RENO-SPARKS CONVENTION & VISITORS AUTHORITY

March 2023 Room Statistics Compared to the Prior Year

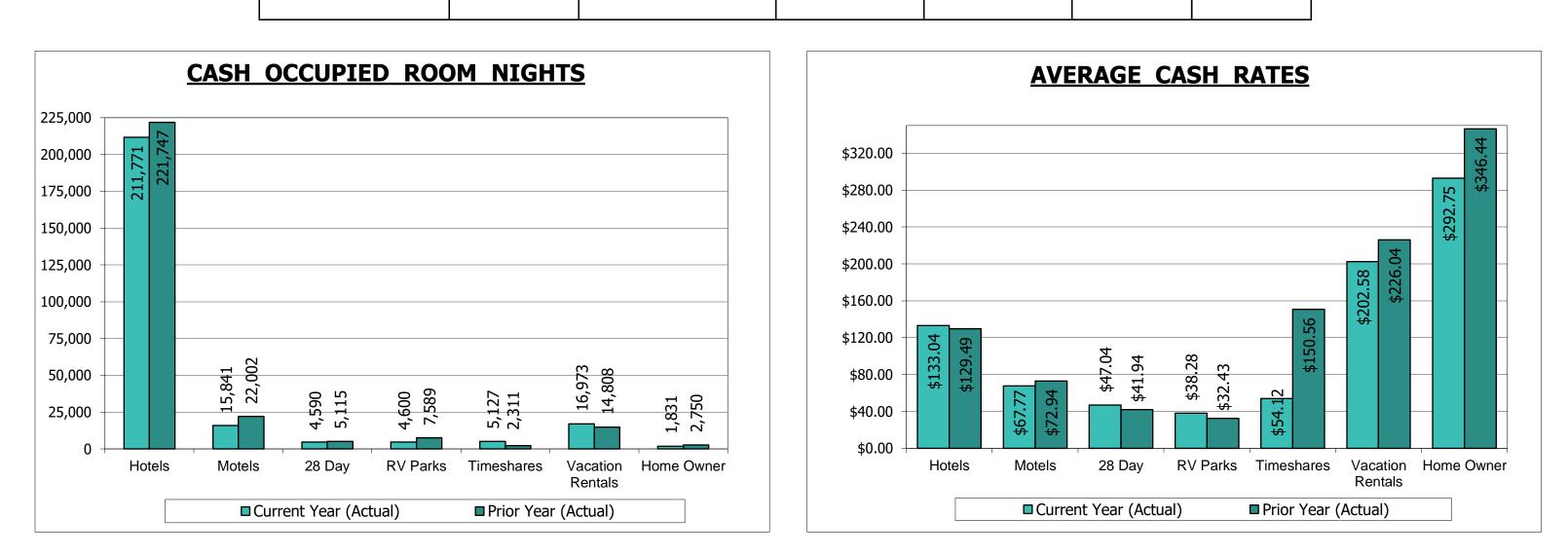
Taxable room revenues for the month of March 2023 are \$33,890,495 and are below March of the prior year by \$1,536,583 (-4.3%). Cash occupied room nights of 260,733 are below prior year by 15,589 (-5.6%). Comp occupied room nights of 56,045 are below prior year by 8,571 (-13.3%), and 28-day occupied room nights of 91,721 are below prior year by 27,529 (-23.1%). Total occupied rooms for the month of March 2023 (Cash, Comp, 28-day) are 51,689 (-11.2%) below the prior year.

Overall, the Washoe County occupancy percentage of 59.8% for the month is -6.5% below the 66.3% level of the prior year. There were 11,587 (-1.7%) less available rooms for the month compared to the prior year.

Overall cash average rates for March 2023 of \$129.98 increased \$1.77 (1.4%), compared to \$128.21 for the prior year.

Year-to-date cash occupied room nights of 2,346,629 are 36,116 (-1.5%) below prior year. Cash average rates year-to-date of \$146.14 are \$6.95 (5.0%) above the prior year. Year-to-date, total taxable room revenues of \$342,933,599 are \$11,278,621 (3.4%) above prior year.

		Marc	h 2023			
	Available	Cash	Average C	Cash Rate	Increase (Decrease)
Segments	Rooms	Occupied Rooms	Current Year	Prior Year	\$	%
Hotels	467,895	211,771	\$133.04	\$129.49	\$3.55	2.7%
Motels	35,083	15,841	\$67.77	\$72.94	(\$5.17)	(7.1%)
28 Day	71,254	4,590	\$47.04	\$41.94	\$5.10	12.2%
RV Parks	43,741	4,600	\$38.28	\$32.43	\$5.85	18.0%
Timeshares	12,417	5,127	\$54.12	\$150.56	(\$96.44)	(64.1%)
Vacation Rentals	35,655	16,973	\$202.58	\$226.04	(\$23.46)	(10.4%)
Home Owner	16,827	1,831	292.75	346.44	(53.69)	(15.5%)



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Reno-Sparks Convention & Visitors Authority P.O. Box 837 Reno, Nevada 89504-0837

Combined Room Statistics

March 2023

Description Taxable Room Revenues Occupied Rooms - Cash Average Rate - Cash	Actual \$33,890,495 260,733 \$129.98 260,733 56,045	Budget \$27,688,192 224,995 \$123.06	Increase (Deci \$ \$6,202,303 35,738 \$6.92	rease) % 22.4% 15.9%	Last Year \$35,427,078 276,322	Increase (Decre \$ (\$1,536,583) (15,589)	ease) % (4.3%)
Taxable Room Revenues Occupied Rooms - Cash	\$33,890,495 260,733 \$129.98 260,733	\$27,688,192 224,995	\$6,202,303 35,738	22.4%	\$35,427,078	(\$1,536,583)	
Occupied Rooms - Cash	260,733 \$129.98 260,733	224,995	35,738				(4.3%)
	\$129.98			15.9%	276,322		
	\$129.98			13.5 /0	2/0,522	115 5841	(5.6%)
Average Rate - Cash	260,733	\$123.06	\$6.92				
				5.6%	\$128.21	\$1.77	1.4%
Occupied Rooms							
Cash	56 045	224,995	35,738	15.9%	276,322	(15,589)	(5.6%)
Comp		61,073	(5,028)	(8.2%)	64,616	(8,571)	(13.3%)
28 Day	91,721	105,157	(13,436)	(12.8%)	119,250	(27,529)	(23.1%)
Total Occupied Rooms	408,499	391,225	17,274	4.4%	460,188	(51,689)	(11.2%)
Percentage of Occupancy							
Cash	38.2%	33.3%	4.9	14.7%	39.8%	(1.6)	(4.0%)
Comp	8.2%	9.0%	(0.8)	(8.9%)	9.3%	(1.1)	(11.8%)
28 Day	13.4%	15.6%	(2.2)	(14.1%)	17.2%	(3.8)	(22.1%)
Total Percentage of Occupancy	59.8%	57.9%	1.9	3.3%	66.3%	(6.5)	(9.8%)
Market Segments							
Occupied Rooms - Cash							
Hotels	211,771	175,392	36,379	20.7%	221,747	(9,976)	(4.5%)
Motels	15,841	20,249	(4,408)	(21.8%)	22,002	(6,161)	(28.0%)
28 Day Motels	4,590	5,329	(739)	(13.9%)	5,115	(525)	(10.3%)
R.V. Parks	4,600	5,683	(1,083)	(19.1%)	7,589	(2,989)	(39.4%)
Vacation Rentals	16,973	13,690	3,283	24.0%	14,808	2,165	14.6%
Timehares	5,127	2,423	2,704	111.6%	2,311	2,816	121.9%
Home Owner Rentals	1,831	2,230	(399)	0.0%	2,750	(919)	0.0%
Total Occupied - Cash	260,733	224,995	35,738	15.9%	276,322	(15,589)	(5.6%)
Percentage of Occupancy - Cash	45 20/	37.3%	0.0	21 40/	47 50/	(2.2)	(A, CO())
Hotels Motels	45.3% 45.2%	45.7%	8.0	21.4%	47.5% 51.2%	(2.2)	(4.6%)
28 Day Motels	6.4%	7.0%	(0.5)	(1.1%) (8.6%)	6.8%	(6.0) (0.4)	(11.7%) (5.9%)
R.V. Parks	10.5%	12.7%	(0.6) (2.2)	(17.3%)	17.2%	(6.7)	(39.0%)
Vacation Rentals	47.6%	66.0%	(18.4)	(27.9%)	42.8%	4.8	11.2%
Timeshares	41.3%	50.5%	(9.2)	(18.2%)	19.1%	22.2	11.270
Home Owner Rentals	10.9%	14.4%	(3.5)	(24.3%)	14.9%	(4.0)	(26.8%)
Total Occupancy Percentage - Cash	38.2%	33.3%	4.9	14.7%	39.8%	(1.6)	(4.0%)
Average Rates - Cash							
Hotels	\$133.04	\$124.24	\$8.80	7.1%	\$129.49	\$3.55	2.7%
Motels	\$67.77	\$65.57	\$2.20	3.4%	\$72.94	(\$5.17)	(7.1%)
28 Day Motels	\$47.04	\$45.28	\$1.76	3.9%	\$41.94	\$5.10	12.2%
R.V. Parks	\$38.28	\$42.46	(\$4.18)	(9.8%)	\$32.43	\$5.85	18.0%
Vacation Rentals	\$202.58	\$226.90	(\$24.32)	(10.7%)	\$226.04	(\$23.46)	(10.4%)
Timeshares	\$54.12	\$113.95	(\$59.83)	(52.5%)	\$150.56	(\$96.44)	(64.1%)
Home Owner Rentals	\$292.75	\$316.11	(\$23.36)	0.0%	\$346.44	(\$53.69)	(15.5%)
Total Cash Average Rate	\$129.98	\$123.06	\$6.92	5.6%	\$128.21	\$1.77	1.4%

