Hotel Statistics January

	Overall Cas	sh Occupie	ed Rooms	Basic Ro	oom Avera	age Cash	Overall A	verage Ca	sh Rate	Overall	Taxable Reve	nue	Percer	t of Cash O	ccupancy	Comp	Occupied I	Rooms	Percent o	f Cash/Com	p Occupancy
Location	Janu	ary	%	Jan	uary	%	Janu	ary	%	Janu	ary	%	Ja	nuary	%	Jan	uary	%	Janu	ary	%
	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020	Change
Reno-Suburban	42,728	67,181	-36.4%	\$87.82	\$95.80	-8.3%	\$116.91	\$121.61	-3.9%	\$4,995,404	\$8,170,216	-38.9%	28	8% 44.	-35.3%	36,735	38,618	-4.9%	53.6%	70.1%	-23.5%
Reno-Downtown	16,995	38,964	-56.4%	\$87.45	\$72.71	20.3%	\$116.63	\$100.21	16.4%	\$1,982,061	\$3,904,713	-49.2%	19	2% 25.6	-24.6%	12,430	22,414	-44.5%	33.3%	40.3%	-17.4%
North Lake Tahoe	6,234	7,972	-21.8%	\$233.54	\$198.38	17.7%	\$267.61	\$230.68	16.0%	\$1,668,264	\$1,839,012	-9.3%	39	0% 49.9	% -21.8%	155	360	-56.9%	40.0%	52.2%	-23.4%
Sparks	19,722	23,025	-14.3%	\$51.13	\$48.67	5.0%	\$73.37	\$69.22	6.0%	\$1,446,979	\$1,593,788	-9.2%	40	2% 47.6	% -15.5%	4,915	4,890	0.5%	50.3%	57.7%	-13.0%
Non-Gaming	48,303	57,546	-16.1%	\$101.73	\$116.46	-12.7%	\$102.59	\$117.02	-12.3%	\$4,955,300	\$6,734,134	-26.4%	46	5% 56.9	% -18.3%	-	14	-100.0%	46.5%	56.9%	-18.3%
Totals	133,982	194,688	-31.2%	\$94.17	\$95.91	-1.8%	\$112.31	\$114.24	-1.7%	\$15,048,008	\$22,241,862	-32.3%	33	1% 41.	-20.5%	54,235	66,296	-18.2%	46.4%	55.7%	-16.5%
										Jotal Statistics	Dagambar										

Hotel Statistics December

	Overall Cash	n Occupie	d Rooms	Basic Re	oom Aver	age Cash	Overall A	Average Ca	ash Rate	Overall	Taxable Reve	nue	Percent of C	ash Occup	oancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location	Decemb	ber	%	Dece	mber	%	Dece	mber	%	Dece	mber	%	Decembe	er	%	Decei	mber	%	Decem	ber	%
	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change
Reno-Suburban	41,469	73,663	-43.7%	\$87.81	\$86.44	1.6%	\$116.31	\$112.83	3.1%	\$4,823,333	\$8,311,725	-42.0%	24.9%	45.4%	-45.2%	36,500	34,769	5.0%	46.9%	66.8%	-29.8%
Reno-Downtown	15,294	55,355	-72.4%	\$74.06	\$79.48	-6.8%	\$101.75	\$103.04	-1.3%	\$1,556,091	\$5,703,956	-72.7%	18.0%	36.3%	-1830.0%	10,065	21,323	-52.8%	29.8%	50.2%	-40.6%
North Lake Tahoe	5,628	7,992	-29.6%	\$263.74	\$244.01	8.1%	\$295.51	\$274.26	7.7%	\$1,663,152	\$2,191,915	-24.1%	35.3%	50.1%	-29.6%	155	434	-64.3%	36.2%	52.8%	-31.5%
Sparks	18,989	26,599	-28.6%	\$51.64	\$62.77	-17.7%	\$71.53	\$82.91	-13.7%	\$1,358,297	\$2,205,235	-38.4%	37.2%	53.3%	-30.2%	3,154	4,198	-24.9%	43.4%	61.8%	-29.8%
Non-Gaming	42,110	59,112	-28.8%	\$99.32	\$112.11	-11.4%	\$100.05	\$112.99	-11.4%	\$4,213,137	\$6,678,847	-36.9%	39.9%	57.1%	-30.1%	32	25	28.0%	39.9%	57.2%	-30.1%
Totals	123,490	222,721	-44.6%	\$92.49	\$94.35	-2.0%	\$110.24	\$112.66	-2.1%	\$13,614,010	\$25,091,677	-45.7%	29.1%	46.0%	-36.7%	49,906	60,749	-17.8%	40.9%	58.5%	-30.1%

Hotel Statistics November

Location	Overall Cash (er .	%	Nove		%	Nove		%	Nove		%	N	nt of Casl		%	Nove		%	Nover	nber	p Occupancy %
	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2	019	Change	2020	2019	Change	2020	2019	Change
Reno-Suburban	40,144	73,720	-45.5%	\$85.23	\$100.74	-15.4%	\$113.07	\$122.25	-7.5%	\$4,539,247	\$9,012,257	-49.6%	2	7.3%	50.0%	-45.2%	37,640	34,319	9.7%	53.0%	73.2%	-27.7%
Reno-Downtown	17,597	45,733	-61.5%	\$82.61	\$66.42	24.4%	\$108.23	\$96.39	12.3%	\$1,904,579	\$4,408,270	-56.8%	2	0.6%	31.0%	-33.6%	13,600	22,785	-40.3%	36.5%	46.4%	-21.3%
North Lake Tahoe	5,774	7,452	-22.5%	\$170.72	\$151.83	12.4%	\$204.40	\$180.03	13.5%	\$1,180,231	\$1,341,601	-12.0%	3	7.1%	47.9%	-22.5%	140	355	-60.6%	38.0%	50.2%	-24.3%
Sparks	17,460	24,056	-27.4%	\$50.52	\$59.61	-15.2%	\$71.90	\$76.64	-6.2%	\$1,255,399	\$1,843,705	-31.9%	4	9.1%	50.7%	-27.6%	4,840	6,053	-20.0%	46.9%	63.4%	-26.2%
Non-Gaming	45,362	56,032	-19.0%	\$99.03	\$114.52	-13.5%	\$100.08	\$115.26	-13.2%	\$4,539,893	\$6,458,055	-29.7%	4	4.1%	57.2%	-22.9%	-	26	-100.0%	44.1%	57.2%	-22.9%
Totals	126,337	206,993	-39.0%	\$88.93	\$93.95	-5.3%	\$106.22	\$111.42	-4.7%	\$13,419,349	\$23,063,888	-41.8%	3	1.7%	45.4%	-30.2%	56,220	63,538	-11.5%	45.8%	59.3%	-22.8%

