RENO-SPARKS CONVENTION & VISITORS AUTHORITY

June 2023 (Final) Room Statistics Compared to the Prior Year

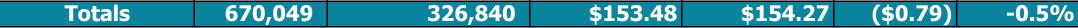
Taxable room revenues for the month of June 2023 are \$50,162,786 and are above June of the prior year by \$2,577,753 (5.4%). Cash occupied room nights of 326,840 are above prior year by 18,395 (6.0%). Comp occupied room nights of 82,378 are above prior year by 12,253 (17.5%), and 28-day occupied room nights of 89,765 are below prior year by 2,267 (-2.5%). Total occupied rooms for the month of June 2023 (Cash, Comp, 28-day) are 28,381 (6.0%) above the prior year.

Overall, the Washoe County occupancy percentage of 74.5% for the month is 6.1% above the 70.2% level of the prior year. There were 497 (-0.1%) less available rooms for the month compared to the prior year.

Overall cash average rates for June 2023 of \$153.48 decreased \$0.79 (-0.5%), compared to \$154.27 for the prior year.

Year-to-date cash occupied room nights of 3,236,493 are 15,631 (0.5%) above prior year. Cash average rates year-to-date of \$147.86 are \$5.96 (4.2%) above the prior year. Year-to-date, total taxable room revenues of \$478,560,407 are \$21,524,817 (4.7%) above prior year.

		June	2023			
	Available	Cash	Average (Cash Rate	Increase (Decrease)
Segments	Rooms	Occupied Rooms	Current Year	Prior Year	\$	%
Hotels	457,691	268,004	\$158.03	\$159.59	(\$1.56)	-1.0%
Motels	33,390	17,781	\$86.99	\$90.74	(\$3.75)	-4.1%
28 Day	71,520	4,850	\$49.29	\$43.93	\$5.36	12.2%
	10.000					
RV Parks	42,338	11,403	\$53.11	\$49.96	\$3.15	6.3%
		2.052				
Timeshares	11,985	3,952	\$75.44	\$111.99	(\$36.55)	-32.6%
		10.010	+244.25			0.40/
Vacation Rentals	35,264	18,810	\$244.25	\$269.50	(\$25.25)	-9.4%
	17.001	2.040	250.20	210.70	((1.21)	10.20/
Home Owner	17,861	2,040	258.39	319.70	(61.31)	-19.2%





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Reno-Sparks Convention & Visitors Authority P.O. Box 837 Reno, Nevada 89504-0837

Combined Room Statistics

June 2023 (Final)

			June				
			Increase (Deci			Increase (Decr	
Description	Actual	Budget	\$	%	Last Year	\$	%
Taxable Room Revenues	\$50,162,786	\$38,308,511	\$11,854,275	30.9%	\$47,585,033	\$2,577,753	5.4%
Occupied Rooms - Cash	326,840	278,557	48,283	17.3%	308,445	18,395	6.0%
Average Rate - Cash	\$153.48	\$137.52	\$15.96	11.6%	\$154.27	(\$0.79)	(0.5%)
Occupied Rooms							
Cash	326,840	278,557	48,283	17.3%	308,445	18,395	6.0%
Comp	82,378	72,749	9,629	13.2%	70,125	12,253	17.5%
28 Day	89,765	96,769	(7,004)	(7.2%)	92,032	(2,267)	(2.5%)
Total Occupied Rooms	498,983	448,074	50,909	11.4%	470,602	28,381	6.0%
Percentage of Occupancy Cash	48.8%	42.4%	6.4	15.1%	46.0%	2.8	6.1%
Comp	12.3%	11.1%	1.2	10.8%	10.5%	1.8	17.1%
28 Day	13.4%	14.7%	(1.3)	(8.8%)	13.7%	(0.3)	(2.2%)
20 Day	15.170	11.770	(1.5)	(0.070)	13.770	(0.5)	(2.270)
Total Percentage of Occupancy	74.5%	68.1%	6.4	9.4%	70.2%	4.3	6.1%
Market Segments							
Occupied Rooms - Cash							
Hotels	268,004	213,203	54,801	25.7%	250,108	17,896	7.2%
Motels	17,781	24,426	(6,645)	(27.2%)	23,019	(5,238)	(22.8%)
28 Day Motels	4,850	7,132	(2,282)	(32.0%)	4,913	(63)	(1.3%)
R.V. Parks	11,403	14,413	(3,010)	(20.9%)	11,527	(124)	(1.1%)
Vacation Rentals	18,810	13,510	5,300	39.2%	14,125	4,685	33.2%
Timehares	3,952	2,643	1,309	49.5%	2,582	1,370	53.1%
Home Owner Rentals	2,040	3,230	(1,190)	0.0%	2,171	(131)	0.0%
Total Occupied - Cash	326,840	278,557	48,283	17.3%	308,445	18,395	6.0%
Percentage of Occupancy - Cash							
Hotels	58.6%	46.8%	11.8	25.2%	55.0%	3.6	6.5%
Motels	53.3%	53.7%	(0.4)	(0.7%)	56.6%	(3.3)	(5.8%)
28 Day Motels	6.8%	9.7%	(2.9)	(29.9%)	6.7%	0.1	1.5%
R.V. Parks	26.9%	33.3%	(6.4)	(19.2%)	27.2%	(0.3)	(1.1%)
Vacation Rentals	53.3%	67.3%	(14.0)	(20.8%)	44.9%	8.4	18.7%
Timeshares	33.0%	55.1%	(22.1)	(40.1%)	21.8%	11.2	
Home Owner Rentals	11.4%	20.9%	(9.5)	(45.5%)	13.1%	(1.7)	(13.0%)
Total Occupancy Percentage - Cash	48.8%	42.4%	6.4	15.1%	46.0%	2.8	6.1%
Average Rates - Cash							
Hotels	\$158.03	\$142.76	\$15.27	10.7%	\$159.59	(\$1.56)	(1.0%)
Motels	\$86.99	\$91.25	(\$4.26)	(4.7%)	\$90.74	(\$1.50)	(4.1%)
28 Day Motels	\$49.29	\$47.21	\$2.08	4.4%	\$43.93	\$5.36	12.2%
R.V. Parks	\$53.11	\$41.94	\$11.17	26.6%	\$49.96	\$3.15	6.3%
Vacation Rentals	\$244.25	\$269.82	(\$25.57)	(9.5%)	\$269.50	(\$25.25)	(9.4%)
Timeshares	\$75.44	\$86.79	(\$11.35)	(13.1%)	\$111.99	(\$36.55)	(32.6%)
Home Owner Rentals	\$258.39	\$255.93	\$2.46	0.0%	\$319.70	(\$61.31)	(19.2%)
Total Cach Average Pate	¢152.49	¢107 F0	¢15 06	11 60/	¢151 77	(*0 70)	(0 =0/.)
Total Cash Average Rate	\$153.48	\$137.52	\$15.96	11.6%	\$154.27	(\$0.79)	(0.5%)

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Combined Room Statistics

June 2023 (Final)

			Increase (Deci	rease)		Increase (Deci	rease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	326,840	278,557	48,283	17.3%	308,445	18,395	6.0%
Comp	82,378	72,749	9,629	13.2%	70,125	12,253	17.5%
28 Day	89,765	96,769	(7,004)	(7.2%)	92,032	(2,267)	(2.5%)
Total Occupied Rooms	498,983	448,074	50,909	11.4%	470,602	28,381	6.0%
Vacant	171,066	209,576	(38,510)	(18.4%)	199,944	(28,878)	(14.4%)
Total Available Rooms	670,049	657,650	12,399	1.9%	670,546	(497)	(0.1%)
Percentage of Occupancy							
Cash	48.8%	42.4%	6.4	15.1%	46.0%	2.8	6.1%
Comp	12.3%	11.1%	1.2	10.8%	10.5%	1.8	17.1%
28 Day	13.4%	14.7%	(1.3)	(8.8%)	13.7%	(0.3)	(2.2%)
Total Occupancy Percentage	74.5%	68.1%	6.4	9.4%	70.2%	4.3	6.1%
Vacant	25.5%	31.9%	(6.4)	(20.1%)	29.8%	(4.3)	(14.4%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$50,162,786	\$38,308,511	\$11,854,275	30.9%	\$47,585,033	\$2,577,753	5.4%
Comp	\$12,050,865	\$9,670,077	\$2,380,788	24.6%	\$10,706,450	\$1,344,415	12.6%
28 Day	\$3,843,928	\$3,364,214	\$479,714	14.3%	\$3,694,892	\$149,036	4.0%
Total Revenue	\$66,057,579	\$51,342,801	\$14,714,778	28.7%	\$61,986,375	\$4,071,204	6.6%
Average Rates							
Cash	\$153.48	\$137.52	\$15.96	11.6%	\$154.27	(\$0.79)	(0.5%)
Comp	\$146.29	\$132.92	\$13.37	10.1%	\$152.68	(\$6.39)	(4.2%)
28 Day	\$42.82	\$34.77	\$8.05	23.2%	\$40.15	\$2.67	6.7%

