RENO-SPARKS CONVENTION & VISITORS AUTHORITY

<u>May 2022</u>

Room Statistics Compared to the Prior Year

Taxable room revenues for the month of May 2022 are \$38,117,814 and are above May of the prior year by \$3,978,312 (11.7%). Cash occupied room nights of 264,934 are above prior year by 1,864 (0.7%). Comp occupied room nights of 70,078 are below prior year by 57 (-0.1%), and 28-day occupied room nights of 94,154 are below prior year by 13,320 (-12.4%). Total occupied rooms for the month of May 2022 (Cash, Comp, 28-day) are 11,513 (-2.6%) below the prior year.

Overall, the Washoe County occupancy percentage of 65.0% for the month is -4.7% below the 68.2% level of the prior year. There were 14,525 (2.2%) more available rooms for the month compared to the prior year.

Overall cash average rates for May 2022 of \$143.88 increased \$14.11 (10.9%), compared to \$129.77 for the prior year.

Year-to-date cash occupied room nights of 2,912,350 are 594,867 (25.7%) above prior year. Cash average rates year-to-date of \$140.59 are \$19.52 (16.1%) above the prior year. Year-to-date, total taxable room revenues of \$409,445,287 are \$128,867,142 (45.9%) above prior year.

<u>May 2022</u>

Room Statistics Compared to 2019* (Pre-Pandemic)

* Comparisons to 2019 are being prepared as a recovery metric.

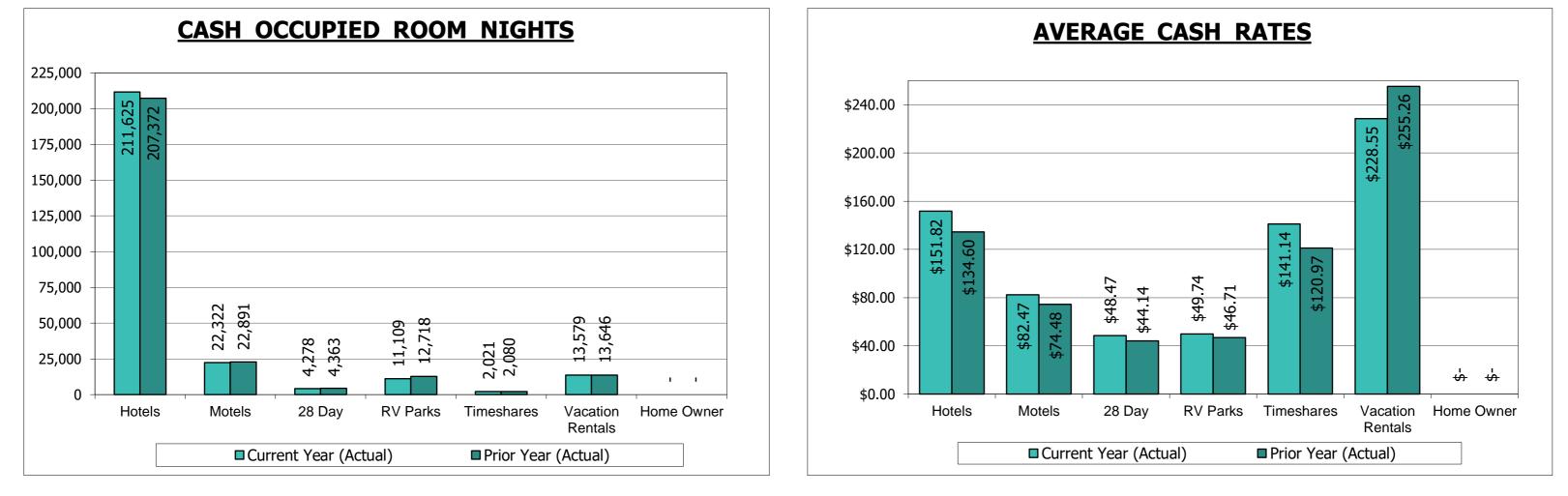
Taxable room revenues for the month of May 2022 of \$38,117,814 are above May 2019 by \$3,233,339 (9.3%). Cash occupied room nights of 264,934 are below 2019 by 29,443 (-10.0%). Comp occupied room nights of 70,078 are above 2019 by 270 (0.4%), and 28-day occupied room nights of 94,154 are below 2019 by 28,827 (-23.4%). Total occupied rooms for the month of May 2022 (Cash, Comp, 28-day) are 58,000 (-11.9%) below 2019.

Overall, the Washoe County occupancy percentage of 65.0% for the month is -3.7% below the 67.5% level of 2019. There were 60,873 (-8.4%) less available rooms for the month compared to 2019.

Overall cash average rates for May of \$143.88 increased \$25.38 (21.4%), compared to \$118.50 for 2019.

Year-to-date cash occupied room nights of 2,912,350 are (-7.7%) below 2019. Cash average rates year-to-date of \$140.59 is \$25.14 (21.8%) above 2019. Year-to-date, total taxable room revenues of \$409,445,287 are \$45,317,295 (12.4%) above 2019.

May 2022										
	Available	Cash	Average C	Cash Rate	Increase (Decrease)				
Segments	Rooms	Occupied Rooms	Current Year	Prior Year	\$	%				
				+124.60		12.00/				
Hotels	455,214	211,625	\$151.82	\$134.60	\$17.22	12.8%				
Motels	42,799	22,322	\$82.47	\$74.48	\$7.99	10.7%				
28 Day	75,095	4,278	\$48.47	\$44.14	\$4.33	9.8%				
RV Parks	44,144	11,109	\$49.74	\$46.71	\$3.03	6.5%				
Timeshares	12,243	2,021	\$141.14	\$120.97	\$20.16	16.7%				
Vacation Rentals	31,210	13,579	\$228.55	\$255.26	(\$26.71)	-10.5%				
Home Owner	-	-	-	-	-	0.0%				
Totals	660,705	264,934	\$143.88	\$129.77	\$14.11	10.9%				



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Reno-Sparks Convention & Visitors Authority P.O. Box 837 Reno, Nevada 89504-0837

