#### Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

									Fe	bruary 2024	1 com	pared to Februa	ry 2023										
Lasakian		sh Occupied	Rooms %		n Average C	ash Rates %		Overall Ave				Overall Ta	kable Revenue	e %	Cash Occu Febru	pancy Perce	ntage %	Comp C	Occupied Roo	oms %	Cash/Comp Oc Februa		
Location	2024	2023	% Change	2024	uary 2023	Change		Februar 2024	y 2023	% Change	\$	2,024 \$	y 2,023		2024	2023	% Change	2024	2023	% Change	2024		% Change
Reno - Suburban (Reno B)	54,403	58,071	-6.3%	\$ 113.15	\$ 109.73	3.1%	\$	148.17 \$	144.17	2.8%	\$	8,060,986 \$	8,371,992	-3.7%	39.4%	43.4%	-9.2%	37,015	36,278	2.0%	66.2%	70.5%	-6.1%
Reno - Downtown (Reno D)	36,553	40,464	-9.7%	\$ 92.86	\$ 86.38	3 7.5%	\$	122.84 \$	121.13	1.4%	\$	4,490,211 \$	4,901,527	-8.4%	27.5%	32.7%	-520.0%	21,289	17,544	21.3%	43.5%	46.9%	-7.3%
North Lake Tahoe (Washoe B)	6,040	6,988	-13.6%	\$ 305.32	\$ 271.0	7 12.6%	\$	345.60 \$	314.77	9.8%	\$	2,087,439 \$	2,199,583	-5.1%	49.4%	59.1%	-980.0%	-	-	0.0%	49.4%	59.1%	-16.6%
Sparks	18,849	18,568	1.5%	\$ 74.10	\$ 82.33	7 -10.0%	\$	92.12 \$	101.50	-9.2%	\$	1,736,336 \$	1,884,725	-7.9%	40.9%	41.7%	-80.0%	6,243	6,783	-8.0%	54.5%	57.0%	-4.4%
Non-Gaming	64,132	62,953	1.9%	\$ 138.56	\$ 140.07	7 -1.1%	\$	139.38 \$	140.83	-1.0%	\$	8,938,640 \$	8,865,544	0.8%	57.8%	60.9%	-5.1%	17	-	100.0%	57.8%	60.9%	-5.1%
Total	179,977	187,044	-3.8%	\$ 120.44	\$ 118.20	1.9%	\$	140.65 \$	140.20	0.3%	\$	25,313,613 \$	26,223,371	-3.5%	40.9%	44.8%	-8.7%	64,564	60,605	6.5%	55.5%	59.4%	-6.4%
									Ja	anuary 2024	1 com	pared to Januar	y 2023										
Location	Overall Ca Janu	sh Occupied	Rooms %		n Average C uarv	ash Rates		Overall Ave		n Rate		Overall Ta	kable Revenue	e %	Cash Occu Janua	pancy Perce	ntage %	Comp C	Occupied Roc	oms %	Cash/Comp Oc		centage %
	2024	2023	Change	2024	2023	Change		2024	2023	Change	\$	2,024 \$	2,023		2024	2023	Change	2024	2023	Change	2024		Change
Reno - Suburban (Reno B)	50,234	52,244	-3.8%	\$ 102.81	\$ 99.83	3.0%	\$	136.21 \$	131.55	3.5%	\$	6,842,128 \$	6,872,943	-0.4%	34.7%	36.4%	-4.7%	33,377	30,863	8.1%	57.8%	57.9%	-0.2%
Reno - Downtown (Reno D)	30,074	36,268	-17.1%	\$ 74.56	\$ 82.1	-9.2%	\$	113.73 \$	116.06	-2.0%	\$	3,420,285 \$	4,209,346	-18.7%	21.1%	26.5%	-20.0%	17,315	13,188	31.3%	33.3%	36.1%	-7.8%
North Lake Tahoe (Washoe B)	5,593	7,277	-23.1%	\$ 255.41	\$ 227.13	12.5%	\$	294.35 \$	269.14	9.4%	\$	1,646,318 \$	1,958,507	-15.9%	42.8%	55.6%	-23.2%	-	-	0.0%	42.8%	55.6%	-23.2%
Sparks	15,465	16,679	-7.3%	\$ 100.36	\$ 62.4	60.7%	\$	100.42 \$	84.97	18.2%	\$	1,553,031 \$	1,417,200	9.6%	31.7%	34.4%	-7.8%	6,487	7,145	-9.2%	45.0%	49.1%	-8.3%
Non-Gaming	56,821	59,942	-5.2%	\$ 130.27	\$ 130.39	-0.1%	\$	131.22 \$	131.12	0.1%	\$	7,456,281 \$	7,859,480	-5.1%	47.9%	52.8%	-9.1%	22	-	100.0%	48.0%	52.8%	-9.1%
Total	158,187	172,410	-8.2%	\$ 112.46	\$ 108.48	3.7%	\$	132.24 \$	129.44	2.2%	\$	20,918,043 \$	22,317,477	-6.3%	33.9%	37.8%	-10.6%	57,201	51,196	11.7%	46.1%	49.1%	-6.1%
									Dec	ember 202	3 com	pared to Decem	ber 2022										
	Overall Ca	sh Occupied	Rooms	Basic Roo	n Average C	ash Rates		Overall Ave	rage Cast	n Rate		Overall Ta	kable Revenue	e	Cash Occu	pancy Perce	ntage	Comp	Occupied Roo	oms	Cash/Comp Oc	cupancy Perc	centage
Location	Nover 2023		% Change		mber 2022	% Change		Novemb 2023		% Change	\$	Novemb		%	Novem 2023		% Change	Nover 2023		% Change	Novemb 2023		% Change
Reno - Suburban (Reno B)	59,210	66,498	-11.0%	\$ 98.79	\$ 98.47		4	137.64 \$	132.59	3.8%	\$	8,149,635 \$	8,816,692	-7.6%	37.5%	41.8%	-10.3%	39,575	36,853	7.4%	62.6%	41.3%	
	•		-11.070				Þ				⊅							•	•				
Reno - Downtown (Reno D)	36,736	39,457	-6.9%	\$ 91.77	\$ 90.27	7 1.7%	\$	125.84 \$	123.17	2.2%	\$	4,623,042 \$	4,859,829	-4.9%	25.8%	28.8%	-10.4%	23,374	17,104	36.7%	42.3%	41.3%	2.4%
North Lake Tahoe (Washoe B)	5,483	7,044	-22.2%	\$ 308.93	\$ 240.47	7 28.5%	\$	345.57 \$	327.45	5.5%	\$	1,894,751 \$	2,306,577	-17.9%	41.9%	53.8%	-22.1%	-	-	0.0%	41.9%	53.8%	-22.1%