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Combined Room Statistics

March 2023

			Increase (Decr	ease)		Increase (Decr	ease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	260,733	224,995	35,738	15.9%	276,322	(15,589)	(5.6%)
Comp	56,045	61,073	(5,028)	(8.2%)	64,616	(8,571)	(13.3%)
28 Day	91,721	105,157	(13,436)	(12.8%)	119,250	(27,529)	(23.1%)
Total Occupied Rooms	408,499	391,225	17,274	4.4%	460,188	(51,689)	(11.2%)
Vacant	274,373	284,943	(10,570)	(3.7%)	234,271	40,102	17.1%
Total Available Rooms	682,872	676,168	6,704	1.0%	694,459	(11,587)	(1.7%)
Percentage of Occupancy							
Cash	38.2%	33.3%	4.9	14.7%	39.8%	(1.6)	(4.0%)
Comp	8.2%	9.0%	(0.8)	(8.9%)	9.3%	(1.1)	(11.8%)
28 Day	13.4%	15.6%	(2.2)	(14.1%)	17.2%	(3.8)	(22.1%)
Total Occupancy Percentage	59.8%	57.9%	1.9	3.3%	66.3%	(6.5)	(9.8%)
Vacant	40.2%	42.1%	(1.9)	(4.5%)	33.7%	6.5	19.3%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$33,890,495	\$27,688,192	\$6,202,303	22.4%	\$35,427,078	(\$1,536,583)	(4.3%)
Comp	\$7,868,244	\$6,833,053	\$1,035,191	15.1%	\$8,447,490	(\$579,246)	(6.9%)
28 Day	\$3,761,358	\$3,707,552	\$53,806	1.5%	\$5,758,852	(\$1,997,494)	(34.7%)
Total Revenue	\$45,520,097	\$38,228,797	\$7,291,300	19.1%	\$49,633,420	(\$4,113,323)	(8.3%)
Average Rates							
Cash	\$129.98	\$123.06	\$6.92	5.6%	\$128.21	\$1.77	1.4%
Comp	\$140.39	\$111.88	\$28.51	25.5%	\$130.73	\$9.66	7.4%
28 Day	\$41.01	\$35.26	\$5.75	16.3%	\$48.29	(\$7.28)	(15.1%)

