

# RENO-SPARKS CONVENTION & VISITORS AUTHORITY

## November 2022 Room Statistics Compared to the Prior Year

Taxable room revenues for the month of November 2022 are \$28,627,024 and are below November of the prior year by \$78,535 (-0.3%). Cash occupied room nights of 222,200 are below prior year by 10,719 (-4.6%). Comp occupied room nights of 60,985 are below prior year by 243 (-0.4%), and 28-day occupied room nights of 92,658 are below prior year by 2,726 (-2.9%). Total occupied rooms for the month of November 2022 (Cash, Comp, 28-day) are 13,688 (-3.5%) below the prior year.

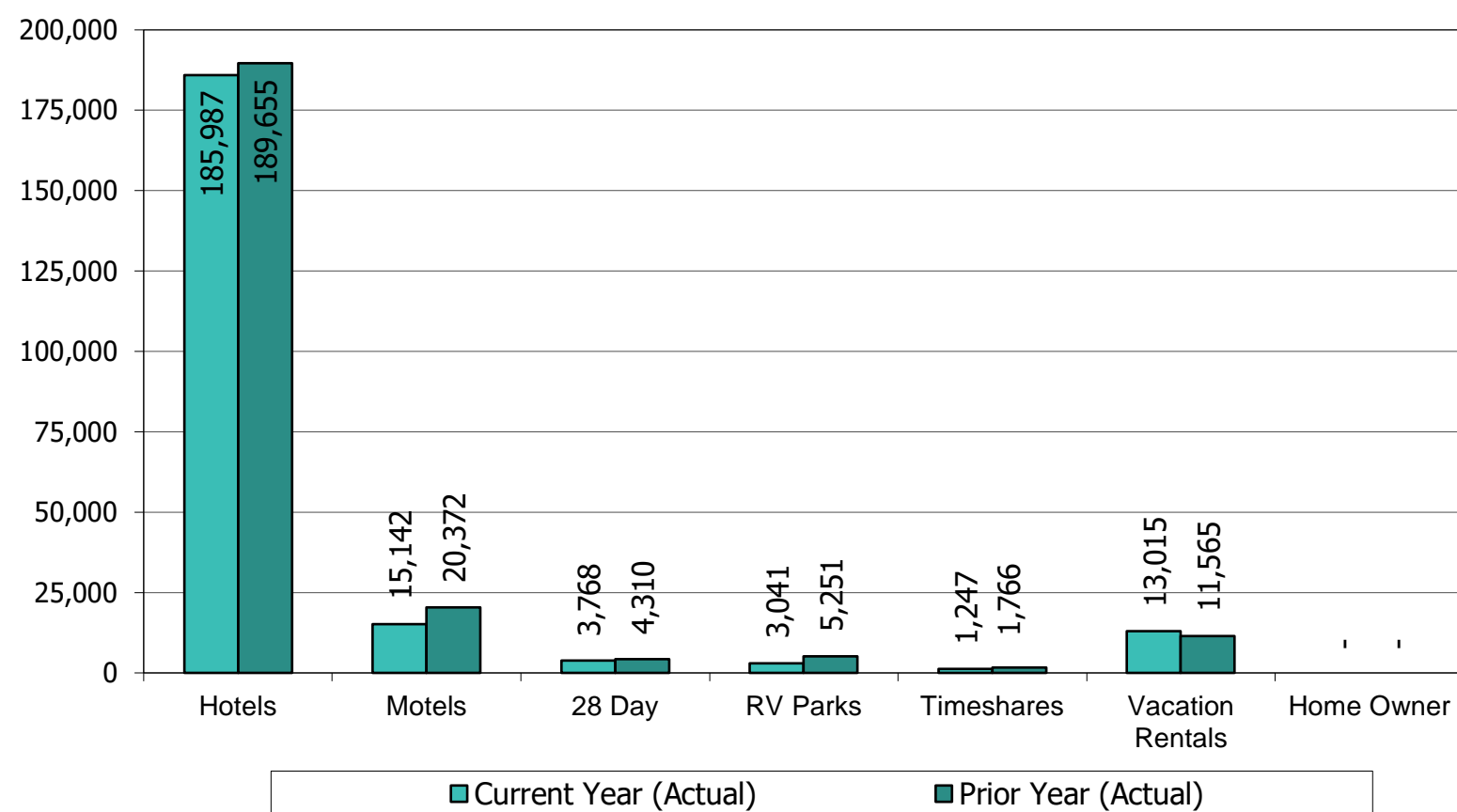
Overall, the Washoe County occupancy percentage of 59.1% for the month is 2.5% below the 60.6% level of the prior year. There were 6,562 (-1.0%) less available rooms for the month compared to the prior year.

Overall cash average rates for November 2022 of \$128.83 increased \$5.59 (4.5%), compared to \$123.24 for the prior year.

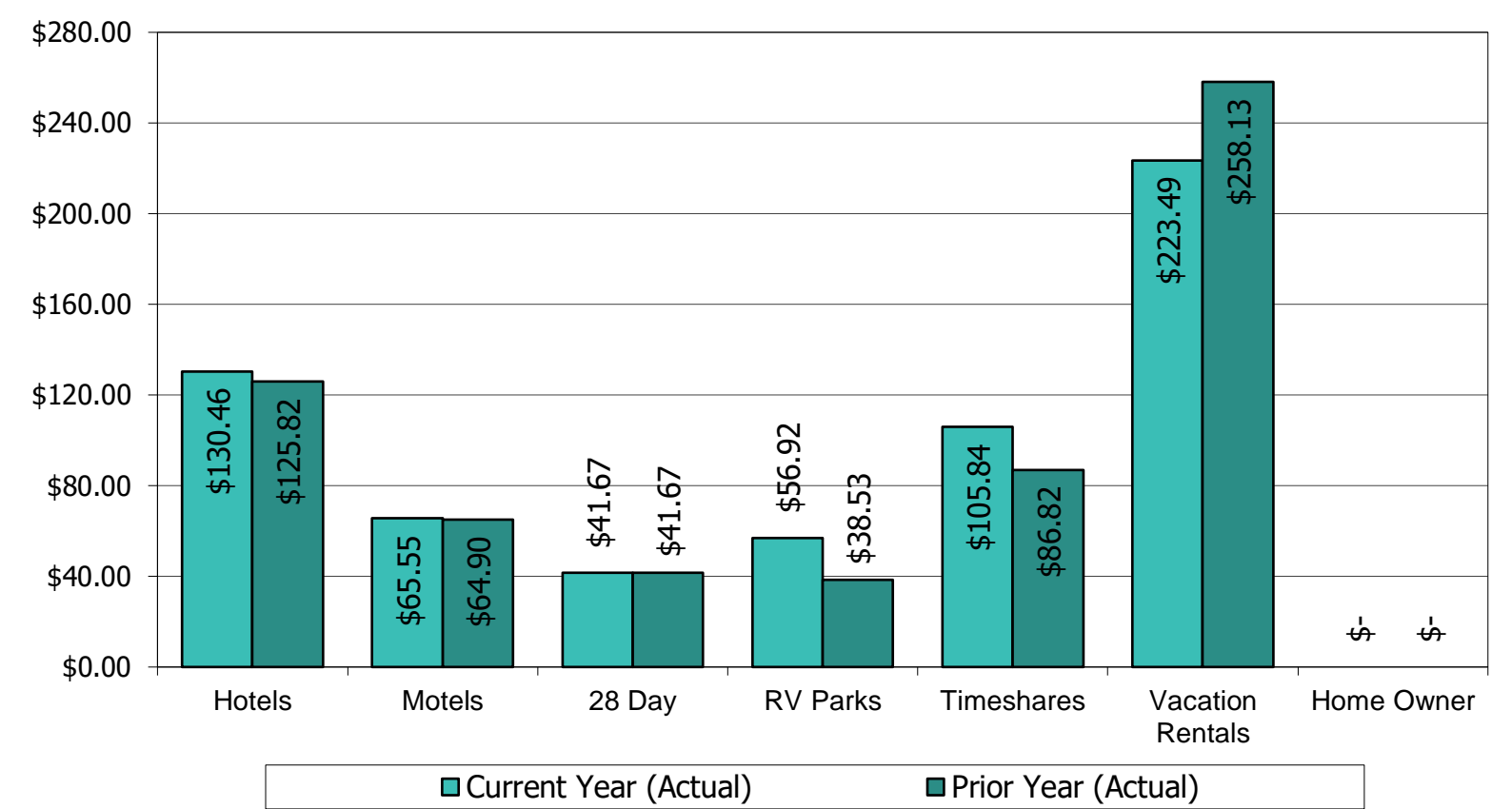
Year-to-date cash occupied room nights of 1,404,401 are 28,105 (-2.0%) below prior year. Cash average rates year-to-date of \$153.62 are \$10.52 (7.4%) above the prior year. Year-to-date, total taxable room revenues of \$215,738,512 are \$10,753,172 (5.2%) above prior year.

