

# RENO-SPARKS CONVENTION & VISITORS AUTHORITY

## June 2022 (Final)

### Room Statistics Compared to the Prior Year

Taxable room revenues for the month of June 2022 are \$47,573,319 and are above June of the prior year by \$2,255,768 (5.0%). Cash occupied room nights of 308,416 are below prior year by 11,034 (-3.5%). Comp occupied room nights of 70,125 are below prior year by 3,661 (-5.0%), and 28-day occupied room nights of 92,032 are below prior year by 11,790 (-11.4%). Total occupied rooms for the month of June 2022 (Cash, Comp, 28-day) are 26,485 (-5.3%) below the prior year.

Overall, the Washoe County occupancy percentage of 70.2% for the month is -3.7% below the 72.9% level of the prior year. There were 11,632 (1.7%) less available rooms for the month compared to the prior year.

Overall cash average rates for June 2022 of \$154.25 increased \$12.39 (8.7%), compared to \$141.86 for the prior year.

Year-to-date cash occupied room nights of 3,220,833 are 583,900 (22.1%) above prior year. Cash average rates year-to-date of \$141.90 are \$18.31 (14.8%) above the prior year. Year-to-date, total taxable room revenues of \$457,023,876 are \$131,128,180 (40.2%) above prior year.

## June 2022 (Final)

### Room Statistics Compared to 2019\* (Pre-Pandemic)

\* Comparisons to 2019 are being prepared as a recovery metric.

Taxable room revenues for the month of June 2022 of \$47,573,319 are above June 2019 by \$10,525,544,079 (28.5%). Cash occupied room nights of 308,416 are below 2019 by 9,832 (-3.1%). Comp occupied room nights of 70,125 are below 2019 by 6,585 (-8.6%), and 28-day occupied room nights of 92,032 are below 2019 by 29,526 (-24.3%). Total occupied rooms for the month of June 2022 (Cash, Comp, 28-day) are 45,943 (-8.9%) below 2019.

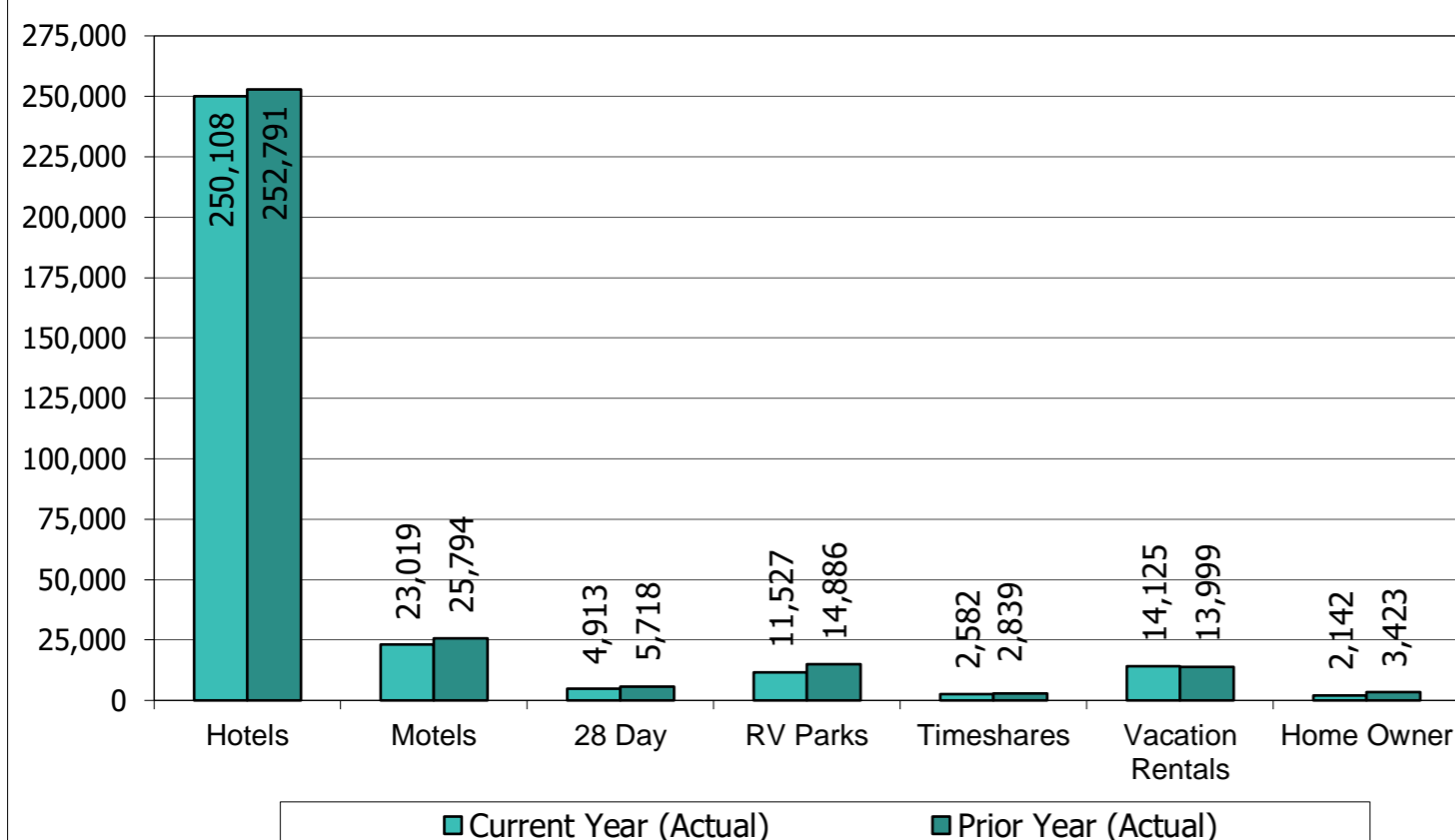
Overall, the Washoe County occupancy percentage of 70.2% for the month is -1.0% below the 70.9% level of 2019. There were 58,133 (-8.0%) less available rooms for the month compared to 2019.

Overall cash average rates for June of \$154.25 increased \$37.90 (32.6%), compared to \$116.35 for 2019.

