

# RENO-SPARKS CONVENTION & VISITORS AUTHORITY

## June 2022 (Preliminary) Room Statistics Compared to the Prior Year

Taxable room revenues for the month of June 2022 are \$47,554,579 and are above June of the prior year by \$2,237,028 (4.9%). Cash occupied room nights of 308,467 are below prior year by 10,983 (-3.4%). Comp occupied room nights of 70,125 are below prior year by 3,661 (-5.0%), and 28-day occupied room nights of 90,105 are below prior year by 13,717 (-13.2%). Total occupied rooms for the month of June 2022 (Cash, Comp, 28-day) are 28,361 (-5.7%) below the prior year.

Overall, the Washoe County occupancy percentage of 70.3% for the month is -3.6% below the 72.9% level of the prior year. There were 14,910 (2.2%) less available rooms for the month compared to the prior year.

Overall cash average rates for June 2022 of \$154.16 increased \$12.30 (8.7%), compared to \$141.86 for the prior year.

Year-to-date cash occupied room nights of 3,220,884 are 583,951 (22.1%) above prior year. Cash average rates year-to-date of \$141.89 are \$18.30 (14.8%) above the prior year. Year-to-date, total taxable room revenues of \$457,004,892 are \$131,109,196 (40.2%) above prior year.

## June 2022 (Preliminary) Room Statistics Compared to 2019\* (Pre-Pandemic)

\* Comparisons to 2019 are being prepared as a recovery metric.

Taxable room revenues for the month of June 2022 of \$47,554,579 are above June 2019 by \$10,525,339 (28.4%). Cash occupied room nights of 308,467 are below 2019 by 9,781 (-3.1%). Comp occupied room nights of 70,125 are below 2019 by 6,585 (-8.6%), and 28-day occupied room nights of 90,105 are below 2019 by 31,453 (-25.9%). Total occupied rooms for the month of June 2022 (Cash, Comp, 28-day) are 47,819 (-9.3%) below 2019.

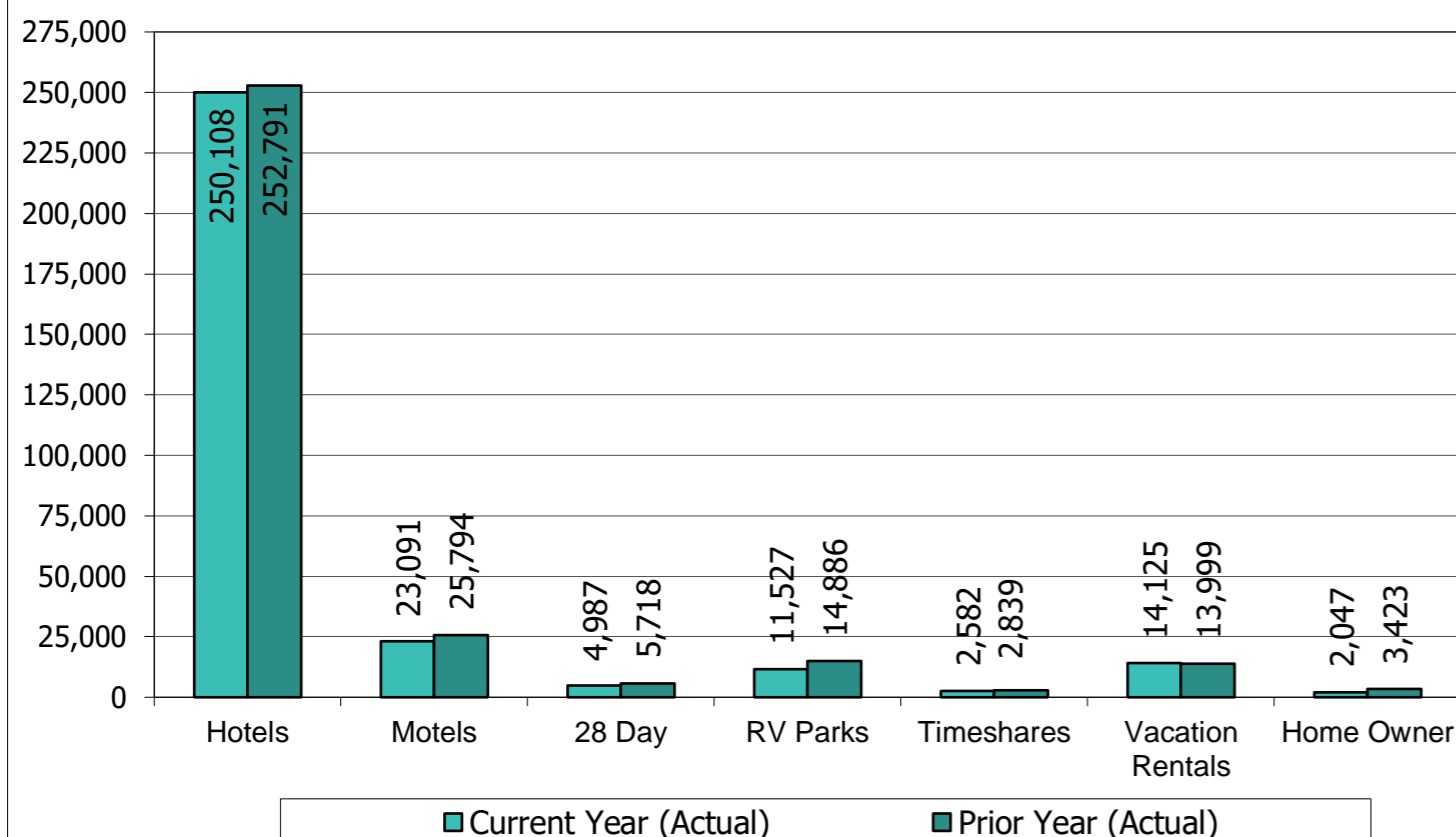
Overall, the Washoe County occupancy percentage of 70.3% for the month is -0.8% below the 70.9% level of 2019. There were 61,411 (-8.4%) less available rooms for the month compared to 2019.

Overall cash average rates for June of \$154.16 increased \$37.81 (32.5%), compared to \$116.35 for 2019.