November 2022						
Segments	Available Rooms	Cash Occupied Rooms	Average Cash Rate		Increase (Decrease)	
			Current Year	Prior Year	\$	%
Hotels	443,096	185,987	\$ 130.46	\$ 125.82	\$ 4.64	3.68%
Motels	34,343	15,142	\$ 65.55	\$ 64.90	\$ 0.65	1.01%
28 Day	73,339	3,768	\$ 41.67	\$ 41.67	\$ 0.00	0.01%
RV Parks	42,330	3,041	\$ 56.92	\$ 38.53	\$ 18.39	47.72%
Timeshares	11,899	1,247	\$ 105.84	\$ 86.82	\$ 19.02	21.91%
Vacation Rentals	31,200	13,015	\$ 223.49	\$ 258.13	\$ (34.64)	(13.42%)
Home Owner	-	-	\$ -	\$ -	\$ -	-
Totals	636,207	222,200	\$ 128.83	\$ 123.24	\$ 5.59	4.54%

**CASH OCCUPIED ROOM NIGHTS**



**AVERAGE CASH RATES**



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# Reno-Sparks Convention and Visitors Authority

## Combined Room Statistics

**November 2022**

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Taxable Room Revenues</b>	<b>\$28,627,024</b>	<b>\$25,921,798</b>	<b>\$2,705,226</b>	<b>10.4%</b>	<b>\$28,705,559</b>	<b>(\$78,535)</b>	<b>(0.3%)</b>
<b>Occupied Rooms - Cash</b>	<b>222,200</b>	<b>221,255</b>	<b>945</b>	<b>0.4%</b>	<b>232,919</b>	<b>(10,719)</b>	<b>(4.6%)</b>
<b>Average Rate - Cash</b>	<b>\$128.83</b>	<b>\$117.16</b>	<b>\$11.67</b>	<b>10.0%</b>	<b>\$123.24</b>	<b>\$5.59</b>	<b>4.5%</b>
<b>Occupied Rooms</b>							
Cash	222,200	221,255	945	0.4%	232,919	(10,719)	(4.6%)
Comp	60,985	58,141	2,844	4.9%	61,228	(243)	(0.4%)
28 Day	92,658	87,095	5,563	6.4%	95,384	(2,726)	(2.9%)
<b>Total Occupied Rooms</b>	<b>375,843</b>	<b>366,491</b>	<b>9,352</b>	<b>2.6%</b>	<b>389,531</b>	<b>(13,688)</b>	<b>(3.5%)</b>
<b>Percentage of Occupancy</b>							
Cash	34.9%	34.6%	0.3	0.9%	36.2%	(1.3)	(3.6%)
Comp	9.6%	9.1%	0.5	5.5%	9.5%	0.1	1.1%
28 Day	14.6%	13.6%	1.0	7.4%	14.8%	(0.2)	(1.4%)
<b>Total Percentage of Occupancy</b>	<b>59.1%</b>	<b>57.3%</b>	<b>1.8</b>	<b>3.1%</b>	<b>60.6%</b>	<b>(1.5)</b>	<b>(2.5%)</b>
<b>Market Segments</b>							
<b>Occupied Rooms - Cash</b>							
Hotels	185,987	180,100	5,887	3.3%	189,655	(3,668)	(1.9%)
Motels	15,142	19,477	(4,335)	(22.3%)	20,372	(5,230)	(25.7%)
28 Day Motels	3,768	4,013	(245)	(6.1%)	4,310	(542)	(12.6%)
R.V. Parks	3,041	4,931	(1,890)	(38.3%)	5,251	(2,210)	(42.1%)
Vacation Rentals	13,015	11,090	1,925	17.4%	11,565	1,450	12.5%
Timehares	1,247	1,644	(397)	(24.2%)	1,766	(519)	(29.4%)
Home Owner Rentals	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied - Cash</b>	<b>222,200</b>	<b>221,255</b>	<b>945</b>	<b>0.4%</b>	<b>232,919</b>	<b>(10,719)</b>	<b>(4.6%)</b>
<b>Percentage of Occupancy - Cash</b>							
Hotels	42.0%	39.6%	2.4	6.1%	42.2%	(0.2)	(0.5%)
Motels	44.1%	45.4%	(1.3)	(2.9%)	56.0%	(11.9)	(21.3%)
28 Day Motels	5.1%	5.5%	(0.4)	(7.3%)	6.0%	(0.9)	(15.0%)
R.V. Parks	7.2%	11.4%	(4.2)	(36.8%)	12.1%	(4.9)	(40.5%)
Vacation Rentals	41.7%	55.3%	(13.6)	(24.6%)	38.8%	2.9	7.5%
Timeshares	10.5%	34.3%	(23.8)	(69.4%)	15.6%	(5.1)	
Home Owner Rentals	0.0%	0.0%	0.0	0.0%	0.0%	0.0	0.0%
<b>Total Occupancy Percentage - Cash</b>	<b>34.9%</b>	<b>34.6%</b>	<b>0.3</b>	<b>0.9%</b>	<b>36.2%</b>	<b>(1.3)</b>	<b>(3.6%)</b>
<b>Average Rates - Cash</b>							
Hotels	\$130.46	\$119.48	\$10.98	9.2%	\$125.82	\$4.64	3.7%
Motels	\$65.55	\$65.15	\$0.40	0.6%	\$64.90	\$0.65	1.0%
28 Day Motels	\$41.67	\$38.79	\$2.88	7.4%	\$41.67	\$0.00	0.0%
R.V. Parks	\$56.92	\$36.64	\$20.28	55.3%	\$38.53	\$18.39	47.7%
Vacation Rentals	\$223.49	\$240.32	(\$16.83)	(7.0%)	\$258.13	(\$34.64)	(13.4%)
Timeshares	\$105.84	\$80.83	\$25.01	30.9%	\$86.82	\$19.02	21.9%
Home Owner Rentals	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
<b>Total Cash Average Rate</b>	<b>\$128.83</b>	<b>\$117.16</b>	<b>\$11.67</b>	<b>10.0%</b>	<b>\$123.24</b>	<b>\$5.59</b>	<b>4.5%</b>

