Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

									- h - w 2022		- 2022 										
										compared to Octobe											
I a salkan		sh Occupied F			m Average Cas			erage Cash			able Revenue	0/		ancy Percen	_		ccupied Roon		Cash/Comp Occ		
Location	Octob 2023	2022	% Change	2023	ober 2022	% Change	Octobe 2023	2022	% Change	9 October 2,023 \$	2,022	% Change	Octobe 2023	2022	% Change	Octob 2023		% Change	October 2023		% Change
Reno - Suburban (Reno B)	68,787	69,744	-1.4%	\$ 117.81	\$ 120.83	-2.5%	\$ 151.51 \$	154.69	-2.1%	\$ 10,421,747 \$	10,788,963	-3.4%	47.0%	47.0%	0.0%	39,658	41,463	-4.4%	74.0%	74.9%	-1.2%
Reno - Downtown (Reno D)	52,997	56,018	-5.4%	\$ 73.38	\$ 92.66	-20.8%	\$ 100.94 \$	122.28	-17.5%	\$ 5,349,341 \$	6,850,115	-21.9%	37.3%	40.9%	-8.8%	17,824	22,964	-22.4%	49.8%	57.6%	-13.5%
North Lake Tahoe (Washoe B)	7,474	8,917	-16.2%	\$ 250.31	\$ 238.56	4.9%	\$ 289.78 \$	274.45	5.6%	\$ 2,165,846 \$	2,447,264	-11.5%	57.1%	68.2%	-16.1%	-	-	0.0%	57.1%	68.2%	-16.1%
Sparks	20,902	19,505	7.2%	\$ 99.48	\$ 86.05	15.6%	\$ 99.56 \$	108.59	-8.3%	\$ 2,080,907 \$	2,118,008	-1.8%	43.2%	40.0%	8.0%	9,597	11,203	-14.3%	63.0%	63.0%	0.0%
Non-Gaming	70,206	69,297	1.3%	\$ 141.59	\$ 147.75	-4.2%	\$ 142.26 \$	148.45	-4.2%	\$ 9,987,658 \$	10,287,074	-2.9%	61.7%	65.1%	-5.2%	81	10	100.0%	61.7%	65.1%	-5.1%
Total	220,366	223,481	-1.4%	\$ 117.46	\$ 123.78	-5.1%	\$ 136.16 \$	145.39	-6.3%	\$ 30,005,499 \$	32,491,425	-7.7%	47.5%	49.2%	-3.5%	67,160	75,640	-11.2%	62.0%	65.9%	-5.9%
								Septer	mber 2023 (compared to Septen	ıber 2022										
	Overall Cas	sh Occupied F	Rooms	Rasic Roor	m Average Cas	h Pates	Overall Av	erage Cash	Pate	Overall Tay	able Revenue		Cash Occup	ancy Percen	tage	Comp O	ccupied Roon	16	Cash/Comp Occ	unancy Perce	
Location	Septem 2023		% Change		ember 2022	% Change	Septem 2023		%	September 2,023 \$	er	% Change	Septemb 2023		% Change	Septem 2023	ber	% Change	September 2023	er	% Change
Reno - Suburban (Reno B)	87,328	85,995	1.6%	\$ 152.09	•	6.2%	\$ 188.34 \$	177.96	5.8%	\$ 16,447,561 \$	15,303,783	7.5%	56.5%	55.2%	2.4%	43,125	43,583	-1.1%	84.4%	83.2%	1.4%
Reno - Downtown (Reno D)	68,200	54,415	25.3%	\$ 120.49	•	2.7%	\$ 156.25 \$	151.10	3.4%	\$ 10,656,492 \$	8,222,293	29.6%	49.5%	41.0%	20.7%	25,767	25,653	0.4%	68.3%	13.1%	13.1%
North Lake Tahoe (Washoe B)	10,321	9,941	3.8%	\$ 329.60	\$ 311.99	5.6%	\$ 369.66 \$		5.4%	\$ 3,815,303 \$	3,486,743	9.4%	81.5%	78.5%	3.8%	-	, -	0.0%	81.5%	78.5%	3.8%
Sparks	20,623	22,195	-7.1%	\$ 126.94	\$ 116.25	9.2%	\$ 126.98 \$	135.24	-6.1%	\$ 2,618,798 \$	3,001,687	-12.8%	42.9%	45.8%	-6.3%	12,683	10,897	16.4%	69.3%	68.3%	1.5%
Non-Gaming	76,720	74,284	3.3%	\$ 171.26	\$ 162.27	5.5%	\$ 172.00 \$	163.01	5.5%	\$ 13,196,081 \$	12,109,191	9.0%	69.3%	70.2%	-1.3%	62	3	100.0%	69.3%	70.2%	-1.1%
Total	263,192	246,830	6.6%	\$ 154.48	\$ 147.64	4.6%	\$ 177.57 \$	170.66	4.0%	\$ 46,734,236 \$	42,123,696	10.9%	56.7%	54.2%	4.6%	81,637	80,136	1.9%	74.4%	71.8%	3.6%
								Au	gust 2023 (compared to August	2022										
	Overall Cas	sh Occupied F	Rooms	Basic Roor	m Average Cas	h Rates	Overall Av	erage Cash	Rate	Overall Tax	able Revenue		Cash Occup	ancy Percen	tage	Comp O	ccupied Roon	ıs	Cash/Comp Occ	upancy Perce	entage
Location	Augu 2023	2022	% Change	Aug 2023	gust 2022	% Change	Augus 2023	t 2022	% Change	August \$ 2,023 \$	2,022	% Change	Augus 2023		% Change	Augu: 2023		% Change	August 2023		% Change
Reno - Suburban (Reno B)	81,324	75,485	7.7%	\$ 143.91	\$ 139.37	3.3%	\$ 177.75 \$	174.69	1.7%	\$ 14,454,965 \$	13,186,606	9.6%	54.8%	50.8%	7.7%	43,106	43,781	-1.5%	83.8%	80.3%	4.4%
Reno - Downtown (Reno D)	61,685	60,934	1.2%	\$ 111.19	\$ 101.77	9.3%	\$ 145.73 \$	134.04	8.7%	\$ 8,989,200 \$	8,167,880	10.1%	43.4%	44.5%	-2.5%	24,593	22,341	10.1%	60.7%	60.8%	-0.2%
North Lake Tahoe (Washoe B)	10,974	11,186	-1.9%	\$ 438.71	\$ 428.34	2.4%	\$ 476.72 \$	463.07	2.9%	\$ 5,231,578 \$	5,179,950	1.0%	83.9%	85.5%	-1.9%	-	-	#DIV/0!	83.9%	85.5%	-1.9%
Sparks	23,559	23,631	-0.3%	\$ 108.16	\$ 97.75	10.6%	\$ 130.42 \$	121.58	7.3%	\$ 3,072,479 \$	2,873,062	6.9%	48.3%	48.5%	-0.2%	8,891	8,932	-0.5%	66.6%	66.8%	-0.3%
Non-Gaming	79,190	72,955	8.5%	\$ 169.80	\$ 159.86	6.2%	\$ 170.72 \$	160.71	6.2%	\$ 13,519,426 \$	11,724,816	15.3%	69.3%	67.1%	3.3%	62	25	100.0%	69.3%	67.1%	3.3%
Total	256,732	244,191	5.1%	\$ 153.36	\$ 145.32	5.5%	\$ 176.32 \$	168.44	4.7%	\$ 45,267,648 \$	41,132,314	10.1%	55.0%	53.5%	2.8%	76,652	75,079	2.1%	71.4%	70.0%	2.0%
									July 2023	compared to July 20	22										
		sh Occupied F			m Average Cas			erage Cash			able Revenue		Cash Occup	ancy Percen			ccupied Roon		Cash/Comp Occ	upancy Perc	
Location	2023	2022	% Change	Jւ 2023	uly 2022	% Change	July 2023	2022	% Change	July \$ 2,023 \$	2,022	% Change	July 2023	2022	% Change	July 2023		% Change	July 2023	2022	% Change
Reno - Suburban (Reno B)	83,583	76,574	9.2%	\$ 132.82	\$ 137.56	-3.4%	\$ 164.89 \$	171.35	-3.8%	\$ 13,781,706 \$	13,120,849	5.0%	56.3%	51.6%	9.1%	47,644	47,306	0.7%	88.4%	83.4%	5.9%
Reno - Downtown (Reno D)	71,314	62,912	13.4%	\$ 99.41	\$ 99.26	0.2%	\$ 133.21 \$	130.04	2.4%	\$ 9,499,768 \$	8,181,086	16.1%	50.1%	45.9%	9.1%	30,261	22,440	34.9%	71.4%	62.3%	14.6%
North Lake Tahoe (Washoe B)	11,756	11,266	4.3%	\$ 461.15	\$ 521.89	-11.6%	\$ 498.65 \$	556.58	-10.4%	\$ 5,862,073 \$	6,270,481	-6.5%	89.9%	86.1%	4.3%	-	-	#DIV/0!	89.9%	86.1%	4.3%
Sparks	25,152	27,264	-7.7%	\$ 97.96	\$ 96.08	2.0%	\$ 116.81 \$	115.80	0.9%	\$ 2,937,903 \$	3,157,043	-6.9%	51.5%	55.7%	-7.5%	11,576	8,851	30.8%	75.2%	73.8%	1.9%
Non-Gaming	76,084	73,681	3.3%	\$ 161.21	\$ 154.66	4.2%	\$ 162.20 \$	155.47	4.3%	\$ 12,340,544 \$	11,454,869	7.7%	66.6%	67.9%	-1.9%	42	47	100.0%	66.6%	68.0%	-1.9%

