%	71.3%	67.5%	58.6%	71.7%	(13.1)	-18.3%	(8.9)	-13.2%
June	70.0%	68.8%	73.9%	77.0%	77.7%	70.9%	54.4%	79.8%	(25.4)	-31.8%	(16.5)	-23.3%
Totals	62.4%	64.5%	66.8%	69.3%	71.5%	67.7%	64.2%	67.8%	(3.6)	-5.3%	(3.5)	-5.2%



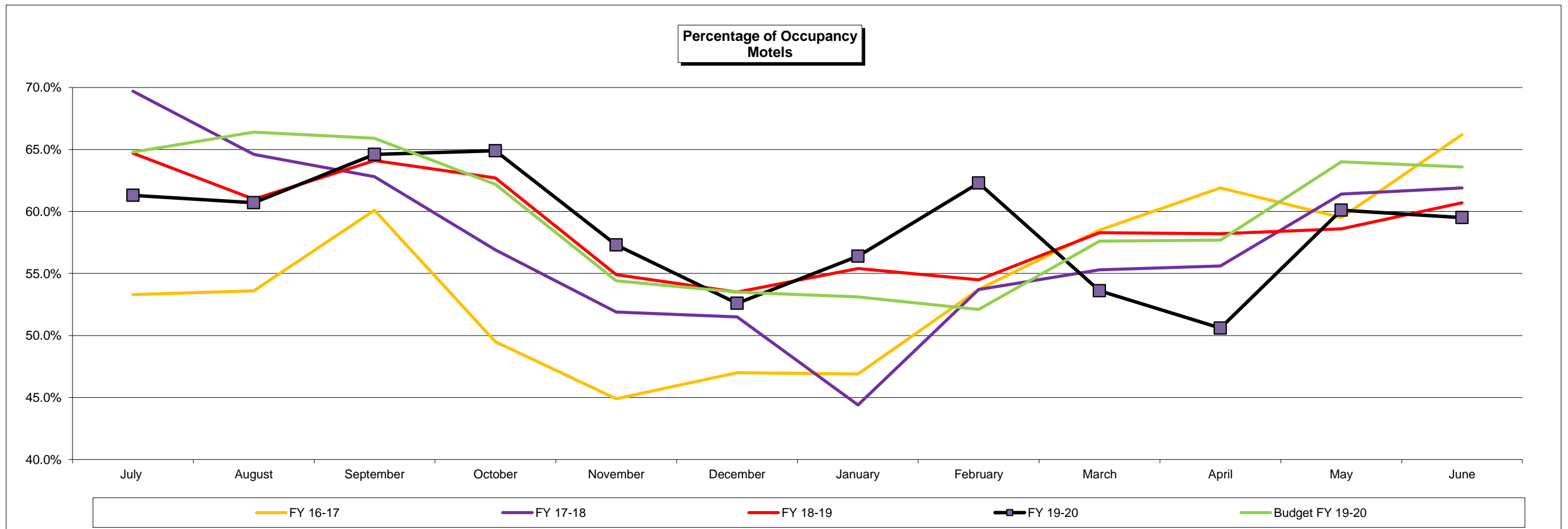
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Hotels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget		Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	77.1%	78.4%	77.7%	80.1%	85.3%	80.8%	75.2%	77.1%	(1.9)	-2.5%	(5.6)	-6.9%
August	76.0%	78.2%	77.9%	77.5%	84.6%	79.1%	79.6%	77.3%	2.3	3.0%	0.5	0.6%
September	70.8%	72.8%	77.4%	77.8%	81.1%	76.2%	75.4%	72.0%	3.4	4.7%	(0.8)	-1.0%
October	61.3%	65.9%	71.7%	67.4%	72.2%	66.6%	70.1%	66.2%	3.9	5.9%	3.5	5.3%
November	55.9%	58.4%	57.3%	61.0%	63.9%	60.6%	61.9%	61.0%	0.9	1.5%	1.3	2.1%
December	56.6%	60.1%	62.0%	63.0%	66.1%	61.2%	60.3%	60.9%	(0.6)	-1.0%	(0.9)	-1.5%
January	52.3%	59.4%	53.7%	56.4%	57.2%	58.2%	57.9%	56.0%	1.9	3.4%	(0.3)	-0.5%
February	60.9%	64.0%	65.6%	64.8%	67.2%	59.3%	67.5%	60.2%	7.3	12.1%	8.2	13.8%
March	62.6%	63.2%	68.2%	70.1%	69.4%	61.2%	36.2%	62.9%	(26.7)	-42.4%	(25.0)	-40.8%
April	66.5%	64.4%	69.0%	70.1%	69.0%	64.7%	29.9%	70.5%	(40.6)	-57.6%	(34.8)	-53.8%
May	69.5%	69.7%	66.5%	68.3%	71.0%	66.3%	41.0%	72.1%	(31.1)	-43.1%	(25.3)	-38.2%
June	76.2%	73.8%	78.7%	79.6%	81.9%	72.0%	48.0%	84.9%	(36.9)	-43.5%	(24.0)	-33.3%
Totals	65.6%	67.4%	68.8%	69.7%	72.5%	67.2%	62.5%	68.4%	(5.9)	-8.6%	(4.7)	-7.0%



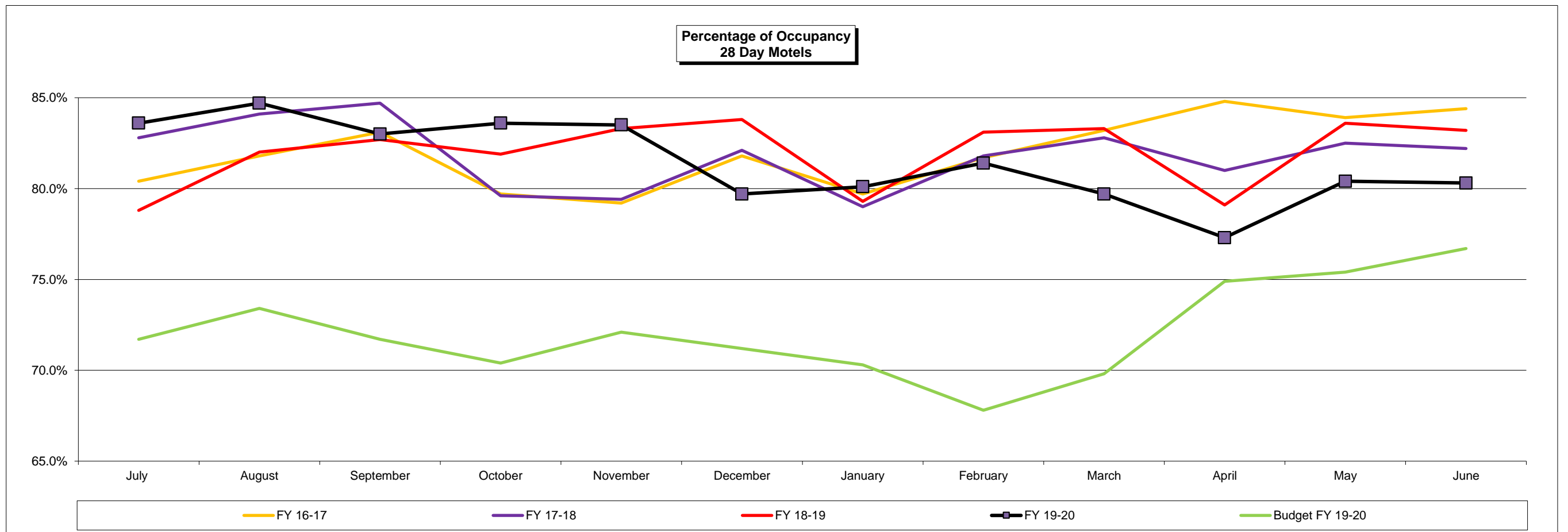
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget		Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	52.1%	56.8%	53.8%	53.3%	69.7%	64.7%	61.3%	64.8%	(3.5)	-5.4%	(3.4)	-5.3%