9.3% \$

2,031,138 \$

-3.3% \$ 7,610,834 \$ 7,683,471

1.1% \$ 24,309,400 \$ 25,857,361

2,190,793

-7.3%

-0.9%

-6.0%

38.9%

50.3%

37.5%

45.2%

51.2%

41.0% -8.5%

-13.9%

5,241

68,194

4,809

58,766

100.0%

16.0%

49.5%

50.3%

51.7%

54.9%

51.2%

53.4% -3.2%

-9.7%

-1.6%

17.8% \$ 106.03 \$ 97.05

-2.4% \$ 127.71 \$ 132.09

3.1% \$ 134.92 \$ 133.46

Sparks

Non-Gaming

Total

19,157

59,593

180,179

58,169

193,743

-15.1% \$ 105.97 \$

2.4% \$ 126.51 \$ 129.61

-7.0% \$ 113.69 \$ 110.30

										Nov	ember 20	23 con	pared to Novem	ber 2022										
	Overall Ca	sh Occupied I	Rooms	Basic R	oom Avera	age Cash	Rates		Overall Ave	rage Cash	n Rate	1 [	Overall Tax	cable Revenue	1	Cash Occu	pancy Percer	ntage	Comp (	Occupied Roc	oms	Cash/Comp Occ	cupancy Perc	entage
Location	Noven 2023	1ber 2022	% Change	N 2023	ovember 20	022	% Change	20	Novemb 023	er 2022	% Change	\$	November 2,023 \$	er 2,022	% Change	Novem 2023	ber 2022	% Change	Noven 2023	1ber 2022	% Change	Novemb 2023	per 2022	% Change
eno - Suburban (Reno B)	52,363	57,998	-9.7%	\$ 98.	73 \$	117.24	-15.8%	\$	134.66 \$	145.34	-7.3%	6 \$	7,051,211 \$	8,429,512	-16.4%	36.6%	39.9%	-8.3%	38,321	35,754	7.2%	63.3%	64.5%	-1.7
eno - Downtown (Reno D)	35,064	39,222	-10.6%	\$ 82.	42 \$	80.40	2.5%	\$	116.33 \$	109.40	6.3%	ó \$	4,079,018 \$	4,290,851	-4.9%	25.5%	29.6%	-13.9%	21,824	18,164	20.1%	41.3%	43.3%	-4.4
orth Lake Tahoe (Washoe B)	5,301	6,552	-19.1%	\$ 200.	63 \$	191.62	4.7%	\$	238.47 \$	230.23	3.6%	ó \$	1,264,132 \$	1,508,452	-16.2%	41.9%	51.8%	-19.1%	-	-	0.0%	41.9%	51.8%	-19.19
parks	19,478	19,589	-0.6%	\$ 94.	49 \$	67.30	40.4%	\$	94.53 \$	89.69	5.4%	ó \$	1,841,266 \$	1,756,883	4.8%	41.3%	41.3%	0.0%	6,915	6,957	-0.6%	55.9%	56.0%	0.0
on-Gaming	61,195	62,626	-2.3%	\$ 129.	65 \$	131.27	-1.2%	\$	130.56 \$	132.18	-1.2%	ó \$	7,989,794 \$	8,277,997	-3.5%	38.6%	59.6%	-5.7%	28	-	100.0%	56.3%	59.6%	-5.7
Total	173,401	185,987	-6.8%	\$ 108.9	8 \$ 1	11.55	-2.3%	\$ 1	.28.17 \$	130.46	-1.8%	\$	22,225,422 \$	24,263,696	-8.4%	38.6%	42.0%	-8.3%	67,088	60,875	10.2%	53.5%	55.7%	-3.9%
										0	ctober 20	23 con	pared to Octobe	r 2022										
	Overall Ca	sh Occupied I	Rooms	Basic R	oom Avera	age Cash	Rates		Overall Ave	rage Cash	n Rate		Overall Tax	cable Revenue	1	Cash Occu	pancy Percer	ntage	Comp (	Occupied Roc	oms	Cash/Comp Occ	cupancy Perc	entage
Location	Octol 2023	oer 2022	% Change	2023	October	022	% Change	20	Octobe 023	r 2022	% Change	\$	October 2,023 \$	2,022	% Change	Octob 2023	er 2022	% Change	Octol 2023	oer 2022	% Change	Octobe 2023	er 2022	% Change
eno - Suburban (Reno B)	68,787	69,744	-1.4%	\$ 117.	•	120.83	-2.5%		151.51 \$	154.69	-2.19		10,421,747 \$	10,788,963	-3.4%	47.0%	47.0%	0.0%	39,658	41,463	-4.4%	74.0%	74.9%	-1.2º
eno - Downtown (Reno D)	52,997	56,018	-5.4%	\$ 117. \$ 73.		92.66	-20.8%		100.94 \$	122.28	-17.5%		5,349,341 \$	6,850,115	-21.9%	37.3%	40.9%	-8.8%	17,824	22,964	-22.4%	49.8%	57.6%	
orth Lake Tahoe (Washoe B)	7.474	8,917	-16.2%	\$ 250.		238.56	4.9%		289.78 \$	274.45	5.69		2,165,846 \$	2,447,264	-11.5%	57.1%	68.2%	-16.1%	-	-	0.0%	57.1%	68.2%	-16.19
parks	20,902	8,917	134.4%	\$ 96.		86.05	12.1%	\$	96.53 \$	237.52	-59.49		2,017,630 \$	2,118,008	-4.7%	43.2%	40.0%	8.0%	9,597	11,203	-14.3%	63.0%	63.0%	0.00
on-Gaming	69,007	69,297	-0.4%	\$ 144.	05 \$	147.75	-2.5%	\$	144.73 \$	148.45	-2.5%	· 6 \$	9,987,658 \$	10,287,074	-2.9%	60.6%	65.1%	-6.9%	68	10	100.0%	60.7%	65.1%	-6.89
Total	219,167	212,893	2.9%	\$ 117.8	31 \$ 1	.23.78	-4.8%	<b>\$ 1</b>	.36.62 \$	152.62	-10.5%	\$	29,942,223 \$	32,491,425	-7.8%	47.2%	49.2%	-4.1%	67,147	75,640	-11.2%	61.7%	65.9%	-6.4%
										Sept	ember 20	23 con	pared to Septen	1ber 2022										
	Overall Ca	sh Occupied I	Rooms	Basic R	oom Avera	age Cash	Rates		Overall Ave	rage Cash	ı Rate	1	Overall Tax	rable Revenue		Cash Occu	pancy Percer	ntage	Comp (	Occupied Roc	oms	Cash/Comp Occ	cupancy Perc	entage
Location	Septer		%		ptember		%		Septemb		%		Septemb		%	Septem		%	Septer		%	Septemb		%
	2023	2022	Change	2023	20	022	Change	20	023	2022	Change	\$_	2,023 \$	2,022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change
eno - Suburban (Reno B)	87,328	85,995	1.6%	\$ 152.	09 \$	143.27	6.2%	\$	188.34 \$	177.96	5.8%	ó \$	16,447,561 \$	15,303,783	7.5%	56.5%	55.2%	2.4%	43,125	43,583	-1.1%	84.4%	83.2%	1.49
eno - Downtown (Reno D)	68,200	54,415	25.3%	\$ 120.	49 \$	117.33	2.7%	\$	156.25 \$	151.10	3.49	ó \$	10,656,492 \$	8,222,293	29.6%	49.5%	41.0%	20.7%	25,767	25,653	0.4%	68.3%	13.1%	13.19
orth Lake Tahoe (Washoe B)	10,321	9,941	3.8%	\$ 329.	60 \$	311.99	5.6%	\$	369.66 \$	350.74	5.4%	ó \$	3,815,303 \$	3,486,743	9.4%	81.5%	78.5%	3.8%	-	-	0.0%	81.5%	78.5%	3.8%
parks	20,623	22,195	-7.1%	\$ 126.	94 \$	116.25	9.2%	\$	126.98 \$	135.24	-6.1%	ó \$	2,618,798 \$	3,001,687	-12.8%	42.9%	45.8%	-6.3%	12,683	10,897	16.4%	69.3%	68.3%	1.5%
on-Gaming	76,720	74,284	3.3%	\$ 171.	26 \$	162.27	5.5%	\$	172.00 \$	163.01	5.5%	ó \$	13,196,081 \$	12,109,191	9.0%	69.3%	70.2%	-1.3%	62	3	100.0%	69.3%	70.2%	-1.19
Total	263,192	246,830	6.6%	\$ 154.4	18 \$ 1	47.64	4.6%	\$ 1	.77.57 \$	170.66	4.0%	\$	46,734,236 \$	42,123,696	10.9%	56.7%	54.2%	4.6%	81,637	80,136	1.9%	74.4%	71.8%	3.6%
										ļ	August 20	23 con	pared to August	2022										
	Overall Cas	sh Occupied I			oom Avera	age Cash			Overall Ave					able Revenue			pancy Percer			Occupied Roc		Cash/Comp Occ		entage
Location	Augu 2023	2022	% Change	2023	August 20	022	% Change	20	Augus 023	2022	% Change	\$	August 2,023 \$	2,022	% Change	Augu: 2023	st 2022	% Change	Augu 2023	2022	% Change	August 2023	t 2022	% Change
eno - Suburban (Reno B)	81,324	75,485	7.7%	\$ 143.	91 \$	139.37	3.3%	\$	177.75 \$	174.69	1.79	ó \$	14,454,965 \$	13,186,606	9.6%	54.8%	50.8%	7.7%	43,106	43,781	-1.5%	83.8%	80.3%	4.49

5,231,578 \$

3,072,479 \$

6.2% \$ 13,519,426 \$ 11,724,816

2.9% \$

7.3% \$

5,179,950

2,873,062

1.0%

6.9%

15.3%

83.9%

48.3%

69.3%

55.0%

85.5%

48.5%

67.1%

53.5% 2.8%

-1.9%

-0.2%

3.3%

8,891

76,652

62

#DIV/0!

25 100.0%

75,079 2.1%

-0.5%

8,932

83.9%

66.6%

69.3%

71.4%

85.5%

66.8%

67.1%

70.0% 2.0%

-1.9%

-0.3%

3.3%

North Lake Tahoe (Washoe B)

Sparks

Non-Gaming

Total

10,974

23,559

79,190

256,732 244,191

11,186

23,631

72,955

-1.9% \$ 438.71 \$ 428.34

-0.3% \$ 108.16 \$ 97.75

8.5% \$ 169.80 \$ 159.86

2.4% \$ 476.72 \$ 463.07

10.6% \$ 130.42 \$ 121.58

6.2% \$ 170.72 \$ 160.71

5.1% \$ 153.36 \$ 145.32 5.5% \$ 176.32 \$ 168.44 4.7% \$ 45,267,648 \$ 41,132,314 10.1%

										<b>July 2023</b>	com	pared to July 20	22										
	Overall Ca	sh Occupied	Rooms		Basic Room A	Average Ca	sh Rates	Overall Ave	erage Cash	Rate		Overall Tax	able Revenue		Cash Occu	pancy Perce	ntage	Comp	Occupied Ro	oms	Cash/Comp Oc	ccupancy Perc	entage
Location	Jul	У	%		July		%	July		%		July		%	July	,	%	Jul	ly	%	July		%
	2023	2022	Change	l L	2023	2022	Change	2023	2022	Change	\$	2,023 \$	2,022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change
Reno - Suburban (Reno B)	83,583	76,574	9.2%	\$	132.82 \$	137.56	-3.4%	\$ 164.89 \$	171.35	-3.8%	\$	13,781,706 \$	13,120,849	5.0%	56.3%	51.6%	9.1%	47,644	47,306	0.7%	88.4%	83.4%	5.9%
Reno - Downtown (Reno D)	71,314	62,912	13.4%	\$	99.41 \$	99.26	0.2%	\$ 133.21 \$	130.04	2.4%	\$	9,499,768 \$	8,181,086	16.1%	50.1%	45.9%	9.1%	30,261	22,440	34.9%	71.4%	62.3%	14.6%
North Lake Tahoe (Washoe B)	11,756	11,266	4.3%	\$	461.15 \$	521.89	-11.6%	\$ 498.65 \$	556.58	-10.4%	\$	5,862,073 \$	6,270,481	-6.5%	89.9%	86.1%	4.3%	-	-	#DIV/0!	89.9%	86.1%	4.3%
Sparks	25,152	27,264	-7.7%	\$	97.96 \$	96.08	2.0%	\$ 116.81 \$	115.80	0.9%	\$	2,937,903 \$	3,157,043	-6.9%	51.5%	55.7%	-7.5%	11,576	8,851	30.8%	75.2%	73.8%	1.9%
Non-Gaming	76,084	73,681	3.3%	\$	161.21 \$	154.66	4.2%	\$ 162.20 \$	155.47	4.3%	\$	12,340,544 \$	11,454,869	7.7%	66.6%	67.9%	-1.9%	42	47	100.0%	66.6%	68.0%	-1.9%
Total	267,889	251,697	6.4%	\$	143.12 \$	145.70	-1.8%	\$ 165.82 \$	167.60	-1.1%	\$	44,421,994 \$	42,184,329	5.3%	57.4%	55.2%	4.0%	89,523	78,644	13.8%	76.6%	72.4%	5.7%