267,889 251,697 6.4% \$ 143.12 \$ 145.70 -1.8% \$ 165.82 \$ 167.60 -1.1% \$ 44,421,994 \$ 42,184,329 5.3% 57.4% 55.2% 4.0% 89,523 78,644 13.8%

76.6%

72.4% 5.7%

Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region Fiscal Year to Date - July 2023 through October 2023

Cash C	Cash Occupied Rooms Overall Average Cash Rate							Overall Tax	xable Revenue		Cash Occu	ipancy Percer	ntage	Comp	Occupied Roo	ms	Cash/Comp (Occupancy Perc	entage	Basic R	oom Average	Cash Rate
Yea	ar	%		Yea	r	%		Year		%	Yea	ar	%			%	Yea	r	%		Year	%
FY 23-24	FY 22-23	Change	FY	23-24	FY 22-23	Change	F	FY 23-24	FY 22-23	Change	FY 23-24	FY 22-23	Change	FY 23-24	FY 22-23	Change	FY 23-24	FY 22-23	Change	FY 23-24	FY 22-2	3 Change
321,022	307,798	4.3%	\$	171.66	170.24	0.8%	\$	55,105,979 \$	52,400,201	5.2%	53.7%	51.2%	4.9%	173,533	176,133	-1.5%	82.7%	80.5%	2.7%	\$ 137.0	56 \$ 135	81 1.49
254,196	234,279	8.5%	\$	135.70	134.12	1.2%	\$	34,494,801 \$	31,421,374	9.8%	45.0%	43.1%	4.6%	98,445	93,398	5.4%	62.5%	60.3%	3.7%	\$ 102.	50 \$ 102	53 0.09
40,525	41,310	-1.9%	\$	421.34	\$ 420.83	0.1%	\$	17,074,801 \$	17,384,437	-1.8%	78.1%	79.6%	-1.9%	-	-	#DIV/0!	78.1%	79.6%	-1.9%	\$ 382.0	59 \$ 384	89 -0.69
90,236	92,595	-2.5%	\$	118.69	120.41	-1.4%	\$	10,710,086 \$	11,149,801	-3.9%	46.5%	47.5%	-2.1%	42,747	39,883	7.2%	68.5%	68.0%	0.9%	\$ 107.0	50 \$ 99	23 8.49
302,200	290,217	4.1%	\$	162.29	157.04	3.3%	\$	49,043,709 \$	45,575,950	7.6%	66.7%	67.5%	-1.3%	247	85	190.6%	66.7%	67.6%	-1.2%	\$ 161.4	15 \$ 156	26 3.39
1,008,179	966,199	4.3%	\$	165.08	\$ 163.46	1.0%	\$ 1	166,429,376 \$	157,931,763	5.4%	54.2%	53.0%	2.3%	314,972	309,499	1.8%	71.1%	70.0%	1.4%	\$ 143.0	8 \$ 141.	03 1.5%
			·																			
	Yea FY 23-24 321,022 254,196 40,525 90,236 302,200	Year FY 23-24 FY 22-23 321,022 307,798 254,196 234,279 40,525 41,310 90,236 92,595 302,200 290,217	Year % Change FY 23-24 FY 22-23 Change 321,022 307,798 4.3% 254,196 234,279 8.5% 40,525 41,310 -1.9% 90,236 92,595 -2.5% 302,200 290,217 4.1%	Year % FY 23-24 FY 22-23 Change FY 321,022 307,798 4.3% \$ 254,196 234,279 8.5% \$ 40,525 41,310 -1.9% \$ 90,236 92,595 -2.5% \$ 302,200 290,217 4.1% \$	Year % Year FY 23-24 FY 22-23 Change FY 23-24 Year 321,022 307,798 4.3% \$ 171.66 \$ 254,196 234,279 8.5% \$ 135.70 \$ 40,525 41,310 -1.9% \$ 421.34 \$ 90,236 92,595 -2.5% \$ 118.69 \$ 302,200 290,217 4.1% \$ 162.29 \$	Year % Change Year FY 23-24 FY 22-23 FY 23-24 FY 22-23 321,022 307,798 4.3% \$ 171.66 \$ 170.24 254,196 234,279 8.5% \$ 135.70 \$ 134.12 40,525 41,310 -1.9% \$ 421.34 \$ 420.83 90,236 92,595 -2.5% \$ 118.69 \$ 120.41 302,200 290,217 4.1% \$ 162.29 \$ 157.04	Year % Change Year Mean Year % FY 23-24 FY 22-23 % Change 321,022 307,798 4.3% \$ 171.66 \$ 170.24 0.8% 254,196 234,279 8.5% \$ 135.70 \$ 134.12 1.2% 40,525 41,310 -1.9% \$ 421.34 \$ 420.83 0.1% 90,236 92,595 -2.5% \$ 118.69 \$ 120.41 -1.4% 302,200 290,217 4.1% \$ 162.29 \$ 157.04 3.3%	Year % Year % Year % Change FY 23-24 FY 22-23 Change FY 23-24 FY 22-23 Change Change FY 23-24 FY 22-23 Change Change FY 23-24 FY 22-23 Change FY 24-24 FY 22-23 Change FY 24-24 FY 22-23 Change FY 24-24 FY 24-24	Year % Change Year % FY 23-24 FY 23-24 FY 23-24 FY 23-24 FY 22-23 Change Year FY 23-24 FY 23-	Year % Change Year % FY 23-24 FY 23-24 FY 22-23 % Change FY 23-24 FY 22-23 Change FY 23-24 FY 23-24 FY 22-23 FY 23-24 FY 23-24	Year % Change Year-10 FY 23-24 FY 23-24 FY 23-24 FY 22-23 Change FY 23-24 FY 22-23 Change FY 23-24 FY 22-23 Change FY 23-24 FY 22-23 Change 321,022 307,798 4.3% \$ 171.66 \$ 170.24 0.8% \$ 55,105,979 \$ 52,400,201 5.2% 254,196 234,279 8.5% \$ 135.70 \$ 134.12 1.2% \$ 34,494,801 \$ 31,421,374 9.8% 40,525 41,310 -1.9% \$ 421.34 \$ 420.83 0.1% \$ 17,074,801 \$ 17,384,437 -1.8% 90,236 92,595 -2.5% \$ 118.69 \$ 120.41 -1.4% \$ 10,710,086 \$ 11,149,801 -3.9% 302,200 290,217 4.1% \$ 162.29 \$ 157.04 3.3% \$ 49,043,709 \$ 45,575,950 7.6%	Year % Year % FY 23-24 FY 22-23 Change FY 23-24 FY 22-23 Change FY 23-24 FY 23-24	Year % Year % FY 23-24 FY 23-23 Change FY 23-24 FY 23-24 FY 22-23 Change FY 23-24 FY 23-24 FY 22-23 Change FY 23-24 FY 23-24	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Year % Year % FY 23-24 FY 23-24 FY 23-24 FY 23-23 Change FY 23-24 FY 23-23 Change FY 23-24 FY 23-23 Change FY 23-24 FY 23-24	FY 23-24 FY 22-23 Change FY 23-24 FY 22-23 Change FY 23-24 FY 22-23 Change FY 23-24 FY 22-23 Change FY 23-24 FY 22-23 Change FY 23-24 FY 23-24 FY 22-23 Change FY 23-24 FY 23-24 FY 23-24 FY 22-23 Change FY 23-24 FY 23-23 Change FY 23-24 FY 23-24 </td <td></td> <td> Year Year </td> <td></td> <td></td> <td></td> <td></td>		Year Year				

	Cash C	Occupied Room	ns	Ove	rall Ave	erage Cash	Rate	Overall Ta	xable Revenue		Cash Occi	ipancy Perce	entage	Comp	Occupied Roo	oms	Cash/Comp	Occupancy Per	centage	Basic Ro	m Average C	ash Rate
Location	Yea	41	%		Year		%	Year		%	Yea		%	Ye		%	Ye		%		ear	%
	FY 22-23	FY 21-22	Change	FY 22-2	23 F	FY 21-22	Change	FY 22-23	FY 21-22	Change	FY 22-23	FY 21-22	Change	FY 22-23	FY 21-22	Change	FY 22-23	FY 21-22	Change	FY 22-23	FY 21-22	Change
Reno - Suburban (Reno B)	833,825	819,139	1.8%	\$ 158	.36 \$	154.79	2.3%	\$ 132,041,358 \$	126,792,659	4.1%	46.9%	46.1%	1.7%	464,646	473,325	-1.8%	73.0%	72.7%	0.4%	\$ 125.07	\$ 125.51	1 -0.3%
Reno - Downtown (Reno D)	635,924	603,739	5.3%	\$ 131	.48 \$	125.26	5.0%	\$ 83,608,668 \$	75,621,372	10.6%	39.4%	37.4%	5.3%	251,821	208,257	20.9%	55.0%	50.3%	9.3%	\$ 99.01	\$ 98.76	5 0.3%
North Lake Tahoe (Washoe B)	99,232	103,883	-4.5%	\$ 340	.73 \$	318.61	6.9%	\$ 33,811,313 \$	33,098,051	2.2%	64.4%	55.9%	15.2%	-	931	-100.0%	64.4%	56.4%	14.2%	\$ 302.42	\$ 285.41	1 6.0%
Sparks	259,311	280,158	-7.4%	\$ 110	.89 \$	110.00	0.8%	\$ 28,755,838 \$	30,817,805	-6.7%	44.6%	48.3%	15.2%	99,066	93,865	5.5%	61.6%	64.4%	-4.3%	\$ 87.71	\$ 88.55	5 -1.0%
Non-Gaming	818,584	797,875	2.6%	\$ 149	.31 \$	145.00	3.0%	\$ 122,226,088 \$	115,695,736	5.6%	62.5%	61.0%	2.5%	236	340	-30.6%	62.5%	61.0%	2.5%	\$ 148.51	\$ 144.21	3.0%
Total	2,646,876	2,604,794	1.6%	\$ 151 .	29 \$	146.66	3.2%	\$ 400,443,266 \$	382,025,622	4.8%	48.7%	47.6%	2.1%	815,769	776,718	5.0%	63.7%	61.8%	2.9%	\$ 129.05	\$ 127.44	1.3%

