

# RENO-SPARKS CONVENTION & VISITORS AUTHORITY

## September 2022

### Room Statistics Compared to the Prior Year

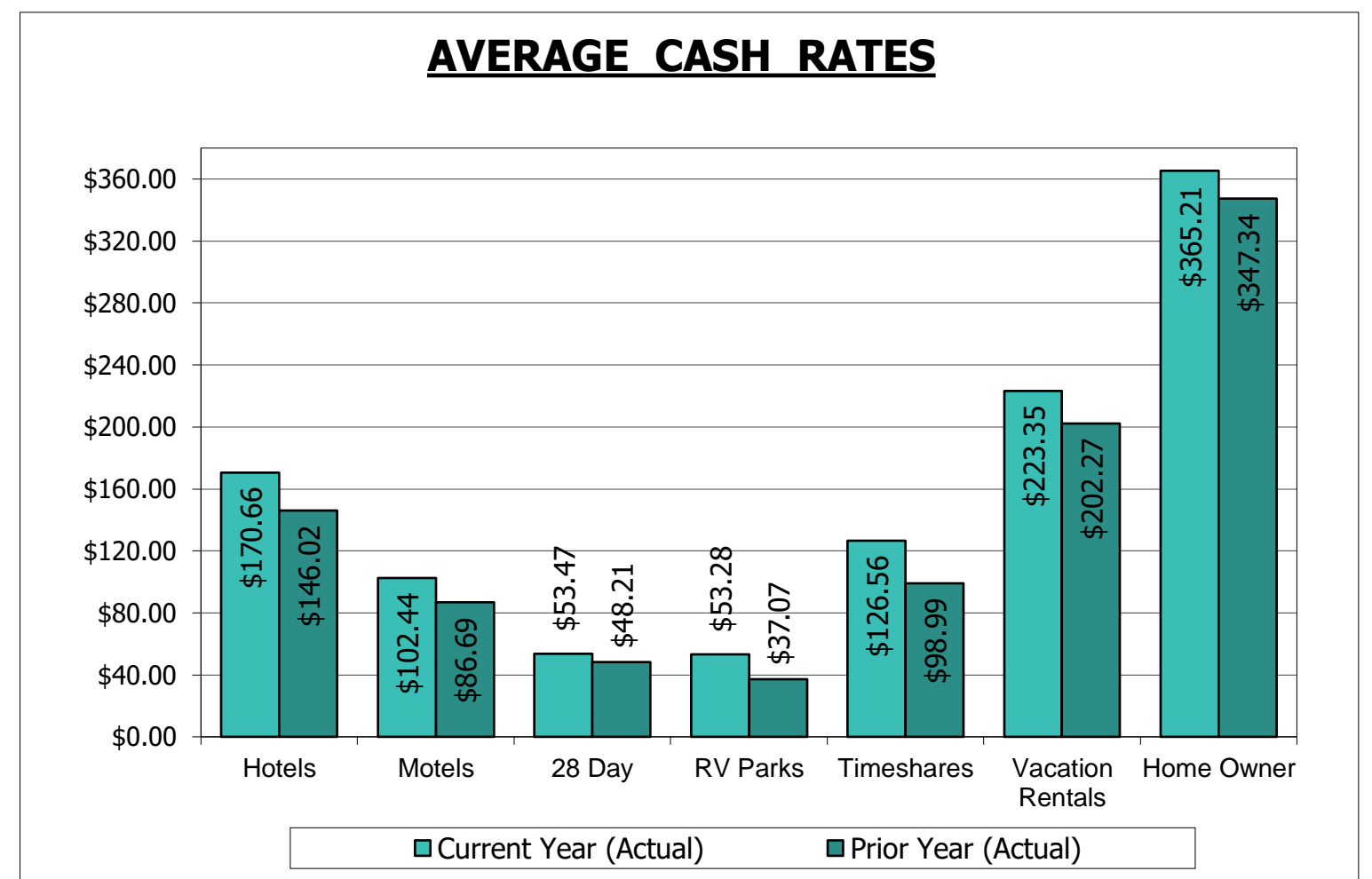
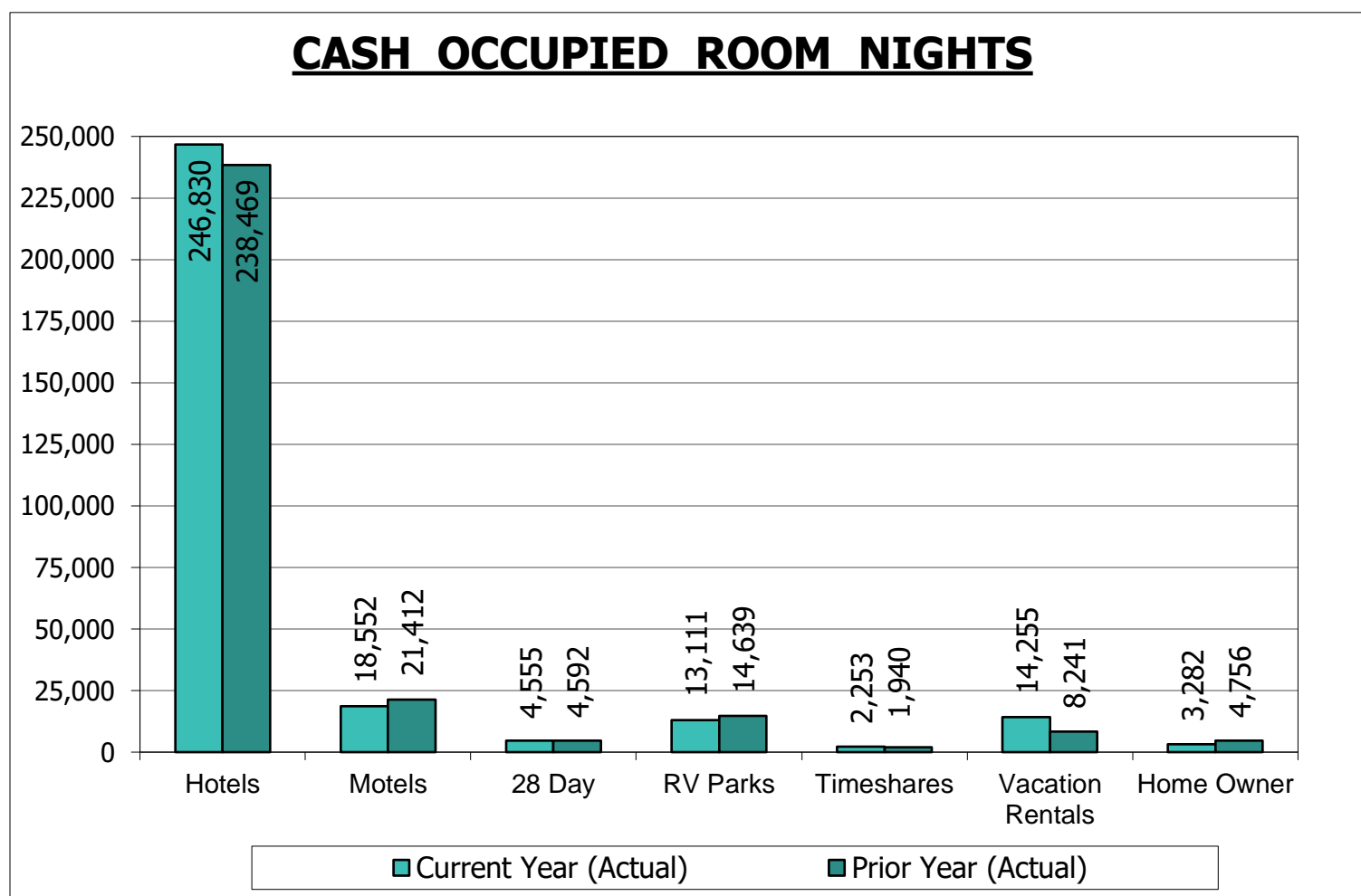
Taxable room revenues for the month of September 2022 are \$49,633,932 and are above September of the prior year by \$8,681,803 (21.2%). Cash occupied room nights of 302,838 are above prior year by 8,789 (3.0%). Comp occupied room nights of 80,337 are above prior year by 10,498 (15.0%), and 28-day occupied room nights of 91,008 are below prior year by 6,145 (-6.3%). Total occupied rooms for the month of September 2022 (Cash, Comp, 28-day) are 13,142 (2.9%) above the prior year.