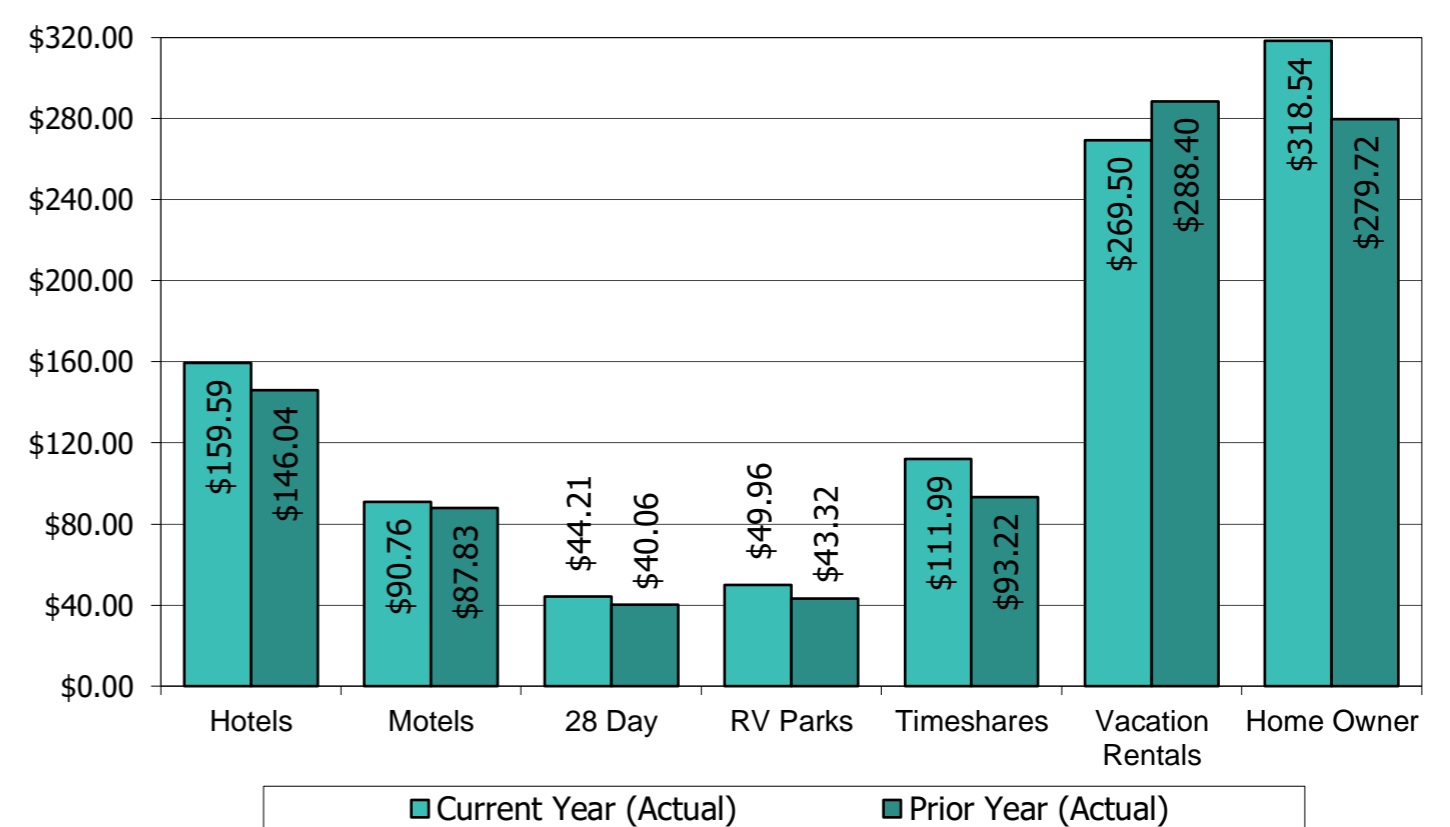
Year-to-date cash occupied room nights of 3,220,884 are (-7.2%) below 2019. Cash average rates year-to-date of \$141.89 is \$26.36 (22.8%) above 2019. Year-to-date, total taxable room revenues of \$457,004,892 are \$55,847,659 (13.9%) above 2019.

June 2022						
Segments	Available Rooms	Cash Occupied Rooms	Average Cash Rate		Increase (Decrease)	
			Current Year	Prior Year	\$	%
Hotels	454,777	250,108	\$159.59	\$146.04	\$13.55	9.3%
Motels	40,655	23,091	\$90.76	\$87.83	\$2.93	3.3%
28 Day	70,293	4,987	\$44.21	\$40.06	\$4.15	10.4%
RV Parks	42,330	11,527	\$49.96	\$43.32	\$6.64	15.3%
Timeshares	11,862	2,582	\$111.99	\$93.22	\$18.77	20.1%
Vacation Rentals	31,453	14,125	\$269.50	\$288.40	(\$18.90)	-6.6%
Home Owner	15,807	2,047	318.54	279.72	38.82	13.9%
<b>Totals</b>	<b>667,177</b>	<b>308,467</b>	<b>\$154.16</b>	<b>\$141.86</b>	<b>\$12.30</b>	<b>8.7%</b>

### CASH OCCUPIED ROOM NIGHTS



### AVERAGE CASH RATES



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# Reno-Sparks Convention and Visitors Authority

## Combined Room Statistics

June 2022 (Preliminary)

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Taxable Room Revenues</b>	<b>\$47,554,579</b>	<b>\$32,916,924</b>	<b>\$14,637,655</b>	<b>44.5%</b>	<b>\$45,317,551</b>	<b>\$2,237,028</b>	<b>4.9%</b>
<b>Occupied Rooms - Cash</b>	<b>308,467</b>	<b>277,600</b>	<b>30,867</b>	<b>11.1%</b>	<b>319,450</b>	<b>(10,983)</b>	<b>-3.4%</b>
<b>Average Rate - Cash</b>	<b>\$154.16</b>	<b>\$118.58</b>	<b>\$35.58</b>	<b>30.0%</b>	<b>\$141.86</b>	<b>\$12.30</b>	<b>8.7%</b>
<b>Occupied Rooms</b>							
Cash	308,467	277,600	30,867	11.1%	319,450	(10,983)	-3.4%
Comp	70,125	66,019	4,106	6.2%	73,786	(3,661)	-5.0%
28 Day	90,105	120,482	(30,377)	-25.2%	103,822	(13,717)	-13.2%
<b>Total Occupied Rooms</b>	<b>468,697</b>	<b>464,101</b>	<b>4,596</b>	<b>1.0%</b>	<b>497,058</b>	<b>(28,361)</b>	<b>-5.7%</b>
<b>Percentage of Occupancy</b>							
Cash	46.2%	41.5%	4.7	11.3%	46.8%	(0.6)	-1.3%
Comp	10.5%	9.9%	0.6	6.1%	10.8%	(0.3)	-2.8%
28 Day	13.5%	18.0%	(4.5)	-25.0%	15.2%	(1.7)	-11.2%
<b>Total Percentage of Occupancy</b>	<b>70.3%</b>	<b>69.4%</b>	<b>0.9</b>	<b>1.3%</b>	<b>72.9%</b>	<b>(2.6)</b>	<b>-3.6%</b>
<b>Market Segments</b>							
<b>Occupied Rooms - Cash</b>							
Hotels	250,108	224,514	25,594	11.4%	252,791	(2,683)	-1.1%
Motels	23,091	19,612	3,479	17.7%	25,794	(2,703)	-10.5%
28 Day Motels	4,987	5,599	(612)	-10.9%	5,718	(731)	-12.8%
R.V. Parks	11,527	9,835	1,692	17.2%	14,886	(3,359)	-22.6%
Vacation Rentals	14,125	12,471	1,654	13.3%	13,999	126	0.9%
Timehares	2,582	3,453	(871)	-25.2%	2,839	(257)	-9.1%
Home Owner Rentals	2,047	2,117	(70)	0.0%	3,423	(1,376)	0.0%
<b>Total Occupied - Cash</b>	<b>308,467</b>	<b>277,600</b>	<b>30,867</b>	<b>11.1%</b>	<b>319,450</b>	<b>(10,983)</b>	<b>-3.4%</b>
<b>Percentage of Occupancy - Cash</b>							
Hotels	55.0%	51.3%	3.7	7.2%	54.5%	0.5	0.9%
Motels	56.8%	45.7%	11.1	24.3%	67.4%	(10.6)	-15.7%
28 Day Motels	7.1%	6.9%	0.2	2.9%	7.5%	(0.4)	-5.3%
R.V. Parks	27.2%	21.8%	5.4	24.8%	33.8%	(6.6)	-19.5%
Vacation Rentals	44.9%	38.0%	6.9	18.2%	46.2%	(1.3)	-2.8%
Timeshares	21.8%	27.5%	(5.7)	-20.7%	23.1%	(1.3)	-35.8%
Home Owner Rentals	12.9%	13.7%	(0.8)	-5.8%	20.1%	(7.2)	-35.8%
<b>Total Occupancy Percentage - Cash</b>	<b>46.2%</b>	<b>41.5%</b>	<b>4.7</b>	<b>11.3%</b>	<b>46.8%</b>	<b>(0.6)</b>	<b>-1.3%</b>
<b>Average Rates - Cash</b>							
Hotels	\$159.59	\$119.01	\$40.58	34.1%	\$146.04	\$13.55	9.3%
Motels	\$90.76	\$63.88	\$26.88	42.1%	\$87.83	\$2.93	3.3%
28 Day Motels	\$44.21	\$42.90	\$1.31	3.1%	\$40.06	\$4.15	10.4%
R.V. Parks	\$49.96	\$39.12	\$10.84	27.7%	\$43.32	\$6.64	15.3%
Vacation Rentals	\$269.50	\$279.64	(\$10.14)	-3.6%	\$288.40	(\$18.90)	-6.6%
Timeshares	\$111.99	\$89.56	\$22.43	25.0%	\$93.22	\$18.77	20.1%
Home Owner Rentals	\$318.54	\$247.55	\$70.99	0.0%	\$279.72	\$38.82	13.9%
<b>Total Cash Average Rate</b>	<b>\$154.16</b>	<b>\$118.58</b>	<b>\$35.58</b>	<b>30.0%</b>	<b>\$141.86</b>	<b>\$12.30</b>	<b>8.7%</b>