August	55.2%	57.7%	53.8%	53.6%	64.6%	61.0%	60.7%	66.4%	(5.7)	-8.6%	(0.3)	-0.5%
September	51.3%	51.6%	58.7%	60.1%	62.8%	64.1%	64.6%	65.9%	(1.3)	-2.0%	0.5	0.8%
October	42.5%	45.8%	52.8%	49.5%	56.9%	62.7%	64.9%	62.2%	2.7	4.3%	2.2	3.5%
November	37.1%	41.0%	41.4%	44.9%	51.9%	54.9%	57.3%	54.4%	2.9	5.3%	2.4	4.4%
December	37.7%	44.6%	45.3%	47.0%	51.5%	53.5%	52.6%	53.5%	(0.9)	-1.7%	(0.9)	-1.7%
January	34.1%	41.5%	44.5%	46.9%	44.4%	55.4%	56.4%	53.1%	3.3	6.2%	1.0	1.8%
February	38.5%	43.6%	47.5%	53.7%	53.7%	54.5%	62.3%	52.1%	10.2	19.6%	7.8	14.3%
March	40.8%	42.5%	45.5%	58.5%	55.3%	58.3%	53.6%	57.6%	(4.0)	-6.9%	(4.7)	-8.1%
April	44.6%	45.3%	49.0%	61.9%	55.6%	58.2%	50.6%	57.7%	(7.1)	-12.3%	(7.6)	-13.1%
May	46.8%	47.3%	45.5%	59.5%	61.4%	58.6%	60.1%	64.0%	(3.9)	-6.1%	1.5	2.6%
June	48.2%	49.0%	49.9%	66.2%	61.9%	60.7%	59.5%	63.6%	(4.1)	-6.4%	(1.2)	-2.0%
Totals	44.1%	47.4%	49.0%	54.6%	57.8%	59.0%	58.6%	59.7%	(1.1)	-1.8%	(0.2)	-0.3%



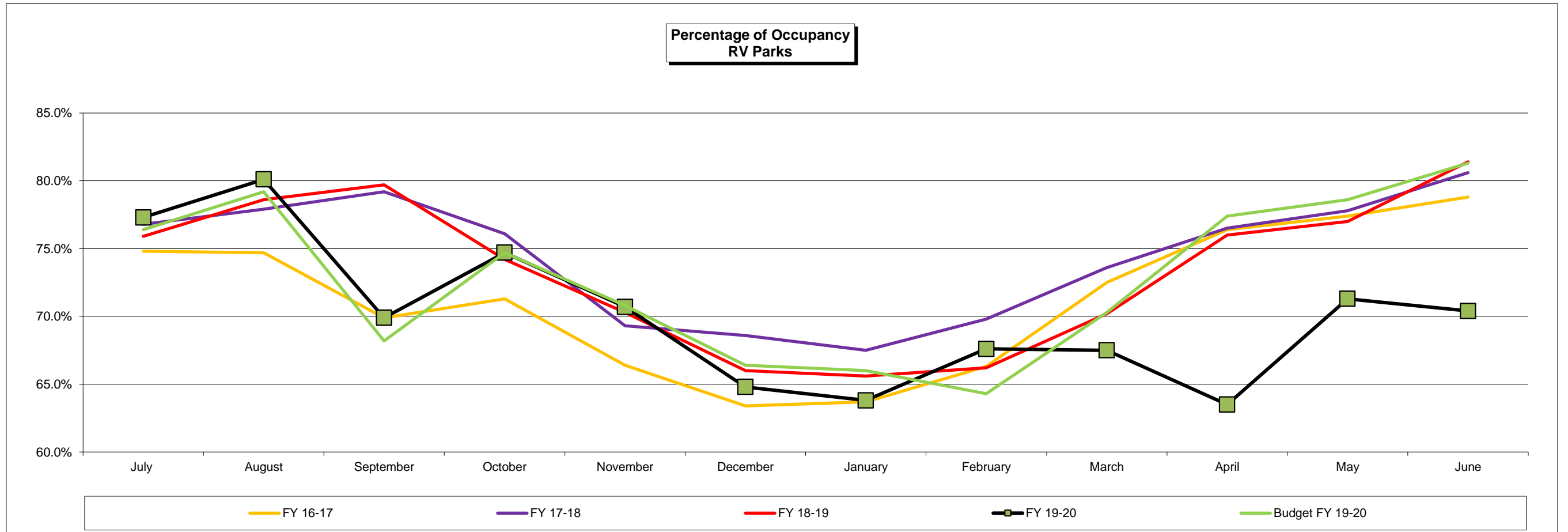
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-28 Day Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	66.1%	69.8%	77.1%	80.4%	82.8%	78.8%	83.6%	71.7%	11.9	16.6%	4.8	6.1%
August	69.8%	70.8%	74.8%	81.8%	84.1%	82.0%	84.7%	73.4%	11.3	15.4%	2.7	3.3%
September	67.5%	71.1%	78.2%	83.1%	84.7%	82.7%	83.0%	71.7%	11.3	15.8%	0.3	0.4%
October	69.2%	75.6%	78.7%	79.7%	79.6%	81.9%	83.6%	70.4%	13.2	18.8%	1.7	2.1%
November	70.6%	72.5%	75.9%	79.2%	79.4%	83.3%	83.5%	72.1%	11.4	15.8%	0.2	0.2%
December	67.7%	74.3%	77.7%	81.8%	82.1%	83.8%	79.7%	71.2%	8.5	11.9%	(4.1)	-4.9%
January	69.5%	73.5%	75.8%	79.7%	79.0%	79.3%	80.1%	70.3%	9.8	13.9%	0.8	1.0%
February	70.9%	74.5%	76.7%	81.7%	81.8%	83.1%	81.4%	67.8%	13.6	20.1%	(1.7)	-2.0%
