

Hotel Statistics - NOVEMBER 2021-2020

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	November		%	November		%	November		%	November		%	November		%	November		%	November		%
	2021	2020		Change	2021		2020	Change		2021	2020		Change	2021		2020	Change		2021	2020	
Reno-Suburban	61,745	40,144	53.8%	\$109.03	\$85.23	27.9%	\$134.41	\$113.07	18.9%	\$8,299,270	\$4,539,247	82.8%	42.6%	27.3%	55.6%	37,525	37,640	-0.3%	68.4%	53.0%	29.3%
Reno-Downtown	43,619	17,597	100.0%	\$81.90	\$82.61	100.0%	\$107.00	\$108.23	100.0%	\$4,667,206	\$1,904,579	100.0%	32.9%	20.6%	59.7%	15,455	13,600	13.6%	44.5%	36.5%	21.9%
North Lake Tahoe	6,670	5,774	100.0%	\$183.21	\$170.72	100.0%	\$216.14	\$204.40	100.0%	\$1,441,668	\$1,180,231	100.0%	42.9%	37.1%	15.6%	89	140	-36.4%	43.5%	38.0%	14.2%
Sparks	18,181	17,460	4.1%	\$73.86	\$50.52	46.2%	\$97.71	\$71.90	35.9%	\$1,776,447	\$1,255,399	41.5%	38.2%	36.7%	4.1%	8,009	4,840	65.5%	55.1%	46.9%	17.5%
Non-Gaming	59,440	45,362	31.0%	\$128.13	\$99.03	29.4%	\$129.18	\$100.08	29.1%	\$7,678,359	\$4,539,893	69.1%	54.5%	44.1%	23.6%	7	-	100.0%	54.5%	44.1%	23.6%
Totals	189,655	126,337	50.1%	\$108.01	\$88.93	21.5%	\$125.82	\$106.22	18.5%	\$23,862,950	\$13,419,349	77.8%	42.2%	31.7%	32.8%	61,085	56,220	8.7%	55.7%	45.8%	21.6%

Hotel Statistics - OCTOBER 2021-2020

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	October		%	October		%	October		%	October		%	October		%	October		%	October		%
	2021	2020		Change	2021		2020	Change		2021	2020		Change	2021		2020	Change		2021	2020	
Reno-Suburban	67,636	52,932	27.8%	\$119.81	\$99.88	20.0%	\$149.78	\$127.65	17.3%	\$10,130,669	\$6,756,976	49.9%	45.6%	35.2%	29.3%	38,401	42,859	-10.4%	71.4%	63.7%	12.1%
Reno-Downtown	52,901	24,343	100.0%	\$96.73	\$81.83	100.0%	\$122.07	\$108.64	100.0%	\$6,457,449	\$2,644,587	100.0%	38.6%	27.5%	40.3%	17,283	16,226	6.5%	51.2%	45.9%	11.6%
North Lake Tahoe	8,503	8,473	100.0%	\$219.35	\$212.08	100.0%	\$249.86	\$244.59	100.0%	\$2,124,523	\$2,072,439	100.0%	53.3%	53.1%	0.4%	193	155	24.5%	54.5%	54.0%	0.7%
Sparks	22,188	24,074	-7.8%	\$81.92	\$63.06	29.9%	\$103.81	\$83.39	24.5%	\$2,303,398	\$2,007,519	14.7%	45.2%	49.1%	-7.9%	9,311	5,778	61.1%	41.5%	60.9%	5.4%
Non-Gaming	71,210	58,043	22.7%	\$131.92	\$110.28	19.6%	\$132.52	\$111.10	19.3%	\$9,436,625	\$6,448,631	46.3%	61.8%	54.6%	13.2%	-	99	-100.0%	61.8%	54.7%	13.0%
Totals	222,438	167,865	32.5%	\$118.22	\$101.24	16.8%	\$136.90	\$118.73	15.3%	\$30,452,665	\$19,930,151	52.8%	47.8%	40.9%	16.9%	65,188	65,117	0.1%	61.8%	56.8%	8.6%

Hotel Statistics - SEPTEMBER 2021-2020

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	September		%	September		%	September		%	September		%	September		%	September		%	September		%
	2021	2020		Change	2021		2020	Change		2021	2020		Change	2021		2020	Change		2021	2020	
Reno-Suburban	76,978	58,825	30.9%	\$129.77	\$101.31	28.1%	\$158.28	\$134.64	17.6%	\$12,184,192	\$7,920,159	53.8%	49.4%	37.2%	32.8%	41,554	45,052	100.0%	76.1%	65.7%	15.7%
Reno-Downtown	61,398	24,957	100.0%	\$103.79	\$86.91	100.0%	\$125.71	\$114.54	100.0%	\$7,718,217	\$2,858,661	100.0%	46.3%	29.1%	59.0%	17,844	15,679	100.0%	59.8%	47.5%	25.9%
North Lake Tahoe	6,301	8,805	100.0%	\$219.68	\$256.90	100.0%	\$244.75	\$286.13	100.0%	\$1,542,158	\$2,519,354	100.0%	40.5%	56.6%	-28.4%	145	175	100.0%	41.5%	57.8%	-28.2%
Sparks	23,418	22,550	3.8%	\$107.03	\$73.46	45.7%	\$125.20	\$92.90	34.8%	\$2,931,913	\$2,094,808	40.0%	48.8%	46.4%	5.2%	10,043	6,393	57.1%	69.8%	59.6%	17.1%
Non-Gaming	70,374	58,585	20.1%	\$147.52	\$109.76	34.4%	\$148.41	\$110.59	34.2%	\$10,444,485	\$6,478,631	61.2%	64.4%	57.1%	12.8%	6	11	100.0%	64.4%	57.1%	12.8%
Totals	238,469	173,722	37.3%	\$128.46	\$106.36	20.8%	\$146.02	\$125.90	16.0%	\$34,820,965	\$21,871,614	59.2%	51.7%	42.3%	22.2%	69,592	67,310	3.4%	66.8%	58.7%	13.8%

