

# RENO-SPARKS CONVENTION & VISITORS AUTHORITY

## December 2022

### Room Statistics Compared to the Prior Year

Taxable room revenues for the month of December 2022 are \$32,140,525 and are above December of the prior year by \$51,992 (0.2%). Cash occupied room nights of 234,173 are below prior year by 4,583 (-1.9%). Comp occupied room nights of 56,107 are above prior year by 3,251 (6.2%), and 28-day occupied room nights of 92,245 are below prior year by 8,664 (-8.6%). Total occupied rooms for the month of December 2022 (Cash, Comp, 28-day) are 9,996 (-2.5%) below the prior year.

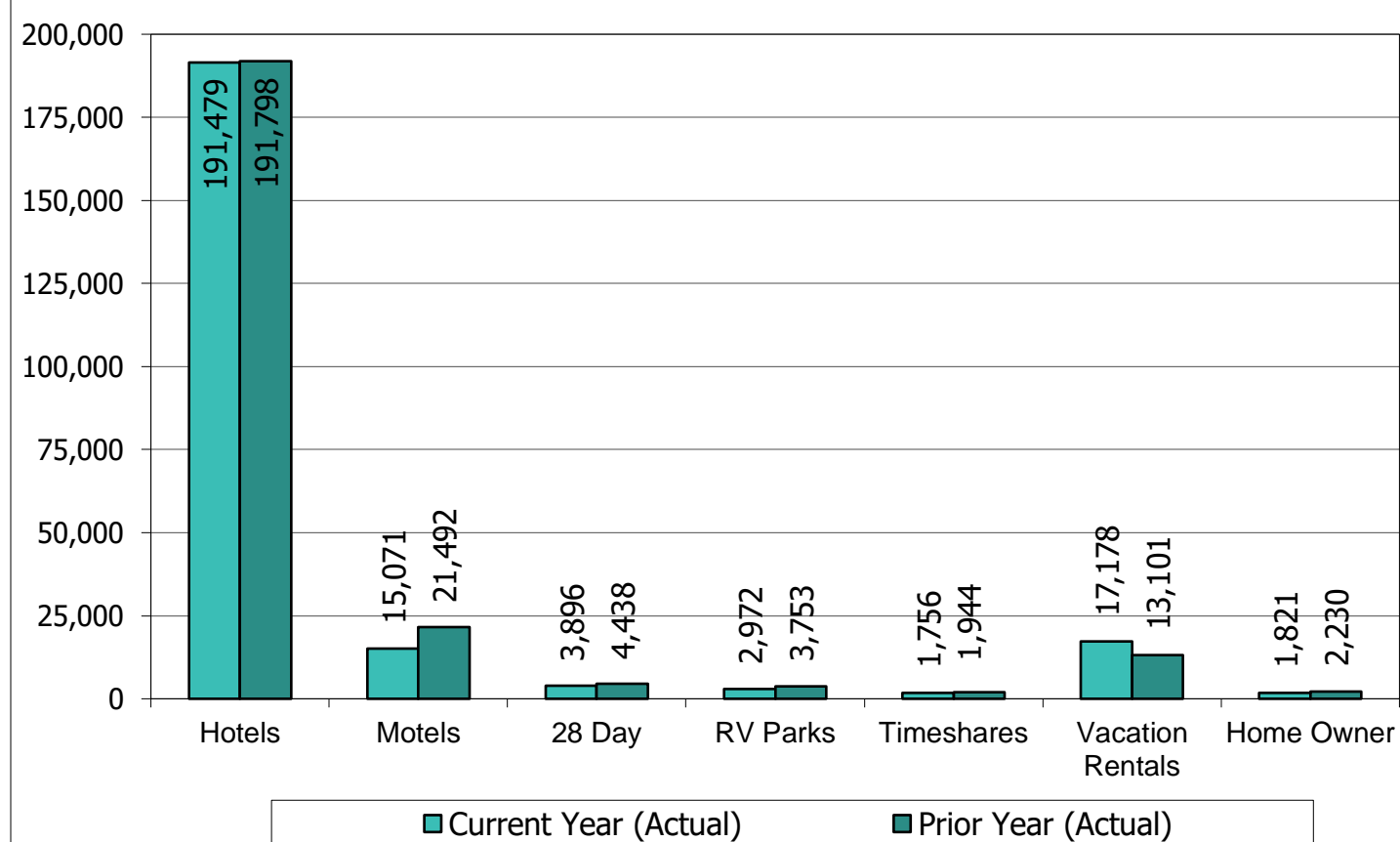
Overall, the Washoe County occupancy percentage of 55.9% for the month is 1.8% below the 56.9% level of the prior year. There were 5,449 (-0.8%) less available rooms for the month compared to the prior year.

Overall cash average rates for December 2022 of \$137.25 increased \$2.85 (2.1%), compared to \$134.40 for the prior year.

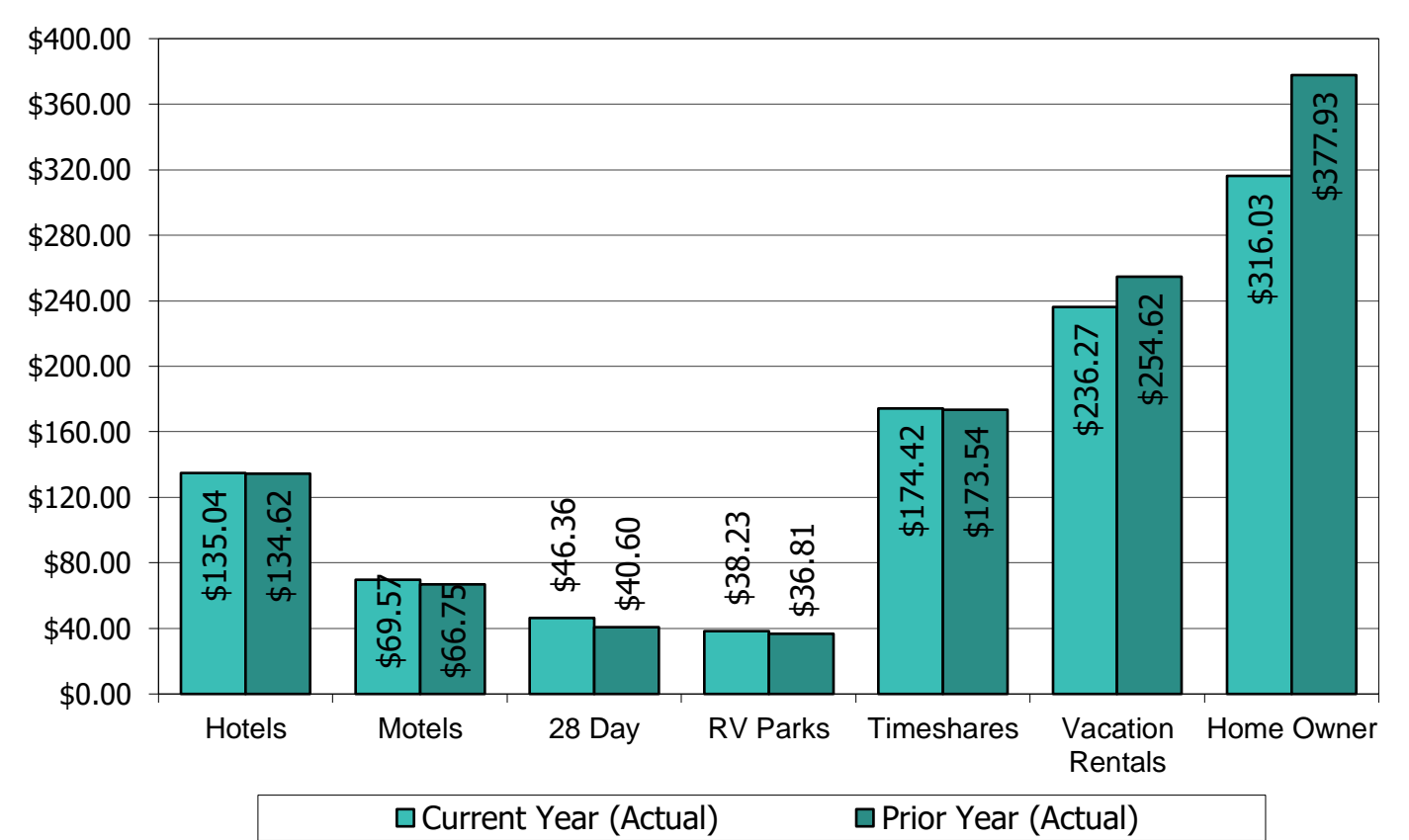
Year-to-date cash occupied room nights of 1,638,593 are 32,669 (-2.0%) below prior year. Cash average rates year-to-date of \$151.28 are \$9.43 (6.6%) above the prior year. Year-to-date, total taxable room revenues of \$247,889,402 are \$10,815,530 (4.6%) above prior year.