			ŀ	Hotel Statistics October			
	Overall Cash Occupied Rooms	Basic Room Average Cash	Overall Average Cash Rate	Overall Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Location	October % 2020 2019 Change	October % 2020 2019 Change	October % 2020 2019 Change	October % 2020 2019 Change	October % 2020 2019 Change	October % 2020 2019 Change	October % 2020 2019 Change
Reno-Suburban	52,932 80,108 -33.9%	\$99.88 \$104.03 -4.0%	\$127.65 \$127.33 0.3%	\$6,756,976 \$10,200,467 -33.8%	35.2% 53.1% -33.7%	42,859 42,205 1.5%	63.7% 81.0% -21.3%
Reno-Downtown	24,343 56,580 -57.0%	\$81.83 \$78.15 4.7%	\$108.64 \$104.83 3.6%	\$2,644,587 \$5,931,097 -55.4%	27.5% 37.1% -25.9%	16,226 28,066 -42.2%	45.9% 55.5% -17.3%
North Lake Tahoe	8,473 8,890 -4.7%	\$212.08 \$185.09 14.6%	\$244.59 \$209.35 16.8%	\$2,072,439 \$1,861,078 11.4%	53.1% 55.7% -4.7%	155 354 -56.2%	54.0% 57.9% -6.7%
Sparks	24,074 26,054 -7.6%	\$63.06 \$62.82 0.4%	\$83.39 \$79.58 4.8%	\$2,007,519 \$2,073,430 -3.2%	49.1% 53.4% -8.0%	5,778 6,306 -8.4%	60.9% 66.4% -8.1%
Non-Gaming	58,043 69,078 -16.0%	\$110.28 \$121.34 -9.1%	\$111.10 \$122.06 -9.0%	\$6,448,631 \$8,431,562 -23.5%	54.6% 68.1% -19.8%	99 18 450.0%	54.7% 68.1% -19.7%
Totals	167,865 240,710 -30.3%	\$101.24 \$101.45 -0.2%	\$118.73 \$118.39 0.3%	\$19,930,151 \$28,497,635 -30.1%	40.9% 51.3% -20.1%	65,117 76,949 -15.4%	56.8% 67.6% -16.0%
			Но	otel Statistics September			
	Overall Cash Occupied Rooms	Basic Room Average Cash	Overall Average Cash Rate	Overall Taxable Revenue	Percent of Cash Occupancy	Comp Occupied Rooms	Percent of Cash/Comp Occupancy
Location	September % 2020 2019 Change	September % 2020 2019 Change	September % 2020 2019 Change	September % 2020 2019 Change	September % 2020 2019 Change	September % 2020 2019 Change	September % 2020 2019 Change
Reno-Suburban	58,825 85,739 -31.4%	\$101.31 \$114.74 -11.7%	\$134.64 \$141.26 -4.7%	\$7,920,159 \$12,111,526 -34.6%	37.2% 53.9% -30.8%	45,052 45,809 -1.7%	65.7% 82.6% -20.4%
Reno-Downtown	24,957 57,687 -56.7%	\$86.91 \$96.37 -9.8%	\$114.54 \$123.64 -7.4%	\$2,858,661 \$7,132,690 -59.9%	29.1% 39.1% -25.3%	15,679 30,504 -48.6%	47.5% 59.7% -20.6%
North Lake Tahoe	8,805 11,727 -24.9%	\$256.90 \$248.57 3.4%	\$286.13 \$274.87 4.1%	\$2,519,354 \$3,223,414 -21.8%	56.6% 75.4% -24.9%	175 346 -49.4%	57.8% 77.7% -25.6%

Totals	173,722	251,406	-30.9%	\$106.36	\$118.63	-10.3%	_	\$125.90	\$136.77	-7.9%	\$21,871,614	\$34,385,794	-36.4%
											Hotel Statistic	s August	

\$92.90 \$97.47

\$110.59 \$134.24 -17.6%

-4.7%

\$73.46 \$84.38 -12.9%

\$109.76 \$133.53 -17.8%

22,550

58,585

27,267

68,986

-17.3%

-15.1%

Sparks

Non-Gaming

Location	Overall Cas Augu 2020	· 1	d Rooms % Change	Basic Ro Aug 2020	ust	age Cash % Change	Overall A Aug 2020	Average Ca ust 2019	sh Rate % Change	_	I Taxable Revo	enue % Change		t of Cash O ugust 2019	%		Occupied gust 2019	Rooms % Change	Percent of Augustian 2020		p Occupancy Change
Reno-Suburban	59,448	88,438	-32.8%	\$94.75	\$125.31	-24.4%	\$125.10	\$150.78	-17.0%	\$7,436,989	\$13,334,307	-44.2%	39	.8% 58.	6% -32.1%	41,994	45,721	-8.2%	68.0%	88.9%	-23.5%
Reno-Downtown	24,794	72,110	-65.6%	\$82.05	\$93.58	-12.3%	\$109.24	\$121.38	-10.0%	\$2,708,400	\$8,753,017	-69.1%	21	.2% 44.	4% -52.3%	15,481	32,399	-52.2%	34.4%	64.3%	-46.5%
North Lake Tahoe	10,233	12,949	-21.0%	\$221.50	\$357.49	-38.0%	\$346.86	\$385.85	-10.1%	\$3,549,438	\$4,996,364	-29.0%	64	.1% 81.	1% -21.0%	179	361	-50.4%	65.2%	83.4%	-21.8%
Sparks	24,081	29,959	-19.6%	\$63.15	\$93.65	-32.6%	\$82.73	\$111.70	-25.9%	\$1,992,146	\$3,346,327	-40.5%	49	.2% 61.	4% -20.0%	5,595	8,487	-34.1%	60.6%	-1820.0%	-23.1%
Non-Gaming	62,420	75,447	-17.3%	\$110.09	\$138.06	-20.3%	\$110.84	\$138.86	-20.2%	\$6,918,705	\$10,476,451	-34.0%	59	.0% 75.	5% -21.8%	3	51	-94.1%	59.0%	75.6%	-22.0%
Totals	180,976	278,903	-35.1%	\$101.26	\$127.93	-20.8%	\$124.91	\$146.67	-14.8%	\$22,605,678	\$40,906,465	-44.7%	41	.4% 58.	3% -29.0%	63,252	87,019	-27.3%	55.9%	76.5%	-27.0%

\$2,094,808 \$2,657,802 -21.2%

\$6,478,631 \$9,260,362 -30.0%

56.2% -17.4%

57.1% 70.9% -19.5%

42.3% 53.7% -21.2%

6,393

11

7,743

67,310 84,420 -20.3%

18

-17.4%

-38.9%

59.6% 72.2%

57.1% 70.9%

58.7% 71.7%

-17.5%

-19.5%

-18.1%

Hotel Statistics July

	Overall Cash Oc	cupied Rooms	Basic	Room Aver	age Cash	Overall A	Average Ca	ash Rate	Overall	Taxable Reve	nue	Percen	of Cash Oc	cupancy	Comp	Occupied	Rooms	Percent o	f Cash/Com	p Occupancy
Location	July	%		July	%	Ju	,	%	Ju		%		uly	%	Ju		%	Jul	у	%
	2020 20	19 Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change
Reno-Suburban	60,618 83	3,811 -27.7%	\$87.68	8 \$106.72	-17.8%	\$116.62	\$132.73	-12.1%	\$7,069,180	\$11,123,880	-36.5%	41.	% 55.5	% -25.9%	38,540	48,304	-20.2%	67.3%	87.5%	-23.2%
Reno-Downtown	23,305 74	4,647 -68.8%	\$80.1	5 \$79.66	0.6%	\$108.23	\$106.28	1.8%	\$2,522,340	\$7,933,187	-68.2%	26.	41.3	% -36.3%	11,835	33,518	-64.7%	39.8%	59.9%	-33.5%
North Lake Tahoe	10,156 13	3,287 -23.6%	\$338.3	9 \$377.05	-10.3%	\$365.19	\$402.33	-9.2%	\$3,708,898	\$5,345,753	-30.6%	63.	83.2	% -23.6%	173	313	-44.7%	64.7%	85.2%	-24.1%
Sparks	23,274 29	9,745 -21.8%	\$67.1	2 \$62.91	6.7%	\$83.09	\$81.03	2.5%	\$1,933,883	\$2,410,139	-19.8%	47.	60.7	% -21.7%	4,226	7,527	-43.9%	56.1%	76.1%	-26.2%
Non-Gaming	51,871 71	1,882 -27.8%	\$108.2	8 \$125.28	-13.6%	\$109.35	\$126.14	-13.3%	\$5,672,119	\$9,066,953	-37.4%	49.)% 72.1 °	% -32.2%	52	12	333.3%	49.0%	72.2%	-32.0%
Totals	169,224 273	3,372 -38.1%	\$105.1	7 \$112.58	-6.6%	\$123.54	\$131.25	-5.9%	\$20,906,420	\$35,879,911	-41.7%	41.	5% 55.1	% -24.5%	54,826	89,674	-38.9%	55.1%	73.2%	-24.7%