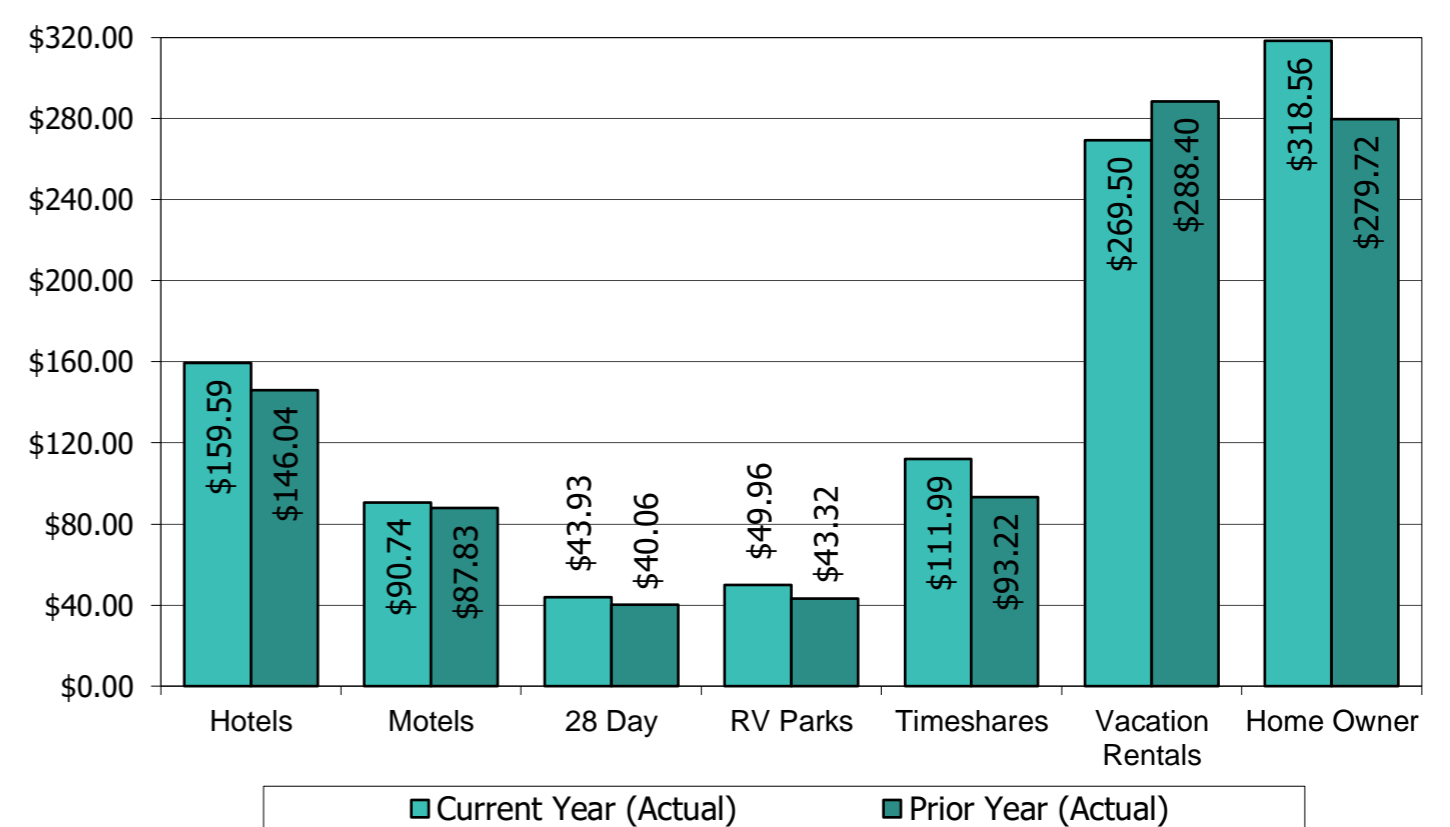
Year-to-date cash occupied room nights of 3,220,833 are (-7.2%) below 2019. Cash average rates year-to-date of \$141.90 is \$26.37 (22.8%) above 2019. Year-to-date, total taxable room revenues of \$457,023,876 are \$55,866,643 (13.9%) above 2019.

June 2022						
Segments	Available Rooms	Cash Occupied Rooms	Average Cash Rate		Increase (Decrease)	
			Current Year	Prior Year	\$	%
Hotels	454,777	250,108	\$159.59	\$146.04	\$13.55	9.3%
Motels	40,655	23,019	\$90.74	\$87.83	\$2.91	3.3%
28 Day	72,843	4,913	\$43.93	\$40.06	\$3.87	9.7%
RV Parks	42,330	11,527	\$49.96	\$43.32	\$6.64	15.3%
Timeshares	11,862	2,582	\$111.99	\$93.22	\$18.77	20.1%
Vacation Rentals	31,453	14,125	\$269.50	\$288.40	(\$18.90)	-6.6%
Home Owner	16,535	2,142	318.56	279.72	38.84	13.9%
<b>Totals</b>	<b>670,455</b>	<b>308,416</b>	<b>\$154.25</b>	<b>\$141.86</b>	<b>\$12.39</b>	<b>8.7%</b>

### CASH OCCUPIED ROOM NIGHTS



### AVERAGE CASH RATES



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# Reno-Sparks Convention and Visitors Authority

## Combined Room Statistics

June 2022 (Final)

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Taxable Room Revenues</b>	<b>\$47,573,319</b>	<b>\$32,916,924</b>	<b>\$14,656,395</b>	<b>44.5%</b>	<b>\$45,317,551</b>	<b>\$2,255,768</b>	<b>5.0%</b>
<b>Occupied Rooms - Cash</b>	<b>308,416</b>	<b>277,600</b>	<b>30,816</b>	<b>11.1%</b>	<b>319,450</b>	<b>(11,034)</b>	<b>-3.5%</b>
<b>Average Rate - Cash</b>	<b>\$154.25</b>	<b>\$118.58</b>	<b>\$35.67</b>	<b>30.1%</b>	<b>\$141.86</b>	<b>\$12.39</b>	<b>8.7%</b>
<b>Occupied Rooms</b>							
Cash	308,416	277,600	30,816	11.1%	319,450	(11,034)	-3.5%
Comp	70,125	66,019	4,106	6.2%	73,786	(3,661)	-5.0%
28 Day	92,032	120,482	(28,450)	-23.6%	103,822	(11,790)	-11.4%
<b>Total Occupied Rooms</b>	<b>470,573</b>	<b>464,101</b>	<b>6,472</b>	<b>1.4%</b>	<b>497,058</b>	<b>(26,485)</b>	<b>-5.3%</b>
<b>Percentage of Occupancy</b>							
Cash	46.0%	41.5%	4.5	10.8%	46.8%	(0.8)	-1.7%
Comp	10.5%	9.9%	0.6	6.1%	10.8%	(0.3)	-2.8%
28 Day	13.7%	18.0%	(4.3)	-23.9%	15.2%	(1.5)	-9.9%
<b>Total Percentage of Occupancy</b>	<b>70.2%</b>	<b>69.4%</b>	<b>0.8</b>	<b>1.2%</b>	<b>72.9%</b>	<b>(2.7)</b>	<b>-3.7%</b>
<b>Market Segments</b>							
<b>Occupied Rooms - Cash</b>							
Hotels	250,108	224,514	25,594	11.4%	252,791	(2,683)	-1.1%
Motels	23,019	19,612	3,407	17.4%	25,794	(2,775)	-10.8%
28 Day Motels	4,913	5,599	(686)	-12.3%	5,718	(805)	-14.1%
R.V. Parks	11,527	9,835	1,692	17.2%	14,886	(3,359)	-22.6%
Vacation Rentals	14,125	12,471	1,654	13.3%	13,999	126	0.9%
Timehares	2,582	3,453	(871)	-25.2%	2,839	(257)	-9.1%
Home Owner Rentals	2,142	2,117	25	0.0%	3,423	(1,281)	0.0%
<b>Total Occupied - Cash</b>	<b>308,416</b>	<b>277,600</b>	<b>30,816</b>	<b>11.1%</b>	<b>319,450</b>	<b>(11,034)</b>	<b>-3.5%</b>
<b>Percentage of Occupancy - Cash</b>							
Hotels	55.0%	51.3%	3.7	7.2%	54.5%	0.5	0.9%
Motels	56.6%	45.7%	10.9	23.9%	67.4%	(10.8)	-16.0%
28 Day Motels	6.7%	6.9%	(0.2)	-2.9%	7.5%	(0.8)	-10.7%
R.V. Parks	27.2%	21.8%	5.4	24.8%	33.8%	(6.6)	-19.5%
Vacation Rentals	44.9%	38.0%	6.9	18.2%	46.2%	(1.3)	-2.8%
Timeshares	21.8%	27.5%	(5.7)	-20.7%	23.1%	(1.3)	-35.3%
Home Owner Rentals	13.0%	13.7%	(0.7)	-5.1%	20.1%	(7.1)	-35.3%
<b>Total Occupancy Percentage - Cash</b>	<b>46.0%</b>	<b>41.5%</b>	<b>4.5</b>	<b>10.8%</b>	<b>46.8%</b>	<b>(0.8)</b>	<b>-1.7%</b>
<b>Average Rates - Cash</b>							
Hotels	\$159.59	\$119.01	\$40.58	34.1%	\$146.04	\$13.55	9.3%
Motels	\$90.74	\$63.88	\$26.86	42.0%	\$87.83	\$2.91	3.3%
28 Day Motels	\$43.93	\$42.90	\$1.03	2.4%	\$40.06	\$3.87	9.7%
R.V. Parks	\$49.96	\$39.12	\$10.84	27.7%	\$43.32	\$6.64	15.3%
Vacation Rentals	\$269.50	\$279.64	(\$10.14)	-3.6%	\$288.40	(\$18.90)	-6.6%
Timeshares	\$111.99	\$89.56	\$22.43	25.0%	\$93.22	\$18.77	20.1%
Home Owner Rentals	\$318.56	\$247.55	\$71.01	0.0%	\$279.72	\$38.84	13.9%
<b>Total Cash Average Rate</b>	<b>\$154.25</b>	<b>\$118.58</b>	<b>\$35.67</b>	<b>30.1%</b>	<b>\$141.86</b>	<b>\$12.39</b>	<b>8.7%</b>

