

RENO-SPARKS CONVENTION & VISITORS AUTHORITY

NOVEMBER 2021

Room Statistics Compared to the Prior Year

Taxable room revenues for the month of November 2021 are \$28,705,559 and are above November of the prior year by \$11,793,781 (69.7%). Cash occupied room nights of 232,912 are above prior year by 70,619 (43.5%). Comp occupied room nights of 61,228 are above prior year by 4,878 (8.7%), and 28-day occupied room nights of 93,464 are below prior year by 12,345 (-11.7%). Total occupied rooms for the month of November 2021 (Cash, Comp, 28-day) are (19.5%) above the prior year.

Overall, the Washoe County occupancy percentage of 60.5% for the month is 11.8% above the 54.1% level of the prior year. There were 40,988 (6.8%) more available rooms for the month compared to the prior year.

Overall cash average rates for November 2021 of \$123.25 increased \$19.04 (18.3%), compared to \$104.21 for the prior year.

Year-to-date cash occupied room nights of 1,432,278 are 378,629 (35.9%) above prior year. Cash average rates year-to-date of \$143.05 are \$25.27 (21.5%) above the prior year. Year-to-date, total taxable room revenues of \$204,883,554 are \$80,783,238 (65.1%) above prior year.

NOVEMBER 2021

Room Statistics Compared to 2019 (Pre-Pandemic)

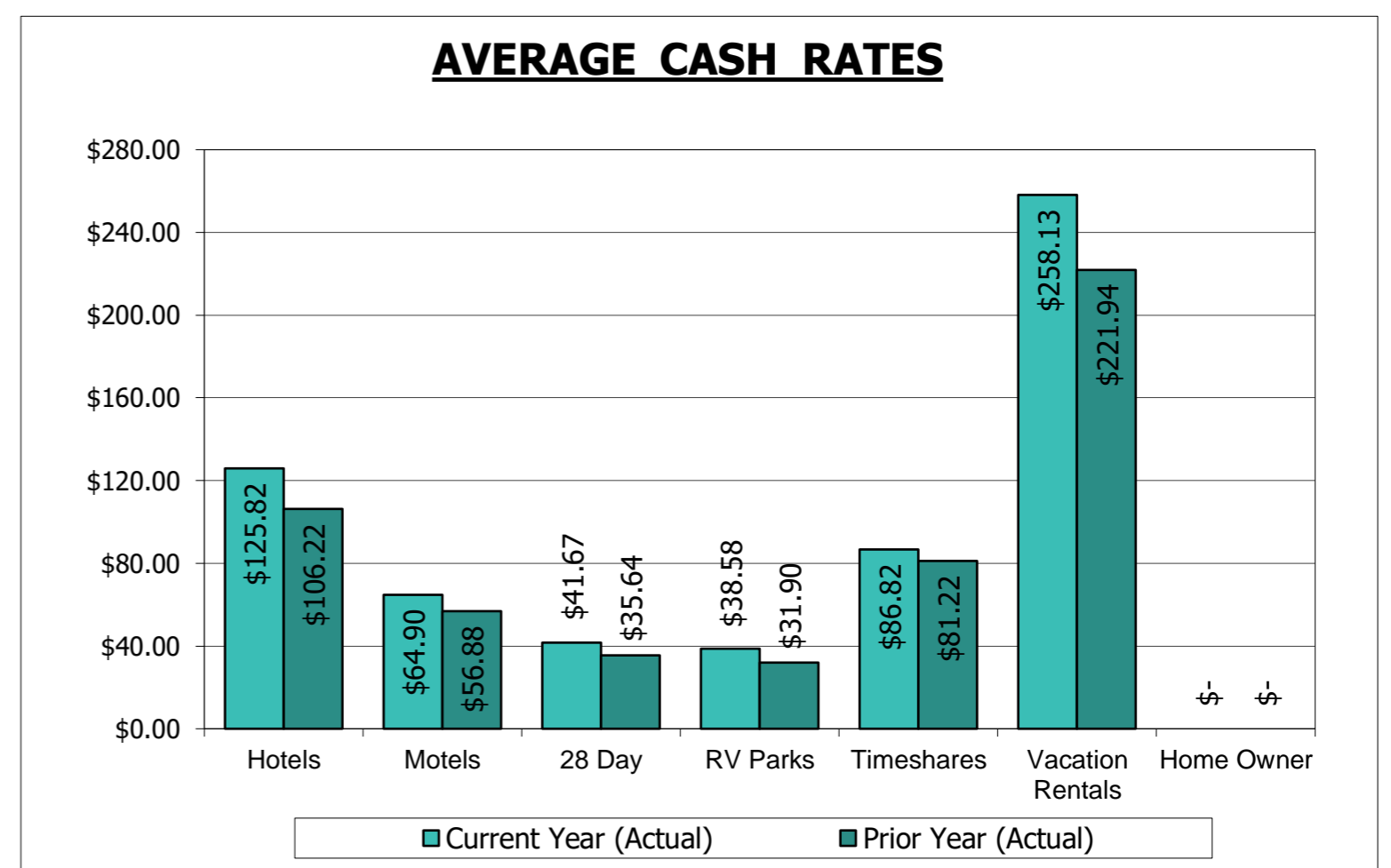
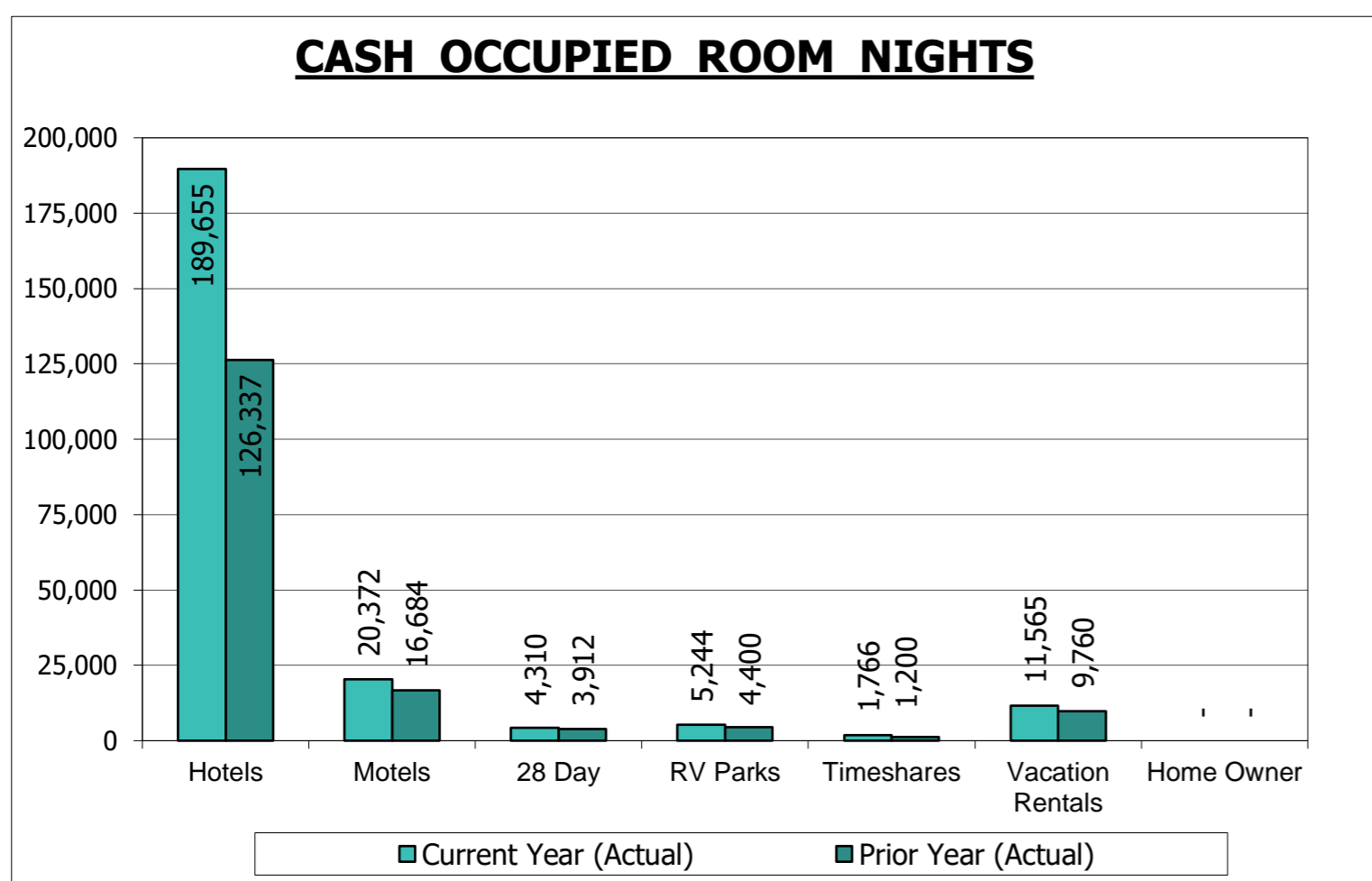
Taxable room revenues for the month of November 2021 of \$28,705,559 are above November 2019 by \$2,704,256 (10.4%). Cash occupied room nights of 232,912 are below 2019 by 14,407 (-5.8%). Comp occupied room nights of 61,228 are below 2019 by 2,453 (-3.9%), and 28-day occupied room nights of 93,464 are below 2019 by 21,616 (-18.8%). Total occupied rooms for the month of November 2021 (Cash, Comp, 28-day) are 38,476 (-9.0%) below 2019.

