Reno-Sparks Convention & Visitors Authority

Debt Management Policy Fiscal Year 2021

Prepared June 2020



JNA Consulting Group, LLC 410 Nevada Way, Suite 200 Boulder City, NV 89005 702-294-5100 fax 702-294-5145 EXECUTIVE SUMMARY This Debt Management Policy was created to fulfill the requirements of NRS 350.013. The Reno-Sparks Convention & Visitors Authority (the "Authority" or "RSCVA") is generally limited in the bonds it can issue by its statutory debt limit and the amount of revenue available to pay debt service on bonds. This policy discusses the outstanding and proposed debt of the Authority, its ability to afford such debt and other items relating to the issuance of bonds by the Authority.

As of June 30, 2020, the Authority has \$87,694,805 of general obligation revenue supported debt outstanding. The Authority's debt is paid from room tax and convention, recreation, and facility revenues received by the Authority. The Authority currently has no authorization to issue additional bonds. The Authority presently has approximately \$478,859,900 of statutory debt capacity available.

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Affordability of Existing, Authorized and Proposed General Obligation Debt

NRS 350.013 1.(c)(1) A discussion of its ability to afford existing general obligation debt, authorized future general obligation debt and proposed future general obligation debt;

NRS 350.013 1.(c)(6) A discussion of its sources of money projected to be available to pay existing general obligation debt, authorized future general obligation debt and proposed future general obligation debt;

General Obligation Bond Indebtedness

The Authority's general obligation bonds are issued pursuant to NRS 244A.597 through 244A.655 and NRS 350.500 through 350.720 and are issued by Washoe County (the "County") on behalf of and in the name of the Authority. The Authority's general obligation bonds constitute direct and general obligations of the County and the full faith and credit of the County is pledged to the payment of principal and interest, subject to Nevada constitutional and statutory limitations on the aggregate amount of property taxes.

The general obligation bonds are payable by the County from any source legally available at the times such payments are due including the General Fund of the County. In the event, however, that such legally available sources of funds (including net pledged revenues) are insufficient, the County is obligated to levy a general (property) tax on all taxable property within the County for payment of the general obligation bonds, subject to the limitations provided in the constitution and statutes of the State of Nevada (the "State").

In any year in which the total property taxes levied within the County by all applicable taxing units (e.g., the State, the County, the school district, any city, or any special district) exceed such property tax limitations, the reduction to be made by those units must be in property taxes levied for purposes other than the payment of their bonded indebtedness, including interest on such indebtedness.

Nevada statutes provide that no act concerning the Authority's bonds or their security may be repealed, amended or modified in such a manner as to impair adversely the bonds or their security until all of the bonds have been discharged in full or provision for their payment and reception has been fully made.

General Obligation Bonds

The Authority currently has no outstanding general obligation debt paid by the levy of a specific property tax. Principal and interest on the Authority's debt are payable from the various pledged revenues of the Authority. There is no impact on the property tax rate so long as net pledged revenues are sufficient to pay debt service.

Outstanding, Authorized, and Proposed General Obligation Debt

As of June 30, 2020, the Authority has \$87,694,805 of general obligation debt outstanding. The Authority does not currently have any unissued authorization and does not expect to issue any additional debt this fiscal year. However, the Authority reserves the privilege of issuing bonds or other securities at any time legal requirements are satisfied.

The following table lists the outstanding general obligation bonds and other debt of the Authority.

Issue	Issue Date	Maturity Date	Amount Issued	Amount Outstanding		
GENERAL OBLIGATION REVENUE SU	GENERAL OBLIGATION REVENUE SUPPORTED BONDS					
Convention Center, Series 2000B ¹	01/20/00	07/01/20	\$19,384,075	\$1,430,805		
Conv. Ctr. Refunding, Series 2011	11/29/11	07/01/24	88,680,000	19,270,000		
Conv. Ctr. Refunding, Series 2019A	06/27/19	07/01/32	20,000,000	19,452,000		
Conv. Ctr. Refunding, Series 2019B	06/27/19	07/01/32	48,897,000	47,542,000		
TOTAL GENERAL OF	BLIGATION RE	VENUE SUP	PORTED DEBT	\$87,694,805		

Outstanding General Obligation Debt

June 30, 2020

¹ Does not include accreted value.