							Fisca	al Year - July 20	21 throug	h June 2022											
	Cash (Occupied Roon	ns	Overa	ll Average Cas	h Rate	Overall Tax	xable Revenue		Percent o	of Cash Occup	oancy	Comp	Occupied Roo	ms	Percent of C	ash/Comp Occ	upancy	Basic Roo	m Average Ca	ash Rate
Location	16	ar EV 20 21	%		Year 57 20 21	%	Year	EV 20 21	%	Yea		%	Ye		%	Yes		%		ear	%
	FY 21-22	FY 20-21	Change	FY 21-22	FY 20-21	Change	FY 21-22	FY 20-21	Change	FY 21-22	FY 20-21	Change	FY 21-22	FY 20-21	Change	FY 21-22	FY 20-21	Change	FY 21-22	FY 20-21	Change
Reno - Suburban (Reno B)	819,139	660,854	24.0%	\$ 154.7	9 \$ 133.52	2 15.9%	\$ 126,792,659 \$	88,235,751	43.7%	46.1%	36.2%	27.1%	473,325	498,580	-5.1%	72.7%	63.5%	14.3%	\$ 125.51	\$ 103.29	21.5%
Reno - Downtown (Reno D)	603,739	331,954	81.9%	\$ 125.2	5 \$ 117.80	6.3%	\$ 75,621,372 \$	39,105,015	93.4%	37.4%	29.5%	26.4%	208,257	178,087	16.9%	50.3%	45.4%	10.8%	\$ 98.76	\$ 90.45	9.2%
North Lake Tahoe (Washoe B)	103,883	95,414	8.9%	\$ 318.6	1 \$ 284.83	11.9%	\$ 33,098,051 \$	27,177,212	21.8%	58.4%	50.6%	15.4%	931	1,691	-44.9%	59.0%	51.5%	14.6%	\$ 285.41	\$ 242.71	17.6%
Sparks	280,158	268,589	4.3%	\$ 110.0	99.61	22.8%	\$ 30,817,805 \$	24,069,394	28.0%	50.9%	46.1%	10.4%	93,865	70,244	33.6%	68.0%	58.1%	17.0%	\$ 88.55	\$ 68.64	29.0%
Non-Gaming	797,889	698,962	14.2%	\$ 145.0) \$ 114.02	27.2%	\$ 115,695,736 \$	79,695,980	45.2%	61.0%	54.5%	11.9%	340	355	-4.2%	61.0%	54.5%	11.9%	\$ 144.21	\$ 113.29	27.3%
Total	2,604,808	2,055,773	26.7%	\$ 146.60	\$ 125.64	16.7%	\$ 382,025,622 \$	258,283,353	47.9%	47.7%	40.8%	17.0%	776,718	748,957	3.7%	62.3%	56.1%	11.1%	\$ 127.44	\$ 106.56	19.6%

								Fisca	al Year - July 20	20 throug	h June 2021												
	Cash C	Occupied Roor	ns	1	Overall Av	erage Cash	Rate	Overall Tax	cable Revenue		Percent o	of Cash Occup	oancy	Comp	Occupied Roc	oms	Percent of C	Cash/Comp Occ	cupancy	В	asic Room	Average Ca	ash Rate
Location	Yea	ar	%		Year		%	Year		%	Yea		%	Yo	ear	%	Ye		%	. —	Yea	=	%
	FY 20-21	FY 19-20	Change	FY	20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	<u> </u>	20-21	FY 19-20	Change
Reno - Suburban (Reno B)	660,854	712,969	-7.3%	\$	133.52 \$	129.75	2.9%	\$ 88,235,751 \$	92,505,087	-4.6%	36.2%	47.4%	-23.6%	498,580	384,360	29.7%	63.5%	72.9%	-12.9%	\$	103.29 \$	\$ 104.84	-1.5%
Reno - Downtown (Reno D)	331,954	482,941	-31.3%	\$	117.80 \$	109.27	7.8%	\$ 39,105,015 \$	52,769,972	-25.9%	28.8%	33.1%	-13.0%	178,087	240,248	-25.9%	44.3%	49.6%	-10.7%	\$	90.45 \$	\$ 82.75	9.3%
North Lake Tahoe (Washoe B)	95,414	88,436	7.9%	\$	284.83 \$	286.07	-0.4%	\$ 27,177,212 \$	25,298,722	7.4%	50.6%	56.1%	-10.0%	1,691	3,113	-45.7%	51.5%	58.1%	-11.4%	\$	242.71 \$	\$ 257.51	-5.7%
Sparks	268,589	242,728	10.7%	\$	89.61 \$	84.28	6.3%	\$ 24,069,394 \$	20,456,459	17.7%	46.1%	50.3%	-8.5%	70,244	58,713	19.6%	58.1%	62.5%	-7.0%	\$	68.16 \$	\$ 66.80	2.0%
Non-Gaming	698,962	668,191	4.6%	\$	114.02 \$	120.14	-5.1%	\$ 79,695,980 \$	80,278,949	-0.7%	54.5%	56.0%	-2.7%	355	210	69.0%	54.5%	56.0%	-2.7%	\$	113.29 \$	\$ 119.38	-5.1%
Total	2,055,773	2,195,265	-6.4%	\$	125.64 \$	123.59	1.7%	\$ 258,283,353 \$	271,309,190	-4.8%	40.9%	45.8%	-10.7%	748,957	686,644	9.1%	55.7%	60.1%	-7.2%		106.50	\$ 106.35	0.1%

		019 through Ju	
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	TEAL - ILLIV /L		

	Cash C	Occupied Roor	ns		Overall Av	erage Cash	n Rate	Overall Ta	xable Revenue		Percent o	of Cash Occup	ancy	Comp	Occupied Roc	ms	Percent of C	ash/Comp Oc	cupancy	Basic	c Room A	verage Casl	h Rate
Location	Yea	ar	%		Year		%	Year	•	%	Yea	ır	%	Ye	ar	%	Ye	ar	%		Year		%
	FY 19-20	FY 18-19	Change	FY:	19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	201	.9	2018	Change
Reno - Suburban (Reno B)	712,969	971,602	-26.6%	\$	129.75 \$	126.17	2.8%	\$ 92,505,087 \$	122,582,453	-24.5%	47.4%	53.0%	-10.6%	384,360	467,138	-17.7%	72.9%	78.4%	-7.0%	\$ 10	04.84 \$	102.81	2.0%
Reno - Downtown (Reno D)	482,941	794,122	-39.2%	\$	109.27 \$	106.29	2.8%	\$ 52,769,972 \$	84,407,375	-37.5%	33.1%	37.4%	-11.2%	240,248	320,389	-25.0%	49.6%	52.4%	-5.3%	\$ 8	82.75 \$	83.18	-0.5%
North Lake Tahoe (Washoe B)	88,436	117,532	-24.8%	\$	286.07 \$	268.57	6.5%	\$ 25,298,722 \$	31,565,401	-19.9%	56.1%	62.3%	-10.0%	3,113	3,999	-22.2%	58.1%	64.4%	-9.8%	\$ 25	57.51 \$	240.94	6.9%
Sparks	242,728	336,408	-27.8%	\$	84.28 \$	86.24	-2.3%	\$ 20,456,459 \$	29,011,922	-29.5%	50.3%	58.0%	-13.3%	58,713	60,293	-2.6%	62.5%	68.4%	-8.6%	\$ 6	66.80 \$	48.20	38.6%
Non-Gaming	668,191	700,825	-4.7%	\$	120.14 \$	122.86	-2.2%	\$ 80,278,949 \$	86,105,067	-6.8%	56.0%	64.2%	-12.6%	210	129	62.8%	56.0%	64.2%	-12.6%	\$ 11	19.16 \$	122.14	-2.4%
Total	2,195,265	2,920,489	-24.8%	\$:	123.59 \$	121.10	2.1%	\$ 271,309,190 \$	353,672,217	-23.3%	45.8%	50.2%	-8.8%	686,644	851,948	-19.4%	60.1%	64.8%	-7.3%	\$ 10	6.28 \$	103.77	2.4%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Fiscal Year - July 2018 through June 2019