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Hotel Statistics

February 2023

Actual Budget \$ % Last Year \$ % Occupied Rooms 211,771 175,392 36,379 20,7% 221,747 (9,976) 223,747 (9,976) 224,747 (9,976) 244,469 (8,538) 28 bay 28 bay 25,158 8,672 (3,514) (40.5%) 28,412 (23,254) 223,747 (9,976) 28,412 (23,254) 28,412 (23,254) 28,412 (23,254) 28,412 (23,254) 28,412 (23,254) 21,771 11,5% 28,412 (23,254) 28,412 (23,254) 21,775 21,776 21,776 21,776 28,412 (23,254) 22,776 21,776				Increase (Decr	ease)		Increase (Decr	ease)
Cash 211,771 175,392 36,379 20.7% 221,747 (9,976) Comp 55,931 60,986 (5,055) (6,3%) 64,469 (2,2,147) (2,2,2,4) Total Occupied Rooms 272,860 245,049 27,811 11.3% 314,628 (41,768) ((2,2,2,4)) Vacant 195,035 225,407 (30,372) (13.5%) 152,428 42,607 ((2,2,1,2,2,2)) ((2,2,2,2,2)) ((2,2,2,2,2)) ((3,3,2,2,2,3)) (13.5%) 152,428 42,607 ((2,2,2,2,2)) ((3,3,2,2,2,3)) (13.5%) 152,428 42,607 ((3,3,2,2,3,2,3,3)) ((3,3,2,2,3,3,3,3,3,3,3,3)) ((3,3,2,3,3,3,3,3,3,3,3,3,3,3,3,3,3,3,3,		Actual	Budget	\$		Last Year		%
Comp 28 Day 55,931 5,158 60,986 8,672 (5,055) (3,514) (8,3%) (40,5%) 64,469 28,412 (8,538) (23,254) Total Occupied Rooms 272,860 245,049 27,811 11.3% 314,628 (41,768) (6,986) Vacant 195,035 225,407 (30,372) (13.5%) 152,428 42,607 Total Available Rooms 467,895 4770,456 (2,561) (0.5%) 467,056 839 Percentage of Occupancy Cash 45.3% 12.0% 37.3% 8.0 21.4% 21.4% 47.5% (2.2) Total Occupancy Cash 45.3% 11.1% 31.0% (1.0) (7.7%) 13.8% (1.8) Vacant 41.7% 47.9% 6.2 11.9% 67.4% 9.1 (1.8) Vacant 41.7% 47.9% (6.2) (12.9%) 32.6% 9.1 (5.0) Total Occupancy Percentage \$28,773,054 \$21,790,697 \$6,382,357 29.3% \$28,713,624 (\$540,570) Revenue \$36,652,687 \$29,275,191 \$7,787,496 <th< td=""><td>Occupied Rooms</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	Occupied Rooms							
28 Day 5,158 8,672 (3,514) (40.5%) 228,412 (23,254) Total Occupied Rooms 272,860 245,049 27,811 11.3% 314,628 (41,768) (41,768) Vacant 195,035 225,407 (30,372) (13.5%) 152,428 42,607 Total Available Rooms 467,895 470,456 (2,561) (0.5%) 467,056 839 Percentage of Occupancy Cash Comp 45,3% 12,0% 37,3% 13,0% 8.0 21.4% (1.0) 47,5% (2,2) So Day 1.1% 1.1% 0.07 (38.9%) 6.1% (5.0) (5.0) Total Occupancy Percentage 58.3% 52.1% 6.2 11.9% 67.4% (9.1) (0.0) Vacant 41.7% 47.9% (6.2) (12.9%) 32.6% 9.1 (5.0) Revenue Cash - Taxable Comp \$28,173,054 \$21,790,697 \$6,382,357 29.3% \$8,438,924 (\$559,214) \$2,37,525 (\$1,2,45,334) Total Revenue \$36,562,687 \$21,790	Cash	211,771	175,392	36,379	20.7%	221,747	(9,976)	(4.5%)
Total Occupied Rooms 272,860 245,049 27,811 11.3% 314,628 (41,768) (Vacant 195,035 225,407 (30,372) (13.5%) 152,428 42,607 (13.5%) 152,428 42,607 (13.5%) 152,428 42,607 (13.5%) 152,428 42,607 (13.5%) 152,428 42,607 (13.5%) 152,428 42,607 (13.5%) 152,428 42,607 (13.5%) 152,428 42,607 (13.5%) 152,428 42,607 (13.5%) (13.5%) 152,428 42,607 (13.5%) (13.5%) 152,428 42,607 (13.5%) <td>Comp</td> <td>55,931</td> <td>60,986</td> <td>(5,055)</td> <td>(8.3%)</td> <td>64,469</td> <td>(8,538)</td> <td>(13.2%)</td>	Comp	55,931	60,986	(5,055)	(8.3%)	64,469	(8,538)	(13.2%)
Vacant 195,035 225,407 (30,372) (13.5%) 152,428 42,607 Total Available Rooms 467,895 470,456 (2,561) (0.5%) 467,056 839 Percentage of Occupancy Cash Comp 45.3% 12.0% 37.3% 8.0 21.4% 47.5% (2.2) 1 1000 11.0% (1.0) (7.7%) 13.8% (1.8) (1.8) 28 Day 1.1% 1.8% (0.7) (38.9%) 6.1% (5.0) Total Occupancy Percentage 58.3% 52.1% 6.2 11.9% 67.4% (9.1) (0.1) Vacant 41.7% 47.9% (6.2) (12.9%) 32.6% 9.1 (1.0) Total (must equal 100.0%) 100.0% - 0.0% 100.0% - 9.1 (55.92) (55.92) \$5.932, \$5.932, \$5.932, \$5.932, \$5.932, \$5.932, \$5.932, \$5.932, \$5.932, \$5.932, \$5.932, \$5.932, \$5.932, \$1.932, 778, \$1.51%, \$5.943, \$24, \$(\$579,214), \$2.375, 257, \$(\$1.843,3924, \$(\$579,214), \$2.375, 257, \$(\$1.843,3924, \$(\$5.945,579,214), \$2.375, 257, \$(\$1.843,3924, \$(\$5.945,579,214), \$2.375, 257, \$(\$1.843,3924, \$(\$5.945,579,214), \$2.375, 257, \$(\$1.843,3924, \$(\$5.945,579,214), \$2.375, 257, \$(\$1.843,3924, \$(\$5.945,513,314), \$2.375, 257, \$(\$1.843,3924, \$(\$1.843,3924, \$(\$1.843,3924, \$(\$1.843,3924, \$(\$1.843,3924, \$(28 Day	5,158	8,672	(3,514)	(40.5%)	28,412	(23,254)	(81.8%)
Total Available Rooms 467,895 470,456 (2,561) (0.5%) 467,056 839 Percentage of Occupancy Cash Comp 45.3% 12.0% 37.3% 12.0% 8.0 (1.0) 21.4% (7.7%) 47.5% 13.8% (2.2) Total Occupancy Percentage 58.3% 52.1% 6.2 11.9% 67.4% (9.1) (0 Vacant 41.7% 47.9% (6.2) (12.9%) 32.6% 9.1 (10.0%) - Revenue Cash - Taxable Comp \$28,173,054 \$21,790,697 \$6,382,357 29.3% \$28,713,624 (\$540,570) \$8,438,924 (\$579,214) \$2,375,257 (\$1,845,334) Total Revenue \$36,562,687 \$29,275,191 \$7,287,496 24.9% \$39,527,805 (\$2,965,118)	Total Occupied Rooms	272,860	245,049	27,811	11.3%	314,628	(41,768)	(13.3%)
Percentage of Occupancy Cash Comp 28 Day 45.3% 12.0% 11.1% 37.3% 12.0% 11.0% 8.0 (1.0) 21.4% (7.7%) 47.5% 13.8% (2.2) Total Occupancy Percentage 58.3% 52.1% 6.2 11.9% 6.1% (5.0) Vacant 41.7% 47.9% (6.2) (12.9%) 32.6% 9.1 Total (must equal 100.0%) 100.0% 100.0% - 0.0% 100.0% - Revenue Cash - Taxable Cash - Taxable Cash - Taxable Sa Day \$28,173,054 \$7,859,710 \$50,822 \$21,790,697 \$6,826,932 \$6,382,357 \$1,032,778 29.3% \$15.1% \$6,87,552 \$28,713,624 (\$540,570) \$8,438,924 (\$570,214) \$2,375,257 \$24,96 Total Revenue \$36,562,687 \$29,275,191 \$7,287,496 24.9% \$39,527,805 (\$2,965,118)	Vacant	195,035	225,407	(30,372)	(13.5%)	152,428	42,607	28.0%
Cash 45.3% 37.3% 8.0 21.4% 47.5% (2.2) Comp 12.0% 13.0% (1.0) (7.7%) 13.8% (1.8) 28 Day 1.1% 1.8% (0.7) (38.9%) 6.1% (5.0) Total Occupancy Percentage 58.3% 52.1% 6.2 11.9% 67.4% (9.1) (0.7) Vacant 41.7% 47.9% (6.2) (12.9%) 32.6% 9.1 (1.8) Total (must equal 100.0%) 100.0% 100.0% - 0.0% 100.0% - Revenue \$28,173,054 \$21,790,697 \$6,382,357 29.3% \$28,713,624 (\$540,570) Comp \$7,859,710 \$6,826,932 \$1,032,778 15.1% \$8,438,924 (\$579,214) \$2,375,257 (\$1,845,334) \$39,527,805 (\$2,965,118) Total Revenue \$36,562,687 \$29,275,191 \$7,287,496 24.9% \$39,527,805 (\$2,965,118)	Total Available Rooms	467,895	470,456	(2,561)	(0.5%)	467,056	839	0.2%
Comp 28 Day 12.0% 1.1% 13.0% 1.8% (1.0) (0.7) (7.7%) (38.9%) 13.8% 6.1% (1.8) (5.0) Total Occupancy Percentage 58.3% 52.1% 6.2 11.9% 67.4% (9.1) (1.8) Vacant 41.7% 47.9% (6.2) (12.9%) 32.6% 9.1 Total (must equal 100.0%) 100.0% - 0.0% 100.0% - 9.1 Revenue Cash - Taxable Comp 28 Day \$28,173,054 \$7,859,710 \$529,923 \$41,790,697 \$6,826,932 \$6,382,357 \$1,032,778 29.3% 15.1% \$28,713,624 (\$540,570) Total Revenue \$36,562,687 \$29,275,191 \$7,287,496 24.9% \$39,527,805 (\$2,965,118)	Percentage of Occupancy							
28 Day 1.1% 1.8% (0.7) (38.9%) 6.1% (5.0) Total Occupancy Percentage 58.3% 52.1% 6.2 11.9% 67.4% (9.1) (Vacant 41.7% 47.9% (6.2) (12.9%) 32.6% 9.1 (Total (must equal 100.0%) 100.0% - 0.0% 100.0% - - Revenue \$28,173,054 \$21,790,697 \$6,382,357 29.3% \$28,713,624 (\$540,570) Comp \$28,173,054 \$21,790,697 \$6,382,357 29.3% \$\$28,713,624 (\$540,570) 28 Day \$28,023 \$1,032,778 15.1% \$\$28,713,624 (\$540,570) \$\$8,438,924 (\$57,5214) 28 Day \$36,562,687 \$29,275,191 \$7,287,496 24.9% \$39,527,805 (\$2,965,118)	Cash	45.3%	37.3%	8.0	21.4%	47.5%	(2.2)	(4.6%)
Total Occupancy Percentage 58.3% 52.1% 6.2 11.9% 67.4% (9.1) (10.0%) Vacant 41.7% 47.9% (6.2) (12.9%) 32.6% 9.1 100.0% - 100.0% - 100.0% - 0.0% 100.0% - 100.0% - 100.0% - 100.0% - 100.0% - 100.0% - 100.0% - 100.0% - 100.0% - - 100.0% - - 100.0% - - 100.0% - - - 100.0% -	Comp	12.0%	13.0%	(1.0)	(7.7%)	13.8%	(1.8)	(13.0%)
Vacant41.7%47.9%(6.2)(12.9%)32.6%9.1Total (must equal 100.0%)100.0%-0.0%100.0%-Revenue Cash - Taxable Comp 28 Day\$28,173,054 \$7,859,710 \$529,923\$21,790,697 \$6,826,932 \$6,826,932 \$657,562\$6,382,357 \$1,032,778 \$1,032,778 \$15.1% \$15.1% \$19.4%\$28,713,624 \$28,713,624 \$8,438,924 \$529,214) \$2,375,257\$4540,570) \$8,438,924 \$2,375,257Total Revenue\$36,562,687\$29,275,191\$7,287,49624.9%\$39,527,805\$(\$2,965,118)	28 Day	1.1%	1.8%	(0.7)	(38.9%)	6.1%	(5.0)	(82.0%)
Total (must equal 100.0%) 100.0% 100.0% - 0.0% 100.0% - Revenue Cash - Taxable \$28,173,054 \$21,790,697 \$6,382,357 29.3% \$28,713,624 (\$540,570) Comp \$7,859,710 \$7,859,710 \$6,826,932 \$1,032,778 15.1% \$8,438,924 (\$579,214) Z8 Day \$36,562,687 \$29,275,191 \$7,287,496 24.9% \$39,527,805 (\$2,965,118)	Total Occupancy Percentage	58.3%	52.1%	6.2	11.9%	67.4%	(9.1)	(13.5%)
Revenue Cash - Taxable\$28,173,054 \$28,173,054\$21,790,697\$6,382,35729.3%\$28,713,624(\$540,570)Comp 28 Day\$7,859,710 \$529,923\$6,826,932 \$657,562\$1,032,778 (\$127,639)15.1% (19.4%)\$8,438,924 \$2,375,257(\$579,214) \$8,438,924 \$2,375,257Total Revenue\$36,562,687\$29,275,191\$7,287,49624.9%\$39,527,805(\$2,965,118)	Vacant	41.7%	47.9%	(6.2)	(12.9%)	32.6%	9.1	27.9%
Cash - Taxable \$28,173,054 \$21,790,697 \$6,382,357 29.3% \$28,713,624 (\$540,570) Comp \$7,859,710 \$6,826,932 \$1,032,778 15.1% \$8,438,924 (\$579,214) 28 Day \$529,923 \$657,562 (\$127,639) (19.4%) \$2,375,257 (\$1,845,334) Total Revenue \$36,562,687 \$29,275,191 \$7,287,496 24.9% \$39,527,805 (\$2,965,118)	Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Comp \$7,859,710 \$6,826,932 \$1,032,778 15.1% \$8,438,924 (\$579,214) 28 Day \$529,923 \$657,562 (\$127,639) (19.4%) \$2,375,257 (\$1,845,334) Total Revenue \$36,562,687 \$29,275,191 \$7,287,496 24.9% \$39,527,805 (\$2,965,118)	Revenue							
28 Day \$529,923 \$657,562 (\$127,639) (19.4%) \$2,375,257 (\$1,845,334) Total Revenue \$36,562,687 \$29,275,191 \$7,287,496 24.9% \$39,527,805 (\$2,965,118)	Cash - Taxable	\$28,173,054	\$21,790,697	\$6,382,357	29.3%	\$28,713,624	(\$540,570)	(1.9%)
Total Revenue \$36,562,687 \$29,275,191 \$7,287,496 24.9% \$39,527,805 (\$2,965,118)	Comp	\$7,859,710	\$6,826,932	\$1,032,778	15.1%	\$8,438,924	(\$579,214)	(6.9%)
	28 Day	\$529,923	\$657,562	(\$127,639)	(19.4%)	\$2,375,257	(\$1,845,334)	(77.7%)
	Total Revenue	\$36,562,687	\$29,275,191	\$7,287,496	24.9%	\$39,527,805	(\$2,965,118)	(7.5%)
	Average Rates							
Cash \$133.04 \$124.24 \$8.80 7.1% \$129.49 \$3.55		-						2.7%
Comp \$140.53 \$111.94 \$28.59 25.5% \$130.90 \$9.63	Comp	· · · · · · · · · · · · · · · · · · ·	\$111.94	\$28.59	25.5%	\$130.90	\$9.63	7.4%
28 Day \$102.74 \$75.83 \$26.91 35.5% \$83.60 \$19.14	28 Day	\$102.74	\$75.83	\$26.91	35.5%	\$83.60	\$19.14	22.9%