Overall, the Washoe County occupancy percentage of 71.6% for the month is 2.9% above the 68.7% level of the prior year. There were 8,610 (-1.3%) less available rooms for the month compared to the prior year.

Overall cash average rates for September 2022 of \$163.90 increased \$24.63 (17.7%), compared to \$139.27 for the prior year.

Year-to-date cash occupied room nights of 912,992 are 17,270 (-1.9%) below prior year. Cash average rates year-to-date of \$163.76 are \$12.14 (8.0%) above the prior year. Year-to-date, total taxable room revenues of \$149,508,494 are \$8,464,378 (6.0%) above prior year.

September 2022						
Segments	Available Rooms	Cash Occupied Rooms	Average Cash Rate		Increase (Decrease)	
			Current Year	Prior Year	\$	%
Hotels	455,409	246,830	\$170.66	\$146.02	\$24.64	16.9%
Motels	33,036	18,552	\$102.44	\$86.69	\$15.75	18.2%
28 Day	71,120	4,555	\$53.47	\$48.21	\$5.26	10.9%
RV Parks	44,583	13,111	\$53.28	\$37.07	\$16.21	43.7%
Timeshares	11,906	2,253	\$126.56	\$98.99	\$27.57	27.9%
Vacation Rentals	30,295	14,255	\$223.35	\$202.27	\$21.08	10.4%
Home Owner	15,799	3,282	\$365.21	\$347.34	\$24.63	7.1%
<b>Totals</b>	<b>662,148</b>	<b>302,838</b>	<b>\$163.90</b>	<b>\$139.27</b>	<b>\$24.63</b>	<b>17.7%</b>



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# Reno-Sparks Convention and Visitors Authority

## Combined Room Statistics

**September 2022**

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Taxable Room Revenues</b>	<b>\$49,633,932</b>	<b>\$37,397,906</b>	<b>\$12,236,026</b>	<b>32.7%</b>	<b>\$40,952,129</b>	<b>\$8,681,803</b>	<b>21.2%</b>
<b>Occupied Rooms - Cash</b>	<b>302,838</b>	<b>282,973</b>	<b>19,865</b>	<b>7.0%</b>	<b>294,049</b>	<b>8,789</b>	<b>3.0%</b>
<b>Average Rate - Cash</b>	<b>\$163.90</b>	<b>\$132.16</b>	<b>\$31.74</b>	<b>24.0%</b>	<b>\$139.27</b>	<b>\$24.63</b>	<b>17.7%</b>
<b>Occupied Rooms</b>							
Cash	302,838	282,973	19,865	7.0%	294,049	8,789	3.0%
Comp	80,337	66,316	14,021	21.1%	69,839	10,498	15.0%
28 Day	91,008	88,641	2,367	2.7%	97,153	(6,145)	-6.3%
<b>Total Occupied Rooms</b>	<b>474,183</b>	<b>437,930</b>	<b>36,253</b>	<b>8.3%</b>	<b>461,041</b>	<b>13,142</b>	<b>2.9%</b>
<b>Percentage of Occupancy</b>							
Cash	45.7%	43.2%	2.5	5.8%	43.8%	1.9	4.3%
Comp	12.1%	10.1%	2.0	19.8%	10.4%	1.7	16.3%
28 Day	13.7%	13.5%	0.2	1.5%	14.5%	(0.8)	-5.5%
<b>Total Percentage of Occupancy</b>	<b>71.6%</b>	<b>66.8%</b>	<b>4.8</b>	<b>7.2%</b>	<b>68.7%</b>	<b>2.9</b>	<b>4.2%</b>
<b>Market Segments</b>							
<b>Occupied Rooms - Cash</b>							
Hotels	246,830	228,675	18,155	7.9%	238,469	8,361	3.5%
Motels	18,552	20,387	(1,835)	-9.0%	21,412	(2,860)	-13.4%
28 Day Motels	4,555	5,676	(1,121)	-19.8%	4,592	(37)	-0.8%
R.V. Parks	13,111	14,034	(923)	-6.6%	14,639	(1,528)	-10.4%
Vacation Rentals	14,255	7,911	6,344	80.2%	8,241	6,014	73.0%
Timehares	2,253	1,806	447	24.7%	1,940	313	16.1%
Home Owner Rentals	3,282	4,484	(1,202)	0.0%	4,756	(1,474)	0.0%
<b>Total Occupied - Cash</b>	<b>302,838</b>	<b>282,973</b>	<b>19,865</b>	<b>7.0%</b>	<b>294,049</b>	<b>8,789</b>	<b>3.0%</b>
<b>Percentage of Occupancy - Cash</b>							
Hotels	54.2%	50.2%	4.0	8.0%	51.7%	2.5	4.8%
Motels	56.2%	47.6%	8.6	18.1%	60.4%	(4.2)	-7.0%
28 Day Motels	6.4%	7.7%	(1.3)	-16.9%	6.3%	0.1	1.6%
R.V. Parks	29.4%	32.5%	(3.1)	-9.5%	32.2%	(2.8)	-8.7%
Vacation Rentals	47.1%	39.4%	7.7	19.5%	31.6%	15.5	49.1%
Timeshares	18.9%	37.6%	(18.7)	-49.7%	16.7%	2.2	-18.8%
Home Owner Rentals	20.8%	28.7%	(7.9)	-27.5%	25.6%	(4.8)	-18.8%
<b>Total Occupancy Percentage - Cash</b>	<b>45.7%</b>	<b>43.2%</b>	<b>2.5</b>	<b>5.8%</b>	<b>43.8%</b>	<b>1.9</b>	<b>4.3%</b>
<b>Average Rates - Cash</b>							
Hotels	\$170.66	\$138.66	\$32.00	23.1%	\$146.02	\$24.64	16.9%
Motels	\$102.44	\$86.31	\$16.13	18.7%	\$86.69	\$15.75	18.2%
28 Day Motels	\$53.47	\$56.30	(\$2.83)	-5.0%	\$48.21	\$5.26	10.9%
R.V. Parks	\$53.28	\$38.66	\$14.62	37.8%	\$37.07	\$16.21	43.7%
Vacation Rentals	\$223.35	\$189.78	\$33.57	17.7%	\$202.27	\$21.08	10.4%
Timeshares	\$126.56	\$92.16	\$34.40	37.3%	\$98.99	\$27.57	27.9%
Home Owner Rentals	\$365.21	\$312.11	\$53.10	0.0%	\$347.35	\$17.86	5.1%
<b>Total Cash Average Rate</b>	<b>\$163.90</b>	<b>\$132.16</b>	<b>\$31.74</b>	<b>24.0%</b>	<b>\$139.27</b>	<b>\$24.63</b>	<b>17.7%</b>