Overall, the Washoe County occupancy percentage of 60.5% for the month is 6.1% below the 64.4% level of 2019. There were 20,672 (-3.1%) less available rooms for the month compared to 2019.

Overall cash average rates for November of \$123.25 increased \$18.12 (17.2%), compared to \$105.13 for 2019.

Year-to-date cash occupied room nights of 1,432,278 are 75,038 (-5.0%) below 2019. Cash average rates year-to-date of \$143.05 is \$19.61 (15.9%) above 2019. Year-to-date, total taxable room revenues of \$204,883,554 are \$18,824,296 (10.1%) above 2019.

November 2021						
Segments	Available Rooms	Cash Occupied Rooms	Average Cash Rate		Increase (Decrease)	
			Current Year	Prior Year	\$	%
Hotels	449,788	189,655	\$125.82	\$106.22	\$19.60	18.5%
Motels	36,376	20,372	\$64.90	\$56.88	\$8.02	14.1%
28 Day	72,162	4,310	\$41.67	\$35.64	\$6.03	16.9%
RV Parks	41,100	5,244	\$38.58	\$31.90	\$6.68	20.9%
Timeshares	11,315	1,766	\$86.82	\$81.22	\$5.60	6.9%
Vacation Rentals	29,838	11,565	\$258.13	\$221.94	\$36.19	16.3%
Home Owner	-	-	-	-	-	-
Totals	640,579	232,912	\$123.25	\$104.21	\$19.04	18.3%



Contact:
Courtney Jaeger, CPA
 Vice President of Finance
cjaeger@renotahoeusa.com
 775-827-7626

Reno-Sparks Convention & Visitors Authority
 P.O. Box 837
 Reno, Nevada 89504-0837