December 2022						
Segments	Available Rooms	Cash Occupied Rooms	Average Cash Rate		Increase (Decrease)	
			Current Year	Prior Year	\$	%
Hotels	472,883	191,479	\$135.04	\$134.62	\$0.42	0.3%
Motels	34,882	15,071	\$69.57	\$66.75	\$2.82	4.2%
28 Day	71,758	3,896	\$46.36	\$40.60	\$5.76	14.2%
RV Parks	43,656	2,972	\$38.23	\$36.81	\$1.42	3.9%
Timeshares	11,557	1,756	\$174.42	\$173.54	\$0.88	0.5%
Vacation Rentals	32,659	17,178	\$236.27	\$254.62	(\$18.35)	-7.2%
Home Owner	17,386	1,821	316.03	377.93	(61.90)	-16.4%
<b>Totals</b>	<b>684,781</b>	<b>234,173</b>	<b>\$137.25</b>	<b>\$134.40</b>	<b>\$2.85</b>	<b>2.1%</b>

### CASH OCCUPIED ROOM NIGHTS



### AVERAGE CASH RATES



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**P.O. Box 837**  
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# Reno-Sparks Convention and Visitors Authority

## Combined Room Statistics

December 2022

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Taxable Room Revenues</b>	<b>\$32,140,525</b>	<b>\$29,034,837</b>	<b>\$3,105,688</b>	<b>10.7%</b>	<b>\$32,088,534</b>	<b>\$51,992</b>	<b>0.2%</b>
<b>Occupied Rooms - Cash</b>	<b>234,173</b>	<b>228,187</b>	<b>5,986</b>	<b>2.6%</b>	<b>238,756</b>	<b>(4,583)</b>	<b>-1.9%</b>
<b>Average Rate - Cash</b>	<b>\$137.25</b>	<b>\$127.24</b>	<b>\$10.01</b>	<b>7.9%</b>	<b>\$134.40</b>	<b>\$2.85</b>	<b>2.1%</b>
<b>Occupied Rooms</b>							
Cash	234,173	228,187	5,986	2.6%	238,756	(4,583)	-1.9%
Comp	56,107	50,190	5,917	11.8%	52,856	3,251	6.2%
28 Day	92,245	91,483	762	0.8%	100,909	(8,664)	-8.6%
<b>Total Occupied Rooms</b>	<b>382,525</b>	<b>369,860</b>	<b>12,665</b>	<b>3.4%</b>	<b>392,521</b>	<b>(9,996)</b>	<b>-2.5%</b>
<b>Percentage of Occupancy</b>							
Cash	34.2%	33.7%	0.5	1.5%	34.6%	(0.4)	-1.2%
Comp	8.2%	7.4%	0.8	10.8%	7.7%	0.5	6.5%
28 Day	13.5%	13.5%	-	0.0%	14.6%	(1.1)	-7.5%
<b>Total Percentage of Occupancy</b>	<b>55.9%</b>	<b>54.7%</b>	<b>1.2</b>	<b>2.2%</b>	<b>56.9%</b>	<b>(1.0)</b>	<b>-1.8%</b>
<b>Market Segments</b>							
<b>Occupied Rooms - Cash</b>							
Hotels	191,479	182,135	9,344	5.1%	191,798	(319)	-0.2%
Motels	15,071	22,010	(6,939)	-31.5%	21,492	(6,421)	-29.9%
28 Day Motels	3,896	4,112	(216)	-5.3%	4,438	(542)	-12.2%
R.V. Parks	2,972	3,481	(509)	-14.6%	3,753	(781)	-20.8%
Vacation Rentals	17,178	12,563	4,615	36.7%	13,101	4,077	31.1%
Timehares	1,756	1,810	(54)	-3.0%	1,944	(188)	-9.7%
Home Owner Rentals	1,821	2,076	(255)	0.0%	2,230	(409)	0.0%
<b>Total Occupied - Cash</b>	<b>234,173</b>	<b>228,187</b>	<b>5,986</b>	<b>2.6%</b>	<b>238,756</b>	<b>(4,583)</b>	<b>-1.9%</b>
<b>Percentage of Occupancy - Cash</b>							
Hotels	40.5%	38.7%	1.8	4.7%	40.7%	(0.2)	-0.5%
Motels	43.2%	49.7%	(6.5)	-13.1%	55.5%	(12.3)	-22.2%
28 Day Motels	5.4%	5.4%	0.0	0.0%	5.9%	(0.5)	-8.5%
R.V. Parks	6.8%	7.8%	(1.0)	-12.8%	8.6%	(1.8)	-20.9%
Vacation Rentals	52.6%	60.6%	(8.0)	-13.2%	43.3%	9.3	21.5%
Timeshares	15.2%	37.7%	(22.5)	-59.7%	16.2%	(1.0)	-6.3%
Home Owner Rentals	10.5%	13.3%	(2.8)	-21.1%	11.2%	(0.7)	-6.3%
<b>Total Occupancy Percentage - Cash</b>	<b>34.2%</b>	<b>33.7%</b>	<b>0.5</b>	<b>1.5%</b>	<b>34.6%</b>	<b>(0.4)</b>	<b>-1.2%</b>
<b>Average Rates - Cash</b>							
Hotels	\$135.04	\$127.84	\$7.20	5.6%	\$134.62	\$0.42	0.3%
Motels	\$69.57	\$67.12	\$2.45	3.7%	\$66.75	\$2.82	4.2%
28 Day Motels	\$46.36	\$37.85	\$8.51	22.5%	\$40.60	\$5.76	14.2%
R.V. Parks	\$38.23	\$35.08	\$3.15	9.0%	\$36.81	\$1.42	3.9%
Vacation Rentals	\$236.27	\$237.05	(\$0.78)	-0.3%	\$254.62	(\$18.35)	-7.2%
Timeshares	\$174.42	\$162.81	\$11.61	7.1%	\$173.54	\$0.88	0.5%
Home Owner Rentals	\$316.03	\$348.41	(\$32.38)	0.0%	\$377.93	(\$61.90)	-16.4%
<b>Total Cash Average Rate</b>	<b>\$137.25</b>	<b>\$127.24</b>	<b>\$10.01</b>	<b>7.9%</b>	<b>\$134.40</b>	<b>\$2.85</b>	<b>2.1%</b>