**Reno-Sparks Convention and Visitors Authority**

**Combined Room Statistics**

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	308,416	277,600	30,816	11.1%	319,450	(11,034)	-3.5%
Comp	70,125	66,019	4,106	6.2%	73,786	(3,661)	-5.0%
28 Day	92,032	120,482	(28,450)	-23.6%	103,822	(11,790)	-11.4%
<b>Total Occupied Rooms</b>	<b>470,573</b>	<b>464,101</b>	<b>6,472</b>	<b>1.4%</b>	<b>497,058</b>	<b>(26,485)</b>	<b>-5.3%</b>
Vacant	199,882	204,259	(4,377)	-2.1%	185,029	14,853	8.0%
Total Available Rooms	670,455	668,361	2,094	0.3%	682,087	(11,632)	-1.7%
<b>Percentage of Occupancy</b>							
Cash	46.0%	41.5%	4.5	10.8%	46.8%	(0.8)	-1.7%
Comp	10.5%	9.9%	0.6	6.1%	10.8%	(0.3)	-2.8%
28 Day	13.7%	18.0%	(4.3)	-23.9%	15.2%	(1.5)	-9.9%
<b>Total Occupancy Percentage</b>	<b>70.2%</b>	<b>69.4%</b>	<b>0.8</b>	<b>1.2%</b>	<b>72.9%</b>	<b>(2.7)</b>	<b>-3.7%</b>
Vacant	29.8%	30.6%	(0.8)	-2.6%	27.1%	2.7	10.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$47,573,319</b>	<b>\$32,916,924</b>	<b>\$14,656,395</b>	<b>44.5%</b>	<b>\$45,317,551</b>	<b>\$2,255,768</b>	<b>5.0%</b>
Comp	\$10,706,450	\$7,229,071	\$3,477,379	48.1%	\$10,534,372	\$172,078	1.6%
28 Day	\$3,694,892	\$3,413,749	\$281,143	8.2%	\$3,949,618	(\$254,726)	-6.4%
Total Revenue	\$61,974,661	\$43,559,744	\$18,414,917	42.3%	\$59,801,541	\$2,173,120	3.6%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$154.25</b>	<b>\$118.58</b>	<b>\$35.67</b>	<b>30.1%</b>	<b>\$141.86</b>	<b>\$12.39</b>	<b>8.7%</b>
Comp	\$152.68	\$109.50	\$43.18	39.4%	\$142.77	\$9.91	6.9%
28 Day	\$40.15	\$28.33	\$11.82	41.7%	\$38.04	\$2.11	5.5%

## Reno-Sparks Convention and Visitors Authority

### Hotel Statistics

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	250,108	224,514	25,594	11.4%	252,791	(2,683)	-1.1%
Comp	69,859	65,718	4,141	6.3%	73,587	(3,728)	-5.1%
28 Day	6,762	12,563	(5,801)	-46.2%	11,858	(5,096)	-43.0%
<b>Total Occupied Rooms</b>	<b>326,729</b>	<b>302,795</b>	<b>23,934</b>	<b>7.9%</b>	<b>338,236</b>	<b>(11,507)</b>	<b>-3.4%</b>
Vacant	128,048	135,153	(7,105)	-5.3%	125,793	2,255	1.8%
Total Available Rooms	454,777	437,948	16,829	3.8%	464,029	(9,252)	-2.0%
<b>Percentage of Occupancy</b>							
Cash	55.0%	51.3%	3.7	7.2%	54.5%	0.5	0.9%
Comp	15.4%	15.0%	0.4	2.7%	15.9%	(0.5)	-3.1%
28 Day	1.5%	2.9%	(1.4)	-48.3%	2.6%	(1.1)	-42.3%
<b>Total Occupancy Percentage</b>	<b>71.8%</b>	<b>69.1%</b>	<b>2.7</b>	<b>3.9%</b>	<b>72.9%</b>	<b>(1.1)</b>	<b>-1.5%</b>
Vacant	28.2%	30.9%	(2.7)	-8.7%	27.1%	1.1	4.1%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$39,914,703</b>	<b>\$26,718,636</b>	<b>\$13,196,067</b>	<b>49.4%</b>	<b>\$36,918,678</b>	<b>\$2,996,025</b>	<b>8.1%</b>
Comp	\$10,684,842	\$7,211,765	\$3,473,077	48.2%	\$10,520,350	\$164,492	1.6%
28 Day	\$696,811	\$626,149	\$70,662	11.3%	\$998,198	(\$301,387)	-30.2%
Total Revenue	\$51,296,356	\$34,556,550	\$16,739,806	48.4%	\$48,437,226	\$2,859,130	5.9%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$159.59</b>	<b>\$119.01</b>	<b>\$40.58</b>	<b>34.1%</b>	<b>\$146.04</b>	<b>\$13.55</b>	<b>9.3%</b>
Comp	\$152.95	\$109.74	\$43.21	39.4%	\$142.96	\$9.99	7.0%
28 Day	\$103.05	\$49.84	\$53.21	106.8%	\$84.18	\$18.87	22.4%

## Reno-Sparks Convention and Visitors Authority

### Motel Statistics

#### June 2022 (Final)

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	23,019	19,612	3,407	17.4%	25,794	(2,775)	-10.8%
Comp	24	45	(21)	-46.7%	28	(4)	-14.3%
28 Day	3,220	3,220	-	0.0%	3,340	(120)	-3.6%
<b>Total Occupied Rooms</b>	<b>26,263</b>	<b>22,877</b>	<b>3,386</b>	<b>14.8%</b>	<b>29,162</b>	<b>(2,899)</b>	<b>-9.9%</b>
Vacant	14,392	20,027	(5,635)	-28.1%	9,132	5,260	57.6%
Total Available Rooms	40,655	42,904	(2,249)	-5.2%	38,294	2,361	6.2%
<b>Percentage of Occupancy</b>							
Cash	56.6%	45.7%	10.9	23.9%	67.4%	(10.8)	-16.0%
Comp	0.1%	0.1%	-	0.0%	0.1%	-	0.0%
28 Day	7.9%	7.5%	0.4	5.3%	8.7%	(0.8)	-9.2%
<b>Total Occupancy Percentage</b>	<b>64.6%</b>	<b>53.3%</b>	<b>11.3</b>	<b>21.2%</b>	<b>76.2%</b>	<b>(11.6)</b>	<b>-15.2%</b>
Vacant	35.4%	46.7%	(11.3)	-24.2%	23.8%	11.6	48.7%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$2,088,724</b>	<b>\$1,252,874</b>	<b>\$835,850</b>	<b>66.7%</b>	<b>\$2,265,478</b>	<b>(\$176,754)</b>	<b>-7.8%</b>
Comp	\$2,944	\$3,540	(\$596)	-16.8%	\$3,500	(\$556)	-15.9%
28 Day	\$139,114	\$138,235	\$879	0.6%	\$141,349	(\$2,235)	-1.6%
Total Revenue	\$2,230,782	\$1,394,649	\$836,133	60.0%	\$2,410,327	(\$179,545)	-7.4%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$90.74</b>	<b>\$63.88</b>	<b>\$26.86</b>	<b>42.0%</b>	<b>\$87.83</b>	<b>\$2.91</b>	<b>3.3%</b>
Comp	\$122.67	\$78.67	\$44.00	55.9%	\$125.00	(\$2.33)	-1.9%
28 Day	\$43.20	\$42.93	\$0.27	0.6%	\$42.32	\$0.88	2.1%