**Reno-Sparks Convention and Visitors Authority**

**Combined Room Statistics**

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	308,467	277,600	30,867	11.1%	319,450	(10,983)	-3.4%
Comp	70,125	66,019	4,106	6.2%	73,786	(3,661)	-5.0%
28 Day	90,105	120,482	(30,377)	-25.2%	103,822	(13,717)	-13.2%
<b>Total Occupied Rooms</b>	<b>468,697</b>	<b>464,101</b>	<b>4,596</b>	<b>1.0%</b>	<b>497,058</b>	<b>(28,361)</b>	<b>-5.7%</b>
Vacant	198,480	204,259	(5,779)	-2.8%	185,029	13,451	7.3%
Total Available Rooms	667,177	668,361	(1,184)	-0.2%	682,087	(14,910)	-2.2%
<b>Percentage of Occupancy</b>							
Cash	46.2%	41.5%	4.7	11.3%	46.8%	(0.6)	-1.3%
Comp	10.5%	9.9%	0.6	6.1%	10.8%	(0.3)	-2.8%
28 Day	13.5%	18.0%	(4.5)	-25.0%	15.2%	(1.7)	-11.2%
<b>Total Occupancy Percentage</b>	<b>70.3%</b>	<b>69.4%</b>	<b>0.9</b>	<b>1.3%</b>	<b>72.9%</b>	<b>(2.6)</b>	<b>-3.6%</b>
Vacant	29.7%	30.6%	(0.9)	-2.9%	27.1%	2.6	9.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$47,554,579</b>	<b>\$32,916,924</b>	<b>\$14,637,655</b>	<b>44.5%</b>	<b>\$45,317,551</b>	<b>\$2,237,028</b>	<b>4.9%</b>
Comp	\$10,706,450	\$7,229,071	\$3,477,379	48.1%	\$10,534,372	\$172,078	1.6%
28 Day	\$3,646,509	\$3,413,749	\$232,760	6.8%	\$3,949,618	(\$303,109)	-7.7%
Total Revenue	\$61,907,538	\$43,559,744	\$18,347,794	42.1%	\$59,801,541	\$2,105,997	3.5%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$154.16</b>	<b>\$118.58</b>	<b>\$35.58</b>	<b>30.0%</b>	<b>\$141.86</b>	<b>\$12.30</b>	<b>8.7%</b>
Comp	\$152.68	\$109.50	\$43.18	39.4%	\$142.77	\$9.91	6.9%
28 Day	\$40.47	\$28.33	\$12.14	42.9%	\$38.04	\$2.43	6.4%

## Reno-Sparks Convention and Visitors Authority

### Hotel Statistics

#### June 2022 (Preliminary)

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	250,108	224,514	25,594	11.4%	252,791	(2,683)	-1.1%
Comp	69,859	65,718	4,141	6.3%	73,587	(3,728)	-5.1%
28 Day	6,762	12,563	(5,801)	-46.2%	11,858	(5,096)	-43.0%
<b>Total Occupied Rooms</b>	<b>326,729</b>	<b>302,795</b>	<b>23,934</b>	<b>7.9%</b>	<b>338,236</b>	<b>(11,507)</b>	<b>-3.4%</b>
Vacant	128,048	135,153	(7,105)	-5.3%	125,793	2,255	1.8%
Total Available Rooms	454,777	437,948	16,829	3.8%	464,029	(9,252)	-2.0%
<b>Percentage of Occupancy</b>							
Cash	55.0%	51.3%	3.7	7.2%	54.5%	0.5	0.9%
Comp	15.4%	15.0%	0.4	2.7%	15.9%	(0.5)	-3.1%
28 Day	1.5%	2.9%	(1.4)	-48.3%	2.6%	(1.1)	-42.3%
<b>Total Occupancy Percentage</b>	<b>71.8%</b>	<b>69.1%</b>	<b>2.7</b>	<b>3.9%</b>	<b>72.9%</b>	<b>(1.1)</b>	<b>-1.5%</b>
Vacant	28.2%	30.9%	(2.7)	-8.7%	27.1%	1.1	4.1%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$39,914,703</b>	<b>\$26,718,636</b>	<b>\$13,196,067</b>	<b>49.4%</b>	<b>\$36,918,678</b>	<b>\$2,996,025</b>	<b>8.1%</b>
Comp	\$10,684,842	\$7,211,765	\$3,473,077	48.2%	\$10,520,350	\$164,492	1.6%
28 Day	\$696,811	\$626,149	\$70,662	11.3%	\$998,198	(\$301,387)	-30.2%
Total Revenue	\$51,296,356	\$34,556,550	\$16,739,806	48.4%	\$48,437,226	\$2,859,130	5.9%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$159.59</b>	<b>\$119.01</b>	<b>\$40.58</b>	<b>34.1%</b>	<b>\$146.04</b>	<b>\$13.55</b>	<b>9.3%</b>
Comp	\$152.95	\$109.74	\$43.21	39.4%	\$142.96	\$9.99	7.0%
28 Day	\$103.05	\$49.84	\$53.21	106.8%	\$84.18	\$18.87	22.4%

## Reno-Sparks Convention and Visitors Authority

### Motel Statistics

#### June 2022 (Preliminary)

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	23,091	19,612	3,479	17.7%	25,794	(2,703)	-10.5%
Comp	24	45	(21)	-46.7%	28	(4)	-14.3%
28 Day	3,180	3,220	(40)	-1.2%	3,340	(160)	-4.8%
<b>Total Occupied Rooms</b>	<b>26,295</b>	<b>22,877</b>	<b>3,418</b>	<b>14.9%</b>	<b>29,162</b>	<b>(2,867)</b>	<b>-9.8%</b>
Vacant	14,360	20,027	(5,667)	-28.3%	9,132	5,228	57.2%
Total Available Rooms	40,655	42,904	(2,249)	-5.2%	38,294	2,361	6.2%
<b>Percentage of Occupancy</b>							
Cash	56.8%	45.7%	11.1	24.3%	67.4%	(10.6)	-15.7%
Comp	0.1%	0.1%	-	0.0%	0.1%	-	0.0%
28 Day	7.8%	7.5%	0.3	4.0%	8.7%	(0.9)	-10.3%
<b>Total Occupancy Percentage</b>	<b>64.7%</b>	<b>53.3%</b>	<b>11.4</b>	<b>21.4%</b>	<b>76.2%</b>	<b>(11.5)</b>	<b>-15.1%</b>
Vacant	35.3%	46.7%	(11.4)	-24.4%	23.8%	11.5	48.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$2,095,631</b>	<b>\$1,252,874</b>	<b>\$842,757</b>	<b>67.3%</b>	<b>\$2,265,478</b>	<b>(\$169,847)</b>	<b>-7.5%</b>
Comp	\$2,944	\$3,540	(\$596)	-16.8%	\$3,500	(\$556)	-15.9%
28 Day	\$134,554	\$138,235	(\$3,681)	-2.7%	\$141,349	(\$6,795)	-4.8%
Total Revenue	\$2,233,129	\$1,394,649	\$838,480	60.1%	\$2,410,327	(\$177,198)	-7.4%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$90.76</b>	<b>\$63.88</b>	<b>\$26.88</b>	<b>42.1%</b>	<b>\$87.83</b>	<b>\$2.93</b>	<b>3.3%</b>
Comp	\$122.67	\$78.67	\$44.00	55.9%	\$125.00	(\$2.33)	-1.9%
28 Day	\$42.31	\$42.93	(\$0.62)	-1.4%	\$42.32	(\$0.01)	0.0%