Hotel Statistics - AUGUST 2021-2020

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	August		%	August		%	August		%	August		%	August		%	August		%	August		%
	2021	2020		Change	2021		2020	Change		2021	2020		Change	2021		2020	Change		2021	2020	
Reno-Suburban	75,065	59,448	26.3%	\$140.08	\$94.75	47.8%	\$169.47	\$125.10	35.5%	\$12,721,235	\$7,436,989	71.1%	50.6%	39.8%	26.9%	42,344	41,994	100.0%	79.1%	68.0%	16.3%
Reno-Downtown	64,931	24,794	100.0%	\$104.00	\$82.05	100.0%	\$132.34	\$109.24	100.0%	\$8,592,817	\$2,708,400	100.0%	47.3%	28.1%	68.8%	20,534	15,481	100.0%	62.3%	45.6%	36.6%
North Lake Tahoe	10,366	10,233	100.0%	\$361.13	\$221.50	100.0%	\$397.81	\$346.86	100.0%	\$4,123,713	\$3,549,438	100.0%	64.9%	64.1%	1.2%	122	179	100.0%	65.7%	65.2%	0.8%
Sparks	26,634	24,081	10.6%	\$107.86	\$63.15	70.8%	\$125.97	\$82.73	52.3%	\$3,355,100	\$1,992,146	68.4%	54.9%	49.2%	11.8%	9,523	5,595	70.2%	74.6%	60.6%	23.1%
Non-Gaming	73,642	62,420	18.0%	\$154.58	\$110.09	40.4%	\$155.41	\$110.84	40.2%	\$11,444,849	\$6,918,705	65.4%	64.2%	59.0%	8.6%	77	3	100.0%	64.2%	59.0%	8.8%
Totals	250,638	180,976	38.5%	\$140.71	\$101.26	39.0%	\$160.54	\$124.91	28.5%	\$40,237,714	\$22,605,678	78.0%	53.9%	44.3%	21.7%	72,600	63,252	14.8%	69.5%	59.8%	16.2%

Hotel Statistics - JULY 2021-2020

Location	Overall Cash Occupied Rooms			Basic Room Average Cash			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	July		%	July		%	July		%	July		%	July		%	July		%	July		%
	2021	2020		Change	2021		2020	Change		2021	2020		Change	2021		2020	Change		2021	2020	
Reno-Suburban	78,986	60,618	30.3%	\$144.30	\$87.68	64.6%	\$175.07	\$116.62	50.1%	\$13,827,856	\$7,069,180	95.6%	53.2%	41.1%	29.4%	46,944	38,540	100.0%	84.8%	67.3%	26.0%
Reno-Downtown	67,458	23,305	100.0%	\$105.23	\$80.15	100.0%	\$132.73	\$108.23	100.0%	\$8,953,797	\$2,522,340	100.0%	49.2%	26.4%	86.4%	18,315	11,835	100.0%	62.6%	39.8%	57.3%
North Lake Tahoe	13,128	10,156	100.0%	\$458.88	\$338.39	100.0%	\$486.60	\$365.19	100.0%	\$6,388,117	\$3,708,898	100.0%	82.2%	63.6%	29.2%	118	173	100.0%	83.0%	64.7%	28.3%
Sparks	29,416	23,274	26.4%	\$110.71	\$67.12	64.9%	\$134.84	\$83.09	62.3%	\$3,966,569	\$1,933,883	105.1%	60.7%	47.5%	27.8%	8,545	4,226	102.2%	78.3%	56.1%	39.5%
Non-Gaming	79,161	51,871	52.6%	\$152.84	\$108.28	41.2%	\$153.77	\$109.35	40.6%	\$12,172,963	\$5,672,119	114.6%	68.7%	49.0%	40.4%	16	52	100.0%	68.8%	49.0%	40.2%
Totals	268,149	169,224	58.5%	\$148.71	\$105.17	41.4%	\$168.97	\$123.54	36.8%	\$45,309,303	\$20,906,420	116.7%	57.7%	41.6%	38.7%	73,938	54,826	34.9%	73.6%	55.1%	33.4%

Hotel Statistics Fiscal Year to Date - July through November 2021

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Average Cash Rate		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 21-22	FY 20-21		FY 21-22	FY 20-21		FY 21-22	FY 20-21		FY 21-22	FY 20-21		FY 21-22	FY 20-21		FY 21-22	FY 20-21		FY 21-22	FY 20-21	
Reno-Suburban	360,410	271,967	32.5%	\$158.61	\$124.00	27.9%	\$57,163,222	\$33,722,550	69.5%	48.3%	36.2%	33.4%	206,768	206,085	0.3%	76.0%	63.6%	19.5%	\$129.68	\$94.19	37.7%
Reno-Downtown	290,307	114,996	152.4%	\$125.35	\$109.90	14.1%	\$36,389,486	\$12,638,568	187.9%	42.9%	26.4%	63.0%	89,431	72,821	22.8%	56.1%	43.1%	30.4%	\$99.60	\$82.76	20.3%
North Lake Tahoe	44,968	43,441	3.5%	\$347.36	\$299.96	15.8%	\$15,620,179	\$13,030,360	19.9%	56.9%	55.0%	3.5%	667	822	-18.9%	57.8%	56.0%	3.0%	\$316.65	\$247.42	28.0%
Sparks	119,837	111,439	7.5%	\$119.61	\$83.31	43.6%	\$14,333,427	\$9,283,755	54.4%	49.6%	45.8%	8.3%	45,431	26,832	69.3%	68.4%	56.9%	20.4%	\$98.43	\$64.07	53.6%
Non-Gaming	353,827	276,281	28.1%	\$144.64	\$108.79	32.9%	\$51,177,282	\$30,057,978	70.3%	62.8%	52.8%	18.9%	106	165	-35.8%	62.8%	52.8%	18.9%	\$143.78	\$107.90	33.3%
Totals	1,169,349	818,124	42.9%	\$149.39	\$120.68	23.8%	\$174,683,596	\$98,733,211	76.9%	50.7%	40.2%	26.4%	342,403	306,725	11.6%	65.5%	55.3%	18.4%	\$130.47	\$101.25	28.9%