SOURCE: RSCVA

The following sections demonstrate the ability of the Authority to make principal and interest payments on the outstanding bonds.

General Obligation Bonds Supported by Pledged State Revenues and Facilities Pledged Revenues

General Obligation Bonds Supported by Pledged State Revenues and Facilities Pledged Revenues (the "Convention Center Bonds") are additionally secured by a pledge of the Pledged Revenues of the Authority, which consist of the Pledged State Revenues and the Facilities Pledged Revenues. Pledged State Revenues include the proceeds of a 2 percent license tax imposed upon the rental of transient lodging within the County.

The following tables list the outstanding Convention Center Bonds.

General Obligation Indebtedness Supported by							
State Pledged Revenues and Facilities Pledged Revenues							
Reno-Sparks Convention & Visitors Authority							
June 30, 2020							

Issue	lssue Date	Maturity Date	Amount Issued	Amount Outstanding
Convention Center Bonds, Series 2000B ¹	01/20/00	07/01/20	\$19,384,075	\$1,430,805
Conv. Ctr. Refunding Bonds, Series 2011	11/29/11	07/01/24	88,680,000	19,270,000
Conv. Ctr. Refunding Bonds, Series 2019A	06/27/19	07/01/32	20,000,000	19,452,000
Conv. Ctr. Refunding Bonds, Series 2019B	06/27/19	07/01/32	48,897,000	<u>47,542,000</u>
			TOTAL	\$87,694,805

¹ Does not include accreted value.

SOURCE: RSCVA

The following table illustrates the debt service to maturity on the Authority's.

Fiscal Year Ending June 30	Principal ¹	Interest ²	Total			
2021	\$1,710,805	\$7,070,391	\$8,781,196			
2022	6,135,000	2,931,036	9,066,036			
2023	6,540,000	2,638,783	9,178,783			
2024	6,855,000	2,317,909	9,172,909			
2025	7,121,000	2,031,434	9,152,434			
2026	7,317,000	1,791,525	9,108,525			
2027	7,507,000	1,553,029	9,060,029			
2028	7,703,000	1,308,320	9,011,320			
2029	7,899,000	1,057,301	8,956,301			
2030	8,102,000	799,858	8,901,858			
2031	8,312,000	535,765	8,847,765			
2032	8,526,000	264,846	8,790,846			
2033	<u>3,967,000</u>	<u>63,832</u>	<u>4,030,832</u>			
TOTAL	\$87,694,805	\$24,364,029	\$112,058,834			

Facilities and Convention Center Bonds Outstanding Debt Service June 30, 2020

¹ Includes the Initial Principal Amount of the 2000B Bonds.
² Includes accreted value at redemption on the 2000B Bonds.

SOURCE: RSCVA

The following table presents the Authority's pledged revenues and demonstrates the Authority's ability to repay its Convention Center Bonds.

Pledged Revenues and Debt Service Coverage

Reno-Sparks Convention & Visitors Authority

Fiscal Year	2019 Audited	2020 Estimated	2021 Budgeted
Net General Room License Taxes ¹	\$24,092,059	\$25,116,442	\$11,529,152
Convention Center Taxes ²	8,030,686	8,372,146	3,843,049
Other Income ³	<u>7,926,528</u>		
Subtotal	\$40,049,273	\$33,488,588	\$15,372,201
Less: Operating & Maintenance Expenses ⁴	<u>(15,072,913)</u>		
Net Pledged Revenues	\$24,976,360	\$33,488,588	\$15,372,201
Max. Comb. Debt Service on Pledged Rev. Bonds	\$9,659,044	\$9,240,024	\$8,781,195
Coverage ^{5, 6}	2.59	3.62	1.75

¹ Pledged Room License Taxes levied at a rate of 6%, net of Collection Allowance. Does not include other Room Taxes collected by the Authority.