Reno-Sparks Convention and Visitors Authority

Combined Room Statistics

November 2021

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Taxable Room Revenues	\$28,705,559	\$21,653,929	\$7,051,630	32.6%	\$16,911,778	\$11,793,781	69.7%
Occupied Rooms - Cash	232,912	210,322	22,590	10.7%	162,293	70,619	43.5%
Average Rate - Cash	\$123.25	\$102.96	\$20.29	19.7%	\$104.21	\$19.04	18.3%
Occupied Rooms							
Cash	232,912	210,322	22,590	10.7%	162,293	70,619	43.5%
Comp	61,228	60,058	1,170	1.9%	56,350	4,878	8.7%
28 Day	93,464	104,919	(11,455)	-10.9%	105,809	(12,345)	-11.7%
Total Occupied Rooms	387,604	375,298	12,306	3.3%	324,452	63,152	19.5%
Percentage of Occupancy							
Cash	36.4%	34.6%	1.8	5.2%	27.1%	9.3	34.3%
Comp	9.6%	9.9%	(0.3)	-3.0%	9.4%	0.2	2.1%
28 Day	14.6%	17.2%	(2.6)	-15.1%	17.6%	(3.0)	-17.0%
Total Percentage of Occupancy	60.5%	61.7%	(1.2)	-1.9%	54.1%	6.4	11.8%
Market Segments							
Occupied Rooms - Cash							
Hotels	189,655	173,897	15,758	9.1%	126,337	63,318	50.1%
Motels	20,372	16,627	3,745	22.5%	16,684	3,688	22.1%
28 Day Motels	4,310	4,170	140	3.4%	3,912	398	10.2%
R.V. Parks	5,244	4,180	1,064	25.5%	4,400	844	19.2%
Vacation Rentals	11,565	10,248	1,317	12.9%	9,760	1,805	18.5%
Timehares	1,766	1,200	566	47.2%	1,200	566	47.2%
Home Owner Rentals	-	-	-	0.0%	-	-	0.0%
Total Occupied - Cash	232,912	210,322	22,590	10.7%	162,293	70,619	43.5%
Percentage of Occupancy - Cash							
Hotels	42.2%	43.7%	(1.5)	-3.4%	31.7%	10.5	33.1%
Motels	56.0%	42.8%	13.2	30.8%	42.5%	13.5	31.8%
28 Day Motels	6.0%	5.1%	0.9	17.6%	5.0%	1.0	20.0%
R.V. Parks	12.8%	9.3%	3.5	37.6%	10.1%	2.7	26.7%
Vacation Rentals	38.8%	31.8%	7.0	22.0%	33.3%	5.5	16.5%
Timeshares	15.6%	9.6%	6.0	62.5%	11.1%	4.5	
Home Owner Rentals	0.0%	0.0%	0.0	0.0%	0.0%	0.0	0.0%
Total Occupancy Percentage - Cash	36.4%	34.6%	1.8	5.2%	27.1%	9.3	34.3%
Average Rates - Cash							
Hotels	\$125.82	\$103.03	\$22.79	22.1%	\$106.22	\$19.60	18.5%
Motels	\$64.90	\$62.57	\$2.33	3.7%	\$56.88	\$8.02	14.1%
28 Day Motels	\$41.67	\$37.95	\$3.72	9.8%	\$35.64	\$6.03	16.9%
R.V. Parks	\$38.58	\$30.89	\$7.69	24.9%	\$31.90	\$6.68	20.9%
Vacation Rentals	\$258.13	\$224.16	\$33.97	15.2%	\$221.94	\$36.19	16.3%
Timeshares	\$86.82	\$93.40	(\$6.58)	-7.0%	\$81.22	\$5.60	6.9%
Home Owner Rentals	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
Total Cash Average Rate	\$123.25	\$102.96	\$20.29	19.7%	\$104.21	\$19.04	18.3%

Reno-Sparks Convention and Visitors Authority

Combined Room Statistics

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	232,912	210,322	22,590	10.7%	162,293	70,619	43.5%
Comp	61,228	60,058	1,170	1.9%	56,350	4,878	8.7%
28 Day	93,464	104,919	(11,455)	-10.9%	105,809	(12,345)	-11.7%
Total Occupied Rooms	387,604	375,298	12,306	3.3%	324,452	63,152	19.5%
Vacant	252,975	233,371	19,604	8.4%	275,139	(22,164)	-8.1%
Total Available Rooms	640,579	608,669	31,910	5.2%	599,591	40,988	6.8%
Percentage of Occupancy							
Cash	36.4%	34.6%	1.8	5.2%	27.1%	9.3	34.3%
Comp	9.6%	9.9%	(0.3)	-3.0%	9.4%	0.2	2.1%
28 Day	14.6%	17.2%	(2.6)	-15.1%	17.6%	(3.0)	-17.0%
Total Occupancy Percentage	60.5%	61.7%	(1.2)	-1.9%	54.1%	6.4	11.8%
Vacant	39.5%	38.3%	1.2	3.1%	45.9%	(6.4)	-13.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$28,705,559	\$21,653,929	\$7,051,630	32.6%	\$16,911,778	\$11,793,781	69.7%
Comp	\$7,702,161	\$6,415,181	\$1,286,980	20.1%	\$6,204,733	\$1,497,428	24.1%
28 Day	\$3,675,112	\$3,605,446	\$69,666	1.9%	\$3,495,392	\$179,720	5.1%
Total Revenue	\$40,082,832	\$31,674,556	\$8,408,276	26.5%	\$26,611,903	\$13,470,929	50.6%
Average Rates							
Cash	\$123.25	\$102.96	\$20.29	19.7%	\$104.21	\$19.04	18.3%
Comp	\$125.79	\$106.82	\$18.97	17.8%	\$110.11	\$15.68	14.2%
28 Day	\$39.32	\$34.36	\$4.96	14.4%	\$33.03	\$6.29	19.0%

Reno-Sparks Convention and Visitors Authority

Hotel Statistics

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	189,655	173,897	15,758	9.1%	126,337	63,318	50.1%
Comp	61,085	59,884	1,201	2.0%	56,220	4,865	8.7%
28 Day	8,627	9,960	(1,333)	-13.4%	8,889	(262)	-2.9%
Total Occupied Rooms	259,367	243,741	15,626	6.4%	191,446	67,921	35.5%
Vacant	190,421	154,613	35,808	23.2%	206,908	(16,487)	-8.0%
Total Available Rooms	449,788	398,354	51,434	12.9%	398,354	51,434	12.9%
Percentage of Occupancy							
Cash	42.2%	43.7%	(1.5)	-3.4%	31.7%	10.5	33.1%
Comp	13.6%	15.0%	(1.4)	-9.3%	14.1%	(0.5)	-3.5%
28 Day	1.9%	2.5%	(0.6)	-24.0%	2.2%	(0.3)	-13.6%
Total Occupancy Percentage	57.7%	61.2%	(3.5)	-5.7%	48.1%	9.6	20.0%
Vacant	42.3%	38.8%	3.5	9.0%	51.9%	(9.6)	-18.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$23,862,950	\$17,916,976	\$5,945,974	33.2%	\$13,419,349	\$10,443,601	77.8%
Comp	\$7,691,887	\$6,402,216	\$1,289,671	20.1%	\$6,196,388	\$1,495,499	24.1%
28 Day	\$843,839	\$798,855	\$44,984	5.6%	\$735,004	\$108,835	14.8%
Total Revenue	\$32,398,676	\$25,118,047	\$7,280,629	29.0%	\$20,350,741	\$12,047,935	59.2%
Average Rates							
Cash	\$125.82	\$103.03	\$22.79	22.1%	\$106.22	\$19.60	18.5%
Comp	\$125.92	\$106.91	\$19.01	17.8%	\$110.22	\$15.70	14.2%
28 Day	\$97.81	\$80.21	\$17.60	21.9%	\$82.69	\$15.12	18.3%