Combined Room Statistics

May 2022

Lechail Increase (berress) Lat // Access (berress) Basepiton Non-sec (berress) Lat // Access (berress) Taxable Room Revenue 538,117,814 537,239,134 56,977,569 22,974 554,139,502 538,778,312 11,78 Occupied Rooms - Cash 264,034 259,637 5,977 2,974 269,070 1,864 0,975 Occupied Rooms - Cash 244,934 520,263 522,05 19,974 512,377 344,11 40,975 Occupied Rooms - Cash 244,934 239,307 0,974 249,977 344,14 40,975 0,155 9,015 9,015 9,017 1,064 0,775 0,715 0,777 1,017 2,007 1,064 0,757 0,715 0,777 1,018 0,775 0,715 0,777 1,017 1,017,474 1,035,97 1,018 0,775 0,718 0,757 0,715 0,777 1,018 0,775 0,718 0,775 0,717 1,018 0,758 0,757 0,777 1,018 0,758 0,757								
Taxable Room Revenues SBR177.611 264,034 SSR 239,544 SSR 230,57 26,557 SSR 230,70 2,597 SSR 230,70 3,597 SSR 230,70 2,597 SSR 230,70 3,597 SSR 240,757 SS				Increase (De	crease)		Increase (De	crease)
Occupied Rooms - Cash Z56,034 Z56,037 6,397 2,286 Z63,070 1,864 0,75 Occupied Rooms 200,032 523,05 19,114 100,025 512,077 514,11 100,025 Comp 200,037 0,043 10,043 10,045 70,076 1,074 (13,020) 1,044 0,015 0,043 10,057 70,015 (17,015) 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015	Description	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms - Cash Z56,034 Z56,037 6,397 2,286 Z63,070 1,864 0,75 Occupied Rooms 200,032 523,05 19,114 100,025 512,077 514,11 100,025 Comp 200,037 0,043 10,043 10,045 70,076 1,074 (13,020) 1,044 0,015 0,043 10,057 70,015 (17,015) 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015 1,025 1,015			<u> </u>	<u> </u>		<u> </u>	<u> </u>	
Average Rate - Cash 5143.80 \$120.83 \$523.05 19.1% \$129.77 \$14.11 10.9% Cash Corp 20 Day 20	Taxable Room Revenues	\$38,117,814	\$31,239,134	\$6,878,680	22.0%	\$34,139,502	\$3,978,312	11.7%
Cocupied Rooms 284.934 285.837 6.397 2.5% 263.070 1.884 0.7% Casin 91.194 119.270 (28.116) 21.1% 107.474 (13.320) -12.4% Total Cocupied Rooms 429.166 437.442 (8.776) -2.0% 440.679 (11.513) -2.6% Parentage of Occupancy 0.8% 0.5 1.3% 40.7% 0.8) -1.5% Casin 10.0% 10.2% 14 10.2% 10.0% 0.3) -2.8% Casin 10.0% 10.3% 18.3% (4.0) -21.9% 10.5% 10.0% 0.3) -2.8% Casin 0.0% 65.0% 67.6% (2.0) -3.0% 68.2% (3.2) -4.7% Market Segmenta 0.216.8% 11.63% 1.63% 12.710 1.000 1.2.7% V. Parks 11.100 5.532 16.8% 2.2.22 18.777 3.525 18.8% 2.2.91 10.600 -2.1% 2.4.5% 2.4.5%	Occupied Rooms - Cash	264,934	258,537	6,397	2.5%	263,070	1,864	0.7%
Cocupied Rooms 284.934 285.837 6.397 2.5% 263.070 1.884 0.7% Casin 91.194 119.270 (28.116) 21.1% 107.474 (13.320) -12.4% Total Cocupied Rooms 429.166 437.442 (8.776) -2.0% 440.679 (11.513) -2.6% Parentage of Occupancy 0.8% 0.5 1.3% 40.7% 0.8) -1.5% Casin 10.0% 10.2% 14 10.2% 10.0% 0.3) -2.8% Casin 10.0% 10.3% 18.3% (4.0) -21.9% 10.5% 10.0% 0.3) -2.8% Casin 0.0% 65.0% 67.6% (2.0) -3.0% 68.2% (3.2) -4.7% Market Segmenta 0.216.8% 11.63% 1.63% 12.710 1.000 1.2.7% V. Parks 11.100 5.532 16.8% 2.2.22 18.777 3.525 18.8% 2.2.91 10.600 -2.1% 2.4.5% 2.4.5%	Average Rate - Cash	\$143.88	\$120.83	\$23.05	19.1%	\$129.77	\$14.11	10.9%
Cash 284,034 285,837 6.367 2.5% 283,070 1.8.46 0.7% 28 Day 98,154 119,270 (25,116) -2.1% 107,474 (13,20) -12.4% Total Cocupied Rooms 429,166 437,942 (6,776) -2.0% 440,679 (11,51) -2.6% Percentage of Occupancy 0.5% 1.2% 1.0%% 0.0.0 -1.5% Cash 0.0%% 0.5% 1.2% 40.7% 0.0.0 -1.5% Cash 0.0%% 0.5% 1.2% 10.0%% 0.3 -2.8% Total Percentage of Occupancy 65.0% 67.0% (2.0) -3.0% 69.3% (3.2) -4.7% Market Segments 211.8% 22.93.2 1.879 3.65% 10.2% 4.253 -4.7% Models 21.285 12.85% 1.683 0.8% 207,772 4.253 -4.7% Models 21.285 1.285 1.684 0.8% 1.28% 1.28% 1.28% 1.28%	5							
Comp 28 Bay 70.078 41.154 60.135 112.270 29.43 (25.116) 116.5% 21.156 70.136 (17.774 (0.77 -1.24% (13.20) Total Occupied Rooms 423.166 437.942 (6.776) -2.0% 440.679 (11.513) -2.8% Percentage of Occupancy 40.1% 39.6% 0.5 1.3% 40.7% (0.6) -1.5% Comp 10.8% 9.2% 1.4 15.2% 10.0% (0.3) -2.8% Catal Parcentage of Occupancy 65.0% 67.0% (2.9) 3.0% 58.2% (2.2) 4.0% Markst Segments 211.625 209.932 1.633 0.8% 22.291 4.255 2.1% Occupied Rooms - Cash 211.625 209.932 1.633 0.8% 2.2181 2.28 2.1% 2.28 2.1% 2.28 2.1% 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.28	Occupied Rooms							
28 Day 94.144 119.270 (25.116) -2.1.% 107.474 (13.320) -1.2.% Total Occupied Rooms 429,166 437,942 (6,776) -2.0% 4406579 (11,513) -2.6% Percentage of Occupancy 0.05% 38.8% 0.5 1.3% 40.7% (0.03) -2.8% 28 Day 10.05% 9.2% 1.4 1.5% 10.9% (0.3) -2.8% 38 B% 0.5 1.3% 40.7% (0.03) -2.8% Total Percentage of Occupancy 550% 67.0% (2.0) -3.0% 66.2% (3.2) -4.7% Moster 221.522 209,932 1.693 0.8% 22.881 (869) -2.5% Moster 22.322 1.5,747 3.522 19.8% 12.278 4.383 (85) -1.5% Moster 23.31 1.228 9.8% 13.466 (67) -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0%	Cash	264,934	258,537	6,397	2.5%	263,070	1,864	0.7%
Total Occupied Rooms 429,166 437,942 (8,776) -2.0% 440.679 (11,513) -2.8% Percentage of Occupancy 0.0% 38.8% 0.5 1.3% 40.7% (0.6) -1.5% Comp 10.8% 9.2% 1.4 15.2% 10.9% (0.2) -2.0% 2 Bay 65.0% 67.0% (2.0) -3.0% 68.2% (3.2) -4.7% Market Segments 211.62% 209.932 1.683 0.8% 22.281 (1.60%) -1.2% Vacation Renatis 11.76% 2.202 18.797 3.525 0.8% 1.283 2.21% 2.09.932 1.683 0.8% 1.27% 1.683 0.8% 2.21% 2.09.93 2.1% 3.08% 1.27% 1.283 2.283 0.8% 1.27% 2.1% 3.08% 1.27% 1.483 1.28% 2.1% 3.082 1.1% 1.28% 2.1% 3.082 1.1% 1.28% 2.1% 3.08% 1.27% 1.486 1.28% 2.1% </td <td>Comp</td> <td>70,078</td> <td>60,135</td> <td>9,943</td> <td>16.5%</td> <td>70,135</td> <td>(57)</td> <td>-0.1%</td>	Comp	70,078	60,135	9,943	16.5%	70,135	(57)	-0.1%
Percentage of Occupancy 0.01% 3.0.% 0.5 1.3% 40.7% 0.0.01 -2.8% 2B pay 14.3% 13.3% 0.40 221.9% 16.6% 0.0.31 -2.8% 2B pay 14.3% 13.3% 0.40 -21.9% 16.6% 0.2.3 -13.3% Total Percentage of Occupancy 65.0% 67.0% (2.0) -3.0% 68.2% (3.2) -4.7% Market Segments 22.09,932 1.693 0.9% 22.816 34.0% 12.718 (1.60%) -1.27% V. Parka 11.109 8.233 2.2416 34.0% 12.718 (1.60%) -1.27% Vacator Rentals - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - <td< td=""><td>28 Day</td><td>94,154</td><td>119,270</td><td>(25,116)</td><td>-21.1%</td><td>107,474</td><td>(13,320)</td><td>-12.4%</td></td<>	28 Day	94,154	119,270	(25,116)	-21.1%	107,474	(13,320)	-12.4%
Cash 40.1%, 10.6% 32.6%, 0.2% 0.5 1.3%, 10.9% 40.7%, 0.3) 0.6) 1-15%, 10.9% 2B Day 14.3% 18.3% (4.0) 21.9% 16.6% 0.3) -2.8%, 2.30 Total Percentage of Occupancy 65.0% 67.0% (2.0) -3.0% 68.2% (3.2) -4.7%, 4.39% Market Segments Cocupiest Rooms - Cash 221.6% 2.0%, 32.2 1.6% 207.372 4.263 2.1% Cocupiest Rooms - Cash 2.21.6% 2.0%, 32.2 1.6% 2.2% 2.1% 2.1% 2.2% 2.1% 2.1% 2.2% 2.1% 2.2% 2.1% 2.2% 2.4% 2.3% 2.1% 2.2% 2.4% 2.1% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.2% 2.2% <td>Total Occupied Rooms</td> <td>429,166</td> <td>437,942</td> <td>(8,776)</td> <td>-2.0%</td> <td>440,679</td> <td>(11,513)</td> <td>-2.6%</td>	Total Occupied Rooms	429,166	437,942	(8,776)	-2.0%	440,679	(11,513)	-2.6%
Cash 40.1%, 10.6% 32.6%, 0.2% 0.5 1.3%, 10.9% 40.7%, 0.3) 0.6) 1-15%, 10.9% 2B Day 14.3% 18.3% (4.0) 21.9% 16.6% 0.3) -2.8%, 2.30 Total Percentage of Occupancy 65.0% 67.0% (2.0) -3.0% 68.2% (3.2) -4.7%, 4.39% Market Segments Cocupiest Rooms - Cash 221.6% 2.0%, 32.2 1.6% 207.372 4.263 2.1% Cocupiest Rooms - Cash 2.21.6% 2.0%, 32.2 1.6% 2.2% 2.1% 2.1% 2.2% 2.1% 2.1% 2.2% 2.1% 2.2% 2.1% 2.2% 2.4% 2.3% 2.1% 2.2% 2.4% 2.1% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.4% 2.2% 2.2% 2.2% <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