**Reno-Sparks Convention and Visitors Authority**

**Combined Room Statistics**

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	302,838	282,973	19,865	7.0%	294,049	8,789	3.0%
Comp	80,337	66,316	14,021	21.1%	69,839	10,498	15.0%
28 Day	91,008	88,641	2,367	2.7%	97,153	(6,145)	-6.3%
<b>Total Occupied Rooms</b>	<b>474,183</b>	<b>437,930</b>	<b>36,253</b>	<b>8.3%</b>	<b>461,041</b>	<b>13,142</b>	<b>2.9%</b>
Vacant	187,965	217,250	(29,285)	-13.5%	209,717	(21,752)	-10.4%
Total Available Rooms	662,148	655,180	6,968	1.1%	670,758	(8,610)	-1.3%
<b>Percentage of Occupancy</b>							
Cash	45.7%	43.2%	2.5	5.8%	43.8%	1.9	4.3%
Comp	12.1%	10.1%	2.0	19.8%	10.4%	1.7	16.3%
28 Day	13.7%	13.5%	0.2	1.5%	14.5%	(0.8)	-5.5%
<b>Total Occupancy Percentage</b>	<b>71.6%</b>	<b>66.8%</b>	<b>4.8</b>	<b>7.2%</b>	<b>68.7%</b>	<b>2.9</b>	<b>4.2%</b>
Vacant	28.4%	33.2%	(4.8)	-14.5%	31.3%	(2.9)	-9.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$49,633,932</b>	<b>\$37,397,906</b>	<b>\$12,236,026</b>	<b>32.7%</b>	<b>\$40,952,129</b>	<b>\$8,681,803</b>	<b>21.2%</b>
Comp	\$11,841,949	\$9,481,843	\$2,360,106	24.9%	\$10,725,282	\$1,116,667	10.4%
28 Day	\$3,740,264	\$3,180,003	\$560,261	17.6%	\$3,837,520	(\$97,256)	-2.5%
Total Revenue	\$65,216,145	\$50,059,752	\$15,156,393	30.3%	\$55,514,931	\$9,701,214	17.5%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$163.90</b>	<b>\$132.16</b>	<b>\$31.74</b>	<b>24.0%</b>	<b>\$139.27</b>	<b>\$24.63</b>	<b>17.7%</b>
Comp	\$147.40	\$142.98	\$4.42	3.1%	\$153.57	(\$6.17)	-4.0%
28 Day	\$41.10	\$35.88	\$5.22	14.5%	\$39.50	\$1.60	4.1%

## Reno-Sparks Convention and Visitors Authority

### Hotel Statistics

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	246,830	228,675	18,155	7.9%	238,469	8,361	3.5%
Comp	80,136	66,086	14,050	21.3%	69,592	10,544	15.2%
28 Day	6,580	9,120	(2,540)	-27.9%	9,699	(3,119)	-32.2%
<b>Total Occupied Rooms</b>	<b>333,546</b>	<b>303,881</b>	<b>29,665</b>	<b>9.8%</b>	<b>317,760</b>	<b>15,786</b>	<b>5.0%</b>
Vacant	121,863	151,399	(29,536)	-19.5%	143,379	(21,516)	-15.0%
Total Available Rooms	455,409	455,280	129	0.0%	461,139	(5,730)	-1.2%
<b>Percentage of Occupancy</b>							
Cash	54.2%	50.2%	4.0	8.0%	51.7%	2.5	4.8%
Comp	17.6%	14.5%	3.1	21.4%	15.1%	2.5	16.6%
28 Day	1.4%	2.0%	(0.6)	-30.0%	2.1%	(0.7)	-33.3%
<b>Total Occupancy Percentage</b>	<b>73.2%</b>	<b>66.7%</b>	<b>6.5</b>	<b>9.7%</b>	<b>68.9%</b>	<b>4.3</b>	<b>6.2%</b>
Vacant	26.8%	33.3%	(6.5)	-19.5%	31.1%	(4.3)	-13.8%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$42,123,696</b>	<b>\$31,708,890</b>	<b>\$10,414,806</b>	<b>32.8%</b>	<b>\$34,820,965</b>	<b>\$7,302,731</b>	<b>21.0%</b>
Comp	\$11,826,099	\$9,466,394	\$2,359,705	24.9%	\$10,707,458	\$1,118,641	10.4%
28 Day	\$689,655	\$893,740	(\$204,085)	-22.8%	\$1,020,963	(\$331,308)	-32.5%
Total Revenue	\$54,639,450	\$42,069,023	\$12,570,427	29.9%	\$46,549,386	\$8,090,064	17.4%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$170.66</b>	<b>\$138.66</b>	<b>\$32.00</b>	<b>23.1%</b>	<b>\$146.02</b>	<b>\$24.64</b>	<b>16.9%</b>
Comp	\$147.58	\$143.24	\$4.34	3.0%	\$153.86	(\$6.28)	-4.1%
28 Day	\$104.81	\$98.00	\$6.81	6.9%	\$105.26	(\$0.45)	-0.4%

## Reno-Sparks Convention and Visitors Authority

### Motel Statistics

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	18,552	20,387	(1,835)	-9.0%	21,412	(2,860)	-13.4%
Comp	12	52	(40)	-77.0%	56	(44)	-78.6%
28 Day	4,143	1,479	2,664	180.1%	1,589	2,554	160.7%
<b>Total Occupied Rooms</b>	<b>22,707</b>	<b>21,918</b>	<b>789</b>	<b>3.6%</b>	<b>23,057</b>	<b>(350)</b>	<b>-1.5%</b>
Vacant	10,329	20,952	(10,623)	-50.7%	12,381	(2,052)	-16.6%
Total Available Rooms	33,036	42,870	(9,834)	-22.9%	35,438	(2,402)	-6.8%
<b>Percentage of Occupancy</b>							
Cash	56.2%	47.6%	8.6	18.1%	60.4%	(4.2)	-7.0%
Comp	0.0%	0.1%	(0.1)	-100.0%	0.2%	(0.2)	-100.0%
28 Day	12.5%	3.5%	9.0	257.1%	4.5%	8.0	177.8%
<b>Total Occupancy Percentage</b>	<b>68.7%</b>	<b>51.1%</b>	<b>17.6</b>	<b>34.4%</b>	<b>65.1%</b>	<b>3.6</b>	<b>5.5%</b>
Vacant	31.3%	48.9%	(17.6)	-36.0%	34.9%	(3.6)	-10.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$1,900,552</b>	<b>\$1,759,589</b>	<b>\$140,963</b>	<b>8.0%</b>	<b>\$1,856,155</b>	<b>\$44,397</b>	<b>2.4%</b>
Comp	\$1,500	\$3,321	(\$1,821)	-54.8%	\$3,831	(\$2,331)	-60.8%
28 Day	\$203,741	\$76,508	\$127,233	166.3%	\$88,273	\$115,468	130.8%
Total Revenue	\$2,105,793	\$1,839,418	\$266,375	14.5%	\$1,948,259	\$157,534	8.1%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$102.44</b>	<b>\$86.31</b>	<b>\$16.13</b>	<b>18.7%</b>	<b>\$86.69</b>	<b>\$15.75</b>	<b>18.2%</b>
Comp	\$125.00	\$63.69	\$61.31	96.3%	\$68.41	\$56.59	82.7%
28 Day	\$49.18	\$51.72	(\$2.54)	-4.9%	\$55.55	(\$6.37)	-11.5%