# **Reno-Sparks Convention and Visitors Authority**

#### **Hotel Statistics by Region**

							Fiscal Ye	ar to Date - July	2023 thro	ugh February 20	24										
		ccupied Room			verage Cash			axable Revenue			ancy Percent		Comp	Occupied Roor		Cash/Comp Oc	cupancy Percent	tage	Basic Room	Average Cas	h Rate
Location	FY 23-24	FY 22-23	% Change	FY 23-24	r FY 22-23	% Change	Yea FY 23-24	r FY 22-23	% Change	FY 23-24		% Change	FY 23-24	FY 22-23	% Change	FY 23-24	FY 22-23 Ch	% lange	FY 23-24		% Change
Reno - Suburban (Reno B)	537,232	542,609	-1.0%	\$ 158.61	156.45	1.4%	\$ 85,209,940	84,891,339	0.4%	45.5%	45.9%	-0.9%	321,821	315,881	1.9%	72.7%	72.6%	0.1%	\$ 123.84 \$	122.99	0.7%
Reno - Downtown (Reno D)	392,623	389,690	0.8%	\$ 130.17	127.49	2.1%	\$ 51,107,359	49,682,928	2.9%	35.1%	36.3%	-3.3%	182,247	159,398	14.3%	51.4%	51.1%	0.4%	\$ 96.66 \$	95.49	1.2%
North Lake Tahoe (Washoe B)	62,942	69,171	-9.0%	\$ 380.79	366.59	3.9%	\$ 23,967,440	25,357,556	-5.5%	61.1%	67.5%	-9.3%	-	-	0.0%	61.1%	67.5%	-9.3%	\$ 342.19 \$	323.78	5.7%
Sparks	163,185	170,006	-4.0%	\$ 109.13	108.23	0.8%	\$ 17,808,581	18,399,401	-3.2%	42.4%	44.1%	-4.1%	67,633	65,577	3.1%	59.9%	61.2%	-2.0%	\$ 100.90 \$	88.86	13.5%
Non-Gaming	542,742	533,907	1.7%	\$ 149.31	146.58	1.9%	\$ 81,039,259	78,262,443	3.5%	59.6%	61.7%	-3.4%	305	85	258.8%	59.7%	61.7%	-3.2%	\$ 148.42 \$	145.61	1.9%
Total	1,698,724	1,705,383	-0.4%	\$ 152.55	\$ 150.46	1.4%	\$ 259,132,578	\$ 256,593,668	1.0%	45.9%	47.2%	-2.8%	572,006	540,941	5.7%	61.4%	62.2%	-1.3%	\$ 131.30 \$	128.53	2.2%
							Fiscal \	ſear to Date - Ju	ly 2022 th	rough June 2023											
		ccupied Room			verage Cash			axable Revenue			ancy Percent			Occupied Roor			cupancy Percent	tage	Basic Room	Average Cas	
Location	FY 22-23	FY 21-22	% Change	FY 22-23		% Change	Yea FY 22-23	r FY 21-22	% Change	FY 22-23		% Change	FY 22-23		% Change	FY 22-23	FY 21-22 Ch	% lange	FY 22-23	FY 21-22	% Change
Reno - Suburban (Reno B)	833,825	819,139	1.8%	\$ 158.36	154.79	2.3%	\$ 132,041,358	126,792,659	4.1%	46.9%	46.1%	1.7%	464,646	473,325	-1.8%	73.0%	72.7%	0.4%	\$ 125.07 \$	125.51	-0.3%
Reno - Downtown (Reno D)	635,924	603,739	5.3%	\$ 131.48	125.26	5.0%	\$ 83,608,668	75,621,372	10.6%	39.4%	37.4%	5.3%	251,821	208,257	20.9%	55.0%	50.3%	9.3%	\$ 99.01 \$	98.76	0.3%
North Lake Tahoe (Washoe B)	99,232	103,883	-4.5%	\$ 340.73	318.61	6.9%	\$ 33,811,313	33,098,051	2.2%	64.4%	55.9%	15.2%	-	931	-100.0%	64.4%	56.4%	14.2%	\$ 302.42 \$	285.41	6.0%
Sparks	259,311	280,158	-7.4%	\$ 110.89	110.00	0.8%	\$ 28,755,838	30,817,805	-6.7%	44.6%	48.3%	15.2%	99,066	93,865	5.5%	61.6%	64.4%	-4.3%	\$ 87.71 \$	88.55	-1.0%
Non-Gaming	818,584	797,875	2.6%	\$ 149.31	145.00	3.0%	\$ 122,226,088	115,695,736	5.6%	62.5%	61.0%	2.5%	236	340	-30.6%	62.5%	61.0%	2.5%	\$ 148.51 \$	144.21	3.0%
Total	2,646,876	2,604,794	1.6%	\$ 151.29	\$ 146.66	3.2%	\$ 400,443,266	\$ 382,025,622	4.8%	48.7%	47.6%	2.1%	815,769	776,718	5.0%	63.7%	61.8%	2.9%	\$ 129.05 \$	127.44	1.3%
							Fis	cal Year - July 20	021 throug	gh June 2022											
Location	Cash O Yea	ccupied Room	ns %	Overall A	verage Cash	Rate %	Overall Ta	axable Revenue	%	Percent of Year	Cash Occupar	ncy %	Comp (	Occupied Roor	ns %	Percent of Cas	sh/Comp Occupa	ncy %	Basic Room Year		sh Rate %
Location		FY 20-21	Change		FY 20-21	Change	FY 21-22	FY 20-21	Change	FY 21-22		Change		FY 20-21	Change	FY 21-22		ange	FY 21-22		Change
Reno - Suburban (Reno B)	819,139	660,854	24.0%	\$ 154.79	133.52	15.9%	\$ 126,792,659	88,235,751	43.7%	46.1%	36.2%	27.1%	473,325	498,580	-5.1%	72.7%	63.5%	14.3%	\$ 125.51 \$	103.29	21.5%
Reno - Downtown (Reno D)	603,739	331,954	81.9%	\$ 125.26	117.80	6.3%	\$ 75,621,372	39,105,015	93.4%	37.4%	29.5%	26.4%	208,257	178,087	16.9%	50.3%	45.4%	10.8%	\$ 98.76 \$	90.45	9.2%
North Lake Tahoe (Washoe B)	103,883	95,414	8.9%	\$ 318.61	284.83	11.9%	\$ 33,098,051	27,177,212	21.8%	58.4%	50.6%	15.4%	931	1,691	-44.9%	59.0%	51.5%	14.6%	\$ 285.41 \$	242.71	17.6%
Sparks	280,158	268,589	4.3%	\$ 110.00	89.61	22.8%	\$ 30,817,805	24,069,394	28.0%	50.9%	46.1%	10.4%	93,865	70,244	33.6%	68.0%	58.1%	17.0%	\$ 88.55 \$	68.64	29.0%
Non-Gaming	797,889	698,962	14.2%	\$ 145.00	114.02	27.2%	\$ 115,695,736	79,695,980	45.2%	61.0%	54.5%	11.9%	340	355	-4.2%	61.0%	54.5%	11.9%	\$ 144.21 \$	113.29	27.3%
Total	2,604,808	2,055,773	26.7%	\$ 146.66	\$ 125.64	16.7%	\$ 382,025,622	\$ 258,283,353	47.9%	47.7%	40.8%	17.0%	776,718	748,957	3.7%	62.3%	56.1%	L1.1%	\$ 127.44 \$	106.56	19.6%
							Fis	cal Year - July 20	020 throug	gh June 2021											
Location	Cash O	ccupied Room	ns %	Overall A	verage Cash r	Rate %	Overall T	axable Revenue	%	Percent of Year	Cash Occupar	ncy %	Comp (	Occupied Roor	ns %	Percent of Cas	sh/Comp Occupa	ncy %	Basic Room Year		sh Rate %
Location		FY 19-20	Change		FY 19-20	Change	FY 20-21	FY 19-20	Change	FY 20-21		Change			Change			ange	FY 20-21		Change
Reno - Suburban (Reno B)	660,854	712,969	-7.3%	\$ 133.52	129.75	2.9%	\$ 88,235,751	92,505,087	-4.6%	36.2%	47.4%	-23.6%	498,580	384,360	29.7%	63.5%	72.9%	-12.9%	\$ 103.29 \$	104.84	-1.5%

Reno - Downtown (Reno D)

Sparks

**Non-Gaming** 

Total

North Lake Tahoe (Washoe B)

331,954

95,414

268,589

698,962

2,055,773 2,195,265

482,941

88,436

242,728

668,191

-31.3% \$ 117.80 \$ 109.27

7.9% \$ 284.83 \$ 286.07

4.6% \$ 114.02 \$ 120.14

89.61 \$

84.28

10.7% \$

7.8% \$

-0.4% \$

6.3% \$

-5.1% \$

39,105,015 \$

27,177,212 \$

24,069,394 \$

79,695,980 \$

52,769,972

25,298,722

20,456,459

80,278,949

-25.9%

7.4%

17.7%

-0.7%

28.8%

50.6%

46.1%

54.5%

40.9%

33.1%

56.1%

50.3%

56.0%

45.8% -10.7%

-13.0%

-10.0%

-8.5%

-2.7%

178,087

1,691

70,244

748,957

355

240,248

3,113

58,713

210

686,644 9.1%

-25.9%

-45.7%

19.6%

69.0%

44.3%

51.5%

58.1%

54.5%

55.7%

49.6%

62.5%

56.0%

-10.7% \$

-7.0% \$

90.45 \$ 82.75

66.80

-11.4% \$ 242.71 \$ 257.51

-2.7% \$ 113.29 \$ 119.38

60.1% -7.2% \$ 106.50 \$ 106.35

68.16 \$

9.3%

-5.7%

2.0%

-5.1%

0.1%

								Fisc	al Year - July 20	019 throug	h June 2020												
Location	Cash (	Occupied Room	1S %		Overall A	verage Cash	n Rate	Overall Ta Year	xable Revenue	%	Percent (	of Cash Occur	oancy %		Occupied Roc	oms %		Cash/Comp Occ	cupancy %	Ва	asic Room Yea	n Average Cas	sh Rate
	FY 19-20	FY 18-19	Change	F	Y 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	2	2019	2018	Change
Reno - Suburban (Reno B)	712,969	971,602	-26.6%	\$	129.75	\$ 126.17	2.8%	\$ 92,505,087 \$	122,582,453	-24.5%	47.4%	53.0%	-10.6%	384,360	467,138	-17.7%	72.9%	78.4%	-7.0%	\$	104.84	\$ 102.81	2.0%
Reno - Downtown (Reno D)	482,941	794,122	-39.2%	\$	109.27	\$ 106.29	2.8%	\$ 52,769,972 \$	84,407,375	-37.5%	33.1%	37.4%	-11.2%	240,248	320,389	-25.0%	49.6%	52.4%	-5.3%	\$	82.75	\$ 83.18	-0.5%
North Lake Tahoe (Washoe B)	88,436	117,532	-24.8%	\$	286.07	\$ 268.57	6.5%	\$ 25,298,722 \$	31,565,401	-19.9%	56.1%	62.3%	-10.0%	3,113	3,999	-22.2%	58.1%	64.4%	-9.8%	\$	257.51	\$ 240.94	6.9%
Sparks	242,728	336,408	-27.8%	\$	84.28	\$ 86.24	-2.3%	\$ 20,456,459 \$	29,011,922	-29.5%	50.3%	58.0%	-13.3%	58,713	60,293	-2.6%	62.5%	68.4%	-8.6%	\$	66.80	\$ 48.20	38.6%
Non-Gaming	668,191	700,825	-4.7%	\$	120.14	\$ 122.86	-2.2%	\$ 80,278,949 \$	86,105,067	-6.8%	56.0%	64.2%	-12.6%	210	129	62.8%	56.0%	64.2%	-12.6%	\$	119.16	\$ 122.14	-2.4%
Total	2,195,265	2,920,489	-24.8%	\$	123.59	\$ 121.10	2.1%	\$ 271,309,190 \$	353,672,217	-23.3%	45.8%	50.2%	-8.8%	686,644	851,948	-19.4%	60.1%	64.8%	-7.3%	<b>\$</b> 1	106.28	\$ 103.77	2.4%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