## Reno-Sparks Convention and Visitors Authority

### 28 Day Motel Statistics

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)		
			Amount	% Percent		Amount	% Percent	
<b>Occupied Rooms</b>								
Cash	4,913	5,599	(686)	-12.3%	5,718	(805)	-14.1%	
Comp	-	-	-	0.0%	-	-	0.0%	
28 Day	54,192	59,770	(5,578)	-9.3%	58,775	(4,583)	-7.8%	
<b>Total Occupied Rooms</b>	<b>59,105</b>	<b>65,369</b>	<b>(6,264)</b>	<b>-9.6%</b>	<b>64,493</b>	<b>(5,388)</b>	<b>-8.4%</b>	
Vacant	13,738	16,235	(2,497)	-15.4%	11,650	2,088	17.9%	
Total Available Rooms	72,843	81,604	(8,761)	-10.7%	76,143	(3,300)	-4.3%	
<b>Percentage of Occupancy</b>								
Cash	6.7%	6.9%	(0.2)	-2.9%	7.5%	(0.8)	-10.7%	
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	
28 Day	74.4%	73.2%	1.2	1.6%	77.2%	(2.8)	-3.6%	
<b>Total Occupancy Percentage</b>	<b>81.1%</b>	<b>80.1%</b>	<b>1.0</b>	<b>1.2%</b>	<b>84.7%</b>	<b>(3.6)</b>	<b>-4.3%</b>	
Vacant	18.9%	19.9%	(1.0)	-5.0%	15.3%	3.6	23.5%	
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%	
<b>Revenue</b>								
<b>Cash - Taxable</b>	<b>\$215,804</b>	<b>\$240,202</b>	<b>(\$24,398)</b>	<b>-10.2%</b>	<b>\$229,050</b>	<b>(\$13,246)</b>	<b>-5.8%</b>	
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%	
28 Day	\$1,531,137	\$1,438,327	\$92,810	6.5%	\$1,492,590	\$38,547	2.6%	
Total Revenue	\$1,746,941	\$1,678,529	\$68,412	4.1%	\$1,721,640	\$25,301	1.5%	
<b>Average Rates</b>								
<b>Cash</b>	<b>\$43.93</b>	<b>\$42.90</b>	<b>\$1.03</b>	<b>2.4%</b>	<b>\$40.06</b>	<b>\$3.87</b>	<b>9.7%</b>	
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%	
28 Day	\$28.25	\$24.06	\$4.19	17.4%	\$25.39	\$2.86	11.3%	

## Reno-Sparks Convention and Visitors Authority

### RV Park Statistics

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	11,527	9,835	1,692	17.2%	14,886	(3,359)	-22.6%
Comp	242	256	(14)	-5.5%	171	71	41.5%
28 Day	18,914	31,789	(12,875)	-40.5%	20,630	(1,716)	-8.3%
<b>Total Occupied Rooms</b>	<b>30,683</b>	<b>41,880</b>	<b>(11,197)</b>	<b>-26.7%</b>	<b>35,687</b>	<b>(5,004)</b>	<b>-14.0%</b>
Vacant	11,647	3,163	8,484	268.2%	8,303	3,344	40.3%
Total Available Rooms	42,330	45,043	(2,713)	-6.0%	43,990	(1,660)	-3.8%
<b>Percentage of Occupancy</b>							
Cash	27.2%	21.8%	5.4	24.8%	33.8%	(6.6)	-19.5%
Comp	0.6%	0.6%	-	0.0%	0.4%	0.2	50.0%
28 Day	44.7%	70.6%	(25.9)	-36.7%	46.9%	(2.2)	-4.7%
<b>Total Occupancy Percentage</b>	<b>72.5%</b>	<b>93.0%</b>	<b>(20.5)</b>	<b>-22.0%</b>	<b>81.1%</b>	<b>(8.6)</b>	<b>-10.6%</b>
Vacant	27.5%	7.0%	20.5	292.9%	18.9%	8.6	45.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$575,880</b>	<b>\$384,715</b>	<b>\$191,165</b>	<b>49.7%</b>	<b>\$644,912</b>	<b>(\$69,032)</b>	<b>-10.7%</b>
Comp	\$18,664	\$13,766	\$4,898	35.6%	\$10,522	\$8,142	77.4%
28 Day	\$463,211	\$464,313	(\$1,102)	-0.2%	\$455,789	\$7,422	1.6%
Total Revenue	\$1,057,755	\$862,794	\$194,961	22.6%	\$1,111,223	(\$53,468)	-4.8%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$49.96</b>	<b>\$39.12</b>	<b>\$10.84</b>	<b>27.7%</b>	<b>\$43.32</b>	<b>\$6.64</b>	<b>15.3%</b>
Comp	\$77.12	\$53.77	\$23.35	43.4%	\$61.53	\$15.59	25.3%
28 Day	\$24.49	\$14.61	\$9.88	67.6%	\$22.09	\$2.40	10.9%

**Reno-Sparks Convention and Visitors Authority**

**Vacation Rental Statistics**

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	14,125	12,471	1,654	13.3%	13,999	126	0.9%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	8,064	11,497	(3,433)	-29.9%	7,968	96	1.2%
<b>Total Occupied Rooms</b>	<b>22,189</b>	<b>23,968</b>	<b>(1,779)</b>	<b>-7.4%</b>	<b>21,967</b>	<b>222</b>	<b>1.0%</b>
Vacant	9,264	8,884	380	4.3%	8,340	924	11.1%
Total Available Rooms	31,453	32,852	(1,399)	-4.3%	30,307	1,146	3.8%
<b>Percentage of Occupancy</b>							
Cash	44.9%	38.0%	6.9	18.2%	46.2%	(1.3)	-2.8%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	25.6%	35.0%	(9.4)	-26.9%	26.3%	(0.7)	-2.7%
<b>Total Occupancy Percentage</b>	<b>70.5%</b>	<b>73.0%</b>	<b>(2.5)</b>	<b>-3.4%</b>	<b>72.5%</b>	<b>(2.0)</b>	<b>-2.8%</b>
Vacant	29.5%	27.0%	2.5	9.3%	27.5%	2.0	7.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$3,806,695</b>	<b>\$3,487,246</b>	<b>\$319,449</b>	<b>9.2%</b>	<b>\$4,037,304</b>	<b>(\$230,609)</b>	<b>-5.7%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$752,649	\$602,310	\$150,339	25.0%	\$700,513	\$52,136	7.4%
Total Revenue	\$4,559,344	\$4,089,556	\$469,788	11.5%	\$4,737,817	(\$178,473)	-3.8%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$269.50</b>	<b>\$279.64</b>	<b>(\$10.14)</b>	<b>-3.6%</b>	<b>\$288.40</b>	<b>(\$18.90)</b>	<b>-6.6%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$93.33	\$52.39	\$40.94	78.1%	\$87.92	\$5.41	6.2%



**Reno-Sparks Convention and Visitors Authority**

**Timeshare Statistics**

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	2,582	3,453	(871)	-25.2%	2,839	(257)	-9.1%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	<b>2,582</b>	<b>3,453</b>	<b>(871)</b>	<b>-25.2%</b>	<b>2,839</b>	<b>(257)</b>	<b>-9.1%</b>
Vacant	9,280	9,087	193	2.1%	9,432	(152)	-1.6%
Total Available Rooms	11,862	12,540	(678)	-5.4%	12,271	(409)	-3.3%
<b>Percentage of Occupancy</b>							
Cash	21.8%	27.5%	(5.7)	-20.7%	23.1%	(1.3)	-5.6%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>21.8%</b>	<b>27.5%</b>	<b>(5.7)</b>	<b>-20.7%</b>	<b>23.1%</b>	<b>(1.3)</b>	<b>-5.6%</b>
Vacant	78.2%	72.5%	5.7	7.9%	76.9%	1.3	1.7%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$289,156</b>	<b>\$309,241</b>	<b>(\$20,085)</b>	<b>-6.5%</b>	<b>\$264,662</b>	<b>\$24,494</b>	<b>9.3%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$289,156	\$309,241	(\$20,085)	-6.5%	\$264,662	\$24,494	9.3%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$111.99</b>	<b>\$89.56</b>	<b>\$22.43</b>	<b>25.0%</b>	<b>\$93.22</b>	<b>\$18.77</b>	<b>20.1%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