Reno-Sparks Convention and Visitors Authority

Motel Statistics

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	20,372	16,627	3,745	22.5%	16,684	3,688	22.1%
Comp	21	94	(73)	-77.7%	52	(31)	-59.6%
28 Day	2,352	3,124	(772)	-24.7%	3,997	(1,645)	-41.2%
Total Occupied Rooms	22,745	19,845	2,900	14.6%	20,733	2,012	9.7%
Vacant	13,631	19,035	(5,404)	-28.4%	18,541	(4,910)	-26.5%
Total Available Rooms	36,376	38,880	(2,504)	-6.4%	39,274	(2,898)	-7.4%
Percentage of Occupancy							
Cash	56.0%	42.8%	13.2	30.8%	42.5%	13.5	31.8%
Comp	0.1%	0.2%	(0.1)	-50.0%	0.1%	-	0.0%
28 Day	6.5%	8.0%	(1.5)	-18.8%	10.2%	(3.7)	-36.3%
Total Occupancy Percentage	62.5%	51.0%	11.5	22.5%	52.8%	9.7	18.4%
Vacant	37.5%	49.0%	(11.5)	-23.5%	47.2%	(9.7)	-20.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$1,322,091	\$1,040,280	\$281,811	27.1%	\$949,021	\$373,070	39.3%
Comp	\$2,625	\$11,223	(\$8,598)	-76.6%	\$6,511	(\$3,886)	-59.7%
28 Day	\$111,840	\$122,118	(\$10,278)	-8.4%	\$164,488	(\$52,648)	-32.0%
Total Revenue	\$1,436,556	\$1,173,621	\$262,935	22.4%	\$1,120,020	\$316,536	28.3%
Average Rates							
Cash	\$64.90	\$62.57	\$2.33	3.7%	\$56.88	\$8.02	14.1%
Comp	\$125.00	\$119.39	\$5.61	4.7%	\$125.21	(\$0.21)	-0.2%
28 Day	\$47.55	\$39.09	\$8.46	21.6%	\$41.15	\$6.40	15.6%

Reno-Sparks Convention and Visitors Authority

28 Day Motel Statistics

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	4,310	4,170	140	3.4%	3,912	398	10.2%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	52,634	55,245	(2,611)	-4.7%	58,153	(5,519)	-9.5%
Total Occupied Rooms	56,944	59,415	(2,471)	-4.2%	62,065	(5,121)	-8.3%
Vacant	15,218	22,189	(6,971)	-31.4%	16,109	(891)	-5.5%
Total Available Rooms	72,162	81,604	(9,442)	-11.6%	78,174	(6,012)	-7.7%
Percentage of Occupancy							
Cash	6.0%	5.1%	0.9	17.6%	5.0%	1.0	20.0%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	72.9%	67.7%	5.2	7.7%	74.4%	(1.5)	-2.0%
Total Occupancy Percentage	78.9%	72.8%	6.1	8.4%	79.4%	(0.5)	-0.6%
Vacant	21.1%	27.2%	(6.1)	-22.4%	20.6%	0.5	2.4%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$179,599	\$158,264	\$21,335	13.5%	\$139,442	\$40,157	28.8%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$1,418,918	\$1,316,827	\$102,091	7.8%	\$1,316,827	\$102,091	7.8%
Total Revenue	\$1,598,517	\$1,475,091	\$123,426	8.4%	\$1,456,269	\$142,248	9.8%
Average Rates							
Cash	\$41.67	\$37.95	\$3.72	9.8%	\$35.64	\$6.03	16.9%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$26.96	\$23.84	\$3.12	13.1%	\$22.64	\$4.32	19.1%

Reno-Sparks Convention and Visitors Authority

RV Park Statistics

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	5,244	4,180	1,064	25.5%	4,400	844	19.2%
Comp	122	80	42	52.5%	78	44	56.4%
28 Day	20,629	25,368	(4,739)	-18.7%	25,012	(4,383)	-17.5%
Total Occupied Rooms	25,995	29,628	(3,633)	-12.3%	29,490	(3,495)	-11.9%
Vacant	15,105	15,415	(310)	-2.0%	14,130	975	6.9%
Total Available Rooms	41,100	45,043	(3,943)	-8.8%	43,620	(2,520)	-5.8%
Percentage of Occupancy							
Cash	12.8%	9.3%	3.5	37.6%	10.1%	2.7	26.7%
Comp	0.3%	0.2%	0.1	50.0%	0.2%	0.1	50.0%
28 Day	50.2%	56.3%	(6.1)	-10.8%	57.3%	(7.1)	-12.4%
Total Occupancy Percentage	63.2%	65.8%	(2.6)	-4.0%	67.6%	(4.4)	-6.5%
Vacant	36.8%	34.2%	2.6	7.6%	32.4%	4.4	13.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$202,313	\$129,122	\$73,191	56.7%	\$140,350	\$61,963	44.1%
Comp	\$7,649	\$1,742	\$5,907	339.1%	\$1,834	\$5,815	317.1%
28 Day	\$519,733	\$473,311	\$46,422	9.8%	\$501,390	\$18,343	3.7%
Total Revenue	\$729,695	\$604,175	\$125,520	20.8%	\$643,574	\$86,121	13.4%
Average Rates							
Cash	\$38.58	\$30.89	\$7.69	24.9%	\$31.90	\$6.68	20.9%
Comp	\$62.70	\$21.78	\$40.92	187.9%	\$23.51	\$39.19	166.7%
28 Day	\$25.19	\$18.66	\$6.53	35.0%	\$20.05	\$5.14	25.6%

Reno-Sparks Convention and Visitors Authority

Vacation Rental Statistics

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	11,565	10,248	1,317	12.9%	9,760	1,805	18.5%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	9,222	11,222	(2,000)	-17.8%	9,758	(536)	-5.5%
Total Occupied Rooms	20,787	21,470	(683)	-3.2%	19,518	1,269	6.5%
Vacant	9,051	10,778	(1,727)	-16.0%	9,798	(747)	-7.6%
Total Available Rooms	29,838	32,248	(2,410)	-7.5%	29,316	522	1.8%
Percentage of Occupancy							
Cash	38.8%	31.8%	7.0	22.0%	33.3%	5.5	16.5%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	30.9%	34.8%	(3.9)	-11.2%	33.3%	(2.4)	-7.2%
Total Occupancy Percentage	69.7%	66.6%	3.1	4.7%	66.6%	3.1	4.7%
Vacant	30.3%	33.4%	(3.1)	-9.3%	33.4%	(3.1)	-9.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$2,985,284	\$2,297,206	\$688,078	30.0%	\$2,166,154	\$819,130	37.8%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$780,782	\$894,335	(\$113,553)	-12.7%	\$777,683	\$3,099	0.4%
Total Revenue	\$3,766,066	\$3,191,541	\$574,525	18.0%	\$2,943,837	\$822,229	27.9%
Average Rates							
Cash	\$258.13	\$224.16	\$33.97	15.2%	\$221.94	\$36.19	16.3%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$84.67	\$79.70	\$4.97	6.2%	\$79.70	\$4.97	6.2%