March	68.5%	73.5%	79.0%	83.2%	82.8%	83.3%	79.7%	69.8%	9.9	14.2%	(3.6)	-4.3%
April	68.0%	73.5%	80.6%	84.8%	81.0%	79.1%	77.3%	74.9%	2.4	3.2%	(1.8)	-2.3%
May	69.6%	74.2%	77.7%	83.9%	82.5%	83.6%	80.4%	75.4%	5.0	6.6%	(3.2)	-3.8%
June	67.3%	74.5%	79.9%	84.4%	82.2%	83.2%	80.3%	76.7%	3.6	4.7%	(2.9)	-3.5%
Totals	68.7%	73.1%	77.7%	82.0%	81.8%	82.0%	81.5%	72.1%	9.4	13.0%	(0.6)	-0.7%



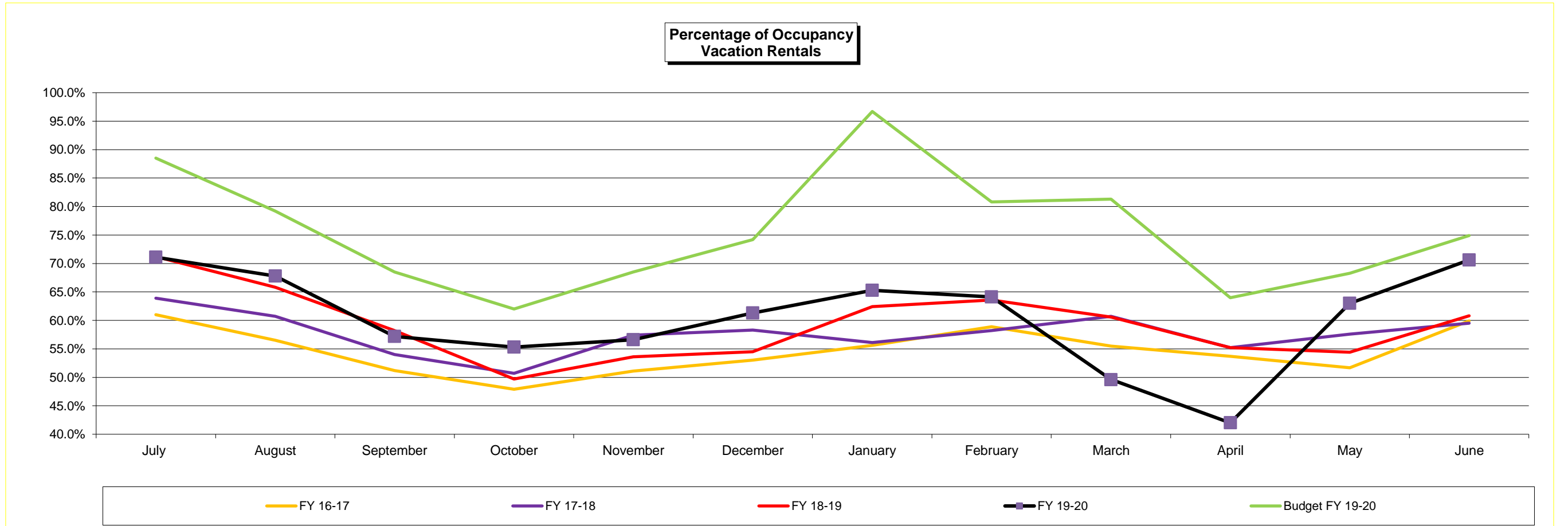
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-RV Parks
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual			Budget		Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	63.0%	63.6%	62.5%	74.8%	76.8%	75.9%	77.3%	76.4%	0.9	1.2%	1.4	1.8%
August	66.7%	64.8%	66.2%	74.7%	77.9%	78.6%	80.1%	79.2%	0.9	1.1%	(0.7)	-0.9%
September	57.4%	57.3%	62.4%	69.9%	79.2%	79.7%	69.9%	68.2%	1.7	2.5%	(0.5)	-0.6%
October	60.7%	58.9%	64.9%	71.3%	76.1%	74.2%	74.7%	74.7%	-	0.0%	1.9	2.6%
November	52.6%	52.7%	56.5%	66.4%	69.3%	70.3%	70.7%	70.8%	(0.1)	-0.1%	(1.0)	-1.4%
December	50.8%	49.5%	52.2%	63.4%	68.6%	66.0%	64.8%	66.4%	(1.6)	-2.4%	2.6	3.9%
January	47.6%	49.3%	53.2%	63.7%	67.5%	65.6%	63.8%	66.0%	(2.2)	-3.3%	1.9	2.9%
February	46.2%	49.3%	55.3%	66.3%	69.8%	66.2%	67.6%	64.3%	3.3	5.1%	3.6	5.4%
March	48.6%	54.1%	61.7%	72.5%	73.6%	70.2%	67.5%	70.3%	(2.8)	-4.0%	3.4	4.8%
April	55.2%	60.1%	68.5%	76.4%	76.5%	76.0%	63.5%	77.4%	(13.9)	-18.0%	0.5	0.7%
May	58.9%	62.9%	71.2%	77.4%	77.8%	77.0%	71.3%	78.6%	(7.3)	-9.3%	0.8	1.0%
June	60.3%	62.6%	76.5%	78.8%	80.6%	81.4%	70.4%	81.3%	(10.9)	-13.4%	(0.8)	-1.0%
Totals	55.9%	57.1%	62.6%	71.3%	74.5%	73.4%	70.2%	72.7%	(2.5)	-3.4%	(3.2)	-4.4%



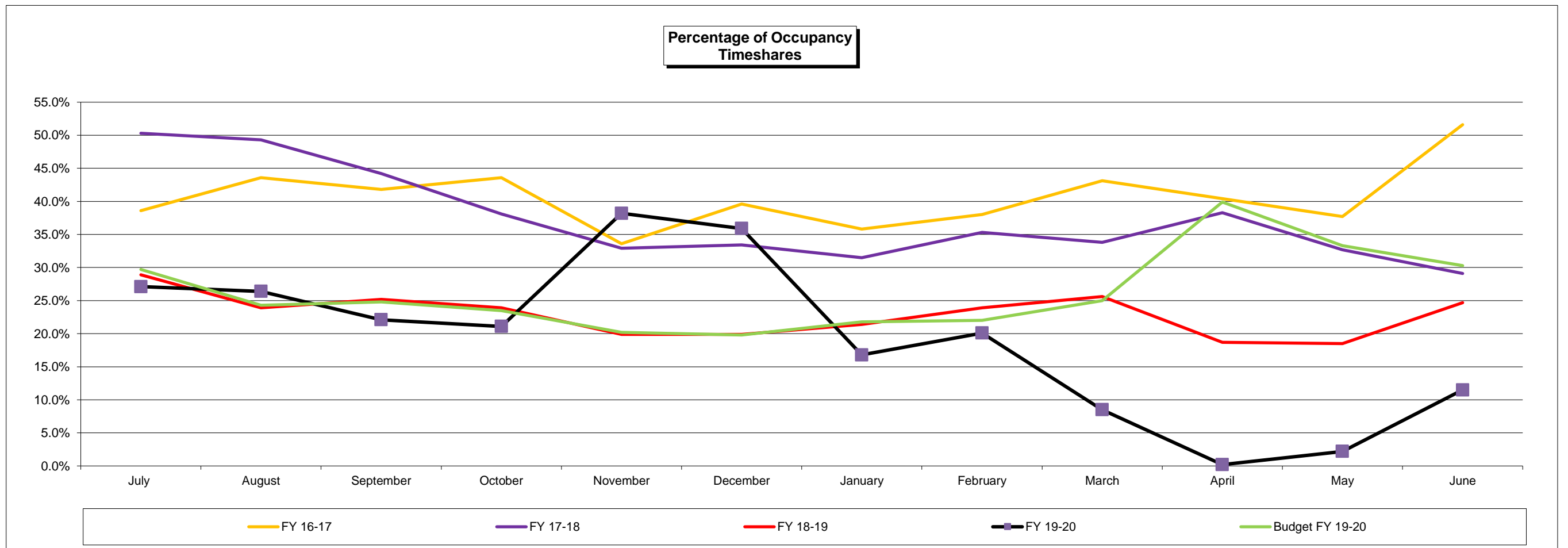