Motel Statistics

		Increase (Decr	ease)		Increase (Decr	ease)
Actual	Budget	\$	%	Last Year	\$	%
15,841	20,249	(4,408)	(21.8%)	22,002	(6,161)	(28.0%)
23	29	(6)	(20.3%)	24	(1)	(4.2%)
4,435	4,388	47	1.1%	3,233	1,202	37.2%
20,299	24,665	(4,366)	(17.7%)	25,259	(4,960)	(19.6%)
14,784	19,634	(4,850)	(24.7%)	17,737	(2,953)	(16.6%)
35,083	44,299	(9,216)	(20.8%)	42,996	(7,913)	(18.4%)
45.2%	45.7%	(0.5)	(1.1%)	51.2%	(6.0)	(11.7%)
0.1%	0.1%	-	0.0%	0.1%	-	0.0%
12.6%	9.9%	2.7	27.3%	7.5%	5.1	68.0%
57.9%	55.7%	2.2	3.9%	58.7%	(0.8)	(1.4%)
42.1%	44.3%	(2.2)	(5.0%)	41.3%	0.8	1.9%
100.0%	100.0%	-	0.0%	100.0%	-	0.0%
\$1,073,612	\$1,327,641	(\$254,029)	(19.1%)	\$1,604,908	(\$531,296)	(33.1%)
\$2,875	\$3,359	(\$484)	(14.4%)	\$2,959	(\$84)	(2.8%)
\$226,808	\$210,911	\$15,897	7.5%	\$152,670	\$74,138	48.6%
\$1,303,295	\$1,541,910	(\$238,615)	(15.5%)	\$1,760,537	(\$457,242)	(26.0%)
\$67.77	\$65.57	\$2.20	3.4%	\$72.94	(\$5.17)	(7.1%)
\$125.00	\$116.38	\$8.62	7.4%	\$123.29	\$1.71	1.4%
\$51.14	\$48.07	\$3.07	6.4%	\$47.22	\$3.92	8.3%
	15,841 23 4,435 20,299 14,784 35,083 45,2% 0,1% 12,6% 42,1% 42,1% 42,1% 100.0% \$1,073,612 \$2,875 \$226,808 \$1,303,295 \$67.77 \$125,00	15,841 20,249 23 4,435 20,299 24,665 14,784 19,634 35,083 44,299 45.2% 45.7% 0.1% 0.1% 12.6% 9.9% 57.9% 55.7% 42.1% 44.3% 100.0% 100.0% \$1,073,612 \$1,327,641 \$2,875 \$3,359 \$226,808 \$210,911 \$1,303,295 \$1,541,910 \$1,303,295 \$116.38	ActualBudget\$ $15,841$ $20,249$ $(4,408)$ 23 29 (6) $4,435$ $4,388$ 47 $20,299$ $24,665$ $(4,366)$ $14,784$ $19,634$ $(4,850)$ $14,784$ $19,634$ $(4,850)$ $35,083$ $44,299$ $(9,216)$ 45.2% 45.7% (0.5) 0.1% $ 12.6\%$ 9.9% 2.7 57.9% 55.7% 2.2 42.1% 44.3% (2.2) 100.0% 100.0% $ $1,073,612$ $$1,327,641$ $($254,029)$ $$2,875$ $$3,359$ $($484)$ $$226,808$ $$210,911$ $$15,897$ $$1,303,295$ $$1,541,910$ $($238,615)$ $$16,38$ $$8.62$	15,841 $20,249$ $(4,408)$ $(21.8%)$ 23 29 (6) $(20.3%)$ $4,435$ $4,388$ 47 $1.1%$ $20,299$ $24,665$ $(4,366)$ $(17.7%)$ $14,784$ $19,634$ $(4,850)$ $(24.7%)$ $14,784$ $19,634$ $(4,850)$ $(24.7%)$ $35,083$ $44,299$ $(9,216)$ $(20.8%)$ $45.2%$ $45.7%$ (0.5) $(1.1%)$ $0.1%$ $0.1%$ $ 0.0%$ $12.6%$ $9.9%$ 2.7 $27.3%$ $57.9%$ $55.7%$ 2.2 $3.9%$ $42.1%$ $44.3%$ (2.2) $(5.0%)$ $100.0%$ $100.0%$ $ 0.0%$ $100.0%$ $100.0%$ $ 0.0%$ $$1,073,612$ $$1,327,641$ $($254,029)$ $(19.1%)$ $$226,808$ $$210,911$ $$15,897$ $7.5%$ $$1,303,295$ $$1,541,910$ $($238,615)$ $(15.5%)$ $$65.57$ $$2.20$ $3.4%$ $$125.00$ $$116.38$ $$8.62$ $7.4%$	ActualBudget\$%Last Year $15,841$ $20,249$ $(4,408)$ (21.8%) $22,002$ 23 29 (6) (20.3%) 24 $4,435$ $4,388$ 47 1.1% $3,233$ 20,29924,665 $(4,366)$ (17.7%) 25,259 $14,784$ $19,634$ $(4,850)$ (24.7%) $17,737$ $35,083$ $44,299$ $(9,216)$ (20.8%) $42,996$ $45,2\%$ $45,7\%$ (0.5) $(1,11\%)$ 51.2% 0.1% 0.1% $ 0.0\%$ 0.1% 12.6% 9.9% 2.7 27.3% 7.5% 57.9% 55.7% 2.2 3.9% 58.7% 42.1% 44.3% (2.2) (5.0%) 41.3% 100.0% 100.0% $ 0.0\%$ 100.0% $$1,073,612$ $$1,327,641$ $($254,029)$ (19.1%) $$1,03,295$ $$1,541,910$ $$238,615$ (15.5%) $$1,604,908$ $$1,303,295$ $$1,541,910$ $$22,002$ $$3.4\%$ $$1,760,537$ $$67.77$ $$65.57$ $$2.20$ 3.4% $$1,760,537$ $$67.77$ $$65.57$ $$2.20$ 3.4% $$72.94$ $$125.00$ $$116.38$ $$8.62$ 7.4% $$123.29$	ActualBudget\$%Last Year\$15,84120,249 $(4,408)$ (21.8%) $22,002$ $(6,161)$ 2329 (6) (20.3%) 24 (1) 3,2331,202 $4,338$ 477 1.1% $3,233$ $1,202$ 20,29924,665 $(4,366)$ (17.7%) $25,259$ $(4,960)$ 14,78419,634 $(4,850)$ (24.7%) $17,737$ $(2,953)$ 35,083 $44,299$ $(9,216)$ (20.8%) $42,996$ $(7,913)$ 45,2% $45,7\%$ (0.5) $(1,1\%)$ 51.2% (6.0) 0.1% $ 0.0\%$ 0.1% $ 0.1\%$ $12,6\%$ 9.9% 2.7 27.3% 7.5% 5.1 57.9% 55.7% 2.2 3.9% 41.3% 0.8 100.0% 100.0% $ 0.0\%$ 100.0% $ 100.0\%$ 100.0% $ 0.0\%$ 51.2% $(531,296)$ $$2,875$ $$3,359$ $($484)$ (14.4%) $$2,959$ $($84)$ $$1,507,612$ $$1,547,911$ $$15,897$ 7.5% $$152,670$ $$74,138$ $$1,303,295$ $$1,541,910$ $($23,615)$ (15.5%) $$1,760,537$ $($457,242)$ $$125,00$ $$11,6.38$ $$8,62$ 7.4% $$122.29$ $$1.71$

28 Day Motel Statistics

			Increase (Decr	ease)		Increase (Deci	rease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	4,590	5,329	(739)	(13.9%)	5,115	(525)	(10.3%)
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	51,018	56,031	(5,013)	(8.9%)	55,042	(4,024)	(7.3%)
Total Occupied Rooms	55,608	61,360	(5,752)	(9.4%)	60,157	(4,549)	(7.6%)
Vacant	15,646	14,373	1,273	8.9%	14,897	749	5.0%
Total Available Rooms	71,254	75,733	(4,479)	(5.9%)	75,054	(3,800)	(5.1%)
Percentage of Occupancy							
Cash	6.4%	7.0%	(0.6)	(8.6%)	6.8%	(0.4)	(5.9%)
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	71.6%	74.0%	(2.4)	(3.2%)	73.3%	(1.7)	(2.3%)
Total Occupancy Percentage	78.0%	81.0%	(3.0)	(3.7%)	80.2%	(2.2)	(2.7%)
Vacant	22.0%	19.0%	3.0	15.8%	19.8%	2.2	11.1%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$215,924	\$241,320	(\$25,396)	(10.5%)	\$214,522	\$1,402	0.7%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$1,536,757	\$1,328,255	\$208,502	15.7%	\$1,581,186	(\$44,429)	(2.8%)
Total Revenue	\$1,752,681	\$1,569,574	\$183,107	11.7%	\$1,795,708	(\$43,027)	(2.4%)
Average Rates							
Cash	\$47.04	\$45.28	\$1.76	3.9%	\$41.94	\$5.10	12.2%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$30.12	\$23.71	\$6.41	27.0%	\$28.73	\$1.39	4.8%
•							

RV Park Statistics

			Increase (Decr	rease)		Increase (Decr	ease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	4,600	5,683	(1,083)	(19.1%)	7,589	(2,989)	(39.4%)
Comp	83	59	24	41.5%	122	(39)	(32.0%)
28 Day	21,865	24,437	(2,572)	(10.5%)	21,234	631	3.0%
Total Occupied Rooms	26,548	30,179	(3,631)	(12.0%)	28,945	(2,397)	(8.3%)
Vacant	17,193	14,492	2,701	18.6%	15,199	1,994	13.1%
Total Available Rooms	43,741	44,671	(930)	(2.1%)	44,144	(403)	(0.9%)
Percentage of Occupancy							
Cash	10.5%	12.7%	(2.2)	(17.3%)	17.2%	(6.7)	(39.0%)
Comp	0.2%	0.1%	0.1	100.0%	0.3%	(0.1)	(33.3%)
28 Day	50.0%	54.7%	(4.7)	(8.6%)	48.1%	1.9	4.0%
Total Occupancy Percentage	60.7%	67.6%	(6.9)	(10.2%)	65.6%	(4.9)	(7.5%)
Vacant	39.3%	32.4%	6.9	21.3%	34.4%	4.9	14.2%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$176,074	\$241,295	(\$65,221)	(27.0%)	\$246,131	(\$70,057)	(28.5%)
Comp	\$4,549	\$2,763	\$1,786	64.7%	\$5,208	(\$659)	(12.7%)
28 Day	\$600,084	\$466,390	\$133,694	28.7%	\$565,798	\$34,286	6.1%
Total Revenue	\$780,707	\$710,448	\$70,259	9.9%	\$817,137	(\$36,430)	(4.5%)
Average Rates							
Cash	\$38.28	\$42.46	(\$4.18)	(9.8%)	\$32.43	\$5.85	18.0%
Comp	\$54.81	\$47.10	\$7.71	16.4%	\$42.69	\$12.12	28.4%
28 Day	\$27.44	\$19.09	\$8.35	43.7%	\$26.65	\$0.79	3.0%