	Cash (Occupied Roon	ns		Overall A	verage Cash	Rate	Overall Ta	xable Revenue		Percent	of Cash Occup	ancy	Comp	Occupied Roo	oms	Percent of C	ash/Comp Oc	cupancy
Location	Ye	ar	%		Yea	r	%	Year		%	Ye	ar	%	Ye	ear	%	Yea	ar	%
	FY 18-19	FY 17-18	Change	FY :	18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change
Reno - Suburban (Reno B)	971,602	1,085,758	-10.5%	\$	126.17	\$ 110.69	14.0%	\$ 122,582,453 \$	120,187,171	2.0%	53.0%	58.8%	-10.0%	467,138	466,969	0.0%	78.4%	84.1%	-6.8%
Reno - Downtown (Reno D)	794,122	929,391	-14.6%	\$	106.29	\$ 90.50	17.4%	\$ 84,407,375 \$	84,108,667	0.4%	37.4%	42.9%	-12.8%	320,389	348,943	-8.2%	52.4%	59.0%	-11.2%
North Lake Tahoe (Washoe B)	117,532	116,468	0.9%	\$	268.57	\$ 260.60	3.1%	\$ 31,565,401 \$	30,351,920	4.0%	62.3%	61.7%	1.0%	3,999	3,014	32.7%	64.4%	63.3%	1.7%
Sparks	336,408	364,058	-7.6%	\$	86.24	\$ 81.42	5.9%	\$ 29,011,922 \$	29,641,355	-2.1%	58.0%	62.1%	-6.6%	60,293	56,193	7.3%	68.4%	71.7%	-4.6%
Non-Gaming	701,035	659,934	6.2%	\$	122.84	\$ 123.58	-0.6%	\$ 86,112,386 \$	81,556,807	5.6%	64.2%	62.8%	2.1%	129	154	-16.2%	64.2%	62.8%	2.1%
Total	2,920,699	3,155,609	-7.4%	\$ 1	L21.09	\$ 109.60	10.5%	\$ 353,679,537 \$	345,845,921	2.3%	50.2%	55.1%	-8.9%	851,948	875,273	-2.7%	64.8%	69.1%	-6.1%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

Fiscal Year - July 2017 through June 2018

								riocai rear ba		orr amough st										
	Cash	Occupied Roon		0	verall A	verage Cash	Rate	Overall	Taxa	ible Revenue		Percent o	of Cash Occup	ancy	Comp	Occupied Roc		Percent of C	ash/Comp Occ	cupancy
Location	Ye	ear	%		Yea	r	%	Ye	ar		%	Yea	ar	%	Ye	ar	%	Yea	ar	%
	FY 17-18	FY 16-17	Change	FY 1 7	7-18	FY 16-17	Change	FY 17-18		FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change
Reno - Suburban (Reno B)	1,085,758	1,008,742	7.6%	\$ 1	110.69	\$ 105.62	4.8%	\$ 120,187,171	\$	106,541,744	12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno - Downtown (Reno D)	929,391	901,643	3.1%	\$	90.50	\$ 85.81	5.5%	\$ 84,108,667	\$	77,372,849	8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe (Washoe B)	116,468	120,694	-3.5%	\$ 2	260.60	\$ 252.23	3.3%	\$ 30,351,920	\$	30,442,595	-0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058	375,918	-3.2%	\$	81.42	\$ 67.95	19.8%	\$ 29,641,355	\$	25,542,451	16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934	607,790	8.6%	\$ 1	123.58	\$ 110.02	12.3%	\$ 81,556,807	\$	66,866,483	22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
Total	3.155.609	3.014.787	4.7%	\$1	09.60	\$101.75	7.7%	\$ 345.845.921	\$	306.766.122	12.7%	55.1%	52.8%	4.4%	875.273	896,616	-2.4%	70.3%	68.5%	2.6%

								Fiscal Year - Ju	uly 2	2016 through J	ıne 2017									
Location	Cash (Occupied Room ar FY 15-16	ns % Change	FY	Avera Yea	age Cash Rat ar FY 15-16	te % Change		cable ear	e Revenue	% Change	Percent o	of Cash Occup ar FY 15-16	oancy % Change	Comp Ye FY 16-17	Occupied Roc ar FY 15-16	oms % Change	Percent of C Yes FY 16-17	ash/Comp Oce ar FY 15-16	cupancy % Change
Reno - Suburban (Reno B)	1,008,742	1,011,104	-0.2%	\$	105.62	\$ 98.92	6.8%	\$ 106,541,744	\$	100,014,299	6.5%	55.0%	54.9%		503,074	480,865	4.6%	82.4%	81.0%	
Reno - Downtown (Reno D)	901,643	964,982	-6.6%	\$	85.81	\$ 79.95	7.3%	\$ 77,372,849	\$	77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe (Washoe B)	120,694	120,195	0.4%	\$	252.23	\$ 244.06	3.3%	\$ 30,442,595	\$	29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918	358,454	4.9%	\$	67.95	\$ 62.94	8.0%	\$ 25,542,451	\$	22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790	533,608	13.9%	\$	110.02	\$ 103.26	6.5%	\$ 66,866,483	\$	55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Total	3,014,787	2,988,343	0.9%		\$101.75	\$95.09	7.0%	\$ 306,766,122	\$	284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%

								Fiscal Year - Ju	ıly 2	2015 through J	une 2016									
Location	Cash (Occupied Room	ns %		Avera Yea	ge Cash Rat r	:e %		able ear	e Revenue	0/0	Percent (of Cash Occup	oancy %	Comp	Occupied Roc	oms %	Percent of C	ash/Comp Oc	cupancy
20001011	FY 15-16	FY 14-15	Change	FY		FY 14-15	Change	FY 15-16		FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change
Reno - Suburban (Reno B)	1,011,104	915,606	10.4%	\$	98.92	98.42	0.5%	\$ 100,014,299	\$	90,112,335	11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno - Downtown (Reno D)	964,982	1,027,089	-6.0%	\$	79.95	68.24	17.2%	\$ 77,152,748	\$	70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe (Washoe B)	120,195	113,571	5.8%	\$	244.06	232.07	5.2%	\$ 29,335,174	\$	26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454	338,766	5.8%	\$	62.94	63.29	-0.6%	\$ 22,561,644	\$	21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608	324,716	64.3%	\$	103.26	102.88	0.4%	\$ 55,098,918	\$	33,407,186	64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
Total	2,988,343	2,719,748	9.9%		\$95.09	\$88.76	7.1%	\$ 284,162,784	\$	241,401,032	17.7%	52.5%	49.8%	5.4%	894,991	924,211	-3.2%	68.3%	66.7%	2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

									Fiscal Year - July 2	2014 through J	une 2015									
	Cash C	Occupied Roor	ns		Avera	age Cash Ra	te		Taxabl	e Revenue		Percent	of Cash Occup	oancy	Comp	Occupied Roc	oms	Percent of C	ash/Comp Occ	cupancy
Location	Ye		%		Yea		%		Year		%	Ye		%		ar	%	Ye		%
	FY 14-15	FY 13-14	Change	FY	14-15	FY 13-14	Change	l L	FY 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change
Reno - Suburban (Reno B)	915,606	894,888	2.3%	\$	98.42	\$ 95.48	3.1%	\$	90,112,335 \$	85,447,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno - Downtown (Reno D)	1,027,089	1,085,376	-5.4%	\$	68.24	\$ 66.15	3.2%	\$	70,083,520 \$	71,794,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe (Washoe B)	113,571	118,076	-3.8%	\$	232.07	\$ 209.85	10.6%	\$	26,355,994 \$	24,778,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766	296,702	14.2%	\$	63.29	\$ 66.90	-5.4%	\$	21,441,998 \$	19,849,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716	272,863	19.0%	\$	102.88	\$ 101.05	1.8%	\$	33,407,186 \$	27,571,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
Total	2,719,748	2,667,905	1.9%		\$88.76	\$86.00	3.2%	\$	241,401,032 \$	229,442,390	5.2%	49.8%	48.5%	2.9%	924,211	904,456	2.2%	66.7%	64.9%	2.9%

								Fiscal Year - July	2013 through	June 2014									
	Cash (Occupied Room	ns		Averag	je Cash Rat	te	Taxab	le Revenue		Percent	of Cash Occu	pancy	Comp	Occupied Ro	oms	Percent of C	ash/Comp Oc	cupancy
Location	Ye	ar	%		Year		%	Year	•	%	Ye	ar	%	Ye	ear	%	Ye	ar	%
	FY 13-14	FY 12-13	Change	FY	13-14 I	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change
Reno - Suburban (Reno B)	894,888	938,891	-4.7%	\$	95.48 \$	91.75	4.1%	\$ 85,447,880 \$	86,144,72	7 -0.8%	48.8%	51.3%	-4.7%	460,132	401,424	14.6%	74.0%	73.2%	1.0%
Reno - Downtown (Reno D)	1,085,376	1,129,005	-3.9%	\$	66.15 \$	63.82	3.6%	\$ 71,794,968 \$	72,055,19	8 -0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe (Washoe B)	118,076	131,027	-9.9%	\$	209.85 \$	184.76	13.6%	\$ 24,778,567 \$	24,208,15	7 2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702	257,285	15.3%	\$	66.90 \$	69.62	-3.9%	\$ 19,849,293 \$	17,912,95	9 10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863	266,363	2.4%	\$	101.05 \$	99.30	1.8%	\$ 27,571,682 \$	26,449,19	0 4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
Total	2,667,905	2,722,571	-2.0%		\$86.00	\$83.29	3.3%	\$ 229,442,390 \$	226,770,23	l 1.2%	48.5%	49.0%	-0.8%	904,456	850,734	6.3%	64.9%	64.2%	0.9%

