### Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

|                             |                  |                  |                |                      |               |             |    |                        |                         |               | compare                    | to May 2                |                                 |                |                |                |                 |             |              |                |                |                 |                 |
|-----------------------------|------------------|------------------|----------------|----------------------|---------------|-------------|----|------------------------|-------------------------|---------------|----------------------------|-------------------------|---------------------------------|----------------|----------------|----------------|-----------------|-------------|--------------|----------------|----------------|-----------------|-----------------|
|                             |                  | sh Occupied      |                | Basic Ro             | om Average C  |             |    | Overall Ave            | rage Cash               | Rate          |                            | Overall Ta              | kable Revenue                   |                |                | pancy Percer   |                 |             | Occupied Roo |                |                | Occupancy Perc  |                 |
| Location                    | 2025             | 2024             | %<br>Change    | 2025                 | May 2024      | %<br>Change | 2  | May<br>025             | 2024                    | %<br>Change   | 202                        | May<br>5                | 2023                            | %<br>Change    | 2025           | 2024           | %<br>Change     | 2025        | y<br>2024    | %<br>Change    | 2025           | 2024            | %<br>Change     |
| Reno - Suburban (Reno B)    | 62,361           | 58,931           | 5.8%           | \$ 122.4             | 5 \$ 120.0    | 2 2.0%      | \$ | 160.44 \$              | 158.68                  | 1.1%          | \$ 10,0                    | 005,427 \$              | 9,351,461                       | 7.0%           | 43.0%          | 40.5%          | 6.2%            | 41,913      | 41,878       | 0.1%           | 71.9%          | 69.2%           | 3.9%            |
| Reno - Downtown (Reno D)    | 48,020           | 49,355           | -2.7%          | \$ 91.0              | 2 \$ 95.7     | 2 -4.9%     | \$ | 128.07 \$              | 129.60                  | -1.2%         | \$ 6,1                     | 150,019 \$              | 6,396,284                       | -3.9%          | 32.4%          | 33.7%          | -3.9%           | 26,392      | 24,905       | 6.0%           | 50.2%          | 50.7%           | -1.0%           |
| North Lake Tahoe (Washoe B) | 4,728            | 6,141            | -23.0%         | \$ 173.9             | \$ 239.1      | 5 -27.3%    | \$ | 193.23 \$              | 280.45                  | -31.1%        | \$                         | 913,571 \$              | 1,722,257                       | -47.0%         | 40.8%          | 46.9%          | -13.2%          | -           | -            | 0.0%           | 40.8%          | 46.9%           | -13.2%          |
| Sparks                      | 19,650           | 19,174           | 2.5%           | \$ 91.1              | 5 \$ 76.5     | 9 19.0%     | \$ | 116.20 \$              | 101.23                  | 14.8%         | \$ 2,2                     | 283,316 \$              | 1,940,996                       | 17.6%          | 40.2%          | 43.3%          | 1.8%            | 6,543       | 8,241        | -20.6%         | 53.6%          | 56.5%           | -5.0%           |
| Non-Gaming                  | 76,668           | 69,522           | 10.3%          | \$ 152.1             | 3 \$ 148.6    | 4 2.4%      | \$ | 153.10 \$              | 149.48                  | 2.4%          | \$ 11,7                    | 737,509 \$              | 10,392,441                      | 12.9%          | 70.6%          | 58.5%          | 16.4%           | 151         | 49           | 208.2%         | 68.2%          | 58.5%           | 16.6%           |
| Total                       | 211,427          | 203,123          | 4.1%           | \$ 124.3             | \$ 123.4      | 0.8%        | \$ | 147.05 \$              | 146.73                  | 0.2%          | \$ 31,08                   | 39,842 \$               | 29,803,439                      | 4.3%           | 45.3%          | 43.0%          | 5.3%            | 74,999      | 75,073       | -0.1%          | 61.4%          | 58.9%           | 4.4%            |
|                             |                  |                  |                |                      |               |             |    |                        |                         | April 2025    | compared                   | l to April 2            | 024                             |                |                |                |                 |             |              |                |                |                 |                 |
|                             | Overall Ca       | sh Occupied      | Rooms          | Basic Ro             | om Average C  | ash Rates   |    | Overall Ave            | rage Cash               | Rate          |                            | Overall Ta              | kable Revenue                   |                | Cash Occu      | pancy Percer   | tage            | Comp        | Occupied Roo | ms             | Cash/Comp      | Occupancy Perce | entage          |
| Location                    | 2025             | ril<br>2024      | %<br>Change    | 2025                 | April<br>2024 | %<br>Change | _  | April<br>025           | 2024                    | %<br>Change   | 202                        | April                   | 2023                            | %<br>Change    | April<br>2025  |                | %<br>Change     | 2025        | ril<br>2024  | %<br>Change    | 2025           |                 | %<br>Change     |
|                             |                  |                  | Change         |                      |               |             |    |                        | -                       |               |                            |                         |                                 |                |                |                |                 |             |              |                |                |                 |                 |
| Reno - Suburban (Reno B)    | 65,386           | 63,181           | 3.5%           | \$ 142.1             | 1 \$ 140.1    | 5 1.4%      | \$ | 175.62 \$              | 176.20                  | -0.3%         | \$ 11,4                    | 183,232 \$              | 11,132,241                      | 3.2%           | 47.0%          | 44.7%          | 5.1%            | 39,281      | 37,978       | 3.4%           | 75.2%          | 71.6%           | 5.0%            |
| Reno - Downtown (Reno D)    | 53,219           | 45,718           | 16.4%          | \$ 107.0             | 9 \$ 126.0    | 9 -15.1%    | \$ | 144.83 \$              | 161.64                  | -10.4%        | \$ 7,7                     | 707,775 \$              | 7,389,881                       | 4.3%           | 37.1%          | 32.9%          | 12.8%           | 22,874      | 20,689       | 10.6%          | 53.0%          | 47.8%           | 11.1%           |
| North Lake Tahoe (Washoe B) | 5,382            | 5,375            | 0.1%           | \$ 172.6             | 4 \$ 196.1    | 9 -12.0%    | \$ | 205.10 \$              | 235.90                  | -13.1%        | \$ 1,1                     | 103,845 \$              | 1,267,940                       | -12.9%         | 42.5%          | 42.5%          | 0.2%            | -           | -            | 0.0%           | 42.5%          | 42.5%           | 0.2%            |
| Sparks                      |                  |                  |                |                      |               |             |    |                        |                         |               |                            |                         |                                 |                |                |                |                 |             |              |                |                |                 |                 |
|                             | 17,610           | 20,314           | -13.3%         | \$ 111.6             | \$ 102.1      | 9.2%        | \$ | 138.12 \$              | 125.35                  | 10.2%         | \$ 2,4                     | 132,246 \$              | 2,546,348                       | -4.5%          | 37.1%          | 43.3%          | -14.3%          | 5,772       | 5,881        | -1.9%          | 49.2%          | 55.8%           | -11.8%          |
| Non-Gaming                  | 17,610<br>77,382 | 20,314<br>73,511 | -13.3%<br>5.3% | \$ 111.6<br>\$ 169.4 |               |             |    | 138.12 \$<br>170.22 \$ | 125.35<br>161.64        | 10.2%<br>5.3% |                            | \$ 172,265 \$           | 2,546,348<br>11,882,528         | -4.5%<br>10.9% | 37.1%<br>70.6% | 43.3%<br>63.9% | -14.3%<br>10.5% | 5,772<br>96 | 5,881<br>59  | -1.9%<br>62.7% | 49.2%<br>70.7% | 55.8%<br>64.0%  | -11.8%<br>10.5% |
| •                           | ,                | ,                | 5.3%           | \$ 169.4             |               | 8 5.2%      | \$ |                        | 161.64                  | 5.3%          | \$ 13,1                    | 172,265 \$              |                                 |                |                |                |                 | •           | -,           |                |                |                 | 10.5%           |
| Non-Gaming                  | 77,382           | 73,511           | 5.3%           | \$ 169.4             | 9 \$ 161.0    | 8 5.2%      | \$ | 170.22 \$              | 161.64<br><b>164.44</b> | 5.3%          | \$ 13,1<br><b>\$ 35,89</b> | 172,265 \$<br>99,364 \$ | 11,882,528<br><b>34,218,938</b> | 10.9%          | 70.6%          | 63.9%          | 10.5%           | 96          | 59           | 62.7%          | 70.7%          | 64.0%           | 10.5%           |

|                             | Overall Ca | sh Occupied | Rooms  | 1 [ | Basic Room | Average Ca | sh Rates | Overall Av      | erage Cash | Rate   | Overall Ta          | able Revenue |        | Cash Occu | pancy Perce | ntage  | Comp   | Occupied Roo | oms    | Cash/Comp Oc | cupancy Perce | entage |
|-----------------------------|------------|-------------|--------|-----|------------|------------|----------|-----------------|------------|--------|---------------------|--------------|--------|-----------|-------------|--------|--------|--------------|--------|--------------|---------------|--------|
| Location                    | Mare       | ch          | %      |     | Mai        | ch         | %        | Marc            | h          | %      | March               |              | %      | Marc      | h           | %      | Mai    | rch          | %      | March        | 1             | %      |
|                             | 2025       | 2024        | Change |     | 2025       | 2024       | Change   | 2025            | 2024       | Change | 2025                | 2023         | Change | 2025      | 2024        | Change | 2025   | 2024         | Change | 2025         | 2024          | Change |
| Reno - Suburban (Reno B)    | 64,482     | 66,729      | -3.4%  | \$  | 108.55     | \$ 105.65  | 2.7%     | \$<br>143.42 \$ | 138.05     | 3.9%   | \$<br>9,247,818 \$  | 9,211,731    | 0.4%   | 42.6%     | 43.0%       | -0.9%  | 41,014 | 39,170       | 4.7%   | 69.7%        | 68.2%         | 2.2%   |
| Reno - Downtown (Reno D)    | 37,805     | 35,738      | 5.8%   | \$  | 73.31      | \$ 74.75   | -1.9%    | \$<br>109.82 \$ | 111.10     | -1.2%  | \$<br>4,151,783 \$  | 3,970,460    | 4.6%   | 27.0%     | 25.1%       | 7.6%   | 23,451 | 22,220       | 5.5%   | 43.8%        | 40.8%         | 7.4%   |
| North Lake Tahoe (Washoe B) | 5,492      | 6,075       | -9.6%  | \$  | 184.03     | \$ 226.92  | -18.9%   | \$<br>224.28 \$ | 270.47     | -17.1% | \$<br>1,231,738 \$  | 1,643,126    | -25.0% | 42.0%     | 46.4%       | -9.7%  | -      | -            | 0.0%   | 42.0%        | 46.4%         | -9.7%  |
| Sparks                      | 16,937     | 18,466      | -8.3%  | \$  | 57.40      | \$ 60.20   | -4.6%    | \$<br>82.22 \$  | 83.64      | -1.7%  | \$<br>1,392,637 \$  | 1,544,531    | -9.8%  | 34.0%     | 37.1%       | -8.6%  | 6,803  | 6,829        | -0.4%  | 47.6%        | 50.8%         | -6.3%  |
| Non-Gaming                  | 73,777     | 65,840      | 12.1%  | \$  | 133.50     | \$ 134.89  | -1.0%    | \$<br>134.28 \$ | 135.67     | -1.0%  | \$<br>9,906,780 \$  | 8,932,185    | 10.9%  | 63.8%     | 55.6%       | 14.8%  | 4      | 9            | -55.6% | 63.8%        | 55.6%         | 14.7%  |
| Total                       | 198,493    | 192,848     | 2.9%   | \$  | 108.84     | \$ 109.38  | -0.5%    | \$<br>130.64    | 131.20     | -0.4%  | \$<br>25,930,756 \$ | 25,302,033   | 2.5%   | 42.2%     | 40.3%       | 4.8%   | 71,272 | 68,228       | 4.5%   | 57.4%        | 54.5%         | 5.3%   |

|                             |               |             |             |                     |            |              |           |                | ebruary 202 | 5 compared to | o Februa   | ry 2024       |             |                     |              |             |                |              |             |                         |            |             |
|-----------------------------|---------------|-------------|-------------|---------------------|------------|--------------|-----------|----------------|-------------|---------------|------------|---------------|-------------|---------------------|--------------|-------------|----------------|--------------|-------------|-------------------------|------------|-------------|
|                             |               | sh Occupied |             | Basic Room /        |            |              |           | II Average Ca  |             | 0             |            | cable Revenue |             |                     | pancy Percen |             |                | occupied Roo |             | Cash/Comp Oc            |            |             |
| Location                    | Febru<br>2025 | 2024        | %<br>Change | Februa<br>2025      | ry<br>2024 | %<br>Change  | 2025      | bruary<br>2024 | %<br>Change | 2025          | February   | 2023          | %<br>Change | Februa<br>2025      |              | %<br>Change | Februa<br>2025 | ary<br>2024  | %<br>Change | Februar<br>2025         | ry<br>2024 | %<br>Change |
| Reno - Suburban (Reno B)    | 51,580        | 54,403      | -5.2%       | \$ 109.57 \$        | 113.15     | -3.2%        | \$ 148.6  | 5 \$ 148.      | 17 0.3%     | \$ 7,667      | 7,338 \$   | 8,060,986     | -4.9%       | 38.6%               | 39.4%        | -2.3%       | 37,855         | 37,015       | 2.3%        | 66.9%                   | 66.2%      | 0.9%        |
| Reno - Downtown (Reno D)    | 31,411        | 36,553      | -14.1%      | \$ 78.80 \$         | 92.86      | -15.1%       | \$ 115.3  | 1 \$ 122.      | 34 -6.1%    | \$ 3,621      | 1,965 \$   | 4,490,211     | -19.3%      | 24.6%               | 27.5%        | -10.6%      | 21,761         | 21,289       | 2.2%        | 41.6%                   | 43.5%      | -4.4%       |
| North Lake Tahoe (Washoe B) | 6,233         | 6,040       | 3.2%        | \$ 253.18 \$        | 305.32     | -17.1%       | \$ 286.6  | 5 \$ 345.      | 50 -17.1%   | \$ 1,786      | 5,675 \$   | 2,087,439     | -14.4%      | 52.8%               | 49.4%        | 6.9%        | -              | -            | 0.0%        | 52.8%                   | 49.4%      | 6.9%        |
| Sparks                      | 17,491        | 18,849      | -7.2%       | \$ 72.70 \$         | 74.10      | -1.9%        | \$ 93.5   | 7 \$ 92.       | 1.6%        | \$ 1,636      | 5,677 \$   | 1,736,336     | -5.7%       | 38.6%               | 40.9%        | -5.6%       | 5,596          | 6,243        | -10.4%      | 50.9%                   | 54.5%      | -6.4%       |
| Ion-Gaming                  | 68,337        | 64,132      | 6.6%        | \$ 138.98 \$        | 138.56     | 0.3%         | \$ 139.7  | 4 \$ 139.      | 38 0.3%     | \$ 9,549      | 9,107 \$   | 8,938,640     | 6.8%        | 65.0%               | 57.8%        | 12.6%       | 45             | 17           | 164.7%      | 65.1%                   | 57.8%      | 12.6%       |
| Total                       | 175,052       | 179,977     | -2.7%       | \$ 116.96 \$        | 120.44     | -2.9%        | \$ 138.60 | \$ 140.6       | 5 -1.5%     | \$ 24,261,    | 762 \$     | 25,313,613    | -4.2%       | 41.3%               | 40.9%        | 1.0%        | 65,257         | 64,564       | 1.1%        | 56.7%                   | 55.5%      | 2.2%        |
|                             |               |             |             |                     |            |              |           |                | January 202 | compared t    | o Januar   | y 2024        |             |                     |              |             |                |              |             |                         |            |             |
|                             |               | sh Occupied | Rooms       | Basic Room /        |            |              |           | II Average Ca  |             | 0             |            | cable Revenue |             |                     | pancy Percen |             |                | occupied Roo |             | Cash/Comp Oc            |            |             |
| Location                    | Janu<br>2025  | 2024        | %<br>Change | Janua<br>2025       | y<br>2024  | %<br>Change  | 2025      | nuary<br>2024  | %<br>Change | 2025          | January    | 2023          | %<br>Change | Janua<br>2025       |              | %<br>Change | Janua<br>2025  | 2024         | %<br>Change | Januar<br>2025          | y<br>2024  | %<br>Change |
| Reno - Suburban (Reno B)    | 53,763        | 50,234      | 7.0%        | \$ 113.32 \$        | 102.81     | 10.2%        | \$ 148.18 | 8 \$ 136.      | 21 8.8%     | \$ 7,966      | 5,629 \$   | 6,842,128     | 16.4%       | 37.4%               | 34.7%        | 7.8%        | 37,800         | 33,377       | 13.3%       | 63.7%                   | 57.8%      | 10.2%       |
| Reno - Downtown (Reno D)    | 36,258        | 30,074      | 20.6%       | \$ 78.69 \$         | 74.56      | 5.5%         | \$ 110.2  | 7 \$ 113.      | 73 -3.0%    | \$ 3,998      | 3,350 \$   | 3,420,285     | 16.9%       | 25.9%               | 21.1%        | 22.7%       | 21,461         | 17,315       | 23.9%       | 41.2%                   | 33.3%      | 23.7%       |
| North Lake Tahoe (Washoe B) | 6,439         | 5,593       | 15.1%       | \$ 287.71 \$        | 255.41     | 12.6%        | \$ 321.29 | 9 \$ 294.      | 9.2%        | \$ 2,068      | 3,790 \$   | 1,646,318     | 25.7%       | 49.2%               | 42.8%        | 15.2%       | -              | -            | 0.0%        | 49.2%                   | 42.8%      | 15.2%       |
| Sparks                      | 13,283        | 15,465      | -14.1%      | \$ 52.28 \$         | 100.36     | -47.9%       | \$ 77.02  | 2 \$ 100.      | -23.3%      | \$ 1,023      | 3,045 \$   | 1,553,031     | -34.1%      | 26.8%               | 31.7%        | -15.4%      | 6,699          | 6,487        | 3.3%        | 40.4%                   | 45.0%      | -10.4%      |
| Non-Gaming                  | 67,216        | 56,821      | 18.3%       | \$ 131.68 \$        | 130.27     | 1.1%         | \$ 132.53 | 3 \$ 131.      | 22 1.0%     | \$ 8,908      | 3,182 \$   | 7,456,281     | 19.5%       | 58.0%               | 47.9%        | 21.1%       | 1              | 22           | -95.5%      | 58.0%                   | 48.0%      | 20.9%       |
| Total                       | 176,959       | 158,187     | 11.9%       | \$ 114.96 <b>\$</b> | 112.46     | 2.2%         | \$ 135.43 | \$ \$ 132.2    | 4 2.4%      | \$ 23,964,    | 996 \$     | 20,918,043    | 14.6%       | 38.3%               | 33.9%        | 13.0%       | 65,961         | 57,201       | 15.3%       | 52.6%                   | 46.1%      | 14.1%       |
|                             |               |             |             |                     |            |              |           | D              | ecember 202 | 4 compared t  | o Decem    | ber 2023      |             |                     |              |             |                |              |             |                         |            |             |
| Location                    | Overall Ca    | sh Occupied | Rooms<br>%  | Basic Room A        |            | h Rates<br>% |           | II Average Ca  | sh Rate     | 0             | verall Tax | cable Revenue | %           | Cash Occup<br>Decem | pancy Percen | itage<br>%  | Comp O         | occupied Roo | oms<br>%    | Cash/Comp Occ<br>Decemb |            | entage<br>% |
| Location                    | 2024          | 2023        | Change      | 2024                | 2023       | Change       | 2024      | 2023           | Change      | 2024          | Decembe    | 2023          | Change      | 2024                | 2023         | Change      | 2024           | 2023         | Change      | 2024                    | 2023       | Change      |
| Reno - Suburban (Reno B)    | 52,674        | 59,210      | -11.0%      | \$ 92.47 \$         | 98.79      | -6.4%        | \$ 131.0  | 1 \$ 137.      | -4.8%       | \$ 6,900      | ),817 \$   | 8,149,635     | -15.3%      | 33.2%               | 37.5%        | -11.5%      | 40,510         | 39,575       | 2.4%        | 58.8%                   | 62.6%      | -6.1%       |
| Reno - Downtown (Reno D)    | 37,097        | 36,736      | 1.0%        | \$ 83.93 \$         | 91.77      | -8.5%        | \$ 123.0  | 4 \$ 125.      | -2.2%       | \$ 4,564      | 1,366 \$   | 4,623,042     | -1.3%       | 26.5%               | 25.8%        | 2.7%        | 23,459         | 23,374       | 0.4%        | 43.2%                   | 42.3%      | 2.4%        |
| North Lake Tahoe (Washoe B) | 6,938         | 5,483       | 26.5%       | \$ 304.56 \$        | 308.93     | -1.4%        | \$ 334.38 | 8 \$ 345.      | 57 -3.2%    | \$ 2,319      | 9,938 \$   | 1,894,751     | 22.4%       | 53.0%               | 41.9%        | 26.5%       | -              | -            | 0.0%        | 53.0%                   | 41.9%      | 26.5%       |
| Sparks                      | 19,392        | 19,157      | 1.2%        | \$ 70.90 \$         | 105.97     | -33.1%       | \$ 93.89  | 9 \$ 106.      | -11.4%      | \$ 1,820      | ),667 \$   | 2,031,138     | -10.4%      | 38.9%               | 38.9%        | 0.0%        | 5,685          | 5,241        | 8.5%        | 50.3%                   | 49.5%      | 1.6%        |
| Non-Gaming                  | 65,539        | 59,593      | 10.0%       | \$ 133.30 \$        | 125.96     | 5.8%         | \$ 134.4  | 1 \$ 127.      | 16 5.7%     | \$ 8,809      | 9,002 \$   | 7,577,619     | 16.3%       | 53.3%               | 50.3%        | 6.0%        | 6              | 4            | 50.0%       | 53.3%                   | 50.3%      | 6.0%        |
| Total                       | 181,640       | 180,179     | 0.8%        | \$ 111.26 \$        | 113.50     | -2.0%        | \$ 134.41 | l \$ 134.7     | 3 -0.2%     | \$ 24,414,    | 790 \$     | 24,276,185    | 0.6%        | 37.5%               | 37.5%        | 0.0%        | 69,660         | 68,194       | 2.1%        | 51.9%                   | 51.7%      | 0.4%        |
|                             |               |             |             |                     |            |              |           | N              | ovember 202 | 1 compared t  | o Novem    | ber 2023      |             |                     |              |             |                |              |             |                         |            |             |
| Location                    |               | sh Occupied |             | Basic Room          |            |              |           | II Average Ca  | sh Rate     |               |            | cable Revenue | %           |                     | pancy Percen | itage<br>%  |                | occupied Roo | ms<br>%     | Cash/Comp Oc            |            | entage      |
| Location                    | Noven<br>2024 | 2023        | %<br>Change | Novem<br>2024       | 2023       | %<br>Change  | 2024      | vember<br>2023 | Change      | 2024          | Novembe    | 2023          | Change      | Novem<br>2024       | 2023         | Change      | Novem<br>2024  | 2023         | %<br>Change | Novemb<br>2024          | 2023       | Change      |
| Reno - Suburban (Reno B)    | 50,051        | 52,363      | -4.4%       | \$ 98.62 \$         | 98.73      | -0.1%        | \$ 136.10 | 6 \$ 134.      | 56 1.1%     | \$ 6,814      | 1,757 \$   | 7,051,211     | -3.4%       | 34.5%               | 36.6%        | -5.7%       | 37,415         | 38,321       | -2.4%       | 60.2%                   | 63.3%      | -4.9%       |
| Reno - Downtown (Reno D)    | 31,172        | 35,064      | -11.1%      | \$ 69.85 \$         | 82.42      | -15.3%       | \$ 108.60 | 6 \$ 116.      | -6.6%       | \$ 3,387      | 7,032 \$   | 4,079,018     | -17.0%      | 23.0%               | 25.5%        | -9.8%       | 21,363         | 21,824       | -2.1%       | 38.8%                   | 41.3%      | -6.0%       |
| North Lake Tahoe (Washoe B) | 5,310         | 5,301       | 0.2%        | \$ 204.94 \$        | 200.63     | 2.1%         | \$ 242.6  | 7 \$ 238.      | 1.8%        | \$ 1,288      | 3,589 \$   | 1,264,132     | 1.9%        | 41.9%               | 41.9%        | 0.2%        | -              | -            | 0.0%        | 41.9%                   | 41.9%      | 0.2%        |
| Sparks                      | 15,763        | 19,478      | -19.1%      | \$ 56.31 \$         | 94.49      | -40.4%       | \$ 79.6   | 1 \$ 94.       | -15.8%      | \$ 1,254      | 1,880 \$   | 1,841,266     | -31.8%      | 33.2%               | 41.3%        | -19.6%      | 6,269          | 6,915        | -9.3%       | 46.4%                   | 55.9%      | -17.0%      |