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Hotel Statistics

Actual Budget \$ \$ Last Year \$ \$ Occupied Rooms Cash Comp 268,004 82,191 213,203 54,801 25.7% (5.3%) 250,108 17,896 28 Day 45,911 72,566 9,625 13.3% (5.3%) 6,762 (1.781) Total Occupied Rooms 355,176 296,919 58,257 19.6% 326,729 28,447 Vacant 102,515 158,361 (55,846) (35.3%) 128,048 (25,533) Total Available Rooms 457,691 455,280 2,411 0.5% 454,777 2,914 Percentage of Occupancy Cash 58,6% 46,8% 11.8 25,2% 55,0% 3,6 55,0% 3,6 Comp 18,0% 15,9% 2,1 13,2% 15,4% 2,6 28 Day 1,1% 2,4% (1.3) (54,2%) 1,5% (0.4) Total Accupancy Percentage 77.6% 65.2% 12.4 19.0% 28.2% (5.8) Vacant 22.4% 34.8% (12.4)				Increase (Decr	ease)		Increase (Deci	ease)
Cash 286,004 213,203 54,801 257,76 250,108 17,896 Comp 4,981 11,150 (6,169) 13.3% 66,959 (1,781) Total Occupied Rooms 355,176 296,919 58,257 19.6% 326,729 28,447 Vacant 102,515 158,361 (55,846) (35.3%) 128,048 (25,533) Total Available Rooms 457,691 455,280 2,411 0.5% 454,777 2,914 Percentage of Occupancy 58,66% 46.8% 11.8 25.2% 55.0% 3.6 Comp 18.0% 15.9% 2.1 13.2% 15.4% 2.6 28 Day 1.1% 2.4% (1.3) (54.2%) 1.5% 0.4 Total Occupancy Percentage 77.6% 65.2% 12.4 19.0% 71.8% 5.8 Vacant 22.4% 34.8% (12.4) (35.6%) 18.0% (5.8) Total Occupancy Percentage 77.6% 65.2% 12.4 19.0% <th></th> <th>Actual</th> <th>Budget</th> <th></th> <th></th> <th>Last Year</th> <th></th> <th>%</th>		Actual	Budget			Last Year		%
Comp 28 Day 82,191 4,981 72,566 1,1,150 9,625 (5,53%) 13.3% (5,53%) 69,859 6,762 12,332 (1,781) Total Occupied Rooms 355,176 296,919 58,257 19.6% 326,729 28,047 Vacant 102,515 158,361 (55,846) (35.3%) 128,048 (25,533) Total Available Rooms 457,691 455,280 2,411 0.5% 454,777 2,914 Percentage of Occupancy Cash 58.6% 46.8% 11.8 25.2% 55.0% 3.6 Comp 28 Day 11.1% 24.4% 11.8 25.2% 55.0% 3.6 Total Occupancy Cash 38.6% 46.8% 11.8 25.2% 55.0% 3.6 Vacant 22.4% 46.8% 11.8 25.2% 55.0% 3.6 Vacant 22.4% 34.8% (12.4) 19.0% 71.8% 5.8 Vacant 22.4% 34.8% (12.4) (35.6%) 39.1% \$39,1% \$39,1% \$39,1% \$39,1% \$39,1%	Occupied Rooms							
28 Day 4,981 11,150 (6,169) (55.3%) 6,762 (1,781) Total Occupied Rooms 355,176 296,919 58,257 19.6% 326,729 28,447 Vacant 102,515 158,361 (55.846) (35.3%) 128,048 (25,533) Total Available Rooms 457,691 455,280 2,411 0.5% 454,777 2,914 Percentage of Occupancy Cash Comp 58.6% 46.8% 11.8 25.2% 55.0% 3.6 Cash Comp 58.6% 46.8% 11.8 25.2% 55.0% 3.6 Total Occupancy Cash 58.6% 46.8% 11.8 25.2% 55.0% 3.6 Total Occupancy Percentage 77.6% 652.2% 12.4 19.0% 71.8% 5.8 Vacant 22.4% 34.8% (12.4) (35.6%) 39.1% \$39,914,703 \$2,437,054 Revenue \$42,351,757 \$11,914,600 39.1% \$39,914,703 \$2,437,054 \$13,53,164 \$596,811 \$14,034,402	Cash	268,004	213,203	54,801	25.7%	250,108	17,896	7.2%
Total Occupied Rooms 355,176 296,919 58,257 19.6% 326,729 28,447 Vacant 102,515 158,361 (55,846) (35.3%) 128,048 (25,533) Total Available Rooms 457,691 455,280 2,411 0.5% 454,777 2,914 Percentage of Occupancy Cash Comp 58.6% 46.8% 11.8 25.2% 55.0% 3.6 28 Day 1.1% 2.4% (1.3) (54.2%) 1.5% (0.4) Total Occupancy Percentage 77.6% 65.2% 12.4 19.0% 1.5% (0.4) Vacant 22.4% 34.8% (12.4) (35.6%) 28.2% (5.8) Total Occupancy Percentage 77.6% 65.2% 12.4 19.0% 71.8% 5.8 Vacant 22.4% 34.8% (12.4) (35.6%) 28.2% (5.8) Total Occupancy \$42,351,757 \$30,437,157 \$11,914,600 39.1% \$339,914,703 \$2,437,054 Sabay \$40,9069,264 \$	Comp	82,191	72,566	9,625	13.3%	69,859	12,332	17.7%
Vacant 102,515 158,361 (55,846) (35.3%) 128,048 (25,533) Total Available Rooms 457,691 455,280 2,411 0.5% 454,777 2,914 Percentage of Occupancy Cash Comp 58.6% 46.8% 11.8 25.2% 55.0% 3.6 28 Day 1.1% 2.4% (1.3) (54.2%) 1.5.4% 2.6 Yacant 22.4% 65.2% 12.4 19.0% 71.8% 5.8 Vacant 22.4% 34.8% (12.4) (35.6%) 28.2% (5.8) Total (must equal 100.0%) 100.0% - 0.0% 100.0% - Starb Comp Cash - Taxable Cash - Taxable Cash - Taxable \$42,351,757 \$11,914,600 39.1% \$39,914,703 \$2,437,054 \$1,353,164 Z8 Day \$10,804,66 \$40,969,264 \$14,034,402 34.3% \$21,296,356 \$3,707,310	28 Day	4,981	11,150	(6,169)	(55.3%)	6,762	(1,781)	(26.3%)
Total Available Rooms 457,691 455,280 2,411 0.5% 454,777 2,914 Percentage of Occupancy Cash Comp 58.6% 46.8% 11.8 25.2% 55.0% 3.6 S8.6% 46.8% 11.8 25.2% 55.0% 3.6 Za Day 1.1% 2.4% (1.3) (54.2%) 15.4% 2.6 Total Occupancy Percentage 77.6% 65.2% 12.4 19.0% 71.8% 5.8 Vacant 22.4% 34.8% (12.4) (35.6%) 28.2% (5.8) Total (must equal 100.0%) 100.0% - 0.0% 100.0% - 0.0% Revenue Cash - Taxable Cash - Taxable SB Day \$42,351,757 \$12,038,066 \$30,437,157 \$9,658,248 \$1,914,600 \$2,379,758 39.1% \$10,684,842 \$39,914,703 \$10,684,842 \$2,437,054 \$10,684,842 \$1,353,164 \$40,969,264 \$14,034,402 34.3% \$51,296,356 \$3,707,310	Total Occupied Rooms	355,176	296,919	58,257	19.6%	326,729	28,447	8.7%