									Fiscal Year - July	2018 through J	ıne 2019									
	Cash	Occupied Roon	ıs		Overall	Average Cash	Rate	Г	Overall Ta	xable Revenue		Percent	of Cash Occup	ancy	Comp	Occupied Roo	ms	Percent of C	ash/Comp Occ	upancy
Location		ar	%		Ye		%		Year		%	Ye		%	Ye		%	Yea		%
	FY 18-19	FY 17-18	Change	FY	18-19	FY 17-18	Change		FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change
Reno - Suburban (Reno B)	971,602	1,085,758	-10.5%	\$	126.17	\$ 110.69	14.0%	\$	122,582,453 \$	120,187,171	2.0%	53.0%	58.8%	-10.0%	467,138	466,969	0.0%	78.4%	84.1%	-6.8%
Reno - Downtown (Reno D)	794,122	929,391	-14.6%	\$	106.29	\$ 90.50	17.4%	\$	84,407,375 \$	84,108,667	0.4%	37.4%	42.9%	-12.8%	320,389	348,943	-8.2%	52.4%	59.0%	-11.2%
North Lake Tahoe (Washoe B)	117,532	116,468	0.9%	\$	268.57	\$ 260.60	3.1%	\$	31,565,401 \$	30,351,920	4.0%	62.3%	61.7%	1.0%	3,999	3,014	32.7%	64.4%	63.3%	1.7%
Sparks	336,408	364,058	-7.6%	\$	86.24	\$ 81.42	5.9%	\$	29,011,922 \$	29,641,355	-2.1%	58.0%	62.1%	-6.6%	60,293	56,193	7.3%	68.4%	71.7%	-4.6%
Non-Gaming	701,035	659,934	6.2%	\$	122.84	\$ 123.58	-0.6%	\$	86,112,386 \$	81,556,807	5.6%	64.2%	62.8%	2.1%	129	154	-16.2%	64.2%	62.8%	2.1%
Total	2,920,699	3,155,609	-7.4%	\$	121.09	\$ 109.60	10.5%	\$	353,679,537 \$	345,845,921	2.3%	50.2%	55.1%	-8.9%	851,948	875,273	-2.7%	64.8%	69.1%	-6.1%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

									Fiscal Year - July	2017 through J	une 2018									
	Cash	Occupied Roon	ns		Overall	Averag	je Cash	Rate	OverallTa	xable Revenue		Percent	of Cash Occu	pancy	Comp	Occupied Roo	ms	Percent of C	ash/Comp Occ	cupancy
Location	FY 17-18	ar FY 16-17	% Change	F	Ye Y 17-18	ar FY 1	6-17	% Change	Year FY 17-18	FY 16-17	% Change	FY 17-18	ar FY 16-17	% Change	FY 17-18	ear FY 16-17	% Change	Ye FY 17-18	ar FY 16-17	% Change
	F1 17-16	F1 10-17	Change		1 17-10		.0-17	Change	 F1 17-10	F1 10-17	Change	F1 17-18	F1 10-17	Change	F1 17-18	F1 10-17	Change	F1 17-10	F1 10-17	Change
Reno - Suburban (Reno B)	1,085,758	1,008,742	7.6%	\$	110.69	\$	105.62	4.8%	\$ 120,187,171 \$	106,541,744	12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno - Downtown (Reno D)	929,391	901,643	3.1%	\$	90.50	\$	85.81	5.5%	\$ 84,108,667 \$	77,372,849	8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe (Washoe B)	116,468	120,694	-3.5%	\$	260.60	\$	252.23	3.3%	\$ 30,351,920 \$	30,442,595	-0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058	375,918	-3.2%	\$	81.42	\$	67.95	19.8%	\$ 29,641,355 \$	25,542,451	16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934	607,790	8.6%	\$	123.58	\$	110.02	12.3%	\$ 81,556,807 \$	66,866,483	22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
Total	3.155.609	3.014.787	4.7%		\$109.60	\$1	101.75	7.7%	\$ 345.845.921 \$	306.766.122	12.7%	55.1%	52.8%	4.4%	875.273	896.616	-2.4%	70.3%	68.5%	2.6%

									Fiscal Year - Jul	ly 201	L6 through Ju	ne 2017									
Location	Ye		%		Year	e Cash Rat	%		Yea	ar	evenue	%	Ye		%	Ye	Occupied Roc	%	Ye		%
	FY 16-17	FY 15-16	Change	FY	16-17 F	Y 15-16	Change	<u> </u>	FY 16-17		Y 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change
Reno - Suburban (Reno B)	1,008,742	1,011,104	-0.2%	\$	105.62 \$	98.92	6.8%	\$	106,541,744	\$	100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno - Downtown (Reno D)	901,643	964,982	-6.6%	\$	85.81 \$	79.95	7.3%	\$	77,372,849	\$	77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe (Washoe B)	120,694	120,195	0.4%	\$	252.23 \$	244.06	3.3%	\$	30,442,595	\$	29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918	358,454	4.9%	\$	67.95 \$	62.94	8.0%	\$	25,542,451	\$	22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790	533,608	13.9%	\$	110.02 \$	103.26	6.5%	\$	66,866,483	\$	55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Total	3,014,787	2,988,343	0.9%		\$101.75	\$95.09	7.0%	\$	306,766,122	\$ 2	284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%

## Fiscal Year - July 2015 through June 2016

	Cash (	Occupied Roon	ns		Aver	age Cash Ra	te	Taxa	able	Revenue		Percent	of Cash Occup	ancy	Comp	Occupied Roo	ms	Percent of C	ash/Comp Occ	cupancy
Location	Ye	ar	%		Yea	ar	%	Ye	ar		%	Ye	ar	%	Ye	ar	%	Yea	ar	%
	FY 15-16	FY 14-15	Change	FY	15-16	FY 14-15	Change	FY 15-16		FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change
Reno - Suburban (Reno B)	1,011,104	915,606	10.4%	\$	98.92	\$ 98.42	0.5%	\$ 100,014,299	\$	90,112,335	11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno - Downtown (Reno D)	964,982	1,027,089	-6.0%	\$	79.95	\$ 68.24	17.2%	\$ 77,152,748	\$	70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe (Washoe B)	120,195	113,571	5.8%	\$	244.06	\$ 232.07	5.2%	\$ 29,335,174	\$	26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454	338,766	5.8%	\$	62.94	\$ 63.29	-0.6%	\$ 22,561,644	\$	21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608	324,716	64.3%	\$	103.26	\$ 102.88	0.4%	\$ 55,098,918	\$	33,407,186	64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
Total	2,988,343	2,719,748	9.9%		\$95.09	\$88.76	7.1%	\$ 284,162,784	\$	241,401,032	17.7%	52.5%	49.8%	5.4%	894,991	924,211	-3.2%	68.3%	66.7%	2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

#### Fiscal Year - July 2014 through June 2015

	Cash	Occupied Roor	ns		Aver	age Cash Ra	te	Taxa	ble Revenue	•		Percent	of Cash Occup	ancy	Comp	Occupied Roc	oms	Percent of C	ash/Comp Occ	cupancy
Location	Ye	ar	%		Yea	ar	%	Yea	ır		%	Ye	ar	%	Ye	ear	%	Yea	ar	%
	FY 14-15	FY 13-14	Change	F١	/ 14-15	FY 13-14	Change	FY 14-15	FY 13-1	4 (	Change	FY 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change
Reno - Suburban (Reno B)	915,606	894,888	2.3%	\$	98.42	\$ 95.48	3.1%	\$ 90,112,335	\$ 85,4	47,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno - Downtown (Reno D)	1,027,089	1,085,376	-5.4%	\$	68.24	\$ 66.15	3.2%	\$ 70,083,520	\$ 71,79	94,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe (Washoe B)	113,571	118,076	-3.8%	\$	232.07	\$ 209.85	10.6%	\$ 26,355,994	\$ 24,7	78,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766	296,702	14.2%	\$	63.29	\$ 66.90	-5.4%	\$ 21,441,998	\$ 19,8	19,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716	272,863	19.0%	\$	102.88	\$ 101.05	1.8%	\$ 33,407,186	\$ 27,5	71,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
Total	2.719.748	2.667.905	1.9%		\$88.76	\$86.00	3.2%	\$ 241.401.032	\$ 229.44	2 390	5.2%	49.8%	48.5%	2.9%	924.211	904.456	2.2%	66.7%	64.9%	2.9%