## Reno-Sparks Convention and Visitors Authority

### Combined Room Statistics

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	222,200	221,255	945	0.4%	232,919	(10,719)	(4.6%)
Comp	60,985	58,141	2,844	4.9%	61,228	(243)	(0.4%)
28 Day	92,658	87,095	5,563	6.4%	95,384	(2,726)	(2.9%)
<b>Total Occupied Rooms</b>	<b>375,843</b>	<b>366,491</b>	<b>9,352</b>	<b>2.6%</b>	<b>389,531</b>	<b>(13,688)</b>	<b>(3.5%)</b>
Vacant	260,364	273,049	(12,685)	(4.6%)	253,238	7,126	2.8%
Total Available Rooms	636,207	639,540	(3,333)	(0.5%)	642,769	(6,562)	(1.0%)
<b>Percentage of Occupancy</b>							
Cash	34.9%	34.6%	0.3	0.9%	36.2%	(1.3)	(3.6%)
Comp	9.6%	9.1%	0.5	5.5%	9.5%	0.1	1.1%
28 Day	14.6%	13.6%	1.0	7.4%	14.8%	(0.2)	(1.4%)
<b>Total Occupancy Percentage</b>	<b>59.1%</b>	<b>57.3%</b>	<b>1.8</b>	<b>3.1%</b>	<b>60.6%</b>	<b>(1.5)</b>	<b>(2.5%)</b>
Vacant	40.9%	42.7%	(1.8)	(4.2%)	39.4%	1.5	3.8%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$28,627,024</b>	<b>\$25,921,798</b>	<b>\$2,705,226</b>	<b>10.4%</b>	<b>\$28,705,559</b>	<b>(\$78,535)</b>	<b>(0.3%)</b>
Comp	\$8,266,932	\$6,809,217	\$1,457,715	21.4%	\$7,702,161	\$564,771	7.3%
28 Day	\$3,568,868	\$3,050,257	\$518,611	17.0%	\$3,712,381	(\$143,513)	(3.9%)
Total Revenue	\$40,462,824	\$35,781,273	\$4,681,551	13.1%	\$40,120,101	\$342,723	0.9%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$128.83</b>	<b>\$117.16</b>	<b>\$11.67</b>	<b>10.0%</b>	<b>\$123.24</b>	<b>\$5.59</b>	<b>4.5%</b>
Comp	\$135.56	\$117.12	\$18.44	15.7%	\$125.79	\$9.77	7.8%
28 Day	\$38.52	\$35.02	\$3.50	10.0%	\$38.92	(\$0.40)	(1.0%)

## Reno-Sparks Convention and Visitors Authority

### Hotel Statistics

#### November 2022

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	185,987	180,100	5,887	3.3%	189,655	(3,668)	(1.9%)
Comp	60,875	58,008	2,867	4.9%	61,085	(210)	(0.3%)
28 Day	6,201	8,112	(1,911)	(23.6%)	8,627	(2,426)	(28.1%)
<b>Total Occupied Rooms</b>	<b>253,063</b>	<b>246,220</b>	<b>6,843</b>	<b>2.8%</b>	<b>259,367</b>	<b>(6,304)</b>	<b>(2.4%)</b>
Vacant	190,033	209,060	(19,027)	(9.1%)	190,421	(388)	(0.2%)
Total Available Rooms	443,096	455,280	(12,184)	(2.7%)	449,788	(6,692)	(1.5%)
<b>Percentage of Occupancy</b>							
Cash	42.0%	39.6%	2.4	6.1%	42.2%	(0.2)	(0.5%)
Comp	13.7%	12.7%	1.0	7.9%	13.6%	0.1	0.7%
28 Day	1.4%	1.8%	(0.4)	(22.2%)	1.9%	(0.5)	(26.3%)
<b>Total Occupancy Percentage</b>	<b>57.1%</b>	<b>54.1%</b>	<b>3.0</b>	<b>5.5%</b>	<b>57.7%</b>	<b>(0.6)</b>	<b>(1.0%)</b>
Vacant	42.9%	45.9%	(3.0)	(6.5%)	42.3%	0.6	1.4%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$24,263,696</b>	<b>\$21,518,584</b>	<b>\$2,745,112</b>	<b>12.8%</b>	<b>\$23,862,950</b>	<b>\$400,746</b>	<b>1.7%</b>
Comp	\$8,260,106	\$6,800,312	\$1,459,794	21.5%	\$7,691,887	\$568,219	7.4%
28 Day	\$682,242	\$738,693	(\$56,451)	(7.6%)	\$843,839	(\$161,597)	(19.2%)
Total Revenue	\$33,206,044	\$29,057,588	\$4,148,456	14.3%	\$32,398,676	\$807,368	2.5%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$130.46</b>	<b>\$119.48</b>	<b>\$10.98</b>	<b>9.2%</b>	<b>\$125.82</b>	<b>\$4.64</b>	<b>3.7%</b>
Comp	\$135.69	\$117.23	\$18.46	15.7%	\$125.92	\$9.77	7.8%
28 Day	\$110.02	\$91.06	\$18.96	20.8%	\$97.81	\$12.21	12.5%

## Reno-Sparks Convention and Visitors Authority

### Motel Statistics

#### November 2022

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	15,142	19,477	(4,335)	(22.3%)	20,372	(5,230)	(25.7%)
Comp	15	20	(5)	(23.3%)	21	(6)	(28.6%)
28 Day	3,510	2,190	1,320	60.3%	2,352	1,158	49.2%
<b>Total Occupied Rooms</b>	<b>18,667</b>	<b>21,687</b>	<b>(3,020)</b>	<b>(13.9%)</b>	<b>22,745</b>	<b>(4,078)</b>	<b>(17.9%)</b>
Vacant	15,676	21,183	(5,507)	(26.0%)	13,631	2,045	15.0%
Total Available Rooms	34,343	42,870	(8,527)	(19.9%)	36,376	(2,033)	(5.6%)
<b>Percentage of Occupancy</b>							
Cash	44.1%	45.4%	(1.3)	(2.9%)	56.0%	(11.9)	(21.3%)
Comp	0.0%	0.0%	-	0.0%	0.1%	(0.1)	(100.0%)
28 Day	10.2%	5.1%	5.1	100.0%	6.5%	3.7	56.9%
<b>Total Occupancy Percentage</b>	<b>54.4%</b>	<b>50.6%</b>	<b>3.8</b>	<b>7.5%</b>	<b>62.5%</b>	<b>(8.1)</b>	<b>(13.0%)</b>
Vacant	45.6%	49.4%	(3.8)	(7.7%)	37.5%	8.1	21.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$992,585</b>	<b>\$1,268,853</b>	<b>(\$276,268)</b>	<b>(21.8%)</b>	<b>\$1,322,091</b>	<b>(\$329,506)</b>	<b>(24.9%)</b>
Comp	\$1,843	\$2,275	(\$432)	(19.0%)	\$2,625	(\$782)	(29.8%)
28 Day	\$152,711	\$96,936	\$55,775	57.5%	\$111,840	\$40,871	36.5%
Total Revenue	\$1,147,139	\$1,368,065	(\$220,926)	(16.1%)	\$1,436,556	(\$289,417)	(20.1%)
<b>Average Rates</b>							
<b>Cash</b>	<b>\$65.55</b>	<b>\$65.15</b>	<b>\$0.40</b>	<b>0.6%</b>	<b>\$64.90</b>	<b>\$0.65</b>	<b>1.0%</b>
Comp	\$122.87	\$116.38	\$6.49	5.6%	\$125.00	(\$2.13)	(1.7%)
28 Day	\$43.51	\$44.27	(\$0.76)	(1.7%)	\$47.55	(\$4.04)	(8.5%)