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Vacation Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	64.0%	57.6%	58.2%	61.0%	63.9%	71.2%	71.1%	88.5%	(17.4)	-19.7%	(0.1)	-0.1%
August	63.1%	60.6%	60.9%	56.5%	60.7%	65.8%	67.8%	79.2%	(11.4)	-14.4%	2.0	3.0%
September	48.2%	46.2%	48.4%	51.2%	54.0%	58.2%	57.2%	68.5%	(11.3)	-16.5%	(1.0)	-1.7%
October	43.0%	41.3%	40.4%	47.9%	50.7%	49.7%	55.3%	62.0%	(6.7)	-10.8%	5.6	11.3%
November	43.3%	42.2%	42.7%	51.1%	57.4%	53.6%	56.6%	68.5%	(11.9)	-17.4%	3.0	5.6%
December	51.0%	49.8%	47.3%	53.0%	58.3%	54.5%	61.3%	74.2%	(12.9)	-17.4%	6.8	12.5%
January	48.3%	45.8%	45.5%	55.6%	56.1%	62.4%	65.3%	96.7%	(31.4)	-32.5%	2.9	4.6%
February	46.2%	44.5%	46.7%	58.9%	58.2%	63.6%	64.1%	80.8%	(16.7)	-20.7%	0.5	0.8%
March	42.7%	42.6%	46.5%	55.5%	60.7%	60.6%	49.6%	81.3%	(31.7)	-39.0%	(11.0)	-18.2%
April	40.8%	42.8%	45.8%	53.7%	55.2%	55.2%	42.0%	64.0%	(22.0)	-34.4%	(13.2)	-23.9%
May	38.9%	44.2%	46.8%	51.7%	57.6%	54.4%	63.0%	68.3%	(5.3)	-7.8%	8.6	15.8%
June	45.6%	48.6%	50.9%	59.9%	59.5%	60.8%	70.6%	74.9%	(4.3)	-5.7%	9.8	16.1%
Totals	48.1%	47.3%	48.5%	54.7%	57.7%	59.1%	61.3%	75.6%	(14.3)	-18.9%	2.2	3.7%



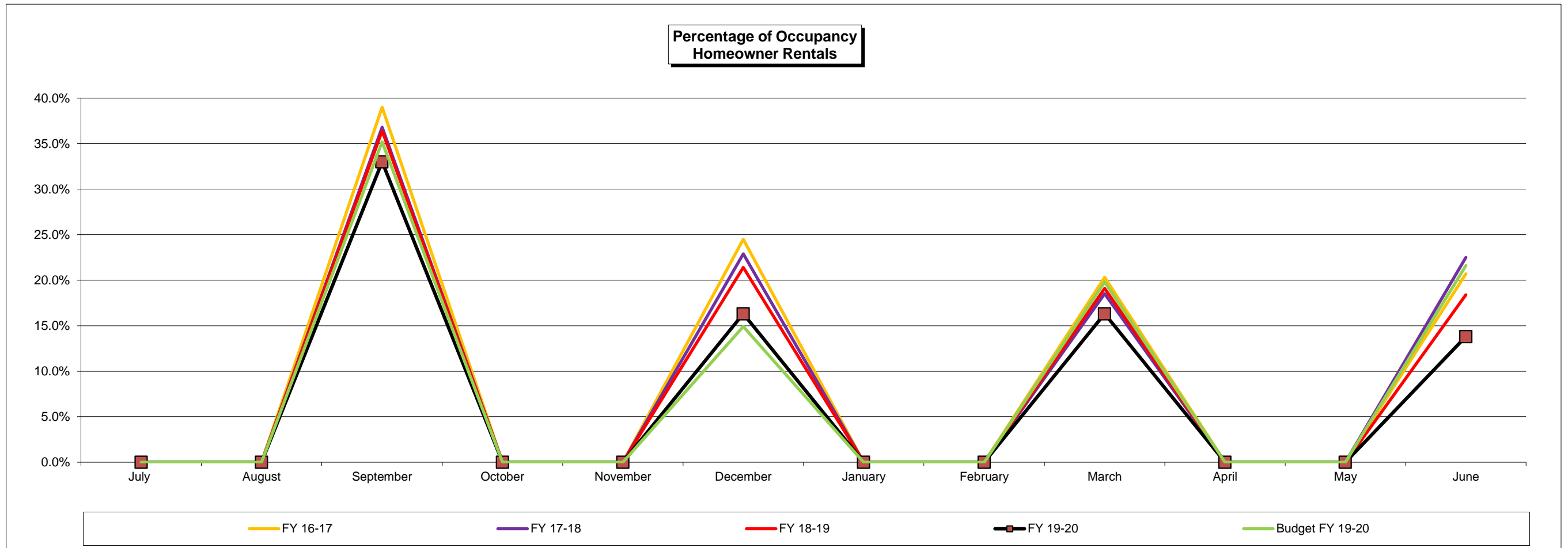
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Timeshares
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	49.1%	57.2%	54.7%	38.6%	50.3%	28.9%	27.1%	29.7%	(2.6)	-8.8%	(1.8)	-6.2%
August	49.5%	45.7%	53.2%	43.6%	49.3%	23.9%	26.4%	24.3%	2.1	8.6%	2.5	10.5%
September	50.2%	57.0%	33.6%	41.8%	44.2%	25.2%	22.1%	24.8%	(2.7)	-10.9%	(3.1)	-12.3%
October	45.9%	54.9%	31.8%	43.6%	38.1%	23.9%	21.1%	23.5%	(2.4)	-10.2%	(2.8)	-11.7%
November	35.0%	48.7%	26.8%	33.6%	32.9%	19.9%	38.2%	20.2%	18.0	89.1%	18.3	92.0%