								Fiscal Year - Jul	ly 20	013 through Jւ	ıne 2014									
		Occupied Roon			Avera	ige Cash Rat				Revenue		Percent o	of Cash Occup	_		Occupied Roo			ash/Comp Occ	
Location	FY 13-14	ar FY 12-13	% Change	FY	Yea 7 13-14	r FY 12-13	% Change	Yea	ar	FY 12-13	% Change	Yea FY 13-14	r FY 12-13	% Change	FY 13-14	ear FY 12-13	% Change	FY 13-14	FY 12-13	% Change
Reno - Suburban (Reno B)	894,888	938,891	-4.7%	\$	95.48	\$ 91.75	4.1%	\$ 85,447,880	\$	86,144,727	-0.8%	48.8%	51.3%		460,132	401,424	14.6%	74.0%	73.2%	
Reno - Downtown (Reno D)	1,085,376	1,129,005	-3.9%	\$	66.15	\$ 63.82	3.6%	\$ 71,794,968	\$	72,055,198	-0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe (Washoe B)	118,076	131,027	-9.9%	\$	209.85	\$ 184.76	13.6%	\$ 24,778,567	\$	24,208,157	2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702	257,285	15.3%	\$	66.90	\$ 69.62	-3.9%	\$ 19,849,293	\$	17,912,959	10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863	266,363	2.4%	\$	101.05	\$ 99.30	1.8%	\$ 27,571,682	\$	26,449,190	4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
Total	2,667,905	2,722,571	-2.0%		\$86.00	\$83.29	3.3%	\$ 229,442,390	\$	226,770,231	1.2%	48.5%	49.0%	-0.8%	904,456	850,734	6.3%	64.9%	64.2%	0.9%

## Fiscal Year - July 2012 through June 2013

	Cash (	Occupied Roon	ns		Aver	age Cash Rat	:e	Taxa	able I	Revenue		Percent	of Cash Occup	ancy	Comp	Occupied Roo	ms	Percent of C	ash/Comp Occ	cupancy
Location	Ye	ar	%		Yea	ar	%	Ye	ear		%	Ye	ar	%	Ye	ear	%	Ye	ar	%
	FY 12-13	FY 11-12	Change	FY	12-13	FY 11-12	Change	FY 12-13		FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change
Reno - Suburban (Reno B)	938,891	927,327	1.2%	\$	91.75	\$ 83.53	9.8%	\$ 86,144,727	\$	77,461,435	11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno - Downtown (Reno D)	1,129,005	1,077,673	4.8%	\$	63.82	\$ 60.41	5.7%	\$ 72,055,198	\$	65,097,196	10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe (Washoe B)	131,027	124,969	4.8%	\$	184.76	\$ 175.21	5.5%	\$ 24,208,157	\$	21,895,227	10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285	278,200	-7.5%	\$	69.62	\$ 67.92	2.5%	\$ 17,912,959	\$	18,894,005	-5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363	251,866	5.8%	\$	99.30	\$ 96.37	3.0%	\$ 26,449,190	\$	24,273,557	9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Total	2,722,571	2,660,035	2.4%		\$83.29	\$78.05	6.7%	\$ 226,770,231	\$	207,621,421	9.2%	49.0%	47.8%	2.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

# Fiscal Year - July 2011 through June 2012

	Cash	Occupied Roon	ns		Ave	rage Cas	h Rate	•	Taxa	able	Revenue		Percent of	of Cash Occup	ancy
Location	Ye	ar	%		Υe	ear		%	Ye	ar		%	Yea	ar	%
	FY 11-12	FY 10-11	Change	F	Y 11-12	FY 10-	-11	Change	FY 11-12		FY 10-11	Change	FY 11-12	FY 10-11	Change
Reno - Suburban (Reno B)	927,327	981,882	-5.6%	\$	83.53	\$ 8	80.68	3.5%	\$ 77,461,435	\$	79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno - Downtown (Reno D)	1,077,673	1,108,328	-2.8%	\$	60.41	\$ 6	80.08	0.5%	\$ 65,097,196	\$	66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe (Washoe B)	124,969	125,270	-0.2%	\$	175.21	\$ 17	3.29	1.1%	\$ 21,895,227	\$	21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$	67.92	\$ 6	8.75	-1.2%	\$ 18,894,005	\$	18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$	96.37	\$ 9	7.12	-0.8%	\$ 24,273,557	\$	23,010,579	5.5%	61.1%	57.8%	5.7%
Total	2,660,035	2,718,817	-2.2%		\$78.05	\$7	6.81	1.6%	\$ 207.621,421	\$	208,842,478	#REF!	47.8%	49.2%	-2.7%

				F	iscal Yea	r - Ju	ıly 2010 '	Through Ju	ne 2	2011						
	Cash (	Occupied Roon	15		Ave	rage	Cash Rate	e		Taxa	ble	Revenue		Percent o	of Cash Occup	ancy
Location	Yea	ar	%		Υe	ear		%		Yea	ır		%	Yea	ar	%
	FY 10-11	FY 09-10	Change	F	Y 10-11	FY	7 09-10	Change		FY 10-11		FY 09-10	Change	FY 10-11	FY 09-10	Change
Reno - Suburban (Reno B)	981,882	1,010,741	-2.9%	\$	80.68	\$	82.42	-2.1%	\$	79,218,912	\$	83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno - Downtown (Reno D)	1,108,328	1,197,861	-7.5%	\$	60.08	\$	59.18	1.5%	\$	66,590,118	\$	70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe (Washoe B)	125,270	122,044	2.6%	\$	173.29	\$	175.69	-1.4%	\$	21,707,879	\$	21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$	68.75	\$	71.14	-3.4%	\$	18,314,989	\$	20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$	97.12	\$	96.94	0.2%	\$	23,010,579	\$	21,453,702	14.0%	57.8%	54.9%	5.3%
Total	2,718,817	2,837,248	-4.2%		\$76.81		\$76.62	0.2%	\$	208,842,478	\$	217,376,465	-3.9%	49.2%	50.4%	-2.4%

## Fiscal Year - July - 2009 Through June 2010

	Cash	Occupied Roon	ns		Ave	erage C	Cash Rate	9	Tax	able	Revenue		Percent (	of Cash Occup	ancy
Location	Ye	ar	%		Ye	ear		%	Ye	ar		%	Yea	ar	%
	FY 09-10	FY 08-09	Change	F	Y 09-10	FY	08-09	Change	FY 09-10		FY 08-09	Change	FY 09-10	FY 08-09	Change
Reno - Suburban (Reno B)	1,010,901	984,956	2.6%	\$	82.40	\$	83.21	-1.0%	\$ 83,302,388	\$	81,959,861	1.6%	53.3%	52.3%	1.9%
Reno - Downtown (Reno D)	1,197,701	1,205,496	-0.6%	\$	59.18	\$	62.80	-5.8%	\$ 70,884,809	\$	75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe (Washoe B)	122,044	120,608	1.2%	\$	175.69	\$	188.39	-6.7%	\$ 21,441,496	\$	22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282	297,907	-4.2%	\$	71.14	\$	73.81	-3.6%	\$ 20,294,069	\$	21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320	172,957	28.0%	\$	96.94	\$	96.33	0.6%	\$ 21,453,703	\$	16,660,406	28.8%	54.9%	54.8%	0.2%
Total	2,837,248	2,781,924	2.0%		\$76.62		\$78.74	-2.7%	\$ 217.376.465	\$	219.039.420	-0.8%	50.4%	49.4%	2.0%

# Fiscal Year - July - 2008 Through June 2009

	Cash	Occupied Roor	ns		Ave	rage	Cash Rat	е	Tax	able	Revenue		Percent	of Cash Occup	ancy
Location	Υ	ear	%			ear		%		ear		%	Ye		%
	FY 08-09	FY 07-08	Change	F	Y 08-09	F١	Y 07-08	Change	FY 08-09		FY 07-08	Change	FY 08-09	FY 07-08	Change
Reno - Suburban (Reno B)	984,956	1,037,219	-5.0%	\$	83.21	\$	86.57	-3.9%	\$ 81,959,861	\$	89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno - Downtown (Reno D)	1,205,496	1,353,689	-10.9%	\$	62.80	\$	72.28	-13.1%	\$ 75,709,857	\$	97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe (Washoe B)	120,608	138,677	-13.0%	\$	188.39	\$	193.63	-2.7%	\$ 22,721,043	\$	26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907	392,929	-24.2%	\$	73.81	\$	74.17	-0.5%	\$ 21,988,252	\$	29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957	130,156	32.9%	\$	96.33	\$	111.52	-13.6%	\$ 16,660,407	\$	14,515,412	14.8%	54.8%	71.4%	-23.4%
Total	2,781,924	3,052,670	-8.9%		\$78.74		\$84.56	-6.9%	\$ 219,039,420	\$	258,147,264	-15.1%	49.4%	55.4%	-10.8%

				F	iscal Yea	ır - Jı	ıly 2007 '	Through Ju	ine 2	2008						
	Cash (	Occupied Roon	ns		Ave	erage	Cash Rate	e		Tax	cable	Revenue		Percent	of Cash Occup	ancy
Location	Ye		%			ear		%			ear		%	Ye		%
	FY 07-08	FY 06-07	Change	_F	Y 07-08	F)	/ 06-07	Change		FY 07-08		FY 06-07	Change	FY 07-08	FY 06-07	Change
Reno - Suburban (Reno B)	1,037,219	970,076	6.9%	\$	86.57	\$	84.85	2.0%	\$	89,792,111	\$	82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno - Downtown (Reno D)	1,353,689	1,580,181	-14.3%	\$	72.28	\$	68.95	4.8%	\$	97,842,584	\$	108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe (Washoe B)	138,677	141,935	-2.3%	\$	193.63	\$	180.22	7.4%	\$	26,852,646	\$	25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929	437,350	-10.2%	\$	74.17	\$	71.75	3.4%	\$	29,144,511	\$	31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$	111.52	\$	99.29	12.3%	\$	14,515,412	\$	10,841,377	33.9%	71.4%	77.1%	-7.3%
Total	3,052,670	3,238,728	-5.7%		\$84.56		\$79.99	5.7%	\$	258,147,264	\$	259,073,512	-0.4%	55.4%	61.0%	-9.2%

## Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

							Cale	ndar Year - Jar	nuary 2024 thro	ugh February 2	2024									
	Cas	h Occupied Roo	oms	Aver	age Cash Rate		Overall 1	Taxable Revenue	e	Percent	t of Cash Occi	upancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp C	Occupancy	Basic Roo	m Rate
Location	2024	ar 2023	% Change	Year 2024	2023 Chai	ae	Year 2024	2023	% Change	2024	2023	% Change	Yea 2024	r 2023	% Change	2024	2023	% Change	2024	r 2023
Reno - Suburban (Reno B)	104,637	110,315	-5.1%		138.19	3.1%		15,244,935	-2.2%	37.0%	39.8%	-7.0%	70,392	67,141	4.8%	61.9%	64.0%	-3.3%	\$108.19	\$105.04
Reno - Downtown (Reno D)	66,627	76,732	-13.2%	\$ 118.73 \$	118.74	0.0%	\$ 7,910,497 \$	9,110,873	-13.2%	24.2%	29.4%	-17.7%	38,604	30,732	25.6%	38.2%	41.2%	-7.3%	\$84.60	\$84.36
North Lake Tahoe (Washoe B)	11,633	14,265	-18.5%	\$ 320.96 \$	291.49	10.1%	\$ 3,733,756 \$	4,158,090	-10.2%	45.9%	57.3%	-19.7%	-	-	0.0%	45.9%	57.3%	-19.7%	\$281.32	\$248.66
Sparks	34,314	35,247	-2.6%	\$ 95.86 \$	93.68	2.3%	\$ 3,289,367 \$	3,301,925	-0.4%	36.2%	37.9%	-4.5%	12,730	13,928	-8.6%	49.6%	52.9%	-6.2%	\$85.93	\$72.94
Non-Gaming	120,953	122,895	-1.6%	\$ 135.55 \$	136.09	-0.4%	\$ 16,394,921 \$	16,725,025	-2.0%	52.7%	56.6%	-7.1%	39	-	100.0%	52.7%	56.6%	-6.9%	\$134.66	\$135.35
Total	338,164	359,454	-5.9%	\$ 136.71 \$	135.04	1.2%	\$ 46,231,656 \$	48,540,848	-4.8%	37.3%	41.2%	-9.5%	121,765	111,801	8.9%	50.7%	54.0%	-6.1%	\$116.71	\$113.54
							Caler	ıdar Year - Jan	uary 2023 throu	ugh December	2023									
		h Occupied Roo			age Cash Rate			Taxable Revenue			t of Cash Occ			p Occupied Ro			Cash/Comp C	Occupancy	Basic Roo	
Location	2023	ar 2022	% Change	Year 2023	2022 Chai		Year 2023	2022	% Change	Year 2023	2022	% Change	Yea 2023	2022	% Change	Yea 2023	r 2022	% Change	Yea 2023	r 2022
Reno - Suburban (Reno B)	834,126	826,478	0.9%	\$ 159.09 \$	158.12		\$ 132,701,779 \$	130,678,915	1.5%	47.1%	46.5%	1.3%	467,335	479,850	-2.6%	47.1%	46.5%	1.3%	\$125.10	\$126.53
Reno - Downtown (Reno D)	648,962	586,798	10.6%	\$ 132.88 \$	127.73		\$ 86,233,475 \$	74,952,835	15.1%	39.5%	36.3%	8.5%	266,798	234,361	13.8%	39.5%	36.3%	8.5%	\$99.25	\$98.06
North Lake Tahoe (Washoe B)	95,635	104,896	-8.8%	\$ 343.45 \$	342.69		\$ 32,845,530 \$	35,947,288	-8.6%	62.1%	62.3%	-0.3%	_	147	-100.0%	62.1%	62.3%	-0.3%	\$304.22	\$303.72
Sparks	253,423	273,449	-7.3%	\$ 111.19 \$	107.81		\$ 28,177,575 \$	29,479,563	-4.4%	43.7%	47.0%	-7.0%	102,320	96,068	6.5%	43.7%	47.0%	-7.0%	\$95.06	\$87.56
Non-Gaming	829,361	797,955		\$ 151.12 \$	148.53	1.7%		118,516,483	5.8%	61.8%	62.1%	-0.5%	417	288	100.0%	61.8%	62.1%	-0.5%	\$150.28	\$147.66
_	2,661,507	2,589,576							4.0%	48.5%	47.7%	1.7%	836,870	810,714	3.2%	48.5%	47.7%	1.7%	\$130.22	
Total	2,001,507	2,369,376	2.6%	\$ 152.28 \$	150.44	1.2%	\$ 405,291,368 \$					1.7%	830,870	810,714	3.2%	46.5%	47.7%	1.7%	\$130.22	\$129.65
									lanuary through											
Location	Cas Yea	h Occupied Roc ar	oms %	Aver Year	age Cash Rate		Overall 1 Year	Taxable Revenue	e %	Percent Year	t of Cash Occu	upancy %	Comp Yea	p Occupied Ro	%	Percent of Yea	Cash/Comp C	Occupancy %	Basic Roo Yea	
	2022	2021	Change	2022	2021 Chai	ge	2022	2021	Change	2022	2021	Change	2022	2021	Change	2022	2021	Change	2022	2021
Reno - Suburban (Reno B)	826,478	772,373	7.0%	\$ 158.12 \$	149.47	5.8%	\$ 130,678,915 \$	115,450,017	13.2%	46.5%	42.6%	8.9%	479,850	498,210	-3.7%	73.4%	70.1%	4.7%	\$126.53	\$119.61
Reno - Downtown (Reno D)	586,798	531,563	10.4%	\$ 127.73 \$	124.45	2.6%	\$ 74,952,835 \$	66,150,949	13.3%	36.3%	37.5%	-3.2%	234,361	197,763	18.5%	50.9%	51.5%	-1.2%	\$98.29	\$98.19
North Lake Tahoe (Washoe B)	104,896	100,238	4.6%	\$ 342.69 \$	307.61	11.4%	\$ 35,947,288 \$	30,833,929	16.6%	65.4%	53.1%	23.0%	147	1,498	-90.2%	65.4%	53.9%	21.3%	\$306.90	\$274.99
Sparks	273,449	279,629	-2.2%	\$ 107.81 \$	106.80	0.9%	\$ 29,479,563 \$	29,863,060	-1.3%	49.6%	48.2%	3.1%	96,068	89,704	7.1%	67.1%	63.6%	5.3%	\$86.22	\$84.81
Non-Gaming	797,969	791,503	0.8%	\$ 148.52 \$	131.57	12.9%	\$ 118,516,483 \$	104,141,536	13.8%	62.1%	59.7%	4.0%	288	295	100.0%	62.1%	59.7%	4.0%	\$147.76	\$130.81
Total	2,589,590	2,475,306	4.6%	\$ 150.44 \$	139.96	7.5%	\$ 389,575,085 \$	346,439,490	12.5%	48.0%	46.5%	3.2%	810,714	787,470	3.0%	63.1%	61.3%	2.9%	\$129.72	\$120.95
							Ca	lendar Year - J	lanuary through	December 202	21									
Location	Cas Yea	h Occupied Roo	oms %	Aver Year	age Cash Rate		Overall 7 Year	Taxable Revenue	e %	Percent Year	t of Cash Occu	upancy %	Comp Yea	p Occupied Ro	ooms %	Percent of Yea	Cash/Comp C	Occupancy %	Basic Roo Yea	
Location	2021	2020	Change	2021	2020 Chai	ge	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020
Reno - Suburban (Reno B)	772,373	540,926	42.8%	\$ 149.47 \$	123.78	20.8%	\$ 115,450,017 \$	66,956,808	72.4%	42.6%	36.0%	18.3%	498,210	375,818	32.6%	70.1%	61.1%	14.9%	\$119.61	\$96.16
Reno - Downtown (Reno D)	531,563	251,119	111.7%	\$ 124.45 \$	107.93	15.3%	\$ 66,150,949 \$	27,102,414	144.1%	37.5%	24.2%	54.9%	197,763	154,539	28.0%	51.5%	39.2%	31.7%	\$98.19	\$81.64
North Lake Tahoe (Washoe B)	100,238	75,208	33.3%	\$ 307.61 \$	279.65	10.0%	\$ 30,833,929 \$	21,032,110	46.6%	53.1%	47.7%	11.3%	1,498	1,927	-22.3%	53.9%	49.0%	10.2%	\$274.99	\$235.67
Sparks	279,629	209,476	33.5%	\$ 106.80 \$	79.06	35.1%	\$ 29,863,060 \$	16,561,872	80.3%	48.2%	43.3%	11.3%	89,704	48,385	85.4%	63.6%	53.3%	19.5%	\$84.35	\$60.23
Non-Gaming	791,503	586,045	35.1%	\$ 131.57 \$	109.51	20.1%	\$ 104,141,536 \$	64,177,835	62.3%	59.7%	47.9%	24.4%	295	257	14.8%	59.7%	48.0%	24.4%	\$130.81	\$108.71
Totals	2,475,306	1,662,774		\$ 139.96 \$			\$ 346,439,490 \$		76.9%	46.5%	37.8%	23.0%	787,470	580,926	35.6%	61.3%	51.0%	20.2%	\$120.90	\$100.17
				T			т													

#### Calendar Year - January through December 2020 Percent of Cash/Comp Occupancy Cash Occupied Rooms Average Cash Rate Percent of Cash Occupancy Basic Room Rate Overall Taxable Revenue Comp Occupied Rooms Year 2020 2019 Year 2020 2019 Location Year 2020 2020 2020 2019 Change Change 2019 Change 2019 Change 2020 2019 Change Change 2020 2019 Reno - Suburban (Reno B) 540,926 958,914 -43.6% \$ 123.78 \$ 130.17 -4.9% \$ 66,956,808 \$ 124,817,325 -46.4% 36.0% 52.3% -31.2% 375,818 479,870 -21.7% 61.1% 78.5% -22.2% \$96.16 \$105.60 -64.6% \$ 107.93 \$ 108.32 -0.4% \$ 76,847,135 23.6% 154,539 Reno - Downtown (Reno D) 251,119 709,419 27,102,414 \$ -64.7% 35.5% -33.5% 308,926 -50.0% 38.1% 51.0% -25.3% \$81.64 \$82.75 North Lake Tahoe (Washoe B) 75,208 114,105 -34.1% \$ 279.65 \$ 269.74 3.7% \$ 21,032,110 \$ 30,778,770 -31.7% 47.7% 60.5% -21.2% 1,927 4,179 -53.9% 49.0% 62.7% -21.8% \$235.67 \$242.51 209,476 323,173 -35.2% \$ 79.06 \$ -8.8% \$ 16,561,872 \$ 28,003,189 43.3% -22.1% 48,385 68,056 -28.9% 53.3% -20.8% Sparks 86.65 -40.9% 55.6% 67.3% \$60.23 \$69.61 586,045 753,712 Non-Gaming -22.2% \$ 109.51 \$ 123.65 -11.4% \$ 64,177,835 \$ 93,196,185 -31.1% 47.9% 64.8% -26.1% 257 219 17.4% 48.0% 64.9% -26.1% \$108.67 \$122.91 1,662,774 2,859,323 Totals -41.8% \$ 117.77 \$ 123.68 -4.8% \$ 195,831,039 \$ 353,642,602 -44.6% 37.5% 49.6% -24.4% 580,926 861,250 -32.5% 50.6% 64.6% -21.5% \$100.16 \$105.89