**Reno-Sparks Convention and Visitors Authority**

**Combined Room Statistics**

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	234,173	228,187	5,986	2.6%	238,756	(4,583)	-1.9%
Comp	56,107	50,190	5,917	11.8%	52,856	3,251	6.2%
28 Day	92,245	91,483	762	0.8%	100,909	(8,664)	-8.6%
<b>Total Occupied Rooms</b>	<b>382,525</b>	<b>369,860</b>	<b>12,665</b>	<b>3.4%</b>	<b>392,521</b>	<b>(9,996)</b>	<b>-2.5%</b>
Vacant	302,256	306,478	(4,222)	-1.4%	297,709	4,547	1.5%
Total Available Rooms	684,781	676,338	8,443	1.2%	690,230	(5,449)	-0.8%
<b>Percentage of Occupancy</b>							
Cash	34.2%	33.7%	0.5	1.5%	34.6%	(0.4)	-1.2%
Comp	8.2%	7.4%	0.8	10.8%	7.7%	0.5	6.5%
28 Day	13.5%	13.5%	-	0.0%	14.6%	(1.1)	-7.5%
<b>Total Occupancy Percentage</b>	<b>55.9%</b>	<b>54.7%</b>	<b>1.2</b>	<b>2.2%</b>	<b>56.9%</b>	<b>(1.0)</b>	<b>-1.8%</b>
Vacant	44.1%	45.3%	(1.2)	-2.6%	43.1%	1.0	2.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$32,140,525</b>	<b>\$29,034,837</b>	<b>\$3,105,688</b>	<b>10.7%</b>	<b>\$32,088,534</b>	<b>\$51,992</b>	<b>0.2%</b>
Comp	\$8,626,130	\$6,461,011	\$2,165,119	33.5%	\$7,308,275	\$1,317,855	18.0%
28 Day	\$3,658,945	\$3,381,515	\$277,430	8.2%	\$4,051,414	(\$392,469)	-9.7%
Total Revenue	\$44,425,600	\$38,877,363	\$5,548,237	14.3%	\$43,448,223	\$977,378	2.2%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$137.25</b>	<b>\$127.24</b>	<b>\$10.01</b>	<b>7.9%</b>	<b>\$134.40</b>	<b>\$2.85</b>	<b>2.1%</b>
Comp	\$153.74	\$128.73	\$25.01	19.4%	\$138.27	\$15.47	11.2%
28 Day	\$39.67	\$36.96	\$2.71	7.3%	\$40.15	(\$0.48)	-1.2%

## Reno-Sparks Convention and Visitors Authority

### Hotel Statistics

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	191,479	182,135	9,344	5.1%	191,798	(319)	-0.2%
Comp	55,962	50,084	5,878	11.7%	52,741	3,221	6.1%
28 Day	5,506	8,637	(3,131)	-36.2%	9,185	(3,679)	-40.1%
<b>Total Occupied Rooms</b>	<b>252,947</b>	<b>240,856</b>	<b>12,091</b>	<b>5.0%</b>	<b>253,724</b>	<b>(777)</b>	<b>-0.3%</b>
Vacant	219,936	229,600	(9,664)	-4.2%	217,064	2,872	1.3%
Total Available Rooms	472,883	470,456	2,427	0.5%	470,788	2,095	0.4%
<b>Percentage of Occupancy</b>							
Cash	40.5%	38.7%	1.8	4.7%	40.7%	(0.2)	-0.5%
Comp	11.8%	10.6%	1.2	11.3%	11.2%	0.6	5.4%
28 Day	1.2%	1.8%	(0.6)	-33.3%	2.0%	(0.8)	-40.0%
<b>Total Occupancy Percentage</b>	<b>53.5%</b>	<b>51.2%</b>	<b>2.3</b>	<b>4.5%</b>	<b>53.9%</b>	<b>(0.4)</b>	<b>-0.7%</b>
Vacant	46.5%	48.8%	(2.3)	-4.7%	46.1%	0.4	0.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$25,857,361</b>	<b>\$23,283,773</b>	<b>\$2,573,588</b>	<b>11.1%</b>	<b>\$25,819,762</b>	<b>\$37,600</b>	<b>0.1%</b>
Comp	\$8,614,983	\$6,451,933	\$2,163,050	33.5%	\$7,297,821	\$1,317,162	18.0%
28 Day	\$547,166	\$700,998	(\$153,832)	-21.9%	\$800,734	(\$253,568)	-31.7%
Total Revenue	\$35,019,510	\$30,436,704	\$4,582,806	15.1%	\$33,918,317	\$1,101,194	3.2%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$135.04</b>	<b>\$127.84</b>	<b>\$7.20</b>	<b>5.6%</b>	<b>\$134.62</b>	<b>\$0.42</b>	<b>0.3%</b>
Comp	\$153.94	\$128.82	\$25.12	19.5%	\$138.37	\$15.57	11.3%
28 Day	\$99.38	\$81.16	\$18.22	22.4%	\$87.18	\$12.20	14.0%

## Reno-Sparks Convention and Visitors Authority

### Motel Statistics

#### December 2022

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	15,071	22,010	(6,939)	-31.5%	21,492	(6,421)	-29.9%
Comp	60	60	0	0.7%	64	(4)	-6.3%
28 Day	3,480	3,057	423	13.8%	3,284	196	6.0%
<b>Total Occupied Rooms</b>	<b>18,611</b>	<b>25,127</b>	<b>(6,516)</b>	<b>-25.9%</b>	<b>24,840</b>	<b>(6,229)</b>	<b>-25.1%</b>
Vacant	16,271	19,172	(2,901)	-15.1%	13,891	2,380	17.1%
Total Available Rooms	34,882	44,299	(9,417)	-21.3%	38,731	(3,849)	-9.9%
<b>Percentage of Occupancy</b>							
Cash	43.2%	49.7%	(6.5)	-13.1%	55.5%	(12.3)	-22.2%
Comp	0.2%	0.1%	0.1	100.0%	0.2%	-	0.0%
28 Day	10.0%	6.9%	3.1	44.9%	8.5%	1.5	17.6%
<b>Total Occupancy Percentage</b>	<b>53.4%</b>	<b>56.7%</b>	<b>(3.3)</b>	<b>-5.8%</b>	<b>64.1%</b>	<b>(10.7)</b>	<b>-16.7%</b>
Vacant	46.6%	43.3%	3.3	7.6%	35.9%	10.7	29.8%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$1,048,460</b>	<b>\$1,477,216</b>	<b>(\$428,756)</b>	<b>-29.0%</b>	<b>\$1,434,495</b>	<b>(\$386,035)</b>	<b>-26.9%</b>
Comp	\$7,500	\$6,934	\$566	8.2%	\$7,820	(\$320)	-4.1%
28 Day	\$155,376	\$121,913	\$33,463	27.4%	\$140,663	\$14,713	10.5%
Total Revenue	\$1,211,336	\$1,606,063	(\$394,727)	-24.6%	\$1,582,978	(\$371,642)	-23.5%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$69.57</b>	<b>\$67.12</b>	<b>\$2.45</b>	<b>3.7%</b>	<b>\$66.75</b>	<b>\$2.82</b>	<b>4.2%</b>
Comp	\$125.00	\$116.38	\$8.62	7.4%	\$122.19	\$2.81	2.3%
28 Day	\$44.65	\$39.87	\$4.78	12.0%	\$42.83	\$1.82	4.2%