Vacation Rental Statistics

Occupied Rooms Cash Comp 28 Day	Actual 16,973 - 8,111 25,084	Budget 13,690 - 9,883	Increase (Decr \$ 3,283 -	% 24.0%	Last Year 14,808	Increase (Decr \$ 2,165	% 14.6%
Cash Comp	- 8,111	-	3,283 -		14,808	2 165	14 604
Comp	- 8,111	-	3,283 -		14,808	2 165	1/ 60/
		- 9,883	-	0.00/		2,105	14.0%
28 Day		9,883		0.0%	-	-	0.0%
	25.084		(1,772)	(17.9%)	10,192	(2,081)	(20.4%)
Total Occupied Rooms		23,572	1,512	6.4%	25,000	84	0.3%
Vacant	10,571	(2,833)	13,404	(473.1%)	9,584	987	10.3%
Total Available Rooms	35,655	20,739	14,916	71.9%	34,584	1,071	3.1%
Percentage of Occupancy							
Cash	47.6%	66.0%	(18.4)	(27.9%)	42.8%	4.8	11.2%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	22.7%	47.7%	(25.0)	(52.4%)	29.5%	(6.8)	(23.1%)
Total Occupancy Percentage	70.4%	113.7%	(43.3)	(38.1%)	72.3%	(1.9)	(2.6%)
Vacant	29.6%	-13.7%	43.3	(316.1%)	27.7%	1.9	6.9%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$3,438,344	\$3,106,235	\$332,109	10.7%	\$3,347,235	\$91,109	2.7%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$729,820	\$874,708	(\$144,888)	(16.6%)	\$962,868	(\$233,048)	(24.2%)
Total Revenue	\$4,168,164	\$3,980,942	\$187,222	4.7%	\$4,310,103	(\$141,939)	(3.3%)
Average Rates							
Cash	\$202.58	\$226.90	(\$24.32)	(10.7%)	\$226.04	(\$23.46)	(10.4%)
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$89.98	\$88.51	\$1.47	1.7%	\$94.47	(\$4.49)	(4.8%)

Timeshare Statistics

Increase (1 \$ 2,704 - - 2,704 4,913 7,617 (9.2) -	% 111.6% 0.0% 0.0% 111.6% 206.7% 158.7%	Last Year 2,311 - - 2,311 9,796 12,107 19.1%	Increase (Decr \$ 2,816 - - 2,816 (2,506) 310 22.2	% 121.9% 0.0% 0.0% 121.9% (25.6%) 2.6%
- - 2,704 4,913 7,617	0.0% 0.0% 111.6% 206.7% 158.7% (18.2%)	- - 2,311 9,796 12,107	- - 2,816 (2,506) 310	0.0% 0.0% 121.9% (25.6%) 2.6%
- - 2,704 4,913 7,617	0.0% 0.0% 111.6% 206.7% 158.7% (18.2%)	- - 2,311 9,796 12,107	- - 2,816 (2,506) 310	0.0% 0.0% 121.9% (25.6%) 2.6%
4,913 7,617	0.0% 111.6% 206.7% 158.7% (18.2%)	9,796	(2,506) 310	0.0% 121.9% (25.6%) 2.6%
4,913 7,617	111.6% 206.7% 158.7% (18.2%)	9,796	(2,506) 310	121.9% (25.6%) 2.6%
4,913 7,617	206.7% 158.7% (18.2%)	9,796	(2,506) 310	(25.6%) 2.6%
7,617	158.7% (18.2%)	12,107	310	2.6%
	(18.2%)			
(9.2)		19.1%	22.2	110 20/
(9.2) -		19.1%	22.2	110 20/
-				116.2%
		0.0%	-	0.0%
-	0.0%	0.0%	-	0.0%
(9.2)	(18.2%)	19.1%	22.2	116.2%
9.2	18.6%	80.9%	(22.2)	(27.4%)
-	0.0%	100.0%	-	0.0%
\$1,301	0.5%	\$347,944	(\$70,487)	(20.3%)
\$0	0.0%	\$0	\$0	0.0%
\$0	0.0%	\$0	\$0	0.0%
\$1,301	0.5%	\$347,944	(\$70,487)	(20.3%)
(\$59.83)		\$150.56	(\$96.44)	(64.1%)
\$0.00	0.0%	\$0.00	\$0.00	0.0%
\$0.00	0.0%	\$0.00	\$0.00	0.0%
_	9.2 - \$1,301 \$0 \$0 \$1,301 (\$59.83) \$0.00	9.2 18.6% - 0.0% \$1,301 0.5% \$0 0.0% \$0 0.0% \$1,301 0.5% \$1,301 0.5% \$1,301 0.5% \$1,301 0.5% \$1,00 0.0%	9.2 18.6% 80.9% - 0.0% 100.0% \$1,301 0.5% \$347,944 \$0 0.0% \$0 \$0 0.0% \$0 \$1,301 0.5% \$347,944 \$0 \$0.0% \$0 \$1,301 0.5% \$347,944 \$0 0.0% \$0 \$1,301 0.5% \$347,944 \$0 0.0% \$0.00	9.2 18.6% 80.9% (22.2) - 0.0% 100.0% - \$1,301 0.5% \$347,944 (\$70,487) \$0 0.0% \$0 \$0 \$1,301 0.5% \$347,944 (\$70,487) \$1,301 0.5% \$347,944 (\$70,487) \$1,301 0.5% \$347,944 (\$70,487) \$1,301 0.5% \$347,944 (\$70,487) \$0.00 \$0.00 \$0.00 \$0.00

Home Owner Rental

			Increase (Deci	rease)		Increase (Decr	ease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	1,831	2,230	(399)	(0.18)	2,750.00	(919.00)	(0.33)
Comp	8	-	8	1.00	1.00	7.00	7.00
28 Day	1,134	1,747	(613)	(0.35)	1,137.00	(3.00)	(0.00)
Total Occupied Rooms	2,973	3,976	(1,003)	(0.25)	3,888.00	(915.00)	(0.24)
Vacant	13,854	11,494	2,360	0.21	14,630.00	(776.00)	(0.05)
Total Available Rooms	16,827	15,470	1,357	0.09	18,518.00	(1,691.00)	(0.09)
Percentage of Occupancy							
Cash	0.11	0.14	(3.50)	(0.24)	0.15	(4.00)	(0.27)
Comp	-	-	-	-	-	-	-
28 Day	0.07	0.11	(4.60)	(0.41)	0.06	0.60	0.10
Total Occupancy Percentage	0.18	0.26	(8.00)	(0.31)	0.21	(3.30)	(0.16)
Vacant	0.82	0.74	8.00	0.11	0.79	3.30	0.04
Total (must equal 100.0%)	1.00	1.00	-	-	1.00	-	-
Revenue							
Cash - Taxable	536,030.00	704,848.57	(168,818.57)	(0.24)	952,714.00	(416,684.00)	(0.44)
Comp	1,110.00	-	1,110.00	1.00	399.00	711.00	1.78
28 Day	137,966.00	169,726.43	(31,760.43)	(0.19)	121,073.00	16,893.00	0.14
Total Revenue	675,106.00	874,575.01	(199,469.01)	(0.23)	1,074,186.00	(399,080.00)	(0.37)
Average Rates							
Cash	292.75	316.11	(23.36)	(0.07)	346.44	(53.69)	(0.16)
Comp	138.75	-	138.75	1.00	399.00	(260.25)	(0.65)
28 Day	121.66	97.18	24.48	0.25	106.48	15.18	0.14