December	38.3%	42.2%	29.3%	39.6%	33.4%	19.9%	39.6%	19.8%	16.1	81.3%	16.0	80.4%
January	30.8%	36.7%	26.1%	35.8%	31.5%	21.4%	16.8%	21.8%	(5.0)	-22.9%	(4.6)	-21.5%
February	36.5%	39.0%	40.1%	38.0%	35.3%	23.9%	20.1%	22.0%	(1.9)	-8.6%	(3.8)	-15.9%
March	36.7%	46.5%	27.8%	43.1%	33.8%	25.6%	8.5%	25.0%	(16.5)	-66.0%	(17.1)	-66.8%
April	41.8%	49.5%	25.5%	40.4%	38.3%	18.7%	0.2%	39.9%	(39.7)	-99.5%	(18.5)	-98.9%
May	41.3%	50.9%	23.3%	37.7%	32.7%	18.5%	2.2%	33.3%	(31.1)	-93.4%	(16.3)	-88.1%
June	54.7%	55.1%	34.1%	51.6%	29.1%	24.7%	11.5%	30.3%	(18.8)	-62.0%	(13.2)	-53.4%
Totals	42.5%	48.7%	34.2%	40.6%	37.5%	22.9%	19.1%	26.2%	(7.1)	-27.1%	(3.8)	-16.6%



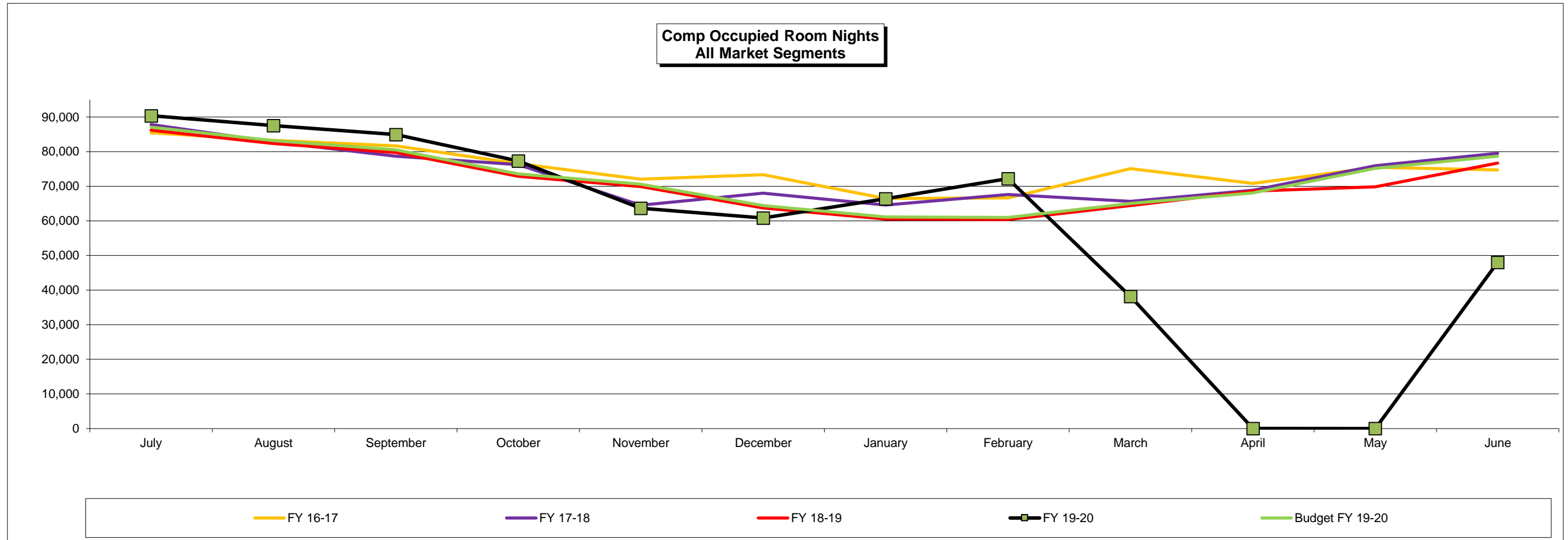
**Reno-Sparks Convention and Visitors Authority
Percentage of Occupancy-Homeowner Rentals
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
August	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
September	0.0%	33.6%	42.2%	39.0%	36.8%	36.4%	33.0%	35.2%	(2.2)	-6.2%	(3.8)	-10.3%
October	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
November	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
December	0.0%	18.9%	20.2%	24.5%	22.9%	21.4%	16.3%	14.9%	1.4	9.6%	(6.6)	-28.7%
January	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
February	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
March	0.0%	20.8%	26.0%	20.3%	18.5%	19.1%	16.3%	19.8%	(3.5)	-17.7%	(2.2)	-11.9%
April	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
May	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-	0.0%	-	0.0%
June	0.0%	20.7%	20.8%	20.7%	22.5%	18.4%	13.8%	21.6%	(7.8)	-36.3%	(8.7)	-38.8%