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28 Day 14.3% 18.3% (4.0) -21.9% 16.6% (2.3) -13.9% Total Percentage of Occupancy 55.0% 67.0% (2.0) -3.0% 68.2% (3.2) -4.7% Market Segments 2 211.825 200.932 1.893 0.8% 22.732 4.253 2.1% Motels 211.825 20.9932 1.893 0.8% 22.732 4.253 2.1% Motels 2.1,825 2.09.932 1.893 0.8% 2.2,81 (559) -2.5% Z0 Day Motels 4.475 5.232 (364 34.0% 12.718 (1.699) -1.27% Vacation Rentals 13.570 12.351 1.228 9.9% 13.446 (67) -0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0%								
Total Percentage of Occupancy 65.0% 67.0% (2.0) -3.0% 68.2% (3.2) 4.7% Market Segments Cocupied Rooms - Cash 211,625 209,932 1,693 D.8% 207,372 4.263 2.1% Motels 21,625 16,777 3,625 18,8% 2.2,81 (569) -2.5% 2.1% Motels 4.276 5.222 (94) -18.2% 4.363 (85) -1.9% Vacation Rentals 13,579 12.281 1.228 9.9% 13,446 (67) -0.5% Timehares 2,021 3.932 (1.11) -4.86% 2,080 (69) -2.8% Horios - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - - 0.0% - 0.0% - 0.0% - - 0.	-							
Market Segments Cocupied Rooms - Cash Hotels 211.625 200.932 1.693 0.8% 207.372 4.253 2.1% Motels 22.322 18.797 3.525 18.8% 22.891 (569) -2.5% 28 Day Motels 4.278 5.232 (954) -18.2% 4.363 (65) -1.9% Vacation Rentals 11.579 12.231 1.228 9.9% 13.646 (67) -0.6% Timehares 2.021 3.332 (1911) -48.6% 2.000 (69) -2.8% Home Owner Rentals - - 0.0% - - 0.0% Total Occupied - Cash 264,934 258,537 6,397 2.5% 263,070 1,864 0.7% Pecentage of Occupancy - Cash 40.5% 41.39% 84 19.2% 56% 0.1 1.9% Motels 52.2% 18.4% 6.8 37.7% 5.8 15.4% 41.0% 2.5 6.1% Hotals 0.0% 0.0	28 Day	14.3%	18.3%	(4.0)	-21.9%	16.6%	(2.3)	-13.9%
Occupied Rooms - Cash Holeis 211,625 209,932 1,693 0.8% 207,372 4,253 2,1% Workis 22,322 18,797 3,525 18,8% 22,991 (569) -2,5% 22,991 (569) -2,5% 22,991 (569) -2,5% 22,991 (569) -2,5% 22,991 (569) -2,5% 23,032 (1,911) -1,82% 4,9% 13,046 (67) -0,5% 10,95% 12,345 12,228 9,9% 13,046 (67) -0,5% - - 0,0% - - 0,0% - - 0,0% - - 0,0% - - 0,0% - - 0,0% - - 0,0% </td <td>Total Percentage of Occupancy</td> <td>65.0%</td> <td>67.0%</td> <td>(2.0)</td> <td>-3.0%</td> <td>68.2%</td> <td>(3.2)</td> <td>-4.7%</td>	Total Percentage of Occupancy	65.0%	67.0%	(2.0)	-3.0%	68.2%	(3.2)	-4.7%
Hotels 211 025 209.932 1.693 0.8% 207.372 4.253 2.1% Motels 22.322 18,979 3.555 18.8% 22.891 (669) -2.5% R.V. Parks 11,109 8.293 2.816 34.0% 12,718 (1.009) -12,7% Vacation Rentals 13,579 12,251 1.228 9.9% 13,646 (67) -0.5% Timehares 2.021 3.932 (1.911) -4.6% 2.080 (59) -2.8% Motels 2.021 3.932 (1.911) -4.6% 2.080 (59) -2.8% Timehares 2.021 3.932 (1.911) -4.6% 2.080 (59) -2.8% Parcentage of Occupancy - Cash - - 0.0% - - 0.0% Motels 52.7% 6.397 2.5% 263.070 1,864 0.0% Vacation Rentals 52.6% 43.8% 8.4 19.2% 58.6% 0.1 1.8%	Market Segments							
Hotels 211 025 209.932 1.693 0.8% 207.372 4.253 2.1% Motels 22.322 18,979 3.555 18.8% 22.891 (669) -2.5% R.V. Parks 11,109 8.293 2.816 34.0% 12,718 (1.009) -12,7% Vacation Rentals 13,579 12,251 1.228 9.9% 13,646 (67) -0.5% Timehares 2.021 3.932 (1.911) -4.6% 2.080 (59) -2.8% Motels 2.021 3.932 (1.911) -4.6% 2.080 (59) -2.8% Timehares 2.021 3.932 (1.911) -4.6% 2.080 (59) -2.8% Parcentage of Occupancy - Cash - - 0.0% - - 0.0% Motels 52.7% 6.397 2.5% 263.070 1,864 0.0% Vacation Rentals 52.6% 43.8% 8.4 19.2% 58.6% 0.1 1.8%	Occupied Rooms - Cash							
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Percentage of Occupancy - Cash Hotels 46.5% (5.2.%) 47.9% (1.4) -2.9% (2.8) 47.4% (0.9) -1.9% (0.9) Wotels 52.2% (3.8.%) 43.8% (0.7) 8.4 19.2% (5.6%) 58.6% (6.4) -10.9% (2.8) 2D Motels 5.7% (2.8) 6.4% (0.7) -10.9% (2.8) 5.6% (2.8) 0.1 1.8% (2.2) Vacation Rentals 43.5% (3.3.%) 37.7% (3.8) 5.8 15.4% (41.0%) 42.5 6.1% (1.8) Timeshares 16.5% (0.0%) 0.0% 0.0 0.0% 0.0 0.0% Total Occupancy Percentage - Cash 40.1% 39.6% 0.5 1.3% 40.7% (0.6) -1.5% Average Rates - Cash Motels \$151.82 \$122.89 \$28.93 23.5% (\$44.14 \$43.33 9.8% (\$44.47 \$44.72 \$3.75 13.5% (\$44.14 \$44.33 9.8% (\$44.14 \$44.33 9.8% (\$46.671 \$3.03 6.5% Vacation Rentals \$228.55 \$279.64 (\$51.09) -18.3% (\$255.26 \$265.71) -10.5% (\$265.71) -10.5% (\$0.00 \$0.00 \$0.00 \$0.00	Home Owner Rentals	-	-	-	0.0%	-	-	0.0%
Hotels 46.5% 47.9% (1.4) -2.9% 47.4% (0.9) -1.9% Motels 52.2% 43.8% 8.4 19.2% 58.6% (6.4) -10.9% 28 Day Motels 5.7% 6.4% (0.7) -10.9% 58.6% (6.4) -10.9% 28 Day Motels 5.7% 6.4% (0.7) -10.9% 5.6% 0.1 1.8% R.V. Parks 25.2% 18.4% 6.8 37.0% 5.8 15.4% 41.0% 2.5 6.1% Vacation Rentals 43.5% 37.7% 5.8 15.4% 41.0% 2.5 6.1% Timeshares 16.5% 30.3% (13.8) -45.5% 16.4% 0.1 - Home Owner Rentals 0.0% 0.0% 0.0 0.0% 0.0 0.0% 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 <td>Total Occupied - Cash</td> <td>264,934</td> <td>258,537</td> <td>6,397</td> <td>2.5%</td> <td>263,070</td> <td>1,864</td> <td>0.7%</td>	Total Occupied - Cash	264,934	258,537	6,397	2.5%	263,070	1,864	0.7%
Hotels 46.5% 47.9% (1.4) -2.9% 47.4% (0.9) -1.9% Motels 52.2% 43.8% 8.4 19.2% 58.6% (6.4) -10.9% 28 Day Motels 5.7% 6.4% (0.7) -10.9% 58.6% (6.4) -10.9% 28 Day Motels 5.7% 6.4% (0.7) -10.9% 5.6% 0.1 1.8% R.V. Parks 25.2% 18.4% 6.8 37.0% 5.8 15.4% 41.0% 2.5 6.1% Vacation Rentals 43.5% 37.7% 5.8 15.4% 41.0% 2.5 6.1% Timeshares 16.5% 30.3% (13.8) -45.5% 16.4% 0.1 - Home Owner Rentals 0.0% 0.0% 0.0 0.0% 0.0 0.0% 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 0.0% 0.0 <td>Percentage of Occupancy - Cash</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Percentage of Occupancy - Cash							
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Timeshares 16.5% 30.3% (13.8) -45.5% 16.4% 0.1 Home Owner Rentals 0.0% 0.0% 0.0 0.0%								
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Total Occupancy Percentage - Cash 40.1% 39.6% 0.5 1.3% 40.7% (0.6) -1.5% Average Rates - Cash								
Average Rates - Cash Hotels \$151.82 \$122.89 \$28.93 23.5% \$134.60 \$17.22 12.8% Motels \$82.47 \$63.88 \$18.59 29.1% \$74.48 \$7.99 10.7% 28 Day Motels \$48.47 \$42.72 \$5.75 13.5% \$44.14 \$4.33 9.8% R.V. Parks \$49.74 \$39.12 \$10.62 27.1% \$46.71 \$3.03 6.5% Vacation Rentals \$228.55 \$279.64 (\$51.09) -18.3% \$255.26 (\$26.71) -10.5% Timeshares \$141.14 \$60.54 \$80.60 133.1% \$120.98 \$20.16 16.7% Home Owner Rentals \$0.00 \$0.00 \$0.00 0.0% \$0.00 \$0.00 0.0%	Home Owner Rentals	0.0%	0.0%	0.0	0.0%	0.0%	0.0	0.0%
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Hotels\$151.82\$122.89\$28.9323.5%\$134.60\$17.2212.8%Motels\$82.47\$63.88\$18.5929.1%\$74.48\$7.9910.7%28 Day Motels\$48.47\$42.72\$5.7513.5%\$44.14\$4.339.8%R.V. Parks\$49.74\$39.12\$10.6227.1%\$46.71\$3.036.5%Vacation Rentals\$228.55\$279.64(\$51.09)-18.3%\$255.26(\$26.71)-10.5%Timeshares\$1141.14\$60.54\$80.60133.1%\$120.98\$20.1616.7%Home Owner Rentals\$0.00\$0.00\$0.000.0%\$0.00\$0.00\$0.00	Average Rates - Cash							
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28 Day Motels \$48.47 \$42.72 \$5.75 13.5% \$44.14 \$4.33 9.8% R.V. Parks \$49.74 \$39.12 \$10.62 27.1% \$46.71 \$3.03 6.5% Vacation Rentals \$228.55 \$279.64 (\$51.09) -18.3% \$255.26 (\$26.71) -10.5% Timeshares \$141.14 \$60.54 \$80.60 133.1% \$120.98 \$20.16 16.7% Home Owner Rentals \$0.00 \$0.00 \$0.00 0.0% \$0.00 0.0% \$0.00 0.0% \$0.00 \$0.00 \$0.0% \$0.00 \$0.0% \$0.0								
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Timeshares \$141.14 \$60.54 \$80.60 133.1% \$120.98 \$20.16 16.7% Home Owner Rentals \$0.00 \$0.00 \$0.00 0.0% \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.0% \$0.00 \$0.0% <								
Home Owner Rentals \$0.00 <td></td> <td></td> <td></td> <td>· · ·</td> <td></td> <td></td> <td></td> <td></td>				· · ·				
Total Cash Average Rate \$143.88 \$120.83 \$23.05 19.1% \$129.77 \$14.11 10.9%	Home Owner Rentals	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
	Total Cash Average Rate	\$143.88	\$120.83	\$23.05	19.1%	\$129.77	\$14.11	10.9%