								Fiscal Year - Ju	lly 2	2012 through J	une 2013									
Location		Occupied Roon	ns %		Avera Yea	ge Cash Rat r	e %		cable ear	e Revenue	%	Percent Ye	of Cash Occup ar	ancy %		Occupied Roc	oms %	Percent of C	Cash/Comp Occ ar	cupancy %
	FY 12-13	FY 11-12	Change	FY	12-13	FY 11-12	Change	FY 12-13		FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change
Reno - Suburban (Reno B)	938,891	927,327	1.2%	\$	91.75	83.53	9.8%	\$ 86,144,727	\$	77,461,435	11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno - Downtown (Reno D)	1,129,005	1,077,673	4.8%	\$	63.82	60.41	5.7%	\$ 72,055,198	\$	65,097,196	10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe (Washoe B)	131,027	124,969	4.8%	\$	184.76	175.21	5.5%	\$ 24,208,157	\$	21,895,227	10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285	278,200	-7.5%	\$	69.62	67.92	2.5%	\$ 17,912,959	\$	18,894,005	-5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363	251,866	5.8%	\$	99.30	96.37	3.0%	\$ 26,449,190	\$	24,273,557	9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Total	2,722,571	2,660,035	2.4%		\$83.29	\$78.05	6.7%	\$ 226,770,231	\$	207,621,421	9.2%	49.0%	47.8%	2.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

	1							through Ju						10.10	
Location	Cash C	Occupied Roon	1S %			<u>rage</u> ear	Cash Rate	e %	Taxa Ye		Revenue	%	Percent o	of Cash Occup	oancy %
Location	FY 11-12	FY 10-11	Change	F	Y 11-12		10-11	Change	FY 11-12	aı	FY 10-11	Change	FY 11-12	FY 10-11	Change
Reno - Suburban (Reno B)	927,327	981,882	-5.6%	\$	83.53	\$	80.68	3.5%	\$ 77,461,435	\$	79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno - Downtown (Reno D)	1,077,673	1,108,328	-2.8%	\$	60.41	\$	60.08	0.5%	\$ 65,097,196	\$	66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe (Washoe B)	124,969	125,270	-0.2%	\$	175.21	\$	173.29	1.1%	\$ 21,895,227	\$	21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$	67.92	\$	68.75	-1.2%	\$ 18,894,005	\$	18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$	96.37	\$	97.12	-0.8%	\$ 24,273,557	\$	23,010,579	5.5%	61.1%	57.8%	5.7%
Total	2,660,035	2,718,817	-2.2%		\$78.05		\$76.81	1.6%	\$ 207,621,421	\$	208,842,478	#REF!	47.8%	49.2%	-2.7%

				H	iscal Year	r - Jul	y 2010	Through Ju	ine ?	2011						
	Cash C	Occupied Roon	ns		Avei	rage C	Cash Rate	e		Taxab	le Re	evenue		Percent o	of Cash Occup	ancy
Location	Yea	ar	%		Ye	ear		%		Year	•		%	Yea	ar	%
	FY 10-11	FY 09-10	Change	F	Y 10-11	FY	09-10	Change		FY 10-11	FY	Y 09-10	Change	FY 10-11	FY 09-10	Change
Reno - Suburban (Reno B)	981,882	1,010,741	-2.9%	\$	80.68	\$	82.42	-2.1%	\$	79,218,912 \$;	83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno - Downtown (Reno D)	1,108,328	1,197,861	-7.5%	\$	60.08	\$	59.18	1.5%	\$	66,590,118 \$;	70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe (Washoe B)	125,270	122,044	2.6%	\$	173.29	\$	175.69	-1.4%	\$	21,707,879 \$;	21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$	68.75	\$	71.14	-3.4%	\$	18,314,989 \$;	20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$	97.12	\$	96.94	0.2%	\$	23,010,579 \$;	21,453,702	14.0%	57.8%	54.9%	5.3%
Total	2,718,817	2,837,248	-4.2%		\$76.81		\$76.62	0.2%	\$	208,842,478	2 1	17,376,465	-3.9%	49.2%	50.4%	-2.4%

Fiscal \	Year - July	/ - 2009 T	hrough .	June 2010

	Cash (Occupied Roon	ns		Ave	rage Cash	1 Rate		Tax	able	Revenue		Percent	of Cash Occup	ancy
Location	Ye	ar	%		Ye	ear		%	Υe	ear		%	Ye	ar	%
	FY 09-10	FY 08-09	Change	F	Y 09-10	FY 08-0	09 (Change	FY 09-10		FY 08-09	Change	FY 09-10	FY 08-09	Change
Reno - Suburban (Reno B)	1,010,901	984,956	2.6%	\$	82.40	\$ 83	3.21	-1.0%	\$ 83,302,388	\$	81,959,861	1.6%	53.3%	52.3%	1.9%
Reno - Downtown (Reno D)	1,197,701	1,205,496	-0.6%	\$	59.18	\$ 62	2.80	-5.8%	\$ 70,884,809	\$	75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe (Washoe B)	122,044	120,608	1.2%	\$	175.69	\$ 188	8.39	-6.7%	\$ 21,441,496	\$	22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282	297,907	-4.2%	\$	71.14	\$ 73	3.81	-3.6%	\$ 20,294,069	\$	21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320	172,957	28.0%	\$	96.94	\$ 96	6.33	0.6%	\$ 21,453,703	\$	16,660,406	28.8%	54.9%	54.8%	0.2%
Total	2,837,248	2,781,924	2.0%		\$76.62	\$78	8.74	-2.7%	\$ 217,376,465	\$	219,039,420	-0.8%	50.4%	49.4%	2.0%

Fiscal Year - July - 2008 Through June 2009

	Cash (Occupied Roor	ns		Ave	rage	Cash Rate	е	Tax	able	Revenue		Percent (of Cash Occup	ancy
Location	Ye	ar	%		Υe	ear		%	Ye	ar		%	Yea	ar	%
	FY 08-09	FY 07-08	Change	F	Y 08-09	FY	07-08	Change	FY 08-09		FY 07-08	Change	FY 08-09	FY 07-08	Change
Reno - Suburban (Reno B)	984,956	1,037,219	-5.0%	\$	83.21	\$	86.57	-3.9%	\$ 81,959,861	\$	89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno - Downtown (Reno D)	1,205,496	1,353,689	-10.9%	\$	62.80	\$	72.28	-13.1%	\$ 75,709,857	\$	97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe (Washoe B)	120,608	138,677	-13.0%	\$	188.39	\$	193.63	-2.7%	\$ 22,721,043	\$	26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907	392,929	-24.2%	\$	73.81	\$	74.17	-0.5%	\$ 21,988,252	\$	29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957	130,156	32.9%	\$	96.33	\$	111.52	-13.6%	\$ 16,660,407	\$	14,515,412	14.8%	54.8%	71.4%	-23.4%
Total	2,781,924	3,052,670	-8.9%		\$78.74	1	\$84.56	-6.9%	\$ 219,039,420	\$	258,147,264	-15.1%	49.4%	55.4%	-10.8%

				Fis	scal Yea	r - July	2007 1	Гhrough Ju	ine 2	2008						
	Cash (Occupied Roon	ns		Ave	rage Ca	ash Rate	2		Tax	able	Revenue		Percent (of Cash Occup	oancy
Location	Ye		%			<u>ear</u>		%			ar		%	Ye		%
	FY 07-08	FY 06-07	Change	FY	7 07-08	FY 0	6-07	Change		FY 07-08		FY 06-07	Change	FY 07-08	FY 06-07	Change
Reno - Suburban (Reno B)	1,037,219	970,076	6.9%	\$	86.57	\$	84.85	2.0%	\$	89,792,111	\$	82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno - Downtown (Reno D)	1,353,689	1,580,181	-14.3%	\$	72.28	\$	68.95	4.8%	\$	97,842,584	\$	108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe (Washoe B)	138,677	141,935	-2.3%	\$	193.63	\$ 1	180.22	7.4%	\$	26,852,646	\$	25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929	437,350	-10.2%	\$	74.17	\$	71.75	3.4%	\$	29,144,511	\$	31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$	111.52	\$	99.29	12.3%	\$	14,515,412	\$	10,841,377	33.9%	71.4%	77.1%	-7.3%
Total	3,052,670	3,238,728	-5.7%		\$84.56	\$	\$79.99	5.7%	\$	258,147,264	\$	259,073,512	-0.4%	55.4%	61.0%	-9.2%

Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

								Color don Voc		/ Region	2022									
	Cook	Occurried Dec			Cook Do				- January 2023 th				0.000	- Commind Do		- Daysont of	Carlo (Carrors C		Posis Pos	na Boto
Location	Yea	=	%	Ye	verage Cash Ra ar	%		verall Taxable Re Year	venue %	Yea		%	Yea		%	Yea	-	%	Basic Roo Yea	ır
	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022
Reno - Suburban (Reno B)	722,553	701,982	2.9%	\$ 162.62	\$ 161.59	0.6%	\$ 117,500,9	33 \$ 113,432	711 3.6%	49.1%	47.6%	3.1%	389,439	407,243	-4.4%	49.1%	47.6%	3.1%	\$129.17	\$129.96
Reno - Downtown (Reno D)	577,162	508,119	13.6%	\$ 134.33	\$ 129.50	3.7%	\$ 77,531,4	15 \$ 65,802	155 17.8%	42.3%	37.8%	11.9%	221,600	199,093	11.3%	42.3%	37.8%	11.9%	\$100.75	\$100.03
North Lake Tahoe (Washoe B)	84,851	91,300	-7.1%	\$ 349.87	\$ 351.94	-0.6%	\$ 29,686,6	17 \$ 32,132	259 -7.6%	66.1%	64.0%	3.4%	-	147	-100.0%	66.1%	64.0%	3.4%	\$310.39	\$316.65
Sparks	214,788	231,285	-7.1%	\$ 113.45	\$ 110.39	2.8%	\$ 24,368,4	18 \$ 25,531	887 -4.6%	44.5%	47.8%	-6.9%	90,164	84,302	7.0%	44.5%	47.8%	-6.9%	\$94.43	\$89.05
Non-Gaming	709,772	677,160	4.8%	\$ 154.60	\$ 151.45	2.1%	\$ 109,732,3	79 \$ 102,555	015 7.0%	63.7%	63.5%	0.3%	398	288	100.0%	63.7%	63.5%	0.3%	\$153.80	\$150.73
Total	2,309,126	2,209,846	4.5%	\$ 155.39	\$ 153.61	1.2%	\$ 358,819,8	2 \$ 339,454,)28 5.7%	50.6%	49.0%	3.3%	701,601	691,073	1.5%	50.6%	49.0%	3.3%	\$133.07	\$132.87
								Calendar Ye	ar - January throug	h December 20)22									
	Cash	Occupied Roo	oms	A	verage Cash Ra	ate	C	verall Taxable Re	venue	Percen	nt of Cash Occu	pancy	Com	p Occupied Ro	oms	Percent of	Cash/Comp C	Occupancy	Basic Roo	m Rate
Location	2022	r 2021	% Change	2022	ar 2021	% Change	2022	Year 2021	% Change	2022	ar 2021	% Change	2022	2021	% Change	Yea 2022	r 2021	% Change	Yea 2022	or 2021
Reno - Suburban (Reno B)	826,478	772,373	7.0%	\$ 158.12	\$ 149.47	5.8%	\$ 130,678,9	15 \$ 115,450	017 13.2%	46.5%	42.6%	8.9%	479,850	498,210	-3.7%	73.4%	70.1%	4.7%	\$126.53	\$119.61
Reno - Downtown (Reno D)	586,798	531,563	10.4%	\$ 127.73	\$ 124.45	2.6%	\$ 74,952,8	35 \$ 66,150	949 13.3%	36.3%	37.5%	-3.2%	234,361	197,763	18.5%	50.9%	51.5%	-1.2%	\$98.29	\$98.19
North Lake Tahoe (Washoe B)	104,896	100,238	4.6%	\$ 342.69	\$ 307.61	11.4%	\$ 35,947,2			65.4%	53.1%	23.0%	147	1,498	-90.2%	65.4%	53.9%	21.3%	\$306.90	\$274.99
Sparks	273,449	279,629	-2.2%			0.9%	\$ 29,479,5			49.6%	48.2%	3.1%	96,068	89,704	7.1%	67.1%	63.6%	5.3%	\$86.22	\$84.81
Non-Gaming	797,969	791,503	0.8%	\$ 148.52	\$ 131.57	12.9%	\$ 118,516,4			62.1%	59.7%	4.0%	288	295	100.0%	62.1%	59.7%	4.0%	\$147.76	\$130.81
Total	2,589,590	2,475,306	4.6%		\$ 139.96	7.5%		5 \$ 346,439, ⁴		48.0%	46.5%	3.2%	810,714	787,470	3.0%	63.1%	61.3%	2.9%	\$129.72	\$120.95
				7 200	Ψ 200100	7.0.70	+ 555/5/5/5/	- 		1010 /0	10.0 / 0	5.270	010//11	7077170	5.6 %	00.2 /0	02.070		Ψ	+110100
· · · · · · · · · · · · · · · · · · ·	Cash	Occupied Roo	ımc .	Δ,	verage Cash Ra	ato I		verall Taxable Re	vonuo	Porcon	nt of Cash Occu	nancy	Com	p Occupied Ro	ome	Porcont of	Cash/Comp C)ccupancy	Basic Roo	m Pato
Location	Yea	r	%	Ye	ar	%		Year	%	Yea	ar	%	Yea	r	%	Yea	r	%	Yea	ır
David C. Indian (David D)	2021	2020	Change	2021	2020	Change	2021	2020	Change 73,404	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020
Reno - Suburban (Reno B)	772,373	540,926	42.8%	\$ 149.47	\$ 123.78	20.8%	\$ 115,450,0			42.6%	36.0%	18.3%	498,210	375,818	32.6%	70.1%	61.1%	14.9%	\$119.61	\$96.16
Reno - Downtown (Reno D)	531,563	251,119	111.7%	·	\$ 107.93	15.3%	\$ 66,150,9			37.5%	24.2%	54.9%	197,763	154,539	28.0%	51.5%	39.2%	31.7%	\$98.19	\$81.64
North Lake Tahoe (Washoe B)	100,238	75,208	33.3%	·	•	10.0%	\$ 30,833,9			53.1%	47.7%	11.3%	1,498	1,927	-22.3%	53.9%	49.0%	10.2%	\$274.99	\$235.67
Sparks	279,629	209,476	33.5%	\$ 106.80	\$ 79.06	35.1%	\$ 29,863,0	50 \$ 16,561		48.2%	43.3%	11.3%	89,704	48,385	85.4%	63.6%	53.3%	19.5%	\$84.35	\$60.23
Non-Gaming	791,503	586,045	35.1%	\$ 131.57	\$ 109.51	20.1%	\$ 104,141,5	36 \$ 64,177	835 62.3%	59.7%	47.9%	24.4%	295	257	14.8%	59.7%	48.0%	24.4%	\$130.81	\$108.71
Totals	2,475,306	1,662,774	48.9%	\$ 139.96	\$ 117.77	18.8%	\$ 346,439,4	0 \$ 195,831,	76.9%	46.5%	37.8%	23.0%	787,470	580,926	35.6%	61.3%	51.0%	20.2%	\$120.90	\$100.17
Location	Cash Yea	Occupied Roo	oms %	A Ye	verage Cash Ra	ate %	C	verall Taxable Re Year	venue %	Percen Yea	nt of Cash Occu	pancy %	Com Yea	p Occupied Ro	ooms	Percent of Yea	Cash/Comp C	Occupancy %	Basic Roo Yea	
Location	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019
Reno - Suburban (Reno B)	540,926	958,914	-43.6%	\$ 123.78	\$ 130.17	-4.9%	\$ 66,956,8	08 \$ 124,817	325 -46.4%	36.0%	52.3%	-31.2%	375,818	479,870	-21.7%	61.1%	78.5%	-22.2%	\$96.16	\$105.60
	251,119	709,419	-64.6%	\$ 107.93	\$ 108.32	-0.4%	\$ 27,102,4	14 \$ 76,847	135 -64.7%	23.6%	35.5%	-33.5%	154,539	308,926	-50.0%	38.1%	51.0%	-25.3%	\$81.64	\$82.75
Reno - Downtown (Reno D)			24.40/	ф 270.6F	\$ 269.74	3.7%	\$ 21,032,1	10 \$ 30,778	770 -31.7%	47.7%	60.5%	-21.2%	1,927	4,179	-53.9%	49.0%	62.7%	-21.8%	\$235.67	\$242.51
Reno - Downtown (Reno D) North Lake Tahoe (Washoe B)	75,208	114,105	-34.1%	\$ 279.65	э 209./ Т	3.7 70	, ,	•		77.770	00.070									
, ,	75,208 209,476	114,105 323,173		\$ 279.05 \$ 79.06		-8.8%					55.6%	-22.1%	48,385	68,056	-28.9%	53.3%	67.3%	-20.8%	\$60.23	\$69.61
North Lake Tahoe (Washoe B)			-35.2%		\$ 86.65		\$ 16,561,8	72 \$ 28,003	189 -40.9%	43.3%			48,385 257	68,056 219	-28.9% 17.4%	53.3% 48.0%	67.3% 64.9%			\$69.61 \$122.91