Hotel Statistics Fiscal Year to Date - July 2020 through June 2021

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Average Cash Rate		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 20-21	FY 19-20		FY 20-21	FY 19-20		FY 20-21	FY 19-20		FY 20-21	FY 19-20		FY 20-21	FY 19-20		FY 20-21	FY 19-20		FY 20-21	FY 19-20	
Reno-Suburban	660,854	712,969	-7.3%	\$133.52	\$129.75	2.9%	\$88,235,751	\$92,505,087	-4.6%	36.2%	47.4%	-23.6%	498,580	384,360	29.7%	63.5%	72.9%	-12.9%	\$103.29	\$104.84	-1.5%
Reno-Downtown	331,954	482,941	-31.3%	\$117.80	\$109.27	7.8%	\$39,105,015	\$52,769,972	-25.9%	28.8%	33.1%	-13.0%	178,087	240,248	-25.9%	44.3%	49.6%	-10.7%	\$90.45	\$82.75	9.3%
North Lake Tahoe	95,414	88,436	7.9%	\$284.83	\$286.07	-0.4%	\$27,177,212	\$25,298,722	7.4%	50.6%	56.1%	-10.0%	1,691	3,113	-45.7%	51.5%	58.1%	-11.4%	\$242.71	\$257.51	-5.7%
Sparks	268,589	242,728	10.7%	\$89.61	\$84.28	6.3%	\$24,069,394	\$20,456,459	17.7%	46.1%	50.3%	-8.5%	70,244	58,713	19.6%	58.1%	62.5%	-7.0%	\$68.16	\$66.80	2.0%
Non-Gaming	698,962	668,191	4.6%	\$114.02	\$120.14	-5.1%	\$79,695,980	\$80,278,949	-0.7%	54.5%	56.0%	-2.7%	355	210	69.0%	54.5%	56.0%	-2.7%	\$113.29	\$119.38	-5.1%
Totals	2,055,773	2,195,265	-6.4%	\$125.64	\$123.59	1.7%	\$258,283,353	\$271,309,190	-4.8%	40.9%	45.8%	-10.7%	748,957	686,644	9.1%	55.7%	60.1%	-7.2%	\$106.50	\$106.35	0.1%

Hotel Statistics Fiscal Year to Date - July 2019 through June 2020

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Average Cash Rate		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 19-20	FY 18-19		FY 19-20	FY 18-19		FY 19-20	FY 18-19		FY 19-20	FY 18-19		FY 19-20	FY 18-19		FY 19-20	FY 18-19		2019	2018	
Reno-Suburban	712,969	971,602	-26.6%	\$129.75	\$126.17	2.8%	\$92,505,087	\$122,582,453	-24.5%	47.4%	53.0%	-10.6%	384,360	467,138	-17.7%	72.9%	78.4%	-7.0%	\$104.84	\$102.81	2.0%
Reno-Downtown	482,941	794,122	-39.2%	\$109.27	\$106.29	2.8%	\$52,769,972	\$84,407,375	-37.5%	33.1%	37.4%	-11.2%	240,248	320,389	-25.0%	49.6%	52.4%	-5.3%	\$82.75	\$83.18	-0.5%
North Lake Tahoe	88,436	117,532	-24.8%	\$286.07	\$268.57	6.5%	\$25,298,722	\$31,565,401	-19.9%	56.1%	62.3%	-10.0%	3,113	3,999	-22.2%	58.1%	64.4%	-9.8%	\$257.51	\$240.94	6.9%
Sparks	242,728	336,408	-27.8%	\$84.28	\$86.24	-2.3%	\$20,456,459	\$29,011,922	-29.5%	50.3%	58.0%	-13.3%	58,713	60,293	-2.6%	62.5%	68.4%	-8.6%	\$66.80	\$48.20	38.6%
Non-Gaming	668,191	700,825	-4.7%	\$120.14	\$122.86	-2.2%	\$80,278,949	\$86,105,067	-6.8%	56.0%	64.2%	-12.6%	210	129	62.8%	56.0%	64.2%	-12.6%	\$119.16	\$122.14	-2.4%
Totals	2,195,265	2,920,489	-24.8%	\$123.59	\$121.10	2.1%	\$271,309,190	\$353,672,217	-23.3%	45.8%	50.2%	-8.8%	686,644	851,948	-19.4%	60.1%	64.8%	-7.3%	\$106.28	\$103.77	2.4%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date - July 2018 through June 2019

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	July-June 2018	
	FY 18-19	FY 17-18		FY 18-19	FY 17-18		FY 18-19	FY 17-18		FY 18-19	FY 17-18		FY 18-19	FY 17-18		FY 18-19	FY 17-18		ADR	Revenue
Reno-Suburban	971,602	1,085,758	-10.5%	\$126.17	\$110.69	14.0%	\$122,582,453	\$120,187,171	2.0%	53.0%	58.8%	-10.0%	467,138	466,969	0.0%	78.4%	84.1%	-6.8%	\$102.81	\$99,892,368
Reno-Downtown	794,122	929,391	-14.6%	\$106.29	\$90.50	17.4%	\$84,407,375	\$84,108,667	0.4%	37.4%	42.9%	-12.8%	320,389	348,943	-8.2%	52.4%	59.0%	-11.2%	\$83.18	\$66,053,365
North Lake Tahoe	117,532	116,468	0.9%	\$268.57	\$260.60	3.1%	\$31,565,401	\$30,351,920	4.0%	62.3%	61.7%	1.0%	3,999	3,014	32.7%	64.4%	63.3%	1.7%	\$245.83	\$28,893,031
Sparks	336,408	364,058	-7.6%	\$86.24	\$81.42	5.9%	\$29,011,922	\$29,641,355	-2.1%	58.0%	62.1%	-6.6%	60,293	56,193	7.3%	68.4%	71.7%	-4.6%	\$68.98	\$23,206,660
Non-Gaming	701,035	659,934	6.2%	\$122.84	\$123.58	-0.6%	\$86,112,386	\$81,556,807	5.6%	64.2%	62.8%	2.1%	129	154	-16.2%	64.2%	62.8%	2.1%	\$119.11	\$83,498,097
Totals	2,920,699	3,155,609	-7.4%	\$121.09	\$109.60	10.5%	\$353,679,537	\$345,845,921	2.3%	50.2%	55.1%	-8.9%	851,948	875,273	-2.7%	64.8%	69.1%	-6.1%	\$103.24	\$301,543,521