## Reno-Sparks Convention and Visitors Authority

### 28 Day Motel Statistics

#### June 2022 (Preliminary)

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	4,987	5,599	(612)	-10.9%	5,718	(731)	-12.8%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	52,305	59,770	(7,465)	-12.5%	58,775	(6,470)	-11.0%
<b>Total Occupied Rooms</b>	<b>57,292</b>	<b>65,369</b>	<b>(8,077)</b>	<b>-12.4%</b>	<b>64,493</b>	<b>(7,201)</b>	<b>-11.2%</b>
Vacant	13,001	16,235	(3,234)	-19.9%	11,650	1,351	11.6%
Total Available Rooms	70,293	81,604	(11,311)	-13.9%	76,143	(5,850)	-7.7%
<b>Percentage of Occupancy</b>							
Cash	7.1%	6.9%	0.2	2.9%	7.5%	(0.4)	-5.3%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	74.4%	73.2%	1.2	1.6%	77.2%	(2.8)	-3.6%
<b>Total Occupancy Percentage</b>	<b>81.5%</b>	<b>80.1%</b>	<b>1.4</b>	<b>1.7%</b>	<b>84.7%</b>	<b>(3.2)</b>	<b>-3.8%</b>
Vacant	18.5%	19.9%	(1.4)	-7.0%	15.3%	3.2	20.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$220,463</b>	<b>\$240,202</b>	<b>(\$19,739)</b>	<b>-8.2%</b>	<b>\$229,050</b>	<b>(\$8,587)</b>	<b>-3.7%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$1,487,314	\$1,438,327	\$48,987	3.4%	\$1,492,590	(\$5,276)	-0.4%
Total Revenue	\$1,707,777	\$1,678,529	\$29,248	1.7%	\$1,721,640	(\$13,863)	-0.8%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$44.21</b>	<b>\$42.90</b>	<b>\$1.31</b>	<b>3.1%</b>	<b>\$40.06</b>	<b>\$4.15</b>	<b>10.4%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$28.44	\$24.06	\$4.38	18.2%	\$25.39	\$3.05	12.0%

## Reno-Sparks Convention and Visitors Authority

### RV Park Statistics

#### June 2022 (Preliminary)

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	11,527	9,835	1,692	17.2%	14,886	(3,359)	-22.6%
Comp	242	256	(14)	-5.5%	171	71	41.5%
28 Day	18,914	31,789	(12,875)	-40.5%	20,630	(1,716)	-8.3%
<b>Total Occupied Rooms</b>	<b>30,683</b>	<b>41,880</b>	<b>(11,197)</b>	<b>-26.7%</b>	<b>35,687</b>	<b>(5,004)</b>	<b>-14.0%</b>
Vacant	11,647	3,163	8,484	268.2%	8,303	3,344	40.3%
Total Available Rooms	42,330	45,043	(2,713)	-6.0%	43,990	(1,660)	-3.8%
<b>Percentage of Occupancy</b>							
Cash	27.2%	21.8%	5.4	24.8%	33.8%	(6.6)	-19.5%
Comp	0.6%	0.6%	-	0.0%	0.4%	0.2	50.0%
28 Day	44.7%	70.6%	(25.9)	-36.7%	46.9%	(2.2)	-4.7%
<b>Total Occupancy Percentage</b>	<b>72.5%</b>	<b>93.0%</b>	<b>(20.5)</b>	<b>-22.0%</b>	<b>81.1%</b>	<b>(8.6)</b>	<b>-10.6%</b>
Vacant	27.5%	7.0%	20.5	292.9%	18.9%	8.6	45.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$575,880</b>	<b>\$384,715</b>	<b>\$191,165</b>	<b>49.7%</b>	<b>\$644,912</b>	<b>(\$69,032)</b>	<b>-10.7%</b>
Comp	\$18,664	\$13,766	\$4,898	35.6%	\$10,522	\$8,142	77.4%
28 Day	\$463,211	\$464,313	(\$1,102)	-0.2%	\$455,789	\$7,422	1.6%
Total Revenue	\$1,057,755	\$862,794	\$194,961	22.6%	\$1,111,223	(\$53,468)	-4.8%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$49.96</b>	<b>\$39.12</b>	<b>\$10.84</b>	<b>27.7%</b>	<b>\$43.32</b>	<b>\$6.64</b>	<b>15.3%</b>
Comp	\$77.12	\$53.77	\$23.35	43.4%	\$61.53	\$15.59	25.3%
28 Day	\$24.49	\$14.61	\$9.88	67.6%	\$22.09	\$2.40	10.9%

**Reno-Sparks Convention and Visitors Authority**

**Vacation Rental Statistics**

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	14,125	12,471	1,654	13.3%	13,999	126	0.9%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	8,064	11,497	(3,433)	-29.9%	7,968	96	1.2%
<b>Total Occupied Rooms</b>	<b>22,189</b>	<b>23,968</b>	<b>(1,779)</b>	<b>-7.4%</b>	<b>21,967</b>	<b>222</b>	<b>1.0%</b>
Vacant	9,264	8,884	380	4.3%	8,340	924	11.1%
Total Available Rooms	31,453	32,852	(1,399)	-4.3%	30,307	1,146	3.8%
<b>Percentage of Occupancy</b>							
Cash	44.9%	38.0%	6.9	18.2%	46.2%	(1.3)	-2.8%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	25.6%	35.0%	(9.4)	-26.9%	26.3%	(0.7)	-2.7%
<b>Total Occupancy Percentage</b>	<b>70.5%</b>	<b>73.0%</b>	<b>(2.5)</b>	<b>-3.4%</b>	<b>72.5%</b>	<b>(2.0)</b>	<b>-2.8%</b>
Vacant	29.5%	27.0%	2.5	9.3%	27.5%	2.0	7.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$3,806,695</b>	<b>\$3,487,246</b>	<b>\$319,449</b>	<b>9.2%</b>	<b>\$4,037,304</b>	<b>(\$230,609)</b>	<b>-5.7%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$752,649	\$602,310	\$150,339	25.0%	\$700,513	\$52,136	7.4%
Total Revenue	\$4,559,344	\$4,089,556	\$469,788	11.5%	\$4,737,817	(\$178,473)	-3.8%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$269.50</b>	<b>\$279.64</b>	<b>(\$10.14)</b>	<b>-3.6%</b>	<b>\$288.40</b>	<b>(\$18.90)</b>	<b>-6.6%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$93.33	\$52.39	\$40.94	78.1%	\$87.92	\$5.41	6.2%



**Reno-Sparks Convention and Visitors Authority**

**Timeshare Statistics**

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	2,582	3,453	(871)	-25.2%	2,839	(257)	-9.1%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	<b>2,582</b>	<b>3,453</b>	<b>(871)</b>	<b>-25.2%</b>	<b>2,839</b>	<b>(257)</b>	<b>-9.1%</b>
Vacant	9,280	9,087	193	2.1%	9,432	(152)	-1.6%
Total Available Rooms	11,862	12,540	(678)	-5.4%	12,271	(409)	-3.3%
<b>Percentage of Occupancy</b>							
Cash	21.8%	27.5%	(5.7)	-20.7%	23.1%	(1.3)	-5.6%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>21.8%</b>	<b>27.5%</b>	<b>(5.7)</b>	<b>-20.7%</b>	<b>23.1%</b>	<b>(1.3)</b>	<b>-5.6%</b>
Vacant	78.2%	72.5%	5.7	7.9%	76.9%	1.3	1.7%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$289,156</b>	<b>\$309,241</b>	<b>(\$20,085)</b>	<b>-6.5%</b>	<b>\$264,662</b>	<b>\$24,494</b>	<b>9.3%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$289,156	\$309,241	(\$20,085)	-6.5%	\$264,662	\$24,494	9.3%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$111.99</b>	<b>\$89.56</b>	<b>\$22.43</b>	<b>25.0%</b>	<b>\$93.22</b>	<b>\$18.77</b>	<b>20.1%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