## Reno-Sparks Convention and Visitors Authority

### 28 Day Motel Statistics

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	4,555	5,676	(1,121)	-19.8%	4,592	(37)	-0.8%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	51,628	52,327	(699)	-1.3%	56,205	(4,577)	-8.1%
<b>Total Occupied Rooms</b>	<b>56,183</b>	<b>58,003</b>	<b>(1,820)</b>	<b>-3.1%</b>	<b>60,797</b>	<b>(4,614)</b>	<b>-7.6%</b>
Vacant	14,937	15,287	(350)	-2.3%	11,666	3,271	28.0%
Total Available Rooms	71,120	73,290	(2,170)	-3.0%	72,463	(1,343)	-1.9%
<b>Percentage of Occupancy</b>							
Cash	6.4%	7.7%	(1.3)	-16.9%	6.3%	0.1	1.6%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	72.6%	71.4%	1.2	1.7%	77.6%	(5.0)	-6.4%
<b>Total Occupancy Percentage</b>	<b>79.0%</b>	<b>79.1%</b>	<b>(0.1)</b>	<b>-0.1%</b>	<b>83.9%</b>	<b>(4.9)</b>	<b>-5.8%</b>
Vacant	21.0%	20.9%	0.1	0.5%	16.1%	4.9	30.4%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$243,535</b>	<b>\$319,562</b>	<b>(\$76,027)</b>	<b>-23.8%</b>	<b>\$221,369</b>	<b>\$22,166</b>	<b>10.0%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$1,565,444	\$1,172,592	\$392,852	33.5%	\$1,485,233	\$80,211	5.4%
Total Revenue	\$1,808,979	\$1,492,154	\$316,825	21.2%	\$1,706,602	\$102,377	6.0%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$53.47</b>	<b>\$56.30</b>	<b>(\$2.83)</b>	<b>-5.0%</b>	<b>\$48.21</b>	<b>\$5.26</b>	<b>10.9%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$30.32	\$22.41	\$7.91	35.3%	\$26.43	\$3.89	14.7%

## Reno-Sparks Convention and Visitors Authority

### RV Park Statistics

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	13,111	14,034	(923)	-6.6%	14,639	(1,528)	-10.4%
Comp	184	178	6	3.5%	191	(7)	-3.7%
28 Day	19,910	16,928	2,982	17.6%	20,193	(283)	-1.4%
<b>Total Occupied Rooms</b>	<b>33,205</b>	<b>31,140</b>	<b>2,065</b>	<b>6.6%</b>	<b>35,023</b>	<b>(1,818)</b>	<b>-5.2%</b>
Vacant	11,378	12,090	(712)	-5.9%	10,445	933	8.9%
Total Available Rooms	44,583	43,230	1,353	3.1%	45,468	(885)	-1.9%
<b>Percentage of Occupancy</b>							
Cash	29.4%	32.5%	(3.1)	-9.5%	32.2%	(2.8)	-8.7%
Comp	0.4%	0.4%	-	0.0%	0.4%	-	0.0%
28 Day	44.7%	39.2%	5.5	14.0%	44.4%	0.3	0.7%
<b>Total Occupancy Percentage</b>	<b>74.5%</b>	<b>72.0%</b>	<b>2.5</b>	<b>3.5%</b>	<b>77.0%</b>	<b>(2.5)</b>	<b>-3.2%</b>
Vacant	25.5%	28.0%	(2.5)	-8.9%	23.0%	2.5	10.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$698,577</b>	<b>\$542,609</b>	<b>\$155,968</b>	<b>28.7%</b>	<b>\$542,718</b>	<b>\$155,859</b>	<b>28.7%</b>
Comp	\$13,400	\$12,128	\$1,272	10.5%	\$13,993	(\$593)	-4.2%
28 Day	\$512,038	\$331,597	\$180,441	54.4%	\$423,043	\$88,995	21.0%
Total Revenue	\$1,224,015	\$886,334	\$337,681	38.1%	\$979,754	\$244,261	24.9%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$53.28</b>	<b>\$38.66</b>	<b>\$14.62</b>	<b>37.8%</b>	<b>\$37.07</b>	<b>\$16.21</b>	<b>43.7%</b>
Comp	\$72.83	\$68.21	\$4.62	6.8%	\$73.26	(\$0.43)	-0.6%
28 Day	\$25.72	\$19.59	\$6.13	31.3%	\$20.95	\$4.77	22.8%

## Reno-Sparks Convention and Visitors Authority

### Vacation Rental Statistics

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	14,255	7,911	6,344	80.2%	8,241	6,014	73.0%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	8,217	7,782	435	5.6%	8,359	(142)	-1.7%
<b>Total Occupied Rooms</b>	<b>22,472</b>	<b>15,694</b>	<b>6,778</b>	<b>43.2%</b>	<b>16,600</b>	<b>5,872</b>	<b>35.4%</b>
Vacant	7,823	4,376	3,447	78.8%	9,458	(1,635)	-17.3%
Total Available Rooms	30,295	20,070	10,225	50.9%	26,058	4,237	16.3%
<b>Percentage of Occupancy</b>							
Cash	47.1%	39.4%	7.7	19.5%	31.6%	15.5	49.1%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	27.1%	38.8%	(11.7)	-30.2%	32.1%	(5.0)	-15.6%
<b>Total Occupancy Percentage</b>	<b>74.2%</b>	<b>78.2%</b>	<b>(4.0)</b>	<b>-5.1%</b>	<b>63.7%</b>	<b>10.5</b>	<b>16.5%</b>
Vacant	25.8%	21.8%	4.0	18.3%	36.3%	(10.5)	-28.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$3,183,817</b>	<b>\$1,501,403</b>	<b>\$1,682,414</b>	<b>112.1%</b>	<b>\$1,666,913</b>	<b>\$1,516,904</b>	<b>91.0%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$692,828	\$584,837	\$107,991	18.5%	\$674,719	\$18,109	2.7%
Total Revenue	\$3,876,645	\$2,086,240	\$1,790,405	85.8%	\$2,341,632	\$1,535,013	65.6%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$223.35</b>	<b>\$189.78</b>	<b>\$33.57</b>	<b>17.7%</b>	<b>\$202.27</b>	<b>\$21.08</b>	<b>10.4%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$84.32	\$75.15	\$9.17	12.2%	\$80.72	\$3.60	4.5%



**Reno-Sparks Convention and Visitors Authority**

**Timeshare Statistics**

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	2,253	1,806	447	24.7%	1,940	313	16.1%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	<b>2,253</b>	<b>1,806</b>	<b>447</b>	<b>24.7%</b>	<b>1,940</b>	<b>313</b>	<b>16.1%</b>
Vacant	9,653	2,994	6,659	222.4%	9,695	(42)	-0.4%
Total Available Rooms	11,906	4,800	7,106	148.0%	11,635	271	2.3%
<b>Percentage of Occupancy</b>							
Cash	18.9%	37.6%	(18.7)	-49.7%	16.7%	2.2	13.2%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>18.9%</b>	<b>37.6%</b>	<b>(18.7)</b>	<b>-49.7%</b>	<b>16.7%</b>	<b>2.2</b>	<b>13.2%</b>
Vacant	81.1%	62.4%	18.7	30.0%	83.3%	(2.2)	-2.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$285,145</b>	<b>\$166,453</b>	<b>\$118,692</b>	<b>71.3%</b>	<b>\$192,036</b>	<b>\$93,109</b>	<b>48.5%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$285,145	\$166,453	\$118,692	71.3%	\$192,036	\$93,109	48.5%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$126.56</b>	<b>\$92.16</b>	<b>\$34.40</b>	<b>37.3%</b>	<b>\$98.99</b>	<b>\$27.57</b>	<b>27.9%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