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Fiscal Year to Date - July 2017 through June 2018

Location	Cash Occupied Rooms			Overall Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 17-18	FY 16-17		FY 17-18	FY 16-17		FY 17-18	FY 16-17		FY 17-18	FY 16-17		FY 17-18	FY 16-17		FY 17-18	FY 16-17	
Reno-Suburban	1,085,758	1,008,742	7.6%	\$110.69	\$105.62	4.8%	\$120,187,171	\$106,541,744	12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno-Downtown	929,391	901,643	3.1%	\$90.50	\$85.81	5.5%	\$84,108,667	\$77,372,849	8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe	116,468	120,694	-3.5%	\$260.60	\$252.23	3.3%	\$30,351,920	\$30,442,595	-0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058	375,918	-3.2%	\$81.42	\$67.95	19.8%	\$29,641,355	\$25,542,451	16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934	607,790	8.6%	\$123.58	\$110.02	12.3%	\$81,556,807	\$66,866,483	22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
Totals	3,155,609	3,014,787	4.7%	\$109.60	\$101.75	7.7%	\$345,845,921	\$306,766,122	12.7%	55.1%	52.8%	4.4%	875,273	896,616	-2.4%	70.3%	68.5%	2.6%

Hotel Statistics Fiscal Year to Date - July 2016 Through June 2017

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16		FY 16-17	FY 15-16	
Reno-Suburban	1,008,742	1,011,104	-0.2%	\$105.62	\$98.92	6.8%	\$106,541,744	\$100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno-Downtown	901,643	964,982	-6.6%	\$85.81	\$79.95	7.3%	\$77,372,849	\$77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe	120,694	120,195	0.4%	\$252.23	\$244.06	3.3%	\$30,442,595	\$29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918	358,454	4.9%	\$67.95	\$62.94	8.0%	\$25,542,451	\$22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790	533,608	13.9%	\$110.02	\$103.26	6.5%	\$66,866,483	\$55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Totals	3,014,787	2,988,343	0.9%	\$101.75	\$95.09	7.0%	\$306,766,122	\$284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%

Hotel Statistics Fiscal Year to Date - July 2015 Through June 2016

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15		FY 15-16	FY 14-15	
Reno-Suburban	1,011,104	915,606	10.4%	\$98.92	\$98.42	0.5%	\$100,014,299	\$90,112,335	11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno-Downtown	964,982	1,027,089	-6.0%	\$79.95	\$68.24	17.2%	\$77,152,748	\$70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe	120,195	113,571	5.8%	\$244.06	\$232.07	5.2%	\$29,335,174	\$26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454	338,766	5.8%	\$62.94	\$63.29	-0.6%	\$22,561,644	\$21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608	324,716	64.3%	\$103.26	\$102.88	0.4%	\$55,098,918	\$33,407,186	64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
Totals	2,988,343	2,719,748	9.9%	\$95.09	\$88.76	7.1%	\$284,162,784	\$241,401,032	17.7%	52.5%	49.8%	5.4%	894,991	924,211	-3.2%	68.3%	66.7%	2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Fiscal Year to Date - July 2014 Through June 2015

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14		FY 14-15	FY 13-14	
Reno-Suburban	915,606	894,888	2.3%	\$98.42	\$95.48	3.1%	\$90,112,335	\$85,447,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno-Downtown	1,027,089	1,085,376	-5.4%	\$68.24	\$66.15	3.2%	\$70,083,520	\$71,794,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe	113,571	118,076	-3.8%	\$232.07	\$209.85	10.6%	\$26,355,994	\$24,778,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766	296,702	14.2%	\$63.29	\$66.90	-5.4%	\$21,441,998	\$19,849,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716	272,863	19.0%	\$102.88	\$101.05	1.8%	\$33,407,186	\$27,571,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
Totals	2,719,748	2,667,905	1.9%	\$88.76	\$86.00	3.2%	\$241,401,032	\$229,442,390	5.2%	49.8%	48.5%	2.9%	924,211	904,456	2.2%	66.7%	64.9%	2.9%

Hotel Statistics Fiscal Year to Date - July 2013 Through June 2014

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13		FY 13-14	FY 12-13	
Reno-Suburban	894,888	938,891	-4.7%	\$95.48	\$91.75	4.1%	\$85,447,880	\$86,144,727	-0.8%	48.8%	51.3%	-4.7%	460,132	401,424	14.6%	74.0%	73.2%	1.0%
Reno-Downtown	1,085,376	1,129,005	-3.9%	\$66.15	\$63.82	3.6%	\$71,794,968	\$72,055,198	-0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe	118,076	131,027	-9.9%	\$209.85	\$184.76	13.6%	\$24,778,567	\$24,208,157	2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702	257,285	15.3%	\$66.90	\$69.62	-3.9%	\$19,849,293	\$17,912,959	10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863	266,363	2.4%	\$101.05	\$99.30	1.8%	\$27,571,682	\$26,449,190	4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
Totals	2,667,905	2,722,571	-2.0%	\$86.00	\$83.29	3.3%	\$229,442,390	\$226,770,231	1.2%	48.5%	49.0%	-0.8%	904,456	850,734	6.3%	64.9%	64.2%	0.9%

Hotel Statistics Fiscal Year to Date - July 2012 Through June 2013

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12		FY 12-13	FY 11-12	
Reno-Suburban	938,891	927,327	1.2%	\$91.75	\$83.53	9.8%	\$86,144,727	\$77,461,435	11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno-Downtown	1,129,005	1,077,673	4.8%	\$63.82	\$60.41	5.7%	\$72,055,198	\$65,097,196	10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe	131,027	124,969	4.8%	\$184.76	\$175.21	5.5%	\$24,208,157	\$21,895,227	10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285	278,200	-7.5%	\$69.62	\$67.92	2.5%	\$17,912,959	\$18,894,005	-5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363	251,866	5.8%	\$99.30	\$96.37	3.0%	\$26,449,190	\$24,273,557	9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Totals	2,722,571	2,660,035	2.4%	\$83.29	\$78.05	6.7%	\$226,770,231	\$207,621,421	9.2%	49.0%	47.8%	2.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