8.3%

51.2%

35.5%

56.2% -8.9%

38.6% -8.0% 65,052 67,088 -3.0%

51.2%

49.7%

28 -82.1%

56.3% -8.9%

53.5% -7.1%

61,195 0.2% \$ 140.03 \$ 129.65 8.0% \$ 141.08 \$ 130.56 8.1% \$ 8,654,373 \$ 7,989,794

163,638 173,401 -5.6% \$ 108.04 \$ 108.98 -0.9% \$ 130.77 \$ 128.17 2.1% \$ 21,399,631 \$ 22,225,422 -3.7%

61,342

Non-Gaming

Total

|                             |                |             |             |                    |            |             |           | (             | October 202 | 1 compared to Octo | ber 2023            |             |                   |              |             |                |              |             |                      |               |             |
|-----------------------------|----------------|-------------|-------------|--------------------|------------|-------------|-----------|---------------|-------------|--------------------|---------------------|-------------|-------------------|--------------|-------------|----------------|--------------|-------------|----------------------|---------------|-------------|
|                             |                | sh Occupied | Rooms       | Basic Room         |            |             |           | Average Cas   |             |                    | Taxable Revenu      |             |                   | pancy Percer |             |                | Occupied Roo |             | Cash/Comp Oc         |               | entage      |
| Location                    | Octo<br>2024   | ber<br>2023 | %<br>Change | Octob<br>2024      | er<br>2023 | %<br>Change | 2024      | ober<br>2023  | %<br>Change | 2024               | ber<br>2023         | %<br>Change | Octob<br>2024     | er<br>2023   | %<br>Change | Octo<br>2024   | ber<br>2023  | %<br>Change | 2024                 | er<br>2023    | %<br>Change |
| Reno - Suburban (Reno B)    | 70,314         | 68,787      | 2.2%        | \$ 115.87          | 117.81     | -1.7%       | \$ 148.23 | \$ 151.5      | 1 -2.2%     | \$ 10,422,669      | \$ 10,421,747       | 7 0.0%      | 46.6%             | 47.0%        | -0.6%       | 40,544         | 39,658       | 2.2%        | 73.5%                | 74.0%         | -0.7%       |
| Reno - Downtown (Reno D)    | 50,198         | 52,997      | -5.3%       | \$ 74.69           | 73.38      | 1.8%        | \$ 110.86 | \$ 100.94     | 9.8%        | \$ 5,564,959       | \$ 5,349,341        | 4.0%        | 35.8%             | 37.3%        | -3.8%       | 26,043         | 17,824       | 46.1%       | 54.4%                | 49.8%         | 9.2%        |
| North Lake Tahoe (Washoe B) | 6,797          | 7,474       | -9.1%       | \$ 235.28          | 250.31     | -6.0%       | \$ 276.45 | \$ 289.78     | 3 -4.6%     | \$ 1,879,023       | \$ 2,165,846        | 5 -13.2%    | 52.0%             | -520.0%      | -9.1%       | -              | -            | 0.0%        | 52.0%                | 57.1%         | -9.1%       |
| Sparks                      | 18,494         | 20,902      | -11.5%      | \$ 70.74           | 96.45      | -26.7%      | \$ 91.82  | \$ 96.53      | 3 -4.9%     | \$ 1,698,085       | \$ 2,017,630        | -15.8%      | 37.7%             | 43.2%        | -12.7%      | 9,074          | 9,597        | -5.4%       | 56.2%                | 63.0%         | -680.0%     |
| Non-Gaming                  | 77,221         | 69,007      | 11.9%       | \$ 151.81          | \$ 144.05  | 5.4%        | \$ 152.52 | \$ 144.73     | 5.4%        | \$ 11,777,804      | \$ 9,987,658        | 3 17.9%     | 62.9%             | 60.6%        | 3.8%        | 5              | 68           | -92.6%      | 62.9%                | 60.7%         | 3.6%        |
| Total                       | 223,024        | 219,167     | 1.8%        | \$ 118.94          | \$ 117.81  | 1.0%        | \$ 140.53 | \$ 136.62     | 2.9%        | \$ 31,342,540      | \$ 29,942,223       | 4.7%        | 46.9%             | 47.1%        | -0.6%       | 75,666         | 67,147       | 12.7%       | 62.8%                | 61.7%         | 1.8%        |
|                             |                |             |             |                    |            |             |           | Sep           | tember 202  | 1 compared to Sept | tember 2023         |             |                   |              |             |                |              |             |                      |               |             |
|                             |                | sh Occupied |             | Basic Room         |            |             |           | Average Cas   |             |                    | Taxable Revenu      |             |                   | pancy Percer |             |                | Occupied Roo |             | Cash/Comp Oc         |               | entage      |
| Location                    | Septer<br>2024 | 2023        | %<br>Change | Septen<br>2024     | 2023       | %<br>Change | 2024      | ember<br>2023 | %<br>Change | Septer<br>2024     | 2023                | %<br>Change | Septen<br>2024    | 2023         | %<br>Change | Septer<br>2024 | 2023         | %<br>Change | Septem<br>2024       | 2023          | %<br>Change |
| Reno - Suburban (Reno B)    | 81,893         | 87,328      | -6.2%       | \$ 121.09          | 152.09     | -20.4%      | \$ 152.76 | \$ 188.34     | 1 -18.9%    | \$ 12,509,908      | \$ 16,447,561       | -23.9%      | 51.6%             | 56.5%        | -8.7%       | 46,754         | 43,125       | 8.4%        | 81.0%                | 84.4%         | -3.9%       |
| Reno - Downtown (Reno D)    | 50,662         | 68,200      | -25.7%      | \$ 86.21           | 120.49     | -28.4%      | \$ 118.95 | \$ 156.25     | -23.9%      | \$ 6,026,079       | \$ 10,656,492       | -43.5%      | 35.3%             | 49.5%        | -28.7%      | 23,967         | 25,767       | -7.0%       | 52.0%                | 68.3%         | -23.9%      |
| North Lake Tahoe (Washoe B) | 10,058         | 10,321      | -2.5%       | \$ 330.73          | 329.60     | 0.3%        | \$ 368.91 | \$ 369.66     | 5 -0.2%     | \$ 3,710,452       | \$ 3,815,303        | 3 -2.7%     | 79.4%             | 81.5%        | -2.6%       | -              | -            | 0.0%        | 79.4%                | 81.5%         | -2.6%       |
| Sparks                      | 15,529         | 20,623      | -24.7%      | \$ 75.45           | 126.94     | -40.6%      | \$ 95.92  | \$ 126.98     | 3 -24.5%    | \$ 1,489,592       | \$ 2,618,798        | 3 -43.1%    | 32.0%             | 42.9%        | -25.4%      | 11,919         | 12,683       | -6.0%       | 56.6%                | 69.3%         | -18.3%      |
| Non-Gaming                  | 77,935         | 76,720      | 1.6%        | \$ 155.03          | 171.26     | -9.5%       | \$ 155.82 | \$ 172.00     | 9.4%        | \$ 12,143,673      | \$ 13,196,08        | -8.0%       | 67.3%             | 69.3%        | -2.9%       | 16             | 62           | -74.2%      | 67.3%                | 69.3%         | -2.9%       |
| Total                       | 236,077        | 263,192     | -10.3%      | \$ 130.74          | \$ 154.48  | -15.4%      | \$ 151.98 | \$ 177.57     | -14.4%      | \$ 35,879,704      | \$ 46,734,236       | -23.2%      | 49.3%             | 56.7%        | -13.1%      | 82,656         | 81,637       | 1.2%        | 66.5%                | 74.4%         | -10.5%      |
|                             |                |             |             |                    |            |             |           |               | August 202  | 1 compared to Aug  | ust 2023            |             |                   |              |             |                |              |             |                      |               |             |
| Location                    |                | sh Occupied | Rooms<br>%  | Basic Room         |            | sh Rates    |           | Average Cas   | h Rate      |                    | Taxable Revenu      | ie<br>%     |                   | pancy Percer | ntage<br>%  |                | Occupied Roo | oms<br>%    | Cash/Comp Oc         |               | entage<br>% |
| Location                    | 2024           | 2023        | Change      | 2024               | 2023       | Change      | 2024      | gust<br>2023  | Change      | 2024               | 2023                | Change      | 2024              | 2023         | Change      | 2024           | 2023         | Change      | 2024                 | 2023          | Change      |
| Reno - Suburban (Reno B)    | 89,232         | 81,324      | 9.7%        | \$ 146.31          | \$ 143.91  | 1.7%        | \$ 177.30 | \$ 177.75     | -0.2%       | \$ 15,820,983      | \$ 14,454,965       | 9.5%        | 59.2%             | 54.8%        | 8.0%        | 46,753         | 43,106       | 8.5%        | 90.1%                | 83.8%         | 7.5%        |
| Reno - Downtown (Reno D)    | 62,479         | 61,685      | 1.3%        | \$ 130.41          | 111.19     | 17.3%       | \$ 134.81 | \$ 145.73     | 3 -7.5%     | \$ 8,422,940       | \$ 8,989,200        | -6.3%       | 42.1%             | 43.4%        | -2.8%       | 31,713         | 24,593       | 29.0%       | 63.5%                | 60.7%         | 4.8%        |
| North Lake Tahoe (Washoe B) | 11,465         | 10,974      | 4.5%        | \$ 471.76          | 438.71     | 7.5%        | \$ 509.49 | \$ 476.72     | 6.9%        | \$ 5,841,330       | \$ 5,231,578        | 3 11.7%     | 87.6%             | 83.9%        | 4.5%        | -              | -            | 0.0%        | 87.6%                | 83.9%         | 4.5%        |
| Sparks                      | 22,284         | 23,559      | -5.4%       | \$ 101.71          | 108.16     | -6.0%       | \$ 126.59 | \$ 130.42     | 2 -2.9%     | \$ 2,820,966       | \$ 3,072,479        | -8.2%       | 45.6%             | 48.3%        | -5.6%       | 10,737         | 8,891        | 20.8%       | 67.6%                | 66.6%         | 1.5%        |
| Non-Gaming                  | 84,809         | 79,190      | 7.1%        | \$ 168.05          | 169.80     | -1.0%       | \$ 168.82 | \$ 170.72     | 2 -1.1%     | \$ 14,317,765      | \$ 13,519,426       | 5.9%        | 70.6%             | 69.3%        | 1.9%        | 72             | 62           | 100.0%      | 70.7%                | 69.3%         | 2.0%        |
| Total                       | 270,269        | 256,732     | 5.3%        | \$ 159.58          | \$ 153.36  | 4.1%        | \$ 174.73 | \$ 176.32     | -0.9%       | \$ 47,223,984      | \$ 45,267,648       | 4.3%        | 56.2%             | 55.0%        | 2.2%        | 89,275         | 76,652       | 16.5%       | 74.7%                | 71.4%         | 4.6%        |
|                             |                |             |             |                    |            |             |           |               | July 202    | 4 compared to July | 2023                |             |                   |              |             |                |              |             |                      |               |             |
| Location                    | Overall Ca     | sh Occupied | Rooms<br>%  | Basic Room<br>July |            | sh Rates    |           | Average Cas   | h Rate      | Overall<br>Jul     | Taxable Revenu<br>v | ie<br>%     | Cash Occu<br>July | pancy Percer | ntage<br>%  | Comp (         | Occupied Roo | oms<br>%    | Cash/Comp Od<br>July | ccupancy Perc | entage<br>% |
|                             | 2024           | 2023        | Change      | 2024               | 2023       | Change      | 2024      | 2023          | Change      | 2024               | 2023                | Change      | 2024              | 2023         | Change      | 2024           | 2023         | Change      | 2024                 | 2023          | Change      |
| Reno - Suburban (Reno B)    | 79,165         | 83,583      | -5.3%       | \$ 119.91          | 132.82     | -9.7%       | \$ 153.96 | \$ 164.89     | -6.6%       | \$ 12,187,922      | \$ 13,781,706       | -11.6%      | 53.3%             | 56.3%        | -5.3%       | 51,423         | 47,644       | 7.9%        | 88.0%                | 88.4%         | -0.5%       |
| Reno - Downtown (Reno D)    | 60,125         | 71,314      | -15.7%      | \$ 118.81          | 99.41      | 19.5%       | \$ 122.40 | \$ 133.2      | -8.1%       | \$ 7,359,409       | \$ 9,499,768        | -22.5%      | 40.6%             | 50.1%        | -19.1%      | 27,161         | 30,261       | -10.2%      | 58.9%                | 71.4%         | -17.5%      |
| North Lake Tahoe (Washoe B) | 12,118         | 11,756      | 3.1%        | \$ 504.91          | 461.15     | 9.5%        | \$ 540.57 | \$ 498.65     | 8.4%        | \$ 6,550,584       | \$ 5,862,073        | 3 11.7%     | 92.6%             | 89.9%        | 280.0%      | -              | -            | 0.0%        | 92.6%                | 89.9%         | 3.1%        |
| Sparks                      | 19,015         | 25,152      | -24.4%      | \$ 86.34           | 97.96      | -11.9%      | \$ 107.17 | \$ 116.83     | -8.3%       | \$ 2,037,782       | \$ 2,937,903        | -30.6%      | 39.2%             | 51.5%        | -23.9%      | 10,433         | 11,576       | -9.9%       | 60.7%                | 75.2%         | -19.4%      |
| Non-Gaming                  | 83,644         | 76,084      | 9.9%        | \$ 150.31          | 161.21     | -6.8%       | \$ 150.24 | \$ 162.20     | 7.4%        | \$ 12,566,336      | \$ 12,340,544       | 1.8%        | 70.3%             | 66.6%        | 5.6%        | 120            | 42           | 100.0%      | 70.4%                | 66.6%         | 5.7%        |
| Total                       | 254,067        | 267,889     | -5.2%       | \$ 145.51          | \$ 143.12  | 1.7%        | \$ 160.20 | \$ 165.82     | -3.4%       | \$ 40,702,033      | \$ 44,421,994       | -8.4%       | 53.2%             | 57.4%        | -7.1%       | 89,137         | 89,523       | -0.4%       | 71.9%                | 76.6%         | -6.0%       |

# Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

Fiscal Year to Date - July through May 2025

|                             | Cash      | Occupied Room | s      |    | Overall Ave         | rage Cash I | Rate      | Overall T        | axable Revenue    |              | Cash Occu       | pancy Perce | ntage      | Comp     | Occupied Roo | ms      | Cash/Comp ( | Occupancy Pero | centage      | Basic Room Average         | Cash Rate  |
|-----------------------------|-----------|---------------|--------|----|---------------------|-------------|-----------|------------------|-------------------|--------------|-----------------|-------------|------------|----------|--------------|---------|-------------|----------------|--------------|----------------------------|------------|
| Location                    | Ye        |               | %      |    | Year                |             | %         | Yea              | •                 | %            | Yea             |             | %          | Ye       |              | %       | Yea         |                | %            | Year                       | %          |
|                             | FY 24-25  | FY 23-24      | Change | FY | 24-25 F             | Y 23-24     | Change    | FY 24-25         | FY 23-24          | Change       | FY 24-25        | FY 23-24    | Change     | FY 24-25 | FY 23-24     | Change  | FY 24-25    | FY 23-24       | Change       | FY 24-25 FY 23-2           | 4 Change   |
| Reno - Suburban (Reno B)    | 720,901   | 726,073       | -0.7%  | \$ | 154.01 \$           | 158.26      | -2.7%     | \$ 111,027,500   | \$ 114,905,373    | -3.4%        | 44.3%           | 44.7%       | -0.9%      | 461,262  | 440,847      | 4.6%    | 72.7%       | 71.9%          | 1.3%         | \$ 119.42 \$ 123           | .28 -3.1%  |
| Reno - Downtown (Reno D)    | 498,446   | 523,434       | -4.8%  | \$ | 122.29 \$           | 131.56      | -7.0%     | \$ 60,954,678    | 68,863,983        | -11.5%       | 32.1%           | 33.8%       | -5.3%      | 269,645  | 250,061      | 7.8%    | 49.4%       | 50.0%          | -1.2%        | \$ 94.03 \$ 97             | .65 -3.7%  |
| North Lake Tahoe (Washoe B) | 80,960    | 80,533        | 0.5%   | \$ | 354.43 \$           | 355.14      | -0.2%     | \$ 28,694,535    | \$ 28,600,762     | 0.3%         | 57.9%           | 56.8%       | 1.9%       | -        | -            | 0.0%    | 57.9%       | 56.8%          | 1.9%         | \$ 319.26 \$ 315           | .90 1.1%   |
| Sparks                      | 195,448   | 221,139       | -11.6% | \$ | 101.77 \$           | 107.81      | -5.6%     | \$ 19,889,893    | \$ 23,840,456     | -16.6%       | 36.6%           | 41.7%       | -12.0%     | 85,530   | 88,584       | -3.4%   | 52.7%       | 58.4%          | -9.8%        | \$ 78.51 \$ 95             | .51 -17.8% |
| Non-Gaming                  | 813,870   | 751,615       | 8.3%   | \$ | 149.34 \$           | 149.30      | 0.0%      | \$ 121,542,795   | \$ 112,213,198    | 8.3%         | 63.6%           | 59.5%       | 6.9%       | 521      | 422          | 23.5%   | 63.7%       | 59.6%          | 6.9%         | \$ 148.59 \$ 148           | .45 0.1%   |
| Total                       | 2,309,625 | 2,302,794     | 0.3%   | \$ | 148.12 \$           | 151.30      | -2.1%     | \$ 342,109,402   | \$ 348,423,772    | -1.8%        | 45.0%           | 45.1%       | -0.2%      | 816,958  | 779,914      | 4.7%    | 60.9%       | 60.4%          | 0.8%         | \$ 127.76 \$ 129.          | 74 -1.5%   |
|                             |           |               |        |    |                     |             |           | Fiscal           | Year to Date - Ju | ıly 2023 th  | rough June 202  | 4           |            |          |              |         |             |                |              |                            |            |
|                             |           |               |        |    |                     |             |           |                  |                   |              |                 |             |            |          |              |         | 0.1/0.4     |                |              |                            |            |
| Location                    | Ye        | Occupied Room | s<br>% |    | Overall Ave<br>Year | rage Cash   | Rate<br>% | Overall I<br>Yea | axable Revenue    | %            | Yea             | pancy Perce | ntage<br>% | Comp     | Occupied Roo | ms<br>% | Cash/Comp C | Occupancy Pero | centage<br>% | Basic Room Average<br>Year | Cash Rate  |
| Location                    | FY 23-24  | FY 22-23      | Change | FY | 23-24 F             | Y 22-23     | Change    | FY 23-24         | FY 22-23          | Change       |                 | FY 22-23    | Change     | FY 23-24 | FY 22-23     | Change  | FY 23-24    | FY 22-23       | Change       | FY 23-24 FY 22-2           |            |
| Reno - Suburban (Reno B)    | 806,825   | 833,825       | -3.2%  | \$ | 157.94 \$           | 158.36      | -0.3%     | \$ 127,428,762   | \$ 132,041,358    | -3.5%        | 45.3%           | 46.9%       | -3.4%      | 487,993  | 464,646      | 5.0%    | 72.7%       | 73.0%          | -0.4%        | \$ 122.63 \$ 125           | .07 -1.9%  |
| Reno - Downtown (Reno D)    | 584,991   | 635,924       | -8.0%  | \$ | 130.83 \$           | 131.48      | -0.5%     | \$ 76,534,085    | \$ 83,608,668     | -8.5%        | 34.6%           | 39.4%       | -12.2%     | 275,894  | 251,821      | 9.6%    | 50.9%       | 55.0%          | -7.5%        | \$ 97.24 \$ 98             | .80 -1.6%  |
| North Lake Tahoe (Washoe B) | 91,437    | 99,232        | -7.9%  | \$ | 357.79 \$           | 340.73      | 5.0%      | \$ 32,715,220    | \$ 33,811,313     | -3.2%        | 59.2%           | 64.4%       | -8.1%      | -        | -            | 0.0%    | 59.2%       | 64.4%          | -8.1%        | \$ 318.30 \$ 299           | .07 6.4%   |
| Sparks                      | 242,320   | 259,311       | -6.6%  | \$ | 106.86 \$           | 110.89      | -3.6%     | \$ 25,894,152    | \$ 28,755,838     | -10.0%       | 41.8%           | 44.6%       | -6.3%      | 96,300   | 99,066       | -2.8%   | 58.5%       | 61.6%          | -5.2%        | \$ 93.46 \$ 90             | .02 3.8%   |
| Non-Gaming                  | 830,799   | 818,584       | 1.5%   | \$ | 149.50 \$           | 149.31      | 0.1%      | \$ 124,208,292   | \$ 122,226,088    | 1.6%         | 60.3%           | 62.5%       | -3.5%      | 534      | 236          | 126.3%  | 60.4%       | 62.5%          | -3.5%        | \$ 148.67 \$ 148           | .37 0.2%   |
| Total                       | 2,556,372 | 2,646,876     | -3.4%  | \$ | 151.30 \$           | 151.29      | 0.0%      | \$ 386,780,512   | \$ 400,443,266    | -3.4%        | 45.8%           | 48.7%       | -6.0%      | 860,721  | 815,769      | 5.5%    | 61.2%       | 63.7%          | -3.9%        | \$ 129.52 \$ 129.          | 05 0.4%    |
|                             |           |               |        |    |                     |             |           | Fiscal '         | Year to Date - Ju | ılv 2022 +h  | rough June 202  | 3           |            |          |              |         |             |                |              |                            |            |
|                             |           |               |        |    |                     |             |           | Histori          | real to Date St   | ily ZUZZ (ii | rough Julie 202 |             |            |          |              |         |             |                |              |                            |            |
|                             | Cash      | Occupied Room | s      |    | Overall Ave         | rage Cash I | Rate      | Overall T        | axable Revenue    |              | Cash Occu       | pancy Perce | ntage      | Comp     | Occupied Roo | ms      | Cash/Comp ( | Occupancy Pero | centage      | Basic Room Average         | Cash Rate  |
| Location                    | Ye        |               | %      |    | Year                |             | %         | Yea              | •                 | %            | Yea             |             | %          | Ye       |              | %       | Yea         |                | %            | Year                       | %          |
|                             | FY 22-23  | FY 21-22      | Change | FY | 22-23 F             | Y 21-22     | Change    | FY 22-23         | FY 21-22          | Change       | FY 22-23        | FY 21-22    | Change     | FY 22-23 | FY 21-22     | Change  | FY 22-23    | FY 21-22       | Change       | FY 22-23 FY 21-2           | 2 Change   |
| Reno - Suburban (Reno B)    | 833,825   | 819,139       | 1.8%   | \$ | 158.36 \$           | 154.79      | 2.3%      | \$ 132,041,358   | \$ 126,792,659    | 4.1%         | 46.9%           | 46.1%       | 1.7%       | 464,646  | 473,325      | -1.8%   | 73.0%       | 72.7%          | 0.4%         | \$ 125.07 \$ 125           | .51 -0.3%  |
| Reno - Downtown (Reno D)    | 635,924   | 603,739       | 5.3%   | \$ | 131.48 \$           | 125.26      | 5.0%      | \$ 83,608,668    | \$ 75,621,372     | 10.6%        | 39.4%           | 37.4%       | 5.3%       | 251,821  | 208,257      | 20.9%   | 55.0%       | 50.3%          | 9.3%         | \$ 99.01 \$ 98             | .76 0.3%   |
| North Lake Tahoe (Washoe B) | 99,232    | 103,883       | -4.5%  | \$ | 340.73 \$           | 318.61      | 6.9%      | \$ 33,811,313    | \$ 33,098,051     | 2.2%         | 64.4%           | 55.9%       | 15.2%      | -        | 931          | -100.0% | 64.4%       | 56.4%          | 14.2%        | \$ 302.42 \$ 285           | .41 6.0%   |
| Sparks                      | 259,311   | 280,158       | -7.4%  | \$ | 110.89 \$           | 110.00      | 0.8%      | \$ 28,755,838    | \$ 30,817,805     | -6.7%        | 44.6%           | 48.3%       | 15.2%      | 99,066   | 93,865       | 5.5%    | 61.6%       | 64.4%          | -4.3%        | \$ 87.71 \$ 88             | .55 -1.0%  |
| Non-Gaming                  | 818,584   | 797,875       | 2.6%   | \$ | 149.31 \$           | 145.00      | 3.0%      | \$ 122,226,088   | \$ 115,695,736    | 5.6%         | 62.5%           | 61.0%       | 2.5%       | 236      | 340          | -30.6%  | 62.5%       | 61.0%          | 2.5%         | \$ 148.51 \$ 144           | .21 3.0%   |

48.7%

47.6% 2.1%

815,769 776,718 5.0%

63.7%

61.8% 2.9% \$ 129.05 \$ 127.44 1.3%

2,646,876 2,604,794 1.6% \$ 151.29 \$ 146.66 3.2% \$ 400,443,266 \$ 382,025,622 4.8%

Total

|                             |           |               |        |    |             |            |        | Fisc                 | al Year - July 20 | 021 throug | h June 2022 |               |        |          |              |        |              |               |         |       |             |            |         |
|-----------------------------|-----------|---------------|--------|----|-------------|------------|--------|----------------------|-------------------|------------|-------------|---------------|--------|----------|--------------|--------|--------------|---------------|---------|-------|-------------|------------|---------|
|                             | Cash (    | Occupied Roon |        |    | Overall Ave | erage Cash | Rate   | Overall Tax          | xable Revenue     |            | Percent o   | of Cash Occup | pancy  | Comp     | Occupied Roc | oms    | Percent of C | Cash/Comp Occ | cupancy | Bas   | sic Room Av | verage Cas | h Rate  |
| Location                    | Ye        |               | %      |    | Year        |            | %      | <u>Year</u>          |                   | %          | Ye          |               | %      |          | ar           | %      | Ye           |               | %       |       | Year        |            | %       |
|                             | FY 21-22  | FY 20-21      | Change | F  | Y 21-22 I   | FY 20-21   | Change | <br>FY 21-22         | FY 20-21          | Change     | FY 21-22    | FY 20-21      | Change | FY 21-22 | FY 20-21     | Change | FY 21-22     | FY 20-21      | Change  | FY 2: | 1-22 F      | Y 20-21    | Change  |
| Reno - Suburban (Reno B)    | 819,139   | 660,854       | 24.0%  | \$ | 154.79 \$   | 133.52     | 15.9%  | \$<br>126,792,659 \$ | 88,235,751        | 43.7%      | 46.1%       | 36.2%         | 27.1%  | 473,325  | 498,580      | -5.1%  | 72.7%        | 63.5%         | 14.3%   | \$ 1  | 125.51 \$   | 103.29     | 21.5%   |
| Reno - Downtown (Reno D)    | 603,739   | 331,954       | 81.9%  | \$ | 125.26 \$   | 117.80     | 6.3%   | \$<br>75,621,372 \$  | 39,105,015        | 93.4%      | 37.4%       | 29.5%         | 26.4%  | 208,257  | 178,087      | 16.9%  | 50.3%        | 45.4%         | 10.8%   | \$    | 98.76 \$    | 90.45      | 9.2%    |
| North Lake Tahoe (Washoe B) | 103,883   | 95,414        | 8.9%   | \$ | 318.61 \$   | 284.83     | 11.9%  | \$<br>33,098,051 \$  | 27,177,212        | 21.8%      | 58.4%       | 50.6%         | 15.4%  | 931      | 1,691        | -44.9% | 59.0%        | 51.5%         | 14.6%   | \$ 2  | 285.41 \$   | 242.71     | 17.6%   |
| Sparks                      | 280,158   | 268,589       | 4.3%   | \$ | 110.00 \$   | 89.61      | 22.8%  | \$<br>30,817,805 \$  | 24,069,394        | 28.0%      | 50.9%       | 46.1%         | 10.4%  | 93,865   | 70,244       | 33.6%  | 68.0%        | 58.1%         | 17.0%   | \$    | 88.55 \$    | 68.64      | 29.0%   |
| Non-Gaming                  | 797,889   | 698,962       | 14.2%  | \$ | 145.00 \$   | 114.02     | 27.2%  | \$<br>115,695,736 \$ | 79,695,980        | 45.2%      | 61.0%       | 54.5%         | 11.9%  | 340      | 355          | -4.2%  | 61.0%        | 54.5%         | 11.9%   | \$ 1  | 144.21 \$   | 113.29     | 27.3%   |
| Total                       | 2,604,808 | 2,055,773     | 26.7%  | \$ | 146.66 \$   | 125.64     | 16.7%  | \$<br>382,025,622 \$ | 258,283,353       | 47.9%      | 47.7%       | 40.8%         | 17.0%  | 776,718  | 748,957      | 3.7%   | 62.3%        | 56.1%         | 11.1%   | \$ 12 | 27.44 \$    | 106.56     | 19.6%   |
|                             |           |               |        |    |             |            |        | Fisc                 | al Year - July 20 | 020 throug | h June 2021 |               |        |          |              |        |              |               |         |       |             |            |         |
| -                           | Cash (    | Occupied Roon | ns     |    | Overall Ave | erage Cash | Rate   | Overall Tax          | xable Revenue     |            | Percent     | of Cash Occur | ancy   | Comp     | Occupied Roc | oms    | Percent of C | Cash/Comp Occ | unancy  | Bas   | sic Room Av | verage Car | sh Rate |

|                             | Cash (    | Occupied Roon | ns     |    | Overall | Average Cash | n Rate | Overall Tax          | cable Revenue |        | Percent of | of Cash Occup | ancy   | Comp     | Occupied Roc | oms    | Percent of C | Cash/Comp Occ | cupancy | В  | asic Roon | n Average Ca | sh Rate |
|-----------------------------|-----------|---------------|--------|----|---------|--------------|--------|----------------------|---------------|--------|------------|---------------|--------|----------|--------------|--------|--------------|---------------|---------|----|-----------|--------------|---------|
| Location                    | Ye        | ar            | %      |    | Ye      | ar           | %      | Year                 |               | %      | Yea        | ar            | %      | Ye       | ar           | %      | Ye           | ar            | %       |    | Yea       | ar           | %       |
|                             | FY 20-21  | FY 19-20      | Change | FY | Y 20-21 | FY 19-20     | Change | FY 20-21             | FY 19-20      | Change | FY 20-21   | FY 19-20      | Change | FY 20-21 | FY 19-20     | Change | FY 20-21     | FY 19-20      | Change  | FY | 20-21     | FY 19-20     | Change  |
| Reno - Suburban (Reno B)    | 660,854   | 712,969       | -7.3%  | \$ | 133.52  | \$ 129.75    | 2.9%   | \$<br>88,235,751 \$  | 92,505,087    | -4.6%  | 36.2%      | 47.4%         | -23.6% | 498,580  | 384,360      | 29.7%  | 63.5%        | 72.9%         | -12.9%  | \$ | 103.29    | \$ 104.84    | -1.5%   |
| Reno - Downtown (Reno D)    | 331,954   | 482,941       | -31.3% | \$ | 117.80  | \$ 109.27    | 7.8%   | \$<br>39,105,015 \$  | 52,769,972    | -25.9% | 28.8%      | 33.1%         | -13.0% | 178,087  | 240,248      | -25.9% | 44.3%        | 49.6%         | -10.7%  | \$ | 90.45     | \$ 82.75     | 9.3%    |
| North Lake Tahoe (Washoe B) | 95,414    | 88,436        | 7.9%   | \$ | 284.83  | \$ 286.07    | -0.4%  | \$<br>27,177,212 \$  | 25,298,722    | 7.4%   | 50.6%      | 56.1%         | -10.0% | 1,691    | 3,113        | -45.7% | 51.5%        | 58.1%         | -11.4%  | \$ | 242.71    | \$ 257.51    | -5.7%   |
| Sparks                      | 268,589   | 242,728       | 10.7%  | \$ | 89.61   | \$ 84.28     | 6.3%   | \$<br>24,069,394 \$  | 20,456,459    | 17.7%  | 46.1%      | 50.3%         | -8.5%  | 70,244   | 58,713       | 19.6%  | 58.1%        | 62.5%         | -7.0%   | \$ | 68.16     | \$ 66.80     | 2.0%    |
| Non-Gaming                  | 698,962   | 668,191       | 4.6%   | \$ | 114.02  | \$ 120.14    | -5.1%  | \$<br>79,695,980 \$  | 80,278,949    | -0.7%  | 54.5%      | 56.0%         | -2.7%  | 355      | 210          | 69.0%  | 54.5%        | 56.0%         | -2.7%   | \$ | 113.29    | \$ 119.38    | -5.1%   |
| Total                       | 2,055,773 | 2,195,265     | -6.4%  | \$ | 125.64  | \$ 123.59    | 1.7%   | \$<br>258,283,353 \$ | 271,309,190   | -4.8%  | 40.9%      | 45.8%         | -10.7% | 748,957  | 686,644      | 9.1%   | 55.7%        | 60.1%         | -7.2%   | \$ | 106.50    | \$ 106.35    | 0.1%    |

|                             |           |               |        |    |              |          |        | Fisca                | al Year - July 20 | 19 throug | h June 2020 |               |        |          |              |        |              |               |         |     |           |             |         |
|-----------------------------|-----------|---------------|--------|----|--------------|----------|--------|----------------------|-------------------|-----------|-------------|---------------|--------|----------|--------------|--------|--------------|---------------|---------|-----|-----------|-------------|---------|
|                             | Cash (    | Occupied Room | 15     |    | Overall Aver | age Cash | Rate   | Overall Tax          | able Revenue      |           | Percent (   | of Cash Occup | ancy   | Comp     | Occupied Roc | oms    | Percent of C | Cash/Comp Occ | cupancy | В   | asic Room | Average Cas | sh Rate |
| Location                    | Ye        |               | %      |    | Year         |          | %      | Year                 |                   | %         | Yea         |               | %      |          | ar           | %      | Ye           | •••           | %       |     | Year      |             | %       |
|                             | FY 19-20  | FY 18-19      | Change | F  | Y 19-20 F    | / 18-19  | Change | FY 19-20             | FY 18-19          | Change    | FY 19-20    | FY 18-19      | Change | FY 19-20 | FY 18-19     | Change | FY 19-20     | FY 18-19      | Change  | 1 2 | 2019      | 2018        | Change  |
| Reno - Suburban (Reno B)    | 712,969   | 971,602       | -26.6% | \$ | 129.75 \$    | 126.17   | 2.8%   | \$<br>92,505,087 \$  | 122,582,453       | -24.5%    | 47.4%       | 53.0%         | -10.6% | 384,360  | 467,138      | -17.7% | 72.9%        | 78.4%         | -7.0%   | \$  | 104.84 \$ | 102.81      | 2.0%    |
| Reno - Downtown (Reno D)    | 482,941   | 794,122       | -39.2% | \$ | 109.27 \$    | 106.29   | 2.8%   | \$<br>52,769,972 \$  | 84,407,375        | -37.5%    | 33.1%       | 37.4%         | -11.2% | 240,248  | 320,389      | -25.0% | 49.6%        | 52.4%         | -5.3%   | \$  | 82.75 \$  | 83.18       | -0.5%   |
| North Lake Tahoe (Washoe B) | 88,436    | 117,532       | -24.8% | \$ | 286.07 \$    | 268.57   | 6.5%   | \$<br>25,298,722 \$  | 31,565,401        | -19.9%    | 56.1%       | 62.3%         | -10.0% | 3,113    | 3,999        | -22.2% | 58.1%        | 64.4%         | -9.8%   | \$  | 257.51 \$ | 240.94      | 6.9%    |
| Sparks                      | 242,728   | 336,408       | -27.8% | \$ | 84.28 \$     | 86.24    | -2.3%  | \$<br>20,456,459 \$  | 29,011,922        | -29.5%    | 50.3%       | 58.0%         | -13.3% | 58,713   | 60,293       | -2.6%  | 62.5%        | 68.4%         | -8.6%   | \$  | 66.80 \$  | 48.20       | 38.6%   |
| Non-Gaming                  | 668,191   | 700,825       | -4.7%  | \$ | 120.14 \$    | 122.86   | -2.2%  | \$<br>80,278,949 \$  | 86,105,067        | -6.8%     | 56.0%       | 64.2%         | -12.6% | 210      | 129          | 62.8%  | 56.0%        | 64.2%         | -12.6%  | \$  | 119.16 \$ | 122.14      | -2.4%   |
| Total                       | 2,195,265 | 2,920,489     | -24.8% | \$ | 123.59 \$    | 121.10   | 2.1%   | \$<br>271,309,190 \$ | 353,672,217       | -23.3%    | 45.8%       | 50.2%         | -8.8%  | 686,644  | 851,948      | -19.4% | 60.1%        | 64.8%         | -7.3%   | \$  | 106.28 \$ | 103.77      | 2.4%    |

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

|                             |                          |               |         |    |           |             |        | Fiscal Year - July | y 201 | 18 through Ju | ne 2019 |           |               |           |          |              |          |              |              |             |
|-----------------------------|--------------------------|---------------|---------|----|-----------|-------------|--------|--------------------|-------|---------------|---------|-----------|---------------|-----------|----------|--------------|----------|--------------|--------------|-------------|
| Location                    | Cash (                   | Occupied Room | ns<br>% |    | Overall A | verage Cast | Rate % | Overall T          |       | ole Revenue   | %       | Percent o | of Cash Occup | ancy<br>% | Comp     | Occupied Roo | oms<br>% | Percent of C | ash/Comp Occ | upancy<br>% |
|                             | FY 18-19 FY 17-18 Change |               |         | F١ | / 18-19   | FY 17-18    | Change | FY 18-19           | ı     | FY 17-18      | Change  | FY 18-19  | FY 17-18      | Change    | FY 18-19 | FY 17-18     | Change   | FY 18-19     | FY 17-18     | Change      |
| Reno - Suburban (Reno B)    | 971,602                  | 1,085,758     | -10.5%  | \$ | 126.17    | \$ 110.69   | 14.0%  | \$<br>122,582,453  | \$    | 120,187,171   | 2.0%    | 53.0%     | 58.8%         | -10.0%    | 467,138  | 466,969      | 0.0%     | 78.4%        | 84.1%        | -6.8%       |
| Reno - Downtown (Reno D)    | 794,122                  | 929,391       | -14.6%  | \$ | 106.29    | \$ 90.50    | 17.4%  | \$<br>84,407,375   | \$    | 84,108,667    | 0.4%    | 37.4%     | 42.9%         | -12.8%    | 320,389  | 348,943      | -8.2%    | 52.4%        | 59.0%        | -11.2%      |
| North Lake Tahoe (Washoe B) | 117,532                  | 116,468       | 0.9%    | \$ | 268.57    | \$ 260.60   | 3.1%   | \$<br>31,565,401   | \$    | 30,351,920    | 4.0%    | 62.3%     | 61.7%         | 1.0%      | 3,999    | 3,014        | 32.7%    | 64.4%        | 63.3%        | 1.7%        |
| Sparks                      | 336,408                  | 364,058       | -7.6%   | \$ | 86.24     | \$ 81.42    | 5.9%   | \$<br>29,011,922   | \$    | 29,641,355    | -2.1%   | 58.0%     | 62.1%         | -6.6%     | 60,293   | 56,193       | 7.3%     | 68.4%        | 71.7%        | -4.6%       |
| Non-Gaming                  | 701,035                  | 659,934       | 6.2%    | \$ | 122.84    | \$ 123.58   | -0.6%  | \$<br>86,112,386   | \$    | 81,556,807    | 5.6%    | 64.2%     | 62.8%         | 2.1%      | 129      | 154          | -16.2%   | 64.2%        | 62.8%        | 2.1%        |
| Total                       | 2,920,699                | 3,155,609     | -7.4%   | \$ | 121.09    | \$ 109.60   | 10.5%  | \$<br>353,679,537  | \$ 3  | 345,845,921   | 2.3%    | 50.2%     | 55.1%         | -8.9%     | 851,948  | 875,273      | -2.7%    | 64.8%        | 69.1%        | -6.1%       |