Reno-Sparks Convention and Visitors Authority

Timeshare Statistics

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	1,766	1,200	566	47.2%	1,200	566	47.2%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
Total Occupied Rooms	1,766	1,200	566	47.2%	1,200	566	47.2%
Vacant	9,549	11,340	(1,791)	-15.8%	9,653	(104)	-1.1%
Total Available Rooms	11,315	12,540	(1,225)	-9.8%	10,853	462	4.3%
Percentage of Occupancy							
Cash	15.6%	9.6%	6.0	62.5%	11.1%	4.5	40.5%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total Occupancy Percentage	15.6%	9.6%	6.0	62.5%	11.1%	4.5	40.5%
Vacant	84.4%	90.4%	(6.0)	-6.6%	88.9%	(4.5)	-5.1%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$153,322	\$112,081	\$41,241	36.8%	\$97,462	\$55,860	57.3%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$153,322	\$112,081	\$41,241	36.8%	\$97,462	\$55,860	57.3%
Average Rates							
Cash	\$86.82	\$93.40	(\$6.58)	-7.0%	\$81.22	\$5.60	6.9%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

Reno-Sparks Convention and Visitors Authority

Home Owner Rental

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	-	-	-	0.0%	-	-	0.0%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
Total Occupied Rooms	-	-	-	0.0%	-	-	0.0%
Vacant	-	-	-	0.0%	-	-	0.0%
Total Available Rooms	-	-	-	0.0%	-	-	0.0%
Percentage of Occupancy							
Cash	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total Occupancy Percentage	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Vacant	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total (must equal 100.0%)	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Revenue							
Cash - Taxable	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Average Rates							
Cash	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

Reno-Sparks Convention and Visitors Authority

Combined Room Statistics - Year To Date

November 2021

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Taxable Room Revenues	\$204,883,554	\$160,802,593	\$44,080,961	27.4%	\$124,100,316	\$80,783,238	65.1%
Occupied Rooms - Cash	1,432,278	1,381,427	50,851	3.7%	1,053,649	378,629	35.9%
Average Rate - Cash	\$143.05	\$116.40	\$26.65	22.9%	\$117.78	\$25.27	21.5%
Occupied Rooms							
Cash	1,432,278	1,381,427	50,851	3.7%	1,053,649	378,629	35.9%
Comp	343,473	336,941	6,532	1.9%	308,520	34,953	11.3%
28 Day	492,983	541,525	(48,542)	-9.0%	537,424	(44,441)	-8.3%
Total Occupied Rooms	2,268,734	2,259,893	8,841	0.4%	1,899,593	369,141	19.4%
Percentage of Occupancy							
Cash	43.4%	43.6%	(0.2)	-0.5%	33.5%	9.9	29.6%
Comp	10.4%	10.6%	(0.2)	-1.9%	9.8%	0.6	6.1%
28 Day	14.9%	17.1%	(2.2)	-12.9%	17.1%	(2.2)	-12.9%
Total Percentage of Occupancy	68.7%	71.3%	(2.6)	-3.6%	60.3%	8.4	13.9%
Market Segments							
Occupied Rooms - Cash							
Hotels	1,169,349	1,141,593	27,756	2.4%	818,124	351,225	42.9%
Motels	113,134	100,629	12,505	12.4%	98,955	14,179	14.3%
28 Day Motels	24,444	21,157	3,287	15.5%	18,509	5,935	32.1%
R.V. Parks	56,453	46,208	10,245	22.2%	48,640	7,813	16.1%
Vacation Rentals	53,570	57,862	(4,292)	-7.4%	55,107	(1,537)	-2.8%
Timeshares	10,751	9,814	937	9.5%	9,814	937	9.5%
Home Owner Rentals	4,577	4,163	414	9.9%	4,500	77	1.7%
Total Occupied - Cash	1,432,278	1,381,427	50,851	3.7%	1,053,649	378,629	35.9%
Percentage of Occupancy - Cash							
Hotels	50.7%	54.7%	(4.0)	-7.3%	39.7%	11.0	27.7%
Motels	60.8%	49.4%	11.4	23.1%	48.1%	12.7	26.4%
28 Day Motels	6.6%	5.2%	1.4	26.9%	4.7%	1.9	40.4%
R.V. Parks	25.5%	20.5%	5.0	24.4%	21.9%	3.6	16.4%
Vacation Rentals	38.9%	34.7%	4.2	12.1%	29.7%	9.2	31.0%
Timeshares	18.0%	15.3%	2.7	17.6%	16.4%	1.6	9.8%
Home Owner Rentals	25.4%	26.6%	(1.2)	-4.5%	28.3%	(2.9)	-10.2%
Total Occupancy Percentage - Cash	43.4%	43.6%	(0.2)	-0.5%	33.5%	9.9	29.6%
Average Rates - Cash							
Hotels	\$149.39	\$118.05	\$31.34	26.5%	\$120.68	\$28.71	23.8%
Motels	\$86.99	\$59.82	\$27.17	45.4%	\$63.75	\$23.24	36.5%
28 Day Motels	\$46.65	\$42.28	\$4.37	10.3%	\$37.41	\$9.24	24.7%
R.V. Parks	\$42.59	\$38.17	\$4.42	11.6%	\$39.41	\$3.18	8.1%
Vacation Rental	\$264.97	\$258.11	\$6.86	2.7%	\$255.55	\$9.42	3.7%
Timeshares	\$99.42	\$104.99	(\$5.57)	-5.3%	\$91.30	\$8.12	8.9%
Home Owner Rentals	\$338.69	\$335.76	\$2.93	0.9%	\$326.86	\$11.83	3.6%
Total Cash Average Rate	\$143.05	\$116.40	\$26.65	22.9%	\$117.78	\$25.27	21.5%