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Combined Room Statistics

May 2022

			Increase (De	crease)		Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms			·				
Cash	264,934	258,537	6,397	2.5%	263,070	1,864	0.7%
Comp	70,078	60,135	9,943	16.5%	70,135	(57)	-0.1%
28 Day	94,154	119,270	(25,116)	-21.1%	107,474	(13,320)	-12.4%
Total Occupied Rooms	429,166	437,942	(8,776)	-2.0%	440,679	(11,513)	-2.6%
Vacant	231,539	215,267	16,272	7.6%	205,501	26,038	12.7%
Total Available Rooms	660,705	653,209	7,496	1.1%	646,180	14,525	2.2%
Percentage of Occupancy							
Cash	40.1%	39.6%	0.5	1.3%	40.7%	(0.6)	-1.5%
Comp	10.6%	9.2%	1.4	15.2%	10.9%	(0.3)	-2.8%
28 Day	14.3%	18.3%	(4.0)	-21.9%	16.6%	(2.3)	-13.9%
Total Occupancy Percentage	65.0%	67.0%	(2.0)	-3.0%	68.2%	(3.2)	-4.7%
Vacant	35.0%	33.0%	2.0	6.1%	31.8%	3.2	10.1%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$38,117,814	\$31,239,134	\$6,878,680	22.0%	\$34,139,502	\$3,978,312	11.7%
Comp	\$10,103,285	\$7,154,117	\$2,949,168	41.2%	\$9,554,226	\$549,059	5.7%
28 Day	\$3,847,851	\$3,070,181	\$777,670	25.3%	\$3,777,072	\$70,779	1.9%
Total Revenue	\$52,068,950	\$41,463,432	\$10,605,518	25.6%	\$47,470,800	\$4,598,150	9.7%
Average Rates							
Cash	\$143.88	\$120.83	\$23.05	19.1%	\$129.77	\$14.11	10.9%
Comp	\$144.17	\$118.97	\$25.20	21.2%	\$136.23	\$7.94	5.8%
28 Day	\$40.87	\$25.74	\$15.13	58.8%	\$35.14	\$5.73	16.3%

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Hotel Statistics

			Increase (De	crease)		Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms						·	
Cash	211,625	209,932	1,693	0.8%	207,372	4,253	2.1%
Comp	69,817	59,799	10,018	16.8%	69,950	(133)	-0.2%
28 Day	8,808	9,992	(1,184)	-11.8%	10,937	(2,129)	-19.5%
Total Occupied Rooms	290,250	279,723	10,527	3.8%	288,259	1,991	0.7%
Vacant	164,964	158,225	6,739	4.3%	149,035	15,929	10.7%
Total Available Rooms	455,214	437,948	17,266	3.9%	437,294	17,920	4.1%
Percentage of Occupancy							
Cash	46.5%	47.9%	(1.4)	-2.9%	47.4%	(0.9)	-1.9%
Comp	15.3%	13.7%	1.6	11.7%	16.0%	(0.7)	-4.4%
28 Day	1.9%	2.3%	(0.4)	-17.4%	2.5%	(0.6)	-24.0%
Total Occupancy Percentage	63.8%	63.9%	(0.1)	-0.2%	65.9%	(2.1)	-3.2%
Vacant	36.2%	36.1%	0.1	0.3%	34.1%	2.1	6.2%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$32,128,392	\$25,798,608	\$6,329,784	24.5%	\$27,913,019	\$4,215,373	15.1%
Comp	\$10,086,621	\$7,140,947	\$2,945,674	41.3%	\$9,540,923	\$545,698	5.7%
28 Day	\$931,384	\$506,603	\$424,781	83.8%	\$897,654	\$33,730	3.8%
Total Revenue	\$43,146,397	\$33,446,158	\$9,700,239	29.0%	\$38,351,596	\$4,794,801	12.5%
Average Rates							
Cash	\$151.82	\$122.89	\$28.93	23.5%	\$134.60	\$17.22	12.8%
Comp	\$144.47	\$119.42	\$25.05	21.0%	\$136.40	\$8.07	5.9%
28 Day	\$105.74	\$50.70	\$55.04	108.6%	\$82.07	\$23.67	28.8%

Motel Statistics

Occupied Rooms Cash Comp	Actual	Budget	Increase (De Amount	% Percent	Last Year	Increase (Dee Amount	
Cash		· · · · ·				Amount	% Percent
					·		
Comp		18,797	3,525	18.8%	22,891	(569)	-2.5%
	35	82	(47)	-57.3%	24	11	45.8%
28 Day	3,129	3,569	(440)	-12.3%	3,425	(296)	-8.6%
Total Occupied Rooms	25,486	22,448	3,038	13.5%	26,340	(854)	-3.2%
Vacant	17,313	20,456	(3,143)	-15.4%	12,713	4,600	36.2%
Total Available Rooms	42,799	42,904	(105)	-0.2%	39,053	3,746	9.6%
Percentage of Occupancy							
Cash	52.2%	43.8%	8.4	19.2%	58.6%	(6.4)	-10.9%
Comp	0.1%	0.2%	(0.1)	-50.0%	0.1%	-	0.0%
28 Day	7.3%	8.3%	(1.0)	-12.0%	8.8%	(1.5)	-17.0%
Total Occupancy Percentage	59.5%	52.3%	7.2	13.8%	67.4%	(7.9)	-11.7%
Vacant	40.5%	47.7%	(7.2)	-15.1%	32.6%	7.9	24.2%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$1,840,790	\$1,200,851	\$639,939	53.3%	\$1,704,966	\$135,824	8.0%
Comp	\$4,375	\$2,644	\$1,731	65.5%	\$2,864	\$1,511	52.8%
28 Day	\$124,072	\$142,617	(\$18,545)	-13.0%	\$97,647	\$26,425	27.1%
Total Revenue	\$1,969,237	\$1,346,112	\$623,125	46.3%	\$1,805,477	\$163,760	9.1%
Average Rates							
Cash	\$82.47	\$63.88	\$18.59	29.1%	\$74.48	\$7.99	10.7%
Comp	\$125.00	\$32.24	\$92.76	287.7%	\$119.33	\$5.67	4.8%
28 Day	\$39.65	\$39.96	(\$0.31)	-0.8%	\$28.51	\$11.14	39.1%

28 Day Motel Statistics

			Increase (Decrease)			Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms					·		
Cash	4,278	5,232	(954)	-18.2%	4,363	(85)	-1.9%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	54,635	61,120	(6,485)	-10.6%	61,324	(6,689)	-10.9%
Total Occupied Rooms	58,913	66,352	(7,439)	-11.2%	65,687	(6,774)	-10.3%
Vacant	16,182	15,252	930	6.1%	12,805	3,377	26.4%
Total Available Rooms	75,095	81,604	(6,509)	-8.0%	78,492	(3,397)	-4.3%
Percentage of Occupancy							
Cash	5.7%	6.4%	(0.7)	-10.9%	5.6%	0.1	1.8%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	72.8%	74.9%	(2.1)	-2.8%	78.1%	(5.3)	-6.8%
Total Occupancy Percentage	78.5%	81.3%	(2.8)	-3.4%	83.7%	(5.2)	-6.2%
Vacant	21.5%	18.7%	2.8	15.0%	16.3%	5.2	31.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$207,361	\$223,520	(\$16,159)	-7.2%	\$192,581	\$14,780	7.7%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$1,509,714	\$1,380,711	\$129,003	9.3%	\$1,519,848	(\$10,134)	-0.7%
Total Revenue	\$1,717,075	\$1,604,231	\$112,844	7.0%	\$1,712,429	\$4,646	0.3%
Average Rates							
Cash	\$48.47	\$42.72	\$5.75	13.5%	\$44.14	\$4.33	9.8%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$27.63	\$22.59	\$5.04	22.3%	\$24.78	\$2.85	11.5%