² Proceeds of 2% Convention Center (State License) Tax.

³ Includes RSCC, RSLEC, REC, special events, golf course, and interest revenues.

⁴ Includes General Government Expenditures, Community Support-Facilities Operations Expenditures (excluding National Bowling Stadium/Reno Events Center), and certain community support-convention and tourism promotion expenditures. Community support-convention and tourism promotion expenditures relating to promotion and advertising have been excluded.

⁵ Pledged revenues divided by combined maximum annual debt service on pledged revenue bonds.

⁶ The Convention Center Bonds may be paid from any legally available resource of the Authority. The Authority expects that pledged revenues and legally available funds will be sufficient to pay debt service on the Convention Center Bonds.

Source: RSCVA

General Obligation Debt Limit

NRS 350.013 1.(c)(2) A discussion of its capacity to incur authorized and proposed future general obligation debt without exceeding the applicable debt limit;

State statutes limit the amount of indebtedness for recreational purposes which may be incurred by the County on behalf of the Authority to no more than three percent of the County's total reported assessed valuation. Based on the County's assessed valuation for fiscal year 2019 (including the assessed valuation of the Reno Redevelopment Agencies and the Sparks Redevelopment Agencies), the Authority's available statutory debt capacity is approximately \$478,859,900.

Washoe County Assessed Value	\$18,398,773,380
Reno Redevelopment Agencies Assessed Value	220,325,736
Sparks Redevelopment Agencies Assessed Value	<u>266,057,726</u>
Total Assessed Value	\$18,885,156,842
General Obligation Debt Limit (3%)	566,554,705
Outstanding G.O. Debt	<u>87,694,805</u>
Available General Obligation Debt Limit	\$478,859,900

General Obligation Debt Limit Based on Fiscal Year 2020 Assessed Value

SOURCE: Nevada Department of Taxation; RSCVA; compiled by JNA Consulting Group, LLC

Other factors also limit the amount of debt the Authority can issue. These factors include, but are not limited to: available revenues, bond market conditions and the type of projects to be funded.

General Obligation Debt Comparisons

NRS 350.013 1.(c)(3) A discussion of its general obligation debt that is payable from property taxes per capita as compared with such debt of other municipalities in this state;

NRS 350.013 1.(c)(4) A discussion of its general obligation debt that is payable from property taxes as a percentage of assessed valuation of all taxable property within the boundaries of the municipality;

The Authority currently does not have any outstanding bonds being paid directly from property tax.

Method of Sale

NRS 350.013 1.(c)(5) Policy regarding the manner in which the municipality expects to sell its debt;

Bonds can generally be sold at a competitive sale, negotiated sale or be privately placed.

<u>Competitive Sale</u> - Offering documents are sent to any firm interested in purchasing the bonds. A day and time are chosen for the sale and bonds are awarded to the firm offering the lowest true interest cost on the bonds (the "TIC"). The TIC is the discount rate which results in a present value of the future debt service payments equal to amount bid for the bonds.

<u>Negotiated Sale</u> - One firm, or group of firms, is chosen in advance to offer the bonds for sale. At the time of sale, interest rates and other terms of the bonds are negotiated with the Underwriter.

<u>Private Placement</u> - A purchaser, usually an individual or bank, is identified and the bonds are placed directly. Interest rates and other terms of the bonds are negotiated with the purchaser.

NRS 350 generally requires bonds issued by the Authority to be sold at competitive sale. For most Authority general obligation bonds a competitive sale will usually result in the lowest TIC on the bonds. There are certain circumstances under which the Authority would consider a negotiated sale or private placements. Such circumstances include, but are not limited to;

- 1) Bonds issued with a variable rate of interest
- 2) Bonds rated below A- or not rated
- 3) Very small or very large bond issues
- 4) Unstable or highly volatile markets
- 5) Bonds with unusual security or structure

The Authority will follow the requirements of NRS 350.155 in choosing a method of sale for its bonds. If the Authority determines that a negotiated sale is warranted for a general obligation bond or a bond secured by an excise tax, it will distribute a request for proposal to underwriting firms. The selection of an underwriter(s) will be based on a determination of the firm that demonstrates its ability to obtain the overall best interest rate for the Authority. Consideration in making this determination will be given to the firm's experience with similar financings, proposed compensation structure and marketing plan.