## Reno-Sparks Convention and Visitors Authority

### 28 Day Motel Statistics

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	3,896	4,112	(216)	-5.3%	4,438	(542)	-12.2%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	51,190	50,229	961	1.9%	54,706	(3,516)	-6.4%
<b>Total Occupied Rooms</b>	<b>55,086</b>	<b>54,342</b>	<b>744</b>	<b>1.4%</b>	<b>59,144</b>	<b>(4,058)</b>	<b>-6.9%</b>
Vacant	16,672	21,391	(4,719)	-22.1%	15,595	1,077	6.9%
Total Available Rooms	71,758	75,733	(3,975)	-5.2%	74,739	(2,981)	-4.0%
<b>Percentage of Occupancy</b>							
Cash	5.4%	5.4%	-	0.0%	5.9%	(0.5)	-8.5%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	71.3%	66.3%	5.0	7.5%	73.2%	(1.9)	-2.6%
<b>Total Occupancy Percentage</b>	<b>76.8%</b>	<b>71.8%</b>	<b>5.0</b>	<b>7.0%</b>	<b>79.1%</b>	<b>(2.3)</b>	<b>-2.9%</b>
Vacant	23.2%	28.2%	(5.0)	-17.7%	20.9%	2.3	11.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$180,603</b>	<b>\$155,666</b>	<b>\$24,937</b>	<b>16.0%</b>	<b>\$180,196</b>	<b>\$407</b>	<b>0.2%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$1,529,072	\$1,220,021	\$309,051	25.3%	\$1,528,710	\$362	0.0%
Total Revenue	\$1,709,675	\$1,375,687	\$333,988	24.3%	\$1,708,906	\$769	0.0%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$46.36</b>	<b>\$37.85</b>	<b>\$8.51</b>	<b>22.5%</b>	<b>\$40.60</b>	<b>\$5.76</b>	<b>14.2%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$29.87	\$24.29	\$5.58	23.0%	\$27.94	\$1.93	6.9%

## Reno-Sparks Convention and Visitors Authority

### RV Park Statistics

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	2,972	3,481	(509)	-14.6%	3,753	(781)	-20.8%
Comp	79	47	32	69.7%	50	29	58.0%
28 Day	23,452	19,727	3,725	18.9%	23,173	279	1.2%
<b>Total Occupied Rooms</b>	<b>26,503</b>	<b>23,255</b>	<b>3,248</b>	<b>14.0%</b>	<b>26,976</b>	<b>(473)</b>	<b>-1.8%</b>
Vacant	17,153	21,416	(4,263)	-19.9%	16,734	419	2.5%
Total Available Rooms	43,656	44,671	(1,015)	-2.3%	43,710	(54)	-0.1%
<b>Percentage of Occupancy</b>							
Cash	6.8%	7.8%	(1.0)	-12.8%	8.6%	(1.8)	-20.9%
Comp	0.2%	0.1%	0.1	100.0%	0.1%	0.1	100.0%
28 Day	53.7%	44.2%	9.5	21.5%	53.0%	0.7	1.3%
<b>Total Occupancy Percentage</b>	<b>60.7%</b>	<b>52.1%</b>	<b>8.6</b>	<b>16.5%</b>	<b>61.7%</b>	<b>(1.0)</b>	<b>-1.6%</b>
Vacant	39.3%	47.9%	(8.6)	-18.0%	38.3%	1.0	2.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$113,615</b>	<b>\$122,110</b>	<b>(\$8,495)</b>	<b>-7.0%</b>	<b>\$138,135</b>	<b>(\$24,520)</b>	<b>-17.8%</b>
Comp	\$3,641	\$2,144	\$1,497	69.8%	\$2,474	\$1,167	47.2%
28 Day	\$577,103	\$445,922	\$131,181	29.4%	\$551,425	\$25,678	4.7%
Total Revenue	\$694,359	\$570,176	\$124,183	21.8%	\$692,034	\$2,325	0.3%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$38.23</b>	<b>\$35.08</b>	<b>\$3.15</b>	<b>9.0%</b>	<b>\$36.81</b>	<b>\$1.42</b>	<b>3.9%</b>
Comp	\$46.09	\$46.07	\$0.02	0.0%	\$49.48	(\$3.39)	-6.9%
28 Day	\$24.61	\$22.60	\$2.01	8.9%	\$23.80	\$0.81	3.4%

## Reno-Sparks Convention and Visitors Authority

### Vacation Rental Statistics

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	17,178	12,563	4,615	36.7%	13,101	4,077	31.1%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	7,758	8,923	(1,165)	-13.1%	9,584	(1,826)	-19.1%
<b>Total Occupied Rooms</b>	<b>24,936</b>	<b>21,486</b>	<b>3,450</b>	<b>16.1%</b>	<b>22,685</b>	<b>2,251</b>	<b>9.9%</b>
Vacant	7,723	(747)	8,470	-1134.4%	7,574	149	2.0%
Total Available Rooms	32,659	20,739	11,920	57.5%	30,259	2,400	7.9%
<b>Percentage of Occupancy</b>							
Cash	52.6%	60.6%	(8.0)	-13.2%	43.3%	9.3	21.5%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	23.8%	43.0%	(19.2)	-44.7%	31.7%	(7.9)	-24.9%
<b>Total Occupancy Percentage</b>	<b>76.4%</b>	<b>103.6%</b>	<b>(27.2)</b>	<b>-26.3%</b>	<b>75.0%</b>	<b>1.4</b>	<b>1.9%</b>
Vacant	23.6%	-3.6%	27.2	-755.6%	25.0%	(1.4)	-5.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$4,058,713</b>	<b>\$2,978,061</b>	<b>\$1,080,652</b>	<b>36.3%</b>	<b>\$3,335,794</b>	<b>\$722,919</b>	<b>21.7%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$737,411	\$798,223	(\$60,812)	-7.6%	\$920,928	(\$183,517)	-19.9%
Total Revenue	\$4,796,124	\$3,776,284	\$1,019,840	27.0%	\$4,256,722	\$539,402	12.7%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$236.27</b>	<b>\$237.05</b>	<b>(\$0.78)</b>	<b>-0.3%</b>	<b>\$254.62</b>	<b>(\$18.35)</b>	<b>-7.2%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$95.05	\$89.46	\$5.59	6.2%	\$96.09	(\$1.04)	-1.1%



**Reno-Sparks Convention and Visitors Authority**

**Timeshare Statistics**

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	1,756	1,810	(54)	-3.0%	1,944	(188)	-9.7%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	<b>1,756</b>	<b>1,810</b>	<b>(54)</b>	<b>-3.0%</b>	<b>1,944</b>	<b>(188)</b>	<b>-9.7%</b>
Vacant	9,801	2,990	6,811	227.8%	10,093	(292)	-2.9%
Total Available Rooms	11,557	4,800	6,757	140.8%	12,037	(480)	-4.0%
<b>Percentage of Occupancy</b>							
Cash	15.2%	37.7%	(22.5)	-59.7%	16.2%	(1.0)	-6.2%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>15.2%</b>	<b>37.7%</b>	<b>(22.5)</b>	<b>-59.7%</b>	<b>16.2%</b>	<b>(1.0)</b>	<b>-6.2%</b>
Vacant	84.8%	62.3%	22.5	36.1%	83.8%	1.0	1.2%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$306,287</b>	<b>\$294,670</b>	<b>\$11,617</b>	<b>3.9%</b>	<b>\$337,362</b>	<b>(\$31,075)</b>	<b>-9.2%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$306,287	\$294,670	\$11,617	3.9%	\$337,362	(\$31,075)	-9.2%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$174.42</b>	<b>\$162.81</b>	<b>\$11.61</b>	<b>7.1%</b>	<b>\$173.54</b>	<b>\$0.88</b>	<b>0.5%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