## Reno-Sparks Convention and Visitors Authority

### 28 Day Motel Statistics

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	3,768	4,013	(245)	(6.1%)	4,310	(542)	(12.6%)
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	51,415	49,002	2,413	4.9%	52,634	(1,219)	(2.3%)
<b>Total Occupied Rooms</b>	<b>55,183</b>	<b>53,015</b>	<b>2,168</b>	<b>4.1%</b>	<b>56,944</b>	<b>(1,761)</b>	<b>(3.1%)</b>
Vacant	18,156	20,275	(2,119)	(10.5%)	15,218	2,938	19.3%
Total Available Rooms	73,339	73,290	49	0.1%	72,162	1,177	1.6%
<b>Percentage of Occupancy</b>							
Cash	5.1%	5.5%	(0.4)	(7.3%)	6.0%	(0.9)	(15.0%)
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	70.1%	66.9%	3.2	4.8%	72.9%	(2.8)	(3.8%)
<b>Total Occupancy Percentage</b>	<b>75.2%</b>	<b>72.3%</b>	<b>2.9</b>	<b>4.0%</b>	<b>78.9%</b>	<b>(3.7)</b>	<b>(4.7%)</b>
Vacant	24.8%	27.7%	(2.9)	(10.5%)	21.1%	3.7	17.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$157,022</b>	<b>\$155,668</b>	<b>\$1,354</b>	<b>0.9%</b>	<b>\$179,599</b>	<b>(\$22,577)</b>	<b>(12.6%)</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$1,449,233	\$1,087,430	\$361,803	33.3%	\$1,418,918	\$30,315	2.1%
Total Revenue	\$1,606,255	\$1,243,099	\$363,156	29.2%	\$1,598,517	\$7,738	0.5%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$41.67</b>	<b>\$38.79</b>	<b>\$2.88</b>	<b>7.4%</b>	<b>\$41.67</b>	<b>\$0.00</b>	<b>0.0%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$28.19	\$22.19	\$6.00	27.0%	\$26.96	\$1.23	4.6%

**Reno-Sparks Convention and Visitors Authority**

**RV Park Statistics**

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	3,041	4,931	(1,890)	(38.3%)	5,251	(2,210)	(42.1%)
Comp	95	114	(19)	(16.4%)	122	(27)	(22.1%)
28 Day	22,402	19,206	3,196	16.6%	22,549	(147)	(0.7%)
<b>Total Occupied Rooms</b>	<b>25,538</b>	<b>24,250</b>	<b>1,288</b>	<b>5.3%</b>	<b>27,922</b>	<b>(2,384)</b>	<b>(8.5%)</b>
Vacant	16,792	18,980	(2,188)	(11.5%)	15,368	1,424	9.3%
Total Available Rooms	42,330	43,230	(900)	(2.1%)	43,290	(960)	(2.2%)
<b>Percentage of Occupancy</b>							
Cash	7.2%	11.4%	(4.2)	(36.8%)	12.1%	(4.9)	(40.5%)
Comp	0.2%	0.3%	(0.1)	(33.3%)	0.3%	(0.1)	(33.3%)
28 Day	52.9%	44.4%	8.5	19.1%	52.1%	0.8	1.5%
<b>Total Occupancy Percentage</b>	<b>60.3%</b>	<b>56.1%</b>	<b>4.2</b>	<b>7.5%</b>	<b>64.5%</b>	<b>(4.2)</b>	<b>(6.5%)</b>
Vacant	39.7%	43.9%	(4.2)	(9.6%)	35.5%	4.2	11.8%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$173,082</b>	<b>\$180,653</b>	<b>(\$7,571)</b>	<b>(4.2%)</b>	<b>\$202,313</b>	<b>(\$29,231)</b>	<b>(14.4%)</b>
Comp	\$4,983	\$6,630	(\$1,647)	(24.8%)	\$7,649	(\$2,666)	(34.9%)
28 Day	\$577,365	\$450,408	\$126,957	28.2%	\$557,002	\$20,363	3.7%
Total Revenue	\$755,430	\$637,691	\$117,739	18.5%	\$766,964	(\$11,534)	(1.5%)
<b>Average Rates</b>							
<b>Cash</b>	<b>\$56.92</b>	<b>\$36.64</b>	<b>\$20.28</b>	<b>55.3%</b>	<b>\$38.53</b>	<b>\$18.39</b>	<b>47.7%</b>
Comp	\$52.45	\$58.37	(\$5.92)	(10.1%)	\$62.70	(\$10.25)	(16.3%)
28 Day	\$25.77	\$23.45	\$2.32	9.9%	\$24.70	\$1.07	4.3%

## Reno-Sparks Convention and Visitors Authority

### Vacation Rental Statistics

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	13,015	11,090	1,925	17.4%	11,565	1,450	12.5%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	9,130	8,586	544	6.3%	9,222	(92)	(1.0%)
<b>Total Occupied Rooms</b>	<b>22,145</b>	<b>19,676</b>	<b>2,469</b>	<b>12.5%</b>	<b>20,787</b>	<b>1,358</b>	<b>6.5%</b>
Vacant	9,055	394	8,661	2196.5%	9,051	4	0.0%
Total Available Rooms	31,200	20,070	11,130	55.5%	29,838	1,362	4.6%
<b>Percentage of Occupancy</b>							
Cash	41.7%	55.3%	(13.6)	(24.6%)	38.8%	2.9	7.5%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	29.3%	42.8%	(13.5)	(31.5%)	30.9%	(1.6)	(5.2%)
<b>Total Occupancy Percentage</b>	<b>71.0%</b>	<b>98.0%</b>	<b>(27.0)</b>	<b>(27.6%)</b>	<b>69.7%</b>	<b>1.3</b>	<b>1.9%</b>
Vacant	29.0%	2.0%	27.0	1350.0%	30.3%	(1.3)	(4.3%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$2,908,659</b>	<b>\$2,665,144</b>	<b>\$243,515</b>	<b>9.1%</b>	<b>\$2,985,284</b>	<b>(\$76,625)</b>	<b>(2.6%)</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$707,317	\$676,790	\$30,527	4.5%	\$780,782	(\$73,465)	(9.4%)
Total Revenue	\$3,615,976	\$3,341,934	\$274,042	8.2%	\$3,766,066	(\$150,090)	(4.0%)
<b>Average Rates</b>							
<b>Cash</b>	<b>\$223.49</b>	<b>\$240.32</b>	<b>(\$16.83)</b>	<b>(7.0%)</b>	<b>\$258.13</b>	<b>(\$34.64)</b>	<b>(13.4%)</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$77.47	\$78.83	(\$1.36)	(1.7%)	\$84.67	(\$7.20)	(8.5%)



## Reno-Sparks Convention and Visitors Authority

### Timeshare Statistics

#### November 2022

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	1,247	1,644	(397)	(24.2%)	1,766	(519)	(29.4%)
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	<b>1,247</b>	<b>1,644</b>	<b>(397)</b>	<b>(24.2%)</b>	<b>1,766</b>	<b>(519)</b>	<b>(29.4%)</b>
Vacant	10,652	3,156	7,496	237.5%	9,549	1,103	11.6%
Total Available Rooms	11,899	4,800	7,099	147.9%	11,315	584	5.2%
<b>Percentage of Occupancy</b>							
Cash	10.5%	34.3%	(23.8)	(69.4%)	15.6%	(5.1)	(32.7%)
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>10.5%</b>	<b>34.3%</b>	<b>(23.8)</b>	<b>(69.4%)</b>	<b>15.6%</b>	<b>(5.1)</b>	<b>(32.7%)</b>
Vacant	89.5%	65.7%	23.8	36.2%	84.4%	5.1	6.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$131,980</b>	<b>\$132,895</b>	<b>(\$915)</b>	<b>(0.7%)</b>	<b>\$153,322</b>	<b>(\$21,342)</b>	<b>(13.9%)</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$131,980	\$132,895	(\$915)	(0.7%)	\$153,322	(\$21,342)	(13.9%)
<b>Average Rates</b>							
<b>Cash</b>	<b>\$105.84</b>	<b>\$80.83</b>	<b>\$25.01</b>	<b>30.9%</b>	<b>\$86.82</b>	<b>\$19.02</b>	<b>21.9%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