Percentage of Occupancy Cash Comp 28 Day 58.6% 18.0% 1.1% 46.8% 15.9% 2.4% 11.8 2.1 25.2% 13.2% 13.2% 55.0% 15.4% 3.6 2.6 Total Occupancy Percentage 77.6% 65.2% 12.4 19.0% 71.8% 5.8 Vacant 22.4% 34.8% (12.4) (35.6%) 28.2% (5.8) Total (must equal 100.0%) 100.0% - 0.0% 100.0% - Revenue Cash - Taxable Comp 28 Day \$42,351,757 \$12,038,006 \$613,903 \$30,437,157 \$9,658,248 \$1,91,91,600 \$2,379,758 39,1% 24.6% \$2,379,758 \$39,914,703 \$4,6% \$10,684,842 \$1,353,164 \$10,684,842 \$1,353,164 \$6696,811 \$42,908 Total Revenue \$55,003,666 \$40,969,264 \$14,034,402 34.3% \$51,296,356 \$3,707,310	Vacant	102,515	158,361	(55,846)	(35.3%)	128,048	(25,533)	(19.9%)
Cash Comp 28 Day58.6% 18.0% 1.1%46.8% 11.811.8 2.125.2% 13.2% 13.2%55.0% 15.4%3.6 2.6 2.6Total Occupancy Percentage77.6%65.2%12.419.0%71.8%5.8Vacant22.4%34.8%(12.4)(35.6%)28.2%(5.8)Total (must equal 100.0%)100.0%-0.0%100.0%-Revenue Cash - Taxable 28 Day\$42,351,757 \$12,038,006 \$613,903\$30,437,157 \$9,658,248\$11,914,600 \$2,379,75839.1% \$24.6% \$24.6%\$39,914,703 \$10,684,842\$2,437,054 \$10,684,842Total Revenue\$55,003,666\$40,969,264\$14,034,40234.3%\$51,296,356\$3,707,310	Total Available Rooms	457,691	455,280	2,411	0.5%	454,777	2,914	0.6%
Comp 28 Day 18.0% 1.1% 15.9% 2.4% 2.1 (1.3) 13.2% (54.2%) 15.4% 1.5% 2.6 (0.4) Total Occupancy Percentage 77.6% 65.2% 12.4 19.0% 71.8% 5.8 Vacant 22.4% 34.8% (12.4) (35.6%) 28.2% (5.8) Total (must equal 100.0%) 100.0% - 0.0% 100.0% - 830,437,157 \$11,914,600 39.1% \$39,914,703 \$2,437,054 Revenue \$42,351,757 \$30,437,157 \$11,914,600 39.1% \$39,914,703 \$2,437,054 Comp 28 Day \$12,038,006 \$40,969,264 \$14,034,402 34.3% \$51,296,356 \$3,707,310	Percentage of Occupancy							
28 Day 1.1% 2.4% (1.3) (54.2%) 1.5% (0.4) Total Occupancy Percentage 77.6% 65.2% 12.4 19.0% 71.8% 5.8 Vacant 22.4% 34.8% (12.4) (35.6%) 28.2% (5.8) Total (must equal 100.0%) 100.0% - 0.0% 100.0% - 0.0% 100.0% - Revenue \$42,351,757 \$30,437,157 \$11,914,600 39.1% \$39,914,703 \$2,437,054 Comp \$12,038,006 \$613,903 \$42,351,757 \$11,914,600 39.1% \$42,68 \$10,684,842 \$1,353,164 Zo Day \$55,003,666 \$40,969,264 \$14,034,402 34.3% \$51,296,356 \$3,707,310	Cash	58.6%	46.8%	11.8	25.2%	55.0%	3.6	6.5%
Total Occupancy Percentage 77.6% 65.2% 12.4 19.0% 71.8% 5.8 Vacant 22.4% 34.8% (12.4) (35.6%) 28.2% (5.8) Total (must equal 100.0%) 100.0% 100.0% - 0.0% 100.0% - Revenue Cash - Taxable Comp 28 Day \$42,351,757 \$12,038,006 \$613,903 \$30,437,157 \$9,658,248 \$2,379,758 \$11,914,600 \$2,27% 39.1% \$24.6% \$10,684,842 \$39,914,703 \$1,353,164 \$10,684,842 \$2,437,054 \$1,353,164 \$10,684,842 \$1,353,164 \$1,353,164 Total Revenue \$55,003,666 \$40,969,264 \$14,034,402 34.3% \$51,296,356 \$3,707,310	Comp	18.0%	15.9%	2.1	13.2%	15.4%	2.6	16.9%
Vacant22.4%34.8%(12.4)(35.6%)28.2%(5.8)Total (must equal 100.0%)100.0%-0.0%100.0%-Revenue Cash - Taxable Comp 28 Day\$42,351,757 \$11,038,006 \$613,903\$11,914,600 \$9,658,24839.1% \$2,379,758\$39,914,703 \$44.6% \$2,379,758\$2,437,054 \$10,684,842Total Revenue\$55,003,666\$40,969,264\$14,034,40234.3%\$51,296,356\$3,707,310	28 Day	1.1%	2.4%	(1.3)	(54.2%)	1.5%	(0.4)	(26.7%)
Total (must equal 100.0%) 100.0% 100.0% - 0.0% 100.0% - Revenue Cash - Taxable Comp \$42,351,757 \$30,437,157 \$11,914,600 39.1% \$39,914,703 \$2,437,054 Comp \$12,038,006 \$9,658,248 \$2,379,758 24.6% \$10,684,842 \$1,353,164 Z8 Day \$55,003,666 \$40,969,264 \$14,034,402 34.3% \$51,296,356 \$3,707,310	Total Occupancy Percentage	77.6%	65.2%	12.4	19.0%	71.8%	5.8	8.1%
Revenue Cash - Taxable\$42,351,757 \$12,038,006 \$12,038,006 \$613,903\$30,437,157 \$9,658,248 \$9,658,248 \$873,858\$11,914,600 \$2,379,758 \$24.6% \$(29.7%)\$39,914,703 \$10,684,842 \$10,684,842 \$10,684,842 \$696,811\$2,437,054 \$11,353,164 \$(\$82,908)Total Revenue\$55,003,666\$40,969,264\$14,034,40234.3%\$51,296,356\$3,707,310	Vacant	22.4%	34.8%	(12.4)	(35.6%)	28.2%	(5.8)	(20.6%)
Cash - Taxable \$42,351,757 \$30,437,157 \$11,914,600 39.1% \$39,914,703 \$2,437,054 Comp \$12,038,006 \$9,658,248 \$2,379,758 24.6% \$10,684,842 \$1,353,164 28 Day \$613,903 \$55,003,666 \$40,969,264 \$14,034,402 34.3% \$51,296,356 \$3,707,310	Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Comp \$12,038,006 \$9,658,248 \$2,379,758 24.6% \$10,684,842 \$1,353,164 28 Day \$613,903 \$873,858 (\$259,955) (29.7%) \$696,811 (\$82,908) Total Revenue \$55,003,666 \$40,969,264 \$14,034,402 34.3% \$51,296,356 \$3,707,310	Revenue							
28 Day \$613,903 \$873,858 (\$259,955) (29.7%) \$696,811 (\$82,908) Total Revenue \$55,003,666 \$40,969,264 \$14,034,402 34.3% \$51,296,356 \$3,707,310	Cash - Taxable	\$42,351,757	\$30,437,157	\$11,914,600	39.1%	\$39,914,703	\$2,437,054	6.1%
Total Revenue \$55,003,666 \$40,969,264 \$14,034,402 34.3% \$51,296,356 \$3,707,310	Comp	\$12,038,006	\$9,658,248	\$2,379,758	24.6%	\$10,684,842	\$1,353,164	12.7%
	28 Day	\$613,903	\$873,858	(\$259,955)	(29.7%)	\$696,811	(\$82,908)	(11.9%)
	Total Revenue	\$55,003,666	\$40,969,264	\$14,034,402	34.3%	\$51,296,356	\$3,707,310	7.2%
Average kates	Average Rates							
Cash \$158.03 \$142.76 \$15.27 10.7% \$159.59 (\$1.56)	Cash	\$158.03	\$142.76	\$15.27	10.7%	\$159.59	(\$1.56)	(1.0%)
Comp \$146.46 \$133.10 \$13.36 10.0% \$152.95 (\$6.49)	Comp	\$146.46	\$133.10	\$13.36	10.0%	\$152.95	(\$6.49)	(4.2%)
28 Day \$123.25 \$78.37 \$44.88 57.3% \$103.05 \$20.20	28 Day	\$123.25	\$78.37	\$44.88	57.3%	\$103.05	\$20.20	19.6%