**Reno-Sparks Convention and Visitors Authority**

**Home Owner Rental**

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	2,047	2,117	(70)	-3.3%	3,423	(1,376)	-40.2%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	880	1,643	(763)	-46.5%	1,251	(371)	-29.7%
<b>Total Occupied Rooms</b>	<b>2,927</b>	<b>3,760</b>	<b>(833)</b>	<b>-22.2%</b>	<b>4,674</b>	<b>(1,747)</b>	<b>-37.4%</b>
Vacant	12,880	11,710	1,170	10.0%	12,379	501	4.0%
Total Available Rooms	15,807	15,470	337	2.2%	17,053	(1,246)	-7.3%
<b>Percentage of Occupancy</b>							
Cash	12.9%	13.7%	(0.8)	-5.8%	20.1%	(7.2)	-35.8%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	5.6%	10.6%	(5.0)	-47.2%	7.3%	(1.7)	-23.3%
<b>Total Occupancy Percentage</b>	<b>18.5%</b>	<b>24.3%</b>	<b>(5.8)</b>	<b>-23.9%</b>	<b>27.4%</b>	<b>(8.9)</b>	<b>-32.5%</b>
Vacant	81.5%	75.7%	5.8	7.7%	72.6%	8.9	12.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$652,051</b>	<b>\$524,010</b>	<b>\$128,041</b>	<b>24.4%</b>	<b>\$957,467</b>	<b>(\$305,416)</b>	<b>-31.9%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$111,970	\$144,415	(\$32,445)	-22.5%	\$161,179	(\$49,209)	-30.5%
Total Revenue	\$764,021	\$668,425	\$95,596	14.3%	\$1,118,646	(\$354,625)	-31.7%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$318.54</b>	<b>\$247.55</b>	<b>\$70.99</b>	<b>28.7%</b>	<b>\$279.72</b>	<b>\$38.82</b>	<b>13.9%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$127.24	\$87.88	\$39.36	44.8%	\$128.84	(\$1.60)	-1.2%

# Reno-Sparks Convention and Visitors Authority

## Combined Room Statistics - Year To Date

**June 2022 (Preliminary)**

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Taxable Room Revenues</b>	<b>\$457,004,892</b>	<b>\$349,932,228</b>	<b>\$107,072,664</b>	<b>30.6%</b>	<b>\$325,895,696</b>	<b>\$131,109,196</b>	<b>40.2%</b>
<b>Occupied Rooms - Cash</b>	<b>3,220,884</b>	<b>3,010,821</b>	<b>210,063</b>	<b>7.0%</b>	<b>2,636,933</b>	<b>583,951</b>	<b>22.1%</b>
<b>Average Rate - Cash</b>	<b>\$141.89</b>	<b>\$116.22</b>	<b>\$25.67</b>	<b>22.1%</b>	<b>\$123.59</b>	<b>\$18.30</b>	<b>14.8%</b>
<b>Occupied Rooms</b>							
Cash	3,220,884	3,010,821	210,063	7.0%	2,636,933	583,951	22.1%
Comp	778,943	736,322	42,621	5.8%	751,733	27,210	3.6%
28 Day	1,192,826	1,325,257	(132,431)	-10.0%	1,286,533	(93,707)	-7.3%
<b>Total Occupied Rooms</b>	<b>5,192,653</b>	<b>5,072,400</b>	<b>120,253</b>	<b>2.4%</b>	<b>4,675,199</b>	<b>517,454</b>	<b>11.1%</b>
<b>Percentage of Occupancy</b>							
Cash	40.6%	39.1%	1.5	3.8%	34.7%	5.9	17.0%
Comp	9.8%	9.6%	0.2	2.1%	9.9%	(0.1)	-1.0%
28 Day	15.0%	17.2%	(2.2)	-12.8%	16.9%	(1.9)	-11.2%
<b>Total Percentage of Occupancy</b>	<b>65.5%</b>	<b>65.9%</b>	<b>(0.4)</b>	<b>-0.6%</b>	<b>61.5%</b>	<b>4.0</b>	<b>6.5%</b>
<b>Market Segments</b>							
<b>Occupied Rooms - Cash</b>							
Hotels	2,604,794	2,463,213	141,581	5.7%	2,055,773	549,021	26.7%
Motels	264,021	223,264	40,757	18.3%	248,155	15,866	6.4%
28 Day Motels	56,589	53,376	3,213	6.0%	47,203	9,386	19.9%
R.V. Parks	105,722	84,547	21,175	25.0%	101,748	3,974	3.9%
Vacation Rentals	152,126	145,329	6,797	4.7%	146,418	5,708	3.9%
Timeshares	25,849	30,112	(4,263)	-14.2%	25,216	633	2.5%
Home Owner Rentals	11,783	10,980	803	7.3%	12,420	(637)	-5.1%
<b>Total Occupied - Cash</b>	<b>3,220,884</b>	<b>3,010,821</b>	<b>210,063</b>	<b>7.0%</b>	<b>2,636,933</b>	<b>583,951</b>	<b>22.1%</b>
<b>Percentage of Occupancy - Cash</b>							
Hotels	47.6%	48.6%	(1.0)	-2.1%	40.9%	6.7	16.4%
Motels	55.5%	45.9%	9.6	20.9%	51.8%	3.7	7.1%
28 Day Motels	6.4%	5.5%	0.9	16.4%	5.1%	1.3	25.5%
R.V. Parks	20.0%	15.6%	4.4	28.2%	19.1%	0.9	4.7%
Vacation Rentals	42.0%	36.1%	5.9	16.3%	35.7%	6.3	17.6%
Timeshares	18.0%	19.6%	(1.6)	-8.2%	17.4%	0.6	3.4%
Home Owner Rentals	16.2%	17.6%	(1.4)	-8.0%	19.4%	(3.2)	-16.5%
<b>Total Occupancy Percentage - Cash</b>	<b>40.6%</b>	<b>39.1%</b>	<b>1.5</b>	<b>3.8%</b>	<b>34.7%</b>	<b>5.9</b>	<b>17.0%</b>
<b>Average Rates - Cash</b>							
Hotels	\$146.66	\$116.09	\$30.57	26.3%	\$125.64	\$21.02	16.7%
Motels	\$80.93	\$61.08	\$19.85	32.5%	\$67.58	\$13.35	19.8%
28 Day Motels	\$44.74	\$41.84	\$2.90	6.9%	\$39.68	\$5.06	12.8%
R.V. Parks	\$43.28	\$39.76	\$3.52	8.9%	\$42.48	\$0.80	1.9%
Vacation Rental	\$256.55	\$265.36	(\$8.81)	-3.3%	\$258.91	(\$2.36)	-0.9%
Timeshares	\$130.63	\$100.85	\$29.78	29.5%	\$112.27	\$18.36	16.4%
Home Owner Rentals	\$347.92	\$287.11	\$60.81	21.2%	\$314.64	\$33.28	10.6%
<b>Total Cash Average Rate</b>	<b>\$141.89</b>	<b>\$116.22</b>	<b>\$25.67</b>	<b>22.1%</b>	<b>\$123.59</b>	<b>\$18.30</b>	<b>14.8%</b>