**Reno-Sparks Convention and Visitors Authority**

**Home Owner Rental**

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	-	-	-	0.0%	-	-	0.0%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	-	-	-	<b>0.0%</b>	-	-	<b>0.0%</b>
Vacant	-	-	-	0.0%	-	-	0.0%
Total Available Rooms	-	-	-	0.0%	-	-	0.0%
<b>Percentage of Occupancy</b>							
Cash	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>0.0%</b>	<b>0.0%</b>	-	<b>0.0%</b>	<b>0.0%</b>	-	<b>0.0%</b>
Vacant	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total (must equal 100.0%)	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0.0%</b>	<b>\$0</b>	<b>\$0</b>	<b>0.0%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.0%</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.0%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

# Reno-Sparks Convention and Visitors Authority

## Combined Room Statistics - Year To Date

**November 2022**

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Taxable Room Revenues</b>	<b>\$215,738,512</b>	<b>\$186,228,619</b>	<b>\$29,509,893</b>	<b>15.8%</b>	<b>\$204,985,340</b>	<b>\$10,753,172</b>	<b>5.2%</b>
<b>Occupied Rooms - Cash</b>	<b>1,404,401</b>	<b>1,371,642</b>	<b>32,759</b>	<b>2.4%</b>	<b>1,432,506</b>	<b>(28,105)</b>	<b>(2.0%)</b>
<b>Average Rate - Cash</b>	<b>\$153.62</b>	<b>\$135.77</b>	<b>\$17.85</b>	<b>13.1%</b>	<b>\$143.10</b>	<b>\$10.52</b>	<b>7.4%</b>
<b>Occupied Rooms</b>							
Cash	1,404,401	1,371,642	32,759	2.4%	1,432,506	(28,105)	(2.0%)
Comp	371,257	326,149	45,108	13.8%	343,473	27,784	8.1%
28 Day	469,625	457,110	12,515	2.7%	501,035	(31,410)	(6.3%)
<b>Total Occupied Rooms</b>	<b>2,245,283</b>	<b>2,154,900</b>	<b>90,383</b>	<b>4.2%</b>	<b>2,277,014</b>	<b>(31,731)</b>	<b>(1.4%)</b>
<b>Percentage of Occupancy</b>							
Cash	43.0%	41.7%	1.3	3.1%	43.3%	(0.3)	(0.7%)
Comp	11.4%	9.9%	1.5	15.2%	10.4%	1.0	9.6%
28 Day	14.4%	13.9%	0.5	3.6%	15.1%	(0.7)	(4.6%)
<b>Total Percentage of Occupancy</b>	<b>68.7%</b>	<b>65.5%</b>	<b>3.2</b>	<b>4.9%</b>	<b>68.8%</b>	<b>(0.1)</b>	<b>(0.1%)</b>
<b>Market Segments</b>							
<b>Occupied Rooms - Cash</b>							
Hotels	1,152,186	1,114,728	37,458	3.4%	1,169,349	(17,163)	(1.5%)
Motels	93,357	107,684	(14,327)	(13.3%)	113,134	(19,777)	(17.5%)
28 Day Motels	22,006	28,962	(6,956)	(24.0%)	24,444	(2,438)	(10.0%)
R.V. Parks	49,610	53,950	(4,340)	(8.0%)	56,502	(6,892)	(12.2%)
Vacation Rentals	73,246	51,825	21,421	41.3%	53,570	19,676	36.7%
Timeshares	10,541	10,009	532	5.3%	10,751	(210)	(2.0%)
Home Owner Rentals	3,455	4,484	(1,029)	(22.9%)	4,756	(1,301)	(27.4%)
<b>Total Occupied - Cash</b>	<b>1,404,401</b>	<b>1,371,642</b>	<b>32,759</b>	<b>2.4%</b>	<b>1,432,506</b>	<b>(28,105)</b>	<b>(2.0%)</b>
<b>Percentage of Occupancy - Cash</b>							
Hotels	50.9%	48.0%	2.9	6.0%	50.7%	0.2	0.4%
Motels	52.1%	48.6%	3.5	7.2%	60.8%	(8.7)	(14.3%)
28 Day Motels	5.9%	7.6%	(1.7)	(22.4%)	6.6%	(0.7)	(10.6%)
R.V. Parks	22.7%	24.4%	(1.7)	(7.0%)	24.7%	(2.0)	(8.1%)
Vacation Rentals	47.2%	50.6%	(3.4)	(6.7%)	38.7%	8.5	22.0%
Timeshares	17.4%	41.7%	(24.3)	(58.3%)	18.0%	(0.6)	(3.3%)
Home Owner Rentals	20.1%	28.7%	(8.6)	(30.0%)	25.6%	(5.5)	(21.5%)
<b>Total Occupancy Percentage - Cash</b>	<b>43.0%</b>	<b>41.7%</b>	<b>1.3</b>	<b>3.1%</b>	<b>43.3%</b>	<b>(0.3)</b>	<b>(0.7%)</b>
<b>Average Rates - Cash</b>							
Hotels	\$158.13	\$141.83	\$16.30	11.5%	\$149.39	\$8.74	5.9%
Motels	\$89.05	\$85.58	\$3.47	4.1%	\$86.99	\$2.06	2.4%
28 Day Motels	\$48.06	\$52.71	(\$4.65)	(8.8%)	\$46.65	\$1.41	3.0%
R.V. Parks	\$54.11	\$41.70	\$12.41	29.8%	\$42.55	\$11.56	27.2%
Vacation Rental	\$257.98	\$247.15	\$10.83	4.4%	\$264.97	(\$6.99)	(2.6%)
Timeshares	\$123.20	\$92.56	\$30.64	33.1%	\$99.42	\$23.78	23.9%
Home Owner Rentals	\$374.19	\$312.11	\$62.08	19.9%	\$347.35	\$26.84	7.7%
<b>Total Cash Average Rate</b>	<b>\$153.62</b>	<b>\$135.77</b>	<b>\$17.85</b>	<b>13.1%</b>	<b>\$143.10</b>	<b>\$10.52</b>	<b>7.4%</b>

**Reno-Sparks Convention and Visitors Authority**

**Combined Room Statistics - Year To Date**

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	1,404,401	1,371,642	32,759	2.4%	1,432,506	(28,105)	(2.0%)
Comp	371,257	326,149	45,108	13.8%	343,473	27,784	8.1%
28 Day	469,625	457,110	12,515	2.7%	501,035	(31,410)	(6.3%)
<b>Total Occupied Rooms</b>	<b>2,245,283</b>	<b>2,154,900</b>	<b>90,383</b>	<b>4.2%</b>	<b>2,277,014</b>	<b>(31,731)</b>	<b>(1.4%)</b>
Vacant	1,020,797	1,133,136	(112,339)	(9.9%)	1,031,609	(10,812)	(1.0%)
Total Available Rooms	3,266,080	3,288,036	(21,956)	(0.7%)	3,308,623	(42,543)	(1.3%)
<b>Percentage of Occupancy</b>							
Cash	43.0%	41.7%	1.3	3.1%	43.3%	(0.3)	(0.7%)
Comp	11.4%	9.9%	1.5	15.2%	10.4%	1.0	9.6%
28 Day	14.4%	13.9%	0.5	3.6%	15.1%	(0.7)	(4.6%)
<b>Total Occupancy Percentage</b>	<b>68.7%</b>	<b>65.5%</b>	<b>3.2</b>	<b>4.9%</b>	<b>68.8%</b>	<b>(0.1)</b>	<b>(0.1%)</b>
Vacant	31.3%	34.5%	(3.2)	(9.3%)	31.2%	0.1	0.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$215,738,512</b>	<b>\$186,228,619</b>	<b>\$29,509,893</b>	<b>15.8%</b>	<b>\$204,985,340</b>	<b>\$10,753,172</b>	<b>5.2%</b>
Comp	\$54,218,660	\$44,692,763	\$9,525,897	21.3%	\$50,552,770	\$3,665,890	7.3%
28 Day	\$18,653,101	\$16,117,177	\$2,535,924	15.7%	\$19,783,042	(\$1,129,941)	(5.7%)
Total Revenue	\$288,610,273	\$247,038,559	\$41,571,714	16.8%	\$275,321,152	\$13,289,121	4.8%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$153.62</b>	<b>\$135.77</b>	<b>\$17.85</b>	<b>13.1%</b>	<b>\$143.10</b>	<b>\$10.52</b>	<b>7.4%</b>
Comp	\$146.04	\$137.03	\$9.01	6.6%	\$147.18	(\$1.14)	(0.8%)
28 Day	\$39.72	\$35.26	\$4.46	12.6%	\$39.48	\$0.24	0.6%