RV Park Statistics

Comp 28 Day 226 19,767 254 19,767 (28) 33,392 -11.0% (13,625) 11.0% 20.8% 11.0% 22,2 Total Occupied Rooms 31,102 41,939 (10,837) -25.8% 35,1 Vacant 13,042 3,104 9,938 320.2% 10,2 Total Available Rooms 44,144 45,043 (899) -2.0% 45,3 Percentage of Occupancy Cash Comp 25.2% 18.4% 6.8 37.0% 28.0% Total Occupancy Cash 25.2% 18.4% 6.8 37.0% 28.0% 44.8% Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22.5	Increase (Dec	
Cash 11,109 8,293 2,816 34.0% 112,7 Comp 226 254 (28) -11.0% 1 28 Day 19,767 33,392 (13,625) -40.8% 22,2 Total Occupied Rooms 31,102 41,939 (10,837) -25.8% 35,1 Vacant 13,042 3,104 9,938 320.2% 10,2 Total Available Rooms 44,144 45,043 (899) -2.0% 45,3 Percentage of Occupancy 25,2% 18,4% 6.8 37,0% 28.0% Cash 25,2% 0.6% (0.1) -16.7% 0.6% 24.3% Z8 Day 44.8% 74.1% (29.3) -39.5% 49. Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. Total (must equal 100.0%) 100.0% - 0.0% 100. Comp \$12,289 \$10,526 \$1,763 16.7% \$104,9 28 Day \$466,010	· · · · · · · · · · · · · · · · · · ·	,
Comp 28 Day 226 19,767 254 (13,625) (28) -40.8% -11.0% (22,2) Total Occupied Rooms 31,102 41,939 (10,837) -25.8% 35,1 Vacant 13,042 3,104 9,938 320.2% 10,2 Total Available Rooms 44,144 45,043 (899) -2.0% 45,3 Percentage of Occupancy Cash Comp 25,2% 18.4% 6.8 37.0% 28.8 Comp 0.5% 0.6% (0.1) -16.7% 0.0 28 Day 44.8% 74.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. 22. 30.0% 30.5% <td></td> <td></td>		
28 Day 19,767 33,392 (13,625) -40.8% 22.2 Total Occupied Rooms 31,102 41,939 (10,837) -25.8% 35,1 Vacant 13,042 3,104 9,938 320.2% 10,2 Total Available Rooms 44,144 45,043 (899) -2.0% 45,3 Percentage of Occupancy 25,2% 18,4% 6,8 37,0% 28,0% Cash 25,2% 18,4% 6,8 37,0% 28,0% Comp 25,2% 18,4% 6,8 37,0% 28,0% Z8 Day 44,8% 74,1% (29,3) -39,5% 49,0% Total Occupancy Percentage 70,5% 93,1% (22.6) -24,3% 77,0% Vacant 29,5% 6,9% 22.6 327,5% 22,2% <td< td=""><td>2,718 (1,609)</td><td>(1,609) -12.7%</td></td<>	2,718 (1,609)	(1,609) -12.7%
Total Occupied Rooms 31,102 41,939 (10,837) -25.8% 35,1 Vacant 13,042 3,104 9,938 320.2% 10,2 Total Available Rooms 44,144 45,043 (899) -2.0% 45,3 Percentage of Occupancy Cash Comp 25.2% 18.4% 6.8 37,0% 28.8 2 Day 25.2% 18.4% 6.8 37,0% 28.9 Cash 0.5% 0.6% (0,1) -16.7% 0.9 2 Day 44.8% 74.1% (29.3) -39.5% 49.9 Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77.9 Vacant 29.5% 6.9% 22.6 327.5% 22.9 100.0% Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77.9 Vacant 29.5% 6.9% 22.6 327.5% 22.9 100.0% Total (must equal 100.0%) 100.0% 100.0% - 0.0% 100.0%	161 65	65 40.4%
Vacant 13,042 3,104 9,938 320.2% 10,2 Total Available Rooms 44,144 45,043 (899) -2.0% 45,3 Percentage of Occupancy Cash Comp 25.2% 18.4% 6.8 37.0% 28.2% 28 Day 44.8% 74.1% (29.3) -39.5% 49. Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. Total (must equal 100.0%) 100.0% - 0.0% 100. Revenue Cash - Taxable \$552,599 \$324,383 \$228,216 70.4% \$594,0 Stod,293 \$10,526 \$1,763 16.7% \$10,4 \$425,9	2,249 (2,482)	(2,482) -11.2%
Total Available Rooms 44,144 45,043 (899) -2.0% 45,3 Percentage of Occupancy Cash 25.2% 18.4% 6.8 37.0% 28. Comp 0.5% 0.6% (0.1) -16.7% 0. 28 Day 44.8% 74.1% (29.3) -39.5% 49. Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. Total (must equal 100.0%) 100.0% - 0.0% 100.0% Revenue Cash - Taxable \$552,599 \$324,383 \$228,216 70.4% \$594,0 Stod (38,283) 504,293 (\$38,283) 7.6% \$425,9	5,128 (4,026)	(4,026) -11.5%
Percentage of Occupancy Cash Comp 25.2% 18.4% 6.8 37.0% 28.2% Comp 0.5% 0.6% (0.1) -16.7% 0. 28 Day 44.8% 74.1% (29.3) -39.5% 49. Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. Total (must equal 100.0%) 100.0% 100.0% - 0.0% 100. Revenue \$552,599 \$324,383 \$228,216 70.4% \$594,00 Comp \$10,526 \$1,763 16.7% \$10,4 \$425,9 Bay \$466,010 \$504,293 (\$38,283) -7.6% \$425,9),225 2,817	2,817 27.6%
Cash 25.2% 18.4% 6.8 37.0% 28. Comp 0.5% 0.6% (0.1) -16.7% 0. 28 Day 44.8% 74.1% (29.3) -39.5% 49. Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. Total (must equal 100.0%) 100.0% - 0.0% 100. Revenue \$552,599 \$324,383 \$228,216 70.4% \$594,00 Comp \$10,526 \$1,763 16.7% \$10,4 28 Day \$466,010 \$504,293 (\$38,283) -7.6% \$425,9	5,353 (1,209)	(1,209) -2.7%
Comp 28 Day 0.5% 44.8% 0.6% 74.1% (0.1) -16.7% 29.3% 0.7% Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. Total (must equal 100.0%) 100.0% - 0.0% 100. Revenue Cash - Taxable \$552,599 \$12,289 \$324,383 \$10,526 \$228,216 \$1,763 70.4% \$594,00 Sold (38,283) \$466,010 \$504,293 \$38,283) 7.6% \$425,9		
28 Day 44.8% 74.1% (29.3) -39.5% 49. Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. Total (must equal 100.0%) 100.0% - 0.0% 100. Revenue \$552,599 \$324,383 \$228,216 70.4% \$594,00 Cash - Taxable \$552,599 \$10,526 \$1,763 16.7% \$10,4 28 Day \$466,010 \$504,293 (\$38,283) -7.6% \$425,9	28.0% (2.8)	(2.8) -10.0%
Total Occupancy Percentage 70.5% 93.1% (22.6) -24.3% 77. Vacant 29.5% 6.9% 22.6 327.5% 22. Total (must equal 100.0%) 100.0% - 0.0% 100. Revenue \$552,599 \$324,383 \$228,216 70.4% \$594,0 Cash - Taxable \$552,599 \$10,526 \$1,763 16.7% \$10,4 28 Day \$466,010 \$504,293 (\$38,283) -7.6% \$425,9	0.4% 0.1	0.1 25.0%
Vacant 29.5% 6.9% 22.6 327.5% 22. Total (must equal 100.0%) 100.0% 100.0% 0.0% 100. Revenue \$552,599 \$324,383 \$228,216 70.4% \$594,0 Cash - Taxable \$12,289 \$10,526 \$1,763 16.7% \$10,4 28 Day \$466,010 \$504,293 \$38,283) -7.6% \$425,9	49.1% (4.3)	(4.3) -8.8%
Total (must equal 100.0%) 100.0% 100.0% 0.0% 100.0% Revenue \$552,599 \$324,383 \$228,216 70.4% \$594,0 Cash - Taxable \$12,289 \$10,526 \$1,763 16.7% \$10,4 Z8 Day \$466,010 \$504,293 \$38,283) -7.6% \$425,9	77.5% (7.0)	(7.0) -9.0%
Revenue Cash - Taxable\$552,599\$324,383\$228,21670.4%\$594,0Comp 28 Day\$12,289\$10,526\$1,76316.7%\$10,4\$466,010\$466,010\$504,293(\$38,283)-7.6%\$425,9	22.5% 7.0	7.0 31.1%
Cash - Taxable\$552,599\$324,383\$228,21670.4%\$594,0Comp\$12,289\$10,526\$1,76316.7%\$10,428 Day\$466,010\$504,293(\$38,283)-7.6%\$425,9	- 00.0%	- 0.0%
Comp\$12,289\$10,526\$1,76316.7%\$10,428 Day\$466,010\$504,293(\$38,283)-7.6%\$425,9		
28 Day \$466,010 \$504,293 (\$38,283) -7.6% \$425,9	l,075 (\$41,476)	(\$41,476) -7.0%
),439 \$1,850	\$1,850 17.7%
Total Revenue \$1,030,898 \$839,202 \$191,696 22.8% \$1,030,4	5,977 \$40,033	\$40,033 9.4%
	0,491 \$407	\$407 0.0%
Average Rates		
	l6.71 \$3.03	\$3.03 6.5%
Comp \$54.38 \$41.44 \$12.94 31.2% \$64.	64.84 (\$10.46)	(\$10.46) -16.1%
28 Day \$23.58 \$15.10 \$8.48 56.2% \$19.	9.15 \$4.43	\$4.43 23.1%

Vacation Rental Statistics

			Increase (Decrease)			Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms							
Cash	13,579	12,351	1,228	9.9%	13,646	(67)	-0.5%
Comp		-	-	0.0%	-	_	0.0%
28 Day	7,815	11,197	(3,382)	-30.2%	9,539	(1,724)	-18.1%
Total Occupied Rooms	21,394	23,548	(2,154)	-9.1%	23,185	(1,791)	-7.7%
Vacant	9,816	9,204	612	6.6%	10,121	(305)	-3.0%
Total Available Rooms	31,210	32,752	(1,542)	-4.7%	33,306	(2,096)	-6.3%
Percentage of Occupancy							
Cash	43.5%	37.7%	5.8	15.4%	41.0%	2.5	6.1%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	25.0%	34.2%	(9.2)	-26.9%	28.6%	(3.6)	-12.6%
Total Occupancy Percentage	68.5%	71.9%	(3.4)	-4.7%	69.6%	(1.1)	-1.6%
Vacant	31.5%	28.1%	3.4	12.1%	30.4%	1.1	3.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$3,103,419	\$3,453,715	(\$350,296)	-10.1%	\$3,483,233	(\$379,814)	-10.9%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$816,671	\$535,957	\$280,714	52.4%	\$835,946	(\$19,275)	-2.3%
Total Revenue	\$3,920,090	\$3,989,672	(\$69,582)	-1.7%	\$4,319,179	(\$399,089)	-9.2%
Average Rates							
Cash	\$228.55	\$279.64	(\$51.09)	-18.3%	\$255.26	(\$26.71)	-10.5%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$104.50	\$47.87	\$56.63	118.3%	\$87.63	\$16.87	19.3%
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Timeshare Statistics

			Increase (De	crease)		Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms							
Cash	2,021	3,932	(1,911)	-48.6%	2,080	(59)	-2.8%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
Total Occupied Rooms	2,021	3,932	(1,911)	-48.6%	2,080	(59)	-2.8%
Vacant	10,222	9,026	1,196	13.3%	10,602	(380)	-3.6%
Total Available Rooms	12,243	12,958	(715)	-5.5%	12,682	(439)	-3.5%
Percentage of Occupancy							
Cash	16.5%	30.3%	(13.8)	-45.5%	16.4%	0.1	0.6%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total Occupancy Percentage	16.5%	30.3%	(13.8)	-45.5%	16.4%	0.1	0.6%
Vacant	83.5%	69.7%	13.8	19.8%	83.6%	(0.1)	-0.1%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$285,253	\$238,057	\$47,196	19.8%	\$251,628	\$33,625	13.4%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$285,253	\$238,057	\$47,196	19.8%	\$251,628	\$33,625	13.4%
Average Rates							
Cash	\$141.14	\$60.54	\$80.60	133.1%	\$120.98	\$20.16	16.7%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