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

|                             |                          |               |         |    |           |                   |        |    | Fiscal Year - July | 2017 through J | une 2018 |           |          |            |          |              |          |              |                    |              |
|-----------------------------|--------------------------|---------------|---------|----|-----------|-------------------|--------|----|--------------------|----------------|----------|-----------|----------|------------|----------|--------------|----------|--------------|--------------------|--------------|
| Location                    | Cash (                   | Occupied Roon | ns<br>% |    | Overall A | verage Cash<br>ar | Rate % | E  | OveraliTa<br>Year  | xable Revenue  | %        | Percent o |          | oancy<br>% |          | Occupied Roc | oms<br>% | Percent of C | ash/Comp Occ<br>ar | cupancy<br>% |
|                             | FY 17-18 FY 16-17 Change |               |         | F) | 17-18     | FY 16-17          | Change |    | FY 17-18           | FY 16-17       | Change   | FY 17-18  | FY 16-17 | Change     | FY 17-18 | FY 16-17     | Change   | FY 17-18     | FY 16-17           | Change       |
| Reno - Suburban (Reno B)    | 1,085,758                | 1,008,742     | 7.6%    | \$ | 110.69    | \$ 105.62         | 4.8%   | \$ | 120,187,171 \$     | 106,541,744    | 12.8%    | 59.2%     | 55.0%    | 7.6%       | 466,969  | 503,074      | -7.2%    | 84.6%        | 82.4%              | 2.8%         |
| Reno - Downtown (Reno D)    | 929,391                  | 901,643       | 3.1%    | \$ | 90.50     | \$ 85.81          | 5.5%   | \$ | 84,108,667 \$      | 77,372,849     | 8.7%     | 43.7%     | 42.4%    | 3.1%       | 348,943  | 342,381      | 1.9%     | 60.1%        | 58.5%              | 2.7%         |
| North Lake Tahoe (Washoe B) | 116,468                  | 120,694       | -3.5%   | \$ | 260.60    | \$ 252.23         | 3.3%   | \$ | 30,351,920 \$      | 30,442,595     | -0.3%    | 61.7%     | 64.1%    | -3.6%      | 3,014    | 2,888        | 4.4%     | 63.3%        | 65.6%              | -3.5%        |
| Sparks                      | 364,058                  | 375,918       | -3.2%   | \$ | 81.42     | \$ 67.95          | 19.8%  | \$ | 29,641,355 \$      | 25,542,451     | 16.0%    | 62.6%     | 64.7%    | -3.2%      | 56,193   | 47,673       | 17.9%    | 72.2%        | 72.9%              | -1.0%        |
| Non-Gaming                  | 659,934                  | 607,790       | 8.6%    | \$ | 123.58    | \$ 110.02         | 12.3%  | \$ | 81,556,807 \$      | 66,866,483     | 22.0%    | 66.1%     | 62.0%    | 6.6%       | 154      | 600          | -74.3%   | 66.1%        | 62.1%              | 6.4%         |
| Total                       | 3,155,609                | 3,014,787     | 4.7%    |    | \$109.60  | \$101.75          | 7.7%   | \$ | 345,845,921 \$     | 306,766,122    | 12.7%    | 55.1%     | 52.8%    | 4.4%       | 875,273  | 896,616      | -2.4%    | 70.3%        | 68.5%              | 2.6%         |

|                             |           |               |        |    |          |             |        |    | Fiscal Year - July | 2016 through J | ıne 2017 |          |               |        |          |              |        |              |              |        |
|-----------------------------|-----------|---------------|--------|----|----------|-------------|--------|----|--------------------|----------------|----------|----------|---------------|--------|----------|--------------|--------|--------------|--------------|--------|
|                             |           |               | _      |    |          |             |        | _  |                    |                |          |          |               |        |          |              |        |              |              |        |
|                             | Cash (    | Occupied Roon | ns     |    | Avera    | ge Cash Rat | e      |    | Taxab              | e Revenue      |          | Percent  | of Cash Occup | ancy   | Comp     | Occupied Roc | oms    | Percent of C | ash/Comp Occ | upancy |
| Location                    | Ye        | ar            | %      |    | Yea      | r           | %      |    | Year               |                | %        | Ye       | ar            | %      | Ye       | ear          | %      | Yea          | ar           | %      |
|                             | FY 16-17  | FY 15-16      | Change | FY | 16-17    | FY 15-16    | Change |    | FY 16-17           | FY 15-16       | Change   | FY 16-17 | FY 15-16      | Change | FY 16-17 | FY 15-16     | Change | FY 16-17     | FY 15-16     | Change |
| Reno - Suburban (Reno B)    | 1,008,742 | 1,011,104     | -0.2%  | \$ | 105.62   | \$ 98.92    | 6.8%   | \$ | 106,541,744 \$     | 100,014,299    | 6.5%     | 55.0%    | 54.9%         | 0.2%   | 503,074  | 480,865      | 4.6%   | 82.4%        | 81.0%        | 1.7%   |
| Reno - Downtown (Reno D)    | 901,643   | 964,982       | -6.6%  | \$ | 85.81    | 79.95       | 7.3%   | \$ | 77,372,849 \$      | 77,152,748     | 0.3%     | 42.4%    | 45.0%         | -5.8%  | 342,381  | 365,755      | -6.4%  | 58.5%        | 62.1%        | -5.8%  |
| North Lake Tahoe (Washoe B) | 120,694   | 120,195       | 0.4%   | \$ | 252.23   | 244.06      | 3.3%   | \$ | 30,442,595 \$      | 29,335,174     | 3.8%     | 64.1%    | 63.2%         | 1.4%   | 2,888    | 2,350        | 22.9%  | 65.6%        | 64.5%        | 1.9%   |
| Sparks                      | 375,918   | 358,454       | 4.9%   | \$ | 67.95    | 62.94       | 8.0%   | \$ | 25,542,451 \$      | 22,561,644     | 13.2%    | 64.7%    | 61.3%         | 5.5%   | 47,673   | 45,766       | 4.2%   | 72.9%        | 69.1%        | 5.5%   |
| Non-Gaming                  | 607,790   | 533,608       | 13.9%  | \$ | 110.02   | 103.26      | 6.5%   | \$ | 66,866,483 \$      | 55,098,918     | 21.4%    | 62.0%    | 57.4%         | 8.0%   | 600      | 255          | 135.3% | 62.1%        | 57.5%        | 8.0%   |
| Total                       | 3,014,787 | 2,988,343     | 0.9%   |    | \$101.75 | \$95.09     | 7.0%   | \$ | 306,766,122 \$     | 284,162,784    | 8.0%     | 52.8%    | 52.5%         | 0.6%   | 896,616  | 894,991      | 0.2%   | 68.5%        | 68.3%        | 0.4%   |

|                             |           |               |        |    |         |             |        |    | Fiscal Year - Jul | ly 201  | l5 through Ju | ne 2016 |          |               |        |          |              |        |              |              |         |
|-----------------------------|-----------|---------------|--------|----|---------|-------------|--------|----|-------------------|---------|---------------|---------|----------|---------------|--------|----------|--------------|--------|--------------|--------------|---------|
|                             | Cash (    | Occupied Room | ns     |    | Aver    | age Cash Ra | ite    | 1  | Taxa              | able Re | evenue        |         | Percent  | of Cash Occur | ancy   | Comp     | Occupied Roo | ms     | Percent of C | ash/Comp Occ | cupancy |
| Location                    | Ye        |               | %      |    | Ye      | _           | %      |    | Yea               | ar      |               | %       | Ye       | ar            | %      | Ye       | •            | %      | Yea          |              | %       |
|                             | FY 15-16  | FY 14-15      | Change | FY | Y 15-16 | FY 14-15    | Change |    | FY 15-16          | F       | Y 14-15       | Change  | FY 15-16 | FY 14-15      | Change | FY 15-16 | FY 14-15     | Change | FY 15-16     | FY 14-15     | Change  |
| Reno - Suburban (Reno B)    | 1,011,104 | 915,606       | 10.4%  | \$ | 98.92   | \$ 98.42    | 0.5%   | \$ | 100,014,299       | \$      | 90,112,335    | 11.0%   | 54.9%    | 50.0%         | 9.8%   | 480,865  | 514,424      | -6.5%  | 81.0%        | 78.0%        | 3.8%    |
| Reno - Downtown (Reno D)    | 964,982   | 1,027,089     | -6.0%  | \$ | 79.95   | \$ 68.24    | 17.2%  | \$ | 77,152,748        | \$      | 70,083,520    | 10.1%   | 45.0%    | 43.7%         | 3.0%   | 365,755  | 371,095      | -1.4%  | 62.1%        | 59.5%        | 4.4%    |
| North Lake Tahoe (Washoe B) | 120,195   | 113,571       | 5.8%   | \$ | 244.06  | \$ 232.07   | 5.2%   | \$ | 29,335,174        | \$      | 26,355,994    | 11.3%   | 63.2%    | 60.2%         | 5.0%   | 2,350    | 1,217        | 93.1%  | 64.5%        | 60.9%        | 5.9%    |
| Sparks                      | 358,454   | 338,766       | 5.8%   | \$ | 62.94   | \$ 63.29    | -0.6%  | \$ | 22,561,644        | \$      | 21,441,998    | 5.2%    | 61.3%    | 54.1%         | 13.3%  | 45,766   | 37,431       | 22.3%  | 69.1%        | 60.1%        | 15.2%   |
| Non-Gaming                  | 533,608   | 324,716       | 64.3%  | \$ | 103.26  | \$ 102.88   | 0.4%   | \$ | 55,098,918        | \$      | 33,407,186    | 64.9%   | 57.4%    | 70.2%         | -18.1% | 255      | 44           | 479.5% | 57.5%        | 70.2%        | -18.1%  |
| Total                       | 2,988,343 | 2,719,748     | 9.9%   |    | \$95.09 | \$88.7      | 5 7.1% | \$ | 284,162,784       | \$ 2    | 241,401,032   | 17.7%   | 52.5%    | 49.8%         | 5.4%   | 894,991  | 924,211      | -3.2%  | 68.3%        | 66.7%        | 2.2%    |

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

|                             |           |               |        |    |           |             |        | Fiscal Year - July   | 2014 through J | ine 2015 |          |               |        |          |              |        |              |             |         |
|-----------------------------|-----------|---------------|--------|----|-----------|-------------|--------|----------------------|----------------|----------|----------|---------------|--------|----------|--------------|--------|--------------|-------------|---------|
|                             |           |               |        |    |           |             |        |                      |                |          |          |               |        |          |              |        |              |             |         |
|                             | Cash (    | Occupied Roon | ns     |    | Avera     | ge Cash Rat | te     | Taxabl               | e Revenue      |          | Percent  | of Cash Occup | ancy   | Comp     | Occupied Roc | oms    | Percent of C | ash/Comp Oc | cupancy |
| Location                    | Ye        | ar            | %      |    | Year      | •           | %      | Year                 |                | %        | Ye       | ar            | %      | Ye       | ar           | %      | Yea          | ar          | %       |
|                             | FY 14-15  | FY 13-14      | Change | FY | / 14-15   | FY 13-14    | Change | FY 14-15             | FY 13-14       | Change   | FY 14-15 | FY 13-14      | Change | FY 14-15 | FY 13-14     | Change | FY 14-15     | FY 13-14    | Change  |
| Reno - Suburban (Reno B)    | 915,606   | 894,888       | 2.3%   | \$ | 98.42 \$  | 95.48       | 3.1%   | \$<br>90,112,335 \$  | 85,447,880     | 5.5%     | 50.0%    | 48.8%         | 2.3%   | 514,424  | 460,132      | 11.8%  | 78.0%        | 74.0%       | 5.5%    |
| Reno - Downtown (Reno D)    | 1,027,089 | 1,085,376     | -5.4%  | \$ | 68.24 \$  | 66.15       | 3.2%   | \$<br>70,083,520 \$  | 71,794,968     | -2.4%    | 43.7%    | 45.8%         | -4.4%  | 371,095  | 391,757      | -5.3%  | 59.5%        | 62.3%       | -4.5%   |
| North Lake Tahoe (Washoe B) | 113,571   | 118,076       | -3.8%  | \$ | 232.07 \$ | 209.85      | 10.6%  | \$<br>26,355,994 \$  | 24,778,567     | 6.4%     | 60.2%    | 58.3%         | 3.3%   | 1,217    | 1,332        | -8.6%  | 60.9%        | 59.0%       | 3.2%    |
| Sparks                      | 338,766   | 296,702       | 14.2%  | \$ | 63.29 \$  | 66.90       | -5.4%  | \$<br>21,441,998 \$  | 19,849,293     | 8.0%     | 54.1%    | 43.5%         | 24.4%  | 37,431   | 51,235       | -26.9% | 60.1%        | 51.0%       | 17.9%   |
| Non-Gaming                  | 324,716   | 272,863       | 19.0%  | \$ | 102.88 \$ | 101.05      | 1.8%   | \$<br>33,407,186 \$  | 27,571,682     | 21.2%    | 70.2%    | 65.5%         | 7.2%   | 44       | -            | 100.0% | 70.2%        | 65.5%       | 7.2%    |
| Total                       | 2,719,748 | 2,667,905     | 1.9%   |    | \$88.76   | \$86.00     | 3.2%   | \$<br>241,401,032 \$ | 229,442,390    | 5.2%     | 49.8%    | 48.5%         | 2.9%   | 924,211  | 904,456      | 2.2%   | 66.7%        | 64.9%       | 2.9%    |

|                             |           |                |             |    |              |             |             |    | Fiscal Year - Jul | IY 20 | 113 through Ju | ine 2014    |          |                |             |          |                 |             |          |                |             |
|-----------------------------|-----------|----------------|-------------|----|--------------|-------------|-------------|----|-------------------|-------|----------------|-------------|----------|----------------|-------------|----------|-----------------|-------------|----------|----------------|-------------|
|                             |           | Occupied Roon  |             |    |              | age Cash Ra |             |    |                   |       | Revenue        |             |          | of Cash Occup  |             |          | Occupied Roc    |             |          | ash/Comp Occ   |             |
| Location                    | FY 13-14  | ar<br>FY 12-13 | %<br>Change | EV | Yei<br>13-14 | FY 12-13    | %<br>Change | -  | Yea<br>FY 13-14   |       | FY 12-13       | %<br>Change | FY 13-14 | er<br>FY 12-13 | %<br>Change | FY 13-14 | ear<br>FY 12-13 | %<br>Change | Yea      | ar<br>FY 12-13 | %<br>Change |
|                             | FT 13-14  | F1 12-13       | Change      | г  | 13-14        | F1 12-13    | Change      |    | F1 13-14          |       | F1 12-13       | Change      | F1 13-14 | F1 12-13       | Change      | FT 13-14 | F1 12-13        | Change      | F1 13-14 | F1 12-13       | Change      |
| Reno - Suburban (Reno B)    | 894,888   | 938,891        | -4.7%       | \$ | 95.48        | \$ 91.75    | 4.1%        | \$ | 85,447,880        | \$    | 86,144,727     | -0.8%       | 48.8%    | 51.3%          | -4.7%       | 460,132  | 401,424         | 14.6%       | 74.0%    | 73.2%          | 1.0%        |
| Reno - Downtown (Reno D)    | 1,085,376 | 1,129,005      | -3.9%       | \$ | 66.15        | \$ 63.82    | 3.6%        | \$ | 71,794,968        | \$    | 72,055,198     | -0.4%       | 45.8%    | 47.7%          | -4.0%       | 391,757  | 390,861         | 0.2%        | 62.3%    | 64.2%          | -3.0%       |
| North Lake Tahoe (Washoe B) | 118,076   | 131,027        | -9.9%       | \$ | 209.85       | \$ 184.76   | 13.6%       | \$ | 24,778,567        | \$    | 24,208,157     | 2.4%        | 58.3%    | 50.5%          | 15.7%       | 1,332    | 865             | 54.0%       | 59.0%    | 50.8%          | 16.1%       |
| Sparks                      | 296,702   | 257,285        | 15.3%       | \$ | 66.90        | \$ 69.62    | -3.9%       | \$ | 19,849,293        | \$    | 17,912,959     | 10.8%       | 43.5%    | 37.1%          | 17.3%       | 51,235   | 57,584          | -11.0%      | 51.0%    | 45.4%          | 12.3%       |
| Non-Gaming                  | 272,863   | 266,363        | 2.4%        | \$ | 101.05       | \$ 99.30    | 1.8%        | \$ | 27,571,682        | \$    | 26,449,190     | 4.2%        | 65.7%    | 64.8%          | 1.4%        | -        | -               | 0.0%        | 65.7%    | 64.8%          | 1.4%        |
| Total                       | 2,667,905 | 2,722,571      | -2.0%       |    | \$86.00      | \$83.29     | 3.3%        | \$ | 229,442,390       | \$    | 226,770,231    | 1.2%        | 48.5%    | 49.0%          | -0.8%       | 904,456  | 850,734         | 6.3%        | 64.9%    | 64.2%          | 0.9%        |

|                             |           |               |             |    |         |              |             |          | Fiscal Year - July | / 2012 through | June 2013   |          |              |             |          |              |         |              |              |             |
|-----------------------------|-----------|---------------|-------------|----|---------|--------------|-------------|----------|--------------------|----------------|-------------|----------|--------------|-------------|----------|--------------|---------|--------------|--------------|-------------|
|                             | Cash      | Occupied Roon | ns          |    | Avera   | age Cash Rat | e           |          | Taxa               | ble Revenue    |             | Percent  | of Cash Occu | pancy       | Comp     | Occupied Roo | oms     | Percent of C | ash/Comp Occ | cupancy     |
| Location                    |           | ar            | %<br>Channa | -  | Yea     |              | %<br>Channa |          | Yea                |                | %<br>Channa | Ye       |              | %<br>Channa |          | ear          | %       | Ye           |              | %<br>Channa |
|                             | FY 12-13  | FY 11-12      | Change      | FY | / 12-13 | FY 11-12     | Change      | <u> </u> | FY 12-13           | FY 11-12       | Change      | FY 12-13 | FY 11-12     | Change      | FY 12-13 | FY 11-12     | Change  | FY 12-13     | FY 11-12     | Change      |
| Reno - Suburban (Reno B)    | 938,891   | 927,327       | 1.2%        | \$ | 91.75   | \$ 83.53     | 9.8%        | \$       | 86,144,727         | \$ 77,461,4    | 35 11.2%    | 51.3%    | 51.0%        | 0.6%        | 401,424  | 378,412      | 6.1%    | 73.2%        | 71.8%        | 2.0%        |
| Reno - Downtown (Reno D)    | 1,129,005 | 1,077,673     | 4.8%        | \$ | 63.82   | \$ 60.41     | 5.7%        | \$       | 72,055,198         | \$ 65,097,1    | 96 10.7%    | 47.7%    | 45.3%        | 5.3%        | 390,861  | 379,724      | 2.9%    | 64.2%        | 61.3%        | 4.8%        |
| North Lake Tahoe (Washoe B) | 131,027   | 124,969       | 4.8%        | \$ | 184.76  | \$ 175.21    | 5.5%        | \$       | 24,208,157         | \$ 21,895,2    | 27 10.6%    | 50.5%    | 48.3%        | 4.5%        | 865      | 838          | 3.2%    | 50.8%        | 48.6%        | 4.5%        |
| Sparks                      | 257,285   | 278,200       | -7.5%       | \$ | 69.62   | \$ 67.92     | 2.5%        | \$       | 17,912,959         | \$ 18,894,0    | 5.2%        | 37.1%    | 40.2%        | -7.9%       | 57,584   | 59,168       | -2.7%   | 45.4%        | 48.8%        | -7.0%       |
| Non-Gaming                  | 266,363   | 251,866       | 5.8%        | \$ | 99.30   | \$ 96.37     | 3.0%        | \$       | 26,449,190         | \$ 24,273,5    | 9.0%        | 64.8%    | 61.1%        | 6.1%        | -        | 9            | -100.0% | 64.8%        | 61.1%        | 6.1%        |
| Total                       | 2,722,571 | 2,660,035     | 2.4%        |    | \$83.29 | \$78.05      | 6.7%        | \$       | 226,770,231        | \$ 207,621,42  | 1 9.2%      | 49.0%    | 47.8%        | 2.3%        | 850,734  | 818,151      | 4.0%    | 64.2%        | 62.6%        | 2.7%        |