Hotel Statistics Fiscal Year to Date July 2020 through January 2021

	Cash (Occupied Ro	oms	Overall A	verage Cas	sh Rate	Overall	Taxable Rever	nue	Percent of	Cash Occ	upancy	Comp	Occupied R	Rooms	Percent of	Cash/Comp	Occupancy	Basic Roo	m Average Cas	sh Rate
Location	Ye	ar	%	Yea		%	Yea		%	Yea		%	Ye		%	Yea	r	%	Ye	ear	%
	FY 20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	FY 20-21 F	FY 19-20	Change	FY 20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	20-21	19-20	Change
Reno-Suburban	356,164	552,660	-35.6%	\$122.25	\$130.76	-6.5%	\$43,541,287	\$72,264,377	-39.7%	33.4%	51.5%	-35.1%	279,320	289,745	-3.6%	59.6%	78.5%	-24.1%	\$92.68	\$105.72	-12.3%
Reno-Downtown	147,285	401,076	-63.3%	\$109.83	\$109.12	0.6%	\$16,176,719	\$43,766,930	-63.0%	23.1%	36.6%	-36.9%	95,316	191,009	-50.1%	38.0%	54.0%	-29.6%	\$82.40	\$82.14	0.3%
North Lake Tahoe	55,303	70,269	-21.3%	\$295.86	\$295.99	0.0%	\$16,361,776	\$20,799,137	-21.3%	49.9%	63.4%	-21.3%	1,132	2,523	-55.1%	50.9%	65.6%	-22.4%	\$247.51	\$268.43	-7.8%
Sparks	150,150	186,705	-19.6%	\$80.51	\$86.40	-6.8%	\$12,089,031	\$16,130,427	-25.1%	43.8%	54.8%	-20.1%	34,901	45,204	-22.8%	53.9%	68.1%	-20.7%	\$60.80	\$68.76	-11.6%
Non-Gaming	366,694	458,083	-20.0%	\$106.97	\$124.66	-14.2%	\$39,226,416	\$57,106,364	-31.3%	50.0%	65.4%	-23.4%	197	164	20.1%	50.1%	65.4%	-23.4%	\$106.10	\$123.91	-14.4%
Totals	1,075,596	1,668,793	-35.5%	\$118.44	\$125.88	-5.9%	\$127,395,229	\$210,067,234	-39.4%	37.2%	50.2%	-25.9%	410,866	528,645	-22.3%	51.4%	66.2%	-22.4%	\$99.36	\$107.76	-7.8%

Hotel Statistics Fiscal Year to Date July 2019 through June 2020

	Cash C	Occupied Ro	oms	Overall A	verage Cas	sh Rate	Overall	Taxable Reven	iue	Percent of	Cash Occ	upancy	Comp	Occupied R	Rooms	Percent of	Cash/Comp	o Occupancy	Basic Roo	m Average Cas	sh Rate
Location	Yea	ar	%	Yea	ar	%	Ye	ar	%	Yea	r	%	Ye	ar	%	Yea	r	%	Y	ear	%
	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20 I	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20 F	FY 18-19	Change	2019	2018	Change
Reno-Suburban	712,969	971,602	-26.6%	\$129.75	\$126.17	2.8%	\$92,505,087	\$122,582,453	-24.5%	47.4%	53.0%	-10.6%	384,360	467,138	-17.7%	72.9%	78.4%	-7.0%	\$104.84	\$102.81	2.0%
Reno-Downtown	482,941	794,122	-39.2%	\$109.27	\$106.29	2.8%	\$52,769,972	\$84,407,375	-37.5%	33.1%	37.4%	-11.2%	240,248	320,389	-25.0%	49.6%	52.4%	-5.3%	\$82.75	\$83.18	-0.5%
North Lake Tahoe	88,436	117,532	-24.8%	\$286.07	\$268.57	6.5%	\$25,298,722	\$31,565,401	-19.9%	56.1%	62.3%	-10.0%	3,113	3,999	-22.2%	58.1%	64.4%	-9.8%	\$257.51	\$240.94	6.9%
Sparks	242,728	336,408	-27.8%	\$84.28	\$86.24	-2.3%	\$20,456,459	\$29,011,922	-29.5%	50.3%	58.0%	-13.3%	58,713	60,293	-2.6%	62.5%	68.4%	-8.6%	\$66.80	\$48.20	38.6%
Non-Gaming	668,191	700,825	-4.7%	\$120.14	\$122.86	-2.2%	\$80,278,949	\$86,105,067	-6.8%	56.0%	64.2%	-12.6%	210	129	62.8%	56.0%	64.2%	-12.6%	\$119.16	\$122.14	-2.4%
Totals	2,195,265	2,920,489	-24.8%	\$123.59	\$121.10	2.1%	\$271,309,190	\$353,672,217	-23.3%	45.8%	50.2%	-8.8%	686,644	851,948	-19.4%	60.1%	64.8%	-7.3%	\$106.28	\$103.77	2.4%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date July 2018 through June 2019

	Cash Occup	ied Rooms	Overal	l Average C	ash Rate	Overall	Taxable Rever	nue	Percent of	Cash Occ	cupancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy	Basic Ro	om Revenue
Location	Year	%		'ear	%		ar	%	Yea		%	-	ar	%	Yea	-	%		une 2018
	FY 18-19 FY 1	7-18 Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	ADR	Revenue
Reno-Suburban	971,602 1,08	5,758 -10.5%	6 \$126.1°	7 \$110.69	14.0%	\$122,582,453	\$120,187,171	2.0%	53.0%	58.8%	-10.0%	467,138	466,969	0.0%	78.4%	84.1%	-6.8%	\$102.81	\$99,892,368
Reno-Downtown	794,122 92	9,391 -14.6%	\$106.2	9 \$90.50	17.4%	\$84,407,375	\$84,108,667	0.4%	37.4%	42.9%	-12.8%	320,389	348,943	-8.2%	52.4%	59.0%	-11.2%	\$83.18	\$66,053,365
North Lake Tahoe	117,532 11	6,468 0.9%	\$268.5	7 \$260.60	3.1%	\$31,565,401	\$30,351,920	4.0%	62.3%	61.7%	1.0%	3,999	3,014	32.7%	64.4%	63.3%	1.7%	\$245.83	\$28,893,031
Sparks	336,408 36	4,058 -7.6%	\$86.2	4 \$81.42	5.9%	\$29,011,922	\$29,641,355	-2.1%	58.0%	62.1%	-6.6%	60,293	56,193	7.3%	68.4%	71.7%	-4.6%	\$68.98	\$23,206,660
Non-Gaming	701,035 65	9,934 6.2%	% \$122.8	4 \$123.58	-0.6%	\$86,112,386	\$81,556,807	5.6%	64.2%	62.8%	2.1%	129	154	-16.2%	64.2%	62.8%	2.1%	\$119.11	\$83,498,097
Totals	2,920,699 3,15	5,609 -7.4%	\$121.0	9 \$109.60	10.5%	\$353,679,537	\$345,845,921	2.3%	50.2%	55.1%	-8.9%	851,948	875,273	-2.7%	64.8%	69.1%	-6.1%	\$103.24	\$301,543,521