Home Owner Rental

			Increase (E	ecrease)		Increase (De	ecrease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms							
Cash	-	-	-	0.0%	-	-	0.0%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
Total Occupied Rooms	-	-	-	0.0%	-	-	0.0%
Vacant	-	-	-	0.0%	-	-	0.0%
Total Available Rooms	-	-	-	0.0%	-	-	0.0%
Percentage of Occupancy							
Cash	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total Occupancy Percentage	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Vacant	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total (must equal 100.0%)	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Revenue							
Cash - Taxable	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Comp	\$O	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Average Rates							
Cash	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
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Combined Room Statistics - Year To Date

			Increase (Decrease)		
Description	Actual	Budget	Amount	% Percent	
•	L				
axable Room Revenues	\$409,445,287	\$317,015,304	\$92,429,983	29.2%	
ccupied Rooms - Cash	2,912,350	2,733,221	179,129	6.6%	
verage Rate - Cash	\$140.59	\$115.99	\$24.60	21.2%	
ccupied Rooms					
ash	2,912,350	2,733,221	179,129	6.6%	
omp	708,818	670,303	38,515	5.7%	
Day	1,090,923	1,204,774	(113,851)	-9.5%	
otal Occupied Rooms	4,712,091	4,608,298	103,793	2.3%	
ercentage of Occupancy					
ash	40.1%	38.9%	1.2	3.1%	
pmp	9.8%	9.5%	0.3	3.2%	
3 Day	15.0%	17.2%	(2.2)	-12.8%	
otal Percentage of Occupancy	65.0%	65.6%	(0.6)	-0.9%	
arket Segments					
ccupied Rooms - Cash	[
otels	2,354,700	2,238,699	116,001	5.2%	
otels	240,930	203,652	37,278	18.3%	
Day Motels	51,602	47,777	3,825	8.0%	
V. Parks	94,132	74,712	19,420	26.0%	
acation Rentals	138,001	132,859	5,142	3.9%	
meshares	23,267	26,659	(3,392)	-12.7%	
ome Owner Rentals	9,718	8,863	855	9.6%	
otal Occupied - Cash	2,912,350	2,733,221	179,129	6.6%	
ercentage of Occupancy - Cash					
otels	47.0%	48.4%	(1.4)	-2.9%	
otels	55.4%	45.9%	9.5	20.7%	
B Day Motels	6.4%	5.3%	1.1	20.8%	
V. Parks	19.7%	15.1%	4.6	30.5%	
acation Rentals	41.7%	35.9%	5.8	16.2%	
meshares	17.7%	18.9%	(1.2)	-6.3%	
ome Owner Rentals	17.1%	19.0%	(1.9)	-10.0%	
otal Occupancy Percentage - Cash	40.1%	38.9%	1.2	3.1%	
verage Rates - Cash					
otels	\$145.29	\$115.79	\$29.50	25.5%	
otels	\$79.99	\$60.82	\$19.17	31.5%	
B Day Motels	\$44.79	\$41.72	\$3.07	7.4%	
V. Parks	\$42.50	\$39.85	\$2.65	6.6%	
acation Rental	\$255.22	\$264.02	(\$8.80)	-3.3%	
meshares	\$132.70	\$102.32	\$30.38	29.7%	
ome Owner Rentals	\$354.21	\$296.56	\$57.65	19.4%	
otal Cash Average Rate	\$140.59	\$115.99	\$24.60	21.2%	

	Increase (D	ecrease)
Last Year	Amount	% Percent
\$280,578,145	\$128,867,142	45.9%
2,317,483	594,867	25.7%
\$121.07	\$19.52	16.1%
0 017 400	E04 967	25 70/
2,317,483	594,867	25.7%
677,947	30,871	4.6%
1,182,711	(91,788)	-7.8%
4,178,141	533,950	12.8%
33.5%	6.6	19.7%
9.8%	-	0.0%
17.1%	(2.1)	-12.3%
60.4%	4.6	7.6%

1,802,982	551,718	30.6%
222,361	18,569	8.4%
41,485	10,117	24.4%
86,862	7,270	8.4%
132,419	5,582	4.2%
22,377	890	4.0%
8,997	721	8.0%
2,317,483	594,867	25.7%
00 50/		10.00/
39.5%	7.5	19.0%
50.4%	5.0	9.9%
4.8%	1.6	33.3%
17.8%	1.9	10.7%
34.9%	6.8	19.5%
16.8%	0.9	5.4%
19.2%	(2.1)	-10.9%
33.5%	6.6	19.7%
55.576	0.0	13.7 /0
\$122.78	\$22.51	18.3%
\$65.23	\$14.76	22.6%
\$39.62	\$5.17	13.0%
\$42.34	\$0.16	0.4%
\$255.79	(\$0.57)	-0.2%
\$114.69	\$18.01	15.7%
\$327.92	\$26.29	8.0%
\$121.07	\$19.52	16.1%

Combined Room Statistics - Year To Date

May 2022

			Increase (De	crease)		Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms							
Cash	2,912,350	2,733,221	179,129	6.6%	2,317,483	594,867	25.7%
Comp	708,818	670,303	38,515	5.7%	677,947	30,871	4.6%
28 Day	1,090,923	1,204,774	(113,851)	-9.5%	1,182,711	(91,788)	-7.8%
Total Occupied Rooms	4,712,091	4,608,298	103,793	2.3%	4,178,141	533,950	12.8%
Vacant	2,542,383	2,415,534	126,849	5.3%	2,736,958	(194,575)	-7.1%
Total Available Rooms	7,254,474	7,023,832	230,642	3.3%	6,915,099	339,375	4.9%
Percentage of Occupancy							
Cash	40.1%	38.9%	1.2	3.1%	33.5%	6.6	19.7%
Comp	9.8%	9.5%	0.3	3.2%	9.8%	-	0.0%
28 Day	15.0%	17.2%	(2.2)	-12.8%	17.1%	(2.1)	-12.3%
Total Occupancy Percentage	65.0%	65.6%	(0.6)	-0.9%	60.4%	4.6	7.6%
Vacant	35.0%	34.4%	0.6	1.7%	39.6%	(4.6)	-11.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$409,445,287	\$317,015,304	\$92,429,983	29.2%	\$280,578,145	\$128,867,142	45.9%
Comp	\$100,052,557	\$74,000,658	\$26,051,899	35.2%	\$81,977,595	\$18,074,962	22.0%
28 Day	\$45,262,700	\$40,235,150	\$5,027,550	12.5%	\$41,610,949	\$3,651,751	8.8%
Total Revenue	\$554,760,544	\$431,251,113	\$123,509,431	28.6%	\$404,166,689	\$150,593,855	37.3%
Average Rates							
Cash	\$140.59	\$115.99	\$24.60	21.2%	\$121.07	\$19.52	16.1%
Comp	\$141.15	\$110.40	\$30.75	27.9%	\$120.92	\$20.23	16.7%
28 Day	\$41.49	\$33.40	\$8.09	24.2%	\$35.18	\$6.31	17.9%

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Hotel Statistics - Year To Date

			Increase (De	crease)		Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms					·	· · · · ·	
Cash	2,354,700	2,238,699	116,001	5.2%	1,802,982	551,718	30.6%
Comp	706,859	666,957	39,902	6.0%	675,370	31,489	4.7%
28 Day	123,434	102,896	20,538	20.0%	97,556	25,878	26.5%
Total Occupied Rooms	3,184,993	3,008,552	176,441	5.9%	2,575,908	609,085	23.6%
Vacant	1,828,455	1,621,180	207,275	12.8%	1,991,996	(163,541)	-8.2%
Total Available Rooms	5,013,448	4,629,732	383,716	8.3%	4,567,904	445,544	9.8%
Percentage of Occupancy							
Cash	47.0%	48.4%	(1.4)	-2.9%	39.5%	7.5	19.0%
Comp	14.1%	14.4%	(0.3)	-2.1%	14.8%	(0.7)	-4.7%
28 Day	2.5%	2.2%	0.3	13.6%	2.1%	0.4	19.0%
Total Occupancy Percentage	63.5%	65.0%	(1.5)	-2.3%	56.4%	7.1	12.6%
Vacant	36.5%	35.0%	1.5	4.3%	43.6%	(7.1)	-16.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$342,110,919	\$259,225,967	\$82,884,952	32.0%	\$221,364,675	\$120,746,244	54.5%
Comp	\$99,913,763	\$73,849,176	\$26,064,587	35.3%	\$81,860,175	\$18,053,588	22.1%
28 Day	\$11,596,560	\$7,602,224	\$3,994,336	52.5%	\$7,687,863	\$3,908,697	50.8%
Total Revenue	\$453,621,242	\$340,677,367	\$112,943,875	33.2%	\$310,912,713	\$142,708,529	45.9%
Average Rates							
Cash	\$145.29	\$115.79	\$29.50	25.5%	\$122.78	\$22.51	18.3%
Comp	\$141.35	\$110.73	\$30.62	27.7%	\$121.21	\$20.14	16.6%
28 Day	\$93.95	\$73.88	\$20.07	27.2%	\$78.80	\$15.15	19.2%