**Reno-Sparks Convention and Visitors Authority**

**Home Owner Rental**

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	3,282	4,484	(1,202)	-26.8%	4,756	(1,474)	-31.0%
Comp	5	-	5	100.0%	-	5	100.0%
28 Day	530	1,004	(474)	-47.2%	1,108	(578)	-52.2%
<b>Total Occupied Rooms</b>	<b>3,817</b>	<b>5,487</b>	<b>(1,670)</b>	<b>-30.4%</b>	<b>5,864</b>	<b>(2,047)</b>	<b>-34.9%</b>
Vacant	11,982	10,153	1,829	18.0%	12,693	(711)	-5.6%
Total Available Rooms	15,799	15,640	159	1.0%	18,557	(2,758)	-14.9%
<b>Percentage of Occupancy</b>							
Cash	20.8%	28.7%	(7.9)	-27.5%	25.6%	(4.8)	-18.8%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	3.4%	6.4%	(3.0)	-46.9%	6.0%	(2.6)	-43.3%
<b>Total Occupancy Percentage</b>	<b>24.2%</b>	<b>35.1%</b>	<b>(10.9)</b>	<b>-31.1%</b>	<b>31.6%</b>	<b>(7.4)</b>	<b>-23.4%</b>
Vacant	75.8%	64.9%	10.9	16.8%	68.4%	7.4	10.8%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$1,198,610</b>	<b>\$1,399,399</b>	<b>(\$200,789)</b>	<b>-14.3%</b>	<b>\$1,651,973</b>	<b>(\$453,363)</b>	<b>-27.4%</b>
Comp	\$950	\$0	\$950	100.0%	\$0	\$950	100.0%
28 Day	\$76,558	\$120,730	(\$44,172)	-36.6%	\$145,289	(\$68,731)	-47.3%
Total Revenue	\$1,276,118	\$1,520,129	(\$244,011)	-16.1%	\$1,797,262	(\$521,144)	-29.0%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$365.21</b>	<b>\$312.11</b>	<b>\$53.10</b>	<b>17.0%</b>	<b>\$347.35</b>	<b>\$17.86</b>	<b>5.1%</b>
Comp	\$190.00	\$0.00	\$190.00	100.0%	\$0.00	\$190.00	100.0%
28 Day	\$144.45	\$120.29	\$24.16	20.1%	\$131.13	\$13.32	10.2%

# Reno-Sparks Convention and Visitors Authority

## Combined Room Statistics - Year To Date

**September 2022**

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Taxable Room Revenues</b>	<b>\$149,508,494</b>	<b>\$128,111,802</b>	<b>\$21,396,692</b>	<b>16.7%</b>	<b>\$141,044,116</b>	<b>\$8,464,378</b>	<b>6.0%</b>
<b>Occupied Rooms - Cash</b>	<b>912,992</b>	<b>891,227</b>	<b>21,765</b>	<b>2.4%</b>	<b>930,262</b>	<b>(17,270)</b>	<b>-1.9%</b>
<b>Average Rate - Cash</b>	<b>\$163.76</b>	<b>\$143.75</b>	<b>\$20.01</b>	<b>13.9%</b>	<b>\$151.62</b>	<b>\$12.14</b>	<b>8.0%</b>
<b>Occupied Rooms</b>							
Cash	912,992	891,227	21,765	2.4%	930,262	(17,270)	-1.9%
Comp	234,418	205,904	28,514	13.8%	216,842	17,576	8.1%
28 Day	279,148	278,271	877	0.3%	305,184	(26,036)	-8.5%
<b>Total Occupied Rooms</b>	<b>1,426,558</b>	<b>1,375,402</b>	<b>51,156</b>	<b>3.7%</b>	<b>1,452,288</b>	<b>(25,730)</b>	<b>-1.8%</b>
<b>Percentage of Occupancy</b>							
Cash	46.2%	44.8%	1.4	3.1%	46.5%	(0.3)	-0.6%
Comp	11.9%	10.4%	1.5	14.4%	10.8%	1.1	10.2%
28 Day	14.1%	14.0%	0.1	0.7%	15.2%	(1.1)	-7.2%
<b>Total Percentage of Occupancy</b>	<b>72.2%</b>	<b>69.2%</b>	<b>3.0</b>	<b>4.3%</b>	<b>72.6%</b>	<b>(0.4)</b>	<b>-0.6%</b>
<b>Market Segments</b>							
<b>Occupied Rooms - Cash</b>							
Hotels	742,718	721,326	21,392	3.0%	757,256	(14,538)	-1.9%
Motels	61,204	68,106	(6,902)	-10.1%	71,834	(10,630)	-14.8%
28 Day Motels	13,786	19,339	(5,553)	-28.7%	15,371	(1,585)	-10.3%
R.V. Parks	37,632	40,142	(2,510)	-6.3%	41,865	(4,233)	-10.1%
Vacation Rentals	47,250	31,348	15,902	50.7%	32,216	15,034	46.7%
Timeshares	7,120	6,483	637	9.8%	6,964	156	2.2%
Home Owner Rentals	3,282	4,484	(1,202)	-26.8%	4,756	(1,474)	-31.0%
<b>Total Occupied - Cash</b>	<b>912,992</b>	<b>891,227</b>	<b>21,765</b>	<b>2.4%</b>	<b>930,262</b>	<b>(17,270)</b>	<b>-1.9%</b>
<b>Percentage of Occupancy - Cash</b>							
Hotels	54.3%	51.7%	2.6	5.0%	54.4%	(0.1)	-0.2%
Motels	56.2%	50.8%	5.4	10.6%	64.3%	(8.1)	-12.6%
28 Day Motels	6.2%	8.3%	(2.1)	-25.3%	6.9%	(0.7)	-10.1%
R.V. Parks	28.5%	30.2%	(1.7)	-5.6%	30.5%	(2.0)	-6.6%
Vacation Rentals	50.8%	50.9%	(0.1)	-0.2%	39.2%	11.6	29.6%
Timeshares	19.5%	45.0%	(25.5)	-56.7%	19.3%	0.2	1.0%
Home Owner Rentals	20.8%	28.7%	(7.9)	-27.5%	25.6%	(4.8)	-18.8%
<b>Total Occupancy Percentage - Cash</b>	<b>46.2%</b>	<b>44.8%</b>	<b>1.4</b>	<b>3.1%</b>	<b>46.5%</b>	<b>(0.3)</b>	<b>-0.6%</b>
<b>Average Rates - Cash</b>							
Hotels	\$168.89	\$150.91	\$17.98	11.9%	\$158.95	\$9.94	6.3%
Motels	\$99.10	\$94.46	\$4.64	4.9%	\$96.70	\$2.40	2.5%
28 Day Motels	\$50.97	\$56.88	(\$5.91)	-10.4%	\$48.77	\$2.20	4.5%
R.V. Parks	\$55.15	\$42.32	\$12.83	30.3%	\$42.88	\$12.27	28.6%
Vacation Rental	\$276.77	\$254.44	\$22.33	8.8%	\$272.58	\$4.19	1.5%
Timeshares	\$133.25	\$100.46	\$32.79	32.6%	\$107.91	\$25.34	23.5%
Home Owner Rentals	\$365.21	\$312.11	\$53.10	17.0%	\$347.35	\$17.86	5.1%
<b>Total Cash Average Rate</b>	<b>\$163.76</b>	<b>\$143.75</b>	<b>\$20.01</b>	<b>13.9%</b>	<b>\$151.62</b>	<b>\$12.14</b>	<b>8.0%</b>