Hotel Statistics Fiscal Year to Date - July 2011 Through June 2012

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 11-12	FY 10-11		FY 11-12	FY 10-11		FY 11-12	FY 10-11		FY 11-12	FY 10-11	
Reno-Suburban	927,327	981,882	-5.6%	\$83.53	\$80.68	3.5%	\$77,461,435	\$79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno-Downtown	1,077,673	1,108,328	-2.8%	\$60.41	\$60.08	0.5%	\$65,097,196	\$66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe	124,969	125,270	-0.2%	\$175.21	\$173.29	1.1%	\$21,895,227	\$21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$67.92	\$68.75	-1.2%	\$18,894,005	\$18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$96.37	\$97.12	-0.8%	\$24,273,557	\$23,010,579	5.5%	61.1%	57.8%	5.7%
Totals	2,660,035	2,718,817	-2.2%	\$78.05	\$76.81	1.6%	\$207,621,421	\$208,842,478	-0.6%	47.8%	49.2%	-2.7%

Hotel Statistics Fiscal Year to Date - July 2010 Through June 2011

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 10-11	FY 09-10		FY 10-11	FY 09-10		FY 10-11	FY 09-10		FY 10-11	FY 09-10	
Reno-Suburban	981,882	1,010,741	-2.9%	\$80.68	\$82.42	-2.1%	\$79,218,912	\$83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno-Downtown	1,108,328	1,197,861	-7.5%	\$60.08	\$59.18	1.5%	\$66,590,118	\$70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe	125,270	122,044	2.6%	\$173.29	\$175.69	-1.4%	\$21,707,879	\$21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$68.75	\$71.14	-3.4%	\$18,314,989	\$20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$97.12	\$96.94	0.2%	\$23,010,579	\$21,453,702	14.0%	57.8%	54.9%	5.3%
Totals	2,718,817	2,837,248	-4.2%	\$76.81	\$76.62	0.2%	\$208,842,478	\$217,376,465	-3.9%	49.2%	50.4%	-2.4%

Hotel Statistics Fiscal Year July - 2009 Through June 2010

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change	FY 09-10	FY 08-09	Change
Reno-Suburban	1,010,901	984,956	2.6%	\$82.40	\$83.21	-1.0%	\$83,302,388	\$81,959,861	1.6%	53.3%	52.3%	1.9%
Reno-Downtown	1,197,701	1,205,496	-0.6%	\$59.18	\$62.80	-5.8%	\$70,884,809	\$75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe	122,044	120,608	1.2%	\$175.69	\$188.39	-6.7%	\$21,441,496	\$22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282	297,907	-4.2%	\$71.14	\$73.81	-3.6%	\$20,294,069	\$21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320	172,957	28.0%	\$96.94	\$96.33	0.6%	\$21,453,703	\$16,660,406	28.8%	54.9%	54.8%	0.2%
Totals	2,837,248	2,781,924	2.0%	\$76.62	\$78.74	-2.7%	\$217,376,465	\$219,039,420	-0.8%	50.4%	49.4%	2.0%

Hotel Statistics Fiscal Year July - 2008 Through June 2009

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change	FY 08-09	FY 07-08	Change
Reno-Suburban	984,956	1,037,219	-5.0%	\$83.21	\$86.57	-3.9%	\$81,959,861	\$89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno-Downtown	1,205,496	1,353,689	-10.9%	\$62.80	\$72.28	-13.1%	\$75,709,857	\$97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe	120,608	138,677	-13.0%	\$188.39	\$193.63	-2.7%	\$22,721,043	\$26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907	392,929	-24.2%	\$73.81	\$74.17	-0.5%	\$21,988,252	\$29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957	130,156	32.9%	\$96.33	\$111.52	-13.6%	\$16,660,407	\$14,515,412	14.8%	54.8%	71.4%	-23.4%
Totals	2,781,924	3,052,670	-8.9%	\$78.74	\$84.56	-6.9%	\$219,039,420	\$258,147,264	-15.1%	49.4%	55.4%	-10.8%

Hotel Statistics Fiscal Year - July 2007 Through June 2008

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		%	Year		%	Year		%	Year		%
	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change	FY 07-08	FY 06-07	Change
Reno-Suburban	1,037,219	970,076	6.9%	\$86.57	\$84.85	2.0%	\$89,792,111	\$82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno-Downtown	1,353,689	1,580,181	-14.3%	\$72.28	\$68.95	4.8%	\$97,842,584	\$108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe	138,677	141,935	-2.3%	\$193.63	\$180.22	7.4%	\$26,852,646	\$25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929	437,350	-10.2%	\$74.17	\$71.75	3.4%	\$29,144,511	\$31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$111.52	\$99.29	12.3%	\$14,515,412	\$10,841,377	33.9%	71.4%	77.1%	-7.3%
Totals	3,052,670	3,238,728	-5.7%	\$84.56	\$79.99	5.7%	\$258,147,264	\$259,073,512	-0.4%	55.4%	61.0%	-9.2%

Hotel Statistics Calendar Year - January Through November 2021

Location	Cash Occupied Rooms			Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	Year	
	2021	2020		2021	2020		2021	2020		2021	2020		2021	2020		2021	2020		2021	2020
Reno-Suburban	707,828	499,457	41.7%	\$150.96	\$124.40	21.3%	\$106,853,090	\$62,133,476	72.0%	42.8%	37.4%	14.4%	462,763	339,318	36.4%	70.8%	62.8%	12.7%	\$121.13	\$96.86
Reno-Downtown	491,971	235,825	108.6%	\$124.60	\$108.33	15.0%	\$61,299,843	\$25,546,323	140.0%	38.5%	24.8%	55.2%	184,632	144,474	27.8%	52.9%	40.0%	32.3%	\$98.16	\$82.13
North Lake Tahoe	91,313	69,580	31.2%	\$307.78	\$278.37	10.6%	\$28,103,879	\$19,368,958	45.1%	52.9%	49.1%	7.5%	1,381	1,772	-22.1%	53.7%	50.4%	6.5%	\$275.59	\$233.40
Sparks	257,998	190,487	35.4%	\$107.60	\$79.81	34.8%	\$27,760,769	\$15,203,575	82.6%	48.7%	44.0%	10.7%	85,689	45,231	89.4%	64.8%	54.4%	19.1%	\$85.21	\$61.08
Non-Gaming	734,398	543,935	35.0%	\$131.54	\$110.24	19.3%	\$96,602,147	\$59,964,698	61.1%	60.3%	48.7%	23.8%	264	225	17.3%	60.3%	48.7%	23.8%	\$130.81	\$109.43
Totals	2,283,508	1,539,284	48.3%	\$140.41	\$118.38	18.6%	\$320,619,728	\$182,217,030	76.0%	47.1%	38.7%	21.7%	734,729	531,020	38.4%	62.2%	52.1%	19.4%	\$121.41	\$100.79