## Reno-Sparks Convention and Visitors Authority

### Hotel Statistics - Year To Date

#### November 2022

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	1,152,186	1,114,728	37,458	3.4%	1,169,349	(17,163)	(1.5%)
Comp	370,374	325,153	45,221	13.9%	342,403	27,971	8.2%
28 Day	33,448	48,215	(14,767)	(30.6%)	51,276	(17,828)	(34.8%)
<b>Total Occupied Rooms</b>	<b>1,556,008</b>	<b>1,488,096</b>	<b>67,912</b>	<b>4.6%</b>	<b>1,563,028</b>	<b>(7,020)</b>	<b>(0.4%)</b>
Vacant	708,470	833,832	(125,362)	(15.0%)	743,664	(35,194)	(4.7%)
Total Available Rooms	2,264,478	2,321,928	(57,450)	(2.5%)	2,306,692	(42,214)	(1.8%)
<b>Percentage of Occupancy</b>							
Cash	50.9%	48.0%	2.9	6.0%	50.7%	0.2	0.4%
Comp	16.4%	14.0%	2.4	17.1%	14.8%	1.6	10.8%
28 Day	1.5%	2.1%	(0.6)	(28.6%)	2.2%	(0.7)	(31.8%)
<b>Total Occupancy Percentage</b>	<b>68.7%</b>	<b>64.1%</b>	<b>4.6</b>	<b>7.2%</b>	<b>67.8%</b>	<b>0.9</b>	<b>1.3%</b>
Vacant	31.3%	35.9%	(4.6)	(12.8%)	32.2%	(0.9)	(2.8%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$182,195,459</b>	<b>\$158,101,449</b>	<b>\$24,094,010</b>	<b>15.2%</b>	<b>\$174,683,596</b>	<b>\$7,511,863</b>	<b>4.3%</b>
Comp	\$54,156,225	\$44,626,548	\$9,529,677	21.4%	\$50,476,377	\$3,679,848	7.3%
28 Day	\$3,661,371	\$4,508,361	(\$846,990)	(18.8%)	\$5,137,747	(\$1,476,376)	(28.7%)
Total Revenue	\$240,013,055	\$207,236,358	\$32,776,697	15.8%	\$230,297,720	\$9,715,335	4.2%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$158.13</b>	<b>\$141.83</b>	<b>\$16.30</b>	<b>11.5%</b>	<b>\$149.39</b>	<b>\$8.74</b>	<b>5.9%</b>
Comp	\$146.22	\$137.25	\$8.97	6.5%	\$147.42	(\$1.20)	(0.8%)
28 Day	\$109.46	\$93.50	\$15.96	17.1%	\$100.20	\$9.26	9.2%

## Reno-Sparks Convention and Visitors Authority

### Motel Statistics - Year To Date

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	93,357	107,684	(14,327)	(13.3%)	113,134	(19,777)	(17.5%)
Comp	117	150	(33)	(21.9%)	161	(44)	(27.3%)
28 Day	19,818	10,116	9,702	95.9%	10,866	8,952	82.4%
<b>Total Occupied Rooms</b>	<b>113,292</b>	<b>117,950</b>	<b>(4,658)</b>	<b>(3.9%)</b>	<b>124,161</b>	<b>(10,869)</b>	<b>(8.8%)</b>
Vacant	65,874	103,415	(37,541)	(36.3%)	61,971	3,903	6.3%
Total Available Rooms	179,166	221,365	(42,199)	(19.1%)	186,132	(6,966)	(3.7%)
<b>Percentage of Occupancy</b>							
Cash	52.1%	48.6%	3.5	7.2%	60.8%	(8.7)	(14.3%)
Comp	0.1%	0.1%	-	0.0%	0.1%	-	0.0%
28 Day	11.1%	4.6%	6.5	141.3%	5.8%	5.3	91.4%
<b>Total Occupancy Percentage</b>	<b>63.2%</b>	<b>53.3%</b>	<b>9.9</b>	<b>18.6%</b>	<b>66.7%</b>	<b>(3.5)</b>	<b>(5.2%)</b>
Vacant	36.8%	46.7%	(9.9)	(21.2%)	33.3%	3.5	10.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$8,313,531</b>	<b>\$9,216,030</b>	<b>(\$902,499)</b>	<b>(9.8%)</b>	<b>\$9,842,003</b>	<b>(\$1,528,472)</b>	<b>(15.5%)</b>
Comp	\$14,616	\$14,307	\$309	2.2%	\$16,506	(\$1,890)	(11.5%)
28 Day	\$948,396	\$552,023	\$396,373	71.8%	\$657,456	\$290,940	44.3%
Total Revenue	\$9,276,543	\$9,782,360	(\$505,817)	(5.2%)	\$10,515,965	(\$1,239,422)	(11.8%)
<b>Average Rates</b>							
<b>Cash</b>	<b>\$89.05</b>	<b>\$85.58</b>	<b>\$3.47</b>	<b>4.1%</b>	<b>\$86.99</b>	<b>\$2.06</b>	<b>2.4%</b>
Comp	\$124.92	\$95.45	\$29.47	30.9%	\$102.52	\$22.40	21.8%
28 Day	\$47.86	\$54.57	(\$6.71)	(12.3%)	\$60.51	(\$12.65)	(20.9%)

## Reno-Sparks Convention and Visitors Authority

### 28 Day Motel Statistics - Year To Date

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	22,006	28,962	(6,956)	(24.0%)	24,444	(2,438)	(10.0%)
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	268,280	263,831	4,449	1.7%	284,190	(15,910)	(5.6%)
<b>Total Occupied Rooms</b>	<b>290,286</b>	<b>292,792</b>	<b>(2,506)</b>	<b>(0.9%)</b>	<b>308,634</b>	<b>(18,348)</b>	<b>(5.9%)</b>
Vacant	80,929	89,233	(8,304)	(9.3%)	62,285	18,644	29.9%
Total Available Rooms	371,215	382,025	(10,810)	(2.8%)	370,919	296	0.1%
<b>Percentage of Occupancy</b>							
Cash	5.9%	7.6%	(1.7)	(22.4%)	6.6%	(0.7)	(10.6%)
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	72.3%	69.1%	3.2	4.6%	76.6%	(4.3)	(5.6%)
<b>Total Occupancy Percentage</b>	<b>78.2%</b>	<b>76.6%</b>	<b>1.6</b>	<b>2.1%</b>	<b>83.2%</b>	<b>(5.0)</b>	<b>(6.0%)</b>
Vacant	21.8%	23.4%	(1.6)	(6.8%)	16.8%	5.0	29.8%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$1,057,706</b>	<b>\$1,526,652</b>	<b>(\$468,946)</b>	<b>(30.7%)</b>	<b>\$1,140,315</b>	<b>(\$82,609)</b>	<b>(7.2%)</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$7,624,829	\$5,818,671	\$1,806,158	31.0%	\$7,606,156	\$18,673	0.2%
Total Revenue	\$8,682,535	\$7,345,323	\$1,337,212	18.2%	\$8,746,471	(\$63,936)	(0.7%)
<b>Average Rates</b>							
<b>Cash</b>	<b>\$48.06</b>	<b>\$52.71</b>	<b>(\$4.65)</b>	<b>(8.8%)</b>	<b>\$46.65</b>	<b>\$1.41</b>	<b>3.0%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$28.42	\$22.05	\$6.37	28.9%	\$26.76	\$1.66	6.2%