Motel Statistics - Year To Date

			Increase (De	crease)		Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms							
Cash	240,930	203,652	37,278	18.3%	222,361	18,569	8.4%
Comp	362	912	(550)	-60.3%	357	5	1.4%
28 Day	30,039	37,569	(7,530)	-20.0%	45,215	(15,176)	-33.6%
Total Occupied Rooms	271,331	242,133	29,198	12.1%	267,933	3,398	1.3%
Vacant	163,822	201,507	(37,685)	-18.7%	172,859	(9,037)	-5.2%
Total Available Rooms	435,153	443,640	(8,487)	-1.9%	440,792	(5,639)	-1.3%
Percentage of Occupancy							
Cash	55.4%	45.9%	9.5	20.7%	50.4%	5.0	9.9%
Comp	0.1%	0.2%	(0.1)	-50.0%	0.1%	-	0.0%
28 Day	6.9%	8.5%	(1.6)	-18.8%	10.3%	(3.4)	-33.0%
Total Occupancy Percentage	62.4%	54.6%	7.8	14.3%	60.8%	1.6	2.6%
Vacant	37.6%	45.4%	(7.8)	-17.2%	39.2%	(1.6)	-4.1%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$19,271,832	\$12,385,171	\$6,886,661	55.6%	\$14,503,822	\$4,768,010	32.9%
Comp	\$41,455	\$86,433	(\$44,978)	-52.0%	\$44,500	(\$3,045)	-6.8%
28 Day	\$1,532,397	\$1,568,253	(\$35,856)	-2.3%	\$1,970,244	(\$437,847)	-22.2%
Total Revenue	\$20,845,684	\$14,039,857	\$6,805,827	48.5%	\$16,518,566	\$4,327,118	26.2%
Average Rates							
Cash	\$79.99	\$60.82	\$19.17	31.5%	\$65.23	\$14.76	22.6%
Comp	\$114.52	\$94.77	\$19.75	20.8%	\$124.65	(\$10.13)	-8.1%
28 Day	\$51.01	\$41.74	\$9.27	22.2%	\$43.58	\$7.43	17.0%

28 Day Motel Statistics - Year To Date

			Increase (De	ecrease)		Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms							
Cash	51,602	47,777	3,825	8.0%	41,485	10,117	24.4%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	605,593	635,533	(29,940)	-4.7%	656,406	(50,813)	-7.7%
Total Occupied Rooms	657,195	683,310	(26,115)	-3.8%	697,891	(40,696)	-5.8%
Vacant	151,817	214,334	(62,517)	-29.2%	160,190	(8,373)	-5.2%
Total Available Rooms	809,012	897,644	(88,632)	-9.9%	858,081	(49,069)	-5.7%
Percentage of Occupancy							
Cash	6.4%	5.3%	1.1	20.8%	4.8%	1.6	33.3%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	74.9%	70.8%	4.1	5.8%	76.5%	(1.6)	-2.1%
Total Occupancy Percentage	81.2%	76.1%	5.1	6.7%	81.3%	(0.1)	-0.1%
Vacant	18.8%	23.9%	(5.1)	-21.3%	18.7%	0.1	0.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$2,311,390	\$1,993,051	\$318,339	16.0%	\$1,643,841	\$667,549	40.6%
Comp	\$O	\$ 0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$16,701,526	\$15,346,252	\$1,355,274	8.8%	\$15,784,625	\$916,901	5.8%
Total Revenue	\$19,012,916	\$17,339,303	\$1,673,613	9.7%	\$17,428,466	\$1,584,450	9.1%
Average Rates							
Cash	\$44.79	\$41.72	\$3.07	7.4%	\$39.62	\$5.17	13.0%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$27.58	\$24.15	\$3.43	14.2%	\$24.05	\$3.53	14.7%

RV Park Statistics - Year To Date

			Increase (De	crease)		Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms							
Cash	94,132	74,712	19,420	26.0%	86,862	7,270	8.4%
Comp	1,595	2,434	(839)	-34.5%	2,215	(620)	-28.0%
28 Day	227,341	293,487	(66,146)	-22.5%	264,571	(37,230)	-14.1%
Total Occupied Rooms	323,068	370,633	(47,565)	-12.8%	353,648	(30,580)	-8.6%
Vacant	154,733	124,840	29,893	23.9%	135,019	19,714	14.6%
Total Available Rooms	477,801	495,473	(17,672)	-3.6%	488,667	(10,866)	-2.2%
Percentage of Occupancy							
Cash	19.7%	15.1%	4.6	30.5%	17.8%	1.9	10.7%
Comp	0.3%	0.5%	(0.2)	-40.0%	0.5%	(0.2)	-40.0%
28 Day	47.6%	59.2%	(11.6)	-19.6%	54.1%	(6.5)	-12.0%
Total Occupancy Percentage	67.6%	74.8%	(7.2)	-9.6%	72.4%	(4.8)	-6.6%
Vacant	32.4%	25.2%	7.2	28.6%	27.6%	4.8	17.4%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$4,000,440	\$2,977,080	\$1,023,360	34.4%	\$3,677,743	\$322,697	8.8%
Comp	\$96,780	\$65,049	\$31,731	48.8%	\$71,920	\$24,860	34.6%
28 Day	\$5,332,245	\$5,092,127	\$240,118	4.7%	\$5,362,471	(\$30,226)	-0.6%
Total Revenue	\$9,429,465	\$8,134,256	\$1,295,209	15.9%	\$9,112,134	\$317,331	3.5%
Average Rates							
Cash	\$42.50	\$39.85	\$2.65	6.6%	\$42.34	\$0.16	0.4%
Comp	\$60.68	\$26.73	\$33.95	127.0%	\$32.47	\$28.21	86.9%
28 Day	\$23.45	\$17.35	\$6.10	35.2%	\$20.27	\$3.18	15.7%

Vacation Rental Statistics - Year To Date

Actual Budget Amount % Percent Last Year Increase (Decrease) Increase (% Percent 4.2% 0.0% -10.9% -2.7% -31.5% -12.9%
Cash 138,001 132,859 5,142 3.9% 132,419 5,582 Comp 101,294 130,568 (29,274) -22.4% 113,631 (12,337) Total Occupied Rooms 239,295 263,427 (24,132) -9.2% 246,050 (6,755) Vacant 91,487 106,459 (14,972) -14.1% 133,645 (42,158) Total Available Rooms 330,782 369,886 (39,104) -10.6% 379,695 (48,913) Percentage of Occupancy 41.7% 35.9% 5.8 16.2% 34.9% 6.8 Comp 30.6% 35.3% (1.7) -13.3% 29.9% 0.7 Total Occupancy Percentage 72.3% 71.2% 1.1 1.5% 64.8% 7.5 Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	0.0% -10.9% -2.7% -31.5%
Comp 28 Day 1 . . 0.0% (29,274) 0.0% (22,4% 0.0% (29,274) 0.0% (22,4% 113,631 (12,337) Total Occupied Rooms 239,295 263,427 (24,132) -9.2% 246,050 (6,755) Vacant 91,487 106,459 (14,972) .14.1% 133,645 (42,158) Total Available Rooms 330,782 369,886 (39,104) .10.6% 379,695 (48,913) Percentage of Occupancy Cash Comp 28 Day 41.7% 30.6% 35.9% 5.8 16.2% 0.0% 34.9% 6.8 Day 30.6% 71.2% 1.1 1.5% 64.8% 7.5 Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	0.0% -10.9% -2.7% -31.5%
28 Day 101,294 130,568 (29,274) -22.4% 113,631 (12,337) Total Occupied Rooms 239,295 263,427 (24,132) -9.2% 246,050 (6,755) Vacant 91,487 106,459 (14,972) -14.1% 133,645 (42,158) Total Available Rooms 330,782 369,886 (39,104) -10.6% 379,695 (48,913) Percentage of Occupancy Cash Comp 41.7% 35.9% 5.8 16.2% 34.9% 6.8 Comp 0.0% 0.0% - 0.0% - 0.0% - - Total Occupancy Percentage 72.3% 71.2% 1.1 1.5% 64.8% 7.5 Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	-10.9% -2.7% -31.5%
Total Occupied Rooms 239,295 263,427 (24,132) -9.2% 246,050 (6,755) Vacant 91,487 106,459 (14,972) -14.1% 133,645 (42,158) Total Available Rooms 330,782 369,886 (39,104) -10.6% 379,695 (48,913) Percentage of Occupancy Cash 41.7% 35.9% 5.8 16.2% 34.9% 6.8 Comp 0.0% 0.0% 0.0% 0.0% 28 Day 30.6% 71.2% 1.1 1.5% 64.8% 7.5 Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	-2.7% -31.5%
Vacant 91,487 106,459 (14,972) -14.1% 133,645 (42,158) Total Available Rooms 330,782 369,886 (39,104) -10.6% 379,695 (48,913) Percentage of Occupancy Cash Comp 41.7% 35.9% 5.8 16.2% 34.9% 6.8 28 Day 30.6% 35.3% (4.7) -13.3% 29.9% 0.7 Total Occupancy Percentage 72.3% 71.2% 1.1 1.5% 64.8% 7.5 Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	-31.5%
Total Available Rooms 330,782 369,886 (39,104) -10.6% 379,695 (48,913) Percentage of Occupancy Cash Comp 41.7% 35.9% 5.8 16.2% 34.9% 6.8 Comp 0.0% 0.0% - 0.0% 0.0% - 0.0% 0.0% - Z8 Day 30.6% 71.2% 1.1 1.5% 64.8% 7.5 Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	
Percentage of Occupancy 41.7% 35.9% 5.8 16.2% 34.9% 6.8 Comp 0.0% 0.0% - 0.0% 0.0% - 28 Day 30.6% 35.3% (4.7) -13.3% 29.9% 0.7 Total Occupancy Percentage 72.3% 71.2% 1.1 1.5% 64.8% 7.5 Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	-12.9%
Cash41.7%35.9%5.816.2%34.9%6.8Comp0.0%-0.0%-0.0%-28 Day30.6%35.3%(4.7)-13.3%29.9%0.7Total Occupancy Percentage72.3%71.2%1.11.5%64.8%7.5Vacant27.7%28.8%(1.1)-3.8%35.2%(7.5)	
Comp 28 Day 0.0% 30.6% 0.0% 35.3% - 0.0% (4.7) 0.0% -13.3% - Total Occupancy Percentage 72.3% 71.2% 1.1 1.5% 64.8% 7.5 Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	
28 Day 30.6% 35.3% (4.7) -13.3% 29.9% 0.7 Total Occupancy Percentage 72.3% 71.2% 1.1 1.5% 64.8% 7.5 Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	19.5%
Total Occupancy Percentage 72.3% 71.2% 1.1 1.5% 64.8% 7.5 Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	0.0%
Vacant 27.7% 28.8% (1.1) -3.8% 35.2% (7.5)	2.3%
	11.6%
Total (must equal 100.0%) 100.0% - 0.0% 100.0% -	-21.3%
	0.0%
Revenue	
Cash - Taxable \$35,220,929 \$35,078,009 \$142,920 0.4% \$33,871,324 \$1,349,605	4.0%
Comp \$0 \$0 \$0 0.0% \$0 \$0	0.0%
28 Day \$9,724,657 \$10,309,152 (\$584,495) -5.7% \$10,335,353 (\$610,696)	-5.9%
Total Revenue \$44,945,586 \$45,387,161 (\$441,575) -1.0% \$44,206,677 \$738,909	1.7%
Average Rates	
Cash\$255.22\$264.02(\$8.80)-3.3%\$255.79(\$0.57)	-0.2%
Comp \$0.00	0.0%
28 Day \$96.00 \$78.96 \$17.04 21.6% \$90.96 \$5.04	5.5%