Motel Statistics

			Increase (Deci	rease)		Increase (Decr	ease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	17,781	24,426	(6,645)	(27.2%)	23,019	(5,238)	(22.8%)
Comp	10	23	(13)	(57.0%)	24	(14)	(58.3%)
28 Day	4,682	3,110	1,572	50.6%	3,220	1,462	45.4%
Total Occupied Rooms	22,473	27,559	(5,086)	(18.5%)	26,263	(3,790)	(14.4%)
Vacant	10,917	17,951	(7,034)	(39.2%)	14,392	(3,475)	(24.1%)
Total Available Rooms	33,390	45,510	(12,120)	(26.6%)	40,655	(7,265)	(17.9%)
Percentage of Occupancy							
Cash	53.3%	53.7%	(0.4)	(0.7%)	56.6%	(3.3)	(5.8%)
Comp	0.0%	0.1%	(0.1)	(100.0%)	0.1%	(0.1)	(100.0%)
28 Day	14.0%	6.8%	7.2	105.9%	7.9%	6.1	77.2%
Total Occupancy Percentage	67.3%	60.6%	6.7	11.1%	64.6%	2.7	4.2%
Vacant	32.7%	39.4%	(6.7)	(17.0%)	35.4%	(2.7)	(7.6%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$1,546,841	\$2,228,858	(\$682,017)	(30.6%)	\$2,088,724	(\$541,883)	(25.9%)
Comp	\$875	\$2,709	(\$1,834)	(67.7%)	\$2,944	(\$2,069)	(70.3%)
28 Day	\$232,151	\$122,516	\$109,635	89.5%	\$139,114	\$93,037	66.9%
Total Revenue	\$1,779,867	\$2,354,082	(\$574,215)	(24.4%)	\$2,230,782	(\$450,915)	(20.2%)
Average Rates							
Cash	\$86.99	\$91.25	(\$4.26)	(4.7%)	\$90.74	(\$3.75)	(4.1%)
Comp	\$87.50	\$116.38	(\$28.88)	(24.8%)	\$122.67	(\$35.17)	(28.7%)
28 Day	\$49.58	\$39.40	\$10.18	25.8%	\$43.20	\$6.38	14.8%

28 Day Motel Statistics

			Increase (Decr	ease)		Increase (Deci	rease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	4,850	7,132	(2,282)	(32.0%)	4,913	(63)	(1.3%)
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	52,144	54,720	(2,576)	(4.7%)	54,192	(2,048)	(3.8%)
Total Occupied Rooms	56,994	61,852	(4,858)	(7.9%)	59,105	(2,111)	(3.6%)
Vacant	14,526	11,438	3,088	27.0%	13,738	788	5.7%
Total Available Rooms	71,520	73,290	(1,770)	(2.4%)	72,843	(1,323)	(1.8%)
Percentage of Occupancy							
Cash	6.8%	9.7%	(2.9)	(29.9%)	6.7%	0.1	1.5%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	72.9%	74.7%	(1.8)	(2.4%)	74.4%	(1.5)	(2.0%)
Total Occupancy Percentage	79.7%	84.4%	(4.7)	(5.6%)	81.1%	(1.4)	(1.7%)
Vacant	20.3%	15.6%	4.7	30.1%	18.9%	1.4	7.4%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$239,040	\$336,727	(\$97,687)	(29.0%)	\$215,804	\$23,236	10.8%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$1,576,975	\$1,225,932	\$351,043	28.6%	\$1,531,137	\$45,838	3.0%
Total Revenue	\$1,816,015	\$1,562,659	\$253,356	16.2%	\$1,746,941	\$69,074	4.0%
Average Rates							
Cash	\$49.29	\$47.21	\$2.08	4.4%	\$43.93	\$5.36	12.2%
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$30.24	\$22.40	\$7.84	35.0%	\$28.25	\$1.99	7.0%

RV Park Statistics

11,403 172 19,502 31,077 11,261 42,338 26.9% 0.4%	Budget 14,413 159 19,207 33,779 9,451 43,230 33.3%	Increase (Decression) \$ (3,010) 13 295 (2,702) 1,810 (892)	% (20.9%) 8.0% 1.5% (8.0%) 19.2% (2.1%)	Last Year 11,527 242 18,914 30,683 11,647 42,330	Increase (Decression) \$ (124) (70) 588 394 (386) 8	% (1.1%) (28.9%) 3.1% 1.3% (3.3%) 0.0%
172 19,502 31,077 11,261 42,338 26.9%	159 19,207 33,779 9,451 43,230 33.3%	13 295 (2,702) 1,810 (892)	8.0% 1.5% (8.0%) 19.2%	242 18,914 30,683 11,647	(70) 588 394 (386)	(28.9%) 3.1% 1.3% (3.3%)
172 19,502 31,077 11,261 42,338 26.9%	159 19,207 33,779 9,451 43,230 33.3%	13 295 (2,702) 1,810 (892)	8.0% 1.5% (8.0%) 19.2%	242 18,914 30,683 11,647	(70) 588 394 (386)	(28.9%) 3.1% 1.3% (3.3%)
19,502 31,077 11,261 42,338 26.9%	19,207 33,779 9,451 43,230 33.3%	295 (2,702) 1,810 (892)	1.5% (8.0%) 19.2%	18,914 30,683 11,647	588 394 (386)	3.1% 1.3% (3.3%)
31,077 11,261 42,338 26.9%	33,779 9,451 43,230 33.3%	(2,702) 1,810 (892)	(8.0%) 19.2%	30,683 11,647	394 (386)	1.3% (3.3%)
11,261 42,338 26.9%	9,451 43,230 33.3%	1,810 (892)	19.2%	11,647	(386)	(3.3%)
42,338	43,230 33.3%	(892)				
26.9%	33.3%		(2.1%)	42,330	8	0.0%
0.4%		(6.4)	(19.2%)	27.2%	(0.3)	(1.1%)
	0.4%	-	0.0%	0.6%	(0.2)	(33.3%)
46.1%	44.4%	1.7	3.8%	44.7%	1.4	3.1%
73.4%	78.1%	(4.7)	(6.0%)	72.5%	0.9	1.2%
26.6%	21.9%	4.7	21.5%	27.5%	(0.9)	(3.3%)
100.0%	100.0%	-	0.0%	100.0%	-	0.0%
\$605,574	\$604,550	\$1,024	0.2%	\$575,880	\$29,694	5.2%
\$11,417	\$9,120	\$2,297	25.2%	\$18,664	(\$7,247)	(38.8%)
\$549,943	\$394,997	\$154,946	39.2%	\$463,211	\$86,732	18.7%
\$1,166,934	\$1,008,668	\$158,266	15.7%	\$1,057,755	\$109,179	10.3%
\$53.11	\$41.94	\$11.17	26.6%	\$49.96	\$3.15	6.3%
\$66.38	\$57.28	\$9.10	15.9%	\$77.12	(\$10.74)	(13.9%)
\$28.20	\$20.57	\$7.63	37.1%	\$24.49	\$3.71	15.1%
	73.4% 26.6% 100.0% \$605,574 \$11,417 \$549,943 \$1,166,934 \$53.11 \$66.38	73.4% 78.1% 26.6% 21.9% 100.0% 100.0% \$605,574 \$604,550 \$11,417 \$9,120 \$549,943 \$394,997 \$1,166,934 \$1,008,668 \$53.11 \$41.94 \$66.38 \$57.28	73.4% 78.1% (4.7) 26.6% 21.9% 4.7 100.0% 100.0% - \$605,574 \$604,550 \$1,024 \$11,417 \$9,120 \$2,297 \$549,943 \$394,997 \$154,946 \$1,166,934 \$1,008,668 \$158,266 \$53.11 \$41.94 \$11.17 \$66.38 \$57.28 \$9.10	73.4% 78.1% (4.7) (6.0%) 26.6% 21.9% 4.7 21.5% 100.0% 100.0% - 0.0% \$605,574 \$604,550 \$1,024 0.2% \$11,417 \$9,120 \$2,297 25.2% \$549,943 \$394,997 \$154,946 39.2% \$1,166,934 \$1,008,668 \$158,266 15.7% \$53.11 \$41.94 \$11.17 26.6% \$57.28 \$9.10 15.9%	73.4% 78.1% (4.7) (6.0%) 72.5% 26.6% 21.9% 4.7 21.5% 27.5% 100.0% 100.0% - 0.0% 100.0% \$605,574 \$604,550 \$1,024 0.2% \$575,880 \$11,417 \$9,120 \$2,297 25.2% \$18,664 \$549,943 \$1,008,668 \$158,266 15.7% \$1,057,755 \$53.11 \$41.94 \$11.17 26.6% \$49.96 \$66.38 \$57.28 \$9.10 15.9% \$77.12	73.4% 78.1% (4.7) (6.0%) 72.5% 0.9 26.6% 21.9% 4.7 21.5% 27.5% (0.9) 100.0% 100.0% - 0.0% 100.0% - \$605,574 \$604,550 \$1,024 0.2% \$575,880 \$29,694 \$111,417 \$9,120 \$2,297 25.2% \$18,664 (\$7,247) \$549,943 \$1,008,668 \$158,266 15.7% \$10,057,755 \$109,179 \$1,166,934 \$1,008,668 \$158,266 15.7% \$1,057,755 \$109,179 \$53.11 \$41.94 \$11.17 26.6% \$49.96 \$3.15 \$66.38 \$57.28 \$9.10 15.9% \$77.12 (\$10.74)