Combined Room Statistics - Year To Date

			Increase (Dec	rease)		Increase (Deci	rease)
Description	Actual	Budget	s	%	Last Year	s	%
		244900	T				
Taxable Room Revenues	\$342,933,599	\$296,523,369	\$46,410,230	15.7%	\$331,654,978	\$11,278,621	3.4%
Occupied Rooms - Cash	2,346,629	2,240,913	105,716	4.7%	2,382,745	(36,116)	(1.5%)
Average Rate - Cash	\$146.14	\$132.32	\$13.82	10.4%	\$139.19	\$6.95	5.0%
Occupied Rooms							
Cash	2,346,629	2,240,913	105,716	4.7%	2,382,745	(36,116)	(1.5%)
Comp	598,171	549,313	48,858	8.9%	578,787	19,384	3.3%
28 Day	829,995	829,284	711	0.1%	912,161	(82,166)	(9.0%)
Total Occupied Rooms	3,774,795	3,619,510	155,285	4.3%	3,873,693	(98,898)	(2.6%)
Percentage of Occupancy							
Cash	39.8%	38.0%	1.8	4.7%	40.0%	(0.2)	(0.5%)
Comp	10.2%	9.3%	0.9	9.7%	9.7%	0.5	5.2%
28 Day	14.1%	14.1%	-	0.0%	15.3%	(1.2)	(7.8%)
Total Percentage of Occupancy	64.1%	61.4%	2.7	4.4%	65.0%	(0.9)	(1.4%)
Market Segments		011170	217			(0.2)	(11770)
-				r			
Occupied Rooms - Cash Hotels	1 017 154	1,800,912	116,242	6.5%	1,928,987	(11 022)	(0,6%)
Motels	1,917,154 151,664	1,800,912	(39,125)	(20.5%)	196,513	(11,833) (44,849)	(0.6%) (22.8%)
	38,432	46,404		(17.2%)	42,628	• • •	
28 Day Motels		•	(7,972)			(4,196)	(9.8%)
R.V. Parks	64,158	69,051	(4,893)	(7.1%)	74,221	(10,063)	(13.6%)
Vacation Rentals	143,516	106,581	36,935	34.7%	111,203	32,313	29.1%
Timeshares Home Owner Rentals	24,278 7,427	18,386 8,790	5,892 (1,363)	32.0% (15.5%)	19,457 9,736	4,821 (2,309)	24.8% (23.7%)
Home Owner Kentais	/ 2r, /	0,790	(1,505)	(13.370)	9,750	(2,505)	(23.770)
Total Occupied - Cash	2,346,629	2,240,913	105,716	4.7%	2,382,745	(36,116)	(1.5%)
Percentage of Occupancy - Cash							
Hotels	47.0%	43.3%	3.7	8.5%	46.9%	0.1	0.2%
Motels	48.0%	48.4%	(0.4)	(0.8%)	56.1%	(8.1)	(14.4%)
28 Day Motels	5.9%	6.8%	(0.9)	(13.2%)	6.4%	(0.5)	(7.8%)
R.V. Parks	16.5%	17.5%	(1.0)	(5.7%)	18.6%	(2.1)	(11.3%)
Vacation Rentals	49.1%	58.1%	(9.0)	(15.5%)	41.5%	7.6	18.3%
Timeshares	22.6%	42.6%	(20.0)	(46.9%)	18.2%	4.4	24.2%
Home Owner Rentals	14.2%	18.8%	(4.6)	(24.5%)	17.1%	(2.9)	(17.0%)
Total Occupancy Percentage - Cash	39.8%	38.0%	1.8	4.7%	40.0%	(0.2)	(0.5%)
Average Rates - Cash							
Hotels	\$148.54	\$136.19	\$12.35	9.1%	\$143.03	\$5.51	3.9%
Motels	\$81.54	\$77.86	\$3.68	4.7%	\$79.56	\$1.98	2.5%
28 Day Motels	\$47.38	\$48.11	(\$0.73)	(1.5%)	\$44.41	\$2.97	6.7%
R.V. Parks	\$51.27	\$41.25	\$10.02	24.3%	\$41.18	\$10.09	24.5%
Vacation Rental	\$247.98	\$247.07	\$0.91	0.4%	\$262.69	(\$14.71)	(5.6%)
Timeshares	\$109.11	\$117.47	(\$8.36)	(7.1%)	\$129.44	(\$20.33)	(15.7%)
Home Owner Rentals	\$330.11	\$321.70	\$8.41	2.6%	\$354.10	(\$23.99)	(6.8%)
Total Cash Average Rate	\$146.14	\$132.32	\$13.82	10.4%	\$139.19	\$6.95	5.0%

Combined Room Statistics - Year To Date

March 2023

			Increase (Dec	rease)		Increase (Deci	rease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	2,346,629	2,240,913	105,716	4.7%	2,382,745	(36,116)	(1.5%)
Comp	598,171	549,313	48,858	8.9%	578,787	19,384	3.3%
28 Day	829,995	829,284	711	0.1%	912,161	(82,166)	(9.0%)
Total Occupied Rooms	3,774,795	3,619,510	155,285	4.3%	3,873,693	(98,898)	(2.6%)
Vacant	2,115,390	2,278,954	(163,564)	(7.2%)	2,085,799	29,591	1.4%
Total Available Rooms	5,890,185	5,898,464	(8,279)	(0.1%)	5,959,492	(69,307)	(1.2%)
Percentage of Occupancy							
Cash	39.8%	38.0%	1.8	4.7%	40.0%	(0.2)	(0.5%)
Comp	10.2%	9.3%	0.9	9.7%	9.7%	0.5	5.2%
28 Day	14.1%	14.1%	-	0.0%	15.3%	(1.2)	(7.8%)
Total Occupancy Percentage	64.1%	61.4%	2.7	4.4%	65.0%	(0.9)	(1.4%)
Vacant	35.9%	38.6%	(2.7)	(7.0%)	35.0%	0.9	2.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$342,933,599	\$296,523,369	\$46,410,230	15.7%	\$331,654,978	\$11,278,621	3.4%
Comp	\$86,110,064	\$71,516,267	\$14,593,797	20.4%	\$81,612,077	\$4,497,987	5.5%
28 Day	\$32,933,935	\$29,782,779	\$3,151,156	10.6%	\$37,489,235	(\$4,555,300)	(12.2%)
Total Revenue	\$461,977,598	\$397,822,416	\$64,155,182	16.1%	\$450,756,290	\$11,221,308	2.5%
Average Rates							
Cash	\$146.14	\$132.32	\$13.82	10.4%	\$139.19	\$6.95	5.0%
Comp	\$143.96	\$130.19	\$13.77	10.6%	\$141.01	\$2.95	2.1%
28 Day	\$39.68	\$35.91	\$3.77	10.5%	\$41.10	(\$1.42)	(3.5%)

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Hotel Statistics - Year To Date

March 2023

			Increase (Dec	rease)		Increase (Decr	ease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	1,917,154	1,800,912	116,242	6.5%	1,928,987	(11,833)	(0.6%)
Comp	596,872	547,940	48,932	8.9%	577,258	19,614	3.4%
28 Day	53,064	81,435	(28,371)	(34.8%)	105,774	(52,710)	(49.8%)
Total Occupied Rooms	2,567,090	2,430,287	136,803	5.6%	2,612,019	(44,929)	(1.7%)
Vacant	1,511,204	1,727,937	(216,733)	(12.5%)	1,504,418	6,786	0.5%
Total Available Rooms	4,078,294	4,158,224	(79,930)	(1.9%)	4,116,437	(38,143)	(0.9%)
Percentage of Occupancy							
Cash	47.0%	43.3%	3.7	8.5%	46.9%	0.1	0.2%
Comp	14.6%	13.2%	1.4	10.6%	14.0%	0.6	4.3%
28 Day	1.3%	2.0%	(0.7)	(35.0%)	2.6%	(1.3)	(50.0%)
Total Occupancy Percentage	62.9%	58.4%	4.5	7.7%	63.5%	(0.6)	(0.9%)
Vacant	37.1%	41.6%	(4.5)	(10.8%)	36.5%	0.6	1.6%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$284,766,722	\$245,266,776	\$39,499,946	16.1%	\$275,893,826	\$8,872,896	3.2%
Comp	\$86,017,085	\$71,423,597	\$14,593,488	20.4%	\$81,503,633	\$4,513,452	5.5%
28 Day	\$5,621,754	\$7,195,067	(\$1,573,313)	(21.9%)	\$9,829,069	(\$4,207,315)	(42.8%)
Total Revenue	\$376,405,561	\$323,885,439	\$52,520,122	16.2%	\$367,226,528	\$9,179,033	2.5%
Average Rates							
Cash	\$148.54	\$136.19	\$12.35	9.1%	\$143.03	\$5.51	3.9%
Comp	\$144.11	\$130.35	\$13.76	10.6%	\$141.19	\$2.92	2.1%
28 Day	\$105.94	\$88.35	\$17.59	19.9%	\$92.93	\$13.01	14.0%

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Motel Statistics - Year To Date