Reno-Sparks Convention and Visitors Authority

Combined Room Statistics - Year To Date

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	1,432,278	1,381,427	50,851	3.7%	1,053,649	378,629	35.9%
Comp	343,473	336,941	6,532	1.9%	308,520	34,953	11.3%
28 Day	492,983	541,525	(48,542)	-9.0%	537,424	(44,441)	-8.3%
Total Occupied Rooms	2,268,734	2,259,893	8,841	0.4%	1,899,593	369,141	19.4%
Vacant	1,031,971	911,551	120,420	13.2%	1,248,272	(216,301)	-17.3%
Total Available Rooms	3,300,705	3,171,443	129,262	4.1%	3,147,865	152,840	4.9%
Percentage of Occupancy							
Cash	43.4%	43.6%	(0.2)	-0.5%	33.5%	9.9	29.6%
Comp	10.4%	10.6%	(0.2)	-1.9%	9.8%	0.6	6.1%
28 Day	14.9%	17.1%	(2.2)	-12.9%	17.1%	(2.2)	-12.9%
Total Occupancy Percentage	68.7%	71.3%	(2.6)	-3.6%	60.3%	8.4	13.9%
Vacant	31.3%	28.7%	2.6	9.1%	39.7%	(8.4)	-21.2%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$204,883,554	\$160,802,593	\$44,080,961	27.4%	\$124,100,316	\$80,783,238	65.1%
Comp	\$50,552,770	\$37,921,671	\$12,631,099	33.3%	\$36,563,807	\$13,988,963	38.3%
28 Day	\$19,646,932	\$19,246,482	\$400,450	2.1%	\$18,635,797	\$1,011,135	5.4%
Total Revenue	\$275,083,256	\$217,970,747	\$57,112,509	26.2%	\$179,299,920	\$95,783,336	53.4%
Average Rates							
Cash	\$143.05	\$116.40	\$26.65	22.9%	\$117.78	\$25.27	21.5%
Comp	\$147.18	\$112.55	\$34.63	30.8%	\$118.51	\$28.67	24.2%
28 Day	\$39.85	\$35.54	\$4.31	12.1%	\$34.68	\$5.17	14.9%

Reno-Sparks Convention and Visitors Authority

Hotel Statistics - Year To Date

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	1,169,349	1,141,593	27,756	2.4%	818,124	351,225	42.9%
Comp	342,403	334,953	7,450	2.2%	306,725	35,678	11.6%
28 Day	51,276	52,148	(872)	-1.7%	46,639	4,637	9.9%
Total Occupied Rooms	1,563,028	1,528,694	34,334	2.2%	1,171,488	391,540	33.4%
Vacant	743,664	559,221	184,443	33.0%	890,781	(147,117)	-16.5%
Total Available Rooms	2,306,692	2,087,915	218,777	10.5%	2,062,269	244,423	11.9%
Percentage of Occupancy							
Cash	50.7%	54.7%	(4.0)	-7.3%	39.7%	11.0	27.7%
Comp	14.8%	16.0%	(1.2)	-7.5%	14.9%	(0.1)	-0.7%
28 Day	2.2%	2.5%	(0.3)	-12.0%	2.3%	(0.1)	-4.3%
Total Occupancy Percentage	67.8%	73.2%	(5.4)	-7.4%	56.8%	11.0	19.4%
Vacant	32.2%	26.8%	5.4	20.1%	43.2%	(11.0)	-25.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$174,683,596	\$134,762,063	\$39,921,533	29.6%	\$98,733,211	\$75,950,385	76.9%
Comp	\$50,476,377	\$37,834,017	\$12,642,360	33.4%	\$36,496,276	\$13,980,101	38.3%
28 Day	\$5,137,747	\$3,930,646	\$1,207,101	30.7%	\$3,735,701	\$1,402,046	37.5%
Total Revenue	\$230,297,720	\$176,526,726	\$53,770,994	30.5%	\$138,965,188	\$91,332,532	65.7%
Average Rates							
Cash	\$149.39	\$118.05	\$31.34	26.5%	\$120.68	\$28.71	23.8%
Comp	\$147.42	\$112.95	\$34.47	30.5%	\$118.99	\$28.43	23.9%
28 Day	\$100.20	\$75.37	\$24.83	32.9%	\$80.10	\$20.10	25.1%

Reno-Sparks Convention and Visitors Authority

Motel Statistics - Year To Date

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	113,134	100,629	12,505	12.4%	98,955	14,179	14.3%
Comp	161	368	(207)	-56.3%	202	(41)	-20.3%
28 Day	10,866	17,252	(6,386)	-37.0%	20,829	(9,963)	-47.8%
Total Occupied Rooms	124,161	118,249	5,912	5.0%	119,986	4,175	3.5%
Vacant	61,971	85,495	(23,524)	-27.5%	85,599	(23,628)	-27.6%
Total Available Rooms	186,132	203,744	(17,612)	-8.6%	205,585	(19,453)	-9.5%
Percentage of Occupancy							
Cash	60.8%	49.4%	11.4	23.1%	48.1%	12.7	26.4%
Comp	0.1%	0.2%	(0.1)	-50.0%	0.1%	-	0.0%
28 Day	5.8%	8.5%	(2.7)	-31.8%	10.1%	(4.3)	-42.6%
Total Occupancy Percentage	66.7%	58.0%	8.7	15.0%	58.4%	8.3	14.2%
Vacant	33.3%	42.0%	(8.7)	-20.7%	41.6%	(8.3)	-20.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$9,842,003	\$6,019,489	\$3,822,514	63.5%	\$6,308,369	\$3,533,634	56.0%
Comp	\$16,506	\$48,448	(\$31,942)	-65.9%	\$25,261	(\$8,755)	-34.7%
28 Day	\$657,456	\$723,675	(\$66,219)	-9.2%	\$822,029	(\$164,573)	-20.0%
Total Revenue	\$10,515,965	\$6,791,612	\$3,724,353	54.8%	\$7,155,659	\$3,360,306	47.0%
Average Rates							
Cash	\$86.99	\$59.82	\$27.17	45.4%	\$63.75	\$23.24	36.5%
Comp	\$102.52	\$131.65	(\$29.13)	-22.1%	\$125.05	(\$22.53)	-18.0%
28 Day	\$60.51	\$41.95	\$18.56	44.2%	\$39.47	\$21.04	53.3%