Totals	0.0%	23.1%	27.5%	25.9%	24.8%	22.5%	20.4%	22.8%	(2.5)	-10.9%	(2.1)	-9.5%



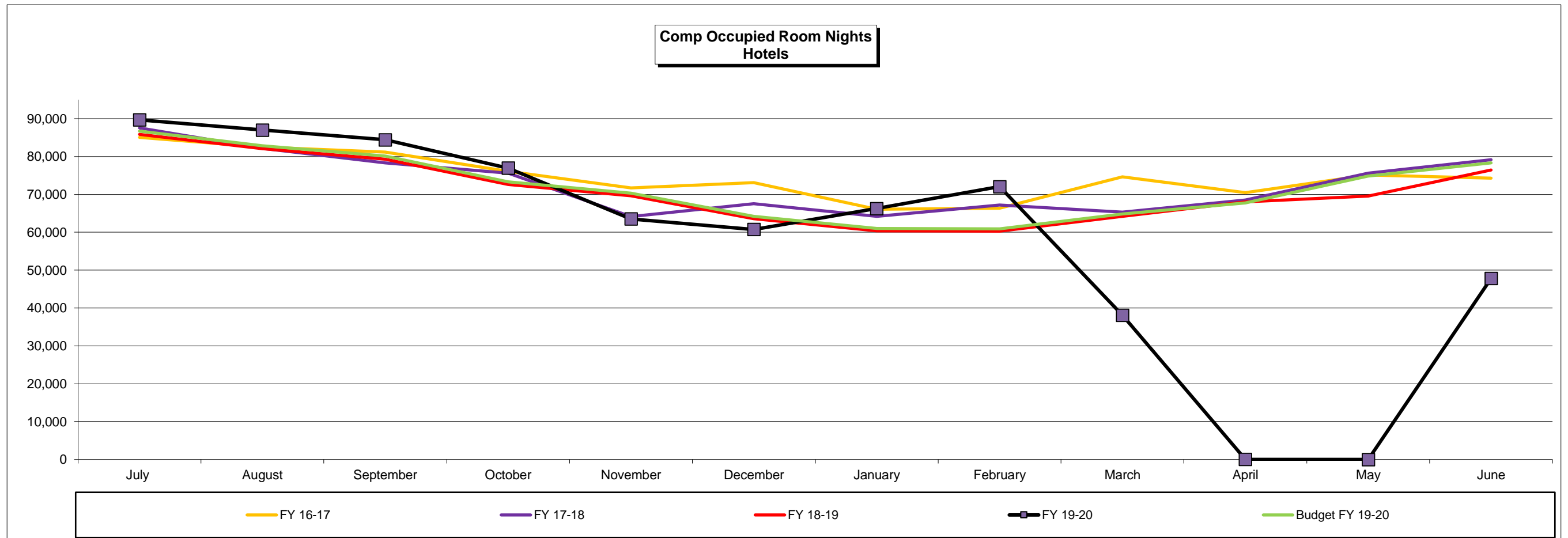
**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Consolidated Summary
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
									Amount	%	Amount	%
July	81,461	88,978	83,537	85,455	87,835	86,208	90,384	87,066	3,318	3.8%	4,176	4.8%
August	83,295	86,918	81,431	83,245	82,781	82,381	87,512	83,202	4,310	5.2%	5,131	6.2%
September	84,190	80,327	81,840	81,641	78,672	79,749	84,949	80,542	4,407	5.5%	5,200	6.5%
October	71,208	74,932	73,186	76,518	76,228	72,882	77,286	73,608	3,678	5.0%	4,404	6.0%
November	65,241	74,409	68,302	72,067	64,531	69,892	63,681	70,588	(6,907)	-9.8%	(6,211)	-8.9%
December	67,765	70,376	66,987	73,380	68,025	63,770	60,851	64,400	(3,549)	-5.5%	(2,919)	-4.6%
January	70,765	73,186	62,282	66,464	64,596	60,511	66,410	61,115	5,295	8.7%	5,899	9.7%
February	67,011	71,904	73,121	66,643	67,599	60,387	72,180	60,990	11,190	18.3%	11,793	19.5%
March	76,345	75,267	74,096	75,076	65,625	64,427	38,197	65,069	(26,872)	-41.3%	(26,230)	-40.7%
April	69,310	68,999	71,430	70,813	68,828	68,592	51	68,099	(68,048)	-99.9%	(68,541)	-99.9%
May	81,802	79,182	77,936	75,507	75,970	69,808	4	75,199	(75,195)	-100.0%	(69,804)	-100.0%
June	91,310	85,238	85,096	74,719	79,493	76,711	48,004	78,655	(30,651)	-39.0%	(28,707)	-37.4%
Totals	909,703	929,716	899,244	901,528	880,183	855,318	689,509	868,533	(179,024)	-20.6%	(165,809)	-19.4%



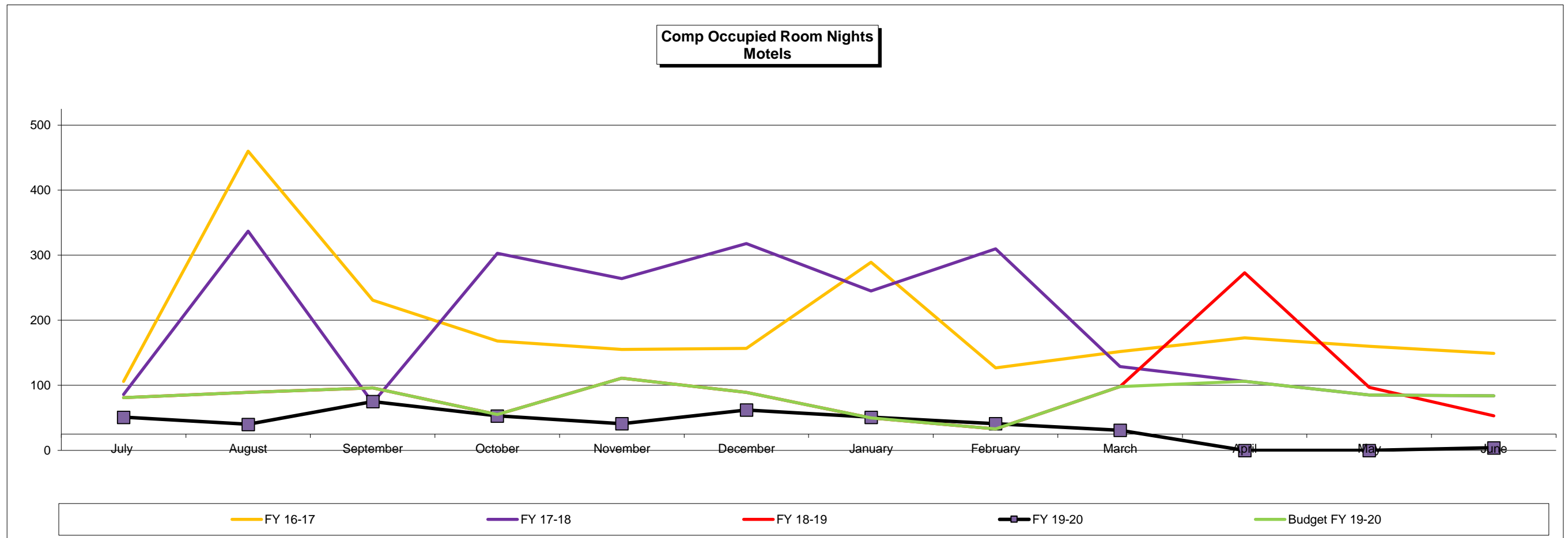
**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Hotels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
									Amount	%	Amount	%
July	81,058	88,543	83,173	85,050	87,558	85,847	89,674	86,705	2,969	3.4%	3,827	4.5%