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date July 2017 through June 2018

							Hotel Stat	tistics Fiscal	Year to D	ate July 201	7 throug	h June 20	018					
	Cash	Occupied Roc	oms	Overall A	verage Ca	sh Rate	Overall	ITaxable Reven	ue	Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location		ear	%	Yea		%	Ye		%	Yea		%	Ye		%	Yea	ar	%
	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change
Reno-Suburban	1,085,758	1,008,742	7.6%	\$110.69	\$105.62	4.8%	\$120,187,171	\$106,541,744	12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno-Downtown	929,391	901,643	3.1%	\$90.50	\$85.81	5.5%	\$84,108,667	\$77,372,849	8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe	116,468	120,694	-3.5%	\$260.60	\$252.23	3.3%	\$30,351,920	\$30,442,595	-0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058	375,918	-3.2%	\$81.42	\$67.95	19.8%	\$29,641,355	\$25,542,451	16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934	607,790	8.6%	\$123.58	\$110.02	12.3%	\$81,556,807	\$66,866,483	22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
Totals	3,155,609	3,014,787	4.7%	\$109.60	\$101.75	7.7%	\$345,845,921	\$306,766,122	12.7%	55.1%	52.8%	4.4%	875,273	896,616	-2.4%	70.3%	68.5%	2.6%
						Hotel Sta	atistics Fiscal	Year to Date	July 2016	Through J	<mark>une 2017</mark>							
	Cash	Occupied Roo	oms	Avera	age Cash R	Rate	Tax	cable Revenue		Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location	FY 16-17	ear FY 15-16	% Change	Yea FY 16-17		% Change	FY 16-17	ear FY 15-16	% Change	Yea FY 16-17		% Change	Ye FY 16-17		% Change	Yea FY 16-17		% Change
Reno-Suburban	1,008,742	1,011,104	-0.2%	\$105.62	\$98.92	6.8%	\$106,541,744	\$100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno-Downtown	901,643	964,982	-6.6%	\$85.81	\$79.95	7.3%	\$77,372,849	\$77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe	120,694	120,195	0.4%	\$252.23	\$244.06	3.3%	\$30,442,595	\$29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918	358,454	4.9%	\$67.95	\$62.94	8.0%	\$25,542,451	\$22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790	533,608	13.9%	\$110.02	\$103.26	6.5%	\$66,866,483	\$55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Totals	3,014,787	2,988,343	0.9%	\$101.75	\$95.09	7.0%	\$306,766,122	\$284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%
						Hotel Sta	atistics Fiscal	Year to Date	July 2015	Through J	une 2016							
	Cash	Occupied Roo	oms	Avera	age Cash R	Rate	Tax	cable Revenue		Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location		ear FY 14-15	% Change	Yea FY 15-16		% Change	FY 15-16	ear FY 14-15	% Change	Yea FY 15-16		% Change	Ye FY 15-16	ear FY 14-15	% Change	Yea FY 15-16		% Change
Reno-Suburban	1,011,104	915,606	10.4%	\$98.92	\$98.42	0.5%	\$100,014,299	\$90,112,335	11.0%	54.9%	50.0%	9.8%	480,865		-6.5%	81.0%	78.0%	3.8%
Reno-Downtown	964,982	1,027,089	-6.0%	\$79.95	\$68.24	17.2%	\$77,152,748	\$70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe	120,195	113,571	5.8%	\$244.06	\$232.07	5.2%	\$29,335,174	\$26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454	338,766	5.8%	\$62.94	\$63.29	-0.6%	\$22,561,644	\$21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%

\$55,098,918 \$33,407,186

\$95.09 \$88.76 7.1% **\$284,162,784 \$241,401,032** 17.7%

479.5%

-3.2%

5.4%

894,991 924,211

52.5% 49.8%

70.2%

66.7%

68.3%

-18.1%

2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

\$103.26 \$102.88

9.9%

Non-Gaming

Totals

533,608 324,716

2,988,343 2,719,748

Hotel Statistics Fiscal Year to Date July 2014 Through June 2015

Location		Occupied Ro ear FY 13-14	oms % Change	Avera Yea FY 14-15		%	Tax Ye FY 14-15	able Revenue ear FY 13-14	% Change	Percent of Yea FY 14-15 I	r	upancy % Change	-	Occupied Fear FY 13-14	Rooms % Change	Percent of Yea FY 14-15	r	% Change
Reno-Suburban	915,606	894,888	2.3%	\$98.42	\$95.48	3.1%	\$90,112,335	\$85,447,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno-Downtown	1,027,089	1,085,376	-5.4%	\$68.24	\$66.15	3.2%	\$70,083,520	\$71,794,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe	113,571	118,076	-3.8%	\$232.07	\$209.85	10.6%	\$26,355,994	\$24,778,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766	296,702	14.2%	\$63.29	\$66.90	-5.4%	\$21,441,998	\$19,849,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716	272,863	19.0%	\$102.88	\$101.05	1.8%	\$33,407,186	\$27,571,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
Totals	2,719,748	2,667,905	1.9%	\$88.76	\$86.00	3.2%	\$241,401,032	\$229,442,390	5.2%	49.8%	48.5%	2.9%	924,211	904,456	2.2%	66.7%	64.9%	2.9%

Hotel Statistics Fiscal Year to Date July 2013 Through June 2014

Location	Cash Occupied Rooms Year % FY 13-14 FY 12-13 Chang	Average Cash Rate Year % FY 13-14 FY 12-13 Change	Taxable Revenue Year FY 13-14 FY 12-13 Change	Percent of Cash Occupancy Year % FY 13-14 FY 12-13 Change	Comp Occupied Rooms Year % FY 13-14 FY 12-13 Change	Percent of Cash/Comp Occupancy Year % FY 13-14 FY 12-13 Change
Reno-Suburban	894,888 938,891 -4.7	% \$95.48 \$91.75 4.1%	\$85,447,880 \$86,144,727 -0.8%	48.8% 51.3% -4.7%	460,132 401,424 14.6%	74.0% 73.2% 1.0%
Reno-Downtown	1,085,376 1,129,005 -3.9	% \$66.15 \$63.82 3.6%	\$71,794,968 \$72,055,198 -0.4%	45.8% 47.7% -4.0%	391,757 390,861 0.2%	62.3% 64.2% -3.0%
North Lake Tahoe	118,076 131,027 -9.9	% \$209.85 \$184.76 13.6%	\$24,778,567 \$24,208,157 2.4%	58.3% 50.5% 15.7%	1,332 865 54.0%	59.0% 50.8% 16.1%
Sparks	296,702 257,285 15.3	% \$66.90 \$69.62 -3.9%	\$19,849,293 \$17,912,959 10.8%	43.5% 37.1% 17.3%	51,235 57,584 -11.0%	51.0% 45.4% 12.3%
Non-Gaming	272,863 266,363 2.4	% \$101.05 \$99.30 1.8%	\$27,571,682 \$26,449,190 4.2%	65.7% 64.8% 1.4%	0.0%	65.7% 64.8% 1.4%
Totals	2,667,905 2,722,571 -2.0	\$86.00 \$83.29 3.3%	\$229,442,390 \$226,770,231 1.2%	48.5% 49.0% -0.8%	904,456 850,734 6.3%	64.9% 64.2% 0.9%