Reno-Sparks Convention and Visitors Authority

28 Day Motel Statistics - Year To Date

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	24,444	21,157	3,287	15.5%	18,509	5,935	32.1%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	284,190	294,891	(10,701)	-3.6%	301,807	(17,617)	-5.8%
Total Occupied Rooms	308,634	316,048	(7,414)	-2.3%	320,316	(11,682)	-3.6%
Vacant	62,285	91,972	(29,687)	-32.3%	75,967	(13,682)	-18.0%
Total Available Rooms	370,919	408,020	(37,101)	-9.1%	396,283	(25,364)	-6.4%
Percentage of Occupancy							
Cash	6.6%	5.2%	1.4	26.9%	4.7%	1.9	40.4%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	76.6%	72.3%	4.3	5.9%	76.2%	0.4	0.5%
Total Occupancy Percentage	83.2%	77.5%	5.7	7.4%	80.8%	2.4	3.0%
Vacant	16.8%	22.5%	(5.7)	-25.3%	19.2%	(2.4)	-12.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$1,140,315	\$894,618	\$245,697	27.5%	\$692,346	\$447,969	64.7%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$7,606,156	\$6,976,199	\$629,957	9.0%	\$7,009,204	\$596,952	8.5%
Total Revenue	\$8,746,471	\$7,870,817	\$875,654	11.1%	\$7,701,550	\$1,044,921	13.6%
Average Rates							
Cash	\$46.65	\$42.28	\$4.37	10.3%	\$37.41	\$9.24	24.7%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$26.76	\$23.66	\$3.10	13.1%	\$23.22	\$3.54	15.2%

Reno-Sparks Convention and Visitors Authority

RV Park Statistics - Year To Date

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	56,453	46,208	10,245	22.2%	48,640	7,813	16.1%
Comp	909	1,620	(711)	-43.9%	1,588	(679)	-42.8%
28 Day	100,895	116,590	(15,695)	-13.5%	115,331	(14,436)	-12.5%
Total Occupied Rooms	158,257	164,418	(6,161)	-3.7%	165,559	(7,302)	-4.4%
Vacant	63,507	60,797	2,710	4.5%	56,811	6,696	11.8%
Total Available Rooms	221,764	225,215	(3,451)	-1.5%	222,370	(606)	-0.3%
Percentage of Occupancy							
Cash	25.5%	20.5%	5.0	24.4%	21.9%	3.6	16.4%
Comp	0.4%	0.7%	(0.3)	-42.9%	0.7%	(0.3)	-42.9%
28 Day	45.5%	51.8%	(6.3)	-12.2%	51.9%	(6.4)	-12.3%
Total Occupancy Percentage	71.4%	73.0%	(1.6)	-2.2%	74.5%	(3.1)	-4.2%
Vacant	28.6%	27.0%	1.6	5.9%	25.5%	3.1	12.2%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$2,404,387	\$1,763,580	\$640,807	36.3%	\$1,916,935	\$487,452	25.4%
Comp	\$59,887	\$39,206	\$20,681	52.7%	\$41,270	\$18,617	45.1%
28 Day	\$2,252,635	\$2,124,313	\$128,322	6.0%	\$2,295,957	(\$43,322)	-1.9%
Total Revenue	\$4,716,909	\$3,927,099	\$789,810	20.1%	\$4,254,162	\$462,747	10.9%
Average Rates							
Cash	\$42.59	\$38.17	\$4.42	11.6%	\$39.41	\$3.18	8.1%
Comp	\$65.88	\$24.20	\$41.68	172.2%	\$25.99	\$39.89	153.5%
28 Day	\$22.33	\$18.22	\$4.11	22.6%	\$19.91	\$2.42	12.2%

Reno-Sparks Convention and Visitors Authority

Vacation Rental Statistics - Year To Date

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	53,570	57,862	(4,292)	-7.4%	55,107	(1,537)	-2.8%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	44,648	58,507	(13,859)	-23.7%	50,876	(6,228)	-12.2%
Total Occupied Rooms	98,218	116,370	(18,152)	-15.6%	105,983	(7,765)	-7.3%
Vacant	39,386	50,326	(10,940)	-21.7%	79,580	(40,194)	-50.5%
Total Available Rooms	137,604	166,696	(29,092)	-17.5%	185,563	(47,959)	-25.8%
Percentage of Occupancy							
Cash	38.9%	34.7%	4.2	12.1%	29.7%	9.2	31.0%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	32.4%	35.1%	(2.7)	-7.7%	27.4%	5.0	18.2%
Total Occupancy Percentage	71.4%	69.8%	1.6	2.3%	57.1%	14.3	25.0%
Vacant	28.6%	30.2%	(1.6)	-5.3%	42.9%	(14.3)	-33.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$14,194,201	\$14,934,602	(\$740,401)	-5.0%	\$14,082,604	\$111,597	0.8%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$3,847,649	\$5,333,290	(\$1,485,641)	-27.9%	\$4,637,644	(\$789,995)	-17.0%
Total Revenue	\$18,041,850	\$20,267,892	(\$2,226,042)	-11.0%	\$18,720,248	(\$678,398)	-3.6%
Average Rates							
Cash	\$264.97	\$258.11	\$6.86	2.7%	\$255.55	\$9.42	3.7%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$86.18	\$91.16	(\$4.98)	-5.5%	\$91.16	(\$4.98)	-5.5%

Reno-Sparks Convention and Visitors Authority

Timeshare Statistics - Year To Date

November 2021

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	10,751	9,814	937	9.5%	9,814	937	9.5%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
Total Occupied Rooms	10,751	9,814	937	9.5%	9,814	937	9.5%
Vacant	48,838	54,399	(5,561)	-10.2%	50,079	(1,241)	-2.5%
Total Available Rooms	59,589	64,213	(4,624)	-7.2%	59,893	(304)	-0.5%
Percentage of Occupancy							
Cash	18.0%	15.3%	2.7	17.6%	16.4%	1.6	9.8%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total Occupancy Percentage	18.0%	15.3%	2.7	17.6%	16.4%	1.6	9.8%
Vacant	82.0%	84.7%	(2.7)	-3.2%	83.6%	(1.6)	-1.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$1,068,865	\$1,030,398	\$38,467	3.7%	\$895,998	\$172,867	19.3%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$1,068,865	\$1,030,398	\$38,467	3.7%	\$895,998	\$172,867	19.3%
Average Rates							
Cash	\$99.42	\$104.99	(\$5.57)	-5.3%	\$91.30	\$8.12	8.9%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