**Reno-Sparks Convention and Visitors Authority**

**Home Owner Rental**

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	2,142	2,117	25	1.2%	3,423	(1,281)	-37.4%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	880	1,643	(763)	-46.5%	1,251	(371)	-29.7%
<b>Total Occupied Rooms</b>	<b>3,022</b>	<b>3,760</b>	<b>(738)</b>	<b>-19.6%</b>	<b>4,674</b>	<b>(1,652)</b>	<b>-35.3%</b>
Vacant	13,513	11,710	1,803	15.4%	12,379	1,134	9.2%
Total Available Rooms	16,535	15,470	1,065	6.9%	17,053	(518)	-3.0%
<b>Percentage of Occupancy</b>							
Cash	13.0%	13.7%	(0.7)	-5.1%	20.1%	(7.1)	-35.3%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	5.3%	10.6%	(5.3)	-50.0%	7.3%	(2.0)	-27.4%
<b>Total Occupancy Percentage</b>	<b>18.3%</b>	<b>24.3%</b>	<b>(6.0)</b>	<b>-24.7%</b>	<b>27.4%</b>	<b>(9.1)</b>	<b>-33.2%</b>
Vacant	81.7%	75.7%	6.0	7.9%	72.6%	9.1	12.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$682,357</b>	<b>\$524,010</b>	<b>\$158,347</b>	<b>30.2%</b>	<b>\$957,467</b>	<b>(\$275,110)</b>	<b>-28.7%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$111,970	\$144,415	(\$32,445)	-22.5%	\$161,179	(\$49,209)	-30.5%
Total Revenue	\$794,327	\$668,425	\$125,902	18.8%	\$1,118,646	(\$324,319)	-29.0%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$318.56</b>	<b>\$247.55</b>	<b>\$71.01</b>	<b>28.7%</b>	<b>\$279.72</b>	<b>\$38.84</b>	<b>13.9%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$127.24	\$87.88	\$39.36	44.8%	\$128.84	(\$1.60)	-1.2%

# Reno-Sparks Convention and Visitors Authority

## Combined Room Statistics - Year To Date

**June 2022 (Final)**

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Taxable Room Revenues</b>	<b>\$457,023,876</b>	<b>\$349,932,228</b>	<b>\$107,091,648</b>	<b>30.6%</b>	<b>\$325,895,696</b>	<b>\$131,128,180</b>	<b>40.2%</b>
<b>Occupied Rooms - Cash</b>	<b>3,220,833</b>	<b>3,010,821</b>	<b>210,012</b>	<b>7.0%</b>	<b>2,636,933</b>	<b>583,900</b>	<b>22.1%</b>
<b>Average Rate - Cash</b>	<b>\$141.90</b>	<b>\$116.22</b>	<b>\$25.68</b>	<b>22.1%</b>	<b>\$123.59</b>	<b>\$18.31</b>	<b>14.8%</b>
<b>Occupied Rooms</b>							
Cash	3,220,833	3,010,821	210,012	7.0%	2,636,933	583,900	22.1%
Comp	778,943	736,322	42,621	5.8%	751,733	27,210	3.6%
28 Day	1,194,753	1,325,257	(130,504)	-9.8%	1,286,533	(91,780)	-7.1%
<b>Total Occupied Rooms</b>	<b>5,194,529</b>	<b>5,072,400</b>	<b>122,129</b>	<b>2.4%</b>	<b>4,675,199</b>	<b>519,330</b>	<b>11.1%</b>
<b>Percentage of Occupancy</b>							
Cash	40.6%	39.1%	1.5	3.8%	34.7%	5.9	17.0%
Comp	9.8%	9.6%	0.2	2.1%	9.9%	(0.1)	-1.0%
28 Day	15.1%	17.2%	(2.1)	-12.2%	16.9%	(1.8)	-10.7%
<b>Total Percentage of Occupancy</b>	<b>65.5%</b>	<b>65.9%</b>	<b>(0.4)</b>	<b>-0.6%</b>	<b>61.5%</b>	<b>4.0</b>	<b>6.5%</b>
<b>Market Segments</b>							
<b>Occupied Rooms - Cash</b>							
Hotels	2,604,794	2,463,213	141,581	5.7%	2,055,773	549,021	26.7%
Motels	263,949	223,264	40,685	18.2%	248,155	15,794	6.4%
28 Day Motels	56,515	53,376	3,139	5.9%	47,203	9,312	19.7%
R.V. Parks	105,722	84,547	21,175	25.0%	101,748	3,974	3.9%
Vacation Rentals	152,126	145,329	6,797	4.7%	146,418	5,708	3.9%
Timeshares	25,849	30,112	(4,263)	-14.2%	25,216	633	2.5%
Home Owner Rentals	11,878	10,980	898	8.2%	12,420	(542)	-4.4%
<b>Total Occupied - Cash</b>	<b>3,220,833</b>	<b>3,010,821</b>	<b>210,012</b>	<b>7.0%</b>	<b>2,636,933</b>	<b>583,900</b>	<b>22.1%</b>
<b>Percentage of Occupancy - Cash</b>							
Hotels	47.6%	48.6%	(1.0)	-2.1%	40.9%	6.7	16.4%
Motels	55.5%	45.9%	9.6	20.9%	51.8%	3.7	7.1%
28 Day Motels	6.4%	5.5%	0.9	16.4%	5.1%	1.3	25.5%
R.V. Parks	20.0%	15.6%	4.4	28.2%	19.1%	0.9	4.7%
Vacation Rentals	42.0%	36.1%	5.9	16.3%	35.7%	6.3	17.6%
Timeshares	18.0%	19.6%	(1.6)	-8.2%	17.4%	0.6	3.4%
Home Owner Rentals	16.1%	17.6%	(1.5)	-8.5%	19.4%	(3.3)	-17.0%
<b>Total Occupancy Percentage - Cash</b>	<b>40.6%</b>	<b>39.1%</b>	<b>1.5</b>	<b>3.8%</b>	<b>34.7%</b>	<b>5.9</b>	<b>17.0%</b>
<b>Average Rates - Cash</b>							
Hotels	\$146.66	\$116.09	\$30.57	26.3%	\$125.64	\$21.02	16.7%
Motels	\$80.93	\$61.08	\$19.85	32.5%	\$67.58	\$13.35	19.8%
28 Day Motels	\$44.72	\$41.84	\$2.88	6.9%	\$39.68	\$5.04	12.7%
R.V. Parks	\$43.29	\$39.76	\$3.53	8.9%	\$42.48	\$0.81	1.9%
Vacation Rental	\$256.55	\$265.36	(\$8.81)	-3.3%	\$258.91	(\$2.36)	-0.9%
Timeshares	\$130.63	\$100.85	\$29.78	29.5%	\$112.27	\$18.36	16.4%
Home Owner Rentals	\$347.69	\$287.11	\$60.58	21.1%	\$314.64	\$33.05	10.5%
<b>Total Cash Average Rate</b>	<b>\$141.90</b>	<b>\$116.22</b>	<b>\$25.68</b>	<b>22.1%</b>	<b>\$123.59</b>	<b>\$18.31</b>	<b>14.8%</b>