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

							Ca	lendar Year - Ja	anuary through	December 201	L9									
•	Casl	h Occupied Roc	oms	Aver	age Cash R	ate	Overall T	axable Revenue		Percent	of Cash Occu	upancy	Com	Occupied Ro	ooms	Percent of	Cash/Comp C	Occupancy		ADR/Revenue
Location	Yea	~-	%	Year		%	Year		%	Year		%	Yea		%	Yea		%		y - October
	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	ADR	Revenue
Reno - Suburban (Reno B)	958,914	1,024,075	-6.4%	\$ 130.17 \$	116.88	11.4%	\$ 124,817,325 \$	119,691,944	4.3%	52.3%	55.5%	-5.8%	479,870	460,248	4.3%	78.5%	80.4%	-2.4%	\$105.60	\$101,265,692.75
Reno - Downtown (Reno D)	709,419	860,589	-17.6%	\$ 108.32 \$	99.20	9.2%	\$ 76,847,135 \$	85,369,262	-10.0%	35.5%	39.8%	-10.8%	308,926	346,858	-10.9%	51.0%	55.9%	-8.8%	\$82.75	\$58,701,680.30
North Lake Tahoe (Washoe B)	114,105	120,004	-4.9%	\$ 269.74 \$	266.33	1.3%	\$ 30,778,770 \$	31,960,979	-3.7%	60.5%	63.6%	-4.9%	4,179	3,554	17.6%	62.7%	65.5%	-4.3%	\$244.15	\$27,859,242.17
Sparks	323,173	348,054	-7.1%	\$ 86.65 \$	83.87	3.3%	\$ 28,003,189 \$	29,190,181	-4.1%	55.6%	59.6%	-6.7%	68,056	62,152	9.5%	67.3%	70.3%	-4.1%	\$69.61	\$22,497,168.43
Non-Gaming	753,922	675,808	11.6%	\$ 123.62 \$	123.34	0.2%	\$ 93,203,504 \$	83,355,198	11.8%	64.9%	62.7%	3.5%	219	151	45.0%	64.9%	62.7%	3.5%	\$121.97	\$91,956,582.87
Totals	2,859,533	3,028,530	-5.6%	\$ 123.68 \$	115.42	7.2%	\$ 353,649,921 \$	349,567,565	1.2%	49.6%	51.7%	-4.1%	861,250	872,963	-1.3%	64.6%	66.6%	-3.2%	\$105.71	\$302,280,367

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

							Ca	lendar Year - J	anuary through	December 201	18									
	Casl	h Occupied Roc	oms		Average (ash Rate	Overall 1	Taxable Revenue	1	Percent	of Cash Occu	ıpancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp C	Occupancy	Basic Room	ADR/Revenue
Location	Yea		%		Year	<u></u> %	Year		%	Year		%	Yea		%	Yea	•	%		December
	2018	2017	Change	2018	201	7 Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	ADR	Revenue
Reno - Suburban (Reno B)	1,024,075	1,053,772	-2.8%	\$ 116.8	8 \$ 1	08.12 8.1%	\$ 119,691,944 \$	113,934,264	5.1%	55.8%	57.4%	-2.8%	460,248	486,977	-5.5%	80.9%	84.0%	-3.7%	\$49.43	\$50,617,428
Reno - Downtown (Reno D)	860,589	941,484	-8.6%	\$ 99.2	0 \$	37.28 13.7%	\$ 85,369,262 \$	82,173,937	3.9%	40.6%	44.3%	-8.4%	346,858	344,166	0.8%	57.0%	60.5%	-5.8%	\$43.53	\$37,464,858
North Lake Tahoe (Washoe B)	120,004	118,442	1.3%	\$ 266.3	3 \$ 2	66.85 3.7%	\$ 31,960,979 \$	30,421,873	5.1%	63.6%	63.0%	1.0%	3,554	3,001	18.4%	65.5%	64.6%	1.4%	\$152.62	\$18,314,807
Sparks	348,054	372,600	-6.6%	\$ 83.8	7 \$	75.49 11.1%	\$ 29,190,181 \$	28,126,329	3.8%	60.0%	64.1%	-6.4%	62,152	47,813	30.0%	70.8%	72.4%	-2.2%	\$35.71	\$12,427,469
Non-Gaming	675,808	640,711	5.5%	\$ 123.3	4 \$ 1	7.68 4.8%	\$ 83,355,198 \$	75,395,773	10.6%	65.8%	64.6%	1.9%	151	367	-58.9%	65.8%	64.7%	1.9%	\$61.36	\$41,470,835
Totals	3,028,530	3,127,009	-3.1%	\$ 115.4	2 \$ 10	5.55 9.4%	\$ 349,567,565 \$	330,052,176	5.9%	52.7%	54.7%	-3.7%	872,963	882,324	-1.1%	67.9%	70.1%	-3.1%	\$52.93	\$160,295,397

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

							Calendar Year -	January through	December 201	17								
	Casl	h Occupied Roo	oms		Average Cash R	ate	Та	xable Revenue		Percent	of Cash Occu	ıpancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp C	Occupancy
Location	Yea		%		'ear	%	Year		%	Yea		%	Yea		%	Yea	r	%
	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change
Reno - Suburban (Reno B)	1,053,772	1,002,313	5.1%	\$ 108.12	\$ 102.35	5.6%	\$ 113,934,264 \$	102,582,668	11.1%	57.4%	54.6%	5.1%	486,977	498,288	-2.3%	84.0%	81.8%	2.7%
Reno - Downtown (Reno D)	941,484	932,831	0.9%	\$ 87.28	\$ \$ 85.04	2.6%	\$ 82,173,937 \$	79,326,947	3.6%	44.3%	43.5%	1.8%	344,166	361,414	-4.8%	60.5%	60.4%	0.2%
North Lake Tahoe (Washoe B)	118,442	118,973	-0.4%	\$ 256.85	\$ 250.43	2.6%	\$ 30,421,873 \$	29,794,447	2.1%	63.0%	62.4%	1.0%	3,001	2,619	14.6%	64.6%	63.8%	1.3%
Sparks	372,600	370,416	0.6%	\$ 75.49	\$ 65.76	14.8%	\$ 28,126,329 \$	24,358,804	15.5%	64.1%	63.5%	1.1%	47,813	49,137	-2.7%	72.4%	71.9%	0.7%
Non-Gaming	640,711	561,060	14.2%	\$ 117.68	\$ \$ 107.22	9.8%	\$ 75,395,773 \$	60,157,079	25.3%	64.6%	58.8%	9.9%	367	445	-17.5%	64.7%	58.9%	9.8%
Totals	3,127,009	2,985,593	4.7%	\$ 105.55	\$ 99.22	6.4%	\$ 330,052,176	296,219,945	11.4%	54.7%	52.3%	4.4%	882,324	911,903	-3.2%	70.1%	68.3%	2.6%

								Calendar Year - :	January through	December 201	6								
	Casl	n Occupied Roo	ms		Ave	rage Cash Ra	ite	Тах	able Revenue		Percent	of Cash Occu	ıpancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp O	ccupancy
Location	Yea		%		Year		%	Year		%	Year		%	Yea		%	Yea		%
	2016	2015	Change	2016	6	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change
Reno - Suburban (Reno B)	1,002,313	973,661	2.9%	\$ 10)2.35 \$	99.36	3.0% \$	102,582,668 \$	96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno - Downtown (Reno D)	932,831	989,389	-5.7%	\$ 8	35.04 \$	73.25	16.1% \$	79,326,947 \$	72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe (Washoe B)	118,973	118,398	0.5%	\$ 25	50.43 \$	236.20	6.0% \$	29,794,447 \$	27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$ 6	55.76 \$	63.03	4.3% \$	24,358,804 \$	21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$ 10)7.22 \$	103.05	4.0% \$	60,157,079 \$	44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593	2,863,949	4.2%	\$ 99	9.22 \$	92.13	7.7% \$	296,219,945 \$	263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

								Calendar Year - Ja	anuary through	December 201	5								
	Cash	Occupied Roo	ms		Avei	age Cash Ra	ite	Таха	ble Revenue		Percent	t of Cash Occu	ipancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp C	Occupancy
Location	Yea	r	%		Year		%	Year		%	Yea	r	%	Yea	ır	%	Yea	r	%
	2015	2014	Change	201	5	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change
Reno - Suburban (Reno B)	973,661	891,515	9.2%	\$ 9	99.36 \$	96.69	2.8%	\$ 96,743,878 \$	86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno - Downtown (Reno D)	989,389	1,074,581	-7.9%	\$ 7	73.25 \$	66.11	10.8%	\$ 72,470,972 \$	71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe (Washoe B)	118,398	111,355	6.3%	\$ 23	36.20 \$	229.86	2.8%	\$ 27,965,261 \$	25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$ 6	53.03 \$	61.48	2.5%	\$ 21,975,030 \$	20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$ 10	03.05 \$	101.68	1.3%	\$ 44,706,194 \$	29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949	2,703,446	5.9%	\$ 9	2.13 \$	86.25	6.8%	\$ 263,861,335 \$	233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

							Calendar Year - J	anuary through	December 201	4								
	Cash	Occupied Roo	ms		Average Cash	Rate	Taxa	able Revenue		Percent	of Cash Occu	ipancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp C	Occupancy
Location	Yea		%		Year	%	Year	2012	%	Year		%	Yea	_	%	Yea		%
	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change
Reno - Suburban (Reno B)	891,515	922,037	-3.3%	\$ 96.	59 \$ 95.6	1.1%	\$ 86,199,866 \$	88,160,187	-2.2%	48.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno - Downtown (Reno D)	1,074,581	1,122,649	-4.3%	\$ 66.	.1 \$ 66.4	-0.5%	\$ 71,036,790 \$	74,554,625	-4.7%	45.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe (Washoe B)	111,355	126,784	-12.2%	\$ 229.	36 \$ 195.7	17.4%	\$ 25,595,631 \$	24,812,551	3.2%	59.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$ 61.	18 \$ 73.5	-16.4%	\$ 20,358,040 \$	19,477,105	4.5%	50.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$ 101.	58 \$ 100.6	1.0%	\$ 29,983,610 \$	27,400,091	9.4%	67.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
Totals	2,703,446	2,708,464	-0.2%	\$ 86.2	5 \$ 86.55	-0.3%	\$ 233,173,936 \$	234,404,559	-0.5%	49.2%	49.0%	0.4%	926,859	882,558	5.0%	66.1%	64.9%	1.8%