Hotel Statistics Calendar Year - January Through December 2020

Location	Cash Occupied Rooms			Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	Year	
	2020	2019		2020	2019		2020	2019		2020	2019		2020	2019		2020	2019		2020	2019
Reno-Suburban	540,926	958,914	-43.6%	\$123.78	\$130.17	-4.9%	\$66,956,808	\$124,817,325	-46.4%	36.0%	52.3%	-31.2%	375,818	479,870	-21.7%	61.1%	78.5%	-22.2%	\$96.16	\$105.60
Reno-Downtown	251,119	709,419	-64.6%	\$107.93	\$108.32	-0.4%	\$27,102,414	\$76,847,135	-64.7%	23.6%	35.5%	-33.5%	154,539	308,926	-50.0%	38.1%	51.0%	-25.3%	\$81.64	\$82.75
North Lake Tahoe	75,208	114,105	-34.1%	\$279.65	\$269.74	3.7%	\$21,032,110	\$30,778,770	-31.7%	47.7%	60.5%	-21.2%	1,927	4,179	-53.9%	49.0%	62.7%	-21.8%	\$235.67	\$242.51
Sparks	209,476	323,173	-35.2%	\$79.06	\$86.65	-8.8%	\$16,561,872	\$28,003,189	-40.9%	43.3%	55.6%	-22.1%	48,385	68,056	-28.9%	53.3%	67.3%	-20.8%	\$60.23	\$69.61
Non-Gaming	586,045	753,712	-22.2%	\$109.51	\$123.65	-11.4%	\$64,177,835	\$93,196,185	-31.1%	47.9%	64.8%	-26.1%	257	219	17.4%	48.0%	64.9%	-26.1%	\$108.67	\$122.91
Totals	1,662,774	2,859,323	-41.8%	\$117.77	\$123.68	-4.8%	\$195,831,039	\$353,642,602	-44.6%	37.5%	49.6%	-24.4%	580,926	861,250	-32.5%	50.6%	64.6%	-21.5%	\$100.16	\$105.89

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year - January Through December 2019

Location	Cash Occupied Rooms			Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	January - October	
	2019	2018		2019	2018		2019	2018		2019	2018		2019	2018		2019	2018		2019	2018
Reno-Suburban	958,914	1,024,075	-6.4%	\$130.17	\$116.88	11.4%	\$124,817,325	\$119,691,944	4.3%	52.3%	55.5%	-5.8%	479,870	460,248	4.3%	78.5%	80.4%	-2.4%	\$105.60	\$101,265,693
Reno-Downtown	709,419	860,589	-17.6%	\$108.32	\$99.20	9.2%	\$76,847,135	\$85,369,262	-10.0%	35.5%	39.8%	-10.8%	308,926	346,858	-10.9%	51.0%	55.9%	-8.8%	\$82.75	\$58,701,680
North Lake Tahoe	114,105	120,004	-4.9%	\$269.74	\$266.33	1.3%	\$30,778,770	\$31,960,979	-3.7%	60.5%	63.6%	-4.9%	4,179	3,554	17.6%	62.7%	65.5%	-4.3%	\$244.15	\$27,859,242
Sparks	323,173	348,054	-7.1%	\$86.65	\$83.87	3.3%	\$28,003,189	\$29,190,181	-4.1%	55.6%	59.6%	-6.7%	68,056	62,152	9.5%	67.3%	70.3%	-4.1%	\$69.61	\$22,497,168
Non-Gaming	753,922	675,808	11.6%	\$123.62	\$123.34	0.2%	\$93,203,504	\$83,355,198	11.8%	64.9%	62.7%	3.5%	219	151	45.0%	64.9%	62.7%	3.5%	\$121.97	\$91,956,583
Totals	2,859,533	3,028,530	-5.6%	\$123.67	\$115.42	7.1%	\$353,649,921	\$349,567,565	1.2%	49.6%	51.7%	-4.1%	861,250	872,963	-1.3%	64.6%	66.6%	-3.2%	\$105.71	\$302,280,367

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year - January Through December 2018

Location	Cash Occupied Rooms			Average Cash Rate			Overall Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy			Basic Room Revenue	
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%	January - December	
	2018	2017		2018	2017		2018	2017		2018	2017		2018	2017		2018	2017		2018	2017
Reno-Suburban	1,024,075	1,053,772	-2.8%	\$116.88	\$108.12	8.1%	\$119,691,944	\$113,934,264	5.1%	55.8%	57.4%	-2.8%	460,248	486,977	-5.5%	80.9%	84.0%	-3.7%	\$49.43	\$50,617,428
Reno-Downtown	860,589	941,484	-8.6%	\$99.20	\$87.28	13.7%	\$85,369,262	\$82,173,937	3.9%	40.6%	44.3%	-8.4%	346,858	344,166	0.8%	57.0%	60.5%	-5.8%	\$43.53	\$37,464,858
North Lake Tahoe	120,004	118,442	1.3%	\$266.33	\$256.85	3.7%	\$31,960,979	\$30,421,873	5.1%	63.6%	63.0%	1.0%	3,554	3,001	18.4%	65.5%	64.6%	1.4%	\$152.62	\$18,314,807
Sparks	348,054	372,600	-6.6%	\$83.87	\$75.49	11.1%	\$29,190,181	\$28,126,329	3.8%	60.0%	64.1%	-6.4%	62,152	47,813	30.0%	70.8%	72.4%	-2.2%	\$35.71	\$12,427,469
Non-Gaming	675,808	640,711	5.5%	\$123.34	\$117.68	4.8%	\$83,355,198	\$75,395,773	10.6%	65.8%	64.6%	1.9%	151	367	-58.9%	65.8%	64.7%	1.9%	\$61.36	\$41,470,835
Totals	3,028,530	3,127,009	-3.1%	\$115.42	\$105.55	9.4%	\$349,567,565	\$330,052,176	5.9%	52.7%	54.7%	-3.7%	872,963	882,324	-1.1%	67.9%	70.1%	-3.1%	\$52.93	\$160,295,397