**Reno-Sparks Convention and Visitors Authority**

**Combined Room Statistics - Year To Date**

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	3,220,833	3,010,821	210,012	7.0%	2,636,933	583,900	22.1%
Comp	778,943	736,322	42,621	5.8%	751,733	27,210	3.6%
28 Day	1,194,753	1,325,257	(130,504)	-9.8%	1,286,533	(91,780)	-7.1%
<b>Total Occupied Rooms</b>	<b>5,194,529</b>	<b>5,072,400</b>	<b>122,129</b>	<b>2.4%</b>	<b>4,675,199</b>	<b>519,330</b>	<b>11.1%</b>
Vacant	2,739,496	2,619,794	119,702	4.6%	2,921,987	(182,491)	-6.2%
Total Available Rooms	7,934,025	7,692,193	241,832	3.1%	7,597,186	336,839	4.4%
<b>Percentage of Occupancy</b>							
Cash	40.6%	39.1%	1.5	3.8%	34.7%	5.9	17.0%
Comp	9.8%	9.6%	0.2	2.1%	9.9%	(0.1)	-1.0%
28 Day	15.1%	17.2%	(2.1)	-12.2%	16.9%	(1.8)	-10.7%
<b>Total Occupancy Percentage</b>	<b>65.5%</b>	<b>65.9%</b>	<b>(0.4)</b>	<b>-0.6%</b>	<b>61.5%</b>	<b>4.0</b>	<b>6.5%</b>
Vacant	34.5%	34.1%	0.4	1.2%	38.5%	(4.0)	-10.4%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$457,023,876</b>	<b>\$349,932,228</b>	<b>\$107,091,648</b>	<b>30.6%</b>	<b>\$325,895,696</b>	<b>\$131,128,180</b>	<b>40.2%</b>
Comp	\$110,759,007	\$81,229,730	\$29,529,277	36.4%	\$92,511,967	\$18,247,040	19.7%
28 Day	\$49,164,282	\$43,022,750	\$6,141,532	14.3%	\$45,560,567	\$3,603,715	7.9%
Total Revenue	\$616,947,165	\$474,184,708	\$142,762,457	30.1%	\$463,968,230	\$152,978,935	33.0%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$141.90</b>	<b>\$116.22</b>	<b>\$25.68</b>	<b>22.1%</b>	<b>\$123.59</b>	<b>\$18.31</b>	<b>14.8%</b>
Comp	\$142.19	\$110.32	\$31.87	28.9%	\$123.06	\$19.13	15.5%
28 Day	\$41.15	\$32.46	\$8.69	26.8%	\$35.41	\$5.74	16.2%

## Reno-Sparks Convention and Visitors Authority

### Hotel Statistics - Year To Date

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	2,604,794	2,463,213	141,581	5.7%	2,055,773	549,021	26.7%
Comp	776,718	732,675	44,043	6.0%	748,957	27,761	3.7%
28 Day	130,196	115,459	14,737	12.8%	109,414	20,782	19.0%
<b>Total Occupied Rooms</b>	<b>3,511,708</b>	<b>3,311,347</b>	<b>200,361</b>	<b>6.1%</b>	<b>2,914,144</b>	<b>597,564</b>	<b>20.5%</b>
Vacant	1,956,517	1,756,333	200,184	11.4%	2,117,789	(161,272)	-7.6%
Total Available Rooms	5,468,225	5,067,680	400,545	7.9%	5,031,933	436,292	8.7%
<b>Percentage of Occupancy</b>							
Cash	47.6%	48.6%	(1.0)	-2.1%	40.9%	6.7	16.4%
Comp	14.2%	14.5%	(0.3)	-2.1%	14.9%	(0.7)	-4.7%
28 Day	2.4%	2.3%	0.1	4.3%	2.2%	0.2	9.1%
<b>Total Occupancy Percentage</b>	<b>64.2%</b>	<b>65.3%</b>	<b>(1.1)</b>	<b>-1.7%</b>	<b>57.9%</b>	<b>6.3</b>	<b>10.9%</b>
Vacant	35.8%	34.7%	1.1	3.2%	42.1%	(6.3)	-15.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$382,025,622</b>	<b>\$285,944,603</b>	<b>\$96,081,019</b>	<b>33.6%</b>	<b>\$258,283,353</b>	<b>\$123,742,269</b>	<b>47.9%</b>
Comp	\$110,598,605	\$81,060,942	\$29,537,663	36.4%	\$92,380,525	\$18,218,080	19.7%
28 Day	\$12,293,371	\$7,602,224	\$4,691,147	61.7%	\$8,686,061	\$3,607,310	41.5%
Total Revenue	\$504,917,598	\$374,607,769	\$130,309,829	34.8%	\$359,349,939	\$145,567,659	40.5%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$146.66</b>	<b>\$116.09</b>	<b>\$30.57</b>	<b>26.3%</b>	<b>\$125.64</b>	<b>\$21.02</b>	<b>16.7%</b>
Comp	\$142.39	\$110.64	\$31.75	28.7%	\$123.35	\$19.04	15.4%
28 Day	\$94.42	\$65.84	\$28.58	43.4%	\$79.39	\$15.03	18.9%

## Reno-Sparks Convention and Visitors Authority

### Motel Statistics - Year To Date

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	263,949	223,264	40,685	18.2%	248,155	15,794	6.4%
Comp	386	957	(571)	-59.7%	385	1	0.3%
28 Day	33,259	40,789	(7,530)	-18.5%	48,555	(15,296)	-31.5%
<b>Total Occupied Rooms</b>	<b>297,594</b>	<b>265,010</b>	<b>32,584</b>	<b>12.3%</b>	<b>297,095</b>	<b>499</b>	<b>0.2%</b>
Vacant	178,214	221,534	(43,320)	-19.6%	181,991	(3,777)	-2.1%
Total Available Rooms	475,808	486,544	(10,736)	-2.2%	479,086	(3,278)	-0.7%
<b>Percentage of Occupancy</b>							
Cash	55.5%	45.9%	9.6	20.9%	51.8%	3.7	7.1%
Comp	0.1%	0.2%	(0.1)	-50.0%	0.1%	-	0.0%
28 Day	7.0%	8.4%	(1.4)	-16.7%	10.1%	(3.1)	-30.7%
<b>Total Occupancy Percentage</b>	<b>62.5%</b>	<b>54.5%</b>	<b>8.0</b>	<b>14.7%</b>	<b>62.0%</b>	<b>0.5</b>	<b>0.8%</b>
Vacant	37.5%	45.5%	(8.0)	-17.6%	38.0%	(0.5)	-1.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$21,360,556</b>	<b>\$13,638,045</b>	<b>\$7,722,511</b>	<b>56.6%</b>	<b>\$16,769,300</b>	<b>\$4,591,256</b>	<b>27.4%</b>
Comp	\$44,399	\$89,973	(\$45,574)	-50.7%	\$48,000	(\$3,601)	-7.5%
28 Day	\$1,671,512	\$1,706,488	(\$34,976)	-2.0%	\$2,111,593	(\$440,081)	-20.8%
Total Revenue	\$23,076,467	\$15,434,506	\$7,641,961	49.5%	\$18,928,893	\$4,147,574	21.9%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$80.93</b>	<b>\$61.08</b>	<b>\$19.85</b>	<b>32.5%</b>	<b>\$67.58</b>	<b>\$13.35</b>	<b>19.8%</b>
Comp	\$115.02	\$94.02	\$21.00	22.3%	\$124.68	(\$9.66)	-7.7%
28 Day	\$50.26	\$41.84	\$8.42	20.1%	\$43.49	\$6.77	15.6%