Reno-Sparks Convention and Visitors Authority

Home Owner Rentals - Year To Date

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
Occupied Rooms							
Cash	4,577	4,163	414	9.9%	4,500	77	1.7%
Comp	-	-	-	0.0%	5	(5)	-100.0%
28 Day	1,108	2,136	(1,028)	-48.1%	1,942	(834)	-42.9%
Total Occupied Rooms	5,685	6,299	(614)	-9.8%	6,447	(762)	-11.8%
Vacant	12,320	9,341	2,979	31.9%	9,455	2,865	30.3%
Total Available Rooms	18,005	15,640	2,365	15.1%	15,902	2,103	13.2%
Percentage of Occupancy							
Cash	25.4%	26.6%	(1.2)	-4.5%	28.3%	(2.9)	-10.2%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	6.2%	13.7%	(7.5)	-54.7%	0.0%	6.2	100.0%
Total Occupancy Percentage	31.6%	40.3%	(8.7)	-21.6%	0.0%	31.6	100.0%
Vacant	68.4%	59.7%	8.7	14.6%	0.0%	68.4	100.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	0.0%	100.0	100.0%
Revenue							
Cash - Taxable	\$1,550,187	\$1,397,843	\$152,344	10.9%	\$1,470,853	\$79,334	5.4%
Comp	\$0	\$0	\$0	0.0%	\$1,000	(\$1,000)	-100.0%
28 Day	\$145,289	\$158,359	(\$13,070)	-8.3%	\$135,262	\$10,027	7.4%
Total Revenue	\$1,695,476	\$1,556,203	\$139,273	8.9%	\$1,607,115	\$88,361	5.5%
Average Rates							
Cash	\$338.69	\$335.76	\$2.93	0.9%	\$326.86	\$11.83	3.6%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$200.00	(\$200.00)	-100.0%
28 Day	\$131.13	\$74.13	\$57.00	76.9%	\$69.65	\$61.48	88.3%

**Reno-Sparks Convention and Visitors Authority
Taxable Revenue by District
November 2021**

Current Month Actual November 2021	Last Year Actual November			Tax District	Year To Date Actual July 2021 - November 2021	Last Year - Year To Date Actual July 2020 - November 2020		
	Amount	Increase (Decrease) Amount	% Percent			Amount	Increase (Decrease) Amount	% Percent
\$13,896,152 \$6,503,307 \$831,465 \$21,230,923	\$8,013,295 \$2,765,538 \$382,688 \$11,161,521	\$5,882,857 \$3,737,770 \$448,777 \$10,069,403	73.4% 135.2% 117.3% 90.2%	Reno B Reno D Reno E Total Reno	\$96,361,448 \$48,596,990 \$4,773,472 \$149,731,911	\$56,819,410 \$18,920,850 \$2,596,339 \$78,336,599	\$39,542,038 \$29,676,140 \$2,177,133 \$71,395,311	69.6% 156.8% 83.9% 91.1%
\$60,489 \$3,583,413 \$3,643,901	\$30,271 \$2,970,053 \$3,000,324	\$30,218 \$613,360 \$643,578	99.8% 20.7% 21.5%	Washoe A Washoe B Total Washoe Co.	\$407,158 \$27,525,646 \$27,932,805	\$308,162 \$26,758,057 \$27,066,219	\$98,996 \$767,590 \$866,586	32.1% 2.9% 3.2%
\$3,830,734	\$2,749,933	\$1,080,801	39.3%	Sparks	\$27,218,838	\$18,697,499	\$8,521,339	45.6%
\$28,705,559	\$16,911,778	\$11,793,781	69.7%	Total Taxable Revenue	\$204,883,554	\$124,100,316	\$80,783,238	65.1%

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority
Taxable Occupied Rooms by District
November 2021**

Current Month Actual November 2021	Last Year Actual November 2020			Tax District	Year To Date Actual July 2021 - November 2021	Last Year - Year To Date Actual July 2020 - November 2020		
	Amount	Amount	% Percent			Amount	Amount	% Percent
114,025	84,845	29,180	34.4%	Reno B	689,410	547,344	142,066	26.0%
60,768	25,832	34,936	135.2%	Reno D	391,154	172,266	218,888	127.1%
6,022	3,909	2,113	54.1%	Reno E	33,205	23,307	9,898	42.5%
180,815	114,586	66,229	57.8%	Total Reno	1,113,769	742,917	370,852	49.9%
1,869	1,274	595	46.7%	Washoe A	9,153	7,490	1,663	22.2%
13,004	12,435	569	4.6%	Washoe B	79,145	87,957	(8,812)	-10.0%
14,873	13,709	1,164	8.5%	Total Washoe Co.	88,298	95,447	(7,149)	-7.5%
37,224	33,998	3,226	9.5%	Sparks	230,211	215,285	14,926	6.9%
232,912	162,293	70,619	43.5%	Total Taxable Rooms	1,432,278	1,053,649	378,629	35.9%

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority
Average Daily Rate by District
November 2021**

Current Month Actual November 2021	Last Year Actual November 2020			Tax District	Year To Date Actual July 2021 - November 2021	Last Year - Year To Date Actual July 2020 - November 2020		
	Amount	Increase (Decrease) Amount	% Percent			Amount	Increase (Decrease) Amount	% Percent
\$121.87	\$94.45	\$27.42	29.0%	Reno B	\$139.77	\$103.81	\$35.96	34.6%
\$107.02	\$107.06	-\$0.04	0.0%	Reno D	\$124.24	\$110.32	\$13.92	12.6%
\$138.07	\$97.90	\$40.17	41.0%	Reno E	\$143.76	\$114.12	\$29.64	26.0%
\$117.42	\$97.41	\$20.01	20.5%	Total Reno	\$134.44	\$106.91	\$27.53	25.7%
\$32.36	\$23.76	\$8.60	36.2%	Washoe A	\$44.48	\$44.71	-\$0.22	-0.5%
\$275.56	\$238.85	\$36.72	15.4%	Washoe B	\$347.79	\$314.98	\$32.81	10.4%
\$245.00	\$218.86	\$26.14	11.9%	Total Washoe Co.	\$316.35	\$294.43	\$21.92	7.4%
\$102.91	\$80.89	\$22.03	27.2%	Sparks	\$118.23	\$86.85	\$31.38	36.1%
\$123.25	\$104.21	\$19.04	18.3%	Total Average Daily Rate	\$143.05	\$117.78	\$25.27	21.5%

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village