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Hotel Statistics Calendar Year - January Through December 2017

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2017	2016		2017	2016		2017	2016		2017	2016		2017	2016		2017	2016	
Reno-Suburban	1,053,772	1,002,313	5.1%	\$108.12	\$102.35	5.6%	\$113,934,264	\$102,582,668	11.1%	57.4%	54.6%	5.1%	486,977	498,288	-2.3%	84.0%	81.8%	2.7%
Reno-Downtown	941,484	932,831	0.9%	\$87.28	\$85.04	2.6%	\$82,173,937	\$79,326,947	3.6%	44.3%	43.5%	1.8%	344,166	361,414	-4.8%	60.5%	60.4%	0.2%
North Lake Tahoe	118,442	118,973	-0.4%	\$256.85	\$250.43	2.6%	\$30,421,873	\$29,794,447	2.1%	63.0%	62.4%	1.0%	3,001	2,619	14.6%	64.6%	63.8%	1.3%
Sparks	372,600	370,416	0.6%	\$75.49	\$65.76	14.8%	\$28,126,329	\$24,358,804	15.5%	64.1%	63.5%	1.1%	47,813	49,137	-2.7%	72.4%	71.9%	0.7%
Non-Gaming	640,711	561,060	14.2%	\$117.68	\$107.22	9.8%	\$75,395,773	\$60,157,079	25.3%	64.6%	58.8%	9.9%	367	445	-17.5%	64.7%	58.9%	9.8%
Totals	3,127,009	2,985,593	4.7%	\$105.55	\$99.22	6.4%	\$330,052,176	\$296,219,945	11.4%	54.7%	52.3%	4.4%	882,324	911,903	-3.2%	70.1%	68.3%	2.6%

Hotel Statistics Calendar Year - January Through December 2016

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		%	Year		%	Year		%	Year		%	Year		%	Year		%
	2016	2015		2016	2015		2016	2015		2016	2015		2016	2015		2016	2015	
Reno-Suburban	1,002,313	973,661	2.9%	\$102.35	\$99.36	3.0%	\$102,582,668	\$96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno-Downtown	932,831	989,389	-5.7%	\$85.04	\$73.25	16.1%	\$79,326,947	\$72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe	118,973	118,398	0.5%	\$250.43	\$236.20	6.0%	\$29,794,447	\$27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$65.76	\$63.03	4.3%	\$24,358,804	\$21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$107.22	\$103.05	4.0%	\$60,157,079	\$44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593	2,863,949	4.2%	\$99.22	\$92.13	7.7%	\$296,219,945	\$263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year - January Through December 2015

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		% Change	Year		% Change	Year		% Change	Year		% Change	Year		% Change	Year		% Change
	2015	2014		2015	2014		2015	2014		2015	2014		2015	2014		2015	2014	
Reno-Suburban	973,661	891,515	9.2%	\$99.36	\$96.69	2.8%	\$96,743,878	\$86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno-Downtown	989,389	1,074,581	-7.9%	\$73.25	\$66.11	10.8%	\$72,470,972	\$71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe	118,398	111,355	6.3%	\$236.20	\$229.86	2.8%	\$27,965,261	\$25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$63.03	\$61.48	2.5%	\$21,975,030	\$20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$103.05	\$101.68	1.3%	\$44,706,194	\$29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949	2,703,446	5.9%	\$92.13	\$86.25	6.8%	\$263,861,335	\$233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Hotel Statistics Calendar Year - January Through December 2014

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		% Change	Year		% Change	Year		% Change	Year		% Change	Year		% Change	Year		% Change
	2014	2013		2014	2013		2014	2013		2014	2013		2014	2013		2014	2013	
Reno-Suburban	891,515	922,037	-3.3%	\$96.69	\$95.61	1.1%	\$86,199,866	\$88,160,187	-2.2%	48.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno-Downtown	1,074,581	1,122,649	-4.3%	\$66.11	\$66.41	-0.5%	\$71,036,790	\$74,554,625	-4.7%	45.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe	111,355	126,784	-12.2%	\$229.86	\$195.71	17.4%	\$25,595,631	\$24,812,551	3.2%	59.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$61.48	\$73.58	-16.4%	\$20,358,040	\$19,477,105	4.5%	50.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$101.68	\$100.63	1.0%	\$29,983,610	\$27,400,091	9.4%	67.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
Totals	2,703,446	2,708,464	-0.2%	\$86.25	\$86.55	-0.3%	\$233,173,936	\$234,404,559	-0.5%	49.2%	49.0%	0.4%	926,859	882,558	5.0%	66.1%	64.9%	1.8%

Hotel Statistics Calendar Year - January Through December 2013

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		% Change	Year		% Change	Year		% Change	Year		% Change	Year		% Change	Year		% Change
	2013	2012		2013	2012		2013	2012		2013	2012		2013	2012		2013	2012	
Reno-Suburban	922,037	934,637	-1.3%	\$95.61	\$84.94	12.6%	\$88,160,187	\$79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno-Downtown	1,122,649	1,087,152	3.3%	\$66.41	\$60.71	9.4%	\$74,554,625	\$65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe	126,784	121,470	4.4%	\$195.71	\$179.28	9.2%	\$24,812,551	\$21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701	258,399	2.4%	\$73.58	\$66.38	10.8%	\$19,477,105	\$17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293	254,672	6.9%	\$100.63	\$97.52	3.2%	\$27,400,091	\$24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2,708,464	2,656,330	2.0%	\$86.55	\$78.74	9.9%	\$234,404,559	\$209,152,937	12.1%	49.0%	47.6%	2.7%	882,558	809,437	9.0%	64.9%	62.2%	4.5%