Vacation Rental Statistics

			Increase (Deci	rease)		Increase (Decr	ease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	18,810	13,510	5,300	39.2%	14,125	4,685	33.2%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	7,367	7,418	(51)	(0.7%)	8,064	(697)	(8.6%)
Total Occupied Rooms	26,177	20,928	5,249	25.1%	22,189	3,988	18.0%
Vacant	9,087	(858)	9,945	(1159.0%)	9,264	(177)	(1.9%)
Total Available Rooms	35,264	20,070	15,194	75.7%	31,453	3,811	12.1%
Percentage of Occupancy							
Cash	53.3%	67.3%	(14.0)	(20.8%)	44.9%	8.4	18.7%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	20.9%	37.0%	(16.1)	(43.5%)	25.6%	(4.7)	(18.4%)
Total Occupancy Percentage	74.2%	104.3%	(30.1)	(28.9%)	70.5%	3.7	5.2%
Vacant	25.8%	-4.3%	30.1	(700.0%)	29.5%	(3.7)	(12.5%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$4,594,317	\$3,645,261	\$949,056	26.0%	\$3,806,695	\$787,622	20.7%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$744,211	\$607,206	\$137,005	22.6%	\$752,649	(\$8,438)	(1.1%)
Total Revenue	\$5,338,528	\$4,252,468	\$1,086,060	25.5%	\$4,559,344	\$779,184	17.1%
Average Rates							
Cash	\$244.25	\$269.82	(\$25.57)	(9.5%)	\$269.50	(\$25.25)	(9.4%)
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$101.02	\$81.85	\$19.17	23.4%	\$93.33	\$7.69	8.2%

Timeshare Statistics

			Increase (Decr	ease)		Increase (Decr	rease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	3,952	2,643	1,309	49.5%	2,582	1,370	53.1%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
Total Occupied Rooms	3,952	2,643	1,309	49.5%	2,582	1,370	53.1%
Vacant	8,033	2,157	5,876	272.4%	9,280	(1,247)	(13.4%)
Total Available Rooms	11,985	4,800	7,185	149.7%	11,862	123	1.0%
Percentage of Occupancy							
Cash	33.0%	55.1%	(22.1)	(40.1%)	21.8%	11.2	51.4%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total Occupancy Percentage	33.0%	55.1%	(22.1)	(40.1%)	21.8%	11.2	51.4%
Vacant	67.0%	44.9%	22.1	49.2%	78.2%	(11.2)	(14.3%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$298,134	\$229,390	\$68,744	30.0%	\$289,156	\$8,978	3.1%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$298,134	\$229,390	\$68,744	30.0%	\$289,156	\$8,978	3.1%
Average Rates							
Cash	\$75.44	\$86.79	(\$11.35)	(13.1%)	\$111.99	(\$36.55)	(32.6%)
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

Home Owner Rental

			Increase (Decr	ease)		Increase (Decr	ease)
	Actual	Budget	\$	%	Last Year	\$	%
Occupied Rooms							
Cash	2,040	3,230	(1,190)	(0.37)	2,171	(131.00)	-6.0%
Comp	5	-	5	1.00	-	5.00	100.0%
28 Day	1,089	1,165	(76)	(0.07)	880	209.00	23.8%
Total Occupied Rooms	3,134	4,394	(1,260)	(0.29)	3,051	83.00	2.7%
Vacant	14,727	11,076	3,651	0.33	13,575	1,152.00	8.5%
Total Available Rooms	17,861	15,470	2,391	0.16	16,626	1,235.00	7.4%
Percentage of Occupancy							
Cash	11.4%	20.9%	(9.50)	(0.46)	13.1%	(1.70)	-13.0%
Comp	0.0%	0.0%	-	-	0.0%	-	0.0%
28 Day	6.1%	7.5%	(1.40)	(0.19)	5.3%	0.80	15.1%
Total Occupancy Percentage	17.5%	28.4%	(10.90)	(0.38)	18.4%	(0.90)	-4.9%
Vacant	82.5%	71.6%	10.90	0.15	81.6%	0.90	1.1%
Total (must equal 100.0%)	100.0%	100.0%	-	-	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$527,123	\$826,568	(299,445)	-36.2%	\$694,071	(\$166,948)	-24.1%
Comp	\$567	\$0	567	100.0%	\$0	\$567	100.0%
28 Day	\$126,745	\$139,704	(12,959)	-9.3%	\$111,970	\$14,775	13.2%
Total Revenue	\$654,435	\$966,271	(311,836)	-32.3%	\$806,041	(\$151,606)	-18.8%
Average Rates							
Cash	\$258.39	\$255.93	\$2.46	1.0%	\$319.70	(\$61.31)	-19.2%
Comp	\$113.40	\$0.00	\$113.40	100.0%	\$0.00	\$113.40	100.0%
28 Day	\$116.39	\$119.95	(\$3.56)	-3.0%	\$127.24	(\$10.85)	-8.5%