**Reno-Sparks Convention and Visitors Authority**

**Combined Room Statistics - Year To Date**

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	3,220,884	3,010,821	210,063	7.0%	2,636,933	583,951	22.1%
Comp	778,943	736,322	42,621	5.8%	751,733	27,210	3.6%
28 Day	1,192,826	1,325,257	(132,431)	-10.0%	1,286,533	(93,707)	-7.3%
<b>Total Occupied Rooms</b>	<b>5,192,653</b>	<b>5,072,400</b>	<b>120,253</b>	<b>2.4%</b>	<b>4,675,199</b>	<b>517,454</b>	<b>11.1%</b>
Vacant	2,738,004	2,619,794	118,210	4.5%	2,921,987	(183,983)	-6.3%
Total Available Rooms	7,930,657	7,692,193	238,464	3.1%	7,597,186	333,471	4.4%
<b>Percentage of Occupancy</b>							
Cash	40.6%	39.1%	1.5	3.8%	34.7%	5.9	17.0%
Comp	9.8%	9.6%	0.2	2.1%	9.9%	(0.1)	-1.0%
28 Day	15.0%	17.2%	(2.2)	-12.8%	16.9%	(1.9)	-11.2%
<b>Total Occupancy Percentage</b>	<b>65.5%</b>	<b>65.9%</b>	<b>(0.4)</b>	<b>-0.6%</b>	<b>61.5%</b>	<b>4.0</b>	<b>6.5%</b>
Vacant	34.5%	34.1%	0.4	1.2%	38.5%	(4.0)	-10.4%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$457,004,892</b>	<b>\$349,932,228</b>	<b>\$107,072,664</b>	<b>30.6%</b>	<b>\$325,895,696</b>	<b>\$131,109,196</b>	<b>40.2%</b>
Comp	\$110,759,007	\$81,229,730	\$29,529,277	36.4%	\$92,511,967	\$18,247,040	19.7%
28 Day	\$49,116,141	\$43,022,750	\$6,093,391	14.2%	\$45,560,567	\$3,555,574	7.8%
Total Revenue	\$616,880,040	\$474,184,708	\$142,695,332	30.1%	\$463,968,230	\$152,911,810	33.0%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$141.89</b>	<b>\$116.22</b>	<b>\$25.67</b>	<b>22.1%</b>	<b>\$123.59</b>	<b>\$18.30</b>	<b>14.8%</b>
Comp	\$142.19	\$110.32	\$31.87	28.9%	\$123.06	\$19.13	15.5%
28 Day	\$41.18	\$32.46	\$8.72	26.9%	\$35.41	\$5.77	16.3%

## Reno-Sparks Convention and Visitors Authority

### Hotel Statistics - Year To Date

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	2,604,794	2,463,213	141,581	5.7%	2,055,773	549,021	26.7%
Comp	776,718	732,675	44,043	6.0%	748,957	27,761	3.7%
28 Day	130,196	115,459	14,737	12.8%	109,414	20,782	19.0%
<b>Total Occupied Rooms</b>	<b>3,511,708</b>	<b>3,311,347</b>	<b>200,361</b>	<b>6.1%</b>	<b>2,914,144</b>	<b>597,564</b>	<b>20.5%</b>
Vacant	1,956,517	1,756,333	200,184	11.4%	2,117,789	(161,272)	-7.6%
Total Available Rooms	5,468,225	5,067,680	400,545	7.9%	5,031,933	436,292	8.7%
<b>Percentage of Occupancy</b>							
Cash	47.6%	48.6%	(1.0)	-2.1%	40.9%	6.7	16.4%
Comp	14.2%	14.5%	(0.3)	-2.1%	14.9%	(0.7)	-4.7%
28 Day	2.4%	2.3%	0.1	4.3%	2.2%	0.2	9.1%
<b>Total Occupancy Percentage</b>	<b>64.2%</b>	<b>65.3%</b>	<b>(1.1)</b>	<b>-1.7%</b>	<b>57.9%</b>	<b>6.3</b>	<b>10.9%</b>
Vacant	35.8%	34.7%	1.1	3.2%	42.1%	(6.3)	-15.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$382,025,622</b>	<b>\$285,944,603</b>	<b>\$96,081,019</b>	<b>33.6%</b>	<b>\$258,283,353</b>	<b>\$123,742,269</b>	<b>47.9%</b>
Comp	\$110,598,605	\$81,060,942	\$29,537,663	36.4%	\$92,380,525	\$18,218,080	19.7%
28 Day	\$12,293,371	\$7,602,224	\$4,691,147	61.7%	\$8,686,061	\$3,607,310	41.5%
Total Revenue	\$504,917,598	\$374,607,769	\$130,309,829	34.8%	\$359,349,939	\$145,567,659	40.5%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$146.66</b>	<b>\$116.09</b>	<b>\$30.57</b>	<b>26.3%</b>	<b>\$125.64</b>	<b>\$21.02</b>	<b>16.7%</b>
Comp	\$142.39	\$110.64	\$31.75	28.7%	\$123.35	\$19.04	15.4%
28 Day	\$94.42	\$65.84	\$28.58	43.4%	\$79.39	\$15.03	18.9%

## Reno-Sparks Convention and Visitors Authority

### Motel Statistics - Year To Date

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	264,021	223,264	40,757	18.3%	248,155	15,866	6.4%
Comp	386	957	(571)	-59.7%	385	1	0.3%
28 Day	33,219	40,789	(7,570)	-18.6%	48,555	(15,336)	-31.6%
<b>Total Occupied Rooms</b>	<b>297,626</b>	<b>265,010</b>	<b>32,616</b>	<b>12.3%</b>	<b>297,095</b>	<b>531</b>	<b>0.2%</b>
Vacant	178,182	221,534	(43,352)	-19.6%	181,991	(3,809)	-2.1%
Total Available Rooms	475,808	486,544	(10,736)	-2.2%	479,086	(3,278)	-0.7%
<b>Percentage of Occupancy</b>							
Cash	55.5%	45.9%	9.6	20.9%	51.8%	3.7	7.1%
Comp	0.1%	0.2%	(0.1)	-50.0%	0.1%	-	0.0%
28 Day	7.0%	8.4%	(1.4)	-16.7%	10.1%	(3.1)	-30.7%
<b>Total Occupancy Percentage</b>	<b>62.6%</b>	<b>54.5%</b>	<b>8.1</b>	<b>14.9%</b>	<b>62.0%</b>	<b>0.6</b>	<b>1.0%</b>
Vacant	37.4%	45.5%	(8.1)	-17.8%	38.0%	(0.6)	-1.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$21,367,464</b>	<b>\$13,638,045</b>	<b>\$7,729,419</b>	<b>56.7%</b>	<b>\$16,769,300</b>	<b>\$4,598,164</b>	<b>27.4%</b>
Comp	\$44,399	\$89,973	(\$45,574)	-50.7%	\$48,000	(\$3,601)	-7.5%
28 Day	\$1,666,952	\$1,706,488	(\$39,536)	-2.3%	\$2,111,593	(\$444,641)	-21.1%
Total Revenue	\$23,078,815	\$15,434,506	\$7,644,309	49.5%	\$18,928,893	\$4,149,922	21.9%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$80.93</b>	<b>\$61.08</b>	<b>\$19.85</b>	<b>32.5%</b>	<b>\$67.58</b>	<b>\$13.35</b>	<b>19.8%</b>
Comp	\$115.02	\$94.02	\$21.00	22.3%	\$124.68	(\$9.66)	-7.7%
28 Day	\$50.18	\$41.84	\$8.34	19.9%	\$43.49	\$6.69	15.4%