Hotel Statistics Calendar Year - January Through December 2012

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy			Comp Occupied Rooms			Percent of Cash/Comp Occupancy		
	Year		% Change	Year		% Change	Year		% Change	Year		% Change	Year		% Change	Year		% Change
	2012	2011		2012	2011		2012	2011		2012	2011		2012	2011		2012	2011	
Reno-Suburban	934,637	971,591	-3.8%	\$84.94	\$83.16	2.1%	\$79,388,186	\$80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno-Downtown	1,087,152	1,113,288	-2.3%	\$60.71	\$61.41	-1.1%	\$65,999,148	\$68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe	121,470	131,491	-7.6%	\$179.28	\$173.35	3.4%	\$21,777,047	\$22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399	286,473	-9.8%	\$66.38	\$69.41	-4.4%	\$17,152,886	\$19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672	248,097	2.7%	\$97.52	\$96.10	1.5%	\$24,835,669	\$23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330	2,750,940	-3.4%	\$78.74	\$78.40	0.4%	\$209,152,937	\$215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

Hotel Statistics Calendar Year - January Through December 2011

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		% Change	Year		% Change	Year		% Change	Year		% Change
	2011	2010		2011	2010		2011	2010		2011	2010	
Reno-Suburban	971,591	973,643	-0.2%	\$83.16	\$85.56	-2.8%	\$80,798,447	\$83,302,389	-0.3%	53.8%	52.3%	2.9%
Reno-Downtown	1,113,288	1,171,169	-4.9%	\$61.41	\$60.52	1.5%	\$68,367,701	\$70,884,809	-3.6%	47.6%	49.6%	-4.4%
North Lake Tahoe	131,491	126,182	4.2%	\$173.35	\$169.93	2.0%	\$22,793,340	\$21,441,499	6.3%	51.0%	48.6%	4.9%
Sparks	286,473	274,252	4.5%	\$69.41	\$74.00	-6.2%	\$19,884,508	\$20,294,068	-2.0%	41.4%	39.7%	4.0%
Non-Gaming	248,097	233,280	6.4%	\$96.10	\$91.97	4.5%	\$23,843,178	\$21,453,702	11.1%	60.3%	56.9%	7.4%
Totals	2,750,940	2,778,526	-1.0%	\$78.40	\$78.23	0.2%	\$215,687,174	\$217,376,467	-0.8%	49.8%	49.7%	0.2%

Hotel Statistics Calendar Year - January Through December 2010

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		% Change	Year		% Change	Year		% Change	Year		% Change
	2010	2009		2010	2009		2010	2009		2010	2009	
Reno-Suburban	973,643	993,290	-1.9%	\$85.56	\$81.16	2.5%	\$83,302,389	\$80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno-Downtown	1,171,169	1,150,215	1.8%	\$60.52	\$58.96	0.2%	\$70,884,809	\$67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe	126,182	114,627	10.1%	\$169.93	\$184.98	-5.6%	\$21,441,499	\$21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252	280,097	-2.1%	\$74.00	\$71.70	-2.1%	\$20,294,068	\$20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280	199,006	17.2%	\$91.97	\$98.05	0.1%	\$21,453,702	\$19,512,497	17.4%	56.9%	52.2%	8.8%
Totals	2,778,526	2,737,235	1.6%	\$78.23	\$76.44	0.9%	\$217,376,467	\$209,226,840	2.5%	49.7%	48.7%	2.1%

Hotel Statistics Calendar Year - January Through December 2009

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		% Change	Year		% Change	Year		% Change	Year		% Change
	2009	2008		2009	2008		2009	2008		2009	2008	
Reno-Suburban	993,290	1,027,469	-3.3%	\$81.16	\$83.87	-3.2%	\$80,610,629	\$86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno-Downtown	1,150,215	1,248,008	-7.8%	\$58.96	\$67.54	-12.7%	\$67,817,626	\$84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe	114,627	133,142	-13.9%	\$184.98	\$188.98	-2.1%	\$21,203,659	\$25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097	347,761	-19.5%	\$71.70	\$75.50	-5.0%	\$20,082,429	\$26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006	159,151	25.0%	\$98.05	\$100.88	-2.8%	\$19,512,497	\$16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235	2,915,531	-6.1%	\$76.44	\$81.61	-6.3%	\$209,226,840	\$237,942,950	-12.1%	48.7%	51.6%	-5.6%

Hotel Statistics Calendar Year - January Through December 2008

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		% Change	Year		% Change	Year		% Change	Year		% Change
	2008	2007		2008	2007		2008	2007		2008	2007	
Reno-Suburban	1,027,469	994,288	3.3%	\$83.87	\$86.44	-3.0%	\$86,176,088	\$85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno-Downtown	1,248,008	1,527,049	-18.3%	\$67.54	\$72.36	-6.7%	\$84,291,975	\$110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe	133,142	140,933	-5.5%	\$188.98	\$191.91	-1.5%	\$25,161,700	\$27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$75.50	\$72.03	4.8%	\$26,257,551	\$30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$100.88	\$105.31	-4.2%	\$16,055,636	\$11,610,580	38.3%	68.2%	70.6%	-3.4%
Totals	2,915,531	3,196,626	-8.8%	\$81.61	\$83.10	-1.8%	\$237,942,950	\$265,650,612	-10.4%	51.6%	59.8%	-13.7%

Hotel Statistics Calendar Year - January Through December 2007

Location	Cash Occupied Rooms			Average Cash Rate			Taxable Revenue			Percent of Cash Occupancy		
	Year		% Change	Year		% Change	Year		% Change	Year		% Change
	2007	2006		2007	2006		2007	2006		2007	2006	
Reno-Suburban	994,288	1,067,234	-6.8%	\$86.44	\$79.90	8.2%	\$85,941,685	\$85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno-Downtown	1,527,049	1,579,259	-3.3%	\$72.36	\$64.93	11.4%	\$110,502,057	\$102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe	140,933	151,237	-6.8%	\$191.91	\$169.79	13.0%	\$27,047,049	\$25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$72.03	\$70.04	2.8%	\$30,549,241	\$29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$105.31	\$95.52	10.3%	\$11,610,580	\$8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$83.10	\$76.05	9.3%	\$265,650,612	\$251,741,941	5.5%	59.8%	61.4%	-2.6%