**Reno-Sparks Convention and Visitors Authority**

**Combined Room Statistics - Year To Date**

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	912,992	891,227	21,765	2.4%	930,262	(17,270)	-1.9%
Comp	234,418	205,904	28,514	13.8%	216,842	17,576	8.1%
28 Day	279,148	278,271	877	0.3%	305,184	(26,036)	-8.5%
<b>Total Occupied Rooms</b>	<b>1,426,558</b>	<b>1,375,402</b>	<b>51,156</b>	<b>3.7%</b>	<b>1,452,288</b>	<b>(25,730)</b>	<b>-1.8%</b>
Vacant	548,662	612,396	(63,734)	-10.4%	549,126	(464)	-0.1%
Total Available Rooms	1,975,220	1,987,798	(12,578)	-0.6%	2,001,414	(26,194)	-1.3%
<b>Percentage of Occupancy</b>							
Cash	46.2%	44.8%	1.4	3.1%	46.5%	(0.3)	-0.6%
Comp	11.9%	10.4%	1.5	14.4%	10.8%	1.1	10.2%
28 Day	14.1%	14.0%	0.1	0.7%	15.2%	(1.1)	-7.2%
<b>Total Occupancy Percentage</b>	<b>72.2%</b>	<b>69.2%</b>	<b>3.0</b>	<b>4.3%</b>	<b>72.6%</b>	<b>(0.4)</b>	<b>-0.6%</b>
Vacant	27.8%	30.8%	(3.0)	-9.7%	27.4%	0.4	1.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$149,508,494</b>	<b>\$128,111,802</b>	<b>\$21,396,692</b>	<b>16.7%</b>	<b>\$141,044,116</b>	<b>\$8,464,378</b>	<b>6.0%</b>
Comp	\$35,925,722	\$30,068,332	\$5,857,390	19.5%	\$34,010,725	\$1,914,997	5.6%
28 Day	\$11,256,622	\$9,973,560	\$1,283,062	12.9%	\$12,144,385	(\$887,763)	-7.3%
Total Revenue	\$196,690,838	\$168,153,695	\$28,537,143	17.0%	\$187,199,226	\$9,491,612	5.1%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$163.76</b>	<b>\$143.75</b>	<b>\$20.01</b>	<b>13.9%</b>	<b>\$151.62</b>	<b>\$12.14</b>	<b>8.0%</b>
Comp	\$153.25	\$146.03	\$7.22	4.9%	\$156.85	(\$3.60)	-2.3%
28 Day	\$40.32	\$35.84	\$4.48	12.5%	\$39.79	\$0.53	1.3%

## Reno-Sparks Convention and Visitors Authority

### Hotel Statistics - Year To Date

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	742,718	721,326	21,392	3.0%	757,256	(14,538)	-1.9%
Comp	233,859	205,241	28,618	13.9%	216,130	17,729	8.2%
28 Day	20,406	31,194	(10,788)	-34.6%	33,174	(12,768)	-38.5%
<b>Total Occupied Rooms</b>	<b>996,983</b>	<b>957,761</b>	<b>39,222</b>	<b>4.1%</b>	<b>1,006,560</b>	<b>(9,577)</b>	<b>-1.0%</b>
Vacant	370,536	438,431	(67,895)	-15.5%	384,581	(14,045)	-3.7%
Total Available Rooms	1,367,519	1,396,192	(28,673)	-2.1%	1,391,141	(23,622)	-1.7%
<b>Percentage of Occupancy</b>							
Cash	54.3%	51.7%	2.6	5.0%	54.4%	(0.1)	-0.2%
Comp	17.1%	14.7%	2.4	16.3%	15.5%	1.6	10.3%
28 Day	1.5%	2.2%	(0.7)	-31.8%	2.4%	(0.9)	-37.5%
<b>Total Occupancy Percentage</b>	<b>72.9%</b>	<b>68.6%</b>	<b>4.3</b>	<b>6.3%</b>	<b>72.4%</b>	<b>0.5</b>	<b>0.7%</b>
Vacant	27.1%	31.4%	(4.3)	-13.7%	27.6%	(0.5)	-1.8%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$125,440,339</b>	<b>\$108,852,909</b>	<b>\$16,587,430</b>	<b>15.2%</b>	<b>\$120,367,982</b>	<b>\$5,072,357</b>	<b>4.2%</b>
Comp	\$35,882,720	\$30,025,106	\$5,857,614	19.5%	\$33,960,853	\$1,921,867	5.7%
28 Day	\$2,134,923	\$2,911,583	(\$776,660)	-26.7%	\$3,313,742	(\$1,178,819)	-35.6%
Total Revenue	\$163,457,982	\$141,789,597	\$21,668,385	15.3%	\$157,642,577	\$5,815,405	3.7%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$168.89</b>	<b>\$150.91</b>	<b>\$17.98</b>	<b>11.9%</b>	<b>\$158.95</b>	<b>\$9.94</b>	<b>6.3%</b>
Comp	\$153.44	\$146.29	\$7.15	4.9%	\$157.13	(\$3.69)	-2.3%
28 Day	\$104.62	\$93.34	\$11.28	12.1%	\$99.89	\$4.73	4.7%

## Reno-Sparks Convention and Visitors Authority

### Motel Statistics - Year To Date

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	61,204	68,106	(6,902)	-10.1%	71,834	(10,630)	-14.8%
Comp	82	101	(19)	-19.2%	109	(27)	-24.8%
28 Day	12,851	5,556	7,295	131.3%	5,968	6,883	115.3%
<b>Total Occupied Rooms</b>	<b>74,137</b>	<b>73,763</b>	<b>374</b>	<b>0.5%</b>	<b>77,911</b>	<b>(3,774)</b>	<b>-4.8%</b>
Vacant	34,750	60,433	(25,683)	-42.5%	33,834	916	2.7%
Total Available Rooms	108,887	134,196	(25,309)	-18.9%	111,745	(2,858)	-2.6%
<b>Percentage of Occupancy</b>							
Cash	56.2%	50.8%	5.4	10.6%	64.3%	(8.1)	-12.6%
Comp	0.1%	0.1%	-	0.0%	0.1%	-	0.0%
28 Day	11.8%	4.1%	7.7	187.8%	5.3%	6.5	122.6%
<b>Total Occupancy Percentage</b>	<b>68.1%</b>	<b>55.0%</b>	<b>13.1</b>	<b>23.8%</b>	<b>69.7%</b>	<b>(1.6)</b>	<b>-2.3%</b>
Vacant	31.9%	45.0%	(13.1)	-29.1%	30.3%	1.6	5.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$6,065,386</b>	<b>\$6,432,954</b>	<b>(\$367,568)</b>	<b>-5.7%</b>	<b>\$6,946,380</b>	<b>(\$880,994)</b>	<b>-12.7%</b>
Comp	\$10,273	\$8,673	\$1,600	18.5%	\$10,006	\$267	2.7%
28 Day	\$641,905	\$373,017	\$268,888	72.1%	\$420,764	\$221,141	52.6%
Total Revenue	\$6,717,564	\$6,814,644	(\$97,080)	-1.4%	\$7,377,150	(\$659,586)	-8.9%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$99.10</b>	<b>\$94.46</b>	<b>\$4.64</b>	<b>4.9%</b>	<b>\$96.70</b>	<b>\$2.40</b>	<b>2.5%</b>
Comp	\$125.28	\$85.46	\$39.82	46.6%	\$91.80	\$33.48	36.5%
28 Day	\$49.95	\$67.14	(\$17.19)	-25.6%	\$70.50	(\$20.55)	-29.1%

**Reno-Sparks Convention and Visitors Authority**

**28 Day Motel Statistics - Year To Date**

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	13,786	19,339	(5,553)	-28.7%	15,371	(1,585)	-10.3%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	162,386	161,855	531	0.3%	174,622	(12,236)	-7.0%
<b>Total Occupied Rooms</b>	<b>176,172</b>	<b>181,194</b>	<b>(5,022)</b>	<b>-2.8%</b>	<b>189,993</b>	<b>(13,821)</b>	<b>-7.3%</b>
Vacant	45,141	51,808	(6,667)	-12.9%	34,273	10,868	31.7%
Total Available Rooms	221,313	233,002	(11,689)	-5.0%	224,266	(2,953)	-1.3%
<b>Percentage of Occupancy</b>							
Cash	6.2%	8.3%	(2.1)	-25.3%	6.9%	(0.7)	-10.1%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	73.4%	69.5%	3.9	5.6%	77.9%	(4.5)	-5.8%
<b>Total Occupancy Percentage</b>	<b>79.6%</b>	<b>77.8%</b>	<b>1.8</b>	<b>2.3%</b>	<b>84.7%</b>	<b>(5.1)</b>	<b>-6.0%</b>
Vacant	20.4%	22.2%	(1.8)	-8.1%	15.3%	5.1	33.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$702,724</b>	<b>\$1,100,062</b>	<b>(\$397,338)</b>	<b>-36.1%</b>	<b>\$749,693</b>	<b>(\$46,969)</b>	<b>-6.3%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$4,656,656	\$3,491,589	\$1,165,067	33.4%	\$4,619,917	\$36,739	0.8%
Total Revenue	\$5,359,380	\$4,591,651	\$767,729	16.7%	\$5,369,610	(\$10,230)	-0.2%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$50.97</b>	<b>\$56.88</b>	<b>(\$5.91)</b>	<b>-10.4%</b>	<b>\$48.77</b>	<b>\$2.20</b>	<b>4.5%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$28.68	\$21.57	\$7.11	33.0%	\$26.46	\$2.22	8.4%