Hotel Statistics Fiscal Year to Date July 2012 Through June 2013

	Cash (Occupied Ro	oms	Avera	age Cash F	Rate	Tax	able Revenue		Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy
Location	Ye	ar	%	Yea		%	Yea	ar	%	Yea		%	Ye		%	Year		%
	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13 F	Y 11-12	Change
Reno-Suburban	938,891	927,327	1.2%	\$91.75	\$83.53	9.8%	\$86,144,727	\$77,461,435	11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno-Downtown	1,129,005	1,077,673	4.8%	\$63.82	\$60.41	5.7%	\$72,055,198	\$65,097,196	10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe	131,027	124,969	4.8%	\$184.76	\$175.21	5.5%	\$24,208,157	\$21,895,227	10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285	278,200	-7.5%	\$69.62	\$67.92	2.5%	\$17,912,959	\$18,894,005	-5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363	251,866	5.8%	\$99.30	\$96.37	3.0%	\$26,449,190	\$24,273,557	9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Totals	2,722,571	2,660,035	2.4%	\$83.29	\$78.05	6.7%	\$226,770,231	\$207,621,421	9.2%	49.0%	47.8%	2.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

Hotel Statistics Fiscal Year to Date July 2011 Through June 2012

	Cash (Occupied Ro	oms	Avera	ige Cash F	Rate	Tax	able Revenue		Percent of	of Cash Oc	cupancy
Location		ar	%	Yea		%	Ye		%	Ye		%
	FY 11-12	FY 10-11	Change	FY 11-12	FY 10-11	Change	FY 11-12	FY 10-11	Change	FY 11-12	FY 10-11	Change
Reno-Suburban	927,327	981,882	-5.6%	\$83.53	\$80.68	3.5%	\$77,461,435	\$79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno-Downtown	1,077,673	1,108,328	-2.8%	\$60.41	\$60.08	0.5%	\$65,097,196	\$66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe	124,969	125,270	-0.2%	\$175.21	\$173.29	1.1%	\$21,895,227	\$21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$67.92	\$68.75	-1.2%	\$18,894,005	\$18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$96.37	\$97.12	-0.8%	\$24,273,557	\$23,010,579	5.5%	61.1%	57.8%	5.7%
Totals	2,660,035	2,718,817	-2.2%	\$78.05	\$76.81	1.6%	\$207,621,421	\$208,842,478	-0.6%	47.8%	49.2%	-2.7%

Hotel Statistics Fiscal Year to Date July 2010 Through June 2011

	Cash	Occupied Ro	oms	Avera	age Cash F	Rate	Tax	able Revenue		Percent of	of Cash Oc	cupancy
Location	Y	ear	%	Yea	ar	%	Ye	ar	%	Ye	ar	%
	FY 10-11	FY 09-10	Change	FY 10-11	FY 09-10	Change	FY 10-11	FY 09-10	Change	FY 10-11	FY 09-10	Change
Reno-Suburban	981,882	1,010,741	-2.9%	\$80.68	\$82.42	-2.1%	\$79,218,912	\$83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno-Downtown	1,108,328	1,197,861	-7.5%	\$60.08	\$59.18	1.5%	\$66,590,118	\$70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe	125,270	122,044	2.6%	\$173.29	\$175.69	-1.4%	\$21,707,879	\$21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$68.75	\$71.14	-3.4%	\$18,314,989	\$20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$97.12	\$96.94	0.2%	\$23,010,579	\$21,453,702	14.0%	57.8%	54.9%	5.3%
Totals	2,718,817	2,837,248	-4.2%	\$76.81	\$76.62	0.2%	\$208,842,478	\$217,376,465	-3.9%	49.2%	50.4%	-2.4%

Hotel Statistics Fiscal Year July 2009 Through June 2010

	Cash	Occupied Ro	oms	Avera	age Cash F	Rate	Tax	able Revenue		Percent of	of Cash Oc	cupancy
Location	Ye	ear	%	Yea		%	Ye	ar	%	Ye		%
	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change
Reno-Suburban	1,010,901	984,956	2.6%	\$82.40	\$83.21	-1.0%	\$83,302,388	\$81,959,861	1.6%	53.3%	52.3%	1.9%
Reno-Downtown	1,197,701	1,205,496	-0.6%	\$59.18	\$62.80	-5.8%	\$70,884,809	\$75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe	122,044	120,608	1.2%	\$175.69	\$188.39	-6.7%	\$21,441,496	\$22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282	297,907	-4.2%	\$71.14	\$73.81	-3.6%	\$20,294,069	\$21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320	172,957	28.0%	\$96.94	\$96.33	0.6%	\$21,453,703	\$16,660,406	28.8%	54.9%	54.8%	0.2%
Totals	2,837,248	2,781,924	2.0%	\$76.62	\$78.74	-2.7%	\$217,376,465	\$219,039,420	-0.8%	50.4%	49.4%	2.0%

Hotel Statistics Fiscal Year July 2008 Through June 2009

	Cash (Occupied Ro	oms	Avera	age Cash F	Rate	Tax	able Revenue		Percent	of Cash Oc	cupancy
Location	Ye	ar	%	Ye		%	_	ar	%		ar	%
	FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change
Reno-Suburban	984,956	1,037,219	-5.0%	\$83.21	\$86.57	-3.9%	\$81,959,861	\$89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno-Downtown	1,205,496	1,353,689	-10.9%	\$62.80	\$72.28	-13.1%	\$75,709,857	\$97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe	120,608	138,677	-13.0%	\$188.39	\$193.63	-2.7%	\$22,721,043	\$26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907	392,929	-24.2%	\$73.81	\$74.17	-0.5%	\$21,988,252	\$29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957	130,156	32.9%	\$96.33	\$111.52	-13.6%	\$16,660,407	\$14,515,412	14.8%	54.8%	71.4%	-23.4%
Totals	2,781,924	3,052,670	-8.9%	\$78.74	\$84.56	-6.9%	\$219,039,420	\$258,147,264	-15.1%	49.4%	55.4%	-10.8%

Hotel Statistics Fiscal Year July 2007 Through June 2008

	Cash (Occupied Ro	oms	Avera	age Cash R	Rate	Тах	able Revenue		Percent of	of Cash Oc	cupancy
Location		ar	%	Yea		%	Ye		%	Ye		%
	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change
Reno-Suburban	1,037,219	970,076	6.9%	\$86.57	\$84.85	2.0%	\$89,792,111	\$82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno-Downtown	1,353,689	1,580,181	-14.3%	\$72.28	\$68.95	4.8%	\$97,842,584	\$108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe	138,677	141,935	-2.3%	\$193.63	\$180.22	7.4%	\$26,852,646	\$25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929	437,350	-10.2%	\$74.17	\$71.75	3.4%	\$29,144,511	\$31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$111.52	\$99.29	12.3%	\$14,515,412	\$10,841,377	33.9%	71.4%	77.1%	-7.3%
Totals	3,052,670	3,238,728	-5.7%	\$84.56	\$79.99	5.7%	\$258,147,264	\$259,073,512	-0.4%	55.4%	61.0%	-9.2%