## Reno-Sparks Convention and Visitors Authority

### RV Park Statistics - Year To Date

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	49,610	53,950	(4,340)	(8.0%)	56,502	(6,892)	(12.2%)
Comp	761	846	(85)	(10.1%)	909	(148)	(16.3%)
28 Day	104,711	92,349	12,362	13.4%	108,917	(4,206)	(3.9%)
<b>Total Occupied Rooms</b>	<b>155,082</b>	<b>147,145</b>	<b>7,937</b>	<b>5.4%</b>	<b>166,328</b>	<b>(11,246)</b>	<b>(6.8%)</b>
Vacant	62,992	73,576	(10,584)	(14.4%)	62,089	903	1.5%
Total Available Rooms	218,074	220,721	(2,647)	(1.2%)	228,417	(10,343)	(4.5%)
<b>Percentage of Occupancy</b>							
Cash	22.7%	24.4%	(1.7)	(7.0%)	24.7%	(2.0)	(8.1%)
Comp	0.3%	0.4%	(0.1)	(25.0%)	0.4%	(0.1)	(25.0%)
28 Day	48.0%	41.8%	6.2	14.8%	47.7%	0.3	0.6%
<b>Total Occupancy Percentage</b>	<b>71.1%</b>	<b>66.7%</b>	<b>4.4</b>	<b>6.6%</b>	<b>72.8%</b>	<b>(1.7)</b>	<b>(2.3%)</b>
Vacant	28.9%	33.3%	(4.4)	(13.2%)	27.2%	1.7	6.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$2,684,626</b>	<b>\$2,249,970</b>	<b>\$434,656</b>	<b>19.3%</b>	<b>\$2,404,387</b>	<b>\$280,239</b>	<b>11.7%</b>
Comp	\$46,869	\$51,908	(\$5,039)	(9.7%)	\$59,887	(\$13,018)	(21.7%)
28 Day	\$2,519,404	\$1,921,801	\$597,603	31.1%	\$2,386,495	\$132,909	5.6%
Total Revenue	\$5,250,899	\$4,223,678	\$1,027,221	24.3%	\$4,850,769	\$400,130	8.2%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$54.11</b>	<b>\$41.70</b>	<b>\$12.41</b>	<b>29.8%</b>	<b>\$42.55</b>	<b>\$11.56</b>	<b>27.2%</b>
Comp	\$61.59	\$61.34	\$0.25	0.4%	\$65.88	(\$4.29)	(6.5%)
28 Day	\$24.06	\$20.81	\$3.25	15.6%	\$21.91	\$2.15	9.8%



## Reno-Sparks Convention and Visitors Authority

### Vacation Rental Statistics - Year To Date

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	73,246	51,825	21,421	41.3%	53,570	19,676	36.7%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	42,353	41,595	758	1.8%	44,678	(2,325)	(5.2%)
<b>Total Occupied Rooms</b>	<b>115,599</b>	<b>93,420</b>	<b>22,179</b>	<b>23.7%</b>	<b>98,248</b>	<b>17,351</b>	<b>17.7%</b>
Vacant	39,730	8,937	30,793	344.6%	40,069	(339)	(0.8%)
Total Available Rooms	155,329	102,357	52,972	51.8%	138,317	17,012	12.3%
<b>Percentage of Occupancy</b>							
Cash	47.2%	50.6%	(3.4)	(6.7%)	38.7%	8.5	22.0%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	27.3%	40.6%	(13.3)	(32.8%)	32.3%	(5.0)	(15.5%)
<b>Total Occupancy Percentage</b>	<b>74.4%</b>	<b>91.3%</b>	<b>(16.9)</b>	<b>(18.5%)</b>	<b>71.0%</b>	<b>3.4</b>	<b>4.8%</b>
Vacant	25.6%	8.7%	16.9	194.3%	29.0%	(3.4)	(11.7%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$18,895,673</b>	<b>\$12,808,671</b>	<b>\$6,087,002</b>	<b>47.5%</b>	<b>\$14,194,201</b>	<b>\$4,701,472</b>	<b>33.1%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$3,776,594	\$3,195,592	\$581,002	18.2%	\$3,849,899	(\$73,305)	(1.9%)
Total Revenue	\$22,672,267	\$16,004,263	\$6,668,004	41.7%	\$18,044,100	\$4,628,167	25.6%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$257.98</b>	<b>\$247.15</b>	<b>\$10.83</b>	<b>4.4%</b>	<b>\$264.97</b>	<b>(\$6.99)</b>	<b>(2.6%)</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$89.17	\$76.83	\$12.34	16.1%	\$86.17	\$3.00	3.5%

## Reno-Sparks Convention and Visitors Authority

### Timeshare Statistics - Year To Date

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	10,541	10,009	532	5.3%	10,751	(210)	(2.0%)
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	<b>10,541</b>	<b>10,009</b>	<b>532</b>	<b>5.3%</b>	<b>10,751</b>	<b>(210)</b>	<b>(2.0%)</b>
Vacant	50,098	13,991	36,107	258.1%	48,838	1,260	2.6%
Total Available Rooms	60,639	24,000	36,639	152.7%	59,589	1,050	1.8%
<b>Percentage of Occupancy</b>							
Cash	17.4%	41.7%	(24.3)	(58.3%)	18.0%	(0.6)	(3.3%)
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>17.4%</b>	<b>41.7%</b>	<b>(24.3)</b>	<b>(58.3%)</b>	<b>18.0%</b>	<b>(0.6)</b>	<b>(3.3%)</b>
Vacant	82.6%	58.3%	24.3	41.7%	82.0%	0.6	0.7%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$1,298,691</b>	<b>\$926,448</b>	<b>\$372,243</b>	<b>40.2%</b>	<b>\$1,068,865</b>	<b>\$229,826</b>	<b>21.5%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$1,298,691	\$926,448	\$372,243	40.2%	\$1,068,865	\$229,826	21.5%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$123.20</b>	<b>\$92.56</b>	<b>\$30.64</b>	<b>33.1%</b>	<b>\$99.42</b>	<b>\$23.78</b>	<b>23.9%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

## Reno-Sparks Convention and Visitors Authority

### Home Owner Rentals - Year To Date

**November 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			\$	%		\$	%
<b>Occupied Rooms</b>							
Cash	3,455	4,484	(1,029)	(22.9%)	4,756	(1,301)	(27.4%)
Comp	5	-	5	100.0%	-	5	100.0%
28 Day	1,015	1,004	11	1.1%	1,108	(93)	(8.4%)
<b>Total Occupied Rooms</b>	<b>4,475</b>	<b>5,487</b>	<b>(1,012)</b>	<b>(18.4%)</b>	<b>5,864</b>	<b>(1,389)</b>	<b>(23.7%)</b>
Vacant	12,704	10,153	2,551	25.1%	12,693	11	0.1%
Total Available Rooms	17,179	15,640	1,539	9.8%	18,557	(1,378)	(7.4%)
<b>Percentage of Occupancy</b>							
Cash	20.1%	28.7%	(8.6)	(30.0%)	25.6%	(5.5)	(21.5%)
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	5.9%	6.4%	(0.5)	(7.8%)	0.0%	5.9	100.0%
<b>Total Occupancy Percentage</b>	<b>26.0%</b>	<b>35.1%</b>	<b>(9.1)</b>	<b>(25.9%)</b>	<b>0.0%</b>	<b>26.0</b>	<b>100.0%</b>
Vacant	74.0%	64.9%	9.1	14.0%	0.0%	74.0	100.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	0.0%	100.0	100.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$1,292,826</b>	<b>\$1,399,399</b>	<b>(\$106,573)</b>	<b>(7.6%)</b>	<b>\$1,651,973</b>	<b>(\$359,147)</b>	<b>(21.7%)</b>
Comp	\$950	\$0	\$950	100.0%	\$0	\$950	100.0%
28 Day	\$122,507	\$120,730	\$1,777	1.5%	\$145,289	(\$22,782)	(15.7%)
Total Revenue	\$1,416,283	\$1,520,129	(\$103,846)	(6.8%)	\$1,797,262	(\$380,979)	(21.2%)
<b>Average Rates</b>							
<b>Cash</b>	<b>\$374.19</b>	<b>\$312.11</b>	<b>\$62.08</b>	<b>19.9%</b>	<b>\$347.35</b>	<b>\$26.84</b>	<b>7.7%</b>
Comp	\$190.00	\$0.00	\$190.00	100.0%	\$0.00	\$190.00	100.0%
28 Day	\$120.70	\$120.29	\$0.41	0.3%	\$131.13	(\$10.43)	(8.0%)