**Reno-Sparks Convention and Visitors Authority**

**RV Park Statistics - Year To Date**

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	37,632	40,142	(2,510)	-6.3%	41,865	(4,233)	-10.1%
Comp	472	561	(89)	-15.9%	603	(131)	-21.7%
28 Day	59,457	54,098	5,359	9.9%	63,927	(4,470)	-7.0%
<b>Total Occupied Rooms</b>	<b>97,561</b>	<b>94,801</b>	<b>2,760</b>	<b>2.9%</b>	<b>106,395</b>	<b>(8,834)</b>	<b>-8.3%</b>
Vacant	34,473	38,019	(3,546)	-9.3%	30,999	3,474	11.2%
Total Available Rooms	132,034	132,820	(786)	-0.6%	137,394	(5,360)	-3.9%
<b>Percentage of Occupancy</b>							
Cash	28.5%	30.2%	(1.7)	-5.6%	30.5%	(2.0)	-6.6%
Comp	0.4%	0.4%	-	0.0%	0.4%	-	0.0%
28 Day	45.0%	40.7%	4.3	10.6%	46.5%	(1.5)	-3.2%
<b>Total Occupancy Percentage</b>	<b>73.9%</b>	<b>71.4%</b>	<b>2.5</b>	<b>3.5%</b>	<b>77.4%</b>	<b>(3.5)</b>	<b>-4.5%</b>
Vacant	26.1%	28.6%	(2.5)	-8.7%	22.6%	3.5	15.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$2,075,302</b>	<b>\$1,698,854</b>	<b>\$376,448</b>	<b>22.2%</b>	<b>\$1,795,257</b>	<b>\$280,045</b>	<b>15.6%</b>
Comp	\$31,779	\$34,554	(\$2,775)	-8.0%	\$39,866	(\$8,087)	-20.3%
28 Day	\$1,464,150	\$1,096,021	\$368,129	33.6%	\$1,359,787	\$104,363	7.7%
Total Revenue	\$3,571,231	\$2,829,428	\$741,803	26.2%	\$3,194,910	\$376,321	11.8%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$55.15</b>	<b>\$42.32</b>	<b>\$12.83</b>	<b>30.3%</b>	<b>\$42.88</b>	<b>\$12.27</b>	<b>28.6%</b>
Comp	\$67.33	\$61.55	\$5.78	9.4%	\$66.11	\$1.22	1.8%
28 Day	\$24.63	\$20.26	\$4.37	21.6%	\$21.27	\$3.36	15.8%



## Reno-Sparks Convention and Visitors Authority

### Vacation Rental Statistics - Year To Date

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	47,250	31,348	15,902	50.7%	32,216	15,034	46.7%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	23,518	24,564	(1,046)	-4.3%	26,385	(2,867)	-10.9%
<b>Total Occupied Rooms</b>	<b>70,768</b>	<b>55,913</b>	<b>14,855</b>	<b>26.6%</b>	<b>58,601</b>	<b>12,167</b>	<b>20.8%</b>
Vacant	22,307	5,635	16,672	295.8%	23,548	(1,241)	-5.3%
Total Available Rooms	93,075	61,548	31,527	51.2%	82,149	10,926	13.3%
<b>Percentage of Occupancy</b>							
Cash	50.8%	50.9%	(0.1)	-0.2%	39.2%	11.6	29.6%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	25.3%	39.9%	(14.6)	-36.6%	32.1%	(6.8)	-21.2%
<b>Total Occupancy Percentage</b>	<b>76.0%</b>	<b>90.8%</b>	<b>(14.8)</b>	<b>-16.3%</b>	<b>71.3%</b>	<b>4.7</b>	<b>6.6%</b>
Vacant	24.0%	9.2%	14.8	160.9%	28.7%	(4.7)	-16.4%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$13,077,421</b>	<b>\$7,976,277</b>	<b>\$5,101,144</b>	<b>64.0%</b>	<b>\$8,781,344</b>	<b>\$4,296,077</b>	<b>48.9%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$2,282,430	\$1,980,621	\$301,809	15.2%	\$2,284,886	(\$2,456)	-0.1%
Total Revenue	\$15,359,851	\$9,956,898	\$5,402,953	54.3%	\$11,066,230	\$4,293,621	38.8%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$276.77</b>	<b>\$254.44</b>	<b>\$22.33</b>	<b>8.8%</b>	<b>\$272.58</b>	<b>\$4.19</b>	<b>1.5%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$97.05	\$80.63	\$16.42	20.4%	\$86.60	\$10.45	12.1%

**Reno-Sparks Convention and Visitors Authority**

**Timeshare Statistics - Year To Date**

**September 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	7,120	6,483	637	9.8%	6,964	156	2.2%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	<b>7,120</b>	<b>6,483</b>	<b>637</b>	<b>9.8%</b>	<b>6,964</b>	<b>156</b>	<b>2.2%</b>
Vacant	29,473	7,917	21,556	272.3%	29,198	275	0.9%
Total Available Rooms	36,593	14,400	22,193	154.1%	36,162	431	1.2%
<b>Percentage of Occupancy</b>							
Cash	19.5%	45.0%	(25.5)	-56.7%	19.3%	0.2	1.0%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>19.5%</b>	<b>45.0%</b>	<b>(25.5)</b>	<b>-56.7%</b>	<b>19.3%</b>	<b>0.2</b>	<b>1.0%</b>
Vacant	80.5%	55.0%	25.5	46.4%	80.7%	(0.2)	-0.2%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$948,712</b>	<b>\$651,348</b>	<b>\$297,364</b>	<b>45.7%</b>	<b>\$751,487</b>	<b>\$197,225</b>	<b>26.2%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$948,712	\$651,348	\$297,364	45.7%	\$751,487	\$197,225	26.2%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$133.25</b>	<b>\$100.46</b>	<b>\$32.79</b>	<b>32.6%</b>	<b>\$107.91</b>	<b>\$25.34</b>	<b>23.5%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