Hotel Statistics Calendar Year January 2021

	Cash O	ccupied Ro	ooms	Aver	age Cash	Rate	Overall	Taxable Rever	nue	Percent of	Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Cash/Com	p Occupancy	Basic Roor	n Revenue
Location	Yea	ar	%	Ye	ar	%	Yea	ar	%	Yea	ır	%	Ye	ar	%	Ye	ar	%	Ye	ar
	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020
Reno-Suburban	42,728	67,181	-36.4%	\$116.91	\$121.61	-3.9%	\$4,995,404	\$8,170,216	-38.9%	28.8%	44.5%	-35.3%	36,735	38,618	-4.9%	53.6%	70.1%	-23.5%	\$87.82	\$95.80
Reno-Downtown	16,995	38,964	-56.4%	\$116.63	\$100.21	16.4%	\$1,982,061	\$3,904,713	-49.2%	19.2%	25.6%	-24.6%	12,430	22,414	-44.5%	33.3%	40.3%	-17.4%	\$87.45	\$72.71
North Lake Tahoe	6,234	7,972	-21.8%	\$267.61	\$230.68	16.0%	\$1,668,264	\$1,839,012	-9.3%	39.0%	49.9%	-21.8%	155	360	-56.9%	40.0%	52.2%	-23.4%	\$233.54	\$198.38
Sparks	19,722	23,025	-14.3%	\$73.37	\$69.22	6.0%	\$1,446,979	\$1,593,788	-9.2%	40.2%	47.6%	-15.5%	4,915	4,890	0.5%	50.3%	57.7%	-13.0%	\$51.13	\$48.67
Non-Gaming	48,303	57,546	-16.1%	\$102.59	\$117.02	-12.3%	\$4,955,300	\$6,734,134	-26.4%	46.5%	56.9%	-18.3%	-	14	-100.0%	46.5%	56.9%	-18.3%	\$101.73	\$116.46
Totals	133,982	194,688	-31.2%	\$112.31	\$114.24	-1.7%	\$15,048,008	\$22,241,862	-32.3%	33.1%	41.5%	-20.5%	54,235	66,296	-18.2%	46.4%	55.7%	-16.5%	\$94.17	\$95.91

Hotel Statistics Calendar Year January Through December 2020

	Cash C	Occupied Ro	ooms	Aver	age Cash	Rate	Overal	I Taxable Rever	nue	Percent of	Cash Occ	cupancy	Comp	Occupied I	Rooms	Percent of	Cash/Com	Occupancy	Basic Roor	n Revenue
Location	Ye		%	Ye		%		ear	%	Yea		%	Ye		%	Yea		%	Ye	
	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019
Reno-Suburban	540,926	958,914	-43.6%	\$123.78	\$130.17	-4.9%	\$66,956,808	\$124,817,325	-46.4%	36.0%	52.3%	-31.2%	375,818	479,870	-21.7%	61.1%	78.5%	-22.2%	\$96.16	\$105.60
Reno-Downtown	251,119	709,419	-64.6%	\$107.93	\$108.32	-0.4%	\$27,102,414	\$76,847,135	-64.7%	23.6%	35.5%	-33.5%	154,539	308,926	-50.0%	38.1%	51.0%	-25.3%	\$81.64	\$82.75
North Lake Tahoe	75,208	114,105	-34.1%	\$279.65	\$269.74	3.7%	\$21,032,110	\$30,778,770	-31.7%	47.7%	60.5%	-21.2%	1,927	4,179	-53.9%	49.0%	62.7%	-21.8%	\$235.67	\$242.51
Sparks	209,476	323,173	-35.2%	\$79.06	\$86.65	-8.8%	\$16,561,872	\$28,003,189	-40.9%	43.3%	55.6%	-22.1%	48,385	68,056	-28.9%	53.3%	67.3%	-20.8%	\$60.23	\$69.61
Non-Gaming	586,045	753,712	-22.2%	\$109.51	\$123.65	-11.4%	\$64,177,835	\$93,196,185	-31.1%	47.9%	64.8%	-26.1%	257	219	17.4%	48.0%	64.9%	-26.1%	\$108.67	\$122.91
Totals	1,662,774	2,859,323	-41.8%	\$117.77	\$123.68	-4.8%	\$195,831,039	\$353,642,602	-44.6%	37.5%	49.6%	-24.4%	580,926	861,250	-32.5%	50.6%	64.6%	-21.5%	\$100.16	\$105.89

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year January Through December 2019

	Cash Occu	upied Roo	oms	Avera	age Cash	Rate	Overall	Taxable Rever	nue	Percent of	Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Cash/Com	p Occupancy	Basic Room Revenue
Location	Year		%	Yea		%		ear	%	Yea		%		ear	%	Yea		%	January - October
	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	ADR Revenue
Reno-Suburban	958,914 1,0	024,075	-6.4%	\$130.17	\$116.88	11.4%	\$124,817,325	\$119,691,944	4.3%	52.3%	55.5%	-5.8%	479,870	460,248	4.3%	78.5%	80.4%	-2.4%	\$105.60 \$101,265,693
Reno-Downtown	709,419	860,589	-17.6%	\$108.32	\$99.20	9.2%	\$76,847,135	\$85,369,262	-10.0%	35.5%	39.8%	-10.8%	308,926	346,858	-10.9%	51.0%	55.9%	-8.8%	\$82.75 \$58,701,680
North Lake Tahoe	114,105 1	120,004	-4.9%	\$269.74	\$266.33	1.3%	\$30,778,770	\$31,960,979	-3.7%	60.5%	63.6%	-4.9%	4,179	3,554	17.6%	62.7%	65.5%	-4.3%	\$244.15 \$27,859,242
Sparks	323,173	348,054	-7.1%	\$86.65	\$83.87	3.3%	\$28,003,189	\$29,190,181	-4.1%	55.6%	59.6%	-6.7%	68,056	62,152	9.5%	67.3%	70.3%	-4.1%	\$69.61 \$22,497,168
Non-Gaming	753,922	675,808	11.6%	\$123.62	\$123.34	0.2%	\$93,203,504	\$83,355,198	11.8%	64.9%	62.7%	3.5%	219	151	45.0%	64.9%	62.7%	3.5%	\$121.97 \$91,956,583
Totals	2,859,533 3,0	028,530	-5.6%	\$123.67	\$115.42	7.1%	\$353,649,921	\$349,567,565	1.2%	49.6%	51.7%	-4.1%	861,250	872,963	-1.3%	64.6%	66.6%	-3.2%	\$105.71 \$302,280,367