**Reno-Sparks Convention and Visitors Authority  
Taxable Revenue by District  
November 2022**

	November 2022		November 2021		Increase (Decrease)		Year to Date July - November 2022	Prior Year July - November 2021	Increase (Decrease)	
	\$		\$		\$	%			\$	%
Reno B	\$ 14,261,105		\$ 13,896,152		\$ 364,954	2.6%	\$ 100,432,307	\$ 96,361,448	\$ 4,070,858	4.2%
Reno D	\$ 6,150,833		\$ 6,503,307		\$ (352,473)	-5.4%	\$ 48,845,728	\$ 48,596,990	\$ 248,737	0.5%
Reno E	\$ 953,963		\$ 831,465		\$ 122,497	14.7%	\$ 5,648,326	\$ 4,773,472	\$ 874,854	18.3%
<b>Total Reno</b>	<b>\$ 21,365,900</b>		<b>\$ 21,230,923</b>		<b>\$ 134,978</b>	<b>0.6%</b>	<b>\$ 154,926,360</b>	<b>\$ 149,731,911</b>	<b>\$ 5,194,450</b>	<b>3.5%</b>
Washoe A	\$ 52,718		\$ 60,489		\$ (7,770)	-12.8%	\$ 421,701	\$ 407,158	\$ 14,542	3.6%
Washoe B	\$ 3,220,875		\$ 3,583,413		\$ (362,537)	-10.1%	\$ 33,181,266	\$ 27,627,432	\$ 5,553,833	20.1%
<b>Total Washoe County</b>	<b>\$ 3,273,594</b>		<b>\$ 3,643,901</b>		<b>\$ (370,308)</b>	<b>-10.2%</b>	<b>\$ 33,602,966</b>	<b>\$ 28,034,591</b>	<b>\$ 5,568,376</b>	<b>19.9%</b>
<b>Sparks</b>	<b>\$ 3,987,530</b>		<b>\$ 3,830,734</b>		<b>\$ 156,796</b>	<b>4.1%</b>	<b>\$ 27,209,186</b>	<b>\$ 27,218,838</b>	<b>\$ (9,653)</b>	<b>0.0%</b>
<b>Total Taxable Revenue</b>	<b>\$ 28,627,024</b>		<b>\$ 28,705,559</b>		<b>\$ (78,535)</b>	<b>-0.3%</b>	<b>\$ 215,738,512</b>	<b>\$ 204,985,340</b>	<b>\$ 10,753,172</b>	<b>5.2%</b>

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County (excluding Incline Village)
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority  
Taxable Occupied Rooms by District  
November 2022**

	November 2022	November 2021	Increase (Decrease)		Year to Date July - November 2022	Prior Year July - November 2021	Increase (Decrease)	
			\$	%			\$	%
Reno B	109,119	114,032	(4,913)	(4.3%)	677,430	689,459	(12,029)	(1.7%)
Reno D	54,595	60,768	(6,173)	(10.2%)	373,856	391,154	(17,298)	(4.4%)
Reno E	6,325	6,022	303	5.0%	34,721	33,205	1,516	4.6%
<b>Total Reno</b>	<b>170,039</b>	<b>180,822</b>	<b>(10,783)</b>	<b>(6.0%)</b>	<b>1,086,007</b>	<b>1,113,818</b>	<b>(27,811)</b>	<b>(2.5%)</b>
Washoe A	1,296	1,869	(573)	(30.7%)	8,452	9,153	(701)	(7.7%)
Washoe B	11,318	13,004	(1,686)	(13.0%)	85,015	79,324	5,691	7.2%
<b>Total Washoe County</b>	<b>12,614</b>	<b>14,873</b>	<b>(2,259)</b>	<b>(15.2%)</b>	<b>93,467</b>	<b>88,477</b>	<b>4,990</b>	<b>5.6%</b>
<b>Sparks</b>	<b>39,547</b>	<b>37,224</b>	<b>2,323</b>	<b>6.2%</b>	<b>224,927</b>	<b>230,211</b>	<b>(5,284)</b>	<b>(2.3%)</b>
<b>Total Taxable Rooms</b>	<b>222,200</b>	<b>232,919</b>	<b>(10,719)</b>	<b>(4.6%)</b>	<b>1,404,401</b>	<b>1,432,506</b>	<b>(28,105)</b>	<b>(2.0%)</b>

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County (excluding Incline Village)
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority  
Average Daily Rate by District  
November 2022**

	November 2022		November 2021		Increase (Decrease)		Year to Date July - November 2022	Prior Year July - November 2021	Increase (Decrease)					
	\$		\$		\$	%			\$	%				
Reno B	\$	130.69	\$	121.86	\$	8.83	7.2%	\$	148.25	\$	139.76	\$	8.49	6.1%
Reno D	\$	112.66	\$	107.02	\$	5.64	5.3%	\$	130.65	\$	124.24	\$	6.41	5.2%
Reno E	\$	150.82	\$	138.07	\$	12.75	9.2%	\$	162.68	\$	143.76	\$	18.92	13.2%
<b>Total Reno</b>	<b>\$</b>	<b>125.65</b>	<b>\$</b>	<b>117.41</b>	<b>\$</b>	<b>8.24</b>	<b>7.0%</b>	<b>\$</b>	<b>142.66</b>	<b>\$</b>	<b>134.43</b>	<b>\$</b>	<b>8.23</b>	<b>6.1%</b>
Washoe A	\$	40.68	\$	32.36	\$	8.31	25.7%	\$	49.89	\$	44.48	\$	5.41	12.2%
Washoe B	\$	284.58	\$	275.56	\$	9.02	3.3%	\$	390.30	\$	348.29	\$	42.01	12.1%
<b>Total Washoe County</b>	<b>\$</b>	<b>259.52</b>	<b>\$</b>	<b>245.00</b>	<b>\$</b>	<b>14.52</b>	<b>5.9%</b>	<b>\$</b>	<b>359.52</b>	<b>\$</b>	<b>316.86</b>	<b>\$</b>	<b>42.66</b>	<b>13.5%</b>
<b>Sparks</b>	<b>\$</b>	<b>100.83</b>	<b>\$</b>	<b>102.91</b>	<b>\$</b>	<b>(2.08)</b>	<b>-2.0%</b>	<b>\$</b>	<b>120.97</b>	<b>\$</b>	<b>118.23</b>	<b>\$</b>	<b>2.73</b>	<b>2.3%</b>
<b>Total Average Daily Rate</b>	<b>\$</b>	<b>128.83</b>	<b>\$</b>	<b>123.24</b>	<b>\$</b>	<b>5.59</b>	<b>4.5%</b>	<b>\$</b>	<b>153.62</b>	<b>\$</b>	<b>143.10</b>	<b>\$</b>	<b>10.52</b>	<b>7.4%</b>

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village