|                             |           |               |        | F  | iscal Yea | r - J  | uly 2011 | through Ju | ne : | 2012        |      |             |        |          |               |        |
|-----------------------------|-----------|---------------|--------|----|-----------|--------|----------|------------|------|-------------|------|-------------|--------|----------|---------------|--------|
|                             | Cash (    | Occupied Roon | 15     |    | Ave       | rage   | Cash Rat | е          |      | Tax         | able | Revenue     |        | Percent  | of Cash Occup | ancy   |
| Location                    | Ye        | ar            | %      |    | Υe        | ear    |          | %          |      | Ye          | ar   |             | %      | Ye       | ar            | %      |
|                             | FY 11-12  | FY 10-11      | Change | F  | Y 11-12   | F      | Y 10-11  | Change     |      | FY 11-12    |      | FY 10-11    | Change | FY 11-12 | FY 10-11      | Change |
| Reno - Suburban (Reno B)    | 927,327   | 981,882       | -5.6%  | \$ | 83.53     | \$     | 80.68    | 3.5%       | \$   | 77,461,435  | \$   | 79,218,912  | -2.2%  | 51.0%    | 53.6%         | -5.0%  |
| Reno - Downtown (Reno D)    | 1,077,673 | 1,108,328     | -2.8%  | \$ | 60.41     | \$     | 60.08    | 0.5%       | \$   | 65,097,196  | \$   | 66,590,118  | -2.2%  | 45.3%    | 47.4%         | -4.4%  |
| North Lake Tahoe (Washoe B) | 124,969   | 125,270       | -0.2%  | \$ | 175.21    | \$     | 173.29   | 1.1%       | \$   | 21,895,227  | \$   | 21,707,879  | 0.9%   | 48.3%    | 48.3%         | 0.0%   |
| Sparks                      | 278,200   | 266,409       | 4.4%   | \$ | 67.92     | \$     | 68.75    | -1.2%      | \$   | 18,894,005  | \$   | 18,314,989  | 3.2%   | 40.2%    | 38.6%         | 4.3%   |
| Non-Gaming                  | 251,866   | 236,928       | 6.3%   | \$ | 96.37     | \$     | 97.12    | -0.8%      | \$   | 24,273,557  | \$   | 23,010,579  | 5.5%   | 61.1%    | 57.8%         | 5.7%   |
| Total                       | 2,660,035 | 2,718,817     | -2.2%  |    | \$78.05   |        | \$76.81  | 1.6%       | \$   | 207,621,421 | \$   | 208,842,478 | #REF!  | 47.8%    | 49.2%         | -2.7%  |
|                             |           |               |        | F  | iscal Yea | r - Jı | uly 2010 | Through Ju | ne   | 2011        |      |             |        |          |               |        |

|                             | Cash (    | Occupied Room | IS     |    | Ave     | rage | Cash Rate | е      | Tax               | able | Revenue     |        | Percent o | of Cash Occup | ancy   |
|-----------------------------|-----------|---------------|--------|----|---------|------|-----------|--------|-------------------|------|-------------|--------|-----------|---------------|--------|
| Location                    | Ye        |               | %      |    | Υe      | ear  |           | %      |                   | ar   |             | %      | Yea       |               | %      |
|                             | FY 10-11  | FY 09-10      | Change | F  | Y 10-11 | FY   | 09-10     | Change | FY 10-11          |      | FY 09-10    | Change | FY 10-11  | FY 09-10      | Change |
| Reno - Suburban (Reno B)    | 981,882   | 1,010,741     | -2.9%  | \$ | 80.68   | \$   | 82.42     | -2.1%  | \$<br>79,218,912  | \$   | 83,302,389  | -5.4%  | 53.6%     | 53.3%         | 0.8%   |
| Reno - Downtown (Reno D)    | 1,108,328 | 1,197,861     | -7.5%  | \$ | 60.08   | \$   | 59.18     | 1.5%   | \$<br>66,590,118  | \$   | 70,884,809  | -4.9%  | 47.4%     | 50.3%         | -6.0%  |
| North Lake Tahoe (Washoe B) | 125,270   | 122,044       | 2.6%   | \$ | 173.29  | \$   | 175.69    | -1.4%  | \$<br>21,707,879  | \$   | 21,441,499  | 4.5%   | 48.3%     | 46.9%         | 2.8%   |
| Sparks                      | 266,409   | 285,282       | -6.6%  | \$ | 68.75   | \$   | 71.14     | -3.4%  | \$<br>18,314,989  | \$   | 20,294,068  | -10.2% | 38.6%     | 41.2%         | -6.3%  |
| Non-Gaming                  | 236,928   | 221,320       | 7.1%   | \$ | 97.12   | \$   | 96.94     | 0.2%   | \$<br>23,010,579  | \$   | 21,453,702  | 14.0%  | 57.8%     | 54.9%         | 5.3%   |
| Total                       | 2,718,817 | 2,837,248     | -4.2%  |    | \$76.81 |      | \$76.62   | 0.2%   | \$<br>208,842,478 | \$   | 217,376,465 | -3.9%  | 49.2%     | 50.4%         | -2.4%  |

# Fiscal Year - July - 2009 Through June 2010

|                             | Cash (    | Occupied Roon | ns     |    | Ave     | rage | Cash Rate | е      |         | Tax         | able | Revenue     |        | Percent ( | of Cash Occup | ancy   |
|-----------------------------|-----------|---------------|--------|----|---------|------|-----------|--------|---------|-------------|------|-------------|--------|-----------|---------------|--------|
| Location                    | Ye        |               | %      |    |         | ear  |           | %      |         | Ye          | ar   |             | %      | Yea       |               | %      |
|                             | FY 09-10  | FY 08-09      | Change | F  | Y 09-10 | FY   | 08-09     | Change | <u></u> | FY 09-10    |      | FY 08-09    | Change | FY 09-10  | FY 08-09      | Change |
| Reno - Suburban (Reno B)    | 1,010,901 | 984,956       | 2.6%   | \$ | 82.40   | \$   | 83.21     | -1.0%  | \$      | 83,302,388  | \$   | 81,959,861  | 1.6%   | 53.3%     | 52.3%         | 1.9%   |
| Reno - Downtown (Reno D)    | 1,197,701 | 1,205,496     | -0.6%  | \$ | 59.18   | \$   | 62.80     | -5.8%  | \$      | 70,884,809  | \$   | 75,709,857  | -6.4%  | 50.3%     | 49.4%         | 1.8%   |
| North Lake Tahoe (Washoe B) | 122,044   | 120,608       | 1.2%   | \$ | 175.69  | \$   | 188.39    | -6.7%  | \$      | 21,441,496  | \$   | 22,721,044  | -5.6%  | 46.9%     | 46.3%         | 1.3%   |
| Sparks                      | 285,282   | 297,907       | -4.2%  | \$ | 71.14   | \$   | 73.81     | -3.6%  | \$      | 20,294,069  | \$   | 21,988,252  | -7.7%  | 41.2%     | 40.6%         | 1.5%   |
| Non-Gaming                  | 221,320   | 172,957       | 28.0%  | \$ | 96.94   | \$   | 96.33     | 0.6%   | \$      | 21,453,703  | \$   | 16,660,406  | 28.8%  | 54.9%     | 54.8%         | 0.2%   |
| Total                       | 2,837,248 | 2,781,924     | 2.0%   |    | \$76.62 |      | \$78.74   | -2.7%  | \$      | 217,376,465 | \$   | 219,039,420 | -0.8%  | 50.4%     | 49.4%         | 2.0%   |

#### Fiscal Year - July - 2008 Through June 2009

|                             | Cash (    | Occupied Room | 15     |    | Ave     | rage | Cash Rat | е      | Tax               | able | Revenue     |        | Percent of | of Cash Occup | ancy   |
|-----------------------------|-----------|---------------|--------|----|---------|------|----------|--------|-------------------|------|-------------|--------|------------|---------------|--------|
| Location                    | Yea       | ar            | %      |    | Ye      | ear  |          | %      | Υe                | ear  |             | %      | Yea        | ar            | %      |
|                             | FY 08-09  | FY 07-08      | Change | F  | Y 08-09 | F    | Y 07-08  | Change | FY 08-09          |      | FY 07-08    | Change | FY 08-09   | FY 07-08      | Change |
| Reno - Suburban (Reno B)    | 984,956   | 1,037,219     | -5.0%  | \$ | 83.21   | \$   | 86.57    | -3.9%  | \$<br>81,959,861  | \$   | 89,792,111  | -8.7%  | 52.3%      | 59.0%         | -11.4% |
| Reno - Downtown (Reno D)    | 1,205,496 | 1,353,689     | -10.9% | \$ | 62.80   | \$   | 72.28    | -13.1% | \$<br>75,709,857  | \$   | 97,842,584  | -22.6% | 49.4%      | 53.8%         | -8.0%  |
| North Lake Tahoe (Washoe B) | 120,608   | 138,677       | -13.0% | \$ | 188.39  | \$   | 193.63   | -2.7%  | \$<br>22,721,043  | \$   | 26,852,646  | -15.4% | 46.3%      | 53.1%         | -12.8% |
| Sparks                      | 297,907   | 392,929       | -24.2% | \$ | 73.81   | \$   | 74.17    | -0.5%  | \$<br>21,988,252  | \$   | 29,144,511  | -24.6% | 40.6%      | 49.4%         | -18.0% |
| Non-Gaming                  | 172,957   | 130,156       | 32.9%  | \$ | 96.33   | \$   | 111.52   | -13.6% | \$<br>16,660,407  | \$   | 14,515,412  | 14.8%  | 54.8%      | 71.4%         | -23.4% |
| Total                       | 2,781,924 | 3,052,670     | -8.9%  |    | \$78.74 |      | \$84.56  | -6.9%  | \$<br>219,039,420 | \$   | 258,147,264 | -15.1% | 49.4%      | 55.4%         | -10.8% |

|                             |           |               |        | F  | iscal Yea | ır - Jı | ıly 2007 ' | Through Ju | ine 2 | 2008        |       |             |        |          |               |        |
|-----------------------------|-----------|---------------|--------|----|-----------|---------|------------|------------|-------|-------------|-------|-------------|--------|----------|---------------|--------|
|                             | Cash (    | Occupied Roon | ns     |    | Ave       | erage   | Cash Rate  | e          |       | Tax         | cable | Revenue     |        | Percent  | of Cash Occup | ancy   |
| Location                    | Ye        |               | %      |    |           | ear     |            | %          |       |             | ear   |             | %      | Ye       |               | %      |
|                             | FY 07-08  | FY 06-07      | Change | _F | Y 07-08   | F)      | / 06-07    | Change     |       | FY 07-08    |       | FY 06-07    | Change | FY 07-08 | FY 06-07      | Change |
| Reno - Suburban (Reno B)    | 1,037,219 | 970,076       | 6.9%   | \$ | 86.57     | \$      | 84.85      | 2.0%       | \$    | 89,792,111  | \$    | 82,315,568  | 9.1%   | 59.0%    | 61.8%         | -4.7%  |
| Reno - Downtown (Reno D)    | 1,353,689 | 1,580,181     | -14.3% | \$ | 72.28     | \$      | 68.95      | 4.8%       | \$    | 97,842,584  | \$    | 108,956,372 | -10.2% | 53.8%    | 62.5%         | -13.9% |
| North Lake Tahoe (Washoe B) | 138,677   | 141,935       | -2.3%  | \$ | 193.63    | \$      | 180.22     | 7.4%       | \$    | 26,852,646  | \$    | 25,578,969  | 5.0%   | 53.1%    | 54.5%         | -2.6%  |
| Sparks                      | 392,929   | 437,350       | -10.2% | \$ | 74.17     | \$      | 71.75      | 3.4%       | \$    | 29,144,511  | \$    | 31,381,226  | -7.1%  | 49.4%    | 53.9%         | -8.2%  |
| Non-Gaming                  | 130,156   | 109,186       | 19.2%  | \$ | 111.52    | \$      | 99.29      | 12.3%      | \$    | 14,515,412  | \$    | 10,841,377  | 33.9%  | 71.4%    | 77.1%         | -7.3%  |
| Total                       | 3,052,670 | 3,238,728     | -5.7%  |    | \$84.56   |         | \$79.99    | 5.7%       | \$    | 258,147,264 | \$    | 259,073,512 | -0.4%  | 55.4%    | 61.0%         | -9.2%  |

# Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

|   |  |   |   |   |   |   |   | Ca   | lendar Year - J   | anuary 2025 th  | rough May 202  | 4  |   |  |  |  |  |  |   |   |  |
|---|--|---|---|---|---|---|---|--|---|---|--|--|---|--|--|--|--|--|---|---|--|
|   | Cash<br>Yea  | Occupied Roo  |   |   | rage Cash Rat   |   |   |  | axable Revenue  |   |  | of Cash Occu   |   |  | p Occupied Ro  |  |  | Cash/Comp O  |   | Basic Roo   |  |
| Location  | 2025   | 2024  | %<br>Change   | Year<br>2025  | 2024  | %<br>Change   | 2   | Year<br>2025   | 2024  | %<br>Change   | Year<br>2025   | 2024   | %<br>Change   | Yea<br>2025  | 2024   | %<br>Change  | Year<br>2025   | 2024   | %<br>Change   | Yea 2025  | 2024   |
| Reno - Suburban (Reno B)  | 297,572  | 293,478   | 1.4%  | \$ 155.83 \$  | 151.97  | 2.5%  | \$ 4  | 46,370,444 \$  | 44,598,547  | 4.0%  | 41.7%  | 40.5%  | 3.0%  | 197,863  | 189,418  | 4.5%   | 69.5%  | 66.6%  | 4.4%  | \$119.88  | \$116.87   |
| Reno - Downtown (Reno D)  | 206,713  | 197,438   | 4.7%  | \$ 123.99 \$  | 130.00  | -4.6%   | \$ 2  | 25,629,892 \$  | 25,667,121  | -0.1%   | 29.6%  | 28.1%  | 5.3%  | 115,939  | 106,418  | 8.9%   | 46.1%  | 43.2%  | 6.7%  | \$87.90   | \$95.20  |
| North Lake Tahoe (Washoe B)   | 28,274   | 29,224  | -3.3%   | \$ 251.28 \$  | 286.31  | -12.2%  | \$  | 7,104,619 \$   | 8,367,079   | -15.1%  | 45.4%  | 45.6%  | -0.2%   | -  | -  | 0.0%   | 45.4%  | 45.6%  | -0.2%   | \$219.02  | \$245.49   |
| Sparks  | 84,971   | 92,268  | -7.9%   | \$ 103.19 \$  | 101.02  | 2.1%  | \$  | 8,767,922 \$   | 9,321,242   | -5.9%   | 35.2%  | 38.4%  | -8.3%   | 31,413   | 33,681   | -6.7%  | 48.3%  | 52.5%  | -8.0%   | \$78.79   | \$82.42  |
| Non-Gaming  | 363,380  | 329,826   | 10.2%   | \$ 146.61 \$  | 144.32  | 1.6%  | \$ 5  | 53,273,842 \$  | 47,602,075  | 11.9%   | 65.0%  | 56.7%  | 14.6%   | 297  | 156  | 100.0%   | 65.1%  | 56.7%  | 14.8%   | \$145.80  | \$143.54   |
| Total   | 980,910  | 942,234   | 4.1%  | \$ 143.89 \$  | 143.87  | 0.0%  | \$ 141  | 1,146,719 \$   | 135,556,065   | 4.1%  | 43.1%  | 40.7%  | 5.9%  | 345,512  | 329,673  | 4.8%   | 58.3%  | 55.0%  | 6.0%  | \$122.04  | \$122.28   |
|   |  |   |   |   |   |   |   | Calen  | dar Year - Janı   | ary 2024 thro   | igh December 2   | 2024   |   |  |  |  |  |  |   |   |  |
| Landin  | Cash<br>Yea  | Occupied Roo  | oms O/  |   | rage Cash Rat   | te  |   |  | axable Revenue  | 0/  |  | of Cash Occu   | ipancy  | Com  | p Occupied Ro  | oms  |  | Cash/Comp O  | ccupancy  | Basic Roo   |  |
| Location  | 2024   | 2023  | %<br>Change   | Year<br>2024  | 2023  | Change  | 2   | Year<br>2024   | 2023  | %<br>Change   | Year<br>2024   | 2023   | %<br>Change   | 2024   | 2023   | Change   | Year<br>2024   | 2023   | Change  | Yea<br>2024   | 2023   |
| Reno - Suburban (Reno B)  | 797,559  | 834,126   | -4.4%   | \$ 152.69 \$  | 159.09  | -4.0%   | \$ 12   | 21,778,993 \$  | 132,701,779   | -8.2%   | 44.5%  | 47.1%  | -5.5%   | 499,963  | 467,335  | 7.0%   | 72.3%  | 73.5%  | -1.5%   | \$118.05  | \$125.10   |
| Reno - Downtown (Reno D)  | 550,728  | 648,962   | -15.1%  | \$ 124.67 \$  | 132.88  | -6.2%   | \$ 6  | 68,662,009 \$  | 86,233,475  | -20.4%  | 32.4%  | 39.5%  | -18.0%  | 285,957  | 266,798  | 7.2%   | 49.2%  | 55.7%  | -11.7%  | \$96.72   | \$99.25  |
| North Lake Tahoe (Washoe B)   | 92,814   | 95,635  | -2.9%   | \$ 367.09 \$  | 343.45  | 6.9%  | \$ 3  | 34,071,453 \$  | 32,845,530  | 3.7%  | 60.1%  | 62.1%  | -3.2%   | -  | -  | 0.0%   | 60.1%  | 62.1%  | -3.2%   | \$328.54  | \$304.22   |
| Sparks  | 223,926  | 253,423   | -11.6%  | \$ 100.47 \$  | 111.19  | -9.6%   | \$ 2  | 22,496,910 \$  | 28,177,575  | -20.2%  | 38.6%  | 43.7%  | -11.9%  | 95,514   | 102,320  | -6.7%  | 55.0%  | 61.4%  | -10.4%  | \$79.40   | \$95.98  |
| Non-Gaming  | 859,500  | 829,361   | 3.6%  | \$ 148.77 \$  | 151.08  | -1.5%   | \$ 12   | 27,866,122 \$  | 125,299,792   | 2.0%  | 60.6%  | 61.8%  | -1.9%   | 492  | 417  | 100.0%   | 60.7%  | 61.8%  | -1.9%   | \$148.03  | \$150.24   |
| Total   | 2,524,527  | 2,661,507   | -5.1%   | \$ 148.49 \$  | 152.27  | -2.5%   | \$ 374  | 4,875,487 \$   | 405,258,152   | -7.5%   | 44.7%  | 48.5%  | -7.8%   | 881,926  | 836,870  | 5.4%   | 60.3%  | 63.7%  | -5.3%   | \$127.92  | \$130.30   |
|   |  |   |   |   |   |   |   | Calen  | dar Year - Janı   | ary 2023 throu  | igh December 2   | 2023   |   |  |  |  |  |  |   |   |  |
| Location  |  | Occupied Roo  | ms  | Ave   | rage Cash Rat   |   |   | Overall T  | axable Revenue  |   |  | of Cash Occu   |   |  | Ol-d D-  |  |  |  |   | D!- D   | m Dato   |
|   | l Yea  |   |   |   |   |   |   |  | axable Reveilue   |   |  |  | ipancy<br>%   | Yea  | p Occupied Ro  |  |  | Cash/Comp O  | ccupancy<br>%   | Basic Room  |  |
|   | 2023   |   | %<br>Change   | Year<br>2023  | 2022  | %<br>Change   | 2   | Year<br>2023   | 2022  | %<br>Change   | Year<br>2023   |  | %<br>Change   |  |  | %<br>Change  | Percent of 0<br>Year<br>2023   |  | ccupancy<br>%<br>Change   | Yea<br>2023   |  |
| Reno - Suburban (Reno B)  |  | r   | %   | Year  | 2022  | %   |   | Year   |   | %   | Year   |  | %   | Yea  | r  | %  | Year   | •  | %   | Yea   | r  |
| Reno - Suburban (Reno B)<br>Reno - Downtown (Reno D)  | 2023   | 2022  | %<br>Change   | Year<br>2023  | 2022  | %<br>Change   | \$ 13   | Year<br>2023   | 2022  | %<br>Change   | Year<br>2023   | 2022   | %<br>Change   | 2023   | 2022   | %<br>Change  | Year<br>2023   | 2022   | %<br>Change   | Yea<br>2023   | 2022   |
|   | <b>2023</b><br>834,126   | 2022<br>826,478   | %<br>Change<br>0.9%   | <b>Year 2023</b> \$ 159.09 \$   | 158.12<br>127.73  | %<br>Change<br>0.6%   | \$ 13   | Year<br>2023  <br>32,701,779 \$  | <b>2022</b><br>130,678,915  | %<br>Change   | Year 2023 47.1%  | <b>2022</b> 46.5%  | %<br>Change   | <b>Yea 2023</b> 467,335  | 2022<br>479,850  | %<br>Change<br>-2.6%   | Year 2023 47.1%  | <b>2022</b><br>46.5%   | %<br>Change   | <b>Yea 2023</b> \$125.10  | 2022<br>\$126.53   |
| Reno - Downtown (Reno D)  | 2023<br>834,126<br>648,962   | 2022<br>826,478<br>586,798  | % Change 0.9% 10.6% -8.8%   | <b>Year 2023</b> \$ 159.09 \$ \$ 132.88 \$  | 158.12<br>127.73<br>342.69  | %<br>Change<br>0.6%<br>4.0%<br>0.2%   | \$ 13<br>\$ 8   | Year<br>2023<br>.32,701,779 \$<br>.86,233,475 \$   | 2022<br>130,678,915<br>74,952,835   | %<br>Change<br>1.5%<br>15.1%  | Year<br>2023<br>47.1%<br>39.5%   | <b>2022</b><br>46.5%<br>36.3%  | % Change 1.3% 8.5%  | 2023<br>467,335<br>266,798   | 2022<br>479,850<br>234,361   | % Change -2.6% 13.8%   | <b>Year 2023</b> 47.1% 39.5%   | <b>2022</b> 46.5% 36.3%  | % Change 1.3% 8.5%  | \$125.10<br>\$99.25   | \$126.53<br>\$98.06  |
| Reno - Downtown (Reno D)  North Lake Tahoe (Washoe B)   | 2023<br>834,126<br>648,962<br>95,635   | 2022<br>826,478<br>586,798<br>104,896   | %<br>Change<br>0.9%<br>10.6%<br>-8.8%<br>-7.3%                                    | * 159.09 \$ \$ 132.88 \$ \$ 343.45 \$   | 158.12<br>127.73<br>342.69<br>107.81  | %<br>Change<br>0.6%<br>4.0%<br>0.2%<br>3.1%   | \$ 13<br>\$ 8<br>\$ 3   | Year<br>2023 \$<br>32,701,779 \$<br>86,233,475 \$<br>32,845,530 \$   | 2022<br>130,678,915<br>74,952,835<br>35,947,288   | %<br>Change<br>1.5%<br>15.1%<br>-8.6%   | <b>Year 2023</b> 47.1% 39.5% 62.1%   | 2022<br>46.5%<br>36.3%<br>62.3%  | % Change 1.3% 8.5% -0.3%  | <b>Yea 2023</b> 467,335 266,798  | 2022<br>479,850<br>234,361<br>147  | % Change -2.6% 13.8% -100.0%   | <b>Year 2023</b> 47.1% 39.5% 62.1%   | 46.5%<br>36.3%<br>62.3%  | % Change<br>1.3%<br>8.5%<br>-0.3%   | \$125.10<br>\$99.25<br>\$304.22   | \$126.53<br>\$98.06<br>\$303.72  |
| Reno - Downtown (Reno D)  North Lake Tahoe (Washoe B)  Sparks   | 2023<br>834,126<br>648,962<br>95,635<br>253,423  | 826,478<br>586,798<br>104,896<br>273,449  | %<br>Change<br>0.9%<br>10.6%<br>-8.8%<br>-7.3%<br>3.9%                            | * 159.09 \$ \$ 132.88 \$ \$ 343.45 \$ \$ 111.19 \$  | 158.12<br>127.73<br>342.69<br>107.81<br>148.53  | % Change 0.6% 4.0% 0.2% 3.1% 1.7%   | \$ 13<br>\$ 8<br>\$ 3<br>\$ 12  | Year           2023           332,701,779         \$           86,233,475         \$           32,845,530         \$           28,177,575         \$   | 2022<br>130,678,915<br>74,952,835<br>35,947,288<br>29,479,563<br>118,516,483  | %<br>Change<br>1.5%<br>15.1%<br>-8.6%<br>-4.4%  | Year 2023 47.1% 39.5% 62.1% 43.7%  | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%   | %<br>Change<br>1.3%<br>8.5%<br>-0.3%<br>-7.0%                             | 467,335<br>266,798<br>-<br>102,320   | 479,850<br>234,361<br>147<br>96,068  | %<br>Change<br>-2.6%<br>13.8%<br>-100.0%<br>6.5%                               | Year 2023  47.1% 39.5% 62.1% 43.7%   | 46.5%<br>36.3%<br>62.3%<br>47.0%   | % Change 1.3% 8.5% -0.3% -7.0%  | \$125.10<br>\$99.25<br>\$304.22<br>\$95.06  | \$126.53<br>\$98.06<br>\$303.72<br>\$87.56   |
| Reno - Downtown (Reno D)  North Lake Tahoe (Washoe B)  Sparks  Non-Gaming   | 2023<br>834,126<br>648,962<br>95,635<br>253,423<br>829,361   | 826,478<br>586,798<br>104,896<br>273,449<br>797,955   | %<br>Change<br>0.9%<br>10.6%<br>-8.8%<br>-7.3%<br>3.9%                            | * 159.09 \$ \$ 132.88 \$ \$ 343.45 \$ \$ 111.19 \$ \$ 151.08 \$                           | 158.12<br>127.73<br>342.69<br>107.81<br>148.53  | % Change 0.6% 4.0% 0.2% 3.1% 1.7%   | \$ 13<br>\$ 8<br>\$ 3<br>\$ 12  | Year           2023                     32,701,779         \$           86,233,475         \$           32,845,530         \$           28,177,575         \$           25,299,792         \$           5,258,152         \$   | 2022<br>130,678,915<br>74,952,835<br>35,947,288<br>29,479,563<br>118,516,483<br>389,575,085   | % Change 1.5% 15.1% -8.6% -4.4% 5.7% 4.0%   | Year 2023  47.1%  39.5%  62.1%  43.7%  61.8%   | 46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%  | 1.3%<br>8.5%<br>-0.3%<br>-7.0%  | Yea 2023 467,335 266,798 - 102,320 417   | 2022<br>479,850<br>234,361<br>147<br>96,068<br>288   | % Change -2.6% 13.8% -100.0% 6.5% 100.0%                                       | Year 2023 47.1% 39.5% 62.1% 43.7% 61.8%  | 46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%  | % Change 1.3% 8.5% -0.3% -7.0% -0.5%  | \$125.10<br>\$99.25<br>\$304.22<br>\$95.06<br>\$150.24  | \$126.53<br>\$98.06<br>\$303.72<br>\$87.56<br>\$147.62   |
| Reno - Downtown (Reno D) North Lake Tahoe (Washoe B) Sparks Non-Gaming Total  | 2023<br>834,126<br>648,962<br>95,635<br>253,423<br>829,361<br>2,661,507                                | 2022<br>826,478<br>586,798<br>104,896<br>273,449<br>797,955<br>2,589,576  | % Change 0.9% 10.6% -8.8% -7.3% 3.9% 2.8%   | Year 2023   \$ 159.09 \$ \$ 132.88 \$ \$ 343.45 \$ \$ 111.19 \$ \$ 151.08 \$ \$ 152.27 \$ | 158.12<br>127.73<br>342.69<br>107.81<br>148.53  | % Change  0.6%  4.0%  0.2%  3.1%  1.7%  | \$ 13<br>\$ 8<br>\$ 3<br>\$ 12  | Year   | 2022<br>130,678,915<br>74,952,835<br>35,947,288<br>29,479,563<br>118,516,483<br>389,575,085   | % Change 1.5% 15.1% -8.6% -4.4% 5.7% 4.0%   | Year 2023  47.1% 39.5% 62.1% 43.7% 61.8%  48.5%  December 202                                  | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%<br>2  | 1.3%<br>8.5%<br>-0.3%<br>-7.0%<br>-0.5%<br>1.7%                           | Yea 2023   467,335 266,798 - 102,320 417 836,870                                     | 2022<br>479,850<br>234,361<br>147<br>96,068<br>288<br>810,714  | % Change -2.6% 13.8% -100.0% 6.5% 100.0% 3.2%                                  | Year 2023  47.1% 39.5% 62.1% 43.7% 61.8%  48.5%  | 46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%  | % Change  1.3%  8.5%  -0.3%  -7.0%  -1.7%                                       | \$125.10<br>\$99.25<br>\$304.22<br>\$95.06<br>\$150.24<br>\$130.21  | \$126.53<br>\$98.06<br>\$303.72<br>\$87.56<br>\$147.62   |
| Reno - Downtown (Reno D)  North Lake Tahoe (Washoe B)  Sparks  Non-Gaming   | 2023<br>834,126<br>648,962<br>95,635<br>253,423<br>829,361<br>2,661,507                                | 2022<br>826,478<br>586,798<br>104,896<br>273,449<br>797,955<br>2,589,576  | % Change 0.9% 10.6% -8.8% -7.3% 3.9% 2.8%   | Year   2023   | 158.12<br>127.73<br>342.69<br>107.81<br>148.53<br>150.44  | % Change  0.6%  4.0%  0.2%  3.1%  1.7%  | \$ 13<br>\$ 8<br>\$ 3<br>\$ 12<br>\$ 405                                  | Year   | 2022<br>130,678,915<br>74,952,835<br>35,947,288<br>29,479,563<br>118,516,483<br>389,575,085   | % Change 1.5% 15.1% -8.6% -4.4% 5.7% 4.0%   | Year 2023   47.1% 39.5% 62.1% 43.7% 61.8% 48.5%  December 202                                  | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%<br>2  | 1.3%<br>8.5%<br>-0.3%<br>-7.0%<br>-0.5%<br>1.7%                           | Yea 2023  467,335 266,798 - 102,320 417 836,870  Com                                 | 2022<br>479,850<br>234,361<br>147<br>96,068<br>288<br>810,714  | % Change -2.6% 13.8% -100.0% 6.5% 100.0% 3.2%                                  | Year 2023   47.1% 39.5% 62.1% 43.7% 61.8% 48.5%  | 46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%  | % Change  1.3%  8.5%  -0.3%  -7.0%  -1.7%                                       | \$125.10<br>\$99.25<br>\$304.22<br>\$95.06<br>\$150.24<br>\$130.21  | \$126.53<br>\$98.06<br>\$303.72<br>\$87.56<br>\$147.62   |
| Reno - Downtown (Reno D) North Lake Tahoe (Washoe B) Sparks Non-Gaming Total  | 2023  834,126  648,962  95,635  253,423  829,361  2,661,507  | 2022<br>826,478<br>586,798<br>104,896<br>273,449<br>797,955<br>2,589,576  | % Change 0.9% 10.6% -8.8% -7.3% 3.9% 2.8%   | Year 2023 \$ 159.09 \$ \$ 132.88 \$ \$ 343.45 \$ \$ 111.19 \$ \$ 151.08 \$                | 158.12<br>127.73<br>342.69<br>107.81<br>148.53<br>150.44  | % Change  0.6%  4.0%  0.2%  3.1%  1.7%  1.2%  | \$ 13<br>\$ \$<br>\$ 2<br>\$ 12<br>\$ 405                                 | Year   | 2022<br>130,678,915<br>74,952,835<br>35,947,288<br>29,479,563<br>118,516,483<br>389,575,085<br>lendar Year - J  | % Change 1.5% 15.1% -8.6% -4.4% 5.7% 4.0% anuary through                                  | Year 2023  47.1% 39.5% 62.1% 43.7% 61.8%  48.5%  December 202  Percent Year                    | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%<br>2  | 1.3%<br>8.5%<br>-0.3%<br>-7.0%<br>-0.5%<br>1.7%                           | Yea 2023   467,335 266,798 - 102,320 417 836,870  Com                                | 2022<br>479,850<br>234,361<br>147<br>96,068<br>288<br>810,714  | % Change -2.6% 13.8% -100.0% 6.5% 100.0% 3.2%                                  | Year 2023  47.1% 39.5% 62.1% 43.7% 61.8%  Percent of 6 Year                                | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%   | % Change  1.3%  8.5%  -0.3%  -7.0%  -0.5%  1.7%                                 | Yea   2023  | \$126.53<br>\$98.06<br>\$303.72<br>\$87.56<br>\$147.62   |
| Reno - Downtown (Reno D)  North Lake Tahoe (Washoe B)  Sparks  Non-Gaming  Total  Location  | 2023  834,126  648,962  95,635  253,423  829,361  2,661,507  Cast Yea  2022                            | 2022<br>826,478<br>586,798<br>104,896<br>273,449<br>797,955<br>2,589,576  | % Change  0.9%  10.6% -8.8% -7.3% 3.9% 2.8%                                       | Year   2023   | 158.12<br>127.73<br>342.69<br>107.81<br>148.53<br>150.44  | % Change  0.6%  4.0%  0.2%  3.1%  1.7%  1.2%  | \$ 13<br>\$ 8<br>\$ 3<br>\$ 12<br>\$ 405                                  | Year   | 2022<br>130,678,915<br>74,952,835<br>35,947,288<br>29,479,563<br>118,516,483<br>389,575,085<br>lendar Year - J.   | % Change  1.5%  15.1%  -8.6%  -4.4%  5.7%  4.0%  anuary through  % Change                 | Year 2023  47.1% 39.5% 62.1% 43.7% 61.8%  48.5%  December 202  Percent Year 2022               | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%<br>2<br>of Cash Occu                                    | 1.3% 8.5% -0.3% -7.0% -0.5% 1.7%  Lipancy % Change                        | Yea 2023  467,335 266,798  - 102,320 417 836,870  Com Yea 2022                       | 2022<br>479,850<br>234,361<br>147<br>96,068<br>288<br>810,714  | % Change -2.6% 13.8% -100.0% 6.5% 100.0% 3.2% oms % Change                     | Year 2023  47.1% 39.5% 62.1% 43.7% 61.8%  48.5%  Percent of 6 Year 2022                    | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%   | % Change  1.3%  8.5%  -0.3%  -7.0%  -0.5%  1.7%  ccupancy % Change              | \$125.10<br>\$99.25<br>\$304.22<br>\$95.06<br>\$150.24<br>\$130.21<br>Basic Rooi<br>Yea<br>2022                                   | \$126.53<br>\$98.06<br>\$303.72<br>\$87.56<br>\$147.62<br>\$129.64   |
| Reno - Downtown (Reno D) North Lake Tahoe (Washoe B) Sparks Non-Gaming Total  Location  Reno - Suburban (Reno B)  | 2023  834,126  648,962  95,635  253,423  829,361  2,661,507  Cash Yea  2022                            | 2022<br>826,478<br>586,798<br>104,896<br>273,449<br>797,955<br>2,589,576  | % Change  0.9%  10.6% -8.8% -7.3% 3.9% 2.8%  change  7.0%                         | Year   2023   | 158.12<br>127.73<br>342.69<br>107.81<br>148.53<br>150.44<br>rage Cash Rat<br>2021                               | % Change  0.6%  4.0%  0.2%  3.1%  1.7%  1.2%  | \$ 12<br>\$ 2<br>\$ 12<br>\$ 405  | Year   | 2022  130,678,915  74,952,835  35,947,288  29,479,563  118,516,483  389,575,085  lendar Year - J  axable Revenue  2021  115,450,017                                   | % Change  1.5%  15.1%  -8.6%  -4.4%  5.7%  4.0%  Aunuary through  Change  13.2%           | Year 2023   47.1% 39.5% 62.1% 43.7% 61.8% 48.5%  Percent Year 2022   46.5%                     | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%<br>2<br>of Cash Occu                                    | 1.3% 8.5% -0.3% -7.0% -0.5% 1.7%  Upancy % Change 8.9%                    | Yea 2023   467,335 266,798 - 102,320 417 836,870  Com Yea 2022   479,850             | 2022<br>479,850<br>234,361<br>147<br>96,068<br>288<br>810,714<br>p Occupied Reference of the control of the co | % Change -2.6% 13.8% -100.0% 6.5% 100.0% 3.2%  oms % Change -3.7%              | Year 2023  47.1% 39.5% 62.1% 43.7% 61.8%  48.5%  Percent of 6 Year 2022  73.4%             | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%<br>Cash/Comp O<br>2021                            | % Change  1.3%  8.5%  -0.3%  -7.0%  -0.5%  1.7%  ccupancy % Change  4.7%        | \$125.10<br>\$99.25<br>\$304.22<br>\$95.06<br>\$150.24<br>\$130.21<br>Basic Room<br>Yea<br>2022                                   | \$126.53<br>\$98.06<br>\$303.72<br>\$87.56<br>\$147.62<br>\$129.64<br>mr Rate<br>r<br>2021                                     |
| Reno - Downtown (Reno D)  North Lake Tahoe (Washoe B)  Sparks  Non-Gaming  Total  Location  Reno - Suburban (Reno B)  Reno - Downtown (Reno D)                              | 2023  834,126  648,962  95,635  253,423  829,361  2,661,507  Cast Yea  2022  826,478  586,798          | 2022<br>826,478<br>586,798<br>104,896<br>273,449<br>797,955<br>2,589,576<br>1 Occupied Room<br>1 T 2021<br>772,373<br>531,563           | % Change  0.9%  10.6% -8.8% -7.3% 3.9%  2.8%  Change  7.0% 10.4% 4.6%             | Year   2023   | 2022 158.12 127.73 342.69 107.81 148.53 150.44 rage Cash Rat 2021 149.47 124.45                                 | % Change  0.6%  4.0%  0.2%  3.1%  1.7%  1.2%  te % Change  5.8%  2.6%  11.4%        | \$ 113<br>\$ 8<br>\$ 2<br>\$ 12<br>\$ 405<br>2<br>\$ 13<br>\$ 3           | Year           2023                     .32,701,779         \$           .86,233,475         \$           .32,845,530         \$           .28,177,575         \$           .25,299,792         \$           .5,258,152         \$            C=            Overal T            Year   | 2022<br>130,678,915<br>74,952,835<br>35,947,288<br>29,479,563<br>118,516,483<br>389,575,085<br>lendar Year - J<br>axable Revenue<br>2021<br>115,450,017<br>66,150,949 | % Change  1.5%  15.1%  -8.6%  -4.4%  5.7%  4.0%  Annuary through  % Change  13.2%  13.3%  | Year 2023   47.1% 39.5% 62.1% 43.7% 61.8% 48.5%  Pecember 202  Percent Year 2022   46.5% 36.3% | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%<br>2<br>of Cash Occu<br>2021<br>42.6%<br>37.5%          | 1.3% 8.5% -0.3% -7.0% -0.5% 1.79%  Lipancy % Change  8.9% -3.2%           | Yea 2023   467,335 266,798 - 102,320 417 836,870  Com Yea 2022   479,850 234,361     | 2022<br>479,850<br>234,361<br>147<br>96,068<br>288<br>810,714<br>P Occupied Rour<br>2021<br>498,210<br>197,763   | % Change -2.6% 13.8% -100.0% 6.5% 100.0% 3.2%  oms % Change -3.7% 18.5%        | Year 2023  47.1% 39.5% 62.1% 43.7% 61.8%  48.5%  Percent of C Year 2022  73.4% 50.9%       | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%<br>Cash/Comp O<br>2021<br>70.1%<br>51.5%          | % Change  1.3%  8.5%  -0.3%  -7.0%  -0.5%  1.7%  Ccupancy % Change  4.7%  -1.2% | \$125.10<br>\$99.25<br>\$304.22<br>\$95.06<br>\$150.24<br>\$130.21<br>Basic Rooi<br>Yea<br>2022<br>\$126.53<br>\$98.29            | \$126.53<br>\$98.06<br>\$303.72<br>\$87.56<br>\$147.62<br>\$129.64<br>mm Rate<br>ir<br>2021<br>\$119.61<br>\$98.19             |
| Reno - Downtown (Reno D)  North Lake Tahoe (Washoe B)  Sparks  Non-Gaming  Total  Location  Reno - Suburban (Reno B)  Reno - Downtown (Reno D)  North Lake Tahoe (Washoe B) | 2023  834,126  648,962  95,635  253,423  829,361  2,661,507  Cash Yea  2022  826,478  586,798  104,896 | 2022<br>826,478<br>586,798<br>104,896<br>273,449<br>797,955<br>2,589,576<br>1 Occupied Room<br>17 2021<br>772,373<br>531,563<br>100,238 | % Change  0.9%  10.6% -8.8% -7.3% 3.9% 2.8%  Ons. % Change  7.0% 10.4% 4.6% -2.2% | Year   2023   | 158.12<br>127.73<br>342.69<br>107.81<br>148.53<br>150.44<br>rage Cash Rat<br>2021<br>149.47<br>124.45<br>307.61 | % Change  0.6%  4.0%  0.2%  3.1%  1.7%  1.2%  te  % Change  5.8%  2.6%  11.4%  0.9% | \$ 13<br>\$ 8<br>\$ 3<br>\$ 12<br>\$ 405<br>\$ 13<br>\$ 3<br>\$ 3<br>\$ 3 | Year           2023                     .32,701,779         \$           86,233,475         \$           32,845,530         \$           28,177,575         \$           .25,299,792         \$           5,258,152         \$           Ca         Overall TYear           2022                     74,952,835         \$           35,947,288         \$ | 2022  130,678,915  74,952,835  35,947,288  29,479,563  118,516,483  389,575,085  lendar Year - J.  axable Revenue  2021  115,450,017  66,150,949  30,833,929          | % Change  1.5%  15.1% -8.6% -4.4% 5.7%  4.0%  anuary through  % Change  13.2% 13.3% 16.6% | Year 2023  47.1% 39.5% 62.1% 43.7% 61.8%  December 202  Percent Year 2022  46.5% 36.3% 65.4%   | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%<br>2<br>of Cash Occu<br>2021<br>42.6%<br>37.5%<br>53.1% | 1.3% 8.5% -0.3% -7.0% -0.5%  1.7%  1.7%  Spancy % Change 8.9% -3.2% 23.0% | Yea 2023   467,335 266,798 - 102,320 417 836,870  Com Yea 2022   479,850 234,361 147 | 2022<br>479,850<br>234,361<br>147<br>96,068<br>288<br>810,714<br>p Occupied Rour<br>2021<br>498,210<br>197,763<br>1,498  | % Change -2.6% 13.8% -100.0% 6.5% 100.0% 3.2%  oms % Change -3.7% 18.5% -90.2% | Year 2023  47.1% 39.5% 62.1% 43.7% 61.8%  48.5%  Percent of 6 Year 2022  73.4% 50.9% 65.4% | 2022<br>46.5%<br>36.3%<br>62.3%<br>47.0%<br>62.1%<br>47.7%<br>Cash/Comp O<br>2021<br>70.1%<br>51.5%<br>53.9% | 1.3% 8.5% -0.3% -7.0% -0.5%  1.7%  Ccupancy % Change  4.7% -1.2% 21.3%          | \$125.10<br>\$99.25<br>\$304.22<br>\$95.06<br>\$150.24<br>\$130.21<br>Basic Roo<br>Yea<br>2022<br>\$126.53<br>\$98.29<br>\$306.90 | \$126.53<br>\$98.06<br>\$303.72<br>\$87.56<br>\$147.62<br>\$129.64<br>mr Rate<br>ir<br>2021<br>\$119.61<br>\$98.19<br>\$274.99 |