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

								Ca	alendar Year - J	anuary through	December 201	19									
<u> </u>	Cas	h Occupied Ro	oms		Ave	rage Cash R	ate	Overall	Taxable Revenue	•	Percent	t of Cash Occu	ipancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp (	Occupancy	Basic Room	ADR/Revenue
Location	Ye		%		Year		%	Year		%	Year		%	Yea	•	%	Yea		%		y - October
	2019	2018	Change	<u> </u>	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	ADR	Revenue
Reno - Suburban (Reno B)	958,914	1,024,075	-6.4%	\$	130.17 \$	116.88	11.4%	\$ 124,817,325 \$	119,691,944	4.3%	52.3%	55.5%	-5.8%	479,870	460,248	4.3%	78.5%	80.4%	-2.4%	\$105.60	\$101,265,692.75
Reno - Downtown (Reno D)	709,419	860,589	-17.6%	\$	108.32 \$	99.20	9.2%	\$ 76,847,135 \$	85,369,262	-10.0%	35.5%	39.8%	-10.8%	308,926	346,858	-10.9%	51.0%	55.9%	-8.8%	\$82.75	\$58,701,680.30
North Lake Tahoe (Washoe B)	114,105	120,004	-4.9%	\$	269.74 \$	266.33	1.3%	\$ 30,778,770 \$	31,960,979	-3.7%	60.5%	63.6%	-4.9%	4,179	3,554	17.6%	62.7%	65.5%	-4.3%	\$244.15	\$27,859,242.17
Sparks	323,173	348,054	-7.1%	\$	86.65 \$	83.87	3.3%	\$ 28,003,189 \$	29,190,181	-4.1%	55.6%	59.6%	-6.7%	68,056	62,152	9.5%	67.3%	70.3%	-4.1%	\$69.61	\$22,497,168.43
Non-Gaming	753,922	675,808	11.6%	\$	123.62 \$	123.34	0.2%	\$ 93,203,504 \$	83,355,198	11.8%	64.9%	62.7%	3.5%	219	151	45.0%	64.9%	62.7%	3.5%	\$121.97	\$91,956,582.87
Totals	2,859,533	3,028,530	-5.6%	\$	123.68 \$	115.42	7.2%	\$ 353,649,921 \$	349,567,565	1.2%	49.6%	51.7%	-4.1%	861,250	872,963	-1.3%	64.6%	66.6%	-3.2%	\$105.71	\$302,280,367

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

							Ca	ilendar Year - J	anuary through	December 20:	18									
Location	Casl Yea	h Occupied Roo	oms %	Aver Year	age Cash R	ate %	Overall 7 Year	Taxable Revenue	%	Percent Yea	t of Cash Occi	upancy %	Comp Yea	Occupied Ro	ooms %	Percent of Yea	Cash/Comp C	Occupancy %	Basic Room A	ADR/Revenue December
	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	ADR	Revenue
Reno - Suburban (Reno B)	1,024,075	1,053,772	-2.8%	\$ 116.88 \$	108.12	8.1%	\$ 119,691,944 \$	113,934,264	5.1%	55.8%	57.4%	-2.8%	460,248	486,977	-5.5%	80.9%	84.0%	-3.7%	\$49.43	\$50,617,428
Reno - Downtown (Reno D)	860,589	941,484	-8.6%	\$ 99.20 \$	87.28	13.7%	\$ 85,369,262 \$	82,173,937	3.9%	40.6%	44.3%	-8.4%	346,858	344,166	0.8%	57.0%	60.5%	-5.8%	\$43.53	\$37,464,858
North Lake Tahoe (Washoe B)	120,004	118,442	1.3%	\$ 266.33 \$	256.85	3.7%	\$ 31,960,979 \$	30,421,873	5.1%	63.6%	63.0%	1.0%	3,554	3,001	18.4%	65.5%	64.6%	1.4%	\$152.62	\$18,314,807
Sparks	348,054	372,600	-6.6%	\$ 83.87 \$	75.49	11.1%	\$ 29,190,181 \$	28,126,329	3.8%	60.0%	64.1%	-6.4%	62,152	47,813	30.0%	70.8%	72.4%	-2.2%	\$35.71	\$12,427,469
Non-Gaming	675,808	640,711	5.5%	\$ 123.34 \$	117.68	4.8%	\$ 83,355,198 \$	75,395,773	10.6%	65.8%	64.6%	1.9%	151	367	-58.9%	65.8%	64.7%	1.9%	\$61.36	\$41,470,835
Totals	3,028,530	3,127,009	-3.1%	\$ 115.42 \$	105.55	9.4%	\$ 349,567,565 \$	330,052,176	5.9%	52.7%	54.7%	-3.7%	872,963	882,324	-1.1%	67.9%	70.1%	-3.1%	\$52.93	\$160,295,397

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

							Calendar Year	- January	through	December 201	7								
	Cas	h Occupied Roc	oms	Av	erage Cash R	ate	Т	axable Rev	enue		Percen	t of Cash Occ	upancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp (	Occupancy
Location	Yea	•••	%	Yea	•	%	Ye			%	Yea		%	Yea		%	Yea		%
	2017	2016	Change	2017	2016	Change	2017	2010	5	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change
Reno - Suburban (Reno B)	1,053,772	1,002,313	5.1%	\$ 108.12	\$ 102.35	5.6%	\$ 113,934,264	\$ 102,5	82,668	11.1%	57.4%	54.6%	5.1%	486,977	498,288	-2.3%	84.0%	81.8%	2.7%
Reno - Downtown (Reno D)	941,484	932,831	0.9%	\$ 87.28	\$ 85.04	2.6%	\$ 82,173,937	\$ 79,3	326,947	3.6%	44.3%	43.5%	1.8%	344,166	361,414	-4.8%	60.5%	60.4%	0.2%
North Lake Tahoe (Washoe B)	118,442	118,973	-0.4%	\$ 256.85	\$ 250.43	2.6%	\$ 30,421,873	\$ 29,7	94,447	2.1%	63.0%	62.4%	1.0%	3,001	2,619	14.6%	64.6%	63.8%	1.3%
Sparks	372,600	370,416	0.6%	\$ 75.49	\$ 65.76	14.8%	\$ 28,126,329	\$ 24,3	358,804	15.5%	64.1%	63.5%	1.1%	47,813	49,137	-2.7%	72.4%	71.9%	0.7%
Non-Gaming	640,711	561,060	14.2%	\$ 117.68	\$ 107.22	9.8%	\$ 75,395,773	\$ 60,1	57,079	25.3%	64.6%	58.8%	9.9%	367	445	-17.5%	64.7%	58.9%	9.8%
Totals	3,127,009	2,985,593	4.7%	\$ 105.55	\$ 99.22	6.4%	\$ 330,052,176	\$ 296,21	9,945	11.4%	54.7%	52.3%	4.4%	882,324	911,903	-3.2%	70.1%	68.3%	2.6%

								Calendar Year - J	January through	December 201	l <b>6</b>								
	Cas	h Occupied Roo	oms		Ave	erage Cash Ra	ate	Tax	able Revenue		Percent	t of Cash Occ	upancy	Com	np Occupied Ro	ooms	Percent of	Cash/Comp C	Occupancy
Location	Yea		%		Yea		%	Year		%	Yea		%	Ye		%	Yea		%
	2016	2015	Change	2	016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change
Reno - Suburban (Reno B)	1,002,313	973,661	2.9%	\$	102.35	99.36	3.0%	\$ 102,582,668 \$	96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno - Downtown (Reno D)	932,831	989,389	-5.7%	\$	85.04	73.25	16.1%	\$ 79,326,947 \$	72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe (Washoe B)	118,973	118,398	0.5%	\$	250.43	236.20	6.0%	\$ 29,794,447 \$	27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$	65.76	63.03	4.3%	\$ 24,358,804 \$	21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$	107.22	103.05	4.0%	\$ 60,157,079 \$	44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593	2,863,949	4.2%	\$	99.22	\$ 92.13	7.7%	\$ 296,219,945 \$	263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Calendar Year - :	lanuani t	brough De	scombor 201E

	Cas	h Occupied Roo	oms	Avei	rage Cash Ra	ate	Taxa	ble Revenue		Percen	t of Cash Occ	ipancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp (	Occupancy
Location	Yea	ar	%	Year		%	Year		%	Yea	r	%	Yea	ar	%	Yea	7	%
	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change
Reno - Suburban (Reno B)	973,661	891,515	9.2%	\$ 99.36 \$	96.69	2.8%	\$ 96,743,878 \$	86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno - Downtown (Reno D)	989,389	1,074,581	-7.9%	\$ 73.25 \$	66.11	10.8%	\$ 72,470,972 \$	71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe (Washoe B)	118,398	111,355	6.3%	\$ 236.20 \$	229.86	2.8%	\$ 27,965,261 \$	25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$ 63.03 \$	61.48	2.5%	\$ 21,975,030 \$	20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$ 103.05 \$	101.68	1.3%	\$ 44,706,194 \$	29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949	2,703,446	5.9%	\$ 92.13 \$	86.25	6.8%	\$ 263,861,335 \$	233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