Combined Room Statistics - Year To Date

			Increase (Deci	rease)		Increase (Decre	ease)
Description	Actual	Budget	\$	%	Prior Year	\$	%
Taxable Room Revenues	\$478,560,407	\$396,467,011	\$82,093,396	20.7%	\$457,035,590	\$21,524,817	4.7%
Occupied Rooms - Cash	3,236,493	3,001,965	234,528	7.8%	3,220,862	15,631	0.5%
Average Rate - Cash	\$147.86	\$132.07	\$15.79	12.0%	\$141.90	\$5.96	4.2%
Occupied Rooms							
Cash	3,236,493	3,001,965	234,528	7.8%	3,220,862	15,631	0.5%
Comp	817,585	753,057	64,528	8.6%	778,943	38,642	5.0%
28 Day	1,096,504	1,125,878	(29,374)	(2.6%)	1,194,753	(98,249)	(8.2%)
Total Occupied Rooms	5,150,582	4,880,899	269,683	5.5%	5,194,558	(43,976)	(0.8%)
Percentage of Occupancy							
Cash	41.2%	38.2%	3.0	7.9%	40.6%	0.6	1.5%
Comp	10.4%	9.6%	0.8	8.3%	9.8%	0.6	6.1%
28 Day	14.0%	14.3%	(0.3)	(2.1%)	15.1%	(1.1)	(7.3%)
Total Percentage of Occupancy	65.6%	62.1%	3.5	5.6%	65.5%	0.1	0.2%
Market Segments							
Occupied Rooms - Cash							
Hotels	2,646,876	2,392,698	254,178	10.6%	2,604,794	42,082	1.6%
Motels	204,071	258,379	(54,308)	(21.0%)	263,949	(59,878)	(22.7%)
28 Day Motels	53,319	64,349	(11,030)	(17.1%)	56,515	(3,196)	(5.7%)
R.V. Parks	92,532	103,545	(11,013)	(10.6%)	105,722	(13,190)	(12.5%)
Vacation Rentals	195,046	145,711	49,335	33.9%	152,126	42,920	28.2%
Timeshares	34,905	25,264	9,641	38.2%	25,849	9,056	35.0%
Home Owner Rentals	9,744	12,019	(2,275)	(18.9%)	11,907	(2,163)	(18.2%)
Total Occupied - Cash	3,236,493	3,001,965	234,528	7.8%	3,220,862	15,631	0.5%
Percentage of Occupancy - Cash							
Hotels	48.7%	43.2%	5.5	12.7%	47.6%	1.1	2.3%
Motels	48.8%	49.0%	(0.2)	(0.4%)	55.5%	(6.7)	(12.1%)
28 Day Motels R.V. Parks	6.1% 17.9%	7.2% 19.7%	(1.1)	(15.3%) (9.1%)	6.4% 20.0%	(0.3)	(4.7%) (10.5%)
Vacation Rentals	49.4%	59.7%	(1.8) (10.3)	(17.3%)	42.0%	(2.1) 7.4	17.6%
Timeshares	24.3%	43.9%	(19.6)	(44.6%)	18.0%	6.3	35.0%
Home Owner Rentals	13.6%	19.3%	(5.7)	(29.5%)	16.2%	(2.6)	(16.0%)
Total Occupancy Percentage - Cash	41.2%	38.2%	3.0	7.9%	40.6%	0.6	1.5%
Average Rates - Cash							
Hotels	\$151.29	\$136.34	\$14.95	11.0%	\$146.66	\$4.63	3.2%
Motels	\$82.87	\$78.81	\$4.06	5.2%	\$80.93	\$1.94	2.4%
28 Day Motels	\$47.47	\$48.04	(\$0.57)	(1.2%)	\$44.72	\$2.75	6.1%
R.V. Parks	\$52.86	\$42.64	\$10.22	24.0%	\$43.29	\$9.57	22.1%
Vacation Rental	\$241.83	\$246.29	(\$4.46)	(1.8%)	\$256.55	(\$14.72)	(5.7%)
Timeshares	\$103.31	\$112.50	(\$9.19)	(8.2%)	\$130.63	(\$27.32)	(20.9%)
Home Owner Rentals	\$309.01	\$304.03	\$4.98	1.6%	\$347.82	(\$38.81)	(11.2%)
Total Cash Average Rate	\$147.86	\$132.07	\$15.79	12.0%	\$141.90	\$5.96	4.2%

Combined Room Statistics - Year To Date

June 2023 (Final)

			Increase (Dec	rease)		Increase (Deci	ease)
	Actual	Budget	\$	%	Prior Year	\$	%
Occupied Rooms							
Cash	3,236,493	3,001,965	234,528	7.8%	3,220,862	15,631	0.5%
Comp	817,585	753,057	64,528	8.6%	778,943	38,642	5.0%
28 Day	1,096,504	1,125,878	(29,374)	(2.6%)	1,194,753	(98,249)	(8.2%)
Total Occupied Rooms	5,150,582	4,880,899	269,683	5.5%	5,194,558	(43,976)	(0.8%)
Vacant	2,706,196	2,975,453	(269,257)	(9.0%)	2,739,558	(33,362)	(1.2%)
Total Available Rooms	7,856,778	7,856,352	426	0.0%	7,934,116	(77,338)	(1.0%)
Percentage of Occupancy							
Cash	41.2%	38.2%	3.0	7.9%	40.6%	0.6	1.5%
Comp	10.4%	9.6%	0.8	8.3%	9.8%	0.6	6.1%
28 Day	14.0%	14.3%	(0.3)	(2.1%)	15.1%	(1.1)	(7.3%)
Total Occupancy Percentage	65.6%	62.1%	3.5	5.6%	65.5%	0.1	0.2%
Vacant	34.4%	37.9%	(3.5)	(9.2%)	34.5%	(0.1)	(0.3%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$478,560,407	\$396,467,011	\$82,093,396	20.7%	\$457,035,590	\$21,524,817	4.7%
Comp	\$119,487,025	\$97,741,760	\$21,745,265	22.2%	\$110,759,007	\$8,728,018	7.9%
28 Day	\$43,563,542	\$39,435,714	\$4,127,828	10.5%	\$49,164,282	(\$5,600,740)	(11.4%)
Total Revenue	\$641,610,974	\$533,644,485	\$107,966,489	20.2%	\$616,958,879	\$24,652,095	4.0%
Average Rates							
Cash	\$147.86	\$132.07	\$15.79	12.0%	\$141.90	\$5.96	4.2%
Comp	\$146.15	\$129.79	\$16.36	12.6%	\$142.19	\$3.96	2.8%
28 Day	\$39.73	\$35.03	\$4.70	13.4%	\$41.15	(\$1.42)	(3.5%)

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Hotel Statistics - Year To Date

			Increase (Decr	ease)		Increase (Decrease)			
	Actual	Budget	\$	%	Prior Year	\$	%		
Occupied Rooms									
Cash	2,646,876	2,392,698	254,178	10.6%	2,604,794	42,082	1.6%		
Comp	815,769	751,147	64,622	8.6%	776,718	39,051	5.0%		
28 Day	66,015	113,108	(47,093)	(41.6%)	130,196	(64,181)	(49.3%)		
Total Occupied Rooms	3,528,660	3,256,952	271,708	8.3%	3,511,708	16,952	0.5%		
Vacant	1,908,328	2,282,288	(373,960)	3,960) (16.4%) 1,956		(48,189)	(2.5%)		
Total Available Rooms	5,436,988	5,539,240	(102,252)	(1.8%)	5,468,225	(31,237)	(0.6%)		
Percentage of Occupancy									
Cash	48.7%	43.2%	5.5	12.7%	47.6%	1.1	2.3%		
Comp	15.0%	13.6%	1.4	10.3%	14.2%	0.8	5.6%		
28 Day	1.2%	2.0%	(0.8)	(40.0%)	2.4%	(1.2)	(50.0%)		
Total Occupancy Percentage	64.9%	58.8%	6.1	10.4%	64.2%	0.7	1.1%		
Vacant	35.1%	41.2%	(6.1)	(14.8%)	35.8%	(0.7)	(2.0%)		
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%		
Revenue									
Cash - Taxable	\$400,443,266	\$326,212,958	\$74,230,308	22.8%	\$382,025,622	\$18,417,644	4.8%		
Comp	\$119,361,699	\$97,614,488	\$21,747,211	22.3%	\$110,598,605	\$8,763,094	7.9%		
28 Day	\$7,077,764	\$9,540,386	(\$2,462,622)	(25.8%)	\$12,293,371	(\$5,215,607)	(42.4%)		
Total Revenue	\$526,882,729	\$433,367,831	\$93,514,898	21.6%	\$504,917,598	\$21,965,131	4.4%		
Average Rates									
Cash	\$151.29	\$136.34	\$14.95	11.0%	\$146.66	\$4.63	3.2%		
Comp	\$146.32	\$129.95	\$16.37	12.6%	\$142.39	\$3.93	2.8%		
28 Day	\$107.21	\$84.35	\$22.86	27.1%	\$94.42	\$12.79	13.5%		

Motel Statistics - Year To Date

			Increase (Deci	ease)		Increase (Decr	ease)
	Actual	Budget	\$	%	Prior Year	\$	%
Occupied Rooms							
Cash	204,071	258,379	(54,308)	(21.0%)	263,949	(59,878)	(22.7%)
Comp	271	353	(82)	(23.2%)	386	(115)	(29.8%)
28 Day	49,154	33,415	15,739	47.1%	33,259	15,895	47.8%
Total Occupied Rooms	253,496	292,147	(38,651) (13.2%)		297,594	(44,098)	(14.8%)
Vacant	164,450	234,806	(70,356)	(70,356) (30.0%) 178,		(13,764)	(7.7%)
Total Available Rooms	417,946	526,953	(109,007)	(20.7%)	475,808	(57,862)	(12.2%)
Percentage of Occupancy							
Cash	48.8%	49.0%	(0.2)	(0.4%)	55.5%	(6.7)	(12.1%)
Comp	0.1%	0.1%	-	0.0%	0.1%	-	0.0%
28 Day	11.8%	6.3%	5.5	87.3%	7.0%	4.8	68.6%
Total Occupancy Percentage	60.7%	55.4%	5.3	9.6%	62.5%	(1.8)	(2.9%)
Vacant	39.3%	44.6%	(5.3)	(11.9%)	37.5%	1.8	4.8%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$16,910,780	\$20,363,511	(\$3,452,731)	(17.0%)	\$21,360,556	(\$4,449,776)	(20.8%)
Comp	\$33,552	\$37,926	(\$4,374)	(11.5%)	\$44,399	(\$10,847)	(24.4%)
28 Day	\$2,322,567	\$1,493,227	\$829,340	55.5%	\$1,671,512	\$651,055	39.0%
Total Revenue	\$19,266,899	\$21,894,664	(\$2,627,765)	(12.0%)	\$23,076,467	(\$3,809,568)	(16.5%)
Average Rates							
Cash	\$82.87	\$78.81	\$4.06	5.2%	\$80.93	\$1.94	2.4%
Comp	\$123.81	\$107.48	\$16.33	15.2%	\$115.02	\$8.79	7.6%
28 Day	\$47.25	\$44.69	\$2.56	5.7%	\$50.26	(\$3.01)	(6.0%)