Operational Costs of Future Capital Projects

NRS 350.013 1.(c)(7) A discussion of its operational costs and revenue sources, for the ensuing 5 fiscal years, associated with each project included in its plan for capital improvement submitted pursuant to paragraph (d), if those costs and revenues are expected to affect the property tax rate.

The Authority has prepared a Capital Improvement Plan, which is attached as Appendix B. As noted in Appendix B, some projects will have an impact on the Authority's general operating funds. Operational costs are funded with revenues of the Authority and will not affect the property tax rate.

Capital Improvement Plan

NRS 350.013 1.(d) Either:

(1) Its plan for capital improvement for the ensuing 5 fiscal years, which must include any contemplated issuance of general obligation debt during this period and the sources of money projected to be available to pay the debt; or

(2) A statement indicating that no changes are contemplated in its plan for capital improvement for the ensuing 5 fiscal years.

See Appendix B.

Chief Financial Officer of the Authority

NRS 350.013 1.(e) A statement containing the name, title, mailing address and telephone number of the chief financial officer of the municipality.

The chief financial officer of Reno-Sparks Convention & Visitors Authority is:

Robert Chisel Director of Finance Reno-Sparks Convention & Visitors Authority P.O. Box 837 Reno, Nevada 89504-0837 775-827-7626 APPENDIX A

DEBT SERVICE SCHEDULES

			(,	
Date	Original Value	Interest	Appreciated Value	Annual Payment
07/01/20 TOTALS	<u>\$1,430,805</u> \$1,430,805	<u>\$3,999,195</u> \$3,999,195	<u>\$5,430,000</u> \$5,430,000	<u>\$5,430,000</u> \$5,430,000

Debt Service Summary 2000B Convention Center Bonds (CAB's)

Date	Principal	Coupon	Interest	Total Payment	Annual Payment
07/01/20	\$0		\$460,000	\$460,000	
01/01/21			460,000	460,000	\$920,000
07/01/21	5,495,000	***	460,000	5,955,000	
01/01/22			334,625	334,625	6,289,625
07/01/22	5,765,000	5.000%	334,625	6,099,625	
01/01/23			190,500	190,500	6,290,125
07/01/23	6,060,000	5.000%	190,500	6,250,500	
01/01/24			39,000	39,000	6,289,500
07/01/24	<u>1,950,000</u>	4.000%	39,000	1,989,000	
01/01/25			<u>0</u>	<u>0</u>	<u>1,989,000</u>
TOTAL	\$19,270,000		\$2,508,250	\$21,778,250	\$21,778,250

Debt Service Summary 2011 Refunding Bonds

Date	Principal	Coupon	Interest	Total Payment	Annual Payment
07/01/20	\$93,000	3.090%	\$300,533	\$393,533	
01/01/21			299,097	299,097	\$791,193
07/01/21	193,000	3.090%	299,097	492,097	
01/01/22			296,115	296,115	788,211
07/01/22	231,000	3.090%	296,115	527,115	
01/01/23			292,546	292,546	819,660
07/01/23	237,000	3.090%	292,546	529,546	
01/01/24			288,884	288,884	818,430
07/01/24	1,506,000	3.090%	288,884	1,794,884	
01/01/25			265,616	265,616	2,060,501
07/01/25	2,127,000	3.090%	265,616	2,392,616	
01/01/26			231,754	231,754	2,624,371
07/01/26	2,180,000	3.090%	232,754	2,412,754	
01/01/27			199,073	199,073	2,611,828
07/01/27	2,236,000	3.090%	199,073	2,435,073	
01/01/28			164,527	164,527	2,599,600
07/01/28	2,291,000	3.090%	164,527	2,455,527	
01/01/29			129,131	129,131	2,584,658
07/01/29	2,346,000	3.090%	129,131	2,475,131	
01/01/30			92,885	92,885	2,568,017
07/01/30	2,405,000	3.090%	92,885	2,497,885	
01/01/31			55,728	55,728	2,553,614
07/01/31	2,464,000	3.090%	55,728	2,519,728	
01/01/32			17,659	17,659	2,537,388
07/01/32	<u>1,143,000</u>	3.090%	<u>17,659</u>	<u>1,160,659</u>	<u>1,160,659</u>
TOTAL	\$19,359,000		\$4,967,566	\$24,419,565	\$24,518,129