**Reno-Sparks Convention and Visitors Authority**

**28 Day Motel Statistics - Year To Date**

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	56,515	53,376	3,139	5.9%	47,203	9,312	19.7%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	659,785	695,303	(35,518)	-5.1%	715,181	(55,396)	-7.7%
<b>Total Occupied Rooms</b>	<b>716,300</b>	<b>748,679</b>	<b>(32,379)</b>	<b>-4.3%</b>	<b>762,384</b>	<b>(46,084)</b>	<b>-6.0%</b>
Vacant	165,555	230,569	(65,014)	-28.2%	171,840	(6,285)	-3.7%
Total Available Rooms	881,855	979,248	(97,393)	-9.9%	934,224	(52,369)	-5.6%
<b>Percentage of Occupancy</b>							
Cash	6.4%	5.5%	0.9	16.4%	5.1%	1.3	25.5%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	74.8%	71.0%	3.8	5.4%	76.6%	(1.8)	-2.3%
<b>Total Occupancy Percentage</b>	<b>81.2%</b>	<b>76.5%</b>	<b>4.7</b>	<b>6.1%</b>	<b>81.6%</b>	<b>(0.4)</b>	<b>-0.5%</b>
Vacant	18.8%	23.5%	(4.7)	-20.0%	18.4%	0.4	2.2%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$2,527,194</b>	<b>\$2,233,253</b>	<b>\$293,941</b>	<b>13.2%</b>	<b>\$1,872,891</b>	<b>\$654,303</b>	<b>34.9%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$18,232,663	\$16,784,579	\$1,448,084	8.6%	\$17,277,215	\$955,448	5.5%
Total Revenue	\$20,759,857	\$19,017,832	\$1,742,025	9.2%	\$19,150,106	\$1,609,751	8.4%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$44.72</b>	<b>\$41.84</b>	<b>\$2.88</b>	<b>6.9%</b>	<b>\$39.68</b>	<b>\$5.04</b>	<b>12.7%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$27.63	\$24.14	\$3.49	14.5%	\$24.16	\$3.47	14.4%

## Reno-Sparks Convention and Visitors Authority

### RV Park Statistics - Year To Date

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	105,722	84,547	21,175	25.0%	101,748	3,974	3.9%
Comp	1,837	2,690	(853)	-31.7%	2,386	(549)	-23.0%
28 Day	258,053	325,276	(67,223)	-20.7%	285,201	(27,148)	-9.5%
<b>Total Occupied Rooms</b>	<b>365,612</b>	<b>412,513</b>	<b>(46,901)</b>	<b>-11.4%</b>	<b>389,335</b>	<b>(23,723)</b>	<b>-6.1%</b>
Vacant	163,435	128,003	35,432	27.7%	143,322	20,113	14.0%
Total Available Rooms	529,047	540,516	(11,469)	-2.1%	532,657	(3,610)	-0.7%
<b>Percentage of Occupancy</b>							
Cash	20.0%	15.6%	4.4	28.2%	19.1%	0.9	4.7%
Comp	0.3%	0.5%	(0.2)	-40.0%	0.4%	(0.1)	-25.0%
28 Day	48.8%	60.2%	(11.4)	-18.9%	53.5%	(4.7)	-8.8%
<b>Total Occupancy Percentage</b>	<b>69.1%</b>	<b>76.3%</b>	<b>(7.2)</b>	<b>-9.4%</b>	<b>73.1%</b>	<b>(4.0)</b>	<b>-5.5%</b>
Vacant	30.9%	23.7%	7.2	30.4%	26.9%	4.0	14.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$4,576,320</b>	<b>\$3,361,795</b>	<b>\$1,214,525</b>	<b>36.1%</b>	<b>\$4,322,655</b>	<b>\$253,665</b>	<b>5.9%</b>
Comp	\$115,444	\$78,815	\$36,629	46.5%	\$82,442	\$33,002	40.0%
28 Day	\$6,002,144	\$5,556,440	\$445,704	8.0%	\$5,818,260	\$183,884	3.2%
Total Revenue	\$10,693,908	\$8,997,050	\$1,696,858	18.9%	\$10,223,357	\$470,551	4.6%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$43.29</b>	<b>\$39.76</b>	<b>\$3.53</b>	<b>8.9%</b>	<b>\$42.48</b>	<b>\$0.81</b>	<b>1.9%</b>
Comp	\$62.84	\$29.30	\$33.54	114.5%	\$34.55	\$28.29	81.9%
28 Day	\$23.26	\$17.08	\$6.18	36.2%	\$20.40	\$2.86	14.0%



## Reno-Sparks Convention and Visitors Authority

### Vacation Rental Statistics - Year To Date

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	152,126	145,329	6,797	4.7%	146,418	5,708	3.9%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	109,358	142,065	(32,707)	-23.0%	121,599	(12,241)	-10.1%
<b>Total Occupied Rooms</b>	<b>261,484</b>	<b>287,394</b>	<b>(25,910)</b>	<b>-9.0%</b>	<b>268,017</b>	<b>(6,533)</b>	<b>-2.4%</b>
Vacant	100,751	115,344	(14,593)	-12.7%	141,985	(41,234)	-29.0%
Total Available Rooms	362,235	402,738	(40,503)	-10.1%	410,002	(47,767)	-11.7%
<b>Percentage of Occupancy</b>							
Cash	42.0%	36.1%	5.9	16.3%	35.7%	6.3	17.6%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	30.2%	35.3%	(5.1)	-14.4%	29.7%	0.5	1.7%
<b>Total Occupancy Percentage</b>	<b>72.2%</b>	<b>71.4%</b>	<b>0.8</b>	<b>1.1%</b>	<b>65.4%</b>	<b>6.8</b>	<b>10.4%</b>
Vacant	27.8%	28.6%	(0.8)	-2.8%	34.6%	(6.8)	-19.7%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$39,027,624</b>	<b>\$38,565,255</b>	<b>\$462,369</b>	<b>1.2%</b>	<b>\$37,908,628</b>	<b>\$1,118,996</b>	<b>3.0%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$10,477,306	\$10,911,462	(\$434,156)	-4.0%	\$11,035,866	(\$558,560)	-5.1%
Total Revenue	\$49,504,930	\$49,476,717	\$28,213	0.1%	\$48,944,494	\$560,436	1.1%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$256.55</b>	<b>\$265.36</b>	<b>(\$8.81)</b>	<b>-3.3%</b>	<b>\$258.91</b>	<b>(\$2.36)</b>	<b>-0.9%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$95.81	\$76.81	\$19.00	24.7%	\$90.76	\$5.05	5.6%

## Reno-Sparks Convention and Visitors Authority

### Timeshare Statistics - Year To Date

**June 2022 (Final)**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	25,849	30,112	(4,263)	-14.2%	25,216	633	2.5%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	<b>25,849</b>	<b>30,112</b>	<b>(4,263)</b>	<b>-14.2%</b>	<b>25,216</b>	<b>633</b>	<b>2.5%</b>
Vacant	117,430	123,135	(5,705)	-4.6%	120,057	(2,627)	-2.2%
Total Available Rooms	143,279	153,247	(9,968)	-6.5%	145,273	(1,994)	-1.4%
<b>Percentage of Occupancy</b>							
Cash	18.0%	19.6%	(1.6)	-8.2%	17.4%	0.6	3.4%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>18.0%</b>	<b>19.6%</b>	<b>(1.6)</b>	<b>-8.2%</b>	<b>17.4%</b>	<b>0.6</b>	<b>3.4%</b>
Vacant	82.0%	80.4%	1.6	2.0%	82.6%	(0.6)	-0.7%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$3,376,727</b>	<b>\$3,036,871</b>	<b>\$339,856</b>	<b>11.2%</b>	<b>\$2,831,098</b>	<b>\$545,629</b>	<b>19.3%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$3,376,727	\$3,036,871	\$339,856	11.2%	\$2,831,098	\$545,629	19.3%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$130.63</b>	<b>\$100.85</b>	<b>\$29.78</b>	<b>29.5%</b>	<b>\$112.27</b>	<b>\$18.36</b>	<b>16.4%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