August	82,755	86,274	81,039	82,528	82,178	82,050	87,019	82,871	4,148	5.0%	4,969	6.1%
September	83,778	79,830	81,295	81,141	78,316	79,329	84,420	80,122	4,298	5.4%	5,091	6.4%
October	70,250	74,321	72,653	76,092	75,601	72,622	76,949	73,348	3,601	4.9%	4,327	6.0%
November	64,854	73,764	67,916	71,744	64,147	69,633	63,538	70,329	(6,791)	-9.7%	(6,095)	-8.8%
December	67,497	69,863	66,661	73,094	67,557	63,566	60,749	64,202	(3,453)	-5.4%	(2,817)	-4.4%
January	70,553	72,893	62,103	66,079	64,188	60,396	66,296	61,000	5,296	8.7%	5,900	9.8%
February	66,702	71,716	72,958	66,336	67,167	60,297	72,052	60,900	11,152	18.3%	11,755	19.5%
March	75,989	74,873	73,865	74,660	65,344	64,221	38,108	64,863	(26,755)	-41.2%	(26,113)	-40.7%
April	68,812	68,660	70,998	70,469	68,484	68,037	31	67,785	(67,754)	-100.0%	(68,006)	-100.0%
May	81,287	78,721	77,643	75,109	75,606	69,534	4	74,835	(74,831)	-100.0%	(69,530)	-100.0%
June	90,921	84,753	84,687	74,314	79,127	76,416	47,804	78,319	(30,515)	-39.0%	(28,612)	-37.4%
Totals	904,456	924,211	894,991	896,616	875,273	851,948	686,644	865,279	(178,635)	-20.6%	(165,304)	-19.4%



**Reno-Sparks Convention and Visitors Authority
Comp Occupied Rooms-Motels
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	Budget FY 19-20	Variance from Budget		Variance from FY 18-19	
									Amount	%	Amount	%
July	237	154	194	106	86	81	51	81	(30)	-37.0%	(30)	-37.0%
August	211	372	206	460	337	89	40	89	(49)	-55.1%	(49)	-55.1%
September	131	144	256	231	73	96	75	96	(21)	-21.9%	(21)	-21.9%
October	243	315	336	168	303	55	53	55	(2)	-3.6%	(2)	-3.6%
November	233	497	312	155	264	111	41	111	(70)	-63.1%	(70)	-63.1%