**Reno-Sparks Convention and Visitors Authority**

**Home Owner Rental**

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	1,821	2,076	(255)	-12.3%	2,230	(409)	-18.3%
Comp	6	-	6	100.0%	1	5	500.0%
28 Day	859	910	(51)	-5.6%	977	(118)	-12.1%
<b>Total Occupied Rooms</b>	<b>2,686</b>	<b>2,986</b>	<b>(300)</b>	<b>-10.0%</b>	<b>3,208</b>	<b>(522)</b>	<b>-16.3%</b>
Vacant	14,700	12,654	2,046	16.2%	16,758	(2,058)	-12.3%
Total Available Rooms	17,386	15,640	1,746	11.2%	19,966	(2,580)	-12.9%
<b>Percentage of Occupancy</b>							
Cash	10.5%	13.3%	(2.8)	-21.1%	11.2%	(0.7)	-6.3%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	4.9%	5.8%	(0.9)	-15.5%	4.9%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>15.4%</b>	<b>19.1%</b>	<b>(3.7)</b>	<b>-19.4%</b>	<b>16.1%</b>	<b>(0.7)</b>	<b>-4.3%</b>
Vacant	84.6%	80.9%	3.7	4.6%	83.9%	0.7	0.8%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$575,486</b>	<b>\$723,341</b>	<b>(\$147,855)</b>	<b>-20.4%</b>	<b>\$842,790</b>	<b>(\$267,304)</b>	<b>-31.7%</b>
Comp	\$6	\$0	\$6	100.0%	\$160	(\$154)	-96.3%
28 Day	\$112,817	\$94,438	\$18,379	19.5%	\$108,954	\$3,863	3.5%
Total Revenue	\$688,309	\$817,779	(\$129,470)	-15.8%	\$951,904	(\$263,595)	-27.7%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$316.03</b>	<b>\$348.41</b>	<b>(\$32.38)</b>	<b>-9.3%</b>	<b>\$377.93</b>	<b>(\$61.90)</b>	<b>-16.4%</b>
Comp	\$1.00	\$0.00	\$1.00	100.0%	\$160.00	(\$159.00)	-99.4%
28 Day	\$131.34	\$103.83	\$27.51	26.5%	\$111.52	\$19.82	17.8%

# Reno-Sparks Convention and Visitors Authority

## Combined Room Statistics - Year To Date

**December 2022**

Description	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Taxable Room Revenues</b>	<b>\$247,889,402</b>	<b>\$215,263,456</b>	<b>\$32,625,946</b>	<b>15.2%</b>	<b>\$237,073,872</b>	<b>\$10,815,530</b>	<b>4.6%</b>
<b>Occupied Rooms - Cash</b>	<b>1,638,593</b>	<b>1,599,829</b>	<b>38,764</b>	<b>2.4%</b>	<b>1,671,262</b>	<b>(32,669)</b>	<b>-2.0%</b>
<b>Average Rate - Cash</b>	<b>\$151.28</b>	<b>\$134.55</b>	<b>\$16.73</b>	<b>12.4%</b>	<b>\$141.85</b>	<b>\$9.43</b>	<b>6.6%</b>
<b>Occupied Rooms</b>							
Cash	1,638,593	1,599,829	38,764	2.4%	1,671,262	(32,669)	-2.0%
Comp	427,364	376,339	51,025	13.6%	396,329	31,035	7.8%
28 Day	561,882	548,592	13,290	2.4%	601,944	(40,062)	-6.7%
<b>Total Occupied Rooms</b>	<b>2,627,839</b>	<b>2,524,760</b>	<b>103,079</b>	<b>4.1%</b>	<b>2,669,535</b>	<b>(41,696)</b>	<b>-1.6%</b>
<b>Percentage of Occupancy</b>							
Cash	41.5%	40.4%	1.1	2.7%	41.8%	(0.3)	-0.7%
Comp	10.8%	9.5%	1.3	13.7%	9.9%	0.9	9.1%
28 Day	14.2%	13.8%	0.4	2.9%	15.1%	(0.9)	-6.0%
<b>Total Percentage of Occupancy</b>	<b>66.5%</b>	<b>63.7%</b>	<b>2.8</b>	<b>4.4%</b>	<b>66.8%</b>	<b>(0.3)</b>	<b>-0.4%</b>
<b>Market Segments</b>							
<b>Occupied Rooms - Cash</b>							
Hotels	1,343,665	1,296,863	46,802	3.6%	1,361,147	(17,482)	-1.3%
Motels	108,428	129,694	(21,266)	-16.4%	134,626	(26,198)	-19.5%
28 Day Motels	25,921	33,074	(7,153)	-21.6%	28,882	(2,961)	-10.3%
R.V. Parks	52,582	57,431	(4,849)	-8.4%	60,255	(7,673)	-12.7%
Vacation Rentals	90,424	64,388	26,036	40.4%	66,671	23,753	35.6%
Timeshares	12,297	11,819	478	4.0%	12,695	(398)	-3.1%
Home Owner Rentals	5,276	6,560	(1,284)	-19.6%	6,986	(1,710)	-24.5%
<b>Total Occupied - Cash</b>	<b>1,638,593</b>	<b>1,599,829</b>	<b>38,764</b>	<b>2.4%</b>	<b>1,671,262</b>	<b>(32,669)</b>	<b>-2.0%</b>
<b>Percentage of Occupancy - Cash</b>							
Hotels	49.1%	46.4%	2.7	5.8%	49.0%	0.1	0.2%
Motels	50.7%	48.8%	1.9	3.9%	59.9%	(9.2)	-15.4%
28 Day Motels	5.9%	7.2%	(1.3)	-18.1%	6.5%	(0.6)	-9.2%
R.V. Parks	20.1%	21.6%	(1.5)	-6.9%	22.1%	(2.0)	-9.0%
Vacation Rentals	48.1%	52.3%	(4.2)	-8.0%	39.5%	8.6	21.8%
Timeshares	17.0%	41.0%	(24.0)	-58.5%	17.7%	(0.7)	-4.0%
Home Owner Rentals	15.3%	21.0%	(5.7)	-27.1%	18.1%	(2.8)	-15.5%
<b>Total Occupancy Percentage - Cash</b>	<b>41.5%</b>	<b>40.4%</b>	<b>1.1</b>	<b>2.7%</b>	<b>41.8%</b>	<b>(0.3)</b>	<b>-0.7%</b>
<b>Average Rates - Cash</b>							
Hotels	\$154.84	\$139.86	\$14.98	10.7%	\$147.30	\$7.54	5.1%
Motels	\$86.34	\$82.45	\$3.89	4.7%	\$83.76	\$2.58	3.1%
28 Day Motels	\$48.17	\$50.87	(\$2.70)	-5.3%	\$45.72	\$2.45	5.4%
R.V. Parks	\$53.22	\$41.30	\$11.92	28.9%	\$42.20	\$11.02	26.1%
Vacation Rental	\$253.85	\$245.18	\$8.67	3.5%	\$262.93	(\$9.08)	-3.5%
Timeshares	\$130.52	\$103.32	\$27.20	26.3%	\$110.77	\$19.75	17.8%
Home Owner Rentals	\$354.12	\$323.60	\$30.52	9.4%	\$357.11	(\$2.99)	-0.8%
<b>Total Cash Average Rate</b>	<b>\$151.28</b>	<b>\$134.55</b>	<b>\$16.73</b>	<b>12.4%</b>	<b>\$141.85</b>	<b>\$9.43</b>	<b>6.6%</b>