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

	Cash Occupied Ro	ooms	Avera	ige Cash I	Rate	Overall	Taxable Rever	nue	Percent of	Cash Occ	upancy	Comp	Occupied F	Rooms	Percent of	Cash/Com	p Occupancy	Basic Room Revenue
Location	Year	%	Yea	ır	%	Ye		%	Yea	r	%		ear	%	Yea		%	January - December
	2018 2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	ADR Revenue
Reno-Suburban	1,024,075 1,053,772	-2.8%	\$116.88	\$108.12	8.1%	\$119,691,944	\$113,934,264	5.1%	55.8%	57.4%	-2.8%	460,248	486,977	-5.5%	80.9%	84.0%	-3.7%	\$49.43 \$50,617,428
Reno-Downtown	860,589 941,484	-8.6%	\$99.20	\$87.28	13.7%	\$85,369,262	\$82,173,937	3.9%	40.6%	44.3%	-8.4%	346,858	344,166	0.8%	57.0%	60.5%	-5.8%	\$43.53 \$37,464,858
North Lake Tahoe	120,004 118,442	1.3%	\$266.33	\$256.85	3.7%	\$31,960,979	\$30,421,873	5.1%	63.6%	63.0%	1.0%	3,554	3,001	18.4%	65.5%	64.6%	1.4%	\$152.62 \$18,314,807
Sparks	348,054 372,600	-6.6%	\$83.87	\$75.49	11.1%	\$29,190,181	\$28,126,329	3.8%	60.0%	64.1%	-6.4%	62,152	47,813	30.0%	70.8%	72.4%	-2.2%	\$35.71 \$12,427,469
Non-Gaming	675,808 640,711	5.5%	\$123.34	\$117.68	4.8%	\$83,355,198	\$75,395,773	10.6%	65.8%	64.6%	1.9%	151	367	-58.9%	65.8%	64.7%	1.9%	\$61.36 \$41,470,835
Totals	3,028,530 3,127,009	-3.1%	\$115.42	\$105.55	9.4%	\$349,567,565	\$330,052,176	5.9%	52.7%	54.7%	-3.7%	872,963	882,324	-1.1%	67.9%	70.1%	-3.1%	\$52.93 \$160,295,397

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year January Through December 2017

	Cash (Occupied Ro	ooms	Avera	age Cash	Rate	Tax	cable Revenue		Percent of	f Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Cash/Com	p Occupancy
Location	Ye	ear	%	Yea	ar	%	Ye	ear	%	Ye	ar	%	Ye	ear	%	Yea	ır	%
	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change
Reno-Suburban	1,053,772	1,002,313	5.1%	\$108.12	\$102.35	5.6%	\$113,934,264	\$102,582,668	11.1%	57.4%	54.6%	5.1%	486,977	498,288	-2.3%	84.0%	81.8%	2.7%
Reno-Downtown	941,484	932,831	0.9%	\$87.28	\$85.04	2.6%	\$82,173,937	\$79,326,947	3.6%	44.3%	43.5%	1.8%	344,166	361,414	-4.8%	60.5%	60.4%	0.2%
North Lake Tahoe	118,442	118,973	-0.4%	\$256.85	\$250.43	2.6%	\$30,421,873	\$29,794,447	2.1%	63.0%	62.4%	1.0%	3,001	2,619	14.6%	64.6%	63.8%	1.3%
Sparks	372,600	370,416	0.6%	\$75.49	\$65.76	14.8%	\$28,126,329	\$24,358,804	15.5%	64.1%	63.5%	1.1%	47,813	49,137	-2.7%	72.4%	71.9%	0.7%
Non-Gaming	640,711	561,060	14.2%	\$117.68	\$107.22	9.8%	\$75,395,773	\$60,157,079	25.3%	64.6%	58.8%	9.9%	367	445	-17.5%	64.7%	58.9%	9.8%
Totals	3,127,009	2,985,593	4.7%	\$105.55	\$99.22	6.4%	\$330,052,176	\$296,219,945	11.4%	54.7%	52.3%	4.4%	882,324	911,903	-3.2%	70.1%	68.3%	2.6%

Hotel Statistics Calendar Year January Through December 2016

	Cash Occupied R	ooms	Avera	age Cash I	Rate	Tax	able Revenue		Percent of	f Cash Oc	cupancy	Comp	Occupied I	Rooms	Percent of	Cash/Com	Occupancy Occupancy
Location	Year	%	Yea		%	Ye		%	Yea		% Channe		ear	%	Yea		%
	2016 2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change
Reno-Suburban	1,002,313 973,661	2.9%	\$102.35	\$99.36	3.0%	\$102,582,668	\$96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno-Downtown	932,831 989,389	-5.7%	\$85.04	\$73.25	16.1%	\$79,326,947	\$72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe	118,973 118,398	0.5%	\$250.43	\$236.20	6.0%	\$29,794,447	\$27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416 348,668	6.2%	\$65.76	\$63.03	4.3%	\$24,358,804	\$21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060 433,833	29.3%	\$107.22	\$103.05	4.0%	\$60,157,079	\$44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593 2,863,949	4.2%	\$99.22	\$92.13	7.7%	\$296,219,945	\$263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Location	Cash Occupied Room Year 2015 2014	oms % Change	Avera Yea 2015		ate % Change	Tax Ye 2015	able Revenue ear 2014	% Change	Percent of Yea 2015	r	cupancy % Change	Comp Ye 2015	Occupied Fear 2014	Rooms % Change	Percent of Year 2015		% Change
Reno-Suburban	973,661 891,515	9.2%	\$99.36	\$96.69	2.8%	\$96,743,878	\$86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno-Downtown	989,389 1,074,581	-7.9%	\$73.25	\$66.11	10.8%	\$72,470,972	\$71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe	118,398 111,355	6.3%	\$236.20	\$229.86	2.8%	\$27,965,261	\$25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668 331,119	5.3%	\$63.03	\$61.48	2.5%	\$21,975,030	\$20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833 294,876	47.1%	\$103.05	\$101.68	1.3%	\$44,706,194	\$29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949 2,703,446	5.9%	\$92.13	\$86.25	6.8%	\$263,861,335	\$233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year January Through December 2014

	Cash (Occupied Ro	ooms	Avera	age Cash I	Rate	Tax	able Revenue		Percent of	Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Cash/Com	p Occupancy
Location	Ye		%	Yea		%	Ye		%	Yea		%		ear	%	Yea		%
	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change
Reno-Suburban	891,515	922,037	-3.3%	\$96.69	\$95.61	1.1%	\$86,199,866	\$88,160,187	-2.2%	48.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno-Downtown	1,074,581	1,122,649	-4.3%	\$66.11	\$66.41	-0.5%	\$71,036,790	\$74,554,625	-4.7%	45.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe	111,355	126,784	-12.2%	\$229.86	\$195.71	17.4%	\$25,595,631	\$24,812,551	3.2%	59.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$61.48	\$73.58	-16.4%	\$20,358,040	\$19,477,105	4.5%	50.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$101.68	\$100.63	1.0%	\$29,983,610	\$27,400,091	9.4%	67.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
Totals	2,703,446	2,708,464	-0.2%	\$86.25	\$86.55	-0.3%	\$233,173,936	\$234,404,559	-0.5%	49.2%	49.0%	0.4%	926,859	882,558	5.0%	66.1%	64.9%	1.8%

Hotel Statistics Calendar Year January Through December 2013

	Cash (Occupied Ro	ooms	Avera	age Cash	Rate	Tax	able Revenue		Percent of	Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Cash/Com	p Occupancy
Location	Ye	ar	%	Ye		%	Ye		%	Yea		%		ar	%	Yea		%
	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change
Reno-Suburban	922,037	934,637	-1.3%	\$95.61	\$84.94	12.6%	\$88,160,187	\$79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno-Downtown	1,122,649	1,087,152	3.3%	\$66.41	\$60.71	9.4%	\$74,554,625	\$65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe	126,784	121,470	4.4%	\$195.71	\$179.28	9.2%	\$24,812,551	\$21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701	258,399	2.4%	\$73.58	\$66.38	10.8%	\$19,477,105	\$17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293	254,672	6.9%	\$100.63	\$97.52	3.2%	\$27,400,091	\$24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2,708,464	2,656,330	2.0%	\$86.55	\$78.74	9.9%	\$234,404,559	\$209,152,937	12.1%	49.0%	47.6%	2.7%	882,558	809,437	9.0%	64.9%	62.2%	4.5%