December	234	469	252	157	318	89	62	89	(27)	-30.3%	(27)	-30.3%
January	146	241	90	289	245	50	51	50	1	2.0%	1	2.0%
February	215	129	89	127	310	33	41	33	8	24.2%	8	24.2%
March	222	171	85	152	129	98	31	98	(67)	-68.4%	(67)	-68.4%
April	151	172	243	173	106	273	-	106	-	0.0%	-	0.0%
May	197	277	101	160	85	97	-	85	-	0.0%	-	0.0%
June	166	311	133	149	84	53	4	84	(80)	-95.2%	(49)	-92.5%
Totals	2,386	3,252	2,297	2,327	2,340	1,125	449	977	(337)	-34.5%	(306)	-27.2%



**Reno-Sparks Convention and Visitors Authority
Percentage of Comp Occupancy-Consolidated Summary
Trend**

Month	FY 13-14	FY 14-15	FY 15-16	Actual				Budget	Variance from Budget		Variance from FY 18-19	
				FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 19-20	Amount	%	Amount	%
July	10.9%	12.2%	11.6%	11.7%	12.0%	12.0%	12.7%	12.0%	0.7	5.8%	0.7	5.8%
August	11.2%	12.0%	11.3%	11.4%	11.3%	11.5%	12.6%	11.5%	1.1	9.6%	1.1	9.6%
September	11.4%	10.9%	11.1%	11.0%	10.7%	11.1%	12.1%	10.9%	1.2	11.0%	1.0	9.0%
October	9.7%	10.4%	10.2%	10.5%	10.6%	10.2%	11.3%	10.2%	1.1	10.8%	1.1	10.8%
November	9.2%	10.7%	9.8%	10.2%	9.3%	10.1%	9.6%	10.1%	(0.5)	-5.0%	(0.5)	-5.0%
December	9.2%	9.5%	8.8%	9.7%	9.2%	8.6%	8.5%	8.6%	(0.1)	-1.2%	(0.1)	-1.2%
January	9.8%	10.2%	8.6%	9.2%	9.0%	8.4%	9.7%	8.5%	1.2	14.1%	1.3	15.5%
February	10.2%	11.0%	10.8%	10.1%	10.4%	9.3%	11.2%	9.0%	2.2	24.4%	1.9	20.4%
March	10.4%	10.2%	9.9%	10.0%	8.8%	8.6%	5.8%	8.7%	(2.9)	-33.3%	(2.8)	-32.6%
April	9.8%	9.9%	10.2%	10.1%	10.0%	9.7%	0.0%	9.7%	-	0.0%	-	0.0%
May	11.1%	11.0%	10.7%	10.3%	10.6%	9.7%	0.0%	10.4%	-	0.0%	-	0.0%
June	12.6%	11.8%	11.5%	10.1%	11.0%	10.5%	7.9%	10.8%	(2.9)	-26.9%	(2.6)	-24.8%
Totals	10.5%	10.8%	10.4%	10.4%	10.2%	10.0%	9.3%	10.0%	(0.7)	-7.0%	(0.7)	-5.2%