## Reno-Sparks Convention and Visitors Authority

### Home Owner Rentals - Year To Date

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	11,878	10,980	898	8.2%	12,420	(542)	-4.4%
Comp	2	-	2	100.0%	5	(3)	-60.0%
28 Day	4,102	6,365	(2,263)	-35.5%	6,583	(2,481)	-37.7%
<b>Total Occupied Rooms</b>	<b>15,982</b>	<b>17,344</b>	<b>(1,362)</b>	<b>-7.9%</b>	<b>19,008</b>	<b>(3,026)</b>	<b>-15.9%</b>
Vacant	57,594	44,876	12,718	28.3%	45,003	12,591	28.0%
Total Available Rooms	73,576	62,220	11,356	18.3%	64,011	9,565	14.9%
<b>Percentage of Occupancy</b>							
Cash	16.1%	17.6%	(1.5)	-8.5%	19.4%	(3.3)	-17.0%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	5.6%	10.2%	(4.6)	-45.1%	0.0%	5.6	100.0%
<b>Total Occupancy Percentage</b>	<b>21.7%</b>	<b>27.9%</b>	<b>(6.2)</b>	<b>-22.2%</b>	<b>0.0%</b>	<b>21.7</b>	<b>100.0%</b>
Vacant	78.3%	72.1%	6.2	8.6%	0.0%	78.3	100.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	0.0%	100.0	100.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$4,129,833</b>	<b>\$3,152,406</b>	<b>\$977,427</b>	<b>31.0%</b>	<b>\$3,907,771</b>	<b>\$222,062</b>	<b>5.7%</b>
Comp	\$559	\$0	\$559	100.0%	\$1,000	(\$441)	-44.1%
28 Day	\$487,286	\$461,557	\$25,729	5.6%	\$631,572	(\$144,286)	-22.8%
Total Revenue	\$4,617,678	\$3,613,963	\$1,003,715	27.8%	\$4,540,343	\$77,335	1.7%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$347.69</b>	<b>\$287.11</b>	<b>\$60.58</b>	<b>21.1%</b>	<b>\$314.64</b>	<b>\$33.05</b>	<b>10.5%</b>
Comp	\$279.50	\$0.00	\$279.50	100.0%	\$200.00	\$79.50	39.8%
28 Day	\$118.79	\$72.52	\$46.27	63.8%	\$95.94	\$22.85	23.8%

**Reno-Sparks Convention and Visitors Authority  
Taxable Revenue by District  
June 2022 (Final)**

Current Month Actual June 2022	Last Year Actual June 2021			Tax District	Year To Date Actual July 2021 - June 2022	Last Year - Year To Date Actual July 2020 - June 2021		
	Amount	Increase (Decrease) Amount      % Percent				Amount	Increase (Decrease) Amount      % Percent	
\$22,729,488	\$20,922,641	\$1,806,847	8.6%	Reno B	\$214,730,543	\$149,561,903	\$65,168,640	43.6%
\$9,982,089	\$9,735,321	\$246,769	2.5%	Reno D	\$103,209,474	\$57,087,346	\$46,122,128	80.8%
\$1,158,568	\$1,034,630	\$123,939	12.0%	Reno E	\$11,800,505	\$7,350,899	\$4,449,606	60.5%
<b>\$33,870,145</b>	<b>\$31,692,592</b>	<b>\$2,177,555</b>	<b>6.9%</b>	<b>Total Reno</b>	<b>\$329,740,522</b>	<b>\$214,000,148</b>	<b>\$115,740,374</b>	<b>54.1%</b>
\$104,625	\$94,684	\$9,941	10.5%	Washoe A	\$1,026,273	\$772,020	\$254,252	32.9%
\$7,549,982	\$7,582,898	(\$32,916)	-0.4%	Washoe B	\$65,111,372	\$62,954,558	\$2,156,814	3.4%
<b>\$7,654,606</b>	<b>\$7,677,582</b>	<b>(\$22,975)</b>	<b>-0.3%</b>	<b>Total Washoe Co.</b>	<b>\$66,137,645</b>	<b>\$63,726,579</b>	<b>\$2,411,066</b>	<b>3.8%</b>
<b>\$6,048,567</b>	<b>\$5,947,379</b>	<b>\$101,188</b>	<b>1.7%</b>	<b>Sparks</b>	<b>\$61,145,709</b>	<b>\$48,168,970</b>	<b>\$12,976,739</b>	<b>26.9%</b>
<b>\$47,573,319</b>	<b>\$45,317,551</b>	<b>\$2,255,768</b>	<b>5.0%</b>	<b>Total Taxable Revenue</b>	<b>\$457,023,876</b>	<b>\$325,895,696</b>	<b>\$131,128,180</b>	<b>40.2%</b>

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority  
Taxable Occupied Rooms by District  
June 2022 (Final)**

Current Month Actual June 2022	Last Year Actual June 2021			Tax District	Year To Date Actual July 2021 - June 2022	Last Year - Year To Date Actual July 2020 - June 2021		
	Amount	Increase (Decrease) Amount	% Percent			Amount	Increase (Decrease) Amount	% Percent
150,644	153,486	(2,842)	-1.9%	Reno B	1,556,724	1,342,288	214,436	16.0%
79,046	83,216	(4,170)	-5.0%	Reno D	830,929	496,515	334,414	67.4%
6,991	7,177	(186)	-2.6%	Reno E	81,390	62,057	19,333	31.2%
<b>236,681</b>	<b>243,879</b>	<b>(7,198)</b>	<b>-3.0%</b>	<b>Total Reno</b>	<b>2,469,043</b>	<b>1,900,860</b>	<b>568,183</b>	<b>29.9%</b>
1,733	1,774	(41)	-2.3%	Washoe A	20,069	16,973	3,096	18.2%
19,461	21,975	(2,514)	-11.4%	Washoe B	197,077	208,725	(11,648)	-5.6%
<b>21,194</b>	<b>23,749</b>	<b>(2,555)</b>	<b>-10.8%</b>	<b>Total Washoe Co.</b>	<b>217,146</b>	<b>225,698</b>	<b>(8,552)</b>	<b>-3.8%</b>
<b>50,541</b>	<b>51,822</b>	<b>(1,281)</b>	<b>-2.5%</b>	<b>Sparks</b>	<b>534,644</b>	<b>510,375</b>	<b>24,269</b>	<b>4.8%</b>
<b>308,416</b>	<b>319,450</b>	<b>(11,034)</b>	<b>-3.5%</b>	<b>Total Taxable Rooms</b>	<b>3,220,833</b>	<b>2,636,933</b>	<b>583,900</b>	<b>22.1%</b>

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority  
Average Daily Rate by District  
June 2022 (Final)**

Current Month Actual June 2022	Last Year Actual June 2021			Tax District	Year To Date Actual July 2021 - June 2022	Last Year - Year To Date Actual July 2020 - June 2021		
	Amount	Increase (Decrease) Amount      % Percent				Amount	Increase (Decrease) Amount      % Percent	
\$150.88	\$136.32	\$14.57	10.7%	Reno B	\$137.94	\$111.42	\$26.51	23.8%
\$126.28	\$116.99	\$9.29	7.9%	Reno D	\$124.21	\$114.98	\$9.23	8.0%
\$165.72	\$144.16	\$21.56	15.0%	Reno E	\$144.99	\$118.45	\$26.53	22.4%
<b>\$143.10</b>	<b>\$129.95</b>	<b>\$13.15</b>	<b>10.1%</b>	<b>Total Reno</b>	<b>\$133.55</b>	<b>\$112.58</b>	<b>\$20.97</b>	<b>18.6%</b>
<hr/>								
\$60.37	\$53.37	\$7.00	13.1%	Washoe A	\$51.14	\$45.49	\$5.65	12.4%
\$387.95	\$345.07	\$42.89	12.4%	Washoe B	\$330.39	\$301.61	\$28.77	9.5%
<b>\$361.17</b>	<b>\$323.28</b>	<b>\$37.89</b>	<b>11.7%</b>	<b>Total Washoe Co.</b>	<b>\$304.58</b>	<b>\$282.35</b>	<b>\$22.22</b>	<b>7.9%</b>
<hr/>								
<b>\$119.68</b>	<b>\$114.77</b>	<b>\$4.91</b>	<b>4.3%</b>	<b>Sparks</b>	<b>\$114.37</b>	<b>\$94.38</b>	<b>\$19.99</b>	<b>21.2%</b>
<hr/>								
<b>\$154.25</b>	<b>\$141.86</b>	<b>\$12.39</b>	<b>8.7%</b>	<b>Total Average Daily Rate</b>	<b>\$141.90</b>	<b>\$123.59</b>	<b>\$18.31</b>	<b>14.8%</b>

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village