**Reno-Sparks Convention and Visitors Authority**

**Combined Room Statistics - Year To Date**

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	1,638,593	1,599,829	38,764	2.4%	1,671,262	(32,669)	-2.0%
Comp	427,364	376,339	51,025	13.6%	396,329	31,035	7.8%
28 Day	561,882	548,592	13,290	2.4%	601,944	(40,062)	-6.7%
<b>Total Occupied Rooms</b>	<b>2,627,839</b>	<b>2,524,760</b>	<b>103,079</b>	<b>4.1%</b>	<b>2,669,535</b>	<b>(41,696)</b>	<b>-1.6%</b>
Vacant	1,323,022	1,439,614	(116,592)	-8.1%	1,329,318	(6,296)	-0.5%
Total Available Rooms	3,950,861	3,964,374	(13,513)	-0.3%	3,998,853	(47,992)	-1.2%
<b>Percentage of Occupancy</b>							
Cash	41.5%	40.4%	1.1	2.7%	41.8%	(0.3)	-0.7%
Comp	10.8%	9.5%	1.3	13.7%	9.9%	0.9	9.1%
28 Day	14.2%	13.8%	0.4	2.9%	15.1%	(0.9)	-6.0%
<b>Total Occupancy Percentage</b>	<b>66.5%</b>	<b>63.7%</b>	<b>2.8</b>	<b>4.4%</b>	<b>66.8%</b>	<b>(0.3)</b>	<b>-0.4%</b>
Vacant	33.5%	36.3%	(2.8)	-7.7%	33.2%	0.3	0.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$247,889,402</b>	<b>\$215,263,456</b>	<b>\$32,625,946</b>	<b>15.2%</b>	<b>\$237,073,872</b>	<b>\$10,815,530</b>	<b>4.6%</b>
Comp	\$62,844,790	\$51,153,774	\$11,691,016	22.9%	\$57,861,044	\$4,983,746	8.6%
28 Day	\$22,319,273	\$19,498,692	\$2,820,581	14.5%	\$23,834,457	(\$1,515,184)	-6.4%
Total Revenue	\$333,053,465	\$285,915,922	\$47,137,543	16.5%	\$318,769,373	\$14,284,092	4.5%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$151.28</b>	<b>\$134.55</b>	<b>\$16.73</b>	<b>12.4%</b>	<b>\$141.85</b>	<b>\$9.43</b>	<b>6.6%</b>
Comp	\$147.05	\$135.92	\$11.13	8.2%	\$145.99	\$1.06	0.7%
28 Day	\$39.72	\$35.54	\$4.18	11.8%	\$39.60	\$0.12	0.3%

## Reno-Sparks Convention and Visitors Authority

### Hotel Statistics - Year To Date

#### December 2022

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	1,343,665	1,296,863	46,802	3.6%	1,361,147	(17,482)	-1.3%
Comp	426,336	375,237	51,099	13.6%	395,144	31,192	7.9%
28 Day	38,954	56,852	(17,898)	-31.5%	60,461	(21,507)	-35.6%
<b>Total Occupied Rooms</b>	<b>1,808,955</b>	<b>1,728,952</b>	<b>80,003</b>	<b>4.6%</b>	<b>1,816,752</b>	<b>(7,797)</b>	<b>-0.4%</b>
Vacant	928,406	1,063,432	(135,026)	-12.7%	960,728	(32,322)	-3.4%
Total Available Rooms	2,737,361	2,792,384	(55,023)	-2.0%	2,777,480	(40,119)	-1.4%
<b>Percentage of Occupancy</b>							
Cash	49.1%	46.4%	2.7	5.8%	49.0%	0.1	0.2%
Comp	15.6%	13.4%	2.2	16.4%	14.2%	1.4	9.9%
28 Day	1.4%	2.0%	(0.6)	-30.0%	2.2%	(0.8)	-36.4%
<b>Total Occupancy Percentage</b>	<b>66.1%</b>	<b>61.9%</b>	<b>4.2</b>	<b>6.8%</b>	<b>65.4%</b>	<b>0.7</b>	<b>1.1%</b>
Vacant	33.9%	38.1%	(4.2)	-11.0%	34.6%	(0.7)	-2.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$208,052,820</b>	<b>\$181,385,222</b>	<b>\$26,667,598</b>	<b>14.7%</b>	<b>\$200,503,358</b>	<b>\$7,549,462</b>	<b>3.8%</b>
Comp	\$62,771,208	\$51,078,481	\$11,692,727	22.9%	\$57,774,198	\$4,997,010	8.6%
28 Day	\$4,208,537	\$5,209,359	(\$1,000,822)	-19.2%	\$5,938,481	(\$1,729,944)	-29.1%
Total Revenue	\$275,032,565	\$237,673,062	\$37,359,503	15.7%	\$264,216,037	\$10,816,528	4.1%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$154.84</b>	<b>\$139.86</b>	<b>\$14.98</b>	<b>10.7%</b>	<b>\$147.30</b>	<b>\$7.54</b>	<b>5.1%</b>
Comp	\$147.23	\$136.12	\$11.11	8.2%	\$146.21	\$1.02	0.7%
28 Day	\$108.04	\$91.63	\$16.41	17.9%	\$98.22	\$9.82	10.0%

## Reno-Sparks Convention and Visitors Authority

### Motel Statistics - Year To Date

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	108,428	129,694	(21,266)	-16.4%	134,626	(26,198)	-19.5%
Comp	177	209	(32)	-15.5%	225	(48)	-21.3%
28 Day	23,298	13,174	10,124	76.9%	14,150	9,148	64.7%
<b>Total Occupied Rooms</b>	<b>131,903</b>	<b>143,077</b>	<b>(11,174)</b>	<b>-7.8%</b>	<b>149,001</b>	<b>(17,098)</b>	<b>-11.5%</b>
Vacant	82,145	122,587	(40,442)	-33.0%	75,862	6,283	8.3%
Total Available Rooms	214,048	265,664	(51,616)	-19.4%	224,863	(10,815)	-4.8%
<b>Percentage of Occupancy</b>							
Cash	50.7%	48.8%	1.9	3.9%	59.9%	(9.2)	-15.4%
Comp	0.1%	0.1%	-	0.0%	0.1%	-	0.0%
28 Day	10.9%	5.0%	5.9	118.0%	6.3%	4.6	73.0%
<b>Total Occupancy Percentage</b>	<b>61.6%</b>	<b>53.9%</b>	<b>7.7</b>	<b>14.3%</b>	<b>66.3%</b>	<b>(4.7)</b>	<b>-7.1%</b>
Vacant	38.4%	46.1%	(7.7)	-16.7%	33.7%	4.7	13.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$9,361,991</b>	<b>\$10,693,245</b>	<b>(\$1,331,254)</b>	<b>-12.4%</b>	<b>\$11,276,499</b>	<b>(\$1,914,508)</b>	<b>-17.0%</b>
Comp	\$22,116	\$21,241	\$875	4.1%	\$24,326	(\$2,210)	-9.1%
28 Day	\$1,103,772	\$673,937	\$429,835	63.8%	\$798,120	\$305,652	38.3%
Total Revenue	\$10,487,879	\$11,388,423	(\$900,544)	-7.9%	\$12,098,945	(\$1,611,066)	-13.3%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$86.34</b>	<b>\$82.45</b>	<b>\$3.89</b>	<b>4.7%</b>	<b>\$83.76</b>	<b>\$2.58</b>	<b>3.1%</b>
Comp	\$124.95	\$101.40	\$23.55	23.2%	\$108.12	\$16.83	15.6%
28 Day	\$47.38	\$51.16	(\$3.78)	-7.4%	\$56.40	(\$9.02)	-16.0%

**Reno-Sparks Convention and Visitors Authority**

**28 Day Motel Statistics - Year To Date**

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	25,921	33,074	(7,153)	-21.6%	28,882	(2,961)	-10.3%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	319,482	314,060	5,422	1.7%	338,896	(19,414)	-5.7%
<b>Total Occupied Rooms</b>	<b>345,403</b>	<b>347,134</b>	<b>(1,731)</b>	<b>-0.5%</b>	<b>367,778</b>	<b>(22,375)</b>	<b>-6.1%</b>
Vacant	97,570	110,624	(13,054)	-11.8%	77,880	19,690	25.3%
Total Available Rooms	442,973	457,758	(14,785)	-3.2%	445,658	(2,685)	-0.6%
<b>Percentage of Occupancy</b>							
Cash	5.9%	7.2%	(1.3)	-18.1%	6.5%	(0.6)	-9.2%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	72.1%	68.6%	3.5	5.1%	76.0%	(3.9)	-5.1%
<b>Total Occupancy Percentage</b>	<b>78.0%</b>	<b>75.8%</b>	<b>2.2</b>	<b>2.9%</b>	<b>82.5%</b>	<b>(4.5)</b>	<b>-5.5%</b>
Vacant	22.0%	24.2%	(2.2)	-9.1%	17.5%	4.5	25.7%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$1,248,674</b>	<b>\$1,682,318</b>	<b>(\$433,644)</b>	<b>-25.8%</b>	<b>\$1,320,511</b>	<b>(\$71,837)</b>	<b>-5.4%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$9,161,128	\$7,038,692	\$2,122,436	30.2%	\$9,134,866	\$26,262	0.3%
Total Revenue	\$10,409,802	\$8,721,011	\$1,688,791	19.4%	\$10,455,377	(\$45,575)	-0.4%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$48.17</b>	<b>\$50.87</b>	<b>(\$2.70)</b>	<b>-5.3%</b>	<b>\$45.72</b>	<b>\$2.45</b>	<b>5.4%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$28.67	\$22.41	\$6.26	27.9%	\$26.95	\$1.72	6.4%