## Reno-Sparks Convention and Visitors Authority

### Home Owner Rentals - Year To Date

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	3,282	4,484	(1,202)	-26.8%	4,756	(1,474)	-31.0%
Comp	5	-	5	100.0%	-	5	100.0%
28 Day	530	1,004	(474)	-47.2%	1,108	(578)	-52.2%
<b>Total Occupied Rooms</b>	<b>3,817</b>	<b>5,487</b>	<b>(1,670)</b>	<b>-30.4%</b>	<b>5,864</b>	<b>(2,047)</b>	<b>-34.9%</b>
Vacant	11,982	10,153	1,829	18.0%	12,693	(711)	-5.6%
Total Available Rooms	15,799	15,640	159	1.0%	18,557	(2,758)	-14.9%
<b>Percentage of Occupancy</b>							
Cash	20.8%	28.7%	(7.9)	-27.5%	25.6%	(4.8)	-18.8%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	3.4%	6.4%	(3.0)	-46.9%	0.0%	3.4	100.0%
<b>Total Occupancy Percentage</b>	<b>24.2%</b>	<b>35.1%</b>	<b>(10.9)</b>	<b>-31.1%</b>	<b>0.0%</b>	<b>24.2</b>	<b>100.0%</b>
Vacant	75.8%	64.9%	10.9	16.8%	0.0%	75.8	100.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	0.0%	100.0	100.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$1,198,610</b>	<b>\$1,399,399</b>	<b>(\$200,789)</b>	<b>-14.3%</b>	<b>\$1,651,973</b>	<b>(\$453,363)</b>	<b>-27.4%</b>
Comp	\$950	\$0	\$950	100.0%	\$0	\$950	100.0%
28 Day	\$76,558	\$120,730	(\$44,172)	-36.6%	\$145,289	(\$68,731)	-47.3%
Total Revenue	\$1,276,118	\$1,520,129	(\$244,011)	-16.1%	\$1,797,262	(\$521,144)	-29.0%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$365.21</b>	<b>\$312.11</b>	<b>\$53.10</b>	<b>17.0%</b>	<b>\$347.35</b>	<b>\$17.86</b>	<b>5.1%</b>
Comp	\$190.00	\$0.00	\$190.00	100.0%	\$0.00	\$190.00	100.0%
28 Day	\$144.45	\$120.29	\$24.16	20.1%	\$131.13	\$13.32	10.2%

**Reno-Sparks Convention and Visitors Authority  
Taxable Revenue by District  
September 2022**

Current Month Actual September 2022	Last Year Actual September 2021			Tax District	Year To Date Actual July - September 2022	Last Year - Year To Date Actual July - September 2021		
	Amount	Increase (Decrease) Amount      % Percent				Amount	Increase (Decrease) Amount      % Percent	
\$24,293,851	\$20,342,378	\$3,951,473	19.4%	Reno B	\$68,041,542	\$65,398,029	\$2,643,513	4.0%
\$11,416,564	\$10,247,379	\$1,169,186	11.4%	Reno D	\$33,441,882	\$33,409,738	\$32,143	0.1%
\$1,124,088	\$927,973	\$196,115	21.1%	Reno E	\$3,536,926	\$2,972,294	\$564,632	19.0%
<b>\$36,834,503</b>	<b>\$31,517,731</b>	<b>\$5,316,774</b>	<b>16.9%</b>	<b>Total Reno</b>	<b>\$105,020,350</b>	<b>\$101,780,061</b>	<b>\$3,240,288</b>	<b>3.2%</b>
<hr/>								
\$100,044	\$158,364	(\$58,320)	-36.8%	Washoe A	\$300,163	\$283,421	\$16,742	5.9%
\$6,547,036	\$3,871,413	\$2,675,623	69.1%	Washoe B	\$25,780,431	\$20,293,549	\$5,486,881	27.0%
<b>\$6,647,080</b>	<b>\$4,029,777</b>	<b>\$2,617,303</b>	<b>64.9%</b>	<b>Total Washoe Co.</b>	<b>\$26,080,593</b>	<b>\$20,576,970</b>	<b>\$5,503,623</b>	<b>26.7%</b>
<hr/>								
<b>\$6,152,349</b>	<b>\$5,404,620</b>	<b>\$747,729</b>	<b>13.8%</b>	<b>Sparks</b>	<b>\$18,407,552</b>	<b>\$18,687,083</b>	<b>(\$279,532)</b>	<b>-1.5%</b>
<hr/>								
<b>\$49,633,932</b>	<b>\$40,952,129</b>	<b>\$8,681,803</b>	<b>21.2%</b>	<b>Total Taxable Revenue</b>	<b>\$149,508,494</b>	<b>\$141,044,116</b>	<b>\$8,464,378</b>	<b>6.0%</b>

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority  
Taxable Occupied Rooms by District  
September 2022**

Current Month Actual September 2022	Last Year Actual September 2021			Tax District	Year To Date Actual July - September 2022	Last Year - Year To Date Actual July - September 2021		
	Amount	Increase (Decrease) Amount      % Percent				Amount	Increase (Decrease) Amount      % Percent	
153,754	144,554	9,200	6.4%	Reno B	438,404	443,547	(5,143)	-1.2%
76,921	81,337	(4,416)	-5.4%	Reno D	244,529	258,001	(13,472)	-5.2%
6,680	6,394	286	4.5%	Reno E	21,442	20,468	974	4.8%
<b>237,355</b>	<b>232,285</b>	<b>5,070</b>	<b>2.2%</b>	<b>Total Reno</b>	<b>704,375</b>	<b>722,016</b>	<b>(17,641)</b>	<b>-2.4%</b>
1,746	1,864	(118)	-6.3%	Washoe A	5,413	5,524	(111)	-2.0%
18,567	14,034	4,533	32.3%	Washoe B	59,971	52,718	7,253	13.8%
<b>20,313</b>	<b>15,898</b>	<b>4,415</b>	<b>27.8%</b>	<b>Total Washoe Co.</b>	<b>65,384</b>	<b>58,242</b>	<b>7,142</b>	<b>12.3%</b>
<b>45,170</b>	<b>45,866</b>	<b>(696)</b>	<b>-1.5%</b>	<b>Sparks</b>	<b>143,233</b>	<b>150,004</b>	<b>(6,771)</b>	<b>-4.5%</b>
<b>302,838</b>	<b>294,049</b>	<b>8,789</b>	<b>3.0%</b>	<b>Total Taxable Rooms</b>	<b>912,992</b>	<b>930,262</b>	<b>(17,270)</b>	<b>-1.9%</b>

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority  
Average Daily Rate by District  
September 2022**

Current Month Actual September 2022	Last Year Actual September 2021			Tax District	Year To Date Actual July - September 2022	Last Year - Year To Date Actual July - September 2021		
	Amount	Increase (Decrease) Amount      % Percent				Amount	Increase (Decrease) Amount      % Percent	
\$158.00	\$140.73	\$17.28	12.3%	Reno B	\$155.20	\$147.44	\$7.76	5.3%
\$148.42	\$125.99	\$22.43	17.8%	Reno D	\$136.76	\$129.49	\$7.27	5.6%
\$168.28	\$145.13	\$23.14	15.9%	Reno E	\$164.95	\$145.22	\$19.74	13.6%
<b>\$155.19</b>	<b>\$135.69</b>	<b>\$19.50</b>	<b>14.4%</b>	<b>Total Reno</b>	<b>\$149.10</b>	<b>\$140.97</b>	<b>\$8.13</b>	<b>5.8%</b>
<hr/>								
\$57.30	\$84.96	-\$27.66	-32.6%	Washoe A	\$55.45	\$51.31	\$4.14	8.1%
\$352.62	\$275.86	\$76.76	27.8%	Washoe B	\$429.88	\$384.95	\$44.94	11.7%
<b>\$327.23</b>	<b>\$253.48</b>	<b>\$73.76</b>	<b>29.1%</b>	<b>Total Washoe Co.</b>	<b>\$398.88</b>	<b>\$353.30</b>	<b>\$45.58</b>	<b>12.9%</b>
<hr/>								
<b>\$136.20</b>	<b>\$117.84</b>	<b>\$18.37</b>	<b>15.6%</b>	<b>Sparks</b>	<b>\$128.51</b>	<b>\$124.58</b>	<b>\$3.94</b>	<b>3.2%</b>
<hr/>								
<b>\$163.90</b>	<b>\$139.27</b>	<b>\$24.63</b>	<b>17.7%</b>	<b>Total Average Daily Rate</b>	<b>\$163.76</b>	<b>\$151.62</b>	<b>\$12.14</b>	<b>8.0%</b>

<u>Tax District</u>	<u>Location</u>
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village