		Increase (Dec	rease)		Increase (Decrease)			
Actual	Budget	\$	%	Last Year	\$	%		
151,664	190,789	(39,125)	(20.5%)	196,513	(44,849)	(22.8%)		
233	283	(50)	(17.7%)	297	(64)	(21.5%)		
35,815	23,802	12,013	50.5%	24,086	11,729	48.7%		
187,712	214,874	(27,162)	(12.6%)	220,896	(33,184)	(15.0%)		
128,011	179,400	(51,389)	(28.6%)	129,198	(1,187)	(0.9%)		
315,723	394,274	(78,551)	(19.9%)	350,094	(34,371)	(9.8%)		
48.0%	48.4%	(0.4)	(0.8%)	56.1%	(8.1)	(14.4%)		
0.1%	0.1%	-	0.0%	0.1%	-	0.0%		
11.3%	6.0%	5.3	88.3%	6.9%	4.4	63.8%		
59.5%	54.5%	5.0	9.2%	63.1%	(3.6)	(5.7%)		
40.5%	45.5%	(5.0)	(11.0%)	36.9%	3.6	9.8%		
100.0%	100.0%	-	0.0%	100.0%	-	0.0%		
\$12,366,421	\$14,855,209	(\$2,488,788)	(16.8%)	\$15,633,942	(\$3,267,521)	(20.9%)		
\$29,178	\$29,800	(\$622)	(2.1%)	\$33,330	(\$4,152)	(12.5%)		
\$1,683,888	\$1,150,017	\$533,871	46.4%	\$1,256,719	\$427,169	34.0%		
\$14,079,487	\$16,035,026	(\$1,955,539)	(12.2%)	\$16,923,991	(\$2,844,504)	(16.8%)		
\$81.54	\$77.86	\$3.68	4.7%	\$79.56	\$1.98	2.5%		
\$125.23	\$105.29	\$19.94	18.9%	\$112.22	\$13.01	11.6%		
\$47.02	\$48.32	(\$1.30)	(2.7%)	\$52.18	(\$5.16)	(9.9%)		
	151,664 233 35,815 187,712 128,011 315,723 48.0% 0.1% 11.3% 59.5% 40.5% 40.5% 40.5% 100.0% \$12,366,421 \$29,178 \$1,683,888 \$1,683,888 \$14,079,487 \$81.54 \$125.23	151,664 190,789 233 283 35,815 23,802 187,712 214,874 128,011 179,400 315,723 394,274 48.0% 48.4% 0.1% 0.1% 11.3% 6.0% 59.5% 54.5% 40.5% 45.5% 100.0% 100.0% \$12,366,421 \$14,855,209 \$29,178 \$29,800 \$1,150,017 \$16,035,026 \$14,079,487 \$16,035,026 \$125,23 \$105.29	Actual Budget \$ 151,664 190,789 (39,125) 233 283 (50) 35,815 23,802 12,013 187,712 214,874 (27,162) 128,011 179,400 (51,389) 315,723 394,274 (78,551) 48.0% 48.4% (0.4) 0.1% 0.1% - 11.3% 6.0% 5.3 59.5% 54.5% (5.0) 40.5% 45.5% (5.0) 100.0% 100.0% - \$12,366,421 \$14,855,209 (\$2,488,788) \$29,800 (\$622) (\$622) \$14,079,487 \$16,035,026 (\$1,955,539) \$81.54 \$77.86 \$3.68 \$125.23 \$105.29 \$19.94	151,664 $190,789$ $(39,125)$ $(20.5%)$ 233 233 (50) $(17.7%)$ $35,815$ $23,802$ $12,013$ $50.5%$ $187,712$ $214,874$ $(27,162)$ $(12.6%)$ $128,011$ $179,400$ $(51,389)$ $(28.6%)$ $315,723$ $394,274$ $(78,551)$ $(19.9%)$ $48.0%$ $48.4%$ (0.4) $(0.8%)$ $0.1%$ $ 0.0%$ $11.3%$ $6.0%$ 5.3 $59.5%$ $54.5%$ 5.0 $9.2%$ $40.5%$ $45.5%$ (5.0) $(11.0%)$ $100.0%$ $100.0%$ $ 0.0%$ $100.0%$ $100.0%$ $ 0.0%$ $$12,366,421$ $$14,855,209$ $($2,488,788)$ $(16.8%)$ $$29,178$ $$29,800$ $($622)$ $(2.1%)$ $$14,079,487$ $$16,035,026$ $($1,955,539)$ $(12.2%)$ $$81.54$ $$77.86$ $$3.68$ $4.7%$ $$125.23$ $$105.29$ $$19.94$ $18.9%$	Actual Budget \$ % Last Year 151,664 190,789 (39,125) (20.5%) 196,513 233 283 (50) (17.7%) 297 35,815 23,802 12,013 50.5% 24,086 187,712 214,874 (27,162) (12.6%) 220,896 128,011 179,400 (51,389) (28.6%) 129,198 315,723 394,274 (78,551) (19.9%) 350,094 48.0% 48.4% (0.4) (0.8%) 56.1% 0.1% 0.1% - 0.0% 0.1% 11.3% 6.0% 5.3 88.3% 6.9% 59.5% 54.5% 5.0 9.2% 63.1% 100.0% 100.0% - 0.0% 51.9% 100.0% 100.0% - 0.0% \$13,330 \$14,855,209 (\$2,488,788) (16.8%) \$1,256,719 \$14,079,487 \$16,035,026 (\$1,955,539) (12.2%) \$16,923,991 <td>Actual Budget \$ % Last Year \$ 151,664 190,789 (39,125) (20.5%) 196,513 (44,849) 233 233 (50) (17.7%) 297 (64) 35,815 23,802 12,013 50.5% 24,066 11,729 187,712 214,874 (27,162) (12.6%) 220,896 (33,184) 128,011 179,400 (51,389) (28.6%) 129,198 (1,187) 315,723 394,274 (78,551) (19.9%) 350,094 (34,371) 48.0% 48.4% (0.4) (0.8%) 56.1% (8.1) 0.1% 0.1% - 0.0% 0.1% - 11.3% 6.0% 5.0 9.2% 63.1% (36,9% 3.6 40.5% 45.5% 5.0 9.2% 63.1% (36,9% 3.6 100.0% 100.0% - 0.0% 36.9% 3.6 \$12,366,421 \$14,855,209 (\$2,488,788)</td>	Actual Budget \$ % Last Year \$ 151,664 190,789 (39,125) (20.5%) 196,513 (44,849) 233 233 (50) (17.7%) 297 (64) 35,815 23,802 12,013 50.5% 24,066 11,729 187,712 214,874 (27,162) (12.6%) 220,896 (33,184) 128,011 179,400 (51,389) (28.6%) 129,198 (1,187) 315,723 394,274 (78,551) (19.9%) 350,094 (34,371) 48.0% 48.4% (0.4) (0.8%) 56.1% (8.1) 0.1% 0.1% - 0.0% 0.1% - 11.3% 6.0% 5.0 9.2% 63.1% (36,9% 3.6 40.5% 45.5% 5.0 9.2% 63.1% (36,9% 3.6 100.0% 100.0% - 0.0% 36.9% 3.6 \$12,366,421 \$14,855,209 (\$2,488,788)		

28 Day Motel Statistics - Year To Date

			Increase (Decr	ease)		Increase (Decr	ase)	
	Actual	Budget	\$	%	Last Year	\$	%	
Occupied Rooms								
Cash	38,432	46,404	(7,972)	(17.2%)	42,628	(4,196)	(9.8%)	
Comp	-	-	-	0.0%	-	-	0.0%	
28 Day	472,667	465,211	7,456	1.6%	496,924	(24,257)	(4.9%)	
Total Occupied Rooms	511,099	511,615	(516)	(0.1%)	539,552	(28,453)	(5.3%)	
Vacant	144,305	166,013	(21,708)	(13.1%)	121,590	22,715	18.7%	
Total Available Rooms	655,404	677,628	(22,224)	(3.3%)	661,142	(5,738)	(0.9%)	
Percentage of Occupancy								
Cash	5.9%	6.8%	(0.9)	(13.2%)	6.4%	(0.5)	(7.8%)	
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	
28 Day	72.1%	68.7%	3.4	4.9%	75.2%	(3.1)	(4.1%)	
Total Occupancy Percentage	78.0%	75.5%	2.5	3.3%	81.6%	(3.6)	(4.4%)	
Vacant	22.0%	24.5%	(2.5)	(10.2%)	18.4%	3.6	19.6%	
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%	
Revenue								
Cash - Taxable	\$1,820,810	\$2,232,311	(\$411,501)	(18.4%)	\$1,893,162	(\$72,352)	(3.8%)	
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%	
28 Day	\$13,616,707	\$10,646,457	\$2,970,250	27.9%	\$13,635,224	(\$18,517)	(0.1%)	
Total Revenue	\$15,437,517	\$12,878,768	\$2,558,749	19.9%	\$15,528,386	(\$90,869)	(0.6%)	
Average Rates								
Cash	\$47.38	\$48.11	(\$0.73)	(1.5%)	\$44.41	\$2.97	6.7%	
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%	
28 Day	\$28.81	\$22.89	\$5.92	25.9%	\$27.44	\$1.37	5.0%	

RV Park Statistics - Year To Date

			Increase (Dec	ease)		Increase (Decr	rease)	
	Actual	Budget	\$	%	Last Year	\$	%	
Occupied Rooms								
Cash	64,158	69,051	(4,893)	(7.1%)	74,221	(10,063)	(13.6%)	
Comp	1,047	1,090	(43)	(4.0%)	1,230	(183)	(14.9%)	
28 Day	190,341	176,314	14,027	8.0%	197,867	(7,526)	(3.8%)	
Total Occupied Rooms	255,546	246,455	9,091	3.7%	273,318	(17,772)	(6.5%)	
Vacant	132,811	148,627	(15,816)	(10.6%)	126,535	6,276	5.0%	
Total Available Rooms	388,357	395,082	(6,725)	(1.7%)	399,853	(11,496)	(2.9%)	
Percentage of Occupancy								
Cash	16.5%	17.5%	(1.0)	(5.7%)	18.6%	(2.1)	(11.3%)	
Comp	0.3%	0.3%	-	0.0%	0.3%	-	0.0%	
28 Day	49.0%	44.6%	4.4	9.9%	49.5%	(0.5)	(1.0%)	
Total Occupancy Percentage	65.8%	62.4%	3.4	5.4%	68.4%	(2.6)	(3.8%)	
Vacant	34.2%	37.6%	(3.4)	(9.0%)	31.6%	2.6	8.2%	
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%	
Revenue								
Cash - Taxable	\$3,289,644	\$2,848,253	\$441,391	15.5%	\$3,056,612	\$233,032	7.6%	
Comp	\$61,735	\$62,871	(\$1,136)	(1.8%)	\$74,555	(\$12,820)	(17.2%)	
28 Day	\$4,789,788	\$3,717,066	\$1,072,722	28.9%	\$4,558,187	\$231,601	5.1%	
Total Revenue	\$8,141,167	\$6,628,190	\$1,512,977	22.8%	\$7,689,354	\$451,813	5.9%	
Average Rates								
Cash	\$51.27	\$41.25	\$10.02	24.3%	\$41.18	\$10.09	24.5%	
Comp	\$58.96	\$57.67	\$1.29	2.2%	\$60.61	(\$1.65)	(2.7%)	
28 Day	\$25.16	\$21.08	\$4.08	19.4%	\$23.04	\$2.12	9.2%	