## Calendar Year - January through December 2014

	Casi	h Occupied Roo	oms	Ave	rage Cash Ra	ate	Taxa	able Revenue			Percent	of Cash Occu	pancy	Com	p Occupied Re	ooms	Percent of	Cash/Comp (	Occupancy
Location	Yea	ar	%	Year		%	Year		%		Year	r	%	Ye	ar	%	Yea	r	%
	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	ı	2013	Change	2014	2013	Change	2014	2013	Change
Reno - Suburban (Reno B)	891,515	922,037	-3.3%	\$ 96.69 \$	95.61	1.1%	\$ 86,199,866 \$	88,160,187	-2.2%	48	8.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno - Downtown (Reno D)	1,074,581	1,122,649	-4.3%	\$ 66.11 \$	66.41	-0.5%	\$ 71,036,790 \$	74,554,625	-4.7%	4!	5.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe (Washoe B)	111,355	126,784	-12.2%	\$ 229.86 \$	195.71	17.4%	\$ 25,595,631 \$	24,812,551	3.2%	59	9.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$ 61.48 \$	73.58	-16.4%	\$ 20,358,040 \$	19,477,105	4.5%	50	0.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$ 101.68 \$	100.63	1.0%	\$ 29,983,610 \$	27,400,091	9.4%	67	7.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
Totals	2,703,446	2,708,464	-0.2%	\$ 86.25	86.55	-0.3%	\$ 233,173,936 \$	234,404,559	-0.5%	49	.2%	49.0%	0.4%	926,859	882,558	5.0%	66.1%	64.9%	1.8%

Calend	ar Year -	January t	hrough I	Decem	her 2013

	Cas	h Occupied Roo	oms		Ave	erage Cash R	ate		Taxa	able Revenue		Perce	nt of Cash Occ	upancy	Com	p Occupied R	ooms	Percent of	Cash/Comp (	Occupancy
Location	Ye	ar	%		Yea	r	%		Year		%	Ye	ar	%	Yea	ar	%	Yea	r	%
	2013	2012	Change		2013	2012	Change		2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change
Reno - Suburban (Reno B)	922,037	934,637	-1.3%	\$	95.61	84.94	12.6%	\$	88,160,187 \$	79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno - Downtown (Reno D)	1,122,649	1,087,152	3.3%	\$	66.41	60.71	9.4%	\$	74,554,625 \$	65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe (Washoe B)	126,784	121,470	4.4%	\$	195.71	179.28	9.2%	\$	24,812,551 \$	21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701	258,399	2.4%	\$	73.58	66.38	10.8%	\$	19,477,105 \$	17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293	254,672	6.9%	\$	100.63	97.52	3.2%	\$	27,400,091 \$	24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2.708.464	2.656.330	2.0%	•	86.55	5 78.74	9.9%	•	234.404.559 \$	209.152.937	12.1%	49.0%	47.6%	2.7%	882,558	809.437	9.0%	64.9%	62.2%	4.5%

								Calendar Year -	<ul> <li>January through</li> </ul>	December 201	12								
	Casi	n Occupied Roo	oms		Ave	rage Cash Ra	ate	Ta	axable Revenue		Percen	t of Cash Occ	upancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp C	ccupancy
Location	Yea	•	%		Year		%	Yea	•	%	Yea		%	Yea		%	Yea	•	%
	2012	2011	Change	2	2012	2011	Change	 2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change
Reno - Suburban (Reno B)	934,637	971,591	-3.8%	\$	84.94 \$	83.16	2.1%	\$ 79,388,186	\$ 80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno - Downtown (Reno D)	1,087,152	1,113,288	-2.3%	\$	60.71 \$	61.41	-1.1%	\$ 65,999,148	\$ 68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe (Washoe B)	121,470	131,491	-7.6%	\$	179.28 \$	173.35	3.4%	\$ 21,777,047	\$ 22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399	286,473	-9.8%	\$	66.38 \$	69.41	-4.4%	\$ 17,152,886	\$ 19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672	248,097	2.7%	\$	97.52 \$	96.10	1.5%	\$ 24,835,669	\$ 23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330	2,750,940	-3.4%	\$	78.74 \$	78.40	0.4%	\$ 209,152,937	\$ 215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

				Calendai	rrea	r - Januai	y through Dece	emp	er 2011						
	Cas	h Occupied Roc	oms	-	vera	ge Cash R	ate			Taxa	able Revenue		Percen	t of Cash Occu	ipancy
Location	Yea	ar	%	Y	ear		%		Ye	ear		%	Yea	r	%
	2011	2010	Change	2011		2010	Change		2011		2010	Change	2011	2010	Change
Reno - Suburban (Reno B)	971,591	973,643	-0.2%	\$ 83.16	\$	85.56	-2.8%	\$	80,798,447	\$	83,302,389	-0.3%	53.8%	52.3%	2.9%
Reno - Downtown (Reno D)	1,113,288	1,171,169	-4.9%	\$ 61.41	\$	60.52	1.5%	\$	68,367,701	\$	70,884,809	-3.6%	47.6%	49.6%	-4.4%
North Lake Tahoe (Washoe B)	131,491	126,182	4.2%	\$ 173.35	\$	169.93	2.0%	\$	22,793,340	\$	21,441,499	6.3%	51.0%	48.6%	4.9%
Sparks	286,473	274,252	4.5%	\$ 69.41	\$	74.00	-6.2%	\$	19,884,508	\$	20,294,068	-2.0%	41.4%	39.7%	4.0%
Non-Gaming	248,097	233,280	6.4%	\$ 96.10	\$	91.97	4.5%	\$	23,843,178	\$	21,453,702	11.1%	60.3%	56.9%	7.4%
Totals	2,750,940	2,778,526	-1.0%	\$ 78.40	\$	78.23	0.2%	\$	215,687,174	\$	217,376,467	-0.8%	49.8%	49.7%	0.2%

Calandar Van January III Barrella 2011

				Calendar	Year	- Januar	y through Dece	emb	er 2010						
	Cas	h Occupied Roo		A	verag	je Cash R					able Revenue		Percen	t of Cash Occi	
Location	Ye		%		ear		%		-	ear		%	Yea		%
	2010	2009	Change	2010	2	2009	Change		2010		2009	Change	2010	2009	Change
Reno - Suburban (Reno B)	973,643	993,290	-1.9%	\$ 85.56	\$	81.16	2.5%	\$	83,302,389	\$	80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno - Downtown (Reno D)	1,171,169	1,150,215	1.8%	\$ 60.52	\$	58.96	0.2%	\$	70,884,809	\$	67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe (Washoe B)	126,182	114,627	10.1%	\$ 169.93	\$	184.98	-5.6%	\$	21,441,499	\$	21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252	280,097	-2.1%	\$ 74.00	\$	71.70	-2.1%	\$	20,294,068	\$	20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280	199,006	17.2%	\$ 91.97	\$	98.05	0.1%	\$	21,453,702	\$	19,512,497	17.4%	56.9%	52.2%	8.8%
Totals	2,778,526	2,737,235	1.6%	\$ 78.23	\$	76.44	0.9%	\$	217,376,467	\$	209,226,840	2.5%	49.7%	48.7%	2.1%

				Calendar	Year - Jai	uary through Dec	emb	er 2009						
	Cas	h Occupied Roc	oms	А	verage Cas	h Rate			Taxa	able Revenue		Percent	of Cash Occu	pancy
Location	Yea		%		ar	%			ear		%	Year		%
	2009	2008	Change	2009	2008	Change		2009		2008	Change	2009	2008	Change
Reno - Suburban (Reno B)	993,290	1,027,469	-3.3%	\$ 81.16	\$ 83.	37 -3.2%	\$	80,610,629	\$	86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno - Downtown (Reno D)	1,150,215	1,248,008	-7.8%	\$ 58.96	\$ 67.	-12.7%	\$	67,817,626	\$	84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe (Washoe B)	114,627	133,142	-13.9%	\$ 184.98	\$ 188.	-2.1%	\$	21,203,659	\$	25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097	347,761	-19.5%	\$ 71.70	\$ 75.	50 -5.0%	\$	20,082,429	\$	26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006	159,151	25.0%	\$ 98.05	\$ 100.	-2.8%	\$	19,512,497	\$	16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235	2,915,531	-6.1%	\$ 76.44	\$ 81.0	1 -6.3%	\$	209,226,840	\$	237,942,950	-12.1%	48.7%	51.6%	-5.6%

				Calenda	r Yea	ar - Januar	y through Dec	emb	er 2008						
	Cas	h Occupied Ro	oms		vera	age Cash Ra	te			Taxa	ble Revenue		Percen	t of Cash Occi	ıpancy
Location	Yea	ar	%	Y	ear		%		Ye	ear		%	Yea	r	%
	2008	2007	Change	2008		2007	Change		2008		2007	Change	2008	2007	Change
Reno - Suburban (Reno B)	1,027,469	994,288	3.3%	\$ 83.87	\$	86.44	-3.0%	\$	86,176,088	\$	85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno - Downtown (Reno D)	1,248,008	1,527,049	-18.3%	\$ 67.54	\$	72.36	-6.7%	\$	84,291,975	\$	110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe (Washoe B)	133,142	140,933	-5.5%	\$ 188.98	\$	191.91	-1.5%	\$	25,161,700	\$	27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$ 75.50	\$	72.03	4.8%	\$	26,257,551	\$	30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$ 100.88	\$	105.31	-4.2%	\$	16,055,636	\$	11,610,580	38.3%	68.2%	70.6%	-3.4%
Totals	2,915,531	3,196,626	-8.8%	\$ 81.61	\$	83.10	-1.8%	\$	237,942,950	\$	265,650,612	-10.4%	51.6%	59.8%	-13.7%

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	Cas	h Occupied Roo	oms		-	Avera	age Cash R	ate		Taxa	ble Revenue		Percent	of Cash Occu	pancy
Location	Yea		%			ear		%		ear		%	Year		%
	2007	2006	Change	<u> </u>	2007		2006	Change	2007	<u> </u>	2006	Change	2007	2006	Change
Reno - Suburban (Reno B)	994,288	1,067,234	-6.8%	\$	86.44	\$	79.90	8.2%	\$ 85,941,685	\$	85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno - Downtown (Reno D)	1,527,049	1,579,259	-3.3%	\$	72.36	\$	64.93	11.4%	\$ 110,502,057	\$	102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe (Washoe B)	140,933	151,237	-6.8%	\$	191.91	\$	169.79	13.0%	\$ 27,047,049	\$	25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$	72.03	\$	70.04	2.8%	\$ 30,549,241	\$	29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$	105.31	\$	95.52	10.3%	\$ 11,610,580	\$	8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$	83.10	\$	76.05	9.3%	\$ 265,650,612	\$	251,741,941	5.5%	59.8%	61.4%	-2.6%