28 Day Motel Statistics - Year To Date

			Increase (Decr	ease)		Increase (Decrease)		
	Actual	Budget	\$	%	Prior Year	\$	%	
Occupied Rooms								
Cash	53,319	64,349	(11,030)	(17.1%)	56,515	(3,196)	(5.7%)	
Comp	-	-	-	0.0%	-	-	0.0%	
28 Day	629,841	630,705	(864)	(0.1%)	659,785	(29,944)	(4.5%)	
Total Occupied Rooms	683,160	695,054	(11,894)	(1.7%)	716,300	(33,140)	(4.6%)	
Vacant	191,662	204,887	(13,225) (6.5%)		165,555	26,107	15.8%	
Total Available Rooms	874,822	899,941	(25,119)	(2.8%)	881,855	(7,033)	(0.8%)	
Percentage of Occupancy								
Cash	6.1%	7.2%	(1.1)	(15.3%)	6.4%	(0.3)	(4.7%)	
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	
28 Day	72.0%	70.1%	1.9	2.7%	74.8%	(2.8)	(3.7%)	
Total Occupancy Percentage	78.1%	77.2%	0.9	1.2%	81.2%	(3.1)	(3.8%)	
Vacant	21.9%	22.8%	(0.9)	(3.9%)	18.8%	3.1	16.5%	
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%	
Revenue								
Cash - Taxable	\$2,531,108	\$3,091,138	(\$560,030)	(18.1%)	\$2,527,194	\$3,914	0.2%	
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%	
28 Day	\$18,270,663	\$14,181,922	\$4,088,741	28.8%	\$18,232,663	\$38,000	0.2%	
Total Revenue	\$20,801,771	\$17,273,060	\$3,528,711	20.4%	\$20,759,857	\$41,914	0.2%	
Average Rates								
Cash	\$47.47	\$48.04	(\$0.57)	(1.2%)	\$44.72	\$2.75	6.1%	
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%	
28 Day	\$29.01	\$22.49	\$6.52	29.0%	\$27.63	\$1.38	5.0%	

RV Park Statistics - Year To Date

			Increase (Dec	rease)		Increase (Decr	ease)
	Actual	Budget	\$	%	Prior Year	\$	%
Occupied Rooms							
Cash	92,532	103,545	(11,013)	(10.6%)	105,722	(13,190)	(12.5%)
Comp	1,521	1,558	(37)	(2.3%)	1,837	(316)	(17.2%)
28 Day	249,472	239,504	9,968	4.2%	258,053	(8,581)	(3.3%)
Total Occupied Rooms	343,525	344,607	(1,082)	(0.3%)	365,612	(22,087)	(6.0%)
Vacant	173,120	181,606	(8,486)	(4.7%)	163,435	9,685	5.9%
Total Available Rooms	516,645	526,213	(9,568)	(1.8%)	529,047	(12,402)	(2.3%)
Percentage of Occupancy							
Cash	17.9%	19.7%	(1.8)	(9.1%)	20.0%	(2.1)	(10.5%)
Comp	0.3%	0.3%	-	0.0%	0.3%	-	0.0%
28 Day	48.3%	45.5%	2.8	6.2%	48.8%	(0.5)	(1.0%)
Total Occupancy Percentage	66.5%	65.5%	1.0	1.5%	69.1%	(2.6)	(3.8%)
Vacant	33.5%	34.5%	(1.0)	(2.9%)	30.9%	2.6	8.4%
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$4,891,107	\$4,415,404	\$475,703	10.8%	\$4,576,320	\$314,787	6.9%
Comp	\$89,141	\$89,346	(\$205)	(0.2%)	\$115,444	(\$26,303)	(22.8%)
28 Day	\$6,370,491	\$4,932,206	\$1,438,285	29.2%	\$6,002,144	\$368,347	6.1%
Total Revenue	\$11,350,739	\$9,436,956	\$1,913,783	20.3%	\$10,693,908	\$656,831	6.1%
Average Rates							
Cash	\$52.86	\$42.64	\$10.22	24.0%	\$43.29	\$9.57	22.1%
Comp	\$58.61	\$57.36	\$1.25	2.2%	\$62.84	(\$4.23)	(6.7%)
28 Day	\$25.54	\$20.59	\$4.95	24.0%	\$23.26	\$2.28	9.8%

Vacation Rental Statistics - Year To Date

			Increase (Dec	rease)		Increase (Deci	rease)
	Actual	Budget	\$	%	Prior Year	\$	%
Occupied Rooms							
Cash	195,046	145,711	49,335	33.9%	152,126	42,920	28.2%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	97,745	104,321	(6,576)	(6.3%)	109,358	(11,613)	(10.6%)
Total Occupied Rooms	292,791	250,032	42,759	17.1%	261,484	31,307	12.0%
Vacant	102,168	(5,847)	108,015	15 (1847.3%) 100		1,417	1.4%
Total Available Rooms	394,959	244,185	150,774	61.7%	362,235	32,724	9.0%
Percentage of Occupancy							
Cash	49.4%	59.7%	(10.3)	(17.3%)	42.0%	7.4	17.6%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	24.7%	42.7%	(18.0)	(42.2%)	30.2%	(5.5)	(18.2%)
Total Occupancy Percentage	74.1%	102.4%	(28.3)	(27.6%)	72.2%	1.9	2.6%
Vacant	25.9%	-2.4%	28.3	(1179.2%)	27.8%	(1.9)	(6.8%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$47,167,261	\$35,887,572	\$11,279,689	31.4%	\$39,027,624	\$8,139,637	20.9 %
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$9,002,222	\$8,763,376	\$238,846	2.7%	\$10,477,306	(\$1,475,084)	(14.1%)
Total Revenue	\$56,169,483	\$44,650,948	\$11,518,535	25.8%	\$49,504,930	\$6,664,553	13.5%
Average Rates							
Cash	\$241.83	\$246.29	(\$4.46)	(1.8%)	\$256.55	(\$14.72)	(5.7%)
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$92.10	\$84.00	\$8.10	9.6%	\$95.81	(\$3.71)	(3.9%)

Timeshare Statistics - Year To Date

			Increase (Decr	ease)		Increase (Decr	ease)
	Actual	Budget	\$	%	Prior Year	\$	%
Occupied Rooms							
Cash	34,905	25,264	9,641	38.2%	25,849	9,056	35.0%
Comp	-	-	-	0.0%	-	-	0.0%
28 Day	-	-	-	0.0%	-	-	0.0%
Total Occupied Rooms	34,905	25,264	9,641	38.2%	25,849	9,056	35.0%
Vacant	108,931	32,336	76,595	236.9%	117,430	(8,499)	(7.2%)
Total Available Rooms	143,836	57,600	86,236	149.7%	143,279	557	0.4%
Percentage of Occupancy							
Cash	24.3%	43.9%	(19.6)	(44.6%)	18.0%	6.3	35.0%
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
28 Day	0.0%	0.0%	-	0.0%	0.0%	-	0.0%
Total Occupancy Percentage	24.3%	43.9%	(19.6)	(44.6%)	18.0%	6.3	35.0%
Vacant	75.7%	56.1%	19.6	34.9%	82.0%	(6.3)	(7.7%)
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	100.0%	-	0.0%
Revenue							
Cash - Taxable	\$3,605,915	\$2,842,272	\$763,643	26.9%	\$3,376,727	\$229,188	6.8%
Comp	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
28 Day	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%
Total Revenue	\$3,605,915	\$2,842,272	\$763,643	26.9%	\$3,376,727	\$229,188	6.8%
Average Rates							
Cash	\$103.31	\$112.50	(\$9.19)	(8.2%)	\$130.63	(\$27.32)	(20.9%)
Comp	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%
28 Day	\$0.00	\$0.00	\$0.00	0.0%	\$0.00	\$0.00	0.0%