Vacation Rental Statistics - Year To Date

			Increase (Dec	rease)		Increase (Deci	ease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	143,516	106,581	36,935	34.7%	111,203	32,313	29.1%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	75,100	78,862	(3,762)	(4.8%)	84,288	(9,188)	(10.9%)
Total Occupied Rooms	218,616	185,443	33,173	17.9%	195,491	23,125	11.8%
Vacant	73,911	(2,137)	76,048	(3558.1%)	72,443	1,468	2.0%
Total Available Rooms	292,527	183,306	109,221	59.6%	267,934	24,593	9.2%
Percentage of Occupancy							
Cash	49.1%	58.1%	(9.0)	(15.5%)	41.5%	7.6	18.3%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	25.7%	43.0%	(17.3)	(40.2%)	31.5%	(5.8)	(18.4%)
Total Occupancy Percentage	74.7%	101.2%	(26.5)	(26.2%)	73.0%	1.7	2.3%
Vacant	25.3%	-1.2%	26.5	(2208.3%)	27.0%	(1.7)	(6.3%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$35,589,365	\$26,333,447	\$9,255,918	35.1%	\$29,211,426	\$6,377,939	21.8%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$6,848,508	\$6,689,277	\$159,231	2.4%	\$7,834,721	(\$986,213)	(12.6%)
Total Revenue	\$42,437,873	\$33,022,725	\$9,415,148	28.5%	\$37,046,147	\$5,391,726	14.6%
Average Rates							
Cash	\$247.98	\$247.07	\$0.91	0.4%	\$262.69	(\$14.71)	(5.6%)
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$91.19	\$84.82	\$6.37	7.5%	\$92.95	(\$1.76)	(1.9%)
28 Day	\$91.19	\$84.82	\$6.37	7.5%	\$92.95	(\$1.76)	

Timeshare Statistics - Year To Date

			Increase (Decr	ease)		Increase (Dec	rease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	24,278	18,386	5,892	32.0%	19,457	4,821	24.8%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
Total Occupied Rooms	24,278	18,386	5,892	32.0%	19,457	4,821	24.8%
Vacant	83,181	24,814	58,367	235.2%	87,534	(4,353)	(5.0%)
Total Available Rooms	107,459	43,200	64,259	148.7%	106,991	468	0.4%
Percentage of Occupancy							
Cash	22.6%	42.6%	(20.0)	(46.9%)	18.2%	4.4	24.2%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total Occupancy Percentage	22.6%	42.6%	(20.0)	(46.9%)	18.2%	4.4	24.2%
Vacant	77.4%	57.4%	20.0	34.8%	81.8%	(4.4)	(5.4%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$2,648,928	\$2,159,785	\$489,143	22.6%	\$2,518,534	\$130,394	5.2%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$2,648,928	\$2,159,785	\$489,143	22.6%	\$2,518,534	\$130,394	5.2%
Average Rates							
Cash	\$109.11	\$117.47	(\$8.36)	(7.1%)	\$129.44	(\$20.33)	(15.7%)
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

Home Owner Rentals - Year To Date

			Increase (Dec	crease)		Increase (Deci	rease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	7,427	8,790	(1,363)	(15.5%)	9,736	(2,309)	(23.7%)
Comp	19	-	19	100.0%	2	17	850.0%
28 Day	3,008	3,660	(652)	(17.8%)	3,222	(214)	(6.6%)
Total Occupied Rooms	10,454	12,449	(1,995)	(16.0%)	12,960	(2,506)	(19.3%)
Vacant	41,967	34,301	7,666	22.4%	44,081	(2,114)	(4.8%)
Total Available Rooms	52,421	46,750	5,671	12.1%	57,041	(4,620)	(8.1%)
Percentage of Occupancy							
Cash	14.2%	18.8%	(4.6)	(24.5%)	17.1%	(2.9)	(17.0%)
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	5.7%	7.8%	(2.1)	(26.9%)	0.0%	5.7	100.0%
Total Occupancy Percentage	19.9%	26.6%	(6.7)	(25.2%)	0.0%	19.9	100.0%
Vacant	80.1%	73.4%	6.7	9.1%	0.0%	80.1	100.0%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	0.0%	100.0	100.0%
Revenue							
Cash - Taxable	\$2,451,709	\$2,827,589	(\$375,880)	(13.3%)	\$3,447,476	(\$995,767)	(28.9%)
Comp	\$2,066	\$0	\$2,066	100.0%	\$559	\$1,507	269.6%
28 Day	\$373,290	\$384,894	(\$11,604)	(3.0%)	\$375,315	(\$2,025)	(0.5%)
Total Revenue	\$2,827,065	\$3,212,483	(\$385,418)	(12.0%)	\$3,823,350	(\$996,285)	(26.1%)
Average Rates							
Cash	\$330.11	\$321.70	\$8.41	2.6%	\$354.10	(\$23.99)	(6.8%)
Comp	\$108.74	\$0.00	\$108.74	100.0%	\$279.50	(\$170.76)	(61.1%)
28 Day	\$124.10	\$105.17	\$18.93	18.0%	\$116.49	\$7.61	6.5%

Reno-Sparks Convention and Visitors Authority Taxable Revenue by District March 2023

	March	March	Increase (Decre	ease)		Year to Date		Prior Year	Increase (Decre	ase)
	2023	2022	\$	%	J	uly 2022 - March 2023	Ju	ly 2021 - March 2022	\$	%
Reno B	\$ 16,395,233	\$ 17,636,600	\$ (1,241,367)	-7.0%	\$	158,949,363	\$	153,983,547	\$ 4,965,816	3.2%
Reno D	\$ 7,822,676	\$ 6,621,522	\$ 1,201,155	18.1%	\$	75,966,231	\$	74,429,018	\$ 1,537,213	2.1%
Reno E	\$ 1,113,352	\$ 1,144,126	\$ (30,774)	-2.7%	\$	9,736,392	\$	8,487,138	\$ 1,249,254	14.7%
Total Reno	\$ 25,331,260	\$ 25,402,248	\$ (70,986)	-0.3%	\$	244,651,986	\$	236,899,703	\$ 7,752,283	3.3%
Washoe A	\$ 85,584	\$ 152,391	\$ (66,806)	-43.8%	\$	689,410	\$	760,251	\$ (70,841)	-9.3%
Washoe B	\$ 3,729,802	\$ 4,951,344	\$ (1,221,542)	-24.7%	\$	53,223,384	\$	49,747,474	\$ 3,475,910	7.0%
Total Washoe County	\$ 3,815,386	\$ 5,103,735	\$ (1,288,348)	-25.2%	\$	53,912,794	\$	50,507,725	\$ 3,405,069	6.7%
Sparks	\$ 4,743,848	\$ 4,921,095	\$ (177,247)	-3.6%	\$	44,368,819	\$	44,247,550	\$ 121,269	0.3%
Total Taxable Revenue	\$ 33,890,495	\$ 35,427,078	\$ (1,536,583)	-4.3%	\$	342,933,599	\$	331,654,978	\$ 11,278,621	3.4%

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County (excluding Incline Village)
Washoe B	Incline Village

Reno-Sparks Convention and Visitors Authority Taxable Occupied Rooms by District March 2023

	March	March	Increase (Decre	ase)	Year to Date	Prior Year	Increase (Decre	ease)
	2023	2022	\$	%	July 2022 - March 2023	July 2021 - March 2022	\$	%
Reno B	124,778	134,461	(9,683)	(7.2%)	1,134,345	1,147,630	(13,285)	(1.2%)
Reno D	65,640	67,891	(2,251)	(3.3%)	599,004	618,556	(19,552)	(3.2%)
Reno E	7,795	8,194	(399)	(4.9%)	63,137	60,372	2,765	4.6%
Total Reno	198,213	210,546	(12,333)	(5.9%)	1,796,486	1,826,558	(30,072)	(1.6%)
Washoe A	2,105	1,732	373	21.5%	14,302	14,778	(476)	(3.2%)
Washoe B	16,891	17,250	(359)	(2.1%)	152,101	149,186	2,915	2.0%
Total Washoe County	18,996	18,982	14	0.1%	166,403	163,964	2,439	1.5%
Sparks	43,524	46,794	(3,270)	(7.0%)	383,740	392,223	(8,483)	(2.2%)
Total Taxable Rooms	260,733	276,322	(15,589)	(5.6%)	2,346,629	2,382,745	(36,116)	(1.5%)

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County (excluding Incline Village)
Washoe B	Incline Village

Reno-Sparks Convention and Visitors Authority Average Daily Rate by District March 2023

	March	March	Increase (Decreas	e)	Year to Date		Prior Year	Increase (Decreas	e)
	2023	2022	\$	%	July 2022 - March 2023	J	uly 2021 - March 2022	\$	%
Reno B	\$ 131.40	\$ 131.17	\$ 0.23	0.2%	\$ 140.12	\$	134.18	\$ 5.95	4.4%
Reno D	\$ 119.18	\$ 97.53	\$ 21.64	22.2%	\$ 126.82	\$	120.33	\$ 6.49	5.4%
Reno E	\$ 142.83	\$ 139.63	\$ 3.20	2.3%	\$ 154.21	\$	140.58	\$ 13.63	9.7%
Total Reno	\$ 127.80	\$ 120.65	\$ 7.15	5.9%	\$ 136.18	\$	129.70	\$ 6.49	5.0%
Washoe A	\$ 40.66	\$ 87.99	\$ (47.33)	-53.8%	\$ 48.20	\$	51.44	\$ (3.24)	-6.3%
Washoe B	\$ 220.82	\$ 287.03	\$ (66.22)	-23.1%	\$ 349.92	\$	333.46	\$ 16.46	4.9%
Total Washoe County	\$ 200.85	\$ 268.87	\$ (68.02)	-25.3%	\$ 323.99	\$	308.04	\$ 15.95	5.2%
Sparks	\$ 108.99	\$ 105.17	\$ 3.83	3.6%	\$ 115.62	\$	112.81	\$ 2.81	2.5%
Total Average Daily Rate	\$ 129.98	\$ 128.21	\$ 1.77	1.4%	\$ 146.14	\$	139.19	\$ 6.95	5.0%

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village