**Reno-Sparks Convention and Visitors Authority**

**RV Park Statistics - Year To Date**

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	52,582	57,431	(4,849)	-8.4%	60,255	(7,673)	-12.7%
Comp	840	893	(53)	-5.9%	959	(119)	-12.4%
28 Day	128,163	112,076	16,087	14.4%	132,090	(3,927)	-3.0%
<b>Total Occupied Rooms</b>	<b>181,585</b>	<b>170,399</b>	<b>11,186</b>	<b>6.6%</b>	<b>193,304</b>	<b>(11,719)</b>	<b>-6.1%</b>
Vacant	80,145	94,993	(14,848)	-15.6%	78,823	1,322	1.7%
Total Available Rooms	261,730	265,392	(3,662)	-1.4%	272,127	(10,397)	-3.8%
<b>Percentage of Occupancy</b>							
Cash	20.1%	21.6%	(1.5)	-6.9%	22.1%	(2.0)	-9.0%
Comp	0.3%	0.3%	-	0.0%	0.4%	(0.1)	-25.0%
28 Day	49.0%	42.2%	6.8	16.1%	48.5%	0.5	1.0%
<b>Total Occupancy Percentage</b>	<b>69.4%</b>	<b>64.2%</b>	<b>5.2</b>	<b>8.1%</b>	<b>71.0%</b>	<b>(1.6)</b>	<b>-2.3%</b>
Vacant	30.6%	35.8%	(5.2)	-14.5%	29.0%	1.6	5.5%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$2,798,241</b>	<b>\$2,372,080</b>	<b>\$426,161</b>	<b>18.0%</b>	<b>\$2,542,521</b>	<b>\$255,720</b>	<b>10.1%</b>
Comp	\$50,510	\$54,052	(\$3,542)	-6.6%	\$62,360	(\$11,850)	-19.0%
28 Day	\$3,096,507	\$2,367,722	\$728,785	30.8%	\$2,937,920	\$158,587	5.4%
Total Revenue	\$5,945,258	\$4,793,854	\$1,151,404	24.0%	\$5,542,801	\$402,457	7.3%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$53.22</b>	<b>\$41.30</b>	<b>\$11.92</b>	<b>28.9%</b>	<b>\$42.20</b>	<b>\$11.02</b>	<b>26.1%</b>
Comp	\$60.13	\$60.54	(\$0.41)	-0.7%	\$65.03	(\$4.90)	-7.5%
28 Day	\$24.16	\$21.13	\$3.03	14.3%	\$22.24	\$1.92	8.6%



**Reno-Sparks Convention and Visitors Authority**

**Vacation Rental Statistics - Year To Date**

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	90,424	64,388	26,036	40.4%	66,671	23,753	35.6%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	50,111	50,518	(407)	-0.8%	54,262	(4,151)	-7.6%
<b>Total Occupied Rooms</b>	<b>140,535</b>	<b>114,906</b>	<b>25,629</b>	<b>22.3%</b>	<b>120,933</b>	<b>19,602</b>	<b>16.2%</b>
Vacant	47,453	8,190	39,263	479.4%	47,643	(190)	-0.4%
Total Available Rooms	187,988	123,096	64,892	52.7%	168,576	19,412	11.5%
<b>Percentage of Occupancy</b>							
Cash	48.1%	52.3%	(4.2)	-8.0%	39.5%	8.6	21.8%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	26.7%	41.0%	(14.3)	-34.9%	32.2%	(5.5)	-17.1%
<b>Total Occupancy Percentage</b>	<b>74.8%</b>	<b>93.3%</b>	<b>(18.5)</b>	<b>-19.8%</b>	<b>71.7%</b>	<b>3.1</b>	<b>4.3%</b>
Vacant	25.2%	6.7%	18.5	276.1%	28.3%	(3.1)	-11.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$22,954,386</b>	<b>\$15,786,732</b>	<b>\$7,167,654</b>	<b>45.4%</b>	<b>\$17,529,994</b>	<b>\$5,424,392</b>	<b>30.9%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$4,514,005	\$3,993,815	\$520,190	13.0%	\$4,770,827	(\$256,822)	-5.4%
Total Revenue	\$27,468,391	\$19,780,547	\$7,687,844	38.9%	\$22,300,821	\$5,167,570	23.2%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$253.85</b>	<b>\$245.18</b>	<b>\$8.67</b>	<b>3.5%</b>	<b>\$262.93</b>	<b>(\$9.08)</b>	<b>-3.5%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$90.08	\$79.06	\$11.02	13.9%	\$87.92	\$2.16	2.5%

**Reno-Sparks Convention and Visitors Authority**

**Timeshare Statistics - Year To Date**

**December 2022**

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	12,297	11,819	478	4.0%	12,695	(398)	-3.1%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
<b>Total Occupied Rooms</b>	<b>12,297</b>	<b>11,819</b>	<b>478</b>	<b>4.0%</b>	<b>12,695</b>	<b>(398)</b>	<b>-3.1%</b>
Vacant	59,899	16,981	42,918	252.7%	58,931	968	1.6%
Total Available Rooms	72,196	28,800	43,396	150.7%	71,626	570	0.8%
<b>Percentage of Occupancy</b>							
Cash	17.0%	41.0%	(24.0)	-58.5%	17.7%	(0.7)	-4.0%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
<b>Total Occupancy Percentage</b>	<b>17.0%</b>	<b>41.0%</b>	<b>(24.0)</b>	<b>-58.5%</b>	<b>17.7%</b>	<b>(0.7)</b>	<b>-4.0%</b>
Vacant	83.0%	59.0%	24.0	40.7%	82.3%	0.7	0.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$1,604,978</b>	<b>\$1,221,118</b>	<b>\$383,860</b>	<b>31.4%</b>	<b>\$1,406,227</b>	<b>\$198,751</b>	<b>14.1%</b>
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$1,604,978	\$1,221,118	\$383,860	31.4%	\$1,406,227	\$198,751	14.1%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$130.52</b>	<b>\$103.32</b>	<b>\$27.20</b>	<b>26.3%</b>	<b>\$110.77</b>	<b>\$19.75</b>	<b>17.8%</b>
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