Home Owner Rentals - Year To Date

			Increase (Dec	ease)		Increase (Decrease)		
	Actual	Budget	\$	%	Prior Year	\$	%	
Occupied Rooms								
Cash	9,744	12,019	(2,275)	(18.9%)	11,907	(2,163)	(18.2%)	
Comp	24	-	24	100.0%	2	22	1100.0%	
28 Day	4,277	4,824	(547)	(11.3%)	4,102	175	4.3%	
Total Occupied Rooms	14,045	16,844	(2,799)	(16.6%)	16,011	(1,966)	(12.3%)	
Vacant	57,537	45,376	12,161	26.8%	57,656	(119)	(0.2%)	
Total Available Rooms	71,582	62,220	9,362	15.0%	73,667	(2,085)	(2.8%)	
Percentage of Occupancy								
Cash	13.6%	19.3%	(5.7)	(29.5%)	16.2%	(2.6)	(16.0%)	
Comp	0.0%	0.0%	-	0.0%	0.0%	-	0.0%	
28 Day	6.0%	7.8%	(1.8)	(23.1%)	0.0%	6.0	100.0%	
Total Occupancy Percentage	19.6%	27.1%	(7.5)	(27.7%)	22.4%	(2.8)	(12.5%)	
Vacant	80.4%	72.9%	7.5	10.3%	0.0%	80.4	100.0%	
Total (must equal 100.0%)	100.0%	100.0%	-	0.0%	22.4%	77.6	346.4%	
Revenue								
Cash - Taxable	\$3,010,970	\$3,654,156	(\$643,186)	(17.6%)	\$4,141,547	(\$1,130,577)	(27.3%)	
Comp	\$2,633	\$0	\$2,633	100.0%	\$559	\$2,074	371.0%	
28 Day	\$519,835	\$524,598	(\$4,763)	(0.9%)	\$487,286	\$32,549	6.7%	
Total Revenue	\$3,533,438	\$4,178,754	(\$645,316)	(15.4%)	\$4,629,392	(\$1,095,954)	(23.7%)	
Average Rates								
Cash	\$309.01	\$304.03	\$4.98	1.6%	\$347.82	(\$38.81)	(11.2%)	
Comp	\$109.71	\$0.00	\$109.71	100.0%	\$279.50	(\$169.79)	(60.7%)	
28 Day	\$121.54	\$108.74	\$12.80	11.8%	\$118.79	\$2.75	2.3%	

Reno-Sparks Convention and Visitors Authority Taxable Revenue by District June 2023 (Final)

	June	June	Increase (Decre	ease)	Year to Date	Prior Year	Increase (Decre	ase)
	2023	2022	\$	%	July 2022 - June 2023	July 2021 - June 2022	\$	%
Reno B	\$ 23,736,100	\$ 22,729,488	\$ 1,006,611	4.4%	\$ 223,362,843	\$ 214,730,543	\$ 8,632,300	4.0%
Reno D	\$ 12,214,207	\$ 9,982,089	\$ 2,232,119	22.4%	\$ 111,665,288	\$ 103,209,474	\$ 8,455,814	8.2%
Reno E	\$ 1,357,149	\$ 1,158,568	\$ 198,581	17.1%	\$ 13,615,510	\$ 11,800,505	\$ 1,815,005	15.4%
Total Reno	\$ 37,307,455	\$ 33,870,145	\$ 3,437,311	10.1%	\$ 348,643,641	\$ 329,740,522	\$ 18,903,120	5.7%
Washoe A	\$ 127,260	\$ 104,625	\$ 22,635	21.6%	\$ 957,110	\$ 1,026,273	\$ (69,162)	-6.7%
Washoe B	\$ 6,537,183	\$ 7,561,696	\$ (1,024,513)	-13.5%	\$ 66,981,444	\$ 65,123,087	\$ 1,858,358	2.9%
Total Washoe County	\$ 6,664,443	\$ 7,666,321	\$ (1,001,878)	-13.1%	\$ 67,938,555	\$ 66,149,360	\$ 1,789,195	2.7%
Sparks	\$ 6,190,887	\$ 6,048,567	\$ 142,320	2.4%	\$ 61,978,210	\$ 61,145,709	\$ 832,500	1.4%
Total Taxable Revenue	\$ 50,162,786	\$ 47,585,033	\$ 2,577,753	5.4%	\$ 478,560,407	\$ 457,035,590	\$ 21,524,817	4.7%

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County (excluding Incline Village)
Washoe B	Incline Village

Reno-Sparks Convention and Visitors Authority Taxable Occupied Rooms by District June 2023 (Final)

	June	June	Increase (Decre	ease)	Year to Date	Prior Year	Increase (Decre	ease)
	2023	2022	\$	%	July 2022 - June 2023	July 2021 - June 2022	\$	%
Reno B	159,528	150,644	8,884	5.9%	1,559,942	1,556,724	3,218	ا 0.2%
Reno D	90,856	79,046	11,810	14.9%	849,672	830,929	18,743	2.3%
Reno E	8,180	6,991	1,189	17.0%	86,993	81,390	5,603	6.9%
Total Reno	258,564	236,681	21,883	9.2%	2,496,607	2,469,043	27,564	1.1%
Washoe A	1,766	1,733	33	1.9%	19,234	20,069	(835)	(4.2%)
Washoe B	19,970	19,490	480	2.5%	201,201	197,106	4,095	2.1%
Total Washoe County	21,736	21,223	513	2.4%	220,435	217,175	3,260	1.5%
Sparks	46,540	50,541	(4,001)	(7.9%)	519,451	534,644	(15,193)	(2.8%)
Total Taxable Rooms	326,840	308,445	18,395	6.0%	3,236,493	3,220,862	15,631	0.5%

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County (excluding Incline Village)
Washoe B	Incline Village

Reno-Sparks Convention and Visitors Authority Average Daily Rate by District June 2023 (Final)

	June	June	Increase (Decrease	e)		Year to Date		Prior Year	Increase (Decrea	ase)
	2023	2022	\$	%		July 2022 - June 2023		July 2021 - June 2022	\$	%
Reno B	\$ 148.79	\$ 150.88	\$ (2.09)	-1.4%	\$	5 143.19	\$	137.94	\$ 5.25	3.8%
Reno D	\$ 134.34	\$ 126.28	\$ 8.06	6.4%	\$	131.38	•		\$ 7.17	5.8%
Reno E	\$ 165.91	\$ 165.72	\$ 0.19	0.1%	\$	156.51	\$	144.99	\$ 11.53	7.9%
Total Reno	\$ 144.26	\$ 143.10	\$ 1.16	0.8%	\$	\$ 139.64	\$	133.55	\$ 6.09	4.6%
Washoe A	\$ 72.06	\$ 60.37	\$ 11.69	19.4%	\$	49.76	\$	51.14	\$ (1.38)	-2.7%
Washoe B	\$ 327.35	\$ 387.98	\$ (60.63)	-15.6%	\$	332.91	\$	330.40	\$ 2.51	0.8%
Total Washoe County	\$ 306.61	\$ 361.23	\$ (54.62)	-15.1%	\$	\$ 308.20	\$	304.59	\$ 3.61	1.2%
Sparks	\$ 133.02	\$ 119.68	\$ 13.35	11.2%	4	\$ 119.31	\$	114.37	\$ 4.95	4.3%
Total Average Daily Rate	\$ 153.48	\$ 154.27	\$ (0.79)	-0.5%	4	147.86	\$	141.90	\$ 5.96	4.2%

Tax District	Location
Reno B	Suburban Reno
Reno D	Downtown Reno
Reno E	1 Mile Radius from Downtown
Sparks	City of Sparks
Washoe A	Washoe County except Incline
Washoe B	Incline Village