Timeshare Statistics - Year To Date

			Increase (De	ecrease)		Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms		·				·	
Cash	23,267	26,659	(3,392)	-12.7%	22,377	890	4.0%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
Total Occupied Rooms	23,267	26,659	(3,392)	-12.7%	22,377	890	4.0%
Vacant	108,150	114,048	(5,898)	-5.2%	110,625	(2,475)	-2.2%
Total Available Rooms	131,417	140,707	(9,290)	-6.6%	133,002	(1,585)	-1.2%
Percentage of Occupancy							
Cash	17.7%	18.9%	(1.2)	-6.3%	16.8%	0.9	5.4%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total Occupancy Percentage	17.7%	18.9%	(1.2)	-6.3%	16.8%	0.9	5.4%
Vacant	82.3%	81.1%	1.2	1.5%	83.2%	(0.9)	-1.1%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$3,087,571	\$2,727,630	\$359,941	13.2%	\$2,566,435	\$521,136	20.3%
Comp	\$O	\$ 0	\$O	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$O	\$0	0.0%
Total Revenue	\$3,087,571	\$2,727,630	\$359,941	13.2%	\$2,566,435	\$521,136	20.3%
Average Rates							
Cash	\$132.70	\$102.32	\$30.38	29.7%	\$114.69	\$18.01	15.7%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

Home Owner Rentals - Year To Date

			Increase (De	ecrease)		Increase (De	crease)
	Actual	Budget	Amount	% Percent	Last Year	Amount	% Percent
Occupied Rooms		·	·				
Cash	9,718	8,863	855	9.6%	8,997	721	8.0%
Comp	2	-	2	100.0%	5	(3)	-60.0%
28 Day	3,222	4,721	(1,499)	-31.8%	5,332	(2,110)	-39.6%
Total Occupied Rooms	12,942	13,584	(642)	-4.7%	14,334	(1,392)	-9.7%
Vacant	43,919	33,166	10,753	32.4%	32,624	11,295	34.6%
Total Available Rooms	56,861	46,750	10,111	21.6%	46,958	9,903	21.1%
Percentage of Occupancy							
Cash	17.1%	19.0%	(1.9)	-10.0%	19.2%	(2.1)	-10.9%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	5.7%	10.1%	(4.4)	-43.6%	0.0%	5.7	100.0%
Total Occupancy Percentage	22.8%	29.1%	(6.3)	-21.6%	0.0%	22.8	100.0%
Vacant	77.2%	70.9%	6.3	8.9%	0.0%	77.2	100.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	0.0%	100.0	100.0%
Revenue							
Cash - Taxable	\$3,442,206	\$2,628,396	\$813,810	31.0%	\$2,950,305	\$491,901	16.7%
Comp	\$559	\$0	\$559	100.0%	\$1,000	(\$441)	-44.1%
28 Day	\$375,315	\$317,142	\$58,173	18.3%	\$470,393	(\$95,078)	-20.2%
Total Revenue	\$3,818,080	\$2,945,538	\$872,542	29.6%	\$3,421,698	\$396,382	11.6%
Average Rates							
Cash	\$354.21	\$296.56	\$57.65	19.4%	\$327.92	\$26.29	8.0%
Comp	\$279.50	\$0.00	\$279.50	100.0%	\$200.00	\$79.50	39.8%
28 Day	\$116.49	\$67.17	\$49.32	73.4%	\$88.22	\$28.27	32.0%

Reno-Sparks Convention and Visitors Authority Taxable Revenue by District May 2022

Current Month Actual	L	ast Year Actual May 2021			Year To Date Actual		ar - Year To Date Ily 2020 - May 20	22
May 2022	Amount	Increase (E Amount	Decrease) % Percent	Tax District	July 2021 - May 2022	Amount	Increase (Amount	Decrease) % Percent
\$18,530,591	\$15,834,381	\$2,696,210	17.0%	Reno B	\$191,995,785	\$128,639,262	\$63,356,523	49.3%
\$8,694,475	\$7,706,048	\$988,428	12.8%	Reno D	\$93,227,385	\$47,352,025	\$45,875,360	49.3 <i>%</i> 96.9%
\$1,083,920	\$827,156	\$256,765	31.0%	Reno E	\$10,641,936	\$6,316,269	\$4,325,667	68.5%
\$28,308,987	\$24,367,584	\$3,941,404	16.2%	Total Reno	\$295,865,106	\$182,307,556	\$113,557,550	62.3%
\$86,752	\$60,455	\$26,297	43.5%	Washoe A	\$921,648	\$677,337	\$244,311	36.1%
\$4,323,883	\$4,867,058	(\$543,175)	-11.2%	Washoe B	\$57,561,391	\$55,371,660	\$2,189,730	4.0%
\$4,410,635	\$4,927,513	(\$516,878)	-10.5%	Total Washoe Co.	\$58,483,039	\$56,048,997	\$2,434,042	4.3%
\$5,398,192	\$4,844,405	\$553,787	11.4%	Sparks	\$55,097,142	\$42,221,591	\$12,875,551	30.5%
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\$38,117,814	\$34,139,502	\$3,978,312	11.7%	Total Taxable Revenue	\$409,445,287	\$280,578,145	\$128,867,142	45.9%
400 , , 0	40 1, 100,002	<i>v</i> , <i>v</i> , <i>v</i> , <i>v</i> , <i>v</i> , <i>z</i>			¥ 100, 1 10,201	+====;===;====	• ·· · ••••••••••••••••••••••••••••••	101070
Tax District	Locat	ion						
Reno B	Suburbar							
Reno D	Downtow	n Reno						

Reno E

Sparks

Washoe A Washoe B 1 Mile Radius from Downtown

City of Sparks Washoe County except Incline

Incline Village

Reno-Sparks Convention and Visitors Authority Taxable Occupied Rooms by District May 2022

Current Month Actual	L	ast Year Actual May 2021			Year To Date Actual		ır - Year To Date y 2020 - May 202	
May		Increase (D)ecrease)		July 2021 -	Jui	Increase (E	
2022	Amount	Amount	% Percent	Tax District	May 2022	Amount	Amount	% Percent
						Г		
130,277	129,207	1,070	0.8%	Reno B	1,405,999	1,188,802	217,197	18.3%
65,036	64,138	898	1.4%	Reno D	751,883	413,299	338,584	81.9%
6,813	6,294	519	8.2%	Reno E	74,413	54,880	19,533	35.6%
202,126	199,639	2,487	1.2%	Total Reno	2,232,295	1,656,981	575,314	34.7%
1,720 14,948 16,668	1,796 17,088 18,884	(76) (2,140) (2,216)	-4.2% -12.5% -11.7%	Washoe A Washoe B Total Washoe Co.	18,336 177,616 195,952	15,199 186,750 201,949	3,137 (9,134) (5,997)	20.6% -4.9% -3.0 %
46,140	44,547	1,593	3.6%	Sparks	484,103	458,553	25,550	5.6%
	263,070	1,864	0.7%	Total Taxable Rooms	2,912,350	2,317,483	594,867	25.7%

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village

Reno-Sparks Convention and Visitors Authority Average Daily Rate by District May 2022

Current Month Actual	Last Year Actual May 2021				Year To Date Actual	Last Year - Year To Date Actual July 2020 - May 2021		
May 2022	Amount	Increase (De Amount	ecrease) % Percent	Tax District	July 2021 - May 2022	Amount	Increase (I Amount	Decrease) % Percent
142.239931	\$122.55	\$19.69	16.1%	Reno B	\$136.55	\$108.21	\$28.35	26.2%
\$133.69	\$120.15	\$13.54	11.3%	Reno D	\$123.99	\$114.57	\$9.42	8.2%
\$159.10	\$131.42	\$27.68	21.1%	Reno E	\$143.01	\$115.09	\$27.92	24.3%
\$140.06	\$122.06	\$18.00	14.7%	Total Reno	\$132.54	\$110.02	\$22.51	20.5%
\$50.44	\$33.66	\$16.78	49.8%	Washoe A	\$50.26	\$44.56	\$5.70	12.8%
\$289.26	\$284.82	\$4.44	1.6%	Washoe B	\$324.08	\$296.50	\$27.58	9.3%
\$264.62	\$260.94	\$3.68	1.4%	Total Washoe Co.	\$298.46	\$277.54	\$20.92	7.5%
\$117.00	\$108.75	\$8.25	7.6%	Sparks	\$113.81	\$92.08	\$21.74	23.6%
\$143.88	\$129.77	\$14.11	10.9%	Total Average Daily Rate	\$140.59	\$121.07	\$19.52	16.1%
Tax District	Location							
Reno B	Suburban Reno							
Reno D	Downtown Reno							
Reno E	1 Mile Radius from Downtown							
Sparks	City of Sparks							
Washoe A	Washoe County except Incline							

Washoe B

Incline Village