## Reno-Sparks Convention and Visitors Authority

### Home Owner Rentals - Year To Date

	Actual	Budget	Increase (Decrease)		Last Year	Increase (Decrease)	
			Amount	% Percent		Amount	% Percent
<b>Occupied Rooms</b>							
Cash	5,276	6,560	(1,284)	-19.6%	6,986	(1,710)	-24.5%
Comp	11	-	11	100.0%	1	10	1000.0%
28 Day	1,874	1,913	(39)	-2.0%	2,085	(211)	-10.1%
<b>Total Occupied Rooms</b>	<b>7,161</b>	<b>8,473</b>	<b>(1,312)</b>	<b>-15.5%</b>	<b>9,072</b>	<b>(1,911)</b>	<b>-21.1%</b>
Vacant	27,404	22,807	4,597	20.2%	29,451	(2,047)	-7.0%
Total Available Rooms	34,565	31,280	3,285	10.5%	38,523	(3,958)	-10.3%
<b>Percentage of Occupancy</b>							
Cash	15.3%	21.0%	(5.7)	-27.1%	18.1%	(2.8)	-15.5%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	5.4%	6.1%	(0.7)	-11.5%	0.0%	5.4	100.0%
<b>Total Occupancy Percentage</b>	<b>20.7%</b>	<b>27.1%</b>	<b>(6.4)</b>	<b>-23.6%</b>	<b>0.0%</b>	<b>20.7</b>	<b>100.0%</b>
Vacant	79.3%	72.9%	6.4	8.8%	0.0%	79.3	100.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	0.0%	100.0	100.0%
<b>Revenue</b>							
<b>Cash - Taxable</b>	<b>\$1,868,312</b>	<b>\$2,122,740</b>	<b>(\$254,428)</b>	<b>-12.0%</b>	<b>\$2,494,762</b>	<b>(\$626,450)</b>	<b>-25.1%</b>
Comp	\$956	\$0	\$956	100.0%	\$160	\$796	497.5%
28 Day	\$235,324	\$215,168	\$20,156	9.4%	\$254,243	(\$18,919)	-7.4%
Total Revenue	\$2,104,592	\$2,337,908	(\$233,316)	-10.0%	\$2,749,165	(\$644,573)	-23.4%
<b>Average Rates</b>							
<b>Cash</b>	<b>\$354.12</b>	<b>\$323.60</b>	<b>\$30.52</b>	<b>9.4%</b>	<b>\$357.11</b>	<b>(\$2.99)</b>	<b>-0.8%</b>
Comp	\$86.91	\$0.00	\$86.91	100.0%	\$160.00	(\$73.09)	-45.7%
28 Day	\$125.57	\$112.46	\$13.11	11.7%	\$121.94	\$3.63	3.0%

**Reno-Sparks Convention and Visitors Authority  
Taxable Occupied Rooms by District  
December 2022**

	December 2022	December 2021	Increase (Decrease)		Year to Date July - December 2022	Prior Year July - December 2021	Increase (Decrease)	
			\$	%			\$	%
Reno B	116,319	117,169	(850)	(0.7%)	793,768	806,628	(12,860)	(1.6%)
Reno D	53,654	55,551	(1,897)	(3.4%)	427,510	446,705	(19,195)	(4.3%)
Reno E	6,222	6,402	(180)	(2.8%)	40,943	39,607	1,336	3.4%
<b>Total Reno</b>	<b>176,195</b>	<b>179,122</b>	<b>(2,927)</b>	<b>(1.6%)</b>	<b>1,262,221</b>	<b>1,292,940</b>	<b>(30,719)</b>	<b>(2.4%)</b>
Washoe A	1,559	1,507	52	3.5%	10,011	10,660	(649)	(6.1%)
Washoe B	15,713	18,507	(2,794)	(15.1%)	100,728	97,831	2,897	3.0%
<b>Total Washoe County</b>	<b>17,272</b>	<b>20,014</b>	<b>(2,742)</b>	<b>(13.7%)</b>	<b>110,739</b>	<b>108,491</b>	<b>2,248</b>	<b>2.1%</b>
<b>Sparks</b>	<b>40,706</b>	<b>39,620</b>	<b>1,086</b>	<b>2.7%</b>	<b>265,633</b>	<b>269,831</b>	<b>(4,198)</b>	<b>(1.6%)</b>
<b>Total Taxable Rooms</b>	<b>234,173</b>	<b>238,756</b>	<b>(4,583)</b>	<b>(1.9%)</b>	<b>1,638,593</b>	<b>1,671,262</b>	<b>(32,669)</b>	<b>(2.0%)</b>

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County (excluding Incline Village)
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority  
Taxable Occupied Rooms by District  
December 2022**

	December 2022	December 2021	Increase (Decrease)		Year to Date July - December 2022	Prior Year July - December 2021	Increase (Decrease)	
			\$	%			\$	%
Reno B	116,319	117,169	(850)	(0.7%)	793,768	806,628	(12,860)	(1.6%)
Reno D	53,654	55,551	(1,897)	(3.4%)	427,510	446,705	(19,195)	(4.3%)
Reno E	6,222	6,402	(180)	(2.8%)	40,943	39,607	1,336	3.4%
<b>Total Reno</b>	<b>176,195</b>	<b>179,122</b>	<b>(2,927)</b>	<b>(1.6%)</b>	<b>1,262,221</b>	<b>1,292,940</b>	<b>(30,719)</b>	<b>(2.4%)</b>
Washoe A	1,559	1,507	52	3.5%	10,011	10,660	(649)	(6.1%)
Washoe B	15,713	18,507	(2,794)	(15.1%)	100,728	97,831	2,897	3.0%
<b>Total Washoe County</b>	<b>17,272</b>	<b>20,014</b>	<b>(2,742)</b>	<b>(13.7%)</b>	<b>110,739</b>	<b>108,491</b>	<b>2,248</b>	<b>2.1%</b>
<b>Sparks</b>	<b>40,706</b>	<b>39,620</b>	<b>1,086</b>	<b>2.7%</b>	<b>265,633</b>	<b>269,831</b>	<b>(4,198)</b>	<b>(1.6%)</b>
<b>Total Taxable Rooms</b>	<b>234,173</b>	<b>238,756</b>	<b>(4,583)</b>	<b>(1.9%)</b>	<b>1,638,593</b>	<b>1,671,262</b>	<b>(32,669)</b>	<b>(2.0%)</b>

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County (excluding Incline Village)
Washoe B	Incline Village

**Reno-Sparks Convention and Visitors Authority  
Average Daily Rate by District  
December 2022**

	December 2022		December 2021		Increase (Decrease)		Year to Date July - December 2022		Prior Year July - December 2021		Increase (Decrease)			
	\$		\$		\$	%	\$		\$		\$	%		
Reno B	\$	125.22	\$	121.81	\$	3.41	2.8%	\$	144.89	\$	137.16	\$	7.73	5.6%
Reno D	\$	123.22	\$	120.67	\$	2.55	2.1%	\$	129.72	\$	123.80	\$	5.92	4.8%
Reno E	\$	136.58	\$	125.81	\$	10.77	8.6%	\$	158.71	\$	140.86	\$	17.86	12.7%
<b>Total Reno</b>	<b>\$</b>	<b>125.01</b>	<b>\$</b>	<b>121.60</b>	<b>\$</b>	<b>3.41</b>	<b>2.8%</b>	<b>\$</b>	<b>140.20</b>	<b>\$</b>	<b>132.65</b>	<b>\$</b>	<b>7.55</b>	<b>5.7%</b>
Washoe A	\$	42.89	\$	75.49	\$	(32.60)	-43.2%	\$	48.80	\$	48.87	\$	(0.06)	-0.1%
Washoe B	\$	363.18	\$	328.23	\$	34.95	10.6%	\$	386.07	\$	344.49	\$	41.58	12.1%
<b>Total Washoe County</b>	<b>\$</b>	<b>334.27</b>	<b>\$</b>	<b>309.20</b>	<b>\$</b>	<b>25.07</b>	<b>8.1%</b>	<b>\$</b>	<b>355.58</b>	<b>\$</b>	<b>315.44</b>	<b>\$</b>	<b>40.13</b>	<b>12.7%</b>
<b>Sparks</b>	<b>\$</b>	<b>106.64</b>	<b>\$</b>	<b>103.95</b>	<b>\$</b>	<b>2.69</b>	<b>2.6%</b>	<b>\$</b>	<b>118.77</b>	<b>\$</b>	<b>116.14</b>	<b>\$</b>	<b>2.64</b>	<b>2.3%</b>
<b>Total Average Daily Rate</b>	<b>\$</b>	<b>137.25</b>	<b>\$</b>	<b>134.40</b>	<b>\$</b>	<b>2.85</b>	<b>2.1%</b>	<b>\$</b>	<b>151.28</b>	<b>\$</b>	<b>141.85</b>	<b>\$</b>	<b>9.43</b>	<b>6.6%</b>

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village