	Cash C	Occupied Ro	ooms	Aver	age Cash	Rate	Tax	able Revenue		Percent o	f Cash Oc	cupancy	Comp	Occupied	Rooms	Percent of	Cash/Com	p Occupancy
Location	Ye	ar	%	Ye	ar	%	Ye	ar	%	Yea	ar	%	Ye	ear	%	Yea	ar	%
	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change
Reno-Suburban	934,637	971,591	-3.8%	\$84.94	\$83.16	2.1%	\$79,388,186	\$80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno-Downtown	1,087,152	1,113,288	-2.3%	\$60.71	\$61.41	-1.1%	\$65,999,148	\$68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe	121,470	131,491	-7.6%	\$179.28	\$173.35	3.4%	\$21,777,047	\$22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399	286,473	-9.8%	\$66.38	\$69.41	-4.4%	\$17,152,886	\$19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672	248,097	2.7%	\$97.52	\$96.10	1.5%	\$24,835,669	\$23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330	2,750,940	-3.4%	\$78.74	\$78.40	0.4%	\$209,152,937	\$215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

	Cash (Occupied Ro	oms	Avera	age Cash I	Rate	Tax	able Revenue		Percent of	Cash Oc	cupancy
Location		ar	%	Yea		%		ar	%	Yea		%
	2011	2010	Change	2011	2010	Change	2011	2010	Change	2011	2010	Change
Reno-Suburban	971,591	973,643	-0.2%	\$83.16	\$85.56	-2.8%	\$80,798,447	\$83,302,389	-0.3%	53.8%	52.3%	2.9%
Reno-Downtown	1,113,288	1,171,169	-4.9%	\$61.41	\$60.52	1.5%	\$68,367,701	\$70,884,809	-3.6%	47.6%	49.6%	-4.4%
North Lake Tahoe	131,491	126,182	4.2%	\$173.35	\$169.93	2.0%	\$22,793,340	\$21,441,499	6.3%	51.0%	48.6%	4.9%
Sparks	286,473	274,252	4.5%	\$69.41	\$74.00	-6.2%	\$19,884,508	\$20,294,068	-2.0%	41.4%	39.7%	4.0%
Non-Gaming	248,097	233,280	6.4%	\$96.10	\$91.97	4.5%	\$23,843,178	\$21,453,702	11.1%	60.3%	56.9%	7.4%
Totals	2,750,940	2,778,526	-1.0%	\$78.40	\$78.23	0.2%	\$215,687,174	\$217,376,467	-0.8%	49.8%	49.7%	0.2%

Hotel Statistics Calendar Year January Through December 2010

	Cash (Occupied Ro	oms	Avera	age Cash I	Rate	Tax	able Revenue		Percent of	f Cash Oc	cupancy
Location		ar	%	Yea		%	Ye		%	Yea		%
	2010	2009	Change	2010	2009	Change	2010	2009	Change	2010	2009	Change
Reno-Suburban	973,643	993,290	-1.9%	\$85.56	\$81.16	2.5%	\$83,302,389	\$80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno-Downtown	1,171,169	1,150,215	1.8%	\$60.52	\$58.96	0.2%	\$70,884,809	\$67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe	126,182	114,627	10.1%	\$169.93	\$184.98	-5.6%	\$21,441,499	\$21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252	280,097	-2.1%	\$74.00	\$71.70	-2.1%	\$20,294,068	\$20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280	199,006	17.2%	\$91.97	\$98.05	0.1%	\$21,453,702	\$19,512,497	17.4%	56.9%	52.2%	8.8%
Totals	2,778,526	2,737,235	1.6%	\$78.23	\$76.44	0.9%	\$217,376,467	\$209,226,840	2.5%	49.7%	48.7%	2.1%

	Cash	Occupied Ro	oms	Avera	age Cash I	Rate	Tax	able Revenue		Percent of	f Cash Oc	cupancy
Location		ar	%	Yea		%	Ye		%	Yea		%
	2009	2008	Change	2009	2008	Change	2009	2008	Change	2009	2008	Change
Reno-Suburban	993,290	1,027,469	-3.3%	\$81.16	\$83.87	-3.2%	\$80,610,629	\$86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno-Downtown	1,150,215	1,248,008	-7.8%	\$58.96	\$67.54	-12.7%	\$67,817,626	\$84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe	114,627	133,142	-13.9%	\$184.98	\$188.98	-2.1%	\$21,203,659	\$25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097	347,761	-19.5%	\$71.70	\$75.50	-5.0%	\$20,082,429	\$26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006	159,151	25.0%	\$98.05	\$100.88	-2.8%	\$19,512,497	\$16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235	2,915,531	-6.1%	\$76.44	\$81.61	-6.3%	\$209,226,840	\$237,942,950	-12.1%	48.7%	51.6%	-5.6%

Hotel Statistics Calendar Year January Through December 2008

	Cash (Occupied Ro	oms	Avera	age Cash	Rate	Tax	able Revenue		Percent of	of Cash Oc	cupancy	ı
Location	Ye	ar	%	Yea		%	Ye	ear	%	Ye		%	ı
	2008	2007	Change	2008	2007	Change	2008	2007	Change	2008	2007	Change	ı
Reno-Suburban	1,027,469	994,288	3.3%	\$83.87	\$86.44	-3.0%	\$86,176,088	\$85,941,685	0.3%	55.0%	61.6%	-10.7%	
Reno-Downtown	1,248,008	1,527,049	-18.3%	\$67.54	\$72.36	-6.7%	\$84,291,975	\$110,502,057	-23.7%	49.8%	60.8%	-18.1%	
North Lake Tahoe	133,142	140,933	-5.5%	\$188.98	\$191.91	-1.5%	\$25,161,700	\$27,047,049	-7.0%	51.0%	54.2%	-5.7%	
Sparks	347,761	424,108	-18.0%	\$75.50	\$72.03	4.8%	\$26,257,551	\$30,549,241	-14.0%	44.6%	52.7%	-15.4%	
Non-Gaming	159,151	110,248	44.4%	\$100.88	\$105.31	-4.2%	\$16,055,636	\$11,610,580	38.3%	68.2%	70.6%	-3.4%	
Totals	2,915,531	3,196,626	-8.8%	\$81.61	\$83.10	-1.8%	\$237,942,950	\$265,650,612	-10.4%	51.6%	59.8%	-13.7%	

Hotel Statistics Calendar Year January Through December 2007

	Cash C	Occupied Ro	oms	Avera	age Cash I	Rate	Tax	kable Revenue		Percent of	Cash Oc	cupancy
Location	Ye	ar	%	Yea	ar	%	Y	ear	%	Yea	r	%
	2007	2006	Change	2007	2006	Change	2007	2006	Change	2007	2006	Change
Reno-Suburban	994,288	1,067,234	-6.8%	\$86.44	\$79.90	8.2%	\$85,941,685	\$85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno-Downtown	1,527,049	1,579,259	-3.3%	\$72.36	\$64.93	11.4%	\$110,502,057	\$102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe	140,933	151,237	-6.8%	\$191.91	\$169.79	13.0%	\$27,047,049	\$25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$72.03	\$70.04	2.8%	\$30,549,241	\$29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$105.31	\$95.52	10.3%	\$11,610,580	\$8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$83.10	\$76.05	9.3%	\$265,650,612	\$251,741,941	5.5%	59.8%	61.4%	-2.6%