#### Calendar Year - January through December 2021 Average Cash Rate Overall Taxable Revenue Cash Occupied Rooms Percent of Cash Occupancy Comp Occupied Rooms Percent of Cash/Comp Occupancy Basic Room Rate Location Year Year Change 2021 2020 **Change** 2021 2020 **Change** 2021 2020 Change 2021 2020 Change 2021 2020 2021 2020 **Change** 2021 2020 Reno - Suburban (Reno B) 42.8% \$ 149.47 \$ 123.78 772,373 540,926 20.8% \$ 115,450,017 \$ 66,956,808 72.4% 42.6% 36.0% 18.3% 498,210 375,818 32.6% 70.1% 61.1% 14.9% \$119.61 \$96.16 28.0% Reno - Downtown (Reno D) 531,563 251,119 111.7% \$ 124.45 \$ 107.93 15.3% \$ 66,150,949 \$ 27,102,414 144.1% 37.5% 24.2% 54.9% 197,763 154,539 51.5% 39.2% 31.7% \$98.19 \$81.64 21,032,110 47.7% North Lake Tahoe (Washoe B) 100,238 75,208 33.3% \$ 307.61 \$ 279.65 10.0% \$ 30,833,929 \$ 46.6% 53.1% 11.3% 1,498 1,927 -22.3% 53.9% 49.0% 10.2% \$274.99 \$235.67 279,629 209,476 33.5% \$ 106.80 \$ 79.06 35.1% \$ 29,863,060 \$ 16,561,872 80.3% 48.2% 43.3% 11.3% 89,704 48,385 85.4% 63.6% 53.3% 19.5% \$84.35 \$60.23 791,503 586,045 35.1% \$ 131.57 \$ 109.51 20.1% \$ 104,141,536 \$ 64,177,835 62.3% 59.7% 47.9% 24.4% 295 257 14.8% 59.7% 48.0% 24.4% \$130.81 \$108.71 Non-Gaming 2,475,306 1,662,774 48.9% \$ 139.96 \$ 117.77 18.8% \$ 346,439,490 \$ 195,831,039 787,470 Totals 76.9% 46.5% 37.8% 23.0% 580,926 35.6% 61.3% 51.0% 20.2% \$120.90 \$100.17

|                             |           |                |        |                 |             |        | Ca                   | alendar Year - J | anuary through | 1 December 20 | 20             |        |         |               |        |            |             |           |          |          |
|-----------------------------|-----------|----------------|--------|-----------------|-------------|--------|----------------------|------------------|----------------|---------------|----------------|--------|---------|---------------|--------|------------|-------------|-----------|----------|----------|
|                             | Casi      | h Occupied Roo | oms    | Ave             | rage Cash R | tate   | Overall              | Taxable Revenue  | 9              | Percen        | t of Cash Occu | ipancy | Com     | p Occupied Ro | ooms   | Percent of | Cash/Comp C | Occupancy | Basic Ro | oom Rate |
| Location                    | Yea       |                | %      | Year            |             | %      | Year                 |                  | %              | Yea           |                | %      | Yea     |               | %      | Yea        |             | %         |          | ear      |
|                             | 2020      | 2019           | Change | 2020            | 2019        | Change | 2020                 | 2019             | Change         | 2020          | 2019           | Change | 2020    | 2019          | Change | 2020       | 2019        | Change    | 2020     | 2019     |
| Reno - Suburban (Reno B)    | 540,926   | 958,914        | -43.6% | \$<br>123.78 \$ | 130.17      | -4.9%  | \$<br>66,956,808 \$  | 124,817,325      | -46.4%         | 36.0%         | 52.3%          | -31.2% | 375,818 | 479,870       | -21.7% | 61.1%      | 78.5%       | -22.2%    | \$96.16  | \$105.60 |
| Reno - Downtown (Reno D)    | 251,119   | 709,419        | -64.6% | \$<br>107.93 \$ | 108.32      | -0.4%  | \$<br>27,102,414 \$  | 76,847,135       | -64.7%         | 23.6%         | 35.5%          | -33.5% | 154,539 | 308,926       | -50.0% | 38.1%      | 51.0%       | -25.3%    | \$81.64  | \$82.75  |
| North Lake Tahoe (Washoe B) | 75,208    | 114,105        | -34.1% | \$<br>279.65 \$ | 269.74      | 3.7%   | \$<br>21,032,110 \$  | 30,778,770       | -31.7%         | 47.7%         | 60.5%          | -21.2% | 1,927   | 4,179         | -53.9% | 49.0%      | 62.7%       | -21.8%    | \$235.67 | \$242.51 |
| Sparks                      | 209,476   | 323,173        | -35.2% | \$<br>79.06 \$  | 86.65       | -8.8%  | \$<br>16,561,872 \$  | 28,003,189       | -40.9%         | 43.3%         | 55.6%          | -22.1% | 48,385  | 68,056        | -28.9% | 53.3%      | 67.3%       | -20.8%    | \$60.23  | \$69.61  |
| Non-Gaming                  | 586,045   | 753,712        | -22.2% | \$<br>109.51 \$ | 123.65      | -11.4% | \$<br>64,177,835 \$  | 93,196,185       | -31.1%         | 47.9%         | 64.8%          | -26.1% | 257     | 219           | 17.4%  | 48.0%      | 64.9%       | -26.1%    | \$108.67 | \$122.91 |
| Totals                      | 1,662,774 | 2,859,323      | -41.8% | \$<br>117.77 \$ | 123.68      | -4.8%  | \$<br>195,831,039 \$ | 353,642,602      | -44.6%         | 37.5%         | 49.6%          | -24.4% | 580,926 | 861,250       | -32.5% | 50.6%      | 64.6%       | -21.5%    | \$100.16 | \$105.89 |

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

|                             |           |                |        |          |           |            |        | C                    | alendar Year - J | anuary through | December 20 | 19            |        |         |               |        |            |             |           |            |                  |
|-----------------------------|-----------|----------------|--------|----------|-----------|------------|--------|----------------------|------------------|----------------|-------------|---------------|--------|---------|---------------|--------|------------|-------------|-----------|------------|------------------|
| ·                           | Cas       | h Occupied Roc | oms    |          | Aver      | age Cash R | ate    | Overall              | Taxable Revenue  | e              | Percen      | t of Cash Occ | upancy | Com     | p Occupied Ro | ooms   | Percent of | Cash/Comp ( | Occupancy | Basic Room | ADR/Revenue      |
| Location                    | Yea       | ar             | %      |          | Year      |            | %      | Year                 |                  | %              | Yea         | r             | %      | Yea     | ır            | %      | Yea        | r           | %         | January    | - October        |
|                             | 2019      | 2018           | Change | <u> </u> | 2019      | 2018       | Change | <br>2019             | 2018             | Change         | 2019        | 2018          | Change | 2019    | 2018          | Change | 2019       | 2018        | Change    | ADR        | Revenue          |
| Reno - Suburban (Reno B)    | 958,914   | 1,024,075      | -6.4%  | \$       | 130.17 \$ | 116.88     | 11.4%  | \$<br>124,817,325 \$ | 119,691,944      | 4.3%           | 52.3%       | 55.5%         | -5.8%  | 479,870 | 460,248       | 4.3%   | 78.5%      | 80.4%       | -2.4%     | \$105.60   | \$101,265,692.75 |
| Reno - Downtown (Reno D)    | 709,419   | 860,589        | -17.6% | \$       | 108.32 \$ | 99.20      | 9.2%   | \$<br>76,847,135 \$  | 85,369,262       | -10.0%         | 35.5%       | 39.8%         | -10.8% | 308,926 | 346,858       | -10.9% | 51.0%      | 55.9%       | -8.8%     | \$82.75    | \$58,701,680.30  |
| North Lake Tahoe (Washoe B) | 114,105   | 120,004        | -4.9%  | \$       | 269.74 \$ | 266.33     | 1.3%   | \$<br>30,778,770 \$  | 31,960,979       | -3.7%          | 60.5%       | 63.6%         | -4.9%  | 4,179   | 3,554         | 17.6%  | 62.7%      | 65.5%       | -4.3%     | \$244.15   | \$27,859,242.17  |
| Sparks                      | 323,173   | 348,054        | -7.1%  | \$       | 86.65 \$  | 83.87      | 3.3%   | \$<br>28,003,189 \$  | 29,190,181       | -4.1%          | 55.6%       | 59.6%         | -6.7%  | 68,056  | 62,152        | 9.5%   | 67.3%      | 70.3%       | -4.1%     | \$69.61    | \$22,497,168.43  |
| Non-Gaming                  | 753,922   | 675,808        | 11.6%  | \$       | 123.62 \$ | 123.34     | 0.2%   | \$<br>93,203,504 \$  | 83,355,198       | 11.8%          | 64.9%       | 62.7%         | 3.5%   | 219     | 151           | 45.0%  | 64.9%      | 62.7%       | 3.5%      | \$121.97   | \$91,956,582.87  |
| Totals                      | 2,859,533 | 3,028,530      | -5.6%  | \$       | 123.68 \$ | 115.42     | 7.2%   | \$<br>353,649,921 \$ | 349,567,565      | 1.2%           | 49.6%       | 51.7%         | -4.1%  | 861,250 | 872,963       | -1.3%  | 64.6%      | 66.6%       | -3.2%     | \$105.71   | \$302,280,367    |

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

|                             |           |                |        |      |           |            |        |         | Ca           | lendar Year - J | anuary through | December 201 | L8           |        |         |             |        |            |             |          |            |               |
|-----------------------------|-----------|----------------|--------|------|-----------|------------|--------|---------|--------------|-----------------|----------------|--------------|--------------|--------|---------|-------------|--------|------------|-------------|----------|------------|---------------|
|                             | Cas       | h Occupied Roo | oms    |      | Avera     | age Cash R | ate    |         | Overall 1    | Taxable Revenue |                | Percent      | of Cash Occu | ipancy | Com     | Occupied Ro | oms    | Percent of | Cash/Comp C | ccupancy | Basic Room | ADR/Revenue   |
| Location                    | Ye        | •••            | %      |      | Year      |            | %      |         | Year         |                 | %              | Year         |              | %      | Yea     |             | %      | Yea        |             | %        |            | December      |
|                             | 2018      | 2017           | Change | 20   | 018       | 2017       | Change | 20      | 18           | 2017            | Change         | 2018         | 2017         | Change | 2018    | 2017        | Change | 2018       | 2017        | Change   | ADR        | Revenue       |
| Reno - Suburban (Reno B)    | 1,024,075 | 1,053,772      | -2.8%  | \$   | 116.88 \$ | 108.12     | 8.1%   | \$ 119  | 9,691,944 \$ | 113,934,264     | 5.1%           | 55.8%        | 57.4%        | -2.8%  | 460,248 | 486,977     | -5.5%  | 80.9%      | 84.0%       | -3.7%    | \$49.43    | \$50,617,428  |
| Reno - Downtown (Reno D)    | 860,589   | 941,484        | -8.6%  | \$   | 99.20 \$  | 87.28      | 13.7%  | \$ 85   | 5,369,262 \$ | 82,173,937      | 3.9%           | 40.6%        | 44.3%        | -8.4%  | 346,858 | 344,166     | 0.8%   | 57.0%      | 60.5%       | -5.8%    | \$43.53    | \$37,464,858  |
| North Lake Tahoe (Washoe B) | 120,004   | 118,442        | 1.3%   | \$   | 266.33 \$ | 256.85     | 3.7%   | \$ 31   | 1,960,979 \$ | 30,421,873      | 5.1%           | 63.6%        | 63.0%        | 1.0%   | 3,554   | 3,001       | 18.4%  | 65.5%      | 64.6%       | 1.4%     | \$152.62   | \$18,314,807  |
| Sparks                      | 348,054   | 372,600        | -6.6%  | \$   | 83.87 \$  | 75.49      | 11.1%  | \$ 29   | 9,190,181 \$ | 28,126,329      | 3.8%           | 60.0%        | 64.1%        | -6.4%  | 62,152  | 47,813      | 30.0%  | 70.8%      | 72.4%       | -2.2%    | \$35.71    | \$12,427,469  |
| Non-Gaming                  | 675,808   | 640,711        | 5.5%   | \$   | 123.34 \$ | 117.68     | 4.8%   | \$ 83   | 3,355,198 \$ | 75,395,773      | 10.6%          | 65.8%        | 64.6%        | 1.9%   | 151     | 367         | -58.9% | 65.8%      | 64.7%       | 1.9%     | \$61.36    | \$41,470,835  |
| Totals                      | 3,028,530 | 3,127,009      | -3.1%  | \$ 1 | 15.42 \$  | 105.55     | 9.4%   | \$ 349, | 567,565 \$   | 330,052,176     | 5.9%           | 52.7%        | 54.7%        | -3.7%  | 872,963 | 882,324     | -1.1%  | 67.9%      | 70.1%       | -3.1%    | \$52.93    | \$160,295,397 |

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

|                             |           |                |        |       |        |              |        | Calendar Year        | January through | December 201 | .7     |               |        |         |                |        |            |             |           |
|-----------------------------|-----------|----------------|--------|-------|--------|--------------|--------|----------------------|-----------------|--------------|--------|---------------|--------|---------|----------------|--------|------------|-------------|-----------|
|                             | Casi      | h Occupied Roo | oms    |       | Ave    | erage Cash R | ate    | Tax                  | cable Revenue   |              | Percen | t of Cash Occ | ipancy | Con     | np Occupied Ro | ooms   | Percent of | Cash/Comp C | Occupancy |
| Location                    | Yea       | ar             | %      |       | Yea    | r            | %      | Year                 |                 | %            | Yea    | ır            | %      | Ye      | ar             | %      | Yea        | r           | %         |
|                             | 2017      | 2016           | Change | 20    | 17     | 2016         | Change | 2017                 | 2016            | Change       | 2017   | 2016          | Change | 2017    | 2016           | Change | 2017       | 2016        | Change    |
| Reno - Suburban (Reno B)    | 1,053,772 | 1,002,313      | 5.1%   | \$ 1  | 108.12 | 102.35       | 5.6%   | \$<br>113,934,264 \$ | 102,582,668     | 11.1%        | 57.4%  | 54.6%         | 5.1%   | 486,977 | 498,288        | -2.3%  | 84.0%      | 81.8%       | 2.7%      |
| Reno - Downtown (Reno D)    | 941,484   | 932,831        | 0.9%   | \$    | 87.28  | \$ 85.04     | 2.6%   | \$<br>82,173,937 \$  | 79,326,947      | 3.6%         | 44.3%  | 43.5%         | 1.8%   | 344,166 | 361,414        | -4.8%  | 60.5%      | 60.4%       | 0.2%      |
| North Lake Tahoe (Washoe B) | 118,442   | 118,973        | -0.4%  | \$ 2  | 256.85 | \$ 250.43    | 2.6%   | \$<br>30,421,873 \$  | 29,794,447      | 2.1%         | 63.0%  | 62.4%         | 1.0%   | 3,001   | 2,619          | 14.6%  | 64.6%      | 63.8%       | 1.3%      |
| Sparks                      | 372,600   | 370,416        | 0.6%   | \$    | 75.49  | \$ 65.76     | 14.8%  | \$<br>28,126,329 \$  | 24,358,804      | 15.5%        | 64.1%  | 63.5%         | 1.1%   | 47,813  | 49,137         | -2.7%  | 72.4%      | 71.9%       | 0.7%      |
| Non-Gaming                  | 640,711   | 561,060        | 14.2%  | \$ 1  | 117.68 | \$ 107.22    | 9.8%   | \$<br>75,395,773 \$  | 60,157,079      | 25.3%        | 64.6%  | 58.8%         | 9.9%   | 367     | 445            | -17.5% | 64.7%      | 58.9%       | 9.8%      |
| Totals                      | 3,127,009 | 2,985,593      | 4.7%   | \$ 10 | 05.55  | \$ 99.22     | 6.4%   | \$<br>330,052,176 \$ | 296,219,945     | 11.4%        | 54.7%  | 52.3%         | 4.4%   | 882,324 | 911,903        | -3.2%  | 70.1%      | 68.3%       | 2.6%      |

|                             |           |               |        |              |              |        | Calendar Year - :    | January through | December 201 | l <b>6</b> |               |        |         |               |        |            |             |           |
|-----------------------------|-----------|---------------|--------|--------------|--------------|--------|----------------------|-----------------|--------------|------------|---------------|--------|---------|---------------|--------|------------|-------------|-----------|
|                             | Cas       | h Occupied Ro | oms    | Av           | erage Cash R | ate    | Tax                  | kable Revenue   |              | Percen     | t of Cash Occ | upancy | Com     | p Occupied Re | ooms   | Percent of | Cash/Comp C | Occupancy |
| Location                    | Yea       | ar            | %      | Yea          | r            | %      | Year                 |                 | %            | Yea        | ır            | %      | Yea     | ar            | %      | Yea        | r           | %         |
|                             | 2016      | 2015          | Change | 2016         | 2015         | Change | 2016                 | 2015            | Change       | 2016       | 2015          | Change | 2016    | 2015          | Change | 2016       | 2015        | Change    |
| Reno - Suburban (Reno B)    | 1,002,313 | 973,661       | 2.9%   | \$<br>102.35 | \$ 99.36     | 3.0%   | \$<br>102,582,668 \$ | 96,743,878      | 6.0%         | 54.6%      | 52.9%         | 3.2%   | 498,288 | 502,562       | -0.9%  | 81.8%      | 80.2%       | 2.0%      |
| Reno - Downtown (Reno D)    | 932,831   | 989,389       | -5.7%  | \$<br>85.04  | 73.25        | 16.1%  | \$<br>79,326,947 \$  | 72,470,972      | 9.5%         | 43.5%      | 44.3%         | -1.8%  | 361,414 | 360,665       | 0.2%   | 60.4%      | 60.5%       | -0.2%     |
| North Lake Tahoe (Washoe B) | 118,973   | 118,398       | 0.5%   | \$<br>250.43 | \$ 236.20    | 6.0%   | \$<br>29,794,447 \$  | 27,965,261      | 6.5%         | 62.4%      | 62.8%         | -0.5%  | 2,619   | 1,595         | 64.2%  | 63.8%      | 63.6%       | 0.3%      |
| Sparks                      | 370,416   | 348,668       | 6.2%   | \$<br>65.76  | 63.03        | 4.3%   | \$<br>24,358,804 \$  | 21,975,030      | 10.8%        | 63.5%      | 57.7%         | 10.1%  | 49,137  | 39,406        | 24.7%  | 71.9%      | 64.2%       | 12.0%     |
| Non-Gaming                  | 561,060   | 433,833       | 29.3%  | \$<br>107.22 | \$ 103.05    | 4.0%   | \$<br>60,157,079 \$  | 44,706,194      | 34.6%        | 58.8%      | 62.2%         | -5.3%  | 445     | 125           | 256.0% | 58.9%      | 62.2%       | -5.3%     |
| Totals                      | 2,985,593 | 2,863,949     | 4.2%   | \$<br>99.22  | \$ 92.13     | 7.7%   | \$<br>296,219,945 \$ | 263,861,335     | 12.3%        | 52.3%      | 51.5%         | 1.6%   | 911,903 | 904,353       | 0.8%   | 68.3%      | 67.7%       | 0.9%      |

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

|                             |           |                |        |              |              |        | Calendar Year - J    | anuary through | December 201 | .5     |               |        |         |               |        |            |             |           |
|-----------------------------|-----------|----------------|--------|--------------|--------------|--------|----------------------|----------------|--------------|--------|---------------|--------|---------|---------------|--------|------------|-------------|-----------|
|                             | Casi      | 1 Occupied Roo | oms    | Ave          | erage Cash R | ate    | Taxa                 | ble Revenue    |              | Percen | t of Cash Occ | upancy | Com     | p Occupied Re | ooms   | Percent of | Cash/Comp ( | Occupancy |
| Location                    | Yea       |                | %      | Yea          |              | %      | Year                 |                | %            | Yea    |               | %      | Yea     |               | %      | Yea        |             | %         |
|                             | 2015      | 2014           | Change | <br>2015     | 2014         | Change | 2015                 | 2014           | Change       | 2015   | 2014          | Change | 2015    | 2014          | Change | 2015       | 2014        | Change    |
| Reno - Suburban (Reno B)    | 973,661   | 891,515        | 9.2%   | \$<br>99.36  | 96.69        | 2.8%   | \$<br>96,743,878 \$  | 86,199,866     | 12.2%        | 52.9%  | 48.6%         | 8.6%   | 502,562 | 490,071       | 2.5%   | 80.2%      | 75.4%       | 6.4%      |
| Reno - Downtown (Reno D)    | 989,389   | 1,074,581      | -7.9%  | \$<br>73.25  | 66.11        | 10.8%  | \$<br>72,470,972 \$  | 71,036,790     | 2.0%         | 44.3%  | 45.2%         | -2.0%  | 360,665 | 391,739       | -7.9%  | 60.5%      | 61.7%       | -1.9%     |
| North Lake Tahoe (Washoe B) | 118,398   | 111,355        | 6.3%   | \$<br>236.20 | 229.86       | 2.8%   | \$<br>27,965,261 \$  | 25,595,631     | 9.3%         | 62.8%  | 59.0%         | 6.3%   | 1,595   | 1,390         | 14.7%  | 63.6%      | 59.8%       | 6.4%      |
| Sparks                      | 348,668   | 331,119        | 5.3%   | \$<br>63.03  | 61.48        | 2.5%   | \$<br>21,975,030 \$  | 20,358,040     | 7.9%         | 57.7%  | 50.6%         | 14.0%  | 39,406  | 43,634        | -9.7%  | 64.2%      | 57.3%       | 12.0%     |
| Non-Gaming                  | 433,833   | 294,876        | 47.1%  | \$<br>103.05 | 101.68       | 1.3%   | \$<br>44,706,194 \$  | 29,983,610     | 49.1%        | 62.2%  | 66.9%         | -7.0%  | 125     | 25            | 400.0% | 62.2%      | 66.9%       | -7.0%     |
| Totals                      | 2,863,949 | 2,703,446      | 5.9%   | \$<br>92.13  | 86.25        | 6.8%   | \$<br>263,861,335 \$ | 233,173,936    | 13.2%        | 51.5%  | 49.2%         | 4.7%   | 904,353 | 926,859       | -2.4%  | 67.7%      | 66.1%       | 2.4%      |