							Calendar Year - Ja	anuary through	December 2013	3								
	Casl	h Occupied Roc	oms		Average Cash	Rate	Taxa	ble Revenue		Percent	of Cash Occi	upancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp	Occupancy
Location	Yea		%		Year	<u></u> %	Year		%	Year		%	Yea		%	Yea		%
	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change
Reno - Suburban (Reno B)	922,037	934,637	-1.3%	\$ 95	61 \$ 84.9	12.6%	\$ 88,160,187 \$	79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno - Downtown (Reno D)	1,122,649	1,087,152	3.3%	\$ 66	41 \$ 60.7	9.4%	\$ 74,554,625 \$	65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe (Washoe B)	126,784	121,470	4.4%	\$ 195	71 \$ 179.2	9.2%	\$ 24,812,551 \$	21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701	258,399	2.4%	\$ 73	58 \$ 66.3	3 10.8%	\$ 19,477,105 \$	17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293	254,672	6.9%	\$ 100	63 \$ 97.5	2 3.2%	\$ 27,400,091 \$	24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2,708,464	2,656,330	2.0%	\$ 86.	55 \$ 78.7 <i>4</i>	9.9%	\$ 234,404,559 \$	209,152,937	12.1%	49.0%	47.6%	2.7%	882,558	809,437	9.0%	64.9%	62.2%	4.5%

							Calendar Year - 3	January through	December 201	2								
	Casl	Occupied Roo	oms	Ave	erage Cash Ra	ate	Tax	able Revenue		Percent	of Cash Occu	pancy	Com	p Occupied R	ooms	Percent of	Cash/Comp C	Occupancy
Location	Yea	ir I	%	Yea	r	%	Year		%	Year	r	%	Yea		%	Yea		%
	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change
Reno - Suburban (Reno B)	934,637	971,591	-3.8%	\$ 84.94	83.16	2.1% \$	79,388,186 \$	80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno - Downtown (Reno D)	1,087,152	1,113,288	-2.3%	\$ 60.71	61.41	-1.1% \$	65,999,148 \$	68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe (Washoe B)	121,470	131,491	-7.6%	\$ 179.28	173.35	3.4% \$	21,777,047 \$	22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399	286,473	-9.8%	\$ 66.38	69.41	-4.4% \$	17,152,886 \$	19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672	248,097	2.7%	\$ 97.52	96.10	1.5% \$	24,835,669 \$	23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330	2,750,940	-3.4%	\$ 78.74	\$ 78.40	0.4% \$	209,152,937 \$	215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

				Calendar Y	ear - Janua	y through Dec	emt	per 2011						
	Casl	h Occupied Roc	oms	Ave	erage Cash R	ate		-	Taxa	able Revenue		Percen	t of Cash Occı	ipancy
Location	Yea		%	Yea		%			ear		%	Yea		%
	2011	2010	Change	2011	2010	Change		2011		2010	Change	2011	2010	Change
Reno - Suburban (Reno B)	971,591	973,643	-0.2%	\$ 83.16	85.56	-2.8%	\$	80,798,447	\$	83,302,389	-0.3%	53.8%	52.3%	2.9%
Reno - Downtown (Reno D)	1,113,288	1,171,169	-4.9%	\$ 61.41 \$	60.52	1.5%	\$	68,367,701	\$	70,884,809	-3.6%	47.6%	49.6%	-4.4%
North Lake Tahoe (Washoe B)	131,491	126,182	4.2%	\$ 173.35	169.93	2.0%	\$	22,793,340	\$	21,441,499	6.3%	51.0%	48.6%	4.9%
Sparks	286,473	274,252	4.5%	\$ 69.41 \$	74.00	-6.2%	\$	19,884,508	\$	20,294,068	-2.0%	41.4%	39.7%	4.0%
Non-Gaming	248,097	233,280	6.4%	\$ 96.10 \$	91.97	4.5%	\$	23,843,178	\$	21,453,702	11.1%	60.3%	56.9%	7.4%
Totals	2,750,940	2,778,526	-1.0%	\$ 78.40	78.23	0.2%	\$	215,687,174	\$	217,376,467	-0.8%	49.8%	49.7%	0.2%

				Calendar	Year	' - Januar	y through Dec	emb	er 2010						
	Cash	Occupied Roo	oms	Α	verag	ge Cash Ra	ate		7	Гаха	able Revenue		Percen	t of Cash Occu	ipancy
Location	Yea	r	%	Υe	ear		%		Ye	ar		%	Yea	r	%
	2010	2009	Change	2010	2	2009	Change		2010		2009	Change	2010	2009	Change
Reno - Suburban (Reno B)	973,643	993,290	-1.9%	\$ 85.56	\$	81.16	2.5%	\$	83,302,389	\$	80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno - Downtown (Reno D)	1,171,169	1,150,215	1.8%	\$ 60.52	\$	58.96	0.2%	\$	70,884,809	\$	67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe (Washoe B)	126,182	114,627	10.1%	\$ 169.93	\$	184.98	-5.6%	\$	21,441,499	\$	21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252	280,097	-2.1%	\$ 74.00	\$	71.70	-2.1%	\$	20,294,068	\$	20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280	199,006	17.2%	\$ 91.97	\$	98.05	0.1%	\$	21,453,702	\$	19,512,497	17.4%	56.9%	52.2%	8.8%
Totals	2,778,526	2,737,235	1.6%	\$ 78.23	\$	76.44	0.9%	\$	217,376,467	\$	209,226,840	2.5%	49.7%	48.7%	2.1%

				Calendar	Yea	ır - Januar	y through Dece	emb	er 2009						
	Casl	Occupied Roc	oms		vera	age Cash Ra	ate		1	Гаха	able Revenue		Percen	t of Cash Occu	pancy
Location	Yea	ır	%	Y	ear		%		Ye	ar		%	Yea	ır	%
	2009	2008	Change	2009		2008	Change		2009		2008	Change	2009	2008	Change
Reno - Suburban (Reno B)	993,290	1,027,469	-3.3%	\$ 81.16	\$	83.87	-3.2%	\$	80,610,629	\$	86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno - Downtown (Reno D)	1,150,215	1,248,008	-7.8%	\$ 58.96	\$	67.54	-12.7%	\$	67,817,626	\$	84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe (Washoe B)	114,627	133,142	-13.9%	\$ 184.98	\$	188.98	-2.1%	\$	21,203,659	\$	25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097	347,761	-19.5%	\$ 71.70	\$	75.50	-5.0%	\$	20,082,429	\$	26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006	159,151	25.0%	\$ 98.05	\$	100.88	-2.8%	\$	19,512,497	\$	16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235	2,915,531	-6.1%	\$ 76.44	\$	81.61	-6.3%	\$	209,226,840	\$	237,942,950	-12.1%	48.7%	51.6%	-5.6%

				Calendar \	Year - Janua	ry through Dec	emb	per 2008						
	Casl	h Occupied Roc	oms	Av	erage Cash	Rate			Tax	able Revenue		Percent	of Cash Occu	pancy
Location	Yea	ar	%	Yea	ar	%		Y	ear		%	Year	r	%
	2008	2007	Change	2008	2007	Change		2008		2007	Change	2008	2007	Change
Reno - Suburban (Reno B)	1,027,469	994,288	3.3%	\$ 83.87	\$ 86.44	-3.0%	\$	86,176,088	\$	85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno - Downtown (Reno D)	1,248,008	1,527,049	-18.3%	\$ 67.54	\$ 72.36	-6.7%	\$	84,291,975	\$	110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe (Washoe B)	133,142	140,933	-5.5%	\$ 188.98	\$ 191.91	-1.5%	\$	25,161,700	\$	27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$ 75.50	\$ 72.03	4.8%	\$	26,257,551	\$	30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$ 100.88	\$ 105.31	-4.2%	\$	16,055,636	\$	11,610,580	38.3%	68.2%	70.6%	-3.4%
Totals	2,915,531	3,196,626	-8.8%	\$ 81.61	\$ 83.10	-1.8%	\$	237,942,950	\$	265,650,612	-10.4%	51.6%	59.8%	-13.7%

				Calendar	Yea	r - Januar	y through Dec	emb	er 2007						
	Casl	h Occupied Roo	oms		Avera	ige Cash Ra	ate		Ta	axa	ble Revenue		Percent	of Cash Occu	pancy
Location	Yea		%		ear		%		Yea	ar		%	Year		%
	2007	2006	Change	2007		2006	Change		2007		2006	Change	2007	2006	Change
Reno - Suburban (Reno B)	994,288	1,067,234	-6.8%	\$ 86.44	\$	79.90	8.2%	\$	85,941,685	\$	85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno - Downtown (Reno D)	1,527,049	1,579,259	-3.3%	\$ 72.36	\$	64.93	11.4%	\$	110,502,057	\$	102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe (Washoe B)	140,933	151,237	-6.8%	\$ 191.91	\$	169.79	13.0%	\$	27,047,049	\$	25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$ 72.03	\$	70.04	2.8%	\$	30,549,241	\$	29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$ 105.31	\$	95.52	10.3%	\$	11,610,580	\$	8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$ 83.10	\$	76.05	9.3%	\$	265,650,612	\$	251,741,941	5.5%	59.8%	61.4%	-2.6%