**Reno-Sparks Convention and Visitors Authority**

**28 Day Motel Statistics - Year To Date**

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	56,589	53,376	3,213	6.0%	47,203	9,386	19.9%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	657,898	695,303	(37,405)	-5.4%	715,181	(57,283)	-8.0%
<b>Total Occupied Rooms</b>	<b>714,487</b>	<b>748,679</b>	<b>(34,192)</b>	<b>-4.6%</b>	<b>762,384</b>	<b>(47,897)</b>	<b>-6.3%</b>
Vacant	164,818	230,569	(65,751)	-28.5%	171,840	(7,022)	-4.1%
Total Available Rooms	879,305	979,248	(99,943)	-10.2%	934,224	(54,919)	-5.9%
<b>Percentage of Occupancy</b>							
Cash	6.4%	5.5%	0.9	16.4%	5.1%	1.3	25.5%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	74.8%	71.0%	3.8	5.4%	76.6%	(1.8)	-2.3%
<b>Total Occupancy Percentage</b>	<b>81.3%</b>	<b>76.5%</b>	<b>4.8</b>	<b>6.3%</b>	<b>81.6%</b>	<b>(0.3)</b>	<b>-0.4%</b>
Vacant	18.7%	23.5%	(4.8)	-20.4%	18.4%	0.3	1.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$2,531,852</b>	<b>\$2,233,253</b>	<b>\$298,599</b>	<b>13.4%</b>	<b>\$1,872,891</b>	<b>\$658,961</b>	<b>35.2%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$18,188,839	\$16,784,579	\$1,404,260	8.4%	\$17,277,215	\$911,624	5.3%
Total Revenue	\$20,720,691	\$19,017,832	\$1,702,859	9.0%	\$19,150,106	\$1,570,585	8.2%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$44.74</b>	<b>\$41.84</b>	<b>\$2.90</b>	<b>6.9%</b>	<b>\$39.68</b>	<b>\$5.06</b>	<b>12.8%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$27.65	\$24.14	\$3.51	14.5%	\$24.16	\$3.49	14.4%

**Reno-Sparks Convention and Visitors Authority**

**RV Park Statistics - Year To Date**

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	105,722	84,547	21,175	25.0%	101,748	3,974	3.9%
Comp	1,837	2,690	(853)	-31.7%	2,386	(549)	-23.0%
28 Day	258,053	325,276	(67,223)	-20.7%	285,201	(27,148)	-9.5%
<b>Total Occupied Rooms</b>	<b>365,612</b>	<b>412,513</b>	<b>(46,901)</b>	<b>-11.4%</b>	<b>389,335</b>	<b>(23,723)</b>	<b>-6.1%</b>
Vacant	163,435	128,003	35,432	27.7%	143,322	20,113	14.0%
Total Available Rooms	529,047	540,516	(11,469)	-2.1%	532,657	(3,610)	-0.7%
<b>Percentage of Occupancy</b>							
Cash	20.0%	15.6%	4.4	28.2%	19.1%	0.9	4.7%
Comp	0.3%	0.5%	(0.2)	-40.0%	0.4%	(0.1)	-25.0%
28 Day	48.8%	60.2%	(11.4)	-18.9%	53.5%	(4.7)	-8.8%
<b>Total Occupancy Percentage</b>	<b>69.1%</b>	<b>76.3%</b>	<b>(7.2)</b>	<b>-9.4%</b>	<b>73.1%</b>	<b>(4.0)</b>	<b>-5.5%</b>
Vacant	30.9%	23.7%	7.2	30.4%	26.9%	4.0	14.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$4,576,076</b>	<b>\$3,361,795</b>	<b>\$1,214,281</b>	<b>36.1%</b>	<b>\$4,322,655</b>	<b>\$253,421</b>	<b>5.9%</b>
Comp	\$115,444	\$78,815	\$36,629	46.5%	\$82,442	\$33,002	40.0%
28 Day	\$6,002,387	\$5,556,440	\$445,947	8.0%	\$5,818,260	\$184,127	3.2%
Total Revenue	\$10,693,907	\$8,997,050	\$1,696,857	18.9%	\$10,223,357	\$470,550	4.6%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$43.28</b>	<b>\$39.76</b>	<b>\$3.52</b>	<b>8.9%</b>	<b>\$42.48</b>	<b>\$0.80</b>	<b>1.9%</b>
Comp	\$62.84	\$29.30	\$33.54	114.5%	\$34.55	\$28.29	81.9%
28 Day	\$23.26	\$17.08	\$6.18	36.2%	\$20.40	\$2.86	14.0%



**Reno-Sparks Convention and Visitors Authority**

**Vacation Rental Statistics - Year To Date**

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	152,126	145,329	6,797	4.7%	146,418	5,708	3.9%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	109,358	142,065	(32,707)	-23.0%	121,599	(12,241)	-10.1%
<b>Total Occupied Rooms</b>	<b>261,484</b>	<b>287,394</b>	<b>(25,910)</b>	<b>-9.0%</b>	<b>268,017</b>	<b>(6,533)</b>	<b>-2.4%</b>
Vacant	100,751	115,344	(14,593)	-12.7%	141,985	(41,234)	-29.0%
Total Available Rooms	362,235	402,738	(40,503)	-10.1%	410,002	(47,767)	-11.7%
<b>Percentage of Occupancy</b>							
Cash	42.0%	36.1%	5.9	16.3%	35.7%	6.3	17.6%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	30.2%	35.3%	(5.1)	-14.4%	29.7%	0.5	1.7%
<b>Total Occupancy Percentage</b>	<b>72.2%</b>	<b>71.4%</b>	<b>0.8</b>	<b>1.1%</b>	<b>65.4%</b>	<b>6.8</b>	<b>10.4%</b>
Vacant	27.8%	28.6%	(0.8)	-2.8%	34.6%	(6.8)	-19.7%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$39,027,624</b>	<b>\$38,565,255</b>	<b>\$462,369</b>	<b>1.2%</b>	<b>\$37,908,628</b>	<b>\$1,118,996</b>	<b>3.0%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$10,477,306	\$10,911,462	(\$434,156)	-4.0%	\$11,035,866	(\$558,560)	-5.1%
Total Revenue	\$49,504,930	\$49,476,717	\$28,213	0.1%	\$48,944,494	\$560,436	1.1%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$256.55</b>	<b>\$265.36</b>	<b>(\$8.81)</b>	<b>-3.3%</b>	<b>\$258.91</b>	<b>(\$2.36)</b>	<b>-0.9%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$95.81	\$76.81	\$19.00	24.7%	\$90.76	\$5.05	5.6%

## Reno-Sparks Convention and Visitors Authority

### Timeshare Statistics - Year To Date

**June 2022 (Preliminary)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	25,849	30,112	(4,263)	-14.2%	25,216	633	2.5%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	<b>25,849</b>	<b>30,112</b>	<b>(4,263)</b>	<b>-14.2%</b>	<b>25,216</b>	<b>633</b>	<b>2.5%</b>
Vacant	117,430	123,135	(5,705)	-4.6%	120,057	(2,627)	-2.2%
Total Available Rooms	143,279	153,247	(9,968)	-6.5%	145,273	(1,994)	-1.4%
<b>Percentage of Occupancy</b>							
Cash	18.0%	19.6%	(1.6)	-8.2%	17.4%	0.6	3.4%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>18.0%</b>	<b>19.6%</b>	<b>(1.6)</b>	<b>-8.2%</b>	<b>17.4%</b>	<b>0.6</b>	<b>3.4%</b>
Vacant	82.0%	80.4%	1.6	2.0%	82.6%	(0.6)	-0.7%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$3,376,727</b>	<b>\$3,036,871</b>	<b>\$339,856</b>	<b>11.2%</b>	<b>\$2,831,098</b>	<b>\$545,629</b>	<b>19.3%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$3,376,727	\$3,036,871	\$339,856	11.2%	\$2,831,098	\$545,629	19.3%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$130.63</b>	<b>\$100.85</b>	<b>\$29.78</b>	<b>29.5%</b>	<b>\$112.27</b>	<b>\$18.36</b>	<b>16.4%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