Debt Service Summary 2019A Refunding Bonds

Date	Principal	Coupon	Interest	Total Payment	Annual Payment
07/01/20	\$187,000	3.270%	\$777,312		
01/01/21			\$774,254	\$774,254	\$1,965,509
07/01/21	447,000	3.270%	744,254	1,191,254	
01/01/22			766,946	766,946	1,958,200
07/01/22	544,000	3.270%	766,946	1,310,946	
01/01/23			758,051	758,051	2,068,997
07/01/23	558,000	3.270%	758,051	1,316,051	
01/01/24			748,928	748,928	2,064,980
07/01/24	3,665,000	3.270%	748,928	4,413,928	
01/01/25			689,005	689,005	5,102,933
07/01/25	5,190,000	3.270%	689,005	5,879,005	
01/01/26			604,149	604,149	6,483,154
07/01/26	5,327,000	3.270%	604,149	5,931,149	
01/01/27			517,052	517,052	6,448,201
07/01/27	5,467,000	3.270%	517,052	5,984,052	
01/01/28			427,667	427,667	6,411,719
07/01/28	5,608,000	3.270%	427,667	6,035,667	
01/01/29			335,976	335,976	6,371,643
07/01/29	5,756,000	3.270%	335,976	6,091,976	
01/01/30			241,866	241,866	6,333,842
07/01/30	5,907,000	3.270%	241,866	6,148,866	
01/01/31			145,286	145,286	6,294,152
07/01/31	6,062,000	3.270%	145,286	6,207,286	
01/01/32			46,172	46,172	6,253,459
07/01/32	<u>2,824,000</u>	3.270%	<u>46,172</u>	<u>2,870,172</u>	<u>2,870,172</u>
TOTAL	\$47,542,000		\$12,858,019	\$59,435,707	\$60,626,961

Debt Service Summary 2019B Refunding Bonds

APPENDIX B

FIVE-YEAR CAPITAL IMPROVEMENT PLAN

FIVE YEAR CAPITAL IMPROVEMENT PLAN Minimum level of expenditure for items classified as capital assets Minimum level of expenditure for items classified as capital projects			(Per NRS 354.5945) \$5,000 \$50,000		ENTITY: RSCVA DATE: 07/17/2020		
		FY 2020-2021	FY 2021-2022	FY 2022-2023	FY 2023-2024	FY 2024-2025	
Fund:	General Fund						
Capital Improvement:	Contingency						
Funding Source:	Room Tax, Rents & Royalities, Charges for Services	, Misc.					
Completion Date:	6/30/2021						
Fund Total		\$200,000	\$-	\$ -	\$-	\$	

List of Funding Sources: Property Tax - Gen. Revenues Charges for Services Debt Grants Other (Please Describe)

nimum level of expenditure for items classified as capital assets nimum level of expenditure for items classified as capital projects		DATE: 07/17/2020		
FY 2020-2021	FY 2021-2022	FY 2022-2023	FY 2023-2024	FY 2024-2025
	l as capital projects	as capital projects \$50,000	as capital projects \$50,000	as capital projects \$50,000

Please address the following:

Rate of increase? When?

Does rate increase require voter approval?

Can maximum allowed operating tax rate handle rate increase?

Source of Funding: Debt, Pay As You Go

Summary-- Any other information pertinent to the project, funding, and tax rate. If more space is needed attach an additional sheet.