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

|                             |           |               |          |              |               |        | Calendar Year - J    | anuary through | December 201 | 4       |               |             |         |               |          |                   |             |                  |
|-----------------------------|-----------|---------------|----------|--------------|---------------|--------|----------------------|----------------|--------------|---------|---------------|-------------|---------|---------------|----------|-------------------|-------------|------------------|
| Location                    | Cas<br>Ye | h Occupied Ro | oms<br>% | Av<br>Ye     | verage Cash R | ate %  | Taxa<br>Year         | able Revenue   | %            | Percent | t of Cash Occ | upancy<br>% | Com     | p Occupied Ro | ooms 0/6 | Percent of<br>Yea | Cash/Comp C | Occupancy<br>9/6 |
| Location                    | 2014      | 2013          | Change   | 2014         | 2013          | Change | 2014                 | 2013           | Change       | 2014    | 2013          | Change      | 2014    | 2013          | Change   | 2014              | 2013        | Change           |
| Reno - Suburban (Reno B)    | 891,515   | 922,037       | -3.3%    | \$<br>96.69  | \$ 95.61      | 1.1%   | \$<br>86,199,866 \$  | 88,160,187     | -2.2%        | 48.6%   | 50.4%         | -3.4%       | 490,071 | 428,828       | 14.3%    | 75.4%             | 73.8%       | 2.2%             |
| Reno - Downtown (Reno D)    | 1,074,581 | 1,122,649     | -4.3%    | \$<br>66.11  | \$ 66.41      | -0.5%  | \$<br>71,036,790 \$  | 74,554,625     | -4.7%        | 45.2%   | 47.5%         | -4.8%       | 391,739 | 396,543       | -1.2%    | 61.7%             | 64.3%       | -4.0%            |
| North Lake Tahoe (Washoe B) | 111,355   | 126,784       | -12.2%   | \$<br>229.86 | \$ 195.71     | 17.4%  | \$<br>25,595,631 \$  | 24,812,551     | 3.2%         | 59.0%   | 53.4%         | 10.5%       | 1,390   | 1,035         | 34.3%    | 59.8%             | 53.8%       | 11.0%            |
| Sparks                      | 331,119   | 264,701       | 25.1%    | \$<br>61.48  | \$ 73.58      | -16.4% | \$<br>20,358,040 \$  | 19,477,105     | 4.5%         | 50.6%   | 38.5%         | 31.5%       | 43,634  | 56,152        | -22.3%   | 57.3%             | 46.6%       | 23.0%            |
| Non-Gaming                  | 294,876   | 272,293       | 8.3%     | \$<br>101.68 | \$ 100.63     | 1.0%   | \$<br>29,983,610 \$  | 27,400,091     | 9.4%         | 67.0%   | 66.6%         | 0.6%        | 25      | -             | 100.0%   | 67.1%             | 66.6%       | 0.6%             |
| Totals                      | 2,703,446 | 2,708,464     | -0.2%    | \$<br>86.25  | \$ 86.55      | -0.3%  | \$<br>233,173,936 \$ | 234,404,559    | -0.5%        | 49.2%   | 49.0%         | 0.4%        | 926,859 | 882,558       | 5.0%     | 66.1%             | 64.9%       | 1.8%             |

|                             |           |                |        |                 |             |        | (  | Calendar Year - | <ul> <li>January through</li> </ul> | December 201 | 13     |                |        |         |               |        |            |             |           |
|-----------------------------|-----------|----------------|--------|-----------------|-------------|--------|----|-----------------|-------------------------------------|--------------|--------|----------------|--------|---------|---------------|--------|------------|-------------|-----------|
|                             | Casi      | h Occupied Roo | oms    | Ave             | rage Cash R | ate    |    | Ta              | axable Revenue                      |              | Percen | t of Cash Occi | pancy  | Com     | p Occupied Ro | ooms   | Percent of | Cash/Comp C | Occupancy |
| Location                    | Yea       | ar             | %      | Year            |             | %      |    | Yea             | ır                                  | %            | Yea    | ır             | %      | Yea     | ar            | %      | Yea        | r           | %         |
|                             | 2013      | 2012           | Change | <br>2013        | 2012        | Change |    | 2013            | 2012                                | Change       | 2013   | 2012           | Change | 2013    | 2012          | Change | 2013       | 2012        | Change    |
| Reno - Suburban (Reno B)    | 922,037   | 934,637        | -1.3%  | \$<br>95.61 \$  | 84.94       | 12.6%  | \$ | 88,160,187      | \$ 79,388,186                       | 11.0%        | 50.4%  | 50.9%          | -1.2%  | 428,828 | 377,903       | 13.5%  | 73.8%      | 71.5%       | 3.2%      |
| Reno - Downtown (Reno D)    | 1,122,649 | 1,087,152      | 3.3%   | \$<br>66.41 \$  | 60.71       | 9.4%   | \$ | 74,554,625      | \$ 65,999,148                       | 13.0%        | 47.5%  | 45.8%          | 3.7%   | 396,543 | 372,736       | 6.4%   | 64.3%      | 61.5%       | 4.6%      |
| North Lake Tahoe (Washoe B) | 126,784   | 121,470        | 4.4%   | \$<br>195.71 \$ | 179.28      | 9.2%   | \$ | 24,812,551      | \$ 21,777,047                       | 13.9%        | 53.4%  | 46.6%          | 14.6%  | 1,035   | 845           | 22.5%  | 53.8%      | 46.9%       | 14.7%     |
| Sparks                      | 264,701   | 258,399        | 2.4%   | \$<br>73.58 \$  | 66.38       | 10.8%  | \$ | 19,477,105      | \$ 17,152,886                       | 13.6%        | 38.5%  | 37.3%          | 2.9%   | 56,152  | 57,953        | -3.1%  | 46.6%      | 45.7%       | 2.0%      |
| Non-Gaming                  | 272,293   | 254,672        | 6.9%   | \$<br>100.63 \$ | 97.52       | 3.2%   | \$ | 27,400,091      | \$ 24,835,669                       | 10.3%        | 66.6%  | 61.8%          | 7.8%   | -       | -             | 0.0%   | 66.6%      | 61.8%       | 7.8%      |
| Totals                      | 2,708,464 | 2,656,330      | 2.0%   | \$<br>86.55 \$  | 78.74       | 9.9%   | \$ | 234,404,559     | \$ 209,152,937                      | 12.1%        | 49.0%  | 47.6%          | 2.7%   | 882,558 | 809,437       | 9.0%   | 64.9%      | 62.2%       | 4.5%      |

|                             |           |               |             |          |             |              |        |     | Calendar Year - | January through | December 201 | l2     |                |        |         |              |             |            |               |           |
|-----------------------------|-----------|---------------|-------------|----------|-------------|--------------|--------|-----|-----------------|-----------------|--------------|--------|----------------|--------|---------|--------------|-------------|------------|---------------|-----------|
|                             | Cas       | h Occupied Ro | oms         |          | Av          | erage Cash R | ate    |     | Ta              | xable Revenue   |              | Percen | nt of Cash Occ | upancy | Com     | p Occupied R | ooms        | Percent of | f Cash/Comp C | Occupancy |
| Location                    | 2012 Ye   | ar<br>2011    | %<br>Change |          | Yea<br>2012 | 2011         | %      |     | Year<br>2012    | 2011            | %<br>Change  | 2012   | 2011           | %      | 2012    | ar<br>2011   | %<br>Change | 2012       | ar<br>2011    | %         |
|                             | 2012      | 2011          | Cnange      | <u> </u> | 2012        | 2011         | Change | l L | 2012            | 2011            | Cnange       | 2012   | 2011           | Change | 2012    | 2011         | Cnange      | 2012       | 2011          | Change    |
| Reno - Suburban (Reno B)    | 934,637   | 971,591       | -3.8%       | \$       | 84.94       | \$ 83.16     | 2.1%   | \$  | 79,388,186 \$   | 80,798,447      | -1.7%        | 50.9%  | 53.8%          | -5.2%  | 377,903 | 376,843      | 0.3%        | 71.5%      | 74.6%         | -4.2%     |
| Reno - Downtown (Reno D)    | 1,087,152 | 1,113,288     | -2.3%       | \$       | 60.71       | \$ 61.41     | -1.1%  | \$  | 65,999,148 \$   | 68,367,701      | -3.5%        | 45.8%  | 47.3%          | -3.4%  | 372,736 | 397,198      | -6.2%       | 61.5%      | 64.2%         | -4.4%     |
| North Lake Tahoe (Washoe B) | 121,470   | 131,491       | -7.6%       | \$       | 179.28      | \$ 173.35    | 3.4%   | \$  | 21,777,047 \$   | 22,793,341      | -4.5%        | 46.6%  | 51.0%          | -8.6%  | 845     | 1,121        | -24.6%      | 46.9%      | 51.4%         | -8.7%     |
| Sparks                      | 258,399   | 286,473       | -9.8%       | \$       | 66.38       | \$ 69.41     | -4.4%  | \$  | 17,152,886 \$   | 19,884,508      | -13.7%       | 37.3%  | 41.4%          | -9.7%  | 57,953  | 63,743       | -9.1%       | 45.7%      | 50.6%         | -9.5%     |
| Non-Gaming                  | 254,672   | 248,097       | 2.7%        | \$       | 97.52       | \$ 96.10     | 1.5%   | \$  | 24,835,669 \$   | 23,843,178      | 4.2%         | 61.8%  | 60.3%          | 2.5%   | -       | -            | 0.0%        | 61.8%      | 60.3%         | 2.5%      |
| Totals                      | 2,656,330 | 2,750,940     | -3.4%       | \$       | 78.74       | \$ 78.40     | 0.4%   | \$  | 209,152,937     | 215,687,174     | -3.0%        | 47.6%  | 49.8%          | -4.4%  | 809,437 | 838,905      | -3.5%       | 62.2%      | 65.0%         | -4.3%     |

|                          | Casl      | h Occupied Roc | oms    |              | verag | ge Cash Ra | ate    |    | -           | Taxa | ble Revenue |        | Percen | t of Cash Occu | pancy  |
|--------------------------|-----------|----------------|--------|--------------|-------|------------|--------|----|-------------|------|-------------|--------|--------|----------------|--------|
| Location                 | Yea       | ar             | %      | Y            | ear   |            | %      |    | Υe          | ear  |             | %      | Yea    | r              | %      |
|                          | 2011      | 2010           | Change | 2011         |       | 2010       | Change |    | 2011        |      | 2010        | Change | 2011   | 2010           | Change |
| eno - Suburban (Reno B)  | 971,591   | 973,643        | -0.2%  | \$<br>83.16  | \$    | 85.56      | -2.8%  | \$ | 80,798,447  | \$   | 83,302,389  | -0.3%  | 53.8%  | 52.3%          | 2.9    |
| no - Downtown (Reno D)   | 1,113,288 | 1,171,169      | -4.9%  | \$<br>61.41  | \$    | 60.52      | 1.5%   | \$ | 68,367,701  | \$   | 70,884,809  | -3.6%  | 47.6%  | 49.6%          | -4     |
| th Lake Tahoe (Washoe B) | 131,491   | 126,182        | 4.2%   | \$<br>173.35 | \$    | 169.93     | 2.0%   | \$ | 22,793,340  | \$   | 21,441,499  | 6.3%   | 51.0%  | 48.6%          | 4      |
| rks                      | 286,473   | 274,252        | 4.5%   | \$<br>69.41  | \$    | 74.00      | -6.2%  | \$ | 19,884,508  | \$   | 20,294,068  | -2.0%  | 41.4%  | 39.7%          | 4      |
| -Gaming                  | 248,097   | 233,280        | 6.4%   | \$<br>96.10  | \$    | 91.97      | 4.5%   | \$ | 23,843,178  | \$   | 21,453,702  | 11.1%  | 60.3%  | 56.9%          | 7      |
| Totals                   | 2,750,940 | 2,778,526      | -1.0%  | \$<br>78.40  | \$    | 78.23      | 0.2%   | 5  | 215,687,174 | 5    | 217,376,467 | -0.8%  | 49.8%  | 49.7%          | 0      |

|                             |           |                |             |    | Calendar | Year -   | - Januar | y through Dece | embe | er 2010     |    |              |             |           |              |             |
|-----------------------------|-----------|----------------|-------------|----|----------|----------|----------|----------------|------|-------------|----|--------------|-------------|-----------|--------------|-------------|
|                             |           | h Occupied Roc |             |    |          |          | Cash Ra  |                |      |             |    | able Revenue |             |           | of Cash Occu |             |
| Location                    | 2010 Yes  | ar<br>2009     | %<br>Change |    | 2010     | ar<br>20 | 009      | %<br>Change    |      | 2010 Ye     | ar | 2009         | %<br>Change | 2010 Year | 2009         | %<br>Change |
|                             |           |                |             | _  |          |          |          |                |      |             |    |              |             |           |              |             |
| Reno - Suburban (Reno B)    | 973,643   | 993,290        | -1.9%       | \$ | 85.56    | \$       | 81.16    | 2.5%           | \$   | 83,302,389  | \$ | 80,610,629   | 0.6%        | 52.3%     | 52.3%        | -0.2%       |
| Reno - Downtown (Reno D)    | 1,171,169 | 1,150,215      | 1.8%        | \$ | 60.52    | \$       | 58.96    | 0.2%           | \$   | 70,884,809  | \$ | 67,817,626   | 2.1%        | 49.6%     | 48.3%        | 2.7%        |
| North Lake Tahoe (Washoe B) | 126,182   | 114,627        | 10.1%       | \$ | 169.93   | \$       | 184.98   | -5.6%          | \$   | 21,441,499  | \$ | 21,203,659   | 3.9%        | 48.6%     | 44.1%        | 10.2%       |
| Sparks                      | 274,252   | 280,097        | -2.1%       | \$ | 74.00    | \$       | 71.70    | -2.1%          | \$   | 20,294,068  | \$ | 20,082,429   | -4.1%       | 39.7%     | 40.2%        | -1.2%       |
| Non-Gaming                  | 233,280   | 199,006        | 17.2%       | \$ | 91.97    | \$       | 98.05    | 0.1%           | \$   | 21,453,702  | \$ | 19,512,497   | 17.4%       | 56.9%     | 52.2%        | 8.8%        |
| Totals                      | 2,778,526 | 2,737,235      | 1.6%        | \$ | 78.23    | \$       | 76.44    | 0.9%           | \$   | 217,376,467 | \$ | 209,226,840  | 2.5%        | 49.7%     | 48.7%        | 2.1%        |

|                             |           |                |        |    | Calendar | Year  | r - Januaı | y through Dece | emb | er 2009     |      |              |        |        |                |        |
|-----------------------------|-----------|----------------|--------|----|----------|-------|------------|----------------|-----|-------------|------|--------------|--------|--------|----------------|--------|
|                             | Cas       | h Occupied Roo | oms    |    | A        | verag | ge Cash R  | ate            |     |             | Taxa | ible Revenue |        | Percen | t of Cash Occu | ipancy |
| Location                    | Yea       |                | %      |    |          | ear   |            | %              |     |             | ear  |              | %      | Yea    |                | %      |
|                             | 2009      | 2008           | Change | Щ. | 2009     |       | 2008       | Change         |     | 2009        |      | 2008         | Change | 2009   | 2008           | Change |
| Reno - Suburban (Reno B)    | 993,290   | 1,027,469      | -3.3%  | \$ | 81.16    | \$    | 83.87      | -3.2%          | \$  | 80,610,629  | \$   | 86,176,088   | -6.5%  | 52.3%  | 55.0%          | -4.9%  |
| Reno - Downtown (Reno D)    | 1,150,215 | 1,248,008      | -7.8%  | \$ | 58.96    | \$    | 67.54      | -12.7%         | \$  | 67,817,626  | \$   | 84,291,975   | -19.5% | 48.3%  | 49.8%          | -3.0%  |
| North Lake Tahoe (Washoe B) | 114,627   | 133,142        | -13.9% | \$ | 184.98   | \$    | 188.98     | -2.1%          | \$  | 21,203,659  | \$   | 25,161,700   | -15.7% | 44.1%  | 51.0%          | -13.7% |
| Sparks                      | 280,097   | 347,761        | -19.5% | \$ | 71.70    | \$    | 75.50      | -5.0%          | \$  | 20,082,429  | \$   | 26,257,551   | -23.5% | 40.2%  | 44.6%          | -9.7%  |
| Non-Gaming                  | 199,006   | 159,151        | 25.0%  | \$ | 98.05    | \$    | 100.88     | -2.8%          | \$  | 19,512,497  | \$   | 16,055,636   | 21.5%  | 52.2%  | 68.2%          | -23.5% |
| Totals                      | 2,737,235 | 2,915,531      | -6.1%  | \$ | 76.44    | \$    | 81.61      | -6.3%          | \$  | 209,226,840 | \$   | 237,942,950  | -12.1% | 48.7%  | 51.6%          | -5.6%  |

|                             |           |                |        | Calendar     | Yea  | ar - Januar | y through Dece | mbe | er 2008     |      |              |        |         |              |        |
|-----------------------------|-----------|----------------|--------|--------------|------|-------------|----------------|-----|-------------|------|--------------|--------|---------|--------------|--------|
|                             | Cas       | h Occupied Roo | ms     | A            | vera | age Cash R  | ate            |     | ,           | Taxa | able Revenue |        | Percent | of Cash Occu | pancy  |
| Location                    | Yea       |                | %      | Ye           | ear  |             | %              |     | Ye          | ear  |              | %      | Yea     |              | %      |
|                             | 2008      | 2007           | Change | 2008         |      | 2007        | Change         |     | 2008        |      | 2007         | Change | 2008    | 2007         | Change |
| Reno - Suburban (Reno B)    | 1,027,469 | 994,288        | 3.3%   | \$<br>83.87  | \$   | 86.44       | -3.0%          | \$  | 86,176,088  | \$   | 85,941,685   | 0.3%   | 55.0%   | 61.6%        | -10.7% |
| Reno - Downtown (Reno D)    | 1,248,008 | 1,527,049      | -18.3% | \$<br>67.54  | \$   | 72.36       | -6.7%          | \$  | 84,291,975  | \$   | 110,502,057  | -23.7% | 49.8%   | 60.8%        | -18.1% |
| North Lake Tahoe (Washoe B) | 133,142   | 140,933        | -5.5%  | \$<br>188.98 | \$   | 191.91      | -1.5%          | \$  | 25,161,700  | \$   | 27,047,049   | -7.0%  | 51.0%   | 54.2%        | -5.7%  |
| Sparks                      | 347,761   | 424,108        | -18.0% | \$<br>75.50  | \$   | 72.03       | 4.8%           | \$  | 26,257,551  | \$   | 30,549,241   | -14.0% | 44.6%   | 52.7%        | -15.4% |
| Non-Gaming                  | 159,151   | 110,248        | 44.4%  | \$<br>100.88 | \$   | 105.31      | -4.2%          | \$  | 16,055,636  | \$   | 11,610,580   | 38.3%  | 68.2%   | 70.6%        | -3.4%  |
| Totals                      | 2,915,531 | 3,196,626      | -8.8%  | \$<br>81.61  | \$   | 83.10       | -1.8%          | \$  | 237,942,950 | \$   | 265,650,612  | -10.4% | 51.6%   | 59.8%        | -13.7% |

|                             |           |               |        | Calendar     | Yea  | r - Januar | y through Dec | emb | er 2007     |          |              |        |        |                |        |
|-----------------------------|-----------|---------------|--------|--------------|------|------------|---------------|-----|-------------|----------|--------------|--------|--------|----------------|--------|
|                             | Cas       | h Occupied Ro | oms    |              | vera | ge Cash R  | ate           |     |             | Taxa     | able Revenue |        | Percen | t of Cash Occu | ipancy |
| Location                    | Yes       |               | %      |              | ear  | 2006       | %             |     |             | ear      |              | %      | Yea    |                | %      |
|                             | 2007      | 2006          | Change | 2007         |      | 2006       | Change        | _   | 2007        | <u> </u> | 2006         | Change | 2007   | 2006           | Change |
| Reno - Suburban (Reno B)    | 994,288   | 1,067,234     | -6.8%  | \$<br>86.44  | \$   | 79.90      | 8.2%          | \$  | 85,941,685  | \$       | 85,272,377   | 0.8%   | 61.6%  | 65.5%          | -6.0%  |
| Reno - Downtown (Reno D)    | 1,527,049 | 1,579,259     | -3.3%  | \$<br>72.36  | \$   | 64.93      | 11.4%         | \$  | 110,502,057 | \$       | 102,540,176  | 7.8%   | 60.8%  | 61.6%          | -1.3%  |
| North Lake Tahoe (Washoe B) | 140,933   | 151,237       | -6.8%  | \$<br>191.91 | \$   | 169.79     | 13.0%         | \$  | 27,047,049  | \$       | 25,677,992   | 5.3%   | 54.2%  | 58.1%          | -6.9%  |
| Sparks                      | 424,108   | 419,937       | 1.0%   | \$<br>72.03  | \$   | 70.04      | 2.8%          | \$  | 30,549,241  | \$       | 29,410,640   | 3.9%   | 52.7%  | 51.7%          | 1.9%   |
| Non-Gaming                  | 110,248   | 92,556        | 19.1%  | \$<br>105.31 | \$   | 95.52      | 10.3%         | \$  | 11,610,580  | \$       | 8,840,756    | 31.3%  | 70.6%  | 73.3%          | -3.5%  |
| Totals                      | 3,196,626 | 3,310,223     | -3.4%  | \$<br>83.10  | \$   | 76.05      | 9.3%          | \$  | 265,650,612 | \$       | 251,741,941  | 5,5%   | 59.8%  | 61.4%          | -2.6%  |