## Reno-Sparks Convention and Visitors Authority

### Home Owner Rentals - Year To Date

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	11,783	10,980	803	7.3%	12,420	(637)	-5.1%
Comp	2	-	2	100.0%	5	(3)	-60.0%
28 Day	4,102	6,365	(2,263)	-35.5%	6,583	(2,481)	-37.7%
<b>Total Occupied Rooms</b>	<b>15,887</b>	<b>17,344</b>	<b>(1,457)</b>	<b>-8.4%</b>	<b>19,008</b>	<b>(3,121)</b>	<b>-16.4%</b>
Vacant	56,871	44,876	11,995	26.7%	45,003	11,868	26.4%
Total Available Rooms	72,758	62,220	10,538	16.9%	64,011	8,747	13.7%
<b>Percentage of Occupancy</b>							
Cash	16.2%	17.6%	(1.4)	-8.0%	19.4%	(3.2)	-16.5%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	5.6%	10.2%	(4.6)	-45.1%	0.0%	5.6	100.0%
<b>Total Occupancy Percentage</b>	<b>21.8%</b>	<b>27.9%</b>	<b>(6.1)</b>	<b>-21.9%</b>	<b>0.0%</b>	<b>21.8</b>	<b>100.0%</b>
Vacant	78.2%	72.1%	6.1	8.5%	0.0%	78.2	100.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	0.0%	100.0	100.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$4,099,527</b>	<b>\$3,152,406</b>	<b>\$947,121</b>	<b>30.0%</b>	<b>\$3,907,771</b>	<b>\$191,756</b>	<b>4.9%</b>
Comp	\$559	\$0	\$559	100.0%	\$1,000	(\$441)	-44.1%
28 Day	\$487,286	\$461,557	\$25,729	5.6%	\$631,572	(\$144,286)	-22.8%
Total Revenue	\$4,587,372	\$3,613,963	\$973,409	26.9%	\$4,540,343	\$47,029	1.0%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$347.92</b>	<b>\$287.11</b>	<b>\$60.81</b>	<b>21.2%</b>	<b>\$314.64</b>	<b>\$33.28</b>	<b>10.6%</b>
Comp	\$279.50	\$0.00	\$279.50	100.0%	\$200.00	\$79.50	39.8%
28 Day	\$118.79	\$72.52	\$46.27	63.8%	\$95.94	\$22.85	23.8%

**Reno-Sparks Convention and Visitors Authority  
Taxable Revenue by District  
June 2022 (Preliminary)**

Current Month Actual June 2022	Last Year Actual June 2021			Tax District	Year To Date Actual July 2021 - June 2022	Last Year - Year To Date Actual July 2020 - June 2022		
	Amount	Increase (Decrease) Amount	% Percent			Amount	Increase (Decrease) Amount	% Percent
\$22,720,499	\$20,922,641	\$1,797,858	8.6%	Reno B	\$214,721,310	\$149,561,903	\$65,159,408	43.6%
\$9,982,089	\$9,735,321	\$246,769	2.5%	Reno D	\$103,209,474	\$57,087,346	\$46,122,128	80.8%
\$1,163,227	\$1,034,630	\$128,597	12.4%	Reno E	\$11,805,163	\$7,350,899	\$4,454,264	60.6%
<b>\$33,865,814</b>	<b>\$31,692,592</b>	<b>\$2,173,223</b>	<b>6.9%</b>	<b>Total Reno</b>	<b>\$329,735,947</b>	<b>\$214,000,148</b>	<b>\$115,735,799</b>	<b>54.1%</b>
\$104,625	\$94,684	\$9,941	10.5%	Washoe A	\$1,026,273	\$772,020	\$254,252	32.9%
\$7,534,382	\$7,582,898	(\$48,516)	-0.6%	Washoe B	\$65,095,772	\$62,954,558	\$2,141,214	3.4%
<b>\$7,639,007</b>	<b>\$7,677,582</b>	<b>(\$38,575)</b>	<b>-0.5%</b>	<b>Total Washoe Co.</b>	<b>\$66,122,045</b>	<b>\$63,726,579</b>	<b>\$2,395,466</b>	<b>3.8%</b>
<b>\$6,049,759</b>	<b>\$5,947,379</b>	<b>\$102,380</b>	<b>1.7%</b>	<b>Sparks</b>	<b>\$61,146,901</b>	<b>\$48,168,970</b>	<b>\$12,977,931</b>	<b>26.9%</b>
<b>\$47,554,579</b>	<b>\$45,317,551</b>	<b>\$2,237,028</b>	<b>4.9%</b>	<b>Total Taxable Revenue</b>	<b>\$457,004,893</b>	<b>\$325,895,697</b>	<b>\$131,109,196</b>	<b>40.2%</b>

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority  
Taxable Occupied Rooms by District  
June 2022 (Preliminary)**

Current Month Actual June 2022	Last Year Actual June 2021			Tax District	Year To Date Actual July 2021 - June 2022	Last Year - Year To Date Actual July 2020 - June 2021		
	Amount	Increase (Decrease) Amount	% Percent			Amount	Increase (Decrease) Amount	% Percent
150,616	153,486	(2,870)	-1.9%	Reno B	1,556,696	1,342,288	214,408	16.0%
79,046	83,216	(4,170)	-5.0%	Reno D	830,929	496,515	334,414	67.4%
7,065	7,177	(112)	-1.6%	Reno E	81,464	62,057	19,407	31.3%
<b>236,727</b>	<b>243,879</b>	<b>(7,152)</b>	<b>-2.9%</b>	<b>Total Reno</b>	<b>2,469,089</b>	<b>1,900,860</b>	<b>568,229</b>	<b>29.9%</b>
1,733	1,774	(41)	-2.3%	Washoe A	20,069	16,973	3,096	18.2%
19,417	21,975	(2,558)	-11.6%	Washoe B	197,033	208,725	(11,692)	-5.6%
<b>21,150</b>	<b>23,749</b>	<b>(2,599)</b>	<b>-10.9%</b>	<b>Total Washoe Co.</b>	<b>217,102</b>	<b>225,698</b>	<b>(8,596)</b>	<b>-3.8%</b>
<b>50,590</b>	<b>51,822</b>	<b>(1,232)</b>	<b>-2.4%</b>	<b>Sparks</b>	<b>534,693</b>	<b>510,375</b>	<b>24,318</b>	<b>4.8%</b>
<b>308,467</b>	<b>319,450</b>	<b>(10,983)</b>	<b>-3.4%</b>	<b>Total Taxable Rooms</b>	<b>3,220,884</b>	<b>2,636,933</b>	<b>583,951</b>	<b>22.1%</b>

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority  
Average Daily Rate by District  
June 2022**

Current Month Actual June 2022	Last Year Actual June 2021			Tax District	Year To Date Actual July 2021 - June 2022	Last Year - Year To Date Actual July 2020 - June 2021		
	Amount	Increase (Decrease) Amount      % Percent				Amount	Increase (Decrease) Amount      % Percent	
\$150.85	\$136.32	\$14.53	10.7%	Reno B	\$137.93	\$111.42	\$26.51	23.8%
\$126.28	\$116.99	\$9.29	7.9%	Reno D	\$124.21	\$114.98	\$9.23	8.0%
\$164.65	\$144.16	\$20.49	14.2%	Reno E	\$144.91	\$118.45	\$26.46	22.3%
<b>\$143.06</b>	<b>\$129.95</b>	<b>\$13.11</b>	<b>10.1%</b>	<b>Total Reno</b>	<b>\$133.55</b>	<b>\$112.58</b>	<b>\$20.96</b>	<b>18.6%</b>
<hr/>								
\$60.37	\$53.37	\$7.00	13.1%	Washoe A	\$51.14	\$45.49	\$5.65	12.4%
\$388.03	\$345.07	\$42.96	12.4%	Washoe B	\$330.38	\$301.61	\$28.77	9.5%
<b>\$361.18</b>	<b>\$323.28</b>	<b>\$37.90</b>	<b>11.7%</b>	<b>Total Washoe Co.</b>	<b>\$304.57</b>	<b>\$282.35</b>	<b>\$22.21</b>	<b>7.9%</b>
<hr/>								
<b>\$119.58</b>	<b>\$114.77</b>	<b>\$4.82</b>	<b>4.2%</b>	<b>Sparks</b>	<b>\$114.36</b>	<b>\$94.38</b>	<b>\$19.98</b>	<b>21.2%</b>
<hr/>								
<b>\$154.16</b>	<b>\$141.86</b>	<b>\$12.30</b>	<b>8.7%</b>	<b>Total Average Daily Rate</b>	<b>\$141.89</b>	<b>\$123.59</b>	<b>\$18.30</b>	<b>14.8%</b>

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village